

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	10	9	+11.1%	37	21	+76.2%
New Listing Volume	\$3,225,000	\$2,791,900	+15.5%	\$16,374,400	\$9,061,300	+80.7%
Active Listing Count	24	14	+71.4%	N/A	N/A	
Active Listing Volume	\$11,062,400	\$10,482,000	+5.5%	N/A	N/A	
Average Listing Price	\$460,933	\$748,714	-38.4%	\$478,621	\$708,068	-32.4%
Median Listing Price	\$510,000	\$430,000	+18.6%	\$512,179	\$347,937	+47.2%
Median Days in RPR	32.5	90	-63.9%	25.21	112	-77.5%
Months of Inventory	4.8	2.8	+71.4%	4	2.5	+58.7%
Absorption Rate	20.83%	35.71%	-14.9%	25%	39.68%	-14.7%
Sales Activity Charts Metrics						
New Pending Sales Count	2	10	-80%	16	25	-36%
New Pending Sales Volume	\$285,000	\$3,250,300	-91.2%	\$6,830,000	\$10,273,100	-33.5%
Pending Sales Count	5	13	-61.5%	N/A	N/A	
Pending Sales Volume	\$1,894,000	\$3,682,200	-48.6%	N/A	N/A	
Closed Sales Count	7	6	+16.7%	17	14	+21.4%
Closed Sales Volume	\$3,547,500	\$3,307,000	+7.3%	\$7,341,000	\$6,247,000	+17.5%
Average Sales Price	\$506,786	\$551,167	-8.1%	\$431,824	\$446,214	-3.2%
Median Sales Price	\$539,000	\$443,500	+21.5%	\$414,765	\$323,286	+28.3%

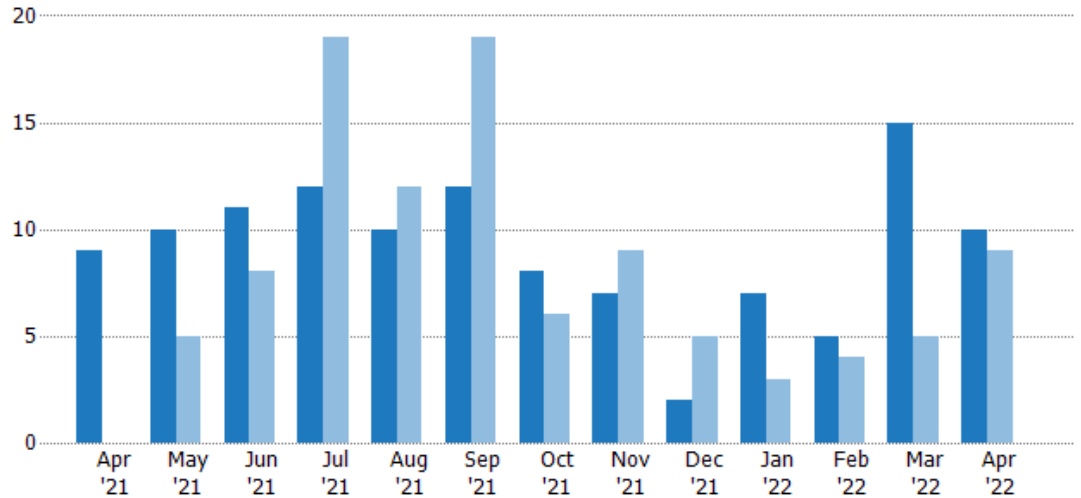
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	9	10	11	12	10	12	8	7	2	7	5	15	10
Prior Year	-	5	8	19	12	19	6	9	5	3	4	5	9
Percent Change from Prior Year	100%	100%	38%	-37%	-17%	-37%	33%	-22%	-60%	133%	25%	200%	11%

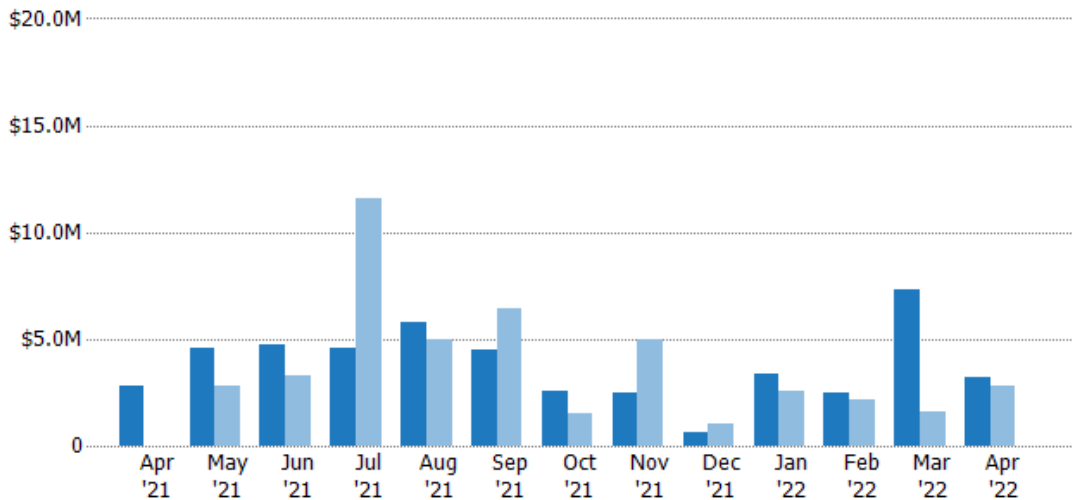
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$2.79M	\$4.61M	\$4.73M	\$4.58M	\$5.75M	\$4.5M	\$2.6M	\$2.49M	\$648K	\$3.34M	\$2.52M	\$7.29M	\$3.23M
Prior Year	-	\$2.84M	\$3.31M	\$11.6M	\$5.02M	\$6.45M	\$1.55M	\$4.98M	\$1.07M	\$2.53M	\$2.15M	\$1.58M	\$2.79M
Percent Change from Prior Year	100%	62%	43%	-60%	15%	-30%	67%	-50%	-39%	32%	17%	361%	16%

