

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	8	-87.5%	19	23	-17.4%
New Listing Volume	\$555,000	\$3,442,000	-83.9%	\$16,123,000	\$9,112,000	+76.9%
Active Listing Count	14	16	-12.5%	N/A	N/A	
Active Listing Volume	\$14,233,999	\$6,213,000	+129.1%	N/A	N/A	
Average Listing Price	\$1,016,714	\$388,313	+161.8%	\$882,044	\$378,300	+133.2%
Median Listing Price	\$996,000	\$374,500	+166%	\$843,333	\$356,483	+136.6%
Median Days in RPR	50.5	86.5	-41.6%	141.5	117.77	+20.2%
Months of Inventory	7	16	-56.3%	3	10	-70%
Absorption Rate	14.29%	6.25%	+8%	33.33%	10%	+23.3%
Sales Activity Charts Metrics						
New Pending Sales Count	—	9	—	7	21	-66.7%
New Pending Sales Volume	—	\$3,985,500	—	\$2,713,999	\$7,990,500	-66%
Pending Sales Count	1	13	-92.3%	N/A	N/A	
Pending Sales Volume	\$350,000	\$5,649,500	-93.8%	N/A	N/A	
Closed Sales Count	1	5	-80%	7	15	-53.3%
Closed Sales Volume	\$527,500	\$1,688,200	-68.8%	\$3,176,499	\$4,977,700	-36.2%
Average Sales Price	\$527,500	\$337,640	+56.2%	\$453,786	\$331,847	+36.7%
Median Sales Price	\$527,500	\$347,200	+51.9%	\$453,786	\$311,400	+45.7%

New Listings

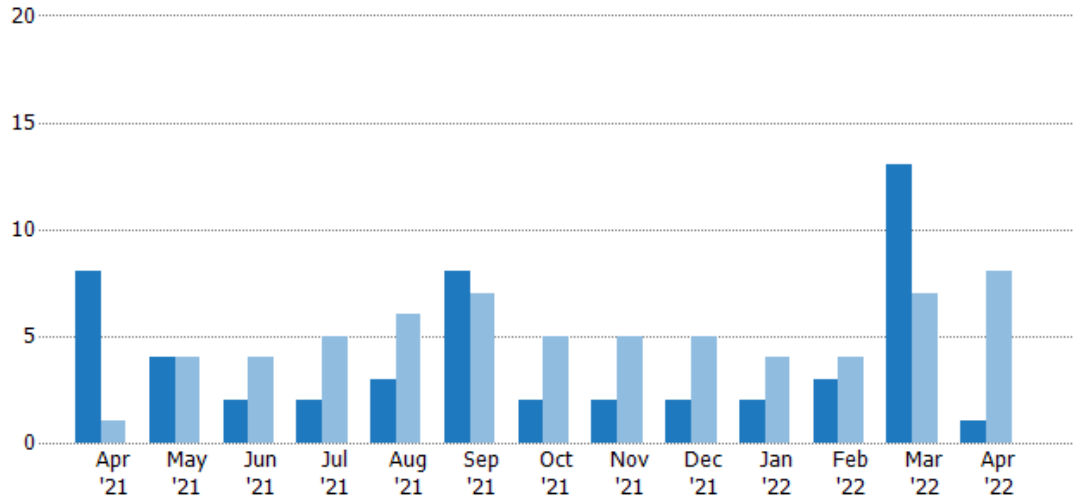
The number of new residential listings that were added each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	1	-87.5%
Apr '21	8	700%
Apr '20	1	300%



Current Year	8	4	2	2	3	8	2	2	2	2	3	13	1
Prior Year	1	4	4	5	6	7	5	5	5	4	4	7	8
Percent Change from Prior Year	700%	0%	-50%	-60%	-50%	14%	-60%	-60%	-60%	-50%	-25%	86%	-88%

New Listing Volume

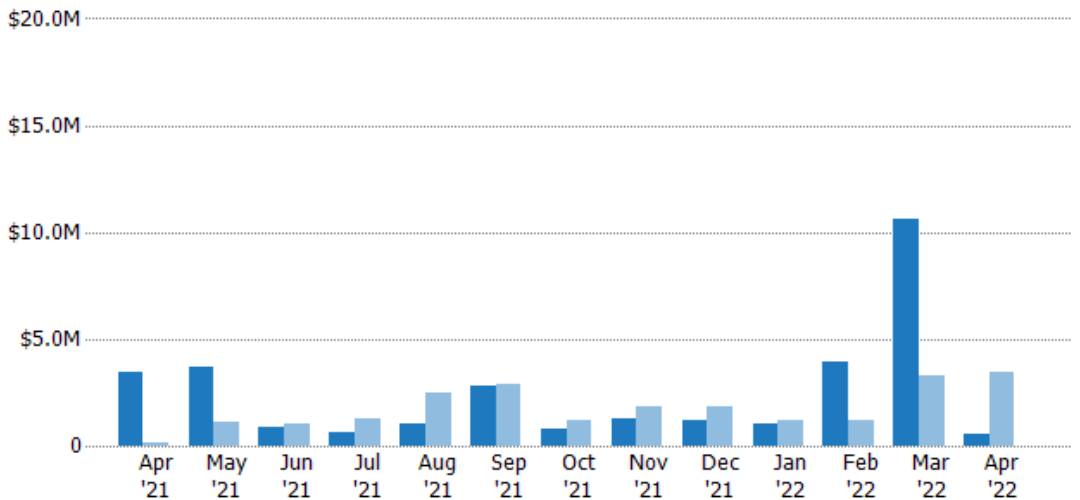
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$555K	-83.9%
Apr '21	\$3.44M	1,760.5%
Apr '20	\$185K	598.9%



Current Year	\$3.44M	\$3.71M	\$849K	\$598K	\$1.04M	\$2.84M	\$784K	\$1.31M	\$1.16M	\$1.04M	\$3.95M	\$10.6M	\$555K
Prior Year	\$185K	\$1.09M	\$1.07M	\$1.24M	\$2.45M	\$2.87M	\$1.16M	\$1.84M	\$1.84M	\$1.2M	\$1.19M	\$3.28M	\$3.44M
Percent Change from Prior Year	1,761%	241%	-21%	-52%	-58%	-1%	-32%	-29%	-37%	-14%	231%	223%	-84%

