

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	11	22	-50%	90	78	+15.4%
New Listing Volume	\$5,205,800	\$11,317,500	-54%	\$41,307,392	\$34,398,700	+20.1%
Active Listing Count	49	47	+4.3%	N/A	N/A	
Active Listing Volume	\$34,367,200	\$28,870,000	+19%	N/A	N/A	
Average Listing Price	\$701,371	\$614,255	+14.2%	\$766,567	\$574,133	+33.5%
Median Listing Price	\$350,000	\$499,000	-29.9%	\$349,293	\$458,057	-23.7%
Median Days in RPR	48	73	-34.2%	49.93	131.34	-62%
Months of Inventory	2.6	3.1	-17.7%	2.6	4.7	-44.9%
Absorption Rate	38.78%	31.91%	+6.9%	38.56%	21.26%	+17.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	17	-88.2%	56	84	-33.3%
New Pending Sales Volume	\$693,900	\$6,410,800	-89.2%	\$25,684,800	\$31,489,400	-18.4%
Pending Sales Count	10	38	-73.7%	N/A	N/A	
Pending Sales Volume	\$3,240,000	\$15,118,700	-78.6%	N/A	N/A	
Closed Sales Count	26	18	+44.4%	70	59	+18.6%
Closed Sales Volume	\$11,686,500	\$6,641,500	+76%	\$36,365,300	\$19,651,077	+85.1%
Average Sales Price	\$449,481	\$368,972	+21.8%	\$519,504	\$333,069	+56%
Median Sales Price	\$440,500	\$330,000	+33.5%	\$441,843	\$300,932	+46.8%

## New Listings

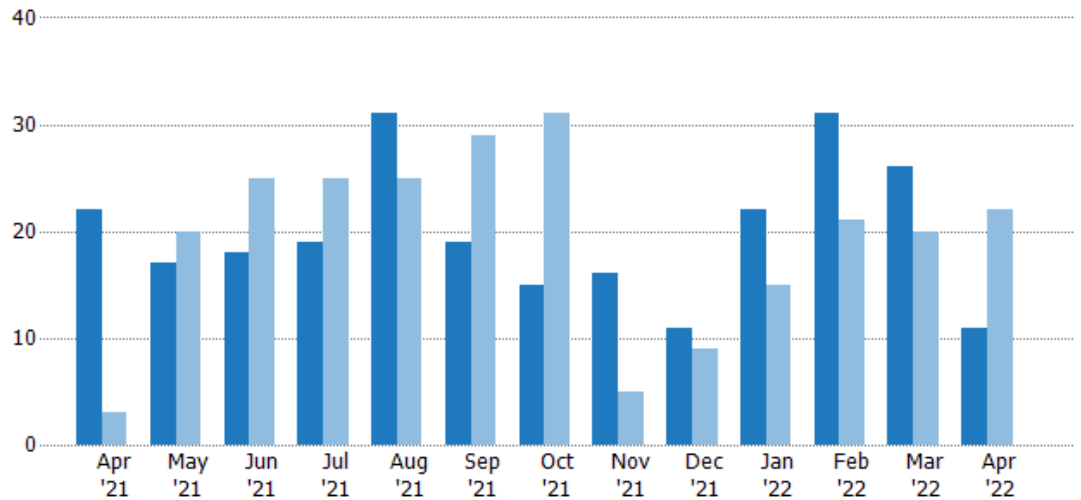
The number of new residential listings that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Apr '22	11	-50%
Apr '21	22	633.3%
Apr '20	3	166.7%



Current Year	22	17	18	19	31	19	15	16	11	22	31	26	11
Prior Year	3	20	25	25	25	29	31	5	9	15	21	20	22
Percent Change from Prior Year	633%	-15%	-28%	-24%	24%	-34%	-52%	220%	22%	47%	48%	30%	-50%

## New Listing Volume

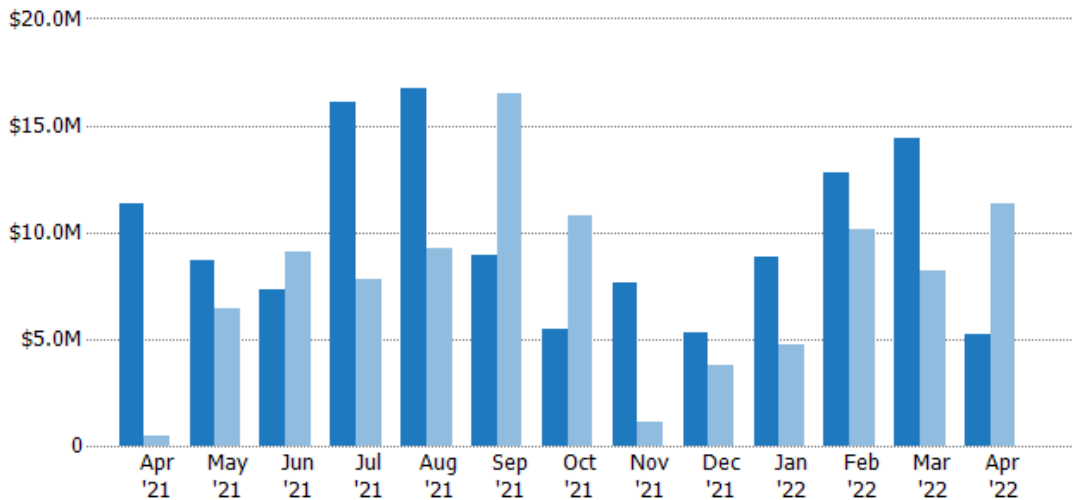
The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$5.21M	-54%
Apr '21	\$11.3M	2,275.1%
Apr '20	\$477K	425.4%



Current Year	\$11.3M	\$8.68M	\$7.28M	\$16.1M	\$16.7M	\$8.91M	\$5.43M	\$7.61M	\$5.31M	\$8.87M	\$12.8M	\$14.4M	\$5.21M
Prior Year	\$477K	\$6.39M	\$9.11M	\$7.82M	\$9.21M	\$16.5M	\$10.8M	\$1.12M	\$3.74M	\$4.74M	\$10.1M	\$8.2M	\$11.3M
Percent Change from Prior Year	2,275%	36%	-20%	106%	82%	-46%	-50%	582%	42%	87%	26%	76%	-54%

