

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

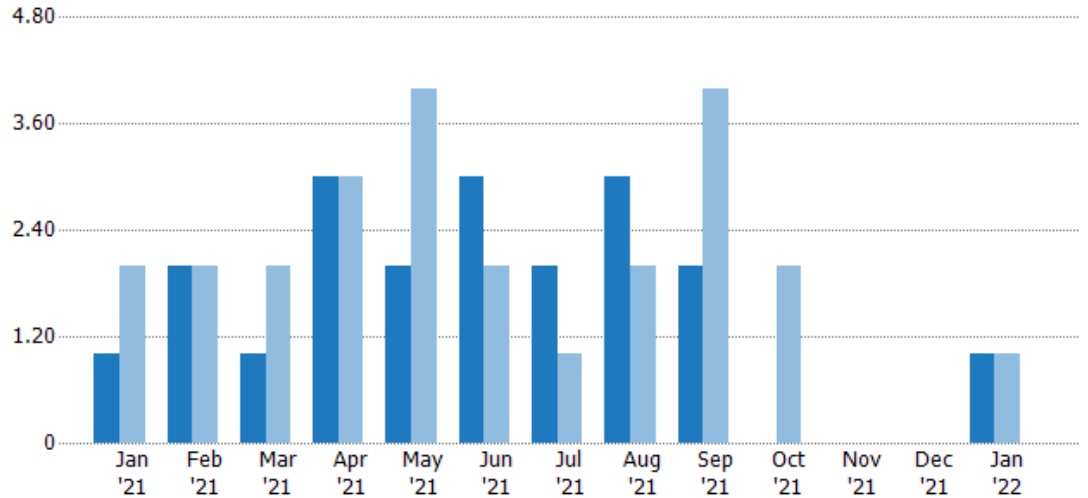
Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	1	1	+/-	20	25	-20%
New Listing Volume	\$399,999	\$425,000	-5.9%	\$8,289,596	\$9,142,750	-9.3%
Active Listing Count	1	1	+/-	N/A	N/A	
Active Listing Volume	\$399,999	\$309,900	+29.1%	N/A	N/A	
Average Listing Price	\$399,999	\$309,900	+29.1%	\$424,121	\$417,820	+1.5%
Median Listing Price	\$399,999	\$309,900	+29.1%	\$424,121	\$408,573	+3.8%
Median Days in RPR	7	324	-97.8%	42.76	106.12	-59.7%
Months of Inventory	0.5	0.3	+50%	-	1	-
Absorption Rate	200%	300%	-100%	-	100%	-100%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	-	3	-	21	34	-38.2%
New Pending Sales Volume	-	\$1,236,900	-	\$8,701,497	\$13,101,078	-33.6%
Pending Sales Count	-	3	-	N/A	N/A	
Pending Sales Volume	-	\$1,236,900	-	N/A	N/A	
Closed Sales Count	-	-	-	21	29	-27.6%
Closed Sales Volume	-	-	-	\$8,876,508	\$10,784,005	-17.7%
Average Sales Price	-	-	-	\$422,691	\$371,862	+13.7%
Median Sales Price	-	-	-	\$399,381	\$371,649	+7.5%

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



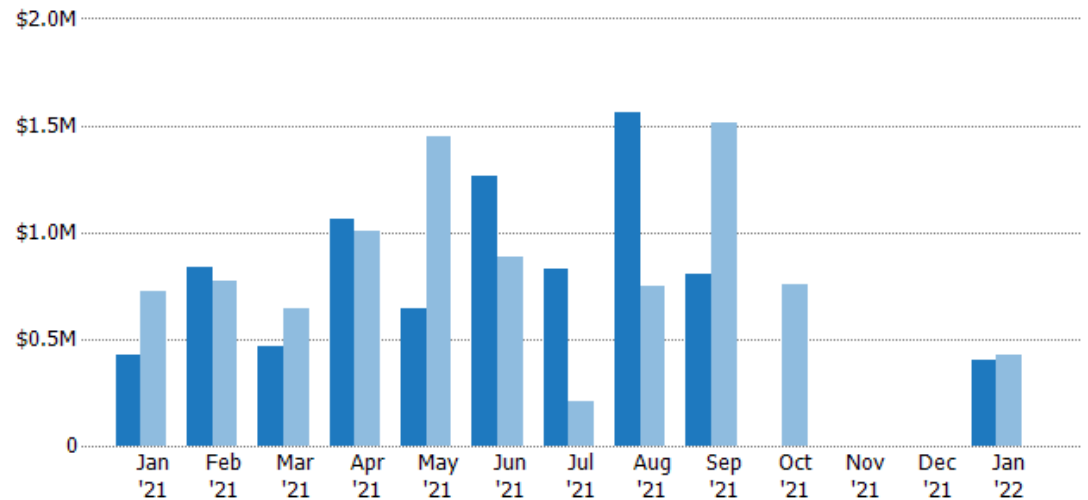
Current Year	1	2	1	3	2	3	2	3	2	-	-	-	1
Prior Year	2	2	2	3	4	2	1	2	4	2	-	-	1
Percent Change from Prior Year	-50%	0%	-50%	0%	-50%	50%	100%	50%	-50%	-100%	-	-	0%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



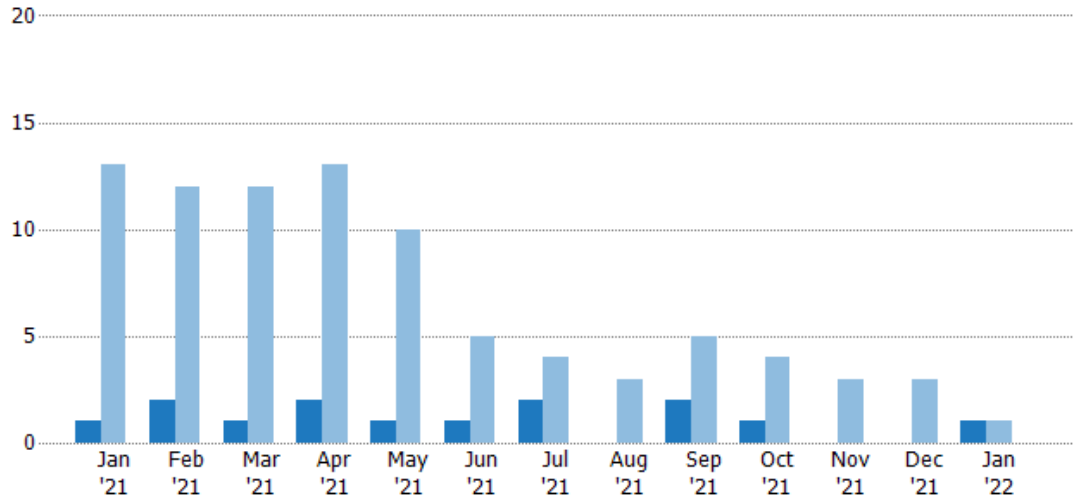
Current Year	\$425K	\$835K	\$469K	\$1.06M	\$645K	\$1.26M	\$824K	\$1.56M	\$804K	-	-	-	\$400K
Prior Year	\$725K	\$775K	\$639K	\$1.01M	\$1.45M	\$888K	\$209K	\$750K	\$1.52M	\$759K	-	-	\$425K
Percent Change from Prior Year	-41%	8%	-27%	5%	-55%	42%	294%	109%	-47%	-100%	-	-	-6%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



