

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	28	38	-26.3%	83	86	-3.5%
New Listing Volume	\$15,642,900	\$20,192,600	-22.5%	\$43,459,700	\$42,705,800	+1.8%
Active Listing Count	46	31	+48.4%	N/A	N/A	
Active Listing Volume	\$25,043,600	\$14,351,200	+74.5%	N/A	N/A	
Average Listing Price	\$544,426	\$462,942	+17.6%	\$557,835	\$462,398	+20.6%
Median Listing Price	\$529,750	\$424,000	+24.9%	\$509,762	\$405,398	+25.7%
Median Days in RPR	25	38	-34.2%	53.91	91.1	-40.8%
Months of Inventory	2.6	3.4	-25.8%	1.6	2.1	-19.9%
Absorption Rate	39.13%	29.03%	+10.1%	60.64%	48.54%	+12.1%
Sales Activity Charts Metrics						
New Pending Sales Count	3	36	-91.7%	46	86	-46.5%
New Pending Sales Volume	\$2,588,000	\$18,973,000	-86.4%	\$24,114,600	\$41,474,299	-41.9%
Pending Sales Count	9	40	-77.5%	N/A	N/A	
Pending Sales Volume	\$6,353,300	\$20,503,500	-69%	N/A	N/A	
Closed Sales Count	13	16	-18.8%	57	57	+—
Closed Sales Volume	\$7,558,000	\$7,582,306	-0.3%	\$27,331,851	\$23,859,946	+14.6%
Average Sales Price	\$581,385	\$473,894	+22.7%	\$479,506	\$418,596	+14.6%
Median Sales Price	\$550,000	\$386,250	+42.4%	\$425,088	\$369,088	+15.2%

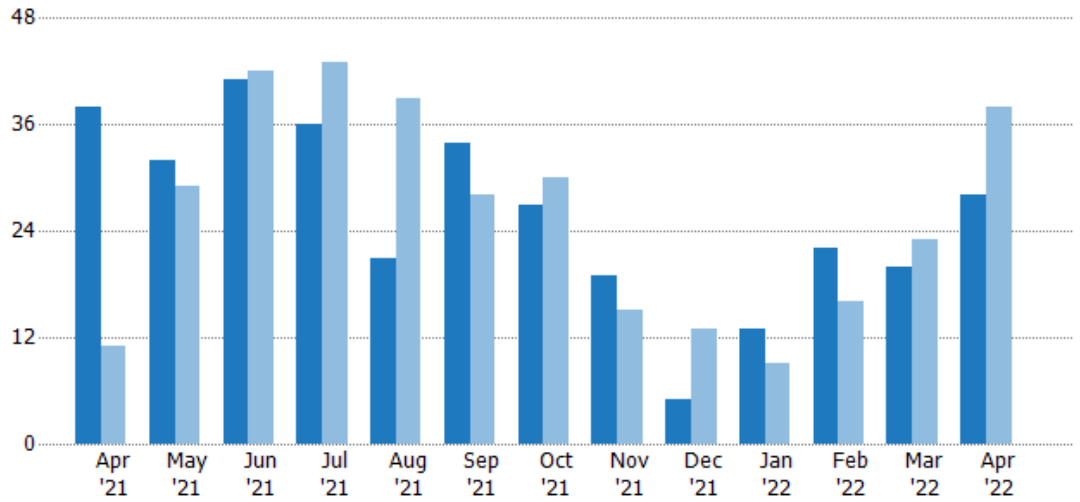
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	28	-26.3%
Apr '21	38	245.5%
Apr '20	11	218.2%



Current Year	38	32	41	36	21	34	27	19	5	13	22	20	28
Prior Year	11	29	42	43	39	28	30	15	13	9	16	23	38
Percent Change from Prior Year	245%	10%	-2%	-16%	-46%	21%	-10%	27%	-62%	44%	38%	-13%	-26%

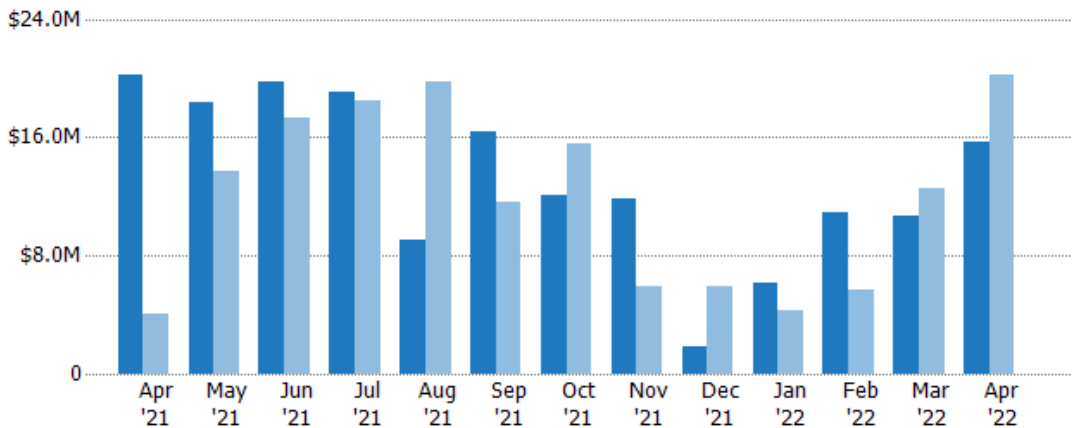
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$15.6M	-22.5%
Apr '21	\$20.2M	401.9%
Apr '20	\$4.02M	291.6%



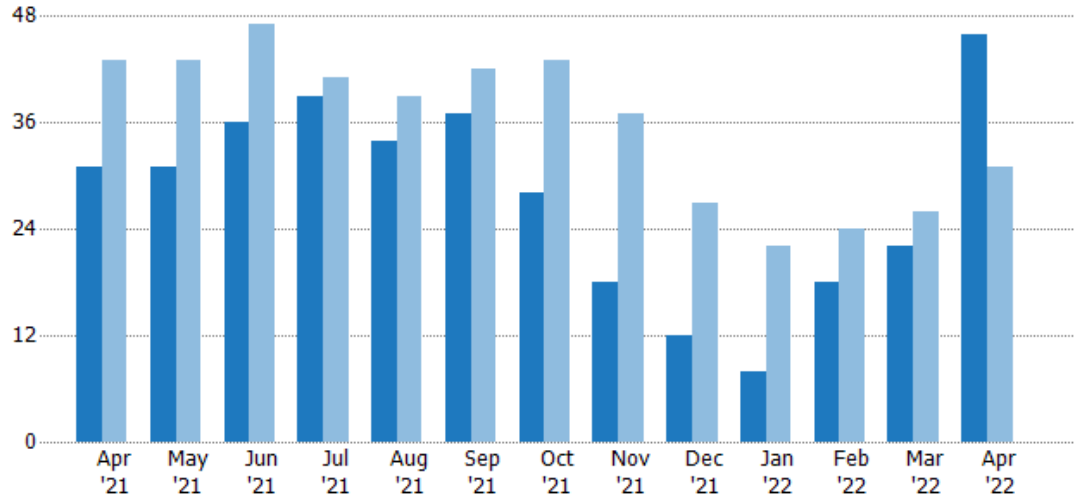
Current Year	\$20.2M	\$18.4M	\$19.7M	\$19M	\$9.05M	\$16.3M	\$12.1M	\$11.8M	\$1.88M	\$6.14M	\$10.9M	\$10.7M	\$15.6M
Prior Year	\$4.02M	\$13.7M	\$17.3M	\$18.5M	\$19.8M	\$11.6M	\$15.6M	\$5.93M	\$5.93M	\$4.33M	\$5.68M	\$12.5M	\$20.2M
Percent Change from Prior Year	402%	35%	14%	3%	-54%	41%	-23%	100%	-68%	42%	93%	-14%	-23%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



