

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

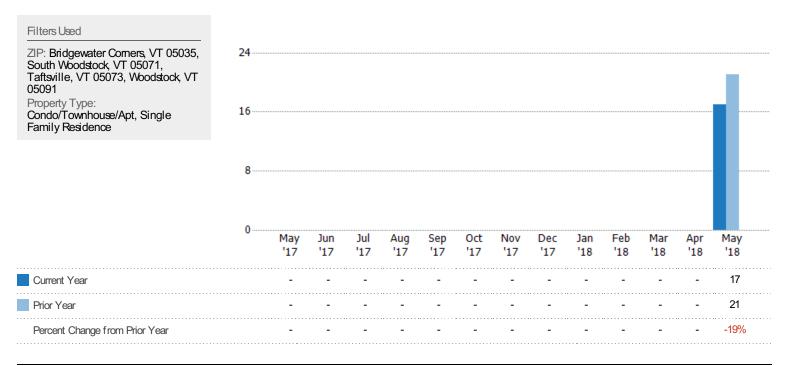
| +/- | YTD 2017 | YTD 2018 | +/- | May 2017 | May 2018 | Key Metrics |
|---------|--------------|--------------|---------|--------------|--------------|---------------------------------|
| | | | | | | Listing Activity Charts Metrics |
| -19% | 21 | 17 | -19% | 21 | 17 | New Listing Count |
| -22.3% | \$12,136,000 | \$9,434,710 | -22.3% | \$12,136,000 | \$9,434,710 | New Listing Volume |
| -21.4% | 84 | 66 | -21.4% | 84 | 66 | Active Listing Count |
| -28% | \$92,535,399 | \$66,663,310 | -28% | \$92,535,399 | \$66,663,310 | Active Listing Volume |
| -8.3% | \$1,101,612 | \$1,010,050 | -8.3% | \$1,101,612 | \$1,010,050 | Average Listing Price |
| -11.8% | \$662,450 | \$584,450 | -11.8% | \$662,450 | \$584,450 | Median Listing Price |
| -15.5% | 238.5 | 201.5 | -15.5% | 238.5 | 201.5 | Median Daysin RPR |
| -37.1% | 21 | 13.2 | - | _ | _ | Months of Inventory |
| +2.8% | 4.76% | 7.58% | + | _ | _ | Absorption Rate |
| | | | | | | Sales Activity Charts Metrics |
| -62.5% | 8 | 3 | -62.5% | 8 | 3 | New Pending Sales Count |
| -57.4% | \$2,830,800 | \$1,205,500 | -57.4% | \$2,830,800 | \$1,205,500 | New Pending Sales Volume |
| -73.3% | 15 | 4 | -73.3% | 15 | 4 | Pending Sales Count |
| -76% | \$6,872,800 | \$1,648,500 | -76% | \$6,872,800 | \$1,648,500 | Pending Sales Volume |
| + | 5 | 5 | + | 5 | 5 | Closed Sales Count |
| +16.2% | \$2,693,700 | \$3,129,000 | +16.2% | \$2,693,700 | \$3,129,000 | Closed Sales Volume |
| +16.2% | \$538,740 | \$625,800 | +16.2% | \$538,740 | \$625,800 | Average Sales Price |
| +153.8% | \$199,000 | \$505,000 | +153.8% | \$199,000 | \$505,000 | Median Sales Price |





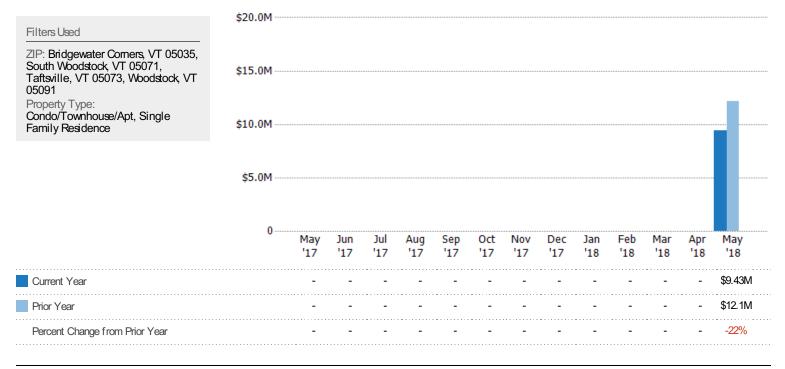
New Listings

The number of new single-family, condominium and townhome listings that were added each month.