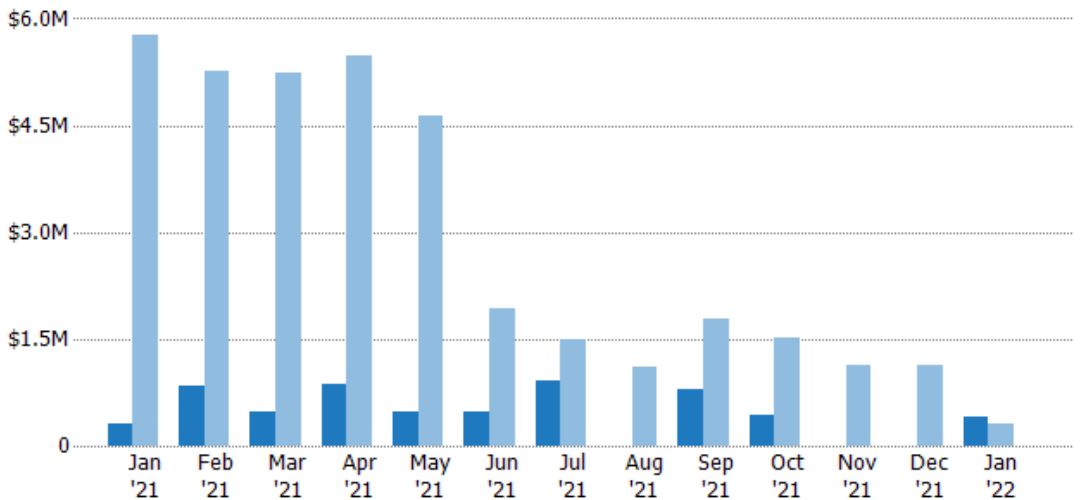
Current Year	1	2	1	2	1	1	2	-	2	1	-	-	1
Prior Year	13	12	12	13	10	5	4	3	5	4	3	3	1
Percent Change from Prior Year	-92%	-83%	-92%	-85%	-90%	-80%	-50%	-100%	-60%	-75%	-100%	-100%	0%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



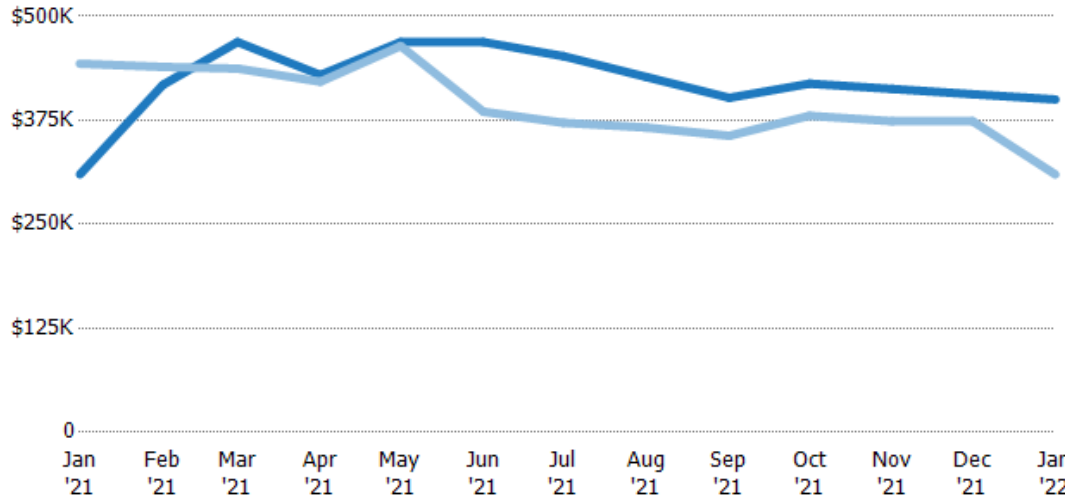
Current Year	\$310K	\$835K	\$469K	\$859K	\$469K	\$469K	\$904K	-	\$804K	\$419K	-	-	\$400K
Prior Year	\$5.76M	\$5.27M	\$5.25M	\$5.48M	\$4.64M	\$1.93M	\$1.49M	\$1.1M	\$1.78M	\$1.52M	\$1.12M	\$1.12M	\$310K
Percent Change from Prior Year	-95%	-84%	-91%	-84%	-90%	-76%	-39%	-100%	-55%	-72%	-100%	-100%	29%

## Average Listing Price

The average listing price of active residential listings at the end of each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



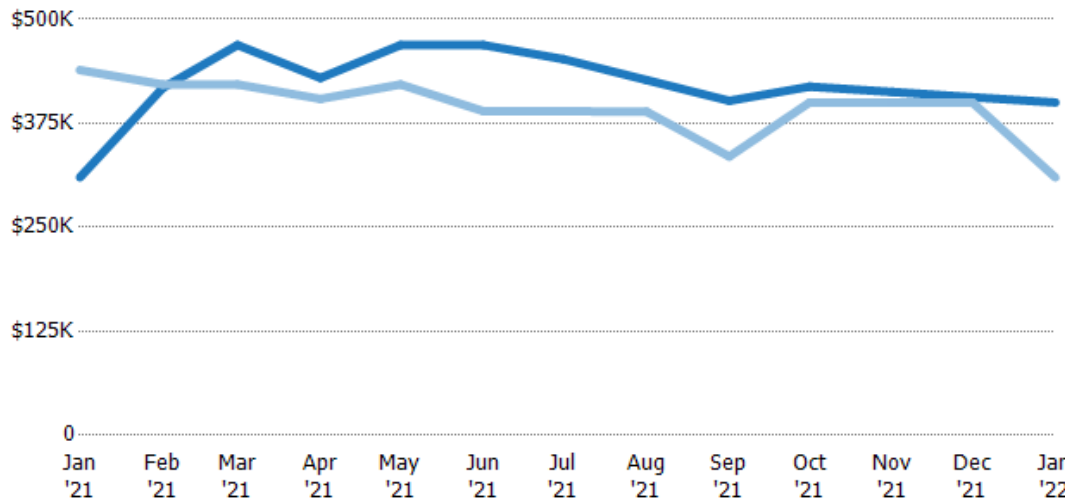
Current Year	\$310K	\$417K	\$469K	\$429K	\$469K	\$469K	\$452K	\$427K	\$402K	\$419K	\$413K	\$406K	\$400K
Prior Year	\$443K	\$439K	\$437K	\$421K	\$464K	\$385K	\$372K	\$366K	\$356K	\$380K	\$374K	\$374K	\$310K
Percent Change from Prior Year	-30%	-5%	7%	2%	1%	22%	22%	-100%	13%	10%	-100%	-100%	29%

## Median Listing Price

The median listing price of active residential listings at the end of each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



