

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

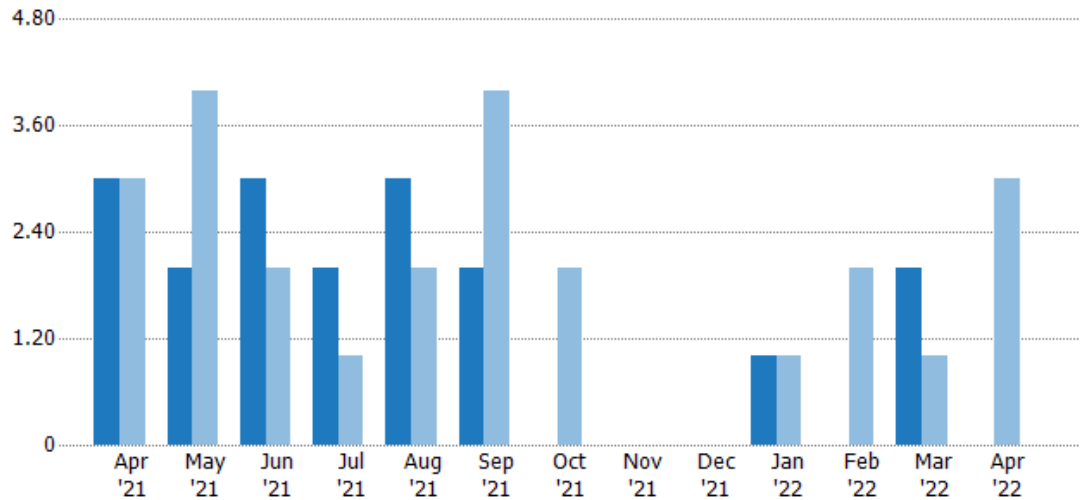
Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	—	3	—	3	7	-57.1%
New Listing Volume	—	\$1,058,800	—	\$1,396,899	\$2,787,800	-49.9%
Active Listing Count	1	2	-50%	N/A	N/A	
Active Listing Volume	\$397,000	\$858,900	-53.8%	N/A	N/A	
Average Listing Price	\$397,000	\$429,450	-7.6%	\$398,000	\$412,117	-3.4%
Median Listing Price	\$397,000	\$429,450	-7.6%	\$398,000	\$412,117	-3.4%
Median Days in RPR	38	31.5	+20.6%	23	64.75	-64.5%
Months of Inventory	1	2	-50%	0.8	1.2	-37.5%
Absorption Rate	100%	50%	+50%	133.33%	83.33%	+50%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	—	2	—	2	7	-71.4%
New Pending Sales Volume	—	\$668,900	—	\$999,899	\$2,740,800	-63.5%
Pending Sales Count	—	3	—	N/A	N/A	
Pending Sales Volume	—	\$1,193,900	—	N/A	N/A	
Closed Sales Count	1	2	-50%	2	4	-50%
Closed Sales Volume	\$750,000	\$802,951	-6.6%	\$1,172,000	\$1,550,451	-24.4%
Average Sales Price	\$750,000	\$401,476	+86.8%	\$586,000	\$387,613	+51.2%
Median Sales Price	\$750,000	\$401,476	+86.8%	\$586,000	\$387,613	+51.2%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



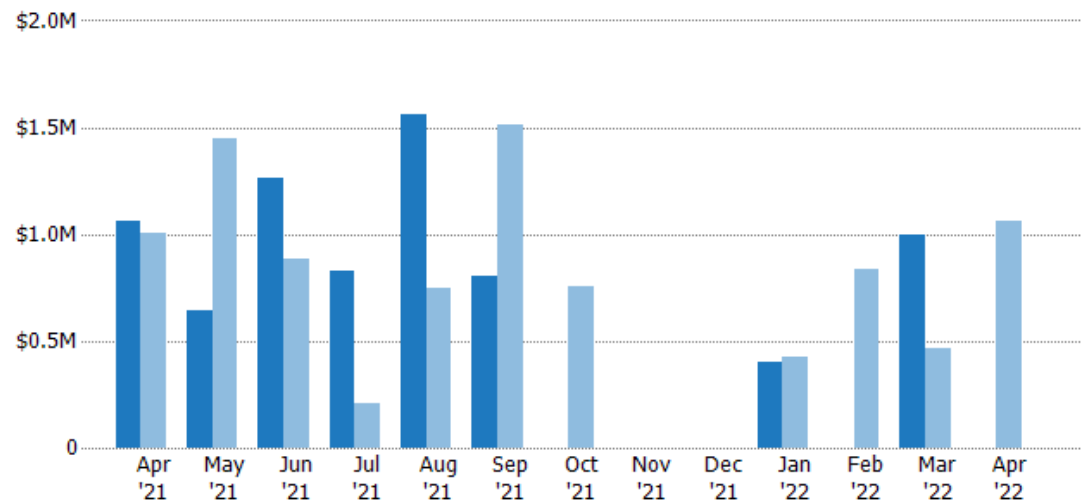
Current Year	3	2	3	2	3	2	-	-	-	1	-	2	-
Prior Year	3	4	2	1	2	4	2	-	-	1	2	1	3
Percent Change from Prior Year	0%	-50%	50%	100%	50%	-50%	-100%	-	-	0%	-100%	100%	-100%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



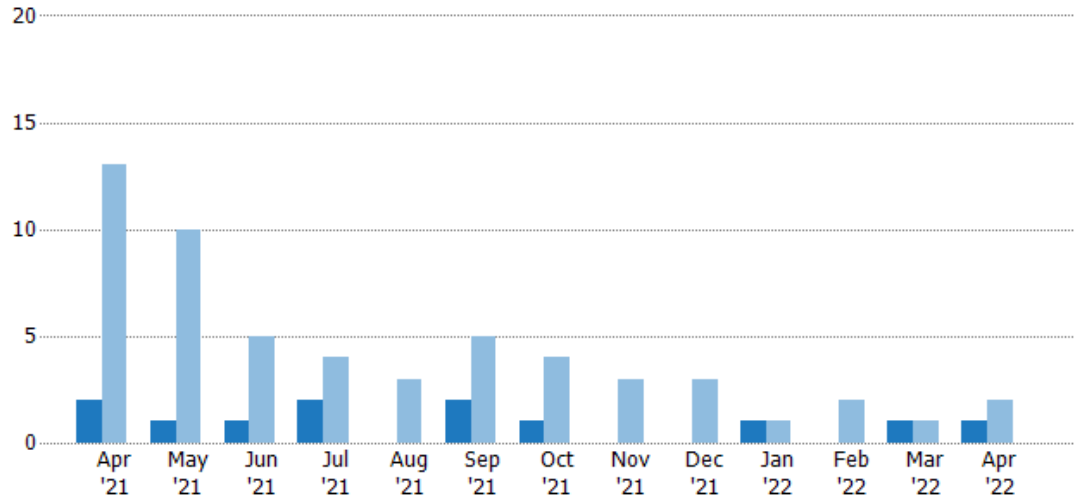
Current Year	\$1.06M	\$645K	\$1.26M	\$824K	\$1.56M	\$804K	-	-	-	\$400K	-	\$997K	-
Prior Year	\$1.01M	\$1.45M	\$888K	\$209K	\$750K	\$1.52M	\$759K	-	-	\$425K	\$835K	\$469K	\$1.06M
Percent Change from Prior Year	5%	-55%	42%	294%	109%	-47%	-100%	-	-	-6%	-100%	113%	-100%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



