

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

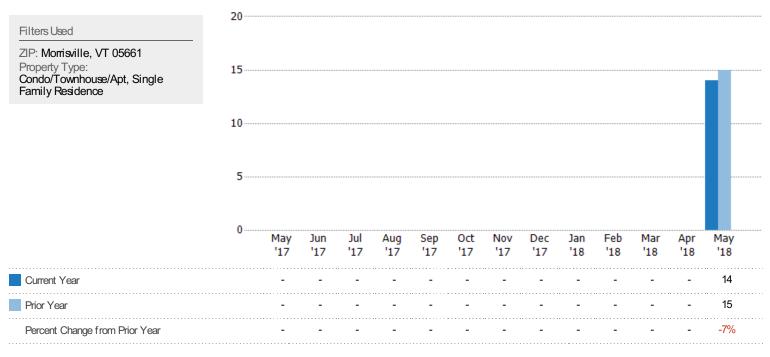
+/-	YTD 2017	YTD 2018	+ / -	May 2017	May 2018	Key Metrics
						Listing Activity Charts Metrics
-6.7%	15	14	-6.7%	15	14	New Listing Count
+2.2%	\$4,617,500	\$4,717,000	+2.2%	\$4,617,500	\$4,717,000	New Listing Volume
-36.5%	63	40	-36.5%	63	40	Active Listing Count
-21.9%	\$19,261,899	\$15,036,600	-21.9%	\$19,261,899	\$15,036,600	Active Listing Volume
+23%	\$305,744	\$375,915	+23%	\$305,744	\$375,915	Average Listing Price
+25%	\$259,900	\$325,000	+25%	\$259,900	\$325,000	Median Listing Price
-62.9%	194	72	-62.9%	194	72	Median Daysin RPR
-49.2%	15.8	8	-	_	_	Months of Inventory
+6.2%	6.35%	12.5%	+	_	_	Absorption Rate
						Sales Activity Charts Metrics
+133.3%	3	7	+133.3%	3	7	New Pending Sales Count
+193.9%	\$734,000	\$2,157,300	+193.9%	\$734,000	\$2,157,300	New Pending Sales Volume
-10%	10	9	-10%	10	9	Pending Sales Count
+15.9%	\$2,255,800	\$2,613,400	+15.9%	\$2,255,800	\$2,613,400	Pending Sales Volume
+40%	5	7	+40%	5	7	Closed Sales Count
+35.3%	\$1,361,500	\$1,842,000	+35.3%	\$1,361,500	\$1,842,000	Closed Sales Volume
-3.4%	\$272,300	\$263,143	-3.4%	\$272,300	\$263,143	Average Sales Price
+10.9%	\$252,500	\$280,000	+10.9%	\$252,500	\$280,000	Median Sales Price





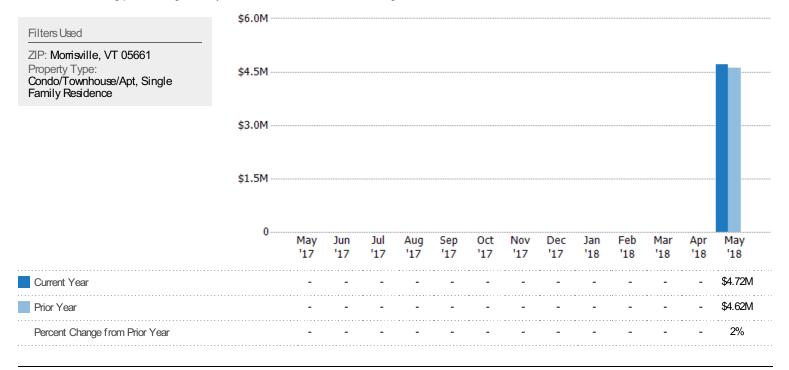
New Listings

The number of new single-family, condominium and townhome listings that were added each month.



