Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	5	+20%	27	16	+68.8%
New Listing Volume	\$1,822,000	\$827,500	+120.2%	\$6,246,200	\$2,439,900	+156%
Active Listing Count	16	17	-5.9%	NA	N/A	
Active Listing Volume	\$3,999,500	\$2,675,199	+49.5%	NA	N/A	
Average Listing Price	\$249,969	\$157,365	+58.8%	\$229,690	\$163,045	+40.9%
Median Listing Price	\$253,750	\$145,000	+75%	\$209,422	\$146,312	+43.1%
Median Daysin RPR	64.5	184	-64.9%	30.26	150.7	-79.9%
Months of Inventory	4	17	-76.5%	2.5	4.7	-46.9%
Absorption Rate	25%	5.88%	+19.1%	40%	21.25%	+18.8%
Sales Activity Charts Metrics						
New Pending Sales Count	1	9	-88.9%	13	27	-51.9%
New Pending Sales Volume	\$125,000	\$1,319,300	-90.5%	\$2,711,000	\$5,058,999	-46.4%
Pending Sales Count	2	14	-85.7%	NA	N/A	
Pending Sales Volume	\$317,500	\$2,028,600	-84.3%	N/A	NA	
Cloæd Sales Count	5	9	-44.4%	25	20	+25%
Closed Sales Volume	\$994,000	\$2,025,850	-50.9%	\$5,286,760	\$4,896,250	+8%
Average Sales Price	\$198,800	\$225,094	-11.7%	\$211,470	\$244,812	-13.6%
Median Sales Price	\$164,500	\$153,750	+7%	\$201,556	\$178,488	+12.9%





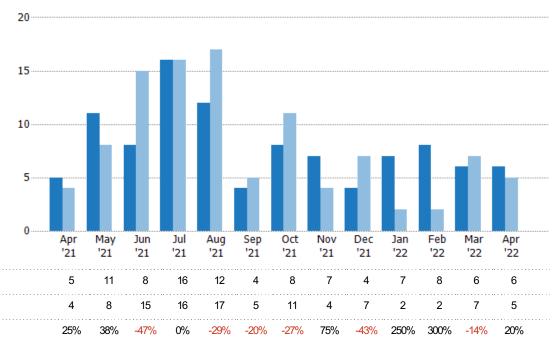


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Apr '22	6	20%
Apr '21	5	25%
Apr '20	4	125%



New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

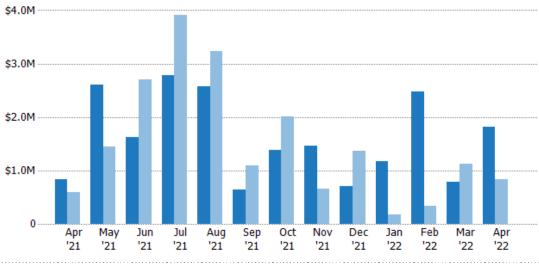
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$1.82M	120.2%
Apr '21	\$828K	39%
Apr '20	\$595K	219.7%



 Current Year
 \$828K
 \$2.61M
 \$1.63M
 \$2.78M
 \$2.58M
 \$644K
 \$1.39M
 \$1.47M
 \$698K
 \$1.17M
 \$2.48M
 \$780K
 \$1.82M

 Prior Year
 \$595K
 \$1.44M
 \$2.71M
 \$3.9M
 \$3.23M
 \$1.09M
 \$2.01M
 \$650K
 \$1.37M
 \$168K
 \$328K
 \$1.12M
 \$828K

 Percent Change from Prior Year
 39%
 81%
 -40%
 -29%
 -20%
 -41%
 -31%
 126%
 -49%
 598%
 656%
 -30%
 120%





Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Apr '22	16	-5.9%
Apr '21	17	-51.4%
Apr '20	35	31.4%



Active Listing Volume

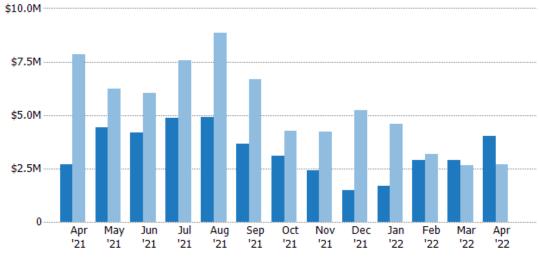
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Apr '22	\$4M	49.5%
Apr '21	\$2.68M	-65.8%
Apr '20	\$7.83M	24.9%





