# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| + / -  | YTD 2021     | YTD 2022     | + / -  | Apr 2021     | Apr 2022     | Key Metrics                    |
|--------|--------------|--------------|--------|--------------|--------------|--------------------------------|
|        |              |              |        |              |              | isting Activity Charts Metrics |
| -26.7% | 75           | 55           | -27.3% | 22           | 16           | New Listing Count              |
| -22.7% | \$19,794,500 | \$15,292,900 | -17.3% | \$6,067,200  | \$5,017,500  | New Listing Volume             |
|        | N/A          | NA           | +33.3% | 24           | 32           | Active Listing Count           |
|        | N/A          | NA           | +59.6% | \$7,113,500  | \$11,354,600 | Active Listing Volume          |
| +30.4% | \$271,352    | \$353,801    | +19.7% | \$296,396    | \$354,831    | Average Listing Price          |
| +17.7% | \$253,393    | \$298,254    | +8.1%  | \$272,400    | \$294,500    | Median Listing Price           |
| -20.3% | 102.09       | 81.41        | -72.3% | 112          | 31           | Median Daysin RPR              |
| -47.6% | 3.1          | 1.6          | +16.7% | 1.7          | 2            | Months of Inventory            |
| +29.6% | 32.59%       | 62.16%       | -8.3%  | 58.33%       | 50%          | Absorption Rate                |
|        |              |              |        |              |              | Sales Activity Charts Metrics  |
| -57.1% | 91           | 39           | -93.8% | 32           | 2            | New Pending Sales Count        |
| -61.2% | \$22,698,500 | \$8,805,600  | -95.8% | \$8,214,500  | \$349,000    | New Pending Sales Volume       |
|        | N/A          | N/A          | -96.1% | 51           | 2            | Pending Sales Count            |
|        | N/A          | N/A          | -97.8% | \$12,674,000 | \$276,000    | Pending Sales Volume           |
| +23.9% | 46           | 57           | -33.3% | 18           | 12           | Closed Sales Count             |
| +17.6% | \$11,369,450 | \$13,368,750 | -21.4% | \$4,490,050  | \$3,528,500  | Goæd Sales Volume              |
| -5.1%  | \$247,162    | \$234,539    | +17.9% | \$249,447    | \$294,042    | Average Sales Price            |
| -3.9%  | \$235,560    | \$226,333    | +21.6% | \$232,375    | \$282,500    | Median Sales Price             |

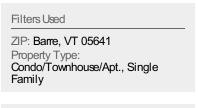




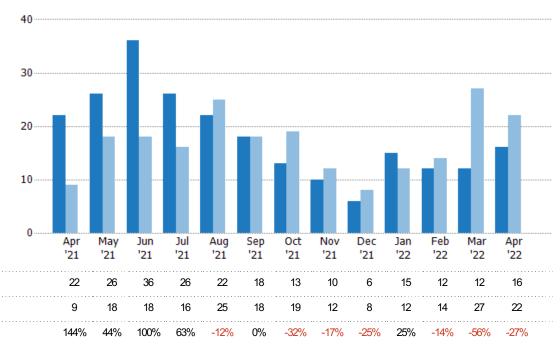


#### **New Listings**

The number of new residential listings that were added each month.



| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Apr '22        | 16    | -27.3% |
| Apr '21        | 22    | 144.4% |
| Apr '20        | 9     | 166.7% |



#### **New Listing Volume**

Percent Change from Prior Year

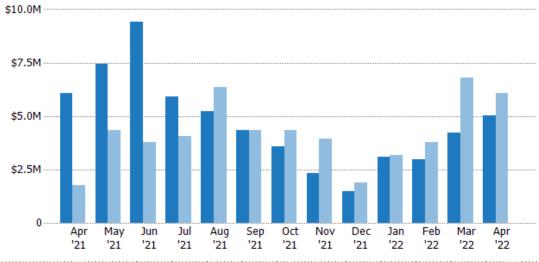
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt., Single Family

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Apr '22        | \$5.02M | -17.3% |
| Apr '21        | \$6.07M | 244.8% |
| Apr '20        | \$1.76M | 155.2% |



