

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

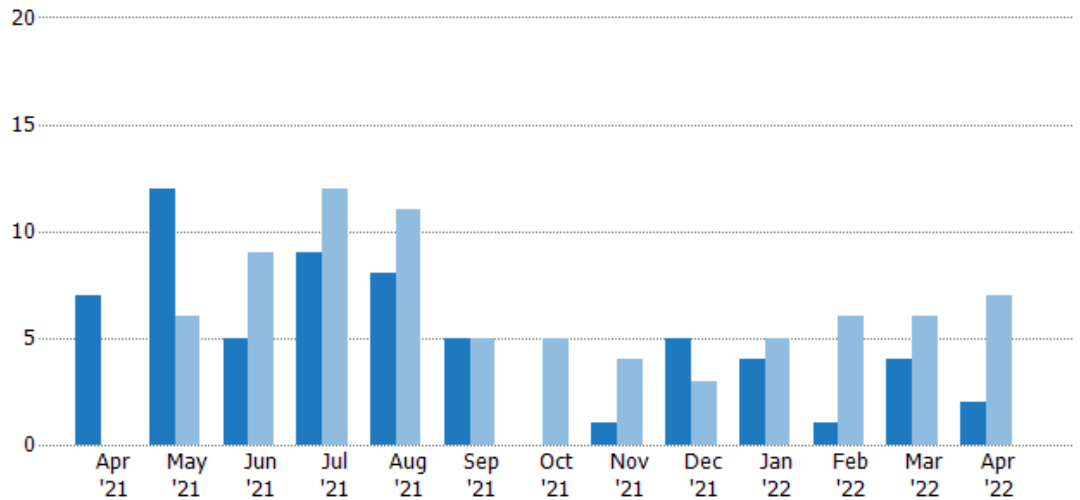
Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	7	-71.4%	11	24	-54.2%
New Listing Volume	\$1,324,000	\$1,232,400	+7.4%	\$3,418,000	\$5,039,250	-32.2%
Active Listing Count	11	13	-15.4%	N/A	N/A	
Active Listing Volume	\$4,134,900	\$2,748,400	+50.4%	N/A	N/A	
Average Listing Price	\$375,900	\$211,415	+77.8%	\$328,809	\$233,044	+41.1%
Median Listing Price	\$319,000	\$166,000	+92.2%	\$282,444	\$193,484	+46%
Median Days in RPR	60	42	+42.9%	95.67	59.03	+62.1%
Months of Inventory	1.6	2.6	-39.6%	2	2.9	-31.9%
Absorption Rate	63.64%	38.46%	+25.2%	50%	34.04%	+16%
Sales Activity Charts Metrics						
New Pending Sales Count	—	9	—	11	21	-47.6%
New Pending Sales Volume	—	\$1,629,900	—	\$2,536,900	\$5,495,750	-53.8%
Pending Sales Count	—	10	—	N/A	N/A	
Pending Sales Volume	—	\$2,288,850	—	N/A	N/A	
Closed Sales Count	3	6	-50%	15	17	-11.8%
Closed Sales Volume	\$534,900	\$1,910,900	-72%	\$3,350,900	\$4,296,399	-22%
Average Sales Price	\$178,300	\$318,483	-44%	\$223,393	\$252,729	-11.6%
Median Sales Price	\$179,900	\$315,000	-42.9%	\$216,647	\$259,235	-16.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



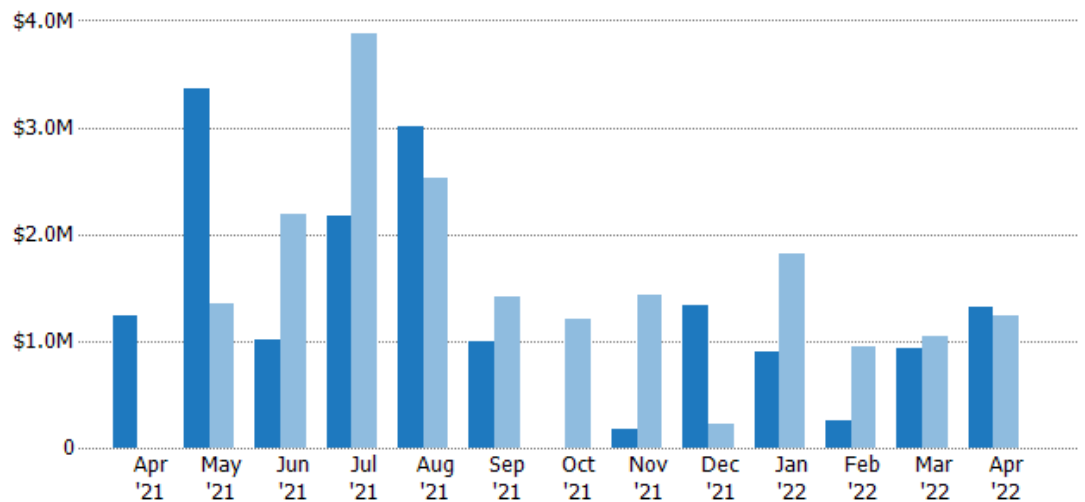
Current Year	7	12	5	9	8	5	-	1	5	4	1	4	2
Prior Year	-	6	9	12	11	5	5	4	3	5	6	6	7
Percent Change from Prior Year	100%	100%	-44%	-25%	-27%	0%	-100%	-75%	67%	-20%	-83%	-33%	-71%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$1.23M	\$3.37M	\$1.01M	\$2.17M	\$3M	\$1M	-	\$180K	\$1.33M	\$906K	\$250K	\$938K	\$1.32M
Prior Year	-	\$1.35M	\$2.19M	\$3.89M	\$2.53M	\$1.41M	\$1.21M	\$1.43M	\$226K	\$1.81M	\$951K	\$1.04M	\$1.23M
Percent Change from Prior Year	100%	150%	-54%	-44%	19%	-29%	-100%	-87%	486%	-50%	-74%	-10%	7%

Active Listings

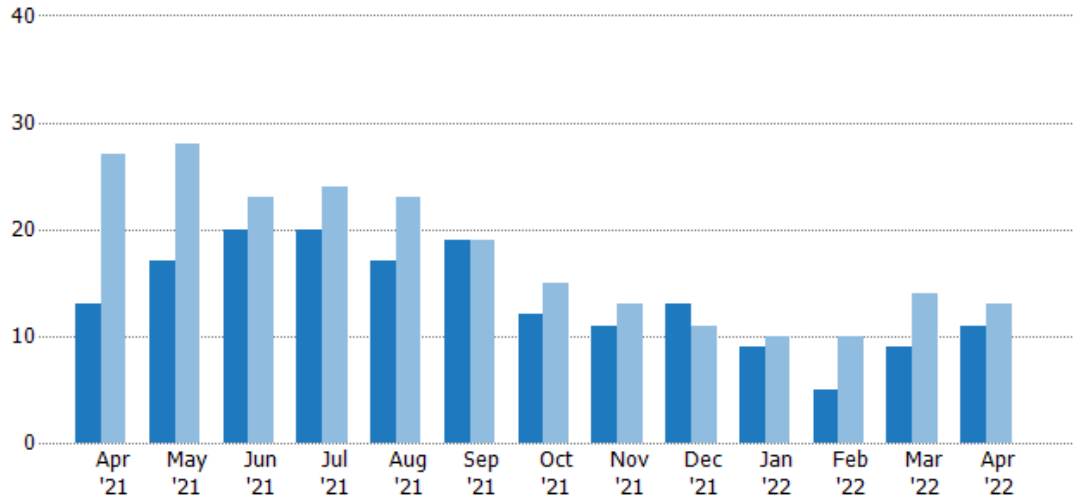
The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	11	-15.4%
Apr '21	13	-51.9%
Apr '20	27	33.3%



