

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	2	+100%	5	13	-61.5%
New Listing Volume	\$1,647,900	\$447,900	+267.9%	\$1,787,800	\$4,542,900	-60.6%
Active Listing Count	6	7	-14.3%	N/A	N/A	
Active Listing Volume	\$3,491,900	\$3,026,000	+15.4%	N/A	N/A	
Average Listing Price	\$581,983	\$432,286	+34.6%	\$751,593	\$338,056	+122.3%
Median Listing Price	\$346,950	\$229,000	+51.5%	\$588,780	\$199,318	+195.4%
Median Days in RPR	17	120	-85.8%	217.25	114.46	+89.8%
Months of Inventory	3	1.4	+114.3%	1.3	7.3	-83%
Absorption Rate	33.33%	71.43%	-38.1%	80%	13.64%	+66.4%
Sales Activity Charts Metrics						
New Pending Sales Count	—	5	—	3	23	-87%
New Pending Sales Volume	—	\$1,085,900	—	\$728,800	\$5,800,300	-87.4%
Pending Sales Count	—	8	—	N/A	N/A	
Pending Sales Volume	—	\$2,132,900	—	N/A	N/A	
Closed Sales Count	1	4	-75%	8	12	-33.3%
Closed Sales Volume	\$138,900	\$955,500	-85.5%	\$2,117,800	\$3,159,500	-33%
Average Sales Price	\$138,900	\$238,875	-41.9%	\$264,725	\$263,292	+0.5%
Median Sales Price	\$138,900	\$235,250	-41%	\$279,850	\$250,083	+11.9%

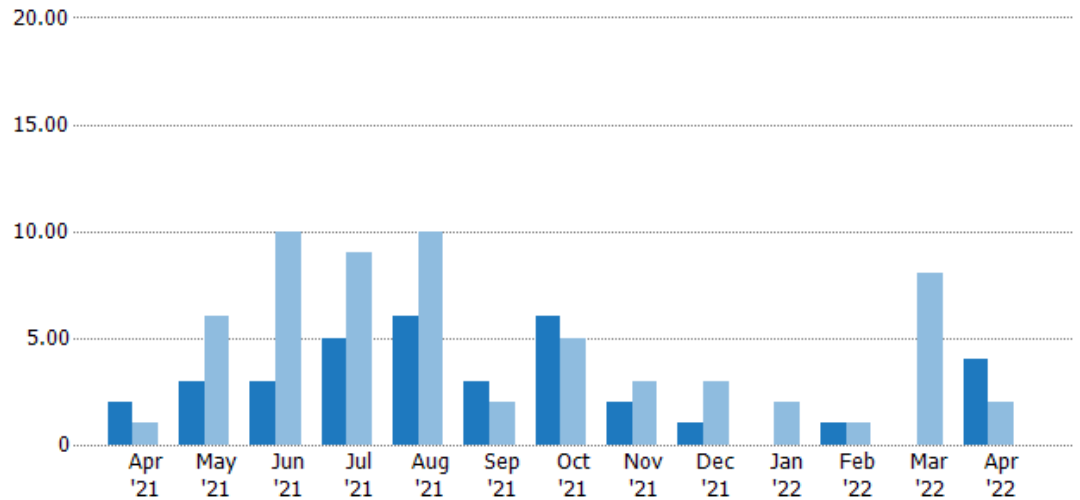
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	2	3	3	5	6	3	6	2	1	-	1	-	4
Prior Year	1	6	10	9	10	2	5	3	3	2	1	8	2
Percent Change from Prior Year	100%	-50%	-70%	-44%	-40%	50%	20%	-33%	-67%	-100%	0%	-100%	100%

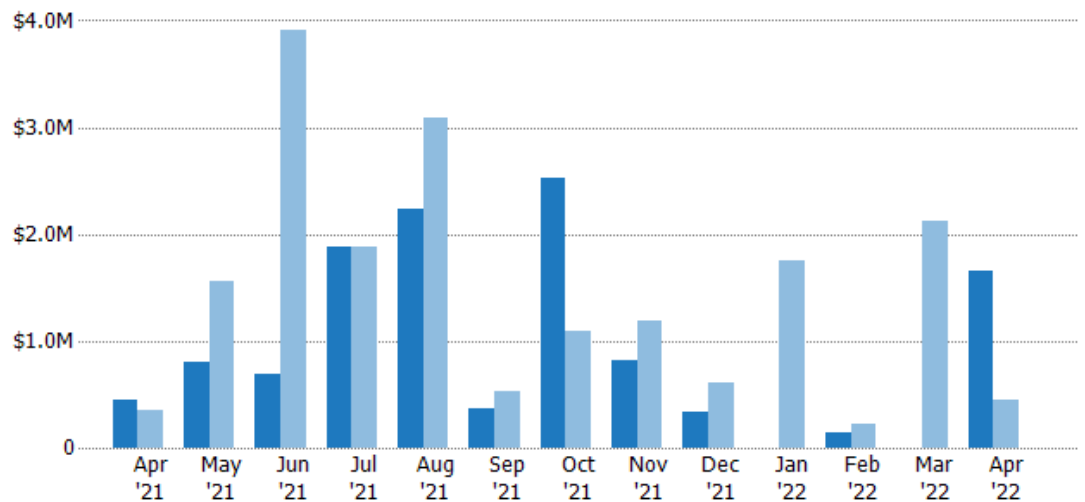
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$448K	\$796K	\$688K	\$1.87M	\$2.24M	\$370K	\$2.53M	\$814K	\$330K	-	\$140K	-	\$1.65M
Prior Year	\$345K	\$1.57M	\$3.92M	\$1.88M	\$3.09M	\$521K	\$1.09M	\$1.18M	\$605K	\$1.75M	\$225K	\$2.12M	\$448K
Percent Change from Prior Year	30%	-49%	-82%	0%	-27%	-29%	131%	-31%	-45%	-100%	-38%	-100%	268%

Active Listings

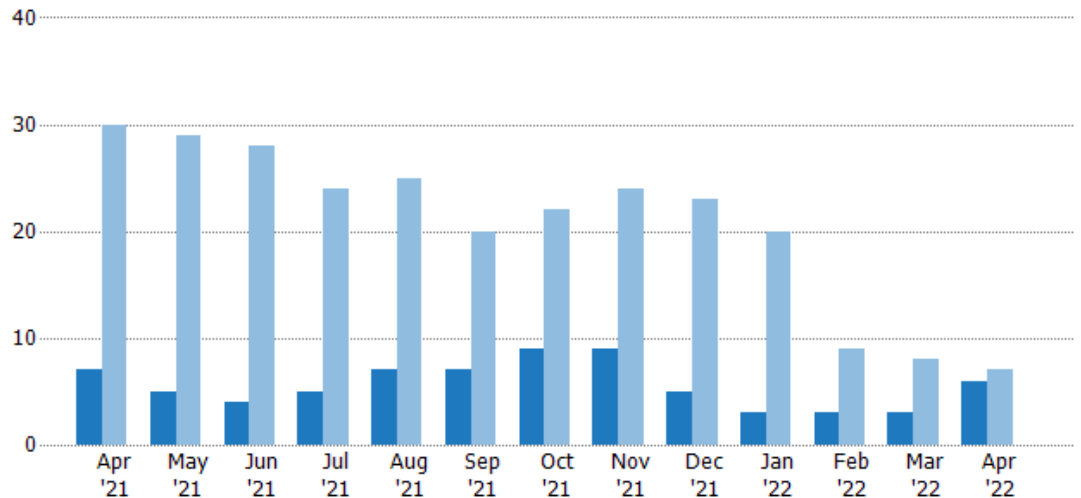
The number of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	6	-14.3%
Apr '21	7	-76.7%
Apr '20	30	-43.3%



