

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	8	+	32	26	+23.1%
New Listing Volume	\$1,667,200	\$1,760,900	-5.3%	\$7,924,200	\$6,027,700	+31.5%
Active Listing Count	26	18	+44.4%	N/A	N/A	
Active Listing Volume	\$7,879,000	\$5,719,098	+37.8%	N/A	N/A	
Average Listing Price	\$303,038	\$317,728	-4.6%	\$362,084	\$343,948	+5.3%
Median Listing Price	\$227,000	\$242,500	-6.4%	\$262,397	\$278,633	-5.8%
Median Days in RPR	45	87.5	-48.6%	110.44	148.6	-25.7%
Months of Inventory	6.5	2.6	+152.8%	3.4	3.8	-9.6%
Absorption Rate	15.38%	38.89%	-23.5%	29.41%	26.58%	+2.8%
Sales Activity Charts Metrics						
New Pending Sales Count	—	10	—	11	32	-65.6%
New Pending Sales Volume	—	\$2,630,699	—	\$2,114,700	\$7,544,994	-72%
Pending Sales Count	4	16	-75%	N/A	N/A	
Pending Sales Volume	\$832,000	\$3,886,499	-78.6%	N/A	N/A	
Closed Sales Count	4	6	-33.3%	16	20	-20%
Closed Sales Volume	\$774,235	\$1,708,800	-54.7%	\$2,873,135	\$4,082,540	-29.6%
Average Sales Price	\$193,559	\$284,800	-32%	\$179,571	\$204,127	-12%
Median Sales Price	\$198,118	\$225,000	-11.9%	\$163,654	\$170,250	-3.9%

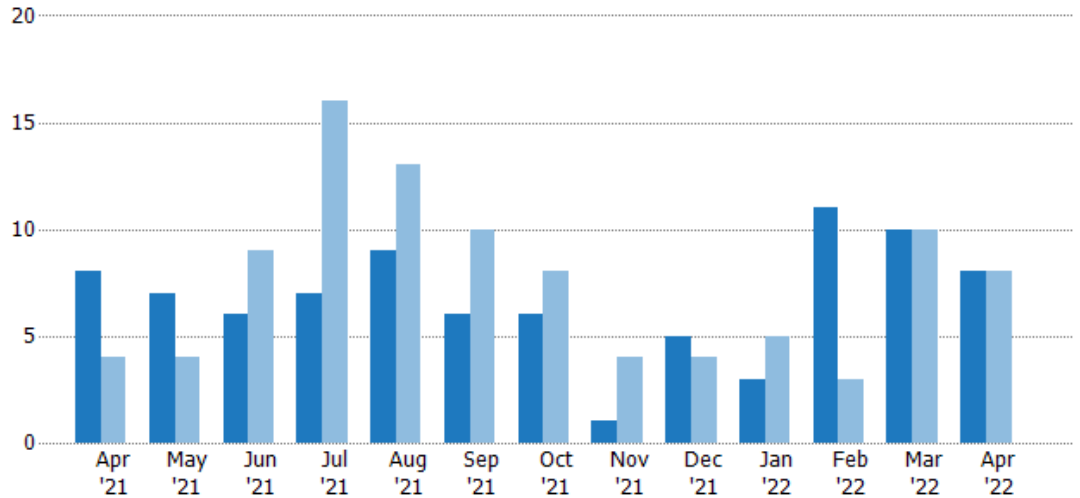
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	8	0%
Apr '21	8	100%
Apr '20	4	75%



Current Year	8	7	6	7	9	6	6	1	5	3	11	10	8
Prior Year	4	4	9	16	13	10	8	4	4	5	3	10	8
Percent Change from Prior Year	100%	75%	-33%	-56%	-31%	-40%	-25%	-75%	25%	-40%	267%	0%	0%

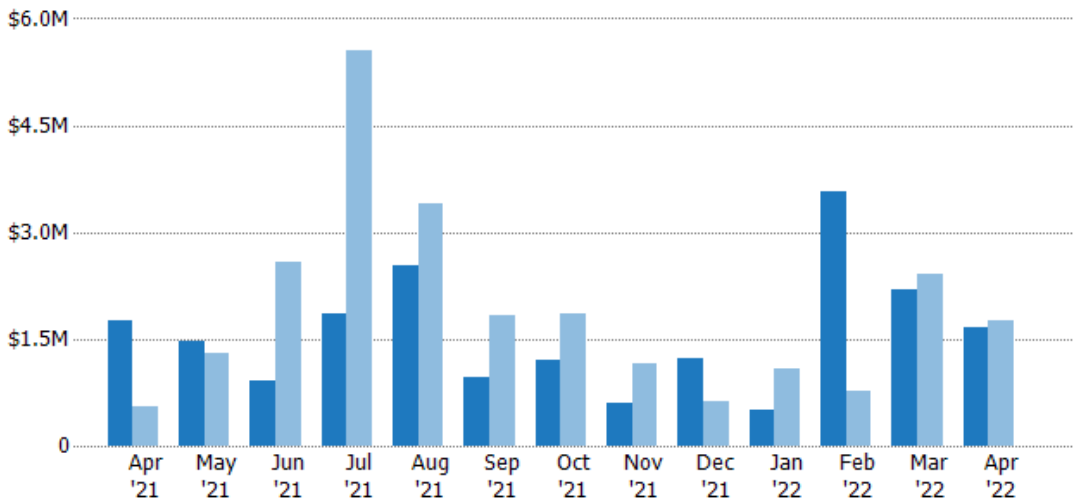
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$1.67M	-5.3%
Apr '21	\$1.76M	216.8%
Apr '20	\$556K	282.5%



Current Year	\$1.76M	\$1.46M	\$922K	\$1.86M	\$2.54M	\$964K	\$1.21M	\$610K	\$1.24M	\$497K	\$3.57M	\$2.19M	\$1.67M
Prior Year	\$556K	\$1.31M	\$2.57M	\$5.56M	\$3.39M	\$1.83M	\$1.86M	\$1.15M	\$626K	\$1.08M	\$769K	\$2.42M	\$1.76M
Percent Change from Prior Year	217%	12%	-64%	-66%	-25%	-47%	-35%	-47%	97%	-54%	365%	-10%	-5%

