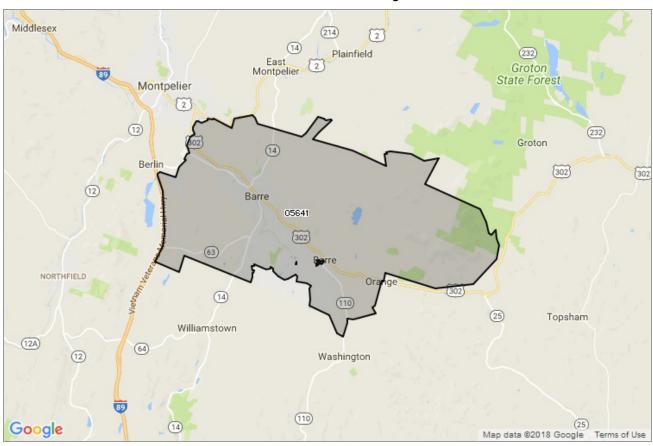


MARKET DATA REPORT

Barre City



Report Characteristics

Report Name:

Barre City

Report Date Range:

1/2018 – 1/2018

Filters Used:

Property Type, Location

Avg/Med: Both

Include Metrics By: County

Run Date: 02/21/2018

Scheduled: No

Presented by

Vermont REALTORS®

REALTOR®

http://www.vermontrealtors.com/

148 State Street Montpelier, VT 05602







Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2018	Jan 2017	+/-	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	9	-22.2%	7	9	-22.2%
New Listing Volume	\$1,225,400	\$1,354,790	-9.6%	\$1,225,400	\$1,354,790	-9.6%
Active Listing Count	52	105	-50.5%	52	105	-50.5%
Active Listing Volume	\$9,697,450	\$17,502,484	-44.6%	\$9,697,450	\$17,502,484	-44.6%
Average Listing Price	\$186,489	\$166,690	+11.9%	\$186,489	\$166,690	+11.9%
Median Listing Price	\$169,750	\$145,900	+16.3%	\$169,750	\$145,900	+16.3%
Median Daysin RPR	147.5	162	-9%	147.5	162	-9%
Months of Inventory	_	_	-	4.7	10.5	-55%
Absorption Rate	_	_	+_	21.15%	9.52%	+11.6%
Sales Activity Charts Metrics						
New Pending Sales Count	7	11	-36.4%	7	11	-36.4%
New Pending Sales Volume	\$974,800	\$1,621,600	-39.9%	\$974,800	\$1,621,600	-39.9%
Pending Sales Count	13	22	-40.9%	13	22	-40.9%
Pending Sales Volume	\$2,226,144	\$3,825,125	-41.8%	\$2,226,144	\$3,825,125	-41.8%
Closed Sales Count	10	11	-9.1%	10	11	-9.1%
Closed Sales Volume	\$2,060,525	\$1,812,500	+13.7%	\$2,060,525	\$1,812,500	+13.7%
Average Sales Price	\$206,053	\$164,773	+25.1%	\$206,053	\$164,773	+25.1%
Median Sales Price	\$184,513	\$164,000	+12.5%	\$184,513	\$164,000	+12.5%



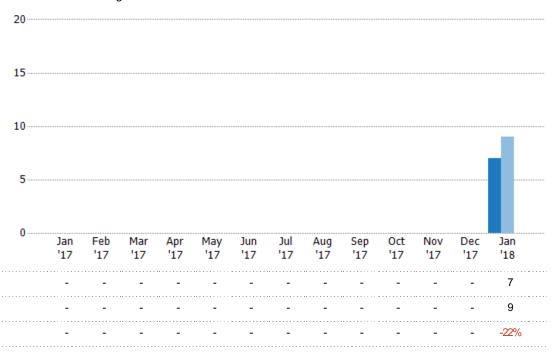




New Listings

The number of new single-family, condominium and townhome listings that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

