

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

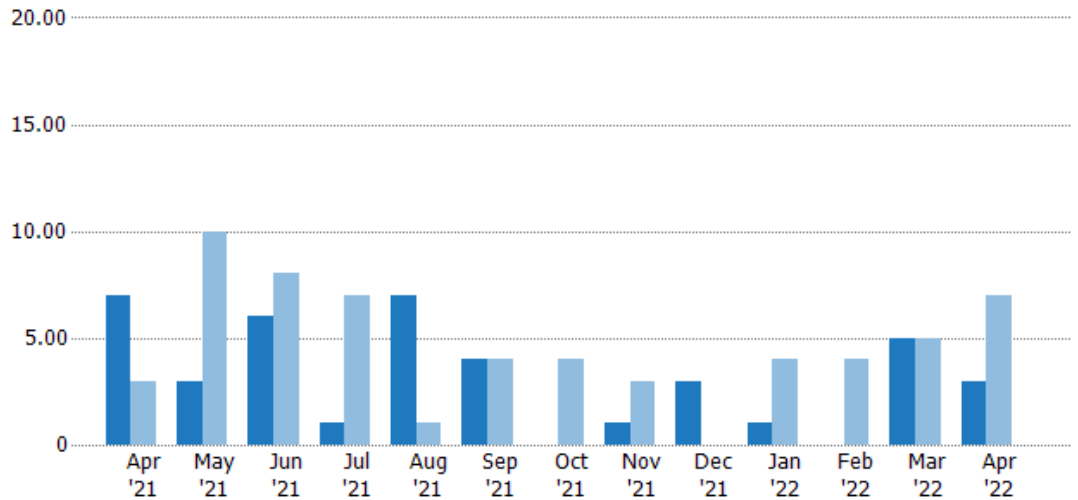
Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	3	7	-57.1%	9	20	-55%
New Listing Volume	\$2,384,061	\$5,072,000	-53%	\$6,451,061	\$14,032,800	-54%
Active Listing Count	5	12	-58.3%	N/A	N/A	
Active Listing Volume	\$4,058,999	\$8,709,400	-53.4%	N/A	N/A	
Average Listing Price	\$811,800	\$725,783	+11.9%	\$819,933	\$679,531	+20.7%
Median Listing Price	\$710,000	\$541,500	+31.1%	\$754,933	\$518,032	+45.7%
Median Days in RPR	32	88.5	-63.8%	128.25	131.04	-2.1%
Months of Inventory	5	3	+66.7%	1.3	5.1	-75.6%
Absorption Rate	20%	33.33%	-13.3%	80%	19.51%	+60.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	8	-75%	6	21	-71.4%
New Pending Sales Volume	\$1,217,062	\$4,145,900	-70.6%	\$4,491,062	\$11,785,200	-61.9%
Pending Sales Count	1	8	-87.5%	N/A	N/A	
Pending Sales Volume	\$875,000	\$4,918,900	-82.2%	N/A	N/A	
Closed Sales Count	2	5	-60%	8	12	-33.3%
Closed Sales Volume	\$1,350,500	\$4,945,000	-72.7%	\$7,032,000	\$8,901,000	-21%
Average Sales Price	\$675,250	\$989,000	-31.7%	\$879,000	\$741,750	+18.5%
Median Sales Price	\$675,250	\$570,000	+18.5%	\$884,375	\$565,583	+56.4%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



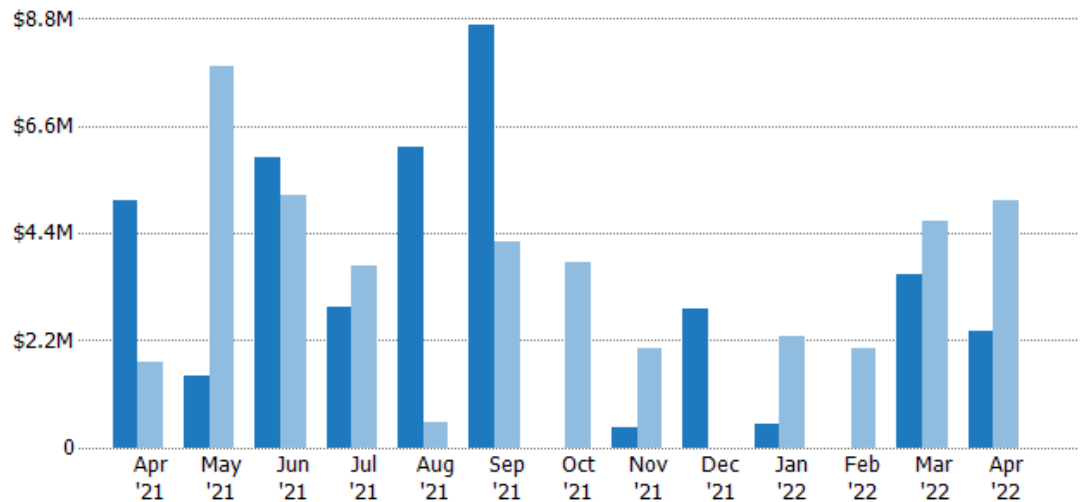
Current Year	7	3	6	1	7	4	-	1	3	1	-	5	3
Prior Year	3	10	8	7	1	4	4	3	-	4	4	5	7
Percent Change from Prior Year	133%	-70%	-25%	-86%	600%	0%	-100%	-67%	100%	-75%	-100%	0%	-57%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year	\$5.07M	\$1.48M	\$5.97M	\$2.88M	\$6.17M	\$8.67M	-	\$435K	\$2.85M	\$499K	-	\$3.57M	\$2.38M
Prior Year	\$1.75M	\$7.83M	\$5.18M	\$3.74M	\$539K	\$4.22M	\$3.8M	\$2.04M	-	\$2.29M	\$2.03M	\$4.64M	\$5.07M
Percent Change from Prior Year	189%	-81%	15%	-23%	1,044%	105%	-100%	-79%	100%	-78%	-100%	-23%	-53%

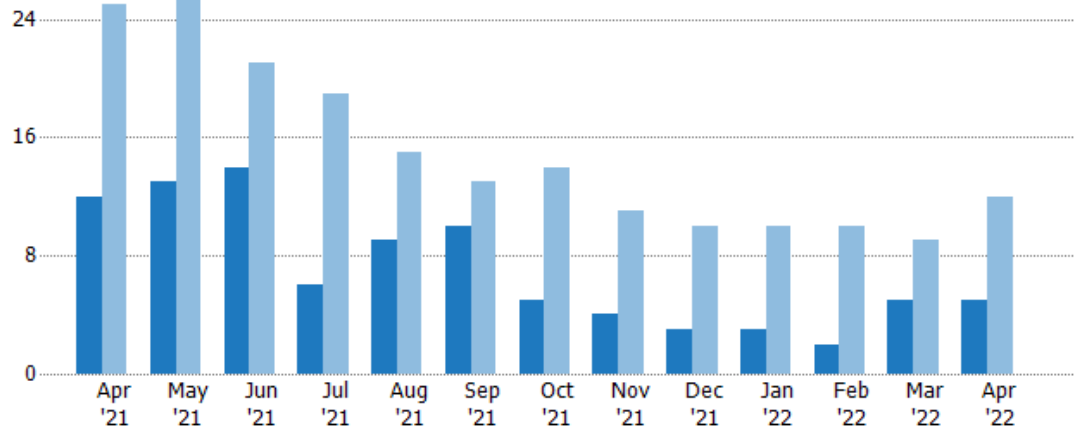
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Apr '22	5	-58.3%
Apr '21	12	-52%
Apr '20	25	12%