Current Year

Prior Year

Percent Change from Prior Year

-77% -83% -86% -79% -72% -65% -59% -63% -78% -85% -67% -63% -14%

Active Listing Volume

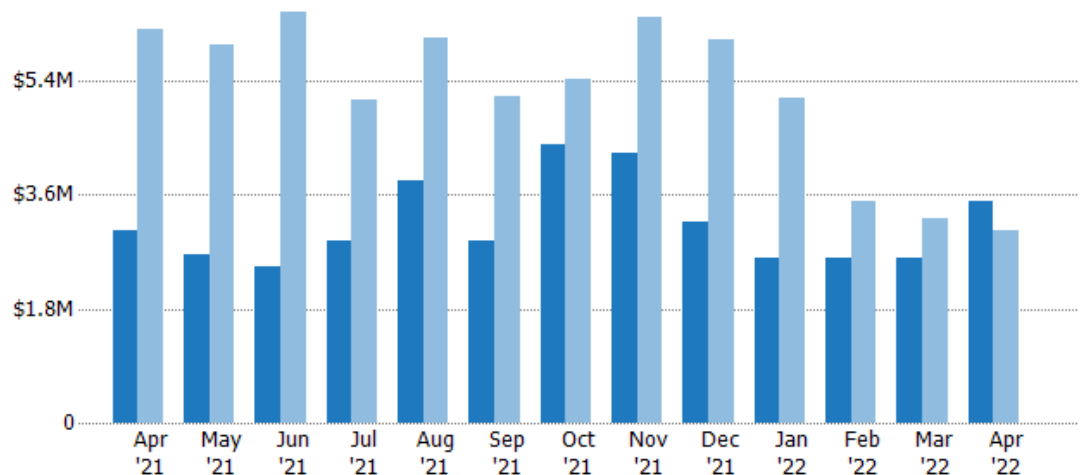
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$3.49M	15.4%
Apr '21	\$3.03M	-51.2%
Apr '20	\$6.2M	-26.8%



Current Year

Prior Year

Percent Change from Prior Year

\$3.03M \$2.66M \$2.47M \$2.88M \$3.82M \$2.88M \$4.39M \$4.25M \$3.18M \$2.59M \$2.59M \$2.59M \$3.49M
\$6.2M \$5.97M \$6.48M \$5.09M \$6.06M \$5.15M \$5.43M \$6.4M \$6.04M \$5.12M \$3.51M \$3.23M \$3.03M
-51% -55% -62% -43% -37% -44% -19% -34% -47% -49% -26% -20% 15%

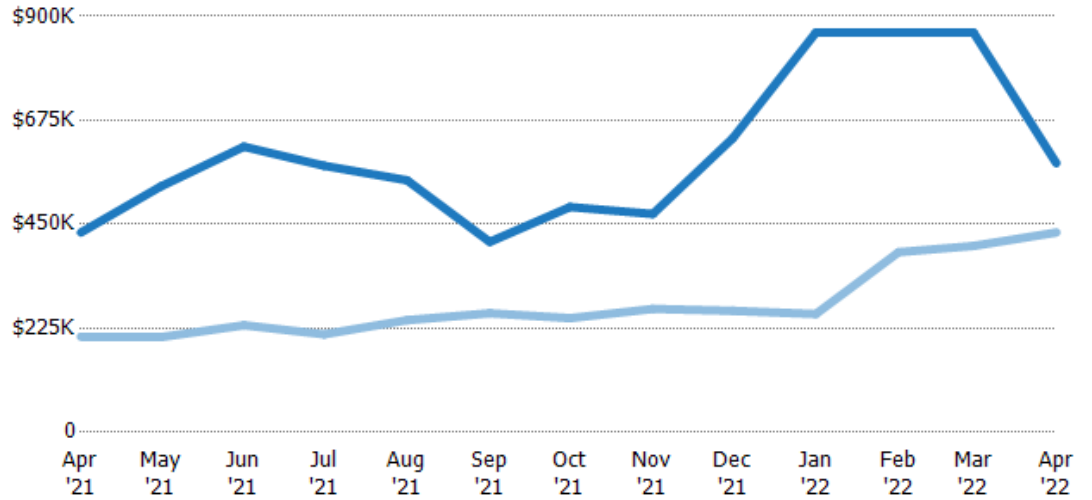
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$582K	34.6%
Apr '21	\$432K	109%
Apr '20	\$207K	29.2%



Current Year	\$432K	\$532K	\$618K	\$577K	\$545K	\$412K	\$487K	\$472K	\$637K	\$865K	\$865K	\$865K	\$582K
Prior Year	\$207K	\$206K	\$232K	\$212K	\$243K	\$257K	\$247K	\$267K	\$263K	\$256K	\$390K	\$403K	\$432K
Percent Change from Prior Year	109%	159%	167%	172%	125%	60%	97%	77%	142%	238%	122%	114%	35%

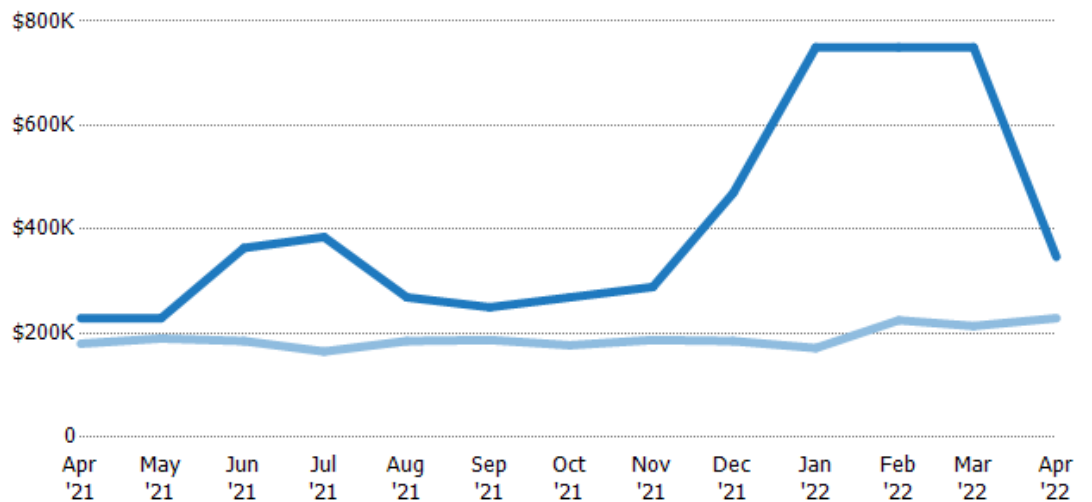
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$347K	51.5%
Apr '21	\$229K	27.2%
Apr '20	\$180K	33.3%