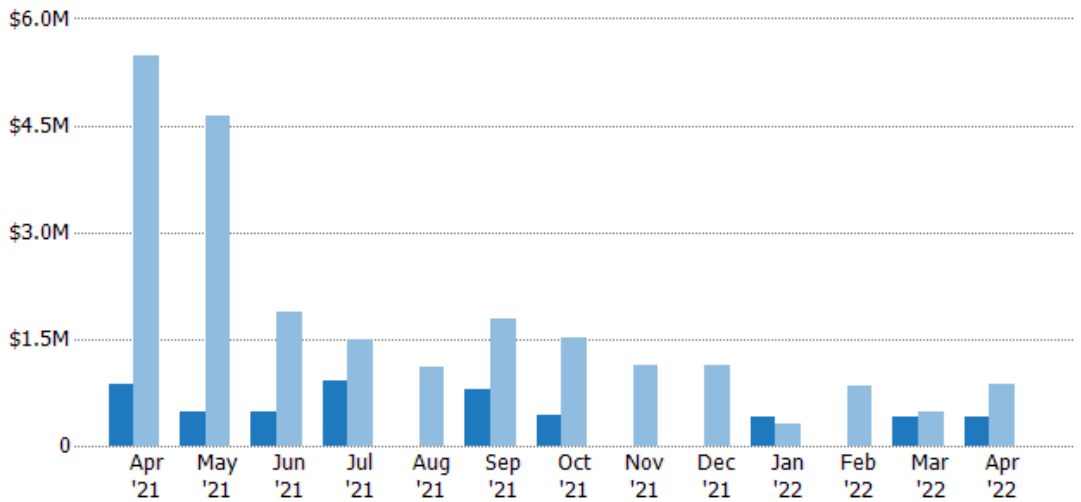
Current Year	2	1	1	2	-	2	1	-	-	1	-	1	1
Prior Year	13	10	5	4	3	5	4	3	3	1	2	1	2
Percent Change from Prior Year	-85%	-90%	-80%	-50%	-100%	-60%	-75%	-100%	-100%	0%	-100%	0%	-50%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



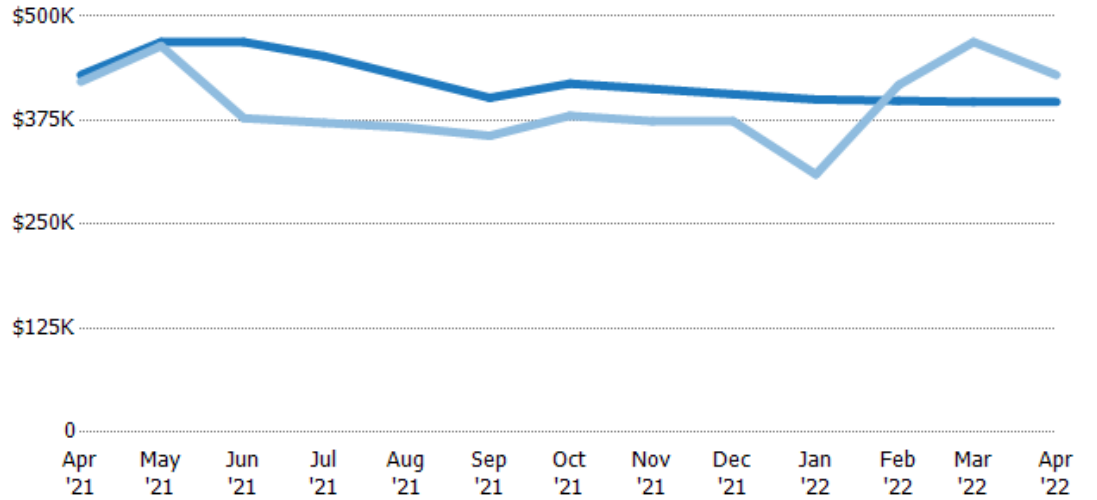
Current Year	\$859K	\$469K	\$469K	\$904K	-	\$804K	\$419K	-	-	\$400K	-	\$397K	\$397K
Prior Year	\$5.48M	\$4.64M	\$1.89M	\$1.49M	\$1.1M	\$1.78M	\$1.52M	\$1.12M	\$1.12M	\$310K	\$835K	\$469K	\$859K
Percent Change from Prior Year	-84%	-90%	-75%	-39%	-100%	-55%	-72%	-100%	-100%	29%	-100%	-15%	-54%

## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



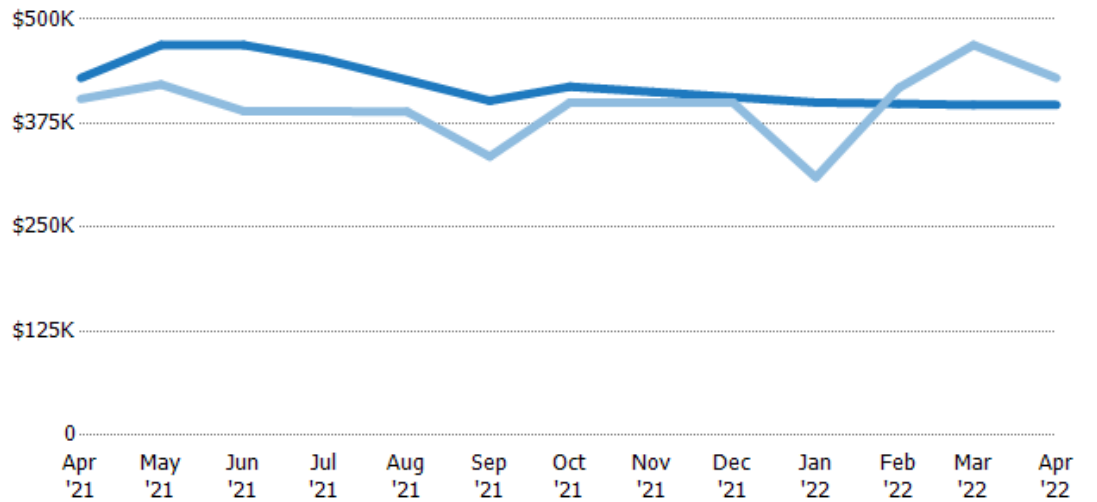
Current Year	\$429K	\$469K	\$469K	\$452K	\$427K	\$402K	\$419K	\$413K	\$406K	\$400K	\$398K	\$397K	\$397K
Prior Year	\$421K	\$464K	\$377K	\$372K	\$366K	\$356K	\$380K	\$374K	\$374K	\$310K	\$417K	\$469K	\$429K
Percent Change from Prior Year	2%	1%	24%	22%	-100%	13%	10%	-100%	-100%	29%	-100%	-15%	-8%

## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



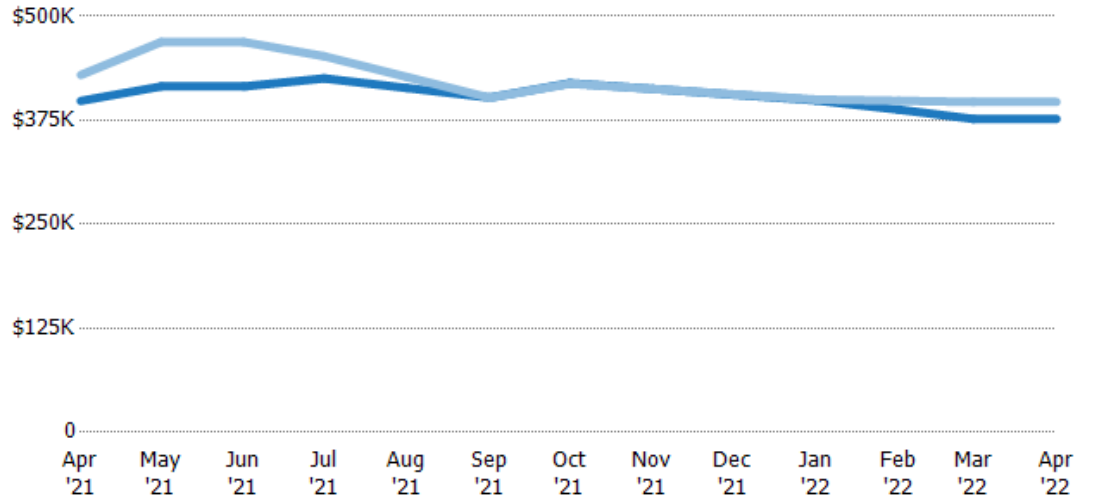
Current Year	\$429K	\$469K	\$469K	\$452K	\$427K	\$402K	\$419K	\$413K	\$406K	\$400K	\$398K	\$397K	\$397K
Prior Year	\$404K	\$422K	\$390K	\$389K	\$389K	\$335K	\$400K	\$400K	\$400K	\$310K	\$417K	\$469K	\$429K
Percent Change from Prior Year	6%	11%	20%	16%	-100%	20%	5%	-100%	-100%	29%	-100%	-15%	-8%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



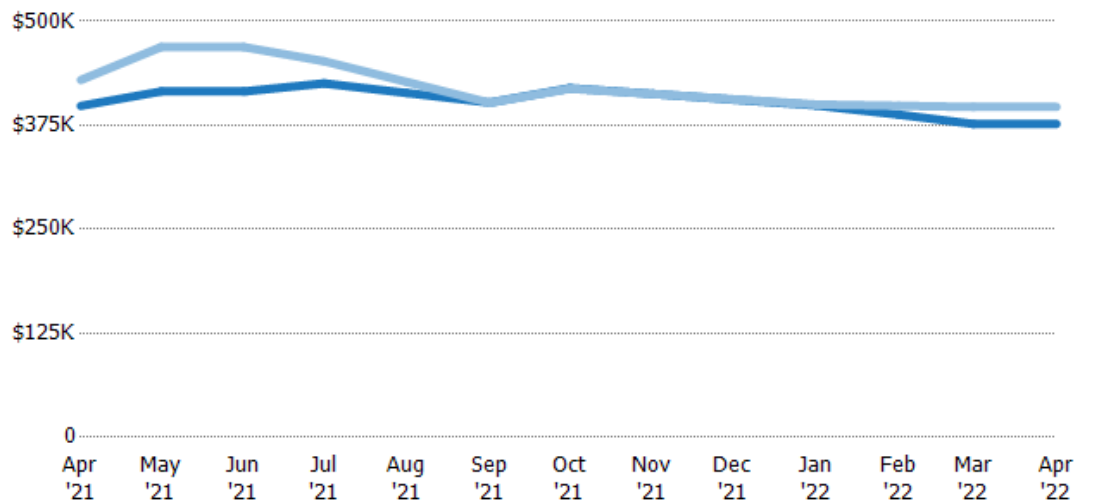
Avg Est Value	\$398K	\$416K	\$416K	\$425K	\$414K	\$402K	\$420K	\$413K	\$406K	\$399K	\$388K	\$377K	\$377K
Avg Listing Price	\$429K	\$469K	\$469K	\$452K	\$427K	\$402K	\$419K	\$413K	\$406K	\$400K	\$398K	\$397K	\$397K
Avg Listing Price as a % of Avg Est Value	108%	113%	113%	106%	103%	100%	100%	100%	100%	100%	103%	105%	105%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



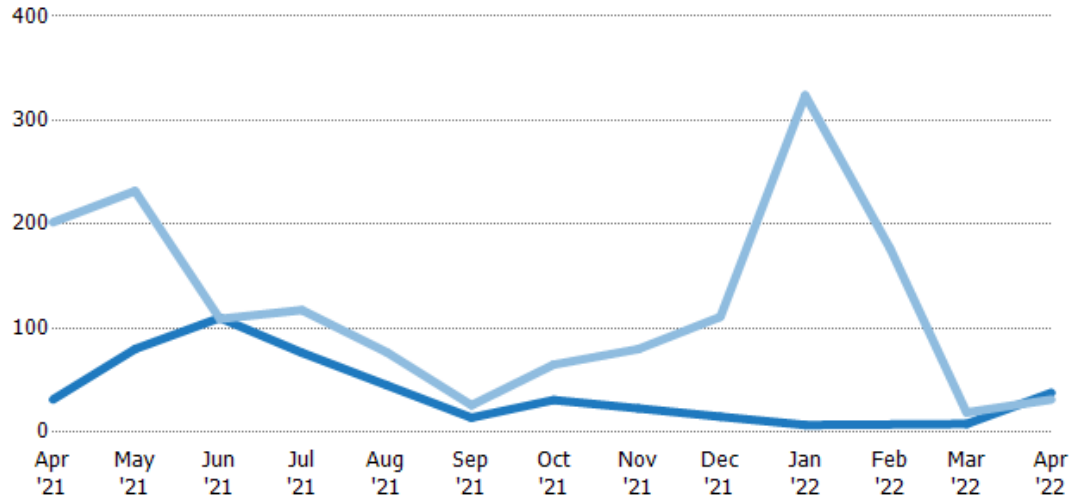
Median Est Value	\$398K	\$416K	\$416K	\$425K	\$414K	\$402K	\$420K	\$413K	\$406K	\$399K	\$388K	\$377K	\$377K
Median Listing Price	\$429K	\$469K	\$469K	\$452K	\$427K	\$402K	\$419K	\$413K	\$406K	\$400K	\$398K	\$397K	\$397K
Med Listing Price as a % of Med Est Value	108%	113%	113%	106%	103%	100%	100%	100%	100%	100%	103%	105%	105%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



