

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics | Apr 2022 | Apr 2021 | + / - | YTD 2022 | YTD 2021 | + / - |
|---------------------------------|-------------|-------------|---------|-------------|-------------|--------|
| Listing Activity Charts Metrics | | | | | | |
| New Listing Count | 6 | 4 | +50% | 13 | 10 | +30% |
| New Listing Volume | \$2,235,000 | \$1,225,000 | +82.4% | \$4,992,900 | \$3,332,000 | +49.8% |
| Active Listing Count | 10 | 11 | -9.1% | NA | NA | |
| Active Listing Volume | \$4,138,900 | \$7,315,900 | -43.4% | NA | NA | |
| Average Listing Price | \$413,890 | \$665,082 | -37.8% | \$442,462 | \$611,650 | -27.7% |
| Median Listing Price | \$414,950 | \$340,000 | +22% | \$432,557 | \$348,393 | +24.2% |
| Median Daysin RPR | 37 | 233 | -84.1% | 45.42 | 220.81 | -79.4% |
| Months of Inventory | 5 | 3.7 | +36.4% | 1.6 | 5.6 | -71.2% |
| Absorption Rate | 20% | 27.27% | -7.3% | 61.9% | 17.86% | +44% |
| Sales Activity Charts Metrics | | | | | | |
| New Pending Sales Count | 1 | 3 | -66.7% | 5 | 16 | -68.8% |
| New Pending Sales Volume | \$260,000 | \$814,000 | -68.1% | \$2,129,000 | \$5,389,900 | -60.5% |
| Pending Sales Count | _ | 9 | - | N/A | NA | |
| Pending Sales Volume | _ | \$3,086,800 | - | N/A | NA | |
| Closed Sales Count | 3 | 2 | +50% | 12 | 13 | -7.7% |
| Closed Sales Volume | \$1,187,000 | \$393,000 | +202% | \$4,632,600 | \$3,759,415 | +23.2% |
| Average Sales Price | \$395,667 | \$196,500 | +101.4% | \$386,050 | \$289,186 | +33.5% |
| Median Sales Price | \$355,000 | \$196,500 | +80.7% | \$360,100 | \$289,827 | +24.2% |



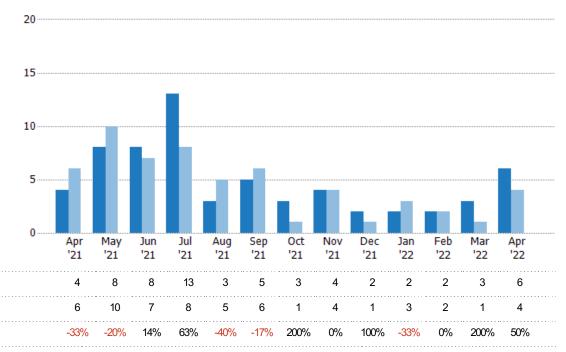


New Listings

The number of new residential listings that were added each month.



| Month/ Year | Count | % Chg. |
|----------------|-------|--------|
| Apr '22 | 6 | 50% |
| Apr '21 | 4 | -33.3% |
| Apr '20 | 6 | 50% |



New Listing Volume

Percent Change from Prior Year

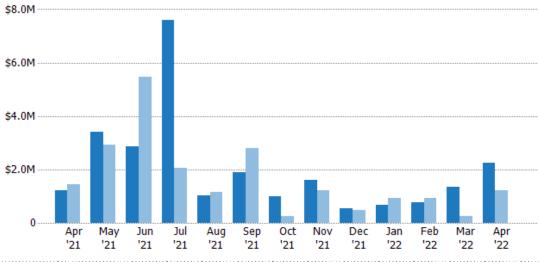
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single Family

| Month/ Year | Volume | % Chg. |
|----------------|---------|--------|
| Apr '22 | \$2.24M | 82.4% |
| Apr '21 | \$1.23M | -14.9% |
| Apr '20 | \$1.44M | 62.1% |