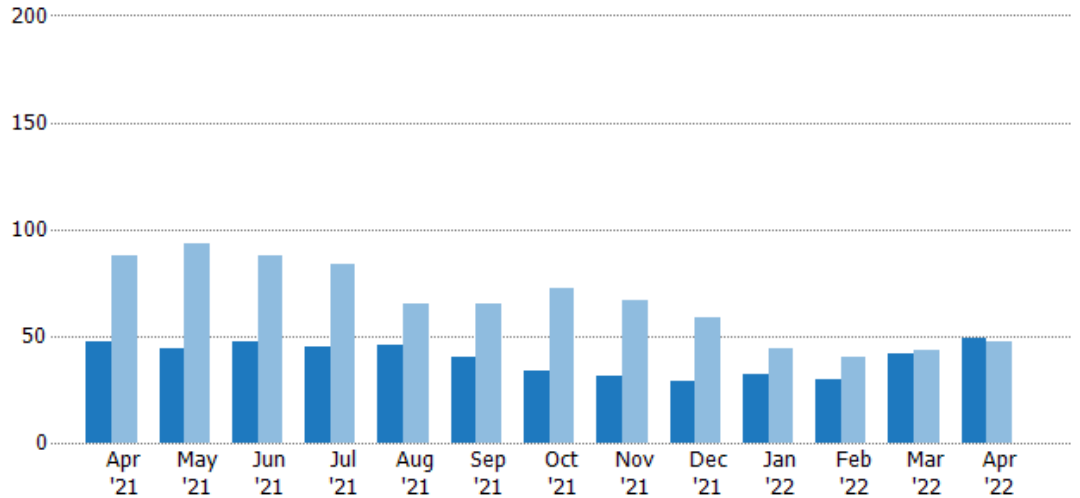
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Current Year	47	44	47	45	46	40	34	31	29	32	30	42	49
Prior Year	88	93	88	84	65	65	72	67	59	44	40	43	47
Percent Change from Prior Year	-47%	-53%	-47%	-46%	-29%	-38%	-53%	-54%	-51%	-27%	-25%	-2%	4%

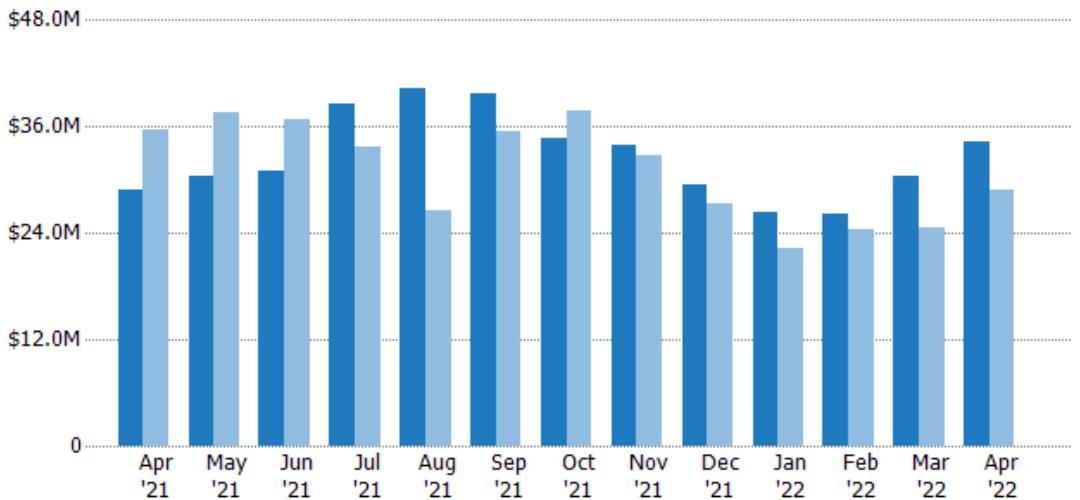
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Current Year	\$28.9M	\$30.4M	\$31M	\$38.6M	\$40.3M	\$39.8M	\$34.6M	\$34M	\$29.4M	\$26.4M	\$26.1M	\$30.5M	\$34.4M
Prior Year	\$35.7M	\$37.5M	\$36.8M	\$33.7M	\$26.6M	\$35.4M	\$37.9M	\$32.7M	\$27.4M	\$22.2M	\$24.3M	\$24.5M	\$28.9M
Percent Change from Prior Year	-19%	-19%	-16%	15%	52%	12%	-9%	4%	7%	19%	7%	24%	19%

## Average Listing Price

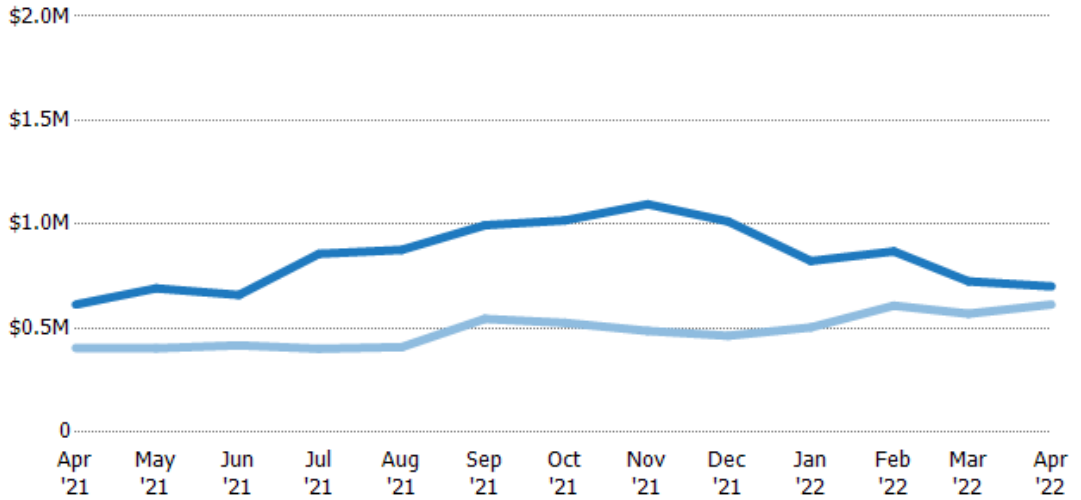
The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Apr '22	\$701K	14.2%
Apr '21	\$614K	51.6%
Apr '20	\$405K	-13.5%



Current Year	\$614K	\$692K	\$660K	\$858K	\$877K	\$995K	\$1.02M	\$1.1M	\$1.01M	\$824K	\$870K	\$726K	\$701K
Prior Year	\$405K	\$404K	\$418K	\$401K	\$410K	\$545K	\$526K	\$487K	\$464K	\$504K	\$609K	\$570K	\$614K
Percent Change from Prior Year	52%	71%	58%	114%	114%	83%	94%	125%	119%	63%	43%	27%	14%

## Median Listing Price

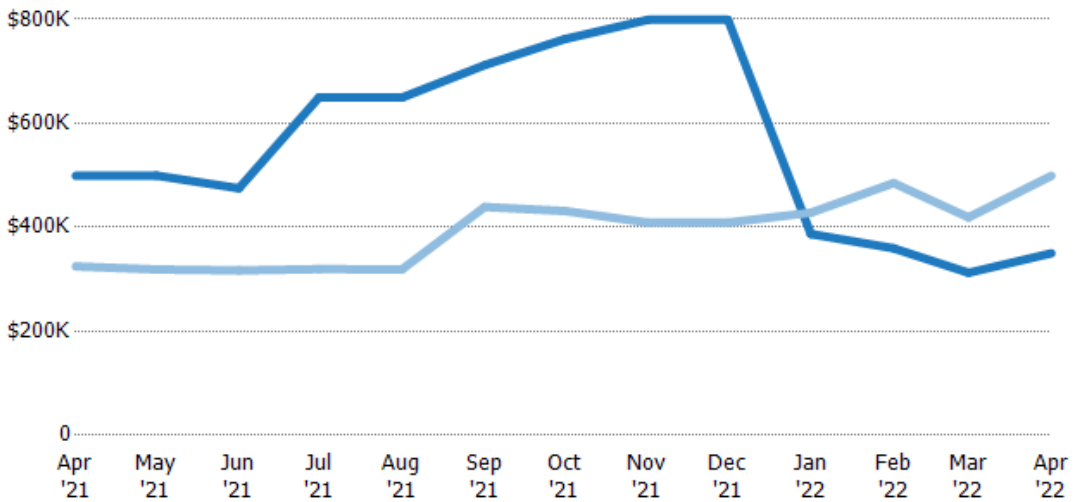
The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Apr '22	\$350K	-29.9%
Apr '21	\$499K	53.7%
Apr '20	\$325K	-7%



