

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	9	-66.7%	25	27	-7.4%
New Listing Volume	\$873,000	\$3,546,500	-75.4%	\$11,534,700	\$12,136,500	-5%
Active Listing Count	12	14	-14.3%	N/A	N/A	
Active Listing Volume	\$6,017,900	\$6,269,500	-4%	N/A	N/A	
Average Listing Price	\$501,492	\$447,821	+12%	\$524,090	\$465,822	+12.5%
Median Listing Price	\$387,500	\$399,000	-2.9%	\$422,500	\$453,467	-6.8%
Median Days in RPR	41.5	151.5	-72.6%	30.69	143.18	-78.6%
Months of Inventory	2.4	1.2	+105.7%	0.9	3.8	-76.5%
Absorption Rate	41.67%	85.71%	-44%	113.33%	26.67%	+86.7%
Sales Activity Charts Metrics						
New Pending Sales Count	—	8	—	17	35	-51.4%
New Pending Sales Volume	—	\$3,477,500	—	\$7,751,800	\$15,035,899	-48.4%
Pending Sales Count	2	9	-77.8%	N/A	N/A	
Pending Sales Volume	\$672,000	\$3,661,000	-81.6%	N/A	N/A	
Closed Sales Count	7	11	-36.4%	18	34	-47.1%
Closed Sales Volume	\$4,735,000	\$5,032,500	-5.9%	\$8,223,350	\$13,511,450	-39.1%
Average Sales Price	\$676,429	\$457,500	+47.9%	\$456,853	\$397,396	+15%
Median Sales Price	\$525,000	\$440,000	+19.3%	\$404,500	\$358,294	+12.9%

New Listings

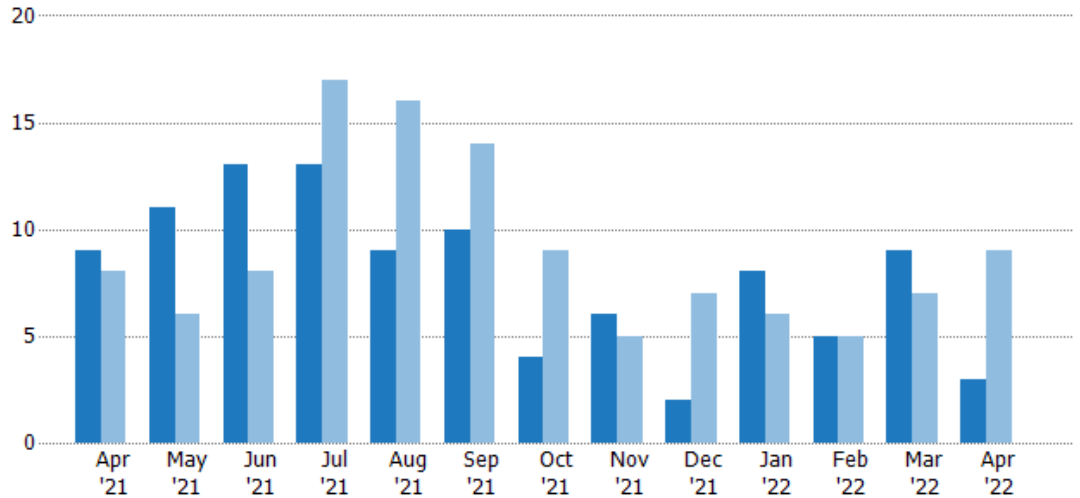
The number of new residential listings that were added each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	3	-66.7%
Apr '21	9	12.5%
Apr '20	8	-12.5%



Current Year	9	11	13	13	9	10	4	6	2	8	5	9	3
Prior Year	8	6	8	17	16	14	9	5	7	6	5	7	9
Percent Change from Prior Year	13%	83%	63%	-24%	-44%	-29%	-56%	20%	-71%	33%	0%	29%	-67%

New Listing Volume

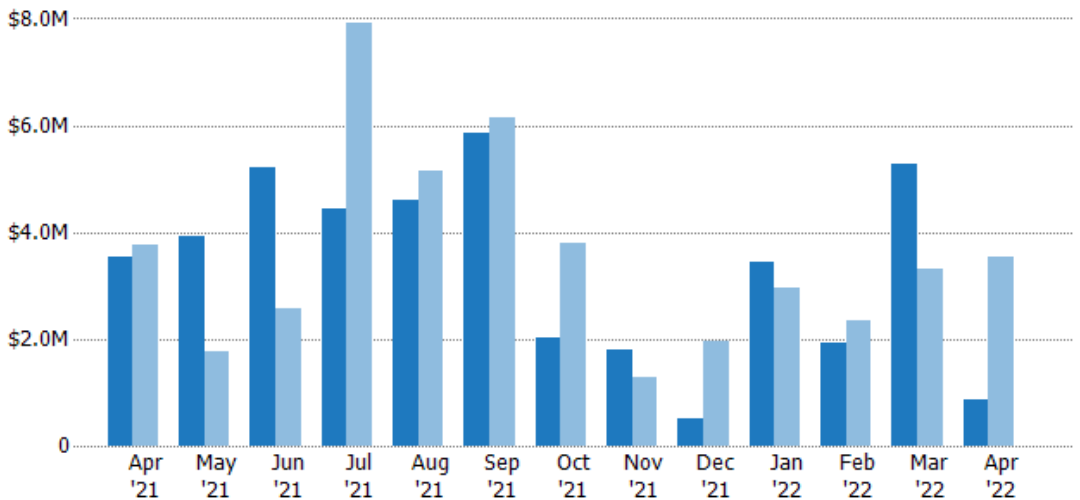
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$873K	-75.4%
Apr '21	\$3.55M	-5.9%
Apr '20	\$3.77M	-40.3%



Current Year	\$3.55M	\$3.91M	\$5.2M	\$4.43M	\$4.61M	\$5.86M	\$2.03M	\$1.79M	\$494K	\$3.44M	\$1.93M	\$5.29M	\$873K
Prior Year	\$3.77M	\$1.78M	\$2.58M	\$7.92M	\$5.14M	\$6.16M	\$3.79M	\$1.29M	\$1.96M	\$2.95M	\$2.34M	\$3.31M	\$3.55M
Percent Change from Prior Year	-6%	120%	101%	-44%	-10%	-5%	-46%	39%	-75%	17%	-17%	60%	-75%