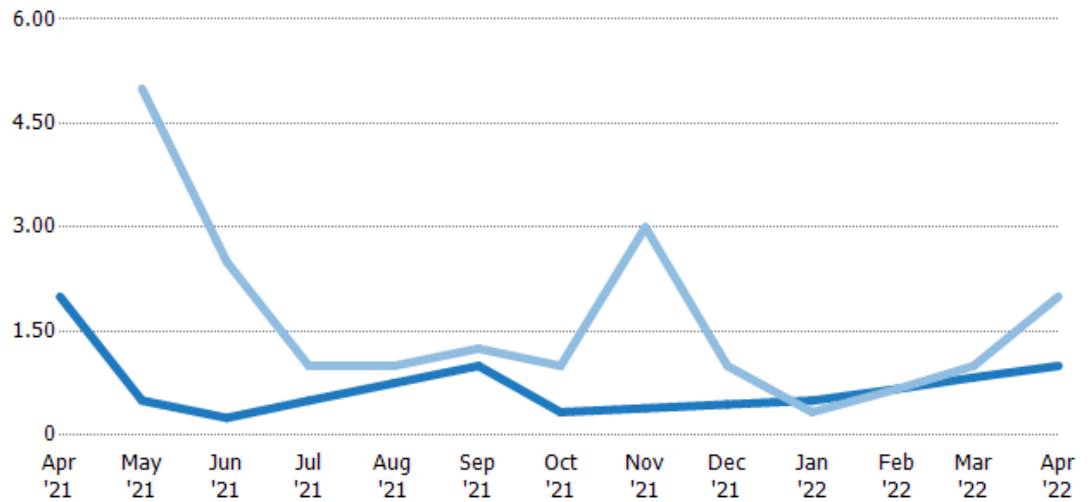
Current Year	31.5	80	110	76.5	45.3	14	31	23	15	7	7.5	8	38
Prior Year	202	232	109	118	77	26	65	80	111	324	177	19	31.5
Percent Change from Prior Year	-84%	-66%	1%	-35%	-100%	-46%	-52%	-100%	-100%	-98%	-100%	-58%	21%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



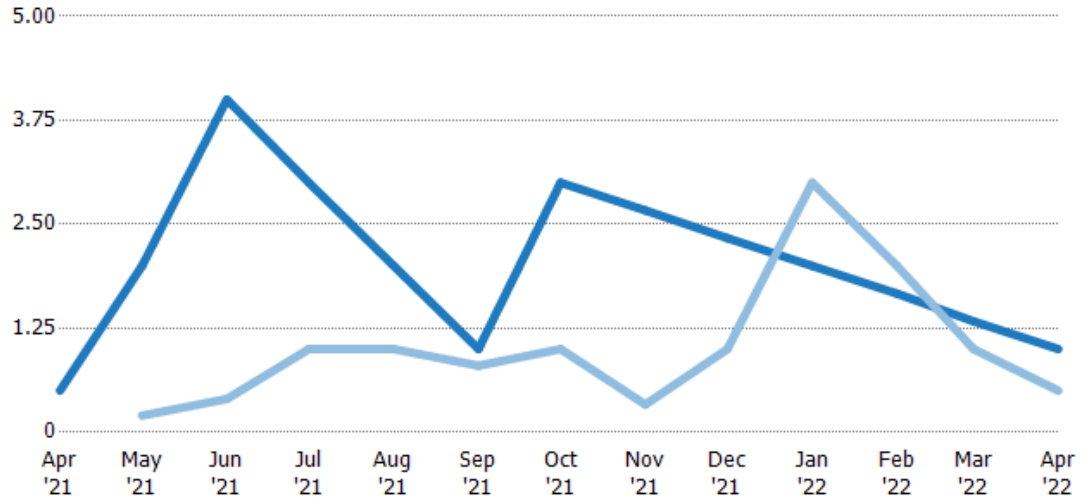
Current Year	2	0	0	0	0	1	0	0	0	0	0	0	1
Prior Year	-	5	2.5	1	1	1.25	1	3	1	0	0	1	2
Percent Change from Prior Year	100%	-90%	-90%	-100%	-100%	-20%	-67%	-100%	-100%	50%	-25%	-100%	-50%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



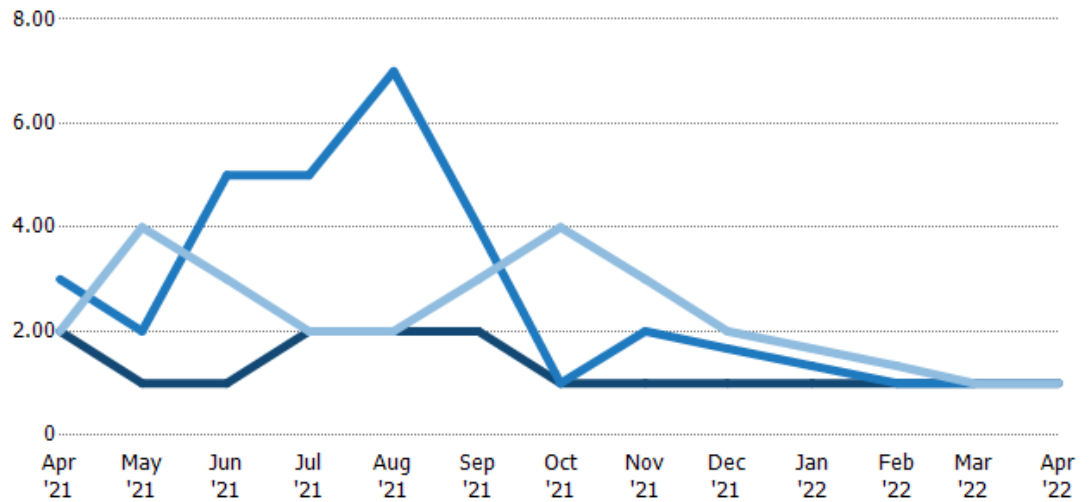
Current Year	50%	200%	400%	300%	200%	100%	300%	267%	233%	200%	167%	133%	100%
Prior Year	-	20%	40%	100%	100%	80%	100%	33%	100%	300%	200%	100%	50%
Change from Prior Year	-50%	-180%	-360%	100%	100%	-20%	-200%	33%	100%	100%	100%	100%	-50%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