New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.



合



Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

| Filters Used | 200 | | | | | | | | | | | | | |
|---|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | 150 | | | | | | | | | | | | | |
| Property Type: Condo/Townhouæ/Apt, Single Family Residence | 100 | | | | | | | | | | | | | |
| | 50 | | | | | | | | | | | | | |
| | 0 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 66 |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 84 |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -21% |

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

| Filters Used | \$100.0M | | | | | | | | | | | | | |
|---|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------|
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single | \$75.0M | | | | | | | | | | | | | |
| Family Residence | \$50.0M ····· | | | | | | | | | | | | | |
| | \$25.0M | | | | | | | | | | | | | |
| | 0 | May | Jun | | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$66.7M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$92.5M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -28% |
| | | | | | | | | | | | | | | |



Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

| | \$2.0M ······ | | | | | | | | | | | | |
|---|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$1.5M | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$1.0M | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$0.5M | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| | | | | | | | | ±/ | | | | 10 | |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | \$1.01M |
| Prior Year | | | | | | | | | | | | | |
| | - | - | - | - | - | - | - | - | - | - | - | - | \$1.1M |
| Percent Change from Prior Year | - | - - | | - - | - | - | - | - - | - - | | | - | \$1.1M -8% |

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | -12% |
|--|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | \$662K |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | \$584K |
| | 0 May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| | \$175K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$350K | | | | | | | | | | | | |
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$525K | | | | | | | | | | | | |
| Filters Used | \$700K ······ | | | | | | | | | | | | |





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

| | \$2.0M ······ | | | | | | | | | | | | |
|--|-----------------|------------|------------|----------------------|----------------------|------------|------------|------------|------------|------------|------------|------------|---------------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$1.5M | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$1.0M | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$0.5M | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | 0 May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| | | | | Aug '17 | Sep '17 | | | | | | | | |
| Avg Est Value | | | | Aug '17 | Sep '17 - | | | | | | | | |
| Avg Est Value Avg Listing Price | | | | Aug '17 - | Sep '17 - | | | | | | | | '18 |
| | | | | Aug '17 - - | Sep '17 - - | | | | | | | | '18 \$703К |

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

| | \$600K | | | | | | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$450K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$150K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Median Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$434K |
| Median Listing Price | - | - | - | - | - | - | - | - | - | - | - | - | \$584K |
| Med Listing Price as a % of Med Est Value | | - | - | - | - | - | - | - | - | - | - | - | 135% |
| | | | | | | | | | | | | | |





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

| | 300 | | | | | | | | | | | | |
|---|------------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single | 225 | | | | | | | | | | | | |
| Family Residence | 130 | | | | | | | | | | | | |
| | 75 ······ | | | | | | | | 1 | 5-b | | | |
| | May '17 | Jun 17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| | 17 | | 17 | 17 | | | | 17 | 10 | 10 | 10 | 10 | 10 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | 202 |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 239 |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | -16% |
| | | | | | | | | | | | | | |

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

| Current Year Prior Year | '17 | '17 - - | '17 - - | '17 - - | '17 - - | '17 - - | '17 - - | '17 | '18 - - | '18 - - | '18 - - | '18 - - | '18 11 28 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------|---------------|---------------|---------------|---------------|-----------------|
| Current Year | | '17 - | '17 - | '17 - | '17 - | '17 - | '17 - | '17 - | '18 - | '18 - | '18 - | '18 _ | '18 |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | |
| | 8 0 May | Jun | Jul | Aug | Sep | 0ct | Νον | Dec | Jan | Feb | Mar | Apr | May |
| Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence | 15 | | | | | | | | | | | | |
| Filters Used ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, | 23 | | | | | | | | | | | | |





