

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

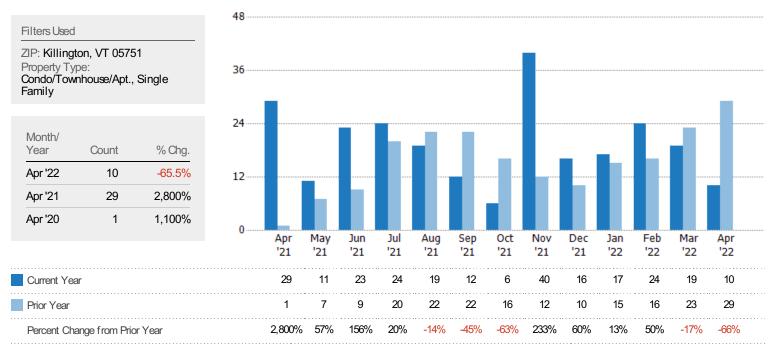
+/-	YTD 2021	YTD 2022	+/-	Apr 2021	Apr 2022	Key Metrics
						Listing Activity Charts Metrics
-15.7%	83	70	-65.5%	29	10	New Listing Count
-30.7%	\$40,150,500	\$27,812,300	-64.1%	\$12,881,200	\$4,619,500	New Listing Volume
	NA	N⁄A	+110.8%	37	78	Active Listing Count
	N⁄A	N⁄A	+194.8%	\$25,759,700	\$75,946,394	Active Listing Volume
+50.8%	\$715,008	\$1,077,891	+39.9%	\$696,208	\$973,672	Average Listing Price
+50.5%	\$511,507	\$769,910	+42.3%	\$359,900	\$512,000	Median Listing Price
+9.4%	88.91	97.27	+200%	34	102	Median Days in RPR
-13.1%	5	4.3	+240.5%	1.8	6	Months of Inventory
+3%	20.18%	23.22%	-40.1%	56.76%	16.67%	Absorption Rate
						Sales Activity Charts Metrics
-54.4%	79	36	-83.3%	18	3	New Pending Sales Count
-55.2%	\$34,111,000	\$15,277,400	-76.9%	\$6,907,900	\$1,594,000	New Pending Sales Volume
	N⁄A	N∕A	-84.6%	26	4	Pending Sales Count
	N⁄A	N∕A	-74%	\$9,572,800	\$2,489,000	Pending Sales Volume
-27.4%	62	45	-60.9%	23	9	Closed Sales Count
-35.7%	\$28,546,750	\$18,355,750	-40.2%	\$10,485,600	\$6,269,500	Cloæd Sales Volume
-11.4%	\$460,431	\$407,906	+52.8%	\$455,896	\$696,611	Average Sales Price
-21.2%	\$334,548	\$263,756	+42.5%	\$379,000	\$540,000	Median Sales Price





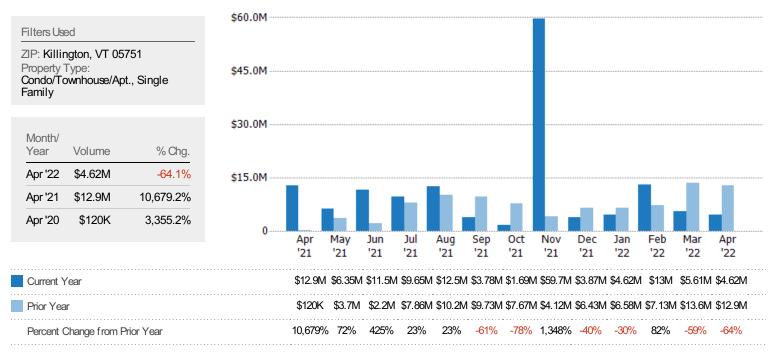
### New Listings

The number of new residential listings that were added each month.