Current Year	12	13	14	6	9	10	5	4	3	3	2	5	5
Prior Year	25	27	21	19	15	13	14	11	10	10	10	9	12
Percent Change from Prior Year	-52%	-52%	-33%	-68%	-40%	-23%	-64%	-64%	-70%	-70%	-80%	-44%	-58%

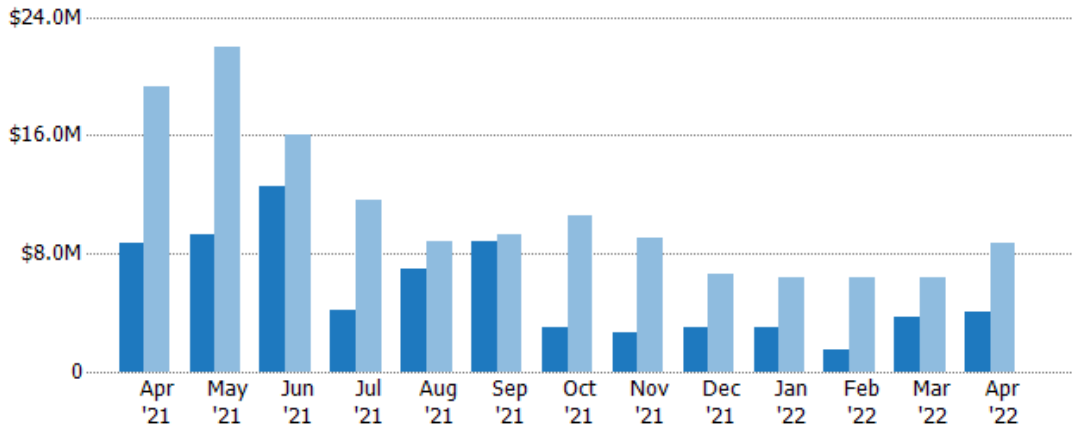
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Apr '22	\$4.06M	-53.4%
Apr '21	\$8.71M	-54.8%
Apr '20	\$19.3M	16.8%



Current Year	\$8.71M	\$9.24M	\$12.6M	\$4.23M	\$7.02M	\$8.82M	\$3.06M	\$2.63M	\$2.95M	\$2.95M	\$1.55M	\$3.74M	\$4.06M
Prior Year	\$19.3M	\$21.9M	\$16M	\$11.6M	\$8.82M	\$9.23M	\$10.6M	\$9.01M	\$6.58M	\$6.38M	\$6.37M	\$6.41M	\$8.71M
Percent Change from Prior Year	-55%	-58%	-22%	-64%	-20%	-4%	-71%	-71%	-55%	-54%	-76%	-42%	-53%

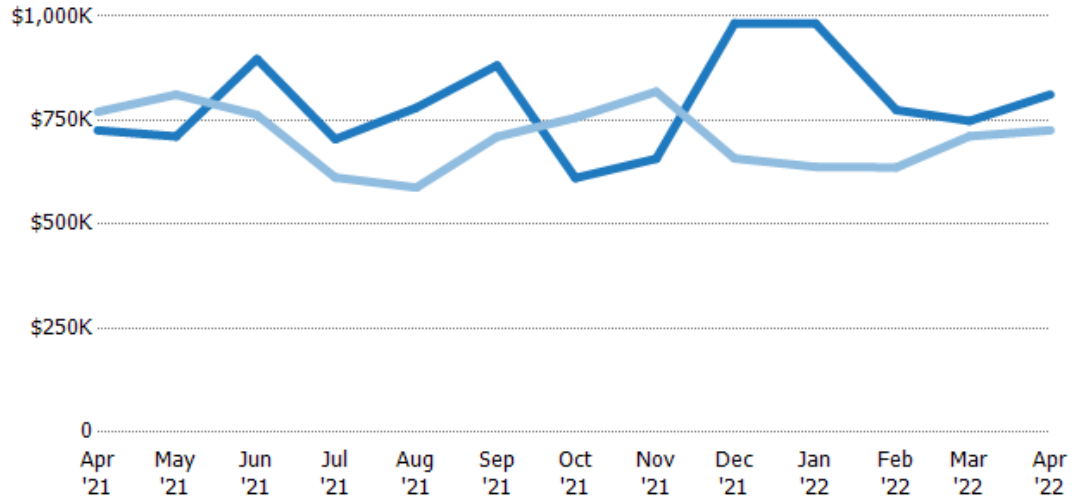
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Apr '22	\$812K	11.9%
Apr '21	\$726K	-5.8%
Apr '20	\$770K	4.3%



Current Year	\$726K	\$711K	\$897K	\$704K	\$780K	\$882K	\$611K	\$658K	\$983K	\$983K	\$775K	\$748K	\$812K
Prior Year	\$770K	\$812K	\$763K	\$612K	\$588K	\$710K	\$756K	\$819K	\$658K	\$638K	\$637K	\$712K	\$726K
Percent Change from Prior Year	-6%	-12%	18%	15%	33%	24%	-19%	-20%	49%	54%	22%	5%	12%

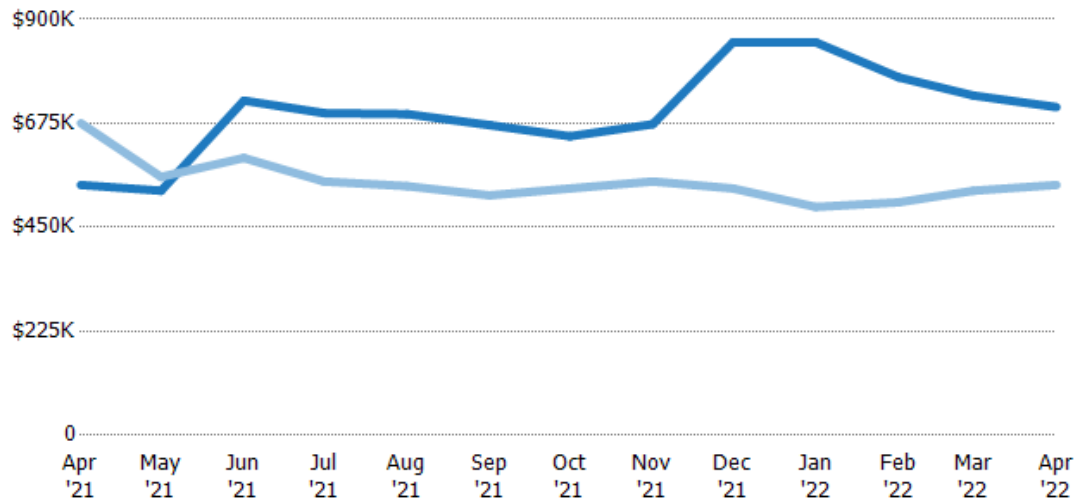
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Apr '22	\$710K	31.1%
Apr '21	\$542K	-19.8%
Apr '20	\$675K	-5.6%



