

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	8	+/-	9	12	-25%
New Listing Volume	\$2,727,800	\$2,096,200	+30.1%	\$3,006,800	\$3,101,500	-3.1%
Active Listing Count	5	10	-50%	N/A	N/A	
Active Listing Volume	\$1,883,900	\$2,822,200	-33.2%	N/A	N/A	
Average Listing Price	\$376,780	\$282,220	+33.5%	\$715,557	\$299,125	+139.2%
Median Listing Price	\$350,000	\$265,000	+32.1%	\$696,429	\$295,975	+135.3%
Median Days in RPR	12	158	-92.4%	82	162.9	-49.7%
Months of Inventory	2.5	1.4	+75%	0.7	1.5	-54.5%
Absorption Rate	40%	70%	-30%	142.86%	65%	+77.9%
Sales Activity Charts Metrics						
New Pending Sales Count	1	8	-87.5%	5	14	-64.3%
New Pending Sales Volume	\$675,000	\$2,434,300	-72.3%	\$1,716,000	\$3,972,700	-56.8%
Pending Sales Count	4	13	-69.2%	N/A	N/A	
Pending Sales Volume	\$1,196,000	\$3,972,200	-69.9%	N/A	N/A	
Closed Sales Count	4	3	+33.3%	6	10	-40%
Closed Sales Volume	\$1,481,000	\$665,000	+122.7%	\$2,311,000	\$2,196,900	+5.2%
Average Sales Price	\$370,250	\$221,667	+67%	\$385,167	\$219,690	+75.3%
Median Sales Price	\$354,500	\$210,000	+68.8%	\$374,667	\$225,400	+66.2%

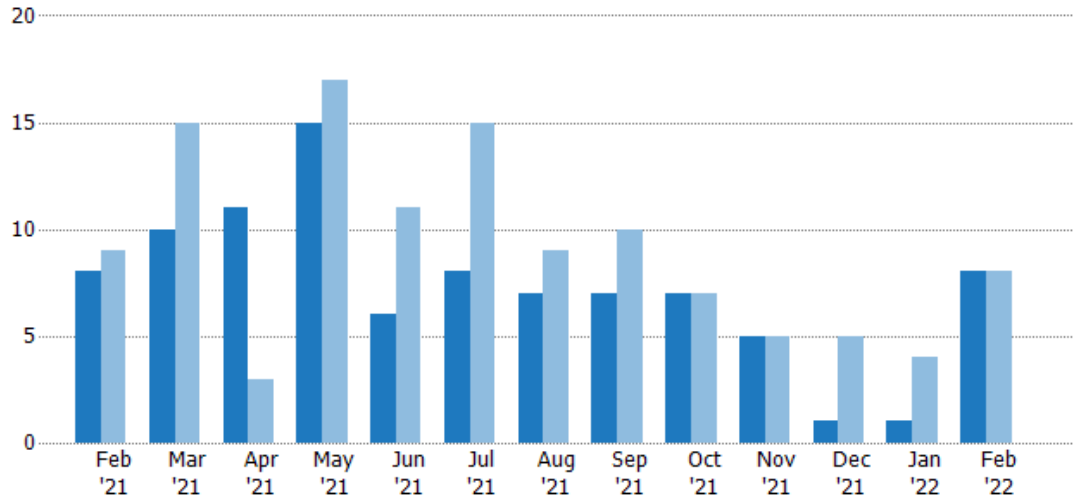
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	8	0%
Feb '21	8	-11.1%
Feb '20	9	-11.1%



Current Year	8	10	11	15	6	8	7	7	7	5	1	1	8
Prior Year	9	15	3	17	11	15	9	10	7	5	5	4	8
Percent Change from Prior Year	-11%	-33%	267%	-12%	-45%	-47%	-22%	-30%	0%	0%	-80%	-75%	0%

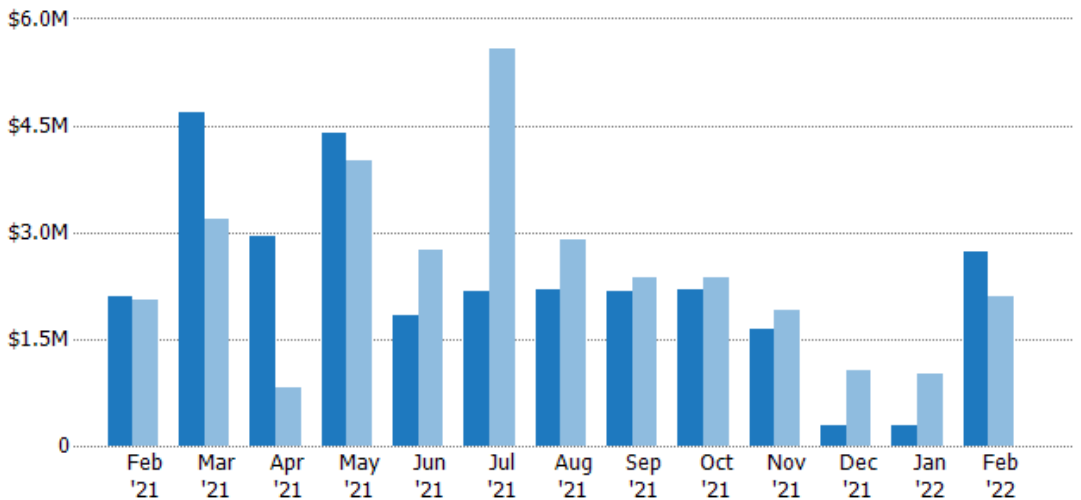
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$2.73M	30.1%
Feb '21	\$2.1M	2%
Feb '20	\$2.05M	-18.9%



Current Year	\$2.1M	\$4.68M	\$2.93M	\$4.39M	\$1.82M	\$2.17M	\$2.19M	\$2.17M	\$2.19M	\$1.65M	\$279K	\$279K	\$2.73M
Prior Year	\$2.05M	\$3.19M	\$814K	\$4M	\$2.74M	\$5.56M	\$2.88M	\$2.37M	\$2.35M	\$1.9M	\$1.06M	\$1.01M	\$2.1M
Percent Change from Prior Year	2%	47%	261%	10%	-34%	-61%	-24%	-8%	-7%	-13%	-74%	-72%	30%