Absorption Rate

The percentage of inventory sold per month.

| FiltersUsed | 10% |
|--|-----|
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | 5% |

| | 0 Mav | Jun | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | Mav |
|------------------------|----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | 9% |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 4% |
| Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | -6% |

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

| Filters Used | 70 | | | | | | | | | | | | |
|--|-----------------|------------|------------|----------------------|----------------------|----------------------|------------|------------|------------|------------|------------|------------|------------|
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | 53 | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | 35 | | | | | | | | | | | | |
| | 18 | | | | | | | | | | | | |
| | 10 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | 0 May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Active | | | | Aug '17 | Sep '17 | 0ct '17 | | | | | | | |
| Active | | | | Aug '17 - | Sep '17 - | Oct '17 - | | | | | | | '18 |
| <u> </u> | | | | Aug '17 - - | Sep '17 - - | Oct '17 - - | | | | | | | '18 |



New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

| | 8.80 | | | | | | | | | | | | | |
|---|------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | 6.60 | | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | 4.40 | | | | | | | | | | | | | |
| | 2.20 | | | | | | | | | | | | | |
| | 0 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 3 |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 8 |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -63% |

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

| Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$2.4M \$1.6M | | | | | | | | | | | | | |
|---|------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | \$0.8M | | | | | | | | | | | | | |
| | 0 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$1.21M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$2.83M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -57% |



Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

| Filters Used | 20 | | | | | | | | | | | | | |
|---|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single | 15 | | | | | | | | | | | | | |
| Family Residence | 10 | | | | | | | | | | | | | |
| | 5 | | | | | | | | | | | | | |
| | , in the second s | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| | | | | | | | | | | | | | | |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 4 |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 15 |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -73% |
| | | | | | | | | | | | | | | |

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

| Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$5.4M \$3.6M | | | | | | | | | | | | | |
|---|------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | \$1.8M | | | | | | | | | | | | | |
| | 0 | Mass | lus | 1 I | A | Con | 0.+ | Next | Dec | 1 | Fab | Mar | A | Maxi |
| | | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$1.65M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$6.87M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -76% |
| | | | | | | | | | | | | | | |





Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

| 6.00 | | | | | | | | | | | | | | |
|------|------------|----------------------------------|--------------------------------------|--|---|--|--|---|--|---|--|--|---|---|
| 4.50 | | | | | | | | | | | | | | |
| 3.00 | | | | | | | | | | | | | | |
| 1.50 | | | | | | | | | | | | | | |
| 0 | Max | hus | 11 | A | Can | 0.4 | Nev | Dec | 1 | Fab | Mar | Ann | May | |
| | мау '17 | Jun '17 | Jui '17 | Аид '17 | Sep '17 | '17 | 117 | '17 | Jan '18 | '18 | Mar '18 | Арг '18 | May '18 | |
| | - | - | - | - | - | - | - | - | - | - | - | - | 5 | |
| | - | - | - | - | - | - | - | - | - | - | - | - | 5 | |
| | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| | 4.50 | 4.50 3.00 1.50 0 May | 4.50 3.00 1.50 0 May Jun | 4.50 3.00 1.50 0 May Jun Jul | 4.50 3.00 1.50 0. May Jun Jul Aug | 4.50 3.00 1.50 0 May Jun Jul Aug Sep | 4.50 3.00 1.50 0 May Jun Jul Aug Sep Oct | 4.50 3.00 1.50 0. May Jun Jul Aug Sep Oct Nov | 4.50 3.00 1.50 0 May Jun Jul Aug Sep Oct Nov Dec | 4.50 3.00 1.50 0. May Jun Jul Aug Sep Oct Nov Dec Jan | 4.50 3.00 1.50 0 May Jun Jul Aug Sep Oct Nov Dec Jan Feb | 4.50 3.00 1.50 0 May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar | 4.50 3.00 1.50 0. May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr | 4.50 3.00 1.50 0 May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May '17 '17 '17 '17 '17 '17 '17 '18 '18 '18 '18 '18 '18 |

