

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	10	-60%	10	24	-58.3%
New Listing Volume	\$3,773,000	\$9,174,888	-58.9%	\$8,638,000	\$29,506,888	-70.7%
Active Listing Count	7	7	±	N/A	N/A	
Active Listing Volume	\$13,268,000	\$9,462,888	+40.2%	N/A	N/A	
Average Listing Price	\$1,895,429	\$1,351,841	+40.2%	\$3,066,000	\$1,383,854	+121.6%
Median Listing Price	\$989,000	\$1,150,000	-14%	\$2,100,231	\$1,369,600	+53.3%
Median Days in RPR	23	21	+9.5%	65.67	55	+19.4%
Months of Inventory	3.5	2.3	+50%	1.4	8.8	-83.5%
Absorption Rate	28.57%	42.86%	-14.3%	69.23%	11.43%	+57.8%
Sales Activity Charts Metrics						
New Pending Sales Count	—	8	—	7	21	-66.7%
New Pending Sales Volume	—	\$6,468,000	—	\$8,515,000	\$21,829,000	-61%
Pending Sales Count	1	15	-93.3%	N/A	N/A	
Pending Sales Volume	\$630,000	\$15,464,000	-95.9%	N/A	N/A	
Closed Sales Count	1	3	-66.7%	6	9	-33.3%
Closed Sales Volume	\$735,000	\$2,772,000	-73.5%	\$7,900,000	\$8,650,000	-8.7%
Average Sales Price	\$735,000	\$924,000	-20.5%	\$1,316,667	\$961,111	+37%
Median Sales Price	\$735,000	\$625,000	+17.6%	\$1,298,333	\$593,667	+118.7%

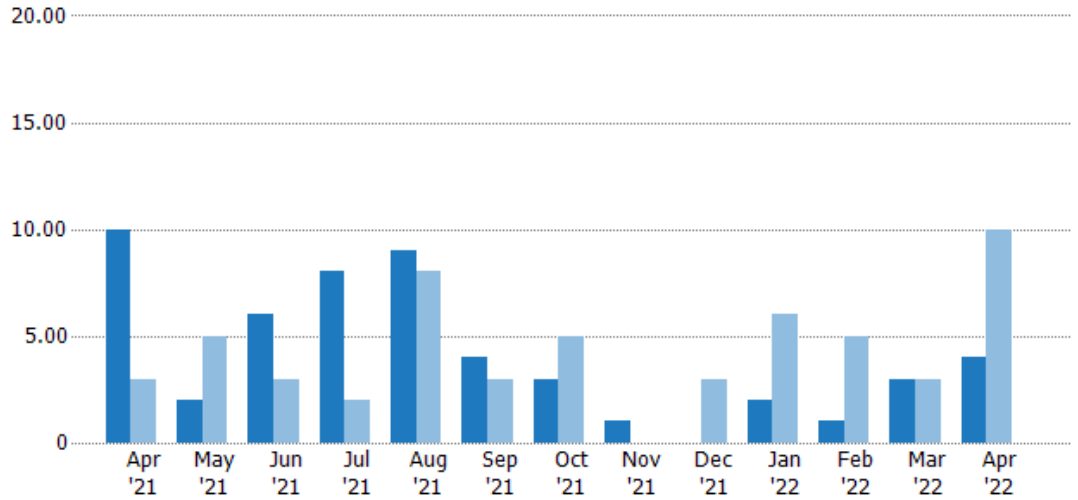
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Norwich, VT 05055

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	10	2	6	8	9	4	3	1	-	2	1	3	4
Prior Year	3	5	3	2	8	3	5	-	3	6	5	3	10
Percent Change from Prior Year	233%	-60%	100%	300%	13%	33%	-40%	100%	-100%	-67%	-80%	0%	-60%

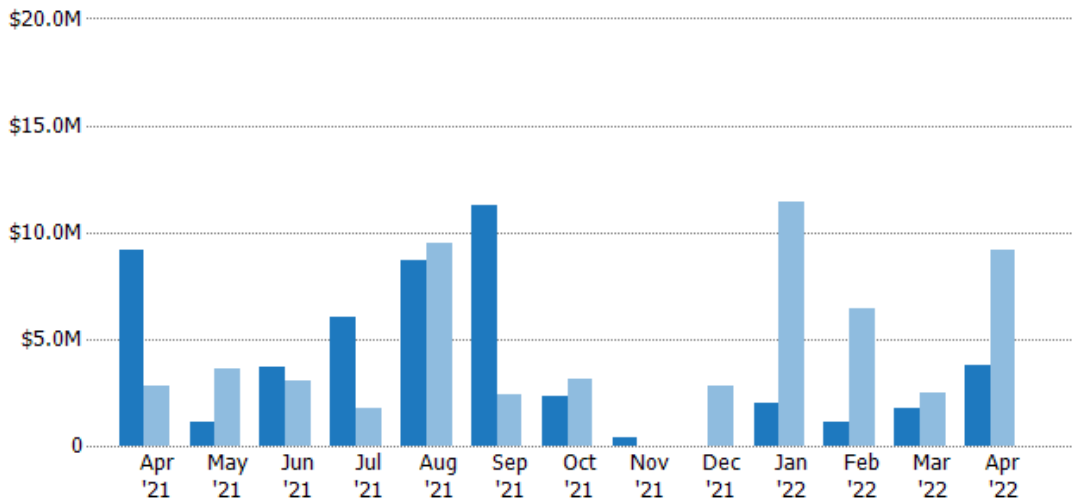
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Norwich, VT 05055

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$9.17M	\$1.15M	\$3.65M	\$6.05M	\$8.69M	\$11.2M	\$2.31M	\$419K	-	\$2.02M	\$1.1M	\$1.76M	\$3.77M
Prior Year	\$2.83M	\$3.58M	\$3.04M	\$1.77M	\$9.51M	\$2.43M	\$3.12M	-	\$2.8M	\$11.4M	\$6.44M	\$2.47M	\$9.17M
Percent Change from Prior Year	225%	-68%	20%	241%	-9%	362%	-26%	100%	-100%	-82%	-83%	-29%	-59%

Active Listings

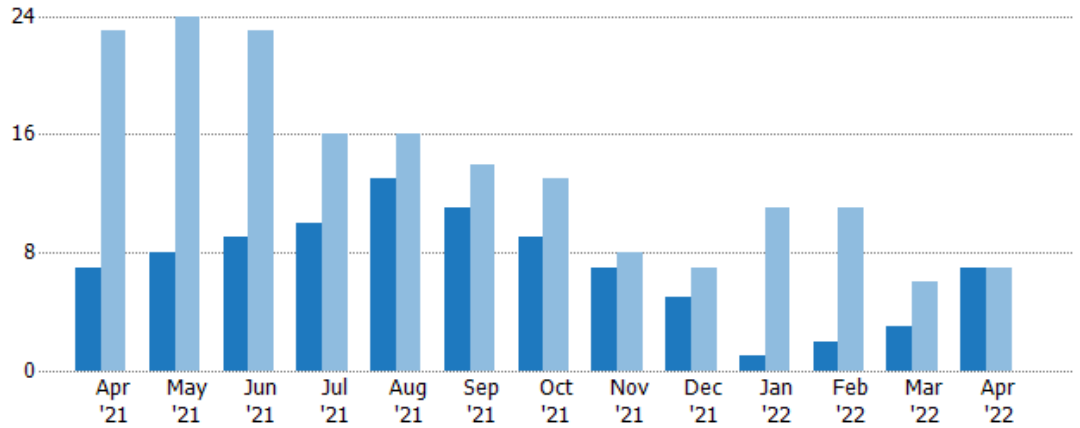
The number of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	7	0%
Apr '21	7	-69.6%
Apr '20	23	0%