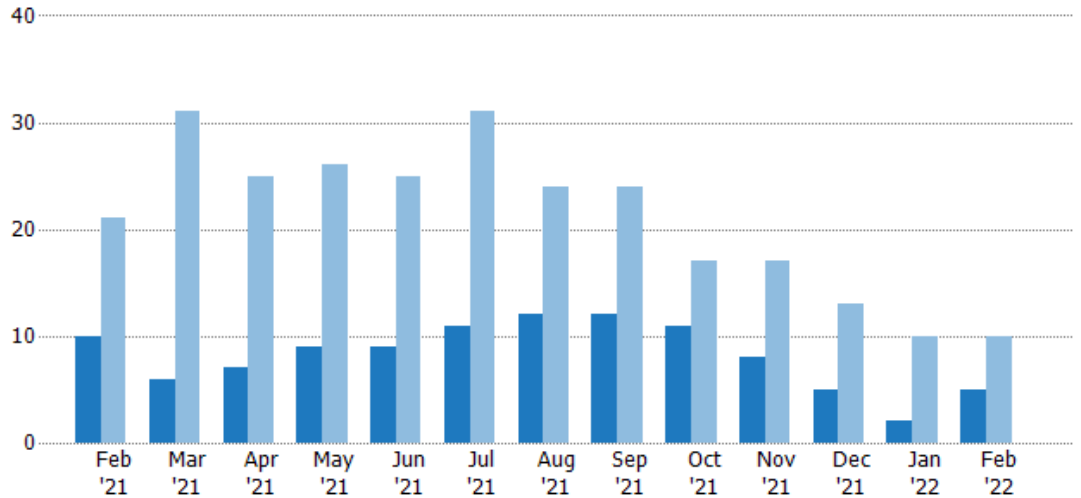
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	5	-50%
Feb '21	10	-52.4%
Feb '20	21	9.5%



Current Year	10	6	7	9	9	11	12	12	11	8	5	2	5
Prior Year	21	31	25	26	25	31	24	24	17	17	13	10	10
Percent Change from Prior Year	-52%	-81%	-72%	-65%	-64%	-65%	-50%	-50%	-35%	-53%	-62%	-80%	-50%

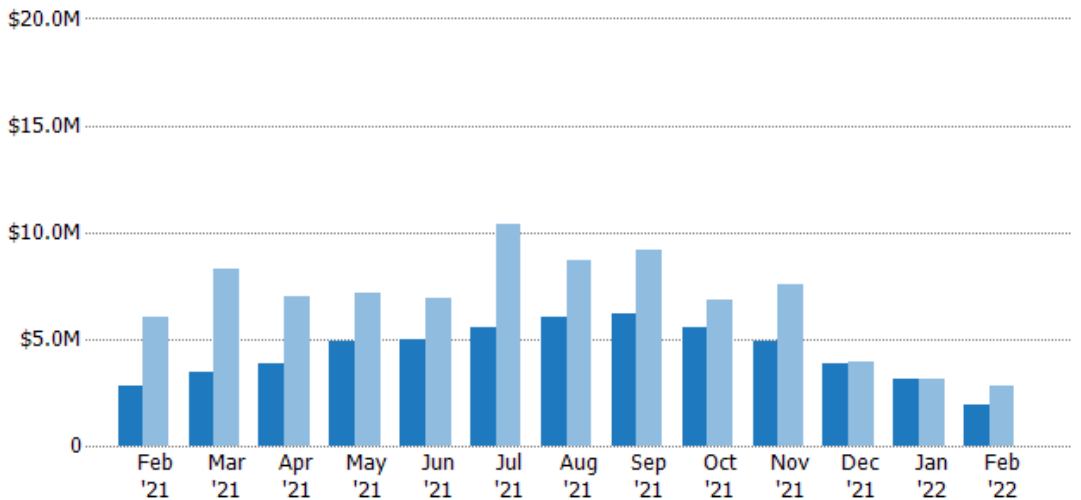
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$1.88M	-33.2%
Feb '21	\$2.82M	-53.4%
Feb '20	\$6.06M	-7.8%



Current Year	\$2.82M	\$3.48M	\$3.86M	\$4.92M	\$4.94M	\$5.55M	\$5.99M	\$6.22M	\$5.56M	\$4.91M	\$3.89M	\$3.13M	\$1.88M
Prior Year	\$6.06M	\$8.29M	\$6.97M	\$7.12M	\$6.9M	\$10.4M	\$8.66M	\$9.13M	\$6.82M	\$7.55M	\$3.92M	\$3.16M	\$2.82M
Percent Change from Prior Year	-53%	-58%	-45%	-31%	-28%	-47%	-31%	-32%	-19%	-35%	-1%	-1%	-33%

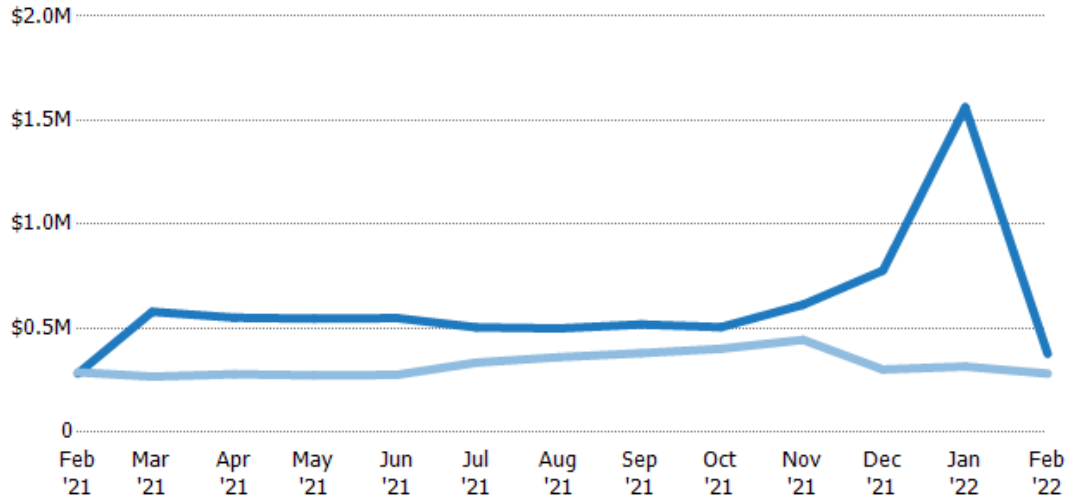
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$377K	33.5%
Feb '21	\$282K	-2.2%
Feb '20	\$288K	-15.8%



Current Year	\$282K	\$579K	\$551K	\$546K	\$549K	\$504K	\$499K	\$518K	\$505K	\$613K	\$777K	\$1.56M	\$377K
Prior Year	\$288K	\$267K	\$279K	\$274K	\$276K	\$335K	\$361K	\$380K	\$401K	\$444K	\$302K	\$316K	\$282K
Percent Change from Prior Year	-2%	117%	98%	99%	99%	51%	38%	36%	26%	38%	158%	394%	34%

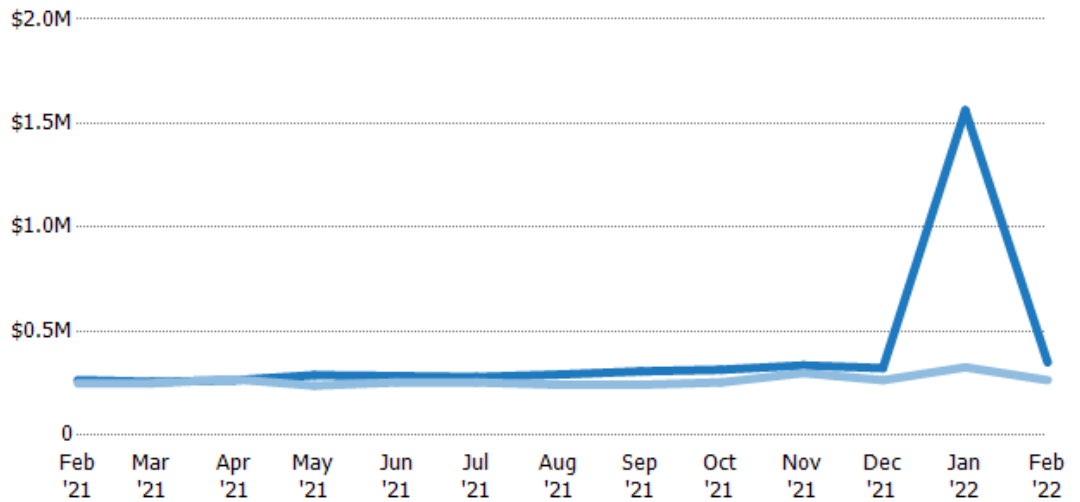
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$350K	32.1%
Feb '21	\$265K	6%
Feb '20	\$250K	-0.4%