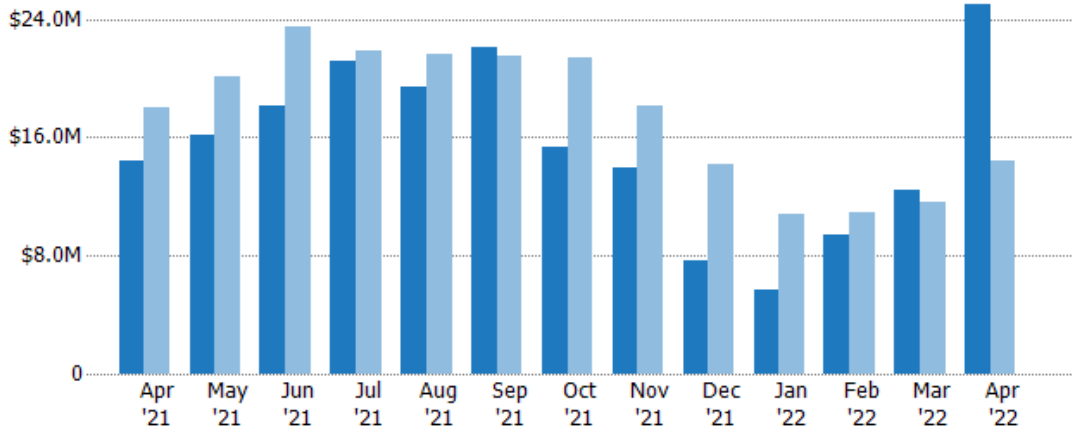
Current Year	31	31	36	39	34	37	28	18	12	8	18	22	46
Prior Year	43	43	47	41	39	42	43	37	27	22	24	26	31
Percent Change from Prior Year	-28%	-28%	-23%	-5%	-13%	-12%	-35%	-51%	-56%	-64%	-25%	-15%	48%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$14.4M	\$16.1M	\$18.2M	\$21.1M	\$19.4M	\$22.1M	\$15.3M	\$13.9M	\$7.6M	\$5.63M	\$9.38M	\$12.4M	\$25M
Prior Year	\$18M	\$20.1M	\$23.5M	\$21.8M	\$21.7M	\$21.5M	\$21.3M	\$18.2M	\$14.2M	\$10.8M	\$10.9M	\$11.6M	\$14.4M
Percent Change from Prior Year	-20%	-20%	-23%	-3%	-11%	3%	-28%	-23%	-46%	-48%	-14%	7%	75%

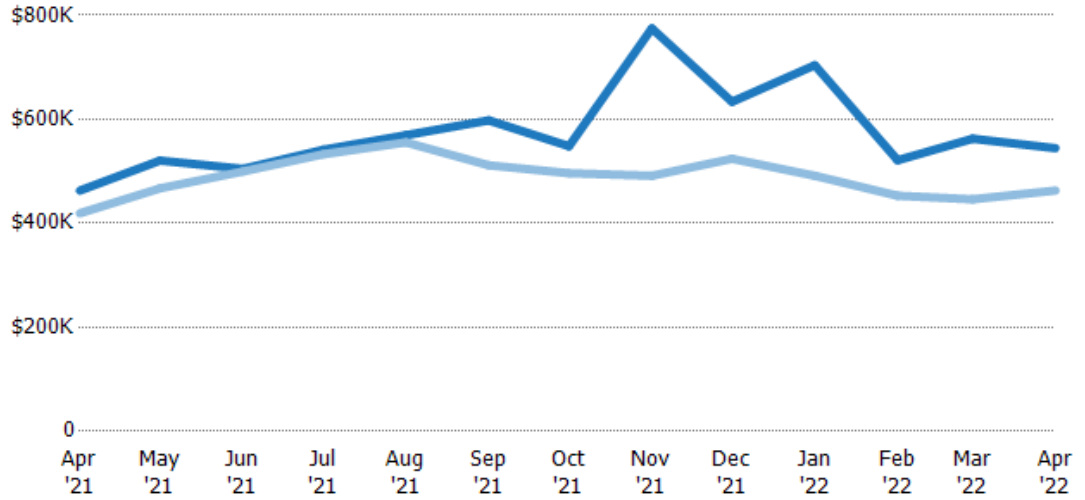
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$544K	17.6%
Apr '21	\$463K	10.4%
Apr '20	\$419K	7.3%



Current Year	\$463K	\$521K	\$505K	\$541K	\$569K	\$598K	\$548K	\$775K	\$634K	\$704K	\$521K	\$563K	\$544K
Prior Year	\$419K	\$467K	\$500K	\$533K	\$556K	\$512K	\$496K	\$491K	\$524K	\$491K	\$453K	\$446K	\$463K
Percent Change from Prior Year	10%	11%	1%	2%	2%	17%	10%	58%	21%	43%	15%	26%	18%

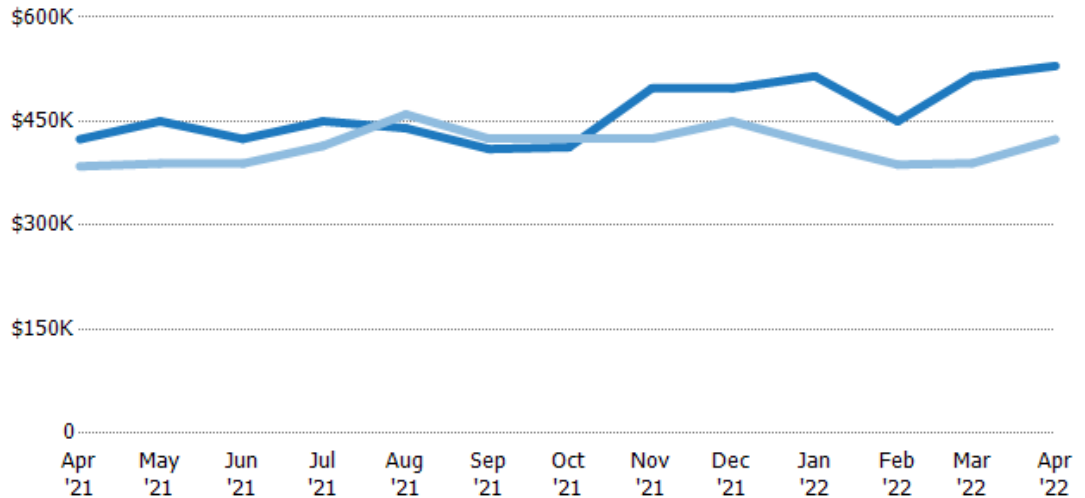
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$530K	24.9%
Apr '21	\$424K	10.1%
Apr '20	\$385K	-9.2%