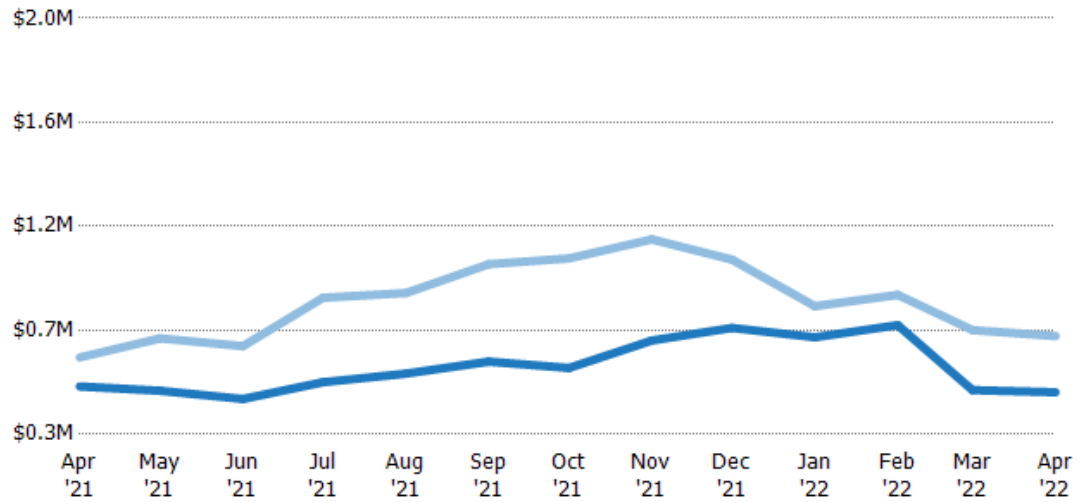
Current Year	\$499K	\$499K	\$475K	\$650K	\$649K	\$712K	\$762K	\$799K	\$799K	\$387K	\$360K	\$312K	\$350K
Prior Year	\$325K	\$319K	\$317K	\$320K	\$319K	\$439K	\$431K	\$409K	\$409K	\$428K	\$485K	\$419K	\$499K
Percent Change from Prior Year	54%	57%	50%	103%	104%	62%	77%	95%	95%	-10%	-26%	-25%	-30%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



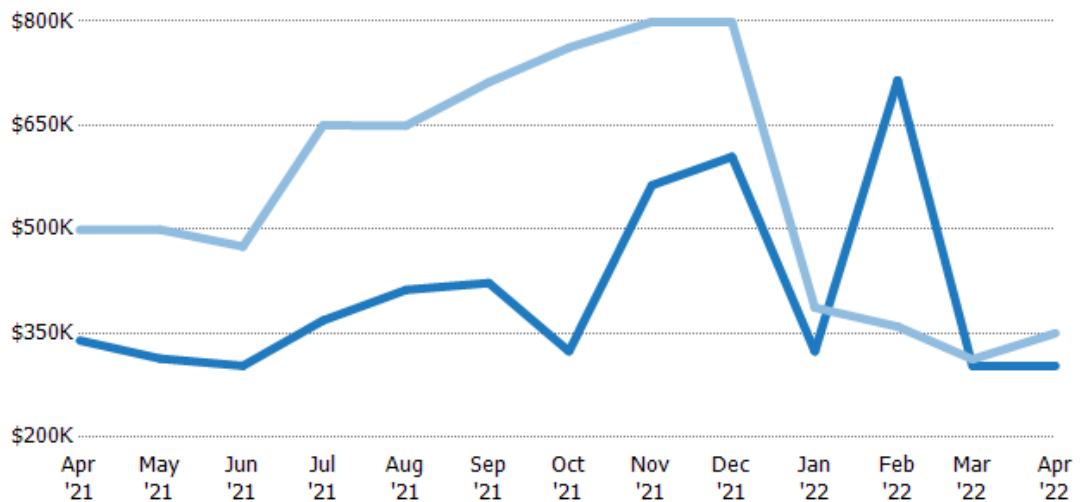
Avg Est Value	\$495K	\$478K	\$444K	\$513K	\$548K	\$597K	\$571K	\$683K	\$735K	\$696K	\$746K	\$480K	\$472K
Avg Listing Price	\$614K	\$692K	\$660K	\$858K	\$877K	\$995K	\$1.02M	\$1.1M	\$1.01M	\$824K	\$870K	\$726K	\$701K
Avg Listing Price as a % of Avg Est Value	124%	145%	149%	167%	160%	167%	178%	160%	138%	118%	117%	151%	149%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value	\$340K	\$314K	\$303K	\$369K	\$413K	\$423K	\$324K	\$564K	\$605K	\$324K	\$715K	\$303K	\$303K
Median Listing Price	\$499K	\$499K	\$475K	\$650K	\$649K	\$712K	\$762K	\$799K	\$799K	\$387K	\$360K	\$312K	\$350K
Med Listing Price as a % of Med Est Value	147%	159%	157%	176%	157%	169%	235%	142%	132%	119%	50%	103%	116%

## Median Days in RPR

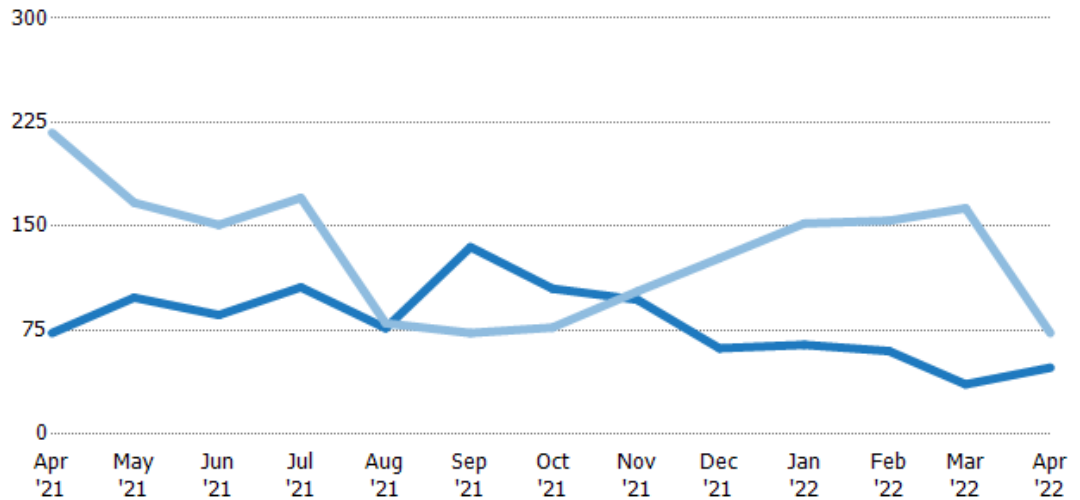
The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Days	% Chg.
Apr '22	48	-34.2%
Apr '21	73	-66.4%
Apr '20	218	-17.7%



