

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

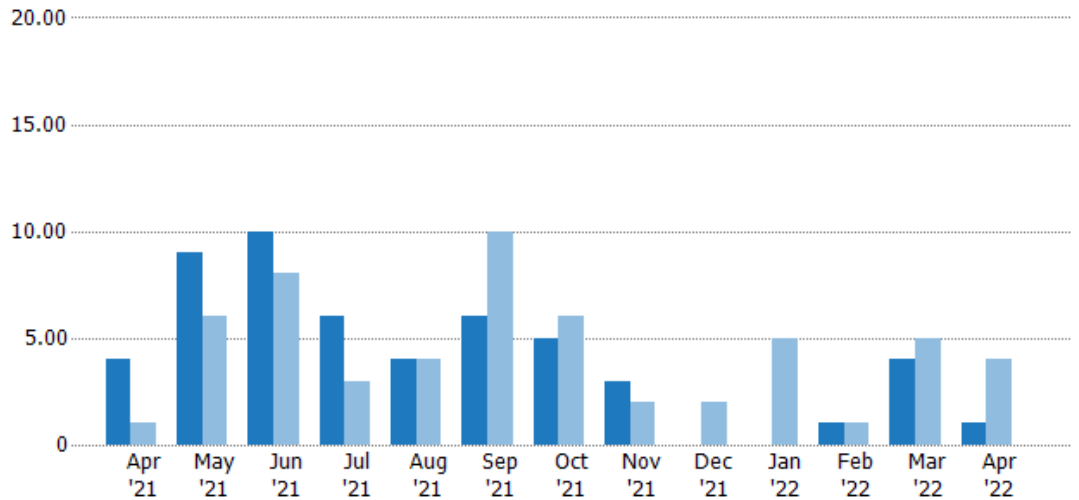
Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	4	-75%	6	15	-60%
New Listing Volume	\$375,000	\$1,457,300	-74.3%	\$4,377,900	\$5,264,700	-16.8%
Active Listing Count	4	9	-55.6%	N/A	N/A	
Active Listing Volume	\$3,699,900	\$3,580,300	+3.3%	N/A	N/A	
Average Listing Price	\$924,975	\$397,811	+132.5%	\$920,383	\$428,881	+114.6%
Median Listing Price	\$562,450	\$415,000	+35.5%	\$575,783	\$420,000	+37.1%
Median Days in RPR	52	92	-43.5%	181.5	76.88	+136.1%
Months of Inventory	—	1.8	—	1.5	5.1	-70.8%
Absorption Rate	—	55.56%	-55.6%	66.67%	19.44%	+47.2%
Sales Activity Charts Metrics						
New Pending Sales Count	—	4	—	2	15	-86.7%
New Pending Sales Volume	—	\$1,357,400	—	\$678,000	\$6,572,400	-89.7%
Pending Sales Count	1	7	-85.7%	N/A	N/A	
Pending Sales Volume	\$429,000	\$3,016,400	-85.8%	N/A	N/A	
Closed Sales Count	1	1	+—	6	8	-25%
Closed Sales Volume	\$265,000	\$755,000	-64.9%	\$1,363,000	\$3,120,000	-56.3%
Average Sales Price	\$265,000	\$755,000	-64.9%	\$227,167	\$390,000	-41.8%
Median Sales Price	\$265,000	\$755,000	-64.9%	\$232,167	\$385,000	-39.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



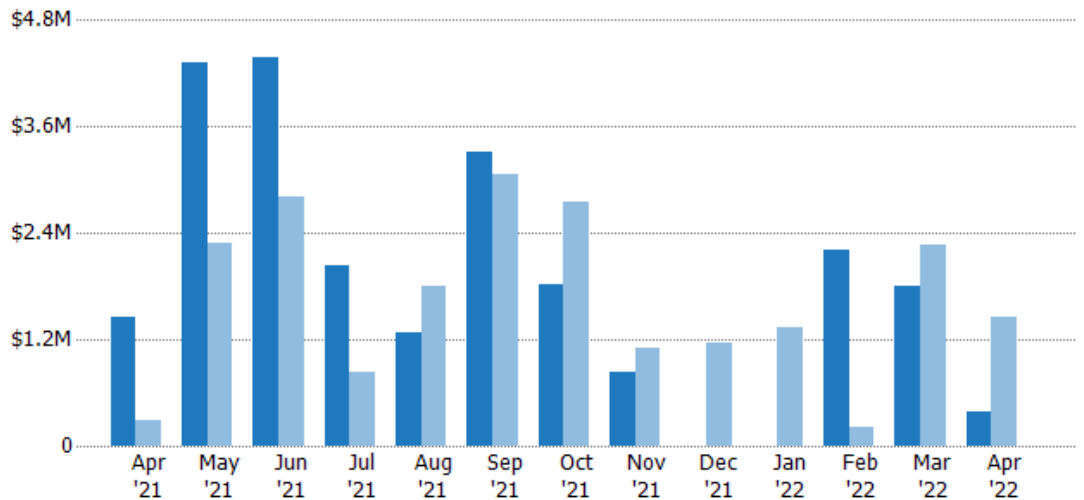
Current Year	4	9	10	6	4	6	5	3	-	-	1	4	1
Prior Year	1	6	8	3	4	10	6	2	2	5	1	5	4
Percent Change from Prior Year	300%	50%	25%	100%	0%	-40%	-17%	50%	-100%	-100%	0%	-20%	-75%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$1.46M	\$4.32M	\$4.37M	\$2.04M	\$1.28M	\$3.31M	\$1.81M	\$825K	-	-	\$2.2M	\$1.8M	\$375K
Prior Year	\$295K	\$2.28M	\$2.82M	\$829K	\$1.8M	\$3.06M	\$2.76M	\$1.1M	\$1.17M	\$1.33M	\$210K	\$2.27M	\$1.46M
Percent Change from Prior Year	394%	89%	55%	146%	-29%	8%	-34%	-25%	-100%	-100%	948%	-21%	-74%

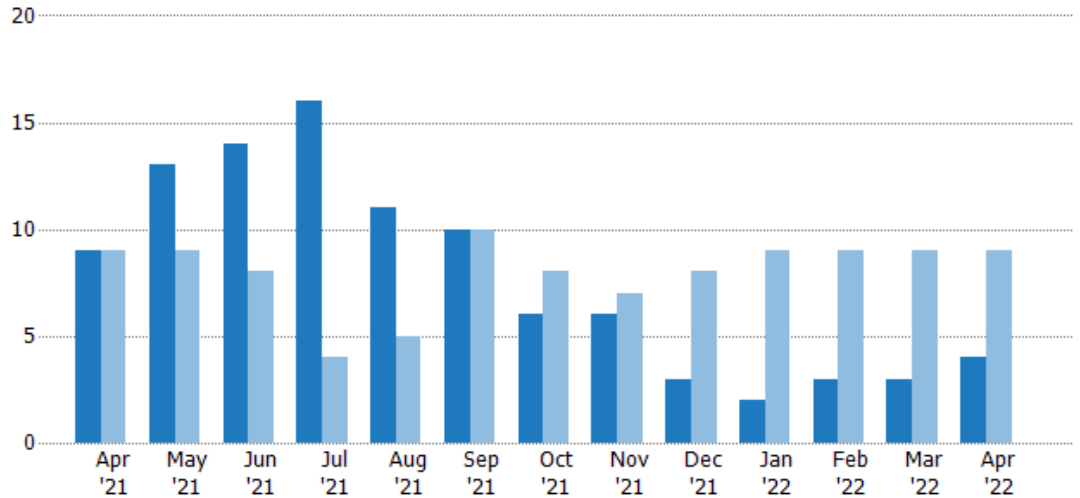
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	4	-55.6%
Apr '21	9	0%
Apr '20	9	44.4%