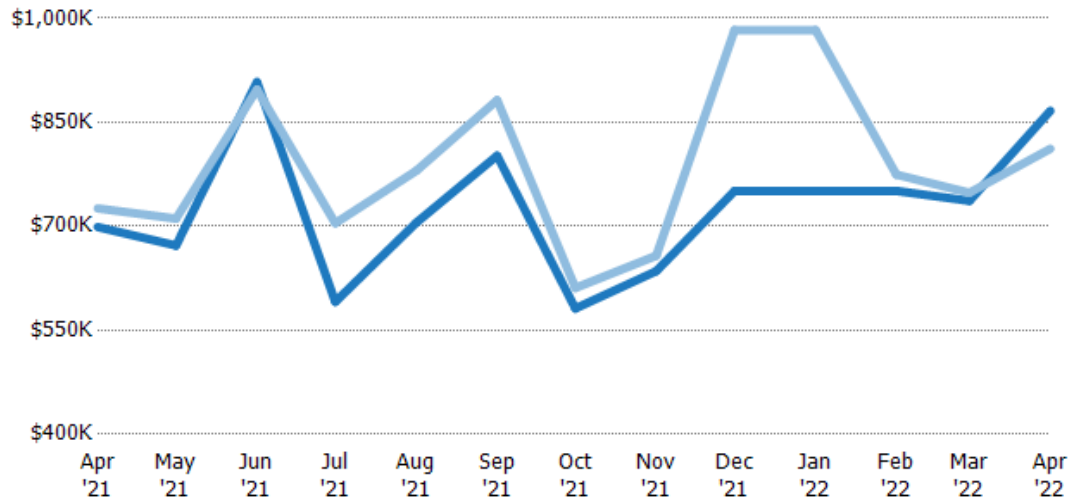
Current Year	\$542K	\$529K	\$724K	\$697K	\$695K	\$671K	\$647K	\$673K	\$850K	\$850K	\$775K	\$735K	\$710K
Prior Year	\$675K	\$559K	\$600K	\$549K	\$539K	\$519K	\$534K	\$549K	\$534K	\$494K	\$504K	\$529K	\$542K
Percent Change from Prior Year	-20%	-5%	21%	27%	29%	29%	21%	23%	59%	72%	54%	39%	31%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



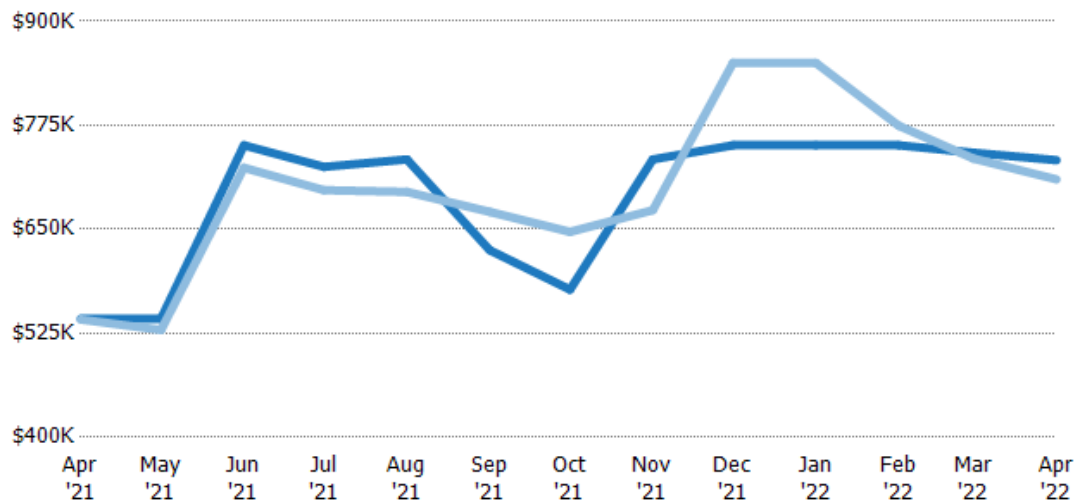
Avg Est Value	\$699K	\$672K	\$908K	\$591K	\$705K	\$802K	\$581K	\$635K	\$751K	\$751K	\$751K	\$737K	\$867K
Avg Listing Price	\$726K	\$711K	\$897K	\$704K	\$780K	\$882K	\$611K	\$658K	\$983K	\$983K	\$775K	\$748K	\$812K
Avg Listing Price as a % of Avg Est Value	104%	106%	99%	119%	111%	110%	105%	104%	131%	131%	103%	102%	94%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Median Est Value	\$543K	\$543K	\$751K	\$725K	\$734K	\$625K	\$578K	\$734K	\$751K	\$751K	\$751K	\$742K	\$733K
Median Listing Price	\$542K	\$529K	\$724K	\$697K	\$695K	\$671K	\$647K	\$673K	\$850K	\$850K	\$775K	\$735K	\$710K
Med Listing Price as a % of Med Est Value	100%	98%	96%	96%	95%	107%	112%	92%	113%	113%	103%	99%	97%

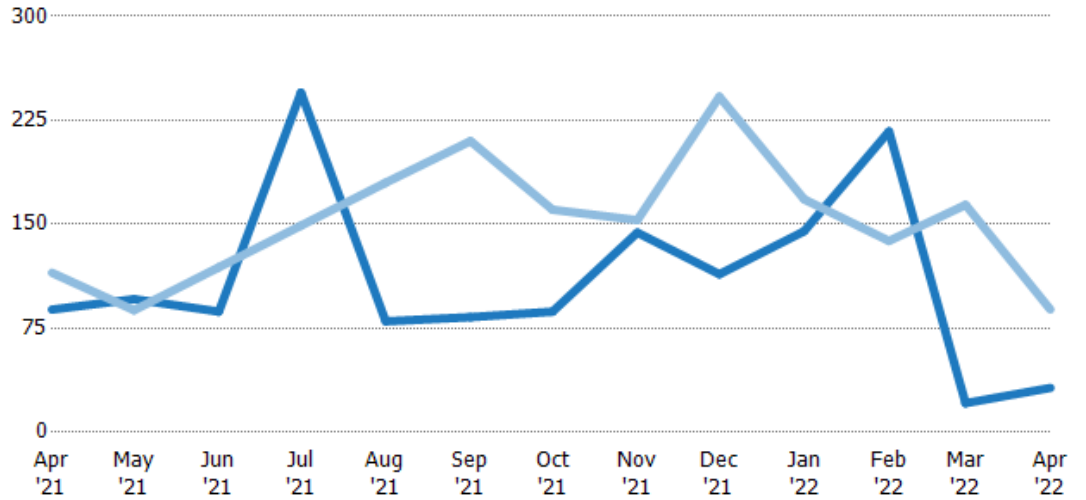
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Days	% Chg.
Apr '22	32	-63.8%
Apr '21	88.5	-23%
Apr '20	115	-18.7%



