

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2018	May 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	29	28	+3.6%	29	28	+3.6%
New Listing Volume	\$6,177,000	\$5,543,199	+11.4%	\$6,177,000	\$5,543,199	+11.4%
Active Listing Count	82	116	-29.3%	82	116	-29.3%
Active Listing Volume	\$18,083,599	\$20,169,499	-10.3%	\$18,083,599	\$20,169,499	-10.3%
Average Listing Price	\$220,532	\$173,875	+26.8%	\$220,532	\$173,875	+26.8%
Median Listing Price	\$182,950	\$151,500	+20.8%	\$182,950	\$151,500	+20.8%
Median Days in RPR	69	118	-41.5%	69	118	-41.5%
Months of Inventory	_	_	-	5.1	6.8	-24.9%
Absorption Rate	_	_	+-	19.51%	14.66%	+4.9%
Sales Activity Charts Metrics						
New Pending Sales Count	17	22	-22.7%	17	22	-22.7%
New Pending Sales Volume	\$3,071,000	\$4,504,100	-31.8%	\$3,071,000	\$4,504,100	-31.8%
Pending Sales Count	24	39	-38.5%	24	39	-38.5%
Pending Sales Volume	\$4,533,400	\$6,907,600	-34.4%	\$4,533,400	\$6,907,600	-34.4%
Closed Sales Count	18	16	+12.5%	18	16	+12.5%
Closed Sales Volume	\$3,046,255	\$2,846,400	+7%	\$3,046,255	\$2,846,400	+7%
Average Sales Price	\$169,236	\$177,900	-4.9%	\$169,236	\$177,900	-4.9%
Median Sales Price	\$175,253	\$169,450	+3.4%	\$175,253	\$169,450	+3.4%



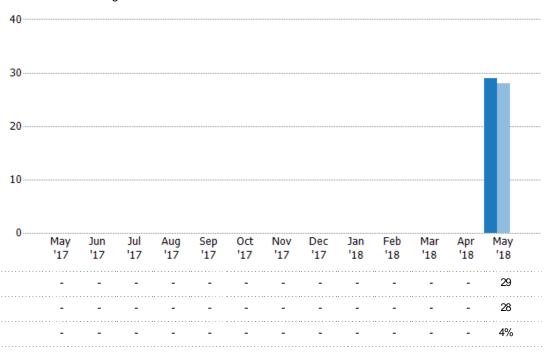




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

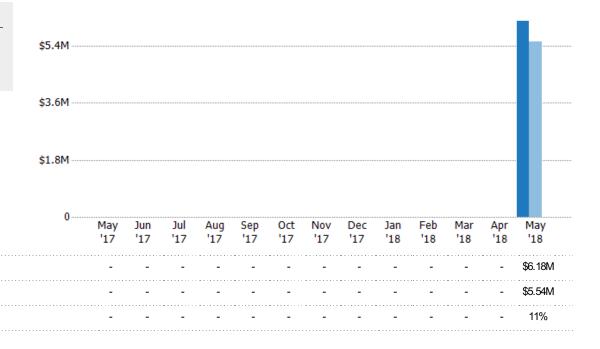
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

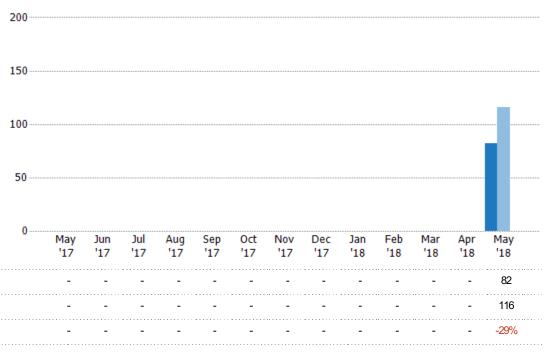




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

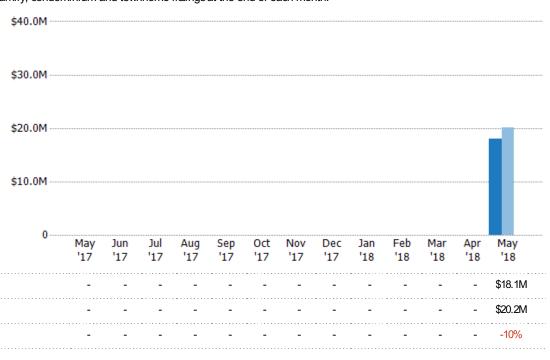
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