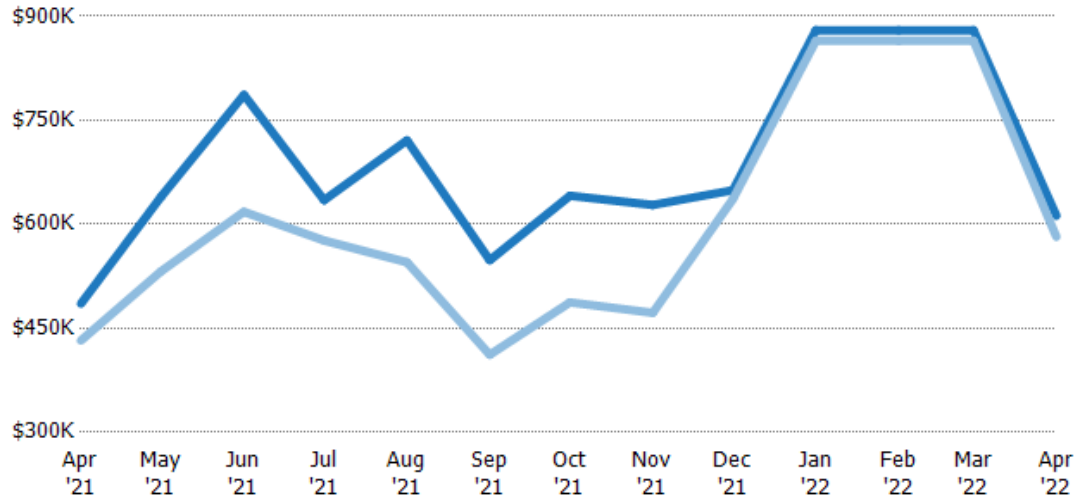
Current Year	\$229K	\$229K	\$364K	\$385K	\$269K	\$250K	\$269K	\$289K	\$469K	\$750K	\$750K	\$750K	\$347K
Prior Year	\$180K	\$190K	\$185K	\$165K	\$185K	\$187K	\$177K	\$187K	\$185K	\$172K	\$225K	\$214K	\$229K
Percent Change from Prior Year	27%	21%	97%	133%	45%	34%	52%	55%	154%	337%	233%	250%	52%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



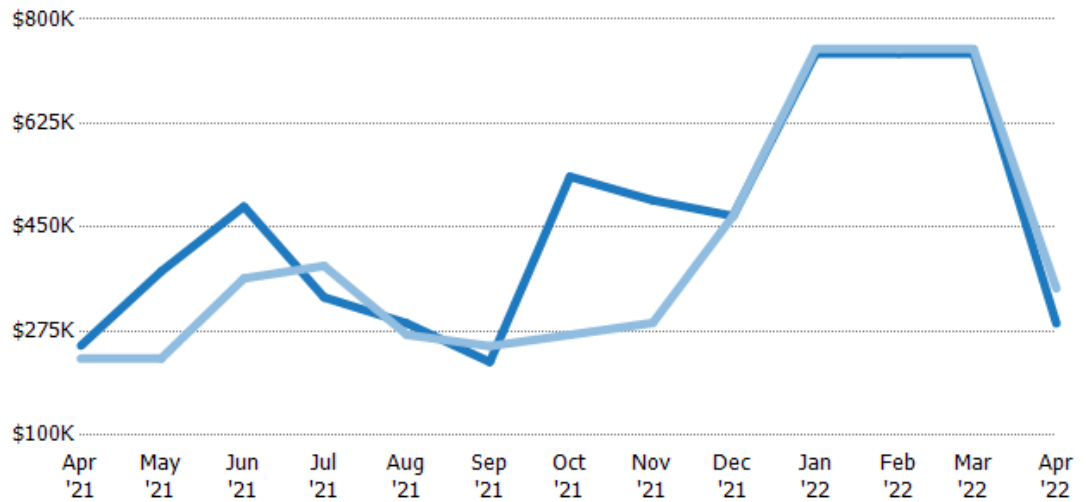
Avg Est Value	\$485K	\$640K	\$787K	\$635K	\$721K	\$548K	\$641K	\$628K	\$649K	\$880K	\$880K	\$880K	\$612K
Avg Listing Price	\$432K	\$532K	\$618K	\$577K	\$545K	\$412K	\$487K	\$472K	\$637K	\$865K	\$865K	\$865K	\$582K
Avg Listing Price as a % of Avg Est Value	89%	83%	79%	91%	76%	75%	76%	75%	98%	98%	98%	98%	95%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$251K	\$376K	\$485K	\$332K	\$288K	\$223K	\$535K	\$495K	\$469K	\$743K	\$743K	\$743K	\$288K
Median Listing Price	\$229K	\$229K	\$364K	\$385K	\$269K	\$250K	\$269K	\$289K	\$469K	\$750K	\$750K	\$750K	\$347K
Med Listing Price as a % of Med Est Value	91%	61%	75%	116%	93%	112%	50%	58%	100%	101%	101%	101%	120%

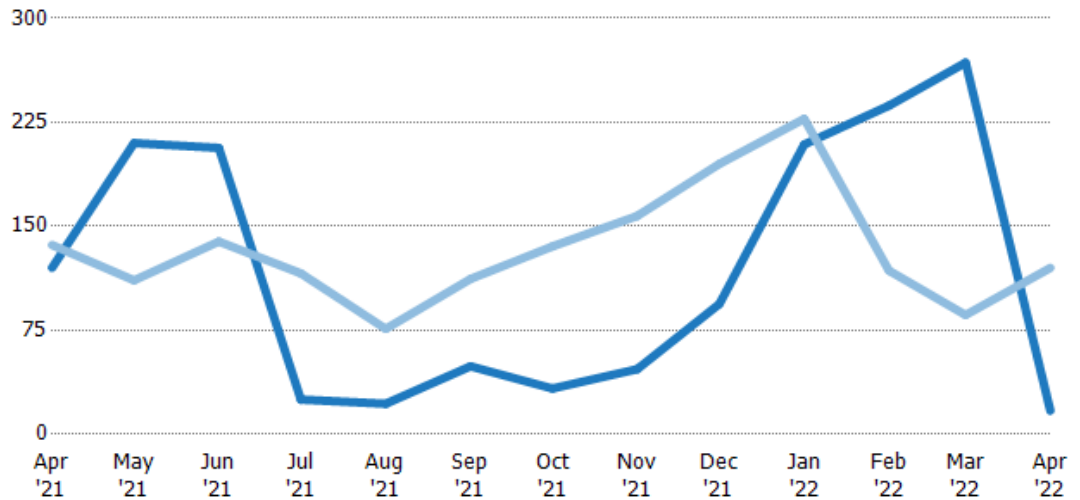
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	17	-85.8%
Apr '21	120	-12.1%
Apr '20	137	85.3%