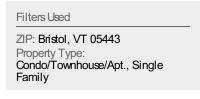




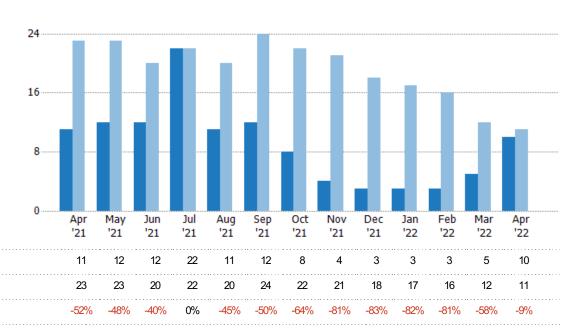


Active Listings

The number of active residential listings at the end of each month.



| Month/ Year | Count | % Chg. |
|----------------|-------|--------|
| Apr '22 | 10 | -9.1% |
| Apr '21 | 11 | -52.2% |
| Apr '20 | 23 | 8.7% |



Active Listing Volume

Percent Change from Prior Year

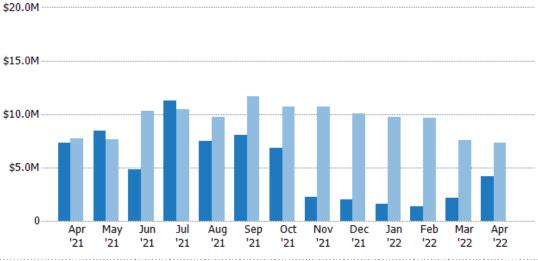
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family

| Month/ Year | Volume | % Chg. |
|----------------|---------|--------|
| Apr '22 | \$4.14M | -43.4% |
| Apr '21 | \$7.32M | -4.8% |
| Apr '20 | \$7.68M | -0.4% |







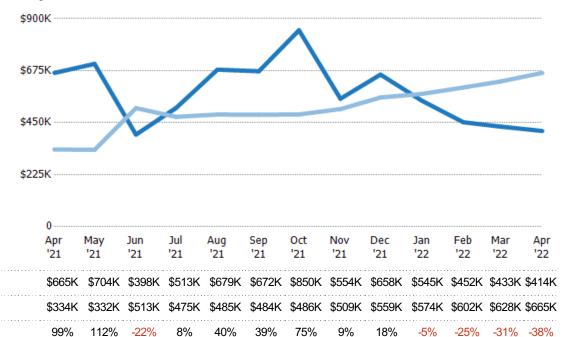
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Average Listing Price

The average listing price of active residential listings at the end of each month.







Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family

| Month/ Year | Price | % Chg. |
|----------------|--------|--------|
| Apr '22 | \$415K | 22% |
| Apr '21 | \$340K | 23.7% |
| Apr '20 | \$275K | 1.5% |

Percent Change from Prior Year



Current Year

Prior Year

24%

51%

12%

27%

36%

17%

45%

80%

87%

22%

22%

50%

18%

Avg Est Value

Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

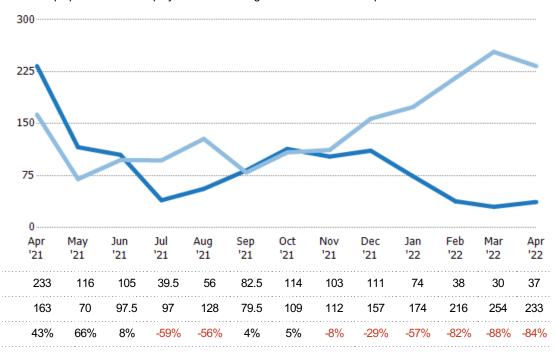
The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family

| Month/ Year | Days | % Chg. |
|----------------|------|--------|
| Apr '22 | 37 | -84.1% |
| Apr '21 | 233 | 42.9% |
| Apr '20 | 163 | 32.5% |