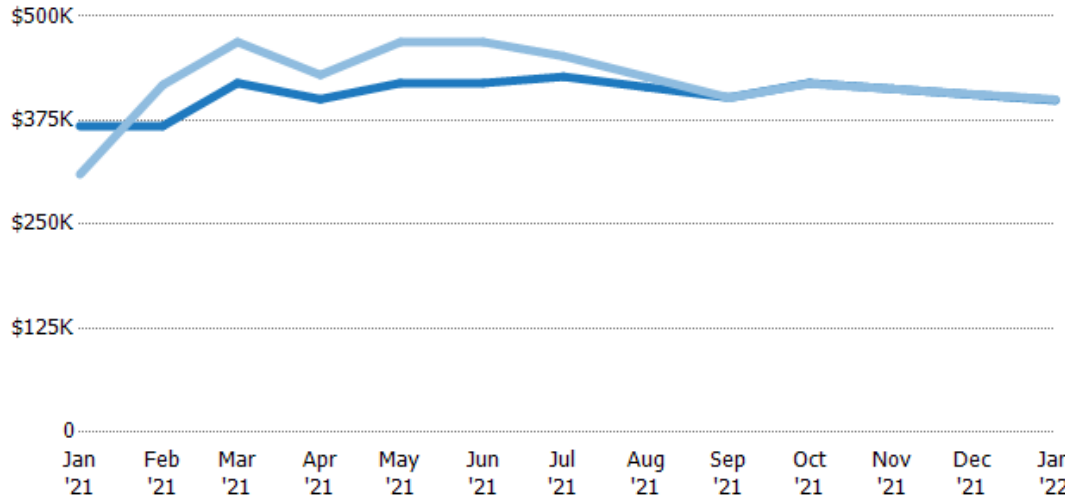
Current Year	\$310K	\$417K	\$469K	\$429K	\$469K	\$469K	\$452K	\$427K	\$402K	\$419K	\$413K	\$406K	\$400K
Prior Year	\$439K	\$422K	\$422K	\$404K	\$422K	\$390K	\$389K	\$389K	\$335K	\$400K	\$400K	\$400K	\$310K
Percent Change from Prior Year	-29%	-1%	11%	6%	11%	20%	16%	-100%	20%	5%	-100%	-100%	29%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



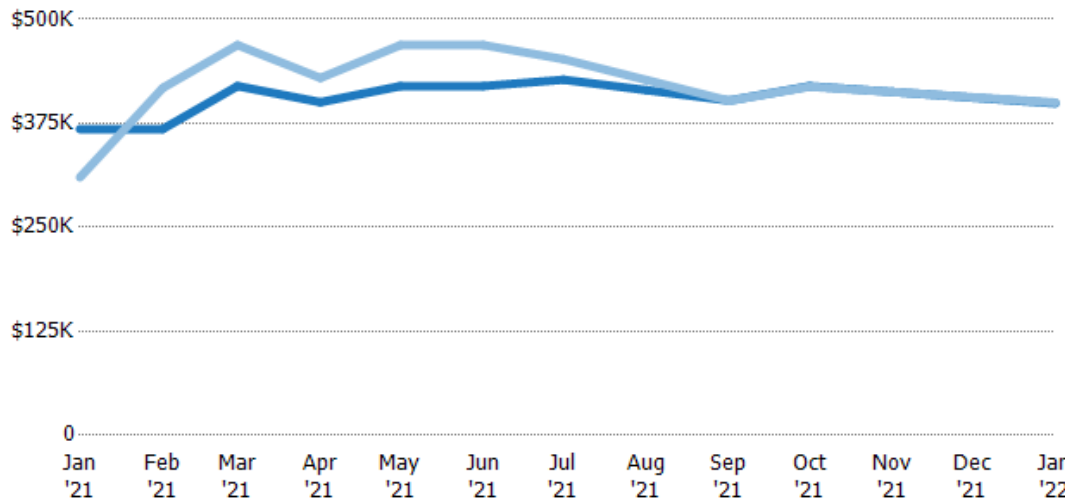
Avg Est Value	\$368K	\$368K	\$420K	\$400K	\$420K	\$420K	\$427K	\$415K	\$402K	\$420K	\$413K	\$406K	\$399K
Avg Listing Price	\$310K	\$417K	\$469K	\$429K	\$469K	\$469K	\$452K	\$427K	\$402K	\$419K	\$413K	\$406K	\$400K
Avg Listing Price as a % of Avg Est Value	84%	113%	112%	107%	112%	112%	106%	103%	100%	100%	100%	100%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



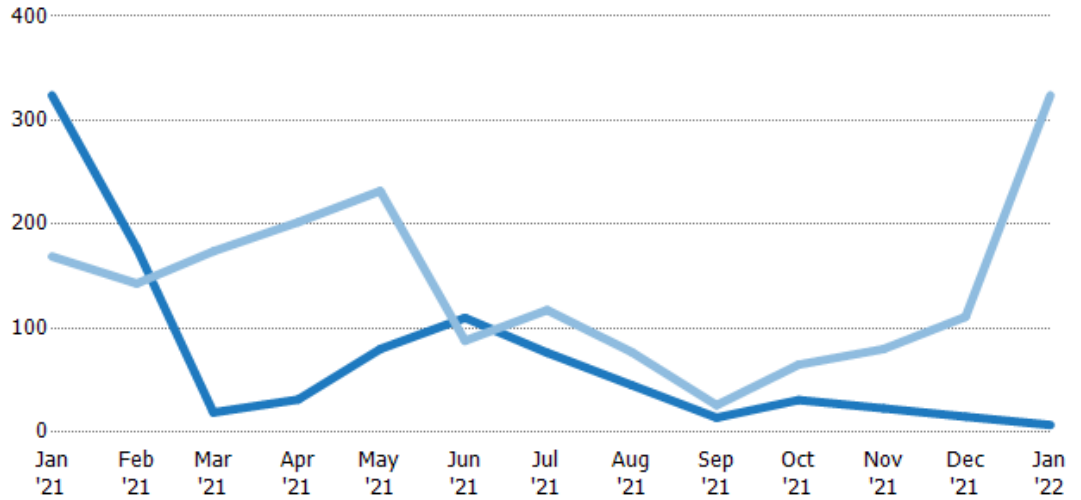
Median Est Value	\$368K	\$368K	\$420K	\$400K	\$420K	\$420K	\$427K	\$415K	\$402K	\$420K	\$413K	\$406K	\$399K
Median Listing Price	\$310K	\$417K	\$469K	\$429K	\$469K	\$469K	\$452K	\$427K	\$402K	\$419K	\$413K	\$406K	\$400K
Med Listing Price as a % of Med Est Value	84%	113%	112%	107%	112%	112%	106%	103%	100%	100%	100%	100%	100%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



