

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	10	11	-9.1%	29	34	-14.7%
New Listing Volume	\$2,808,700	\$2,934,400	-4.3%	\$8,730,899	\$11,073,700	-21.2%
Active Listing Count	15	7	+114.3%	NA	N/A	
Active Listing Volume	\$4,762,499	\$3,855,900	+23.5%	NA	N/A	
Average Listing Price	\$317,500	\$550,843	-42.4%	\$422,967	\$404,337	+4.6%
Median Listing Price	\$325,000	\$265,000	+22.6%	\$427,912	\$281,847	+51.8%
Median Days in RPR	25	36	-30.6%	51.39	78.78	-34.8%
Months of Inventory	3	0.9	+242.9%	1	1.3	-18.5%
Absorption Rate	33.33%	114.29%	-81%	95.83%	78.13%	+17.7%
Sales Activity Charts Metrics						
New Pending Sales Count	1	12	-91.7%	18	39	-53.8%
New Pending Sales Volume	\$155,000	\$5,358,900	-97.1%	\$5,405,400	\$12,960,300	-58.3%
Pending Sales Count	4	21	-81%	NA	N/A	
Pending Sales Volume	\$1,185,000	\$5,712,600	-79.3%	N/A	N/A	
Closed Sales Count	8	5	+60%	19	23	-17.4%
Closed Sales Volume	\$2,584,000	\$1,614,500	+60%	\$6,234,000	\$5,967,800	+4.5%
Average Sales Price	\$323,000	\$322,900	+0%	\$328,105	\$259,470	+26.5%
Median Sales Price	\$333,500	\$281,500	+18.5%	\$332,158	\$230,413	+44.2%

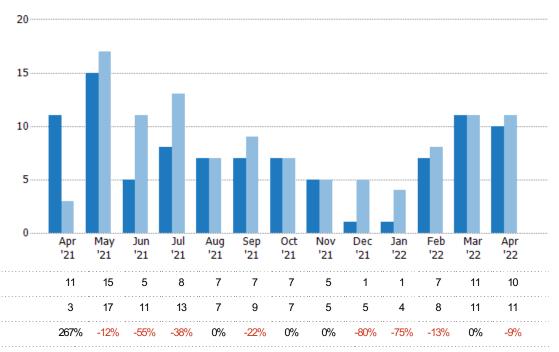


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Apr '22	10	-9.1%
Apr '21	11	266.7%
Apr '20	3	266.7%



New Listing Volume

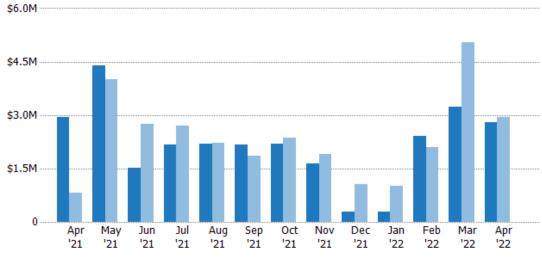
Percent Change from Prior Year

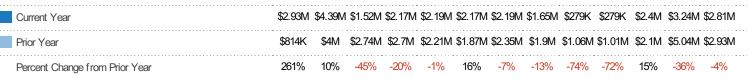
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Apr '22	\$2.81M	-4.3%
Apr '21	\$2.93M	260.7%
Apr '20	\$814K	225.2%

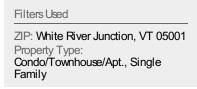




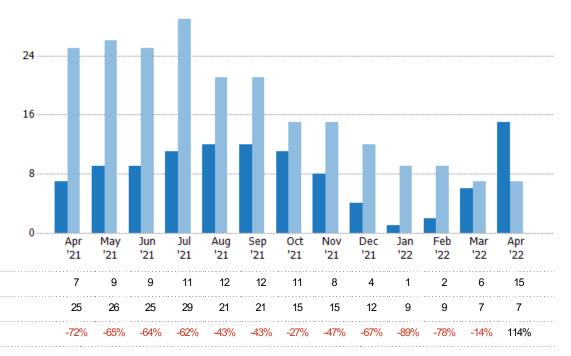


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Apr '22	15	114.3%
Apr '21	7	-72%
Apr '20	25	-12%



Active Listing Volume

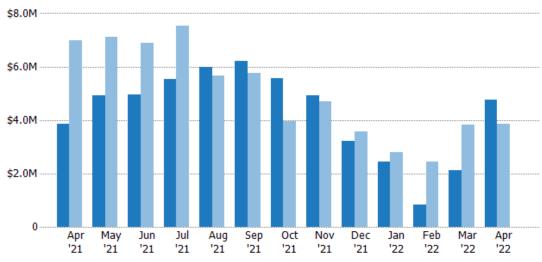
Percent Change from Prior Year

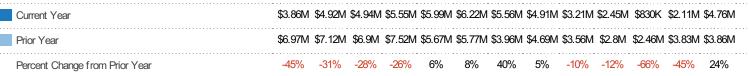
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Apr '22	\$4.76M	23.5%
Apr '21	\$3.86M	-44.7%
Apr '20	\$6.97M	-22.9%