Current Year	73	98.5	86	106	76.5	135	105	97	62	64.5	60	36	48
Prior Year	218	167	151	171	80	73	77	103	127	152	154	163	73
Percent Change from Prior Year	-66%	-41%	-43%	-38%	-4%	85%	36%	-6%	-51%	-58%	-61%	-78%	-34%

## Months of Inventory

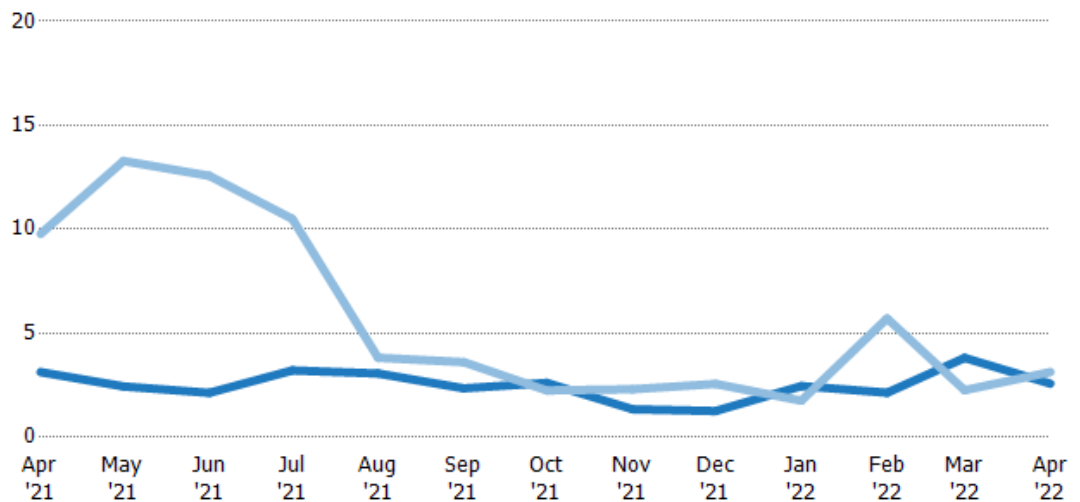
The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
Apr '22	2.58	-17.7%
Apr '21	3.13	-68%
Apr '20	9.78	20.5%



Current Year	3.13	2.44	2.14	3.21	3.07	2.35	2.62	1.35	1.26	2.46	2.14	3.82	2.58
Prior Year	9.78	13.3	12.6	10.5	3.82	3.61	2.25	2.31	2.57	1.76	5.71	2.26	3.13
Percent Change from Prior Year	-68%	-82%	-83%	-69%	-20%	-35%	16%	-42%	-51%	40%	-63%	69%	-18%

## Absorption Rate

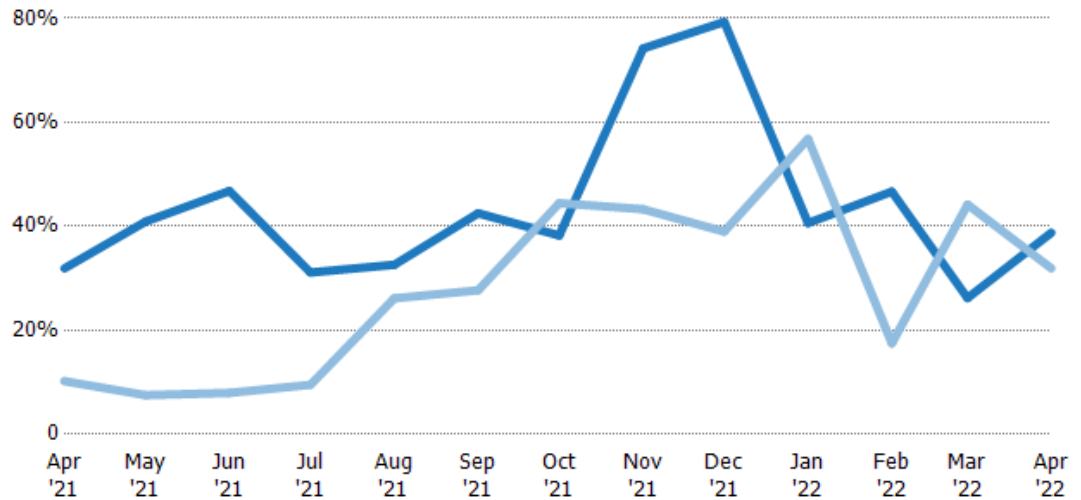
The percentage of inventory sold per month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Rate	Chg.
Apr '22	39%	-6.9%
Apr '21	32%	-21.7%
Apr '20	10%	-16.9%



Current Year	32%	41%	47%	31%	33%	43%	38%	74%	79%	41%	47%	26%	39%
Prior Year	10%	8%	8%	10%	26%	28%	44%	43%	39%	57%	18%	44%	32%
Change from Prior Year	-22%	-33%	-39%	-22%	-6%	-15%	6%	-31%	-40%	16%	-29%	18%	-7%

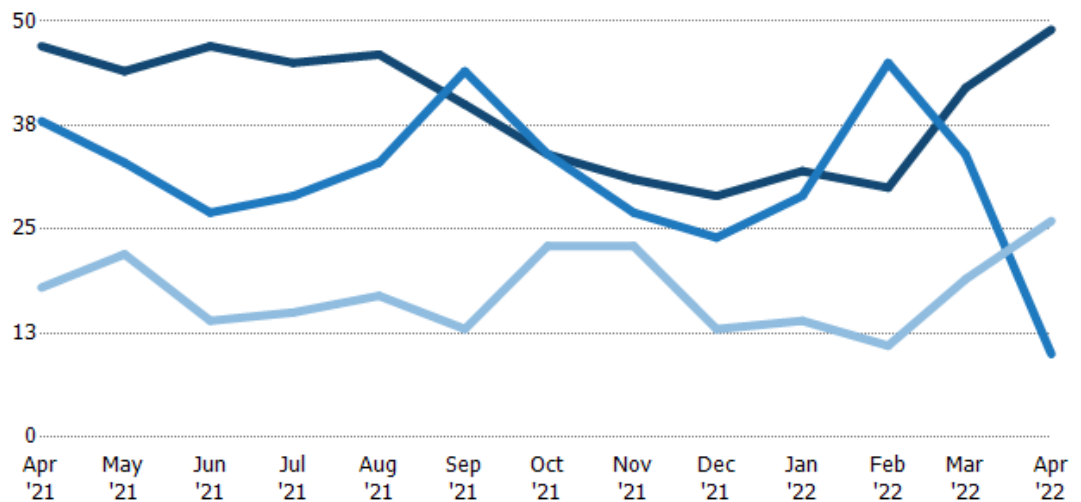
## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Active	47	44	47	45	46	40	34	31	29	32	30	42	49
Pending	38	33	27	29	33	44	34	27	24	29	45	34	10
Sold	18	22	14	15	17	13	23	23	13	14	11	19	26

