

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	28	32	-12.5%	79	89	-11.2%
New Listing Volume	\$11,298,300	\$14,287,800	-20.9%	\$35,229,700	\$33,020,399	+6.7%
Active Listing Count	61	66	-7.6%	N/A	N/A	
Active Listing Volume	\$26,993,400	\$28,309,700	-4.6%	N/A	N/A	
Average Listing Price	\$442,515	\$428,935	+3.2%	\$420,737	\$402,642	+4.5%
Median Listing Price	\$325,000	\$272,000	+19.5%	\$257,799	\$268,822	-4.1%
Median Days in RPR	33	68.5	-51.8%	78.05	99.63	-21.7%
Months of Inventory	3.8	2.5	+50.2%	2.1	4.8	-57.4%
Absorption Rate	26.23%	39.39%	-13.2%	48.78%	20.76%	+28%
Sales Activity Charts Metrics						
New Pending Sales Count	3	25	-88%	40	94	-57.4%
New Pending Sales Volume	\$1,254,900	\$6,680,300	-81.2%	\$13,688,500	\$28,074,999	-51.2%
Pending Sales Count	13	41	-68.3%	N/A	N/A	
Pending Sales Volume	\$5,111,700	\$12,471,100	-59%	N/A	N/A	
Closed Sales Count	9	19	-52.6%	58	80	-27.5%
Closed Sales Volume	\$2,742,000	\$5,866,500	-53.3%	\$18,676,230	\$20,431,250	-8.6%
Average Sales Price	\$304,667	\$308,763	-1.3%	\$322,004	\$255,391	+26.1%
Median Sales Price	\$300,000	\$265,000	+13.2%	\$296,052	\$235,000	+26%

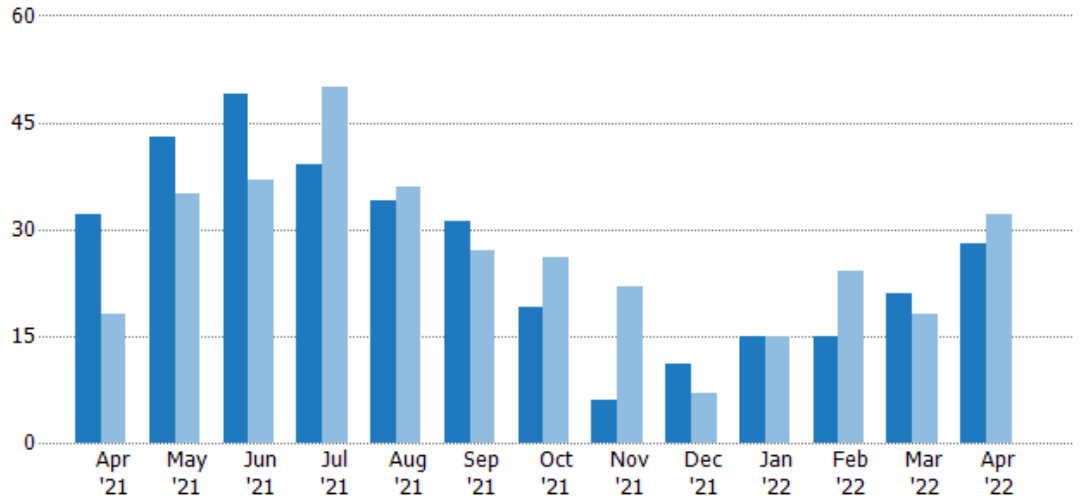
New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	28	-12.5%
Apr '21	32	77.8%
Apr '20	18	105.6%



Current Year	32	43	49	39	34	31	19	6	11	15	15	21	28
Prior Year	18	35	37	50	36	27	26	22	7	15	24	18	32
Percent Change from Prior Year	78%	23%	32%	-22%	-6%	15%	-27%	-73%	57%	0%	-38%	17%	-13%

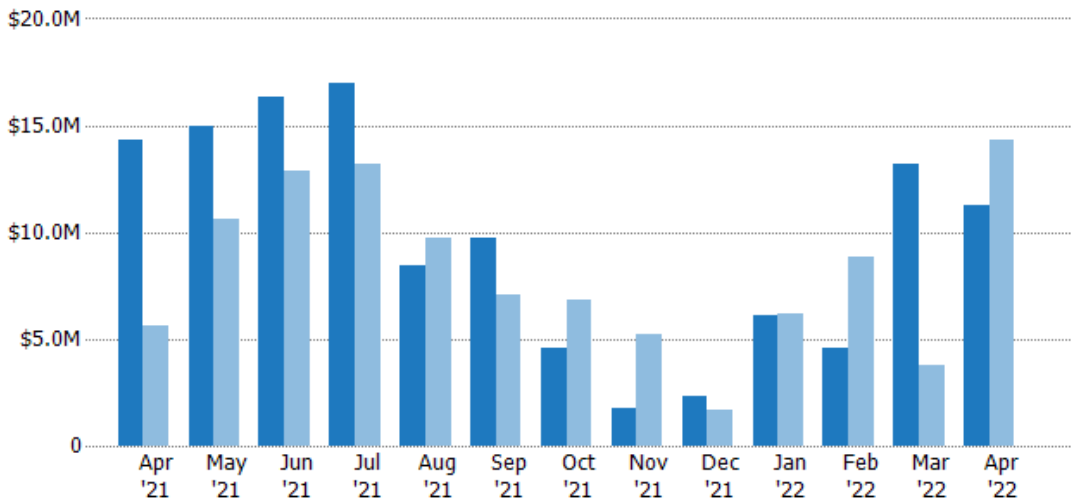
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$11.3M	-20.9%
Apr '21	\$14.3M	154.6%
Apr '20	\$5.61M	52.7%



Current Year	\$14.3M	\$15M	\$16.4M	\$17M	\$8.42M	\$9.7M	\$4.55M	\$1.76M	\$2.33M	\$6.11M	\$4.61M	\$13.2M	\$11.3M
Prior Year	\$5.61M	\$10.6M	\$12.9M	\$13.2M	\$9.75M	\$7.1M	\$6.79M	\$5.23M	\$1.69M	\$6.16M	\$8.82M	\$3.76M	\$14.3M
Percent Change from Prior Year	155%	41%	27%	28%	-14%	37%	-33%	-66%	38%	-1%	-48%	252%	-21%