Current Year	9	13	14	16	11	10	6	6	3	2	3	3	4
Prior Year	9	9	8	4	5	10	8	7	8	9	9	9	9
Percent Change from Prior Year	0%	44%	75%	300%	120%	0%	-25%	-14%	-63%	-78%	-67%	-67%	-56%

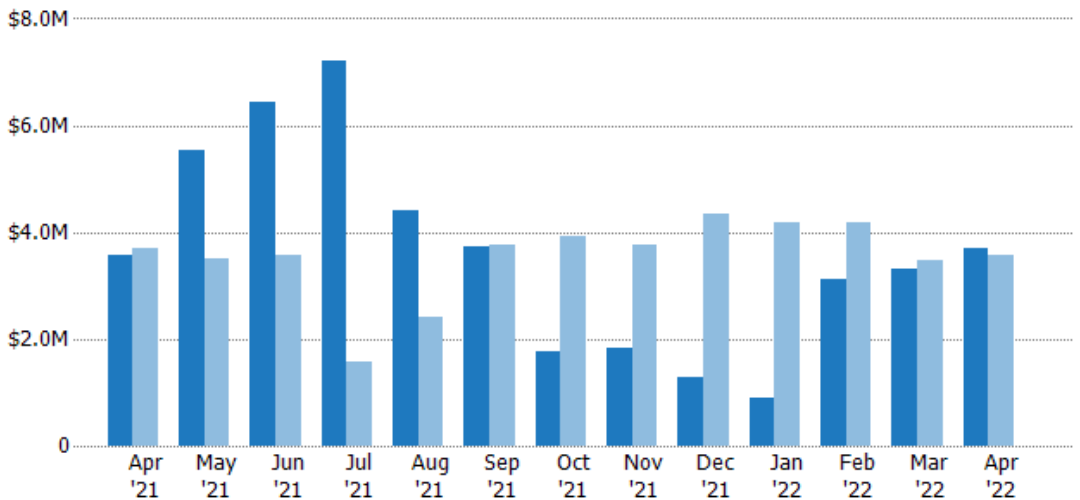
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$3.7M	3.3%
Apr '21	\$3.58M	-3.4%
Apr '20	\$3.71M	15.6%



Current Year	\$3.58M	\$5.54M	\$6.43M	\$7.19M	\$4.4M	\$3.72M	\$1.78M	\$1.82M	\$1.3M	\$910K	\$3.11M	\$3.32M	\$3.7M
Prior Year	\$3.71M	\$3.49M	\$3.57M	\$1.56M	\$2.4M	\$3.78M	\$3.93M	\$3.75M	\$4.35M	\$4.19M	\$4.19M	\$3.48M	\$3.58M
Percent Change from Prior Year	-3%	59%	80%	361%	84%	-2%	-55%	-51%	-70%	-78%	-26%	-4%	3%

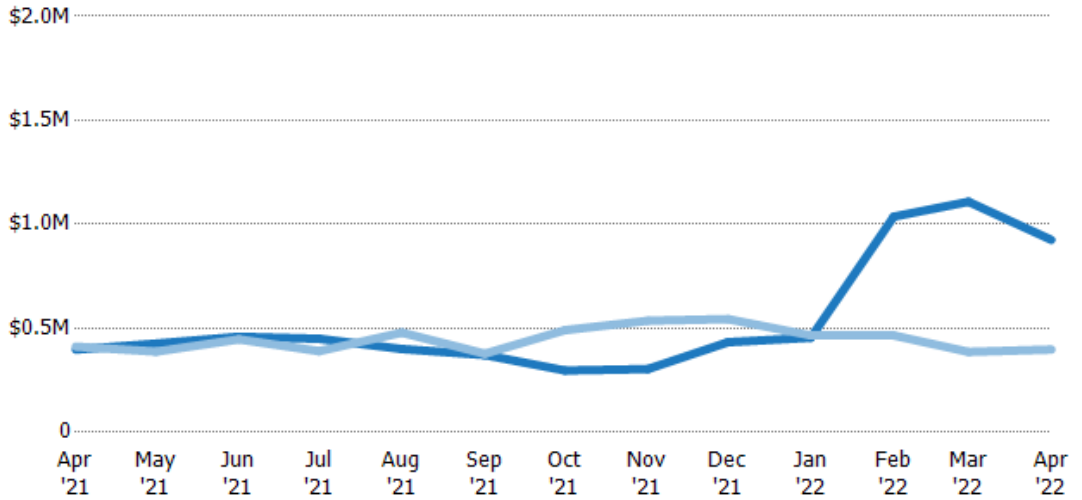
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$925K	132.5%
Apr '21	\$398K	-3.4%
Apr '20	\$412K	-20%



Current Year	\$398K	\$426K	\$459K	\$450K	\$400K	\$372K	\$297K	\$304K	\$433K	\$455K	\$1.04M	\$1.11M	\$925K
Prior Year	\$412K	\$388K	\$447K	\$390K	\$479K	\$378K	\$491K	\$536K	\$544K	\$466K	\$466K	\$387K	\$398K
Percent Change from Prior Year	-3%	10%	3%	15%	-16%	-2%	-39%	-43%	-20%	-2%	123%	187%	133%

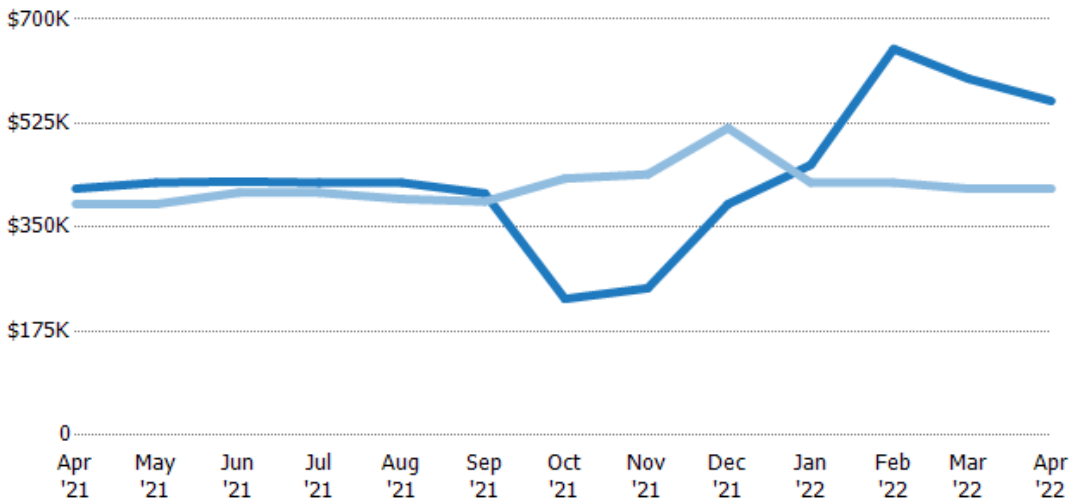
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$562K	35.5%
Apr '21	\$415K	6.7%
Apr '20	\$389K	-22.9%