## New Pending Sales

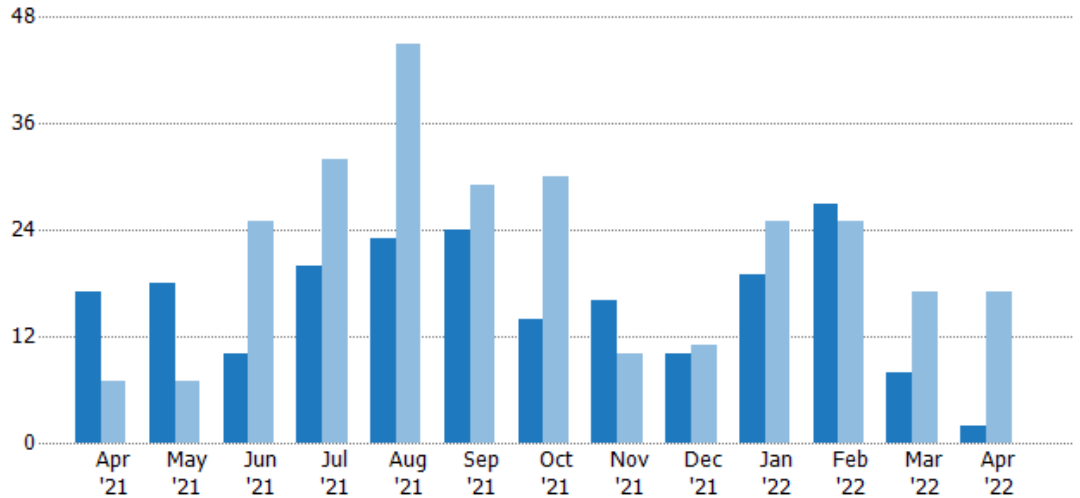
The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Apr '22	2	-88.2%
Apr '21	17	142.9%
Apr '20	7	14.3%



Current Year	17	18	10	20	23	24	14	16	10	19	27	8	2
Prior Year	7	7	25	32	45	29	30	10	11	25	25	17	17
Percent Change from Prior Year	143%	157%	-60%	-38%	-49%	-17%	-53%	60%	-9%	-24%	8%	-53%	-88%

## New Pending Sales Volume

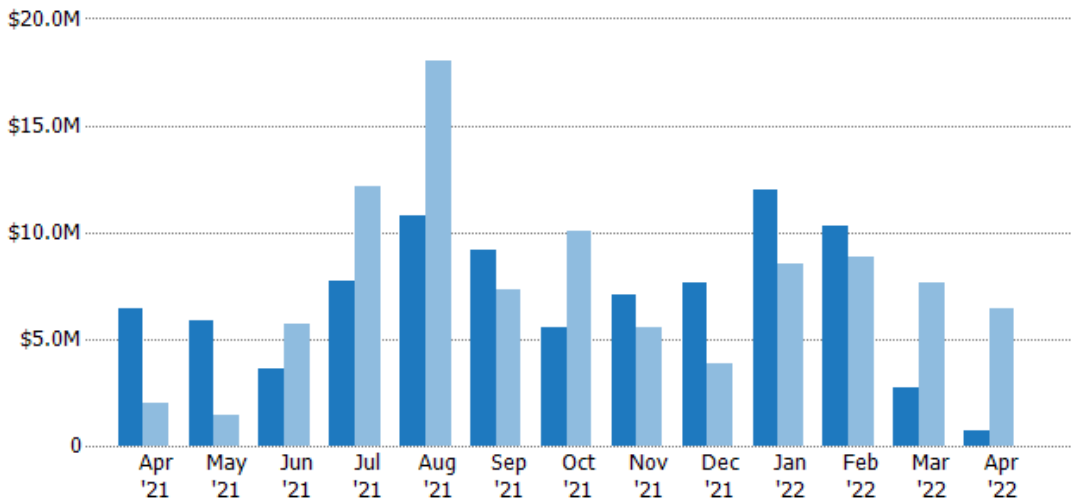
The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$694K	-89.2%
Apr '21	\$6.41M	222.7%
Apr '20	\$1.99M	-15.1%



Current Year	\$6.41M	\$5.82M	\$3.62M	\$7.75M	\$10.8M	\$9.15M	\$5.56M	\$7.09M	\$7.61M	\$12M	\$10.3M	\$2.7M	\$694K
Prior Year	\$1.99M	\$1.46M	\$5.72M	\$12.1M	\$18.1M	\$7.32M	\$10M	\$5.57M	\$3.87M	\$8.55M	\$8.86M	\$7.66M	\$6.41M
Percent Change from Prior Year	223%	299%	-37%	-36%	-40%	25%	-45%	27%	97%	40%	16%	-65%	-89%



## Pending Sales

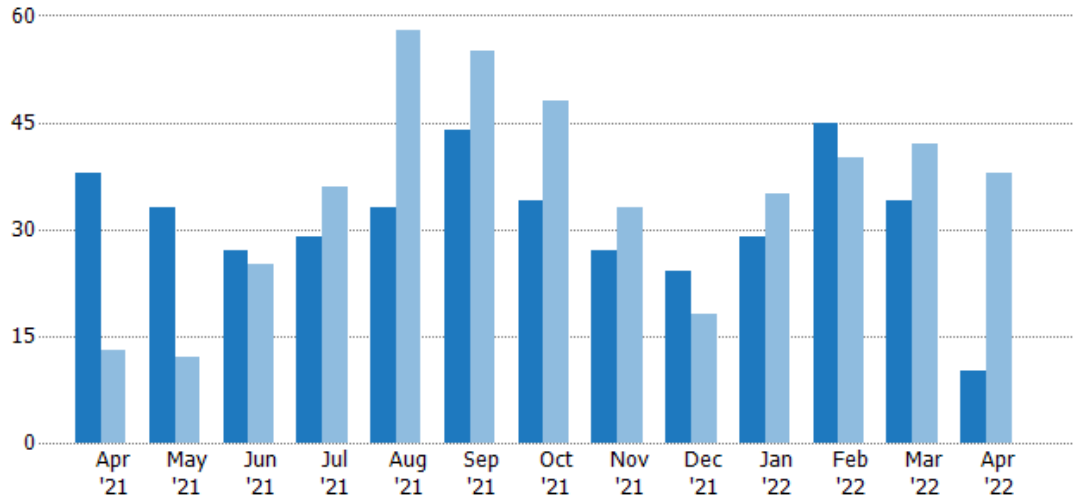
The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Apr '22	10	-73.7%
Apr '21	38	192.3%
Apr '20	13	-15.4%



Current Year	38	33	27	29	33	44	34	27	24	29	45	34	10
Prior Year	13	12	25	36	58	55	48	33	18	35	40	42	38
Percent Change from Prior Year	192%	175%	8%	-19%	-43%	-20%	-29%	-18%	33%	-17%	13%	-19%	-74%

