

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2018	May 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	29	14	+107.1%	29	14	+107.1%
New Listing Volume	\$5,657,900	\$3,180,200	+77.9%	\$5,657,900	\$3,180,200	+77.9%
Active Listing Count	98	111	-11.7%	98	111	-11.7%
Active Listing Volume	\$23,290,050	\$25,634,737	-9.1%	\$23,290,050	\$25,634,737	-9.1%
Average Listing Price	\$237,654	\$230,944	+2.9%	\$237,654	\$230,944	+2.9%
Median Listing Price	\$178,950	\$169,500	+5.6%	\$178,950	\$169,500	+5.6%
Median Days in RPR	124	242	-48.8%	124	242	-48.8%
Months of Inventory	_	_	-	7	11.1	-36.9%
Absorption Rate	_		+-	14.29%	9.01%	+5.3%
Sales Activity Charts Metrics						
New Pending Sales Count	20	15	+33.3%	20	15	+33.3%
New Pending Sales Volume	\$3,601,500	\$2,453,700	+46.8%	\$3,601,500	\$2,453,700	+46.8%
Pending Sales Count	24	25	-4%	24	25	-4%
Pending Sales Volume	\$4,458,900	\$3,872,400	+15.1%	\$4,458,900	\$3,872,400	+15.1%
Closed Sales Count	9	14	-35.7%	9	14	-35.7%
Closed Sales Volume	\$1,369,000	\$2,235,620	-38.8%	\$1,369,000	\$2,235,620	-38.8%
Average Sales Price	\$152,111	\$159,687	-4.7%	\$152,111	\$159,687	-4.7%
Median Sales Price	\$190,000	\$155,750	+22%	\$190,000	\$155,750	+22%







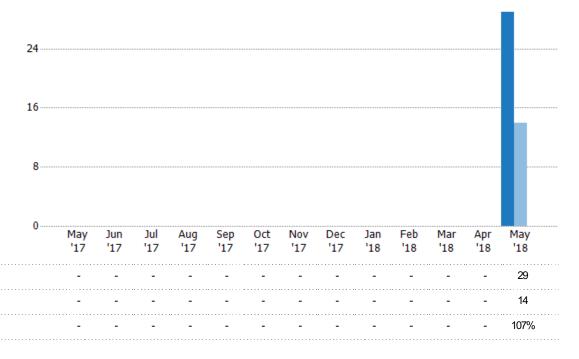
#### **New Listings**

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



### **New Listing Volume**

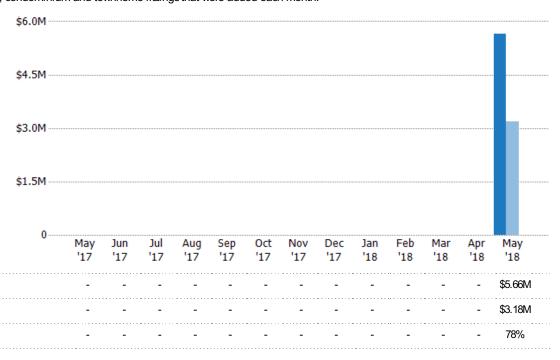
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



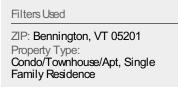
Current Year

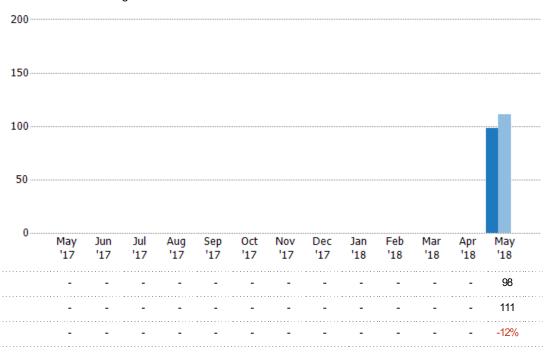
Percent Change from Prior Year



#### **Active Listings**

The number of active single-family, condominium and townhome listings at the end of each month.





