

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

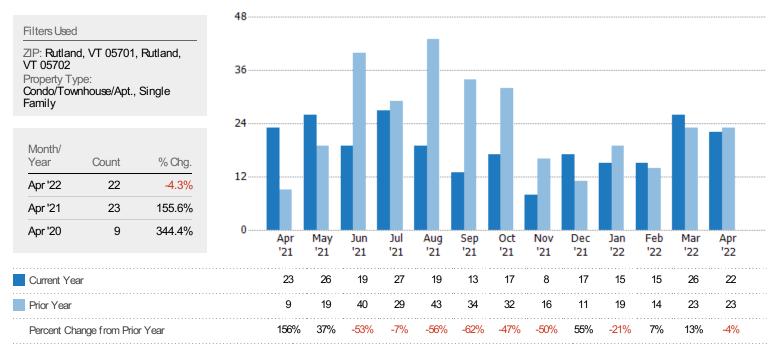
+/-	YTD 2021	YTD 2022	+/-	Apr 2021	Apr 2022	Key Metrics
						isting Activity Charts Metrics
-1.3%	79	78	-4.3%	23	22	New Listing Count
-16.6%	\$25,027,700	\$20,877,100	-0.4%	\$6,671,300	\$6,643,700	New Listing Volume
	NA	N⁄A	+2.1%	47	48	Active Listing Count
	NA	N⁄A	-38%	\$22,076,200	\$13,689,900	Active Listing Volume
-27.1%	\$375,793	\$274,001	-39.3%	\$469,706	\$285,206	Average Listing Price
+23.4%	\$202,693	\$250,138	+7.2%	\$249,000	\$267,000	Median Listing Price
-54.7%	106.61	48.32	-63.8%	105	38	Median Days in RPR
-62.2%	4	1.5	-14.9%	2.4	2	Months of Inventory
+40.7%	24.77%	65.52%	+7.4%	42.55%	50%	Absorption Rate
						Sales Activity Charts Metrics
-53.9%	102	47	-94.3%	35	2	New Pending Sales Count
-50.1%	\$22,036,400	\$11,002,900	-95.1%	\$7,788,400	\$385,000	New Pending Sales Volume
	NA	N⁄A	-90.7%	43	4	Pending Sales Count
	N/A	N∕A	-92%	\$10,498,900	\$843,400	Pending Sales Volume
-10.5%	76	68	-12.5%	16	14	Cloæd Sales Count
+20.1%	\$15,774,310	\$18,941,100	+2.7%	\$3,360,800	\$3,451,000	Cloæd Sales Volume
+34.2%	\$207,557	\$278,546	+17.4%	\$210,050	\$246,500	Average Sales Price
+36.1%	\$170,868	\$232,499	+23.3%	\$187,500	\$231,250	Median Sales Price





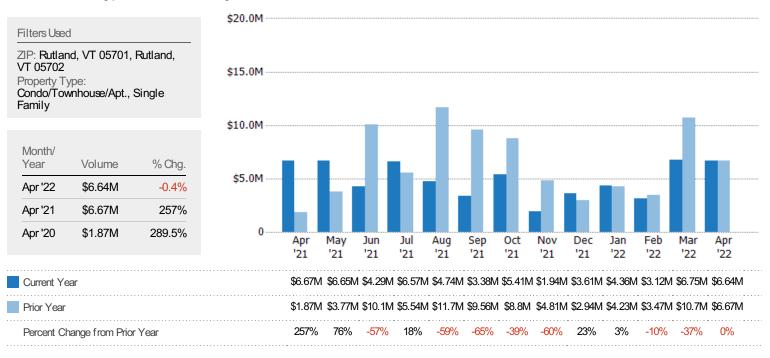
# New Listings

The number of new residential listings that were added each month.