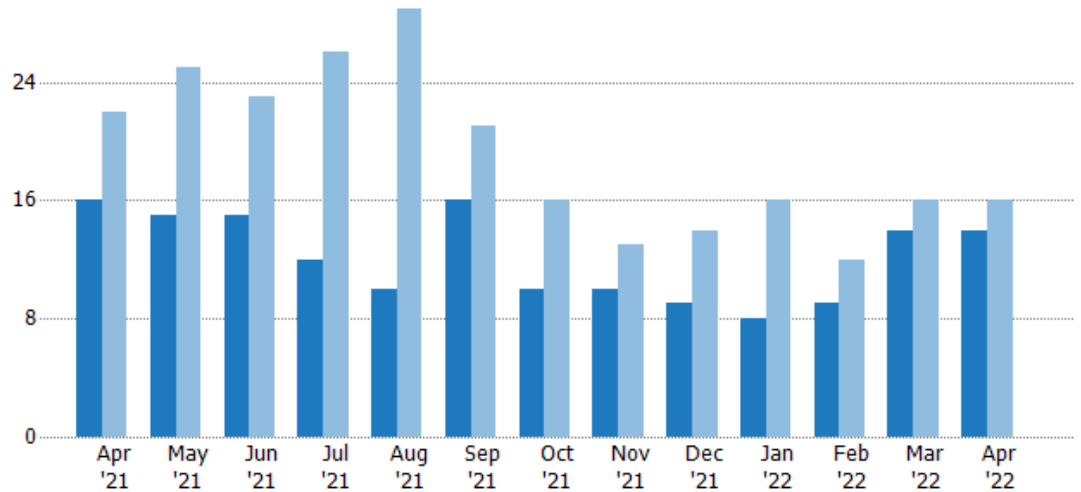
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	14	-12.5%
Apr '21	16	-27.3%
Apr '20	22	9.1%



Current Year	16	15	15	12	10	16	10	10	9	8	9	14	14
Prior Year	22	25	23	26	29	21	16	13	14	16	12	16	16
Percent Change from Prior Year	-27%	-40%	-35%	-54%	-66%	-24%	-38%	-23%	-36%	-50%	-25%	-13%	-13%

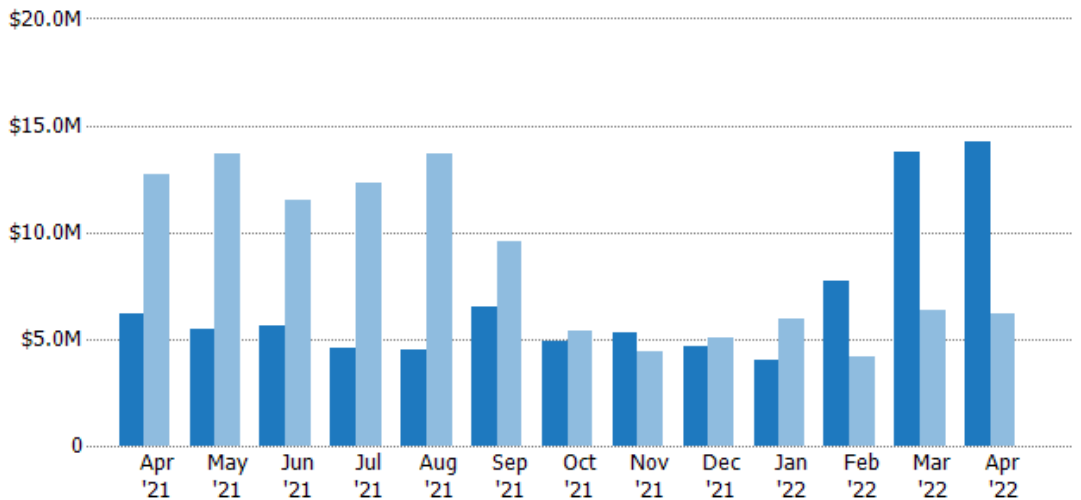
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$14.2M	129.1%
Apr '21	\$6.21M	-51.2%
Apr '20	\$12.7M	-5.3%



Current Year	\$6.21M	\$5.48M	\$5.63M	\$4.57M	\$4.53M	\$6.52M	\$4.87M	\$5.28M	\$4.67M	\$3.98M	\$7.72M	\$13.8M	\$14.2M
Prior Year	\$12.7M	\$13.6M	\$11.5M	\$12.3M	\$13.7M	\$9.6M	\$5.4M	\$4.38M	\$5.05M	\$5.91M	\$4.21M	\$6.36M	\$6.21M
Percent Change from Prior Year	-51%	-60%	-51%	-63%	-67%	-32%	-10%	20%	-7%	-33%	83%	116%	129%

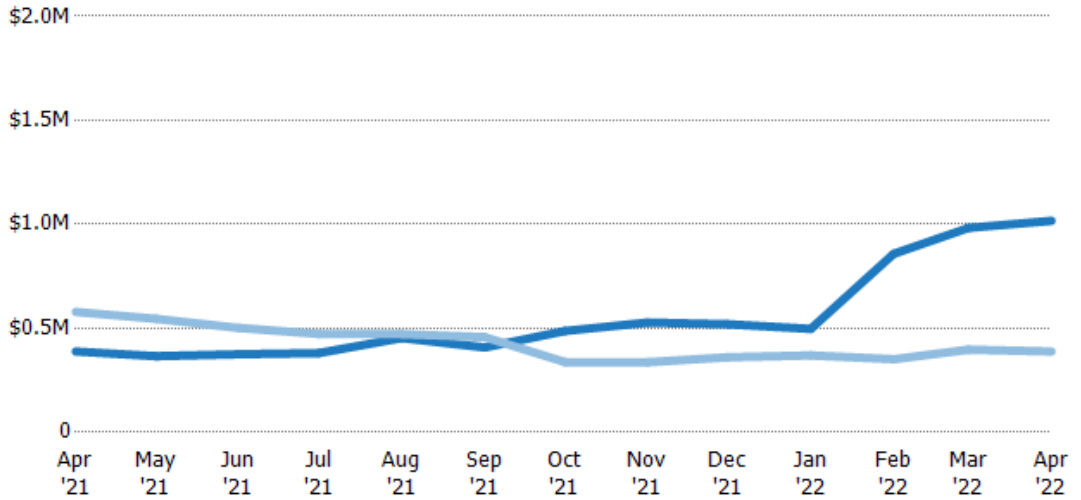
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$1.02M	161.8%
Apr '21	\$388K	-32.9%
Apr '20	\$579K	-13.2%



Current Year	\$388K	\$366K	\$375K	\$381K	\$453K	\$408K	\$487K	\$528K	\$519K	\$497K	\$858K	\$983K	\$1.02M
Prior Year	\$579K	\$545K	\$502K	\$473K	\$472K	\$457K	\$337K	\$337K	\$360K	\$370K	\$351K	\$397K	\$388K
Percent Change from Prior Year	-33%	-33%	-25%	-19%	-4%	-11%	44%	57%	44%	35%	144%	147%	162%