\$174K

27%



Market Data Report

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Bar Property Condo/1 Family I	re, VT 0 Type: Townhou	ıæ/Apt, S	Single	

	Jun '17	Aug '17					
0					 		
75K		 	 	 	 	 	
50K		 	 	 	 	 	
23K							
25K							

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K May Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May '17 '17 '17 '17 '18 \$183K \$152K 21%



Current Year

Percent Change from Prior Year





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K												
\$225K												
\$150K												
\$75K											•••••	
0 May			Aug '17								Apr	 May
'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18
- 	- 	-	- 	- 	- 	-	- 	-	-	- 	- 	\$205K \$221K
	- -	-	- -	- -	- -	- -	- -	- -	- -	- -	- -	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used
ZIP: Barre, VT 05641

Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Avg Est Value

Avg Listing Price

Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

0K	 										
50K	 										•••••
•		Διια									
0 May '17		Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Мау '18
May			Sep '17	Oct '17		Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
May			Sep '17	0ct '17 -	Nov '17	Dec '17	Jan '18 -	Feb '18	Mar '18 -	Apr '18	Мау '18







Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

200												
150												
100												
50												
May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
'17		-17	'17			-17		18	18		'18	
-	-	-	-	-	-	-	-	-	-	-	-	69
-	-	-	-	-	-	-	-	-	-	-	-	118
-	-	-	-	-	-	-	-	-	-	-	-	-42%

Months of Inventory

Percent Change from Prior Year

Current Year
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

10 May Jun Jul Aug Sep 0ct Nov Dec Feb Mar Apr May Jan '17 '17 '18 8.2 8.92



Current Year

Prior Year

Percent Change from Prior Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

15%	 	

10%

5% ------

May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
-	-											12%
-	-	-	-	-	-	-		-		-		11%
-	-	-	-	-	- -	-	-	-	-	-	-	-1%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

45

23

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence 68

0												
May '17			Aug '17									
 -	-	-	-	-	-	-	-	-	-	-	-	82
 -	-	-	-	-	-	-	-	-	-	-	-	24
 -	-	-	-	-	-	-	-	-	-	-	-	18