Percent Change from Prior Year

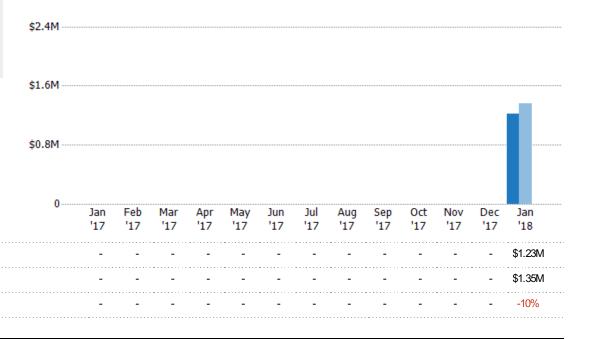
Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used
ZIP: Barre, VT 05641
Property Type:

Property Type: Condo/Townhouse/Apt, Single Family Residence





Current Year

Percent Change from Prior Year

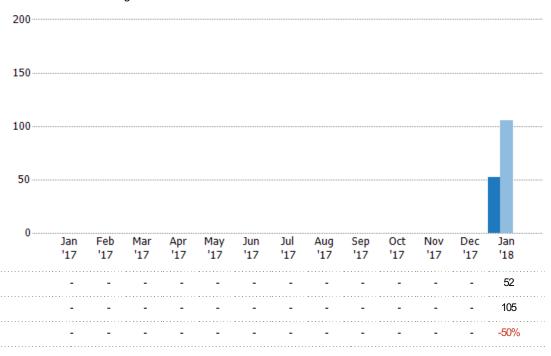




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

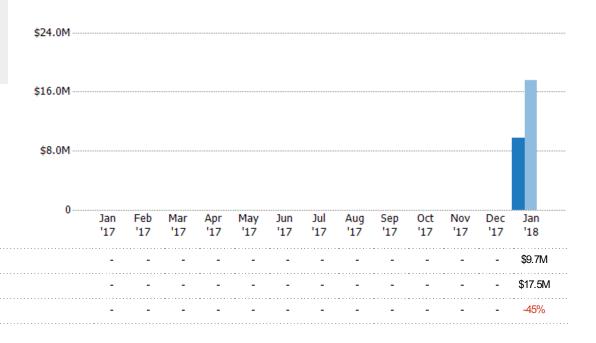
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.





Current Year

Percent Change from Prior Year





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

ık										
/11	 	 								
-										
)K										
-					Aug					
-					Aug '17				Dec '17	Ja
-			Jun '17 -	Jul '17 -			Oct '17		Dec '17	Ja '1
-			Jun '17 -	Jul '17 - -		Sep '17 -	0ct '17 -	Nov '17	Dec '17	Ja '1

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K												
\$150K												
\$100K												
\$50K												
0 Jan '17	Feb '17											Jan
-	-	-		-							-	
-	-	-	-	-	-	-	-	-	-	-	-	\$146K
-	-	-	-	-	-	-	-	-	-	-	-	16%



Current Year
Prior Year

Percent Change from Prior Year





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

\$200K Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single \$150K Family Residence \$100K \$50K 0 -Mar May Jul Aug Sep Jan '17 '17 '17 '17 '18 '17 '17 '17 '17 '17 '17 '17 Avg Est Value \$186K Avg Listing Price \$186K Avg Listing Price as a % of Avg Est Value 100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K												
\$150K												
\$100K												
\$50K												
_							Aug					Jan
'17	'17	'17	'17	'17	'17	'17	Aug '17	'17	'17	'17	'17	'18
-	-	-	-	-	-	-	-	-	-	-	-	\$156K
-	-	_	_	-	_	_	_	_	-	-	_	A
												\$170K