# New Listing Volume

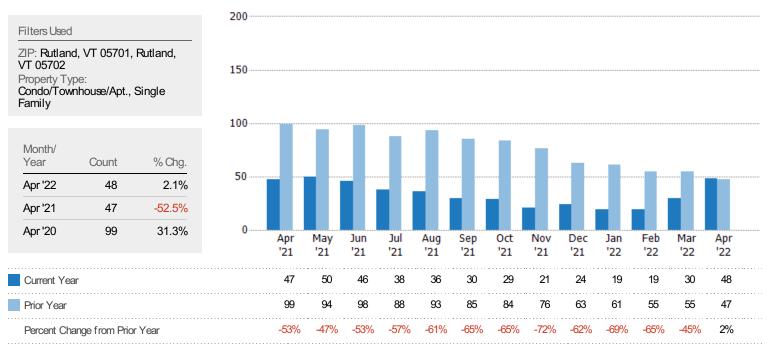
The sum of the listing price of residential listings that were added each month.





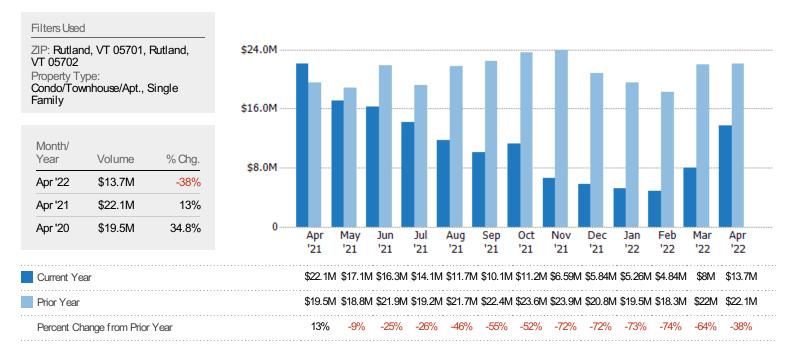
# Active Listings

The number of active residential listings at the end of each month.



# Active Listing Volume

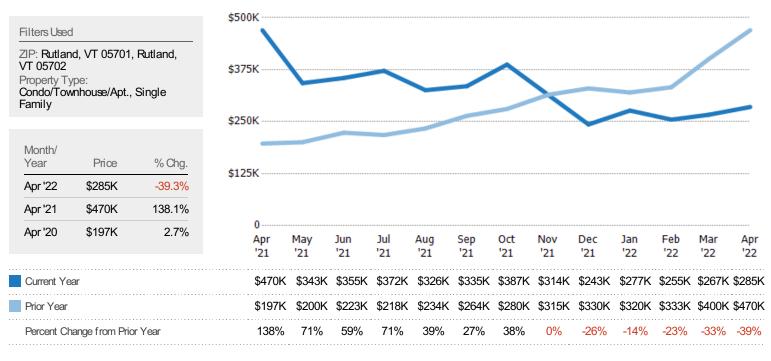
The sum of the listing price of active residential listings at the end of each month.





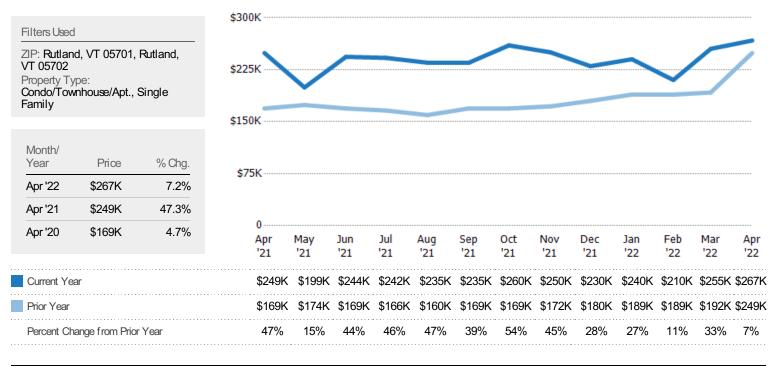
### Average Listing Price

The average listing price of active residential listings at the end of each month.



# Median Listing Price

The median listing price of active residential listings at the end of each month.