Current Year	13	17	20	20	17	19	12	11	13	9	5	9	11
Prior Year	27	28	23	24	23	19	15	13	11	10	10	14	13
Percent Change from Prior Year	-52%	-39%	-13%	-17%	-26%	0%	-20%	-15%	18%	-10%	-50%	-36%	-15%

Active Listing Volume

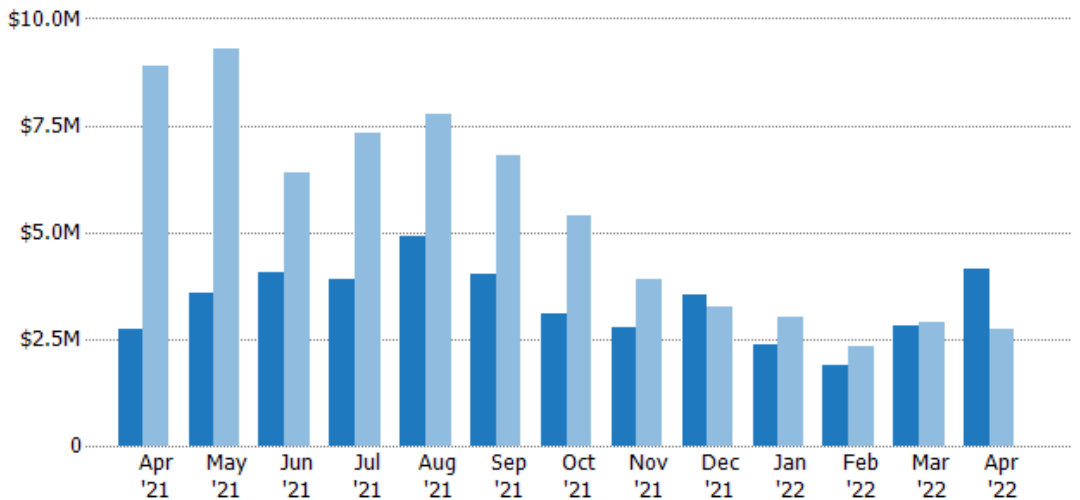
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$4.13M	50.4%
Apr '21	\$2.75M	-69%
Apr '20	\$8.88M	8.8%



Current Year	\$2.75M	\$3.58M	\$4.07M	\$3.92M	\$4.92M	\$4.03M	\$3.09M	\$2.76M	\$3.54M	\$2.36M	\$1.87M	\$2.81M	\$4.13M
Prior Year	\$8.88M	\$9.28M	\$6.39M	\$7.31M	\$7.75M	\$6.8M	\$5.4M	\$3.89M	\$3.24M	\$3M	\$2.33M	\$2.88M	\$2.75M
Percent Change from Prior Year	-69%	-61%	-36%	-46%	-37%	-41%	-43%	-29%	9%	-21%	-20%	-2%	50%

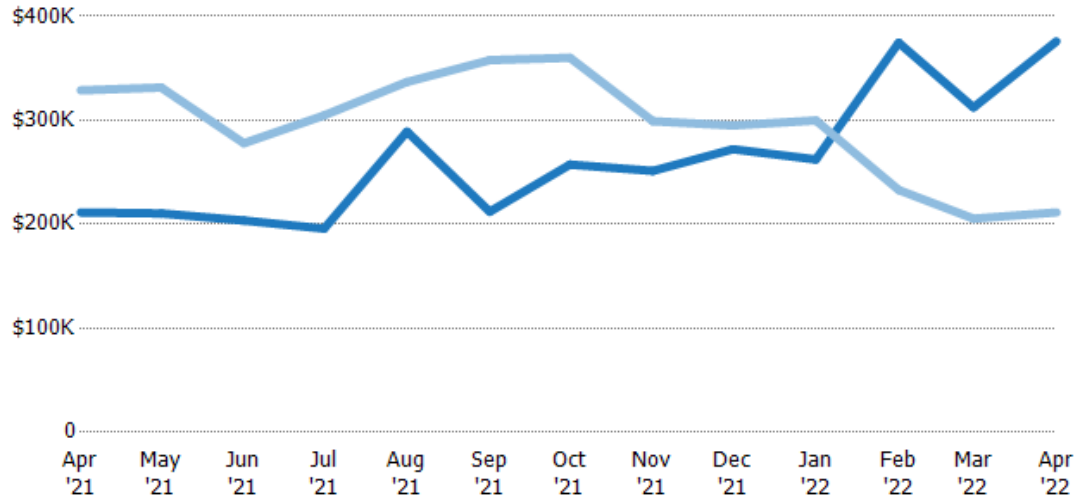
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$376K	77.8%
Apr '21	\$211K	-35.7%
Apr '20	\$329K	-18.4%



Current Year	\$211K	\$210K	\$204K	\$196K	\$289K	\$212K	\$257K	\$251K	\$272K	\$262K	\$375K	\$312K	\$376K
Prior Year	\$329K	\$332K	\$278K	\$305K	\$337K	\$358K	\$360K	\$299K	\$295K	\$300K	\$233K	\$205K	\$211K
Percent Change from Prior Year	-36%	-37%	-27%	-36%	-14%	-41%	-29%	-16%	-8%	-13%	61%	52%	78%