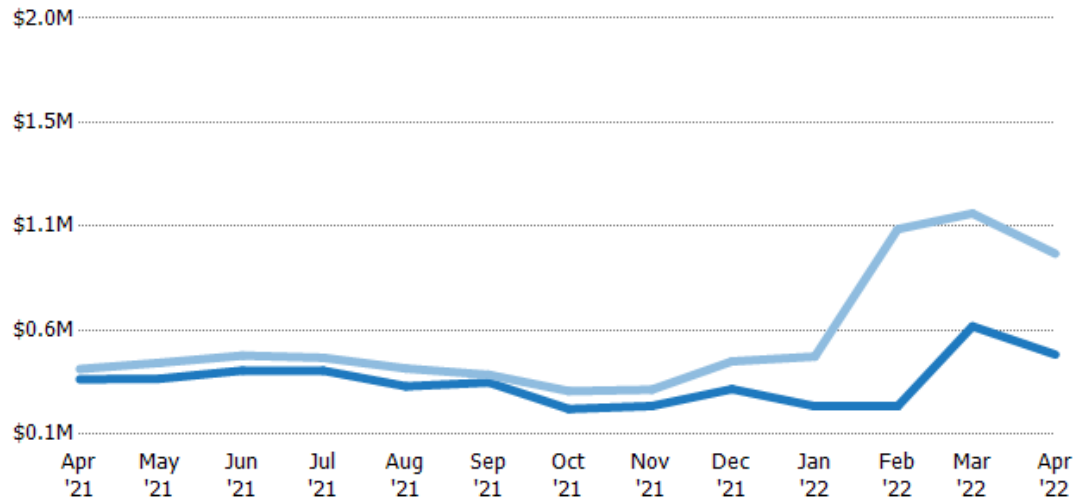
Current Year	\$415K	\$425K	\$427K	\$425K	\$425K	\$407K	\$229K	\$247K	\$389K	\$455K	\$650K	\$600K	\$562K
Prior Year	\$389K	\$389K	\$408K	\$408K	\$398K	\$393K	\$432K	\$439K	\$517K	\$425K	\$425K	\$415K	\$415K
Percent Change from Prior Year	7%	9%	5%	4%	7%	3%	-47%	-44%	-25%	7%	53%	45%	36%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



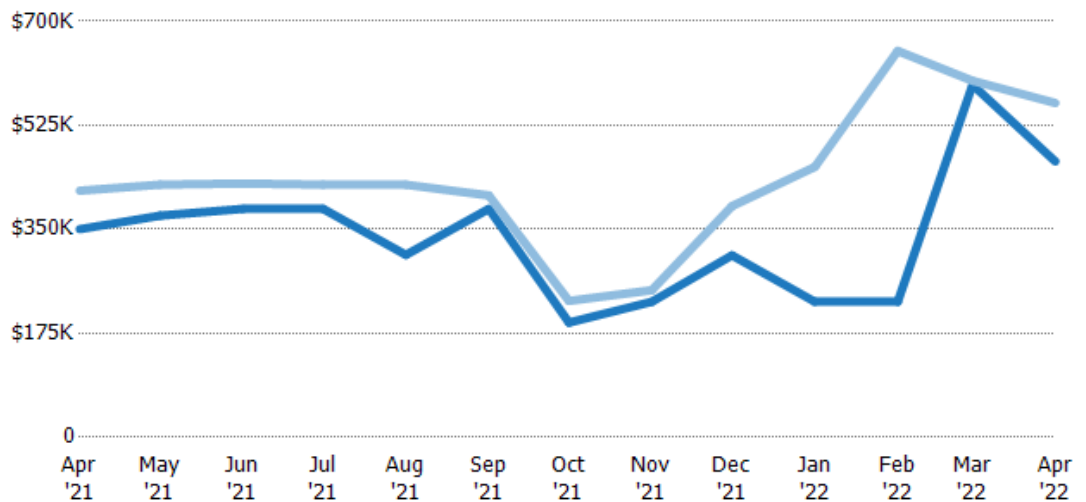
Avg Est Value	\$351K	\$354K	\$391K	\$391K	\$319K	\$337K	\$215K	\$229K	\$306K	\$228K	\$228K	\$593K	\$464K
Avg Listing Price	\$398K	\$426K	\$459K	\$450K	\$400K	\$372K	\$297K	\$304K	\$433K	\$455K	\$1.04M	\$1.11M	\$925K
Avg Listing Price as a % of Avg Est Value	113%	121%	117%	115%	125%	110%	138%	133%	141%	200%	455%	187%	199%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$350K	\$373K	\$384K	\$384K	\$307K	\$384K	\$193K	\$228K	\$306K	\$228K	\$228K	\$593K	\$464K
Median Listing Price	\$415K	\$425K	\$427K	\$425K	\$425K	\$407K	\$229K	\$247K	\$389K	\$455K	\$650K	\$600K	\$562K
Med Listing Price as a % of Med Est Value	119%	114%	111%	111%	138%	106%	119%	109%	127%	200%	285%	101%	121%

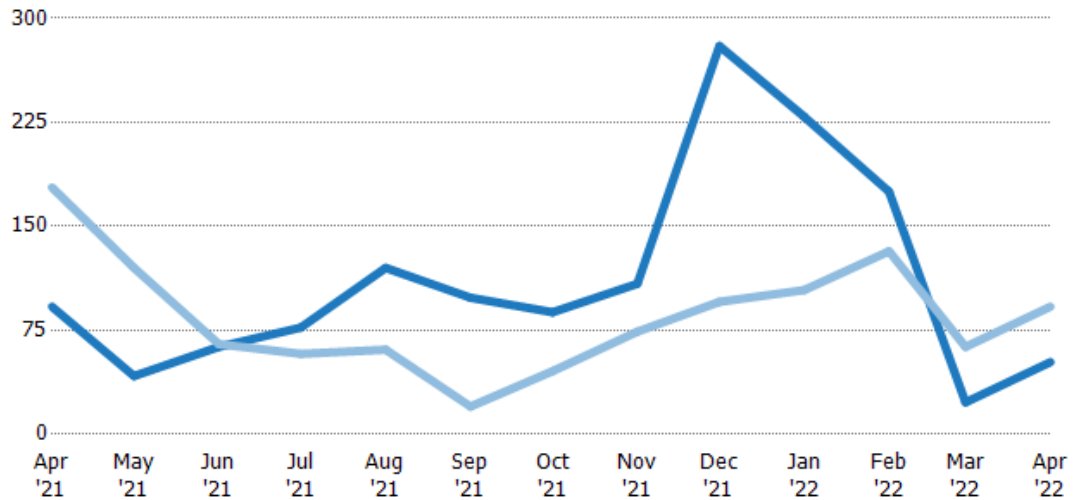
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	52	-43.5%
Apr '21	92	-48.3%
Apr '20	178	-48.9%