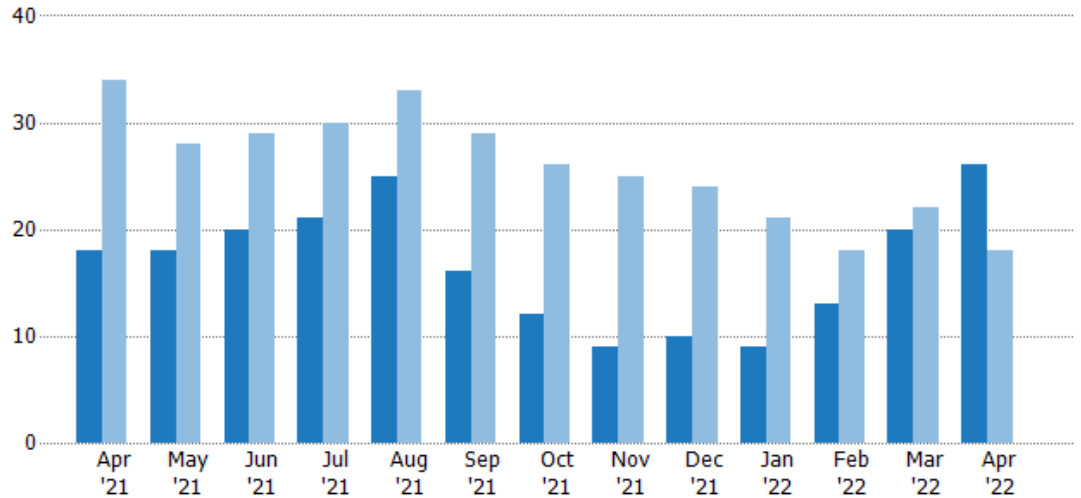
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	26	44.4%
Apr '21	18	-47.1%
Apr '20	34	-8.8%



Current Year	18	18	20	21	25	16	12	9	10	9	13	20	26
Prior Year	34	28	29	30	33	29	26	25	24	21	18	22	18
Percent Change from Prior Year	-47%	-36%	-31%	-30%	-24%	-45%	-54%	-64%	-58%	-57%	-28%	-9%	44%

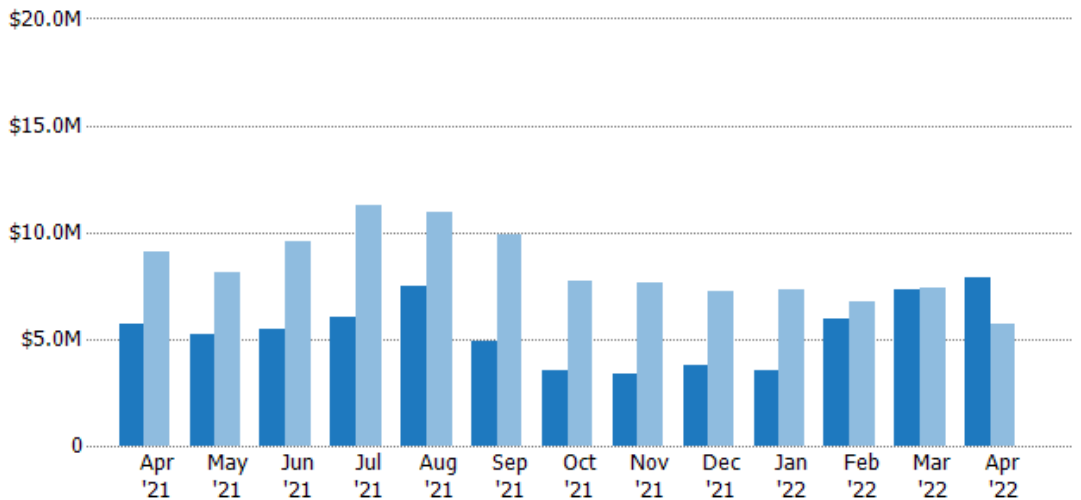
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$7.88M	37.8%
Apr '21	\$5.72M	-37.3%
Apr '20	\$9.12M	-4.8%



Current Year	\$5.72M	\$5.24M	\$5.44M	\$6.05M	\$7.46M	\$4.87M	\$3.54M	\$3.39M	\$3.78M	\$3.51M	\$5.92M	\$7.32M	\$7.88M
Prior Year	\$9.12M	\$8.12M	\$9.55M	\$11.3M	\$11M	\$9.91M	\$7.68M	\$7.65M	\$7.22M	\$7.33M	\$6.73M	\$7.39M	\$5.72M
Percent Change from Prior Year	-37%	-36%	-43%	-46%	-32%	-51%	-54%	-56%	-48%	-52%	-12%	-1%	38%

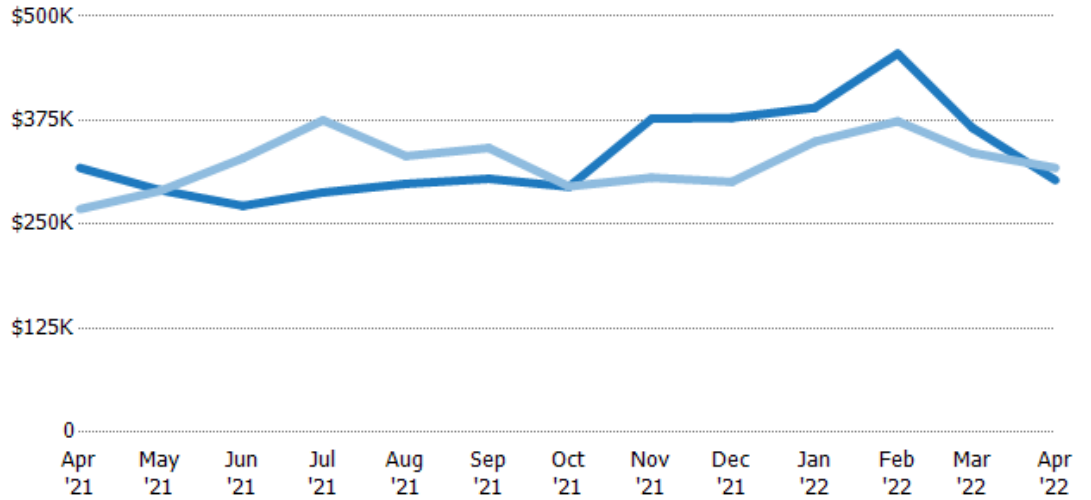
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$303K	-4.6%
Apr '21	\$318K	18.4%
Apr '20	\$268K	4.4%



Current Year	\$318K	\$291K	\$272K	\$288K	\$299K	\$305K	\$295K	\$377K	\$378K	\$390K	\$455K	\$366K	\$303K
Prior Year	\$268K	\$290K	\$329K	\$375K	\$332K	\$342K	\$295K	\$306K	\$301K	\$349K	\$374K	\$336K	\$318K
Percent Change from Prior Year	18%	0%	-17%	-23%	-10%	-11%	0%	23%	26%	12%	22%	9%	-5%