Active Listings

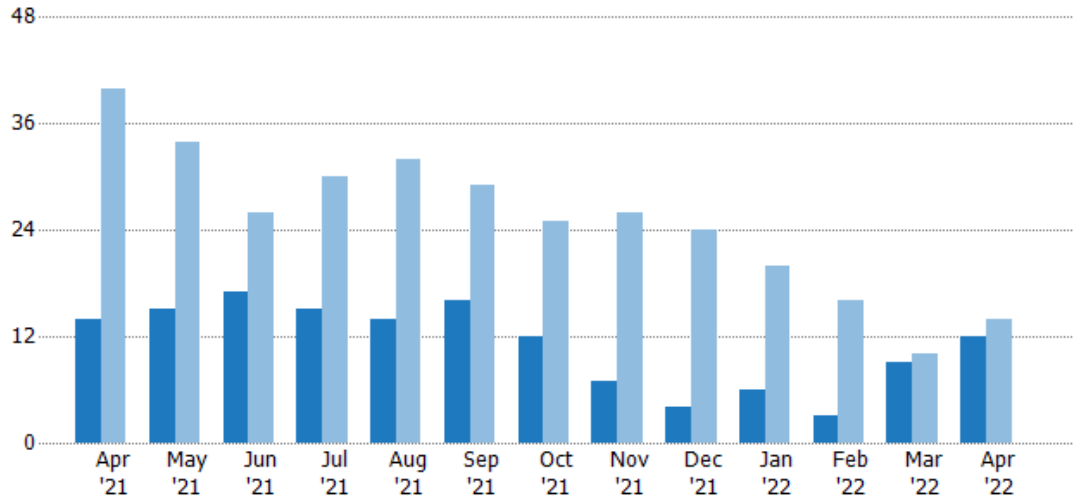
The number of active residential listings at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	12	-14.3%
Apr '21	14	-65%
Apr '20	40	-15%



Current Year	14	15	17	15	14	16	12	7	4	6	3	9	12
Prior Year	40	34	26	30	32	29	25	26	24	20	16	10	14
Percent Change from Prior Year	-65%	-56%	-35%	-50%	-56%	-45%	-52%	-73%	-83%	-70%	-81%	-10%	-14%

Active Listing Volume

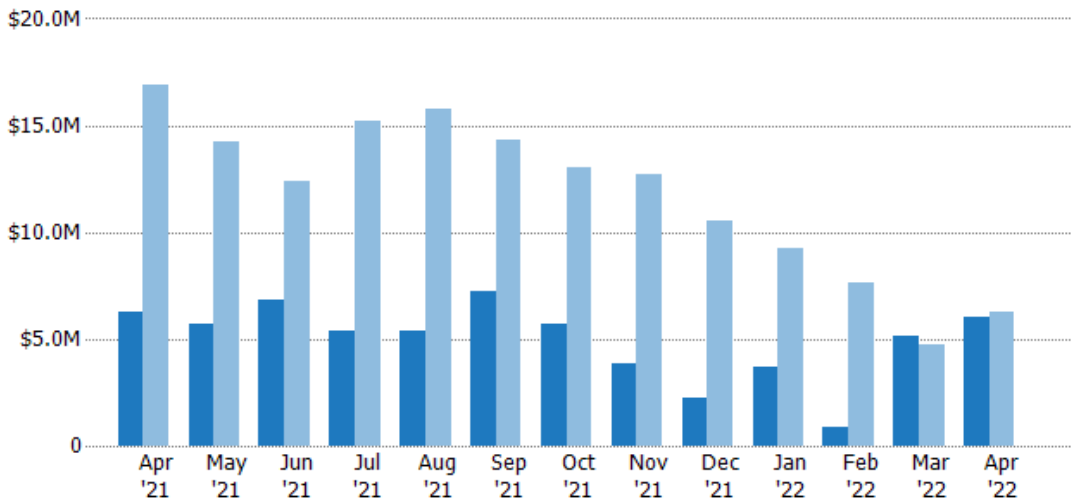
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$6.02M	-4%
Apr '21	\$6.27M	-62.9%
Apr '20	\$16.9M	-6.9%



Current Year	\$6.27M	\$5.74M	\$6.8M	\$5.37M	\$5.39M	\$7.26M	\$5.69M	\$3.85M	\$2.24M	\$3.67M	\$895K	\$5.14M	\$6.02M
Prior Year	\$16.9M	\$14.2M	\$12.4M	\$15.2M	\$15.7M	\$14.3M	\$13M	\$12.7M	\$10.5M	\$9.26M	\$7.65M	\$4.76M	\$6.27M
Percent Change from Prior Year	-63%	-60%	-45%	-65%	-66%	-49%	-56%	-70%	-79%	-60%	-88%	8%	-4%

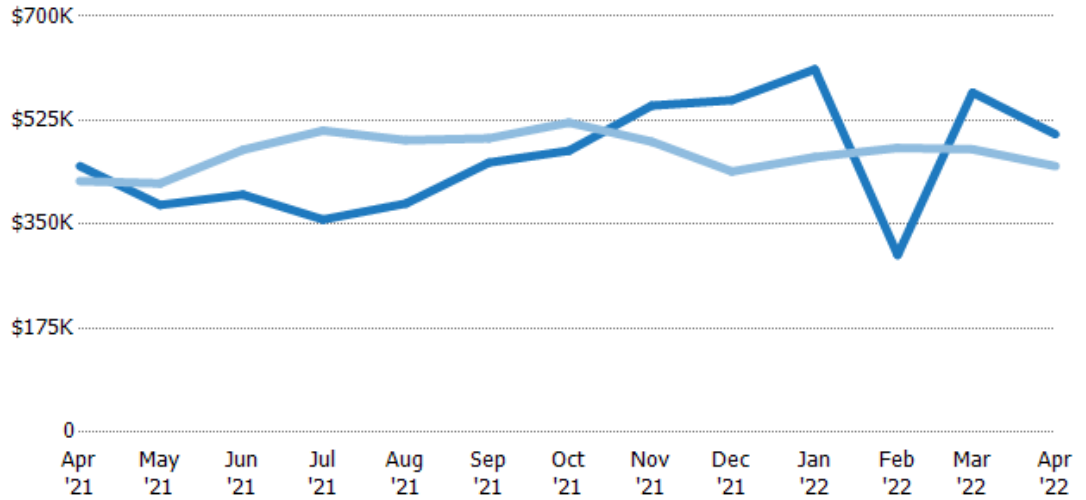
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$501K	12%
Apr '21	\$448K	5.9%
Apr '20	\$423K	9.5%



Current Year	\$448K	\$383K	\$400K	\$358K	\$385K	\$454K	\$474K	\$550K	\$559K	\$611K	\$298K	\$572K	\$501K
Prior Year	\$423K	\$419K	\$475K	\$508K	\$491K	\$495K	\$521K	\$489K	\$439K	\$463K	\$478K	\$476K	\$448K
Percent Change from Prior Year	6%	-9%	-16%	-29%	-22%	-8%	-9%	12%	27%	32%	-38%	20%	12%

