

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	5	+20%	23	18	+27.8%
New Listing Volume	\$2,471,900	\$1,772,600	+39.5%	\$10,551,200	\$6,959,872	+51.6%
Active Listing Count	15	13	+15.4%	N/A	N/A	
Active Listing Volume	\$5,687,700	\$5,927,500	-4%	N/A	N/A	
Average Listing Price	\$379,180	\$455,962	-16.8%	\$566,051	\$528,689	+7.1%
Median Listing Price	\$325,000	\$327,700	-0.8%	\$366,581	\$352,132	+4.1%
Median Days in RPR	31	95	-67.4%	53.04	137.8	-61.5%
Months of Inventory	3.8	3.3	+15.4%	2.9	3.7	-23.2%
Absorption Rate	26.67%	30.77%	-4.1%	34.88%	26.79%	+8.1%
Sales Activity Charts Metrics						
New Pending Sales Count	1	6	-83.3%	10	21	-52.4%
New Pending Sales Volume	\$489,000	\$2,400,900	-79.6%	\$5,633,500	\$8,471,272	-33.5%
Pending Sales Count	1	11	-90.9%	N/A	N/A	
Pending Sales Volume	\$489,000	\$4,718,572	-89.6%	N/A	N/A	
Closed Sales Count	3	2	+50%	14	15	-6.7%
Closed Sales Volume	\$2,857,500	\$1,094,570	+161.1%	\$7,135,000	\$5,230,070	+36.4%
Average Sales Price	\$952,500	\$547,285	+74%	\$509,643	\$348,671	+46.2%
Median Sales Price	\$347,500	\$547,285	-36.5%	\$381,071	\$331,971	+14.8%

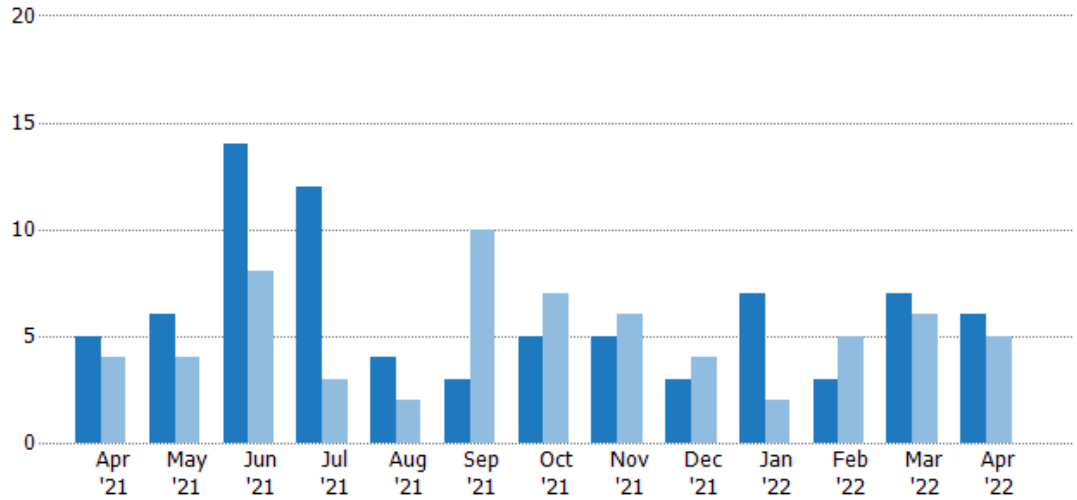
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	6	20%
Apr '21	5	25%
Apr '20	4	125%



Current Year	5	6	14	12	4	3	5	5	3	7	3	7	6
Prior Year	4	4	8	3	2	10	7	6	4	2	5	6	5
Percent Change from Prior Year	25%	50%	75%	300%	100%	-70%	-29%	-17%	-25%	250%	-40%	17%	20%

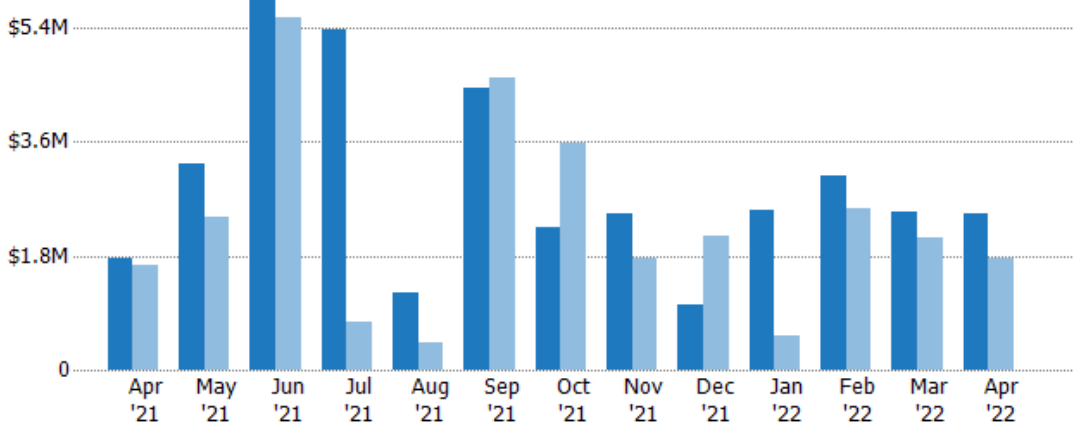
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$2.47M	39.5%
Apr '21	\$1.77M	6.7%
Apr '20	\$1.66M	129.8%



Current Year	\$1.77M	\$3.24M	\$6.25M	\$5.36M	\$1.23M	\$4.44M	\$2.26M	\$2.45M	\$1.03M	\$2.52M	\$3.07M	\$2.49M	\$2.47M
Prior Year	\$1.66M	\$2.42M	\$5.55M	\$747K	\$419K	\$4.62M	\$3.59M	\$1.75M	\$2.12M	\$549K	\$2.55M	\$2.09M	\$1.77M
Percent Change from Prior Year	7%	34%	13%	618%	193%	-4%	-37%	40%	-51%	359%	21%	19%	39%

Active Listings

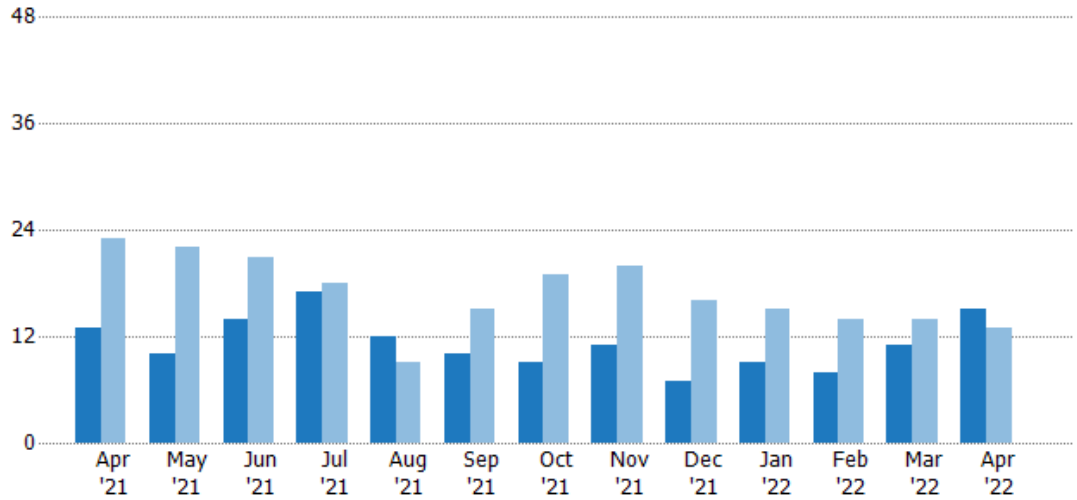
The number of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	15	15.4%
Apr '21	13	-43.5%
Apr '20	23	100%