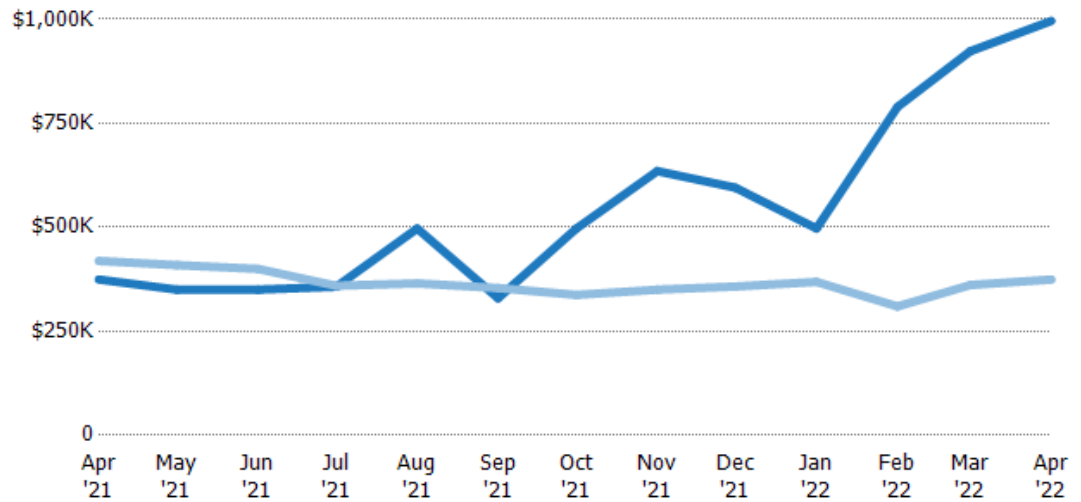
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$996K	166%
Apr '21	\$375K	-10.6%
Apr '20	\$419K	5.4%



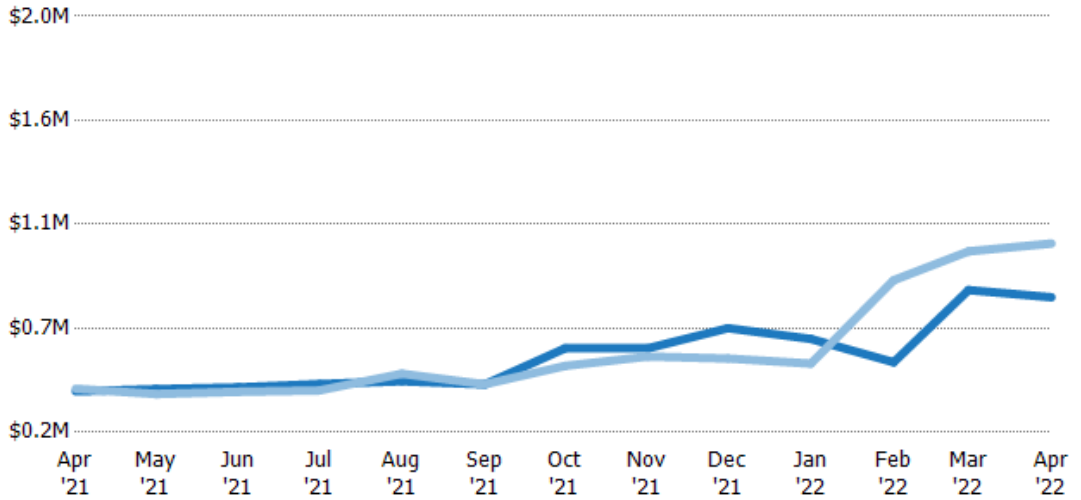
Current Year	\$375K	\$350K	\$350K	\$357K	\$497K	\$329K	\$497K	\$635K	\$595K	\$497K	\$789K	\$924K	\$996K
Prior Year	\$419K	\$409K	\$400K	\$360K	\$365K	\$354K	\$338K	\$350K	\$358K	\$369K	\$310K	\$361K	\$375K
Percent Change from Prior Year	-11%	-14%	-13%	-1%	36%	-7%	47%	81%	66%	35%	155%	156%	166%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family



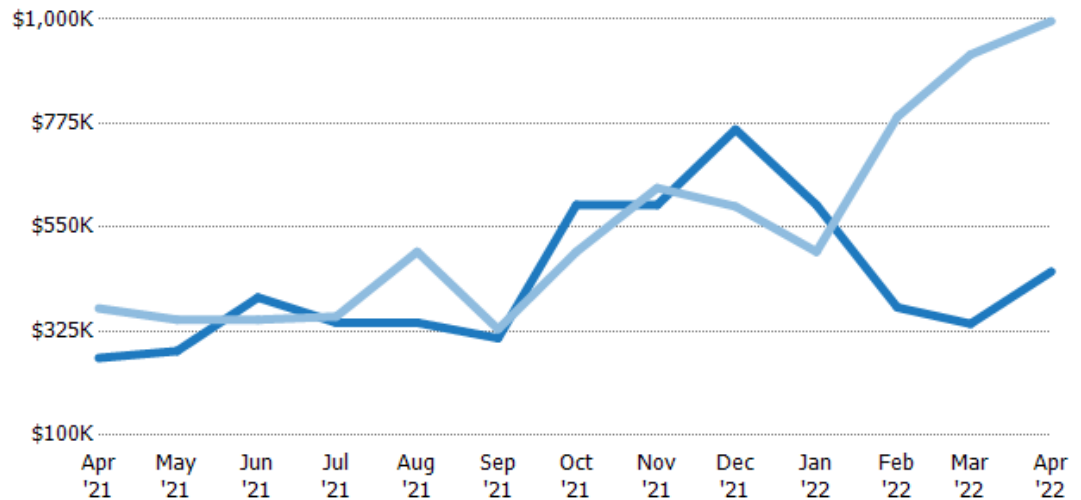
Avg Est Value	\$377K	\$387K	\$394K	\$409K	\$421K	\$407K	\$563K	\$563K	\$650K	\$604K	\$503K	\$815K	\$784K
Avg Listing Price	\$388K	\$366K	\$375K	\$381K	\$453K	\$408K	\$487K	\$528K	\$519K	\$497K	\$858K	\$983K	\$1.02M
Avg Listing Price as a % of Avg Est Value	103%	94%	95%	93%	108%	100%	86%	94%	80%	82%	171%	121%	130%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$267K	\$282K	\$398K	\$344K	\$344K	\$310K	\$598K	\$598K	\$762K	\$598K	\$377K	\$341K	\$454K
Median Listing Price	\$375K	\$350K	\$350K	\$357K	\$497K	\$329K	\$497K	\$635K	\$595K	\$497K	\$789K	\$924K	\$996K
Med Listing Price as a % of Med Est Value	140%	124%	88%	104%	145%	106%	83%	106%	78%	83%	210%	271%	219%

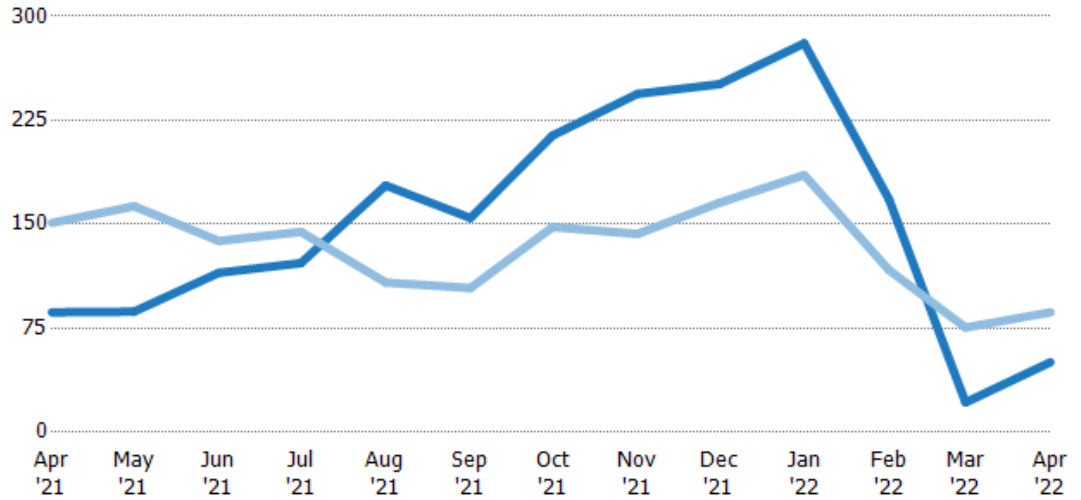
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	50.5	-41.6%
Apr '21	86.5	-42.7%
Apr '20	151	30.1%