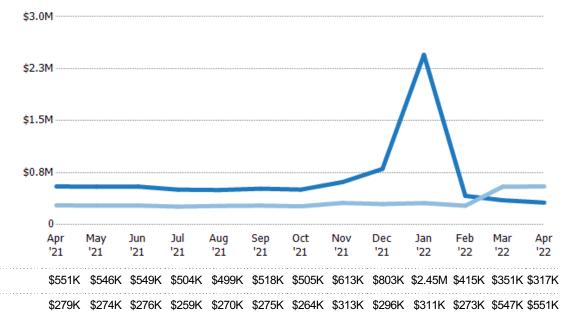


Average Listing Price

The average listing price of active residential listings at the end of each month.







Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

98%

99%

99%

95%

85%

89%

91%

96%

171%

689%

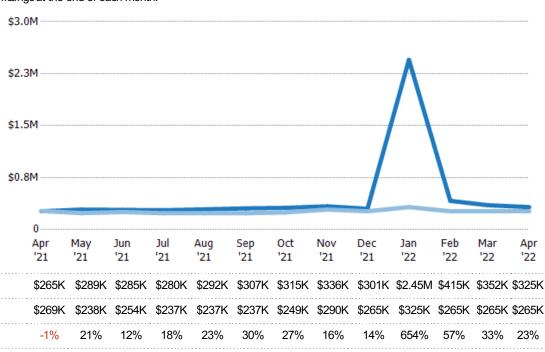
52%

-36% -42%

Filters Used ZIP: White River Junction, VT 05001 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Apr '22	\$325K	22.6%
Apr '21	\$265K	-1.5%
Apr '20	\$269K	-10.2%

Percent Change from Prior Year



Current Year

Prior Year

Avg Est Value

Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

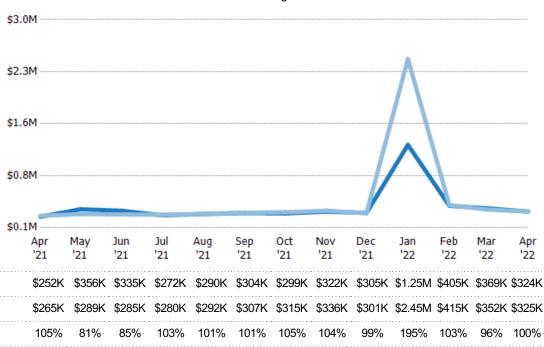
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

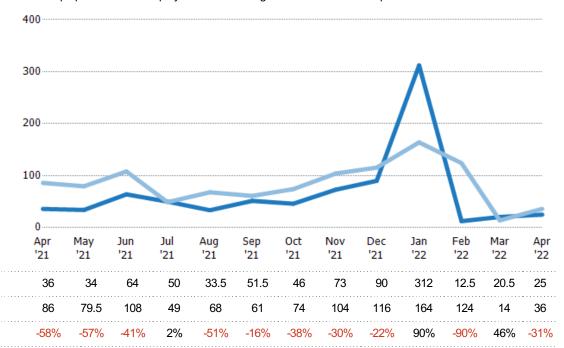
Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR







Months of Inventory

Percent Change from Prior Year

Current Year

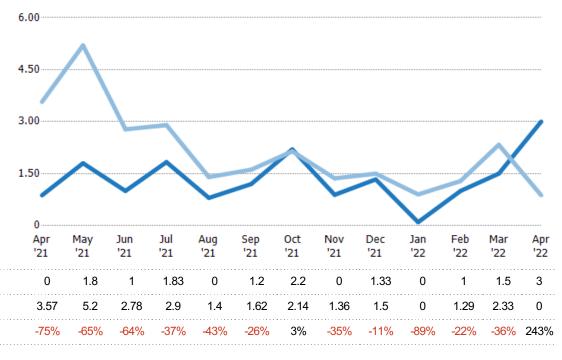
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used ZIP: White River Junction, VT 05001 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
Apr '22	3	242.9%
Apr '21	0	-75.5%
Apr '20	3.57	54%