Active Listings

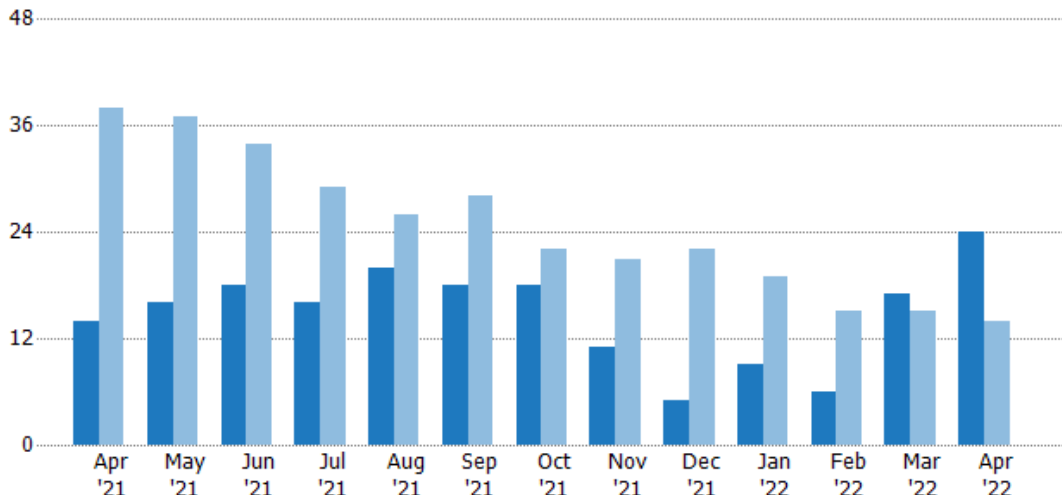
The number of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	24	71.4%
Apr '21	14	-63.2%
Apr '20	38	21.1%



Current Year	14	16	18	16	20	18	18	11	5	9	6	17	24
Prior Year	38	37	34	29	26	28	22	21	22	19	15	15	14
Percent Change from Prior Year	-63%	-57%	-47%	-45%	-23%	-36%	-18%	-48%	-77%	-53%	-60%	13%	71%

Active Listing Volume

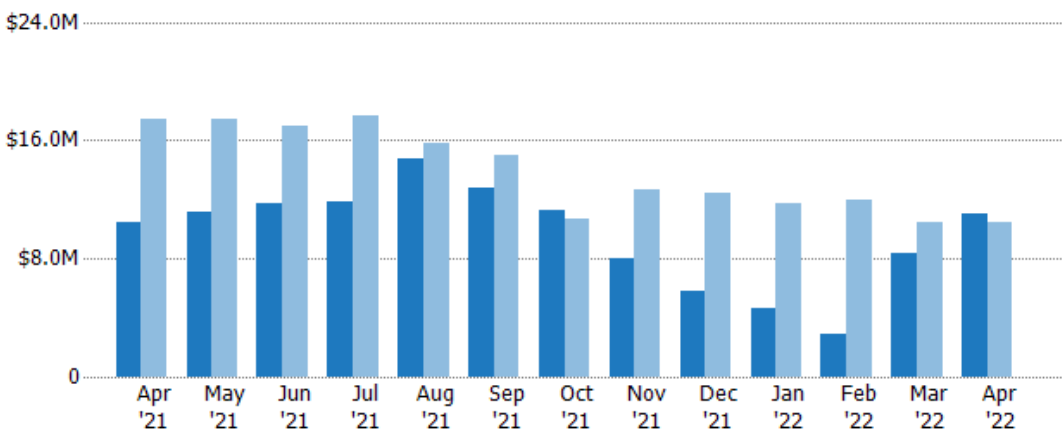
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$11.1M	5.5%
Apr '21	\$10.5M	-39.7%
Apr '20	\$17.4M	22%



Current Year	\$10.5M	\$11.2M	\$11.8M	\$11.9M	\$14.7M	\$12.8M	\$11.3M	\$8M	\$5.85M	\$4.6M	\$2.84M	\$8.31M	\$11.1M
Prior Year	\$17.4M	\$17.4M	\$17M	\$17.6M	\$15.8M	\$15M	\$10.7M	\$12.6M	\$12.5M	\$11.7M	\$12M	\$10.5M	\$10.5M
Percent Change from Prior Year	-40%	-36%	-31%	-33%	-7%	-15%	6%	-37%	-53%	-61%	-76%	-21%	6%

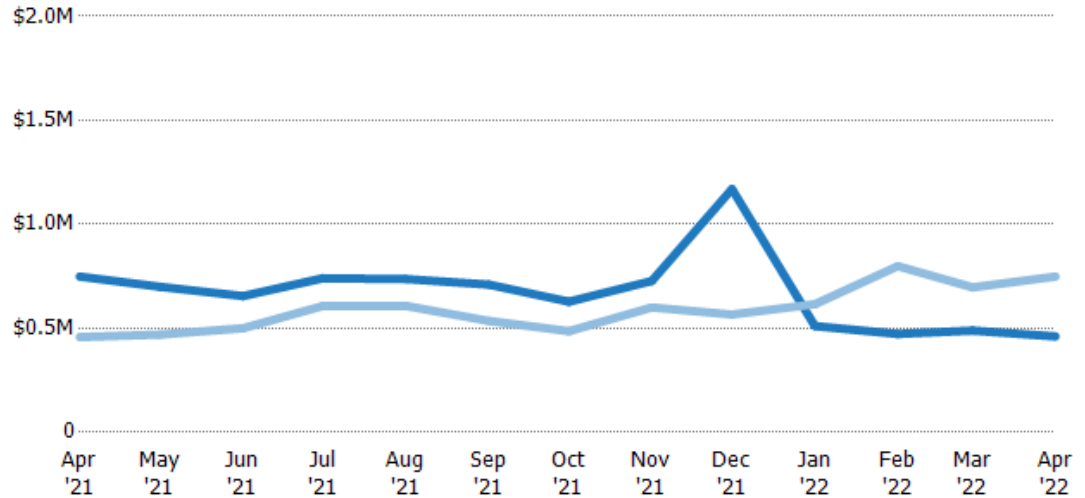
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$461K	-38.4%
Apr '21	\$749K	63.5%
Apr '20	\$458K	0.8%



Current Year	\$749K	\$700K	\$655K	\$741K	\$737K	\$710K	\$628K	\$727K	\$1.17M	\$511K	\$473K	\$489K	\$461K
Prior Year	\$458K	\$470K	\$500K	\$607K	\$608K	\$535K	\$486K	\$600K	\$566K	\$616K	\$798K	\$697K	\$749K
Percent Change from Prior Year	64%	49%	31%	22%	21%	33%	29%	21%	107%	-17%	-41%	-30%	-38%

