

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2018	May 2017	+ / -	YTD 2018	YTD 2017	+/-
Listing Activity Charts Metrics						
New Listing Count	7	9	-22.2%	7	9	-22.2%
New Listing Volume	\$1,811,150	\$2,308,640	-21.5%	\$1,811,150	\$2,308,640	-21.5%
Active Listing Count	23	54	-57.4%	23	54	-57.4%
Active Listing Volume	\$10,026,350	\$22,881,399	-56.2%	\$10,026,350	\$22,881,399	-56.2%
Average Listing Price	\$435,928	\$423,730	+2.9%	\$435,928	\$423,730	+2.9%
Median Listing Price	\$235,000	\$262,000	-10.3%	\$235,000	\$262,000	-10.3%
Median Days in RPR	165	135.5	+21.8%	165	135.5	+21.8%
Months of Inventory	_	_	-	23	13.5	+70.4%
Absorption Rate	_	_	+-	4.35%	7.41%	-3.1%
Sales Activity Charts Metrics						
New Pending Sales Count	4	3	+33.3%	4	3	+33.3%
New Pending Sales Volume	\$786,699	\$824,800	-4.6%	\$786,699	\$824,800	-4.6%
Pending Sales Count	7	6	+16.7%	7	6	+16.7%
Pending Sales Volume	\$1,519,599	\$1,494,600	+1.7%	\$1,519,599	\$1,494,600	+1.7%
Closed Sales Count	2	1	+100%	2	1	+100%
Closed Sales Volume	\$364,000	\$230,000	+58.3%	\$364,000	\$230,000	+58.3%
Average Sales Price	\$182,000	\$230,000	-20.9%	\$182,000	\$230,000	-20.9%
Median Sales Price	\$182,000	\$230,000	-20.9%	\$182,000	\$230,000	-20.9%

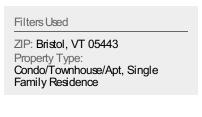


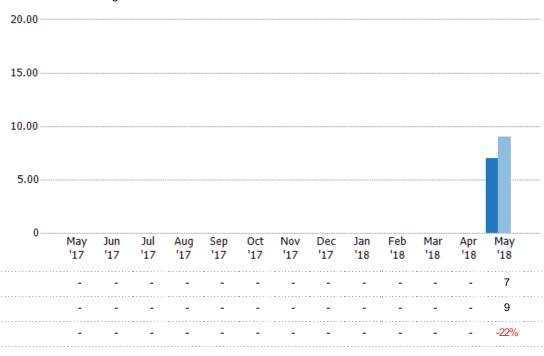




#### **New Listings**

The number of new single-family, condominium and townhome listings that were added each month.





### **New Listing Volume**

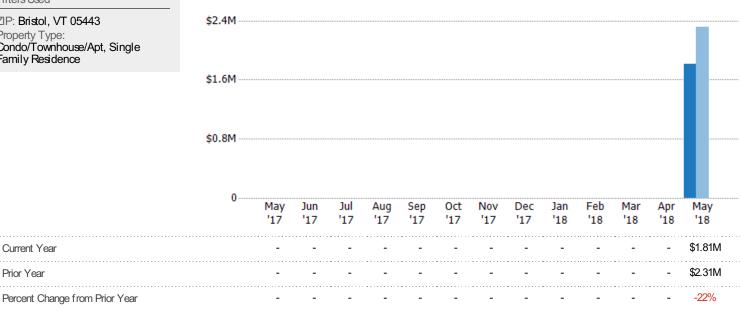
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.







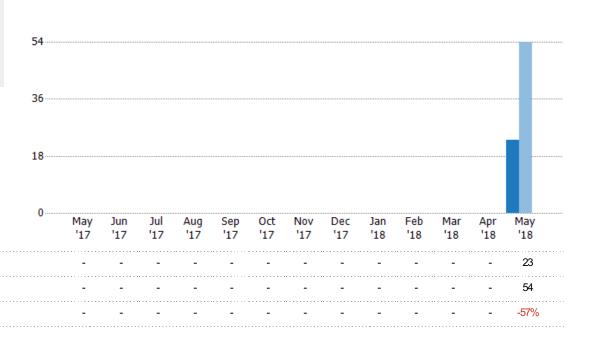
Current Year



#### **Active Listings**

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



## **Active Listing Volume**

Percent Change from Prior Year

Current Year

Prior Year

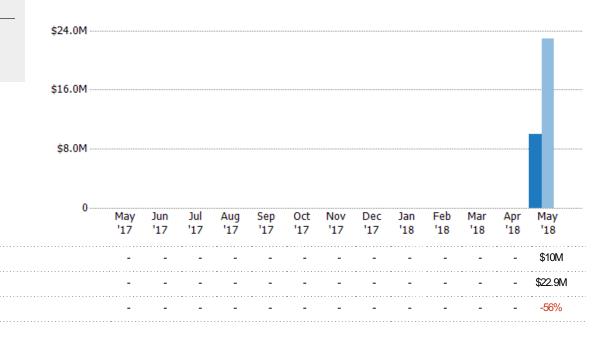
The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single

Family Residence

Current Year

Percent Change from Prior Year







### **Average Listing Price**

The average listing price of active single-family, condominium and townhome listings at the end of each month.