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

| Filters Used | \$4.0M ······ | | | | | | | | | | | | | |
|---|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|----------------|
| ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$3.0M | | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$2.0M | | | | | | | | | | | | | |
| | \$1.0M | | | | | | | | | | | | | |
| | \$1.0M | | | | | | | | | | | | | |
| | şı.0M | | | | | | | | | | | | | |
| | 0 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Current Year | 0 | | | | | | | | | | | | | |
| Current Year Prior Year | 0 | | | | | | | | | | | | | '18 |
| | 0 | | | | | | | | | | | | | '18 \$3.13M |



Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

| | 100% | | | | | | | | | | | | | | |
|---|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|--|
| Filters Used | 90% | | | | | | | | | | | | | | |
| ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, | 80% | | | | | | | | | | | | | | |
| Taftsville, VT 05073, Woodstock, VT 05091 | 70% | | | | | | | | | | | | | | |
| Property Type: | 60% | | | | | | | | | | | | | | |
| Condo/Townhouse/Apt, Single Family Residence | 50% | | | | | | | | | | | | | | |
| | 40% | | | | | | | | | | | | | | |
| | 30% | | | | | | | | | | | | | | |
| | 20% | | | | | | | | | | | | | | |
| | 10% | | | | | | | | | | | | | | |
| | 0 | | | | _ | | | | | | | | - | | |
| | | May | Jun | | | | | | Dec | | | | Apr | May | |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | |
| Single Family Residence | | - | - | - | - | - | - | - | - | - | - | - | - | 100% | |

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

\$175K

| | \$700K |
|--|--------|
| Filters Used | |
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$525K |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$350K |
| | |

| | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
|--------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | \$626K |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | \$539K |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 16% |





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

| | \$600K ······ | | | | | | | | | | | | |
|---|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Bridgewater Corners, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$450K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$150K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | _ | | - | _ | | | _ | _ | | | _ | |
| | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | \$505K |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | \$199K |
| | | | | | | | | | | | | | • |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 154% |

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

| Avg List Price | - | - | - | - | - | - | - | - | - | - | - | - | \$647K |
|--|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | 0 May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| | \$175K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$350K | | | | | | | | | | | | |
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taffsville, VT 05073, Woodstock, VT 05091 | \$525K | | | | | | | | | | | | |
| Filters Used | <i>φ</i> , σοις | | | | | | | | | | | | |





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

| | \$600K ······ | | | | | | | | | | | | |
|--|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$450K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$150K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | _ | | _ | _ | | | _ | _ | | | _ | |
| | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Median List Price | - | - | - | - | - | - | - | - | - | - | - | - | \$525K |
| Median Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$505K |
| Med Sales Price as a % of Med List Price | - | - | - | - | - | - | - | - | - | - | - | - | 96% |
| | | | | | | | | | | | | | |

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

| | \$700K ······ | | | | | | | | | | | | |
|--|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$525K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$350K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$175K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May |
| | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 |
| Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$380K |
| Avg Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$647K |
| Avg Sales Price as a % of Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | 170% |
| | | | | | | | | | | | | | |





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

| | \$600K ······ | | | | | | | | | | | | |
|--|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| FiltersUsed | | | | | | | | | | | | | |
| ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 | \$450K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$150K | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 |
| Median Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$380K |
| Median Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$525K |
| Med Sales Price as a % of Med Est Value | - | - | - | - | - | - | - | - | - | - | - | - | 138% |
| | | | | | | | | | | | | | |