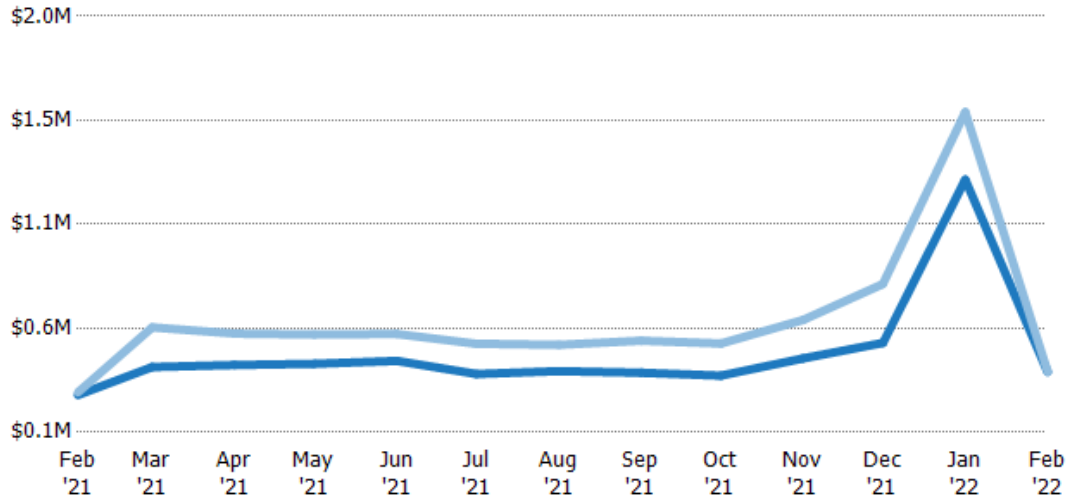
Current Year	\$265K	\$257K	\$265K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K	\$336K	\$323K	\$1.56M	\$350K
Prior Year	\$250K	\$250K	\$269K	\$238K	\$254K	\$254K	\$243K	\$243K	\$254K	\$299K	\$265K	\$327K	\$265K
Percent Change from Prior Year	6%	3%	-1%	21%	12%	10%	20%	27%	24%	12%	22%	378%	32%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



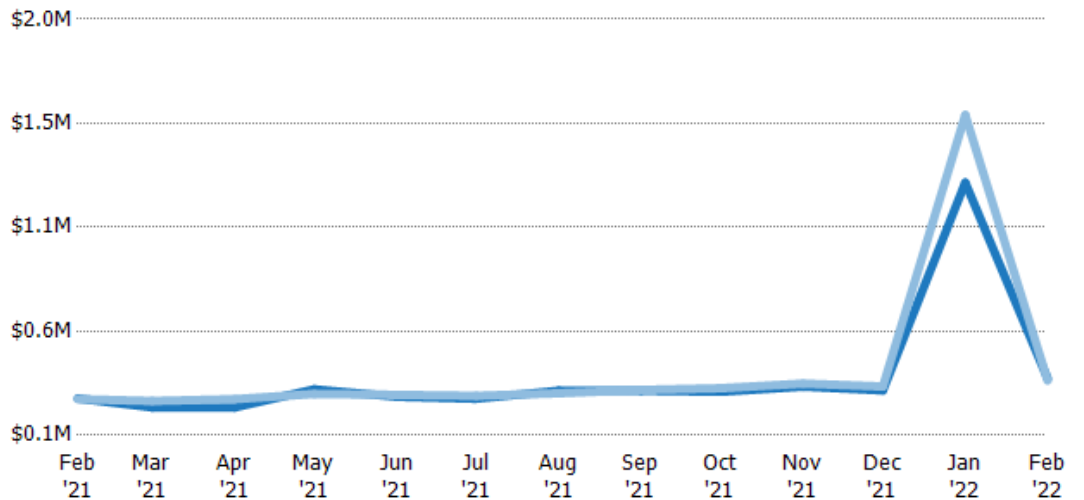
Avg Est Value	\$270K	\$398K	\$407K	\$413K	\$426K	\$366K	\$379K	\$372K	\$359K	\$438K	\$508K	\$1.25M	\$375K
Avg Listing Price	\$282K	\$579K	\$551K	\$546K	\$549K	\$504K	\$499K	\$518K	\$505K	\$613K	\$777K	\$1.56M	\$377K
Avg Listing Price as a % of Avg Est Value	104%	146%	135%	132%	129%	138%	132%	139%	141%	140%	153%	125%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Median Est Value	\$268K	\$227K	\$227K	\$310K	\$276K	\$267K	\$304K	\$304K	\$299K	\$322K	\$305K	\$1.25M	\$359K
Median Listing Price	\$265K	\$257K	\$265K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K	\$336K	\$323K	\$1.56M	\$350K
Med Listing Price as a % of Med Est Value	99%	113%	117%	93%	103%	105%	96%	101%	105%	104%	106%	125%	97%

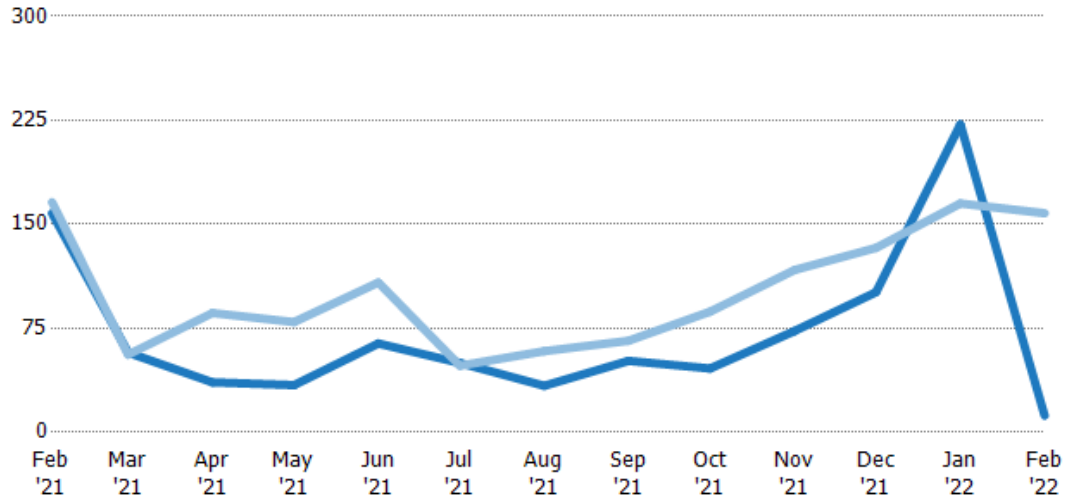
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '22	12	-92.4%
Feb '21	158	-4.8%
Feb '20	166	-13.9%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	158	57.5	36	34	64	50	33.5	51.5	46	73	101	222	12
Prior Year	166	56	86	79.5	108	48	58.5	66	87	117	133	165	158
Percent Change from Prior Year	-5%	3%	-58%	-57%	-41%	4%	-43%	-22%	-47%	-38%	-24%	35%	-92%