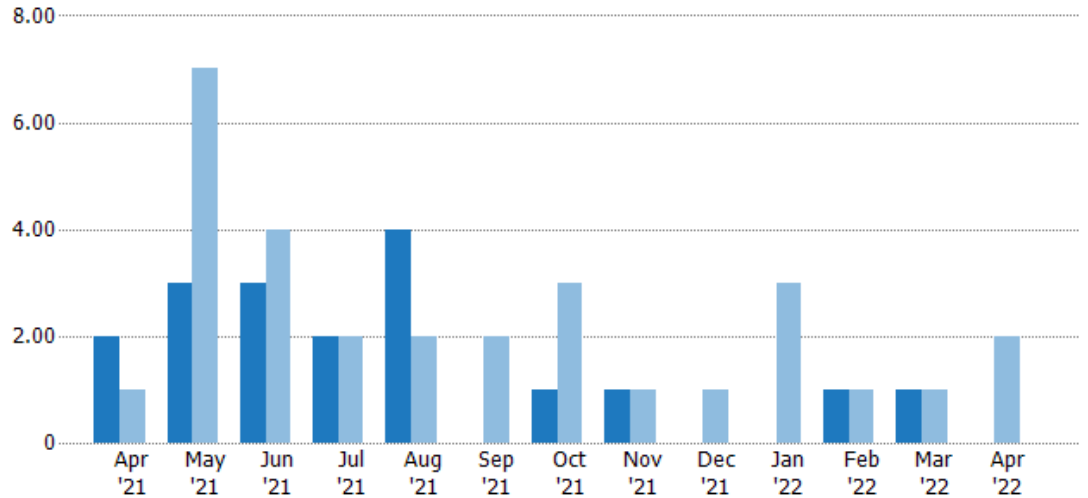
Active	2	1	1	2	2	2	1	1	1	1	1	1	1
Pending	3	2	5	5	7	4	1	2	1.67	1.33	1	1	-
Sold	2	4	3	2	2	3	4	3	2	1.67	1.33	1	1

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



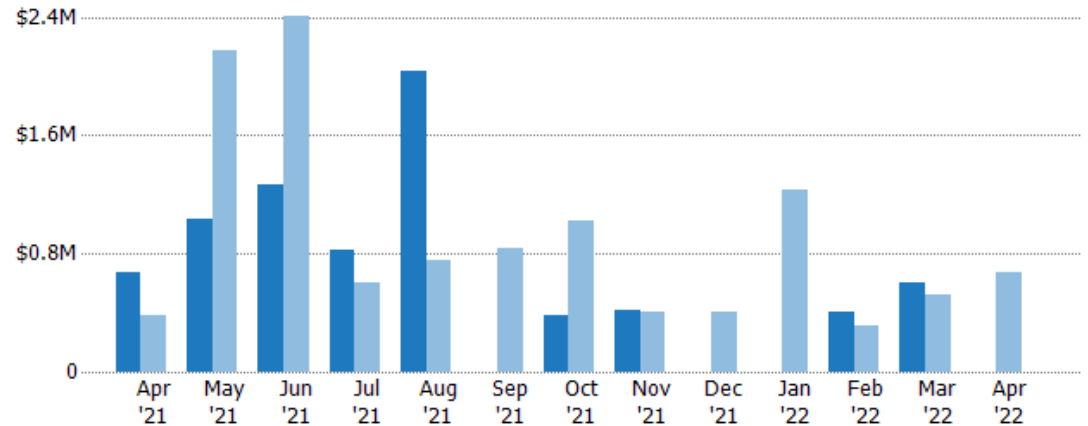
Current Year	2	3	3	2	4	-	1	1	-	-	1	1	-
Prior Year	1	7	4	2	2	2	3	1	1	3	1	1	2
Percent Change from Prior Year	100%	-57%	-25%	0%	100%	-100%	-67%	0%	-100%	-100%	0%	0%	-100%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year	\$669K	\$1.03M	\$1.26M	\$824K	\$2.03M	-	\$385K	\$419K	-	-	\$400K	\$600K	-
Prior Year	\$385K	\$2.17M	\$2.41M	\$599K	\$749K	\$833K	\$1.02M	\$400K	\$400K	\$1.24M	\$310K	\$525K	\$669K
Percent Change from Prior Year	74%	-52%	-47%	38%	171%	-100%	-62%	5%	-100%	-100%	29%	14%	-100%

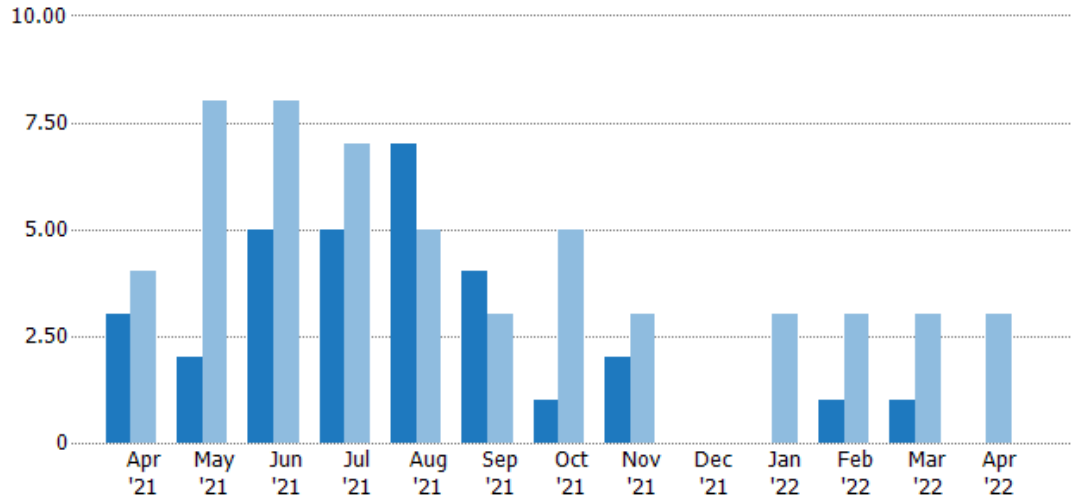


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



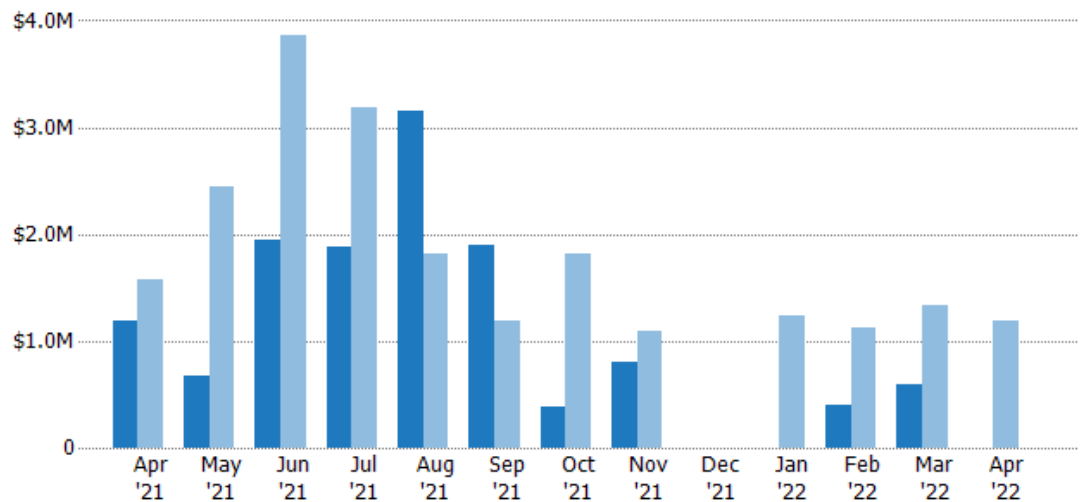
Current Year	3	2	5	5	7	4	1	2	-	-	1	1	-
Prior Year	4	8	8	7	5	3	5	3	-	3	3	3	3
Percent Change from Prior Year	-25%	-75%	-38%	-29%	40%	33%	-80%	-33%	-	-100%	-67%	-67%	-100%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