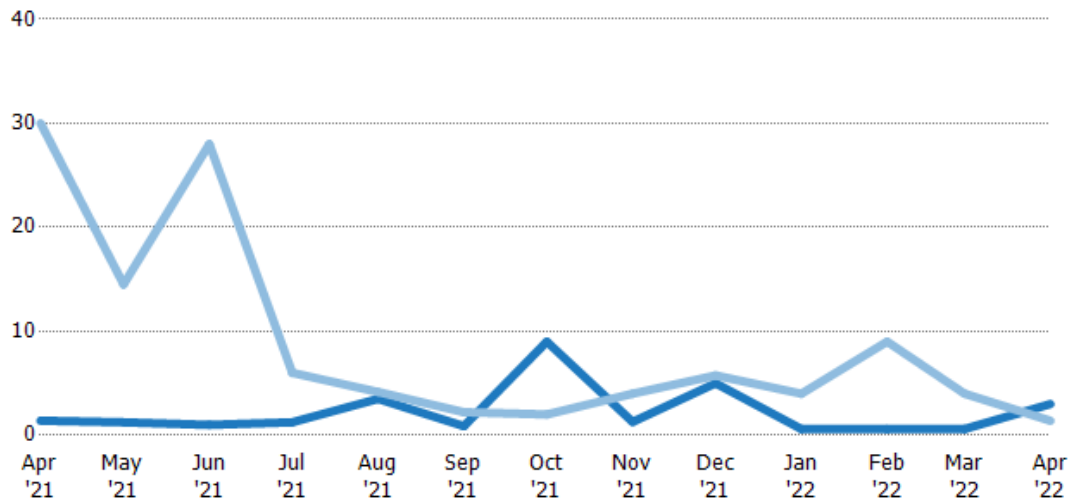
Current Year	120	210	207	25	22	49	33	47	94	209	237	268	17
Prior Year	137	111	139	116	76	112	136	158	195	228	118	86	120
Percent Change from Prior Year	-12%	89%	49%	-78%	-71%	-56%	-76%	-70%	-52%	-8%	101%	212%	-86%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	1.4	1.25	1	1.25	3.5	0	9	1.29	5	0	0	0	3
Prior Year	30	14.5	28	6	4.17	2.22	2	4	5.75	4	9	4	1.4
Percent Change from Prior Year	-95%	-91%	-96%	-79%	-16%	-61%	350%	-68%	-13%	-85%	-100%	-85%	114%

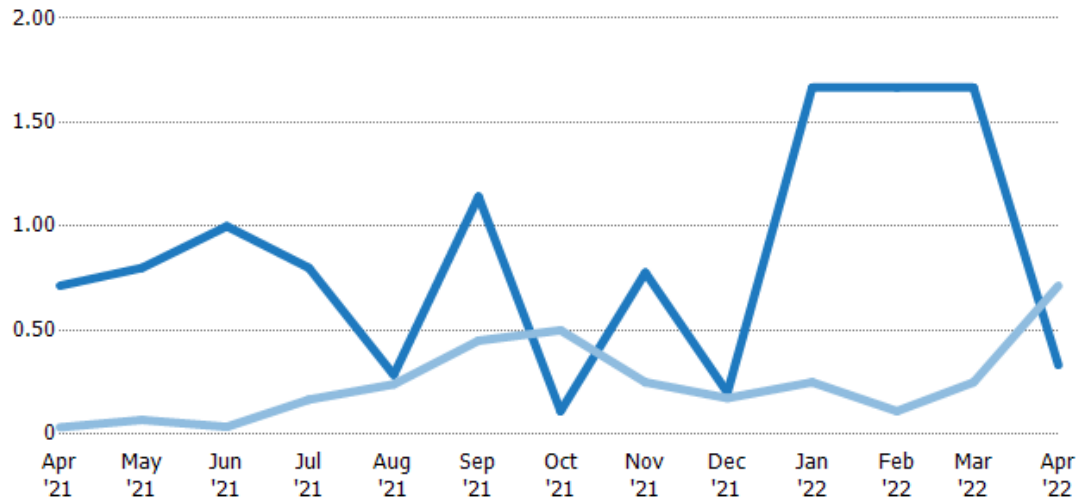
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	71%	80%	100%	80%	29%	114%	11%	78%	20%	167%	167%	167%	33%
Prior Year	3%	7%	4%	17%	24%	45%	50%	25%	17%	25%	11%	25%	71%
Change from Prior Year	-68%	-73%	-96%	-63%	-5%	-69%	39%	-53%	-3%	-142%	11%	-142%	38%

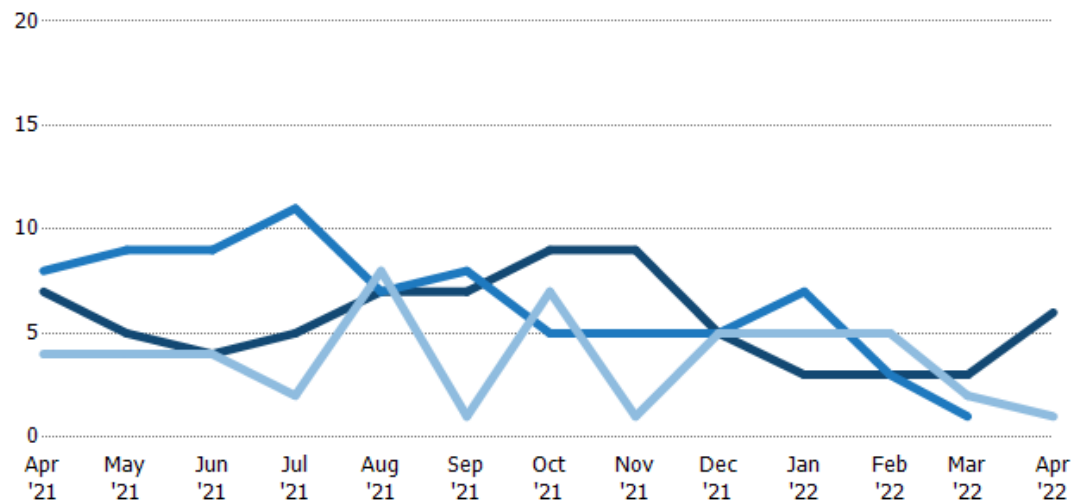
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Active	7	5	4	5	7	7	9	9	5	3	3	3	6
Pending	8	9	9	11	7	8	5	5	5	7	3	1	-
Sold	4	4	4	2	8	1	7	1	5	5	5	2	1