\$250K

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$500K	
\$375K	

\$125K -----

May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
-	-	-	-	-	-	-	-	-	-	-	-	\$436K
-	-	-	-	-	-	-	-	=	-	=	-	\$424K
-	-	-	-	-	-	-	-	-	-	-	-	3%

## **Median Listing Price**

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

\$75K

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K
\$225K
\$150K

	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	- -	\$235K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$262K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-10%





## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$500K ······												
\$375K												
\$250K												
\$125K												
0												
May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
-	-	-	-	-	-	-	-	-	-	-	-	\$228K
-	-	-	-	-	-	-	-	-	-	-	-	\$436K
-	-	-	-	-	-	-	-	-	-	-	-	191%

### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Avg Est Value

Avg Listing Price

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

\$300K											
\$225K	 										
\$150K											
¢75K											
φ/ JIC											
	 	Aug '17									
0 May	 	Aug '17	Sep '17	0ct '17 -		Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
0 May	 	Aug '17	Sep '17	0ct '17 -	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value





#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

200												
150												
100												
50												
0 May '17	Jun	Jul	Aug '17	Sep	Oct	Nov	Dec	Jan	Feb		Apr	May '18
-	-	-	_	-	-	-	-	-	-	-	-	165
-	-	-	-	-	-	-	-	-	-	-	-	136
-	-	-	-	-	-	-	-	-	-	-	-	22%

## Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

15

Filters Used

Current Year
Prior Year

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

23

8------

0 May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct	Nov	Dec '17	Jan	Feb '18	Mar '18	Apr '18	May '18
-	-	-	-	-	-	-	-	-	-	-		11.5
-	-	-	-	-	-	-	-	-	-	-	-	27
-	-	-	-	-	-	-	-	-	-	-	-	-57%



Current Year
Prior Year





### **Absorption Rate**

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence

10%
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5%

	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	9%
Prior Year	-	-	-	-	-	-	-	-	_	-	-	-	4%
Change from Prior Year	-	-	-	-	-	-	-	-	_	-	-	-	-5%

## Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence 23

15

0												
May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
 -	-	-	-	-	-	-	-	-	-	-	-	23
 -	-	-	-	-	-	-	-	-	-	-	-	7
 -	-	-	-	-	-	-	-	-	-	-	-	2



Active Pending

Sold





Current Year

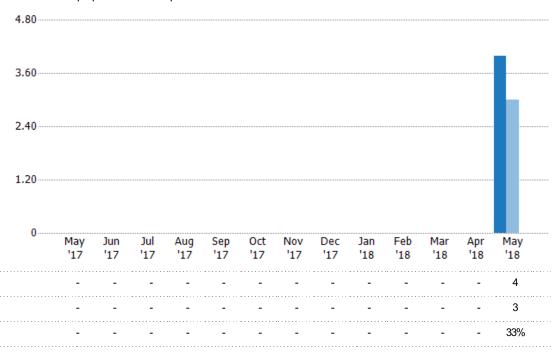
Prior Year

## Market Data Report

#### **New Pending Sales**

The number of single-family, condominium and townhome properties with accepted offers that were added each month.





## New Pending Sales Volume

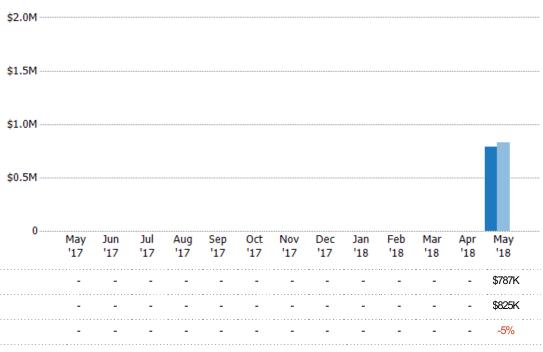
The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Percent Change from Prior Year





