

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Jun 2017	Jun 2018	Key Metrics
						Listing Activity Charts Metrics
+61.5%	13	21	+61.5%	13	21	New Listing Count
+43.2%	\$3,016,700	\$4,318,484	+43.2%	\$3,016,700	\$4,318,484	New Listing Volume
_	_	70	-	_	70	Active Listing Count
_	_	\$14,264,590	-	_	\$14,264,590	Active Listing Volume
_	_	\$203,780	-	_	\$203,780	Average Listing Price
_	_	\$160,000	-	_	\$160,000	Median Listing Price
_	_	103.5	-	_	103.5	Median Daysin RPR
_	11.7	_	-	_	_	Months of Inventory
_	8.57%	_	-	_	_	Absorption Rate
						Sales Activity Charts Metrics
+-	6	6	+_	6	6	New Pending Sales Count
+12.9%	\$854,900	\$965,200	+12.9%	\$854,900	\$965,200	New Pending Sales Volume
_	_	10	-	_	10	Pending Sales Count
	_	\$1,611,800	-	_	\$1,611,800	Pending Sales Volume
-42.9%	7	4	-42.9%	7	4	Closed Sales Count
-44.5%	\$946,615	\$525,750	-44.5%	\$946,615	\$525,750	Closed Sales Volume
-2.8%	\$135,231	\$131,438	-2.8%	\$135,231	\$131,438	Average Sales Price
-10.7%	\$122,000	\$109,000	-10.7%	\$122,000	\$109,000	Median Sales Price







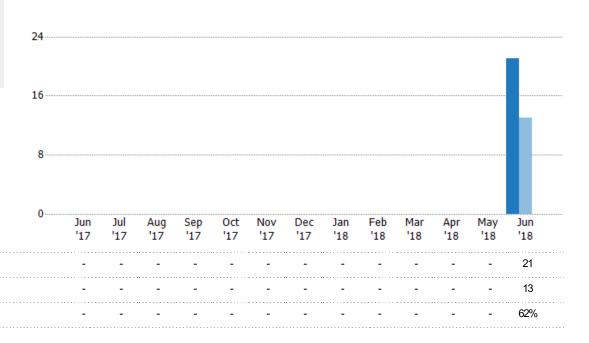
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

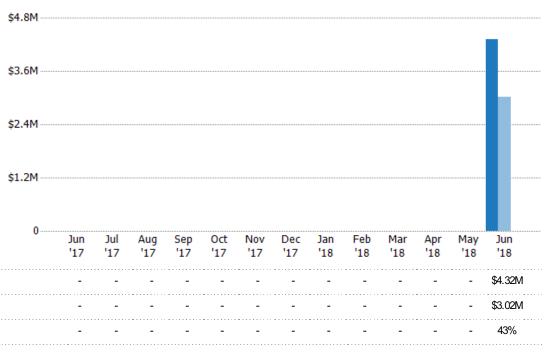
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





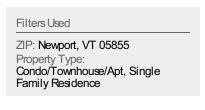
Current Year

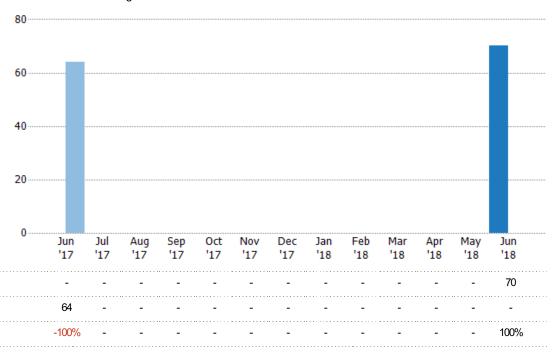
Percent Change from Prior Year



Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

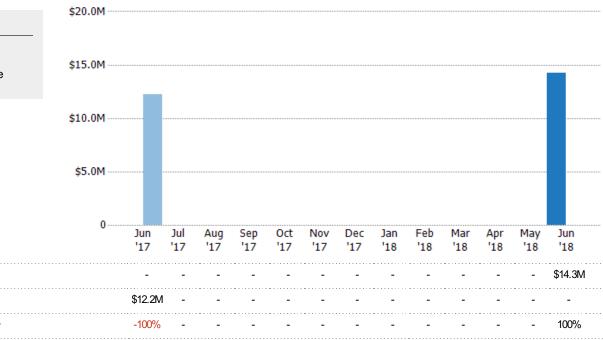
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.





Current Year

Percent Change from Prior Year



Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$300K
\$225K
\$150K

\$75K------

Jun '17	Jul	Aug	Sep	Oct	Nov '17	Dec	Jan '18	Feb	Mar '18	Apr '18	May '18	Jun '18
 -	-	-	-	-		-	-				-	\$204K
 \$190K	-	-	-	-	-	-	-	-	-	-	-	-
 -100%	-83%	-67%	-50%	-33%		0	17%	33%	50%	67%	83%	100%

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$150K \$100K \$50K

	0 Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
Current Year	-	-	-	-	-	-	-	_	-		-	-	\$160K
Prior Year	\$163K	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-100%	-83%	-67%				0		33%	50%	67%	83%	100%







Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

200												
150												
100												
50												
•												
Jun '17		Aug '17	Sep '17	0ct '17	Nov '17		Jan '18	'18		'18	'18	
-	-	-	-	-	-	-	-	-	-	-	-	104
93.5	-	-	-	-	-	-	-	-	-	-	-	-
							17%					100%

Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
ZIP: Newport, VT 05855

Current Year
Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence 23

Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '17 '17 '18 '18 '18 '18 '18

Current Year	-	-	-	-	-	=	-	-	-	-	-	-	23.3
Prior Year	16	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-100%	-83%	-67%	-50%	-33%	-17%	0	17%	33%	50%	67%	83%	100%





