

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2018	Jun 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	28	32	-12.5%	28	32	-12.5%
New Listing Volume	\$6,044,799	\$7,152,522	-15.5%	\$6,044,799	\$7,152,522	-15.5%
Active Listing Count	126	_	-	126	_	_
Active Listing Volume	\$23,683,521	_	-	\$23,683,521	_	_
Average Listing Price	\$187,964	_	-	\$187,964	_	_
Median Listing Price	\$160,000	_	-	\$160,000	_	_
Median Days in RPR	89.5	_	-	89.5	_	_
Months of Inventory	_	_	-	_	7.4	_
Absorption Rate	_	_	-	_	13.49%	_
Sales Activity Charts Metrics						
New Pending Sales Count	15	16	-6.3%	15	16	-6.3%
New Pending Sales Volume	\$2,698,700	\$2,729,300	-1.1%	\$2,698,700	\$2,729,300	-1.1%
Pending Sales Count	26	_	-	26	_	_
Pending Sales Volume	\$4,462,200	_	-	\$4,462,200	_	_
Cloæd Sales Count	8	26	-69.2%	8	26	-69.2%
Closed Sales Volume	\$1,456,000	\$4,497,750	-67.6%	\$1,456,000	\$4,497,750	-67.6%
Average Sales Price	\$182,000	\$172,990	+5.2%	\$182,000	\$172,990	+5.2%
Median Sales Price	\$184,500	\$175,500	+5.1%	\$184,500	\$175,500	+5.1%

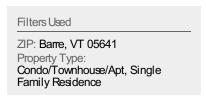


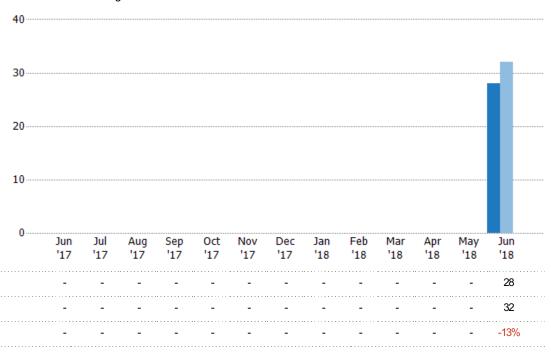




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

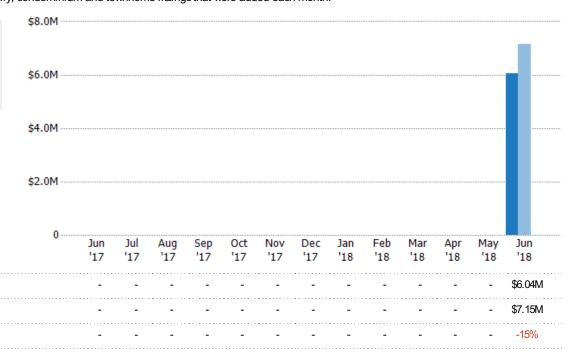
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

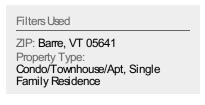
Prior Year

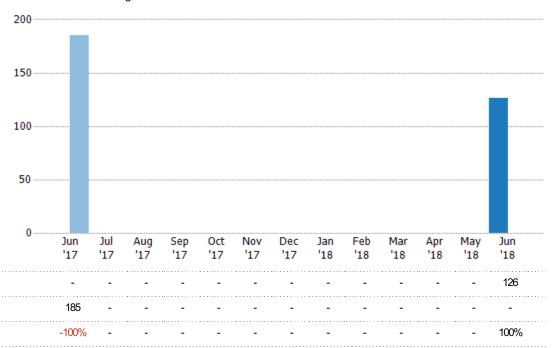




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.









Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used	\$200K												
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17		Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
Current Year	-	-	-	-	-	-	-	-	-		-	-	\$188K
Prior Year	\$172K	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-100%	-83%	-67%	-50%	-33%	-17%	0	17%	33%	50%	67%	83%	100%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K										 	
\$150K										 	
\$100K										 	
\$50K										 	
-											
'17	'17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18		May	Jun
'17 -	'17 -							· · · · · · · · · · · · · · · · · · ·	Mar '18	May	Jun
'17 - \$164K	'17 - -						Jan '18	· · · · · · · · · · · · · · · · · · ·	Mar '18	May '18	Jun '18



Current Year
Prior Year





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

	100
Filters Used	100
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	75
	50
	25

5							 				
0											
3											
0											
0											
0							 Feb '18				Jun '18
0	Jul '17 -	Aug '17 -	Sep '17 -	0ct '17 -	Nov '17 -	Dec '17 -	 Feb '18 -	Mar '18 -	Apr '18 -	May '18 -	Jun '18 89.5

Months of Inventory

Percent Change from Prior Year

Current Year
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

10.00													
7.50													
5.00													
2.50													
_													
Ju '17		Jul '17	Aug '17	'17	'17	'17	'17	Jan '18	'18	'18	Apr '18	Мау '18	Jun '18
	-	-	-	-	-	-		-	-		-	-	7.88
9.	.74	-	-	-	-	-	-	-	-		-	-	-
-10	00%	-83%	-67%	-50%	-33%			17%	33%	50%	67%	83%	100%



Current Year
Prior Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

15%	 	 	

10%

9% ------

0 Jun '17	Jul '17	Aua	Sep '17	Oct	Nov	Dec	Jan	Feb '18	Mar	Apr '18	May '18	Jun '18
 -	-	-	-	-	-	-	-	-	-	-	-	13%
 10%			-			-	-	-	-	-	-	-
 10%	8%	6%	5%	3%	1%	-1%	-3%	-5%	-7%	-9%	-11%	-13%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

4.50

2.25

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence 6.75

0 Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '18 '18 '18



Sold



8



Current Year

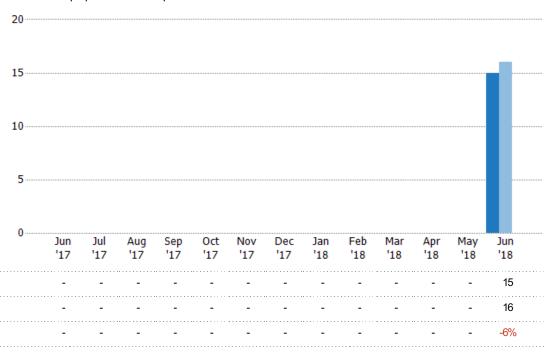
Prior Year

Market Data Report

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



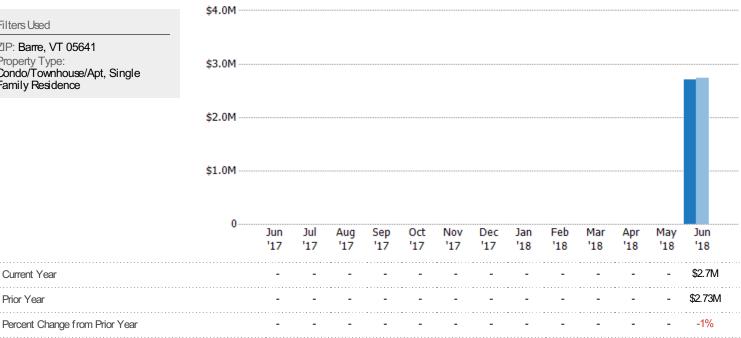


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.





Current Year

Prior Year

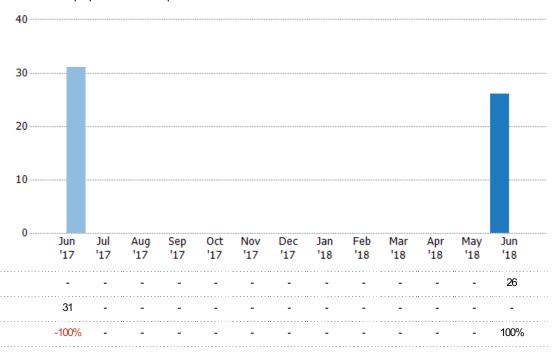




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





Pending Sales Volume

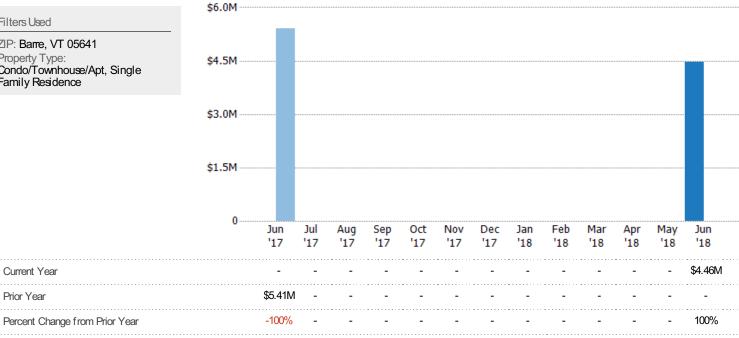
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.