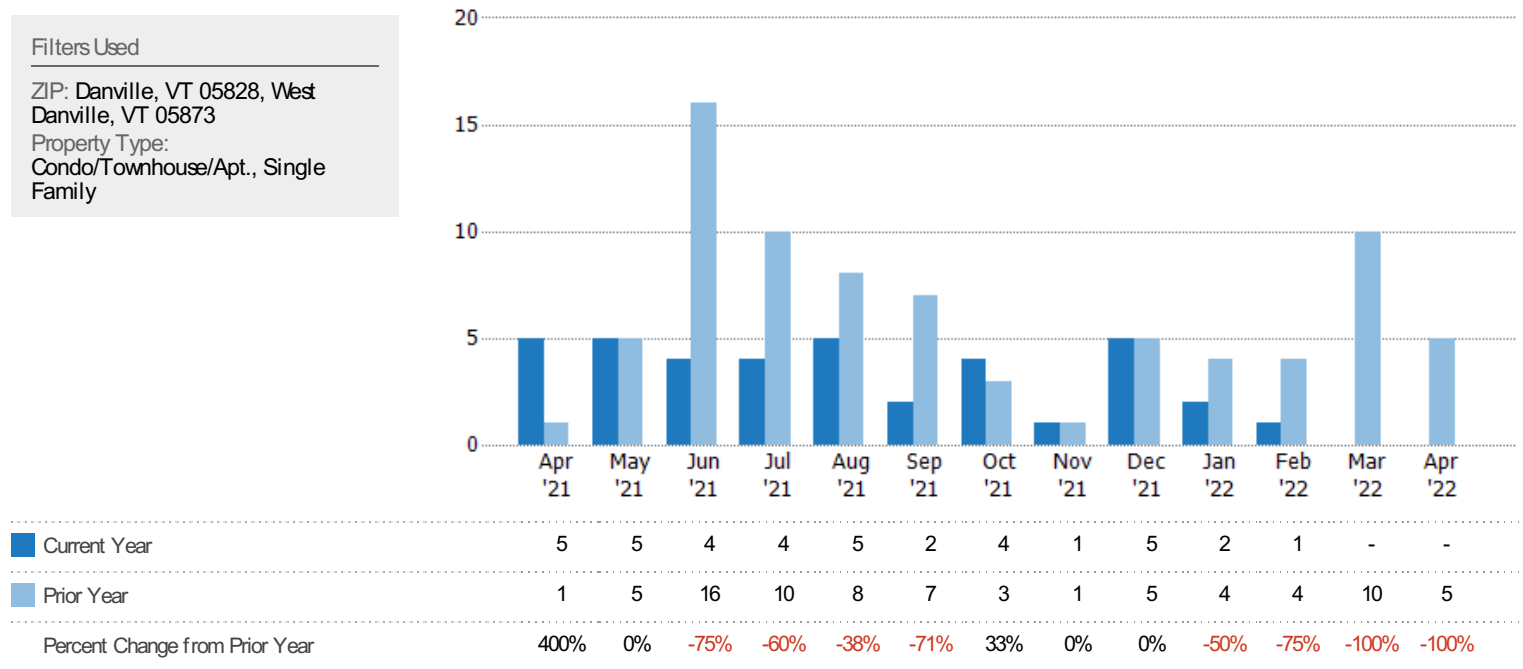
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



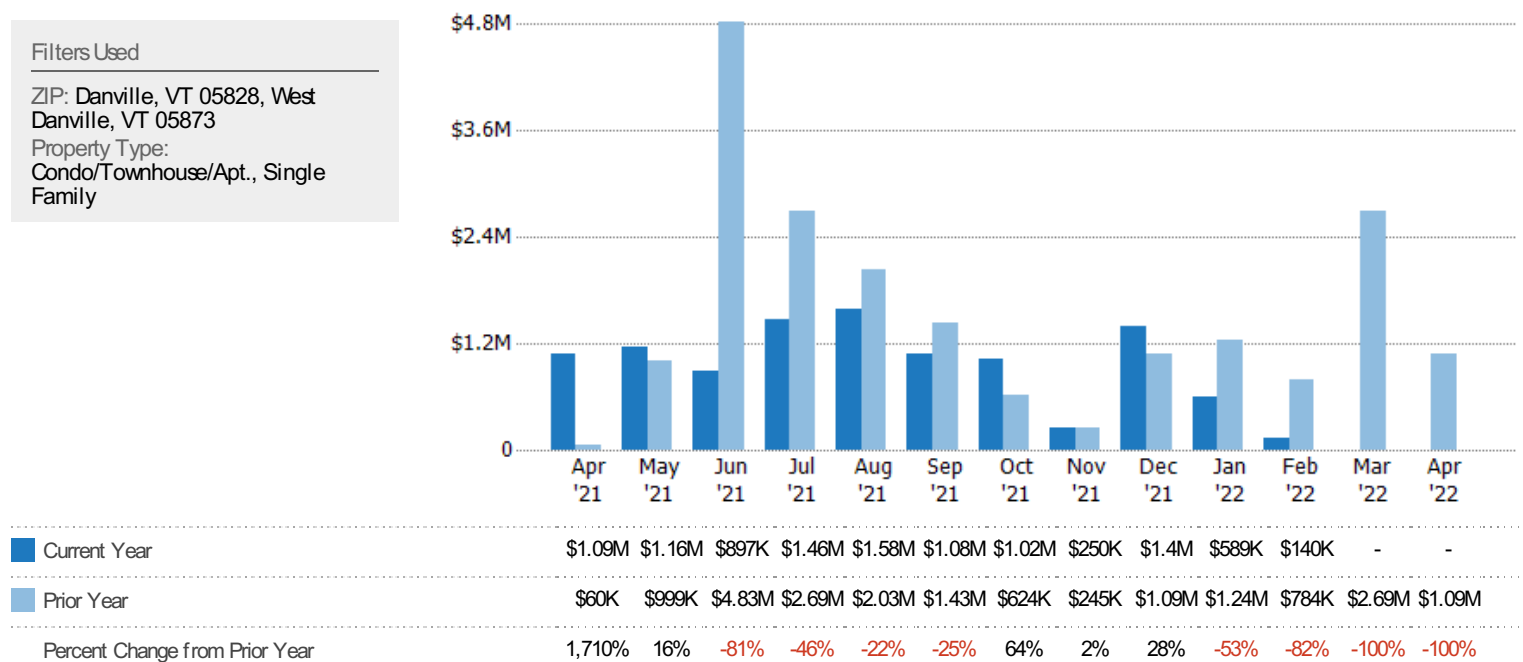
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