### New Listing Volume

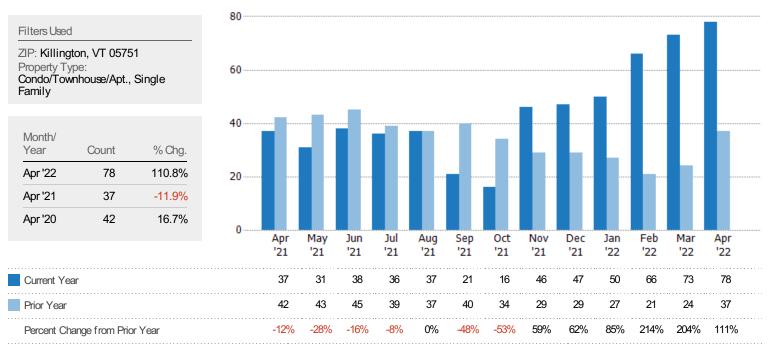
The sum of the listing price of residential listings that were added each month.





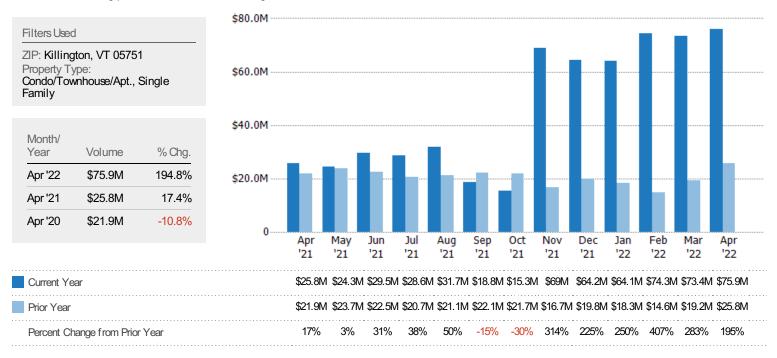
### Active Listings

The number of active residential listings at the end of each month.



### Active Listing Volume

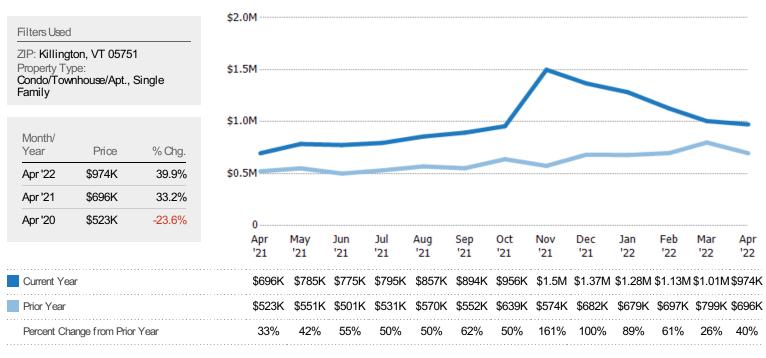
The sum of the listing price of active residential listings at the end of each month.





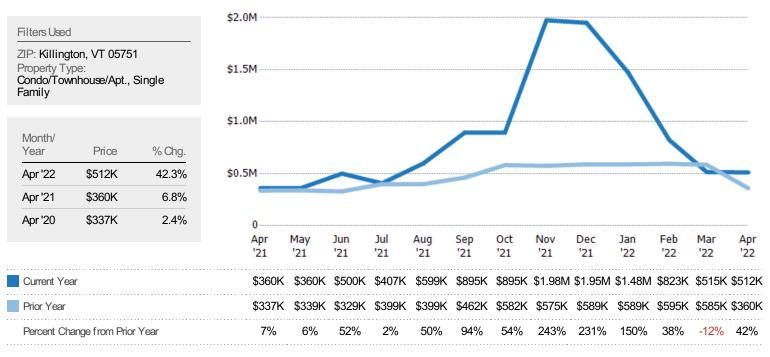
#### Average Listing Price

The average listing price of active residential listings at the end of each month.



### Median Listing Price

The median listing price of active residential listings at the end of each month.

