

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Jun 2017	Jun 2018	Key Metrics
						Listing Activity Charts Metrics
+-	6	6	+_	6	6	New Listing Count
-48.1%	\$2,800,400	\$1,453,000	-48.1%	\$2,800,400	\$1,453,000	New Listing Volume
_	_	46	-	_	46	Active Listing Count
_	_	\$11,268,250	-	_	\$11,268,250	Active Listing Volume
_	_	\$244,962	-	_	\$244,962	Average Listing Price
_	_	\$154,950	-	_	\$154,950	Median Listing Price
_	_	77.5	-	_	77.5	Median Daysin RPR
_	15.3	_	-	_	_	Months of Inventory
_	6.52%	_	-	_	_	Absorption Rate
	•••••					Sales Activity Charts Metrics
+100%	5	10	+100%	5	10	New Pending Sales Count
+80.5%	\$759,700	\$1,371,050	+80.5%	\$759,700	\$1,371,050	New Pending Sales Volume
_	_	13	-	-	13	Pending Sales Count
_	_	\$2,228,550	-	_	\$2,228,550	Pending Sales Volume
+300%	2	8	+300%	2	8	Closed Sales Count
+238.6%	\$312,000	\$1,056,500	+238.6%	\$312,000	\$1,056,500	Closed Sales Volume
-15.3%	\$156,000	\$132,063	-15.3%	\$156,000	\$132,063	Average Sales Price
-16.3%	\$156,000	\$130,500	-16.3%	\$156,000	\$130,500	Median Sales Price

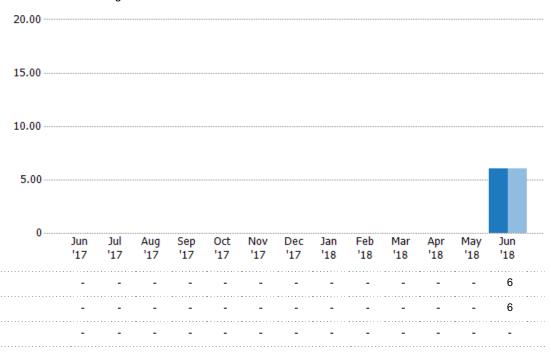




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

Current Year

PriorExtra Year

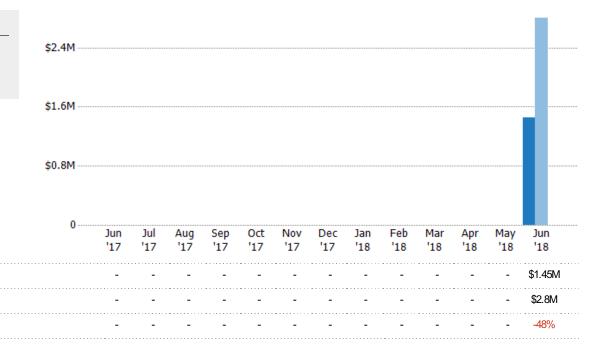
Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Ellters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

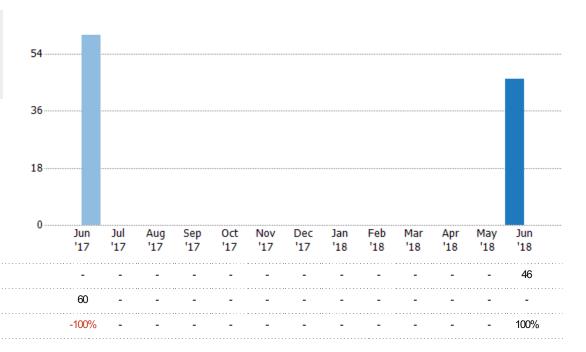




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

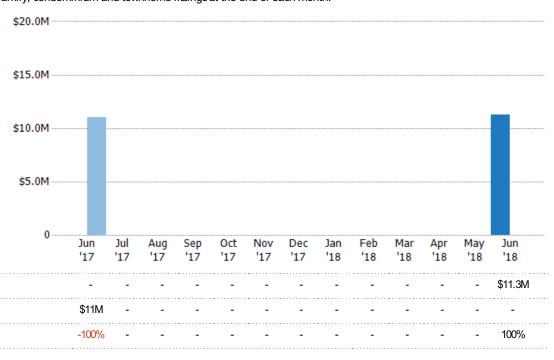
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used	\$300K												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$245K
Prior Year	\$184K	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year		-83%	-67%	-50%	-33%	-17%	0	17%	33%	50%	67%	83%	100%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