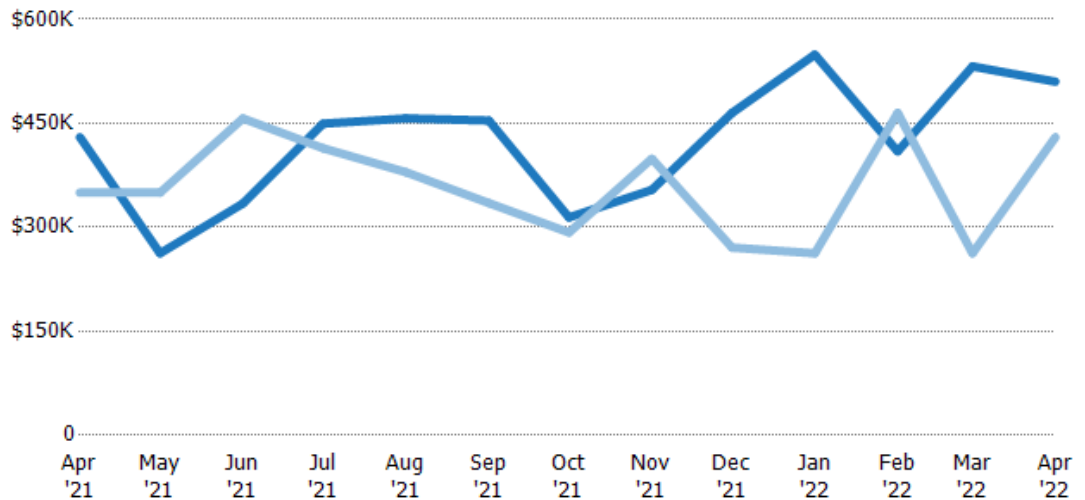
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$510K	18.6%
Apr '21	\$430K	22.9%
Apr '20	\$350K	21.1%



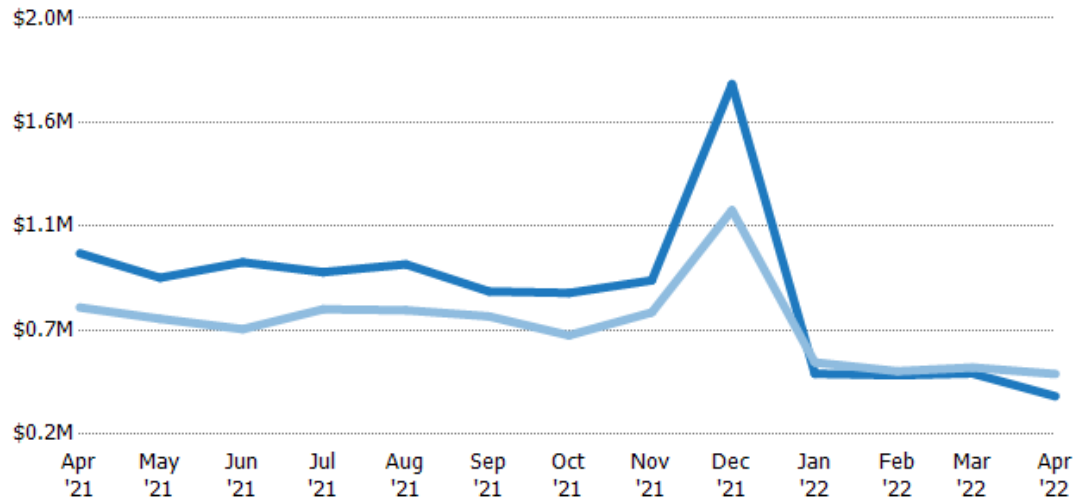
Current Year	\$430K	\$263K	\$334K	\$450K	\$457K	\$454K	\$314K	\$354K	\$465K	\$549K	\$410K	\$532K	\$510K
Prior Year	\$350K	\$350K	\$457K	\$414K	\$380K	\$335K	\$293K	\$399K	\$271K	\$263K	\$465K	\$263K	\$430K
Percent Change from Prior Year	23%	-25%	-27%	9%	20%	36%	7%	-11%	72%	109%	-12%	103%	19%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

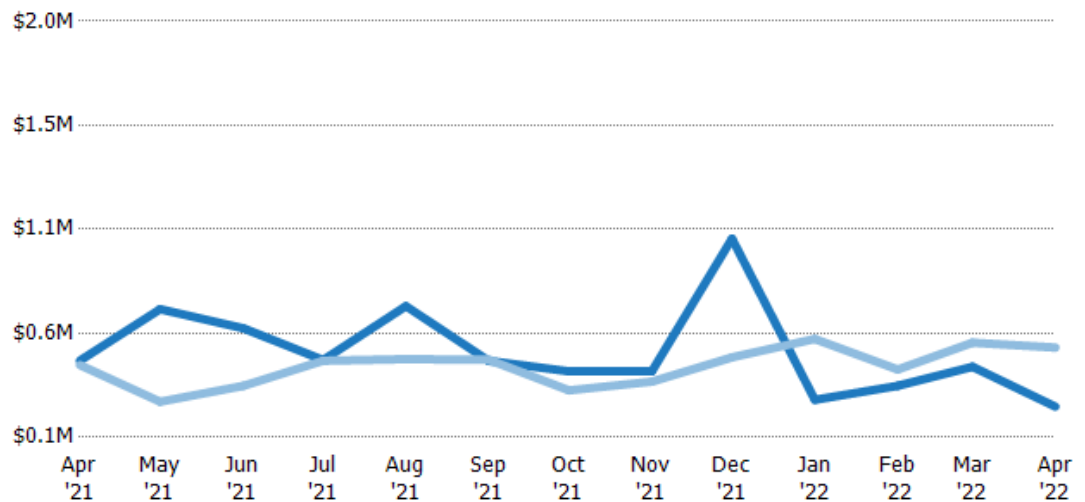


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



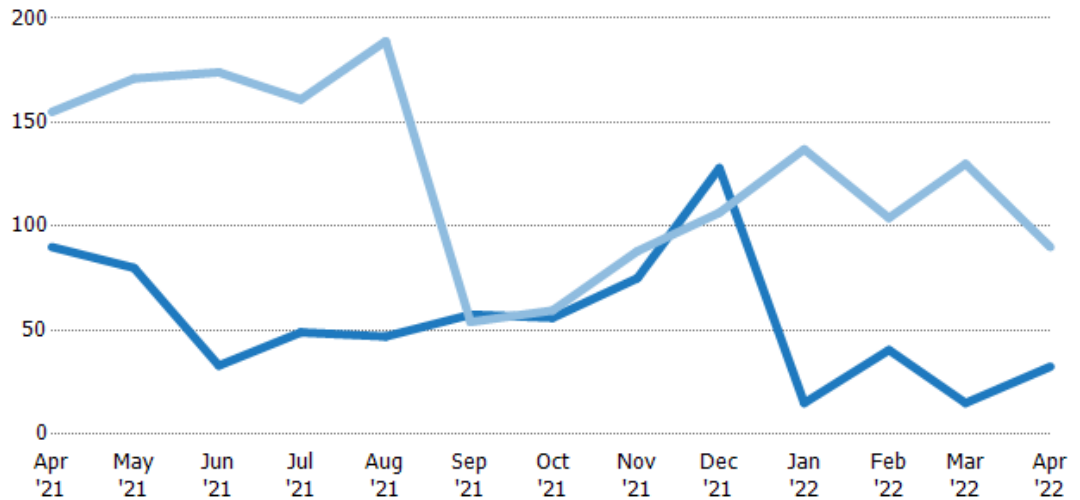
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	32.5	-63.9%
Apr '21	90	-41.9%
Apr '20	155	-13.2%