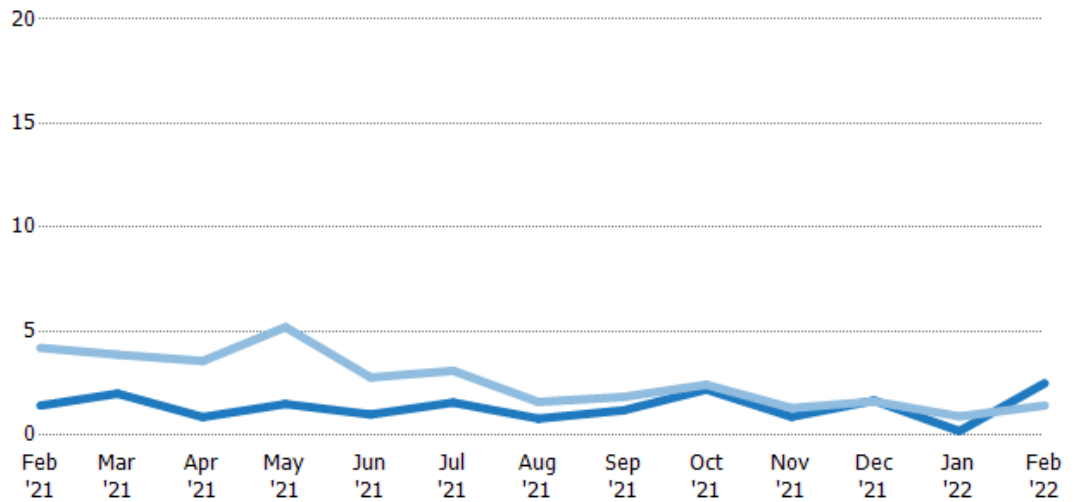
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '22	2.5	75%
Feb '21	1.43	-66%
Feb '20	4.2	173.8%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	1.43	2	0	1.5	1	1.57	0	1.2	2.2	0	1.67	0	2.5
Prior Year	4.2	3.88	3.57	5.2	2.78	3.1	1.6	1.85	2.43	1.31	1.63	0	1.43
Percent Change from Prior Year	-66%	-48%	-75%	-71%	-64%	-49%	-50%	-35%	-9%	-32%	3%	-78%	75%

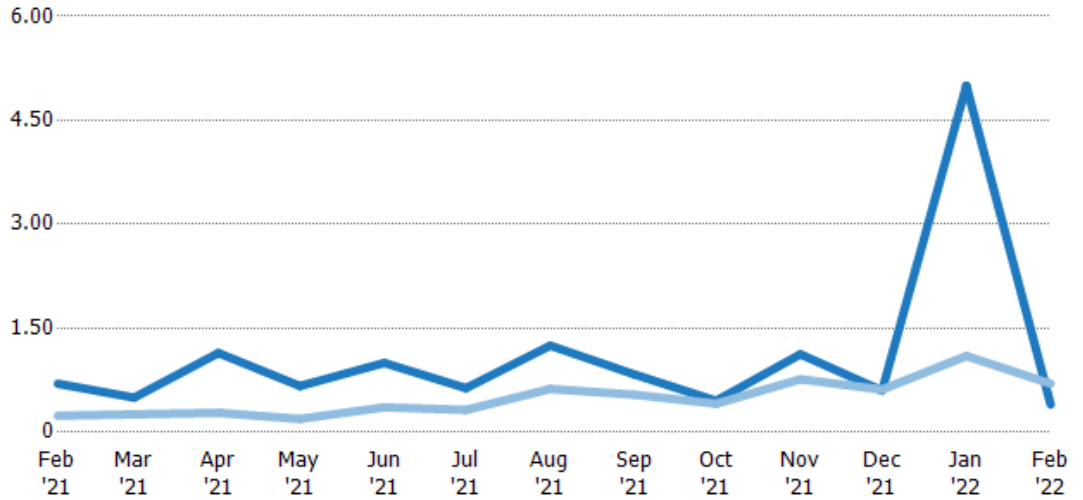
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Feb '22	40%	30%
Feb '21	70%	-46.2%
Feb '20	24%	-63.5%



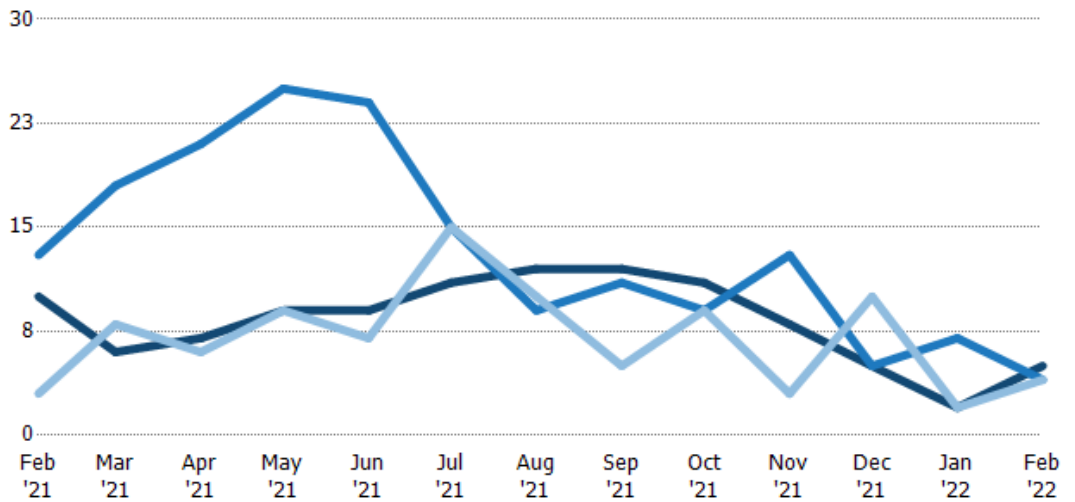
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	70%	50%	114%	67%	100%	64%	125%	83%	45%	113%	60%	500%	40%
Prior Year	24%	26%	28%	19%	36%	32%	63%	54%	41%	76%	62%	110%	70%
Change from Prior Year	-46%	-24%	-86%	-47%	-64%	-31%	-63%	-29%	-4%	-36%	2%	-390%	30%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	10	6	7	9	9	11	12	12	11	8	5	2	5
Pending	13	18	21	25	24	15	9	11	9	13	5	7	4
Sold	3	8	6	9	7	15	10	5	9	3	10	2	4