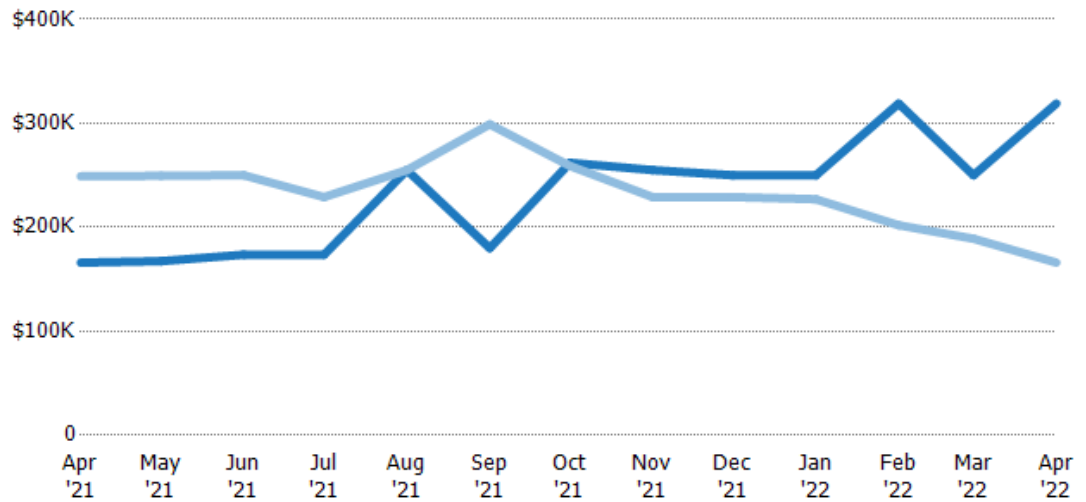
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$319K	92.2%
Apr '21	\$166K	-33.3%
Apr '20	\$249K	-39.8%



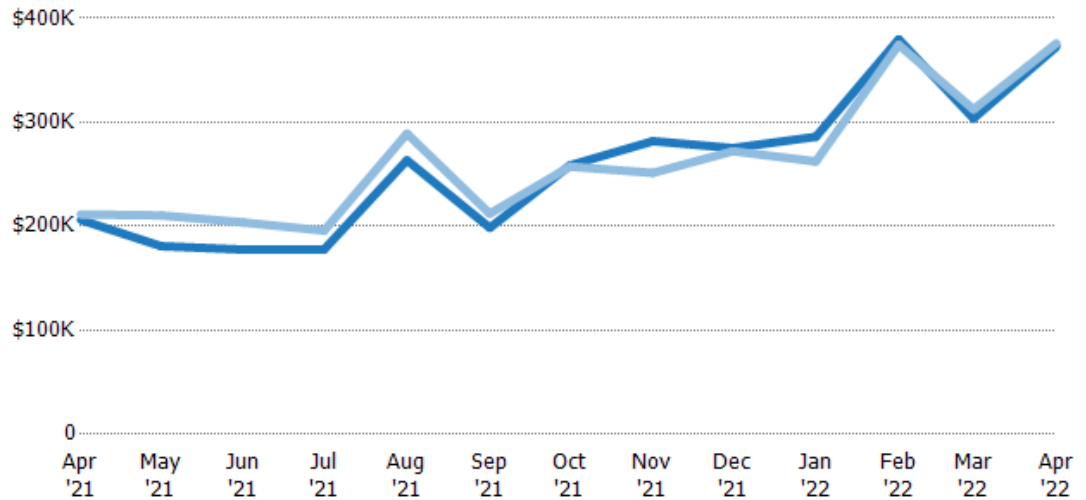
Current Year	\$166K	\$167K	\$174K	\$174K	\$255K	\$180K	\$262K	\$255K	\$250K	\$250K	\$319K	\$250K	\$319K
Prior Year	\$249K	\$250K	\$250K	\$229K	\$255K	\$299K	\$259K	\$229K	\$229K	\$227K	\$202K	\$189K	\$166K
Percent Change from Prior Year	-33%	-33%	-31%	-24%	0%	-40%	1%	11%	9%	10%	58%	32%	92%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

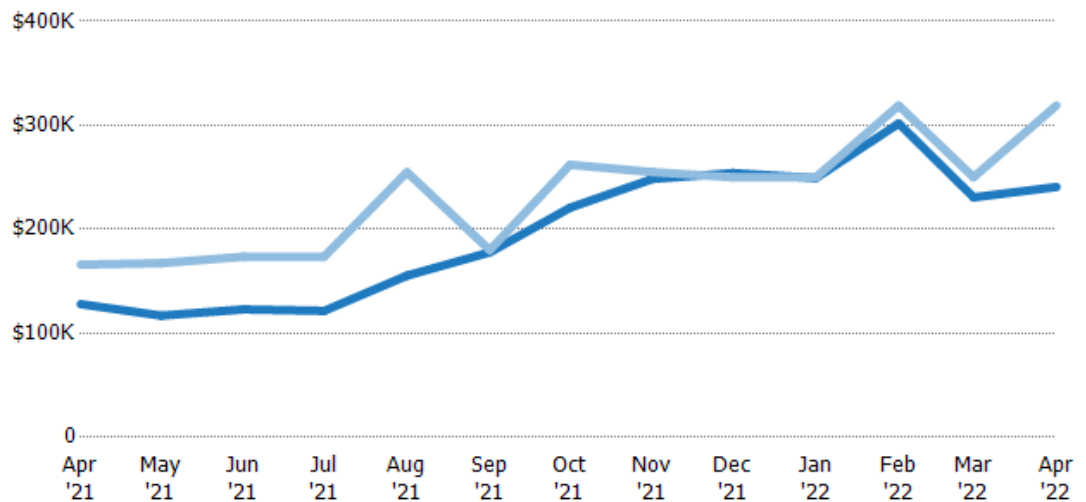


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



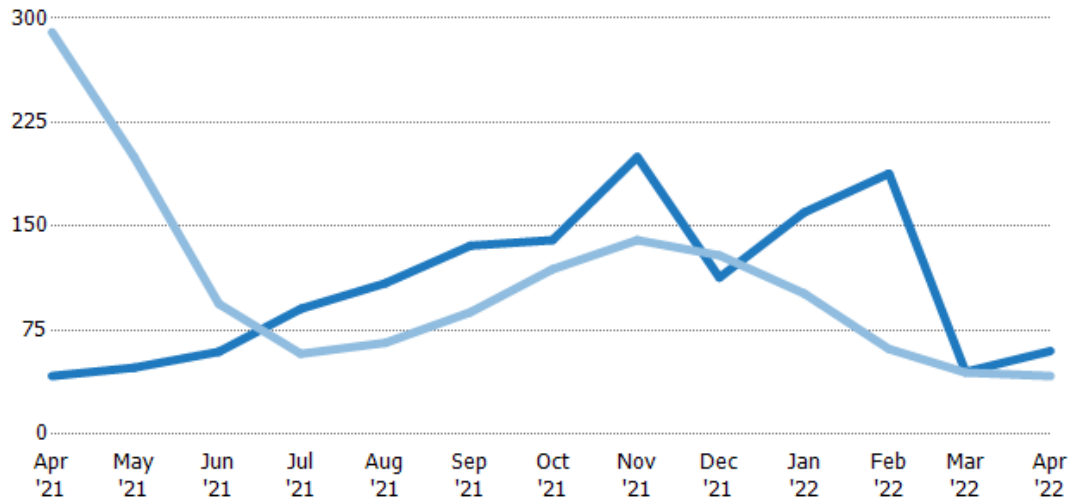
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	60	42.9%
Apr '21	42	-85.5%
Apr '20	290	-63.1%