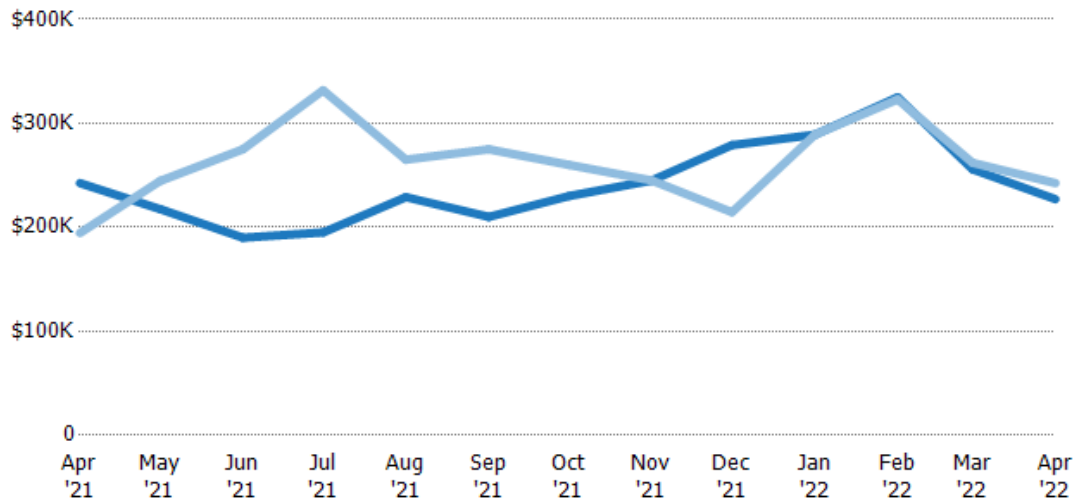
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$227K	-6.4%
Apr '21	\$243K	24.7%
Apr '20	\$195K	-12.6%



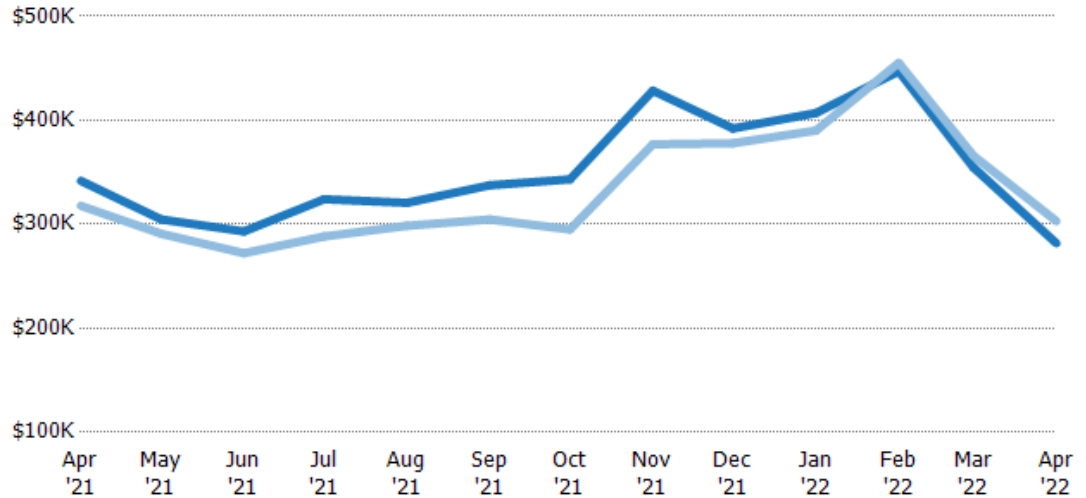
Current Year	\$243K	\$218K	\$190K	\$195K	\$229K	\$210K	\$230K	\$245K	\$279K	\$289K	\$325K	\$256K	\$227K
Prior Year	\$195K	\$245K	\$275K	\$332K	\$265K	\$275K	\$260K	\$245K	\$215K	\$289K	\$323K	\$262K	\$243K
Percent Change from Prior Year	25%	-11%	-31%	-41%	-14%	-24%	-12%	0%	30%	0%	1%	-2%	-6%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

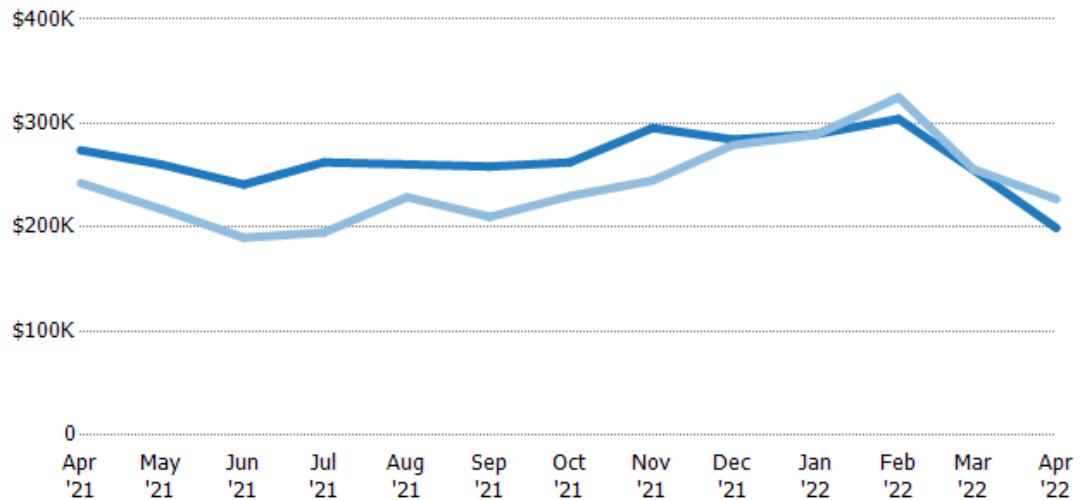


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



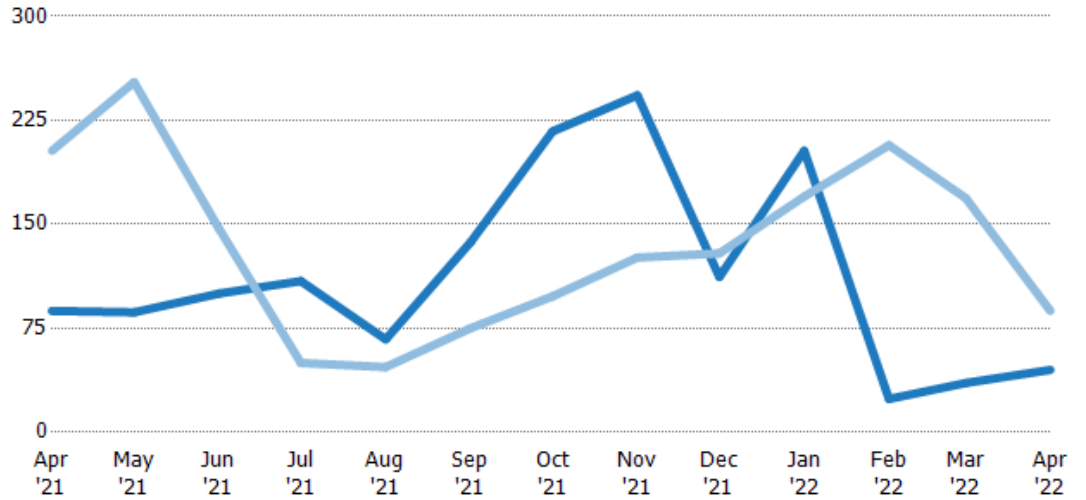
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	45	-48.6%
Apr '21	87.5	-56.9%
Apr '20	203	-14.8%