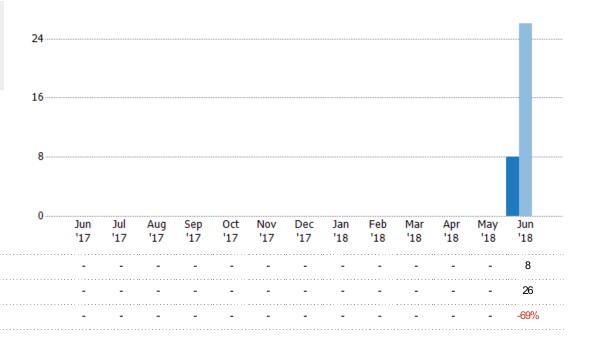




Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Closed Sales Volume

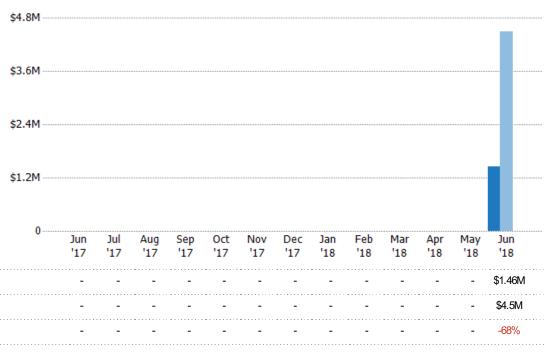
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

Prior Year



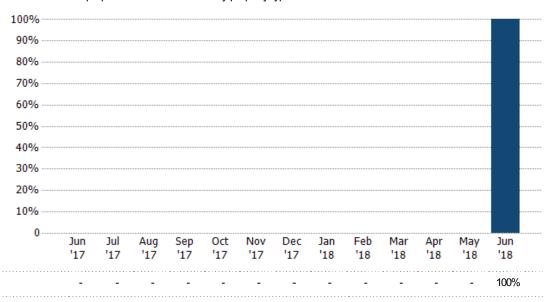


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K Jul Aug Sep 0ct Nov Dec Apr May Jun '17 '17 '17 '17 '17 '17 '18 '18 '18 \$182K \$173K 5%



Current Year
Prior Year





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K												
\$150K												
\$100K												
\$50K												
0												
Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
-	-	-	-	-	-	-	-	-	-	-	-	\$185K
-	-	-	-	-	-	-	-	-	-	-	-	\$176K
-		-	-	-	-	-	-	-	-	-	-	5%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used
ZIP: Barre, VT 05641

Avg List Price

Avg Sales Price

Current Year
Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Sales Price as a % of Avg List Price

\$150K												
\$100K												
\$50K												
0												
_		Aug '17								Apr '18	May '18	Jun '18
-	-	-	-	-	-	- -	-	-	-	-	-	\$187K
-	-	-	=	-	=	-	-	-	-	-	-	\$182K
-	-	-	-	-	-	-	-	-	-	-	-	97%







Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

150K	 	 	 	 	 		
100K	 	 	 	 	 		
\$50K	 	 	 	 	 		
0 Jun	 	 	 	 	 Apr	May	Jun '18
0 Jun	 	 	 	 	 Apr	May	Jun

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used
ZIP: Barre, VT 05641

Median List Price

Median Sales Price

Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

225K	 										
150K											
¢75V											
\$75K											
		Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
0 Jun	 	Sep '17	0ct '17		Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18
0 Jun	 	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18

Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

\$300K												
\$225K												
\$150K												
\$75K												
_			Sep '17								May	Jun '18
-	-	-	-	-	-	-	-	-	-	-	-	\$204K
-	-	-	-	-	-	-	-	-	-	-	-	\$189K