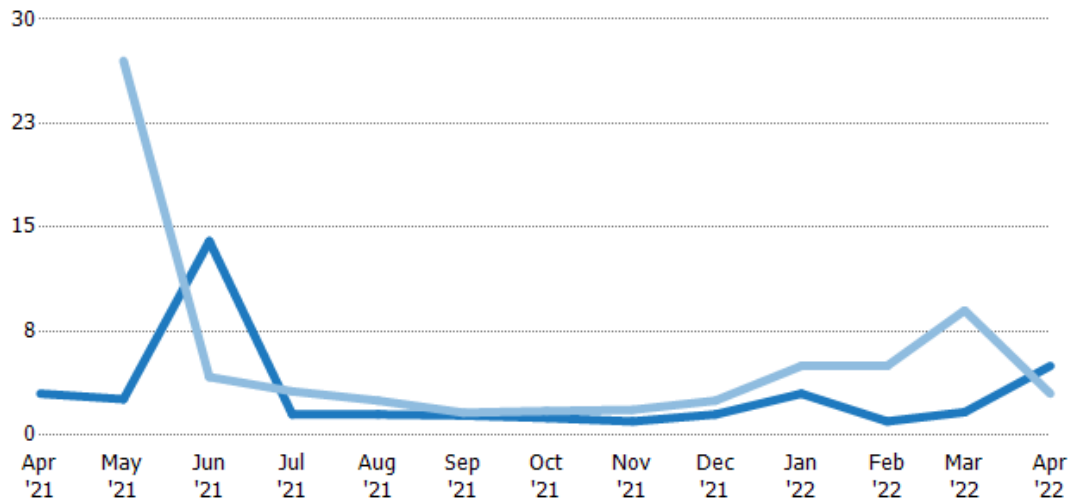
Current Year	88.5	96	87	245	80	83	87	144	114	145	217	21	32
Prior Year	115	88	119	149	180	210	161	153	242	168	138	164	88.5
Percent Change from Prior Year	-23%	9%	-27%	64%	-56%	-60%	-46%	-6%	-53%	-14%	57%	-87%	-64%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



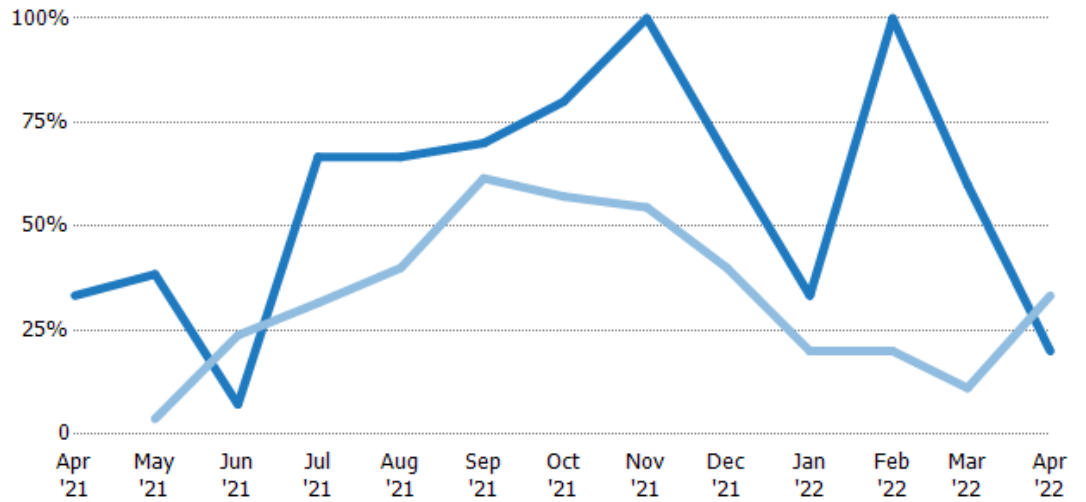
Current Year	3	2.6	14	1.5	1.5	1.43	1.25	1	1.5	3	1	1.67	5
Prior Year	-	27	4.2	3.17	2.5	1.63	1.75	1.83	2.5	5	5	9	3
Percent Change from Prior Year	100%	-90%	233%	-53%	-40%	-12%	-29%	-45%	-40%	-40%	-80%	-81%	67%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



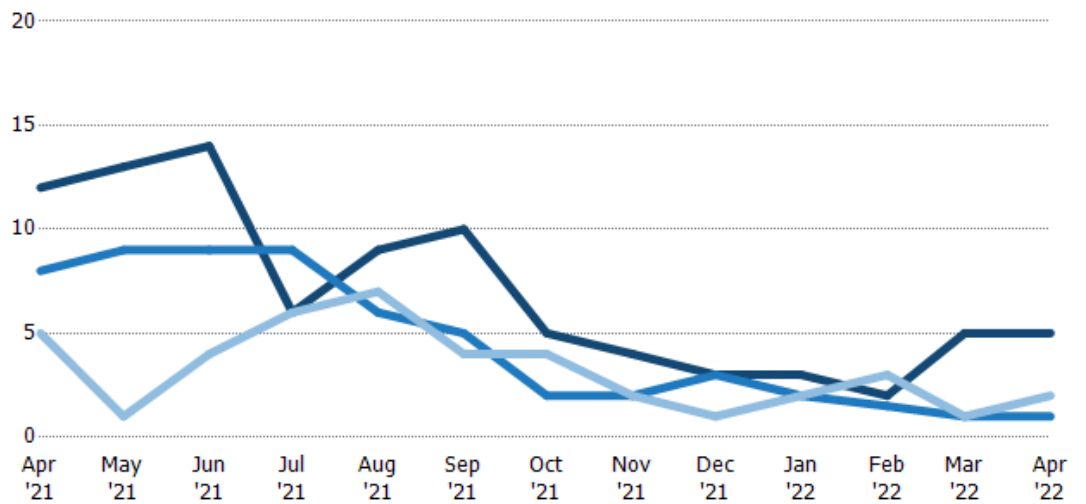
Current Year	33%	38%	7%	67%	67%	70%	80%	100%	67%	33%	100%	60%	20%
Prior Year	-	4%	24%	32%	40%	62%	57%	55%	40%	20%	20%	11%	33%
Change from Prior Year	-33%	-35%	17%	-35%	-27%	-8%	-23%	-45%	-27%	-13%	-80%	-49%	13%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Active	12	13	14	6	9	10	5	4	3	3	2	5	5
Pending	8	9	9	9	6	5	2	2	3	2	1.5	1	1
Sold	5	1	4	6	7	4	4	2	1	2	3	1	2