Current Year	87.5	86.5	100	109	67	137	217	243	112	203	24	35.5	45
Prior Year	203	253	147	50	47	75	98	126	129	170	207	169	87.5
Percent Change from Prior Year	-57%	-66%	-32%	118%	43%	83%	121%	93%	-13%	19%	-88%	-79%	-49%

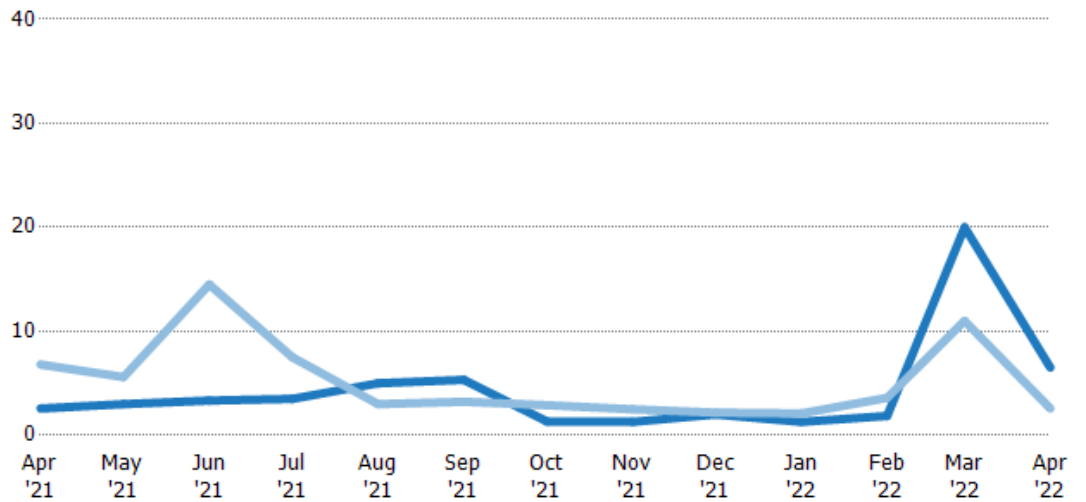
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Apr '22	6.5	152.8%
Apr '21	2.57	-62.2%
Apr '20	6.8	355.9%



Current Year	2.57	3	3.33	3.5	5	5.33	1.33	1.29	2	1.29	1.86	20	6.5
Prior Year	6.8	5.6	14.5	7.5	3	3.22	2.89	2.5	2.18	2.1	3.6	11	2.57
Percent Change from Prior Year	-62%	-46%	-77%	-53%	67%	66%	-54%	-49%	-8%	-39%	-48%	82%	153%

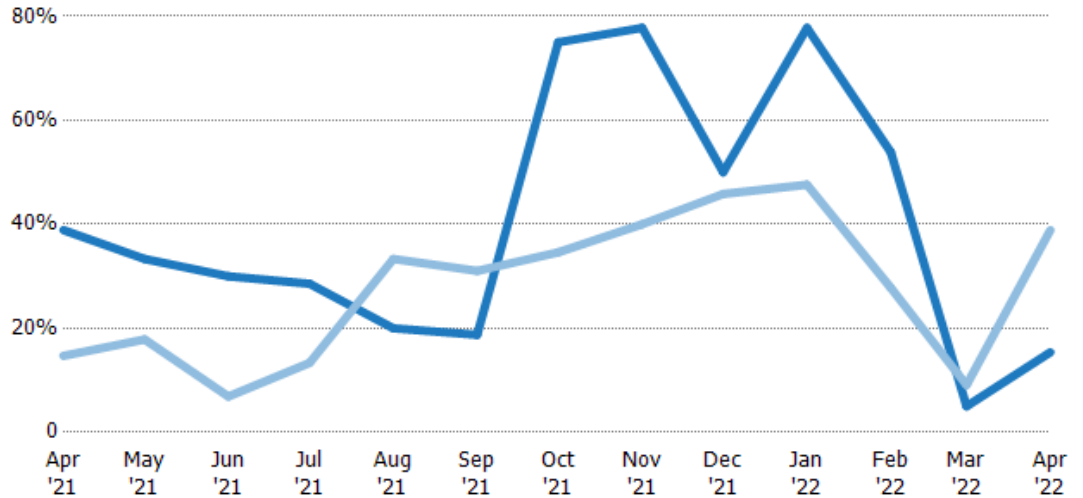
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Apr '22	15%	23.5%
Apr '21	39%	-24.2%
Apr '20	15%	-78.1%



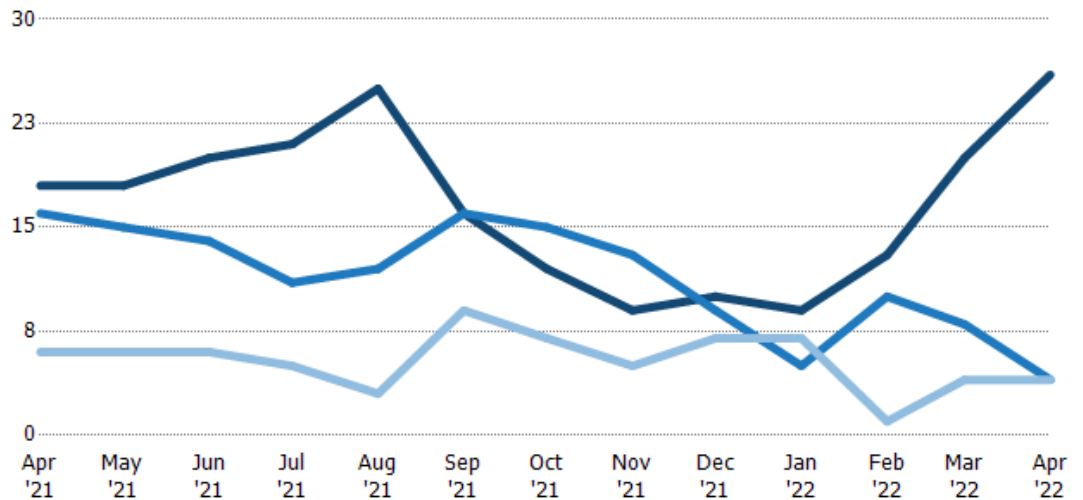
Current Year	39%	33%	30%	29%	20%	19%	75%	78%	50%	78%	54%	5%	15%
Prior Year	15%	18%	7%	13%	33%	31%	35%	40%	46%	48%	28%	9%	39%
Change from Prior Year	-24%	-15%	-23%	-15%	13%	12%	-40%	-38%	-4%	-30%	-26%	4%	24%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