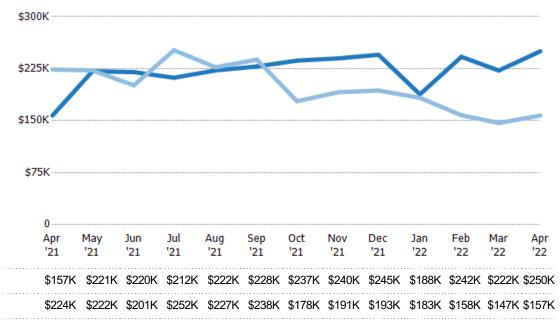


Average Listing Price

The average listing price of active residential listings at the end of each month.







33%

3%

53%

Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

-30%

-1%

9%

-16%

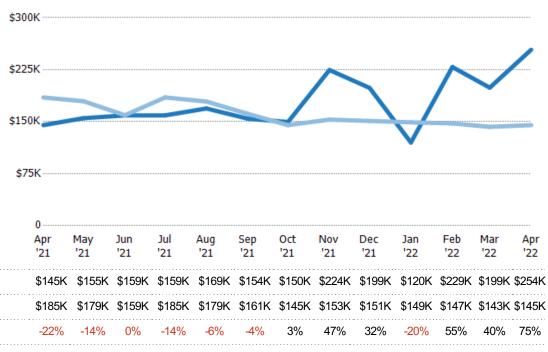
Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$254K	75%
Apr '21	\$145K	-21.6%
Apr '20	\$185K	5.4%

Percent Change from Prior Year



Current Year

Prior Year

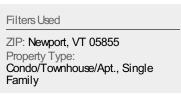
Avg Est Value

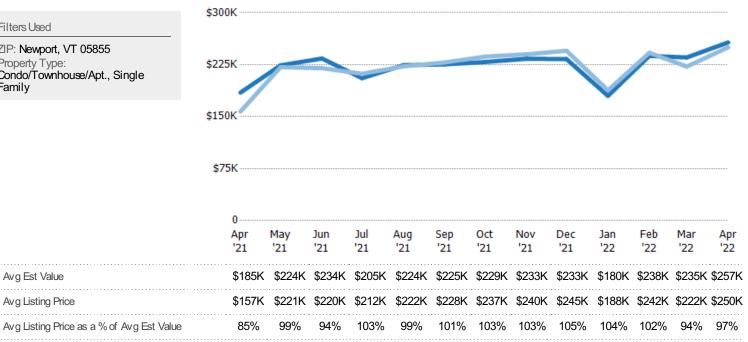
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

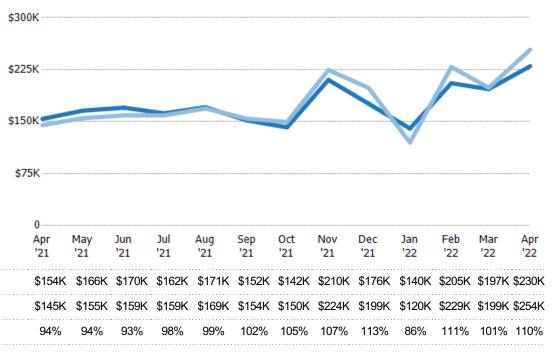




Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value

Median Listing Price

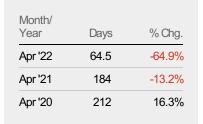
Med Listing Price as a % of Med Est Value



Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Apr '22	4	-76.5%
Apr '21	17	142.9%
Apr '20	7	119%

Percent Change from Prior Year

15												
0	May	Jun	Jul	Aug	Sep			Dec	Jan	Feb		
Apr '21	'21	'21	'21	'21	'21	0ct '21	Nov '21	'21	'22	'22	Mar '22	Apr '22
'21	'21	'21	'21	'21	'21	'21	'21 1.25	'21	'22	'22	'22	'22

Current Year
Prior Year

Current Year

Prior Year

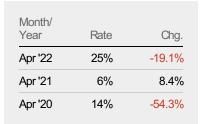
Change from Prior Year

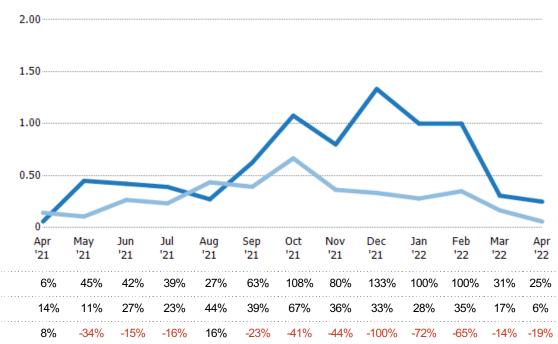
Market Data Report

Absorption Rate

The percentage of inventory sold per month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family