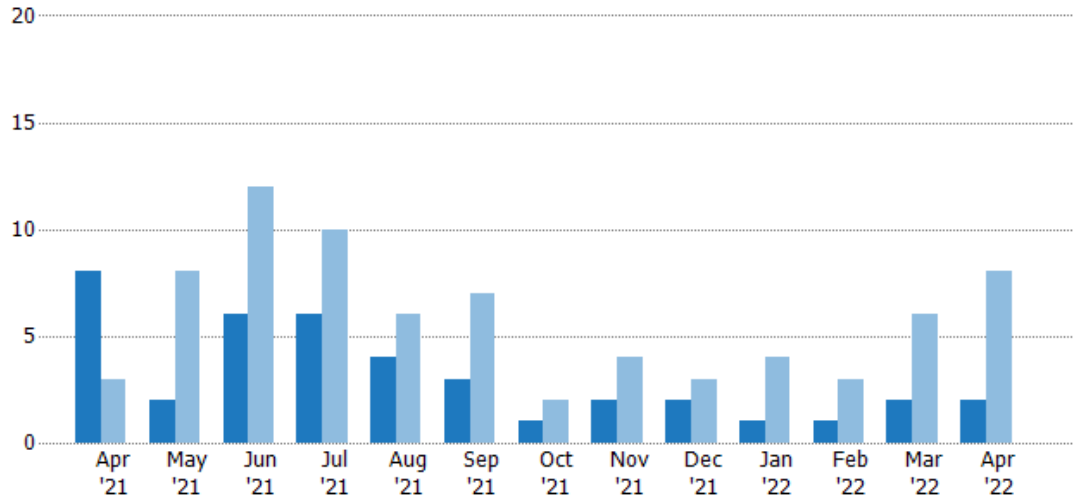
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Apr '22	2	-75%
Apr '21	8	166.7%
Apr '20	3	166.7%



Current Year	8	2	6	6	4	3	1	2	2	1	1	2	2
Prior Year	3	8	12	10	6	7	2	4	3	4	3	6	8
Percent Change from Prior Year	167%	-75%	-50%	-40%	-33%	-57%	-50%	-50%	-33%	-75%	-67%	-67%	-75%

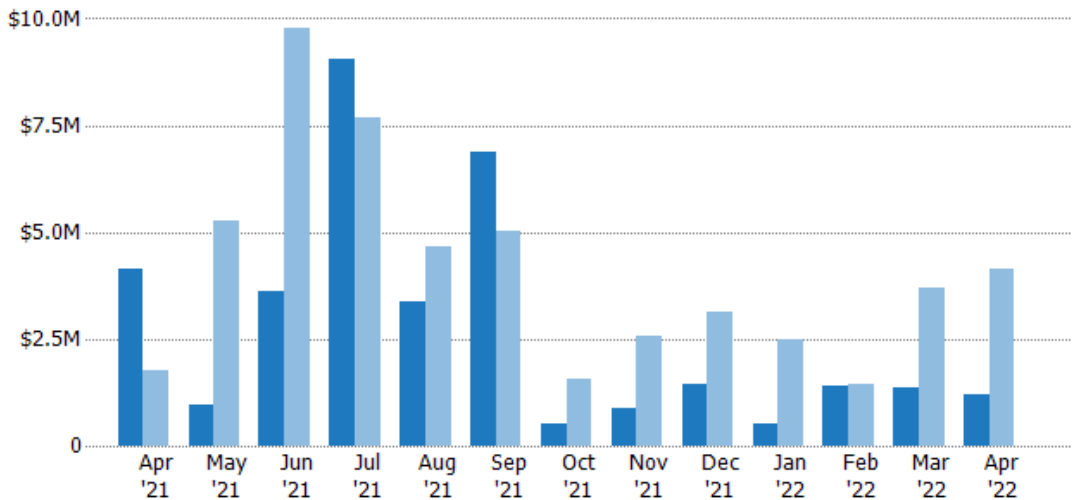
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Apr '22	\$1.22M	-70.6%
Apr '21	\$4.15M	137.1%
Apr '20	\$1.75M	205.5%



Current Year	\$4.15M	\$943K	\$3.63M	\$9.04M	\$3.38M	\$6.87M	\$525K	\$860K	\$1.45M	\$499K	\$1.4M	\$1.38M	\$1.22M
Prior Year	\$1.75M	\$5.27M	\$9.79M	\$7.66M	\$4.65M	\$5.01M	\$1.58M	\$2.57M	\$3.12M	\$2.49M	\$1.44M	\$3.7M	\$4.15M
Percent Change from Prior Year	137%	-82%	-63%	18%	-27%	37%	-67%	-67%	-54%	-80%	-3%	-63%	-71%

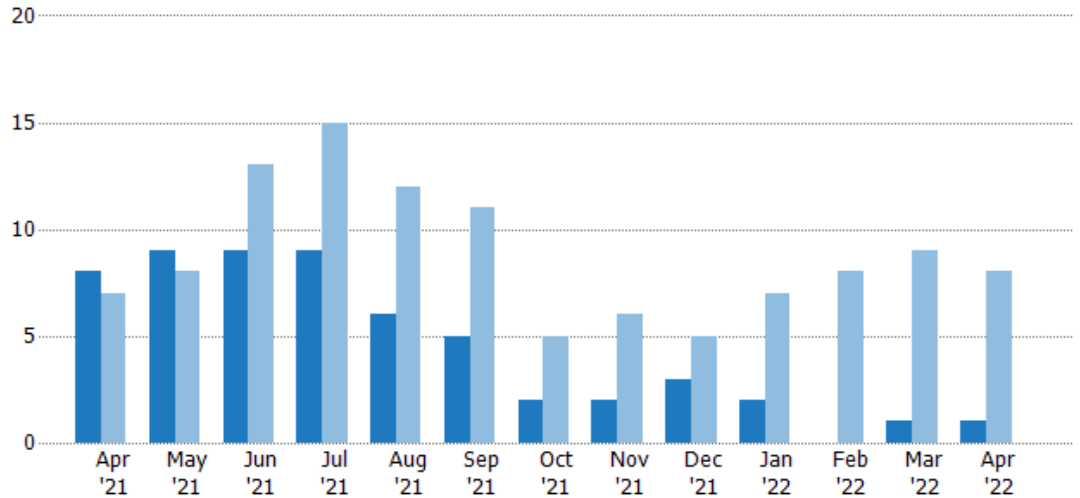


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



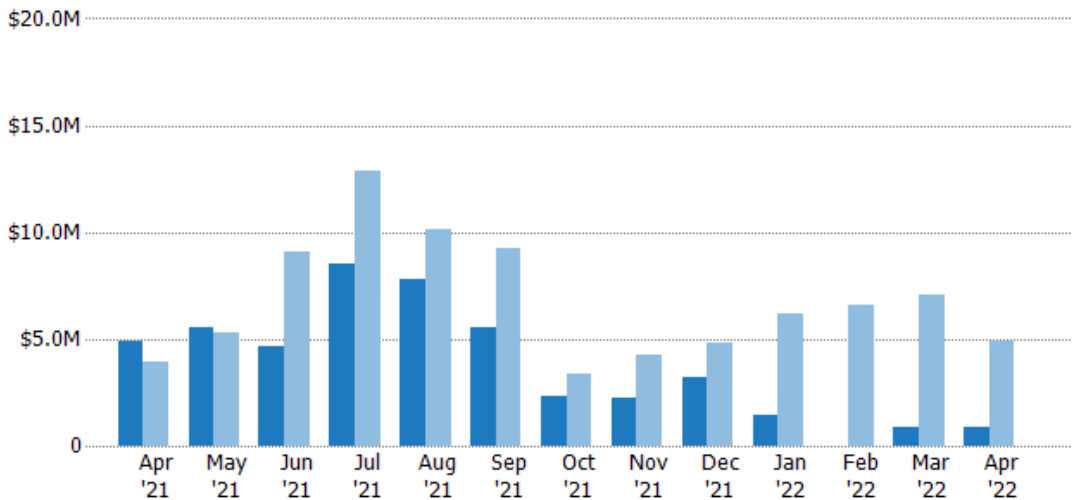
Current Year	8	9	9	9	6	5	2	2	3	2	-	1	1
Prior Year	7	8	13	15	12	11	5	6	5	7	8	9	8
Percent Change from Prior Year	14%	13%	-31%	-40%	-50%	-55%	-60%	-67%	-40%	-71%	-100%	-89%	-88%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year	\$4.92M	\$5.54M	\$4.63M	\$8.56M	\$7.81M	\$5.57M	\$2.32M	\$2.22M	\$3.24M	\$1.45M	-	\$875K	\$875K
Prior Year	\$3.96M	\$5.27M	\$9.09M	\$12.9M	\$10.1M	\$9.28M	\$3.36M	\$4.21M	\$4.78M	\$6.19M	\$6.59M	\$7.1M	\$4.92M
Percent Change from Prior Year	24%	5%	-49%	-33%	-23%	-40%	-31%	-47%	-32%	-77%	-100%	-88%	-82%