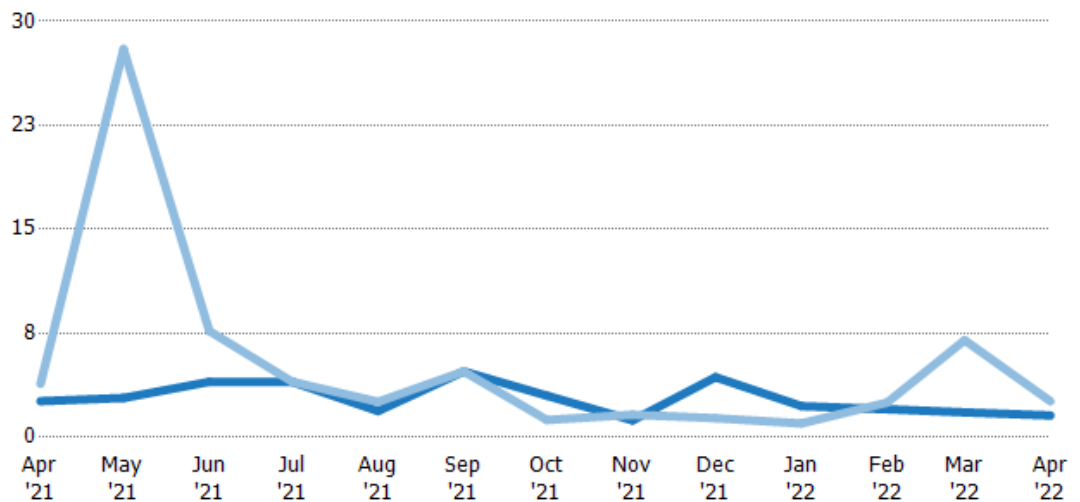
Current Year	42	48	59.5	90.5	109	136	140	200	113	160	188	45	60
Prior Year	290	200	94	58	66	88	119	140	129	102	61.5	44.5	42
Percent Change from Prior Year	-86%	-76%	-37%	56%	65%	55%	18%	43%	-12%	58%	206%	1%	43%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



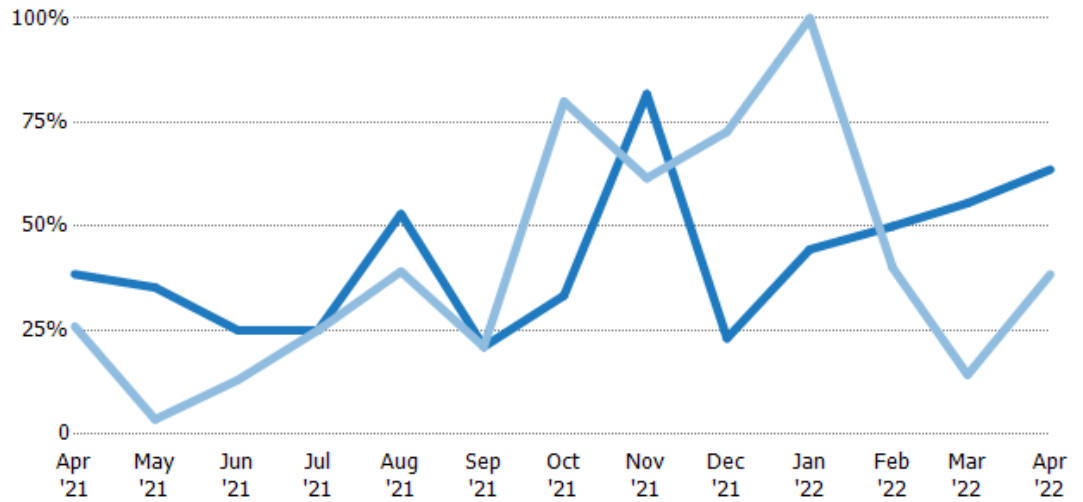
Current Year	2.6	2.83	4	4	1.89	4.75	3	1.22	4.33	2.25	2.03	1.8	1.57
Prior Year	3.86	28	7.67	4	2.56	4.75	1.25	1.63	1.38	1	2.5	7	2.6
Percent Change from Prior Year	-33%	-90%	-48%	0%	-26%	0%	140%	-25%	215%	125%	-100%	-74%	-40%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



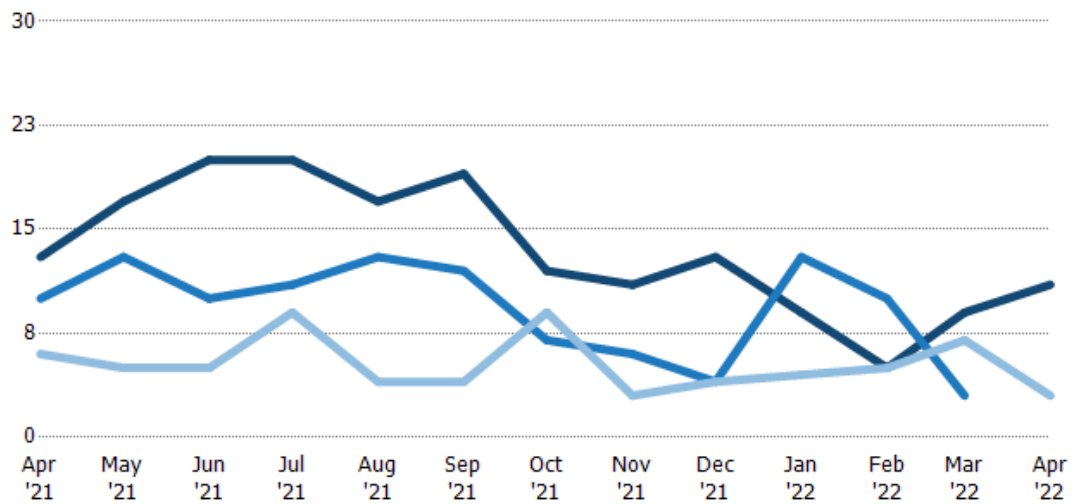
Current Year	38%	35%	25%	25%	53%	21%	33%	82%	23%	44%	50%	56%	64%
Prior Year	26%	4%	13%	25%	39%	21%	80%	62%	73%	100%	40%	14%	38%
Change from Prior Year	-13%	-32%	-12%	0%	-14%	0%	47%	-20%	50%	56%	40%	-41%	-25%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