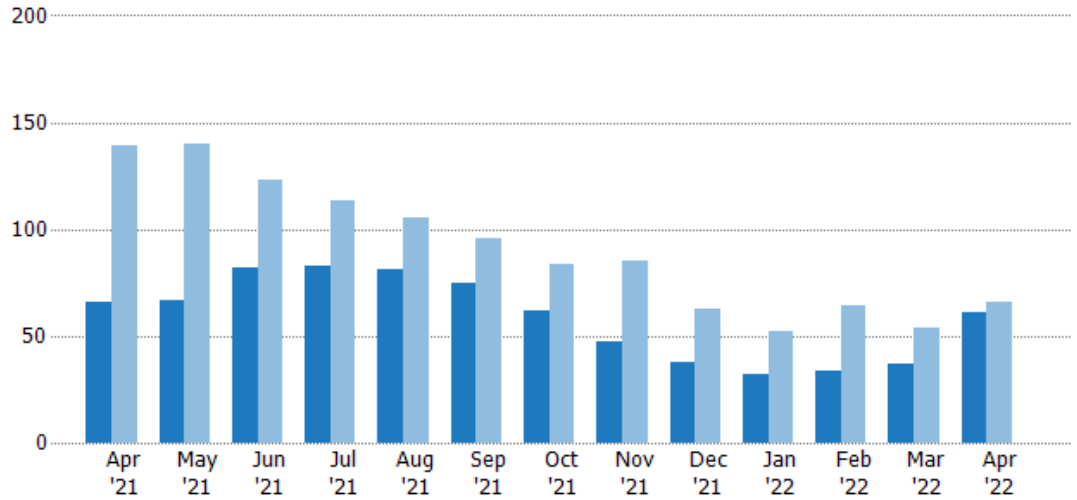
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	61	-7.6%
Apr '21	66	-52.5%
Apr '20	139	1.4%



Current Year	66	67	82	83	81	75	62	47	38	32	34	37	61
Prior Year	139	140	123	113	105	96	84	85	63	52	64	54	66
Percent Change from Prior Year	-53%	-52%	-33%	-27%	-23%	-22%	-26%	-45%	-40%	-38%	-47%	-31%	-8%

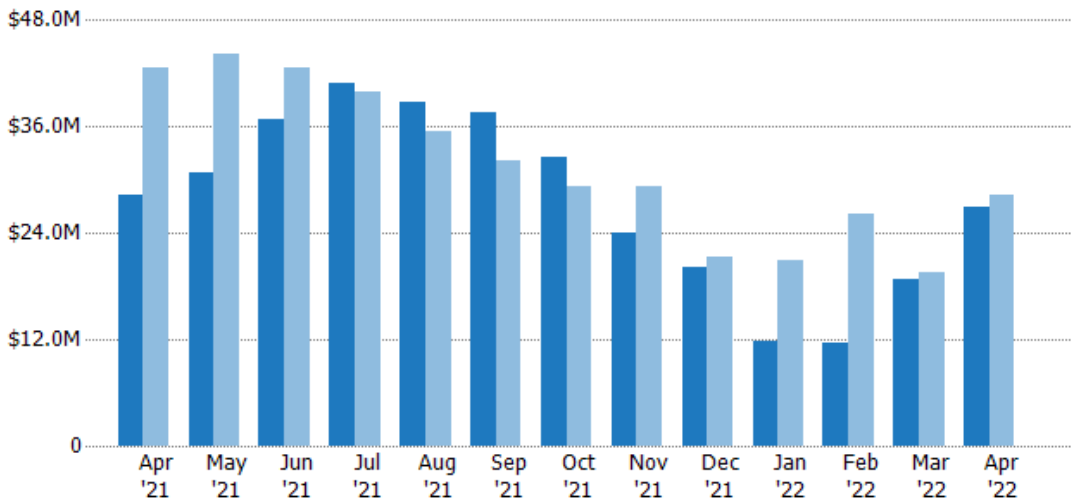
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$27M	-4.6%
Apr '21	\$28.3M	-33.7%
Apr '20	\$42.7M	-12.8%



Current Year	\$28.3M	\$30.8M	\$36.9M	\$40.9M	\$38.8M	\$37.7M	\$32.5M	\$24.1M	\$20M	\$11.7M	\$11.5M	\$18.7M	\$27M
Prior Year	\$42.7M	\$44.2M	\$42.5M	\$40M	\$35.4M	\$32.2M	\$29.3M	\$29.2M	\$21.2M	\$20.9M	\$26.2M	\$19.6M	\$28.3M
Percent Change from Prior Year	-34%	-30%	-13%	2%	10%	17%	11%	-18%	-6%	-44%	-56%	-4%	-5%

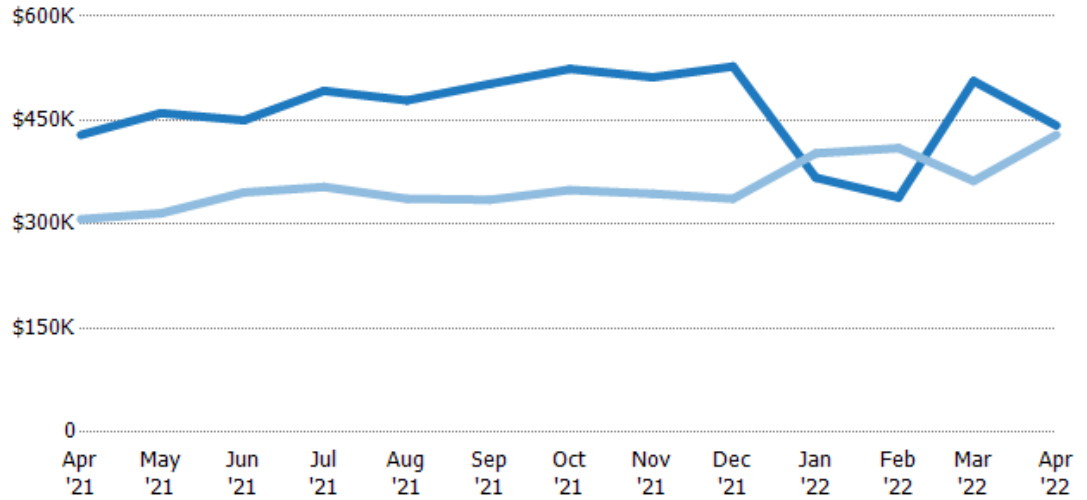
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$443K	3.2%
Apr '21	\$429K	39.6%
Apr '20	\$307K	-14%



Current Year	\$429K	\$460K	\$450K	\$492K	\$479K	\$502K	\$524K	\$512K	\$528K	\$367K	\$339K	\$507K	\$443K
Prior Year	\$307K	\$316K	\$346K	\$354K	\$337K	\$335K	\$349K	\$344K	\$337K	\$402K	\$410K	\$362K	\$429K
Percent Change from Prior Year	40%	46%	30%	39%	42%	50%	50%	49%	57%	-9%	-17%	40%	3%

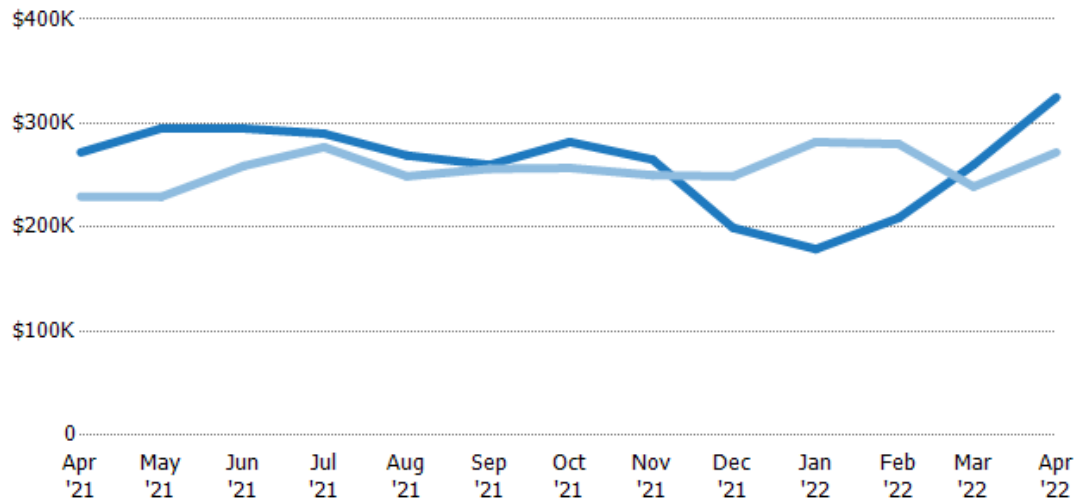
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$325K	19.5%
Apr '21	\$272K	18.5%
Apr '20	\$230K	-2%