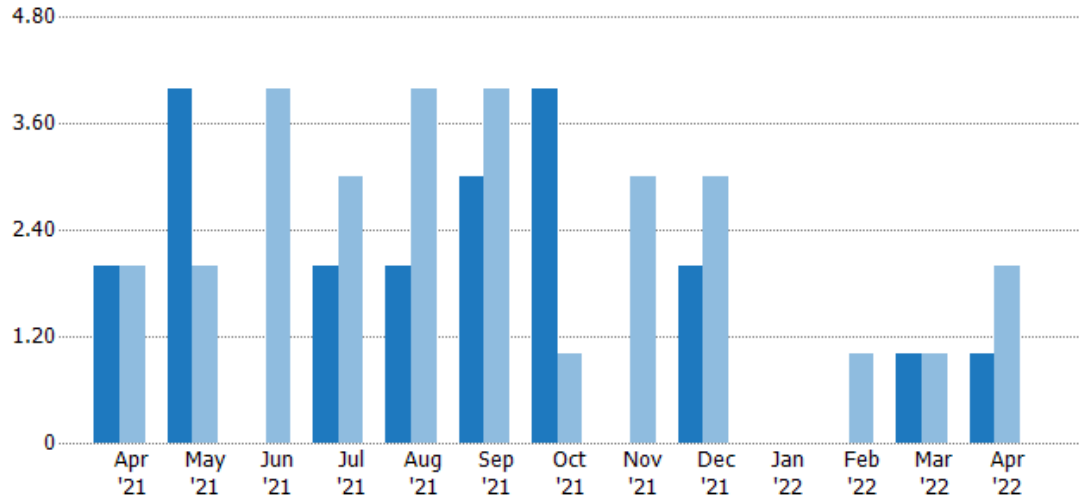
Current Year	\$1.19M	\$680K	\$1.94M	\$1.88M	\$3.15M	\$1.9M	\$385K	\$804K	-	-	\$400K	\$600K	-
Prior Year	\$1.57M	\$2.45M	\$3.86M	\$3.19M	\$1.82M	\$1.18M	\$1.81M	\$1.09M	-	\$1.24M	\$1.12M	\$1.34M	\$1.19M
Percent Change from Prior Year	-24%	-72%	-50%	-41%	73%	61%	-79%	-27%	-	-100%	-64%	-55%	-100%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



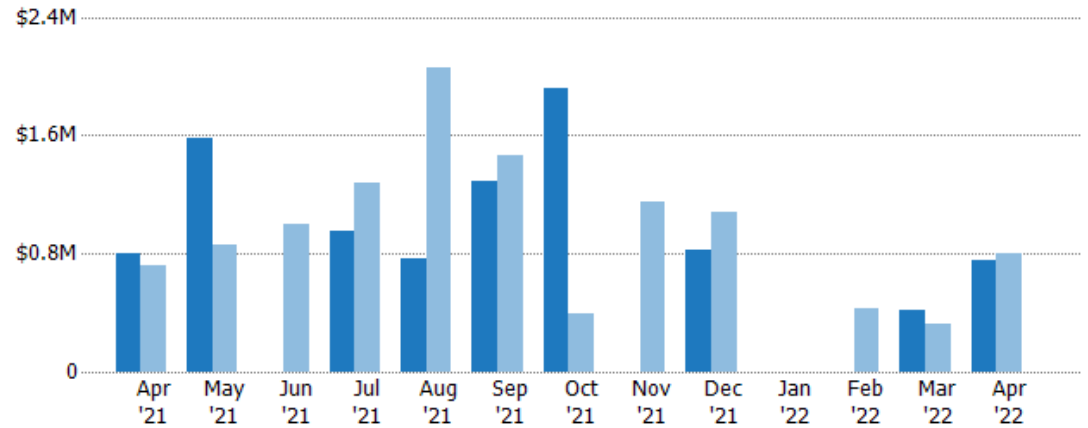
Current Year	2	4	-	2	2	3	4	-	2	-	-	1	1
Prior Year	2	2	4	3	4	4	1	3	3	-	1	1	2
Percent Change from Prior Year	0%	100%	-100%	-33%	-50%	-25%	300%	-100%	-33%	-	-100%	0%	-50%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



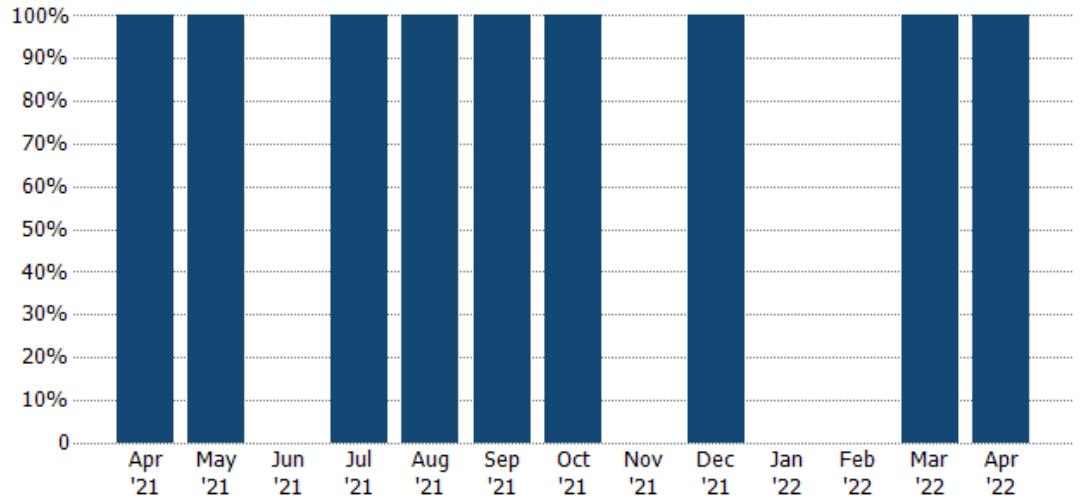
Current Year	\$803K	\$1.58M	-	\$958K	\$765K	\$1.28M	\$1.92M	-	\$820K	-	-	\$422K	\$750K
Prior Year	\$720K	\$854K	\$993K	\$1.28M	\$2.06M	\$1.46M	\$397K	\$1.15M	\$1.08M	-	\$425K	\$323K	\$803K
Percent Change from Prior Year	12%	85%	-100%	-25%	-63%	-12%	383%	-100%	-24%	-	-100%	31%	-7%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Single Family Residence