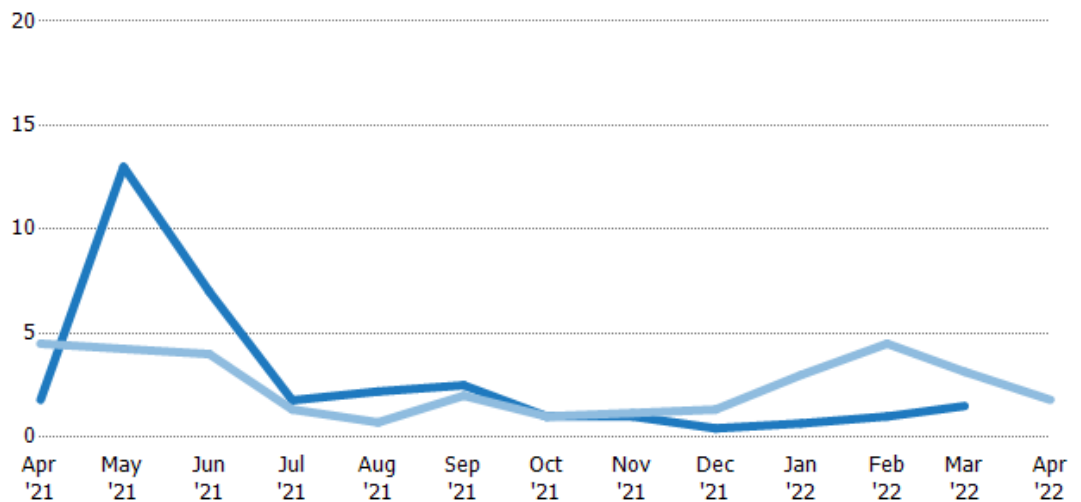
Current Year	92	42	63	77	120	98.5	88	109	280	229	175	23	52
Prior Year	178	120	65	58	61	20	45.5	74	95.5	104	132	63	92
Percent Change from Prior Year	-48%	-65%	-3%	33%	97%	393%	93%	47%	193%	120%	33%	-63%	-43%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



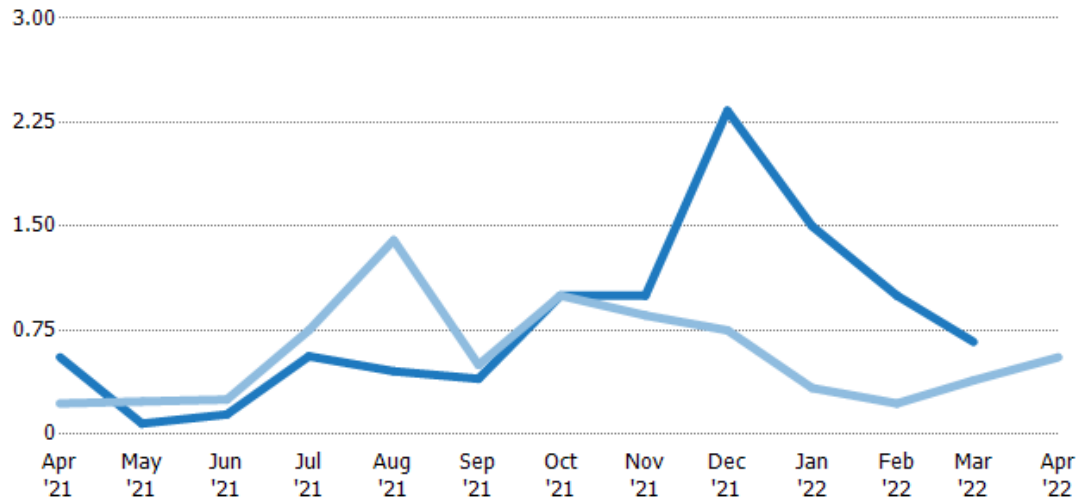
Current Year	1.8	13	7	1.78	2.2	2.5	1	1	0	0	1	1.5	-
Prior Year	4.5	4.25	4	1.33	0	2	1	1.17	1.33	3	4.5	3.15	1.8
Percent Change from Prior Year	-60%	100%	75%	33%	208%	25%	0%	-14%	-68%	-78%	-78%	100%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



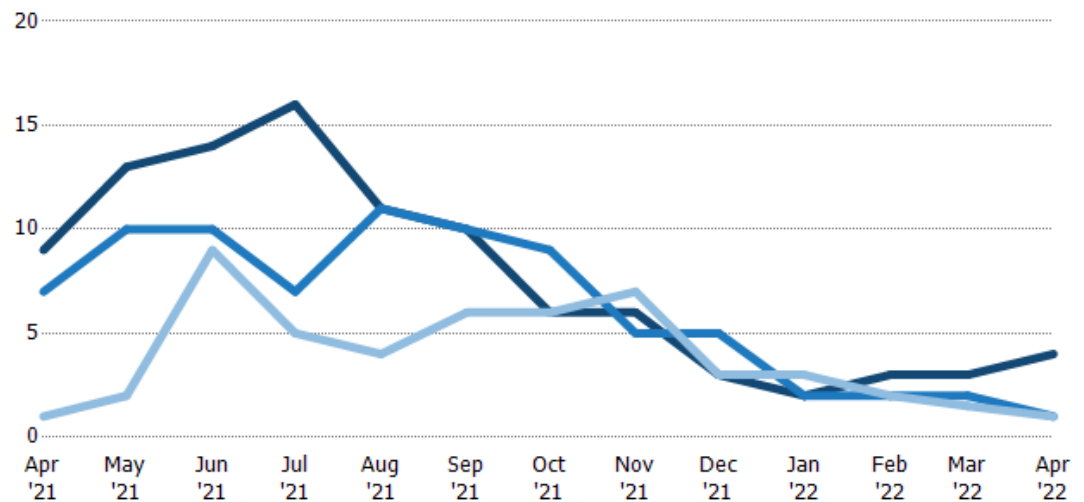
Current Year	56%	8%	14%	56%	45%	40%	100%	100%	233%	150%	100%	67%	-
Prior Year	22%	24%	25%	75%	140%	50%	100%	86%	75%	33%	22%	39%	56%
Change from Prior Year	-33%	-8%	11%	19%	95%	10%	0%	-14%	-158%	-117%	-78%	-67%	56%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