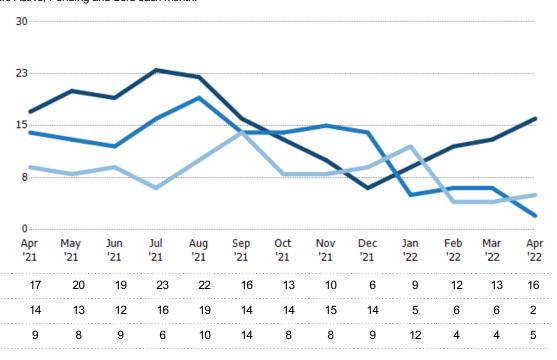




Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending

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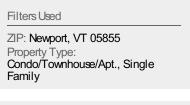
Current Year

Prior Year

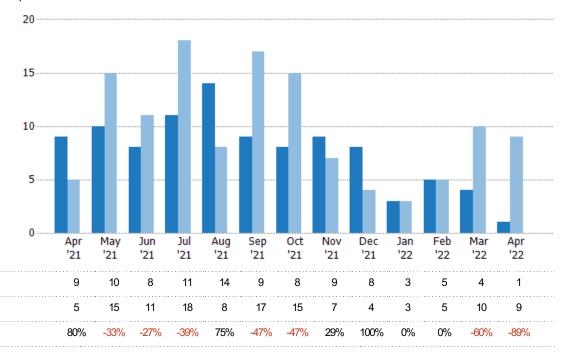
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Apr '22	1	-88.9%
Apr '21	9	80%
Apr '20	5	-20%



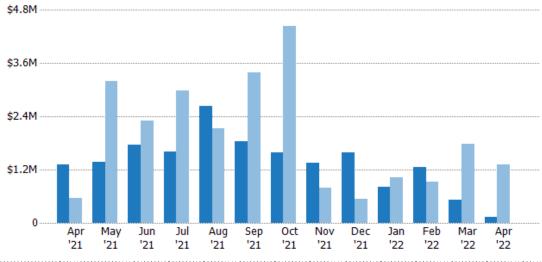
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family

Percent Change from Prior Year

Month/ Year	Volume	% Chg.
Apr '22	\$125K	-90.5%
Apr '21	\$1.32M	139.1%
Apr '20	\$552K	9.6%



Current Year \$1.32M \$1.37M \$1.76M \$1.61M \$2.64M \$1.85M \$1.58M \$1.35M \$1.6M \$809K \$1.26M \$515K \$125K \$552K \$3.2M \$2.31M \$2.99M \$2.12M \$3.39M \$4.44M \$788K \$548K \$1.02M \$929K \$1.79M \$1.32M Prior Year 139% -24% -46% 24% -45% -64% Percent Change from Prior Year



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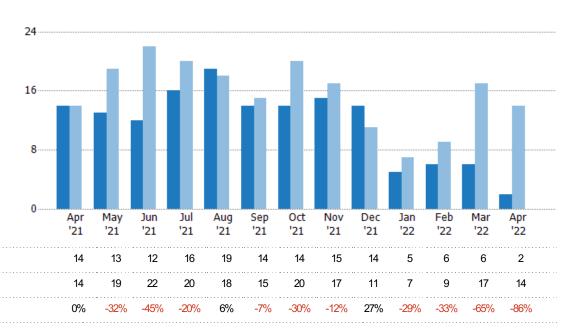


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Apr '22	2	-85.7%
Apr '21	14	0%
Apr '20	14	-28.6%



Pending Sales Volume

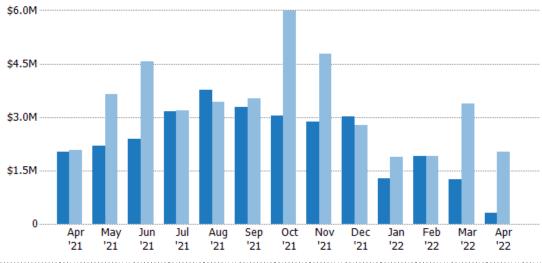
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Apr '22	\$318K	-84.3%
Apr '21	\$2.03M	-2.2%
Apr '20	\$2.07M	-21.7%