Months of Inventory

Percent Change from Prior Year

Current Year

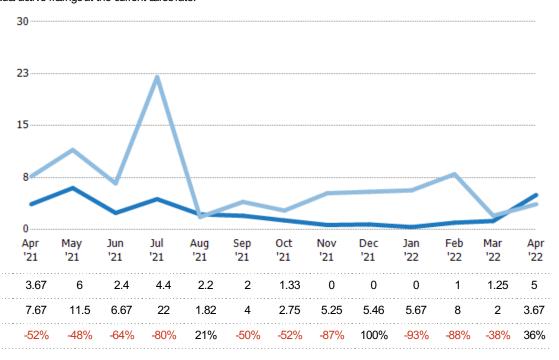
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

Percent Change from Prior Year

Prior Year

Current Year

Prior Year

Change from Prior Year

Market Data Report

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443

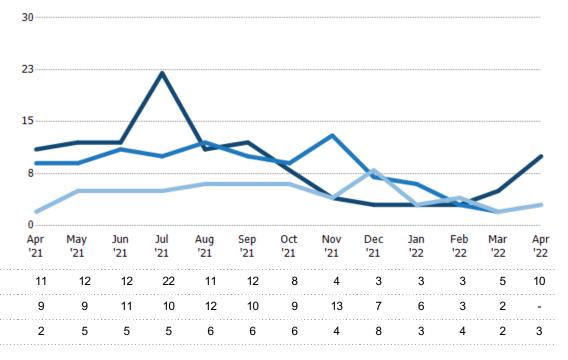
Property Type:
Condo/Townhouse/Apt., Single
Family



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family





Active

Sold

Pending

Current Year

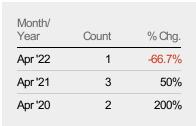
Prior Year

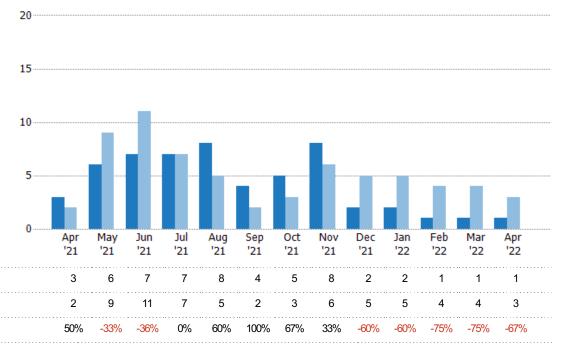
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.







New Pending Sales Volume

Percent Change from Prior Year

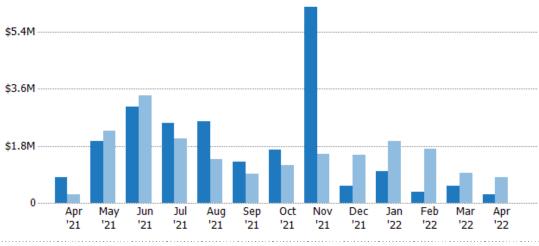
The sum of the sales price of residential properties with accepted offers that were added each month.

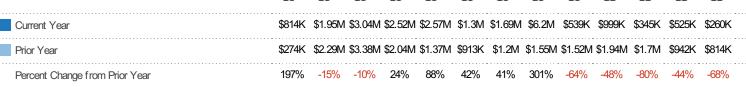
Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family

| Month/ Year | Volume | % Chg. |
|----------------|--------|--------|
| Apr '22 | \$260K | -68.1% |
| Apr '21 | \$814K | 197.1% |
| Apr '20 | \$274K | 417.8% |



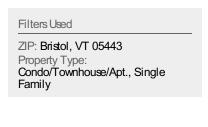


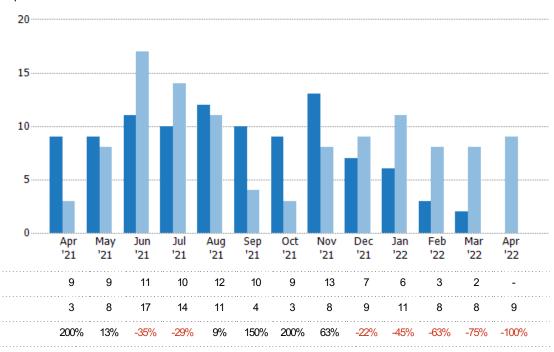




Pending Sales

The number of residential properties with accepted offers that were available at the end each month.