## Pending Sales Volume

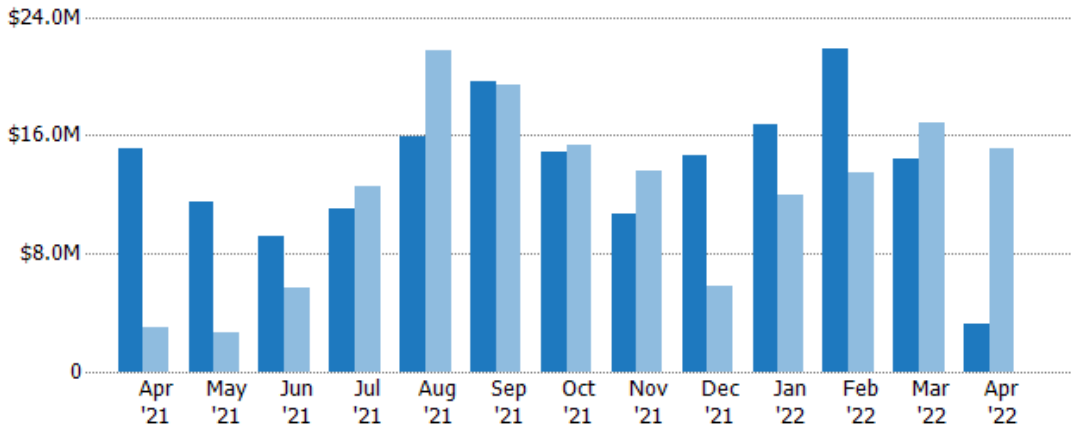
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$3.24M	-78.6%
Apr '21	\$15.1M	396.8%
Apr '20	\$3.04M	-1.1%



Current Year	\$15.1M	\$11.5M	\$9.13M	\$11M	\$15.9M	\$19.7M	\$14.9M	\$10.7M	\$14.6M	\$16.7M	\$21.9M	\$14.4M	\$3.24M
Prior Year	\$3.04M	\$2.64M	\$5.66M	\$12.6M	\$21.8M	\$19.5M	\$15.3M	\$13.6M	\$5.84M	\$11.9M	\$13.5M	\$16.8M	\$15.1M
Percent Change from Prior Year	397%	334%	61%	-12%	-27%	1%	-3%	-21%	150%	40%	62%	-14%	-79%

## Closed Sales

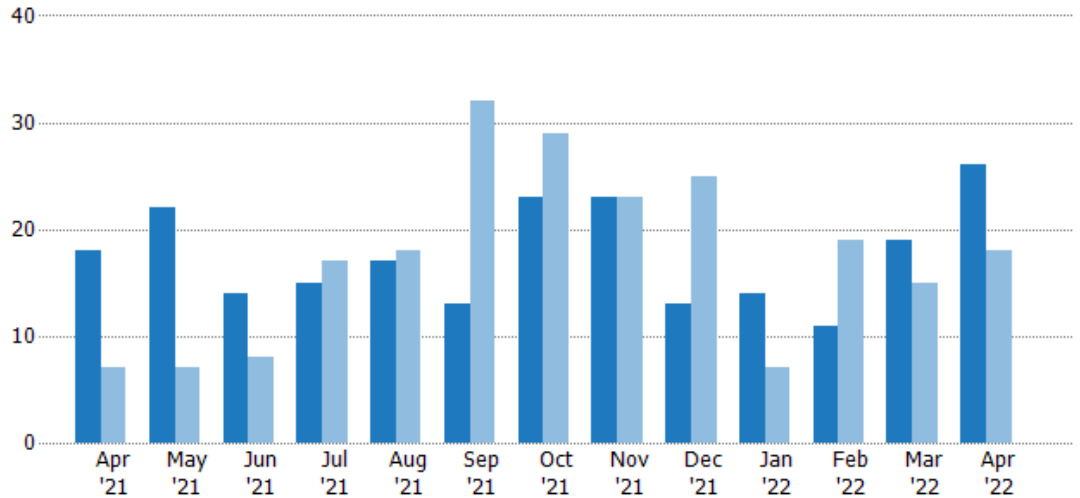
The total number of residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Apr '22	26	44.4%
Apr '21	18	157.1%
Apr '20	7	100%



Current Year	18	22	14	15	17	13	23	23	13	14	11	19	26
Prior Year	7	7	8	17	18	32	29	23	25	7	19	15	18
Percent Change from Prior Year	157%	214%	75%	-12%	-6%	-59%	-21%	0%	-48%	100%	-42%	27%	44%

## Closed Sales Volume

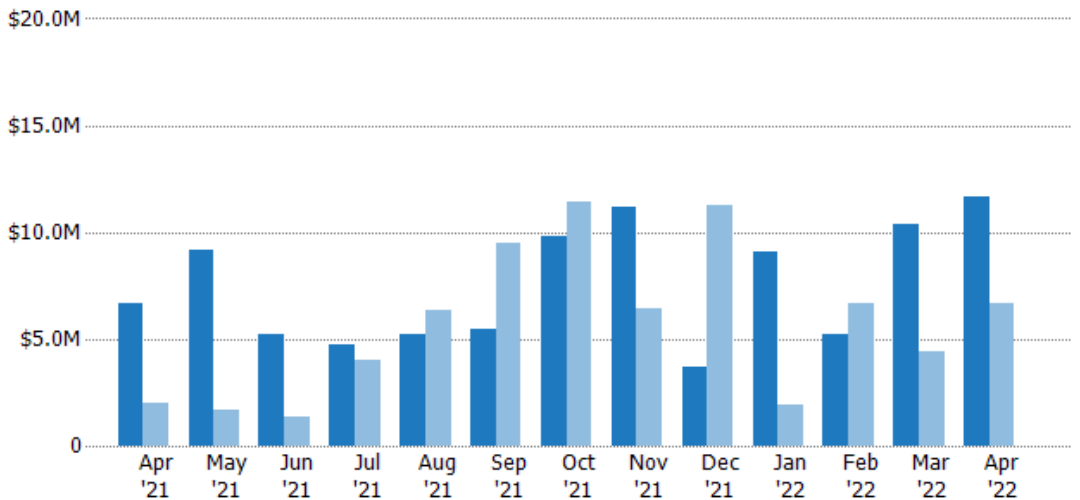
The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$11.7M	76%
Apr '21	\$6.64M	232.5%
Apr '20	\$2M	62.2%



Current Year	\$6.64M	\$9.19M	\$5.21M	\$4.75M	\$5.22M	\$5.5M	\$9.78M	\$11.2M	\$3.71M	\$9.09M	\$5.19M	\$10.4M	\$11.7M
Prior Year	\$2M	\$1.66M	\$1.36M	\$4.03M	\$6.39M	\$9.45M	\$11.4M	\$6.44M	\$11.3M	\$1.9M	\$6.7M	\$4.41M	\$6.64M
Percent Change from Prior Year	232%	454%	283%	18%	-18%	-42%	-14%	73%	-67%	380%	-23%	136%	76%