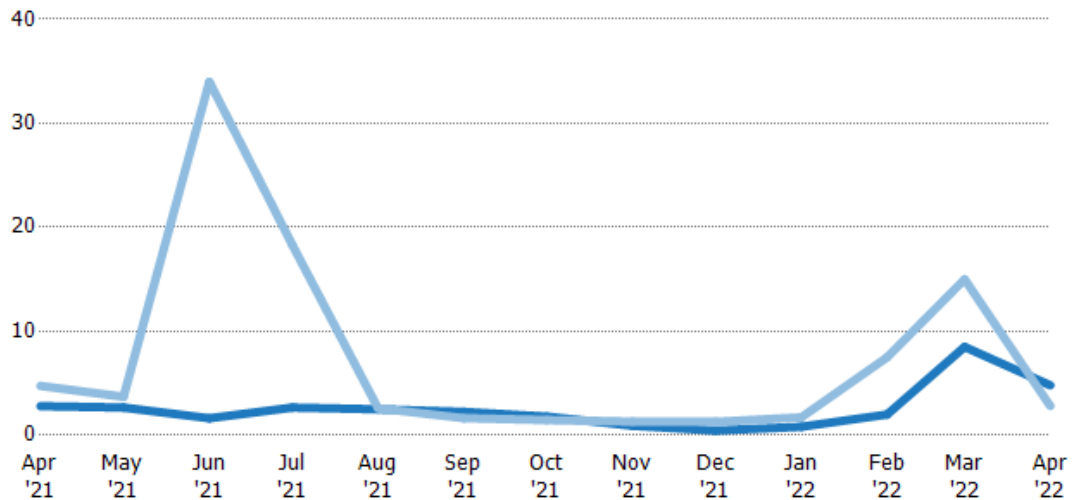
Current Year	90	80	33	49	47	57.5	56	75	128	15	40.5	15	32.5
Prior Year	155	171	174	161	189	54	59.5	88	107	137	104	130	90
Percent Change from Prior Year	-42%	-53%	-81%	-70%	-75%	6%	-6%	-15%	20%	-89%	-61%	-88%	-64%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	2.8	2.67	1.64	2.67	2.5	2.25	1.8	0	0	0	2	8.5	4.8
Prior Year	4.75	3.7	34	18.3	2.6	1.65	1.47	1.31	1.29	1.73	7.5	15	2.8
Percent Change from Prior Year	-41%	-28%	-95%	100%	-4%	37%	23%	-30%	-65%	-53%	-73%	-43%	71%

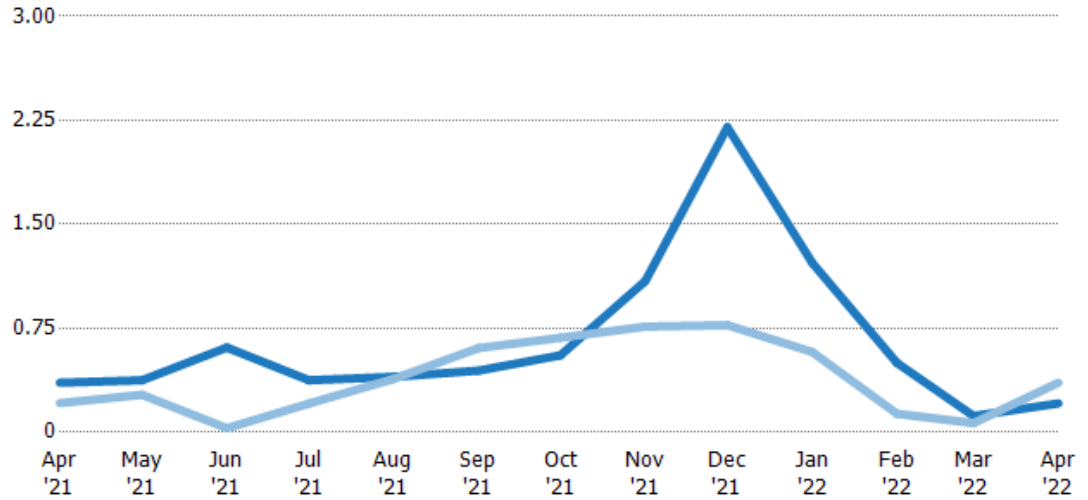
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	36%	38%	61%	38%	40%	44%	56%	109%	220%	122%	50%	12%	21%
Prior Year	21%	27%	3%	21%	38%	61%	68%	76%	77%	58%	13%	7%	36%
Change from Prior Year	-15%	-10%	-58%	-38%	-2%	16%	13%	-33%	-143%	-64%	-37%	-5%	15%

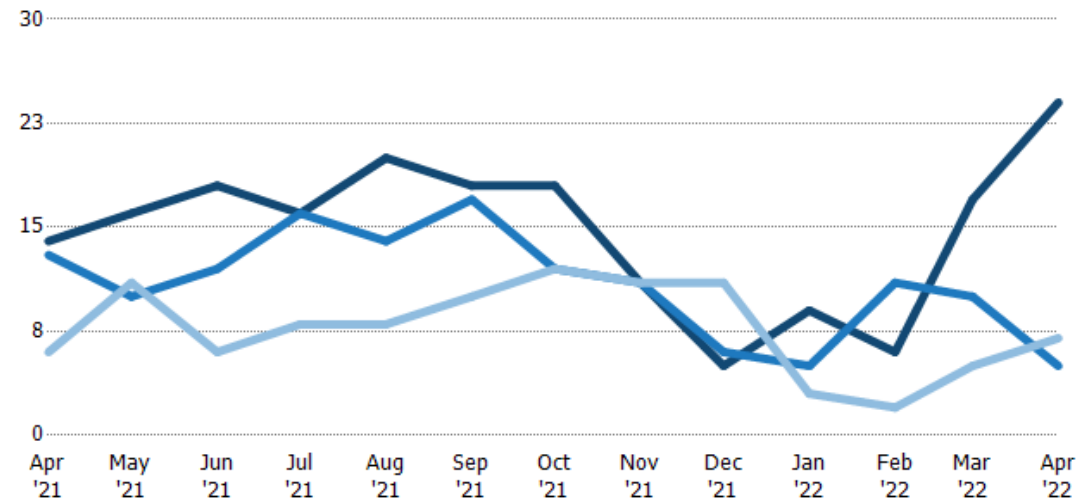
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Active	14	16	18	16	20	18	18	11	5	9	6	17	24
Pending	13	10	12	16	14	17	12	11	6	5	11	10	5
Sold	6	11	6	8	8	10	12	11	11	3	2	5	7