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

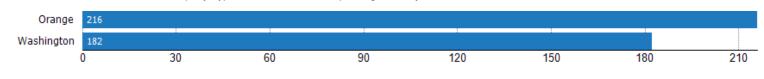
200 Filters Used ZIP: Barre, VT 05641 Property Type: 150 Condo/Townhouse/Apt, Single Family Residence 100 50 0 Jan Feb Mar May Jun Jul Aug Sep 0ct Nov Dec Jan '17 '17 '17 '17 '17 '17 '17 '17 '17 '17 '17 '17 '18 Current Year 148 162 Prior Year

Average Days in RPR (By County)

Percent Change from Prior Year

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

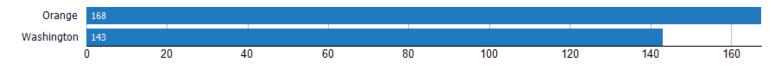
Filters Used: ZIP: Barre, VT 05641; Property Type: Condo/Townhouse/Apt, Single Family Residence



Median Days in RPR (By County)

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: ZIP: Barre, VT 05641; Property Type: Condo/Townhouse/Apt, Single Family Residence







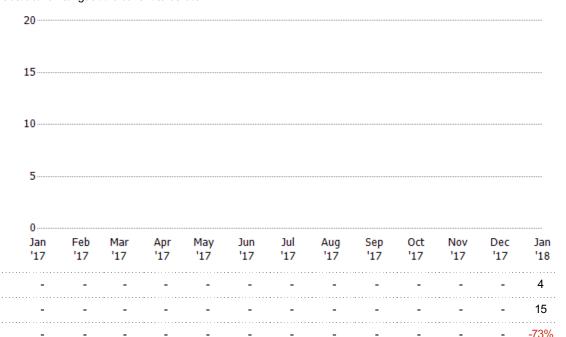
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Absorption Rate

The percentage of inventory sold per month.

Filters Used

Current Year

Prior Year

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

30%

20%

10%

	0												
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	25%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	7%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-18%



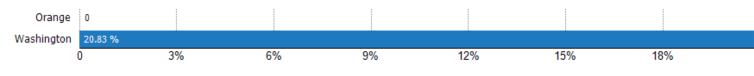




Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: ZIP: Barre, VT 05641; Property Type: Condo/Townhouse/Apt, Single Family Residence



Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

00	 	 			•••••	 			
45	 	 				 			
30									
15									
15		 				 			
15						 			
۰	 	 				 			
0	 					 	Nov	Dec	
0 Jan	 	 May '17		Jul '17		 	Nov '17	Dec	Jan '18
0 Jan	 	 May '17	Jun '17	Jul '17		 	Nov '17	Dec '17	Jan '18



Active

Sold

Pending

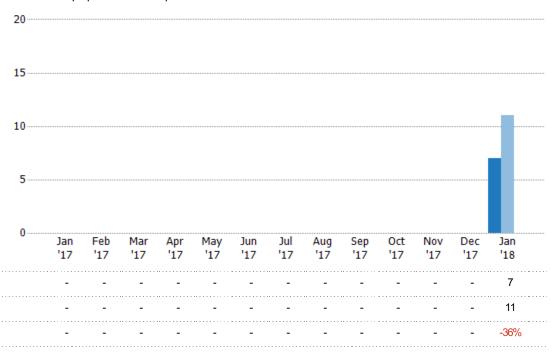




New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.





New Pending Sales Volume

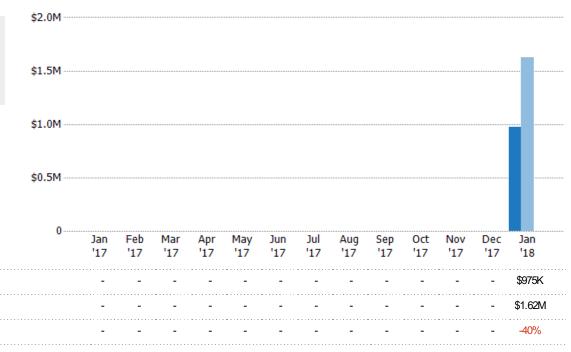
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

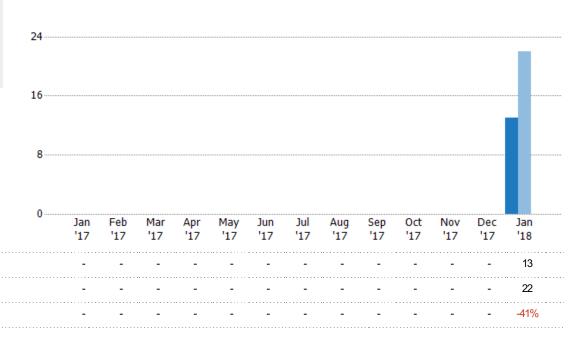




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Pending Sales Volume

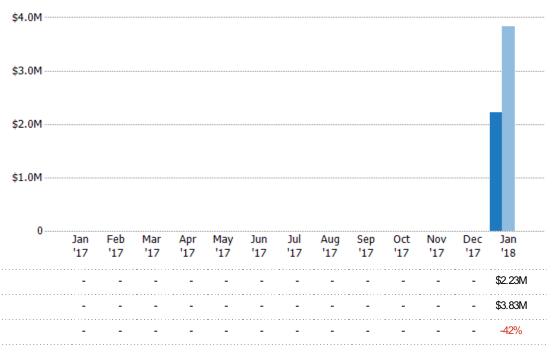
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

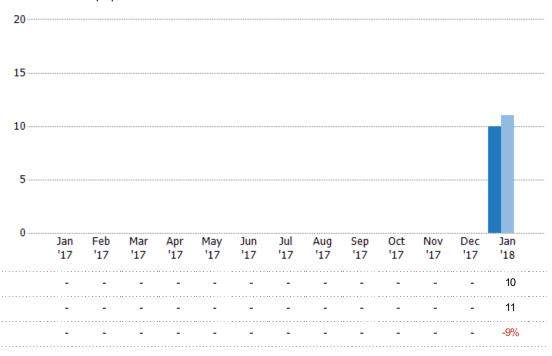
Percent Change from Prior Year



Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence



Closed Sales Volume

Percent Change from Prior Year

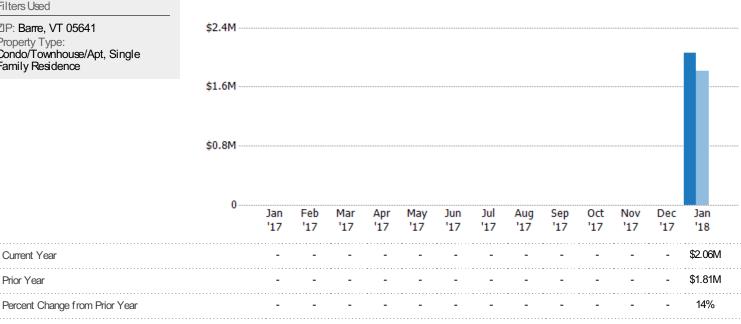
Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used ZIP: Barre, VT 05641

Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year

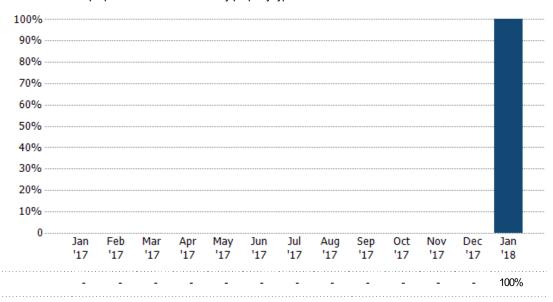




Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.





Closed Sales (By County)

Single Family Residence

The total number of single-family, condominium and townhome properties sold during the last month by county. Filters Used: ZIP: Barre, VT 05641; Property Type: Condo/Townhouse/Apt, Single Family Residence

Washington	10								
	0	1	2 4	4	5	6	7	8 1	10







Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used	
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	

\$300K												
\$225K												
\$150K												
\$75K												
_							Aug '17					
-	-	-	-	-	-	-	-	-	-		-	
- 	-	- 	- -	- - -	- 	- 	- - -	- 	- 	- 	- 	\$165K 25%

Median Sales Price

Percent Change from Prior Year

Current Year
Prior Year

The median sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K Feb Mar Apr May Jun Jul Aug Sep 0ct Νον Jan Jan '17 \$185K \$164K 13%



Current Year

Percent Change from Prior Year





Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

25K	 										
50K	 										
75K	 										
0	 										
0	 	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jar '18
0	 	Apr '17	May '17	Jun '17	Jul '17		Sep '17	0ct '17	Nov '17	Dec '17	Jar '18
0	 Mar '17 -	Apr '17	May '17 -	Jun '17 - -	Jul '17 - -	Aug '17	Sep '17 -	0ct '17 -	Nov '17	Dec '17	Jar '18

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single

Family Residence

Median List Price

Median Sales Price

Med Sales Price as a % of Med List Price

Avg Sales Price as a % of Avg List Price

Avg List Price

Avg Sales Price

\$200K \$150K \$100K \$50K 0 Feb Mar May Jun Jul Aug Sep 0ct Νον Jan Jan Apr '17 '17 \$189K \$185K







Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

25K		 	 	 	 			
50 <i>V</i>								
JUK								
75K								
,, ,,,		 	 	 	 			
,,,,,,,		 	 		 			
0		 	 	 	 			
0	Feb	 	 		 	Nov	Dec	 Jan
0 Jan	Feb	 	 	 	 	Nov	Dec '17	Jan '18 \$264l
0 Jan	Feb	 	 	 	 	Nov	Dec '17	Jan '18

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Sales Price as a % of Avg Est Value

Avg Est Value

Avg Sales Price

\$300K \$225K \$150K \$75K 0 Feb Mar May Jun Jul Aug Sep 0ct Νον Dec Jan Jan Apr '17 '17 '17 '17 '17 '17 '18 \$283K \$189K 67%



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details	3			Listing Activity Charts		
Report Name: Ba	ırre City	✓ New Listings				
Run Date: 02/21/2	2018	Active Listings				
Scheduled: No		Avg/Med Listing Price				
Report Date Rang	ge: From 1/2018 To: 1/2018	Avg/Med Listing Price per Sq Ft				
		Avg/Med Listing Price vs Est Value				
Information In	cluded	Median Days in RPR				
Include Cover	Sheet		Averages	✓ Months of Inventory		
Include Key Me	etric Summary *	✓ Include Appendix	Medians	Absorption Rate		
Include Metric	s By: County					
	ble's YTD median calculations are calcu	of the median values for each	Sales Activity Charts			
month that is included	l.		✓ Active/Pending/Sold			
MLS Filter				✓ New Pending Sales		
MLS:	AII		▼ Pending Sales			
IVILS:	All			☑ Closed Sales		
Listing Filters				Avg/Med Sales Price		
Property Types:	Condo/Townhouse/Apt S	Single Family Residence		Avg/Med Sales Price per Sq Ft		
rioperty types.	CONDO/TOWNHOUSE/Apt 3		Avg/Med Sales Price vs Listing Price			
Sales Types:	All	✓ Avg/Med Sales Price vs Est Value				
Price Range:	None	Distressed Charts				
				Distressed Listings		
Location Filter	'S	□ Distressed Sales				
State:	All			Data Tables Using 1/2018 data		
County:	All			Listing Activity by ZIP		
		Listing Activity by Metro Area				
ZIP Code:	Barre, VT 05641		Sales Activity by ZIP			
				Sales Activity by Metro Area		