Current Year	7	8	9	10	13	11	9	7	5	1	2	3	7
Prior Year	23	24	23	16	16	14	13	8	7	11	11	6	7
Percent Change from Prior Year	-70%	-67%	-61%	-38%	-19%	-21%	-31%	-13%	-29%	-91%	-82%	-50%	0%

Active Listing Volume

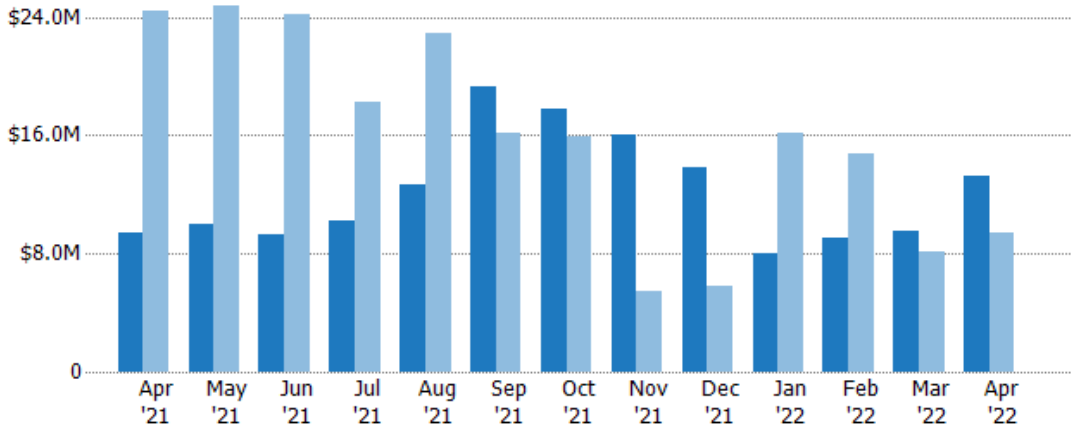
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$13.3M	40.2%
Apr '21	\$9.46M	-61.2%
Apr '20	\$24.4M	-20.1%



Current Year	\$9.46M	\$9.97M	\$9.32M	\$10.2M	\$12.6M	\$19.3M	\$17.8M	\$16M	\$13.8M	\$8M	\$9.1M	\$9.5M	\$13.3M
Prior Year	\$24.4M	\$24.8M	\$24.1M	\$18.3M	\$22.9M	\$16.1M	\$15.9M	\$5.42M	\$5.78M	\$16.1M	\$14.7M	\$8.11M	\$9.46M
Percent Change from Prior Year	-61%	-60%	-61%	-44%	-45%	20%	12%	195%	139%	-50%	-38%	17%	40%

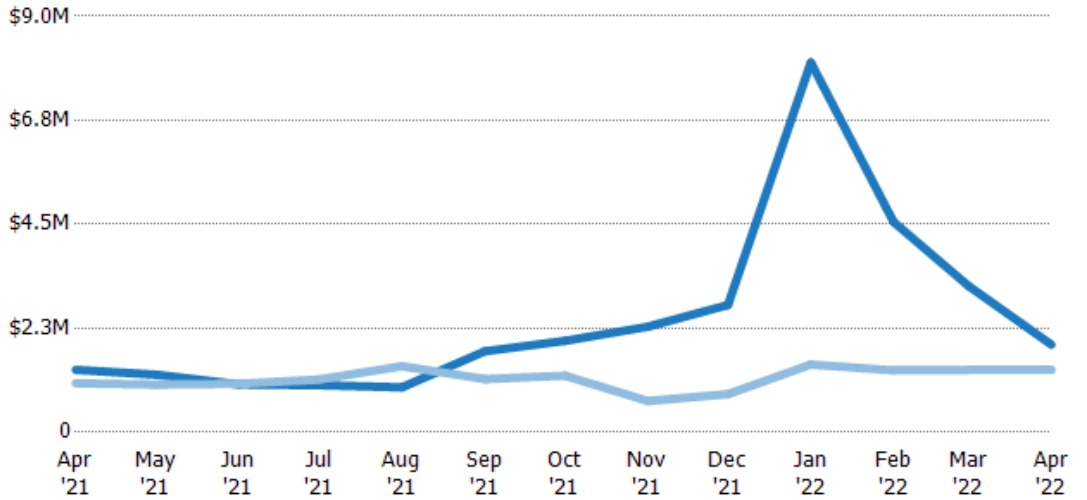
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '22	\$1.9M	40.2%
Apr '21	\$1.35M	27.4%
Apr '20	\$1.06M	-20.1%



Current Year	\$1.35M	\$1.25M	\$1.04M	\$1.02M	\$972K	\$1.75M	\$1.98M	\$2.28M	\$2.76M	\$8M	\$4.55M	\$3.17M	\$1.9M
Prior Year	\$1.06M	\$1.03M	\$1.05M	\$1.14M	\$1.43M	\$1.15M	\$1.22M	\$677K	\$825K	\$1.47M	\$1.34M	\$1.35M	\$1.35M
Percent Change from Prior Year	27%	21%	-1%	-11%	-32%	52%	62%	237%	234%	446%	239%	134%	40%

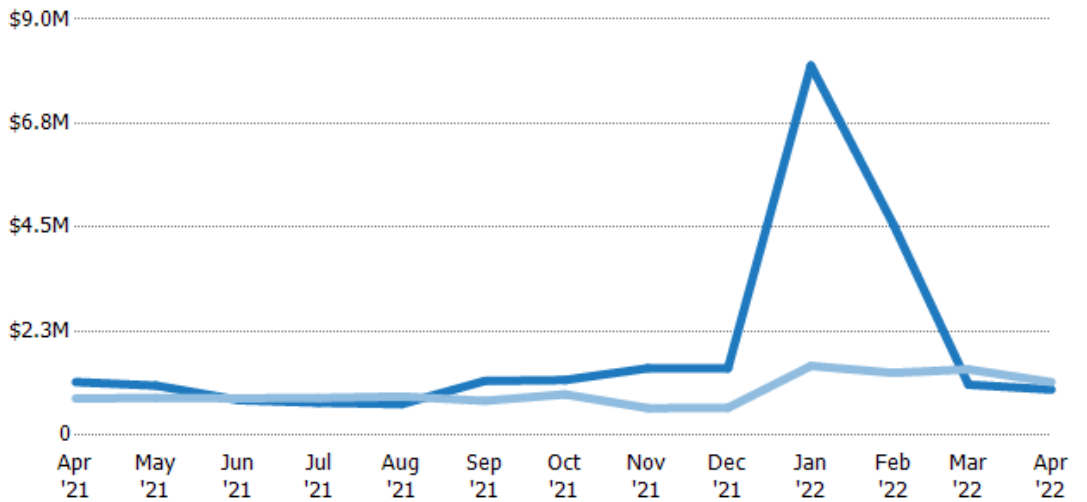
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '22	\$989K	-14%
Apr '21	\$1.15M	44.7%
Apr '20	\$795K	-29.6%