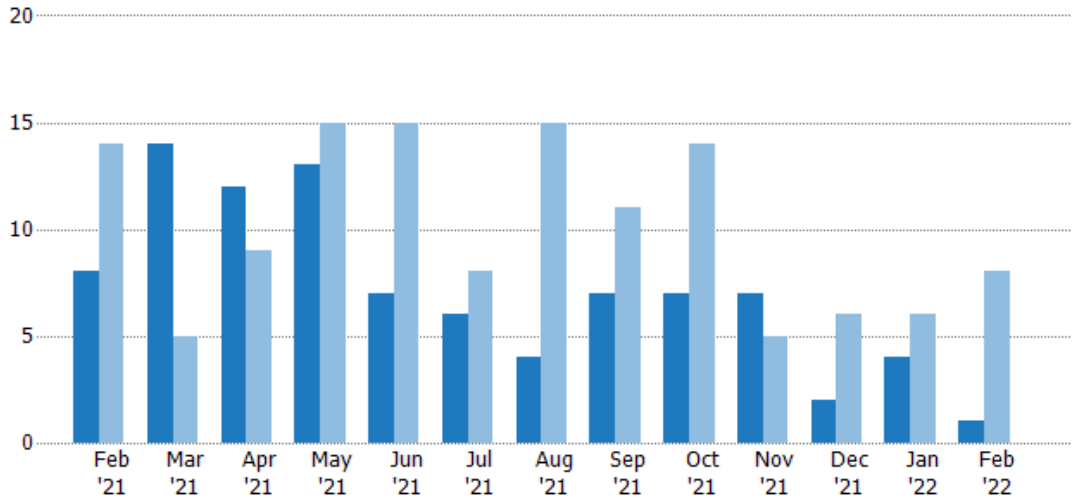
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	1	-87.5%
Feb '21	8	-42.9%
Feb '20	14	-21.4%



Current Year	8	14	12	13	7	6	4	7	7	7	2	4	1
Prior Year	14	5	9	15	15	8	15	11	14	5	6	6	8
Percent Change from Prior Year	-43%	180%	33%	-13%	-53%	-25%	-73%	-36%	-50%	40%	-67%	-33%	-88%

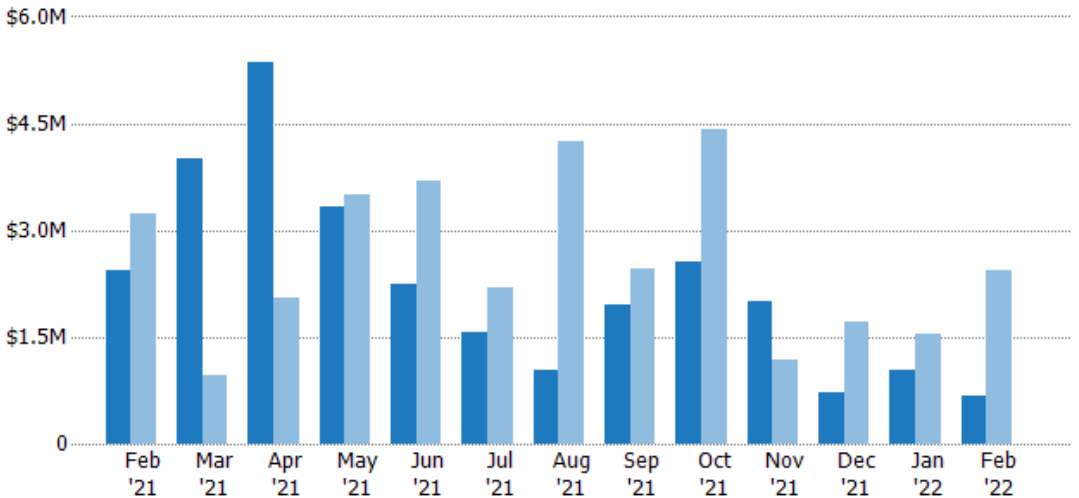
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$675K	-72.3%
Feb '21	\$2.43M	-24.5%
Feb '20	\$3.22M	-23%



Current Year	\$2.43M	\$3.99M	\$5.36M	\$3.33M	\$2.25M	\$1.56M	\$1.04M	\$1.94M	\$2.56M	\$1.99M	\$719K	\$1.04M	\$675K
Prior Year	\$3.22M	\$952K	\$2.06M	\$3.5M	\$3.68M	\$2.21M	\$4.25M	\$2.45M	\$4.42M	\$1.17M	\$1.7M	\$1.54M	\$2.43M
Percent Change from Prior Year	-24%	320%	160%	-5%	-39%	-29%	-75%	-21%	-42%	70%	-58%	-32%	-72%

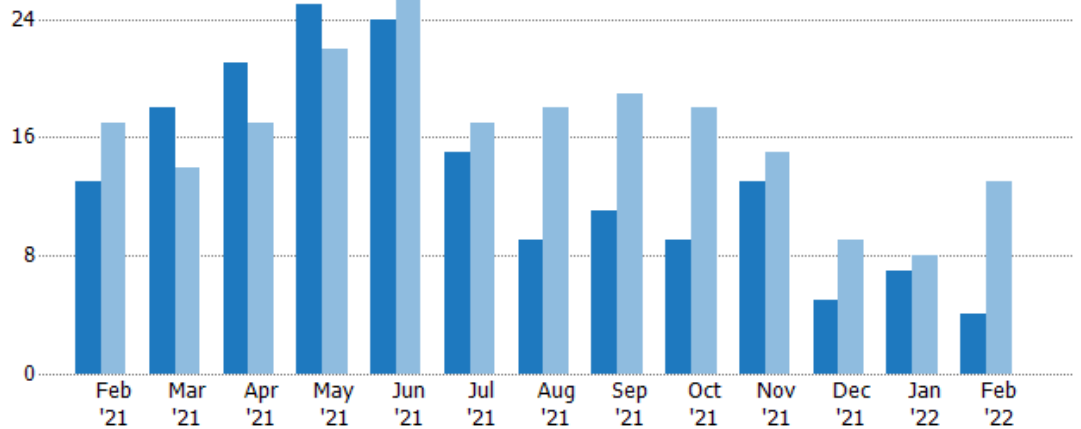
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	4	-69.2%
Feb '21	13	-23.5%
Feb '20	17	-17.6%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	13	18	21	25	24	15	9	11	9	13	5	7	4
Prior Year	17	14	17	22	26	17	18	19	18	15	9	8	13
Percent Change from Prior Year	-24%	29%	24%	14%	-8%	-12%	-50%	-42%	-50%	-13%	-44%	-13%	-69%