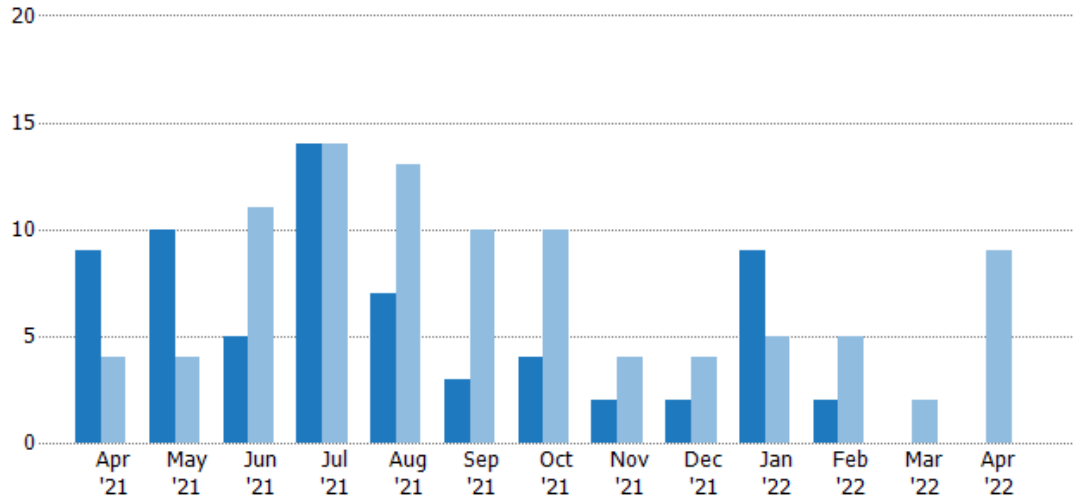
Active	13	17	20	20	17	19	12	11	13	9	5	9	11
Pending	10	13	10	11	13	12	7	6	4	13	10	3	-
Sold	6	5	5	9	4	4	9	3	4	4.5	5	7	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



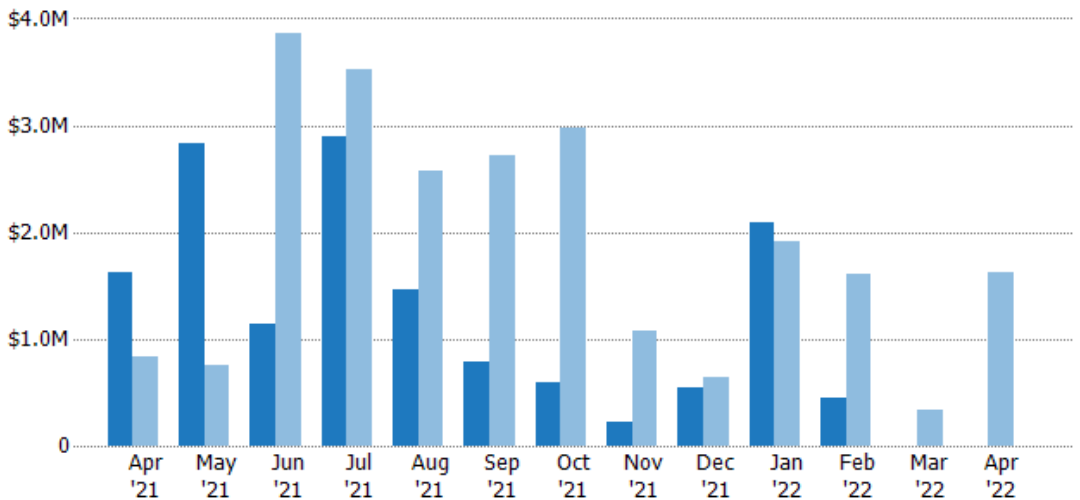
Current Year	9	10	5	14	7	3	4	2	2	9	2	-	-
Prior Year	4	4	11	14	13	10	10	4	4	5	5	2	9
Percent Change from Prior Year	125%	150%	-55%	0%	-46%	-70%	-60%	-50%	-50%	80%	-60%	-100%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



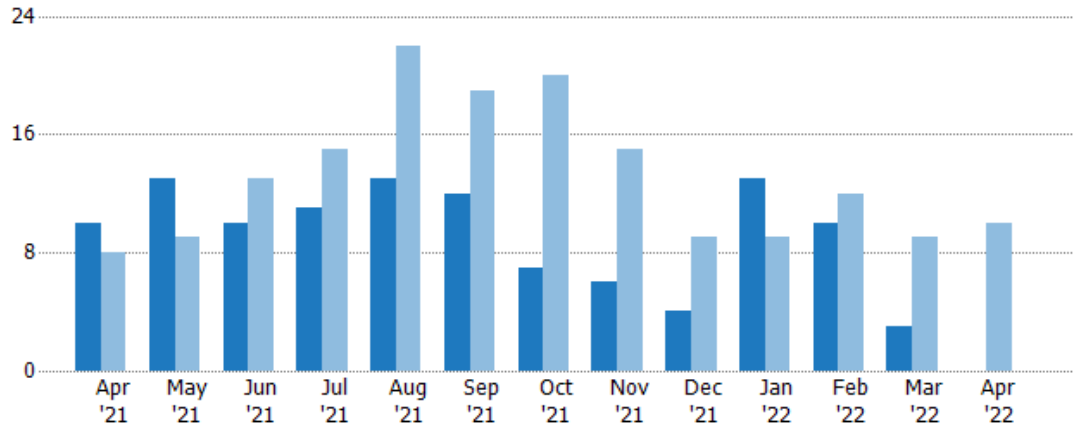
Current Year	\$1.63M	\$2.84M	\$1.14M	\$2.89M	\$1.46M	\$792K	\$589K	\$229K	\$548K	\$2.09M	\$448K	-	-
Prior Year	\$838K	\$750K	\$3.86M	\$3.53M	\$2.58M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M	\$1.62M	\$334K	\$1.63M
Percent Change from Prior Year	94%	278%	-70%	-18%	-43%	-71%	-80%	-79%	-15%	9%	-72%	-100%	-100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



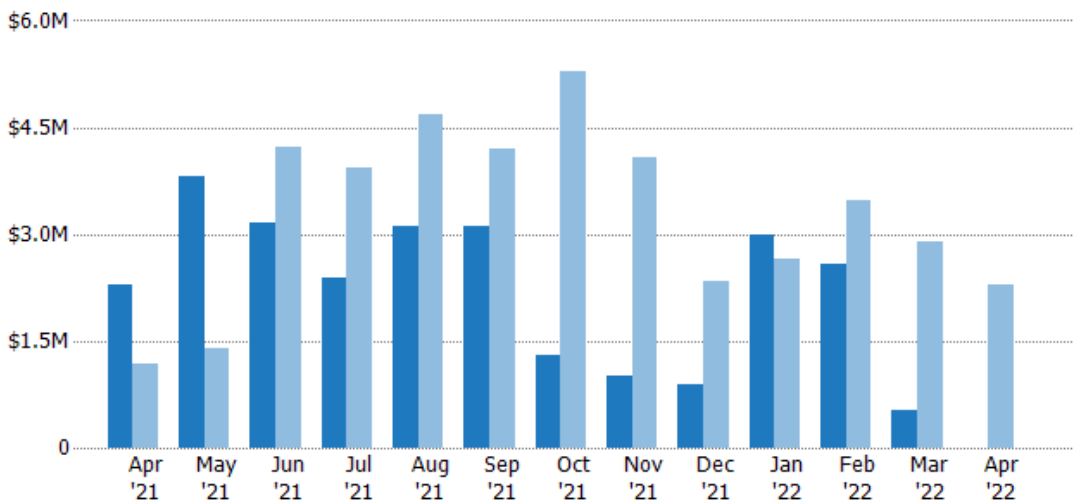
Current Year	10	13	10	11	13	12	7	6	4	13	10	3	-
Prior Year	8	9	13	15	22	19	20	15	9	9	12	9	10
Percent Change from Prior Year	25%	44%	-23%	-27%	-41%	-37%	-65%	-60%	-56%	44%	-17%	-67%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