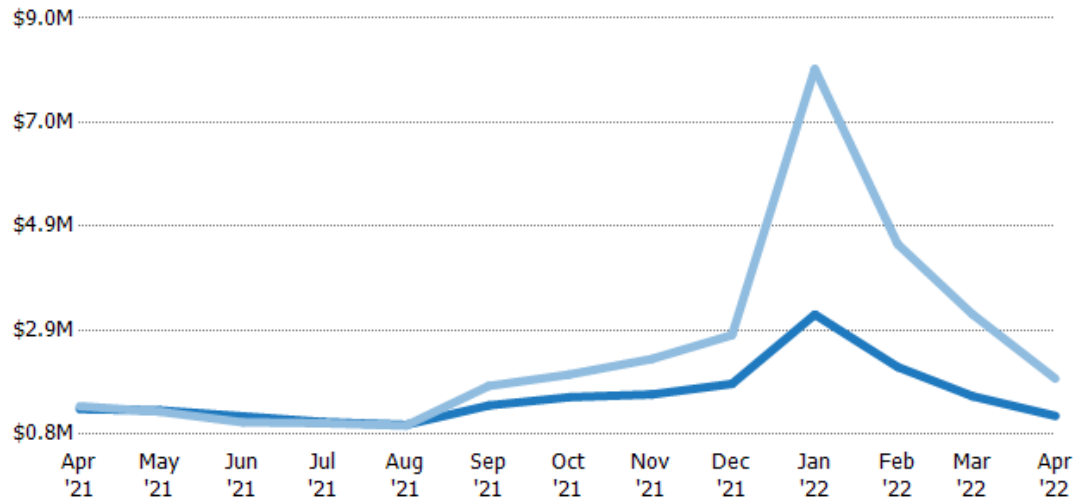
Current Year	\$1.15M	\$1.07M	\$759K	\$704K	\$675K	\$1.18M	\$1.2M	\$1.45M	\$1.45M	\$8M	\$4.55M	\$1.1M	\$989K
Prior Year	\$795K	\$809K	\$799K	\$807K	\$840K	\$745K	\$885K	\$586K	\$595K	\$1.5M	\$1.35M	\$1.42M	\$1.15M
Percent Change from Prior Year	45%	33%	-5%	-13%	-20%	58%	35%	147%	144%	434%	237%	-23%	-14%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family

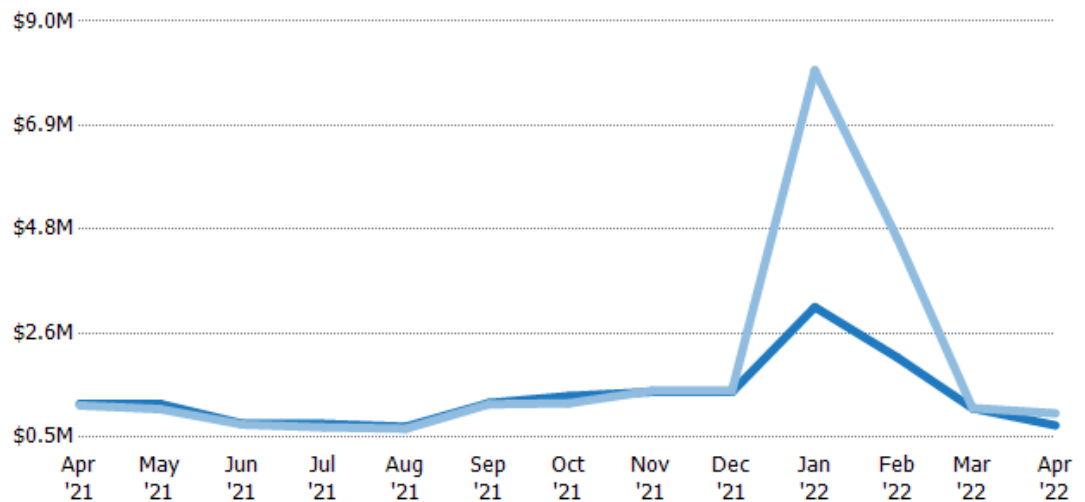


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



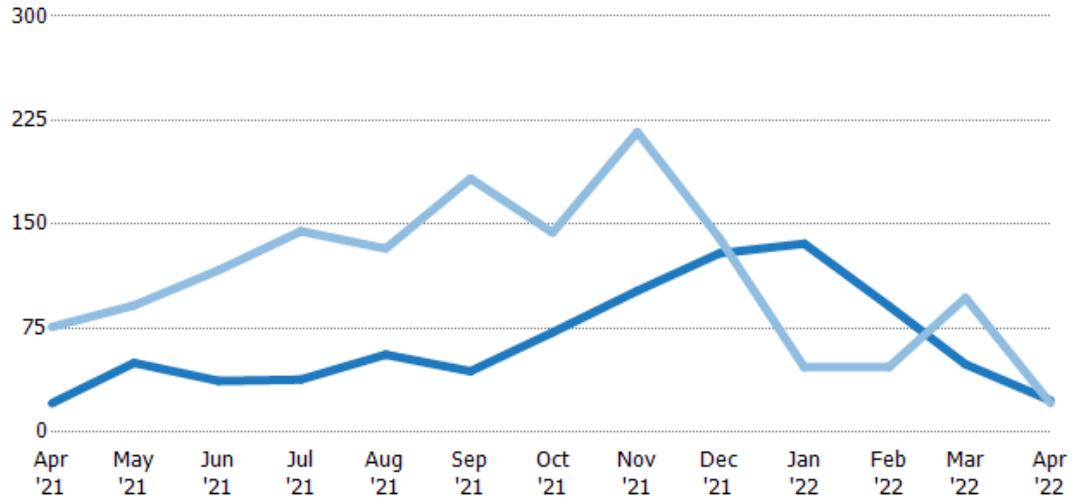
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	23	9.5%
Apr '21	21	-72.4%
Apr '20	76	11.8%