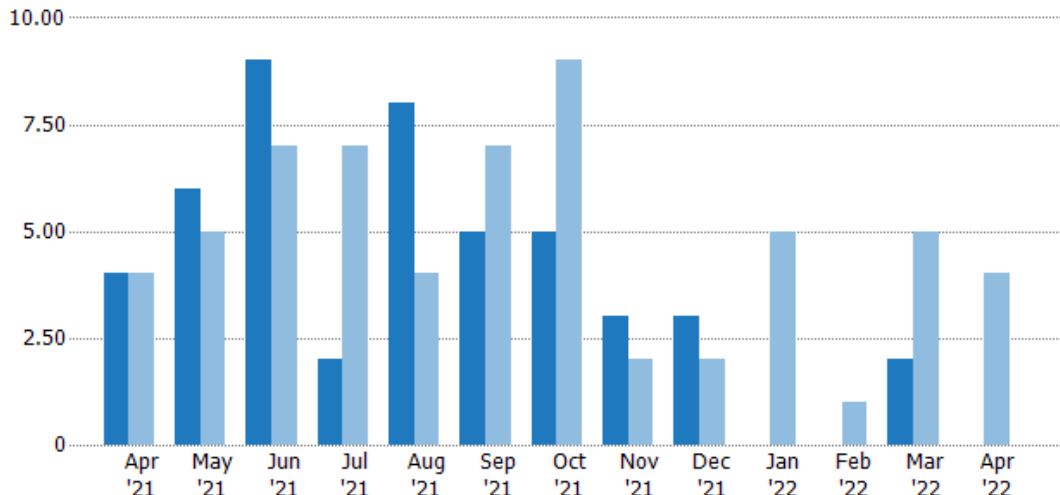
Active	9	13	14	16	11	10	6	6	3	2	3	3	4
Pending	7	10	10	7	11	10	9	5	5	2	2	2	1
Sold	1	2	9	5	4	6	6	7	3	3	2	1.5	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



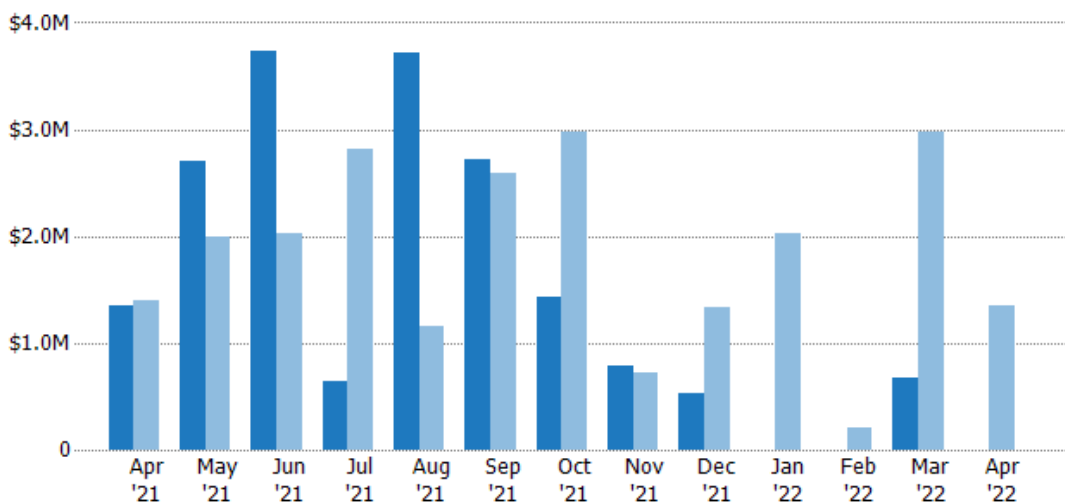
Current Year	4	6	9	2	8	5	5	3	3	-	-	2	-
Prior Year	4	5	7	7	4	7	9	2	2	5	1	5	4
Percent Change from Prior Year	0%	20%	29%	-71%	100%	-29%	-44%	50%	50%	-100%	-100%	-60%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



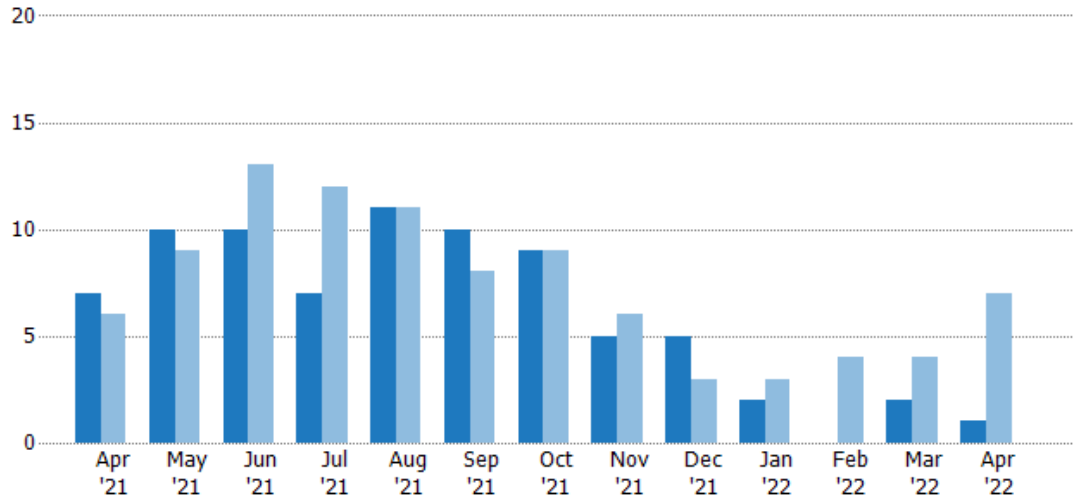
Current Year	\$1.36M	\$2.7M	\$3.74M	\$639K	\$3.72M	\$2.71M	\$1.43M	\$785K	\$523K	-	-	\$678K	-
Prior Year	\$1.4M	\$1.99M	\$2.02M	\$2.82M	\$1.16M	\$2.59M	\$2.98M	\$720K	\$1.34M	\$2.03M	\$210K	\$2.98M	\$1.36M
Percent Change from Prior Year	-3%	36%	85%	-77%	220%	5%	-52%	9%	-61%	-100%	-100%	-77%	-100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