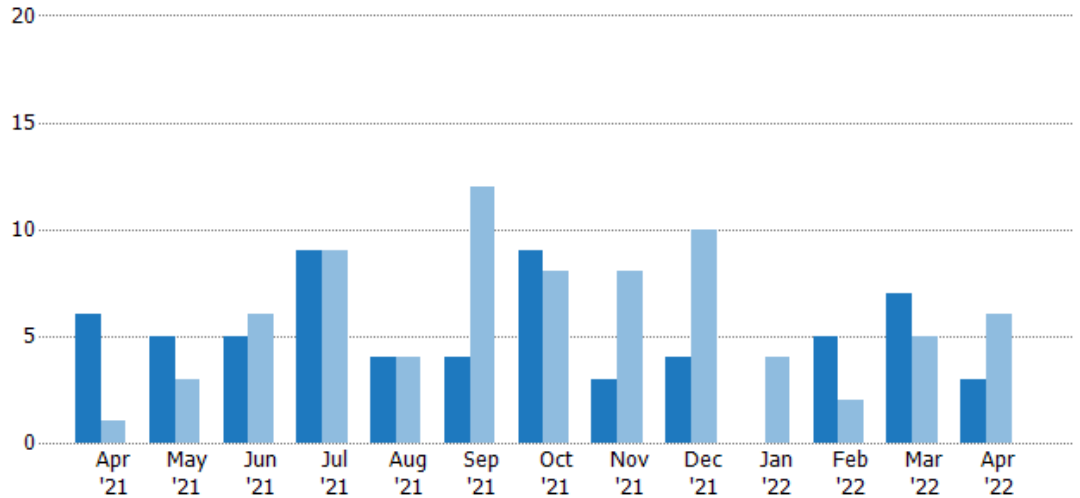
Current Year	\$2.29M	\$3.81M	\$3.17M	\$2.4M	\$3.11M	\$3.11M	\$1.29M	\$1M	\$897K	\$2.99M	\$2.58M	\$529K	-
Prior Year	\$1.18M	\$1.39M	\$4.21M	\$3.94M	\$4.69M	\$4.21M	\$5.28M	\$4.08M	\$2.34M	\$2.65M	\$3.49M	\$2.9M	\$2.29M
Percent Change from Prior Year	94%	175%	-25%	-39%	-34%	-26%	-76%	-75%	-62%	13%	-26%	-82%	-100%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



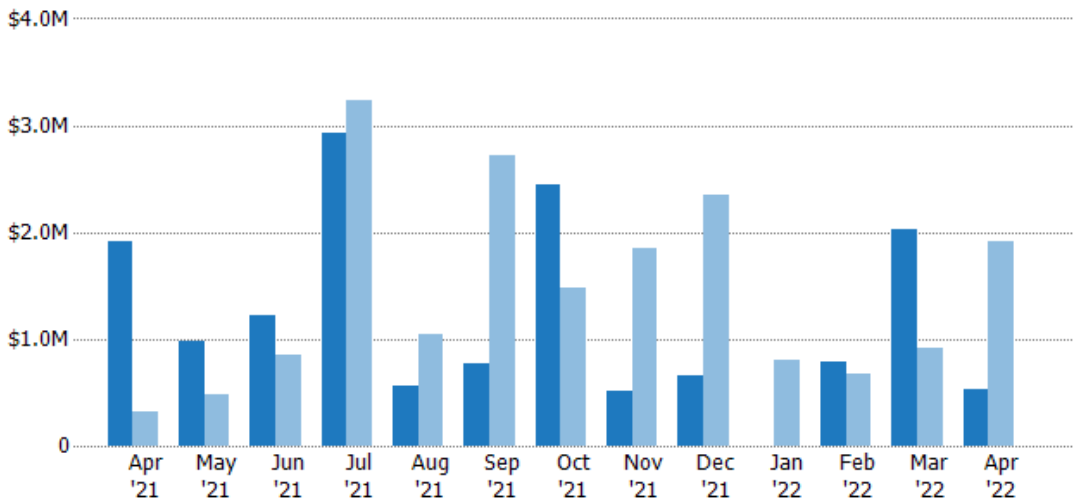
Current Year	6	5	5	9	4	4	9	3	4	-	5	7	3
Prior Year	1	3	6	9	4	12	8	8	10	4	2	5	6
Percent Change from Prior Year	500%	67%	-17%	0%	0%	-67%	13%	-63%	-60%	-100%	150%	40%	-50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



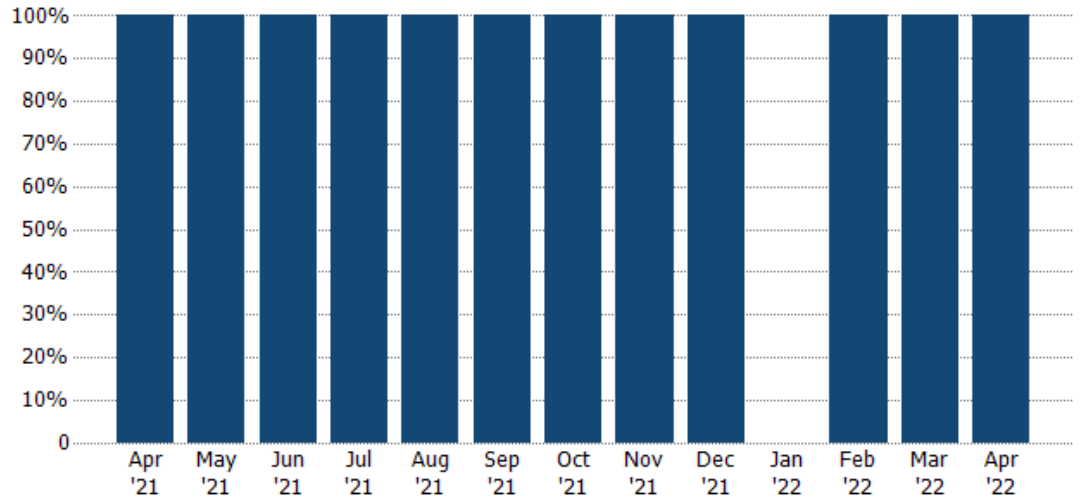
Current Year	\$1.91M	\$974K	\$1.22M	\$2.92M	\$560K	\$773K	\$2.44M	\$519K	\$660K	-	\$783K	\$2.03M	\$535K
Prior Year	\$323K	\$478K	\$852K	\$3.24M	\$1.04M	\$2.72M	\$1.47M	\$1.86M	\$2.34M	\$800K	\$675K	\$910K	\$1.91M
Percent Change from Prior Year	493%	104%	43%	-10%	-46%	-72%	66%	-72%	-72%	-100%	16%	123%	-72%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Single Family Residence