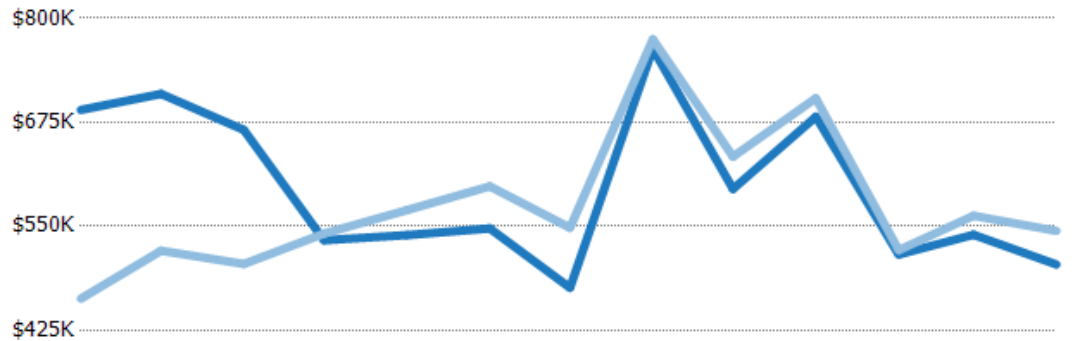
Current Year	\$424K	\$450K	\$425K	\$450K	\$440K	\$410K	\$413K	\$498K	\$498K	\$515K	\$450K	\$515K	\$530K
Prior Year	\$385K	\$389K	\$389K	\$415K	\$460K	\$425K	\$425K	\$425K	\$450K	\$418K	\$388K	\$390K	\$424K
Percent Change from Prior Year	10%	16%	9%	9%	-4%	-4%	-3%	17%	11%	23%	16%	32%	25%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



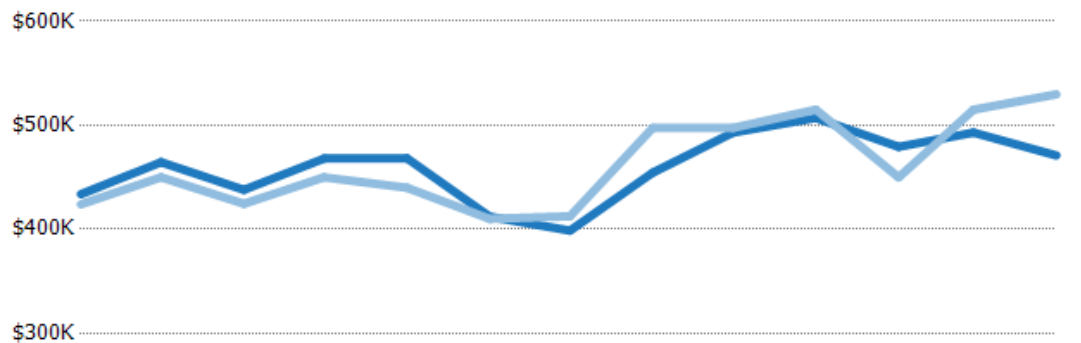
	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22
Avg Est Value	\$690K	\$709K	\$666K	\$533K	\$539K	\$547K	\$476K	\$763K	\$595K	\$682K	\$516K	\$540K	\$504K
Avg Listing Price	\$463K	\$521K	\$505K	\$541K	\$569K	\$598K	\$548K	\$775K	\$634K	\$704K	\$521K	\$563K	\$544K
Avg Listing Price as a % of Avg Est Value	67%	73%	76%	102%	106%	109%	115%	102%	107%	103%	101%	104%	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22
Median Est Value	\$434K	\$464K	\$438K	\$468K	\$468K	\$412K	\$399K	\$455K	\$493K	\$507K	\$479K	\$493K	\$471K
Median Listing Price	\$424K	\$450K	\$425K	\$450K	\$440K	\$410K	\$413K	\$498K	\$498K	\$515K	\$450K	\$515K	\$530K
Med Listing Price as a % of Med Est Value	98%	97%	97%	96%	94%	99%	103%	109%	101%	102%	94%	104%	112%

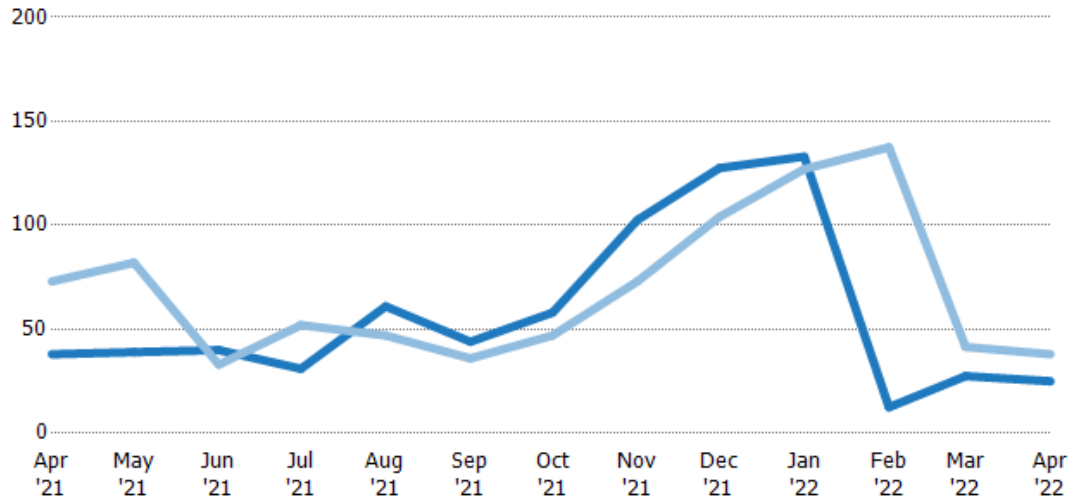
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Apr '22	25	-34.2%
Apr '21	38	-47.9%
Apr '20	73	-31.5%



Current Year	38	39	40	31	61	44	58	103	128	133	12.5	27.5	25
Prior Year	73	82	33	52	47	36	47	73	104	127	138	41.5	38
Percent Change from Prior Year	-48%	-52%	21%	-40%	30%	22%	23%	40%	23%	5%	-91%	-34%	-34%