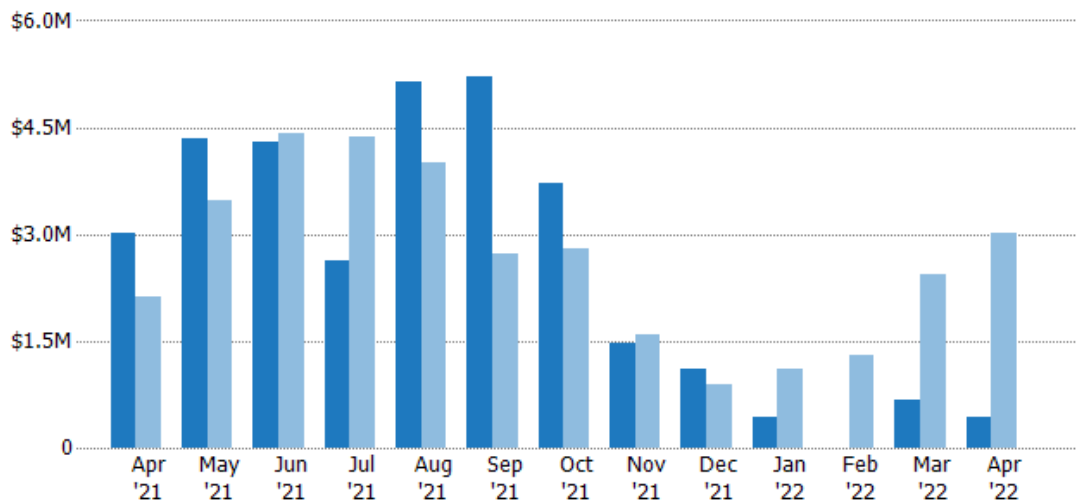
Current Year	7	10	10	7	11	10	9	5	5	2	-	2	1
Prior Year	6	9	13	12	11	8	9	6	3	3	4	4	7
Percent Change from Prior Year	17%	11%	-23%	-42%	0%	25%	0%	-17%	67%	-33%	-100%	-50%	-86%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



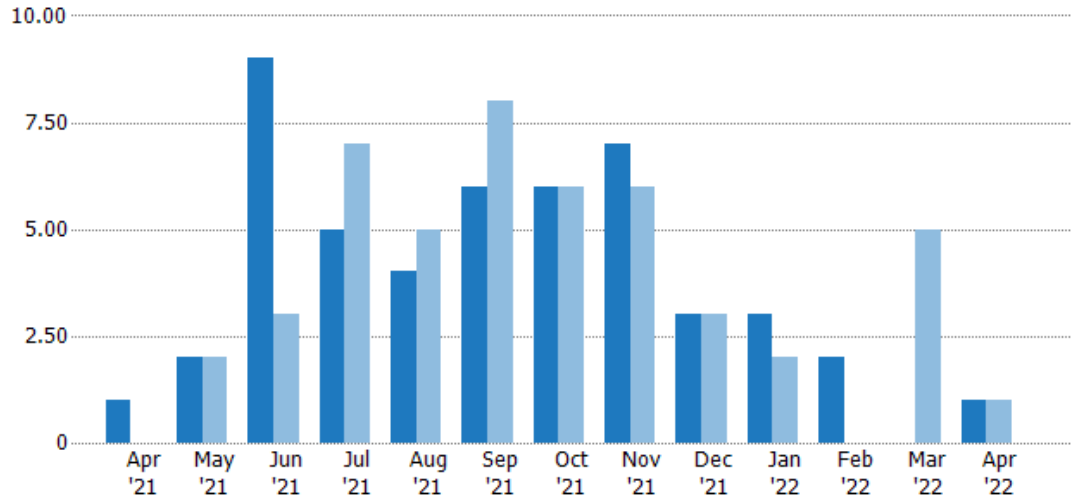
Current Year	\$3.02M	\$4.35M	\$4.29M	\$2.62M	\$5.15M	\$5.22M	\$3.71M	\$1.46M	\$1.11M	\$434K	-	\$678K	\$429K
Prior Year	\$2.12M	\$3.48M	\$4.41M	\$4.37M	\$4.02M	\$2.71M	\$2.79M	\$1.59M	\$893K	\$1.1M	\$1.31M	\$2.44M	\$3.02M
Percent Change from Prior Year	42%	25%	-3%	-40%	28%	92%	33%	-8%	25%	-61%	-100%	-72%	-86%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



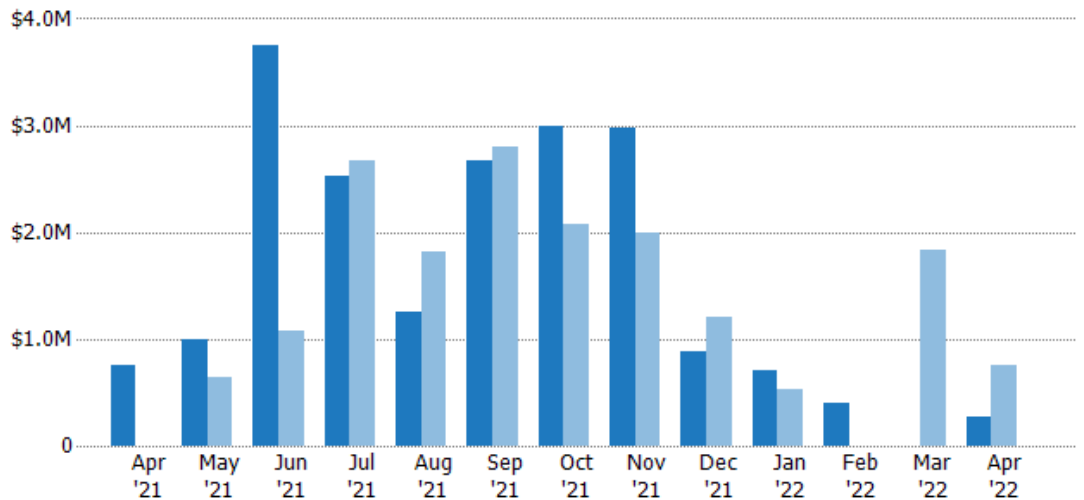
Current Year	1	2	9	5	4	6	6	7	3	3	2	-	1
Prior Year	-	2	3	7	5	8	6	6	3	2	-	5	1
Percent Change from Prior Year	100%	0%	200%	-29%	-20%	-25%	0%	17%	0%	50%	100%	-100%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