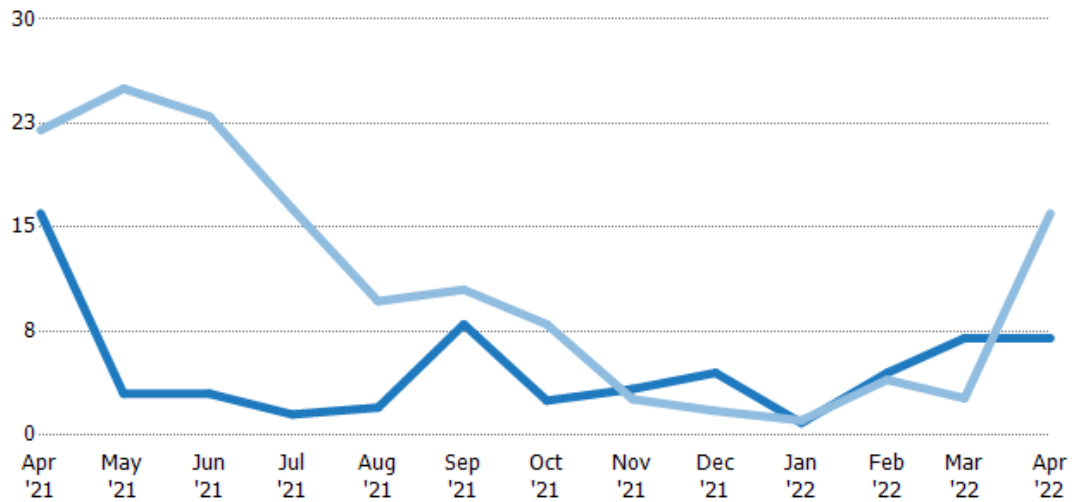
Current Year	86.5	87	115	122	178	155	214	244	251	281	168	21.5	50.5
Prior Year	151	163	138	145	108	104	148	143	166	186	117	75.5	86.5
Percent Change from Prior Year	-43%	-47%	-17%	-16%	65%	49%	45%	71%	52%	51%	44%	-72%	-42%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family



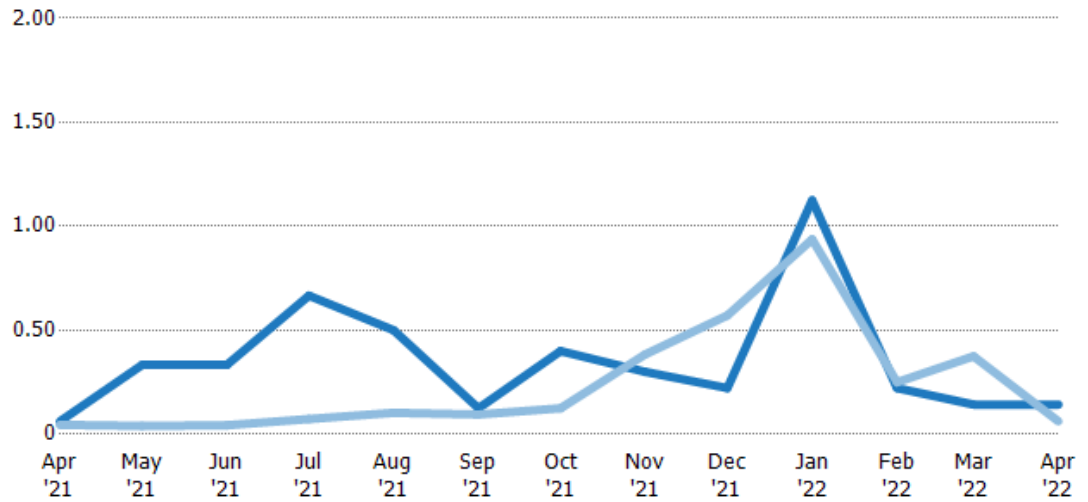
Current Year	16	3	3	1.5	2	8	2.5	3.33	4.5	0	4.5	7	7
Prior Year	22	25	23	16.3	9.67	10.5	8	2.6	1.75	1.07	4	2.67	16
Percent Change from Prior Year	-27%	-88%	-87%	100%	-79%	-24%	-69%	28%	157%	-17%	13%	163%	-56%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family



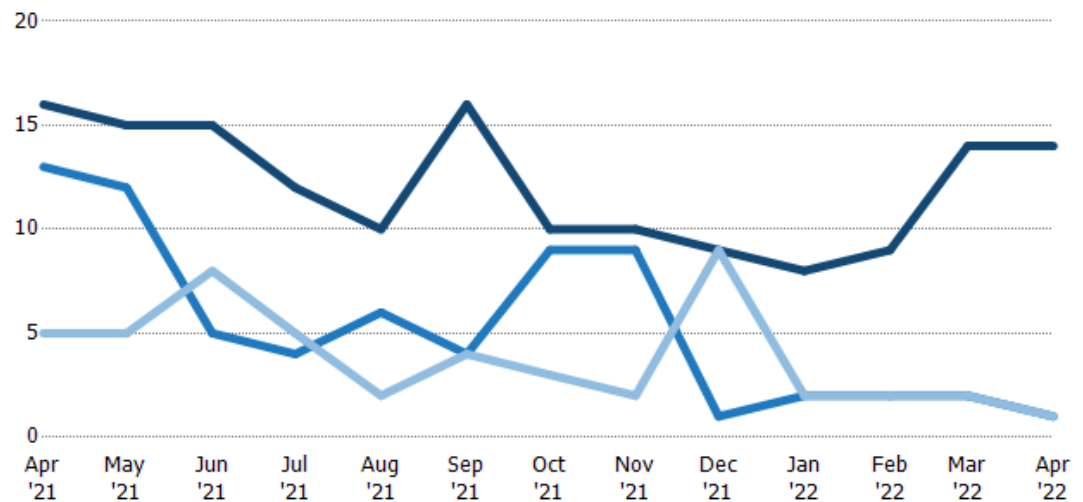
Current Year	6%	33%	33%	67%	50%	13%	40%	30%	22%	113%	22%	14%	14%
Prior Year	5%	4%	4%	7%	10%	10%	13%	38%	57%	94%	25%	38%	6%
Change from Prior Year	-2%	-29%	-29%	-67%	-40%	-3%	-28%	8%	35%	-19%	3%	23%	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	16	15	15	12	10	16	10	10	9	8	9	14	14
Pending	13	12	5	4	6	4	9	9	1	2	2	2	1
Sold	5	5	8	5	2	4	3	2	9	2	2	2	1

