Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2018	Jun 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	10	+20%	12	10	+20%
New Listing Volume	\$3,763,000	\$2,638,800	+42.6%	\$3,763,000	\$2,638,800	+42.6%
Active Listing Count	48	_	-	48	_	_
Active Listing Volume	\$20,983,559	_	-	\$20,983,559	_	_
Average Listing Price	\$437,157	_	-	\$437,157	_	_
Median Listing Price	\$252,000	_	-	\$252,000	_	_
Median Days in RPR	109	_	-	109	_	_
Months of Inventory	_	_	-	_	24	_
Absorption Rate	_	_	-	_	4.17%	_
Sales Activity Charts Metrics						
New Pending Sales Count	10	12	-16.7%	10	12	-16.7%
New Pending Sales Volume	\$2,340,850	\$3,119,740	-25%	\$2,340,850	\$3,119,740	-25%
Pending Sales Count	14	_	-	14	_	_
Pending Sales Volume	\$3,754,640	_	-	\$3,754,640	_	_
Closed Sales Count	4	3	+33.3%	4	3	+33.3%
Closed Sales Volume	\$870,125	\$538,800	+61.5%	\$870,125	\$538,800	+61.5%
Average Sales Price	\$217,531	\$179,600	+21.1%	\$217,531	\$179,600	+21.1%
Median Sales Price	\$229,950	\$184,900	+24.4%	\$229,950	\$184,900	+24.4%

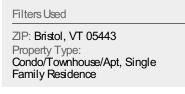


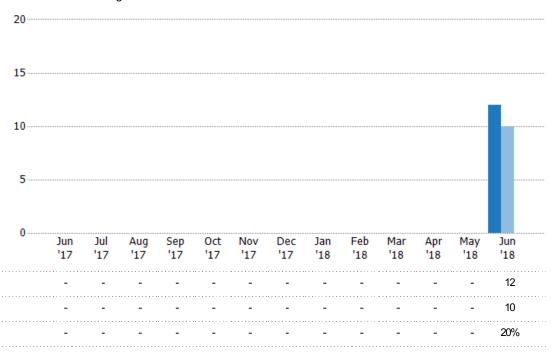




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

Percent Change from Prior Year

Current Year

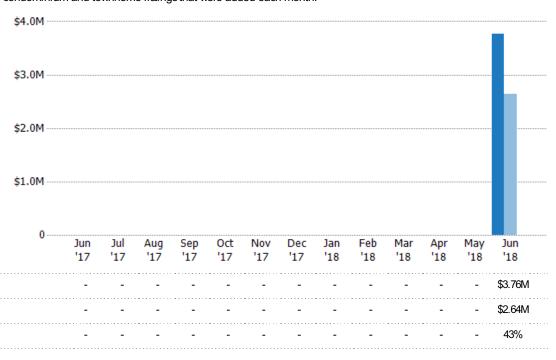
Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



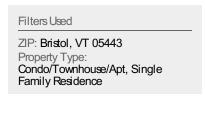
Current Year

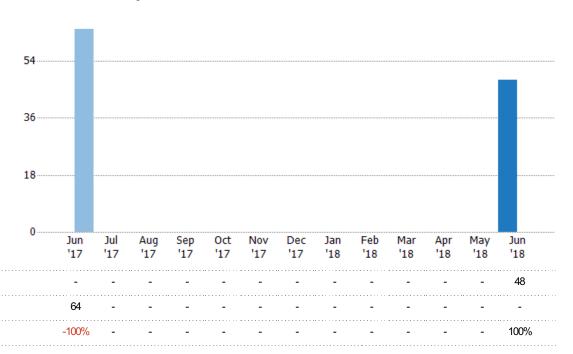
Percent Change from Prior Year



Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

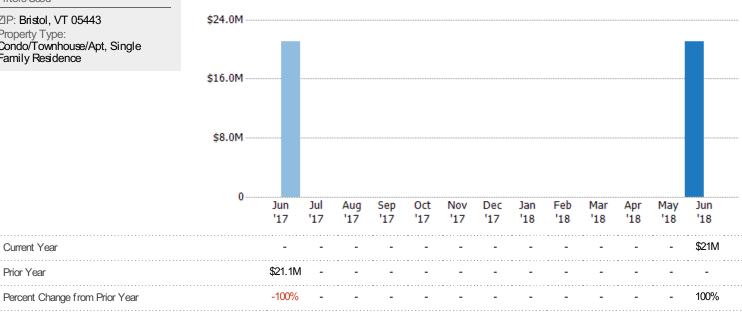
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.









Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

\$500K

Filters Used
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$375K	(
\$250K	(
\$125K	(

0												
Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
-	-	-	-	-	-	-	-	-	-	-	-	\$437K
\$329K	-	-	-	-	-	-		-	-	-	-	-
-100%	-83%	-67%			-17%		17%		50%	67%	83%	100%

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K \$225K \$150K \$75K 0.. Jun Jul Aug Sep 0ct Nov Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '18 '18 '18 \$252K \$240K 17% -67% -50% -33% -17% 100% 0 67%



Current Year

Percent Change from Prior Year





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

10

200												
150												
100												
50												
0												
Jun							Jan '18	Feb	Mar	Apr	May	Jun
'17	'17											
-	-	-	-	-	-	-	-	-	-	-	-	109
176	-	-	-	-	-	-	-	-	-	-	-	-
							17%			67%	83%	100%

Months of Inventory

Percent Change from Prior Year

Current Year
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

25 13 Jun Jul Aug Sep 0ct Νον Dec Feb Mar Apr May Jun Jan '17 '17 '17 '18 '18 '18 48 12.8 -67% -50% 17% -33% 50% 67% 100% -100%



Current Year

Prior Year

Percent Change from Prior Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence

10%

5% ------

	0												
	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	2%
Prior Year	8%	-	-	-	-	-	-	-	-	-	_	-	_
Change from Prior Year	8%	7%	6%	5%	5%	4%	3%	2%	1%	0%	0%	-1%	-2%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

5.00 3.75 2.50 1.25 0 Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '18 '18 '18 4



Sold





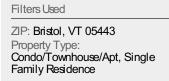
Current Year

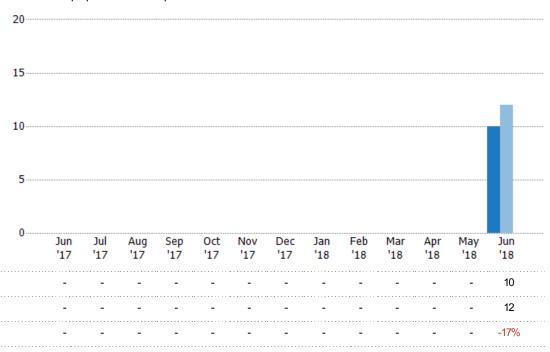
Prior Year

Market Data Report

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



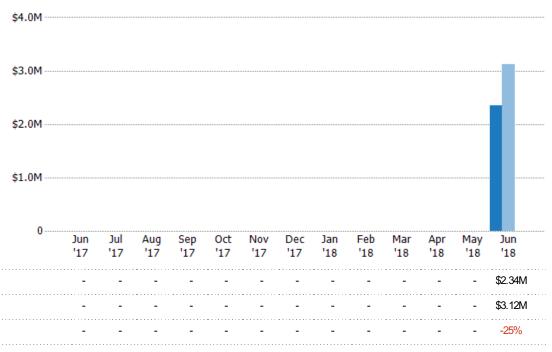


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

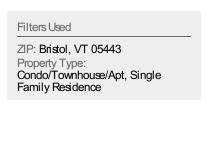


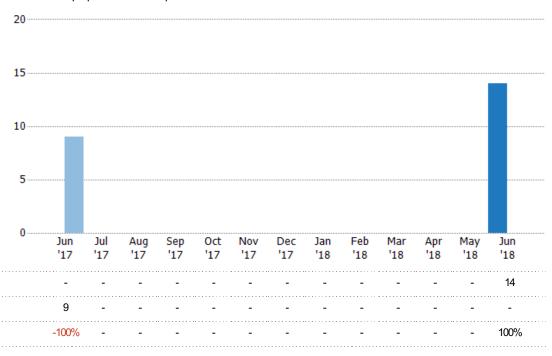
Current Year

Percent Change from Prior Year

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





Pending Sales Volume

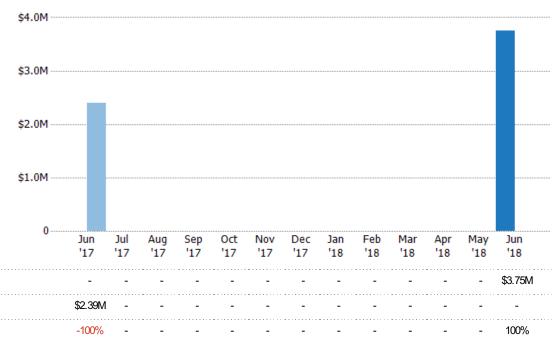
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