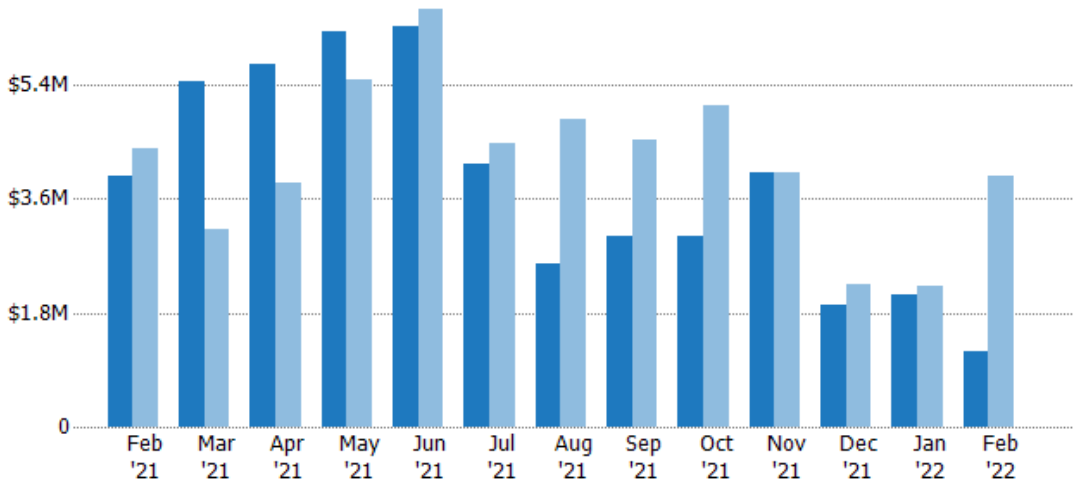
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$1.2M	-69.9%
Feb '21	\$3.97M	-9.4%
Feb '20	\$4.38M	-26%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$3.97M	\$5.46M	\$5.71M	\$6.24M	\$6.33M	\$4.15M	\$2.58M	\$3.02M	\$3M	\$4.01M	\$1.92M	\$2.07M	\$1.2M
Prior Year	\$4.38M	\$3.12M	\$3.85M	\$5.48M	\$6.6M	\$4.47M	\$4.86M	\$4.52M	\$5.07M	\$4M	\$2.25M	\$2.22M	\$3.97M
Percent Change from Prior Year	-9%	75%	48%	14%	-4%	-7%	-47%	-33%	-41%	0%	-15%	-6%	-70%

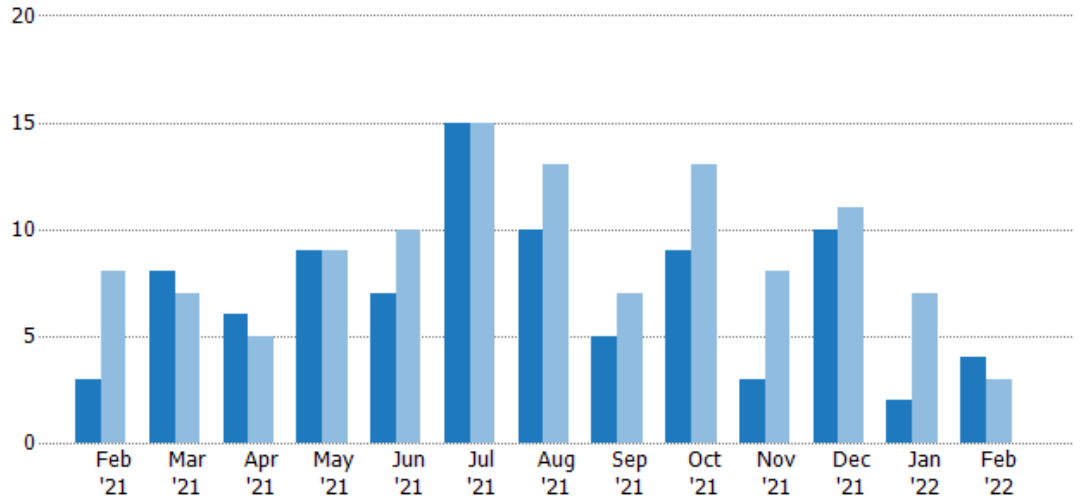
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	4	33.3%
Feb '21	3	-62.5%
Feb '20	8	-62.5%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	3	8	6	9	7	15	10	5	9	3	10	2	4
Prior Year	8	7	5	9	10	15	13	7	13	8	11	7	3
Percent Change from Prior Year	-63%	14%	20%	0%	-30%	0%	-23%	-29%	-31%	-63%	-9%	-71%	33%

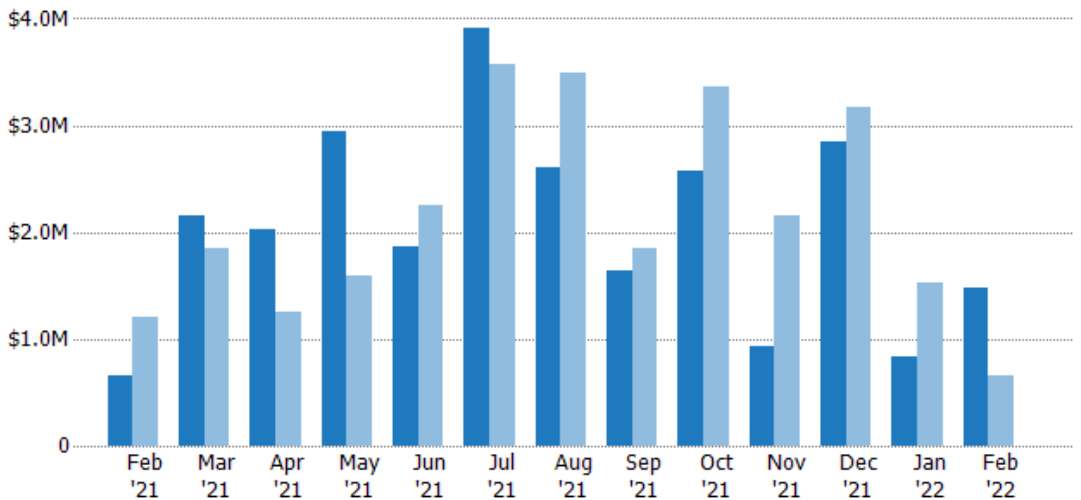
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$1.48M	122.7%
Feb '21	\$665K	-45%
Feb '20	\$1.21M	-31.9%