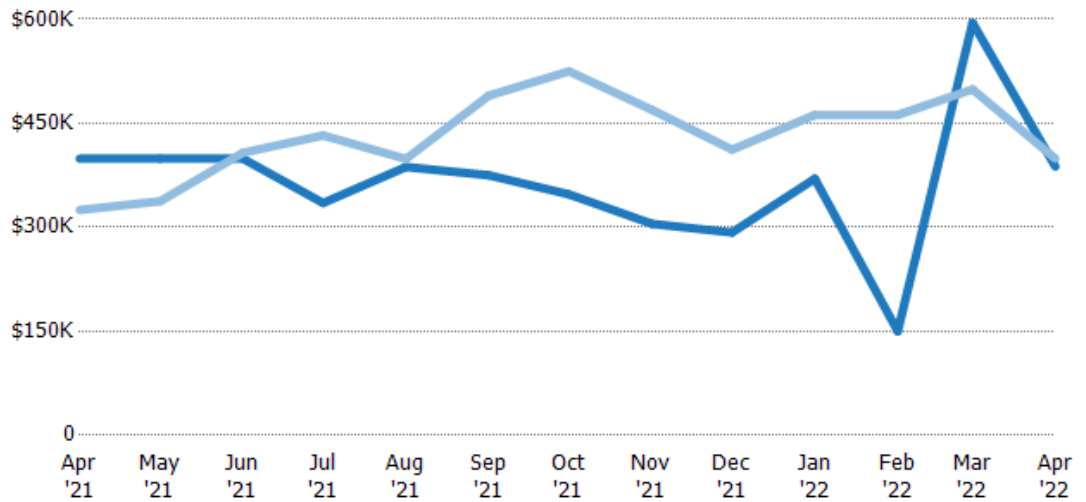
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$388K	-2.9%
Apr '21	\$399K	22.8%
Apr '20	\$325K	11.4%



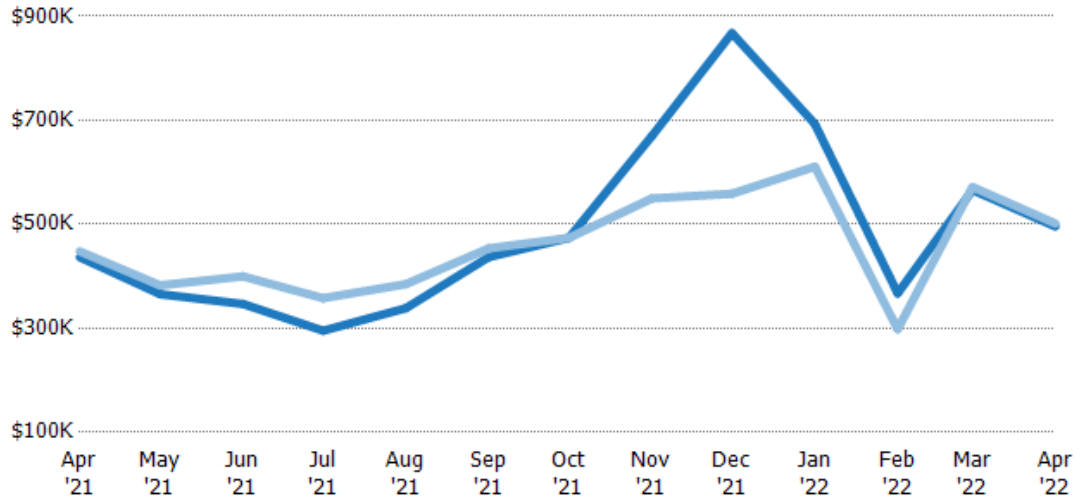
Current Year	\$399K	\$399K	\$399K	\$335K	\$387K	\$375K	\$348K	\$305K	\$293K	\$370K	\$150K	\$595K	\$388K
Prior Year	\$325K	\$338K	\$408K	\$433K	\$399K	\$490K	\$525K	\$469K	\$412K	\$462K	\$462K	\$499K	\$399K
Percent Change from Prior Year	23%	18%	-2%	-23%	-3%	-23%	-34%	-35%	-29%	-20%	-68%	19%	-3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

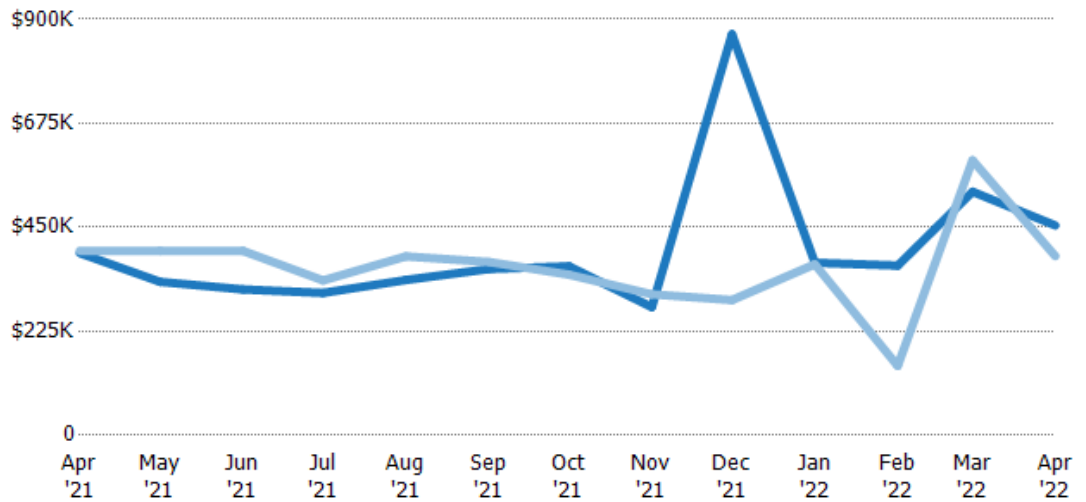


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



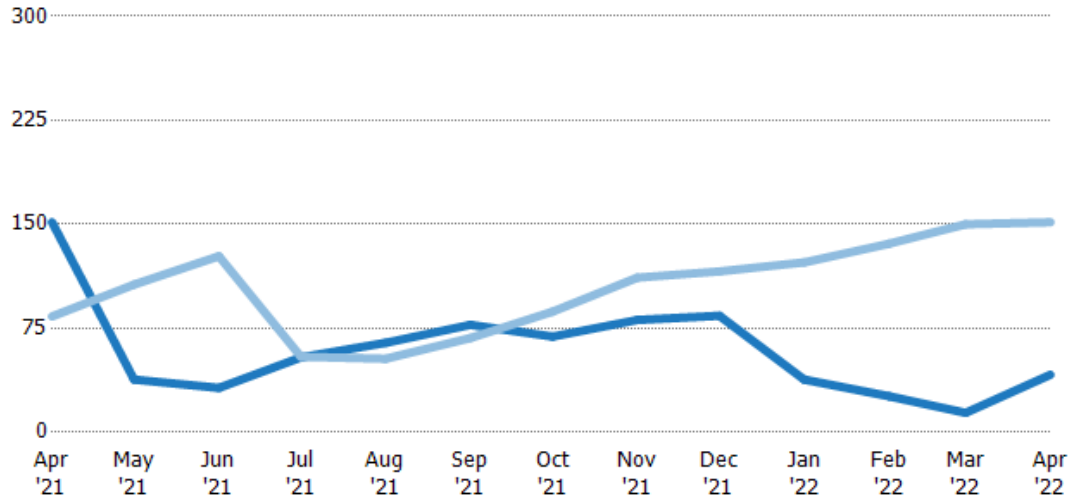
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	41.5	-72.6%
Apr '21	152	81.4%
Apr '20	83.5	192.8%



Current Year	152	38	32	54	64.5	77.5	69	81	84	38	26	14	41.5
Prior Year	83.5	107	127	54.5	53	68	87	112	116	123	136	150	152
Percent Change from Prior Year	81%	-64%	-75%	-1%	22%	14%	-21%	-27%	-28%	-69%	-81%	-91%	-73%