New Pending Sales

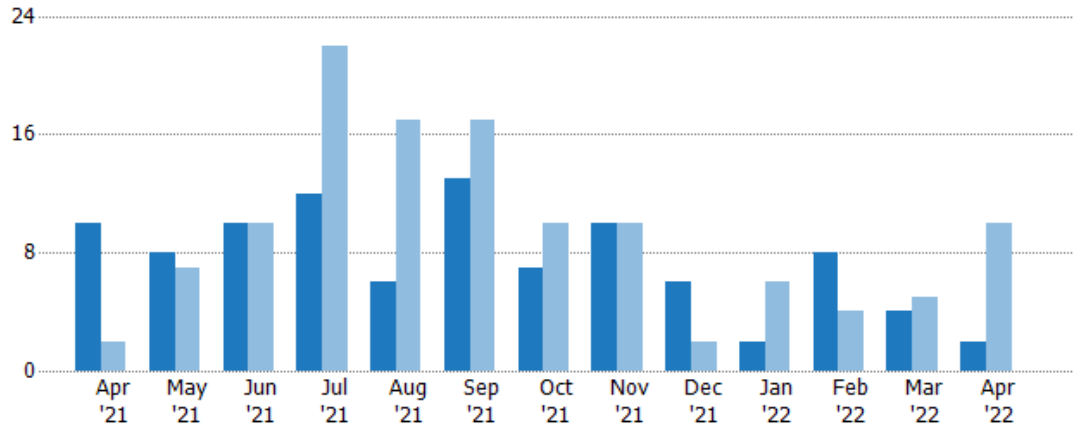
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	2	-80%
Apr '21	10	400%
Apr '20	2	400%



Current Year	10	8	10	12	6	13	7	10	6	2	8	4	2
Prior Year	2	7	10	22	17	17	10	10	2	6	4	5	10
Percent Change from Prior Year	400%	14%	0%	-45%	-65%	-24%	-30%	0%	200%	-67%	100%	-20%	-80%

New Pending Sales Volume

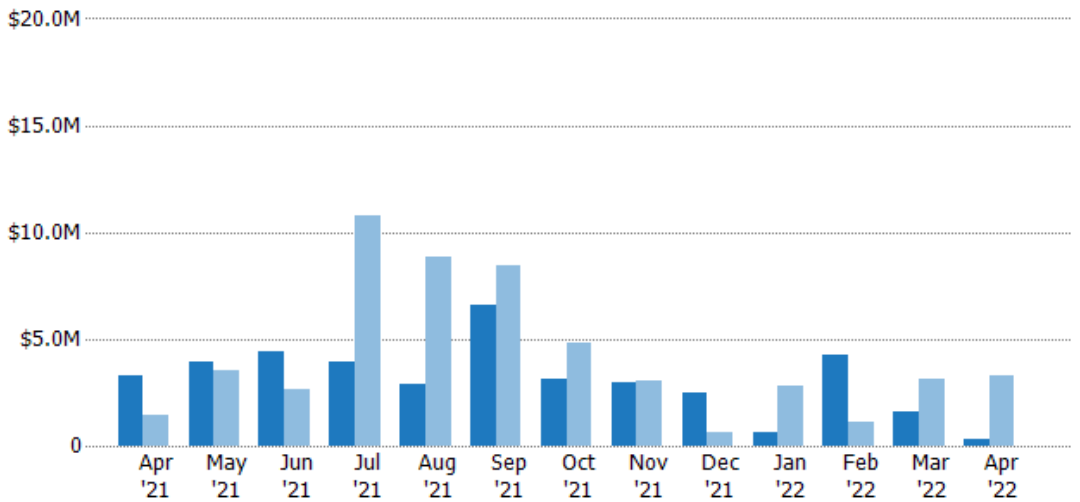
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$285K	-91.2%
Apr '21	\$3.25M	131.3%
Apr '20	\$1.41M	47.6%



Current Year	\$3.25M	\$3.9M	\$4.41M	\$3.96M	\$2.87M	\$6.58M	\$3.1M	\$2.96M	\$2.46M	\$640K	\$4.28M	\$1.63M	\$285K
Prior Year	\$1.41M	\$3.52M	\$2.61M	\$10.7M	\$8.87M	\$8.41M	\$4.82M	\$3.06M	\$591K	\$2.8M	\$1.11M	\$3.11M	\$3.25M
Percent Change from Prior Year	131%	11%	69%	-63%	-68%	-22%	-36%	-3%	316%	-77%	284%	-48%	-91%

Pending Sales

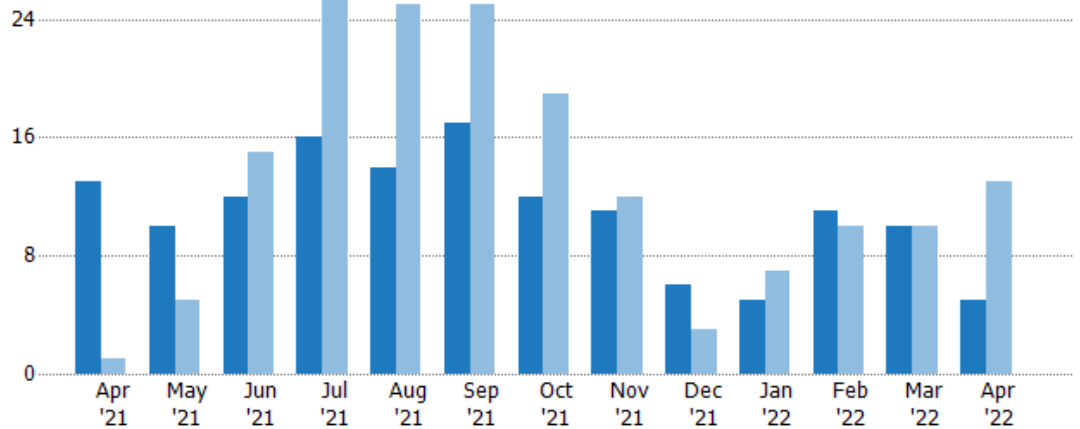
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	5	-61.5%
Apr '21	13	1,200%
Apr '20	1	800%



Current Year	13	10	12	16	14	17	12	11	6	5	11	10	5
Prior Year	1	5	15	26	25	25	19	12	3	7	10	10	13
Percent Change from Prior Year	1,200%	100%	-20%	-38%	-44%	-32%	-37%	-8%	100%	-29%	10%	0%	-62%