\$200K

Filters Used
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

.OV												
50K												
00K												
50K												
٥												
٥	Jul	Aug	Sep	0ct	Nov	Dec		Feb	Mar	Apr	May	
0 Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr '18	May	 Jun
0 Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr '18	May '18	Jun '18



Current Year
Prior Year

Percent Change from Prior Year





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used	90												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	68												
	45												
	23												
	0 Jun	Jul				Nov	Dec	Jan	Feb	Mar			
	'17	'17	Aug '17	Sep '17	0ct '17	'17	'17	'18	'18	'18	Apr '18	Мау '18	Jun '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	77.5
Prior Year	86.5	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-100%	-83%	-67%	-50%	-33%	-17%	0	17%	33%	50%	67%	83%	100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

-100%

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

15 Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '18 '18 '18 '18 '18 6.57 20



Current Year

Percent Change from Prior Year

Prior Year



17%

33%

50%

67%

100%

-50%

-33%

-67%

-8% -10% -12% -14% -15%



Market Data Report

Absorption Rate

The percentage of inventory sold per month.

Filters Used
ZIP: Lyndonville, VT 05851

Property Type: Condo/Townhouse/Apt, Single Family Residence

20%												**********
15%												
10%												
5%												
•												
Jun	Jul	Aug '17	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr		Jun
'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18
-	-	-	-	-	-	-	-	-	-	-	-	15%
5%	-	-	-	-	-	-	-	-	-	-	-	-

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

2%

5%

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence 9.00 6.75 4.50 2.25 0 Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '18 '18 '18 8



Sold





Current Year

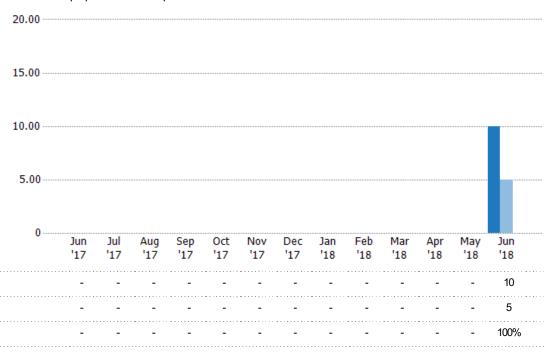
Prior Year

Market Data Report

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



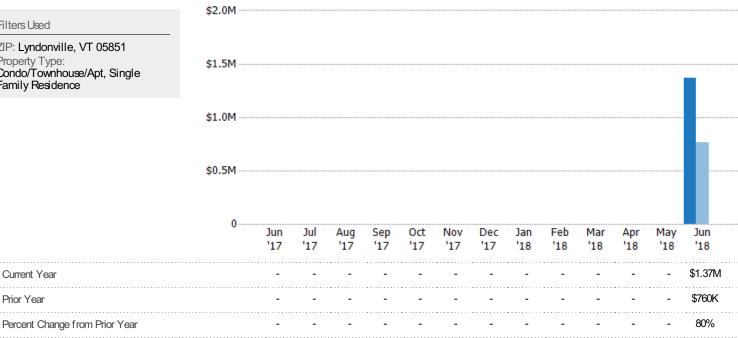


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence



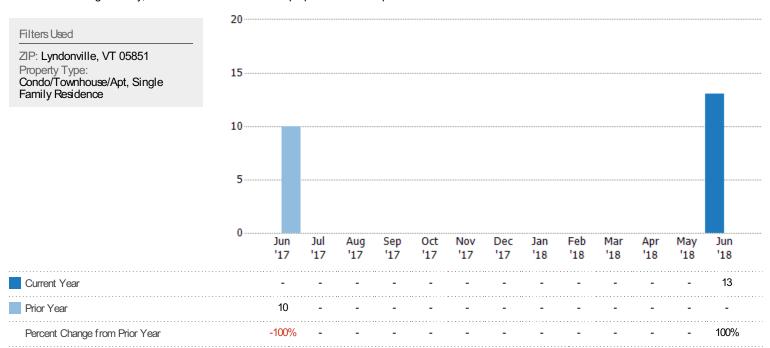
Current Year





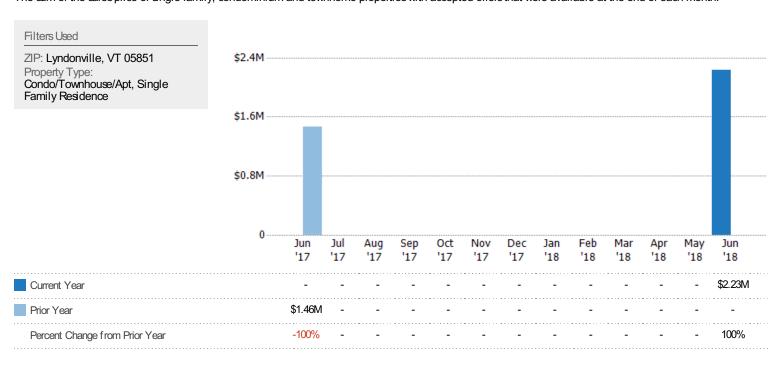
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.