Current Year	13	10	14	17	12	10	9	11	7	9	8	11	15
Prior Year	23	22	21	18	9	15	19	20	16	15	14	14	13
Percent Change from Prior Year	-43%	-55%	-33%	-6%	33%	-33%	-53%	-45%	-56%	-40%	-43%	-21%	15%

Active Listing Volume

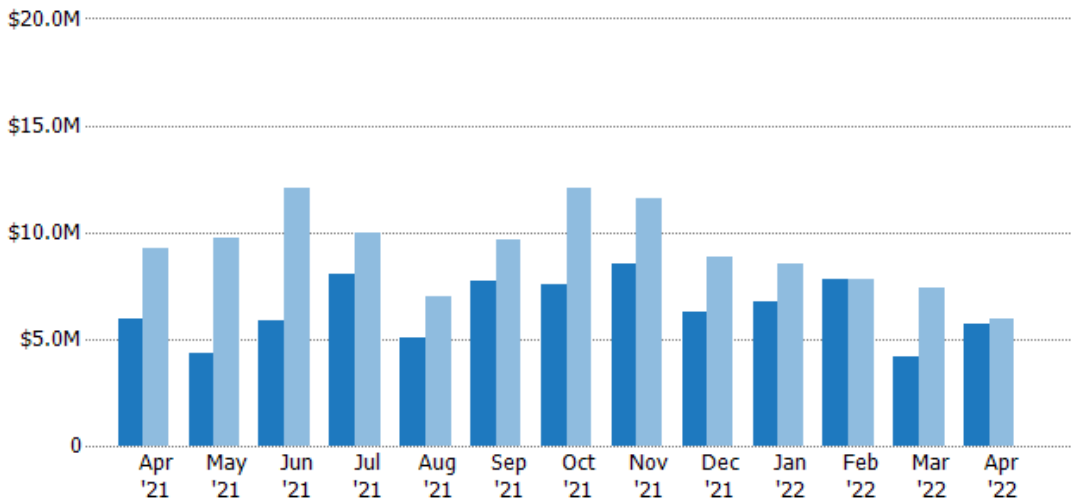
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$5.69M	-4%
Apr '21	\$5.93M	-35.8%
Apr '20	\$9.23M	81.1%



Current Year	\$5.93M	\$4.37M	\$5.83M	\$8M	\$5.07M	\$7.69M	\$7.58M	\$8.49M	\$6.23M	\$6.73M	\$7.76M	\$4.15M	\$5.69M
Prior Year	\$9.23M	\$9.7M	\$12.1M	\$9.94M	\$6.97M	\$9.61M	\$12.1M	\$11.6M	\$8.84M	\$8.49M	\$7.78M	\$7.41M	\$5.93M
Percent Change from Prior Year	-36%	-55%	-52%	-20%	-27%	-20%	-37%	-27%	-29%	-21%	0%	-44%	-4%

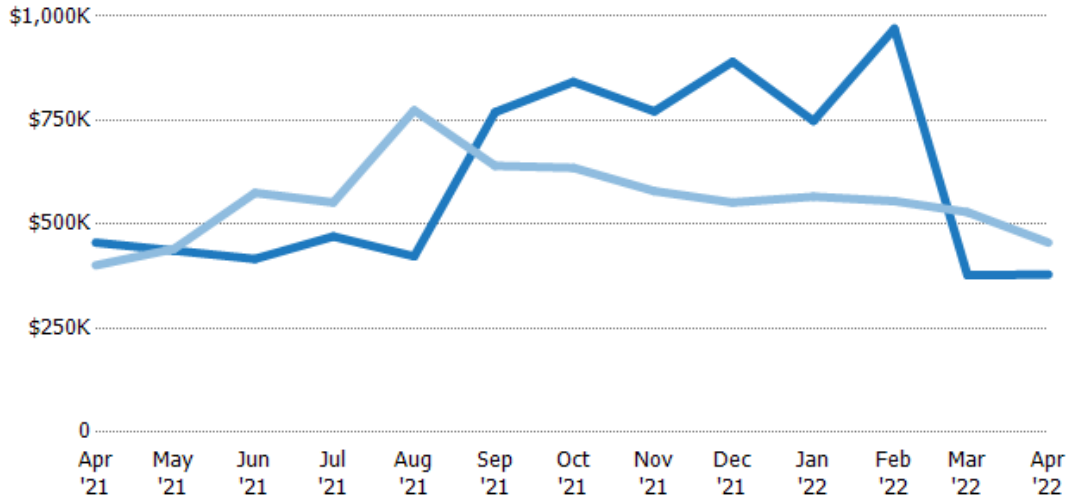
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$379K	-16.8%
Apr '21	\$456K	13.6%
Apr '20	\$401K	-9.4%



Current Year	\$456K	\$437K	\$417K	\$471K	\$423K	\$769K	\$842K	\$771K	\$891K	\$748K	\$970K	\$378K	\$379K
Prior Year	\$401K	\$441K	\$575K	\$552K	\$774K	\$641K	\$636K	\$580K	\$552K	\$566K	\$556K	\$529K	\$456K
Percent Change from Prior Year	14%	-1%	-28%	-15%	-45%	20%	32%	33%	61%	32%	75%	-29%	-17%