Current Year \$6.07M \$7.44M \$9.4M \$5.9M \$5.23M \$4.34M \$3.57M \$2.32M \$1.47M \$3.09M \$2.96M \$4.23M \$5.02M \$1.76M \$4.33M \$3.79M \$4.08M \$6.36M \$4.34M \$4.33M \$3.93M \$1.87M \$3.15M \$3.76M \$6.81M \$6.07M Prior Year 245% 72% 148% 45% -18% 0% -18% Percent Change from Prior Year

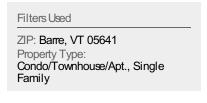


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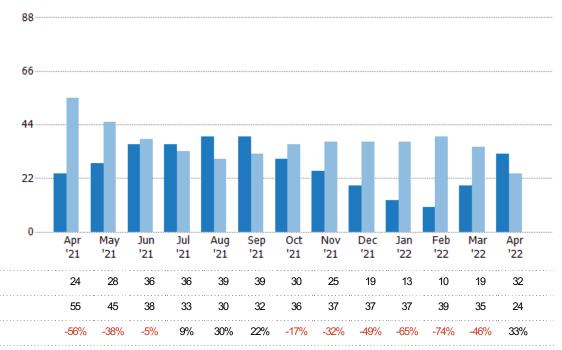


#### **Active Listings**

The number of active residential listings at the end of each month.



| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Apr '22        | 32    | 33.3%  |
| Apr '21        | 24    | -56.4% |
| Apr '20        | 55    | 60%    |



#### **Active Listing Volume**

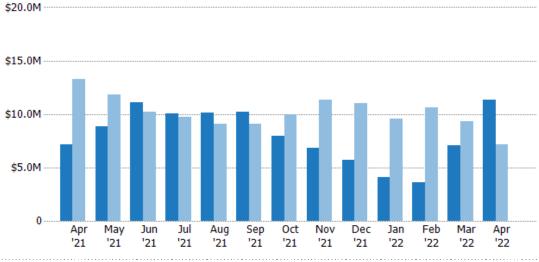
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Apr '22        | \$11.4M | 59.6%  |
| Apr '21        | \$7.11M | -46.5% |
| Apr '20        | \$13.3M | 30.5%  |

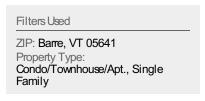




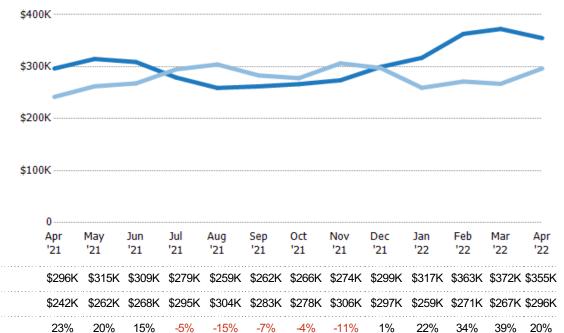


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.







### **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

¢400K

Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt., Single Family

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Apr '22        | \$295K | 8.1%   |
| Apr '21        | \$272K | 23.9%  |
| Apr '20        | \$220K | -18.4% |

Percent Change from Prior Year

| 00K                       |            |                      |                      |                      |                      |                      |                      |               |               |               |               |        |
|---------------------------|------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|---------------|---------------|---------------|---------------|--------|
|                           |            |                      |                      |                      |                      |                      |                      |               |               |               |               |        |
| 00K                       |            |                      |                      |                      |                      |                      |                      |               |               |               |               |        |
|                           |            |                      |                      |                      |                      |                      |                      |               |               |               |               |        |
| 001/                      |            |                      |                      |                      |                      |                      |                      |               |               |               |               |        |
| 00K                       |            |                      |                      |                      |                      |                      |                      |               |               |               |               |        |
| 00K                       |            |                      |                      |                      |                      |                      |                      |               |               |               |               |        |
| 00K<br>0<br>Apr<br>'21    | May<br>'21 | Jun<br>'21           | Jul<br>'21           | Aug<br>'21           | Sep<br>'21           | Oct                  | Nov<br>'21           | Dec<br>'21    | Jan<br>'22    | Feb<br>'22    | Mar<br>'22    | Apr    |
| 0<br>Apr<br>'21           | May        | Jun<br>'21           | Jul<br>'21           | Aug<br>'21           | Sep<br>'21           | 0ct<br>'21           | Nov<br>'21           | '21           | '22           | '22           | '22           | '22    |
| 0<br>Apr<br>'21<br>\$272K | May<br>'21 | Jun<br>'21<br>\$277K | Jul<br>'21<br>\$253K | Aug<br>'21<br>\$249K | Sep<br>'21<br>\$249K | Oct<br>'21<br>\$245K | Nov<br>'21<br>\$245K | '21<br>\$245K | '22<br>\$250K | '22<br>\$313K | '22<br>\$330K | \$2951 |