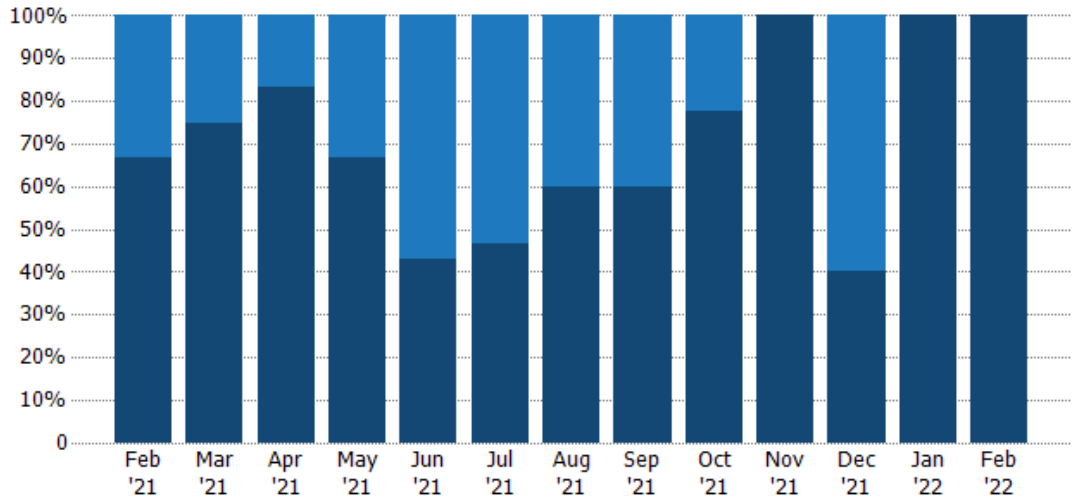
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$665K	\$2.16M	\$2.02M	\$2.94M	\$1.87M	\$3.91M	\$2.61M	\$1.63M	\$2.57M	\$932K	\$2.85M	\$830K	\$1.48M
Prior Year	\$1.21M	\$1.85M	\$1.25M	\$1.58M	\$2.26M	\$3.57M	\$3.49M	\$1.86M	\$3.36M	\$2.15M	\$3.17M	\$1.53M	\$665K
Percent Change from Prior Year	-45%	17%	62%	86%	-17%	10%	-25%	-12%	-23%	-57%	-10%	-46%	123%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



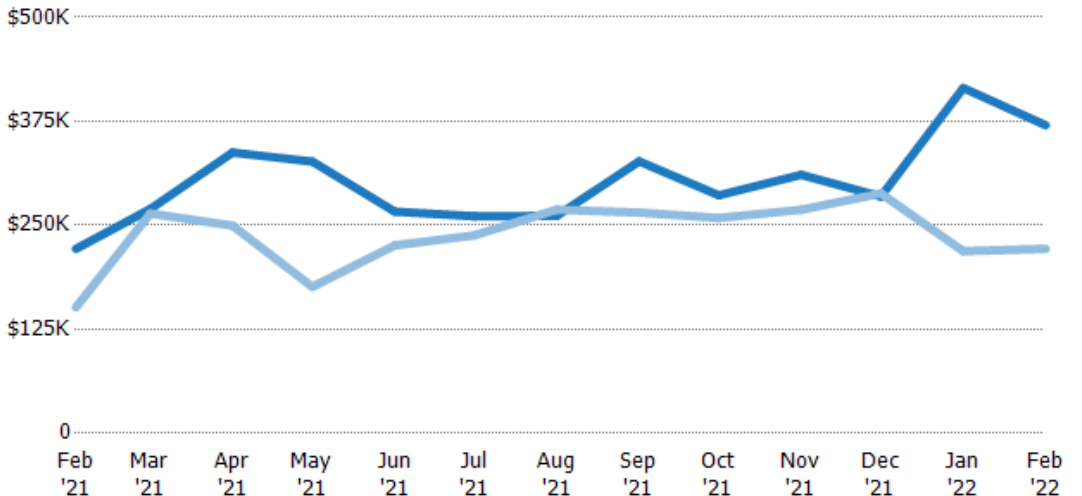
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Condo/Townhouse	33%	25%	17%	33%	57%	53%	40%	40%	22%	-	60%	-	-
Single Family Residence	67%	75%	83%	67%	43%	47%	60%	60%	78%	100%	40%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Feb '22	\$370K	67%
Feb '21	\$222K	46.6%
Feb '20	\$151K	81.5%

Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$222K	\$270K	\$337K	\$327K	\$266K	\$261K	\$261K	\$327K	\$286K	\$311K	\$285K	\$415K	\$370K
Prior Year	\$151K	\$264K	\$250K	\$176K	\$226K	\$238K	\$269K	\$265K	\$259K	\$269K	\$288K	\$219K	\$222K
Percent Change from Prior Year	47%	2%	35%	86%	18%	10%	-3%	23%	11%	16%	-1%	90%	67%

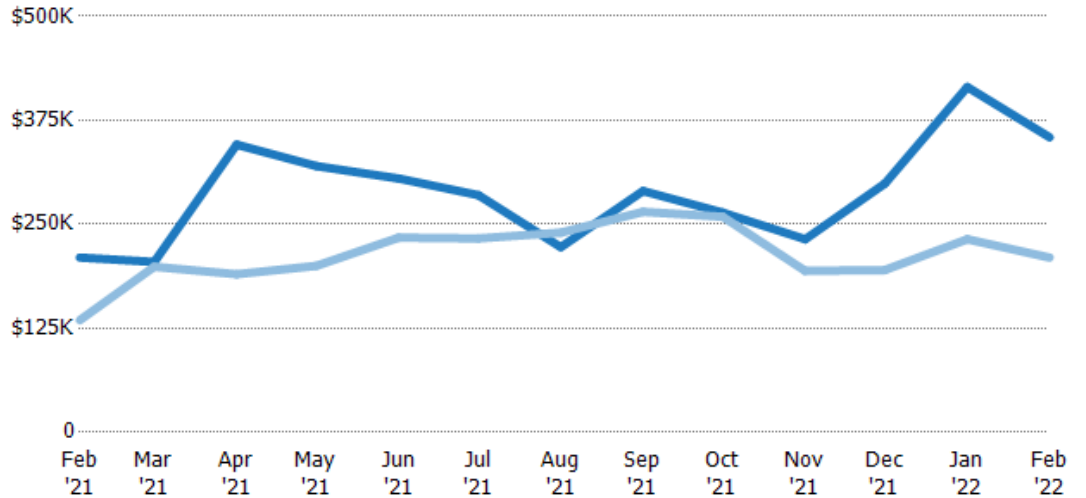
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$355K	68.8%
Feb '21	\$210K	55.8%
Feb '20	\$135K	33.6%



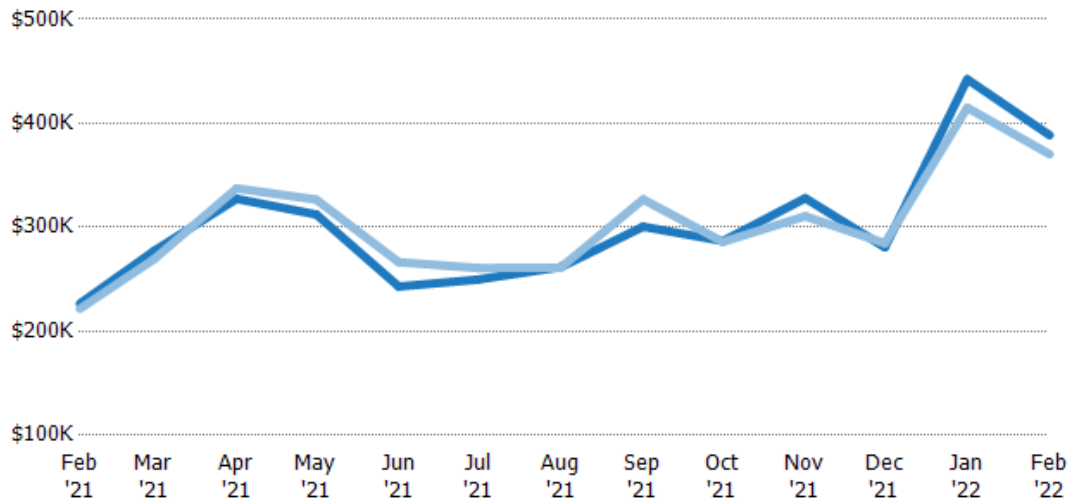
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$210K	\$205K	\$346K	\$320K	\$305K	\$285K	\$223K	\$290K	\$264K	\$232K	\$299K	\$415K	\$355K
Prior Year	\$135K	\$199K	\$190K	\$200K	\$234K	\$233K	\$240K	\$265K	\$259K	\$194K	\$195K	\$232K	\$210K
Percent Change from Prior Year	56%	3%	82%	60%	30%	22%	-7%	9%	2%	20%	53%	79%	69%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