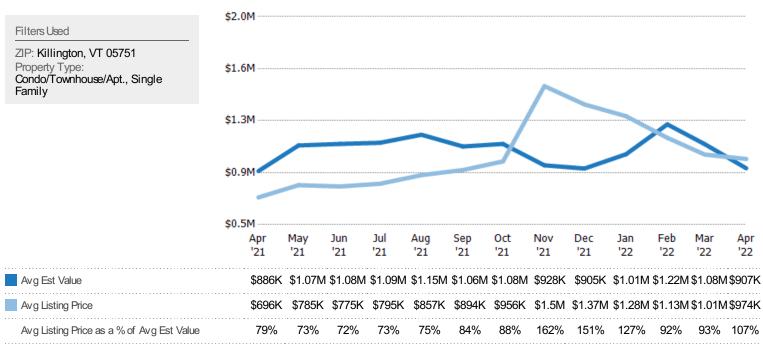






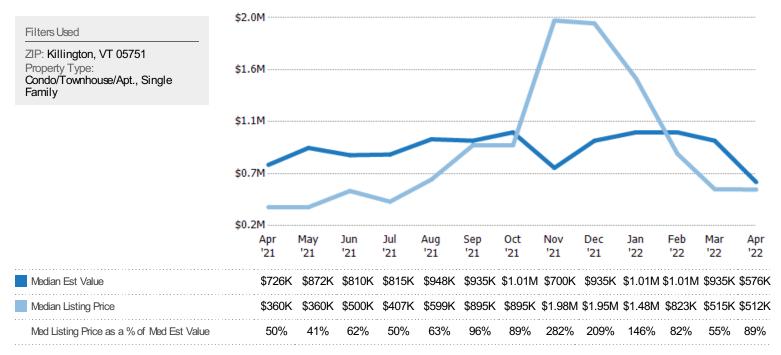
### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

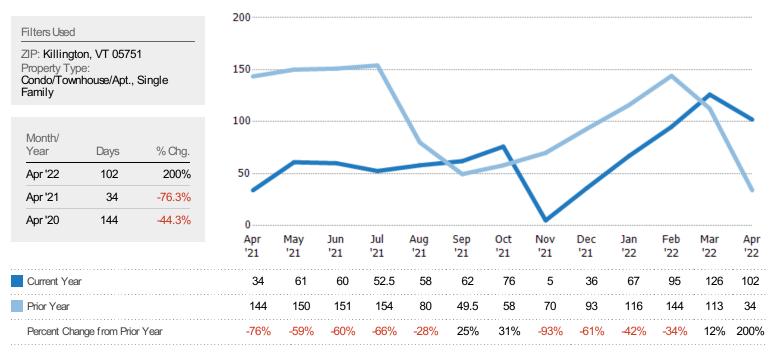






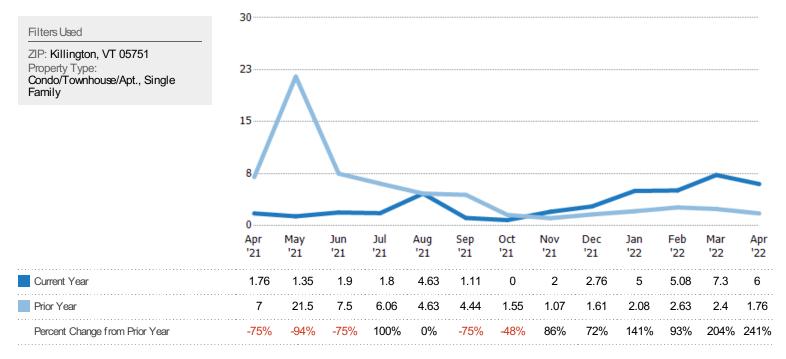
### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



### Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

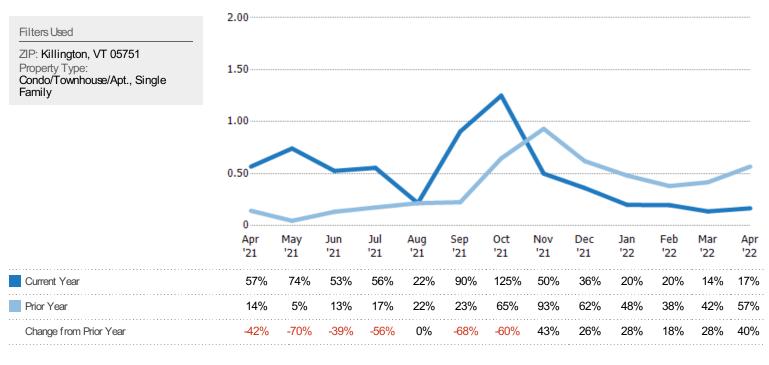






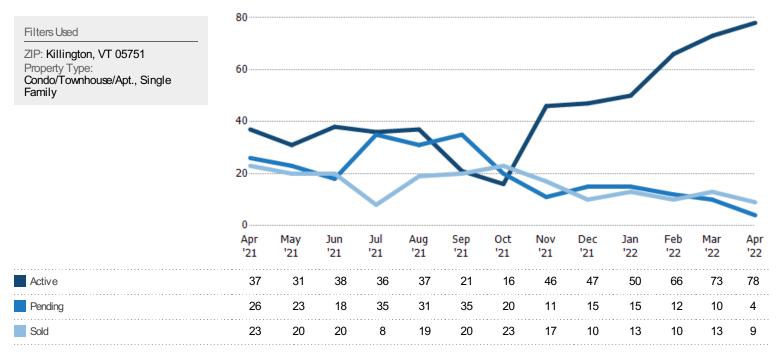
### Absorption Rate

The percentage of inventory sold per month.



### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

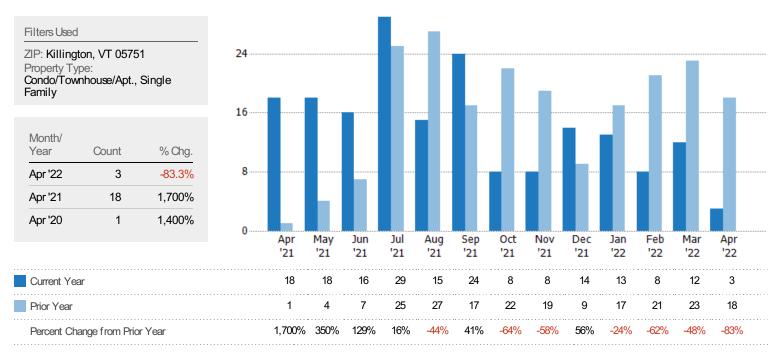






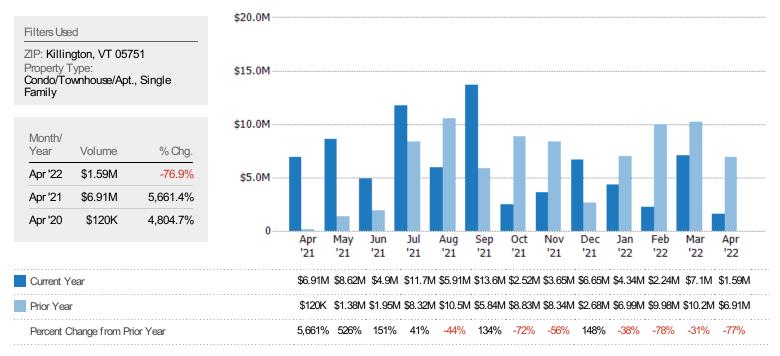
### New Pending Sales

The number of residential properties with accepted offers that were added each month.