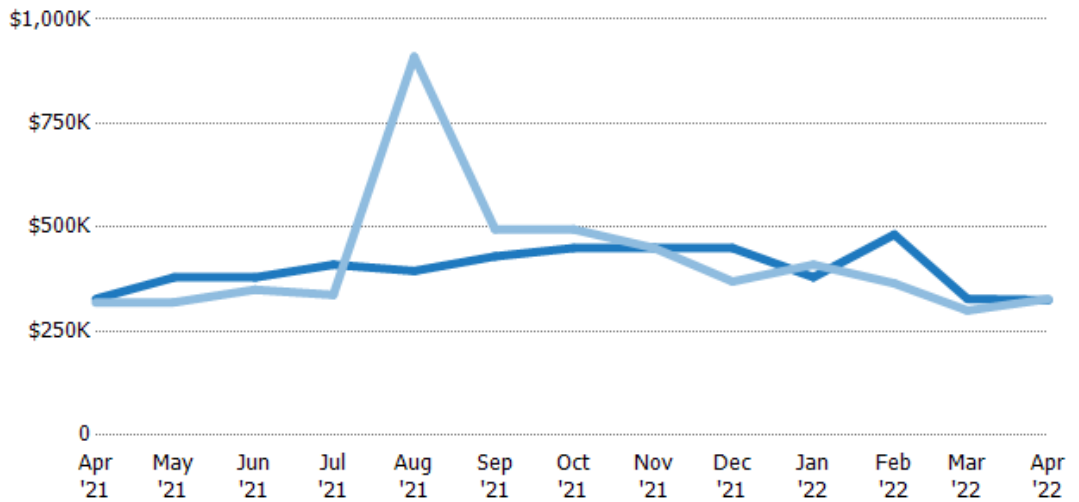
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$325K	-0.8%
Apr '21	\$328K	2.7%
Apr '20	\$319K	-11.6%



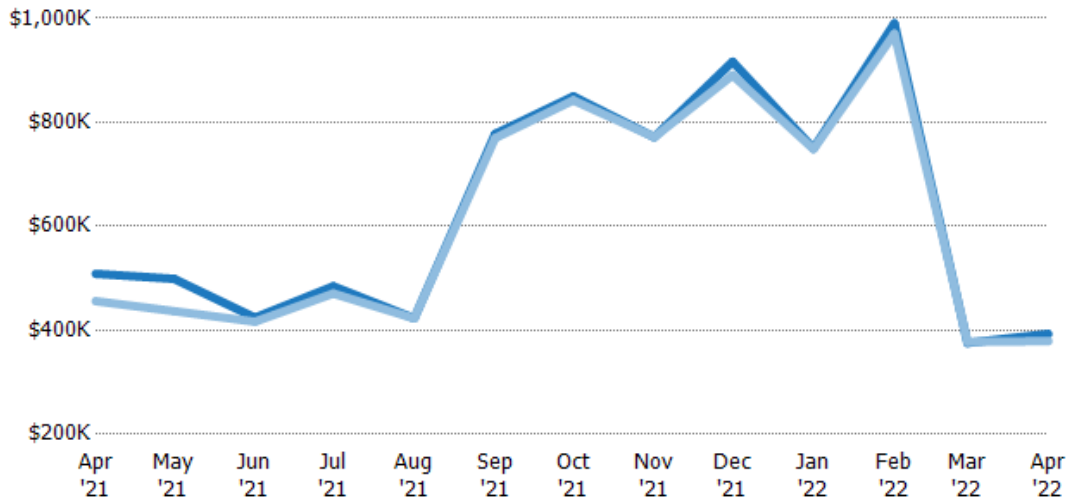
Current Year	\$328K	\$380K	\$380K	\$410K	\$395K	\$430K	\$450K	\$450K	\$450K	\$380K	\$483K	\$328K	\$325K
Prior Year	\$319K	\$320K	\$350K	\$337K	\$910K	\$495K	\$495K	\$450K	\$370K	\$410K	\$365K	\$300K	\$328K
Percent Change from Prior Year	3%	19%	8%	21%	-57%	-13%	-9%	0%	22%	-7%	32%	9%	-1%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

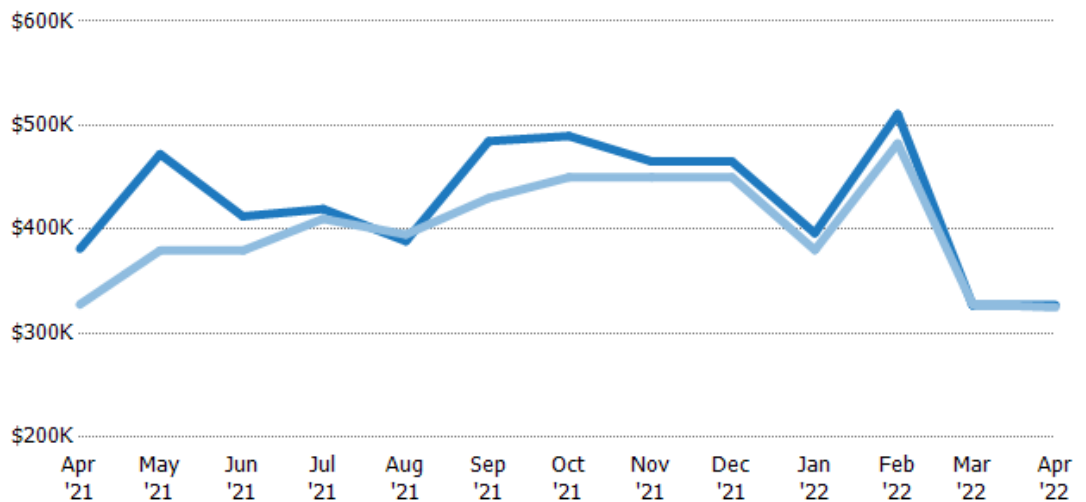


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family



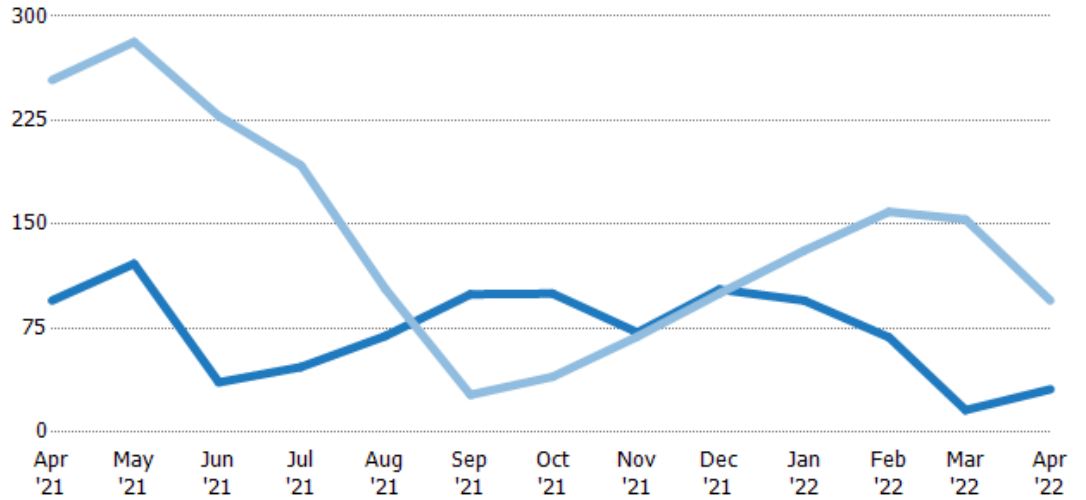
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	31	-67.4%
Apr '21	95	-62.6%
Apr '20	254	-32.1%



Current Year	95	122	36	47	69.5	100	100	72	103	95	68.5	16	31
Prior Year	254	282	228	193	103	27	40	69	100	131	159	154	95
Percent Change from Prior Year	-63%	-57%	-84%	-76%	-33%	269%	150%	4%	3%	-27%	-57%	-90%	-67%

