

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

017 + / -	YTD 2017	YTD 2018	+ / -	May 2017	May 2018	Key Metrics
						Listing Activity Charts Metrics
9 +-	9	9	+	9	9	New Listing Count
900 -6.4%	\$4,008,900	\$3,750,900	-6.4%	\$4,008,900	\$3,750,900	New Listing Volume
45 -37.8%	45	28	-37.8%	45	28	Active Listing Count
500 -33.4%	\$23,630,500	\$15,731,650	-33.4%	\$23,630,500	\$15,731,650	Active Listing Volume
122 +7%	\$525,122	\$561,845	+7%	\$525,122	\$561,845	Average Listing Price
900 +22.7%	\$339,900	\$417,000	+22.7%	\$339,900	\$417,000	Median Listing Price
86 +215.7%	86	271.5	+215.7%	86	271.5	Median Days in RPR
45 -79.3%	45	9.3	-	_	_	Months of Inventory
22% +8.5%	2.22%	10.71%	+_	_	_	Absorption Rate
						Sales Activity Charts Metrics
5 +60%	5	8	+60%	5	8	New Pending Sales Count
900 +45.7%	\$1,890,900	\$2,755,200	+45.7%	\$1,890,900	\$2,755,200	New Pending Sales Volume
7 +28.6%	7	9	+28.6%	7	9	Pending Sales Count
900 +29.1%	\$2,404,900	\$3,105,200	+29.1%	\$2,404,900	\$3,105,200	Pending Sales Volume
3 -66.7%	3	1	-66.7%	3	1	Closed Sales Count
000 -72.5%	\$1,170,000	\$322,000	-72.5%	\$1,170,000	\$322,000	Closed Sales Volume
000 -17.4%	\$390,000	\$322,000	-17.4%	\$390,000	\$322,000	Average Sales Price
000 +40%	\$230,000	\$322,000	+40%	\$230,000	\$322,000	Median Sales Price

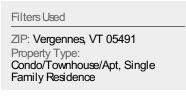


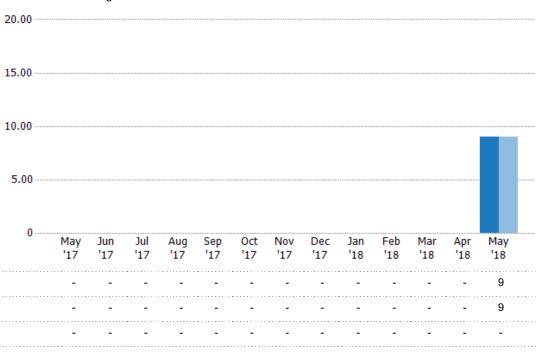




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

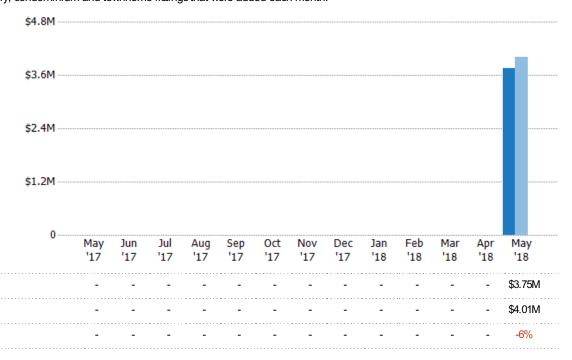
Current Year

PriorExtra Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

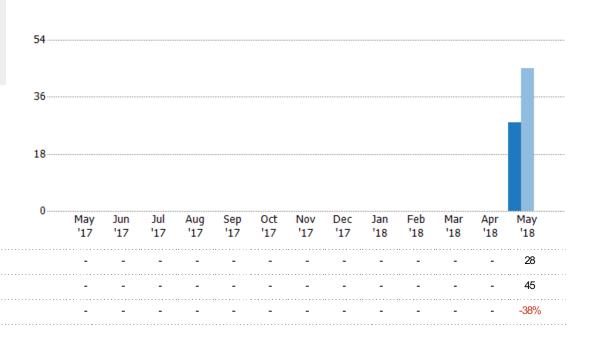




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence



Active Listing Volume

Percent Change from Prior Year

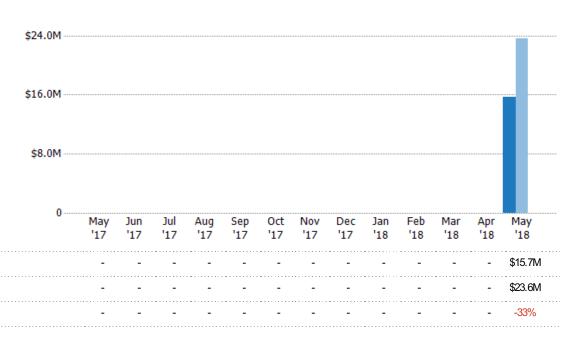
Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used ZIP: Vergennes, VT 05491

Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year

Percent Change from Prior Year



\$525K



Market Data Report

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence

	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
0							 				
150K							 				
300K							 				
150K											
150K											

Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$500K
\$375K
\$250K
\$125K

	0 May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$417K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$340K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	23%





\$562K

122%



Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

00K			 						
00K	50K								
00K	50K	 							
50K	00K	 	 	•••••	 	•••••	 	•••••	
50K									
	50K	 	 		 		 		

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Avg Est Value

Avg Listing Price

ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

50K	 										
25K	 										
0 May '17		Aug '17	Sep '17	0ct '17	'17	'17	'18	'18	'18	Apr '18	Ma ₂
May		Aug '17 -	Sep '17	0ct '17	117 -	- -	-	-	-		
May		Aug '17 -	Sep '17	0ct '17	'17 -	- -	'18	-	-	'18	'18



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

The median number of days between w	rion readential p	лоронис	Jaic IIIa	displaye	a as activ	Change)	and which	docpto	a oncisi	lave bee	mioted	1114
Filters Used	300												***************************************
ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Ma '1
Current Year	-	-	-	-	-	_	-	_	_	-	-	-	27
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	86

Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

50

38

	13												
	0 Mav	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Δnr	Mav
	'17	'17	'17	'17	'17		'17		'18	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	5.6
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	45
Percent Change from Prior Year	-	_	_		_	_	_	_	- -			_	-88%







10%

Absorption Rate

The percentage of inventory sold per month.

Εi	Iters	ш	∞
1 11	ILCIO	u	œu

ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence

20%	
15%	

5%

0												
May '17			Aug '17									
-	-	-	-	-	-	-	-	-	-	-	-	18%
-	-	-	-	-	-	-	-	-	-	-	-	2%
-	-	-	-	-	-	-	-	-	-	-	-	-16%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Current Year Prior Year

Change from Prior Year

ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence

30	
23	
25	
15	

May Jun Jul Aug Sep 0ct Nov Dec Feb Mar Apr May Jan '17 '17 '17 '18 28 Pending 9 1



Active

Sold





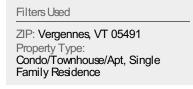
New Pending Sales

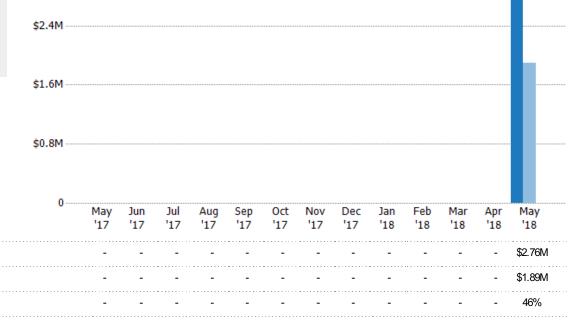
The number of single-family, condominium and townhome properties with accepted offers that were added each month.



New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.