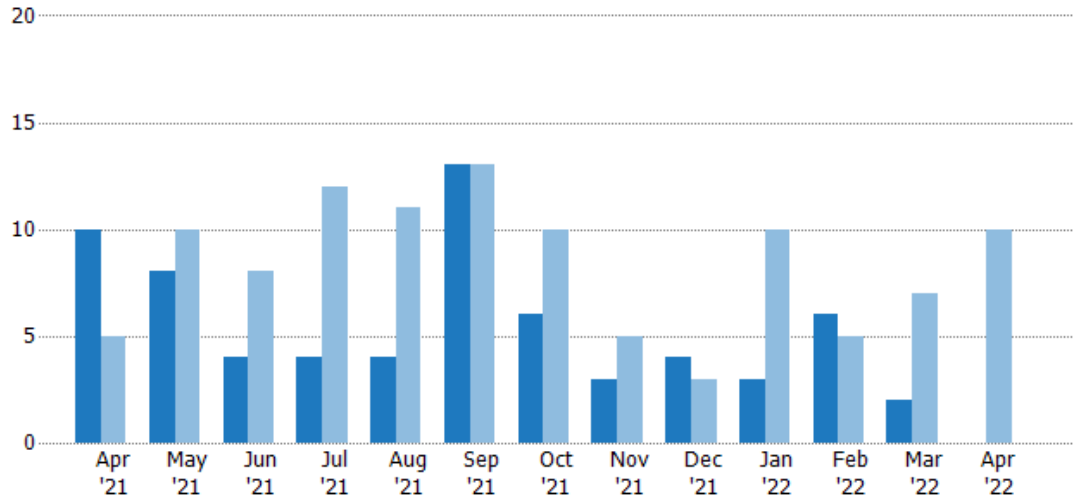
Active	18	18	20	21	25	16	12	9	10	9	13	20	26
Pending	16	15	14	11	12	16	15	13	9	5	10	8	4
Sold	6	6	6	5	3	9	7	5	7	7	1	4	4

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



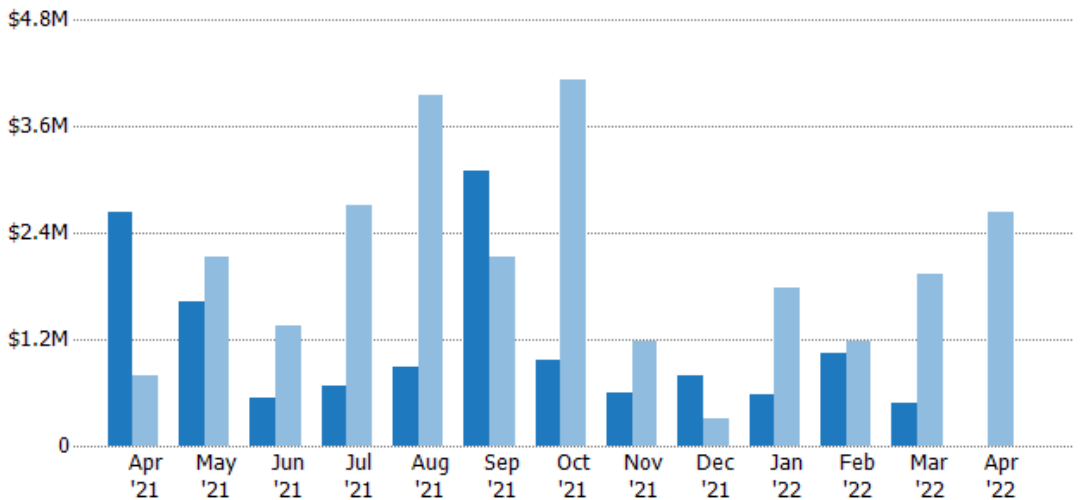
Current Year	10	8	4	4	4	13	6	3	4	3	6	2	-
Prior Year	5	10	8	12	11	13	10	5	3	10	5	7	10
Percent Change from Prior Year	100%	-20%	-50%	-67%	-64%	0%	-40%	-40%	33%	-70%	20%	-71%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$2.63M	\$1.63M	\$545K	\$681K	\$895K	\$3.1M	\$957K	\$598K	\$783K	\$579K	\$1.05M	\$488K	-
Prior Year	\$791K	\$2.13M	\$1.35M	\$2.72M	\$3.95M	\$2.12M	\$4.12M	\$1.18M	\$301K	\$1.78M	\$1.18M	\$1.95M	\$2.63M
Percent Change from Prior Year	233%	-23%	-60%	-75%	-77%	46%	-77%	-49%	160%	-68%	-12%	-75%	-100%

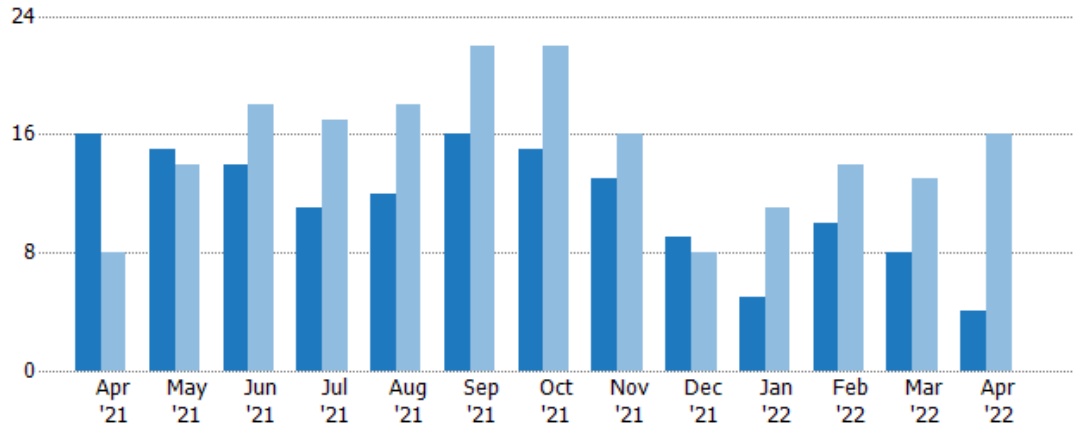
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	4	-75%
Apr '21	16	100%
Apr '20	8	12.5%



Current Year	16	15	14	11	12	16	15	13	9	5	10	8	4
Prior Year	8	14	18	17	18	22	22	16	8	11	14	13	16
Percent Change from Prior Year	100%	7%	-22%	-35%	-33%	-27%	-32%	-19%	13%	-55%	-29%	-38%	-75%