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence

0%	

5% ------

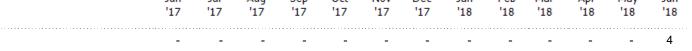
	0												
	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
Current Year	-	-	-	-	-	-	-	_	-	-	-	-	4%
Prior Year	6%	-	-	-	-	-	-	-	-	-	-	-	-
Change from Prior Year	6%	5%	4%	4%	3%	2%	1%	0%	-1%	-2%	-3%	-3%	-4%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

5.00 3.75 2.50 1.25 0 Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May Jun



Sold



Current Year

PriorExtra Year

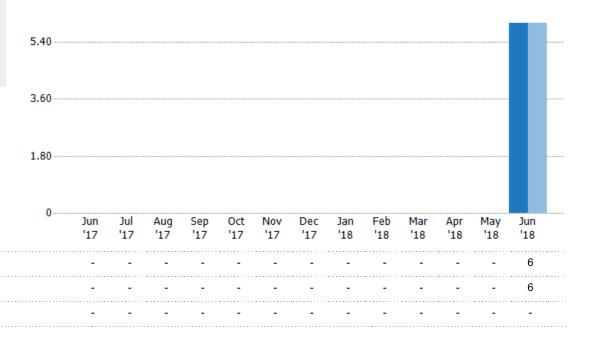
Prior Year

Market Data Report

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

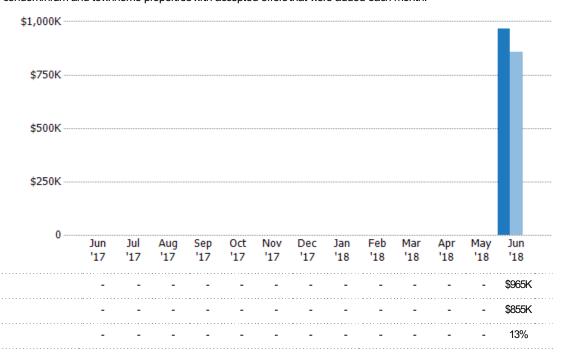
ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.



Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.



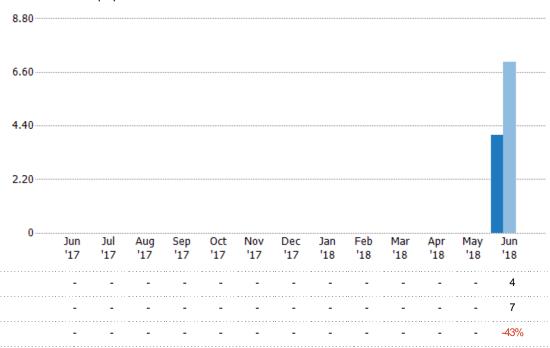




Closed Sales

The total number of single-family, condominium and townhome properties sold each month.





Closed Sales Volume

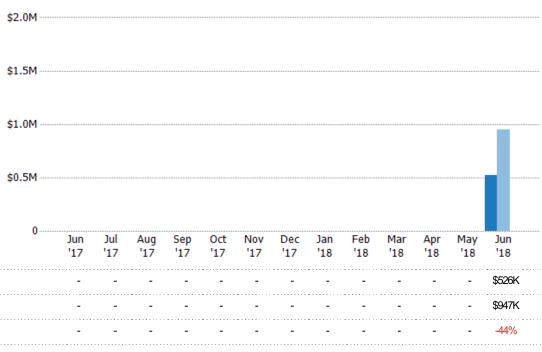
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year



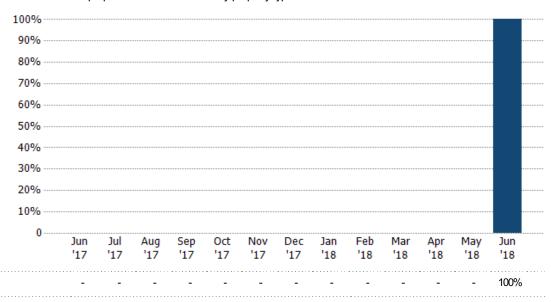


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K Jul Aug Sep 0ct Nov Dec Feb Apr May Jun '17 '17 '17 '17 '17 '17 '18 '18 '18 \$131K \$135K -3%



Current Year
Prior Year

Percent Change from Prior Year



\$122K



Market Data Report

Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

±===	5100K	50K												
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Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Current Year
Prior Year

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

100K	 										
\$50K	 										
		_									lillo
0 Jun '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	'18	'18	Mar '18	Apr '18	May '18	Jun '18
Jun					Dec '17					'18	'18
Jun			- -	- -		- -		- -	-	'18 -	'18 \$140k



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K ·····												
\$150K												
\$100K					•••••							
\$50K												
0 Jun '17	Jul '17	Aug '17									May	
-	-	-	-	-	-	-	-	-	-	-	-	\$116K
-	-	-	-	-	-	-	-	-	-	-	-	\$109K

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

0K	 	 	 	 	 		***********
0K	 	 	 	 	 		
.014							
10K	 	 	 	 	 		
OUK				 	 		
0	Aug '17		 			May	 Jun
0 Jun			 			May	Jun '18
0 Jun			 			May '18	 Jun



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used	
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	

00K												***********
EOK												
550K												************
0												
0 Jun '17		Aug '17									May	Jun
Jun	Jul '17 -	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18 \$73.1
Jun '17 -	Jul '17 -	Aug '17	Sep '17 -	0ct '17 -	Nov '17 -	Dec '17	Jan '18 -	Feb '18 -	Mar '18 -	Apr '18	May '18 -	Jun '18 \$73.1F \$116F