Pending Sales Volume

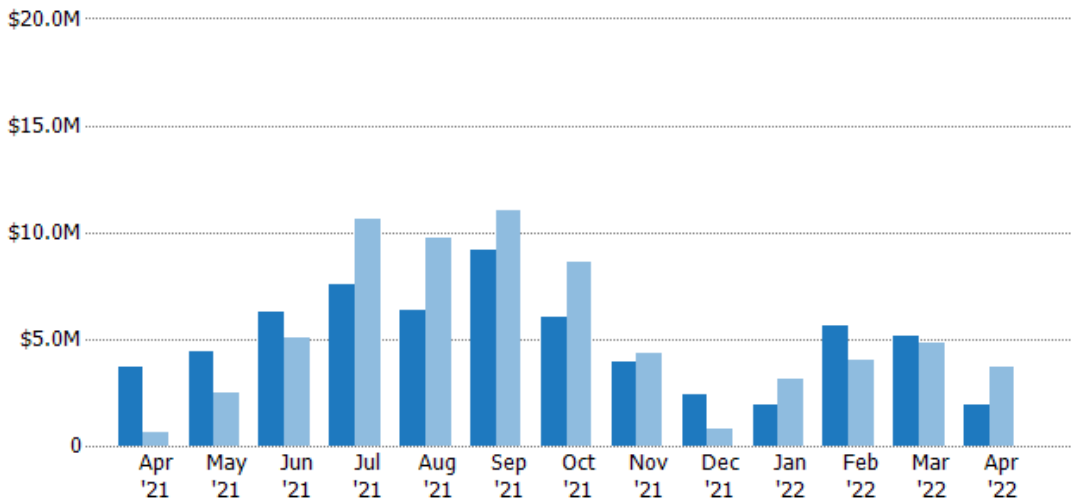
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$1.89M	-48.6%
Apr '21	\$3.68M	484.5%
Apr '20	\$630K	196.8%



Current Year	\$3.68M	\$4.42M	\$6.23M	\$7.59M	\$6.34M	\$9.15M	\$6.02M	\$3.93M	\$2.39M	\$1.91M	\$5.61M	\$5.1M	\$1.89M
Prior Year	\$630K	\$2.46M	\$5.06M	\$10.6M	\$9.75M	\$11M	\$8.61M	\$4.32M	\$824K	\$3.11M	\$3.99M	\$4.83M	\$3.68M
Percent Change from Prior Year	484%	80%	23%	-28%	-35%	-17%	-30%	-9%	190%	-39%	41%	6%	-49%

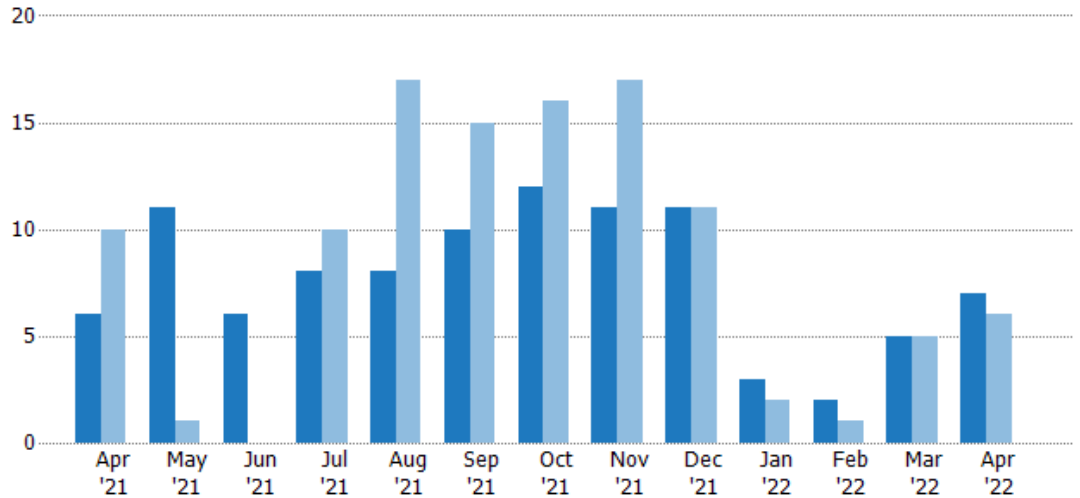
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	6	11	6	8	8	10	12	11	11	3	2	5	7
Prior Year	10	1	-	10	17	15	16	17	11	2	1	5	6
Percent Change from Prior Year	-40%	1,000%	100%	-20%	-53%	-33%	-25%	-35%	0%	50%	100%	0%	17%

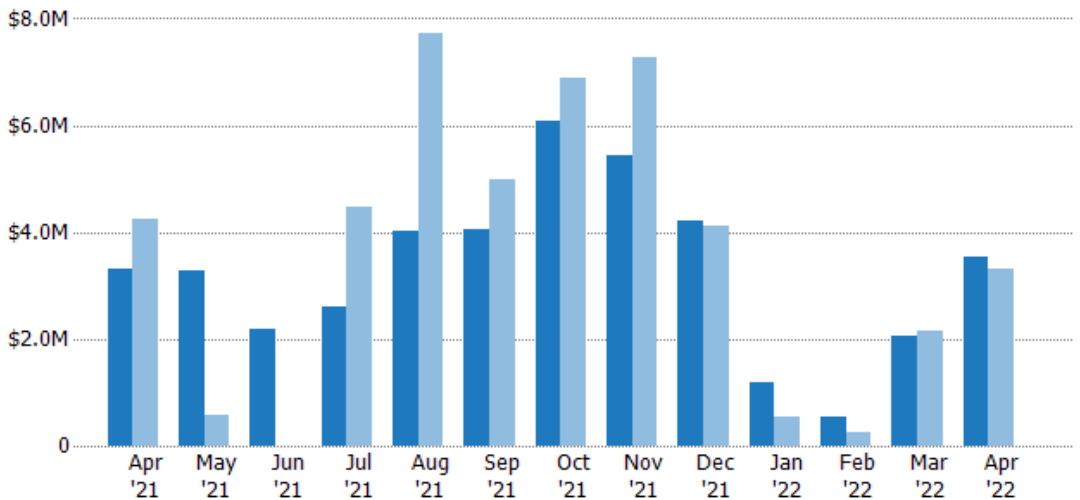
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$3.31M	\$3.29M	\$2.19M	\$2.59M	\$4.02M	\$4.06M	\$6.09M	\$5.43M	\$4.22M	\$1.19M	\$553K	\$2.05M	\$3.55M
Prior Year	\$4.24M	\$570K	-	\$4.48M	\$7.72M	\$4.98M	\$6.88M	\$7.26M	\$4.1M	\$540K	\$255K	\$2.15M	\$3.31M
Percent Change from Prior Year	-22%	477%	100%	-42%	-48%	-18%	-12%	-25%	3%	120%	117%	-4%	7%