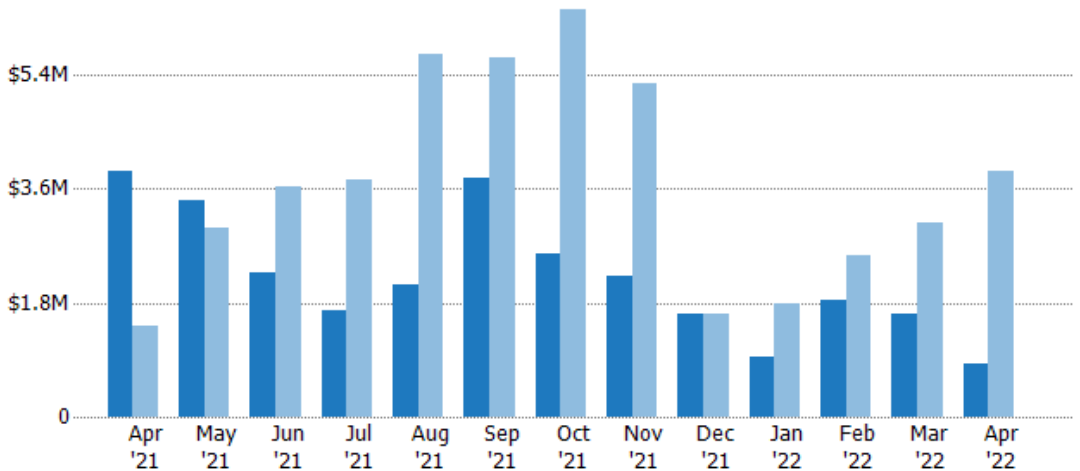
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$832K	-78.6%
Apr '21	\$3.89M	172.1%
Apr '20	\$1.43M	7.5%



Current Year	\$3.89M	\$3.4M	\$2.26M	\$1.69M	\$2.1M	\$3.76M	\$2.57M	\$2.23M	\$1.62M	\$944K	\$1.85M	\$1.62M	\$832K
Prior Year	\$1.43M	\$2.97M	\$3.65M	\$3.74M	\$5.71M	\$5.66M	\$6.43M	\$5.27M	\$1.62M	\$1.79M	\$2.54M	\$3.06M	\$3.89M
Percent Change from Prior Year	172%	14%	-38%	-55%	-63%	-34%	-60%	-58%	0%	-47%	-27%	-47%	-79%

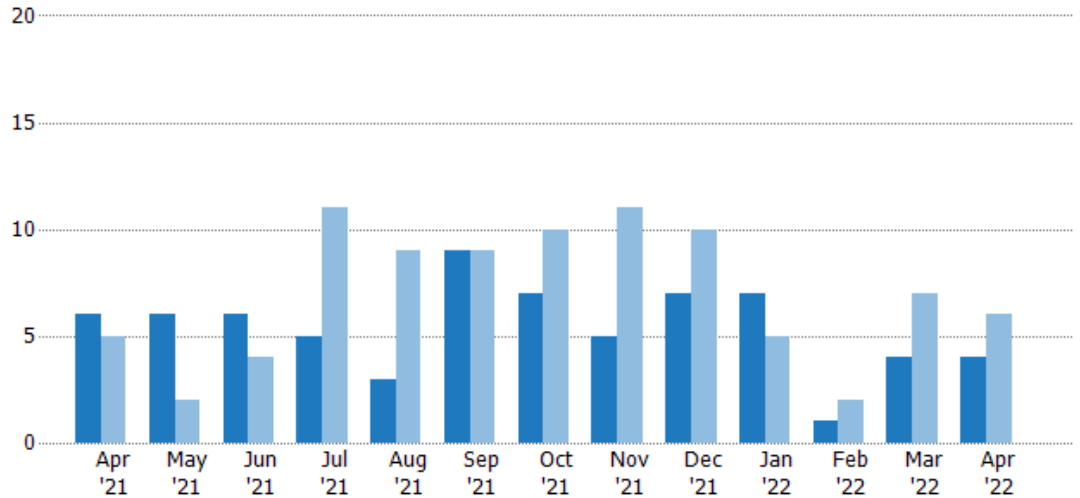
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	4	-33.3%
Apr '21	6	20%
Apr '20	5	0%



Current Year	6	6	6	5	3	9	7	5	7	7	1	4	4
Prior Year	5	2	4	11	9	9	10	11	10	5	2	7	6
Percent Change from Prior Year	20%	200%	50%	-55%	-67%	0%	-30%	-55%	-30%	40%	-50%	-43%	-33%

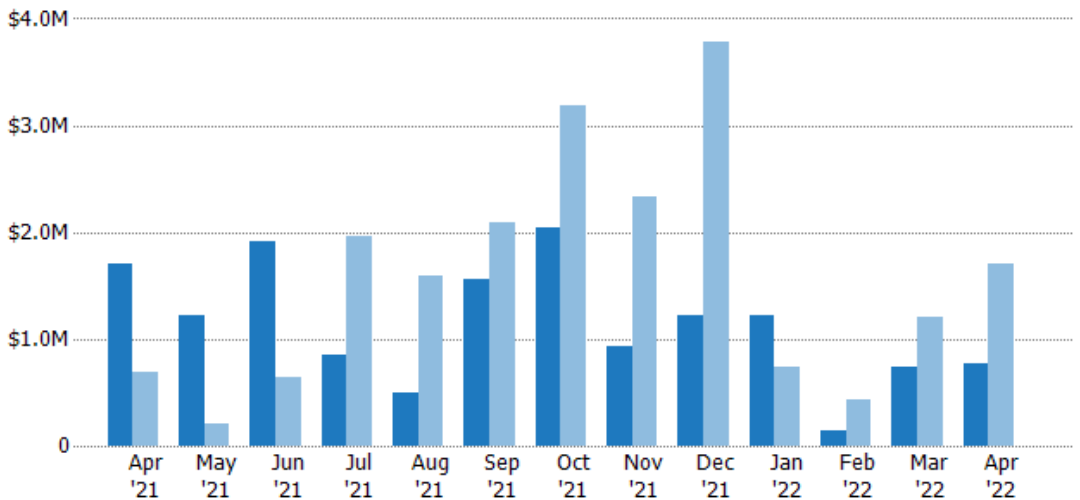
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$774K	-54.7%
Apr '21	\$1.71M	149.5%
Apr '20	\$685K	-33.4%



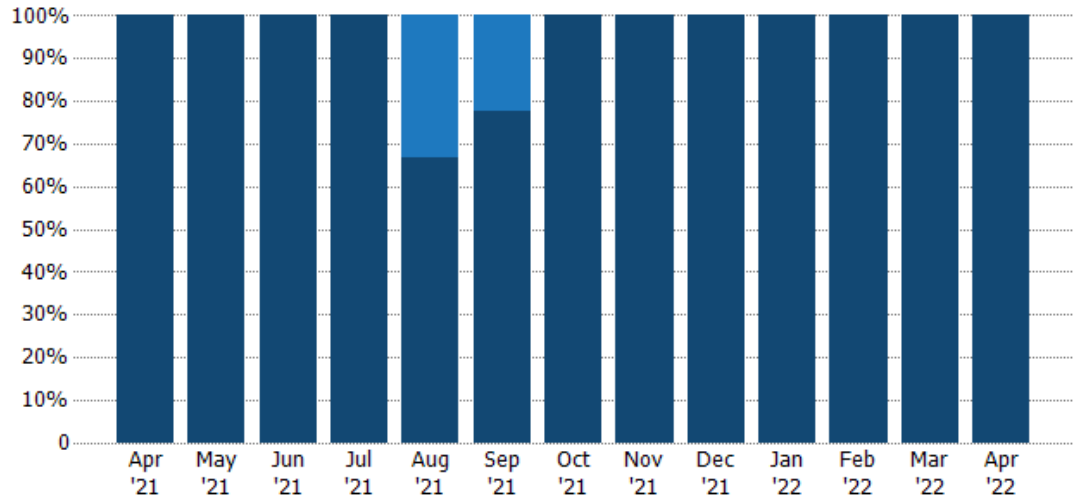
Current Year	\$1.71M	\$1.22M	\$1.91M	\$845K	\$499K	\$1.55M	\$2.05M	\$931K	\$1.22M	\$1.23M	\$137K	\$736K	\$774K
Prior Year	\$685K	\$213K	\$635K	\$1.96M	\$1.58M	\$2.1M	\$3.18M	\$2.34M	\$3.78M	\$737K	\$425K	\$1.21M	\$1.71M
Percent Change from Prior Year	149%	473%	201%	-57%	-69%	-26%	-36%	-60%	-68%	66%	-68%	-39%	-55%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