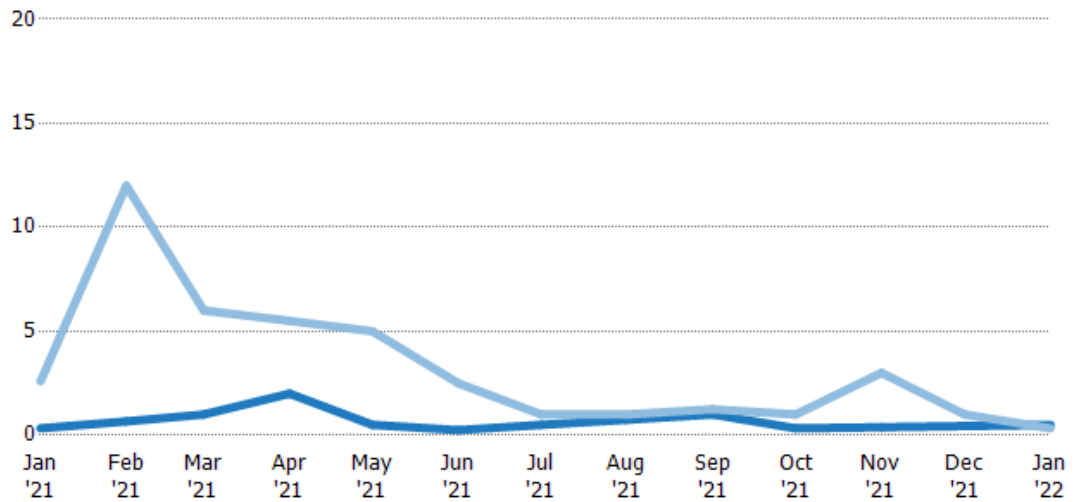
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	324	177	19	31.5	80	110	76.5	45.3	14	31	23	15	7
Prior Year	169	143	174	202	232	88	118	77	26	65	80	111	324
Percent Change from Prior Year	92%	24%	-89%	-84%	-66%	25%	-35%	-100%	-46%	-52%	-100%	-100%	-98%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



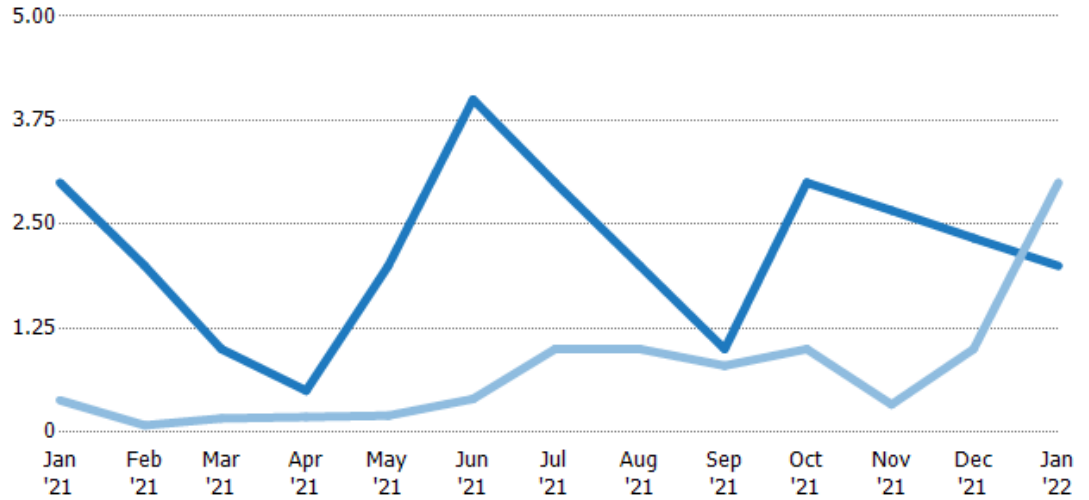
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	0	0	1	2	0	0	0	0	1	0	0	0	0
Prior Year	2.6	12	6	5.5	5	2.5	1	1	1.25	1	3	1	0
Percent Change from Prior Year	-87%	-100%	-83%	100%	-90%	-90%	-100%	-100%	-20%	-67%	-100%	-100%	50%

## Absorption Rate

The percentage of inventory sold per month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



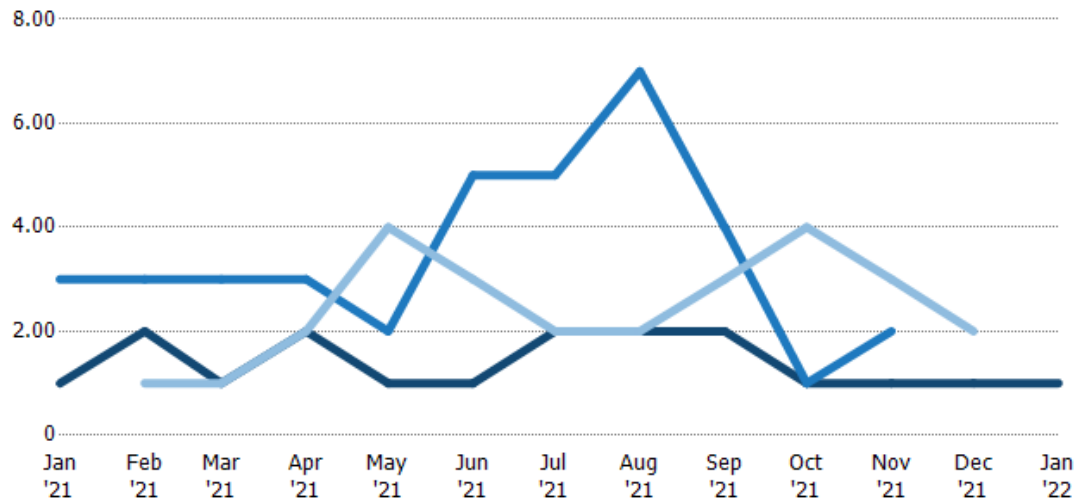
Current Year	300%	200%	100%	50%	200%	400%	300%	200%	100%	300%	267%	233%	200%
Prior Year	38%	8%	17%	18%	20%	40%	100%	100%	80%	100%	33%	100%	300%
Change from Prior Year	-262%	8%	-83%	-50%	-180%	-360%	100%	100%	-20%	-200%	33%	100%	100%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



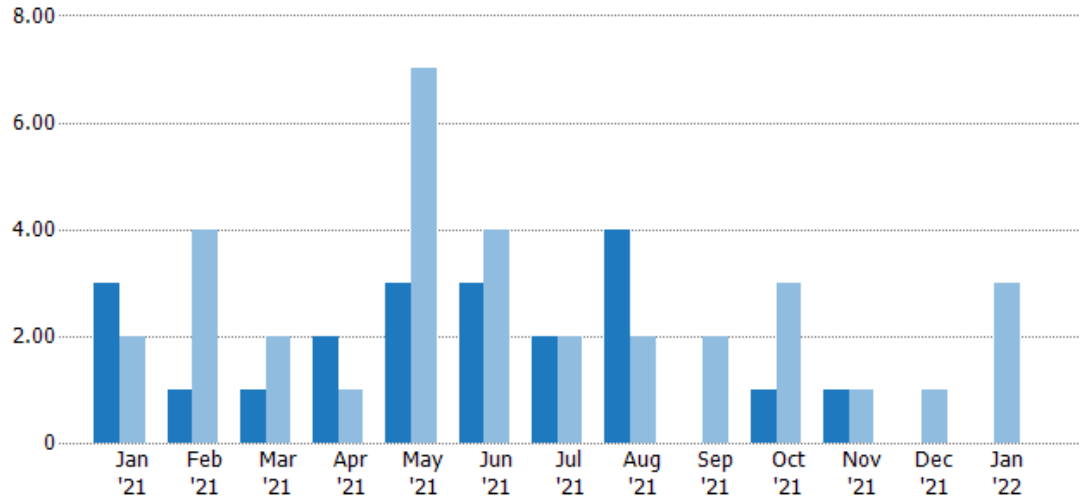
Active	1	2	1	2	1	1	2	2	2	1	1	1	1
Pending	3	3	3	3	2	5	5	7	4	1	2	-	-
Sold	-	1	1	2	4	3	2	2	3	4	3	2	-