### New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

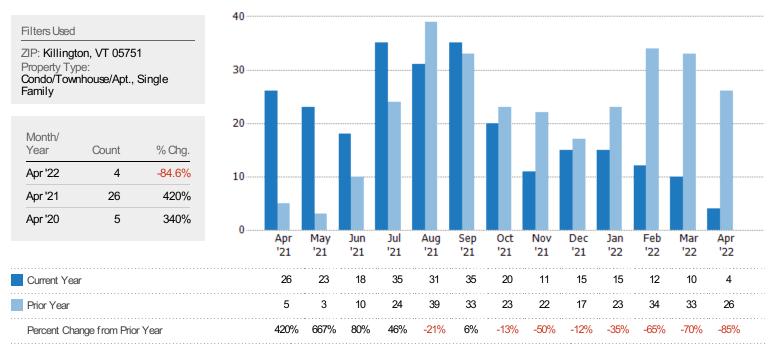






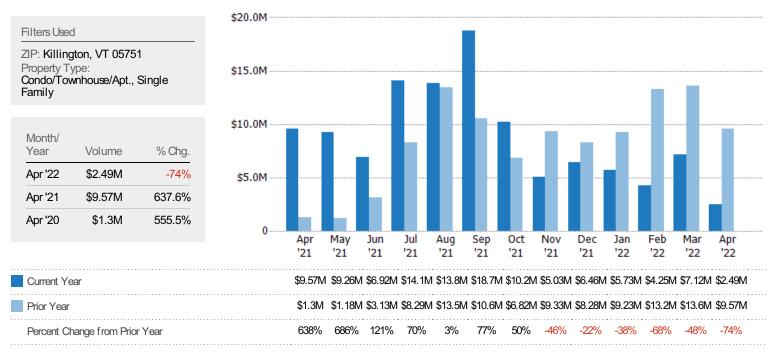
### Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

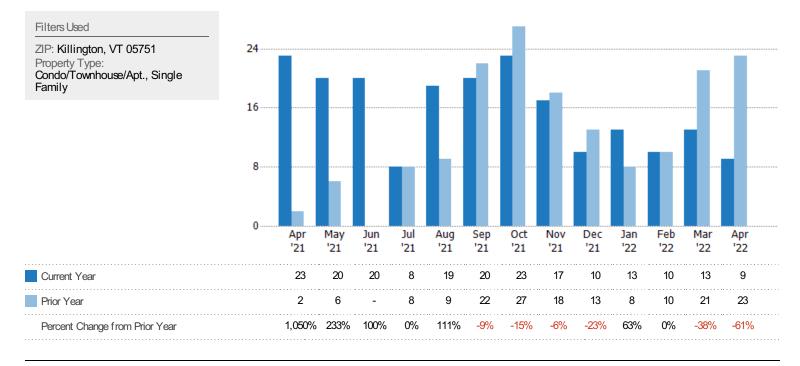






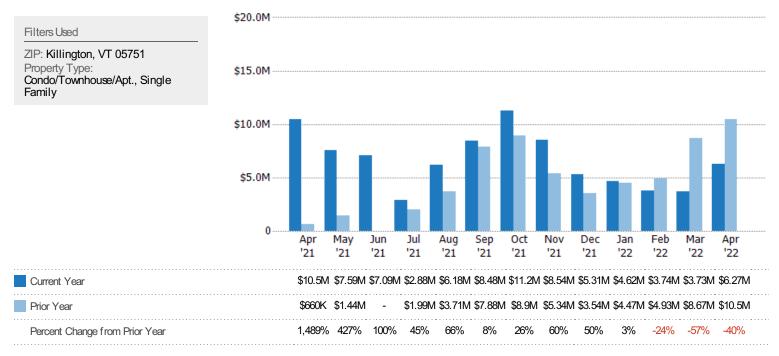
### Closed Sales

The total number of residential properties sold each month.



### **Closed Sales Volume**

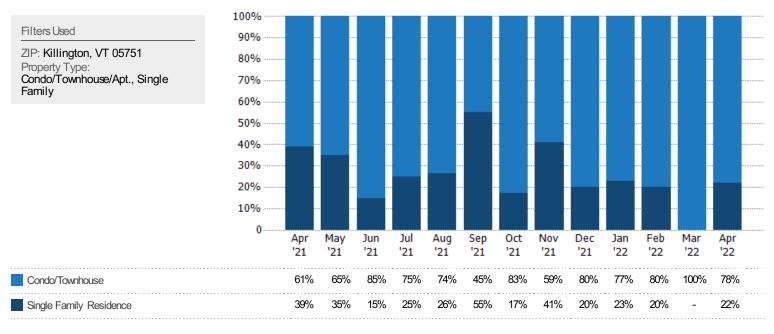
The sum of the sales price of residential properties sold each month.





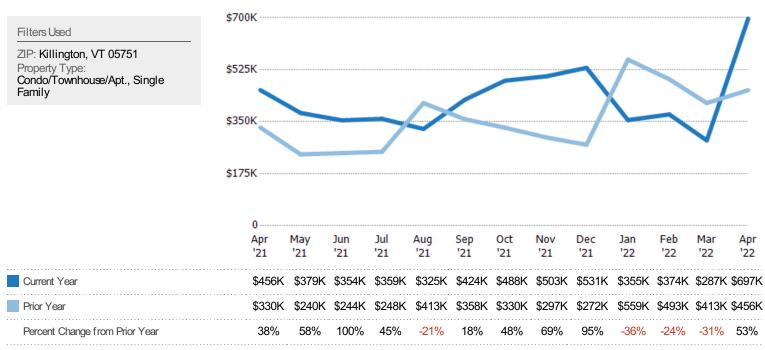
#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



### Average Sales Price

The average sales price of the residential properties sold each month.