Current Year

Percent Change from Prior Year





Closed Sales

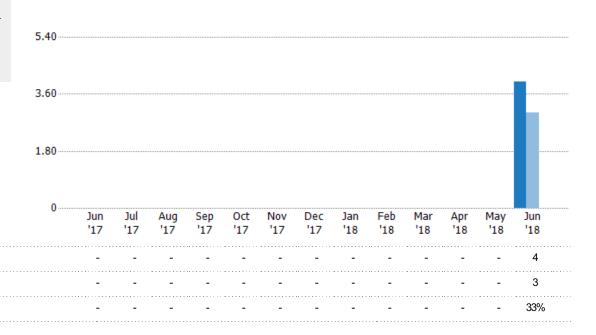
The total number of single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Bristol, VT 05443

Current Year

Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence



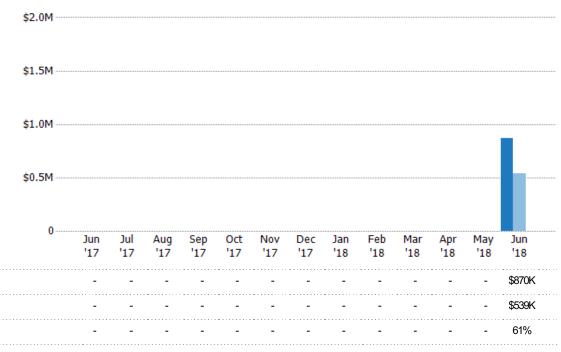
Closed Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Bristol, VT 05443
Property Type:

Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year

Percent Change from Prior Year



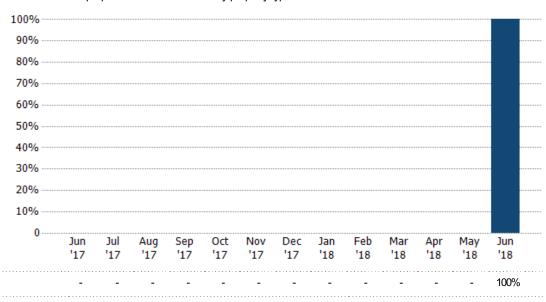


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Bristol, VT 05443

Current Year
Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$300K												
\$225K												
\$150K												
\$75K												
_		Aug '17								Apr	May	Jun
	- -	-	- -	-		- -	-	- -	-	- -	-	\$218K
-	-	-	-	-	-	-	-	-	-	-	-	\$180K
-	-	-	-	-	-	-	-	-	-	-	-	21%







Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K
\$225K
\$150K
\$75K

	0												
	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$230K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$185K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	24%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Bristol, VT 05443

Property Type: Condo/Townhouse/Apt, Single Family Residence

25K	 	 		 					*************
50K	 	 		 					
75K	 	 		 					
75K	 	 		 					
0	 	 		 					
0 Jun	 	 	Nov '17	 	Feb '18		Apr '18	May '18	Ju '1
0 Jun	 	 		 	Feb '18	Mar '18	Apr '18	May '18	Ju '1



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K												
\$225K												
\$150K												
\$75K												
0 Jun		Aua									May	 Jun
'17	'17	Aug '17	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18
-	-	-	-	-	-	-	-	-	-	-	-	\$230K
_	-	-	-	-	-	-	-	-	-	-	-	\$230K
-	-	-	-	-	-	-	-	-	-	- -	-	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$150k	(
\$75H	Κ												
,	0										Apr	May	 Jun
	lun	7111			OCC	INOV	Dec	Jan	reb	Mai			
]	Jun '17	Jul '17	Aug '17	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18
]		Jul '17	'17	- -	- -		- -	-		- -	'18 -	'18 -	'18 \$294K
]		Jul '17	'17	- -	- - -	'17 - -	- - -	- - -	- - -	- - -	- - -	- - -	



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

25K		 	 	 	 			
50K		 	 	 	 			
75K		 	 	 	 			
0								
0 Jun	Jul				Mar	Apr	May	
•	Jul		Nov '17					J
Jun	Jul				Mar	Apr	May	J
Jun	Jul				Mar	Apr	May	3! ': \$2! \$2:



