



Member Resource Guide

A practical guide to your
membership and its value.



VERMONTREALTORS.COM 

Welcome



The Vermont Association of REALTORS® represents REALTORS® across the state and serves as the collective voice of the industry at the state level. VAR exists to protect private property rights, advocate for effective housing policy, uphold professional standards, and provide education, tools, and leadership opportunities that support members throughout their careers.



As a REALTOR® member, you belong to the **largest trade association in the nation!**

This guide is your central resource for understanding what VAR does, how to access benefits, how to get involved, and where to turn for support.

Three Levels. One Mission.

Your VAR membership delivers value at every level – local, state and national – to help you grow your business, protect your clients, and plan for the future.

MEMBER TIP

Vermont has eight local boards/associations of REALTORS® and more than 2,000 members. Members join at the local level and automatically become part of the state and national associations of REALTORS®.

VAR

THE THREE-WAY AGREEMENT

The value of partnership at every level.

YOUR MEMBERSHIP TRIFECTA

LOCAL

STATE

NATIONAL

Member Benefits

VAR member benefits are designed to support REALTORS® in their day-to-day business. Learn more at vermontrealtors.com/benefits

Member Benefits Overview

FOREWARN

No-cost access to identity verification and safety tools to help protect members and their clients

Proprietary Real Estate Forms

Member-exclusive forms developed and reviewed to reflect current law, promote best practices, and provide consistency statewide

Domus Analytics Market Reports

Real-time and historical market data with the ability to drill down to regions, municipalities, and neighborhoods

SentriLock

Secure lockbox technology that supports safe and efficient property access

Education and Professional Development

Curated and designed classes that help you meet educational licensing requirements and stay on top of your game

Advocacy and Legal Monitoring

Representation on housing, land use, and real estate policy issues at the state level

Professional Standards Support

Ethics guidance, mediation, and arbitration resources

MEMBER TIP

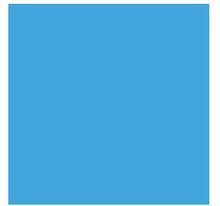
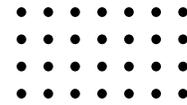


Signing up for NAR benefits is easy! In some cases, you may need your Member ID number, which can be found by scanning the QR code below.



Your REALTOR® membership gives you access to hundreds of cost-saving benefits. Learn more @ nar.realtor/new-member

Advocacy

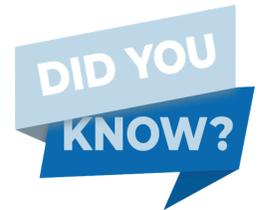


VAR monitors legislation and regulations affecting real estate, property ownership, housing supply, and land use. We represent REALTOR® interests at the Statehouse, work directly with lawmakers, and collaborate with partner organizations to advocate for members and consumers across the state of Vermont.

Members receive weekly legislative updates during the legislative session, action alerts, and opportunities to provide input on issues that impact your business and your clients.

RESOURCES

Visit our website to learn more about VAR's legislative priorities and advocacy wins. You'll also meet the association's Major Investors, learn about the REALTOR® Political Action Committee (RPAC) and how your investment supports your business, and access VAR's Legislative Reports.



MEMBER TIP

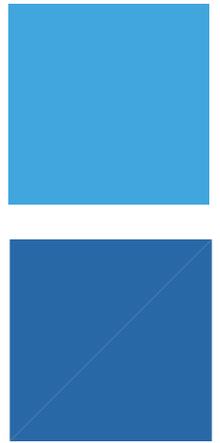
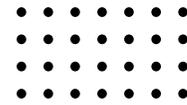
You can sign up for NAR's REALTOR® Mobile Alerts to receive timely updates on critical issues and advocacy calls to action, giving you the opportunity to stay informed and respond quickly when your voice is needed. To sign up:

Text REALTOR to 30644.



The **VAR Government Affairs Committee** is comprised of REALTOR® members from across the state. They help guide advocacy priorities to ensure REALTORS® interests are represented in Vermont's Statehouse. In addition, VAR has REALTOR® volunteers who serve as **State Political Coordinators and Federal Political Coordinators**, acting as liaisons between the association and elected officials.

Education & Events



The Vermont Association of REALTORS® offers continuing education and professional development to support licensing requirements and career growth. Members have opportunities to participate in both in-person and live-stream classes via Zoom, access on-demand learning, and take online courses through VAR's education partners, The CE Shop and McKissock Learning.

MEMBER TIP



Did you know that you can track and download your real estate continuing education class certificates online for classes you complete through VAR? Visit vermontrealtors.com/certificate to get easy instructions.

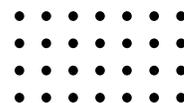


Signature Events

VAR events create space for members to connect, collaborate, and learn from one another. By bringing real estate professionals together in person, these gatherings encourage the exchange of ideas, strengthen professional relationships, and foster shared problem-solving. Events also support professional growth by offering opportunities to learn from peers, industry leaders, and experts while building a stronger, more connected REALTOR® community.



Additional Resources



ETHICS & PROFESSIONAL STANDARDS

VAR helps members uphold ethical and professional standards by offering education, ombuds services, and fair processes for resolving ethics complaints and arbitration requests.

COMMUNICATIONS & MEMBER UPDATES

VAR keeps members informed and connected through consistent communications, including a weekly Member Digest that includes industry updates, educational opportunities, marketing and economic news, and more. Our Legislative Report is produced weekly through the legislative session to keep members updated on bills and advocacy efforts.