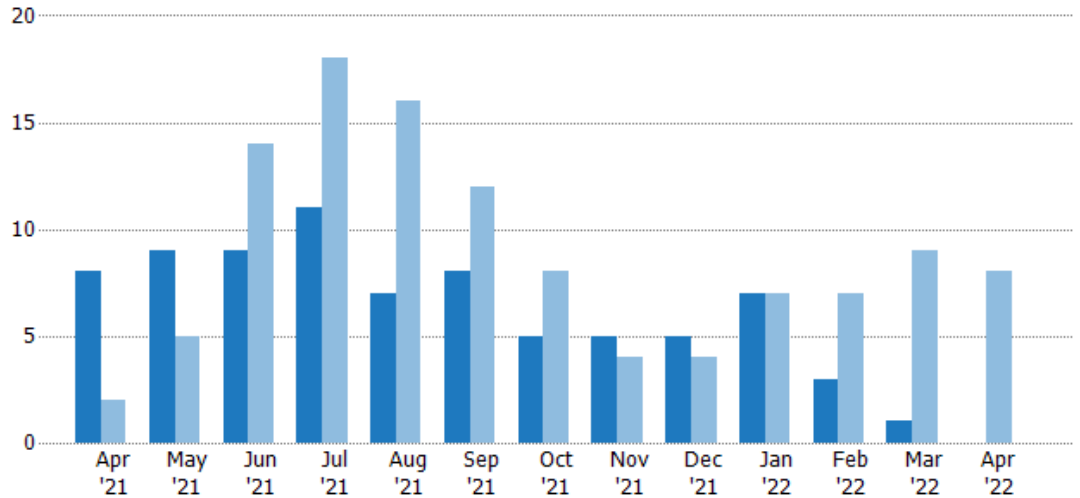


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



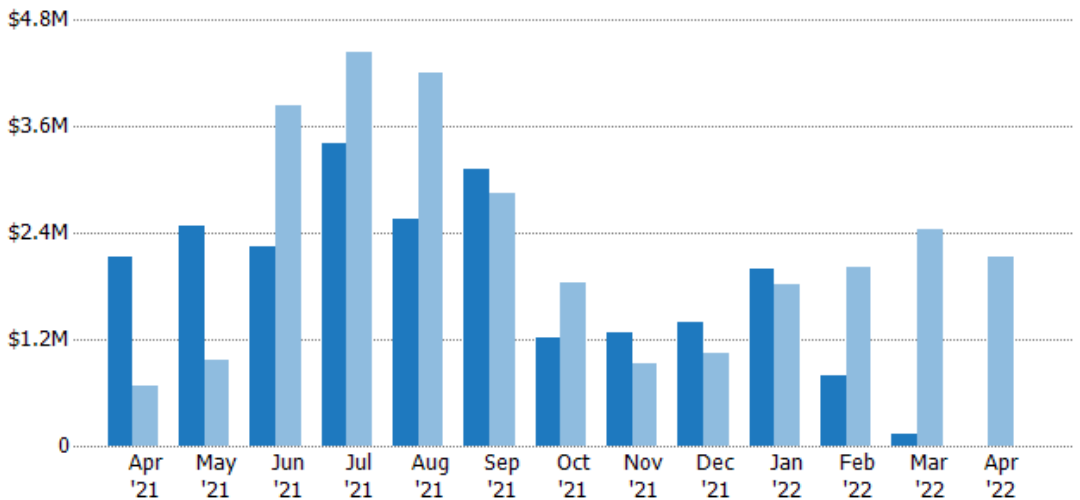
Current Year	8	9	9	11	7	8	5	5	5	7	3	1	-
Prior Year	2	5	14	18	16	12	8	4	4	7	7	9	8
Percent Change from Prior Year	300%	80%	-36%	-39%	-56%	-33%	-38%	25%	25%	0%	-57%	-89%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$2.13M	\$2.48M	\$2.25M	\$3.42M	\$2.55M	\$3.12M	\$1.22M	\$1.27M	\$1.4M	\$1.99M	\$785K	\$140K	-
Prior Year	\$674K	\$968K	\$3.84M	\$4.44M	\$4.2M	\$2.86M	\$1.83M	\$923K	\$1.03M	\$1.83M	\$2.02M	\$2.44M	\$2.13M
Percent Change from Prior Year	216%	156%	-42%	-23%	-39%	9%	-33%	38%	35%	9%	-61%	-94%	-100%

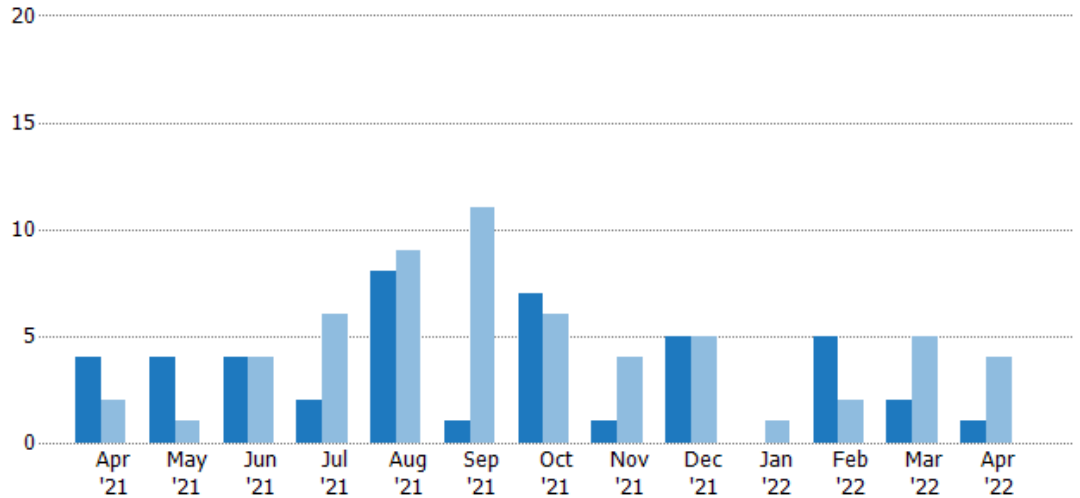
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	4	4	4	2	8	1	7	1	5	-	5	2	1
Prior Year	2	1	4	6	9	11	6	4	5	1	2	5	4
Percent Change from Prior Year	100%	300%	0%	-67%	-11%	-91%	17%	-75%	0%	-100%	150%	-60%	-75%

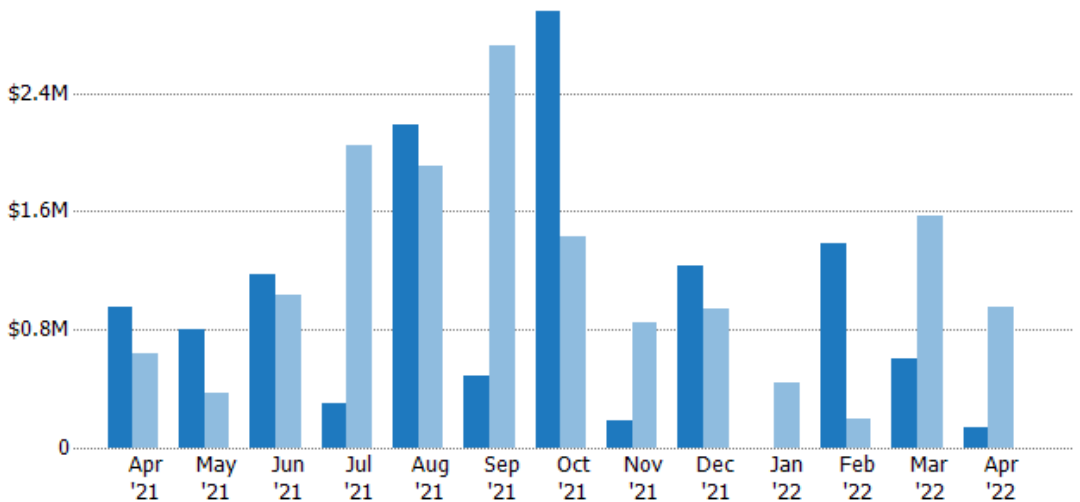
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$956K	\$800K	\$1.18M	\$295K	\$2.19M	\$490K	\$2.95M	\$190K	\$1.23M	-	\$1.38M	\$600K	\$139K
Prior Year	\$633K	\$375K	\$1.04M	\$2.05M	\$1.9M	\$2.73M	\$1.43M	\$852K	\$943K	\$440K	\$195K	\$1.57M	\$956K
Percent Change from Prior Year	51%	113%	13%	-86%	15%	-82%	107%	-78%	30%	-100%	607%	-62%	-85%