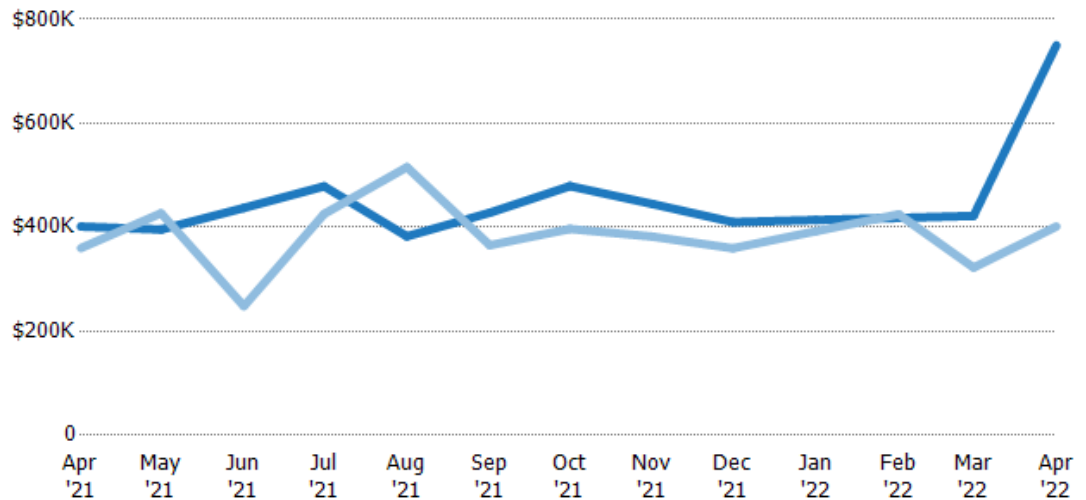
100% 100% - 100% 100% 100% 100% - 100% - - 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year

\$401K \$396K \$437K \$479K \$383K \$428K \$479K \$445K \$410K \$414K \$418K \$422K \$750K

Prior Year

\$360K \$427K \$248K \$426K \$516K \$366K \$397K \$382K \$360K \$392K \$425K \$323K \$401K

Percent Change from Prior Year

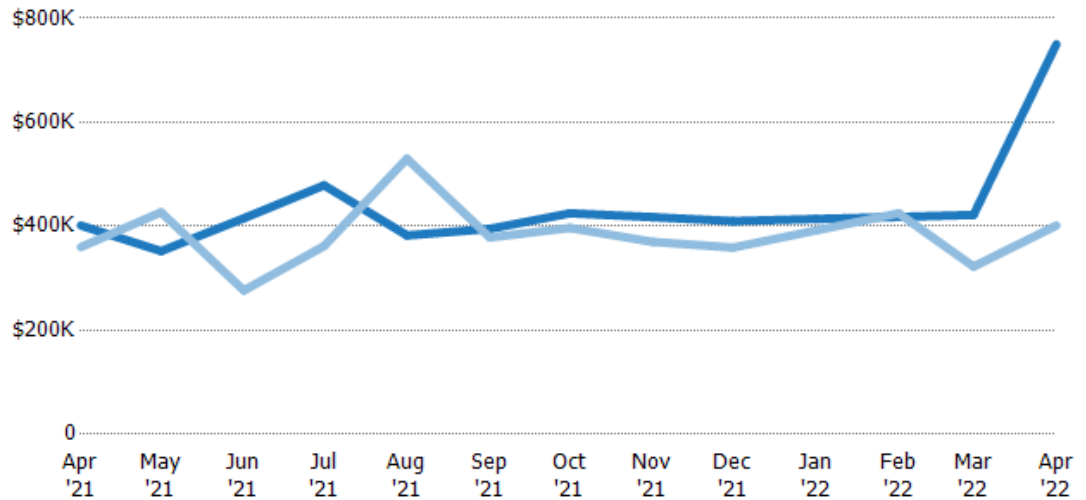
12% -7% -100% 12% -26% 17% 21% -100% 14% -43% -100% 31% 87%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



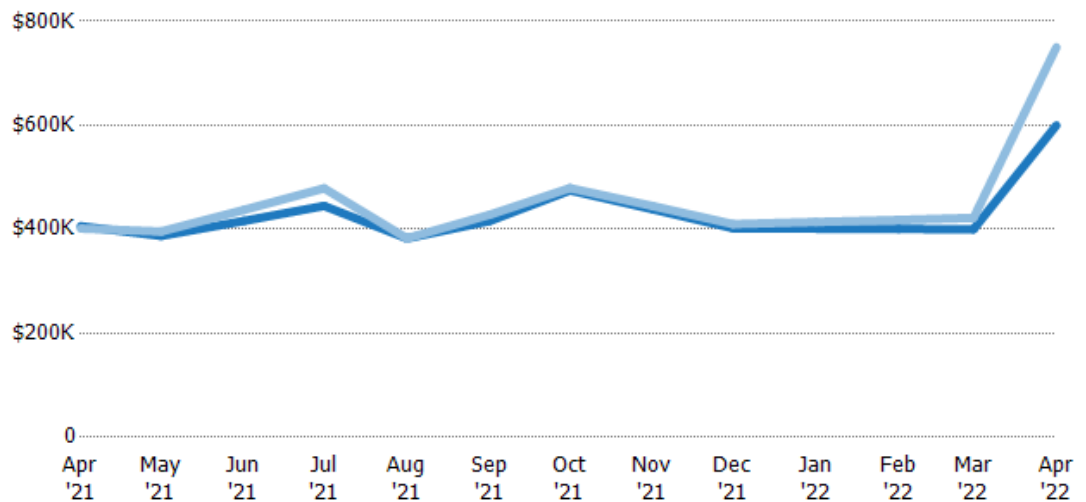
Current Year	\$401K	\$352K	\$416K	\$479K	\$383K	\$395K	\$425K	\$418K	\$410K	\$414K	\$418K	\$422K	\$750K
Prior Year	\$360K	\$427K	\$277K	\$362K	\$530K	\$379K	\$397K	\$370K	\$359K	\$392K	\$425K	\$323K	\$401K
Percent Change from Prior Year	12%	-17%	-100%	32%	-28%	4%	7%	-100%	14%	-43%	-100%	31%	87%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