Current Year Prior Year





Avg Est Value

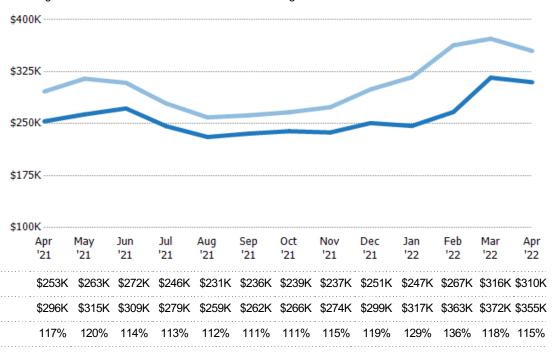
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



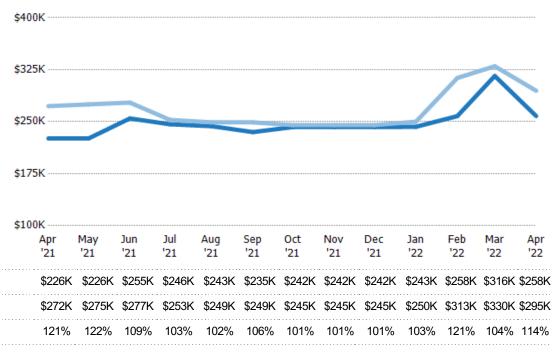


#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

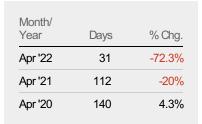
Median Listing Price

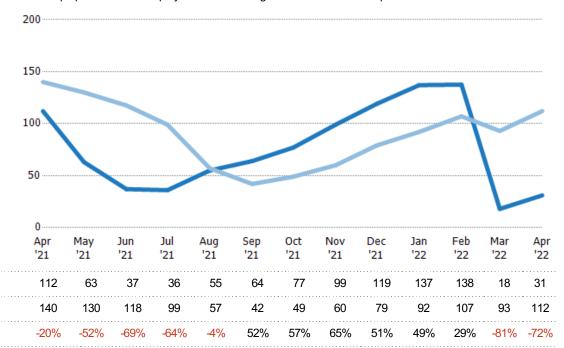
Med Listing Price as a % of Med Est Value

#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR







#### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

| Month/<br>Year | Months | % Chg. |
|----------------|--------|--------|
| Apr '22        | 2      | 16.7%  |
| Apr '21        | 1.71   | -50.1% |
| Apr '20        | 3.44   | 70.7%  |

Percent Change from Prior Year



Current Year

Prior Year



Current Year

Prior Year

Change from Prior Year

# Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.



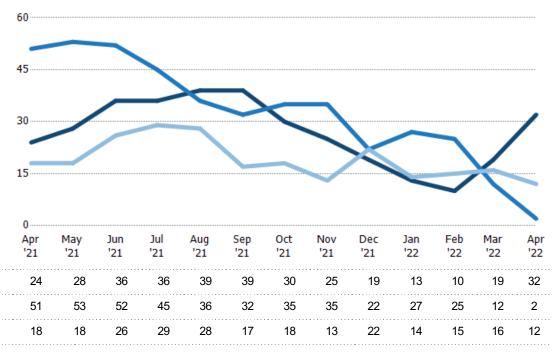
| Month/<br>Year | Rate | Chg.   |
|----------------|------|--------|
| Apr '22        | 50%  | 8.3%   |
| Apr '21        | 58%  | -29.2% |
| Apr '20        | 29%  | -41.4% |



#### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending

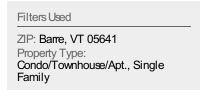
Current Year

Prior Year

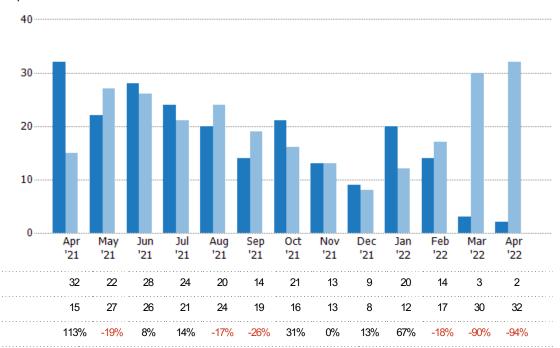
# Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Apr '22        | 2     | -93.8% |
| Apr '21        | 32    | 113.3% |
| Apr '20        | 15    | 33.3%  |

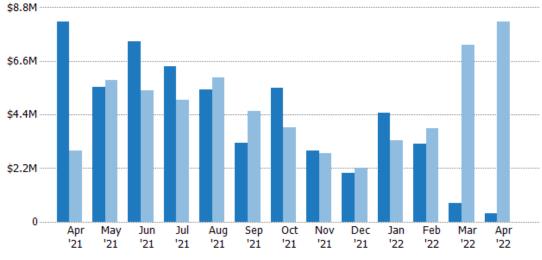


#### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

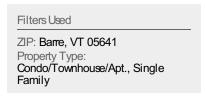
| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Apr '22        | \$349K  | -95.8% |
| Apr '21        | \$8.21M | 182.4% |
| Apr '20        | \$2.91M | 26.1%  |



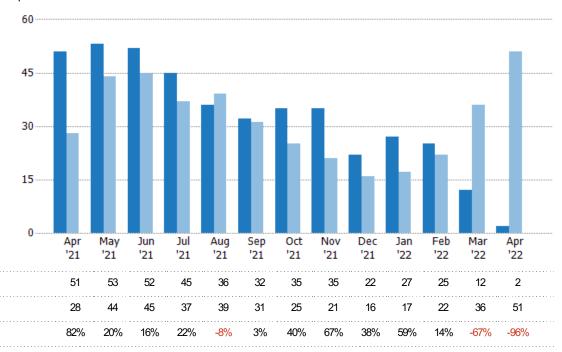


#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.



| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Apr '22        | 2     | -96.1% |
| Apr '21        | 51    | 82.1%  |
| Apr '20        | 28    | 3.6%   |



#### Pending Sales Volume

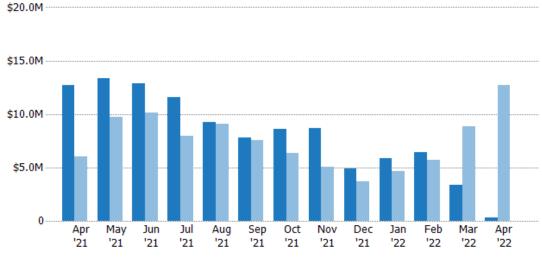
Percent Change from Prior Year

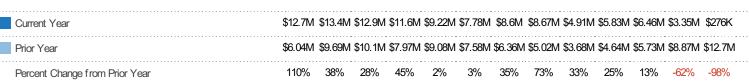
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Apr '22        | \$276K  | -97.8% |
| Apr '21        | \$12.7M | 109.8% |
| Apr '20        | \$6.04M | -13.8% |







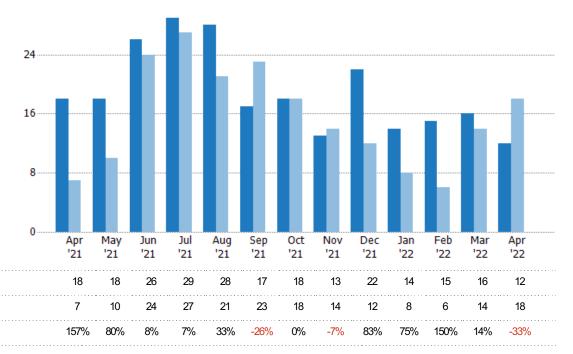


#### **Closed Sales**

The total number of residential properties sold each month.



| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Apr '22        | 12    | -33.3% |
| Apr '21        | 18    | 157.1% |
| Apr '20        | 7     | 42.9%  |