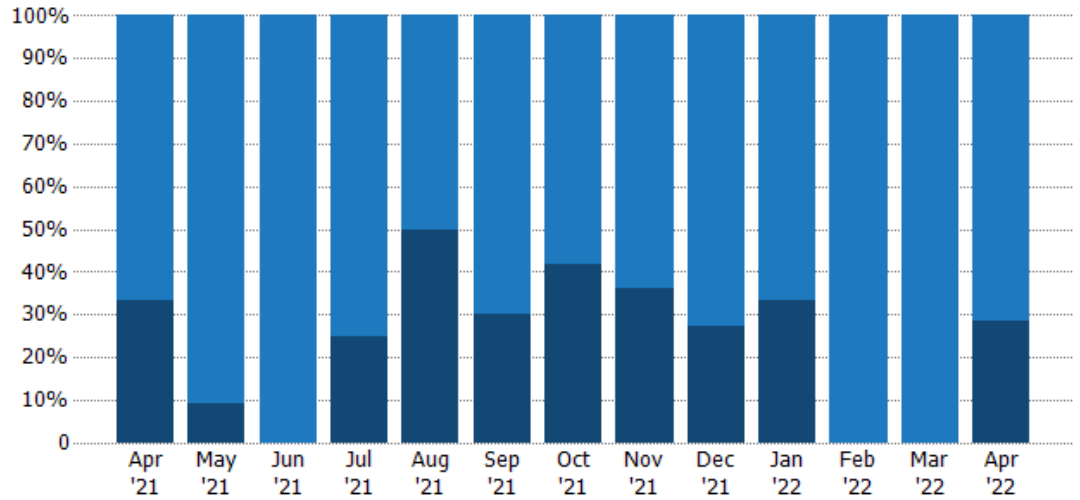
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse

Single Family Residence

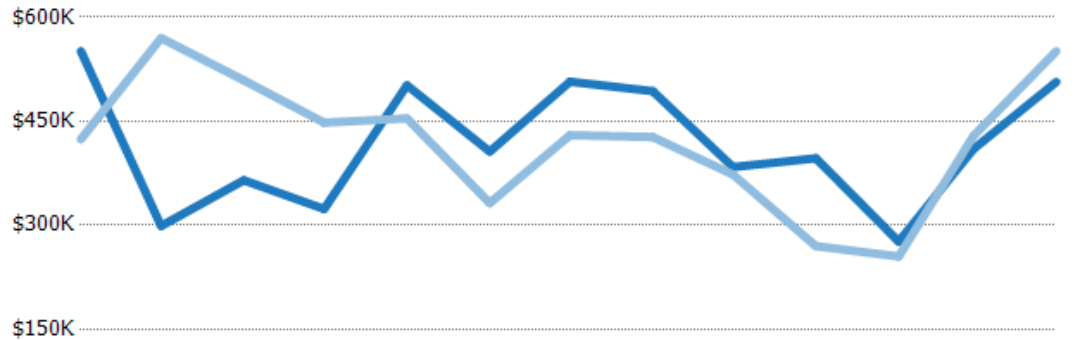
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

Prior Year

Percent Change from Prior Year

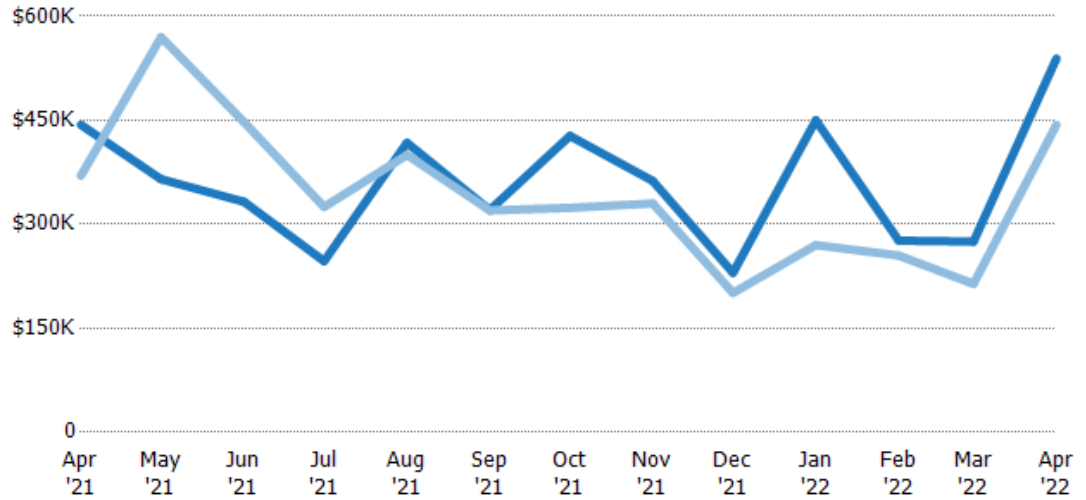
30% -48% 100% -28% 10% 22% 18% 15% 3% 47% 8% -4% -8%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Percent Change from Prior Year

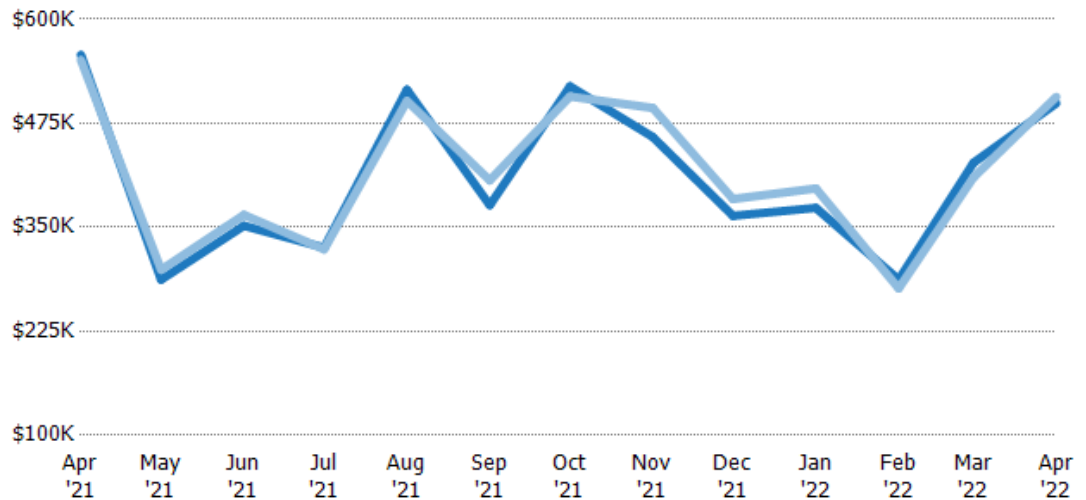
20% -36% 100% -24% 4% 0% 32% 10% 14% 67% 8% 29% 22%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Avg Sales Price as a % of Avg List Price