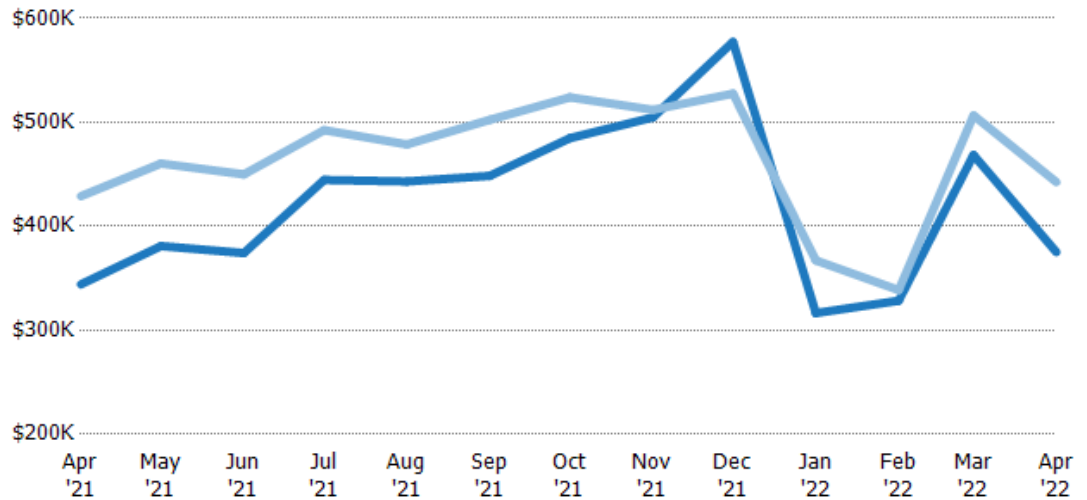
Current Year	\$272K	\$295K	\$295K	\$290K	\$269K	\$260K	\$282K	\$265K	\$200K	\$179K	\$209K	\$260K	\$325K
Prior Year	\$230K	\$229K	\$259K	\$277K	\$249K	\$256K	\$257K	\$250K	\$249K	\$282K	\$280K	\$239K	\$272K
Percent Change from Prior Year	19%	29%	14%	5%	8%	1%	10%	6%	-20%	-37%	-25%	9%	19%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



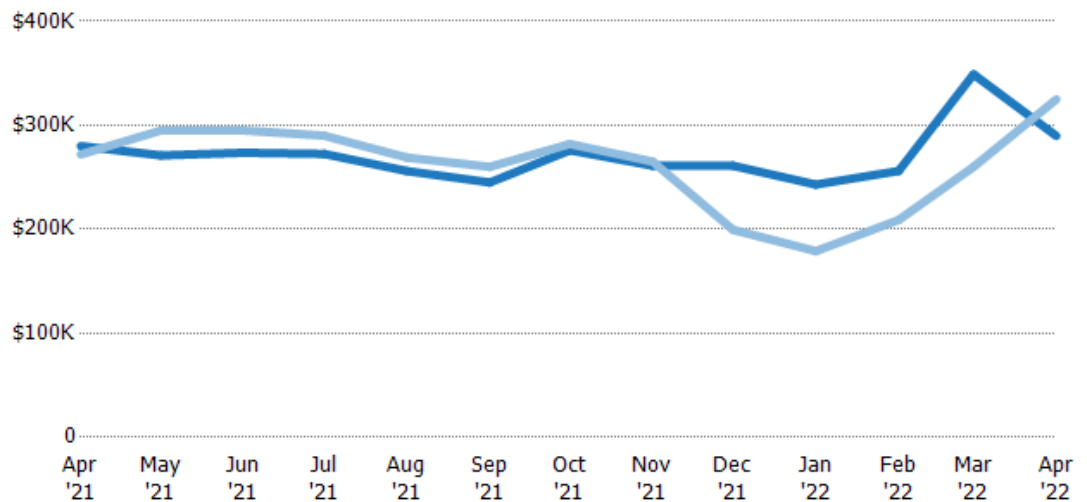
Avg Est Value	\$344K	\$381K	\$374K	\$445K	\$443K	\$448K	\$485K	\$505K	\$577K	\$317K	\$328K	\$469K	\$375K
Avg Listing Price	\$429K	\$460K	\$450K	\$492K	\$479K	\$502K	\$524K	\$512K	\$528K	\$367K	\$339K	\$507K	\$443K
Avg Listing Price as a % of Avg Est Value	125%	121%	120%	111%	108%	112%	108%	101%	91%	116%	103%	108%	118%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$280K	\$271K	\$274K	\$272K	\$256K	\$245K	\$276K	\$261K	\$261K	\$243K	\$256K	\$349K	\$290K
Median Listing Price	\$272K	\$295K	\$295K	\$290K	\$269K	\$260K	\$282K	\$265K	\$200K	\$179K	\$209K	\$260K	\$325K
Med Listing Price as a % of Med Est Value	97%	109%	108%	106%	105%	106%	102%	101%	76%	74%	82%	74%	112%

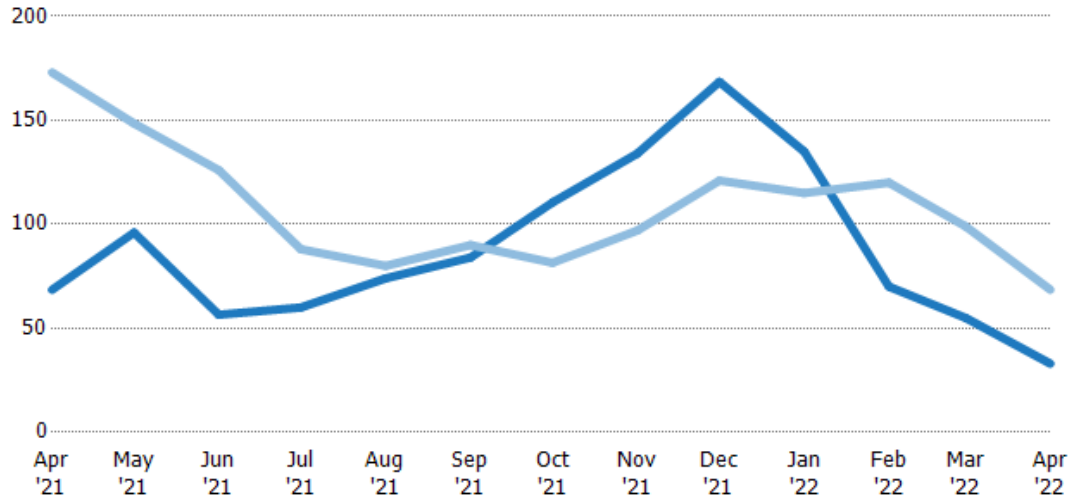
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	33	-51.8%
Apr '21	68.5	-60.4%
Apr '20	173	-10.4%