Pending Sales Volume

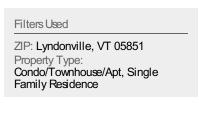
The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

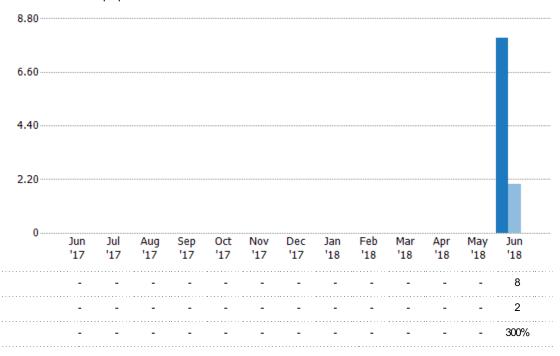




Closed Sales

The total number of single-family, condominium and townhome properties sold each month.





Closed Sales Volume

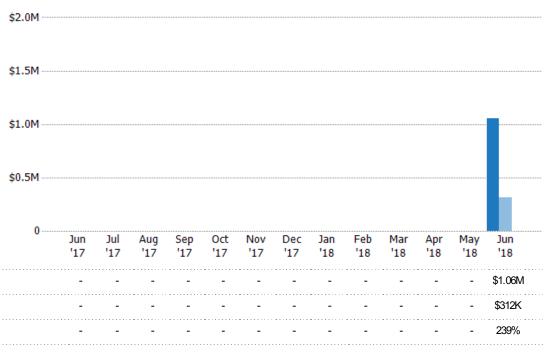
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



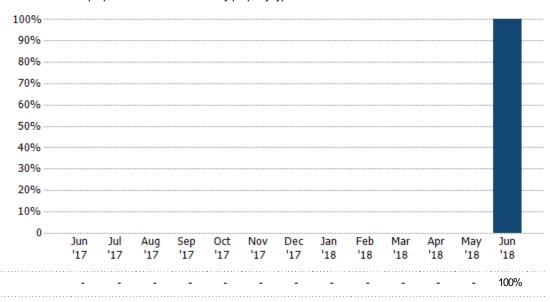


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Current Year Prior Year

ZIP: Lyndonville, VT 05851

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

.UUK											
50K	 										
00K	 										•••••
50K	 										
0	 Aug '17										 Jun
0	 	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
0	 	Sep '17 -	0ct '17	Nov '17	Dec '17	Jan '18 - -	Feb '18 -	Mar '18 - -	Apr '18	May '18	Jun '18





\$156K



Market Data Report

Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

±4=014						
\$150K	 	 	 	 	 	 ******
\$100K	 	 	 	 	 	
\$50K	 	 	 	 	 	
0		 	 	 	 	

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Current Year
Prior Year

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$200K													
\$150K													
\$100K													
\$50K													
_	un						Dec					May	 Jun
'1	17	'17	'17	'17	'17	'17	Dec '17	'18	'18	'18	'18		'18
	-	-	-	-	-	-	-	-	-	-	-	-	\$138K
	-	-	-	-	-	-	-	-	-	=.	-	-	\$132K
	-	-	-	-	-	-	-	-	-	-	-	-	96%



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

100K	 	 	 	 	 	 *************
\$50K	 	 	 	 	 	
\$50K	 	 		 	 	
	Aug '17	 	 			

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$200K												
\$150K												
\$100K												
\$50K												
0 Jun '17		Aug '17						Feb '18	Mar '18	Apr '18	May '18	Jun '18
_	-	-	-	-	-	-	-	-	-	-	-	\$139K
-	-	-	-	-	-	-	-	-	-	-	-	\$138K
-	-	-	-	-	-	-	-	-	-	-	-	99%



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

\$150K								 	
\$100K	 	 						 	
\$50K	 	 						 	
0	 								
0 Jun '17	Aug '17							May	Jun '18
Jun			Nov '17		Jan '18	Feb '18	Mar '18	May	Jun
Jun			Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	May '18	Jun '18