99% 104% 104% 99% 97% 108% 98% 108% 106% 106% 96% 96% 102%

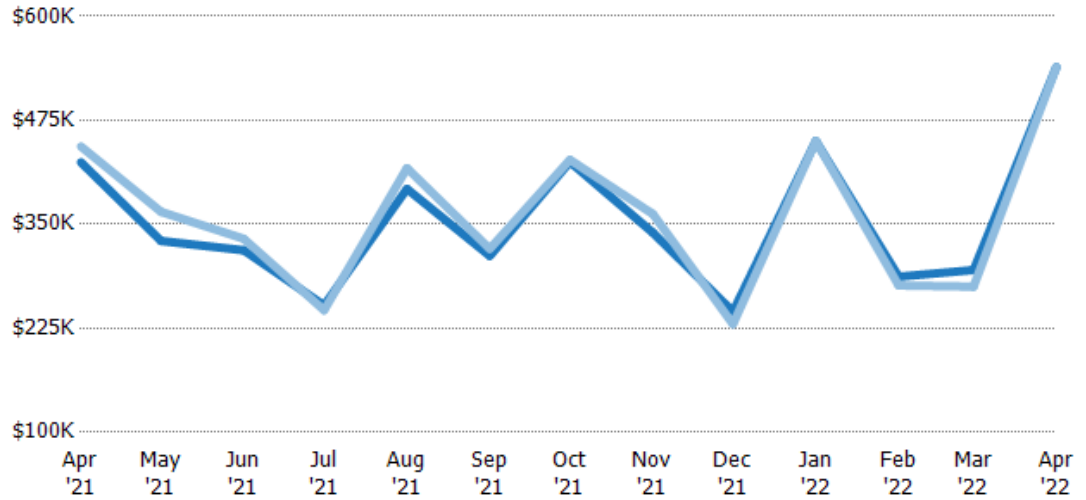
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Median List Price	\$425K	\$330K	\$319K	\$253K	\$393K	\$312K	\$425K	\$340K	\$245K	\$450K	\$287K	\$295K	\$539K
Median Sales Price	\$444K	\$365K	\$333K	\$247K	\$418K	\$321K	\$428K	\$363K	\$230K	\$450K	\$277K	\$275K	\$539K
Med Sales Price as a % of Med List Price	104%	111%	104%	98%	106%	103%	101%	107%	94%	100%	96%	93%	100%

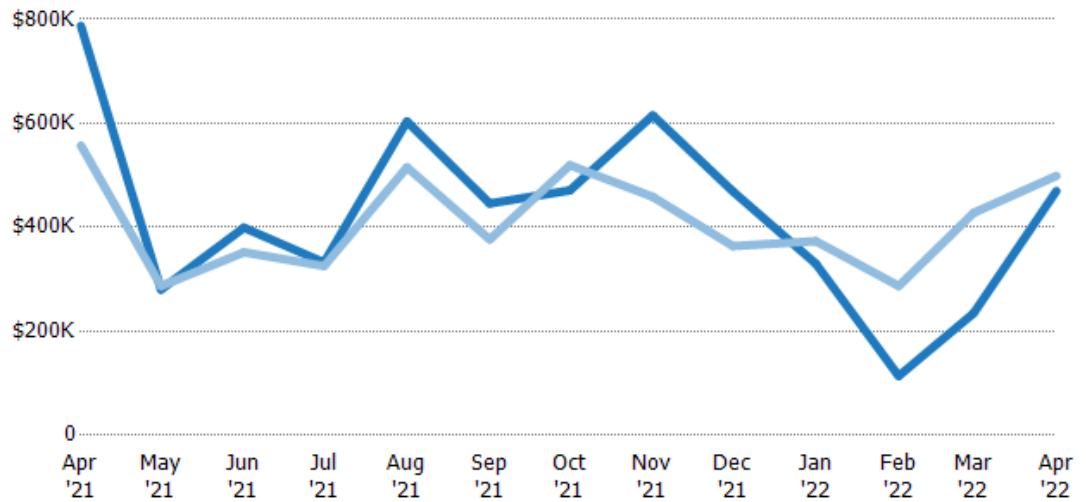
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



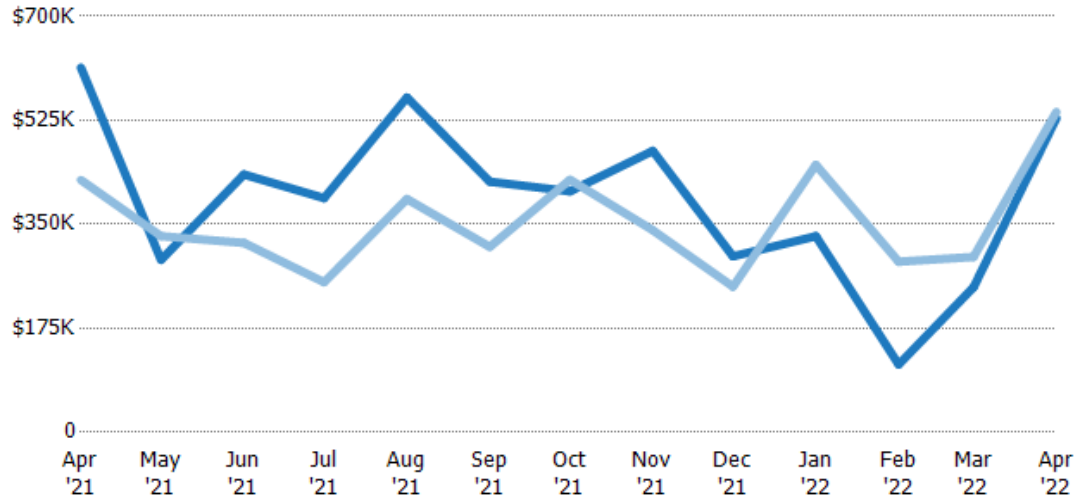
Avg Est Value	\$787K	\$280K	\$399K	\$332K	\$603K	\$446K	\$471K	\$615K	\$469K	\$330K	\$114K	\$235K	\$470K
Avg Sales Price	\$557K	\$287K	\$352K	\$326K	\$515K	\$377K	\$519K	\$459K	\$364K	\$373K	\$287K	\$428K	\$499K
Avg Sales Price as a % of Avg Est Value	71%	102%	88%	98%	85%	84%	110%	75%	78%	113%	252%	182%	106%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$614K	\$290K	\$434K	\$394K	\$563K	\$422K	\$405K	\$474K	\$296K	\$330K	\$114K	\$244K	\$528K
Median Sales Price	\$425K	\$330K	\$319K	\$253K	\$393K	\$312K	\$425K	\$340K	\$245K	\$450K	\$287K	\$295K	\$539K
Med Sales Price as a % of Med Est Value	69%	114%	73%	64%	70%	74%	105%	72%	83%	136%	252%	121%	102%