#### **Closed Sales Volume**

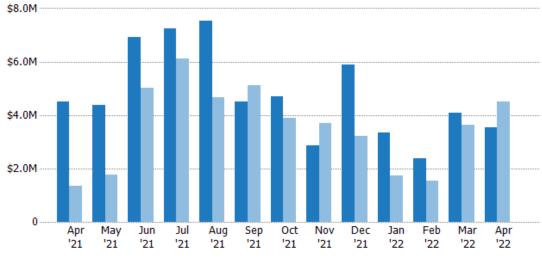
Percent Change from Prior Year

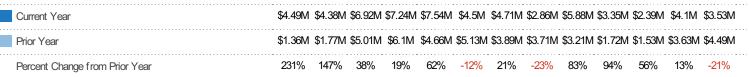
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Apr '22        | \$3.53M | -21.4% |
| Apr '21        | \$4.49M | 231.2% |
| Apr '20        | \$1.36M | 38.1%  |

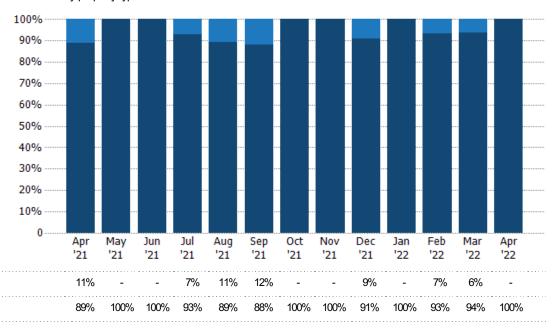




#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt., Single Family



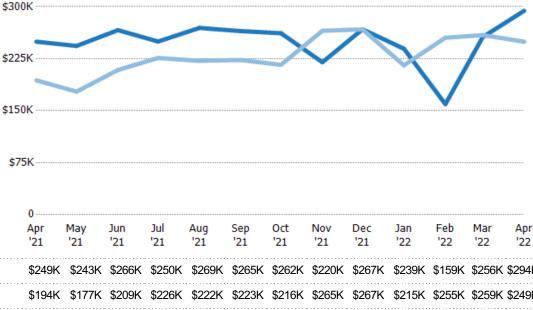
#### **Average Sales Price**

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Apr '22        | \$294K | 17.9%  |
| Apr '21        | \$249K | 28.8%  |
| Apr '20        | \$194K | -3.3%  |



| Current Year                   | \$249K | \$243K | \$266K | \$250K | \$269K | \$265K | \$262K | \$220K | \$267K | \$239K | \$159K | \$256K | \$294K |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Prior Year                     | \$194K | \$177K | \$209K | \$226K | \$222K | \$223K | \$216K | \$265K | \$267K | \$215K | \$255K | \$259K | \$249K |
| Percent Change from Prior Year | 29%    | 37%    | 28%    | 11%    | 21%    | 19%    | 21%    | -17%   | 0%     | 11%    | -38%   | -1%    | 18%    |





Current Year

Prior Year

## Market Data Report

#### **Median Sales Price**

The median sales price of the residential properties sold each month.







#### Average Sales Price vs Average Listing Price

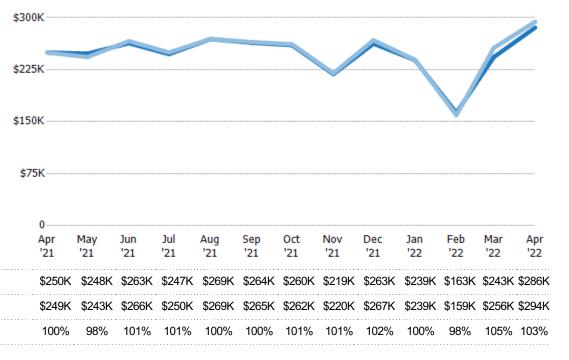
The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt., Single
Family

Percent Change from Prior Year





Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



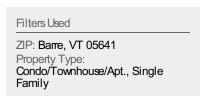
Median List Price

Median Sales Price

## Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



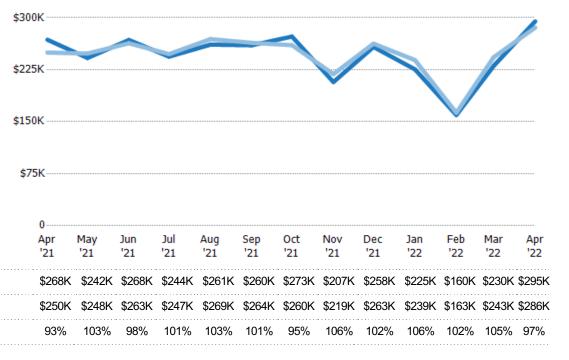


#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