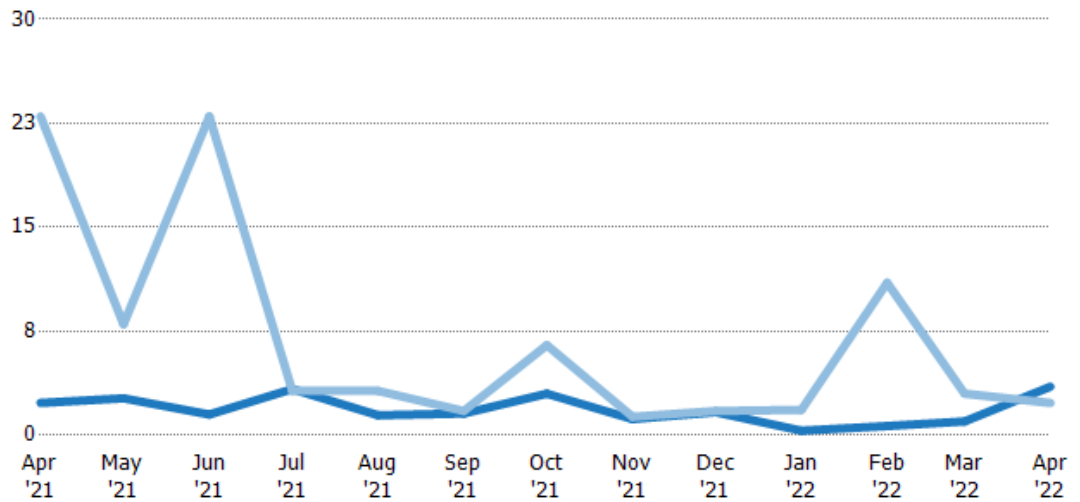
Current Year	21	50	37	38	56	44	72	102	129	136	91	49	23
Prior Year	76	91.5	117	145	133	183	144	217	140	47	47	97	21
Percent Change from Prior Year	-72%	-45%	-68%	-74%	-58%	-76%	-50%	-53%	-8%	189%	94%	-49%	10%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	2.33	2.67	1.5	3.33	1.44	1.57	3	1.17	1.67	0	0	1	3.5
Prior Year	23	8	23	3.2	3.2	1.75	6.5	1.33	1.75	1.83	11	3	2.33
Percent Change from Prior Year	-90%	-67%	-93%	4%	-55%	-10%	-54%	-13%	-5%	-82%	-100%	-67%	50%

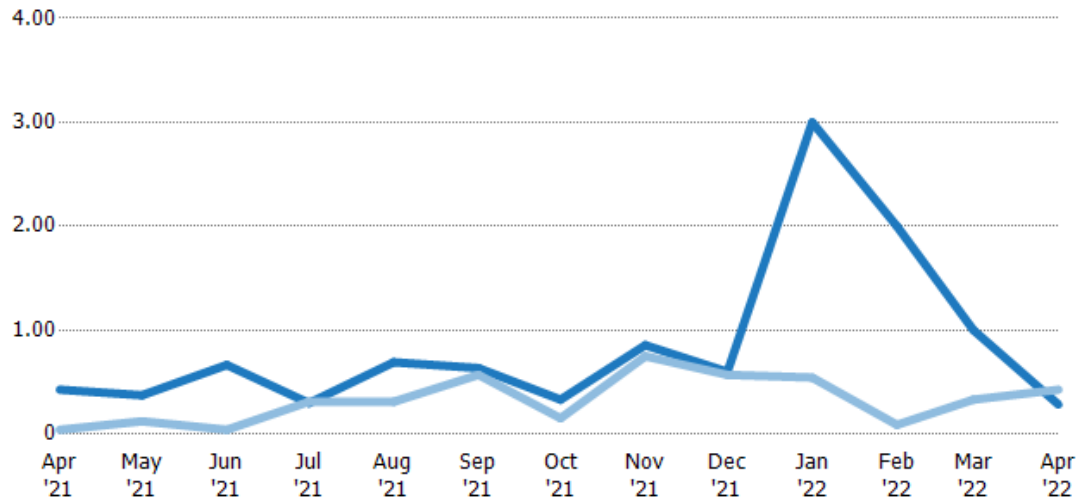
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Norwich, VT 05055

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	43%	38%	67%	30%	69%	64%	33%	86%	60%	300%	200%	100%	29%
Prior Year	4%	13%	4%	31%	31%	57%	15%	75%	57%	55%	9%	33%	43%
Change from Prior Year	-39%	-25%	-62%	1%	-38%	-6%	-18%	-11%	-3%	-245%	9%	-67%	14%

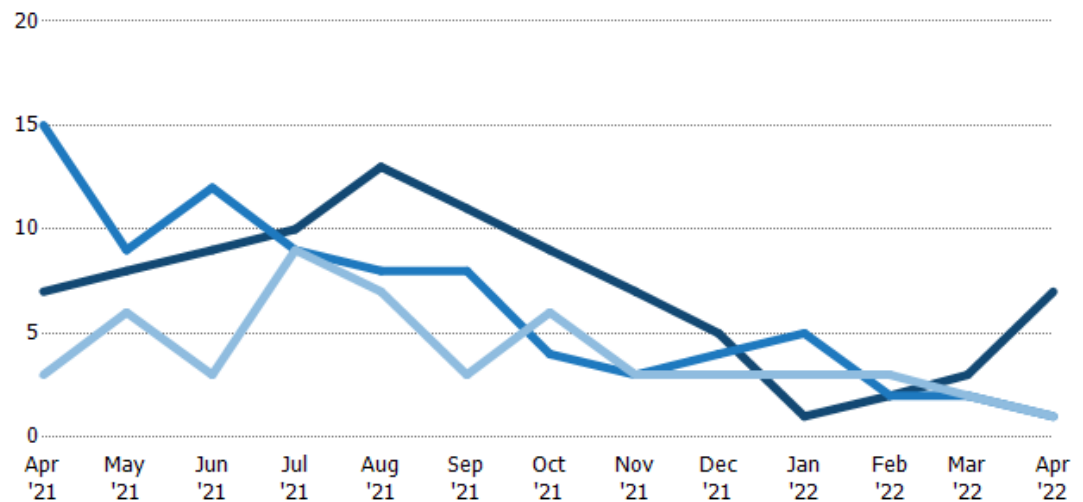
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Norwich, VT 05055

Property Type:
Condo/Townhouse/Apt., Single
Family



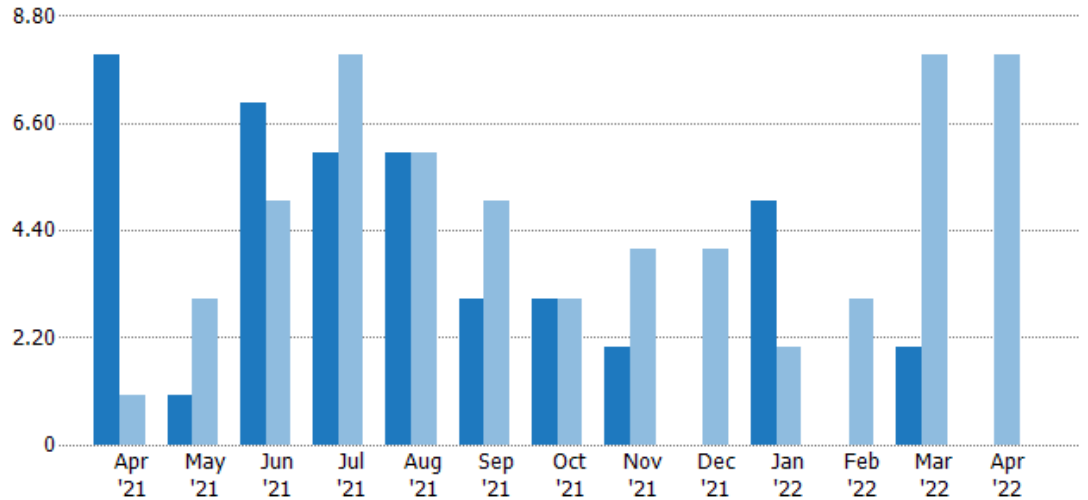
Active	7	8	9	10	13	11	9	7	5	1	2	3	7
Pending	15	9	12	9	8	8	4	3	4	5	2	2	1
Sold	3	6	3	9	7	3	6	3	3	3	3	2	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