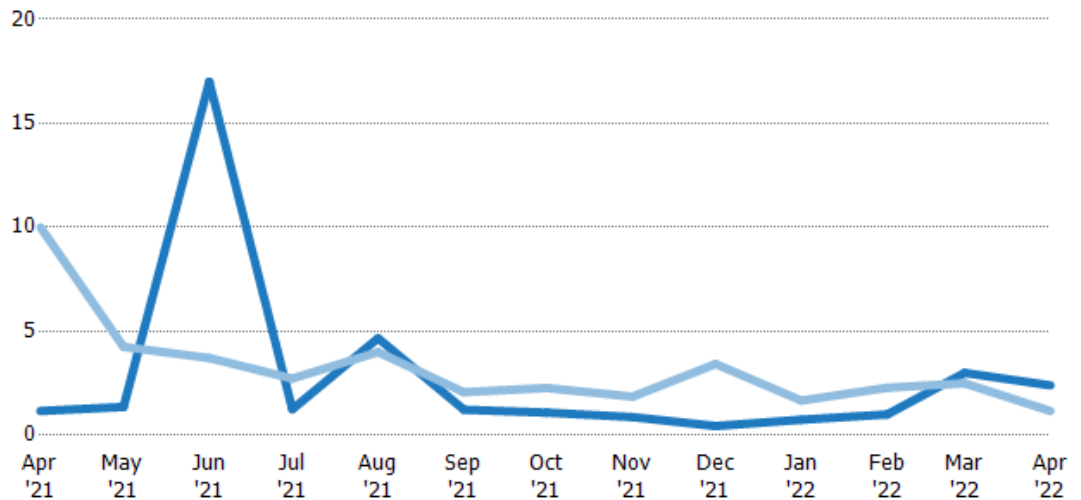
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Apr '22	2.4	105.7%
Apr '21	1.17	-88.3%
Apr '20	10	-57.5%



Current Year	1.17	1.36	17	1.25	4.67	1.23	1.09	0	0	0	1	3	2.4
Prior Year	10	4.25	3.71	2.73	4	2.07	2.27	1.86	3.43	1.67	2.29	2.5	1.17
Percent Change from Prior Year	-88%	-68%	358%	-54%	17%	-41%	-52%	-53%	-87%	-55%	-56%	20%	106%

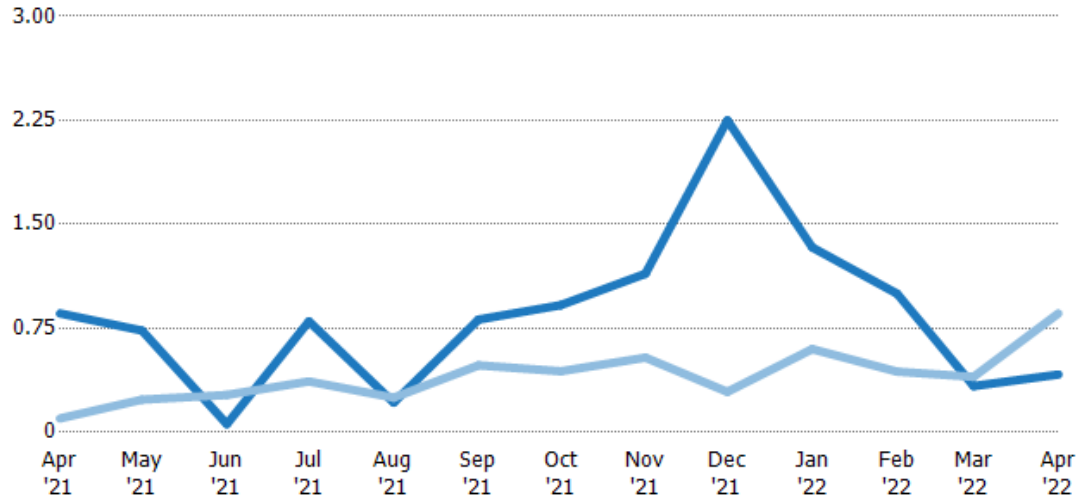
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Apr '22	42%	44.1%
Apr '21	86%	-75.7%
Apr '20	10%	135.2%



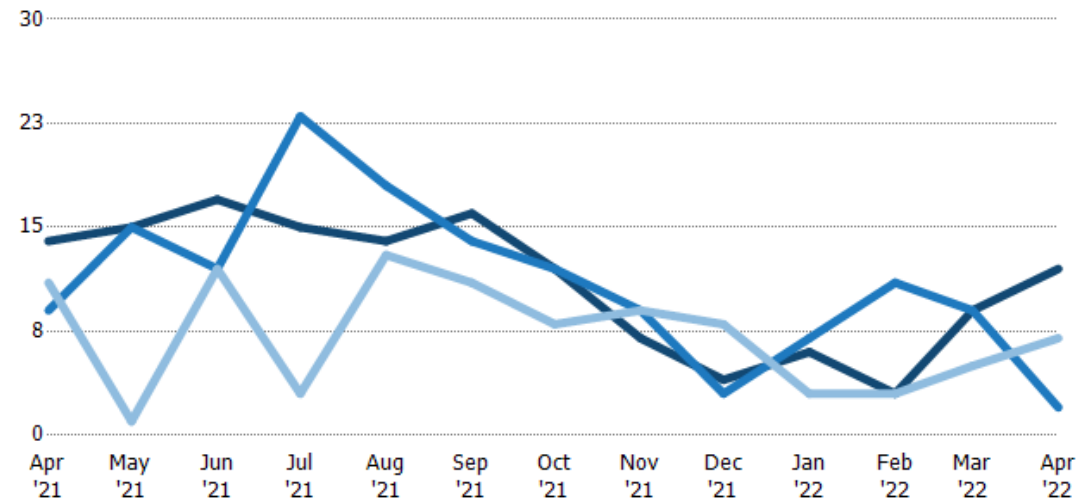
Current Year	86%	73%	6%	80%	21%	81%	92%	114%	225%	133%	100%	33%	42%
Prior Year	10%	24%	27%	37%	25%	48%	44%	54%	29%	60%	44%	40%	86%
Change from Prior Year	-76%	-50%	21%	-43%	4%	-33%	-48%	-60%	-196%	-73%	-56%	7%	44%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