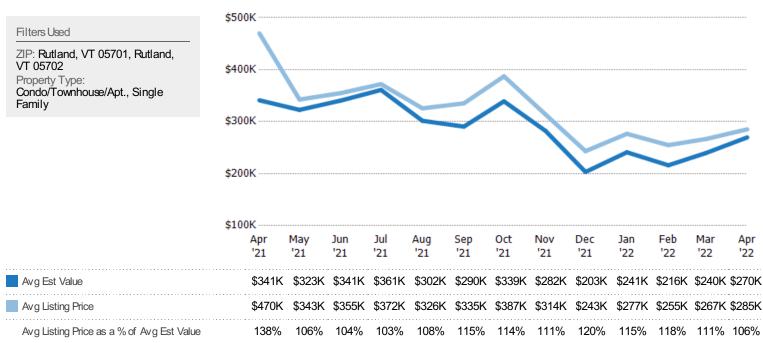






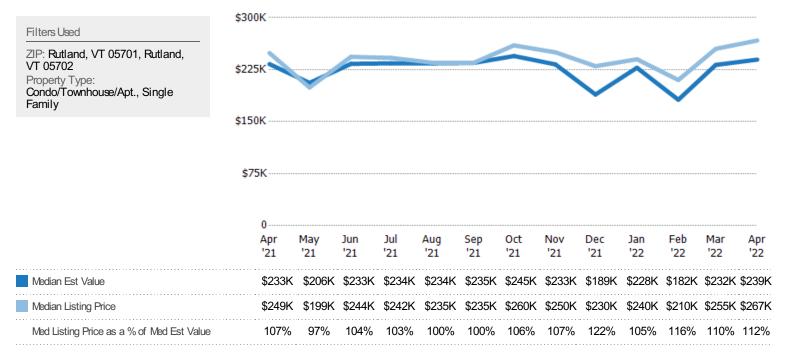
### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

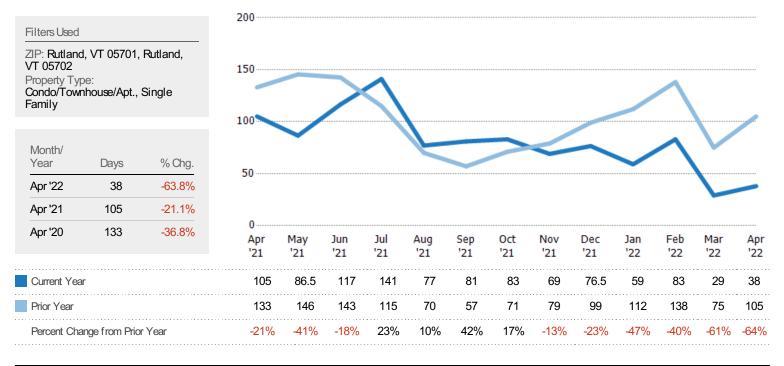






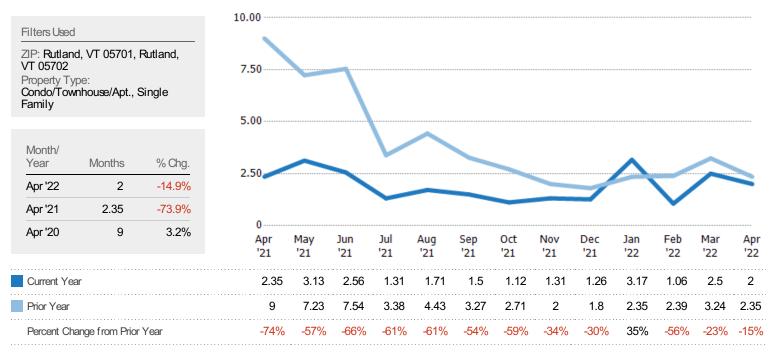
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



# Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

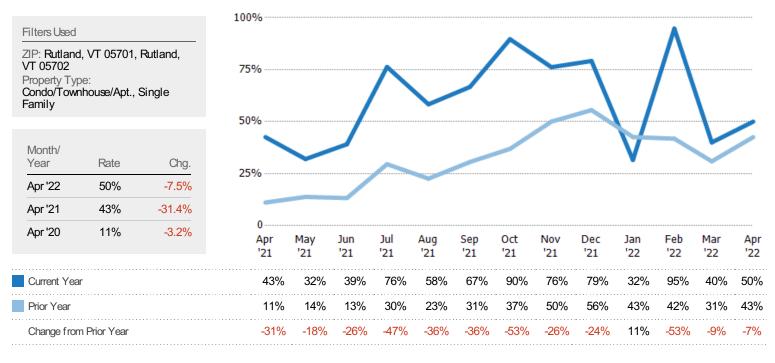






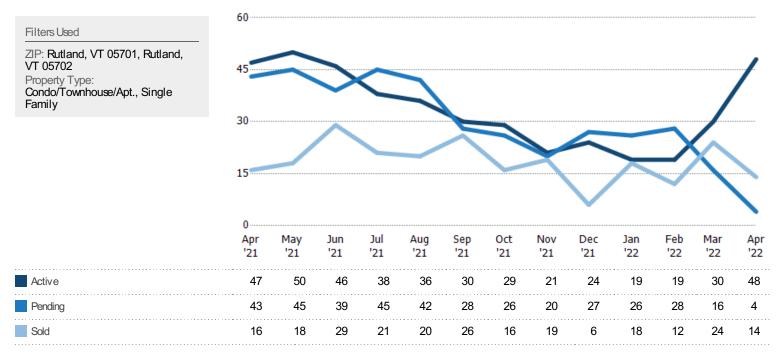
### Absorption Rate

The percentage of inventory sold per month.



# Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

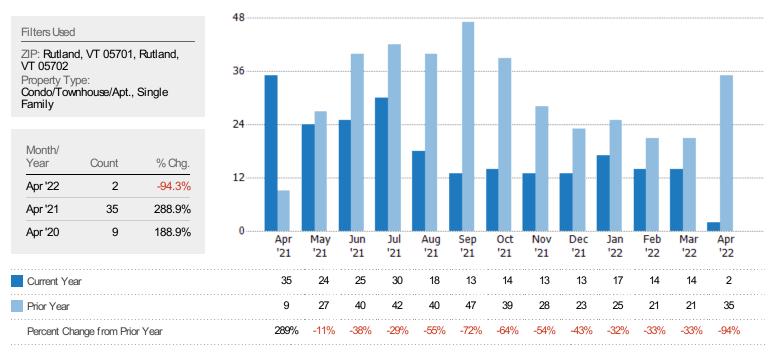






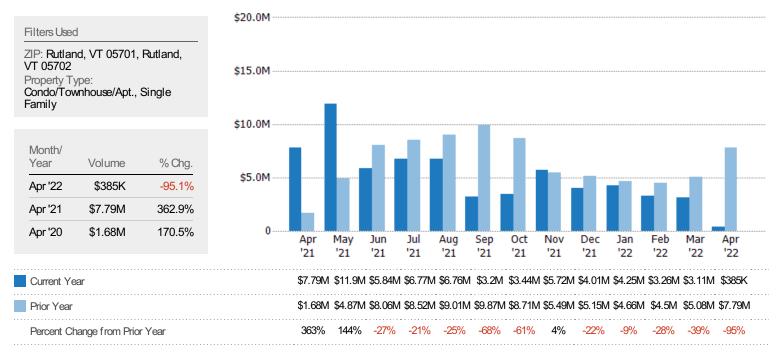
# New Pending Sales

The number of residential properties with accepted offers that were added each month.