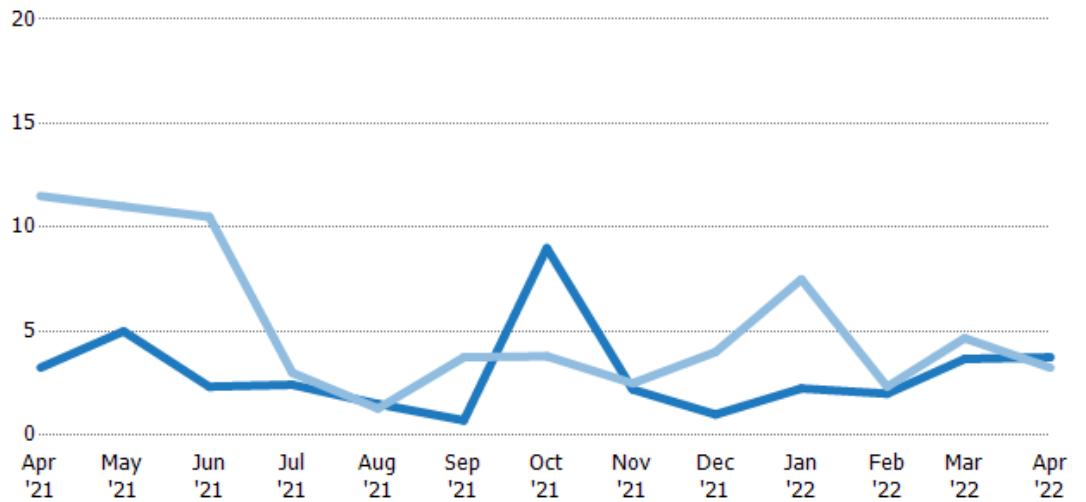
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Apr '22	3.75	15.4%
Apr '21	3.25	-71.7%
Apr '20	11.5	0%



Current Year	3.25	5	2.33	2.43	1.5	0	9	2.2	1	2.25	2	3.67	3.75
Prior Year	11.5	11	10.5	3	1.29	3.75	3.8	2.5	4	7.5	2.33	4.67	3.25
Percent Change from Prior Year	-72%	-55%	-78%	-19%	17%	-81%	137%	-12%	-75%	-70%	-14%	-21%	15%

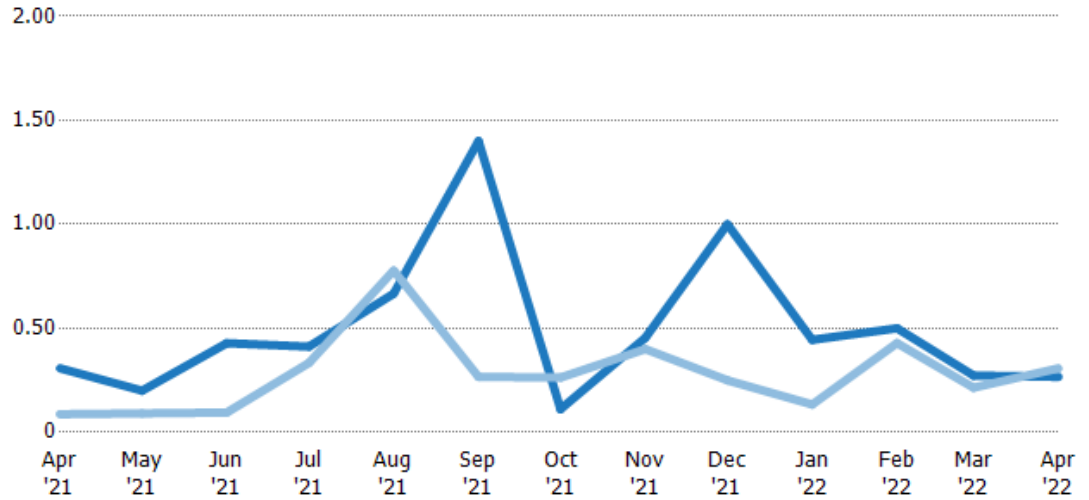
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Apr '22	27%	4.1%
Apr '21	31%	-22.1%
Apr '20	9%	0%



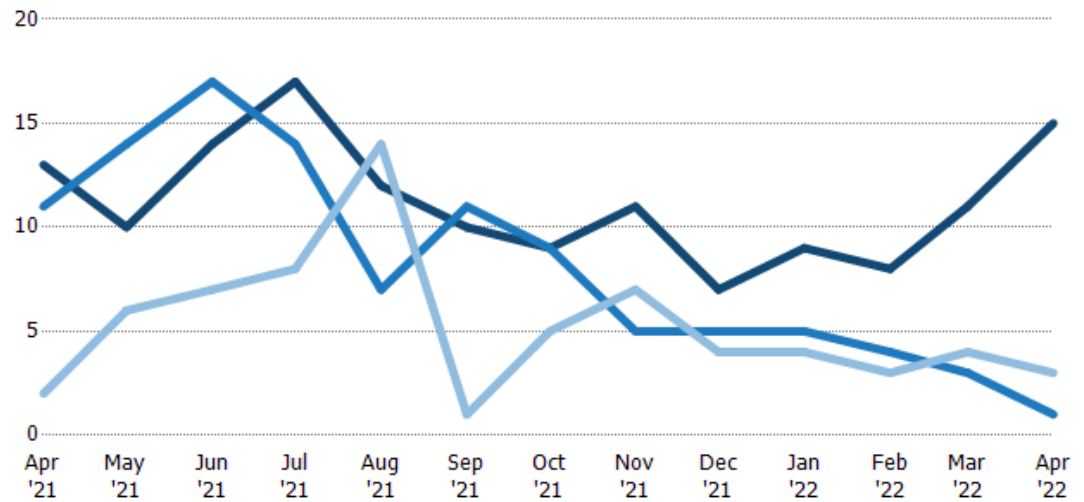
Current Year	31%	20%	43%	41%	67%	140%	11%	45%	100%	44%	50%	27%	27%
Prior Year	9%	9%	10%	33%	78%	27%	26%	40%	25%	13%	43%	21%	31%
Change from Prior Year	-22%	-11%	-33%	-8%	11%	-113%	15%	-5%	-75%	-31%	-7%	-6%	4%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	13	10	14	17	12	10	9	11	7	9	8	11	15
Pending	11	14	17	14	7	11	9	5	5	5	4	3	1
Sold	2	6	7	8	14	1	5	7	4	4	3	4	3