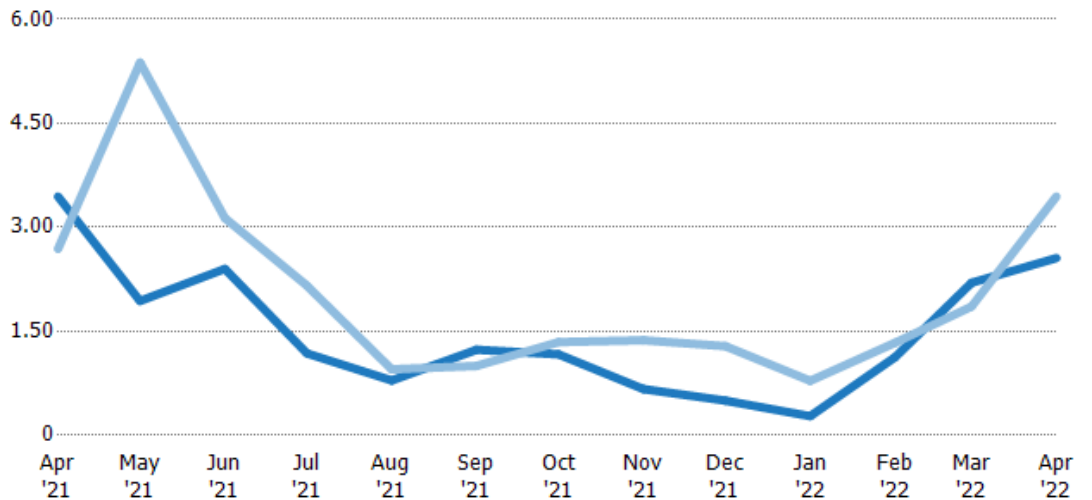
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Apr '22	2.56	-25.8%
Apr '21	3.44	28.2%
Apr '20	2.69	11.6%



Current Year	3.44	1.94	2.4	1.18	0	1.23	1.17	0	0	0	1.13	2.2	2.56
Prior Year	2.69	5.38	3.13	2.16	0	1	1.34	1.37	1.29	0	1.33	1.86	3.44
Percent Change from Prior Year	28%	-64%	-23%	-45%	-17%	23%	-13%	-51%	-61%	-65%	-16%	18%	-26%

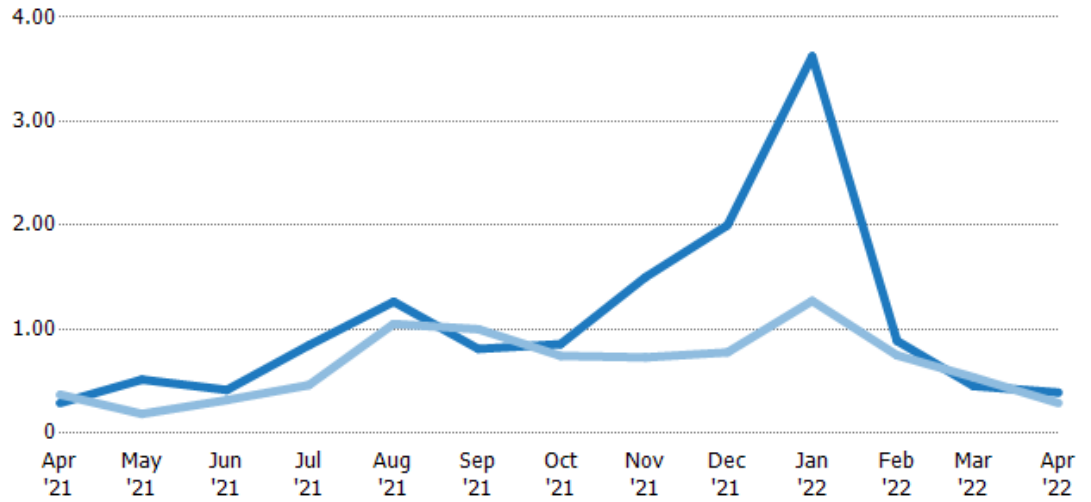
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Apr '22	39%	-10.1%
Apr '21	29%	8.2%
Apr '20	37%	-10.4%



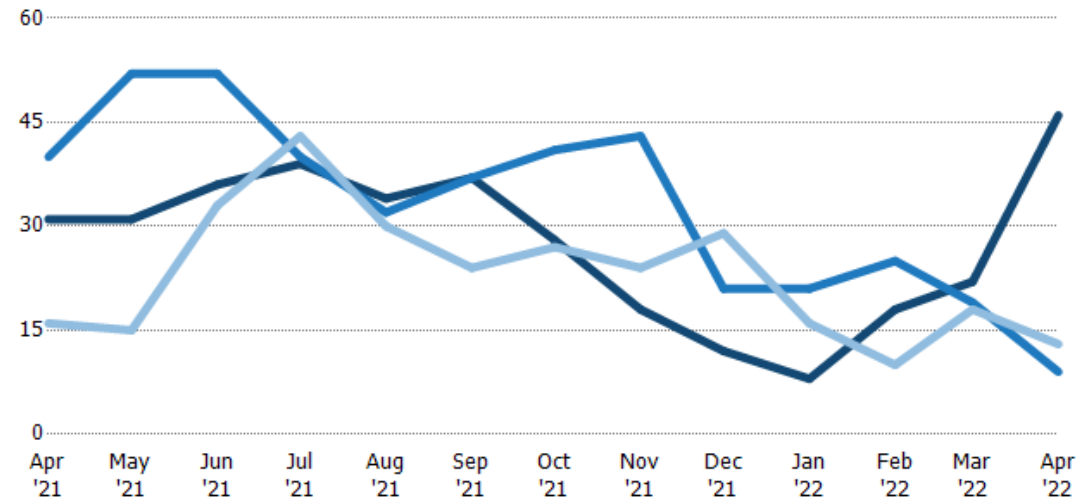
Current Year	29%	52%	42%	85%	126%	81%	86%	150%	200%	363%	89%	45%	39%
Prior Year	37%	19%	32%	46%	105%	100%	74%	73%	78%	127%	75%	54%	29%
Change from Prior Year	8%	-33%	-10%	-38%	-21%	19%	-11%	-77%	-122%	-235%	-14%	8%	-10%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	31	31	36	39	34	37	28	18	12	8	18	22	46
Pending	40	52	52	40	32	37	41	43	21	21	25	19	9
Sold	16	15	33	43	30	24	27	24	29	16	10	18	13