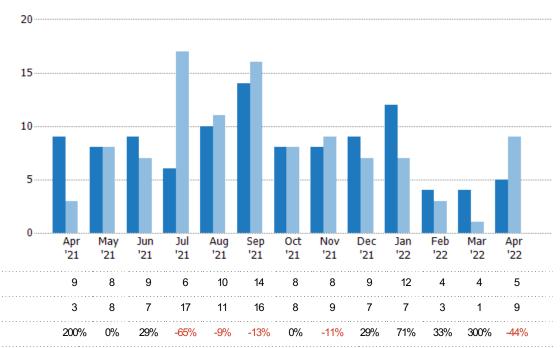


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Apr '22	5	-44.4%
Apr '21	9	200%
Apr '20	3	66.7%



Closed Sales Volume

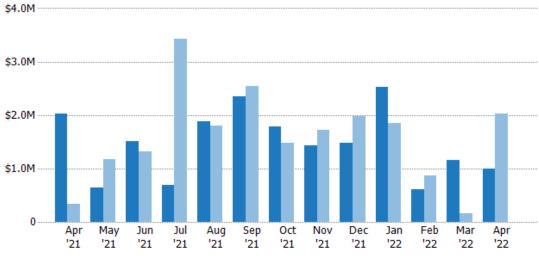
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Apr '22	\$994K	-50.9%
Apr '21	\$2.03M	492.2%
Apr '20	\$342K	47.1%



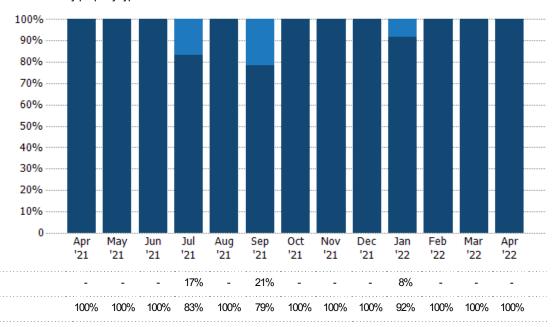




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



Average Sales Price

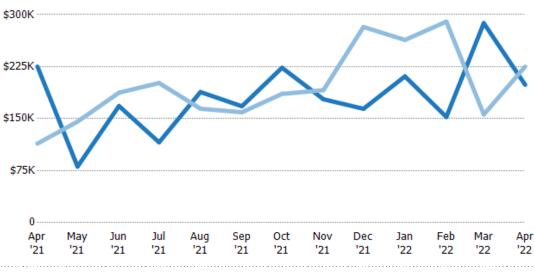
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$199K	-11.7%
Apr '21	\$225K	97.4%
Apr '20	\$114K	-11.7%



Current Year	\$225K	\$80.8K	\$168K	\$116K	\$188K	\$168K	\$223K	\$178K	\$164K	\$211K	\$152K	\$288K	\$199K
Prior Year	\$114K	\$146K	\$187K	\$201K	\$164K	\$159K	\$186K	\$191K	\$282K	\$263K	\$290K	\$156K	\$225K
Percent Change from Prior Year	97%	-45%	-10%	-42%	15%	5%	20%	-7%	-42%	-20%	-47%	84%	-12%



5/23/2022

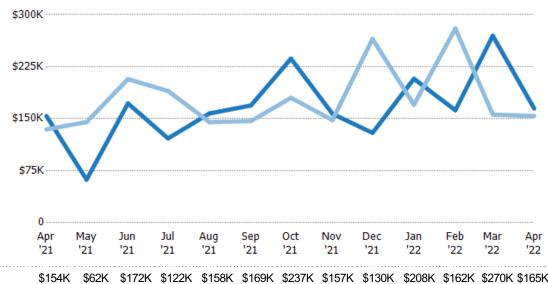
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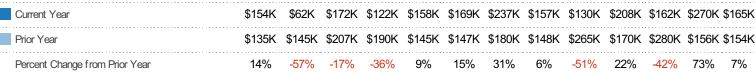
Median Sales Price

The median sales price of the residential properties sold each month.



Month/ Year	Price	% Chg.
Apr '22	\$165K	7%
Apr '21	\$154K	14.3%
Apr '20	\$135K	-11.5%





Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt., Single Family

Med Sales Price as a % of Med List Price



Avg Est Value

Avg Sales Price

104% 116% 102%

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

99%

39%

101%

69%

96%

90%

100%