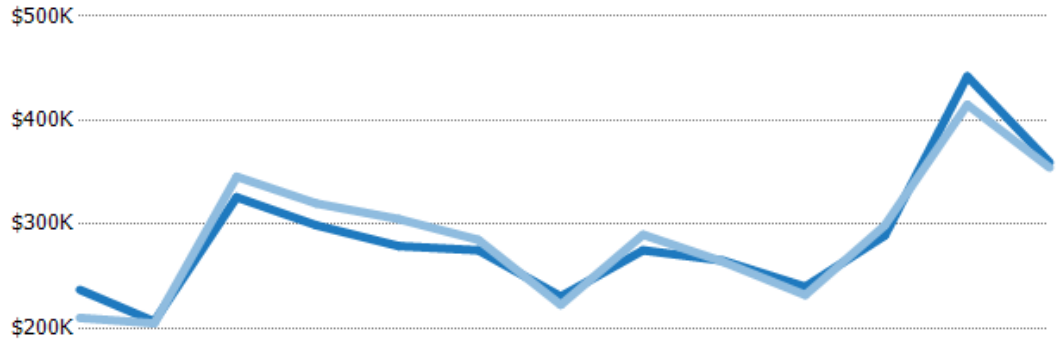
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg List Price	\$227K	\$277K	\$327K	\$312K	\$243K	\$250K	\$262K	\$301K	\$287K	\$328K	\$281K	\$442K	\$388K
Avg Sales Price	\$222K	\$270K	\$337K	\$327K	\$266K	\$261K	\$261K	\$327K	\$286K	\$311K	\$285K	\$415K	\$370K
Avg Sales Price as a % of Avg List Price	98%	97%	103%	105%	110%	104%	100%	109%	100%	95%	101%	94%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



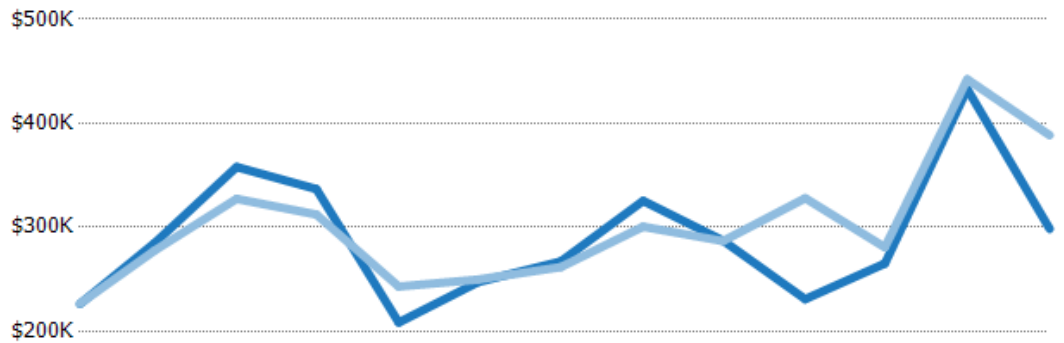
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$237K	\$206K	\$326K	\$299K	\$279K	\$275K	\$231K	\$275K	\$265K	\$240K	\$289K	\$442K	\$359K
Median Sales Price	\$210K	\$205K	\$346K	\$320K	\$305K	\$285K	\$223K	\$290K	\$264K	\$232K	\$299K	\$415K	\$355K
Med Sales Price as a % of Med List Price	89%	99%	106%	107%	109%	104%	97%	105%	100%	97%	103%	94%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



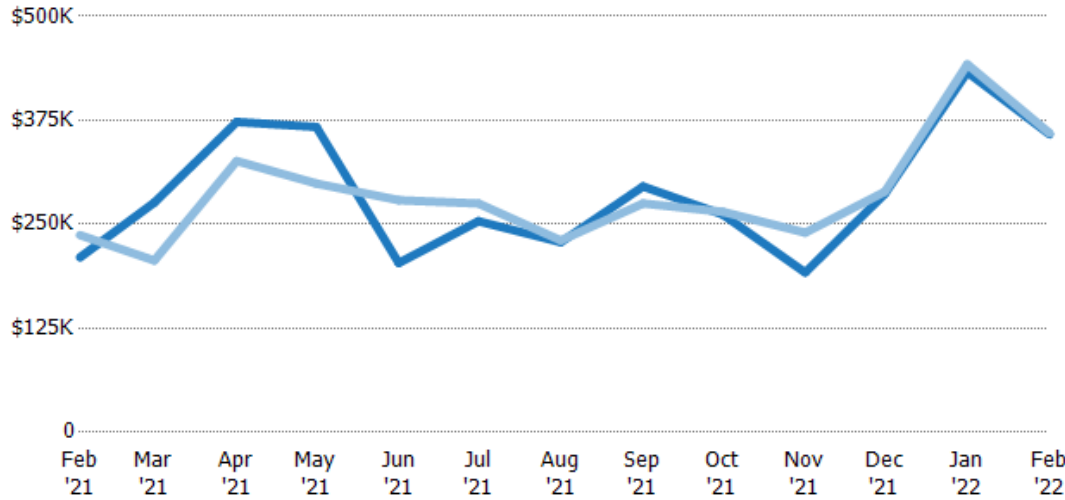
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$226K	\$285K	\$358K	\$337K	\$208K	\$247K	\$267K	\$325K	\$287K	\$231K	\$265K	\$433K	\$298K
Avg Sales Price	\$227K	\$277K	\$327K	\$312K	\$243K	\$250K	\$262K	\$301K	\$287K	\$328K	\$281K	\$442K	\$388K
Avg Sales Price as a % of Avg Est Value	100%	97%	91%	93%	117%	101%	98%	92%	100%	142%	106%	102%	130%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$210K	\$276K	\$373K	\$367K	\$203K	\$254K	\$228K	\$295K	\$262K	\$192K	\$287K	\$433K	\$358K
Median Sales Price	\$237K	\$206K	\$326K	\$299K	\$279K	\$275K	\$231K	\$275K	\$265K	\$240K	\$289K	\$442K	\$359K
Med Sales Price as a % of Med Est Value	113%	75%	87%	81%	137%	108%	101%	93%	101%	125%	101%	102%	100%