Current Year	68.5	96	56.5	60	74	84	111	134	169	135	70	55	33
Prior Year	173	149	126	88	80	90	81.5	97	121	115	120	99	68.5
Percent Change from Prior Year	-60%	-35%	-55%	-32%	-8%	-7%	36%	38%	39%	17%	-42%	-44%	-52%

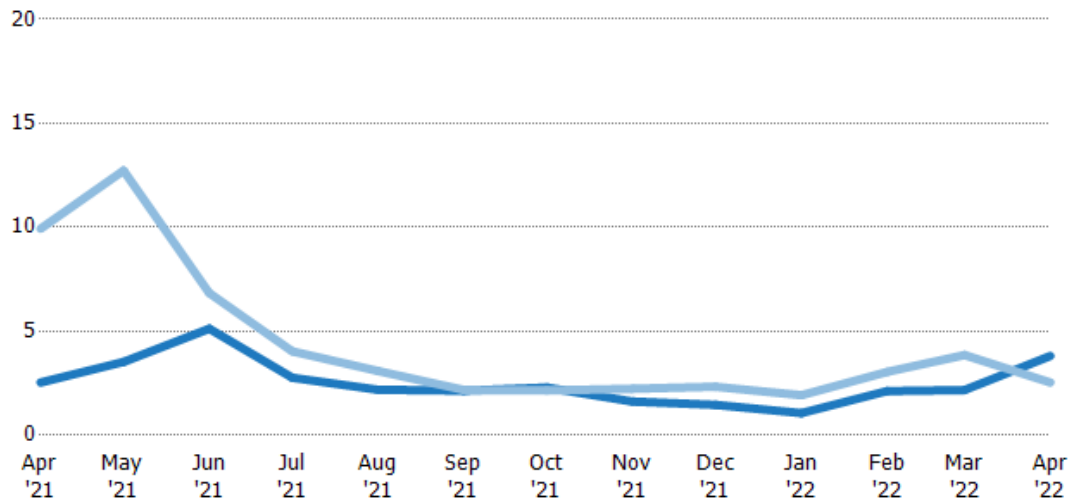
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Apr '22	3.81	50.2%
Apr '21	2.54	-74.4%
Apr '20	9.93	29.1%



Current Year	2.54	3.53	5.13	2.77	2.19	2.14	2.3	1.62	1.46	1.07	2.13	2.18	3.81
Prior Year	9.93	12.7	6.83	4.04	3.09	2.18	2.15	2.24	2.33	1.93	3.05	3.86	2.54
Percent Change from Prior Year	-74%	-72%	-25%	-31%	-29%	-2%	7%	-28%	-37%	-45%	-30%	-44%	50%

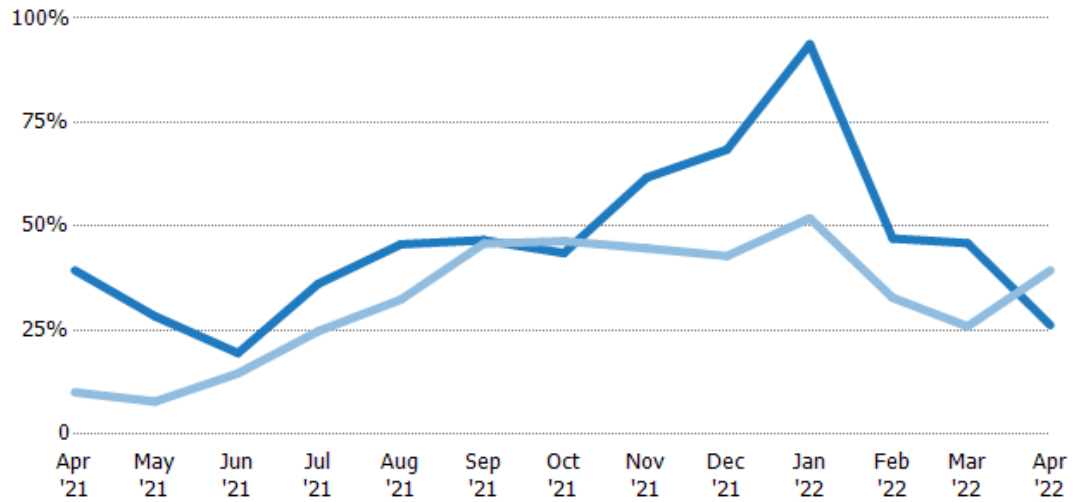
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Apr '22	26%	13.2%
Apr '21	39%	-29.3%
Apr '20	10%	-22.5%



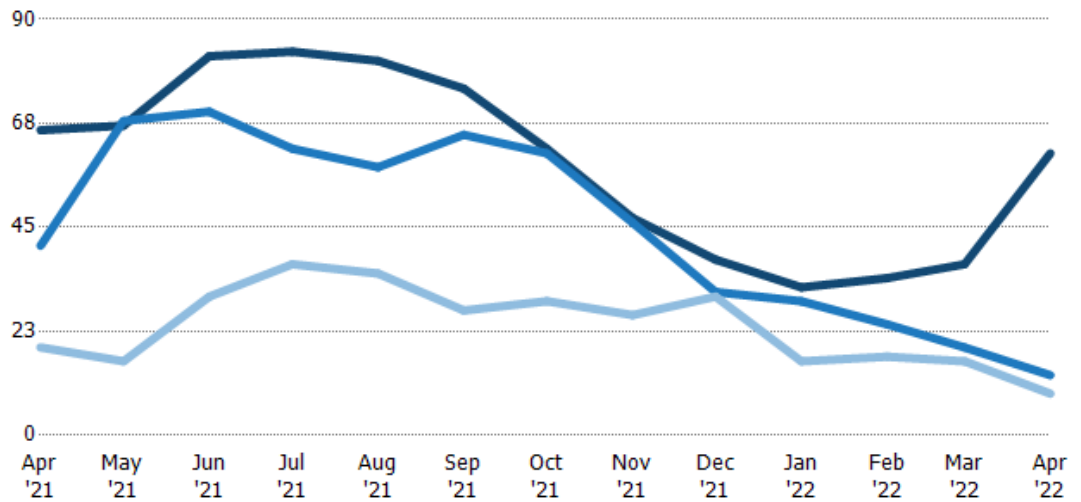
Current Year	39%	28%	20%	36%	46%	47%	44%	62%	68%	94%	47%	46%	26%
Prior Year	10%	8%	15%	25%	32%	46%	46%	45%	43%	52%	33%	26%	39%
Change from Prior Year	-29%	-21%	-5%	-11%	-13%	-1%	3%	-17%	-26%	-42%	-14%	-20%	13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	66	67	82	83	81	75	62	47	38	32	34	37	61
Pending	41	68	70	62	58	65	61	46	31	29	24	19	13
Sold	19	16	30	37	35	27	29	26	30	16	17	16	9