Percent Change from Prior Year



Current Year

Prior Year





Current Year

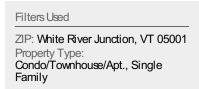
Prior Year

Change from Prior Year

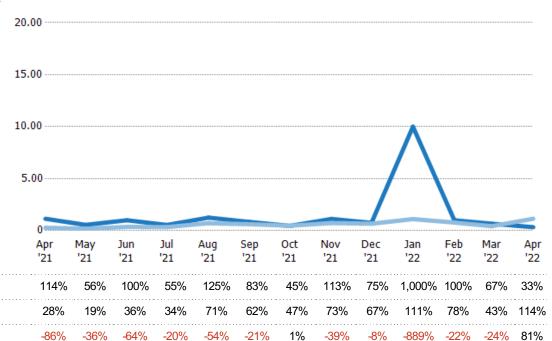
Market Data Report

Absorption Rate

The percentage of inventory sold per month.



Month/ Year	Rate	Chg.
Apr '22	33%	81%
Apr '21	114%	-86.3%
Apr '20	28%	-35.1%



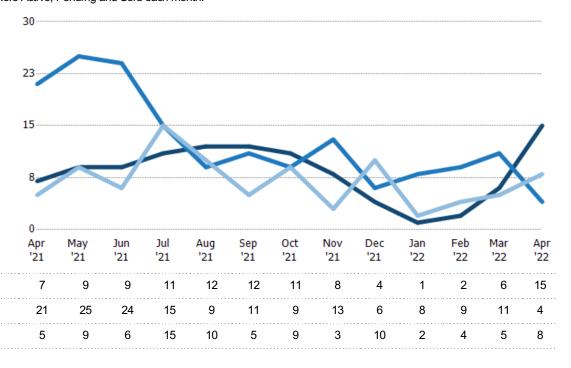
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending



Current Year

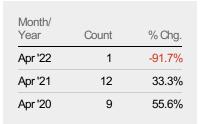
Prior Year

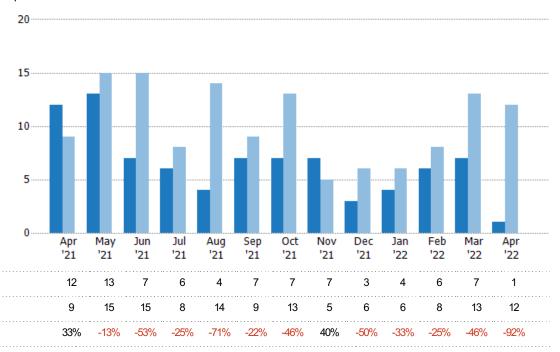
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.





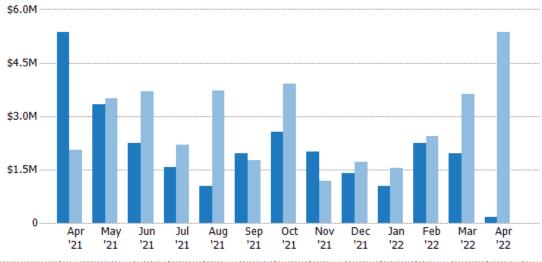


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Apr '22	\$155K	-97.1%
Apr '21	\$5.36M	160.4%
Apr '20	\$2.06M	65.2%



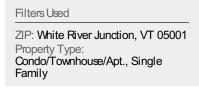




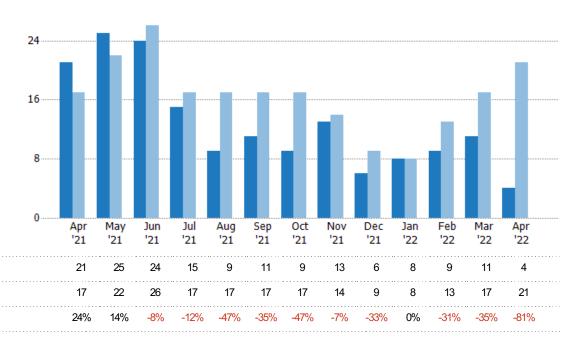


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Apr '22	4	-81%
Apr '21	21	23.5%
Apr '20	17	5.9%



Pending Sales Volume

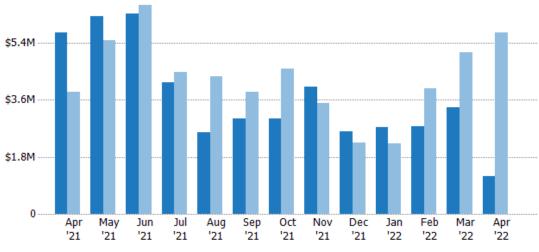
Percent Change from Prior Year

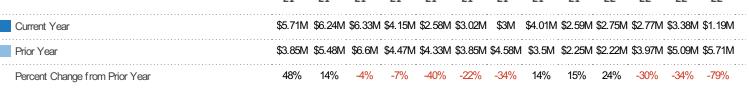
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Apr '22	\$1.19M	-79.3%
Apr '21	\$5.71M	48.4%
Apr '20	\$3.85M	8.9%



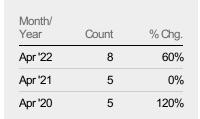




Closed Sales

The total number of residential properties sold each month.