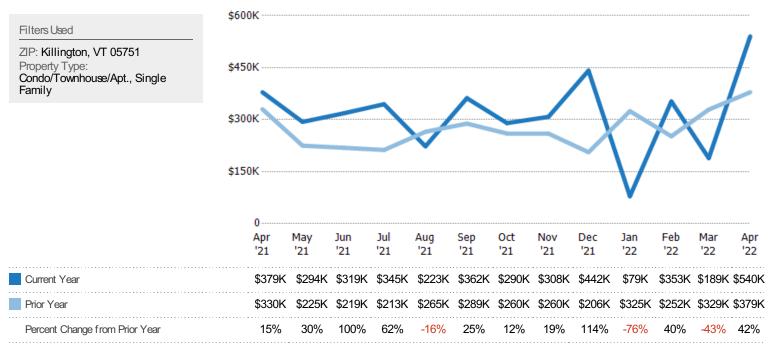






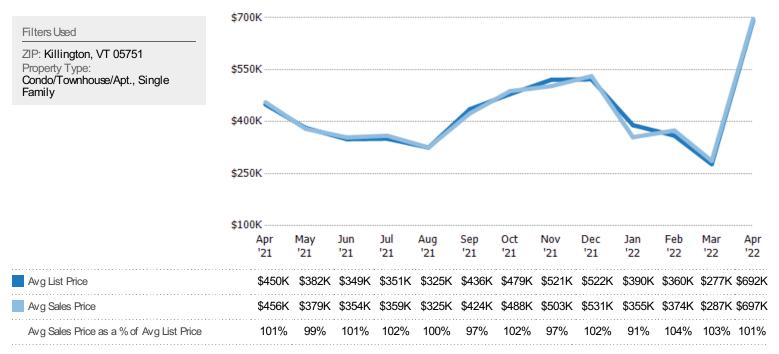
# Median Sales Price

The median sales price of the residential properties sold each month.



### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

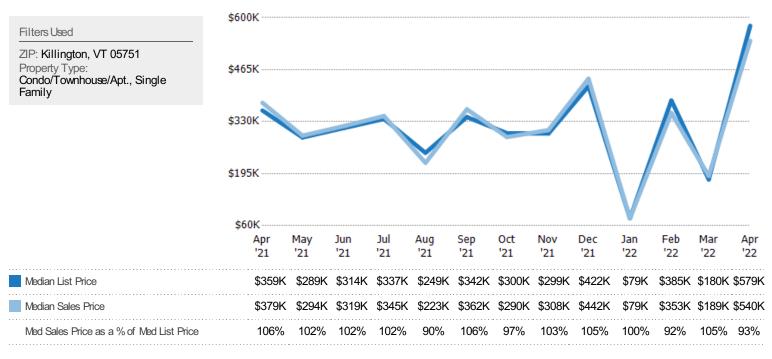






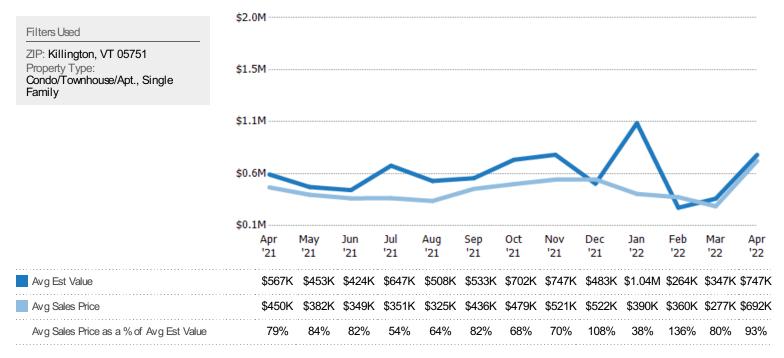
### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.







#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