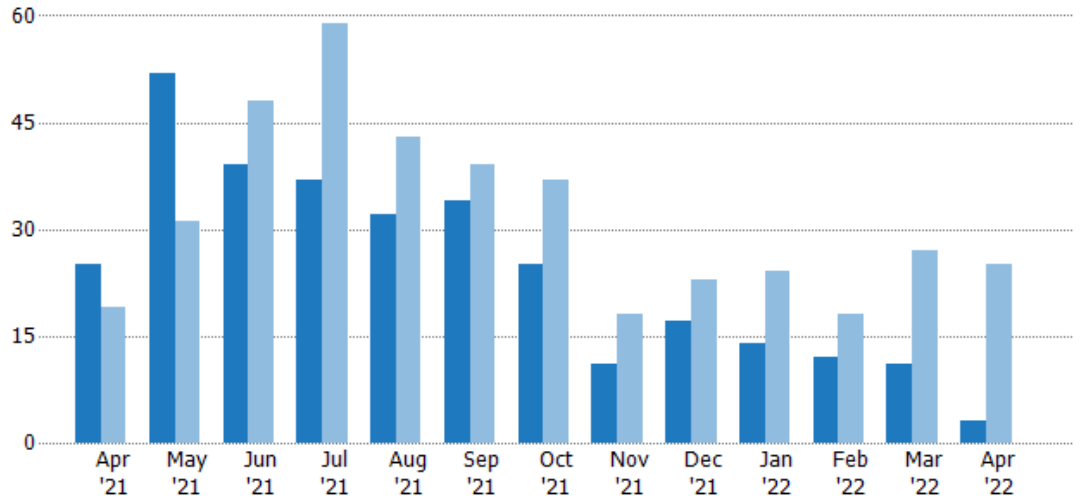
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	3	-88%
Apr '21	25	31.6%
Apr '20	19	36.8%



Current Year	25	52	39	37	32	34	25	11	17	14	12	11	3
Prior Year	19	31	48	59	43	39	37	18	23	24	18	27	25
Percent Change from Prior Year	32%	68%	-19%	-37%	-26%	-13%	-32%	-39%	-26%	-42%	-33%	-59%	-88%

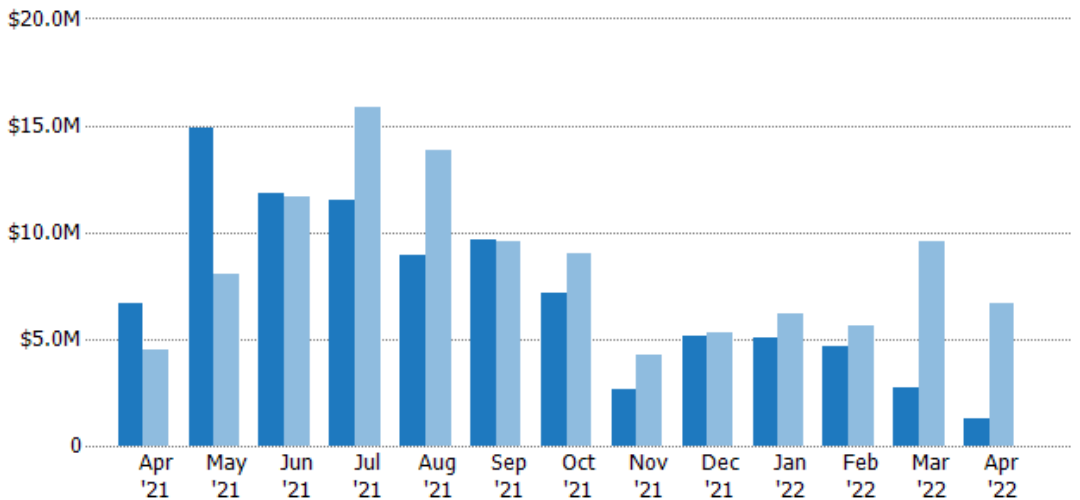
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$1.25M	-81.2%
Apr '21	\$6.68M	47.5%
Apr '20	\$4.53M	17.7%



Current Year	\$6.68M	\$14.9M	\$11.8M	\$11.5M	\$8.9M	\$9.66M	\$7.13M	\$2.63M	\$5.15M	\$5.06M	\$4.63M	\$2.74M	\$1.25M
Prior Year	\$4.53M	\$8.04M	\$11.7M	\$15.8M	\$13.8M	\$9.55M	\$8.96M	\$4.23M	\$5.32M	\$6.21M	\$5.61M	\$9.57M	\$6.68M
Percent Change from Prior Year	48%	85%	1%	-27%	-35%	1%	-20%	-38%	-3%	-19%	-17%	-71%	-81%

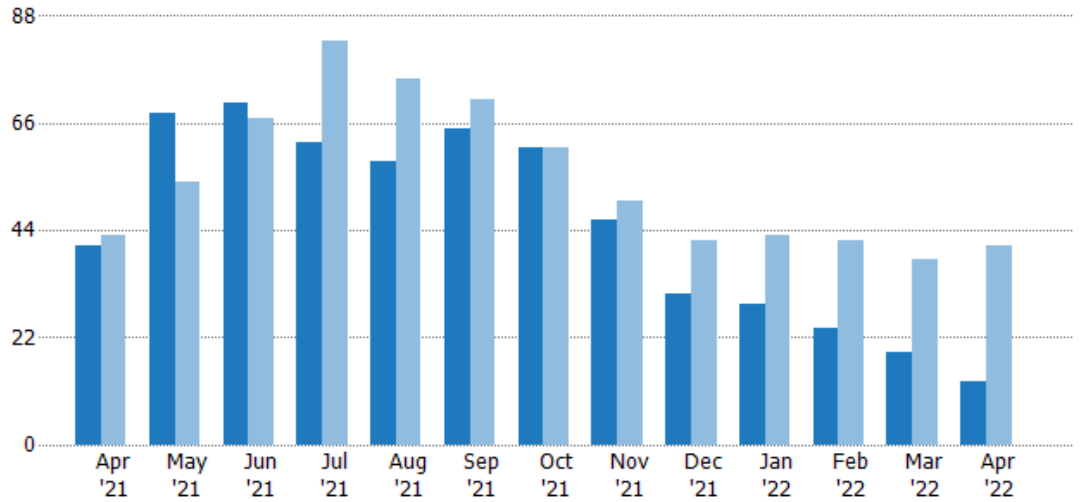
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	13	-68.3%
Apr '21	41	-4.7%
Apr '20	43	-4.7%



Current Year	41	68	70	62	58	65	61	46	31	29	24	19	13
Prior Year	43	54	67	83	75	71	61	50	42	43	42	38	41
Percent Change from Prior Year	-5%	26%	4%	-25%	-23%	-8%	0%	-8%	-26%	-33%	-43%	-50%	-68%