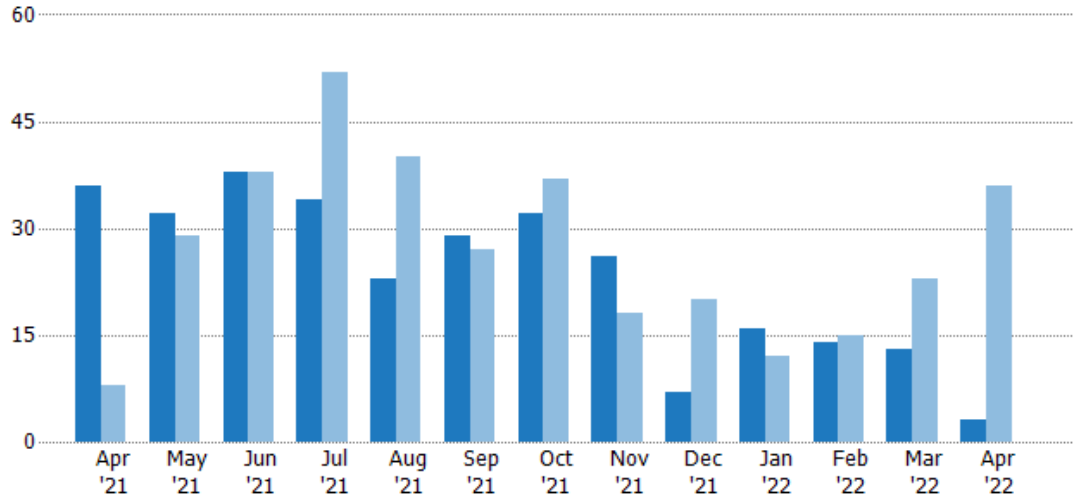
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	3	-91.7%
Apr '21	36	350%
Apr '20	8	362.5%



Current Year	36	32	38	34	23	29	32	26	7	16	14	13	3
Prior Year	8	29	38	52	40	27	37	18	20	12	15	23	36
Percent Change from Prior Year	350%	10%	0%	-35%	-43%	7%	-14%	44%	-65%	33%	-7%	-43%	-92%

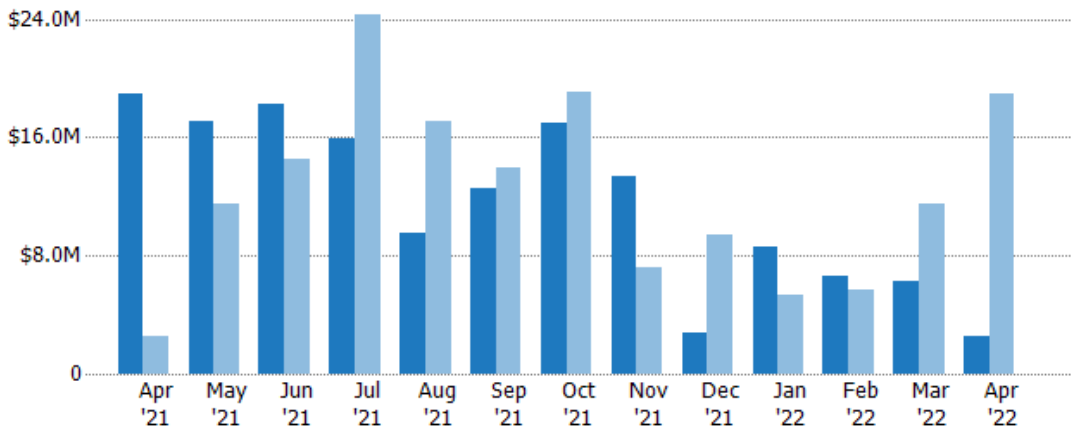
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$2.59M	-86.4%
Apr '21	\$19M	658.8%
Apr '20	\$2.5M	498.2%



Current Year	\$19M	\$17.1M	\$18.3M	\$15.9M	\$9.5M	\$12.6M	\$17M	\$13.4M	\$2.78M	\$8.6M	\$6.62M	\$6.31M	\$2.59M
Prior Year	\$2.5M	\$11.5M	\$14.5M	\$24.3M	\$17.1M	\$14M	\$19.1M	\$7.14M	\$9.4M	\$5.38M	\$5.63M	\$11.5M	\$19M
Percent Change from Prior Year	659%	48%	26%	-35%	-44%	-10%	-11%	87%	-70%	60%	17%	-45%	-86%

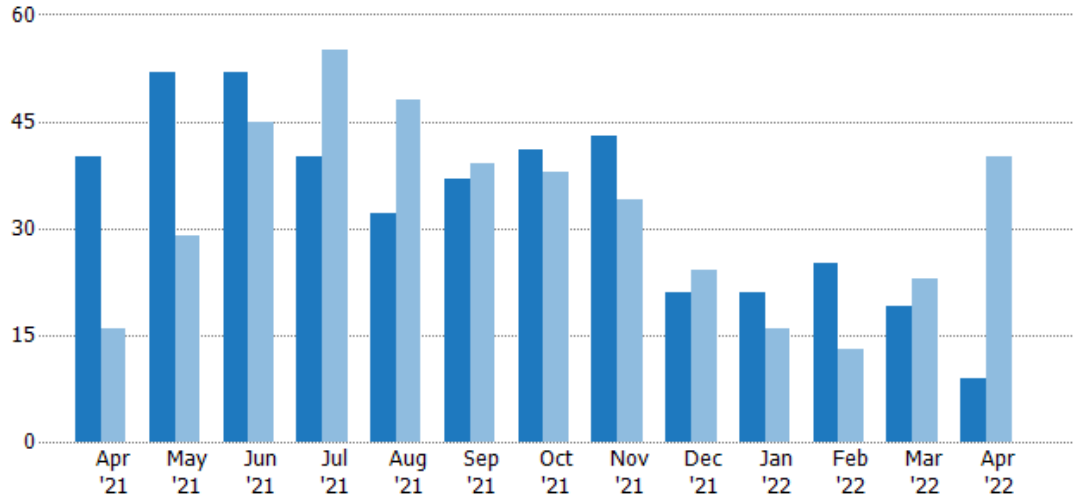
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	9	-77.5%
Apr '21	40	150%
Apr '20	16	168.8%



Current Year	40	52	52	40	32	37	41	43	21	21	25	19	9
Prior Year	16	29	45	55	48	39	38	34	24	16	13	23	40
Percent Change from Prior Year	150%	79%	16%	-27%	-33%	-5%	8%	26%	-13%	31%	92%	-17%	-78%