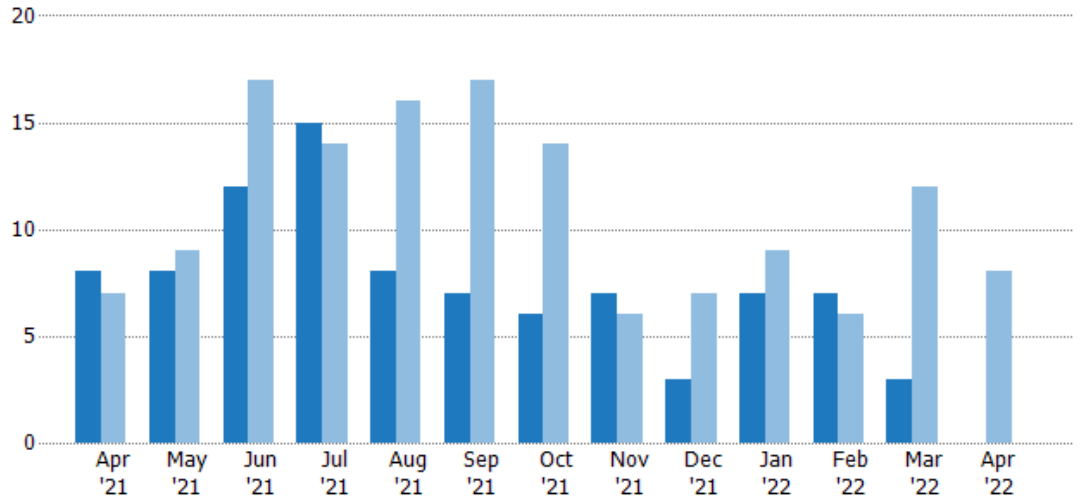
Active	14	15	17	15	14	16	12	7	4	6	3	9	12
Pending	9	15	12	23	18	14	12	9	3	7	11	9	2
Sold	11	1	12	3	13	11	8	9	8	3	3	5	7

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



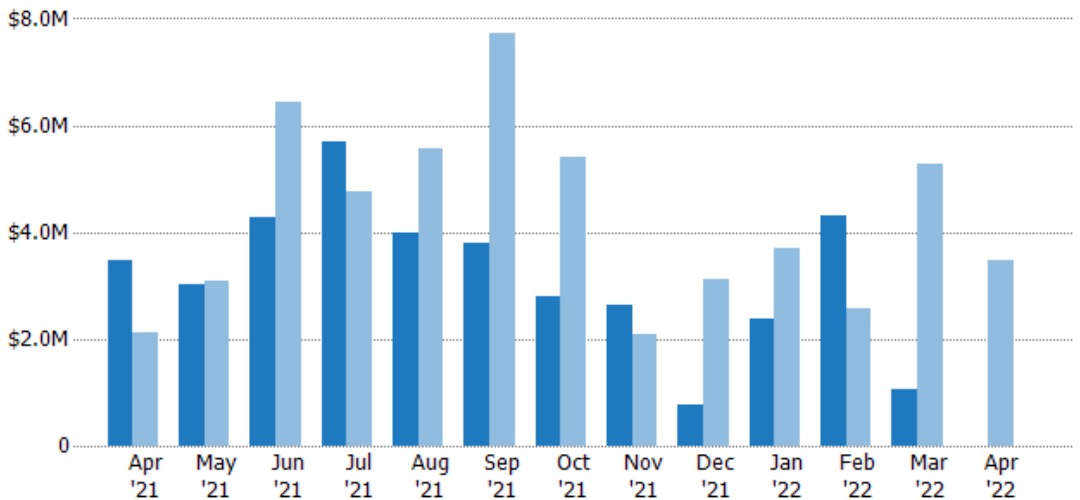
Current Year	8	8	12	15	8	7	6	7	3	7	7	3	-
Prior Year	7	9	17	14	16	17	14	6	7	9	6	12	8
Percent Change from Prior Year	14%	-11%	-29%	7%	-50%	-59%	-57%	17%	-57%	-22%	17%	-75%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$3.48M	\$3.01M	\$4.28M	\$5.71M	\$3.98M	\$3.79M	\$2.8M	\$2.65M	\$779K	\$2.39M	\$4.32M	\$1.04M	-
Prior Year	\$2.12M	\$3.09M	\$6.42M	\$4.75M	\$5.57M	\$7.73M	\$5.41M	\$2.1M	\$3.12M	\$3.69M	\$2.58M	\$5.28M	\$3.48M
Percent Change from Prior Year	64%	-3%	-33%	20%	-29%	-51%	-48%	26%	-75%	-35%	68%	-80%	-100%

Pending Sales

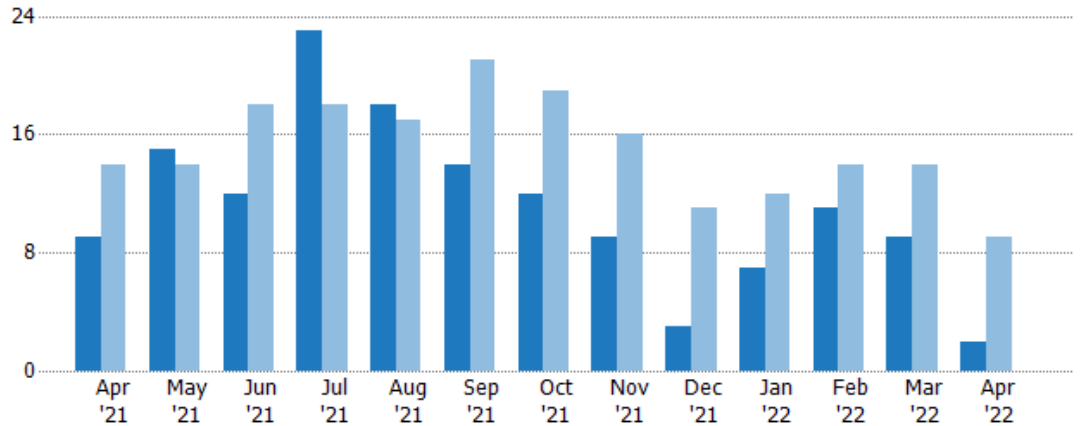
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	2	-77.8%
Apr '21	9	-35.7%
Apr '20	14	0%



Current Year	9	15	12	23	18	14	12	9	3	7	11	9	2
Prior Year	14	14	18	18	17	21	19	16	11	12	14	14	9
Percent Change from Prior Year	-36%	7%	-33%	28%	6%	-33%	-37%	-44%	-73%	-42%	-21%	-36%	-78%

Pending Sales Volume

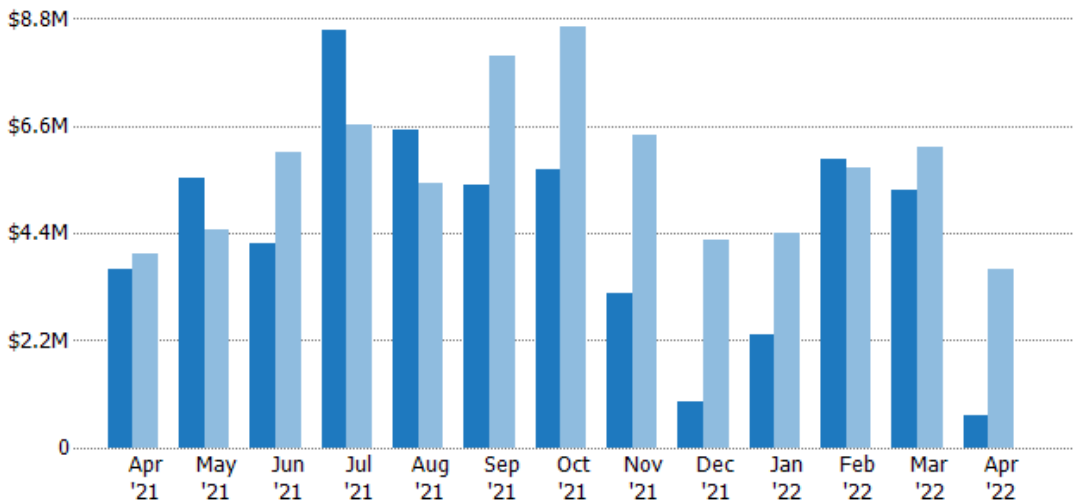
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$672K	-81.6%
Apr '21	\$3.66M	-8.1%
Apr '20	\$3.99M	18%