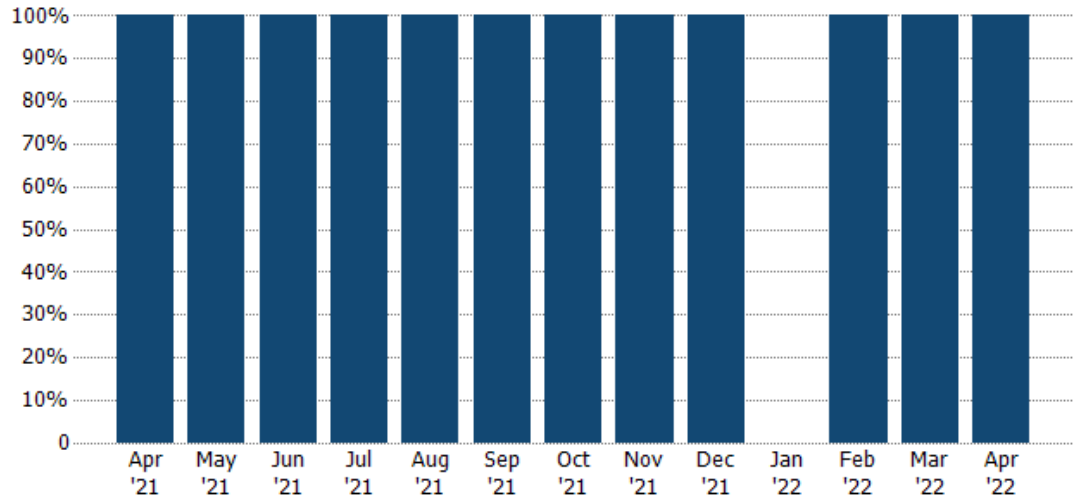
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Single Family Residence

100% 100% 100% 100% 100% 100% 100% 100% 100% 100% - 100% 100% 100%

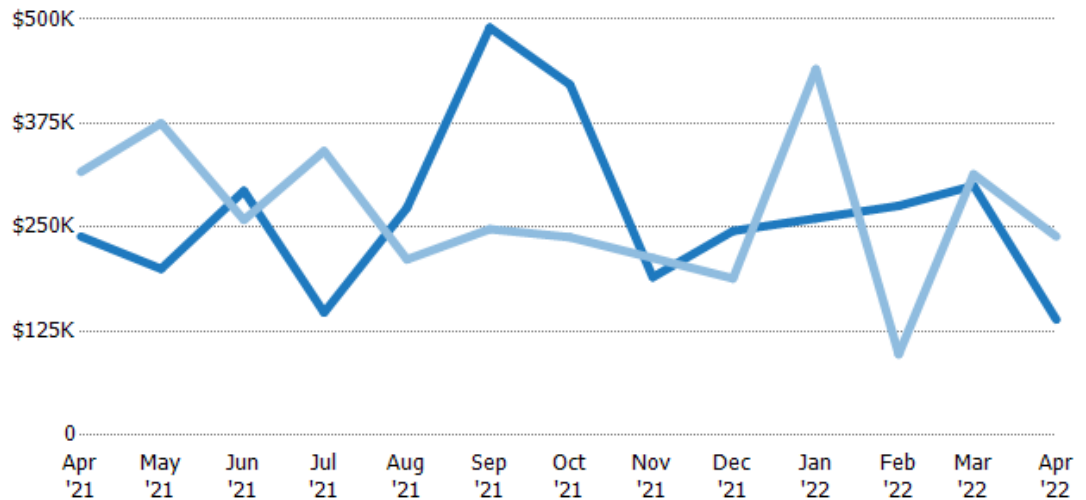
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

Prior Year

Percent Change from Prior Year

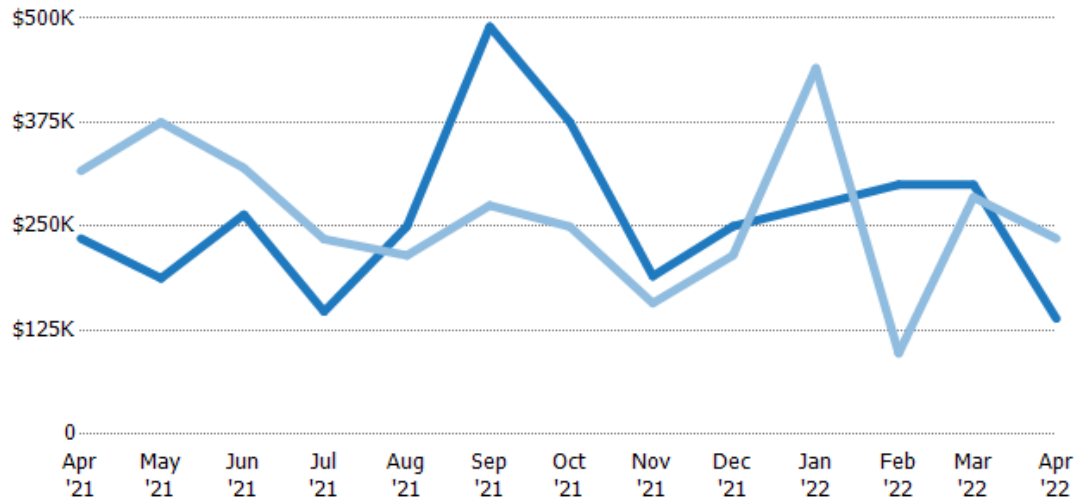
\$239K	\$200K	\$294K	\$147K	\$273K	\$490K	\$422K	\$190K	\$246K	\$261K	\$276K	\$300K	\$139K
\$317K	\$375K	\$259K	\$342K	\$211K	\$248K	\$238K	\$213K	\$189K	\$440K	\$97.5K	\$314K	\$239K
-25%	-47%	13%	-57%	29%	98%	77%	-11%	30%	-100%	183%	-4%	-42%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



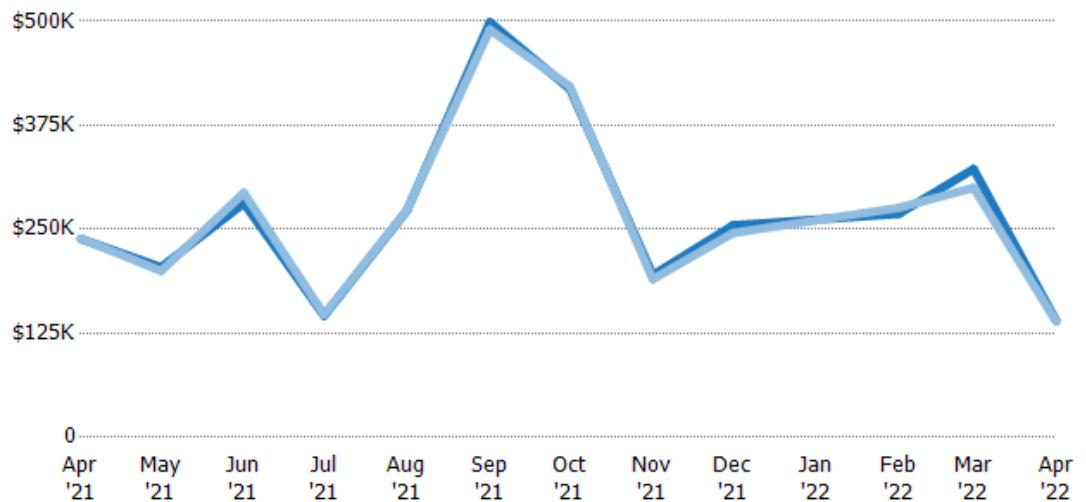
Current Year	\$235K	\$188K	\$264K	\$147K	\$250K	\$490K	\$375K	\$190K	\$250K	\$275K	\$300K	\$300K	\$139K
Prior Year	\$317K	\$375K	\$320K	\$235K	\$215K	\$275K	\$250K	\$158K	\$215K	\$440K	\$97.5K	\$285K	\$235K
Percent Change from Prior Year	-26%	-50%	-18%	-37%	16%	78%	50%	21%	16%	-100%	208%	5%	-41%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