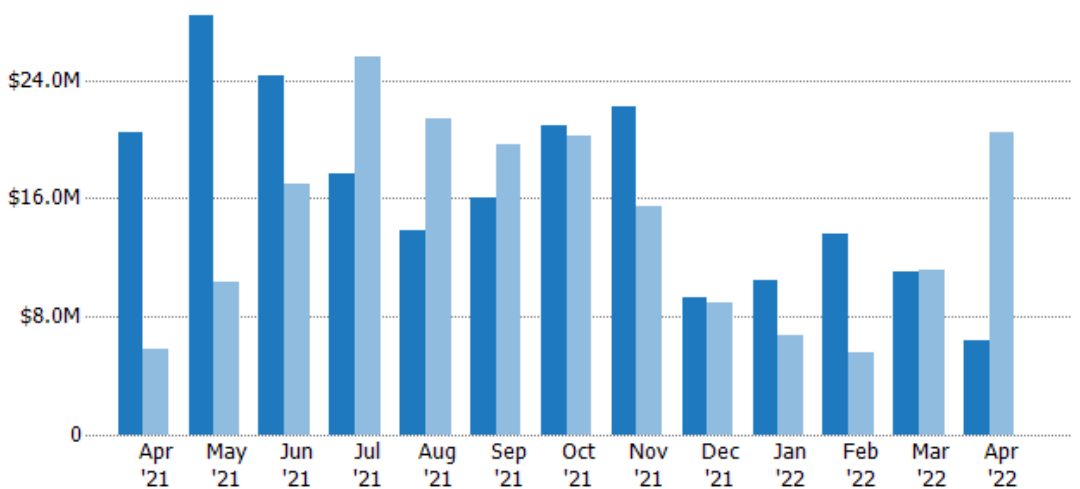
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$6.35M	-69%
Apr '21	\$20.5M	256%
Apr '20	\$5.76M	206.2%



Current Year	\$20.5M	\$28.4M	\$24.2M	\$17.7M	\$13.8M	\$16.1M	\$20.9M	\$22.2M	\$9.32M	\$10.5M	\$13.6M	\$11M	\$6.35M
Prior Year	\$5.76M	\$10.4M	\$16.9M	\$25.6M	\$21.4M	\$19.6M	\$20.2M	\$15.4M	\$8.97M	\$6.71M	\$5.52M	\$11.2M	\$20.5M
Percent Change from Prior Year	256%	173%	43%	-31%	-36%	-18%	4%	44%	4%	56%	147%	-2%	-69%

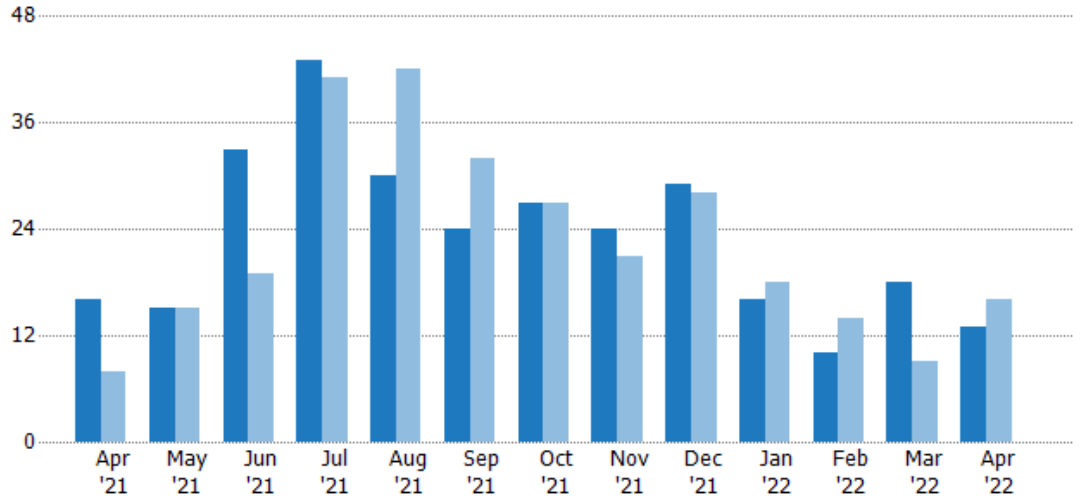
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Apr '22	13	-18.8%
Apr '21	16	100%
Apr '20	8	200%



Current Year	16	15	33	43	30	24	27	24	29	16	10	18	13
Prior Year	8	15	19	41	42	32	27	21	28	18	14	9	16
Percent Change from Prior Year	100%	0%	74%	5%	-29%	-25%	0%	14%	4%	-11%	-29%	100%	-19%

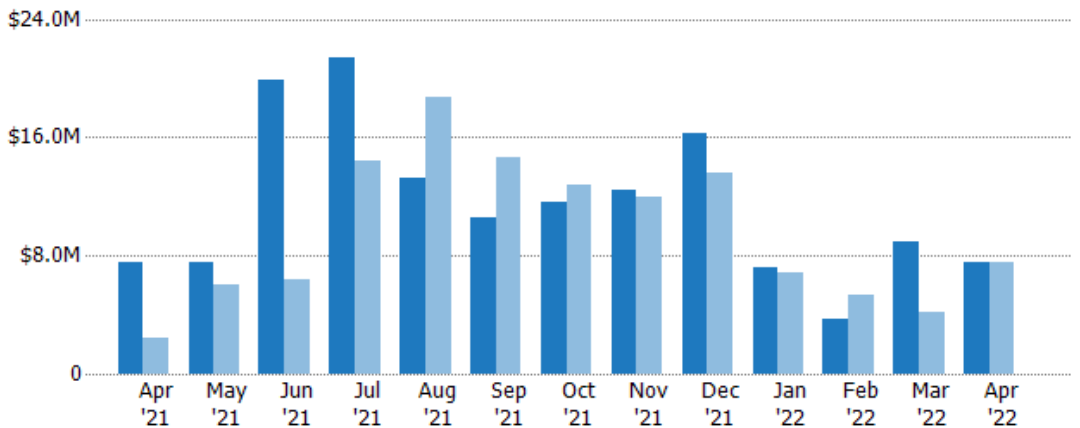
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '22	\$7.56M	-0.3%
Apr '21	\$7.58M	211.8%
Apr '20	\$2.43M	218.4%



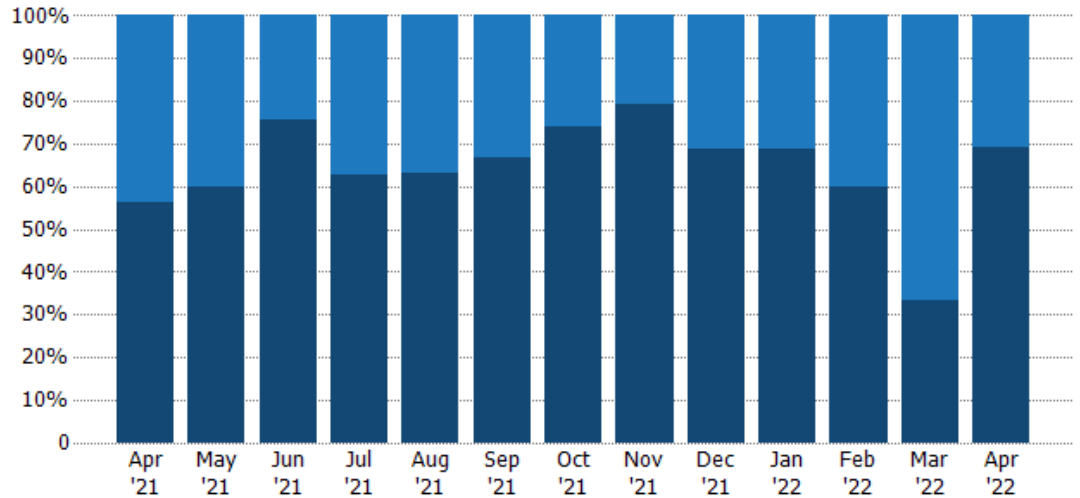
Current Year	\$7.58M	\$7.54M	\$19.9M	\$21.4M	\$13.2M	\$10.6M	\$11.6M	\$12.4M	\$16.2M	\$7.16M	\$3.68M	\$8.93M	\$7.56M
Prior Year	\$2.43M	\$5.99M	\$6.33M	\$14.4M	\$18.7M	\$14.6M	\$12.7M	\$11.9M	\$13.6M	\$6.85M	\$5.29M	\$4.14M	\$7.58M
Percent Change from Prior Year	212%	26%	215%	48%	-29%	-27%	-9%	4%	19%	4%	-30%	116%	0%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	44%	40%	24%	37%	37%	33%	26%	21%	31%	31%	40%	67%	31%
Single Family Residence	56%	60%	76%	63%	63%	67%	74%	79%	69%	69%	60%	33%	69%