Current Year

Percent Change from Prior Year

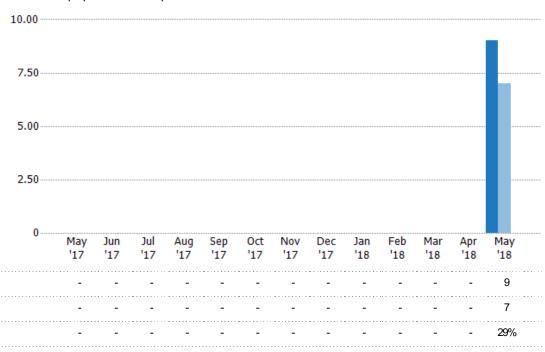




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





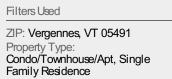
Pending Sales Volume

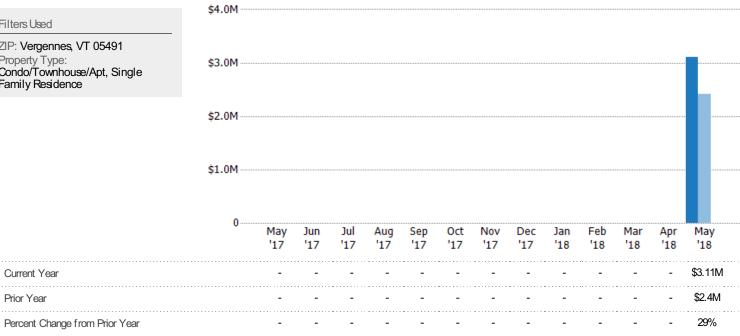
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.



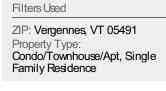


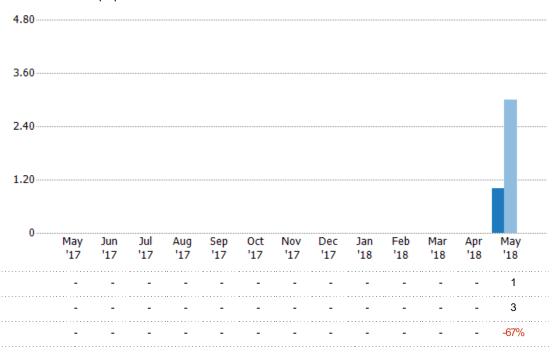




Closed Sales

The total number of single-family, condominium and townhome properties sold each month.





Closed Sales Volume

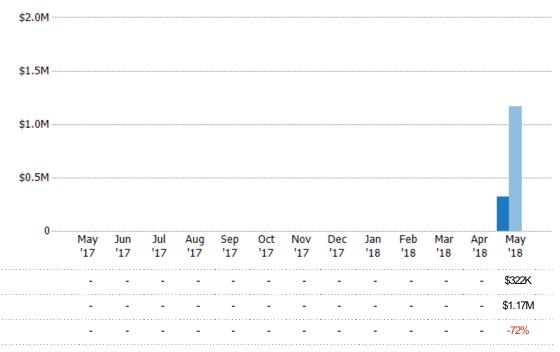
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year



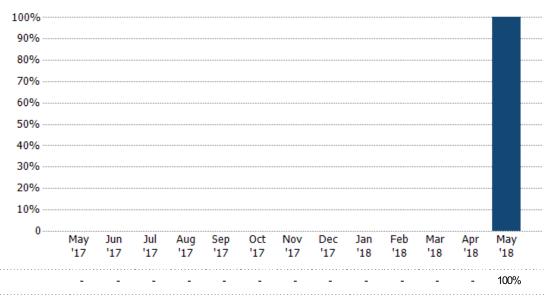


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$400K \$300K \$200K \$100K May Jul Aug Sep 0ct Nov Dec Apr May '17 '17 '17 '17 '17 '18 '18 \$322K \$390K



Current Year
Prior Year

Percent Change from Prior Year





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$40UK
\$300K
+200V
\$200K

\$100K

May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
 -	-	-	-	-	-	-	- -	-	-	-	- -	\$322K
 -	-	-	-	-	-	-	-	-	-	-	-	\$230K
 -	-	-	-	-	-	-	- -	-	-	-	-	40%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Vergennes, VT 05491

Current Year
Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

44.0014							
0	 	Aug '17	 	 	 		



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



\$322K



Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

•	Jun '17		Oct '17	Nov '17		Jan '18		
•			Oct '17	Nov '17	Dec '17	Jan '18		
\$100K		 	 				 	
\$200K		 	 				 	
\$300K		 	 				 	

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

)0K	 								 	
10K										
70IX										
_		Aug								
_		Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18		
_			Sep '17		Nov '17		Jan '18	Feb '18		
_			Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Apr '18	May '18



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used	
ZIP: Vergennes, VT 05491 Property Type: Condo/Townhouse/Apt, Single Family Residence	

	Jun '17 -	Aug '17 -				Apr '18 -	May '18 \$0
May						Apr	May
0		 					
3100K							
200K		 	 	 	 	 	
300K		 	 	 	 	 	