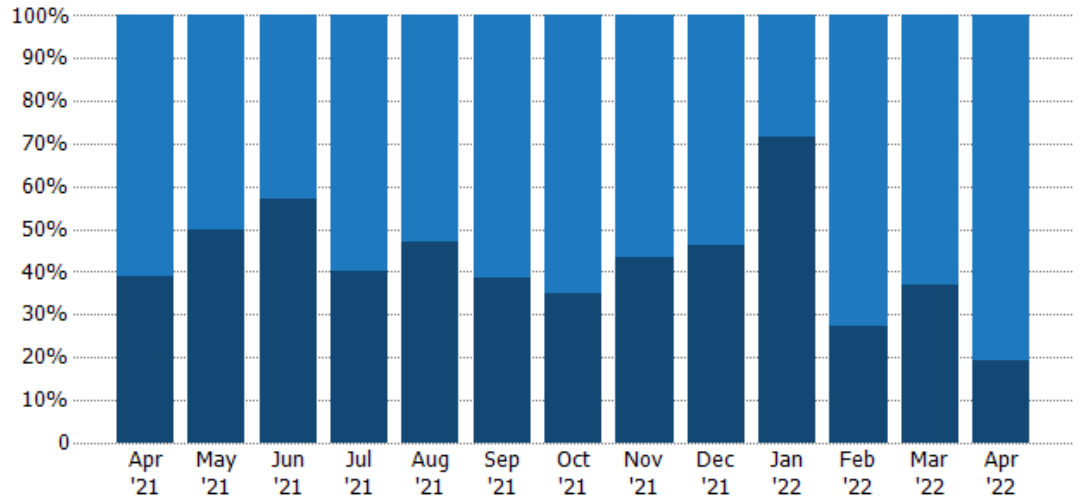
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Condo/Townhouse

Single Family Residence

## Average Sales Price

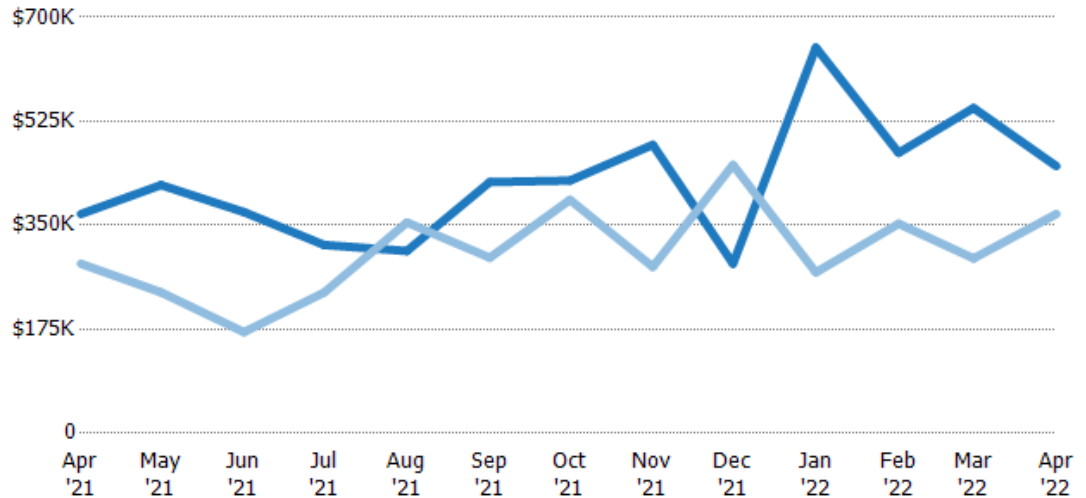
The average sales price of the residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '22	\$449K	21.8%
Apr '21	\$369K	29.3%
Apr '20	\$285K	-18.9%



Current Year

Prior Year

Percent Change from Prior Year

\$369K	\$418K	\$372K	\$317K	\$307K	\$423K	\$425K	\$485K	\$285K	\$649K	\$472K	\$547K	\$449K
\$285K	\$237K	\$170K	\$237K	\$355K	\$295K	\$393K	\$280K	\$452K	\$271K	\$353K	\$294K	\$369K
29%	76%	119%	34%	-14%	43%	8%	73%	-37%	140%	34%	86%	22%

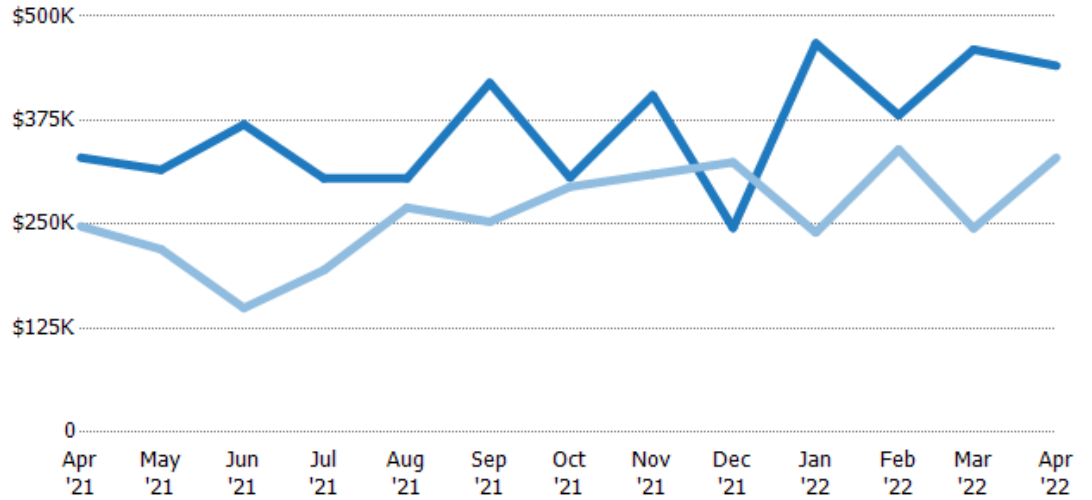
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Apr '22	\$441K	33.5%
Apr '21	\$330K	33.3%
Apr '20	\$248K	-9.8%



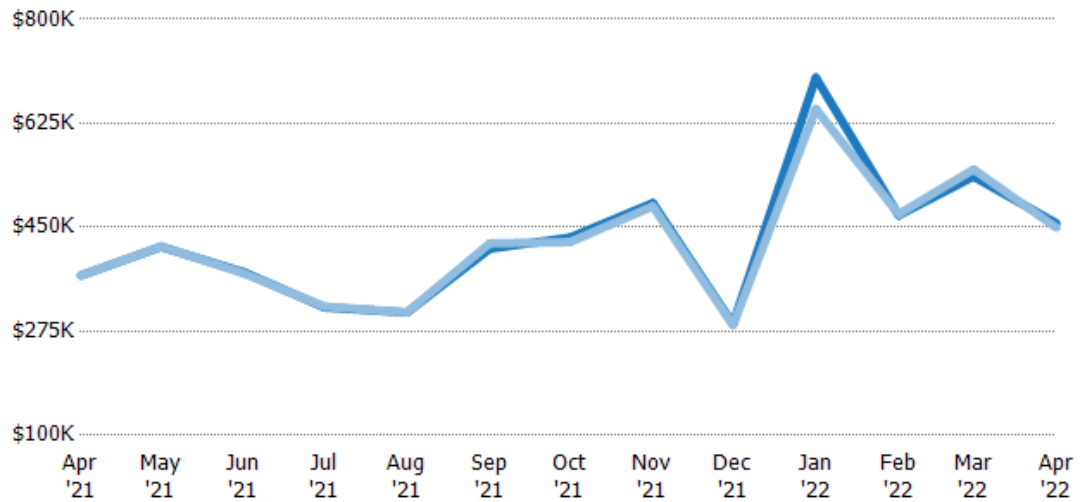
Current Year	\$330K	\$316K	\$370K	\$305K	\$305K	\$420K	\$306K	\$405K	\$246K	\$468K	\$381K	\$460K	\$441K
Prior Year	\$248K	\$220K	\$149K	\$195K	\$270K	\$253K	\$295K	\$310K	\$325K	\$240K	\$340K	\$245K	\$330K
Percent Change from Prior Year	33%	43%	148%	56%	13%	66%	4%	31%	-24%	95%	12%	88%	33%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