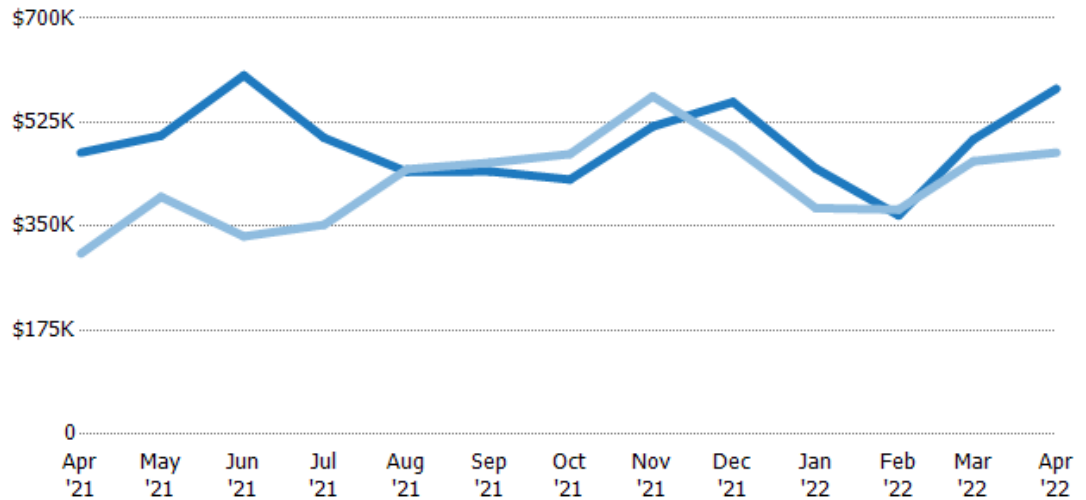
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$581K	22.7%
Apr '21	\$474K	55.9%
Apr '20	\$304K	6.1%



Current Year	\$474K	\$503K	\$604K	\$499K	\$441K	\$442K	\$429K	\$518K	\$559K	\$447K	\$368K	\$496K	\$581K
Prior Year	\$304K	\$399K	\$333K	\$352K	\$446K	\$457K	\$471K	\$569K	\$485K	\$381K	\$378K	\$459K	\$474K
Percent Change from Prior Year	56%	26%	81%	42%	-1%	-3%	-9%	-9%	15%	18%	-3%	8%	23%

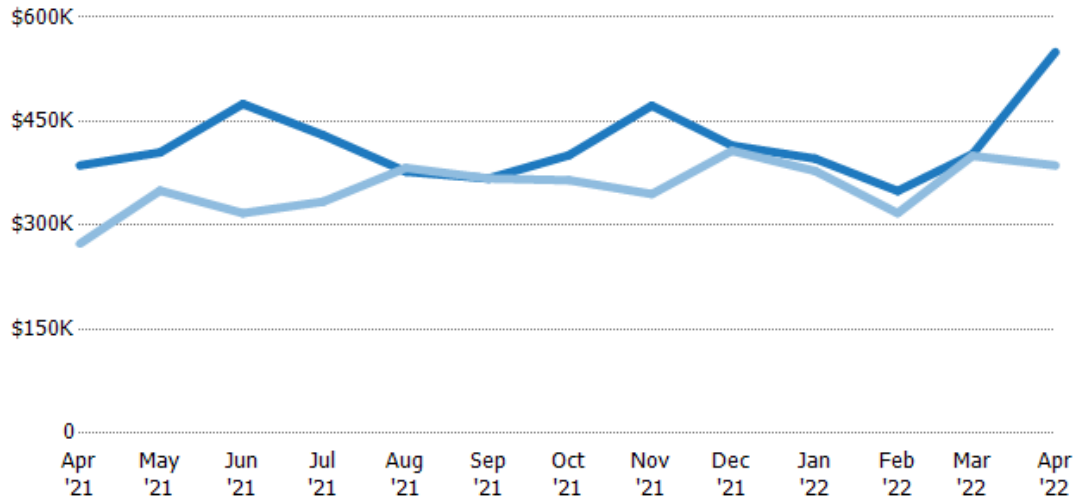
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$550K	42.4%
Apr '21	\$386K	41.2%
Apr '20	\$274K	-1.3%



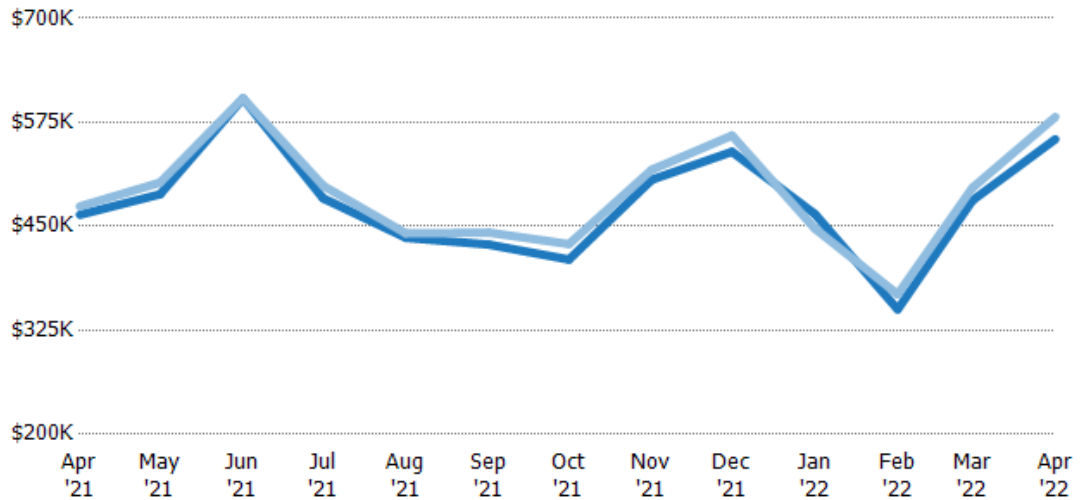
Current Year	\$386K	\$405K	\$475K	\$430K	\$377K	\$368K	\$401K	\$473K	\$415K	\$396K	\$350K	\$403K	\$550K
Prior Year	\$274K	\$350K	\$318K	\$334K	\$383K	\$368K	\$365K	\$345K	\$407K	\$379K	\$318K	\$400K	\$386K
Percent Change from Prior Year	41%	16%	50%	29%	-1%	0%	10%	37%	2%	5%	10%	1%	42%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



