

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

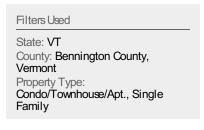
Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	35	41	-14.6%	164	171	-4.1%
New Listing Volume	\$21,962,800	\$17,025,900	+29%	\$85,617,918	\$66,059,448	+29.6%
Active Listing Count	111	137	-19%	NA	N/A	
Active Listing Volume	\$65,001,000	\$75,943,899	-14.4%	NA	N/A	
Average Listing Price	\$585,595	\$554,335	+5.6%	\$595,260	\$541,522	+9.9%
Median Listing Price	\$350,000	\$299,900	+16.7%	\$380,606	\$306,674	+24.1%
Median Daysin RPR	50	149	-66.4%	80.24	151.9	-47.2%
Months of Inventory	2.6	3.3	-19%	1.9	5.9	-66.9%
Absorption Rate	37.84%	30.66%	+7.2%	51.62%	17.09%	+34.5%
Sales Activity Charts Metrics			1			
New Pending Sales Count	3	47	-93.6%	101	221	-54.3%
New Pending Sales Volume	\$1,659,000	\$16,571,900	-90%	\$49,990,918	\$80,069,299	-37.6%
Pending Sales Count	14	86	-83.7%	N/A	N/A	
Pending Sales Volume	\$6,835,800	\$32,211,000	-78.8%	N/A	N/A	
Closed Sales Count	44	59	-25.4%	145	175	-17.1%
Closed Sales Volume	\$22,401,500	\$21,940,572	+2.1%	\$68,610,923	\$63,287,471	+8.4%
Average Sales Price	\$509,125	\$371,874	+36.9%	\$473,179	\$361,643	+30.8%
Median Sales Price	\$357,500	\$260,000	+37.5%	\$333,469	\$261,286	+27.6%

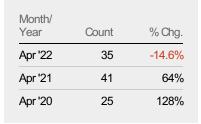


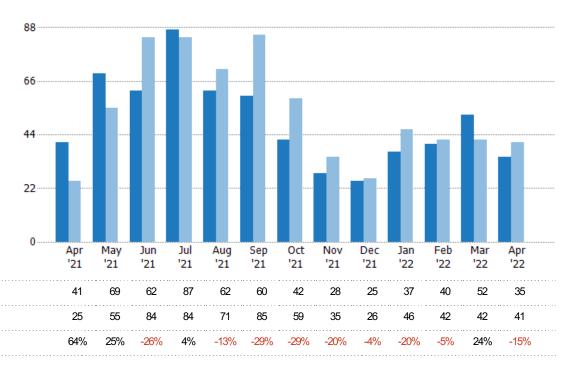


New Listings

The number of new residential listings that were added each month.







New Listing Volume

Percent Change from Prior Year

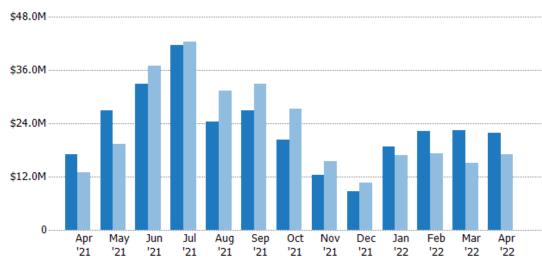
Current Year

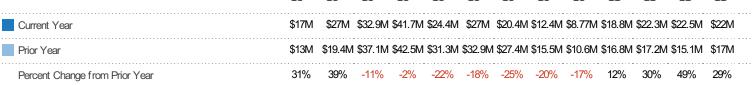
Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$22M	29%
Apr '21	\$17M	31.5%
Apr '20	\$13M	58.6%





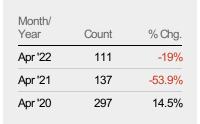


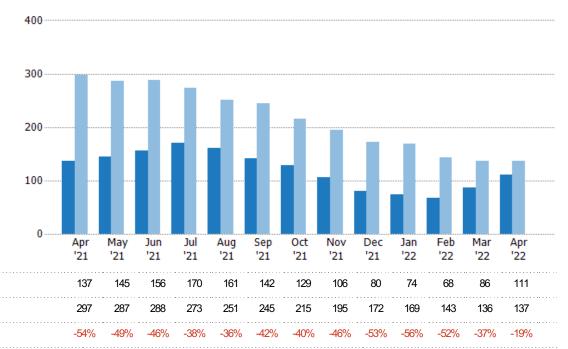


Active Listings

The number of active residential listings at the end of each month.