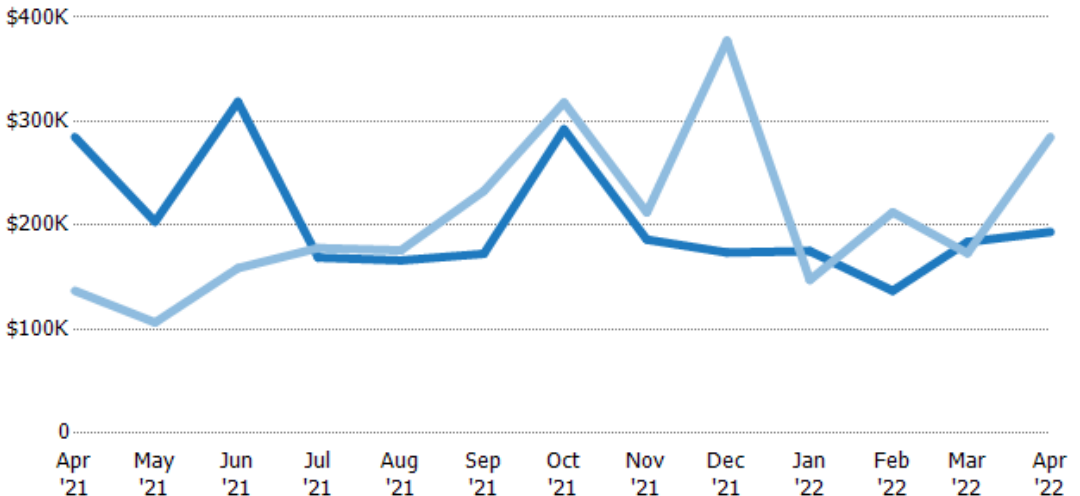
Condo/Townhouse	-	-	-	-	33%	22%	-	-	-	-	-	-	-
Single Family Residence	100%	100%	100%	100%	67%	78%	100%	100%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$285K	\$203K	\$319K	\$169K	\$166K	\$173K	\$292K	\$186K	\$174K	\$175K	\$137K	\$184K	\$194K
Prior Year	\$137K	\$107K	\$159K	\$178K	\$176K	\$233K	\$318K	\$212K	\$378K	\$147K	\$213K	\$173K	\$285K
Percent Change from Prior Year	108%	91%	101%	-5%	-6%	-26%	-8%	-12%	-54%	19%	-36%	6%	-32%

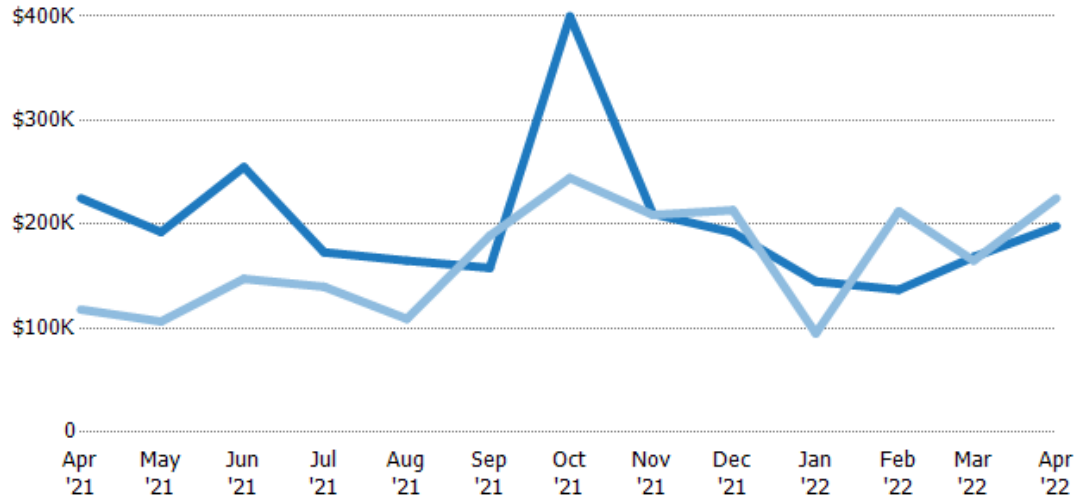
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$198K	-11.9%
Apr '21	\$225K	90.7%
Apr '20	\$118K	-16.1%



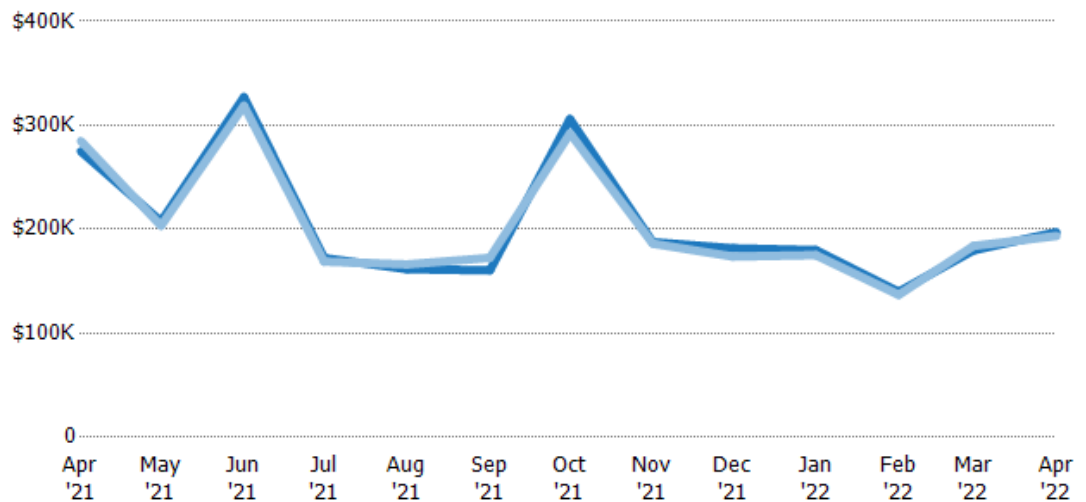
Current Year	\$225K	\$193K	\$255K	\$173K	\$165K	\$158K	\$400K	\$210K	\$192K	\$145K	\$137K	\$169K	\$198K
Prior Year	\$118K	\$107K	\$148K	\$140K	\$109K	\$189K	\$245K	\$209K	\$214K	\$95K	\$213K	\$165K	\$225K
Percent Change from Prior Year	91%	81%	73%	24%	51%	-16%	64%	0%	-10%	53%	-36%	2%	-12%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