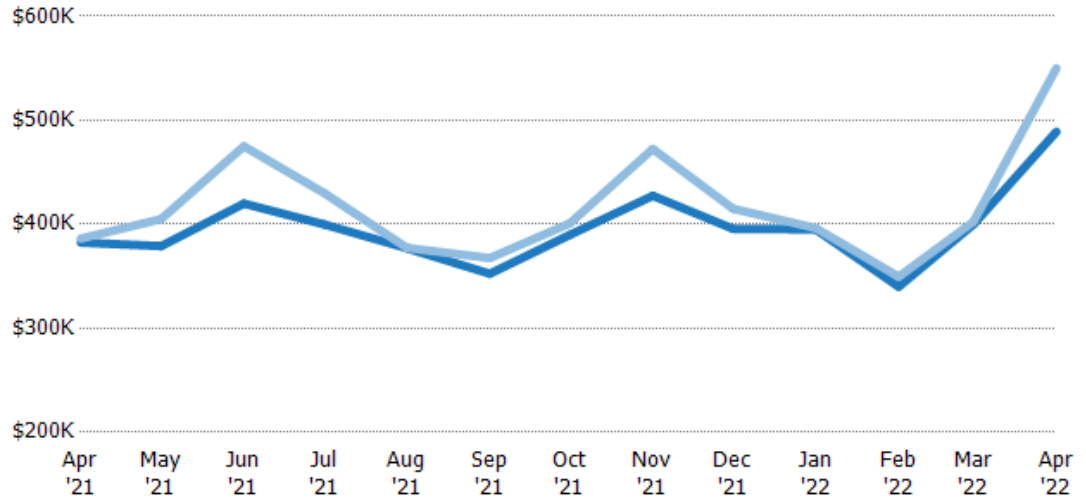
Avg List Price	\$464K	\$488K	\$604K	\$484K	\$436K	\$428K	\$410K	\$506K	\$540K	\$465K	\$350K	\$481K	\$555K
Avg Sales Price	\$474K	\$503K	\$604K	\$499K	\$441K	\$442K	\$429K	\$518K	\$559K	\$447K	\$368K	\$496K	\$581K
Avg Sales Price as a % of Avg List Price	102%	103%	100%	103%	101%	103%	105%	102%	104%	96%	105%	103%	105%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

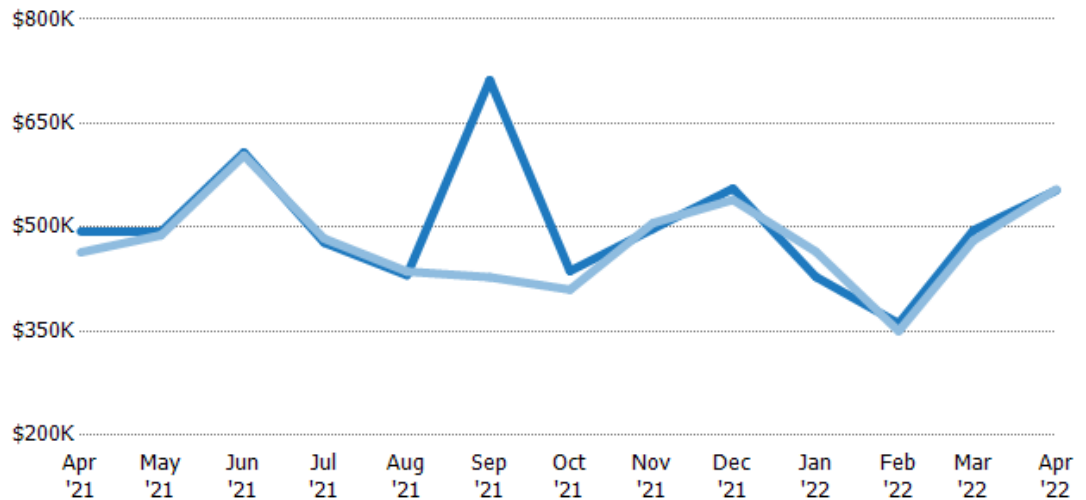


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family

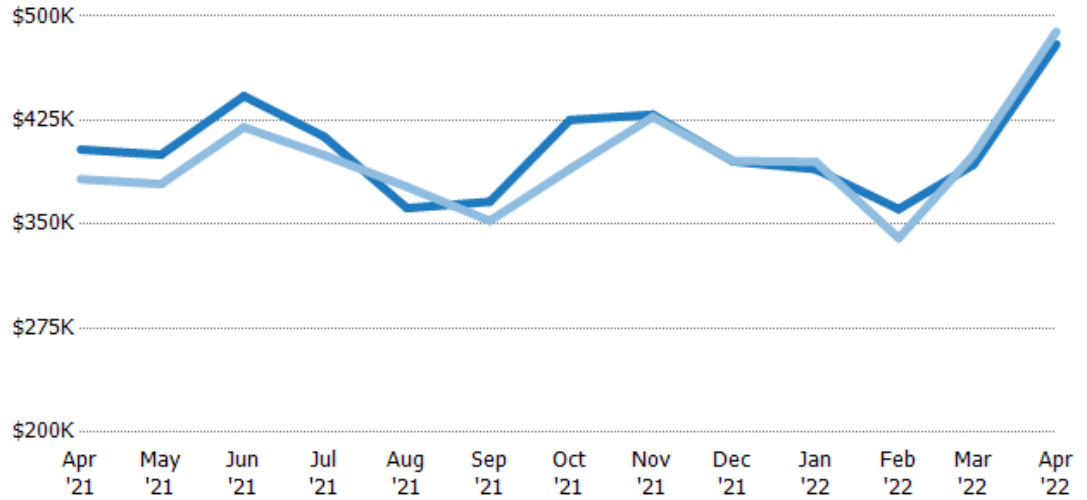


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$404K	\$400K	\$442K	\$413K	\$362K	\$366K	\$425K	\$429K	\$395K	\$390K	\$361K	\$393K	\$480K
Median Sales Price	\$382K	\$379K	\$420K	\$400K	\$377K	\$352K	\$390K	\$427K	\$396K	\$395K	\$340K	\$400K	\$489K
Med Sales Price as a % of Med Est Value	95%	95%	95%	97%	104%	96%	92%	100%	100%	101%	94%	102%	102%