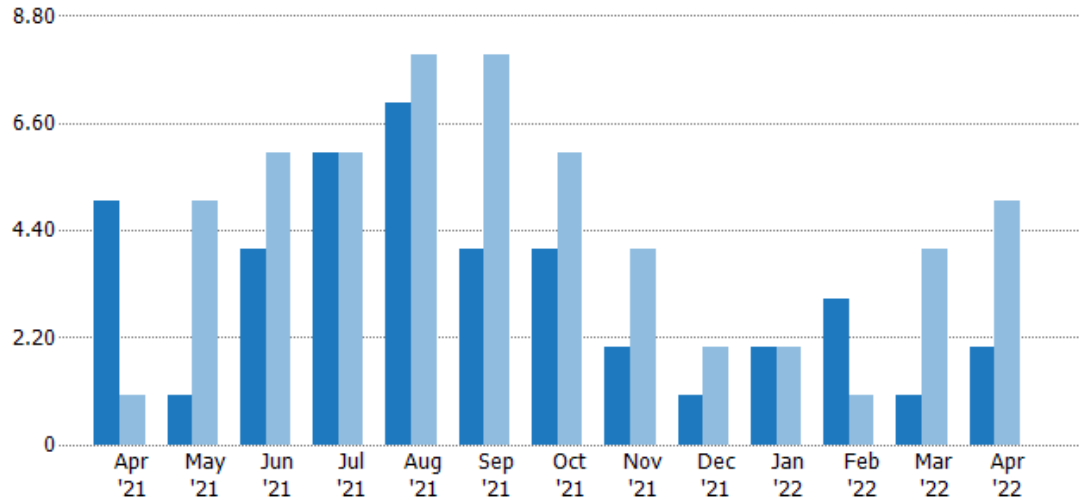
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Apr '22	2	-60%
Apr '21	5	400%
Apr '20	1	200%



Current Year	5	1	4	6	7	4	4	2	1	2	3	1	2
Prior Year	1	5	6	6	8	8	6	4	2	2	1	4	5
Percent Change from Prior Year	400%	-80%	-33%	0%	-13%	-50%	-33%	-50%	-50%	0%	200%	-75%	-60%

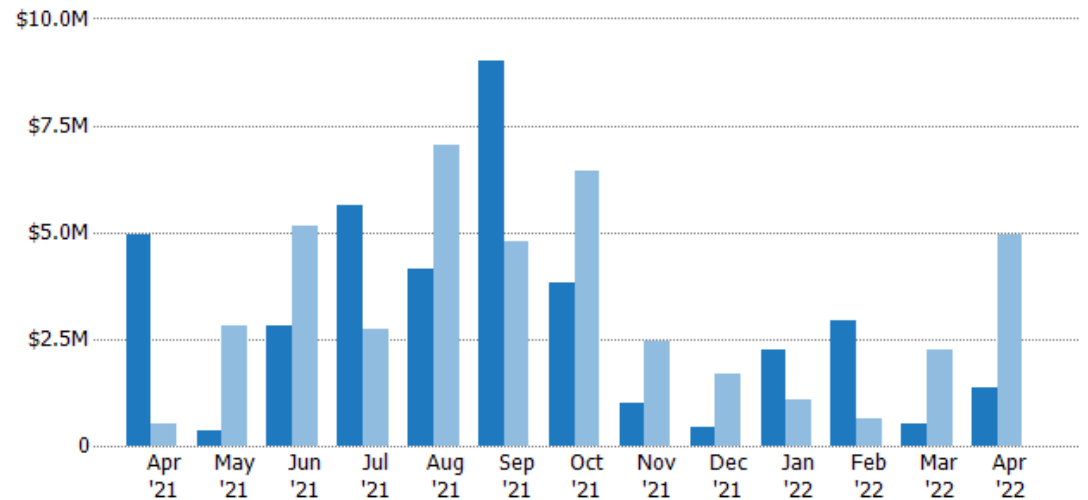
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Apr '22	\$1.35M	-72.7%
Apr '21	\$4.95M	869.6%
Apr '20	\$510K	393.9%



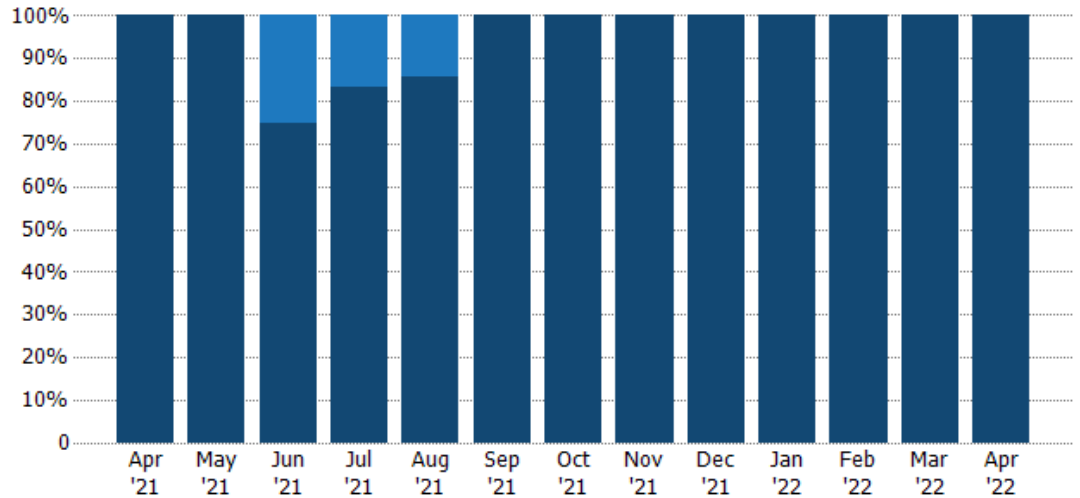
Current Year	\$4.95M	\$360K	\$2.8M	\$5.62M	\$4.15M	\$9.03M	\$3.83M	\$986K	\$425K	\$2.24M	\$2.95M	\$500K	\$1.35M
Prior Year	\$510K	\$2.82M	\$5.16M	\$2.72M	\$7.02M	\$4.77M	\$6.43M	\$2.45M	\$1.7M	\$1.07M	\$630K	\$2.26M	\$4.95M
Percent Change from Prior Year	870%	-87%	-46%	107%	-41%	89%	-40%	-60%	-75%	109%	368%	-78%	-73%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Condo/Townhouse	-	-	25%	17%	14%	-	-	-	-	-	-	-	-
Single Family Residence	100%	100%	75%	83%	86%	100%	100%	100%	100%	100%	100%	100%	100%