### **Active Listing Volume**

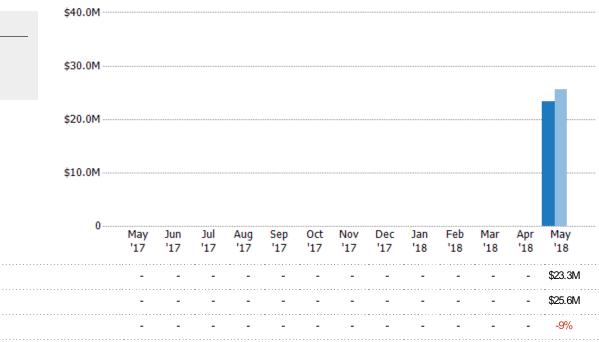
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



\$231K

3%



# Market Data Report

#### **Average Listing Price**

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

0		Aug '17					
75K							
50K	 		 	 	 	 	
25K							
NE14							

### **Median Listing Price**

Percent Change from Prior Year

Current Year Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single

Family Residence

\$200K \$150K \$100K \$50K

	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$179K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$170K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	6%







#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$300K												
\$225K												
\$150K												
\$75K												
_	lun											
'17	Jun '17	'17	Aug '17	'17	'17	'17	'17	'18	'18	'18	Apr '18	May '18
-	-	-	-	-	-	-	-	-	-	-	-	\$219K
<del>-</del>	-	-	-	-	-	-	-	-	-	-	-	\$238K
-	-	-	-	-	-	-	-	-	-	-	-	109%

### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used
ZIP: Bennington, VT 05201

Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Avg Est Value

Avg Listing Price

Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

Q2001C											
\$150K	 										
\$100K	 										
\$50K	 										
0 May '17		Aug '17								Apr '18	May '18
May		Aug '17		0ct '17 -	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18 \$169K
May		Aug '17	Sep '17	0ct '17 -	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18 \$169K



242



# Market Data Report

#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used	300												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	0		11									_	
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18

### Months of Inventory

Percent Change from Prior Year

Current Year
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used	
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	

40												
30												
20												•••••
10												
0 May '17	Jun '17	Jul	Aug '17	Sep '17			Dec	Jan	Feb '18	Mar '18	Apr '18	May '18
-	-	-	-	-	-	-	-	-	-	- -	-	14
-	-	-	-	-	-	-	-	-	-	-	-	13.9
-	-	-	-	-	-	-	-	-	-	-	-	1%



Current Year
Prior Year

Percent Change from Prior Year





#### **Absorption Rate**

The percentage of inventory sold per month.

Filters Used
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ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

10%
-----

5%

	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	7%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	7%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	0%

### Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

75												
50												•••••
25												
	3				0 -		D	7	E-1			
0 May '17	Jun		Aug '17						'18	Mar '18	Apr '18	May
May	Jun						Dec '17		'18			May '18
May	Jun	Jul '17 -		- - -	- - -	- - -	- - -	- - -	'18 - -	'18 - -	'18 - -	May '18 98