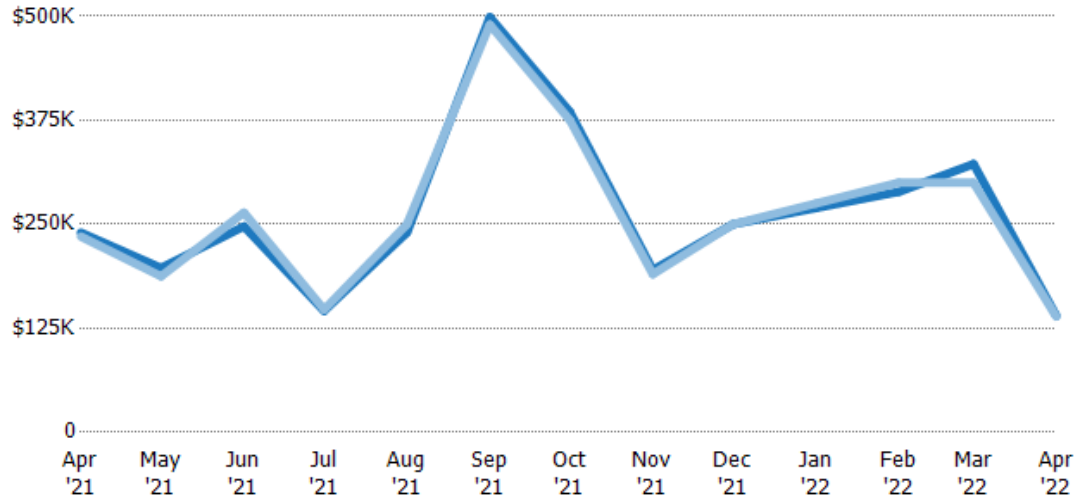
Avg List Price	\$238K	\$204K	\$281K	\$146K	\$272K	\$499K	\$418K	\$195K	\$255K	\$262K	\$268K	\$322K	\$140K
Avg Sales Price	\$239K	\$200K	\$294K	\$147K	\$273K	\$490K	\$422K	\$190K	\$246K	\$261K	\$276K	\$300K	\$139K
Avg Sales Price as a % of Avg List Price	100%	98%	104%	101%	100%	98%	101%	97%	96%	100%	103%	93%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family

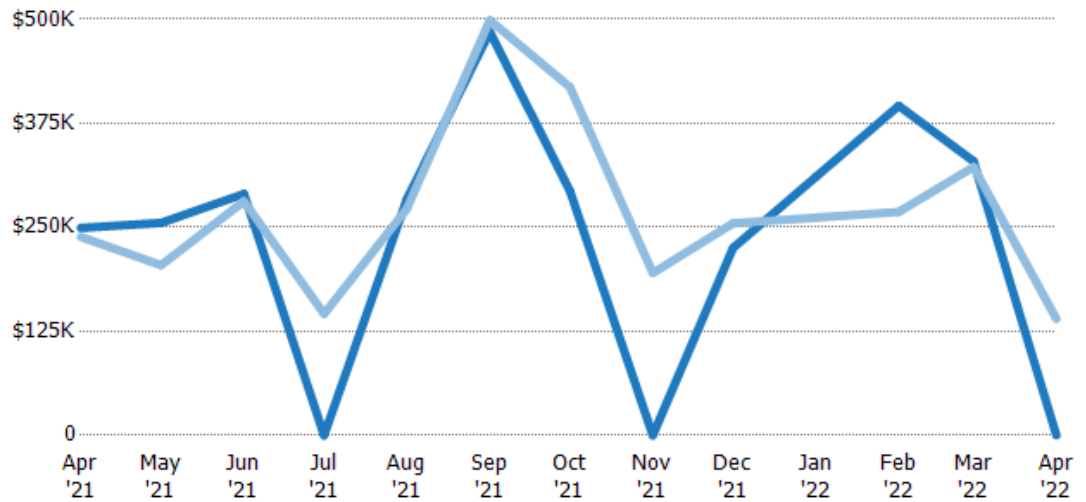


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family

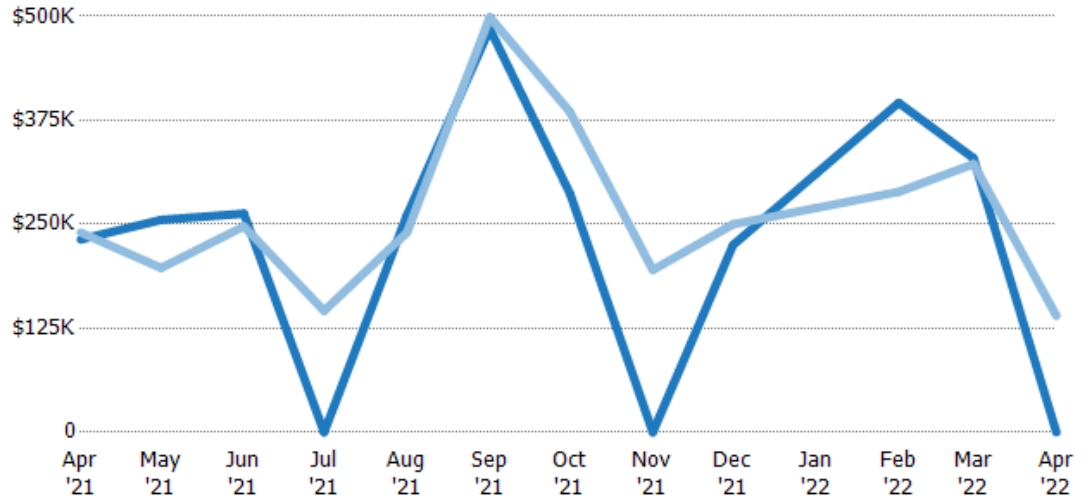


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$232K	\$255K	\$263K	\$0	\$261K	\$485K	\$287K	\$0	\$225K	\$310K	\$396K	\$329K	\$0
Median Sales Price	\$240K	\$198K	\$248K	\$146K	\$240K	\$499K	\$385K	\$195K	\$250K	\$270K	\$289K	\$322K	\$140K
Med Sales Price as a % of Med Est Value	104%	77%	94%	100%	92%	103%	134%	100%	111%	92%	73%	98%	100%