Filters Used
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family





Active Listing Volume

Percent Change from Prior Year

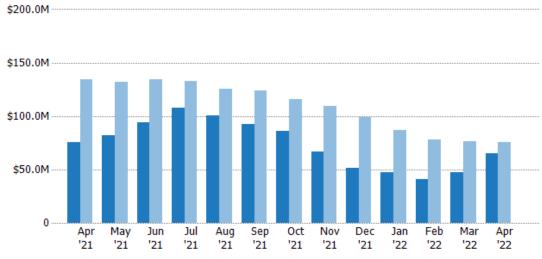
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$65M	-14.4%
Apr '21	\$75.9M	-43.6%
Apr '20	\$135M	-1.3%



\$75.9M \$82.3M \$94.1M \$108M \$100M \$92.7M \$85.9M \$66.7M \$51.2M \$47.7M \$41.3M \$47.8M \$65M Current Year Prior Year \$135M \$132M \$135M \$133M \$125M \$124M \$116M \$110M \$99.1M \$86.9M \$77.7M \$76.2M \$75.9M -44% -38% -30% -19% -20% -25% -26% -39% -48% -45% -47% -37% -14% Percent Change from Prior Year

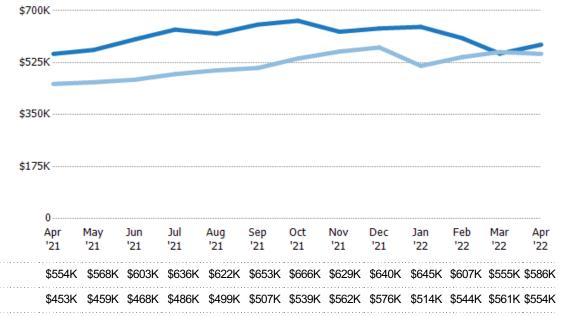


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family





29%

24%

12%

11%

26%

Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

22%

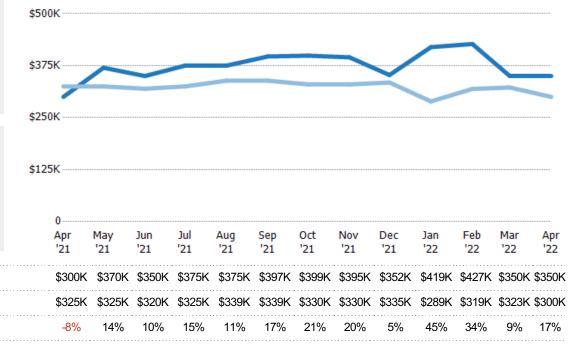
24%

29%

Filters Used
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family

Price	% Chg.
\$350K	16.7%
\$300K	-7.7%
\$325K	-11.1%
	\$350K \$300K

Percent Change from Prior Year



Current Year
Prior Year



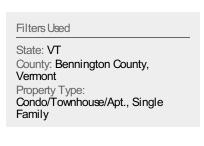
Avg Est Value

Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

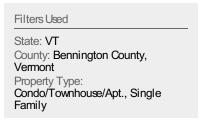
Median Listing Price

Med Listing Price as a % of Med Est Value

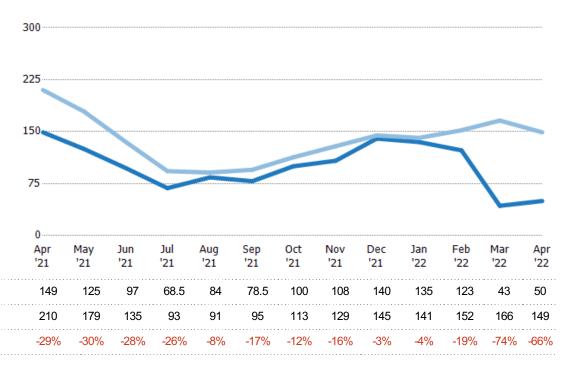


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

20

Filters Used	
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family	

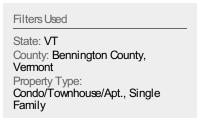
Month/ Year	Months	% Chg.
Apr '22	2.64	-19%
Apr '21	3.26	-72.5%
Apr '20	11.9	-13.3%

Vermont Property Ty	ennington Coul ype: wnhouse/Apt., \$		15												
Month/ Year	Months	% Chg.	5												
Apr '22	2.64	-19%	_												
Apr '21	3.26	-72.5%													
Apr '20	11.9	-13.3%	0 Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22
Current Ye	ear	• • • • • • • • • • • • • • • • • • • •	3.26	2.46	3.8	3.7	3.22	3.02	2.08	1.74	1.33	1.51	2.19	3.07	2.64
Prior Year			11.9	12.5	10.7	5.69	5.34	3.83	2.76	2.22	2.12	2.73	3.67	3.89	3.26
Percent Ch	hange from Prior	·Year	-73%	-80%	-64%	-35%	-40%	-21%	-25%	-22%	-37%	-45%	-40%	-21%	-19%



Absorption Rate

The percentage of inventory sold per month.