New Pending Sales

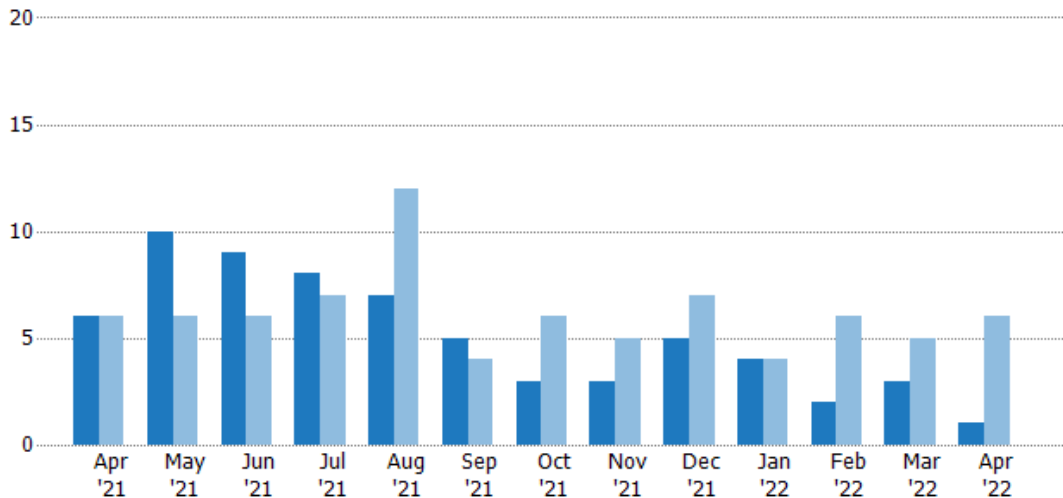
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	1	-83.3%
Apr '21	6	0%
Apr '20	6	16.7%



Current Year	6	10	9	8	7	5	3	3	5	4	2	3	1
Prior Year	6	6	6	7	12	4	6	5	7	4	6	5	6
Percent Change from Prior Year	0%	67%	50%	14%	-42%	25%	-50%	-40%	-29%	0%	-67%	-40%	-83%

New Pending Sales Volume

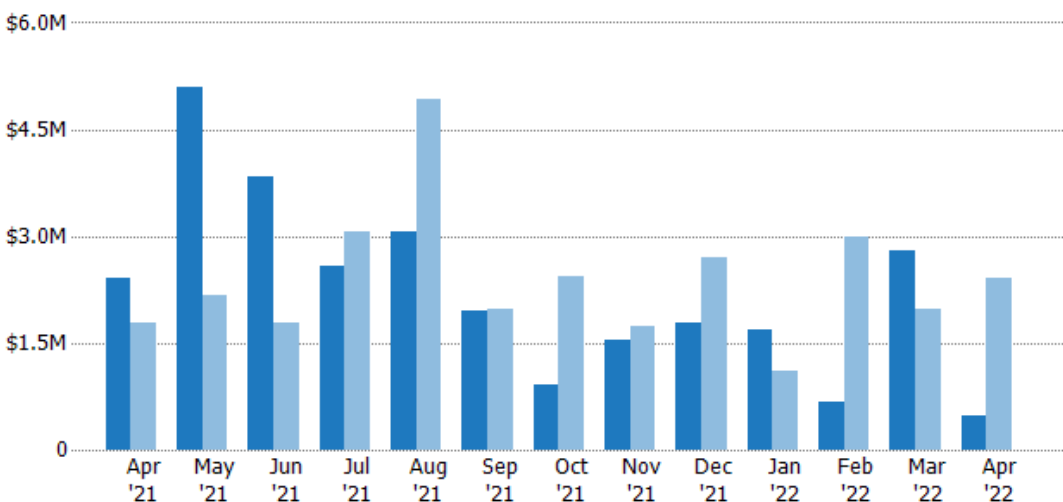
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$489K	-79.6%
Apr '21	\$2.4M	35.4%
Apr '20	\$1.77M	79.4%



Current Year	\$2.4M	\$5.09M	\$3.84M	\$2.58M	\$3.07M	\$1.95M	\$905K	\$1.55M	\$1.77M	\$1.68M	\$665K	\$2.8M	\$489K
Prior Year	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$4.92M	\$1.98M	\$2.44M	\$1.74M	\$2.71M	\$1.11M	\$2.99M	\$1.96M	\$2.4M
Percent Change from Prior Year	35%	135%	116%	-16%	-37%	-1%	-63%	-11%	-35%	51%	-78%	42%	-80%

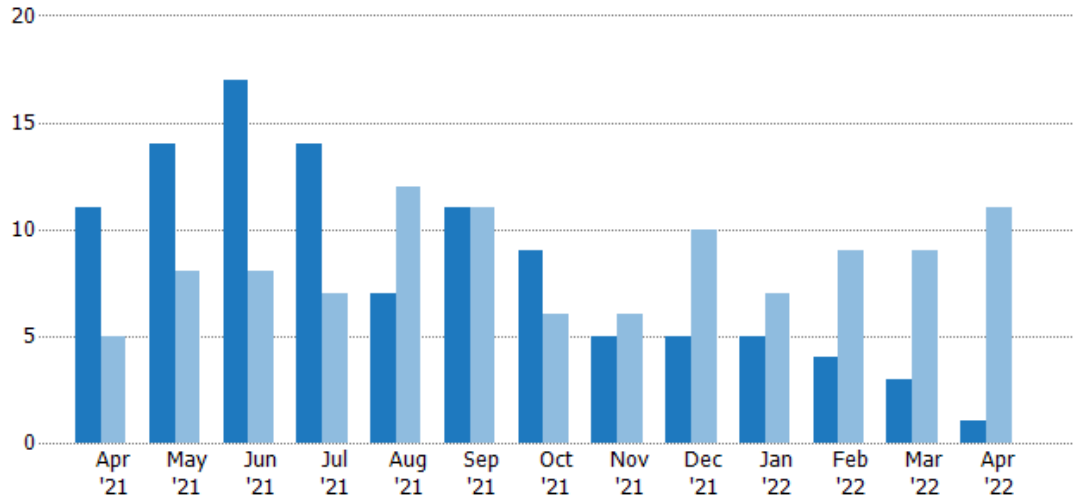
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	1	-90.9%
Apr '21	11	120%
Apr '20	5	20%



Current Year	11	14	17	14	7	11	9	5	5	5	4	3	1
Prior Year	5	8	8	7	12	11	6	6	10	7	9	9	11
Percent Change from Prior Year	120%	75%	113%	100%	-42%	0%	50%	-17%	-50%	-29%	-56%	-67%	-91%