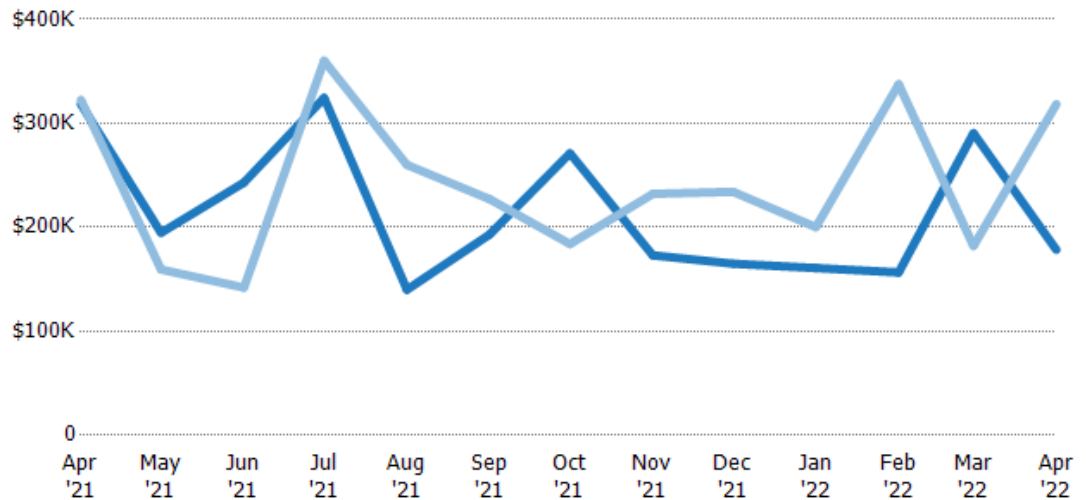
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% - 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

Prior Year

Percent Change from Prior Year

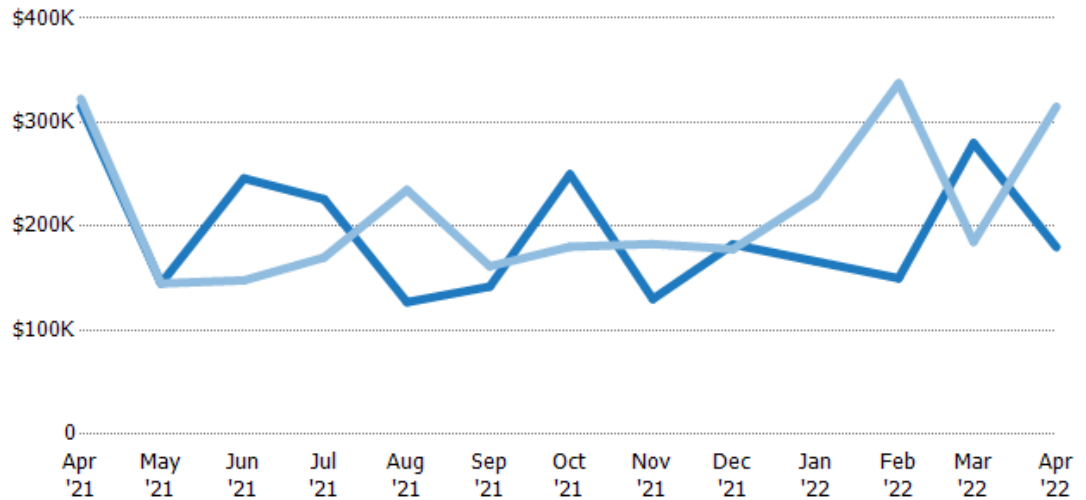
\$318K	\$195K	\$243K	\$324K	\$140K	\$193K	\$271K	\$173K	\$165K	\$161K	\$157K	\$290K	\$178K
\$323K	\$159K	\$142K	\$360K	\$260K	\$227K	\$184K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K
-1%	22%	71%	-10%	-46%	-15%	47%	-25%	-30%	-100%	-54%	60%	-44%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



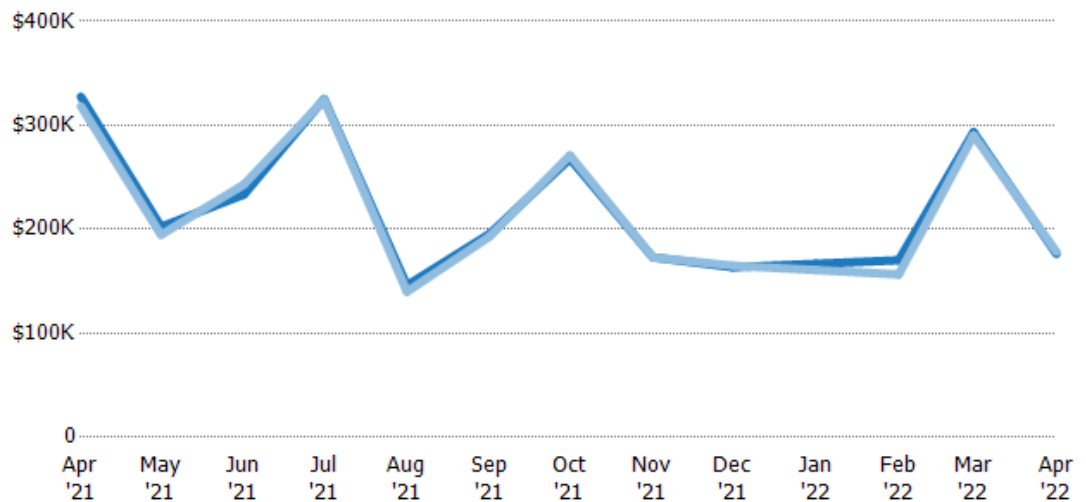
Current Year	\$315K	\$145K	\$246K	\$226K	\$127K	\$142K	\$250K	\$130K	\$183K	\$166K	\$150K	\$280K	\$180K
Prior Year	\$323K	\$145K	\$148K	\$170K	\$235K	\$162K	\$180K	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K
Percent Change from Prior Year	-2%	0%	66%	33%	-46%	-12%	39%	-29%	3%	-100%	-56%	51%	-43%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