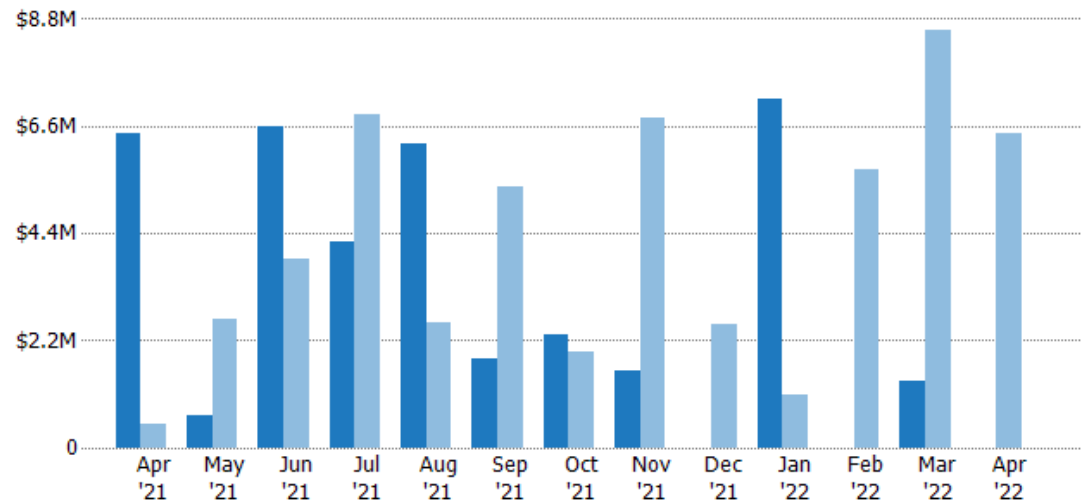
Current Year	8	1	7	6	6	3	3	2	-	5	-	2	-
Prior Year	1	3	5	8	6	5	3	4	4	2	3	8	8
Percent Change from Prior Year	700%	-67%	40%	-25%	0%	-40%	0%	-50%	-100%	150%	-100%	-75%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



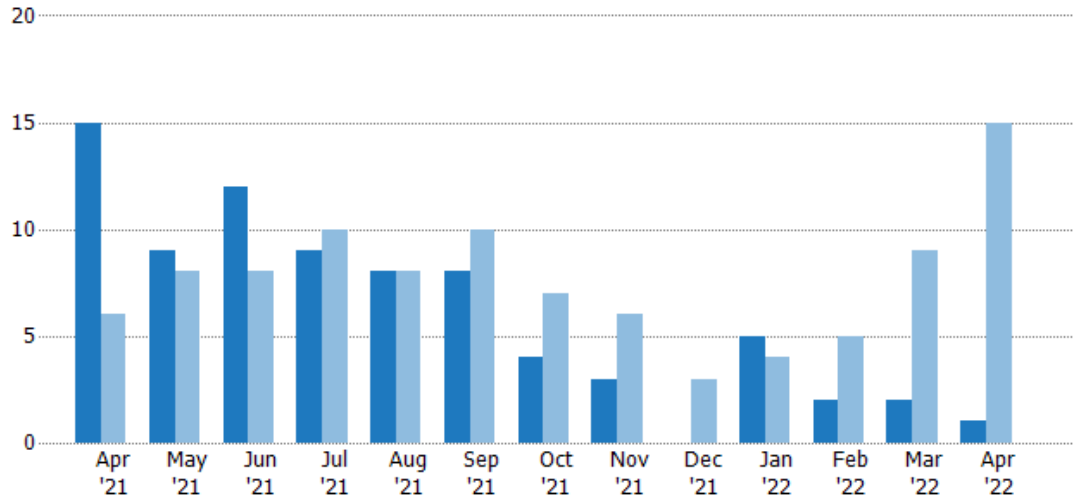
Current Year	\$6.47M	\$650K	\$6.59M	\$4.23M	\$6.23M	\$1.82M	\$2.31M	\$1.59M	-	\$7.16M	-	\$1.36M	-
Prior Year	\$500K	\$2.65M	\$3.87M	\$6.83M	\$2.59M	\$5.37M	\$1.96M	\$6.78M	\$2.52M	\$1.08M	\$5.72M	\$8.56M	\$6.47M
Percent Change from Prior Year	1,194%	-75%	71%	-38%	141%	-66%	18%	-77%	-100%	564%	-100%	-84%	-100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



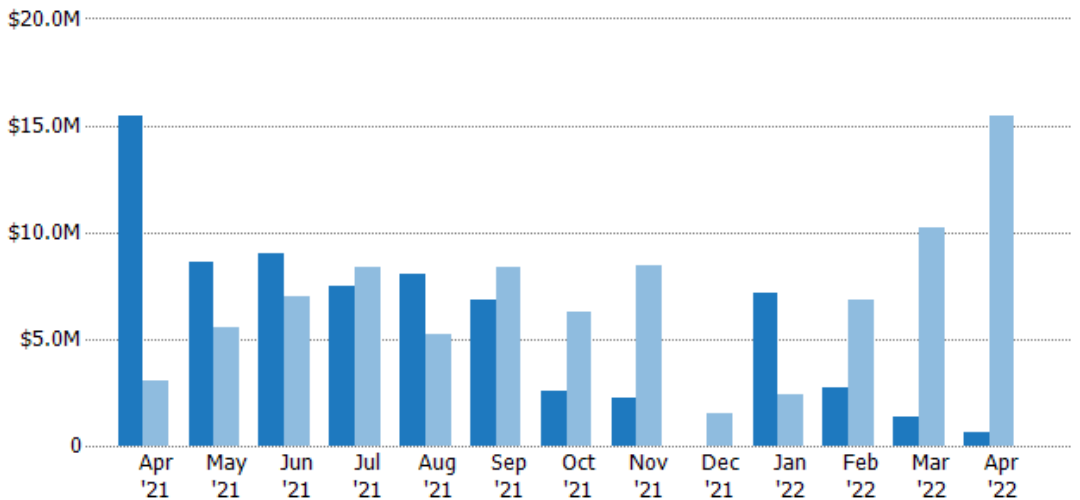
Current Year	15	9	12	9	8	8	4	3	-	5	2	2	1
Prior Year	6	8	8	10	8	10	7	6	3	4	5	9	15
Percent Change from Prior Year	150%	13%	50%	-10%	0%	-20%	-43%	-50%	-100%	25%	-60%	-78%	-93%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