COMMITTEES, LEADERSHIP, & INVOLVEMENT

VAR committees and working groups guide advocacy priorities, educational programs, policy recommendations, member engagement and more. Committee service allows members to grow professionally while helping shape the association's direction and connect with peers statewide.

NEW MEMBER TIP



Don't miss important communications! Make sure you add "info@vermontrealtors.com" to your email contacts and periodically check your spam or junk folder to ensure VAR newsletters and important updates are not missed.

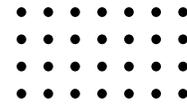
VAR LEADERSHIP SCHOLARSHIPS



VAR's Leadership Scholarship Program supports Vermont REALTORS® who want to strengthen their leadership skills and become more involved at the local, state, or national level. This program helps offset the financial cost of attending events or educational opportunities that foster professional growth and leadership development. Multiple scholarships are available, with awards up to \$2,500! Applying is easy!



Board of Directors



PRESIDENT
Jenifer Hoffman
SCVBR



VICE-PRESIDENT
David Raphael
NVRA



TREASURER
Steve Foster
LABOR



IMM. PAST PRESIDENT
Tg Glazer
SCVBR



PRESIDENTIAL APPOINTEE
Sandy Reavill
WCBR



DIRECTOR
Daire Gabney
CPBR



DIRECTOR
Doreen Phillips
GMAR



DIRECTOR
Lisa Meyer
LABOR



DIRECTOR
Jessica Bridge
NVRA



DIRECTOR
Brian Armstrong
NVRA



DIRECTOR
Dora Dernavich
NVRA



DIRECTOR
Dexter Degree
OCBR



DIRECTOR
Claudia Harris
SCVBR



DIRECTOR
Megan Quinn
SVBR



DIRECTOR
Brooks Reavill
WCBR



DIRECTOR
Andy Paluch
Commercial Representative
GMAR/SCVBR



NAR DIRECTOR
Sarah Peluso
NVRA

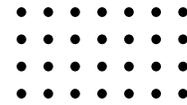


NAR DIRECTOR
Ali Cummings
SCVBR



NAR DIRECTOR
Ken Libby
Distinguished Service Award
LABOR

Committees



EDUCATION



CHAIR
Sean Dye



VICE-CHAIR
Robbi Handy
Holmes

FINANCE



CHAIR
Steve Foster



VICE-CHAIR
David Raphael

FORMS WORK GROUP



CHAIR
Claudia Harris



VICE-CHAIR
Amey Ryan

GOVERNMENT AFFAIRS



CHAIR
Peter Fina



VICE-CHAIR
Chris Cummings

GRIEVANCE



CHAIR
Dora Dernavich



VICE-CHAIR
Mark Montross

MEMBER ENGAGEMENT



CHAIR
Sandy Reavill



VICE-CHAIR
Megan Quinn

PROFESSIONAL STANDARDS



CHAIR
Carolyn Weaver

REAL ESTATE COMMISSION LIAISON



CHAIR
Brian Armstrong



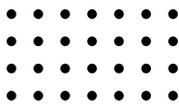
VICE-CHAIR
David Raphael

MEMBER TIP



VAR committees are comprised of REALTOR® members from across the state who volunteer to get involved! Learn more about our committees at: vermontrealtors.com/committees

Leadership Academy



BECKY ALFORD
NVRA



CHELSEA BEVIS
WCBR



KEVIN CASEY
GMAR



LAUREN GAFFNEY COHEN
NVRA



CHRIS CUMMINGS
SCVBR



RENICK DARNELL-MARTIN
NVRA



MICHELLE HEBERT
GMAR



SHANNON KANE
NVRA



APRIL LANE
OCBR



MEGAN QUINN
SVBR



BROOKS REAVILL
WCBR



AMY THOMPSON
LABOR

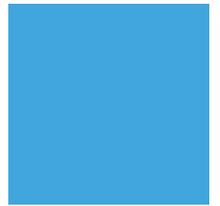
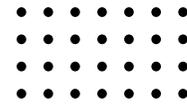
PROGRAM HIGHLIGHTS

Participants will engage in interactive sessions with industry experts, connecting with peers through meaningful networking opportunities, and applying lessons in real-world scenarios. Each experience is crafted to help Realtors® unlock their leadership potential while building relationships that will last throughout their careers. Strong and visionary leaders will shape the future of real estate. The Vermont Realtors® Leadership Academy is more than professional development, it's a commitment to leadership excellence that benefits members, clients, and communities across the state.



Learn more at vermontrealtors.com/leadership-academy

Contact



KYLE TETZLAFF
Chief Executive Officer

kyle@vermontrealtors.com



JESS PECK
Member Engagement & Professional Development Director

jess@vermontrealtors.com



RACHEAL HILL
Administrative & Member Services Manager

racheal@vermontrealtors.com



PETER TUCKER
Advocacy & Public Policy Director

peter@vermontrealtors.com



MARY WARD
Communications Consultant

mary@vermontrealtors.com



LOCAL BOARDS

1. Crown Point BOR
2. Green Mountain AOR
3. Lamoille Area BOR
4. Northwest Vermont REALTOR® Association
5. Orleans County BOR
6. South Central VT BOR
7. Southern VT BOR
8. Windsor County BOR



CONTACT US



(802) 229-0513



vermontrealtors.com



751 Granger Rd., Berlin, VT 05641
P.O. Box 1284, Montpelier, VT 05601