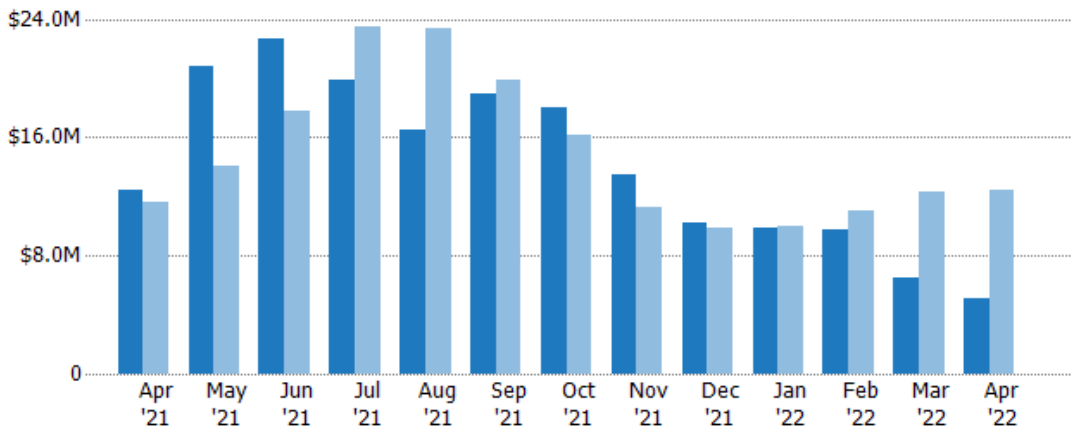
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$5.11M	-59%
Apr '21	\$12.5M	7.5%
Apr '20	\$11.6M	-27.7%



Current Year	\$12.5M	\$20.8M	\$22.6M	\$19.9M	\$16.5M	\$18.9M	\$18M	\$13.4M	\$10.2M	\$9.92M	\$9.71M	\$6.55M	\$5.11M
Prior Year	\$11.6M	\$14M	\$17.8M	\$23.5M	\$23.4M	\$19.9M	\$16.1M	\$11.3M	\$9.92M	\$9.94M	\$11.1M	\$12.3M	\$12.5M
Percent Change from Prior Year	8%	48%	27%	-15%	-29%	-5%	12%	19%	3%	0%	-12%	-47%	-59%

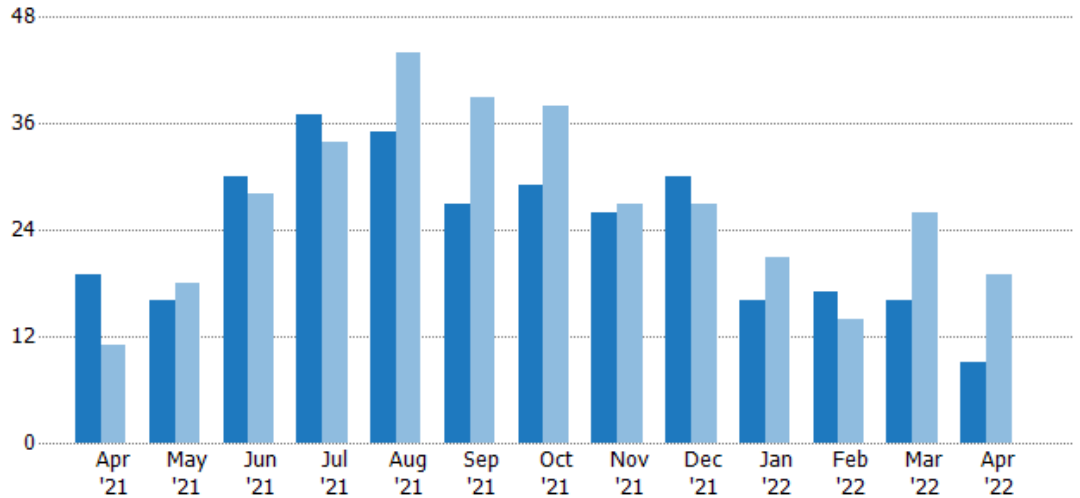
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	9	-52.6%
Apr '21	19	72.7%
Apr '20	11	-9.1%



Current Year	19	16	30	37	35	27	29	26	30	16	17	16	9
Prior Year	11	18	28	34	44	39	38	27	27	21	14	26	19
Percent Change from Prior Year	73%	-11%	7%	9%	-20%	-31%	-24%	-4%	11%	-24%	21%	-38%	-53%

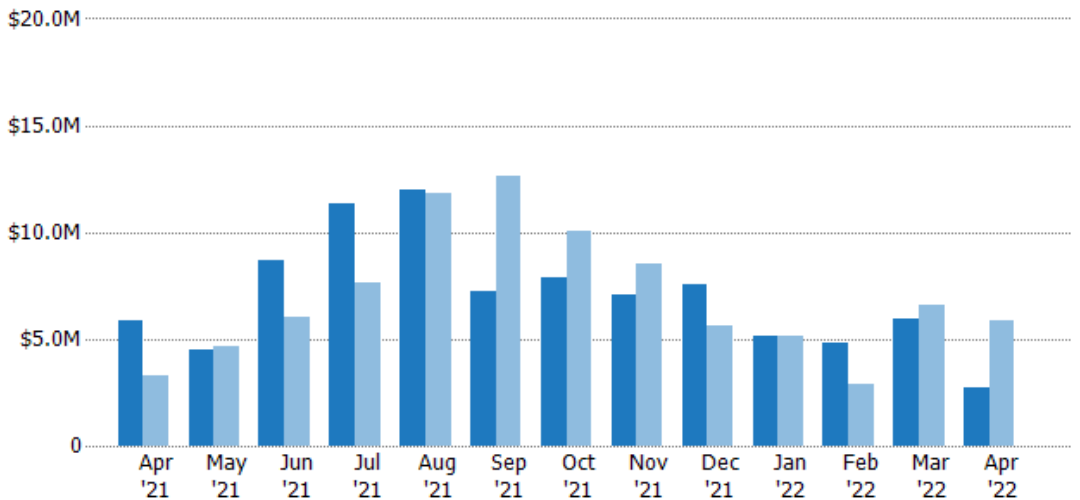
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$2.74M	-53.3%
Apr '21	\$5.87M	78.2%
Apr '20	\$3.29M	-33.6%