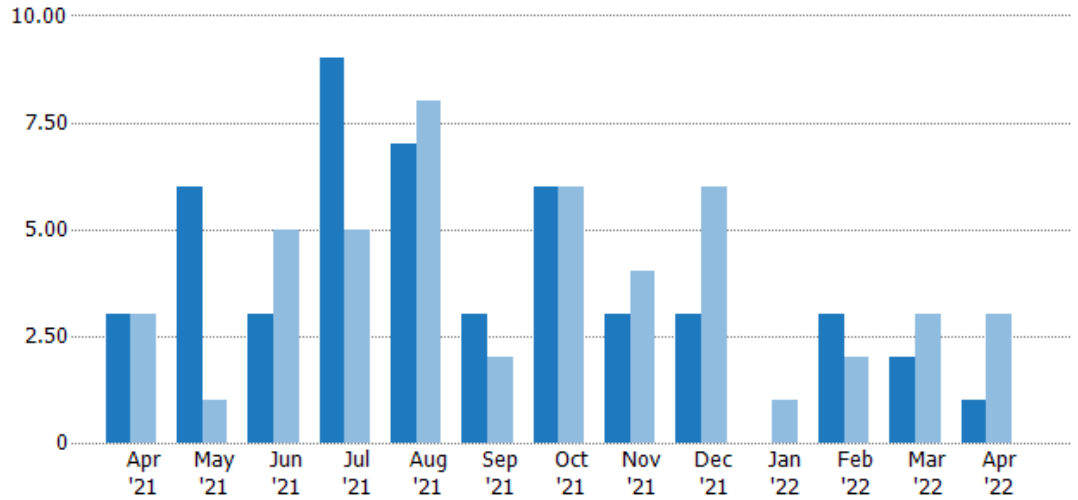
Current Year	\$15.5M	\$8.6M	\$9.04M	\$7.51M	\$8.08M	\$6.82M	\$2.55M	\$2.23M	-	\$7.16M	\$2.71M	\$1.36M	\$630K
Prior Year	\$3.08M	\$5.52M	\$6.98M	\$8.33M	\$5.18M	\$8.39M	\$6.26M	\$8.45M	\$1.51M	\$2.36M	\$6.8M	\$10.2M	\$15.5M
Percent Change from Prior Year	402%	56%	30%	-10%	56%	-19%	-59%	-74%	-100%	203%	-60%	-87%	-96%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



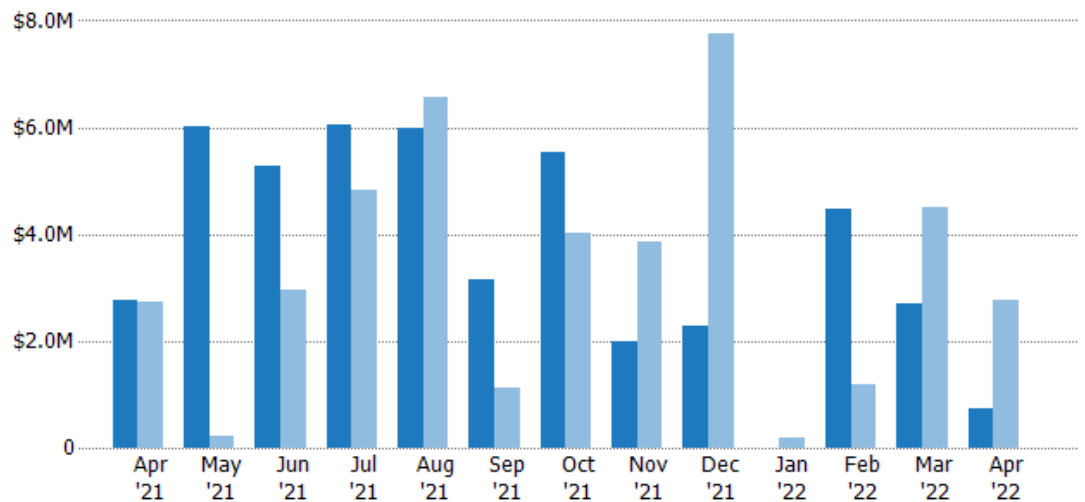
Current Year	3	6	3	9	7	3	6	3	3	-	3	2	1
Prior Year	3	1	5	5	8	2	6	4	6	1	2	3	3
Percent Change from Prior Year	0%	500%	-40%	80%	-13%	50%	0%	-25%	-50%	-100%	50%	-33%	-67%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



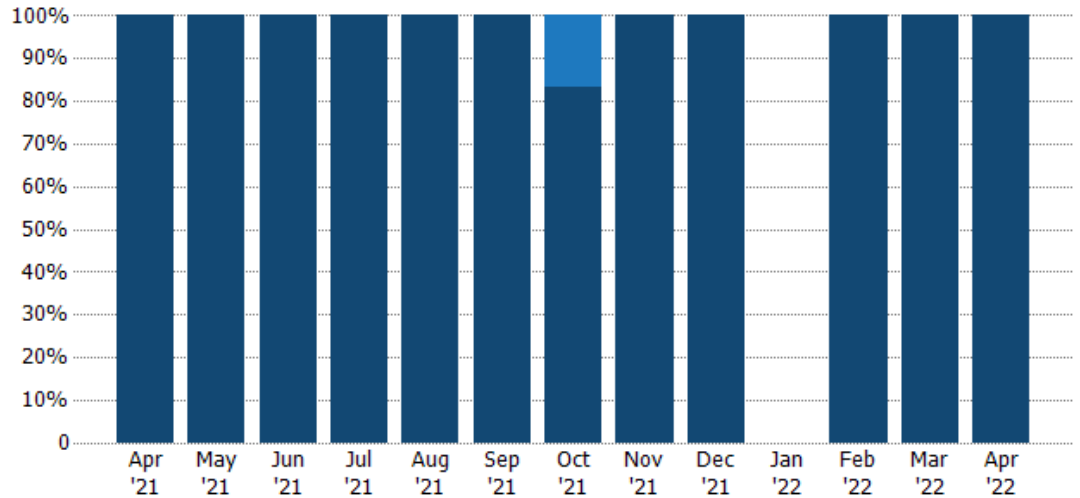
Current Year	\$2.77M	\$6.02M	\$5.29M	\$6.04M	\$5.99M	\$3.16M	\$5.52M	\$2M	\$2.28M	-	\$4.46M	\$2.71M	\$735K
Prior Year	\$2.73M	\$210K	\$2.97M	\$4.83M	\$6.57M	\$1.14M	\$4.02M	\$3.86M	\$7.76M	\$198K	\$1.19M	\$4.5M	\$2.77M
Percent Change from Prior Year	2%	2,767%	78%	25%	-9%	178%	37%	-48%	-71%	-100%	276%	-40%	-73%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