Active Pending

Sold



Current Year

Prior Year

# Market Data Report

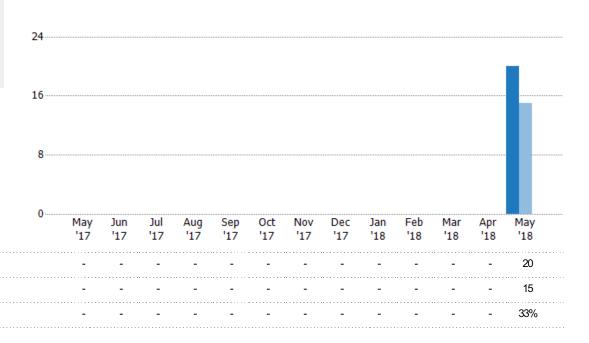
#### **New Pending Sales**

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

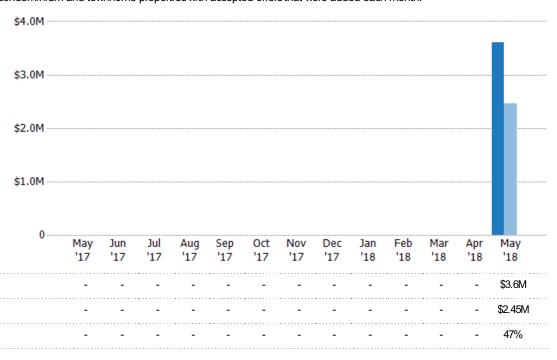


#### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

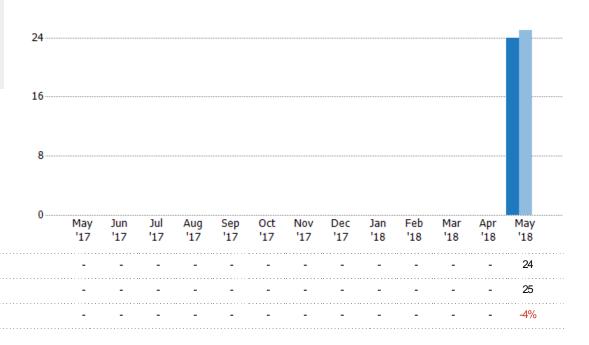
Percent Change from Prior Year



#### **Pending Sales**

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





### Pending Sales Volume

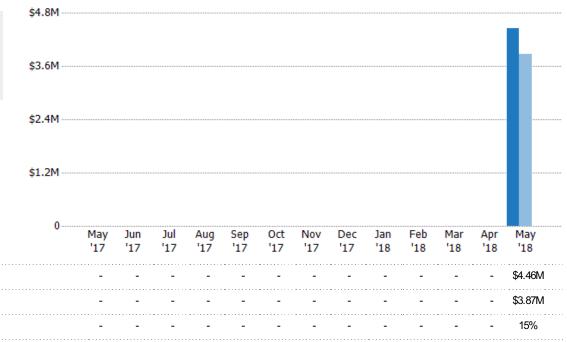
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





Current Year

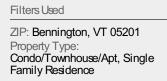
Percent Change from Prior Year

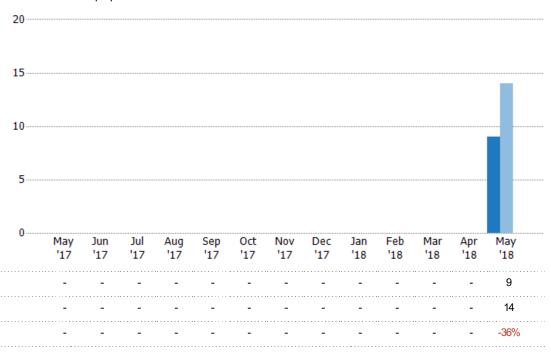




#### **Closed Sales**

The total number of single-family, condominium and townhome properties sold each month.





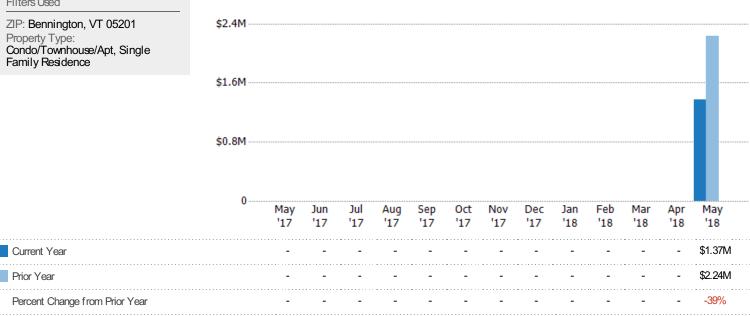
#### **Closed Sales Volume**

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.



Current Year





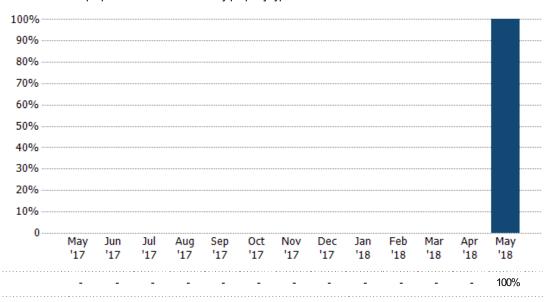


#### Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence



#### **Average Sales Price**

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K May Jul Aug Sep 0ct Nov Dec Apr May '17 '17 '17 '17 '17 '18 '18 \$152K \$160K -5%



Current Year
Prior Year

Percent Change from Prior Year





## Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

0	 	 	 	 	 	 
\$50K	 	 	 	 	 	 
\$100K	 	 	 	 	 	 
\$150K	 	 	 	 	 	 

	0												
	May '17	Jun '17	Jul	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$190K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$156K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	22%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

0K											
50K	 										
0											
0 May		Aug									Ma
•		Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Ма '1
May		Aug '17	Sep '17	Oct '17		Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Ma '1
May		Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Ма '1



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



99%



## Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

	Jun '17	Jul '17	Aug '17									'18
			Aug	Sep	OCC					· rai	- Apr	
				_	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
50K												
00K												

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$10	0K	 										
\$5	0K											
	0											
	0 May '17		Aug '17								Apr '18	May '18
	May		Aug '17 -	Sep '17	Oct '17		Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
	May		Aug '17 -	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18 -	Feb '18	Mar '18	Apr '18	May '18



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

0K		 	 	 	 			
0K								
UK		 	 	 				
nν								
UK								
0								
May	Jun					Mar	Apr	May
_	Jun	Aug '17						May
May	Jun					Mar	Apr	May '18
May	Jun					Mar	Apr	