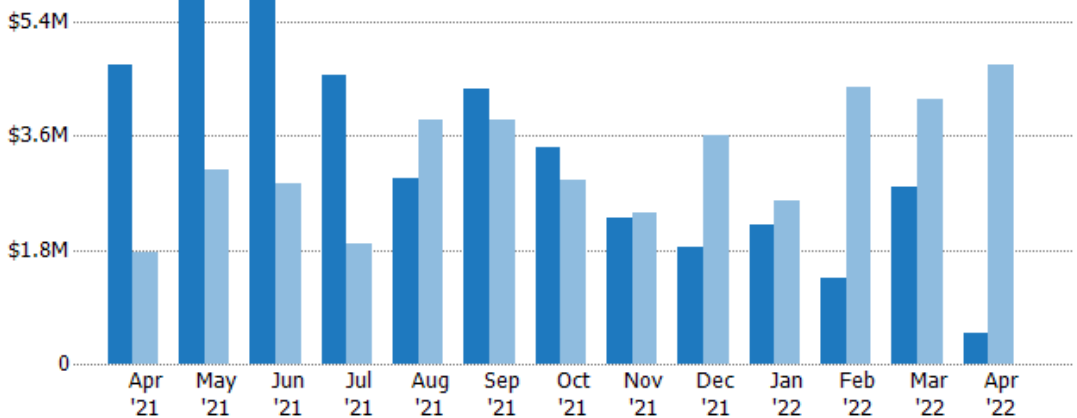
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$489K	-89.6%
Apr '21	\$4.72M	169.4%
Apr '20	\$1.75M	41.8%



Current Year	\$4.72M	\$6.28M	\$6.51M	\$4.55M	\$2.92M	\$4.35M	\$3.41M	\$2.31M	\$1.85M	\$2.2M	\$1.35M	\$2.8M	\$489K
Prior Year	\$1.75M	\$3.07M	\$2.85M	\$1.89M	\$3.84M	\$3.85M	\$2.89M	\$2.39M	\$3.6M	\$2.58M	\$4.36M	\$4.16M	\$4.72M
Percent Change from Prior Year	169%	104%	128%	140%	-24%	13%	18%	-3%	-49%	-15%	-69%	-33%	-90%

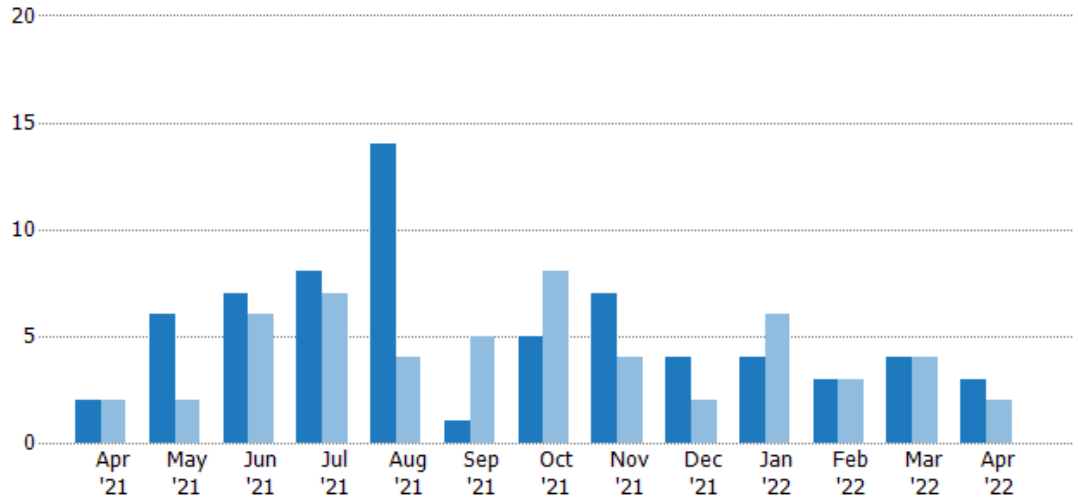
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	3	50%
Apr '21	2	0%
Apr '20	2	100%



Current Year	2	6	7	8	14	1	5	7	4	4	3	4	3
Prior Year	2	2	6	7	4	5	8	4	2	6	3	4	2
Percent Change from Prior Year	0%	200%	17%	14%	250%	-80%	-38%	75%	100%	-33%	0%	0%	50%

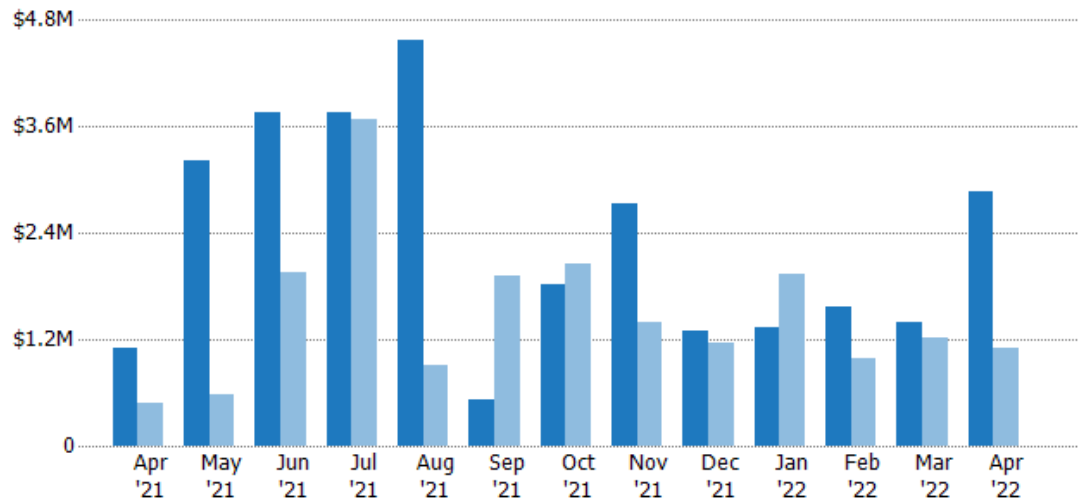
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$2.86M	161.1%
Apr '21	\$1.09M	126.2%
Apr '20	\$484K	301.8%



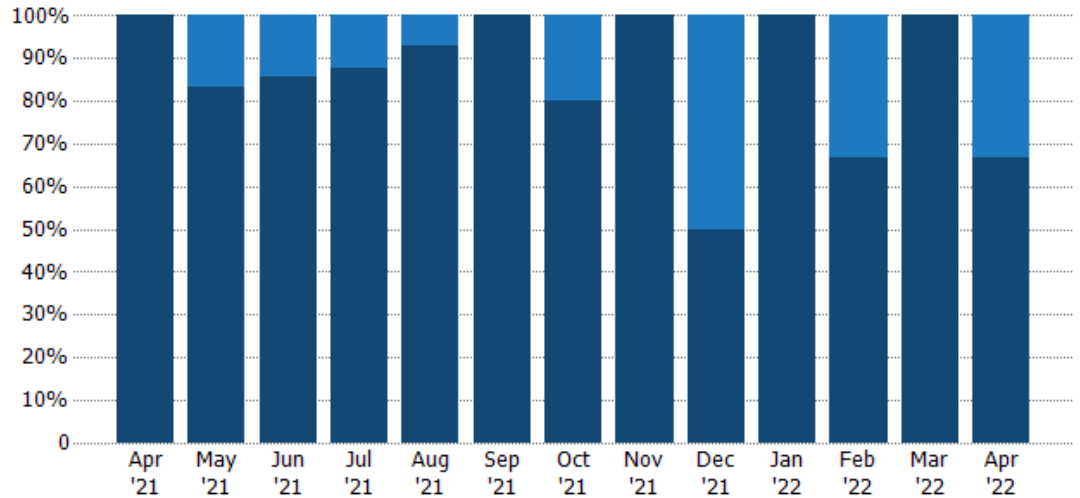
Current Year	\$1.09M	\$3.21M	\$3.75M	\$3.76M	\$4.58M	\$525K	\$1.81M	\$2.73M	\$1.3M	\$1.33M	\$1.56M	\$1.39M	\$2.86M
Prior Year	\$484K	\$576K	\$1.95M	\$3.68M	\$911K	\$1.92M	\$2.05M	\$1.39M	\$1.15M	\$1.93M	\$993K	\$1.22M	\$1.09M
Percent Change from Prior Year	126%	458%	92%	2%	403%	-73%	-11%	97%	13%	-31%	57%	14%	161%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family