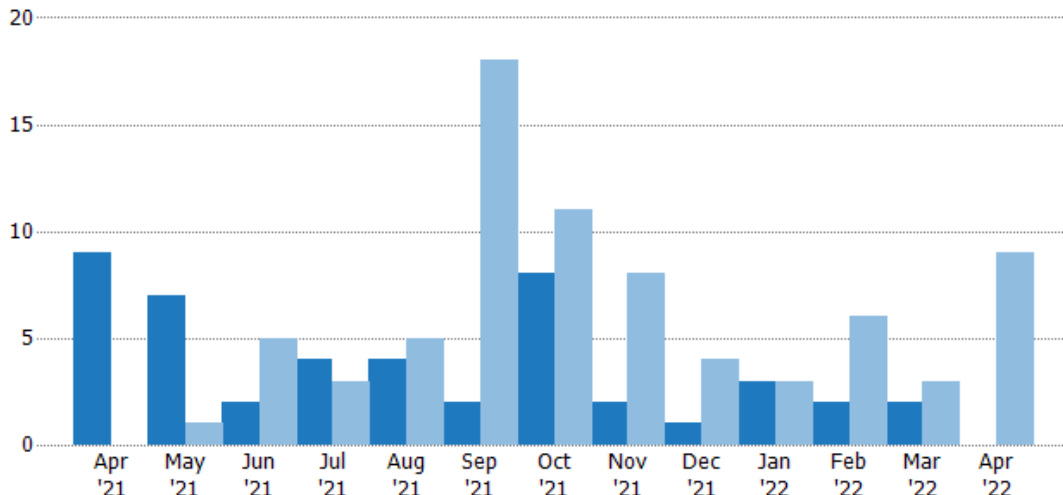
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	9	7	2	4	4	2	8	2	1	3	2	2	-
Prior Year	-	1	5	3	5	18	11	8	4	3	6	3	9
Percent Change from Prior Year	100%	600%	-60%	33%	-20%	-89%	-27%	-75%	-75%	0%	-67%	-33%	-100%

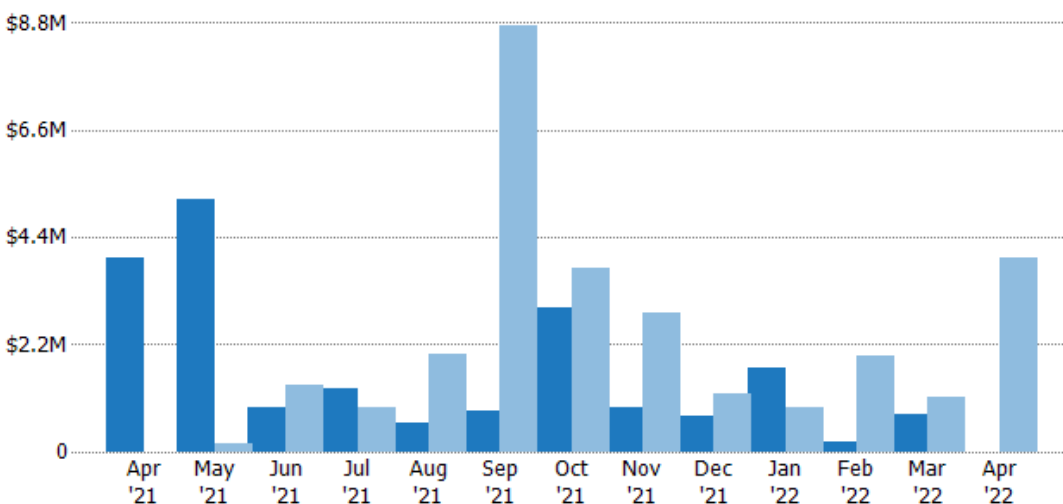
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$3.99M	\$5.2M	\$898K	\$1.29M	\$598K	\$855K	\$2.96M	\$908K	\$745K	\$1.73M	\$205K	\$775K	-
Prior Year	-	\$180K	\$1.37M	\$904K	\$2.01M	\$8.74M	\$3.79M	\$2.86M	\$1.18M	\$913K	\$1.96M	\$1.13M	\$3.99M
Percent Change from Prior Year	100%	2,788%	-34%	42%	-70%	-90%	-22%	-68%	-37%	90%	-90%	-31%	-100%

Pending Sales

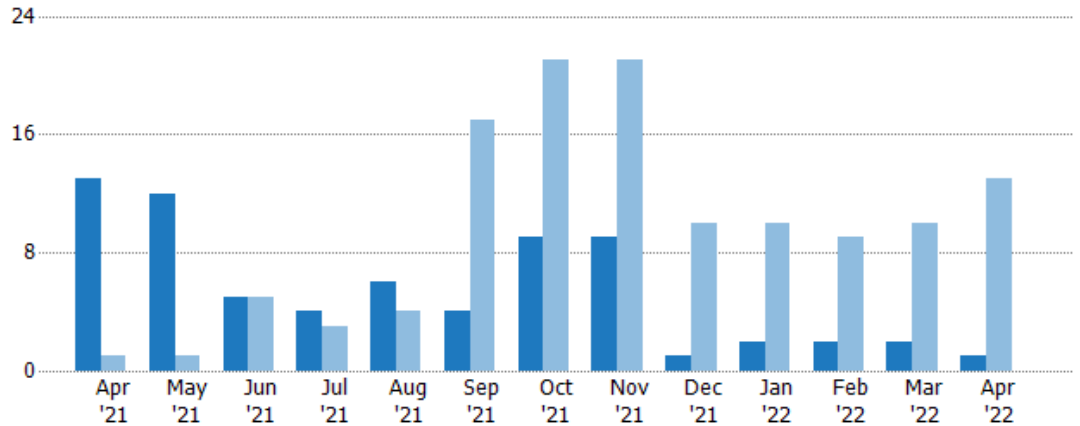
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	1	-92.3%
Apr '21	13	1,200%
Apr '20	1	400%



Current Year	13	12	5	4	6	4	9	9	1	2	2	2	1
Prior Year	1	1	5	3	4	17	21	21	10	10	9	10	13
Percent Change from Prior Year	1,200%	1,100%	0%	33%	50%	-76%	-57%	-57%	-90%	-80%	-78%	-80%	-92%