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



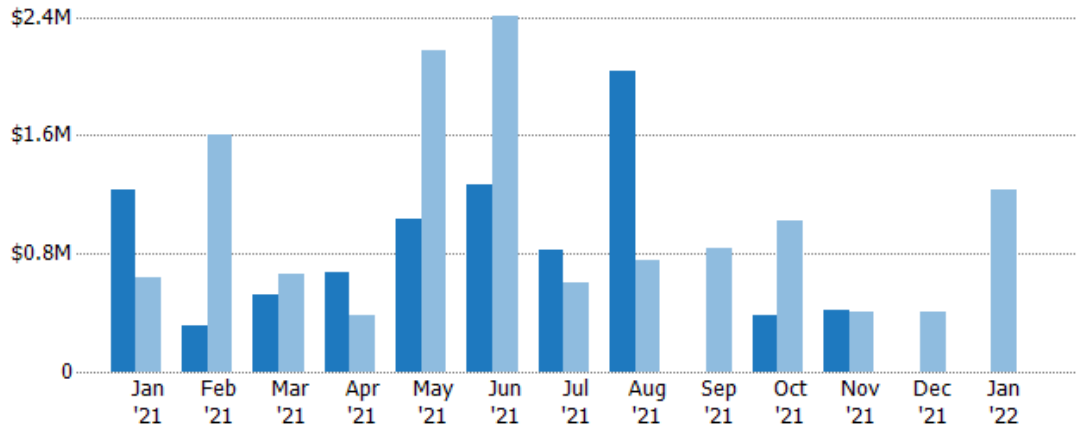
Current Year	3	1	1	2	3	3	2	4	-	1	1	-	-
Prior Year	2	4	2	1	7	4	2	2	2	3	1	1	3
Percent Change from Prior Year	50%	-75%	-50%	100%	-57%	-25%	0%	100%	-100%	-67%	0%	-100%	-100%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$1.24M	\$310K	\$525K	\$669K	\$1.03M	\$1.26M	\$824K	\$2.03M	-	\$385K	\$419K	-	-
Prior Year	\$635K	\$1.6M	\$664K	\$385K	\$2.17M	\$2.41M	\$599K	\$749K	\$833K	\$1.02M	\$400K	\$400K	\$1.24M
Percent Change from Prior Year	95%	-81%	-21%	74%	-52%	-47%	38%	171%	-100%	-62%	5%	-100%	-100%

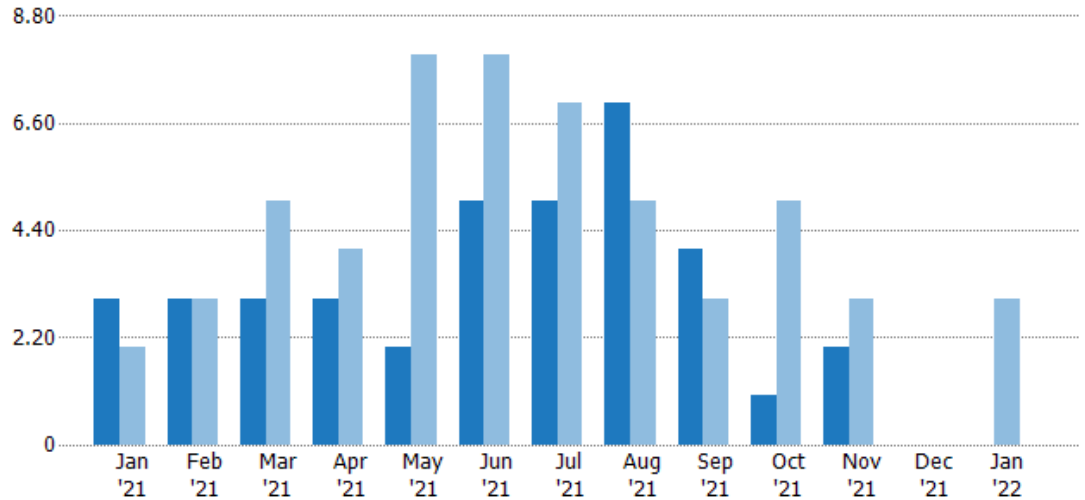


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Westford, VT 05494  
Property Type: Condo/Townhouse/Apt., Single Family



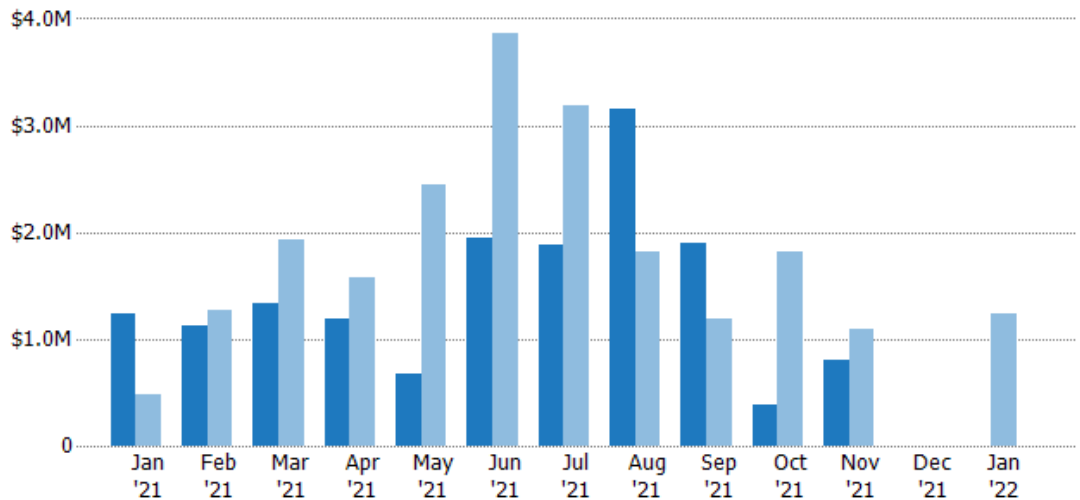
Current Year	3	3	3	3	2	5	5	7	4	1	2	-	-
Prior Year	2	3	5	4	8	8	7	5	3	5	3	-	3
Percent Change from Prior Year	50%	0%	-40%	-25%	-75%	-38%	-29%	40%	33%	-80%	-33%	-	-100%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