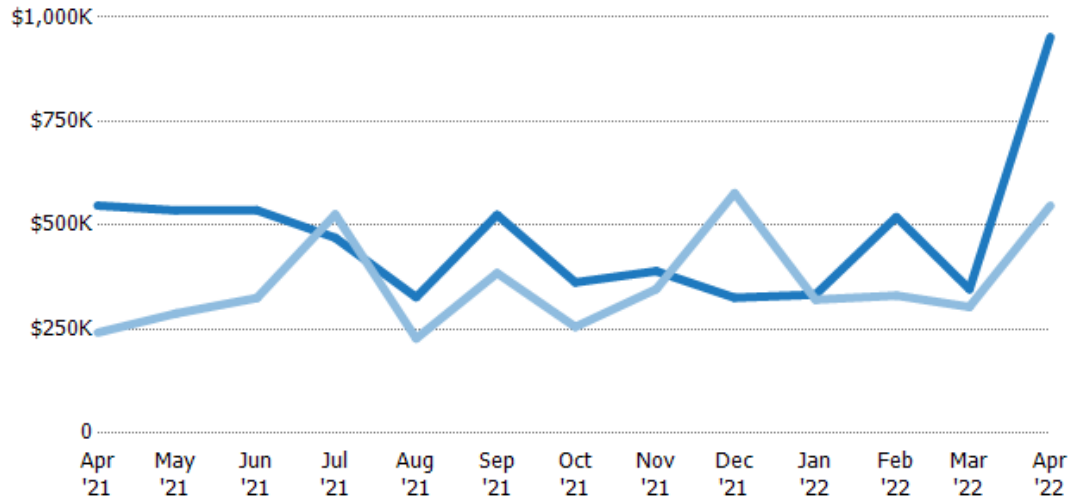
Condo/Townhouse	-	17%	14%	13%	7%	-	20%	-	50%	-	33%	-	33%
Single Family Residence	100%	83%	86%	88%	93%	100%	80%	100%	50%	100%	67%	100%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K	\$326K	\$333K	\$520K	\$346K	\$953K
Prior Year	\$242K	\$288K	\$325K	\$526K	\$228K	\$385K	\$256K	\$347K	\$577K	\$321K	\$331K	\$304K	\$547K
Percent Change from Prior Year	126%	86%	65%	-11%	44%	36%	42%	12%	-44%	4%	57%	14%	74%

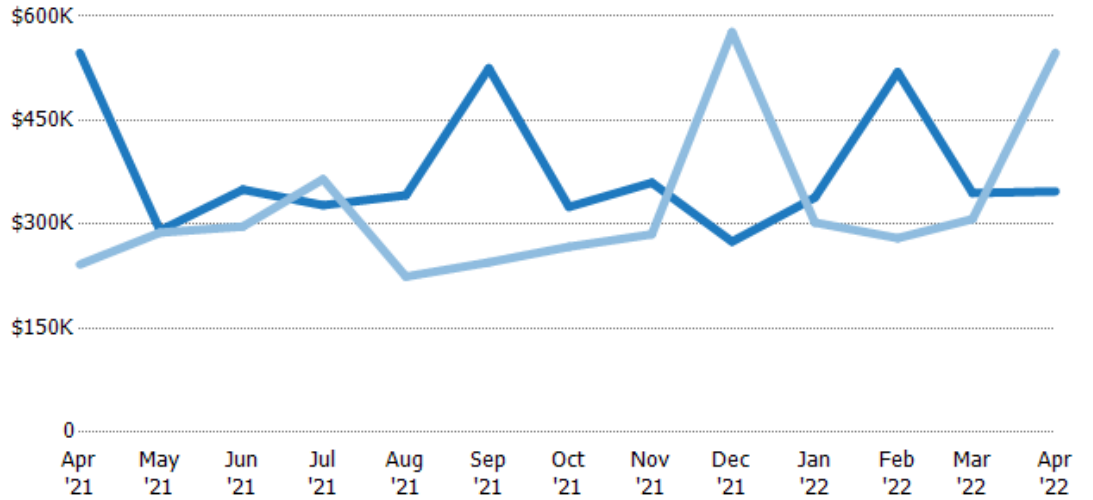
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$348K	-36.5%
Apr '21	\$547K	126.2%
Apr '20	\$242K	89.3%



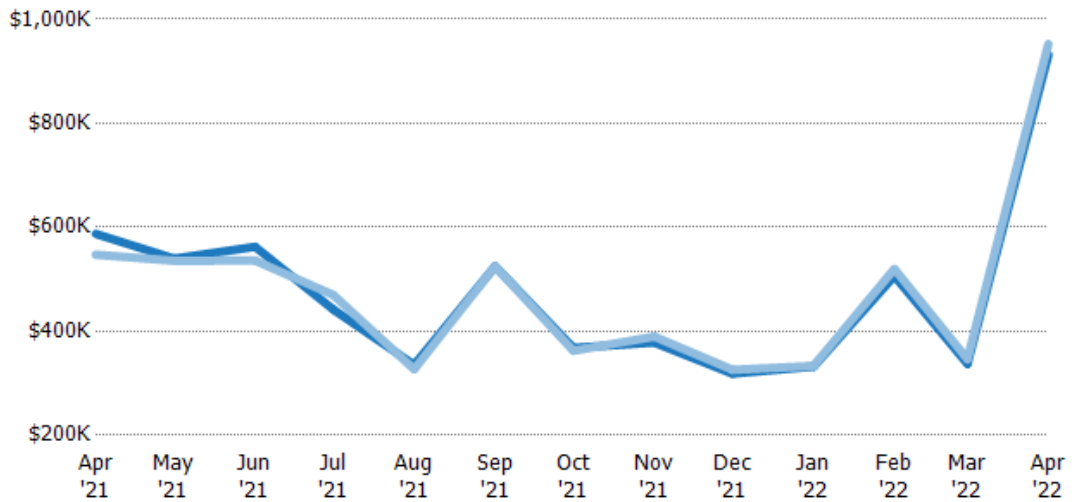
Current Year	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K	\$275K	\$339K	\$520K	\$345K	\$348K
Prior Year	\$242K	\$288K	\$297K	\$365K	\$225K	\$245K	\$268K	\$286K	\$577K	\$303K	\$280K	\$308K	\$547K
Percent Change from Prior Year	126%	1%	18%	-10%	52%	114%	21%	26%	-52%	12%	86%	12%	-37%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family