# New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

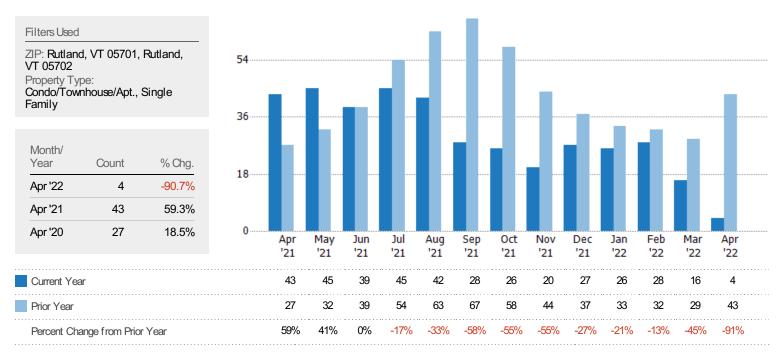






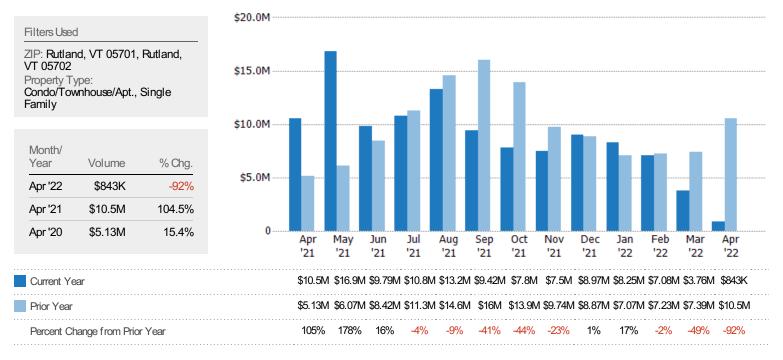
# Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



# Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

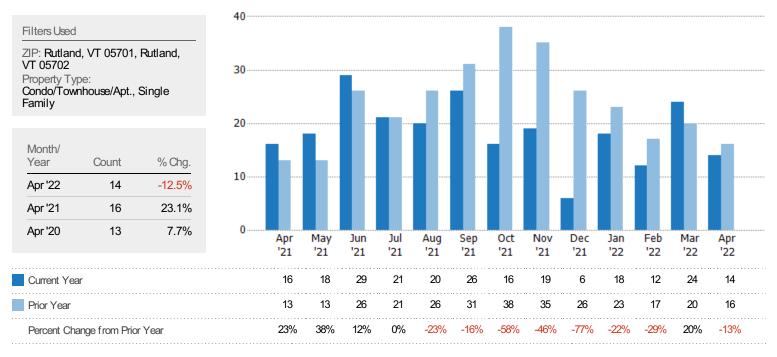


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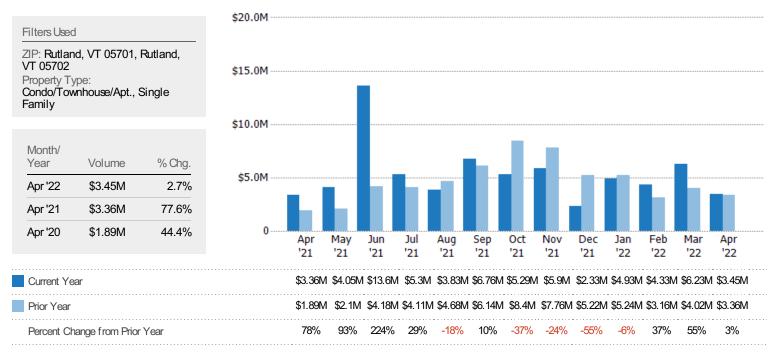
# Closed Sales

The total number of residential properties sold each month.



# Closed Sales Volume

The sum of the sales price of residential properties sold each month.