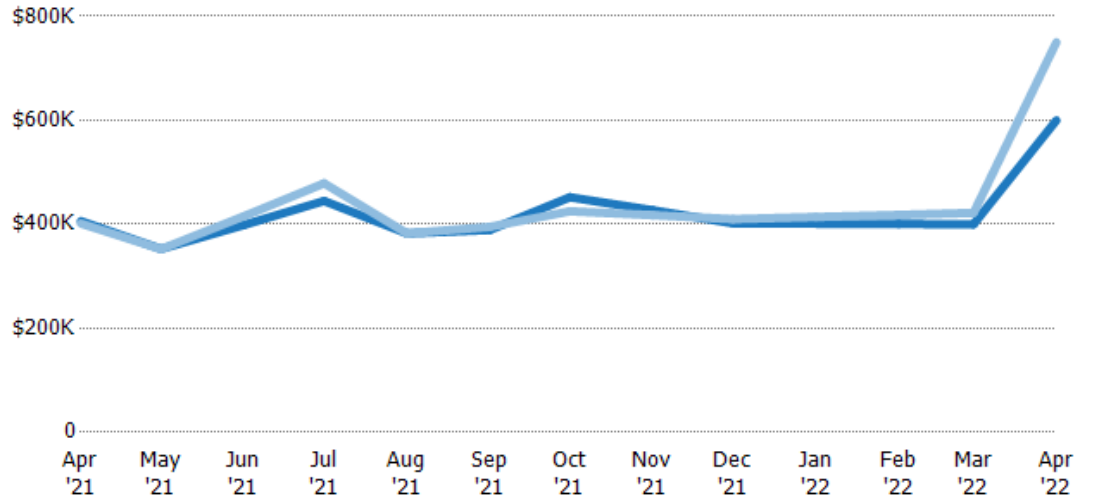
Avg List Price	\$406K	\$387K	\$416K	\$445K	\$382K	\$416K	\$475K	\$438K	\$402K	\$401K	\$401K	\$400K	\$600K
Avg Sales Price	\$401K	\$396K	\$437K	\$479K	\$383K	\$428K	\$479K	\$445K	\$410K	\$414K	\$418K	\$422K	\$750K
Avg Sales Price as a % of Avg List Price	99%	102%	105%	108%	100%	103%	101%	101%	102%	103%	104%	106%	125%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



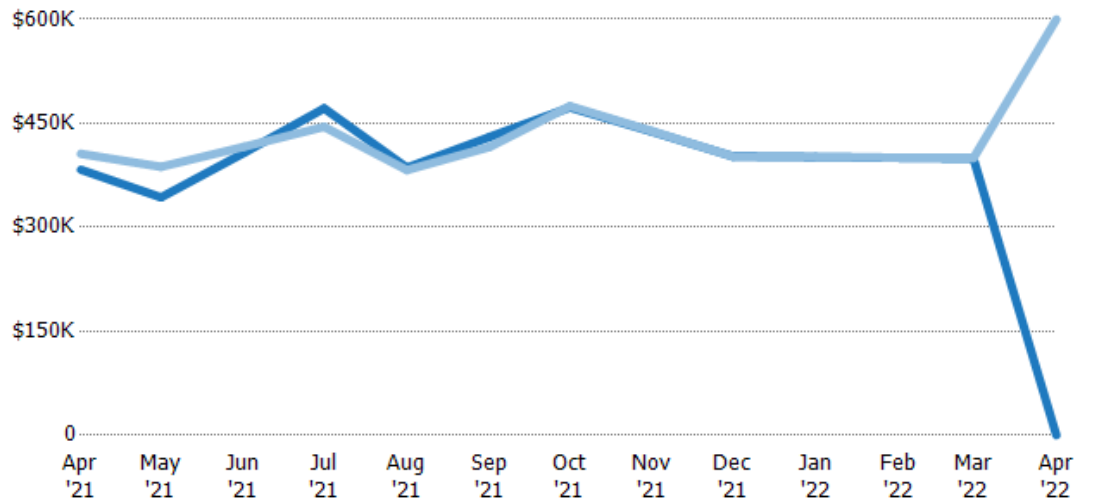
Median List Price	\$406K	\$352K	\$399K	\$445K	\$382K	\$389K	\$452K	\$427K	\$402K	\$401K	\$401K	\$400K	\$600K
Median Sales Price	\$401K	\$352K	\$416K	\$479K	\$383K	\$395K	\$425K	\$418K	\$410K	\$414K	\$418K	\$422K	\$750K
Med Sales Price as a % of Med List Price	99%	100%	104%	108%	100%	102%	94%	98%	102%	103%	104%	106%	125%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



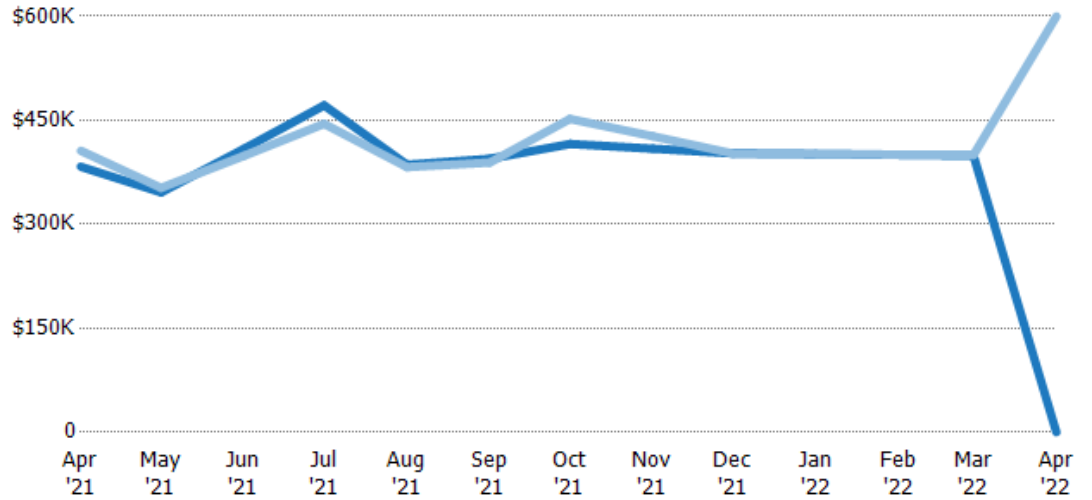
Avg Est Value	\$383K	\$343K	\$407K	\$472K	\$386K	\$430K	\$473K	\$438K	\$402K	\$401K	\$400K	\$399K	\$0
Avg Sales Price	\$406K	\$387K	\$416K	\$445K	\$382K	\$416K	\$475K	\$438K	\$402K	\$401K	\$401K	\$400K	\$600K
Avg Sales Price as a % of Avg Est Value	106%	113%	104%	94%	99%	97%	100%	100%	100%	100%	100%	100%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Median Est Value	\$383K	\$346K	\$409K	\$472K	\$386K	\$394K	\$416K	\$409K	\$402K	\$401K	\$400K	\$399K	\$0
Median Sales Price	\$406K	\$352K	\$399K	\$445K	\$382K	\$389K	\$452K	\$427K	\$402K	\$401K	\$401K	\$400K	\$600K
Med Sales Price as a % of Med Est Value	106%	102%	98%	94%	99%	99%	109%	104%	100%	100%	100%	100%	100%