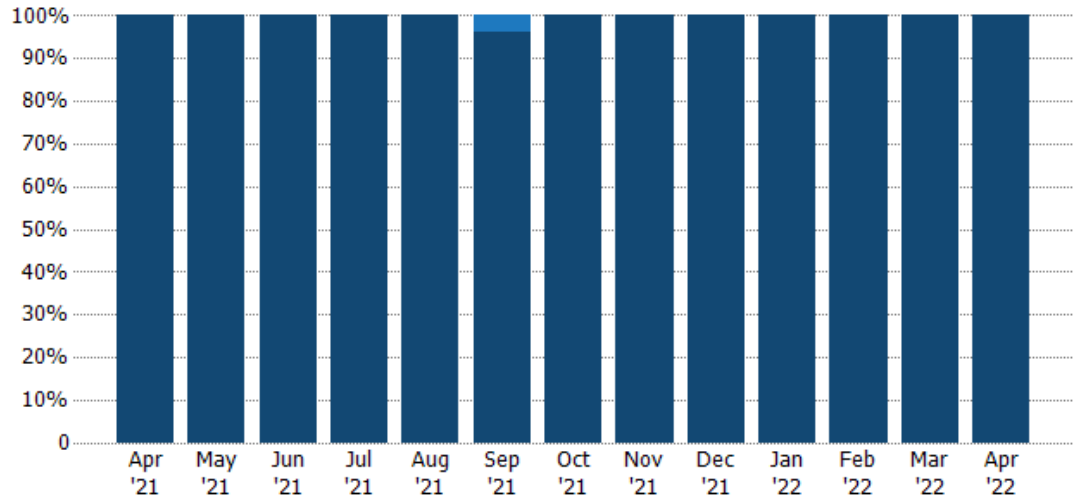
Current Year	\$5.87M	\$4.53M	\$8.65M	\$11.3M	\$12M	\$7.22M	\$7.89M	\$7.08M	\$7.53M	\$5.16M	\$4.82M	\$5.95M	\$2.74M
Prior Year	\$3.29M	\$4.62M	\$6.01M	\$7.66M	\$11.8M	\$12.7M	\$10.1M	\$8.55M	\$5.62M	\$5.13M	\$2.85M	\$6.58M	\$5.87M
Percent Change from Prior Year	78%	-2%	44%	48%	2%	-43%	-22%	-17%	34%	1%	69%	-10%	-53%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



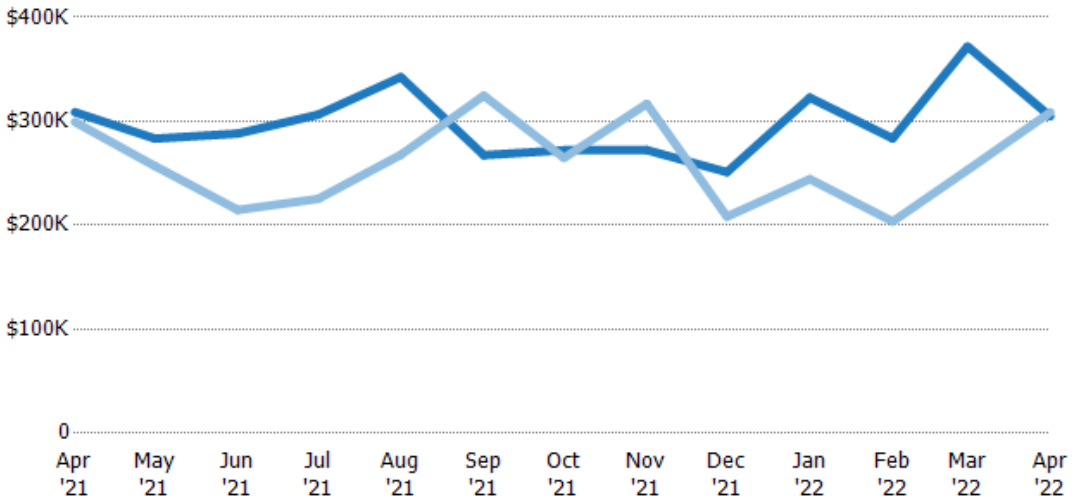
Condo/Townhouse	-	-	-	-	-	4%	-	-	-	-	-	-	-
Single Family Residence	100%	100%	100%	100%	100%	96%	100%	100%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$309K	\$283K	\$288K	\$306K	\$342K	\$267K	\$272K	\$272K	\$251K	\$323K	\$284K	\$372K	\$305K
Prior Year	\$299K	\$257K	\$215K	\$225K	\$268K	\$325K	\$265K	\$317K	\$208K	\$244K	\$204K	\$253K	\$309K
Percent Change from Prior Year	3%	10%	34%	36%	28%	-18%	3%	-14%	21%	32%	39%	47%	-1%

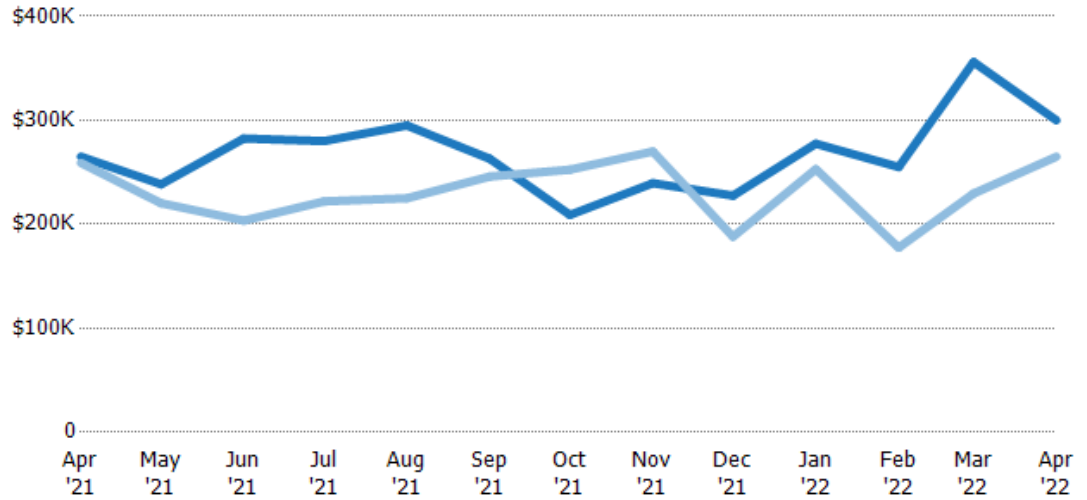
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$300K	13.2%
Apr '21	\$265K	2.3%
Apr '20	\$259K	-15.4%



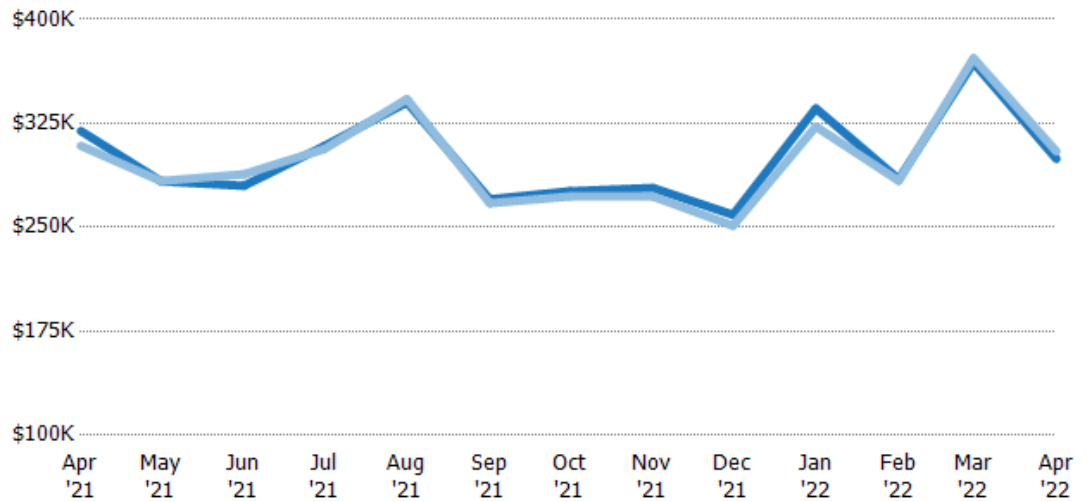
Current Year	\$265K	\$239K	\$283K	\$280K	\$295K	\$263K	\$209K	\$240K	\$228K	\$278K	\$255K	\$356K	\$300K
Prior Year	\$259K	\$220K	\$204K	\$222K	\$225K	\$246K	\$253K	\$270K	\$188K	\$253K	\$178K	\$230K	\$265K
Percent Change from Prior Year	2%	8%	39%	26%	31%	7%	-17%	-11%	21%	10%	44%	55%	13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