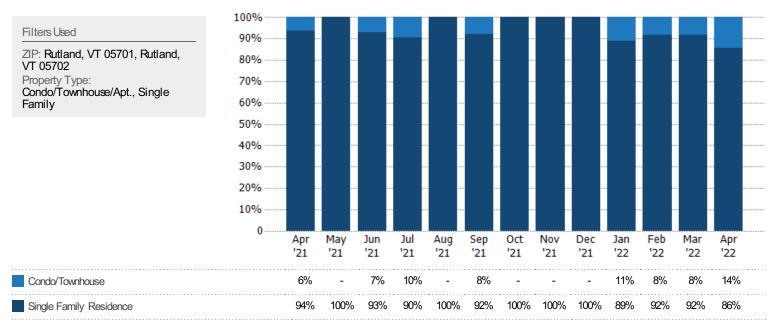


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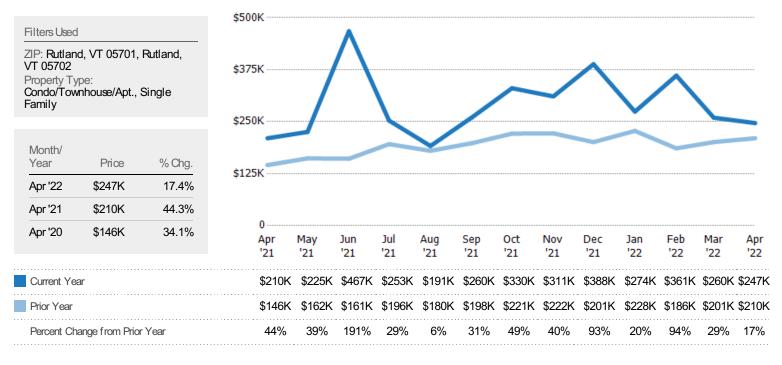
#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



# Average Sales Price

The average sales price of the residential properties sold each month.

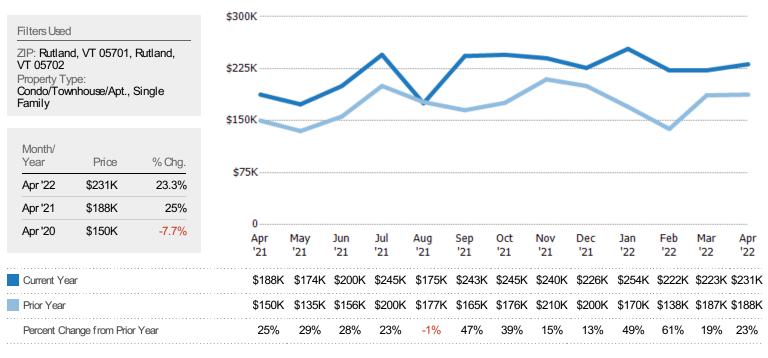






# Median Sales Price

The median sales price of the residential properties sold each month.



# Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

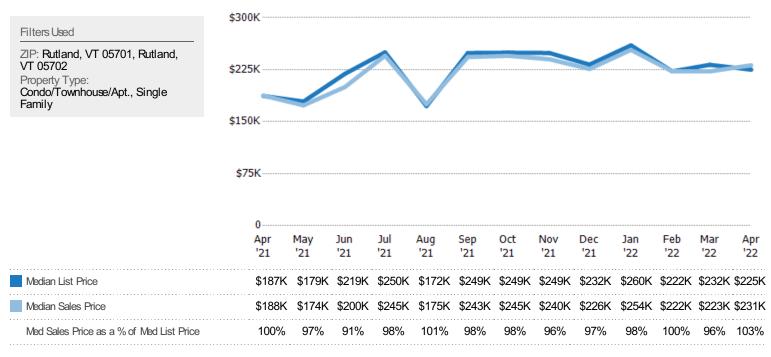






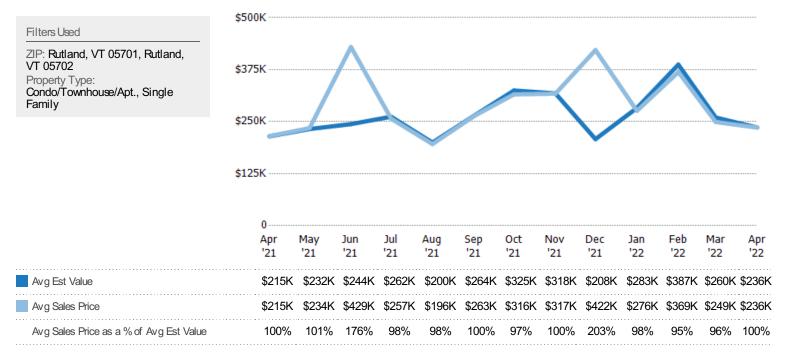
# Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.







# Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