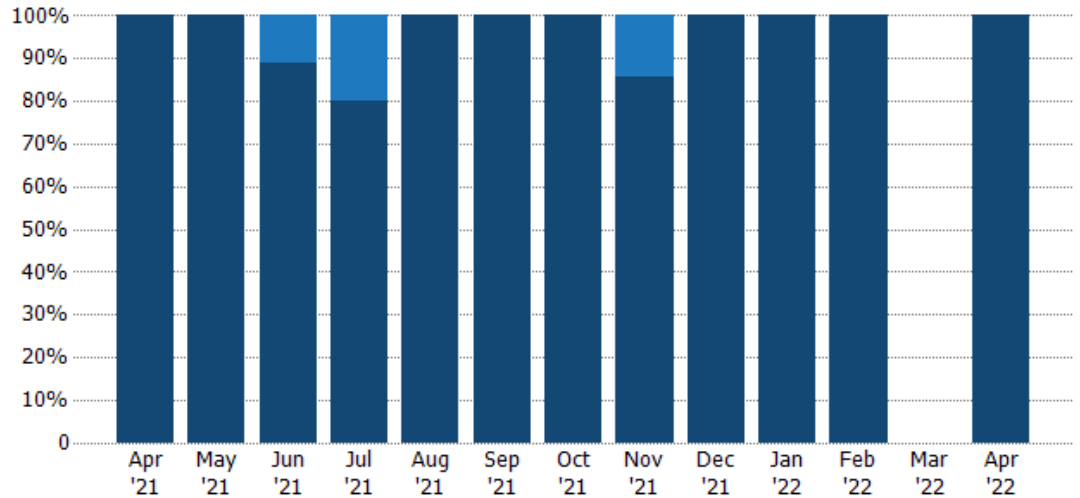
Current Year	\$755K	\$999K	\$3.75M	\$2.52M	\$1.26M	\$2.67M	\$2.99M	\$2.98M	\$890K	\$705K	\$393K	-	\$265K
Prior Year	-	\$645K	\$1.07M	\$2.66M	\$1.82M	\$2.8M	\$2.07M	\$2M	\$1.21M	\$525K	-	\$1.84M	\$755K
Percent Change from Prior Year	100%	55%	250%	-5%	-31%	-5%	45%	49%	-26%	34%	100%	-100%	-65%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



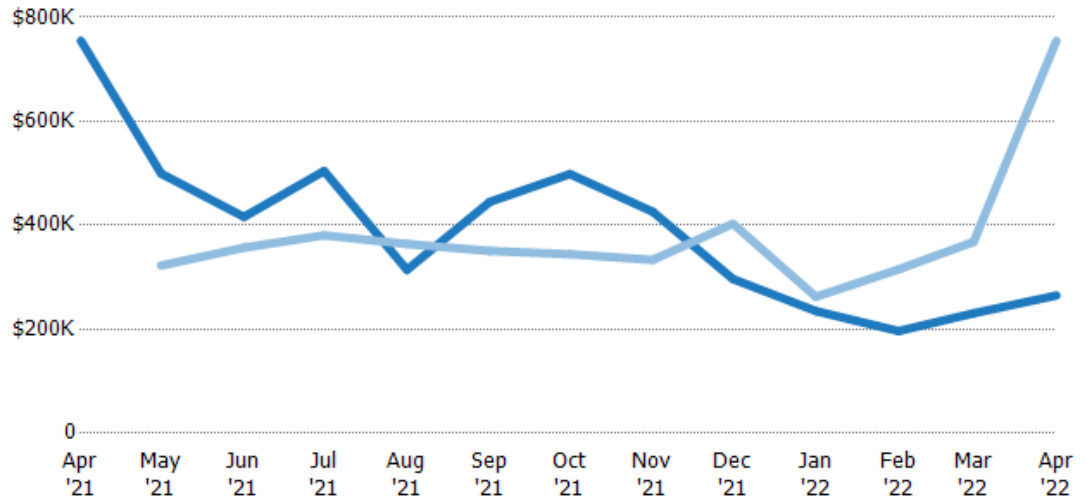
Condo/Townhouse	-	-	11%	20%	-	-	-	14%	-	-	-	-	-
Single Family Residence	100%	100%	89%	80%	100%	100%	100%	86%	100%	100%	100%	-	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



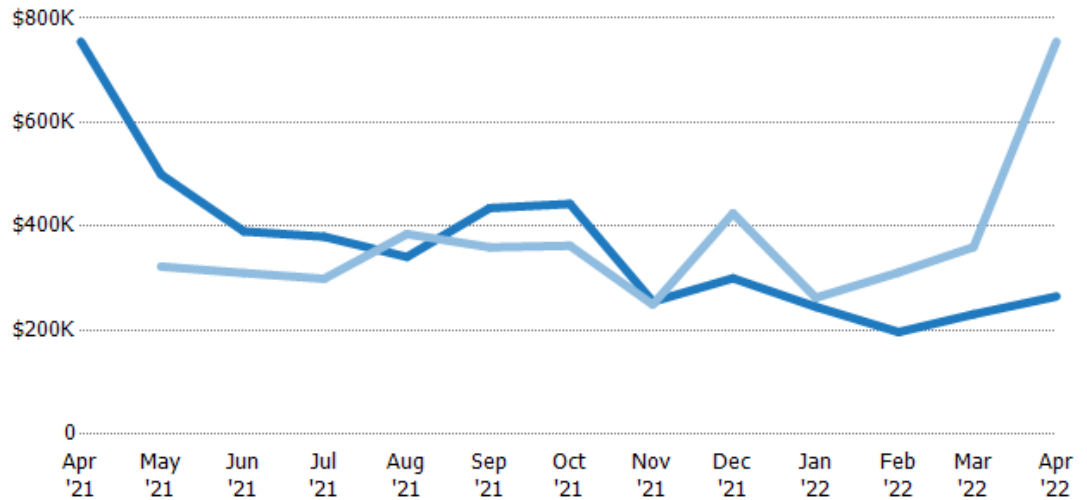
Current Year	\$755K	\$500K	\$416K	\$504K	\$314K	\$445K	\$499K	\$426K	\$297K	\$235K	\$197K	\$231K	\$265K
Prior Year	-	\$323K	\$357K	\$381K	\$364K	\$351K	\$344K	\$334K	\$403K	\$263K	\$315K	\$368K	\$755K
Percent Change from Prior Year	100%	55%	17%	33%	-14%	27%	45%	28%	-26%	-10%	100%	-100%	-65%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



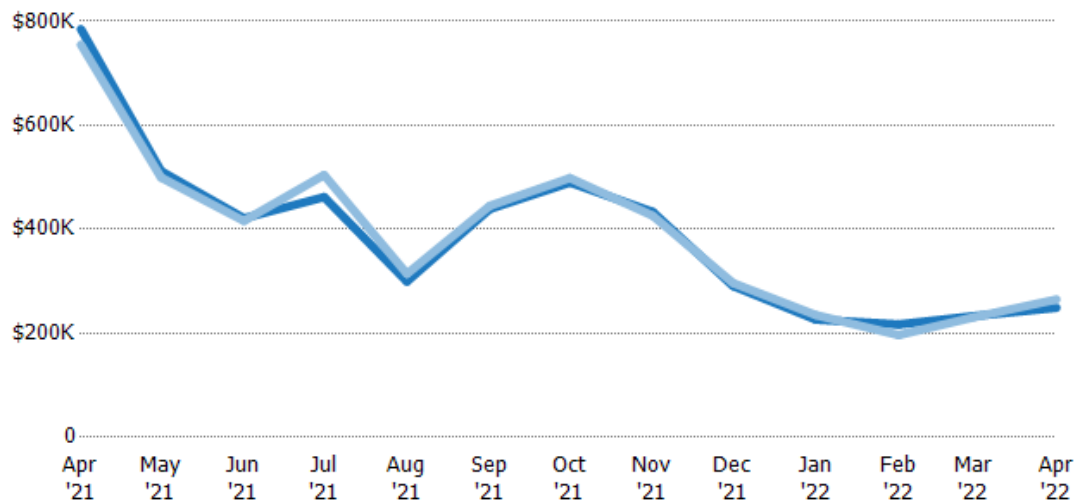
Current Year	\$755K	\$500K	\$390K	\$380K	\$341K	\$435K	\$443K	\$255K	\$300K	\$245K	\$197K	\$231K	\$265K
Prior Year	-	\$323K	\$310K	\$299K	\$385K	\$360K	\$363K	\$249K	\$425K	\$263K	\$311K	\$360K	\$755K
Percent Change from Prior Year	100%	55%	26%	27%	-11%	21%	22%	2%	-29%	-7%	100%	-100%	-65%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