Pending Sales Volume

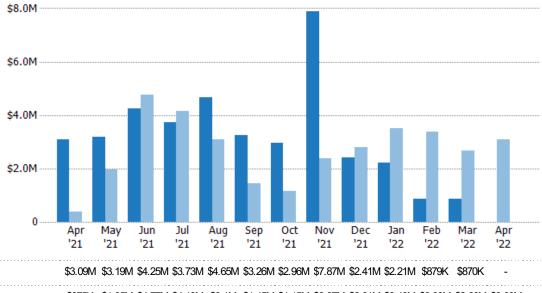
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.







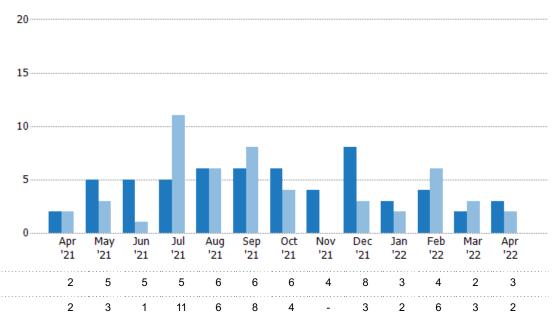




Closed Sales

The total number of residential properties sold each month.





Closed Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

0%

67%

400%

-55%

0%

-25%

50%

100%

167%

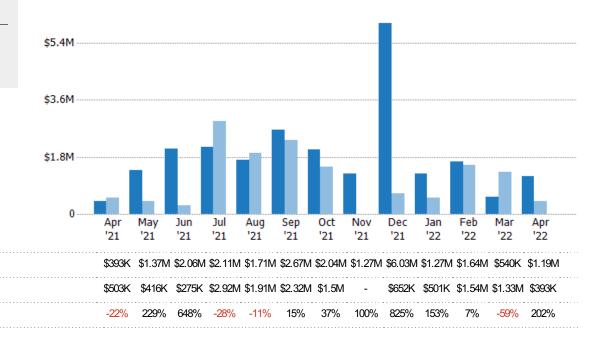
50%

-33%

-33%

50%

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family





Current Year

Percent Change from Prior Year

Prior Year

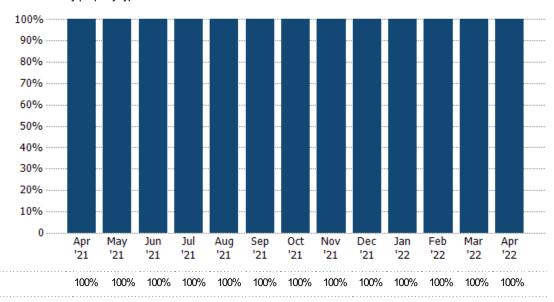


Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

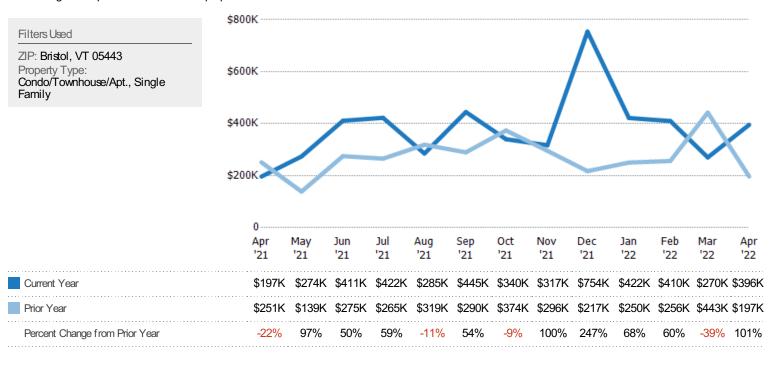
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



Average Sales Price

Single Family Residence

The average sales price of the residential properties sold each month.