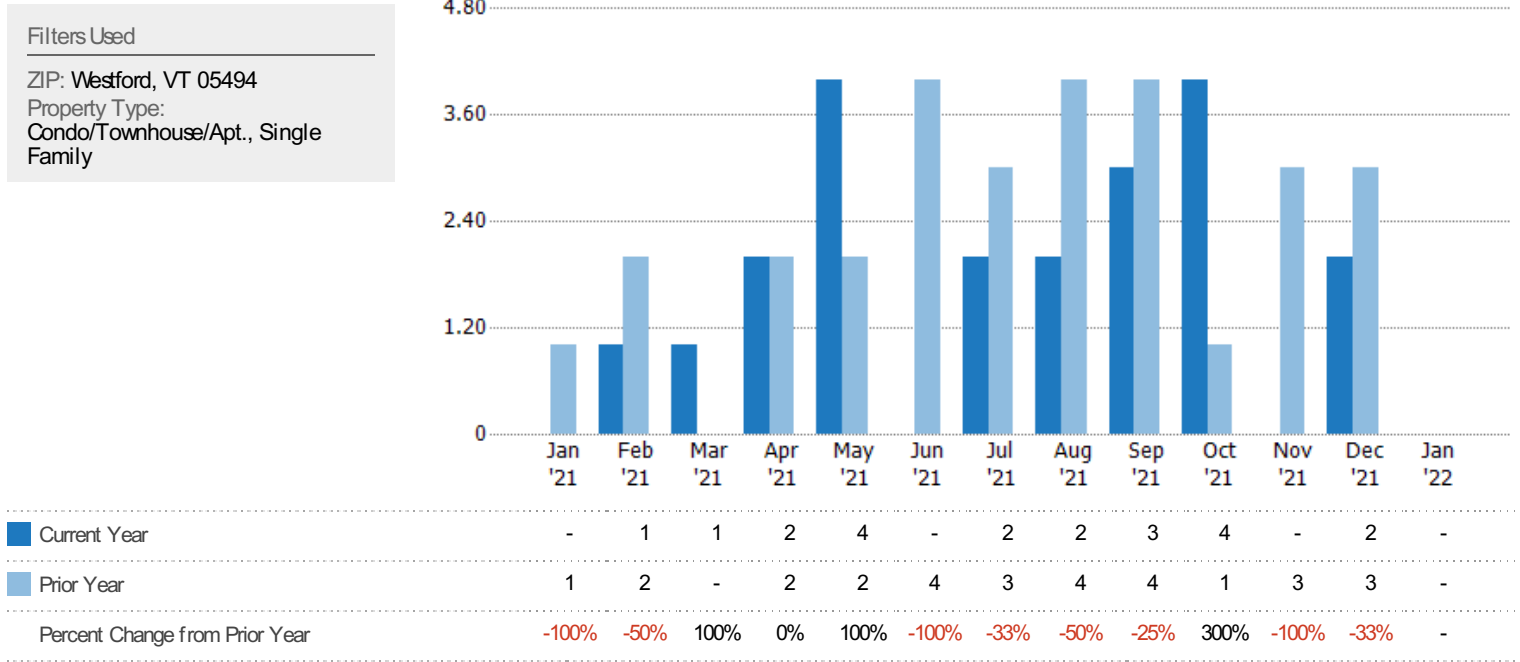
ZIP: Westford, VT 05494  
Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$1.24M	\$1.12M	\$1.34M	\$1.19M	\$680K	\$1.94M	\$1.88M	\$3.15M	\$1.9M	\$385K	\$804K	-	-
Prior Year	\$480K	\$1.26M	\$1.93M	\$1.57M	\$2.45M	\$3.86M	\$3.19M	\$1.82M	\$1.18M	\$1.81M	\$1.09M	-	\$1.24M
Percent Change from Prior Year	158%	-11%	-31%	-24%	-72%	-50%	-41%	73%	61%	-79%	-27%	-	-100%

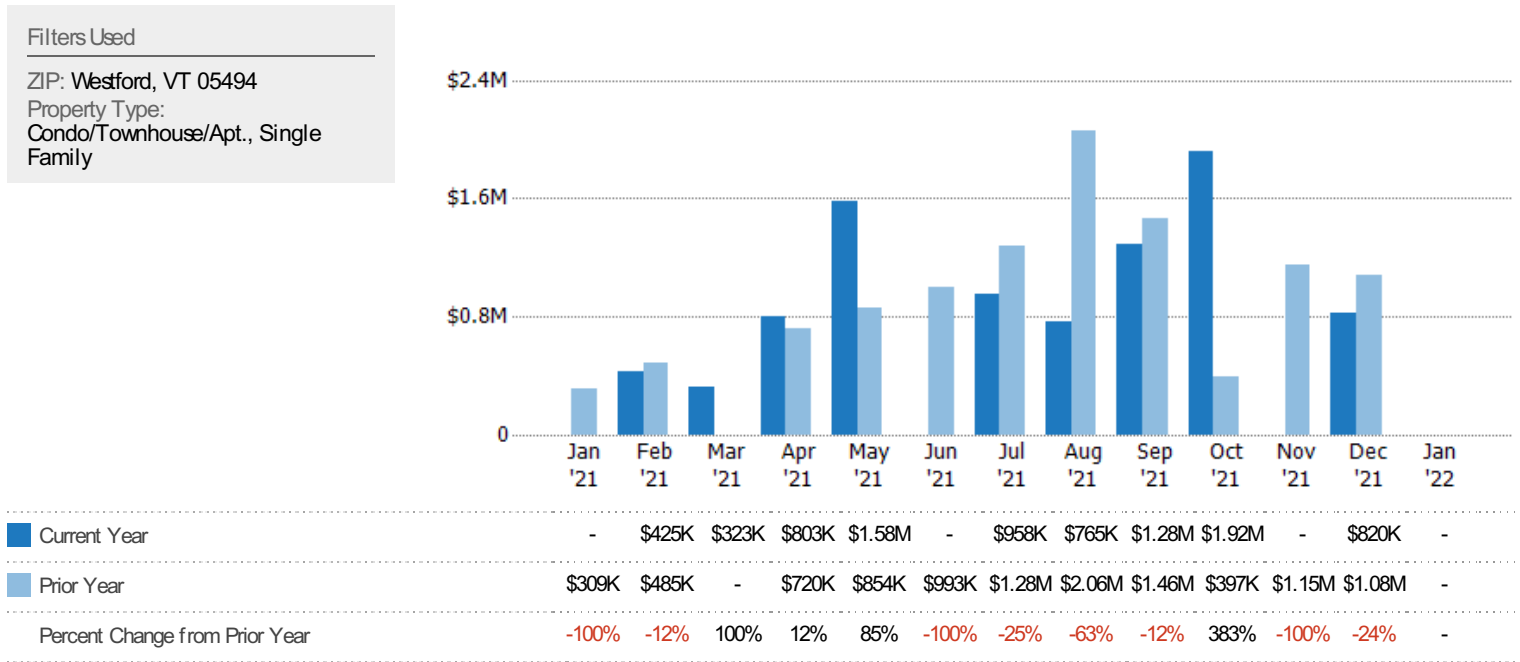
## Closed Sales

The total number of residential properties sold each month.



## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

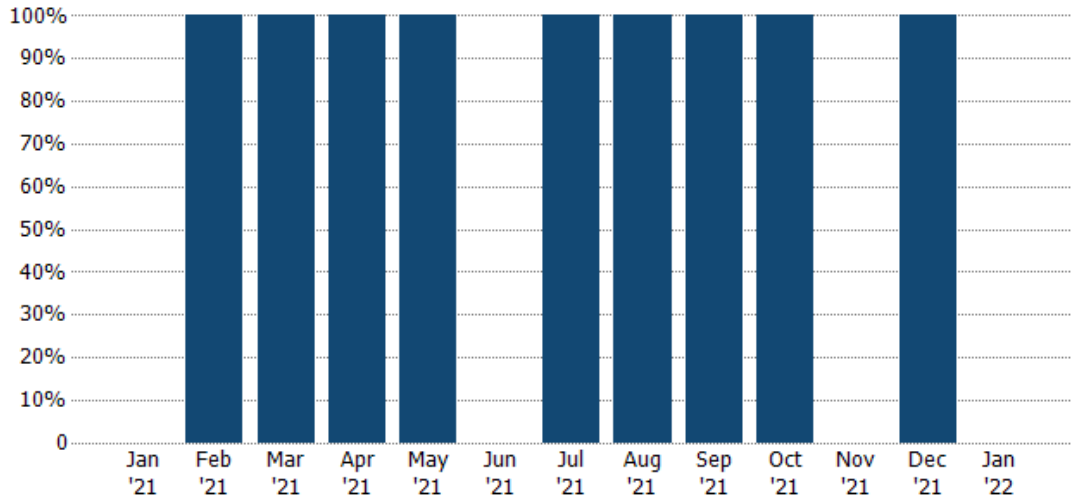


## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



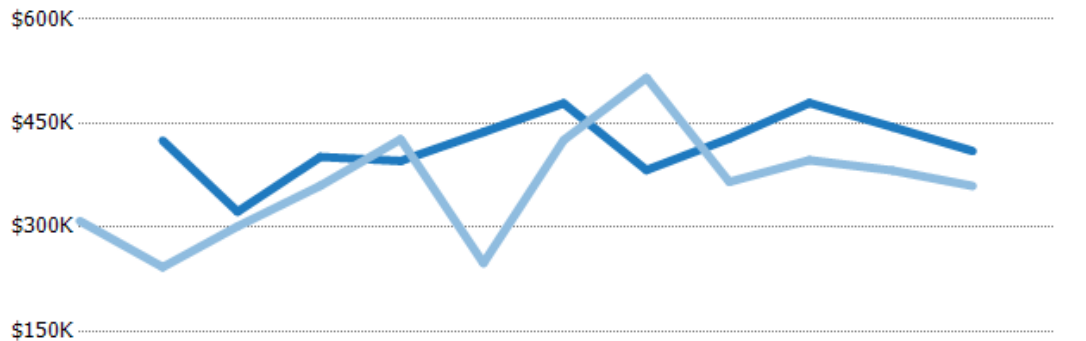
Single Family Residence	-	100%	100%	100%	100%	-	100%	100%	100%	100%	-	100%	-
-------------------------	---	------	------	------	------	---	------	------	------	------	---	------	---

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



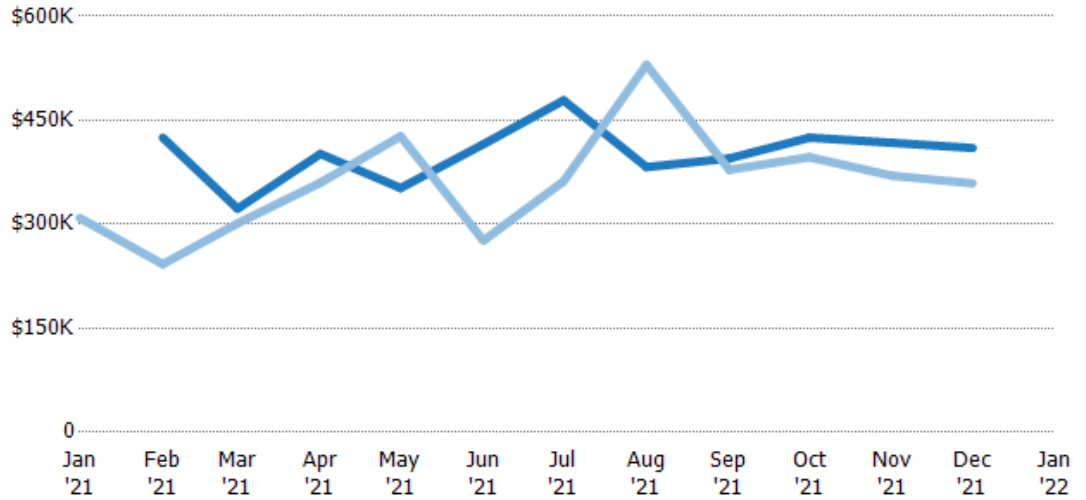
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	-	\$425K	\$323K	\$401K	\$396K	\$437K	\$479K	\$383K	\$428K	\$479K	\$445K	\$410K	-
Prior Year	\$309K	\$242K	\$301K	\$360K	\$427K	\$248K	\$426K	\$516K	\$366K	\$397K	\$382K	\$360K	-
Percent Change from Prior Year	-100%	75%	100%	12%	-7%	-100%	12%	-26%	17%	21%	-100%	14%	-

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



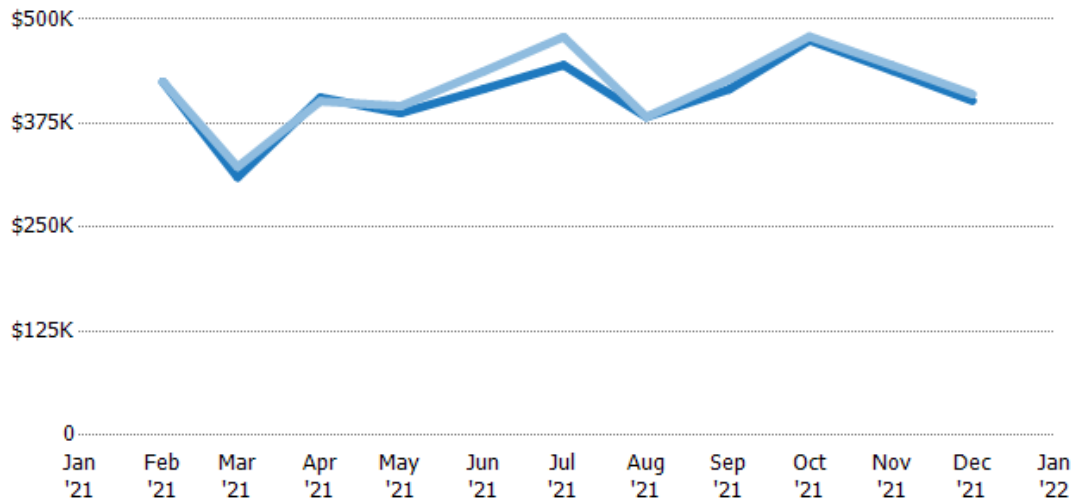
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	-	\$425K	\$323K	\$401K	\$352K	\$416K	\$479K	\$383K	\$395K	\$425K	\$418K	\$410K	-
Prior Year	\$309K	\$242K	\$301K	\$360K	\$427K	\$277K	\$362K	\$530K	\$379K	\$397K	\$370K	\$359K	-
Percent Change from Prior Year	-100%	75%	100%	12%	-17%	-100%	32%	-28%	4%	7%	-100%	14%	-