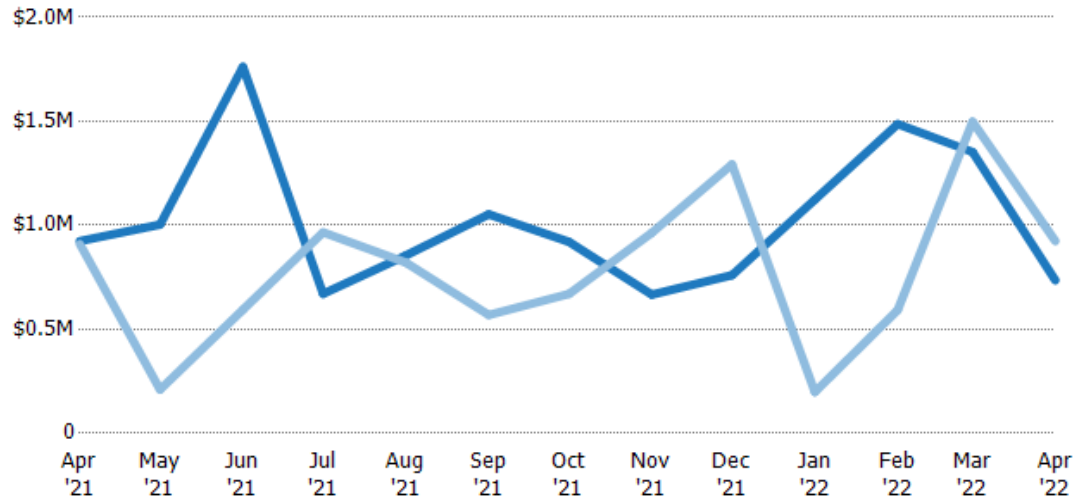
Condo/Townhouse	-	-	-	-	-	-	17%	-	-	-	-	-	-
Single Family Residence	100%	100%	100%	100%	100%	100%	83%	100%	100%	-	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



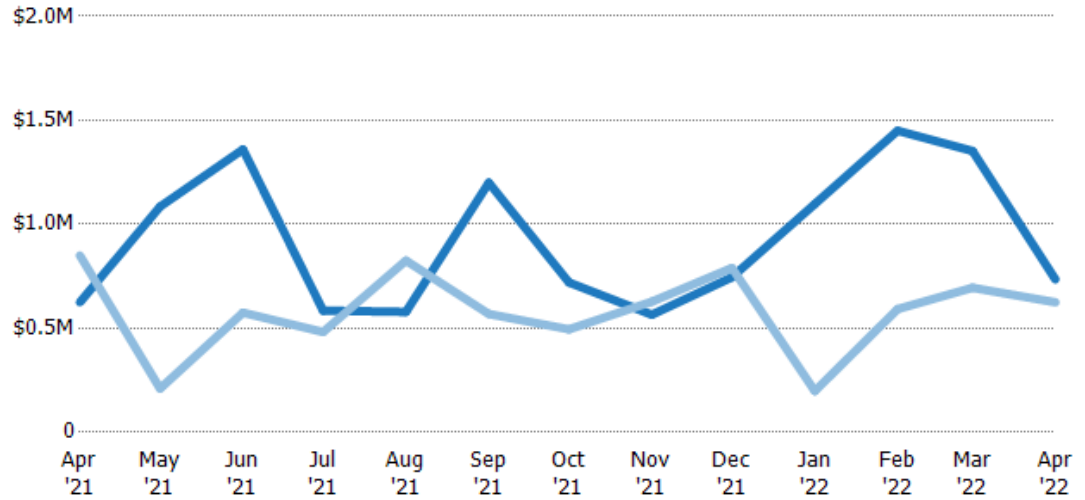
Current Year	\$924K	\$1M	\$1.76M	\$671K	\$855K	\$1.05M	\$920K	\$667K	\$760K	\$1.12M	\$1.49M	\$1.35M	\$735K
Prior Year	\$910K	\$210K	\$594K	\$966K	\$821K	\$569K	\$670K	\$964K	\$1.29M	\$198K	\$593K	\$1.5M	\$924K
Percent Change from Prior Year	2%	378%	196%	-31%	4%	85%	37%	-31%	-41%	-100%	151%	-10%	-20%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



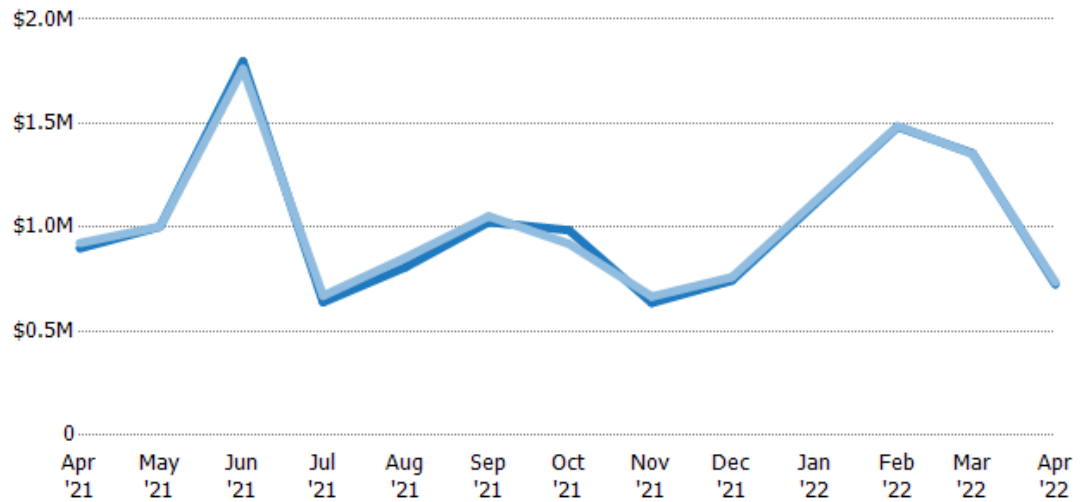
Current Year	\$625K	\$1.09M	\$1.36M	\$585K	\$579K	\$1.2M	\$721K	\$565K	\$746K	\$1.1M	\$1.45M	\$1.35M	\$735K
Prior Year	\$850K	\$210K	\$575K	\$482K	\$826K	\$569K	\$495K	\$628K	\$790K	\$198K	\$593K	\$695K	\$625K
Percent Change from Prior Year	-26%	417%	137%	21%	-30%	111%	46%	-10%	-6%	-100%	145%	95%	18%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