Current Year

Percent Change from Prior Year

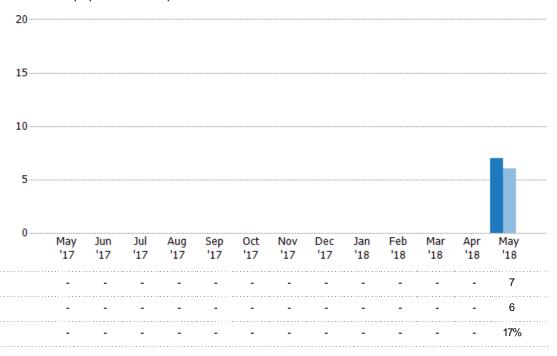




#### **Pending Sales**

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





## Pending Sales Volume

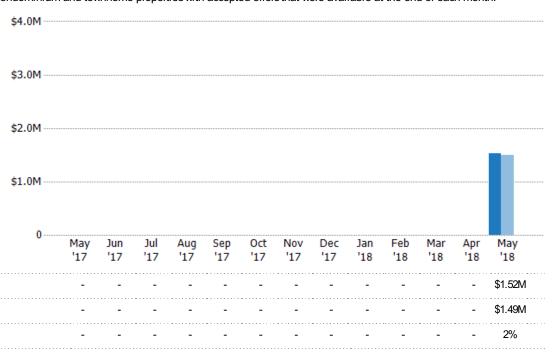
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year



100%



## Market Data Report

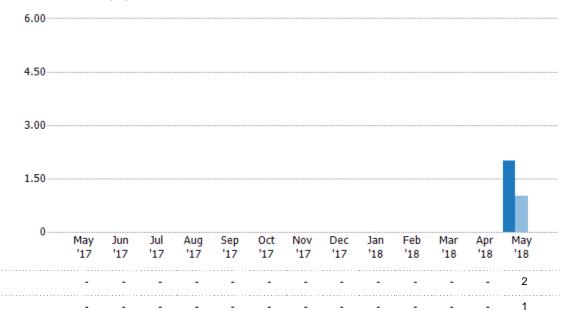
#### **Closed Sales**

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



#### **Closed Sales Volume**

Percent Change from Prior Year

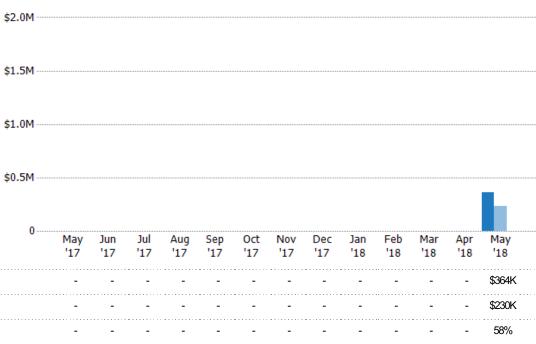
The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Current Year

Prior Year

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence





Current Year

Percent Change from Prior Year



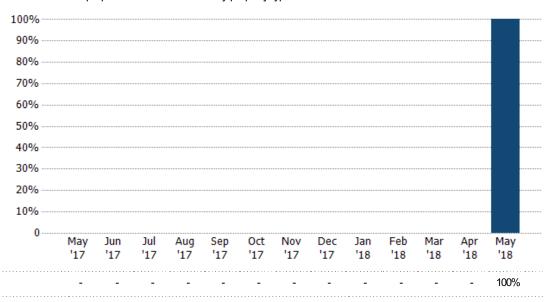


#### Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence



#### **Average Sales Price**

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Current Year
Prior Year

Percent Change from Prior Year

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence \$300K \$225K \$150K \$75K May Jun Jul Aug Sep 0ct Nov Dec Apr May '17 '17 '17 '17 '17 '18 '18 \$182K \$230K







Current Year
Prior Year

# Market Data Report

#### **Median Sales Price**

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K
\$225K
\$150K
\$75K

0												
May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May
'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18
-	-	-	-	-	-	-	-	-	-	-	-	\$182
_	_	_	_	_		_		_	_	_	_	\$230
<del>-</del>	-		<del>-</del>		- 	-			-	-	- 	ΨΖΟ
_	_	_	_	_	_	_	_	_	_	_	_	-219

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Percent Change from Prior Year

:5K						
i0K						
•						



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



91%



#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

225K		 	 	 	 			
150K		 	 		 			
\$75K		 	 	 	 			
0		 	 	 	 			
0			 	 	 	Mar		Ma
0	Jun	 	 	 	 	Mar	Apr	

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

iv.											
)K											
)K											
SV.											
JK	 										
JK											
	 									Apr	
0	 										
0 May	 Jul '17	Aug '17 -	Sep '17	0ct '17 -	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Ma '1
0 May	 Jul '17	Aug '17 -	Sep '17 -	0ct '17 -	Nov '17	Dec '17 -	Jan '18 -	Feb '18 -	Mar '18 -	Apr '18 -	Ma '18 \$18 \$20



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



107%



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

מספע								
225K								
150K	 					 	 	 
\$75K						 	 	 
0								
0		Aug '17	Sep '17	0ct '17	Nov '17	 Jan '18		 May