Current Year	\$3.66M	\$5.52M	\$4.18M	\$8.55M	\$6.54M	\$5.39M	\$5.71M	\$3.18M	\$953K	\$2.34M	\$5.94M	\$5.29M	\$672K
Prior Year	\$3.99M	\$4.46M	\$6.05M	\$6.61M	\$5.42M	\$8.05M	\$8.65M	\$6.4M	\$4.25M	\$4.4M	\$5.75M	\$6.18M	\$3.66M
Percent Change from Prior Year	-8%	24%	-31%	29%	21%	-33%	-34%	-50%	-78%	-47%	3%	-14%	-82%

Closed Sales

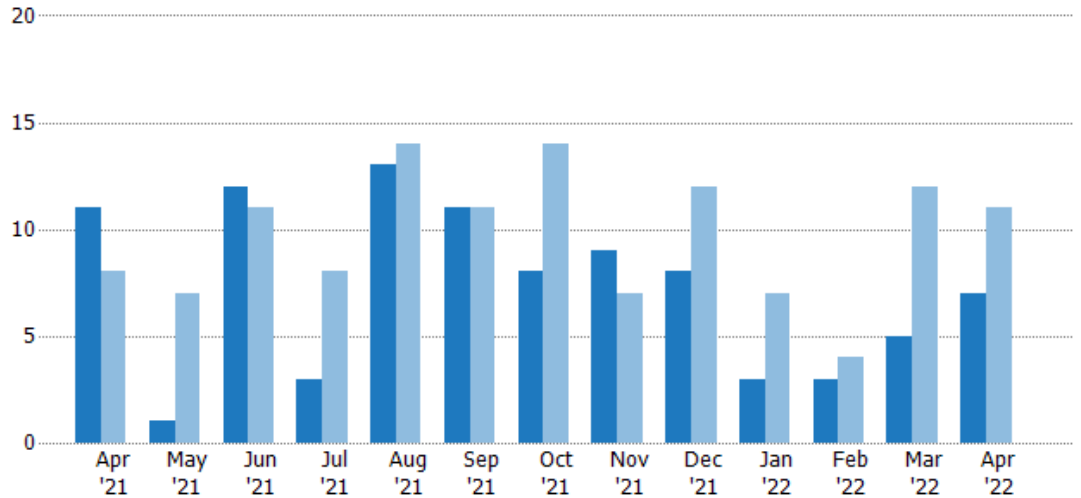
The total number of residential properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	7	-36.4%
Apr '21	11	37.5%
Apr '20	8	-37.5%



Current Year	11	1	12	3	13	11	8	9	8	3	3	5	7
Prior Year	8	7	11	8	14	11	14	7	12	7	4	12	11
Percent Change from Prior Year	38%	-86%	9%	-63%	-7%	0%	-43%	29%	-33%	-57%	-25%	-58%	-36%

Closed Sales Volume

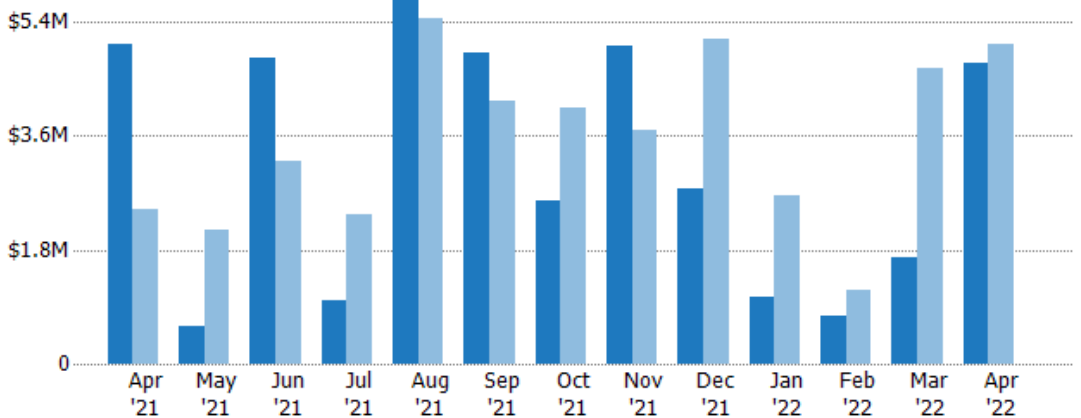
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$4.74M	-5.9%
Apr '21	\$5.03M	106.3%
Apr '20	\$2.44M	-39.4%



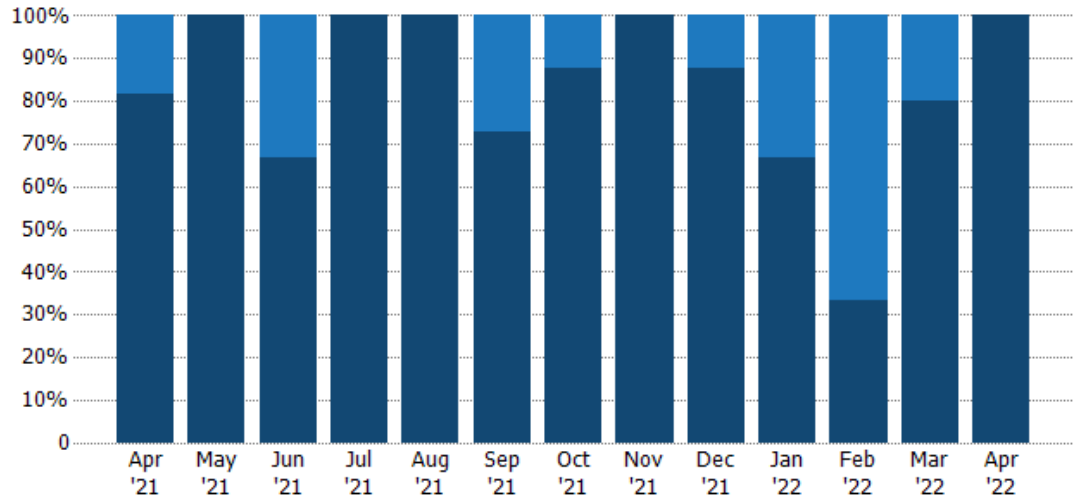
Current Year	\$5.03M	\$583K	\$4.83M	\$987K	\$6.14M	\$4.9M	\$2.56M	\$5.01M	\$2.77M	\$1.06M	\$762K	\$1.67M	\$4.74M
Prior Year	\$2.44M	\$2.11M	\$3.2M	\$2.35M	\$5.46M	\$4.14M	\$4.05M	\$3.68M	\$5.12M	\$2.65M	\$1.15M	\$4.68M	\$5.03M
Percent Change from Prior Year	106%	-72%	51%	-58%	12%	18%	-37%	36%	-46%	-60%	-34%	-64%	-6%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	18%	-	33%	-	-	27%	13%	-	13%	33%	67%	20%	-
Single Family Residence	82%	100%	67%	100%	100%	73%	88%	100%	88%	67%	33%	80%	100%