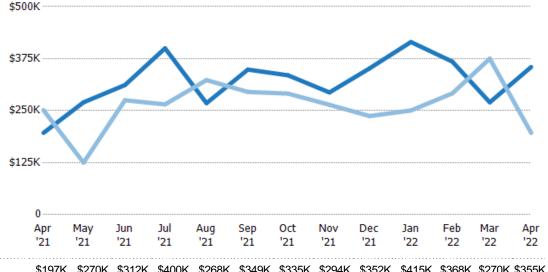




Median Sales Price

The median sales price of the residential properties sold each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

Prior Year

Percent Change from Prior Year

\$270K \$312K \$400K \$268K \$349K \$335K \$294K \$352K \$415K \$368K \$270K \$355K \$251K \$125K \$275K \$264K \$237K \$250K \$292K \$375K \$197K 116% 13% 51% 18% 15% 100% 66% 26% -28% 81%

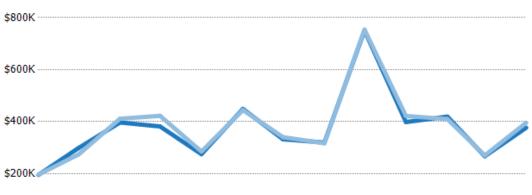
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family



0 May Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr Apr Jun '21 '21 '21 '21 '21 '21 '21 '21 '21 '22 Avg List Price \$195K \$299K \$397K \$382K \$275K \$449K \$332K \$320K \$751K \$398K \$419K \$267K \$377K Avg Sales Price \$197K \$274K \$411K \$422K \$445K \$340K \$317K \$754K \$285K \$422K \$410K \$270K \$396K Avg Sales Price as a % of Avg List Price 101% 104% 111% 104% 99% 102% 99% 100% 106% 101% 105%

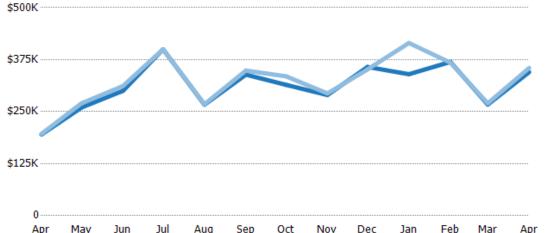


Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family

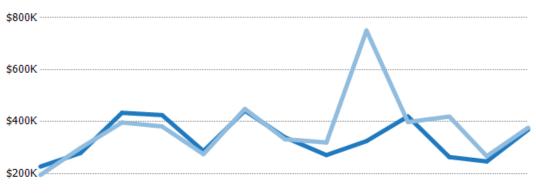


| | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 | | Oct '21 | | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 |
|--|------------|------------|------------|------------|------------|--------|------------|--------|------------|------------|------------|------------|------------|
| Median List Price | \$195K | \$260K | \$300K | \$400K | \$267K | \$339K | \$315K | \$290K | \$357K | \$340K | \$369K | \$267K | \$345K |
| Median Sales Price | \$197K | \$270K | \$312K | \$400K | \$268K | \$349K | \$335K | \$294K | \$352K | \$415K | \$368K | \$270K | \$355K |
| Med Sales Price as a % of Med List Price | 101% | 104% | 104% | 100% | 100% | 103% | 107% | 101% | 98% | 122% | 100% | 101% | 103% |

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



| | 0 | | | | | | | | | | | | |
|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 | Sep '21 | Oct '21 | Nov '21 | Dec '21 | Jan '22 | Feb '22 | Mar '22 | Apr '22 |
| Avg Est Value | \$227K | \$279K | \$434K | \$425K | \$287K | \$442K | \$340K | \$271K | \$325K | \$420K | \$264K | \$247K | \$369K |
| Avg Sales Price | \$195K | \$299K | \$397K | \$382K | \$275K | \$449K | \$332K | \$320K | \$751K | \$398K | \$419K | \$267K | \$377K |
| Avg Sales Price as a % of Avg Est Value | 86% | 107% | 91% | 90% | 96% | 102% | 98% | 118% | 231% | 95% | 159% | 108% | 102% |



Median Est Value

Median Sales Price

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family