Month/ Year	Rate	Chq.
Apr '22	38%	-7.2%
Apr '21	31%	-22.2%
Apr '20	8%	15.3%

Current Year

Change from Prior Year

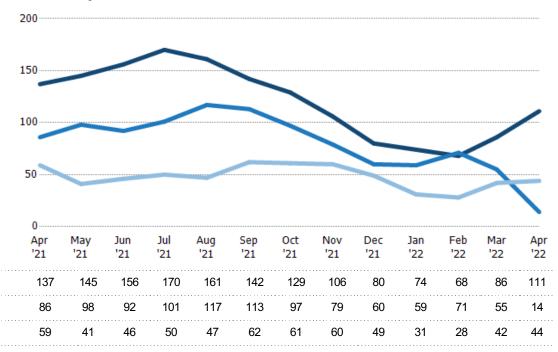
Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family



Active

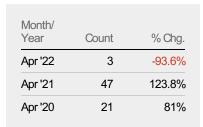
Pending



New Pending Sales

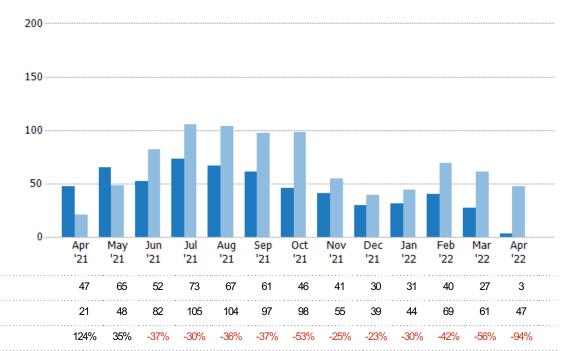
The number of residential properties with accepted offers that were added each month.

State: VT County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family



Current Year

Prior Year



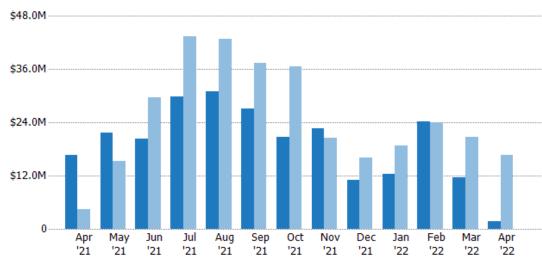
New Pending Sales Volume

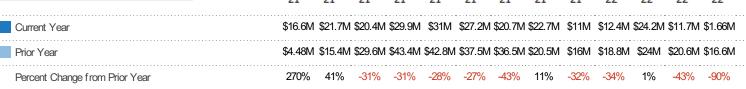
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

State: VT County: Bennington County, Vermont	Filters Used	
Property Type: Condo/Townhouse/Apt., Single Family	County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single	

Month/	Valenas	0/ Class
Year Apr '22	Volume \$1.66M	% Chg. -90%
Apr '21	\$16.6M	269.5%
Apr '20	\$4.48M	164.8%



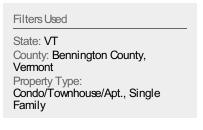


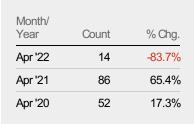


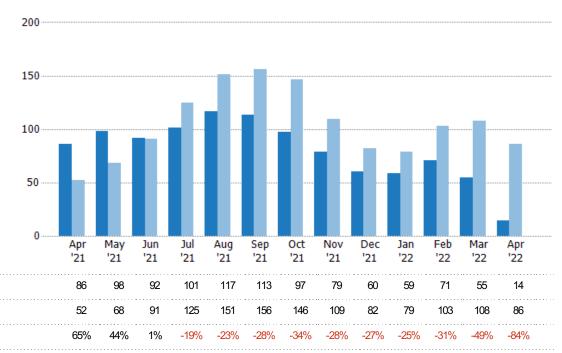


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.