New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

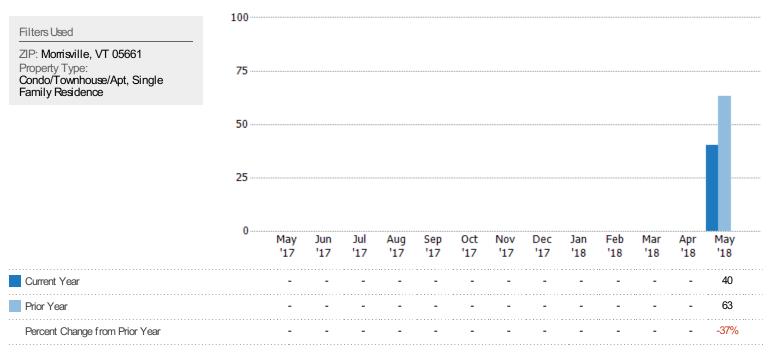


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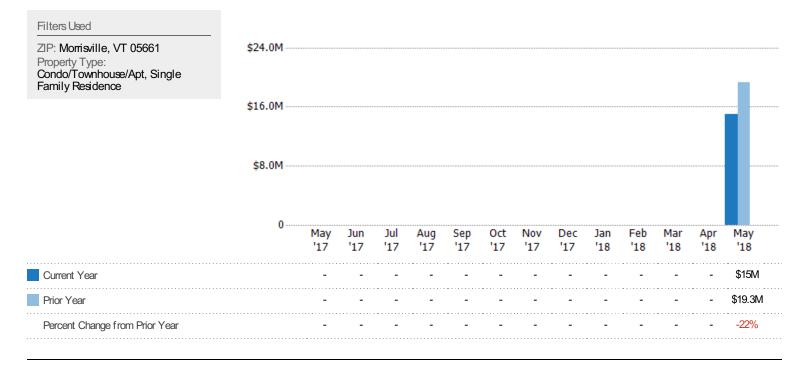
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.



Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.



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Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used	\$400K ······												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year				-	-			-	-	-	-		\$376K
	-												φ370N
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$306K
<u> </u>	-	-	-	-	-	-	-	-	-	-	-	-	

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	25%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$260K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$325K
	0 May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
	+1 00V												
Family Residence	\$200K												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single	\$300K												
Filters Used	\$400K ······												





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

\$400K ······												
\$300K												
\$200K												
\$100K												
0												
May '17	'17	'17	'17	'17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
-	-	-	-	-	-	-	-	-	-	-	-	\$353K
-	-	-	-	-	-	-	-	-	-	-	-	\$376K
ue -	-	-	-	-	-	-	-	-	-	-	-	106%
	\$300K \$200K \$100K 0 May '17 	\$300K \$200K \$100K 0 May Jun '17 '17 	\$300K \$200K \$100K May Jun Jul '17 '17 '17 	\$300K \$200K \$100K May Jun Jul Aug '17 '17 '17 '17 	\$300K \$200K \$100K 0 May Jun Jul Aug Sep '17 '17 '17 '17 '17 	\$300K \$200K \$100K 0 May Jun Jul Aug Sep Oct '17 '17 '17 '17 '17 ue	\$300K \$200K \$100K 0 May Jun Jul Aug Sep Oct Nov '17 '17 '17 '17 '17 '17 	\$300K \$200K \$100K 0 May Jun Jul Aug Sep Oct Nov Dec '17 '17 '17 '17 '17 '17 '17 	\$300K \$200K \$100K 0 May Jun Jul Aug Sep Oct Nov Dec Jan '17 '17 '17 '17 '17 '17 '18 	\$300K \$200K \$100K 0 May Jun Jul Aug Sep Oct Nov Dec Jan Feb '17 '17 '17 '17 '17 '17 '17 '18 '18 	\$300K \$200K \$100K 0 May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar '17 '17 '17 '17 '17 '17 '17 '18 '18 '18 	\$100K 0 May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr '17 '17 '17 '17 '17 '17 '17 '18 '18 '18 '18

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

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Filters Used	\$400K ······												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouœ/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$293K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$325K
Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	111%





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	200												
Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	150												
	100												
	May '17			Aug '17				Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
. <u></u>													
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	72
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	194
Percent Change from Prior Year	_	-	-	-	_	_	-	_	-	_		_	-63%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

FiltersUsed	40												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	30												
	20												
	10												
	10												
	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	6.67
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	31.5
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-79%





Absorption Rate

The percentage of inventory sold per month.

	15%												
Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	10%												
	5%												
	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-		15%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	3%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-12%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

	50												
Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	38												
	25												
	13												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	40
Pending	-	-	-	-	-	-	-	-	-	-	-	-	9
Sold	-	-	-	-	-	-	-	-	-	-	-	-	7





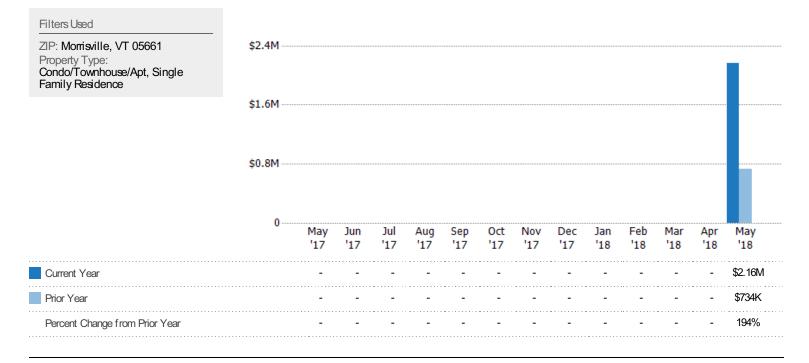
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used	8.00													
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	6. 00													
	4.00													
	2.00													
	0													
		May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	7
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	3
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	133%

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.