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



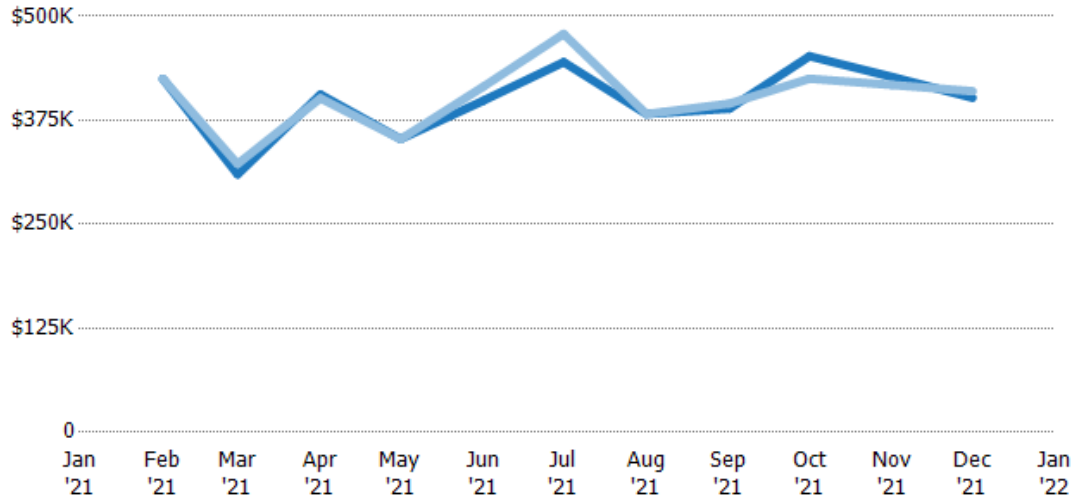
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
Avg List Price	\$425K	\$310K	\$406K	\$387K	\$416K	\$445K	\$382K	\$416K	\$475K	\$438K	\$402K
Avg Sales Price	\$323K	\$323K	\$401K	\$396K	\$437K	\$479K	\$383K	\$428K	\$479K	\$445K	\$410K
Avg Sales Price as a % of Avg List Price	100%	104%	99%	102%	105%	108%	100%	103%	101%	101%	102%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



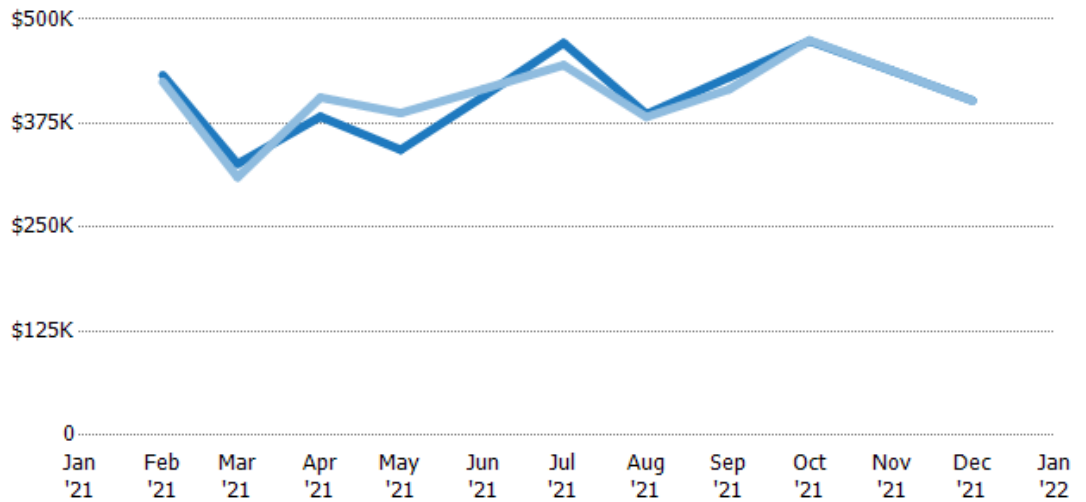
Median List Price	-	\$425K	\$310K	\$406K	\$352K	\$399K	\$445K	\$382K	\$389K	\$452K	\$427K	\$402K	-
Median Sales Price	-	\$425K	\$323K	\$401K	\$352K	\$416K	\$479K	\$383K	\$395K	\$425K	\$418K	\$410K	-
Med Sales Price as a % of Med List Price	-	100%	104%	99%	100%	104%	108%	100%	102%	94%	98%	102%	-

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



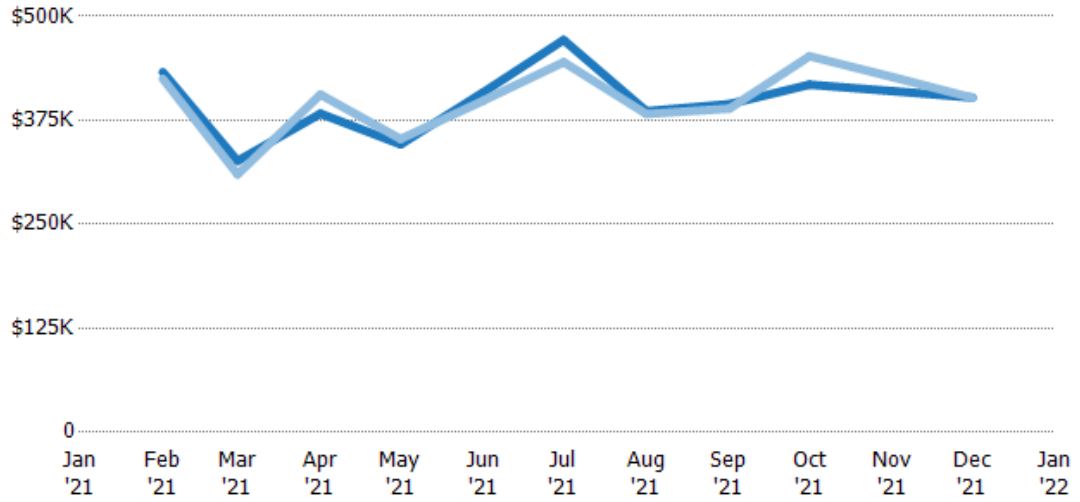
Avg Est Value	-	\$433K	\$326K	\$383K	\$343K	\$407K	\$472K	\$386K	\$430K	\$474K	\$438K	\$402K	-
Avg Sales Price	-	\$425K	\$310K	\$406K	\$387K	\$416K	\$445K	\$382K	\$416K	\$475K	\$438K	\$402K	-
Avg Sales Price as a % of Avg Est Value	-	98%	95%	106%	113%	104%	94%	99%	97%	100%	100%	100%	-

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Westford, VT 05494  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	-	\$433K	\$326K	\$383K	\$346K	\$409K	\$472K	\$386K	\$394K	\$418K	\$410K	\$402K	-
Median Sales Price	-	\$425K	\$310K	\$406K	\$352K	\$399K	\$445K	\$382K	\$389K	\$452K	\$427K	\$402K	-
Med Sales Price as a % of Med Est Value	-	98%	95%	106%	102%	98%	94%	99%	99%	108%	104%	100%	-