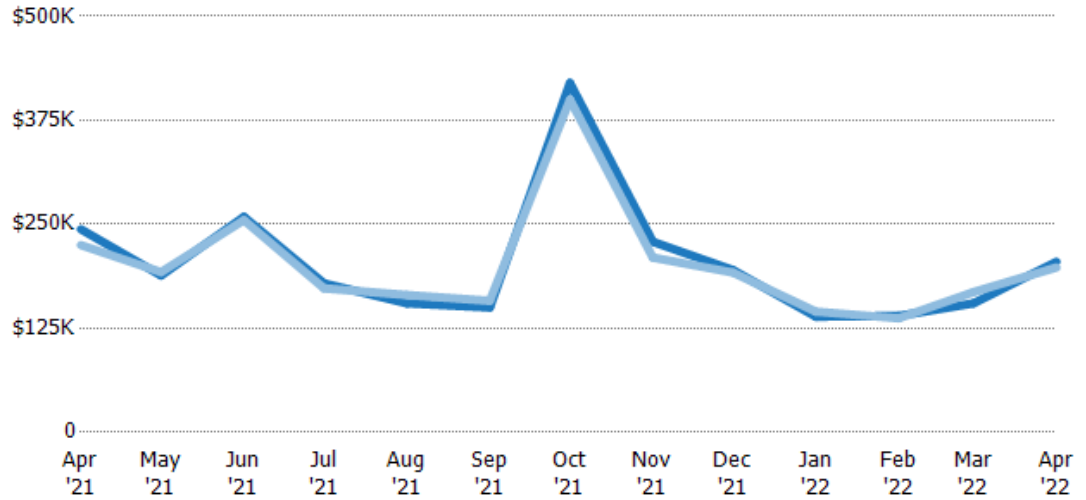
Avg List Price	\$275K	\$208K	\$327K	\$172K	\$162K	\$160K	\$306K	\$188K	\$182K	\$180K	\$140K	\$180K	\$197K
Avg Sales Price	\$285K	\$203K	\$319K	\$169K	\$166K	\$173K	\$292K	\$186K	\$174K	\$175K	\$137K	\$184K	\$194K
Avg Sales Price as a % of Avg List Price	104%	98%	97%	98%	103%	108%	96%	99%	96%	97%	98%	102%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

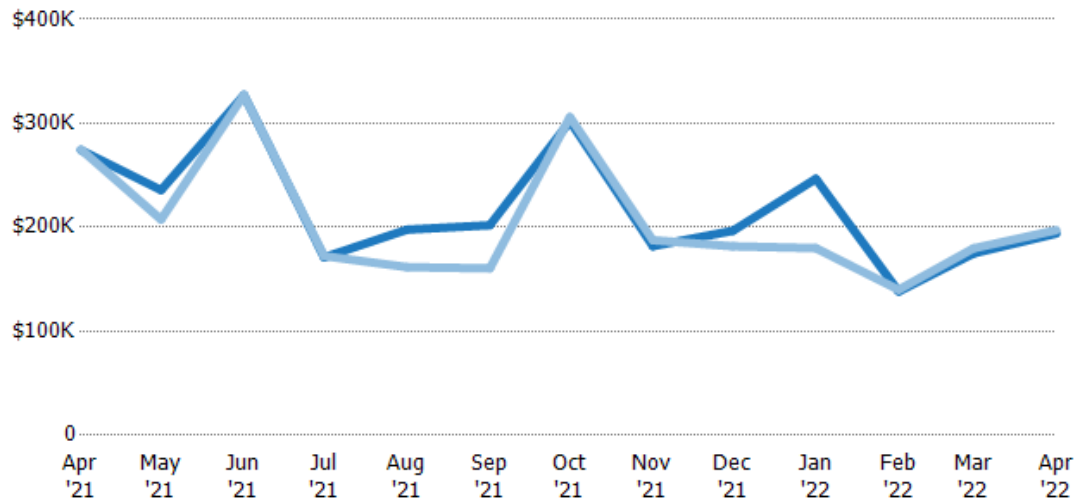


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

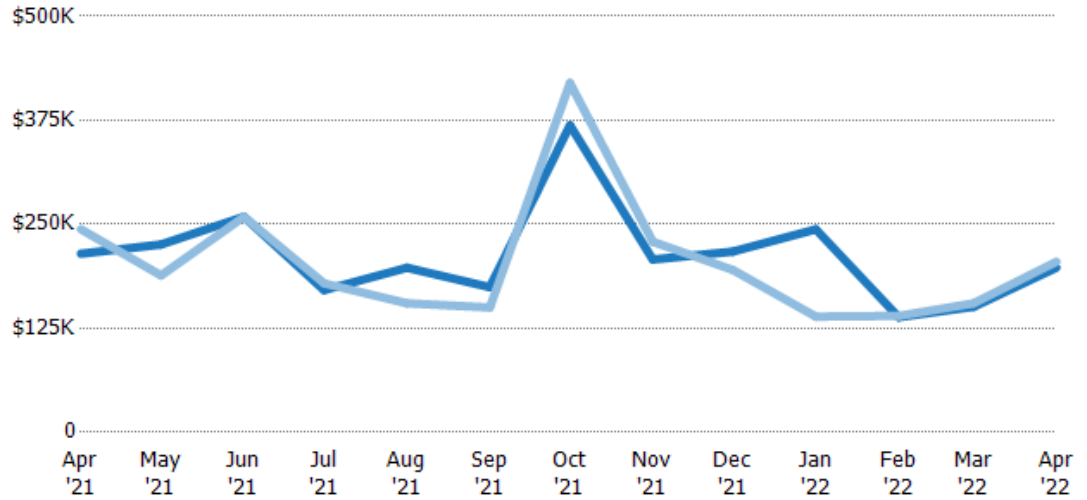


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$215K	\$226K	\$259K	\$171K	\$198K	\$174K	\$369K	\$208K	\$217K	\$244K	\$138K	\$151K	\$198K
Median Sales Price	\$244K	\$189K	\$259K	\$179K	\$155K	\$150K	\$420K	\$229K	\$195K	\$139K	\$140K	\$155K	\$205K
Med Sales Price as a % of Med Est Value	114%	84%	100%	105%	78%	86%	114%	110%	90%	57%	101%	103%	104%