Pending Sales Volume

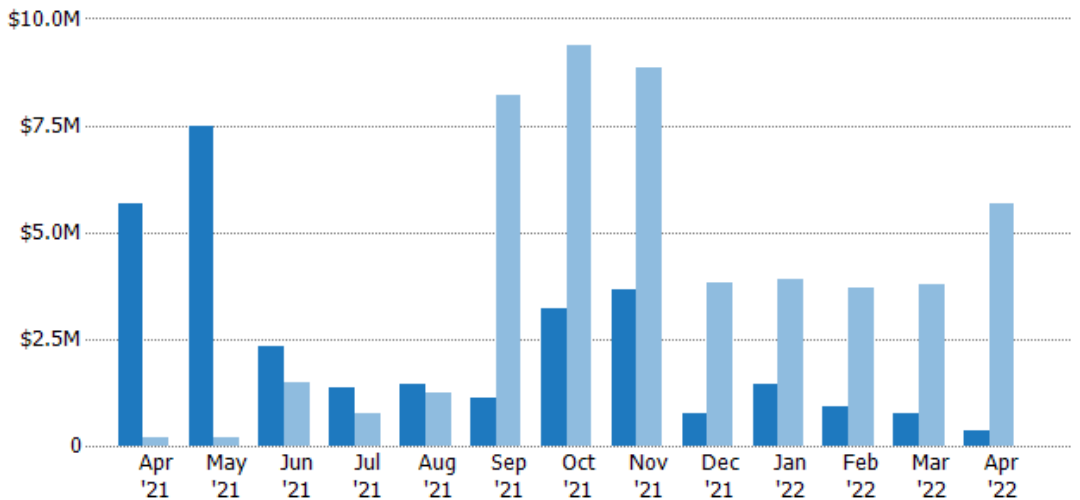
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$350K	-93.8%
Apr '21	\$5.65M	2,603.1%
Apr '20	\$209K	981.7%



Current Year	\$5.65M	\$7.5M	\$2.32M	\$1.36M	\$1.43M	\$1.11M	\$3.22M	\$3.66M	\$745K	\$1.44M	\$909K	\$775K	\$350K
Prior Year	\$209K	\$180K	\$1.46M	\$740K	\$1.25M	\$8.21M	\$9.38M	\$8.86M	\$3.82M	\$3.91M	\$3.7M	\$3.76M	\$5.65M
Percent Change from Prior Year	2,603%	4,066%	58%	84%	15%	-86%	-66%	-59%	-80%	-63%	-75%	-79%	-94%

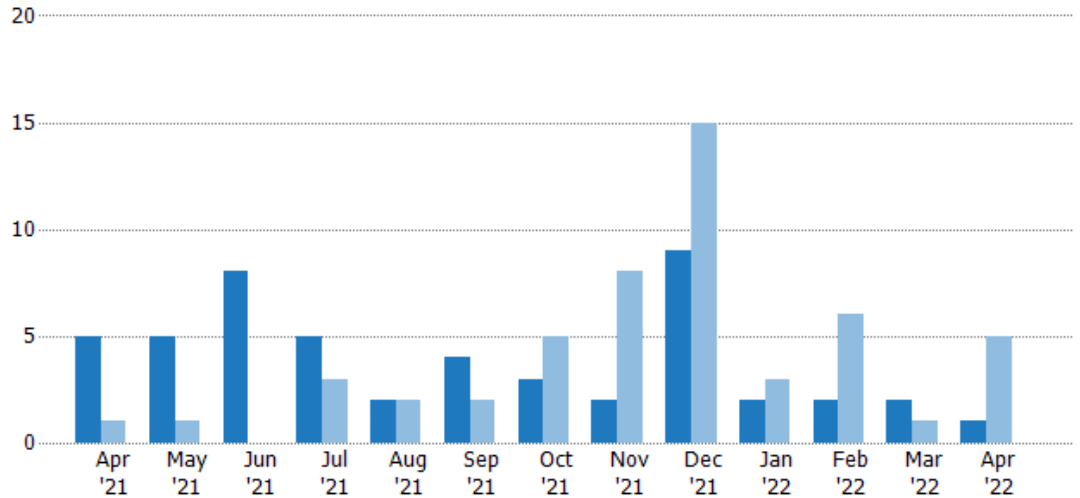
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	5	5	8	5	2	4	3	2	9	2	2	2	1
Prior Year	1	1	-	3	2	2	5	8	15	3	6	1	5
Percent Change from Prior Year	400%	400%	100%	67%	0%	100%	-40%	-75%	-40%	-33%	-67%	100%	-80%

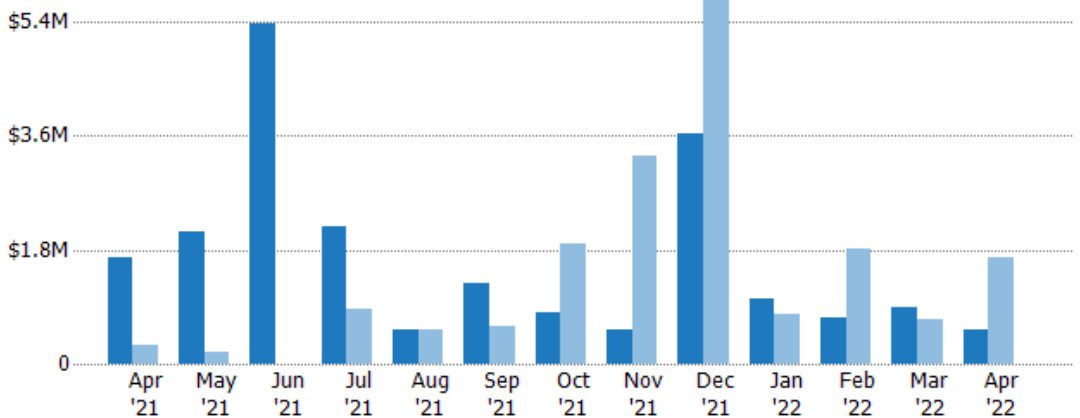
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$1.69M	\$2.08M	\$5.36M	\$2.17M	\$529K	\$1.29M	\$812K	\$550K	\$3.65M	\$1.03M	\$724K	\$900K	\$528K
Prior Year	\$308K	\$193K	-	\$870K	\$530K	\$593K	\$1.89M	\$3.28M	\$6.04M	\$782K	\$1.81M	\$700K	\$1.69M
Percent Change from Prior Year	449%	980%	100%	149%	0%	117%	-57%	-83%	-40%	31%	-60%	29%	-69%

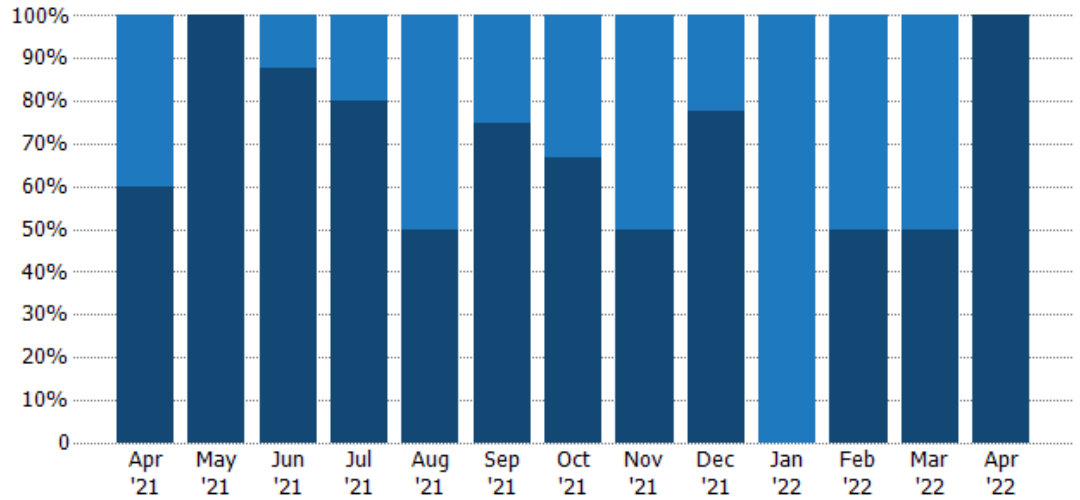
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse

40% - 13% 20% 50% 25% 33% 50% 22% 100% 50% 50% -

Single Family Residence

60% 100% 88% 80% 50% 75% 67% 50% 78% - 50% 50% 100%

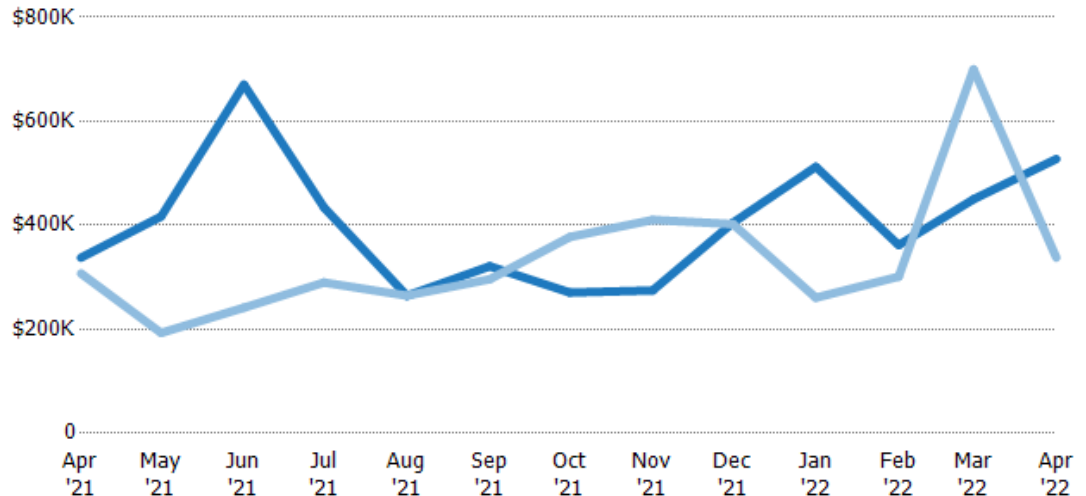
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

\$338K \$417K \$671K \$434K \$265K \$321K \$271K \$275K \$405K \$513K \$362K \$450K \$528K

Prior Year

\$308K \$193K \$242K \$290K \$265K \$296K \$378K \$410K \$402K \$261K \$301K \$700K \$338K

Percent Change from Prior Year

10% 116% 100% 50% 0% 8% -28% -33% 1% 97% 20% -36% 56%

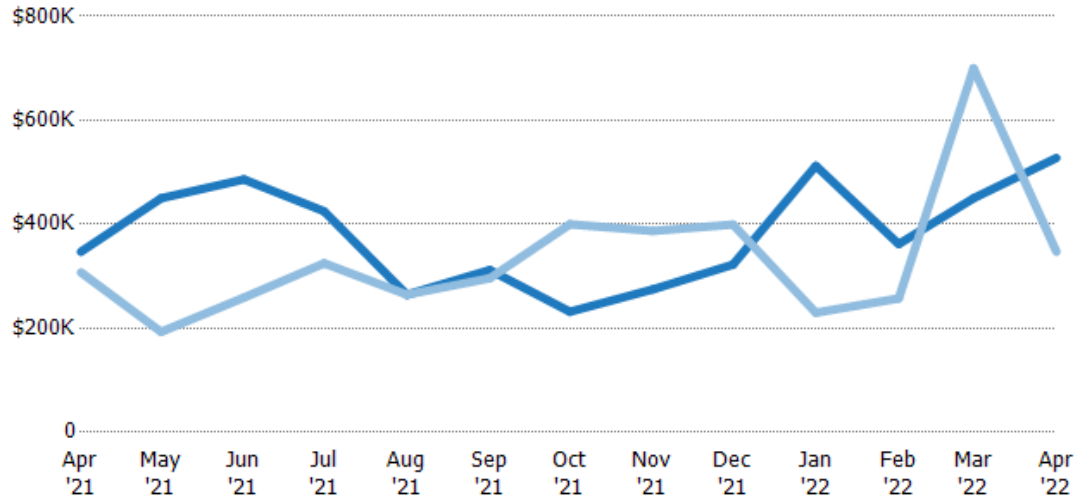
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$347K	\$450K	\$486K	\$425K	\$265K	\$312K	\$232K	\$275K	\$323K	\$513K	\$362K	\$450K	\$528K
Prior Year	\$308K	\$193K	\$259K	\$325K	\$265K	\$296K	\$400K	\$387K	\$400K	\$230K	\$258K	\$700K	\$347K
Percent Change from Prior Year	13%	133%	100%	31%	0%	5%	-42%	-29%	-19%	123%	41%	-36%	52%

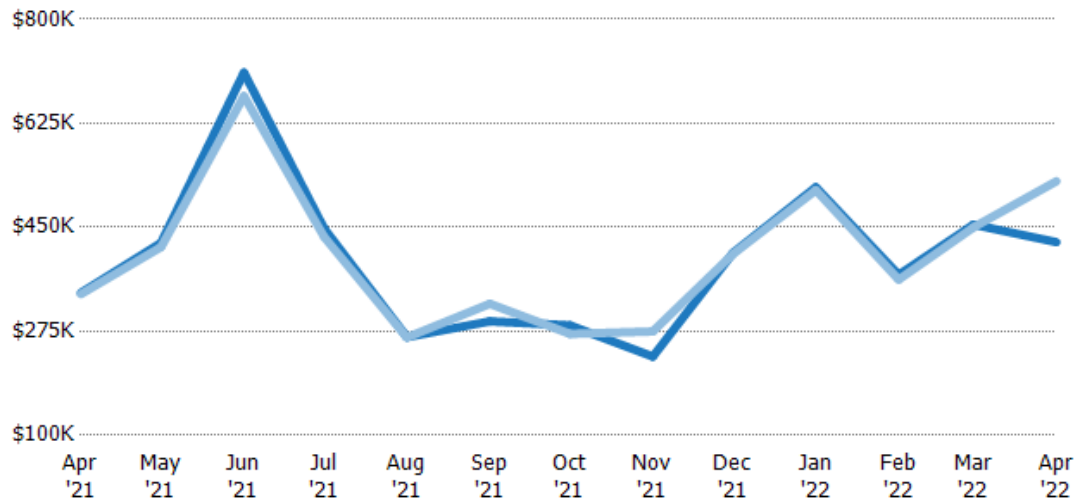
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