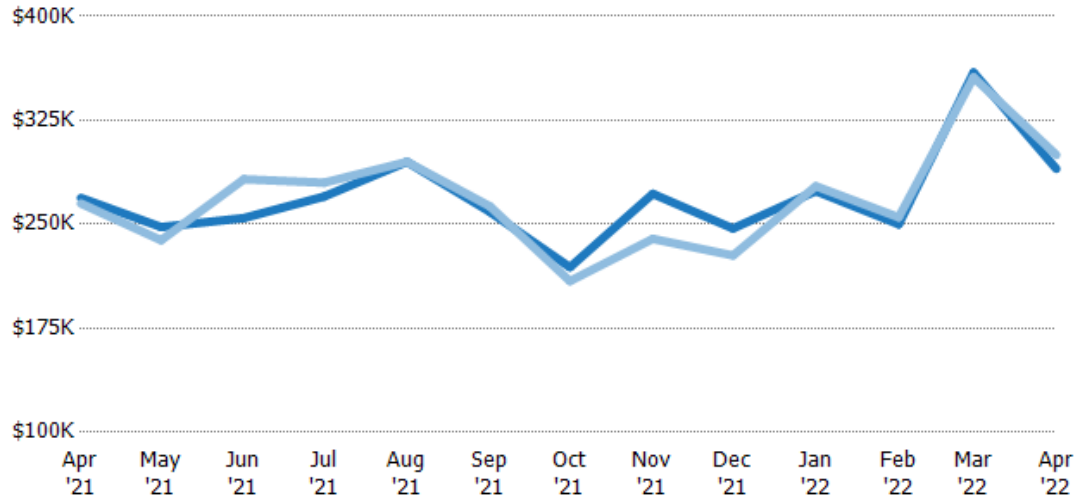
Avg List Price	\$319K	\$283K	\$280K	\$309K	\$340K	\$270K	\$276K	\$278K	\$259K	\$336K	\$285K	\$369K	\$299K
Avg Sales Price	\$309K	\$283K	\$288K	\$306K	\$342K	\$267K	\$272K	\$272K	\$251K	\$323K	\$284K	\$372K	\$305K
Avg Sales Price as a % of Avg List Price	97%	100%	103%	99%	101%	99%	99%	98%	97%	96%	100%	101%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

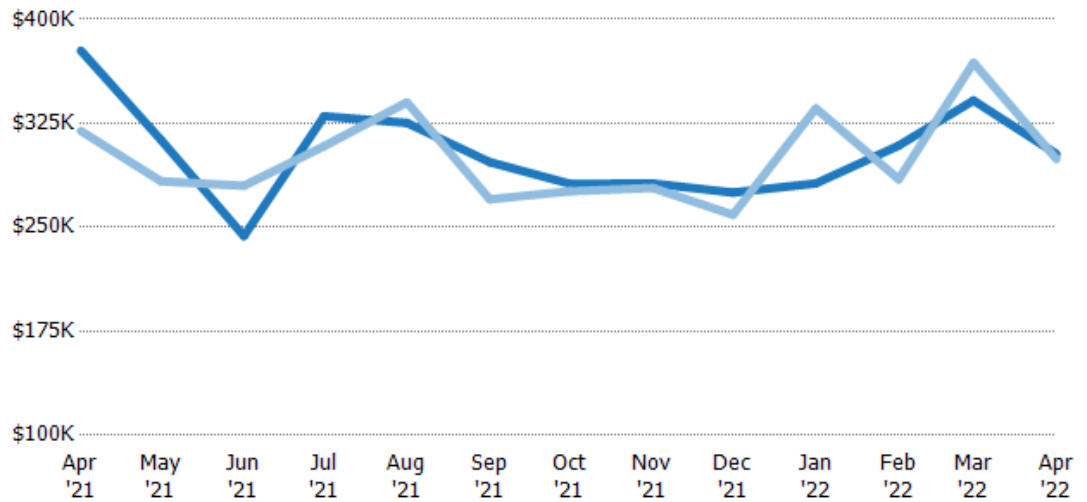


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

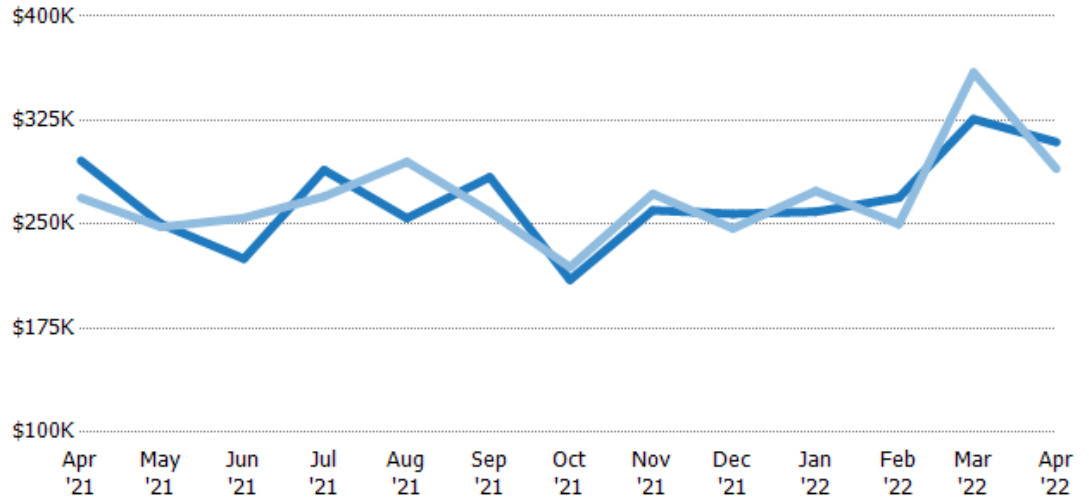


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
County: Orange County, Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$296K	\$250K	\$225K	\$289K	\$254K	\$284K	\$210K	\$260K	\$258K	\$259K	\$269K	\$326K	\$309K
Median Sales Price	\$269K	\$248K	\$255K	\$270K	\$295K	\$259K	\$219K	\$272K	\$247K	\$274K	\$250K	\$360K	\$290K
Med Sales Price as a % of Med Est Value	91%	99%	113%	93%	116%	91%	104%	105%	96%	106%	93%	110%	94%