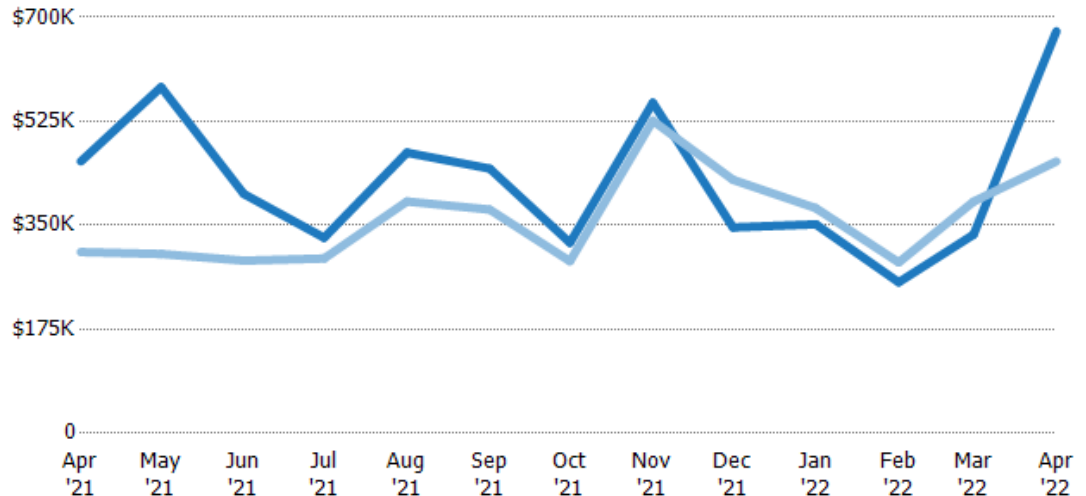
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$676K	47.9%
Apr '21	\$458K	50%
Apr '20	\$305K	-3%



Current Year	\$458K	\$583K	\$403K	\$329K	\$472K	\$445K	\$321K	\$556K	\$346K	\$352K	\$254K	\$334K	\$676K
Prior Year	\$305K	\$302K	\$291K	\$294K	\$390K	\$376K	\$290K	\$526K	\$427K	\$379K	\$288K	\$390K	\$458K
Percent Change from Prior Year	50%	93%	39%	12%	21%	18%	11%	6%	-19%	-7%	-12%	-14%	48%

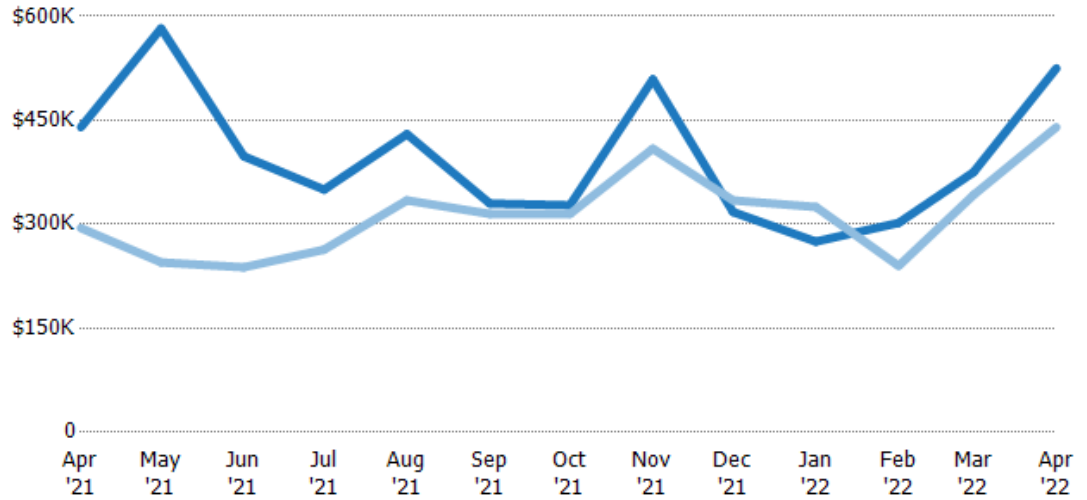
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$525K	19.3%
Apr '21	\$440K	49.4%
Apr '20	\$295K	-14.1%



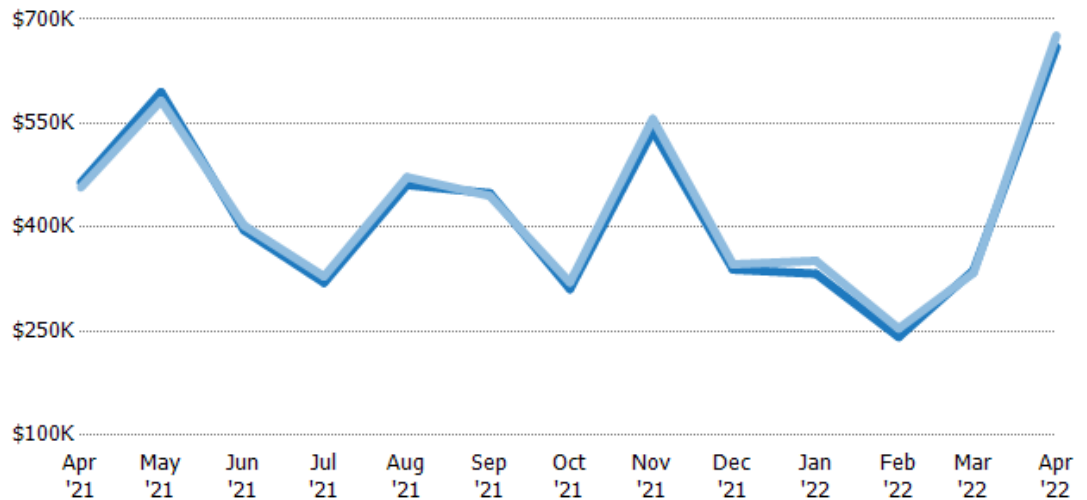
Current Year	\$440K	\$583K	\$398K	\$350K	\$430K	\$330K	\$328K	\$509K	\$318K	\$275K	\$302K	\$375K	\$525K
Prior Year	\$295K	\$245K	\$238K	\$263K	\$335K	\$315K	\$315K	\$409K	\$335K	\$325K	\$240K	\$342K	\$440K
Percent Change from Prior Year	49%	138%	67%	33%	29%	5%	4%	24%	-5%	-15%	26%	10%	19%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