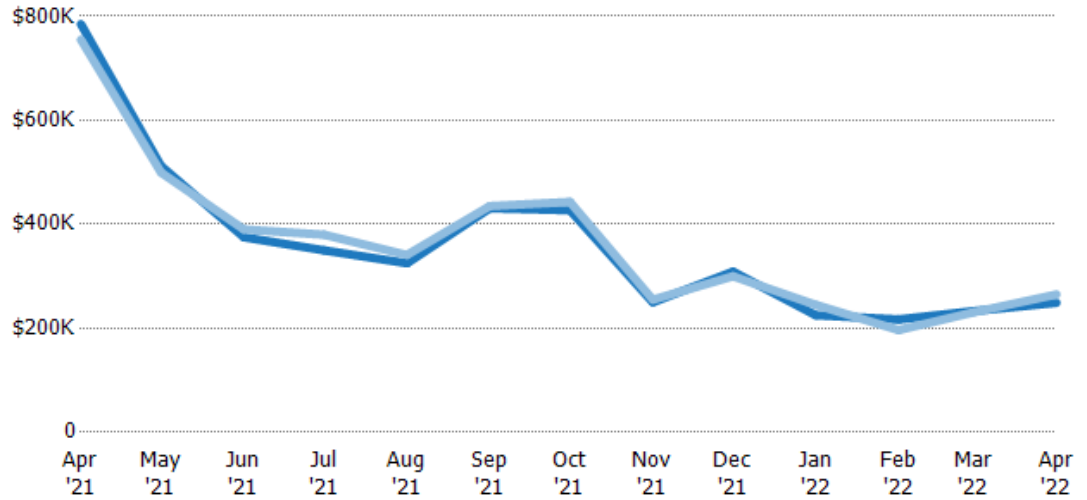
Avg List Price	\$785K	\$512K	\$421K	\$462K	\$300K	\$439K	\$490K	\$433K	\$291K	\$226K	\$217K	\$233K	\$249K
Avg Sales Price	\$755K	\$500K	\$416K	\$504K	\$314K	\$445K	\$499K	\$426K	\$297K	\$235K	\$197K	\$231K	\$265K
Avg Sales Price as a % of Avg List Price	96%	98%	99%	109%	105%	101%	102%	98%	102%	104%	91%	98%	106%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

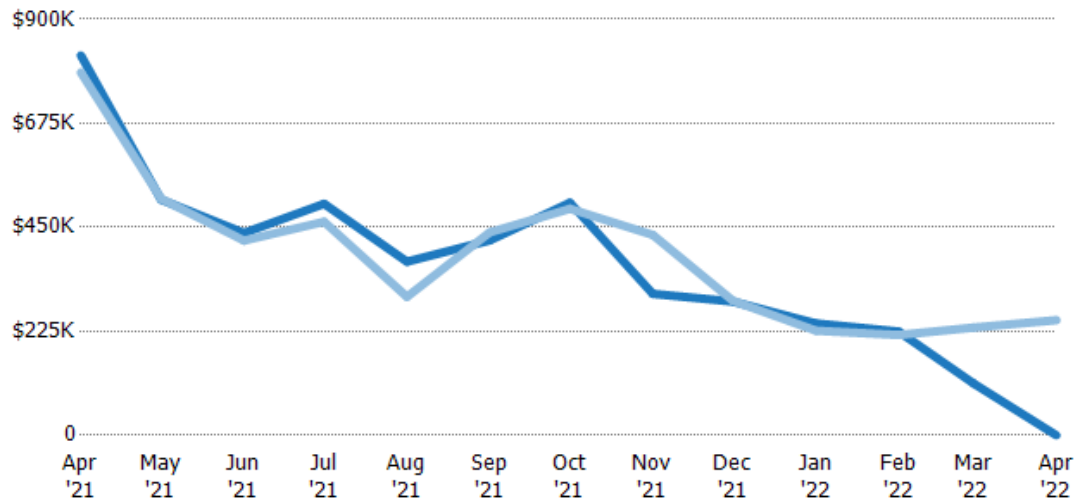


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

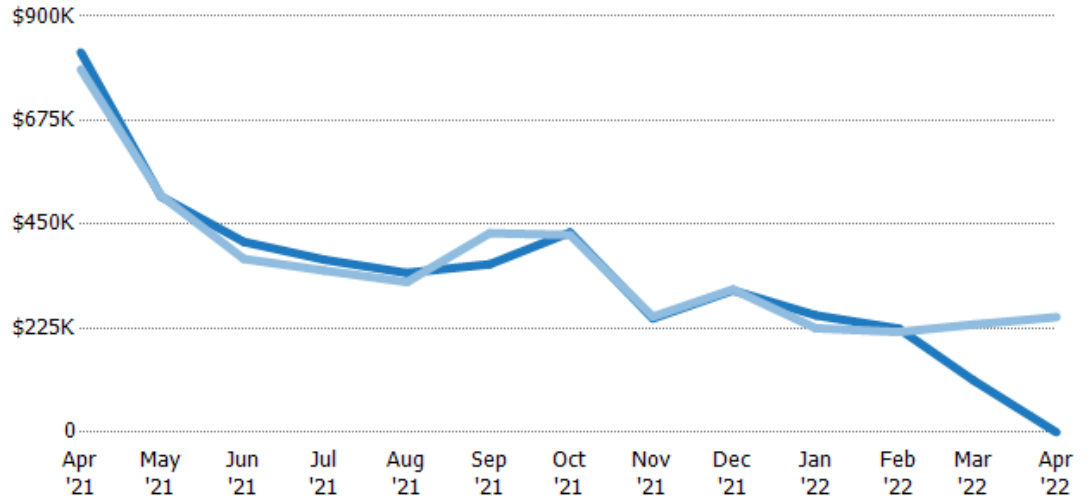


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$822K	\$510K	\$412K	\$373K	\$345K	\$363K	\$432K	\$246K	\$307K	\$253K	\$224K	\$112K	\$0
Median Sales Price	\$785K	\$512K	\$375K	\$350K	\$325K	\$431K	\$427K	\$250K	\$309K	\$225K	\$217K	\$233K	\$249K
Med Sales Price as a % of Med Est Value	96%	100%	91%	94%	94%	119%	99%	102%	101%	89%	97%	98%	100%