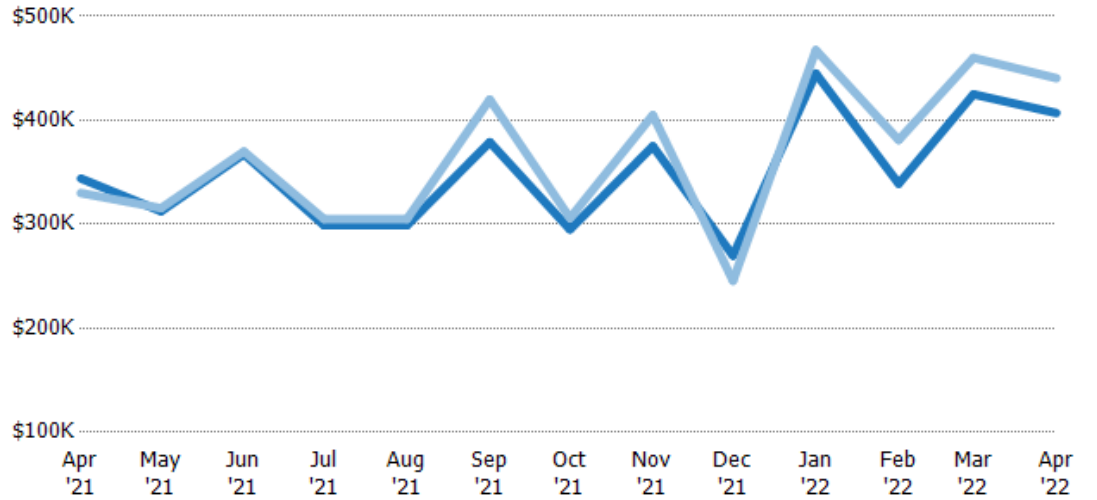
Avg List Price	\$369K	\$417K	\$374K	\$315K	\$307K	\$414K	\$433K	\$491K	\$287K	\$702K	\$470K	\$535K	\$457K
Avg Sales Price	\$369K	\$418K	\$372K	\$317K	\$307K	\$423K	\$425K	\$485K	\$285K	\$649K	\$472K	\$547K	\$449K
Avg Sales Price as a % of Avg List Price	100%	100%	99%	100%	100%	102%	98%	99%	99%	93%	100%	102%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family

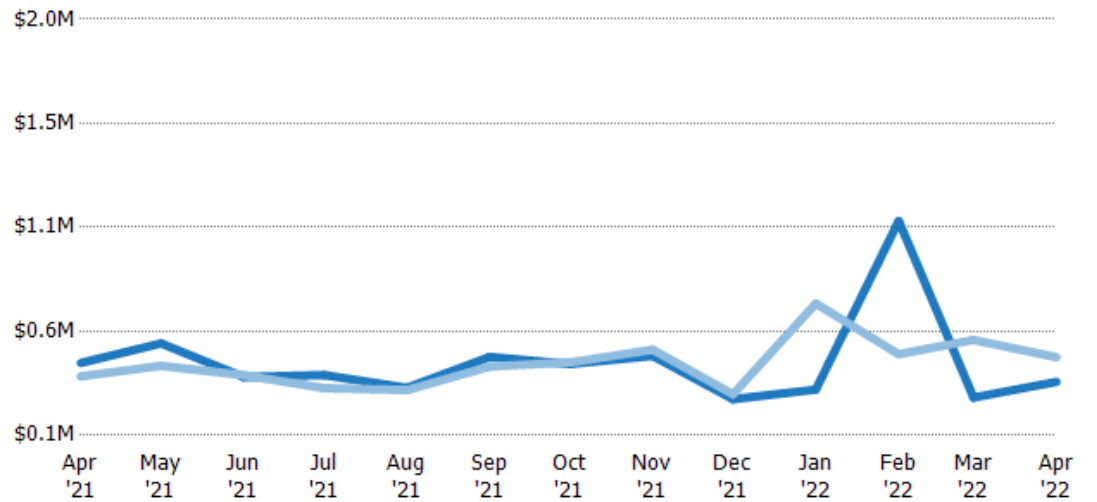


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



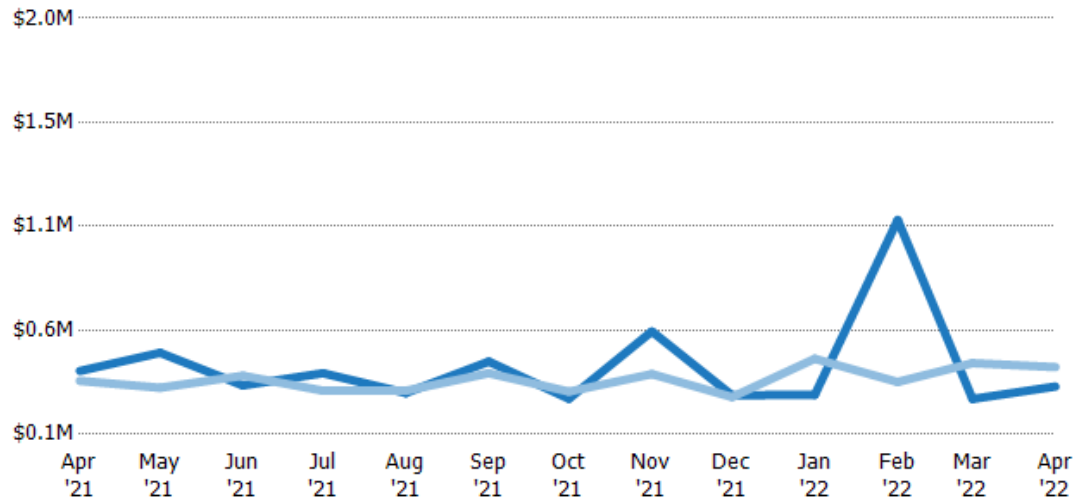
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Median Est Value	\$389K	\$472K	\$323K	\$379K	\$288K	\$432K	\$262K	\$570K	\$278K	\$281K	\$1.08M	\$261K	\$318K
Median Sales Price	\$344K	\$313K	\$367K	\$299K	\$299K	\$379K	\$295K	\$375K	\$270K	\$445K	\$339K	\$425K	\$407K
Med Sales Price as a % of Med Est Value	88%	66%	114%	79%	104%	88%	112%	66%	97%	159%	31%	163%	128%