Filters Used
ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family





Closed Sales Volume

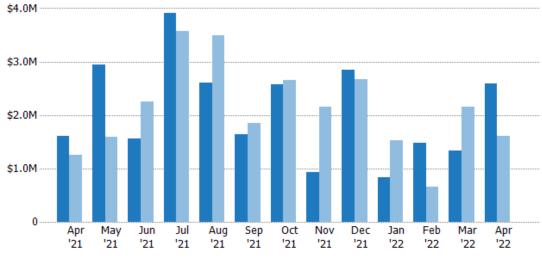
Percent Change from Prior Year

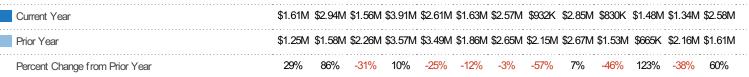
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Apr '22	\$2.58M	60%
Apr '21	\$1.61M	29.4%
Apr '20	\$1.25M	115.7%



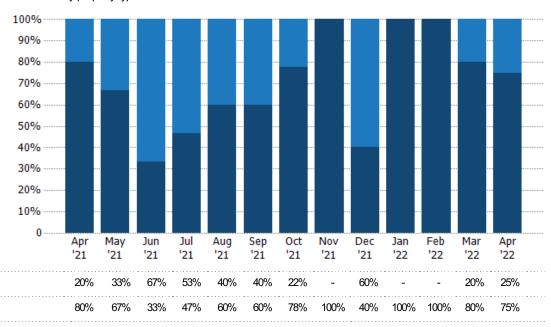




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used ZIP: White River Junction, VT 05001 Property Type: Condo/Townhouse/Apt., Single Family



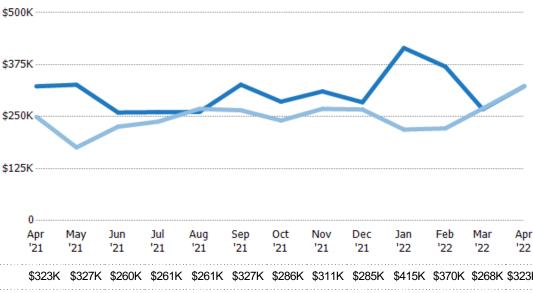
Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
Apr '22	\$323K	0%
Apr '21	\$323K	29.4%
Apr '20	\$250K	-1.9%



Current Year	\$323K	\$327K	\$260K	\$261K	\$261K	\$327K	\$286K	\$311K	\$285K	\$415K	\$370K	\$268K	\$323K
Prior Year	\$250K	\$176K	\$226K	\$238K	\$269K	\$265K	\$241K	\$269K	\$267K	\$219K	\$222K	\$270K	\$323K
Percent Change from Prior Year	29%	86%	15%	10%	-3%	23%	19%	16%	7%	90%	67%	-1%	0%



Current Year

Prior Year

Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used
ZIP: White River Junction, VT 05001
Property Type: Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$334K	18.5%
Apr '21	\$282K	48.2%
Apr '20	\$190K	44.7%



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: White River Junction, VT 05001 Property Type: Condo/Townhouse/Apt., Single Family

Percent Change from Prior Year



Avg List Price

Avg Sales Price

Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family



Average Sales Price vs Average Est Value

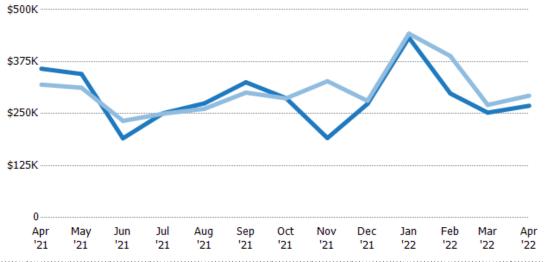
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price



	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22
Avg Est Value	\$358K	\$345K	\$191K	\$251K	\$275K	\$325K	\$287K	\$191K	\$273K	\$433K	\$298K	\$252K	\$269K
Avg Sales Price	\$320K	\$312K	\$233K	\$250K	\$262K	\$301K	\$287K	\$328K	\$281K	\$442K	\$388K	\$271K	\$293K
Avg Sales Price as a % of Avg Est Value	89%	90%	122%	100%	95%	92%	100%	171%	103%	102%	130%	107%	109%



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