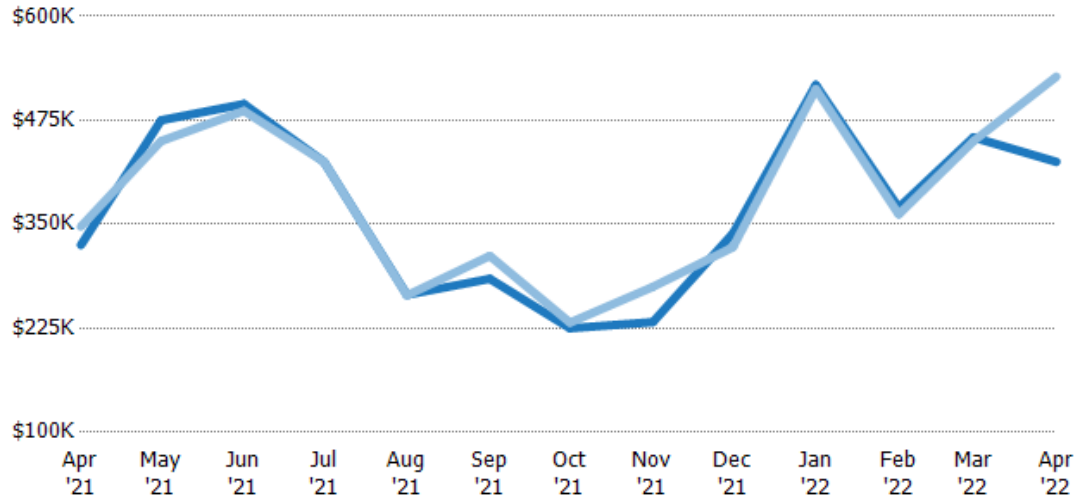
Avg List Price	\$340K	\$424K	\$710K	\$448K	\$265K	\$292K	\$285K	\$232K	\$407K	\$518K	\$370K	\$454K	\$425K
Avg Sales Price	\$338K	\$417K	\$671K	\$434K	\$265K	\$321K	\$271K	\$275K	\$405K	\$513K	\$362K	\$450K	\$528K
Avg Sales Price as a % of Avg List Price	99%	98%	94%	97%	100%	110%	95%	118%	100%	99%	98%	99%	124%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family



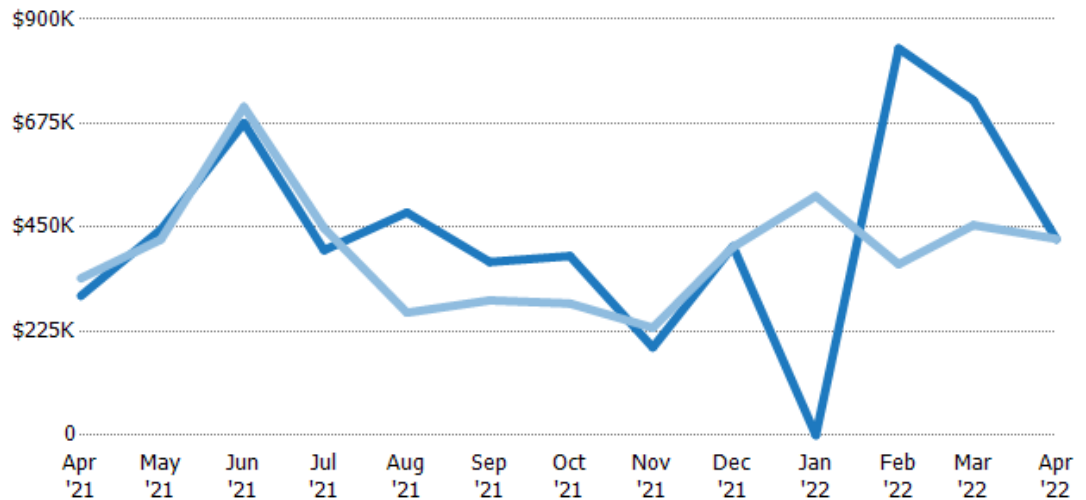
Median List Price	\$325K	\$475K	\$495K	\$425K	\$265K	\$285K	\$225K	\$232K	\$339K	\$518K	\$370K	\$454K	\$425K
Median Sales Price	\$347K	\$450K	\$486K	\$425K	\$265K	\$312K	\$232K	\$275K	\$323K	\$513K	\$362K	\$450K	\$528K
Med Sales Price as a % of Med List Price	107%	95%	98%	100%	100%	110%	103%	118%	95%	99%	98%	99%	124%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149
Property Type:
Condo/Townhouse/Apt., Single
Family



Avg Est Value	\$301K	\$445K	\$675K	\$400K	\$482K	\$375K	\$388K	\$190K	\$409K	\$0	\$837K	\$725K	\$424K
Avg Sales Price	\$340K	\$424K	\$710K	\$448K	\$265K	\$292K	\$285K	\$232K	\$407K	\$518K	\$370K	\$454K	\$425K
Avg Sales Price as a % of Avg Est Value	113%	95%	105%	112%	55%	78%	74%	122%	100%	100%	44%	63%	100%

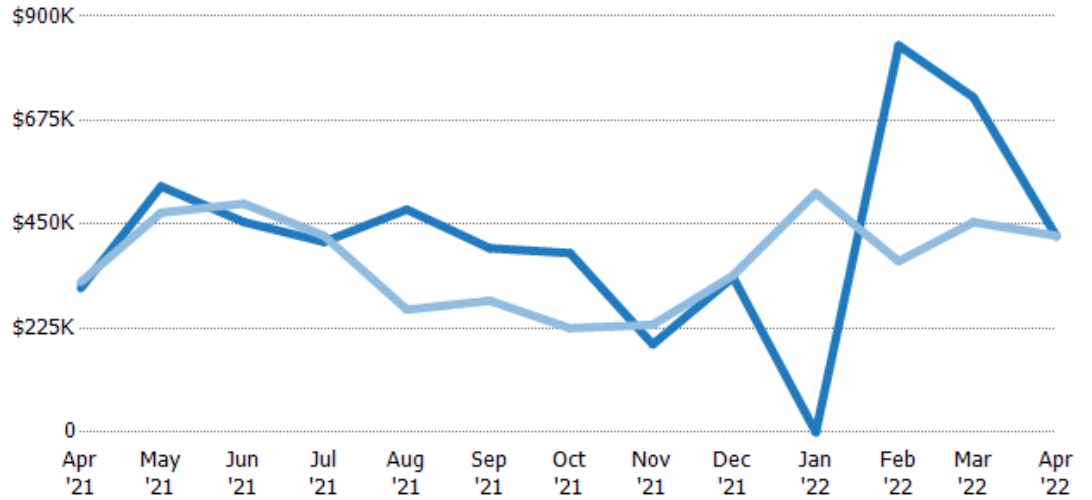
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Ludlow, VT 05149

Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$312K	\$532K	\$455K	\$412K	\$482K	\$398K	\$388K	\$190K	\$336K	\$0	\$837K	\$725K	\$424K
Median Sales Price	\$325K	\$475K	\$495K	\$425K	\$265K	\$285K	\$225K	\$232K	\$339K	\$518K	\$370K	\$454K	\$425K
Med Sales Price as a % of Med Est Value	104%	89%	109%	103%	55%	71%	58%	122%	101%	100%	44%	63%	100%