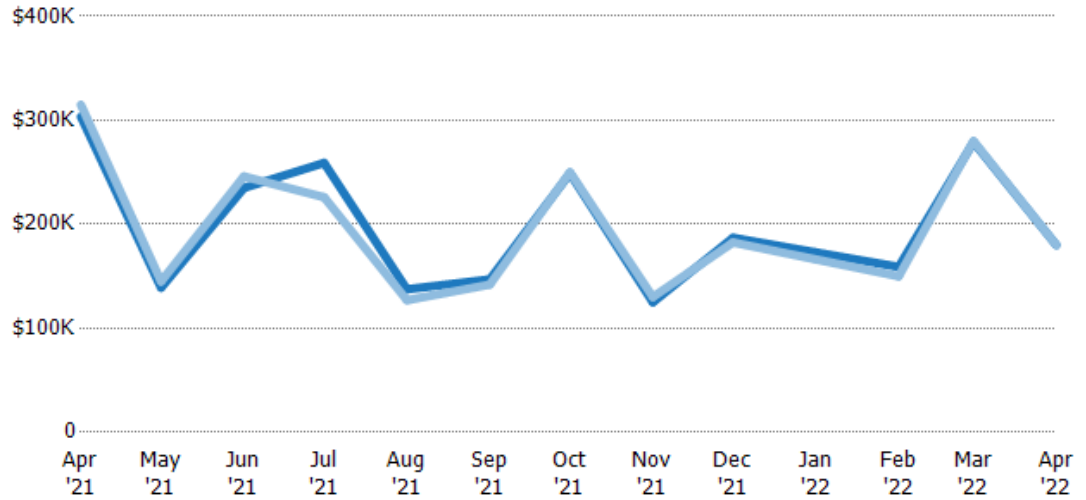
Avg List Price	\$328K	\$202K	\$233K	\$325K	\$146K	\$196K	\$268K	\$173K	\$163K	\$167K	\$170K	\$293K	\$176K
Avg Sales Price	\$318K	\$195K	\$243K	\$324K	\$140K	\$193K	\$271K	\$173K	\$165K	\$161K	\$157K	\$290K	\$178K
Avg Sales Price as a % of Avg List Price	97%	96%	104%	100%	96%	99%	101%	100%	101%	96%	92%	99%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



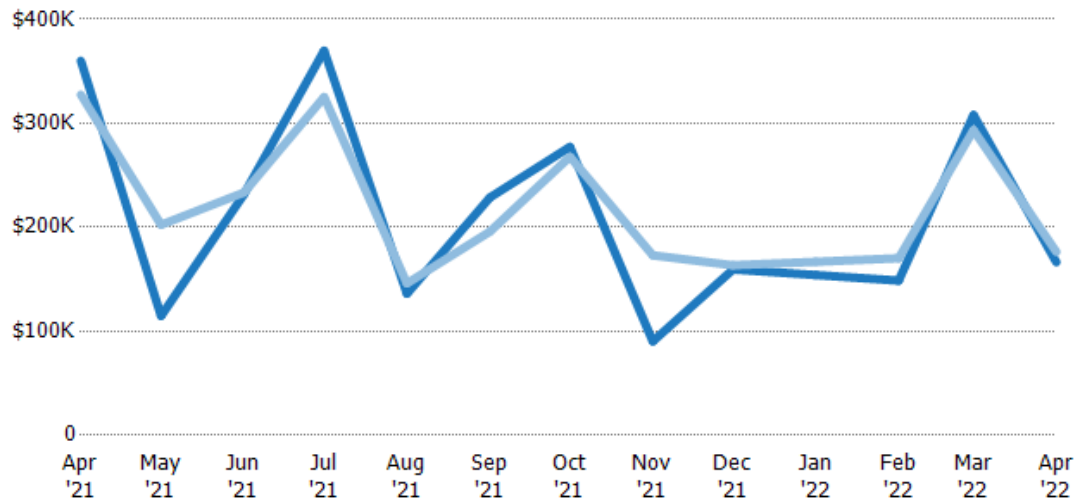
Median List Price	\$304K	\$139K	\$235K	\$259K	\$138K	\$147K	\$249K	\$125K	\$187K	\$173K	\$159K	\$279K	\$180K
Median Sales Price	\$315K	\$145K	\$246K	\$226K	\$127K	\$142K	\$250K	\$130K	\$183K	\$166K	\$150K	\$280K	\$180K
Med Sales Price as a % of Med List Price	104%	104%	105%	87%	92%	97%	100%	104%	98%	96%	94%	100%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



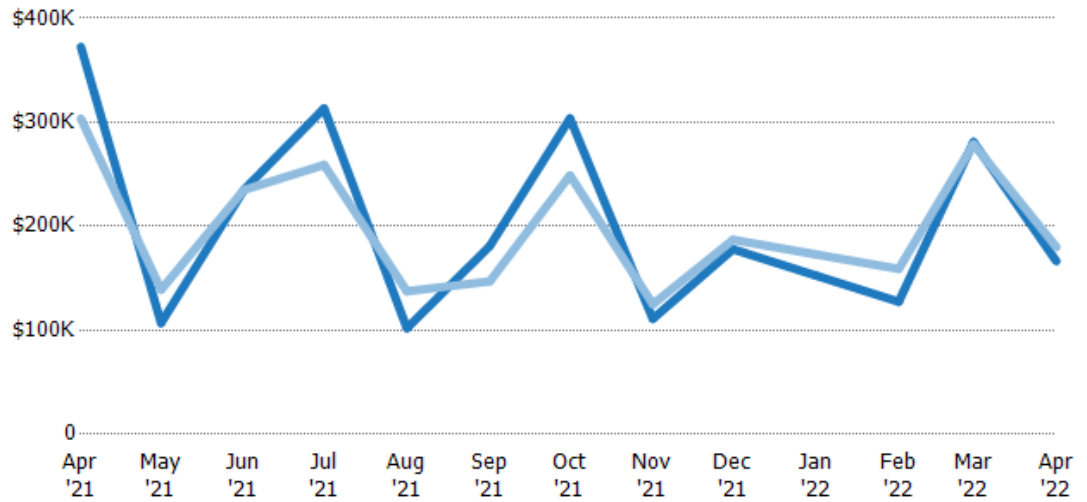
Avg Est Value	\$360K	\$115K	\$232K	\$370K	\$136K	\$229K	\$277K	\$90.3K	\$159K	\$154K	\$149K	\$308K	\$166K
Avg Sales Price	\$328K	\$202K	\$233K	\$325K	\$146K	\$196K	\$268K	\$173K	\$163K	\$167K	\$170K	\$293K	\$176K
Avg Sales Price as a % of Avg Est Value	91%	176%	101%	88%	107%	86%	97%	192%	103%	108%	114%	95%	106%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$373K	\$107K	\$235K	\$313K	\$102K	\$181K	\$304K	\$111K	\$178K	\$153K	\$127K	\$281K	\$166K
Median Sales Price	\$304K	\$139K	\$235K	\$259K	\$138K	\$147K	\$249K	\$125K	\$187K	\$173K	\$159K	\$279K	\$180K
Med Sales Price as a % of Med Est Value	81%	130%	100%	83%	135%	81%	82%	113%	105%	115%	125%	99%	108%