Pending Sales Volume

Percent Change from Prior Year

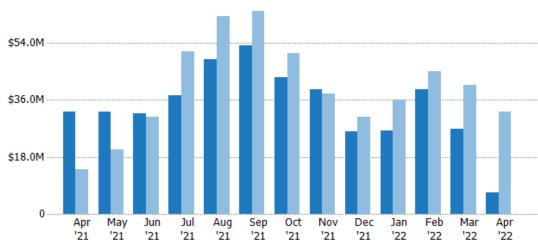
Current Year

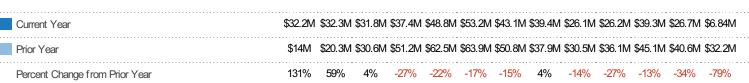
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used	
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Volume	% Chg.
Apr '22	\$6.84M	-78.8%
Apr '21	\$32.2M	130.5%
Apr '20	\$14M	37.9%



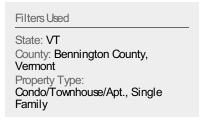


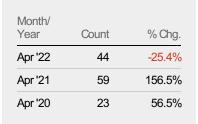


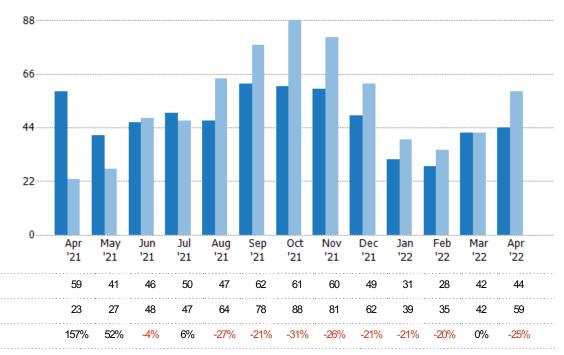


Closed Sales

The total number of residential properties sold each month.







Closed Sales Volume

Percent Change from Prior Year

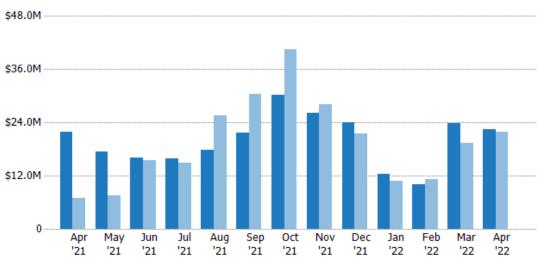
Current Year

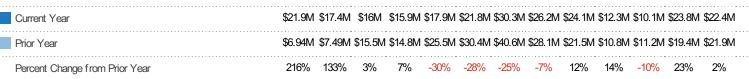
Prior Year

The sum of the sales price of residential properties sold each month.

Filters Used	
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Volume	% Chg.
Apr '22	\$22.4M	2.1%
Apr '21	\$21.9M	216.3%
Apr '20	\$6.94M	35%



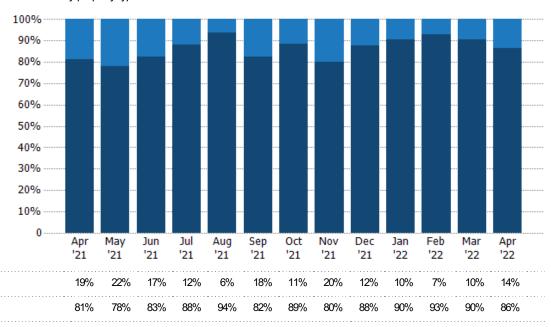




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



Average Sales Price

Single Family Residence

Condo/Townhouse

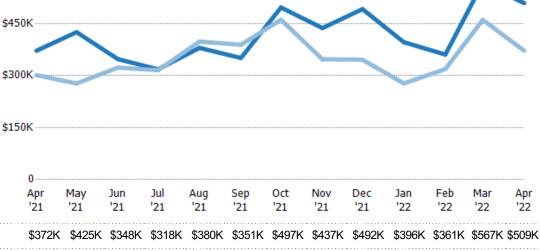
The average sales price of the residential properties sold each month.

\$600K

Filters Used
State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '22	\$509K	36.9%
Apr '21	\$372K	23.3%
Apr '20	\$302K	-13.7%







Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used	
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family	

Price	% Chg.
\$358K	37.5%
\$260K	-7%
\$280K	-22.4%
	\$358K \$260K

Percent Change from Prior Year

Current Year

Prior Year



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt., Single Family

Avg Sales Price as a % of Avg List Price



Avg List Price

Avg Sales Price

5/23/2022

12 of 14

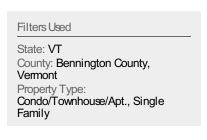
Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

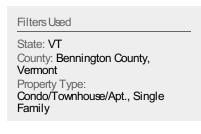
The median sales price as a percentage of the median listing price for properties sold each month.





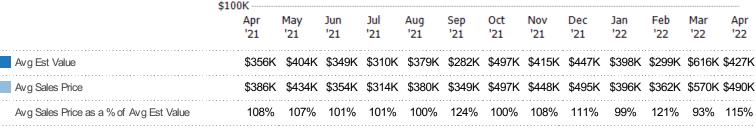
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.



Med Sales Price as a % of Med List Price









Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