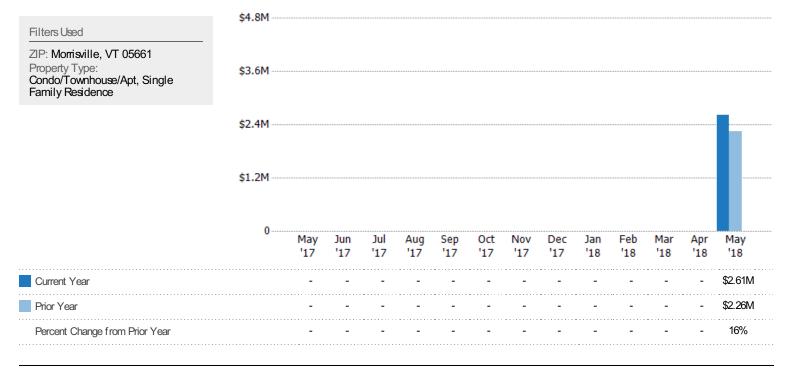
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

	20													
Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	15													
	10													
	5													
	5													
	0													
		May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
		17	17	17	17	17	17	17	17	10	10	10	10	10
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	9
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	10
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-10%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.







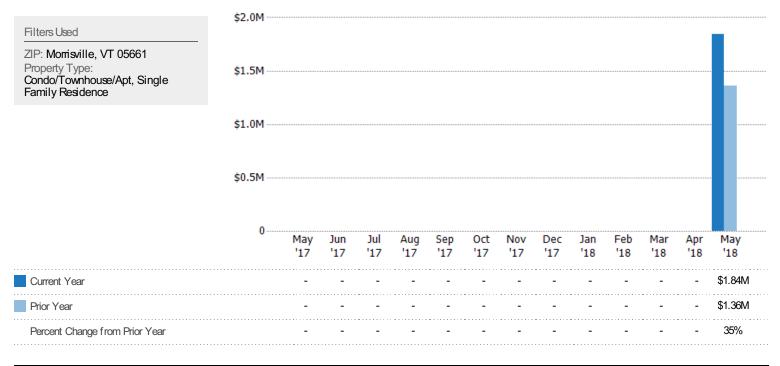
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used	8.00													
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	6.00													
	4.00													
	2.00													
	0	Max	hus	1	A	Con	0.4	Neur	Dec	1	Fab	Mag	Ann	Maria
		Мау '17	Jun '17	'17	'17	Sep '17	'17	Nov '17	'17	'18	Feb '18	Mar '18	Apr '18	May '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	7
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	5
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	40%

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.







Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

	100%														
Filters Used	90%														
ZIP: Morrisville, VT 05661 Property Type:	80%														
Property Type: Condo/Townhouse/Apt, Single Family Residence	70%														
Failing Residence	60%														
	50%														
	40%														
	30%														
	20%														
	10%														
	0	May	Jun	Jul	Aug		0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	
		'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18	
Condo/Townhouse		-	-	-	-	-	-	-	-	-	-	-	-	14%	
Single Family Residence		-	-	-	-	-	-	-	-	-	-	-	-	86%	

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

	\$300K ······												
Filters Used													
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	φ/ 5IC												
	0 May	lun	Jul	Διισ	Sen	0ct	Nov	Dec	lan	Feb	Mar	Apr	May
	'17	'17	'17	Aug '17	'17	'17	'17	'17	'18	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$263K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$272K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-3%





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$300K ······												
Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	+												
	\$75K												
	0												
	May	Jun						Dec	Jan	Feb	Mar	Apr	May
	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$280K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$253K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	11%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used	\$300K												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouœ/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$272K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$263K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	97%





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

	\$300K												
Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$299K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$280K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	-	-	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$400K ······												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$318K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$272K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	85%

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Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$400K ······												
Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	May '17	Jun '17	Jul '17	Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$318K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$299K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	94%