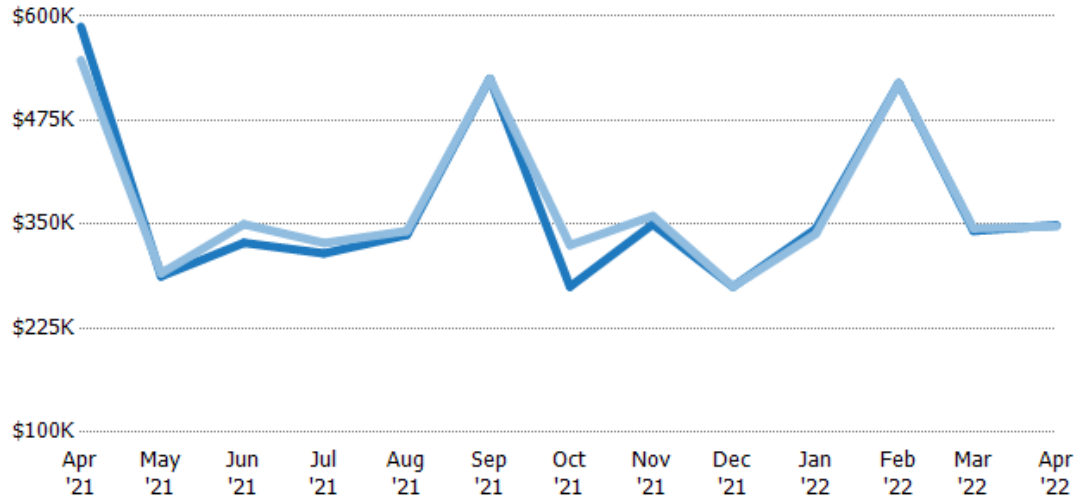
Avg List Price	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K	\$319K	\$332K	\$507K	\$337K	\$932K
Avg Sales Price	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K	\$326K	\$333K	\$520K	\$346K	\$953K
Avg Sales Price as a % of Avg List Price	93%	99%	95%	106%	98%	100%	99%	103%	102%	100%	103%	103%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family



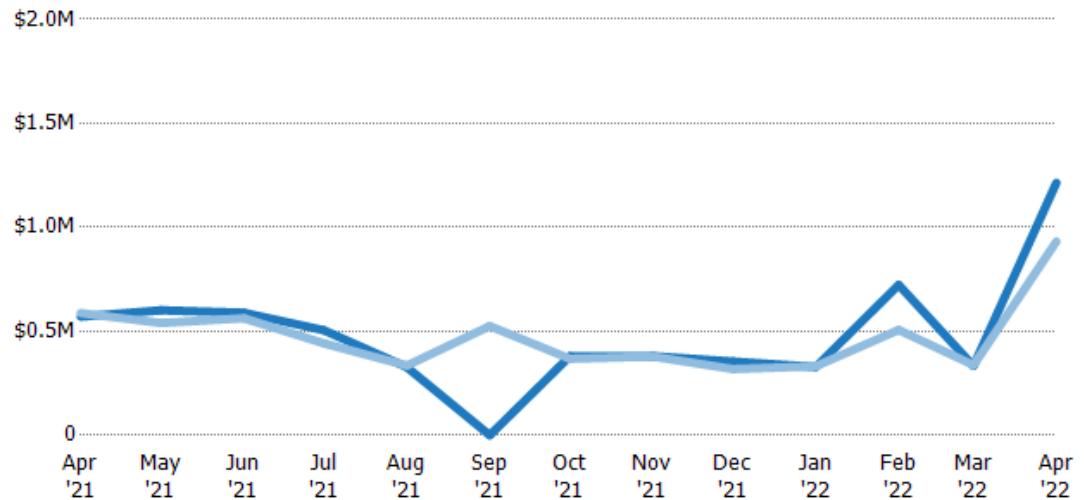
Median List Price	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K	\$275K	\$344K	\$520K	\$342K	\$349K
Median Sales Price	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K	\$275K	\$339K	\$520K	\$345K	\$348K
Med Sales Price as a % of Med List Price	93%	101%	107%	104%	101%	100%	118%	103%	100%	98%	100%	101%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type:
Condo/Townhouse/Apt., Single
Family



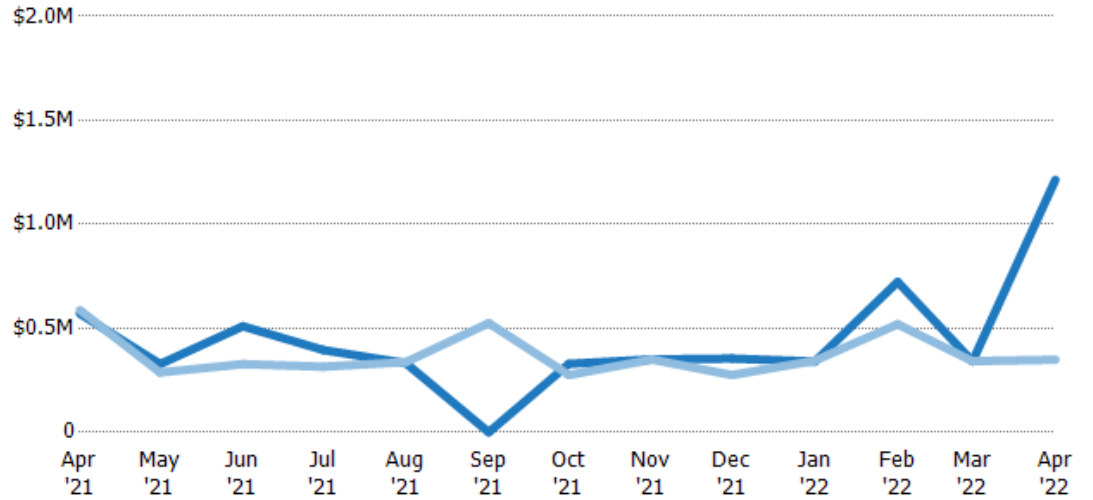
Avg Est Value	\$570K	\$601K	\$589K	\$505K	\$327K	\$0	\$381K	\$380K	\$354K	\$329K	\$723K	\$333K	\$1.21M
Avg Sales Price	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K	\$319K	\$332K	\$507K	\$337K	\$932K
Avg Sales Price as a % of Avg Est Value	103%	90%	95%	88%	102%	100%	97%	99%	90%	101%	70%	101%	77%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

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Median Est Value	\$570K	\$328K	\$510K	\$396K	\$332K	\$0	\$329K	\$351K	\$354K	\$340K	\$723K	\$341K	\$1.21M
Median Sales Price	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K	\$275K	\$344K	\$520K	\$342K	\$349K
Med Sales Price as a % of Med Est Value	103%	88%	64%	80%	102%	100%	84%	100%	78%	101%	72%	100%	29%