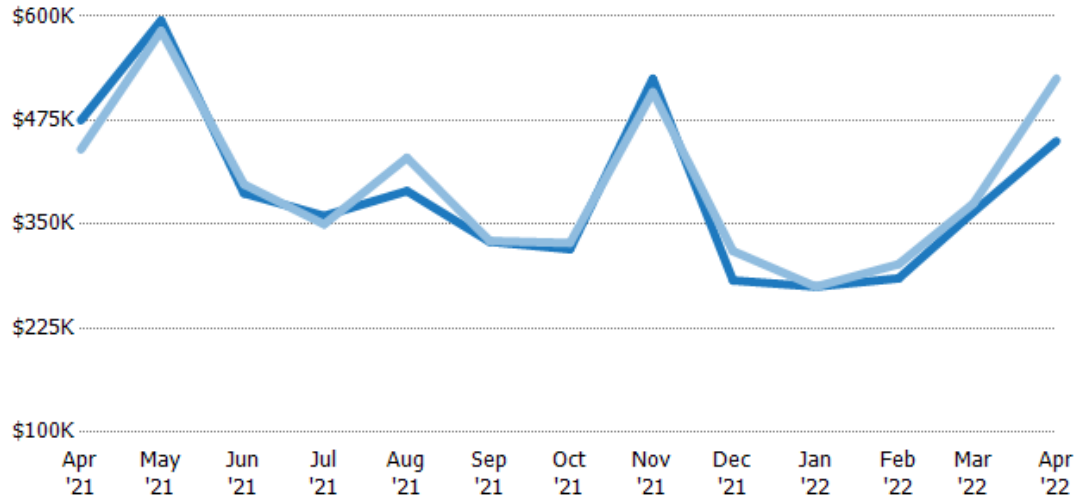
Avg List Price	\$464K	\$595K	\$396K	\$320K	\$461K	\$449K	\$311K	\$539K	\$339K	\$333K	\$242K	\$338K	\$660K
Avg Sales Price	\$458K	\$583K	\$403K	\$329K	\$472K	\$445K	\$321K	\$556K	\$346K	\$352K	\$254K	\$334K	\$676K
Avg Sales Price as a % of Avg List Price	99%	98%	102%	103%	102%	99%	103%	103%	102%	106%	105%	99%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



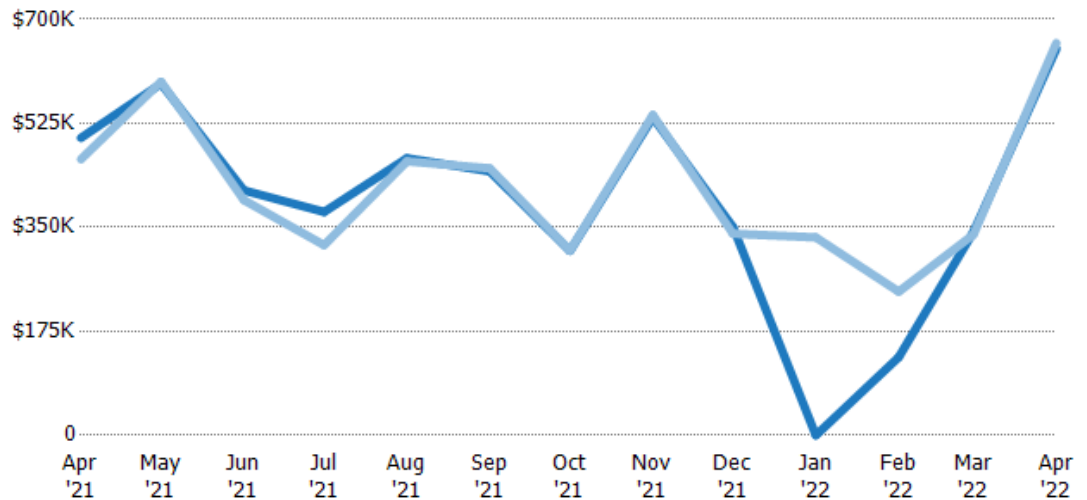
Median List Price	\$475K	\$595K	\$387K	\$360K	\$390K	\$329K	\$320K	\$525K	\$283K	\$275K	\$285K	\$365K	\$450K
Median Sales Price	\$440K	\$583K	\$398K	\$350K	\$430K	\$330K	\$328K	\$509K	\$318K	\$275K	\$302K	\$375K	\$525K
Med Sales Price as a % of Med List Price	93%	98%	103%	97%	110%	100%	102%	97%	112%	100%	106%	103%	117%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



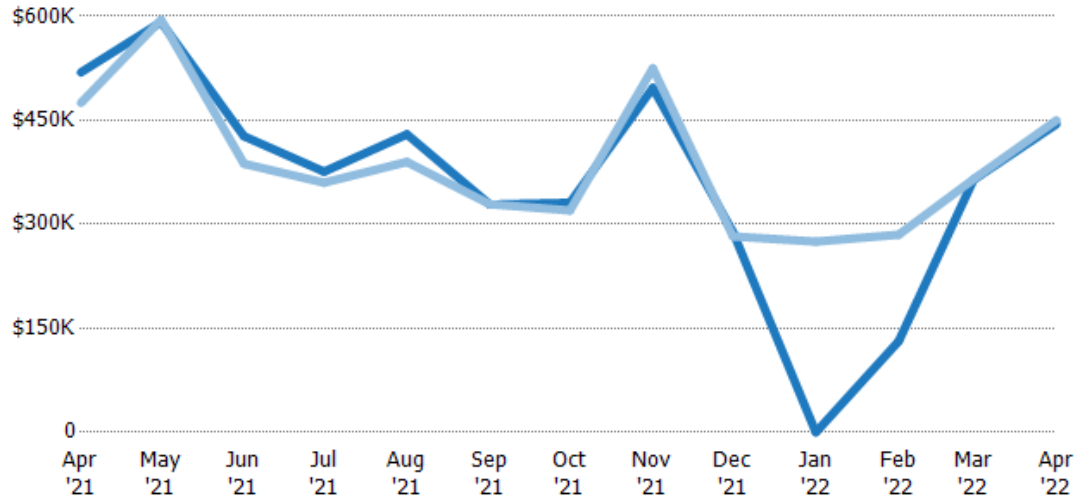
Avg Est Value	\$500K	\$592K	\$412K	\$376K	\$466K	\$444K	\$310K	\$535K	\$350K	\$0	\$131K	\$343K	\$650K
Avg Sales Price	\$464K	\$595K	\$396K	\$320K	\$461K	\$449K	\$311K	\$539K	\$339K	\$333K	\$242K	\$338K	\$660K
Avg Sales Price as a % of Avg Est Value	93%	101%	96%	85%	99%	101%	100%	101%	97%	100%	184%	99%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$519K	\$592K	\$427K	\$376K	\$430K	\$329K	\$331K	\$497K	\$289K	\$0	\$131K	\$364K	\$444K
Median Sales Price	\$475K	\$595K	\$387K	\$360K	\$390K	\$329K	\$320K	\$525K	\$283K	\$275K	\$285K	\$365K	\$450K
Med Sales Price as a % of Med Est Value	92%	101%	91%	96%	91%	100%	97%	106%	98%	100%	217%	100%	101%