Active Pending

Sold





Current Year

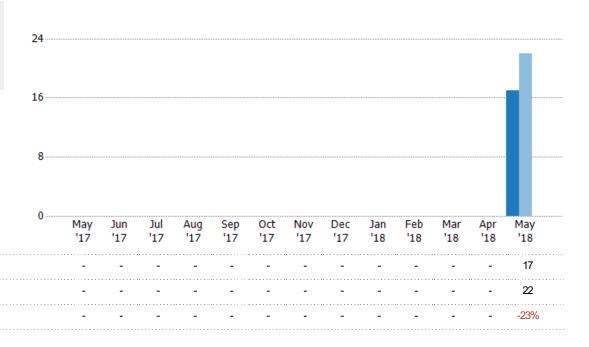
Prior Year

Market Data Report

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

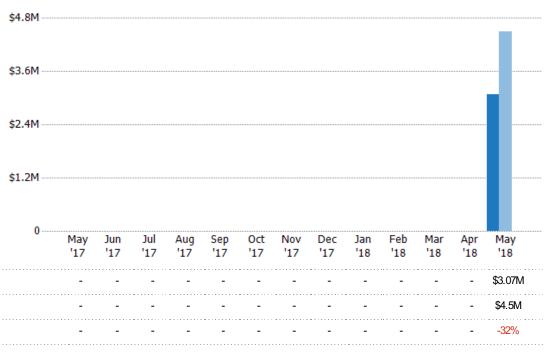


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

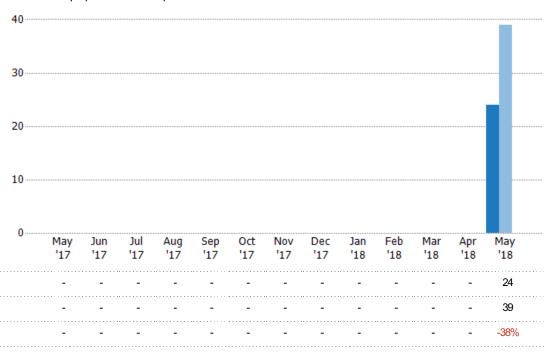




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





Pending Sales Volume

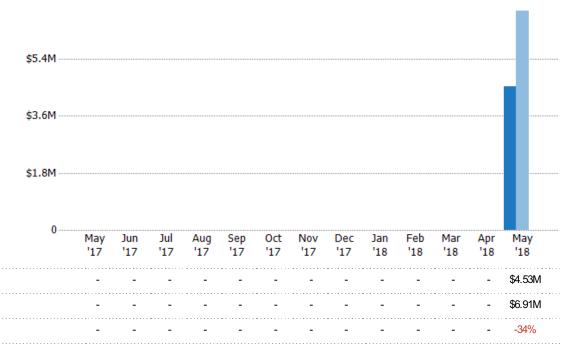
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.







Current Year

Percent Change from Prior Year



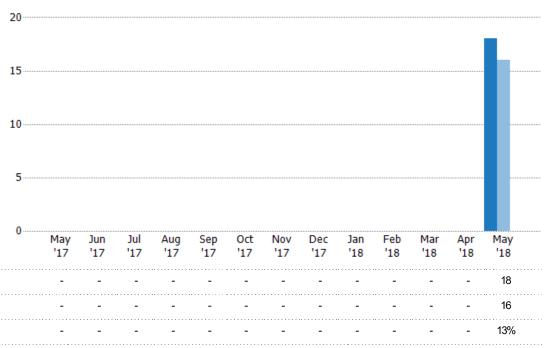
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Closed Sales Volume

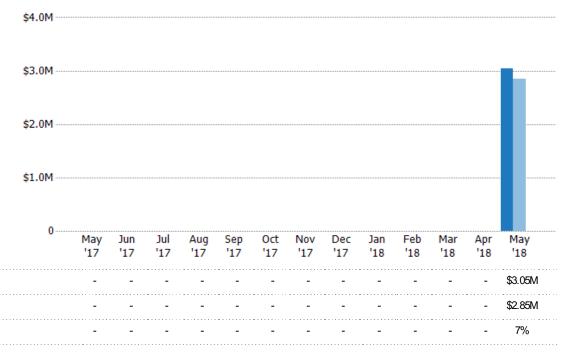
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



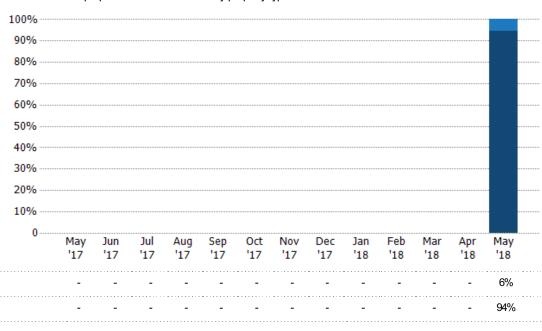


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K May Jun Jul Aug Sep 0ct Nov Dec Jan Feb Mar Apr May '17 '17 '17 '17 '17 '17 '17 '18 '18 '18 '18 '18 \$169K \$178K



Current Year

Percent Change from Prior Year

Prior Year



-5%



Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

20010						
150K	 	 	 	 	 	
100K	 	 	 	 		
\$50K		 	 	 	 	
0.						

	0												
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$175K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$169K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K May Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May '17 '17 '17 '17 '17 '18 \$173K \$169K 98%



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

50K											
00K	 										
50K											
0		Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	
0		Aug '17	Sep '17	Oct '17		Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

)UK	 										
00K	 										************
50K											
0											
0 May	 										 May
•	 	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Ma ₂
May	 	Aug '17	Sep '17	0ct '17		Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Ma ⁻
May	 	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Ma ⁻



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K													
\$150K													
\$100K													
\$50K													
_													
M ':	ay 17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
	-	-	-	-	-	-	- -	-	_	-	-	-	\$164K
	-	-	-	-	-	-	-	-	-	-	-	-	\$175K
	-	-	-	-	-	-	-	-	-	-	-	-	106%