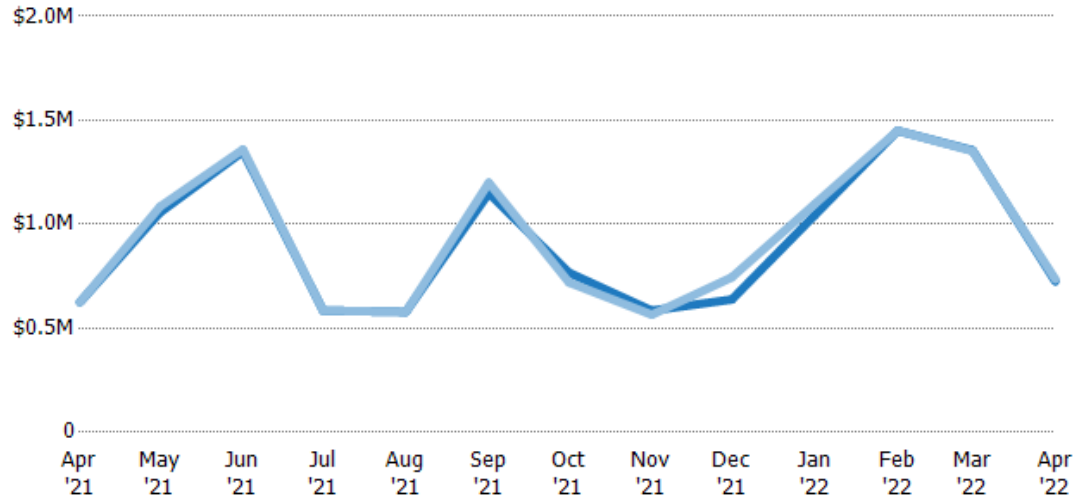
Avg List Price	\$899K	\$1M	\$1.8M	\$640K	\$809K	\$1.02M	\$986K	\$636K	\$744K	\$1.11M	\$1.48M	\$1.36M	\$725K
Avg Sales Price	\$924K	\$1M	\$1.76M	\$671K	\$855K	\$1.05M	\$920K	\$667K	\$760K	\$1.12M	\$1.49M	\$1.35M	\$735K
Avg Sales Price as a % of Avg List Price	103%	100%	98%	105%	106%	103%	93%	105%	102%	101%	100%	100%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



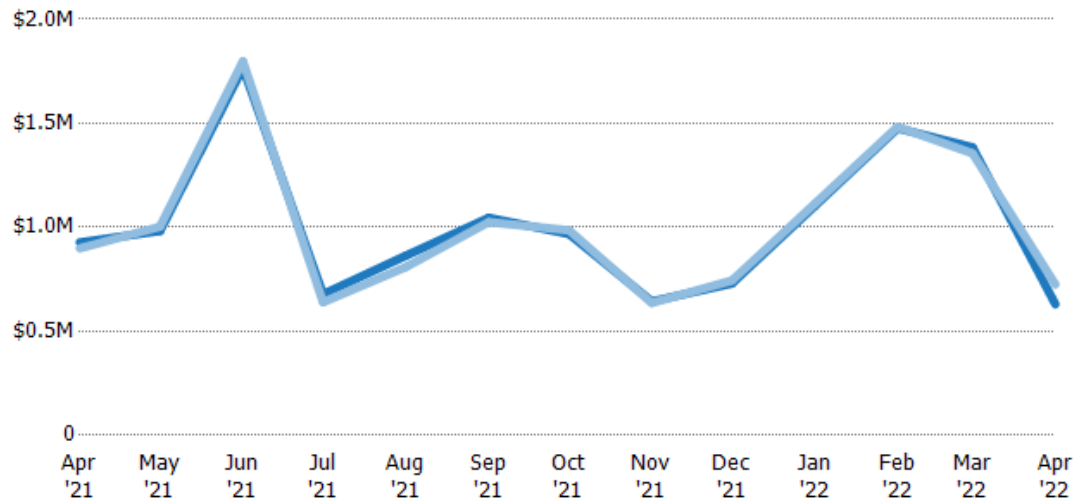
Median List Price	\$625K	\$1.06M	\$1.35M	\$585K	\$579K	\$1.15M	\$767K	\$585K	\$639K	\$1.04M	\$1.45M	\$1.36M	\$725K
Median Sales Price	\$625K	\$1.09M	\$1.36M	\$585K	\$579K	\$1.2M	\$721K	\$565K	\$746K	\$1.1M	\$1.45M	\$1.35M	\$735K
Med Sales Price as a % of Med List Price	100%	103%	101%	100%	100%	104%	94%	97%	117%	108%	100%	100%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
Property Type:
Condo/Townhouse/Apt., Single
Family



Avg Est Value	\$927K	\$982K	\$1.77M	\$678K	\$864K	\$1.05M	\$968K	\$643K	\$730K	\$1.1M	\$1.48M	\$1.38M	\$630K
Avg Sales Price	\$899K	\$1M	\$1.8M	\$640K	\$809K	\$1.02M	\$986K	\$636K	\$744K	\$1.11M	\$1.48M	\$1.36M	\$725K
Avg Sales Price as a % of Avg Est Value	97%	102%	102%	94%	94%	98%	102%	99%	102%	101%	100%	98%	115%

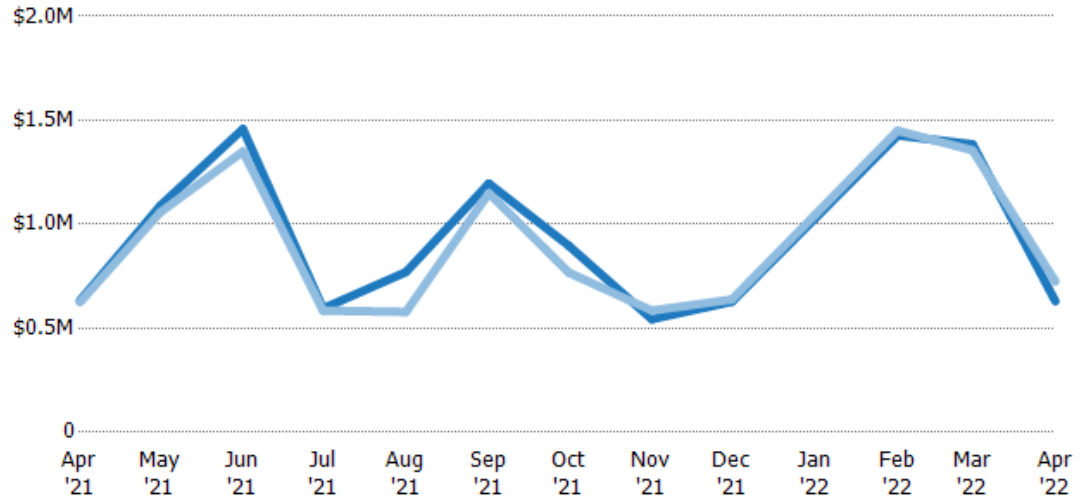
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055

Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$632K	\$1.09M	\$1.46M	\$595K	\$770K	\$1.2M	\$896K	\$544K	\$628K	\$1.03M	\$1.43M	\$1.38M	\$630K
Median Sales Price	\$625K	\$1.06M	\$1.35M	\$585K	\$579K	\$1.15M	\$767K	\$585K	\$639K	\$1.04M	\$1.45M	\$1.36M	\$725K
Med Sales Price as a % of Med Est Value	99%	97%	93%	98%	75%	96%	86%	108%	102%	102%	102%	98%	115%