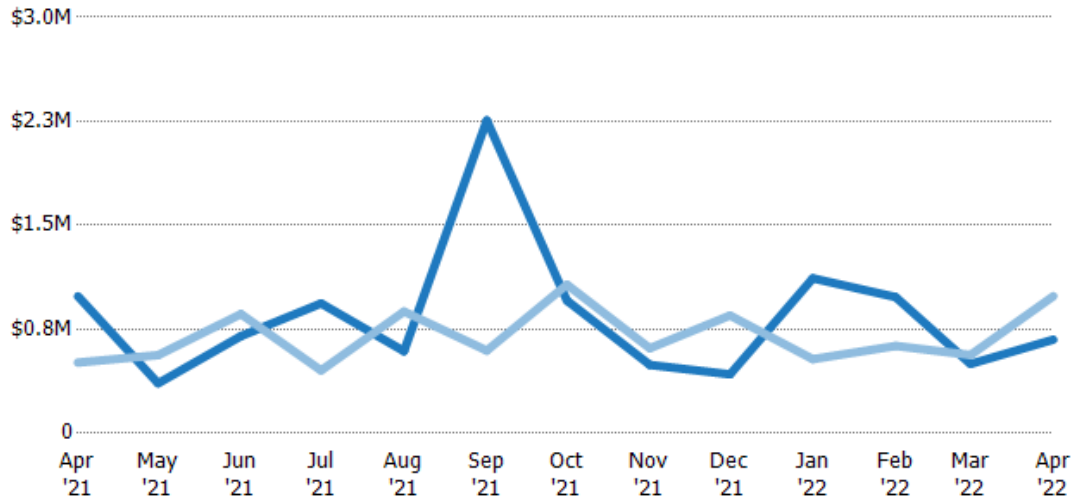
## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Apr '22	\$675K	-31.7%
Apr '21	\$989K	93.9%
Apr '20	\$510K	64.6%



Current Year	\$989K	\$360K	\$701K	\$937K	\$592K	\$2.26M	\$957K	\$493K	\$425K	\$1.12M	\$982K	\$500K	\$675K
Prior Year	\$510K	\$564K	\$860K	\$453K	\$878K	\$596K	\$1.07M	\$613K	\$850K	\$535K	\$630K	\$564K	\$989K
Percent Change from Prior Year	94%	-36%	-19%	107%	-33%	278%	-11%	-20%	-50%	109%	56%	-11%	-32%

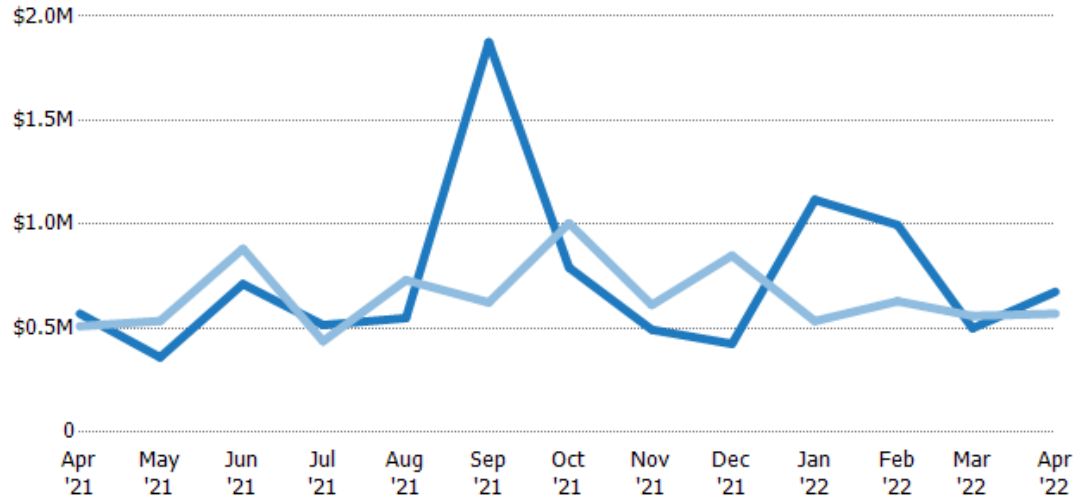
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Apr '22	\$675K	18.5%
Apr '21	\$570K	11.8%
Apr '20	\$510K	67.6%



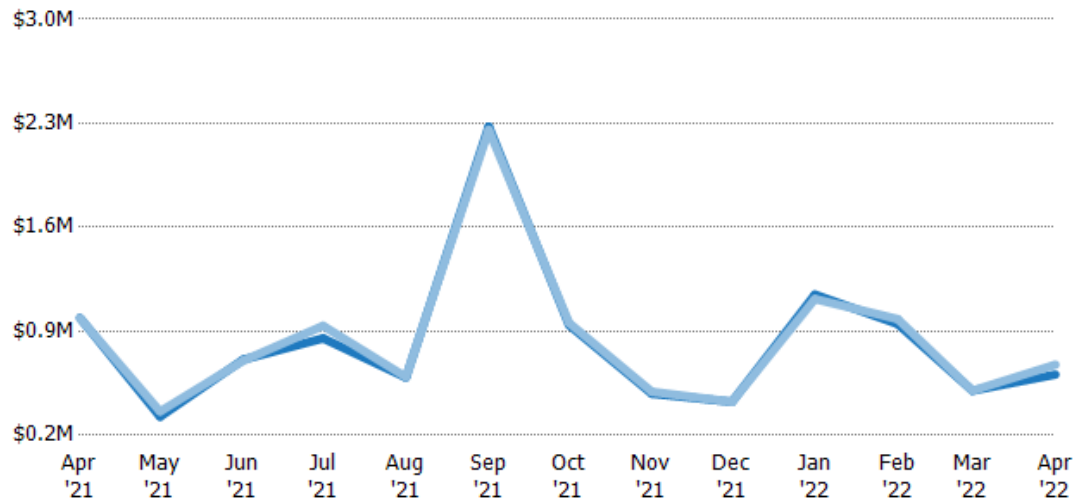
Current Year	\$570K	\$360K	\$713K	\$516K	\$549K	\$1.88M	\$792K	\$493K	\$425K	\$1.12M	\$997K	\$500K	\$675K
Prior Year	\$510K	\$535K	\$883K	\$438K	\$732K	\$624K	\$1.01M	\$612K	\$850K	\$535K	\$630K	\$560K	\$570K
Percent Change from Prior Year	12%	-33%	-19%	18%	-25%	201%	-21%	-19%	-50%	109%	58%	-11%	18%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



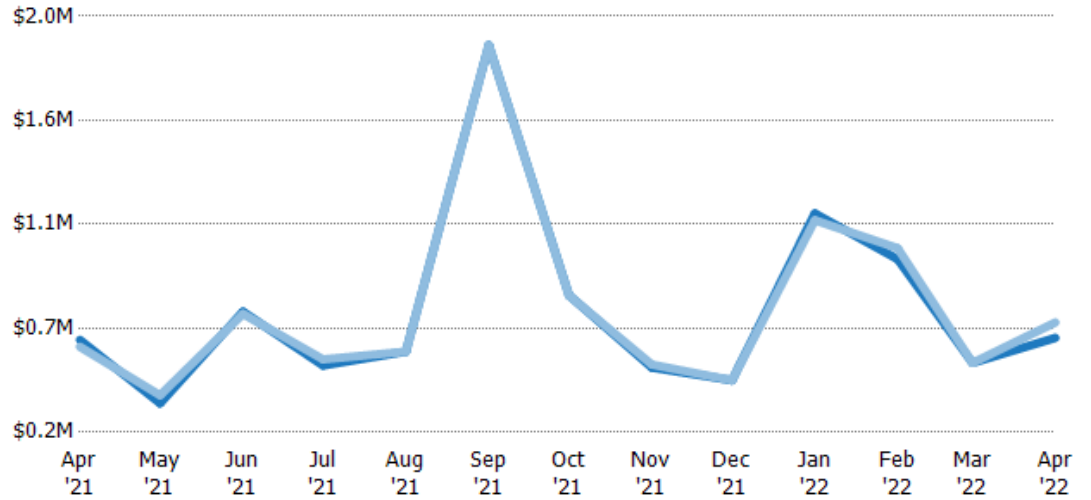
Avg List Price	\$991K	\$325K	\$708K	\$852K	\$589K	\$2.28M	\$943K	\$480K	\$425K	\$1.15M	\$949K	\$500K	\$609K
Avg Sales Price	\$989K	\$360K	\$701K	\$937K	\$592K	\$2.26M	\$957K	\$493K	\$425K	\$1.12M	\$982K	\$500K	\$675K
Avg Sales Price as a % of Avg List Price	100%	111%	99%	110%	101%	99%	102%	103%	100%	97%	103%	100%	111%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



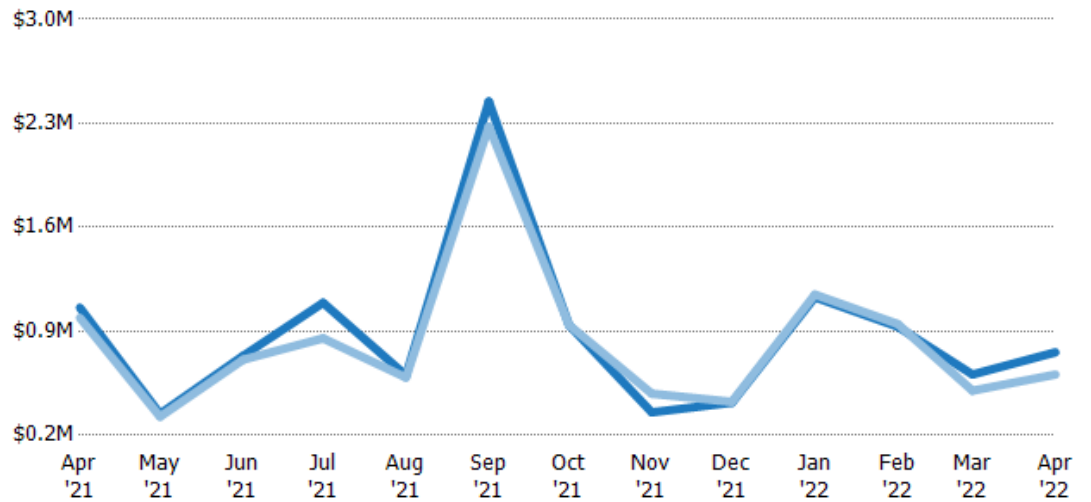
Median List Price	\$600K	\$325K	\$722K	\$489K	\$549K	\$1.88M	\$793K	\$480K	\$425K	\$1.15M	\$949K	\$500K	\$609K
Median Sales Price	\$570K	\$360K	\$713K	\$516K	\$549K	\$1.88M	\$792K	\$493K	\$425K	\$1.12M	\$997K	\$500K	\$675K
Med Sales Price as a % of Med List Price	95%	111%	99%	105%	100%	100%	100%	103%	100%	97%	105%	100%	111%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



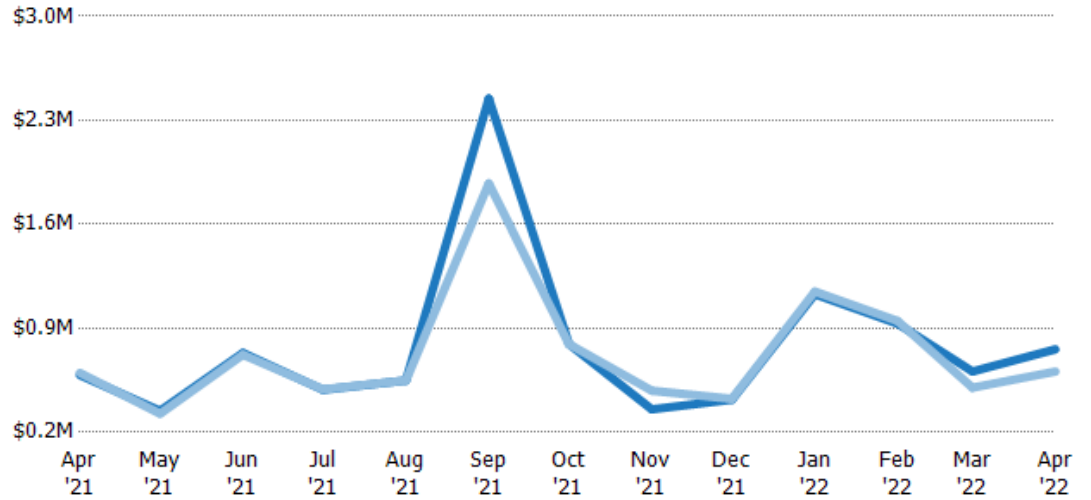
Avg Est Value	\$1.06M	\$344K	\$734K	\$1.09M	\$603K	\$2.45M	\$942K	\$354K	\$420K	\$1.13M	\$931K	\$609K	\$759K
Avg Sales Price	\$991K	\$325K	\$708K	\$852K	\$589K	\$2.28M	\$943K	\$480K	\$425K	\$1.15M	\$949K	\$500K	\$609K
Avg Sales Price as a % of Avg Est Value	94%	94%	96%	78%	98%	93%	100%	135%	101%	102%	102%	82%	80%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Charlotte, VT 05445  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Median Est Value	\$585K	\$344K	\$734K	\$486K	\$549K	\$2.45M	\$794K	\$354K	\$420K	\$1.13M	\$931K	\$609K	\$759K
Median Sales Price	\$600K	\$325K	\$722K	\$489K	\$549K	\$1.88M	\$793K	\$480K	\$425K	\$1.15M	\$949K	\$500K	\$609K
Med Sales Price as a % of Med Est Value	103%	94%	98%	101%	100%	77%	100%	135%	101%	102%	102%	82%	80%