

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	4	-75%	90	115	-21.7%
New Listing Volume	\$279,000	\$1,005,300	-72.2%	\$27,851,800	\$30,884,400	-9.8%
Active Listing Count	2	10	-80%	N/A	N/A	
Active Listing Volume	\$3,125,000	\$3,160,300	-1.1%	N/A	N/A	
Average Listing Price	\$1,562,500	\$316,030	+394.4%	\$521,462	\$318,461	+63.7%
Median Listing Price	\$1,562,500	\$326,950	+377.9%	\$318,209	\$256,328	+24.1%
Median Days in RPR	222	165	+34.5%	68.07	96.21	-29.3%
Months of Inventory	0.2	0.9	-78%	0.3	2	-85.7%
Absorption Rate	500%	110%	+390%	350%	50%	+300%
Sales Activity Charts Metrics						
New Pending Sales Count	4	6	-33.3%	97	131	-26%
New Pending Sales Volume	\$1,041,000	\$1,538,400	-32.3%	\$29,772,300	\$33,166,800	-10.2%
Pending Sales Count	7	7	+/-	N/A	N/A	
Pending Sales Volume	\$2,074,900	\$1,927,800	+7.6%	N/A	N/A	
Closed Sales Count	2	7	-71.4%	93	118	-21.2%
Closed Sales Volume	\$830,000	\$1,531,900	-45.8%	\$26,223,848	\$28,358,250	-7.5%
Average Sales Price	\$415,000	\$218,843	+89.6%	\$281,977	\$240,324	+17.3%
Median Sales Price	\$415,000	\$232,000	+78.9%	\$274,823	\$219,425	+25.2%

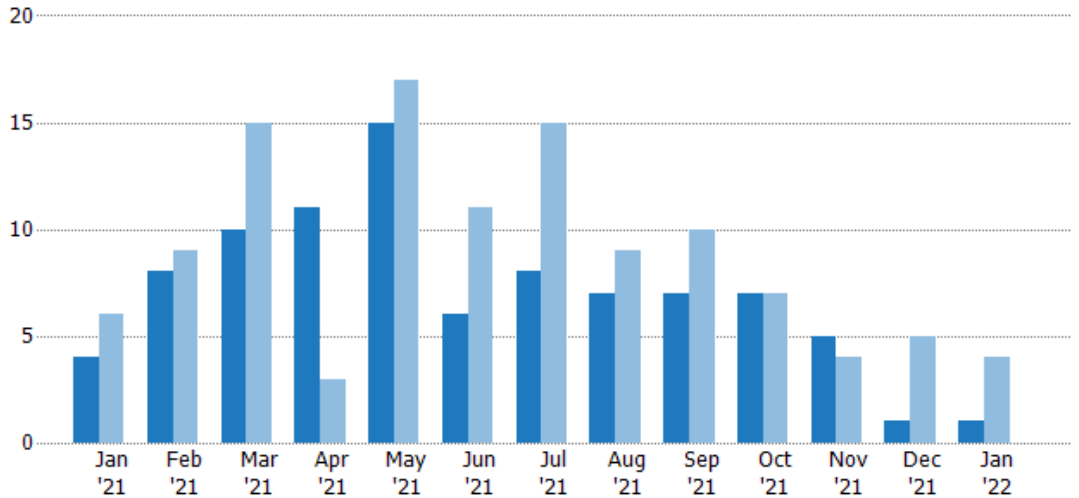
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	1	-75%
Jan '21	4	-33.3%
Jan '20	6	50%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	4	8	10	11	15	6	8	7	7	7	5	1	1
Prior Year	6	9	15	3	17	11	15	9	10	7	4	5	4
Percent Change from Prior Year	-33%	-11%	-33%	267%	-12%	-45%	-47%	-22%	-30%	0%	25%	-80%	-75%

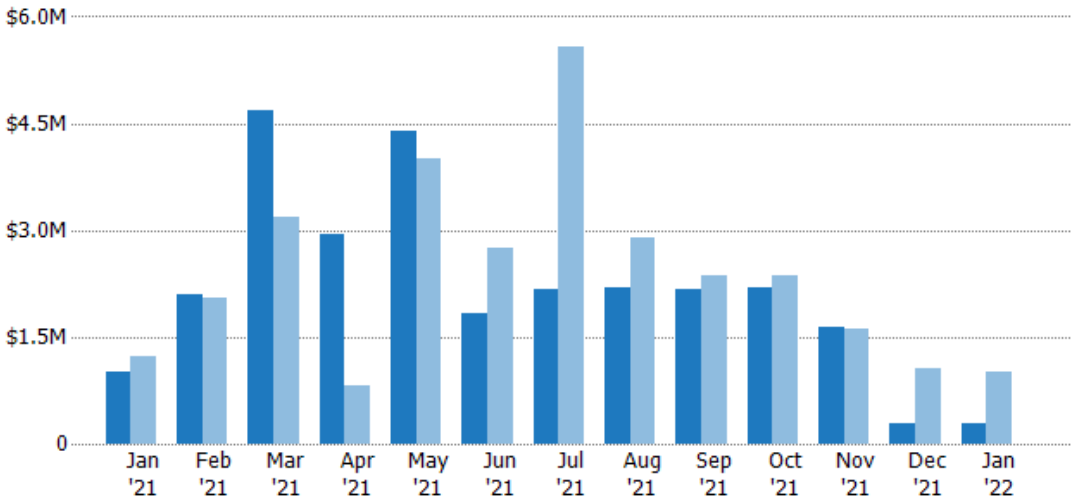
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$279K	-72.2%
Jan '21	\$1.01M	-18.8%
Jan '20	\$1.24M	94.2%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.01M	\$2.1M	\$4.68M	\$2.93M	\$4.39M	\$1.82M	\$2.17M	\$2.19M	\$2.17M	\$2.19M	\$1.65M	\$279K	\$279K
Prior Year	\$1.24M	\$2.05M	\$3.19M	\$814K	\$4M	\$2.74M	\$5.56M	\$2.88M	\$2.37M	\$2.35M	\$1.61M	\$1.06M	\$1.01M
Percent Change from Prior Year	-19%	2%	47%	261%	10%	-34%	-61%	-24%	-8%	-7%	2%	-74%	-72%

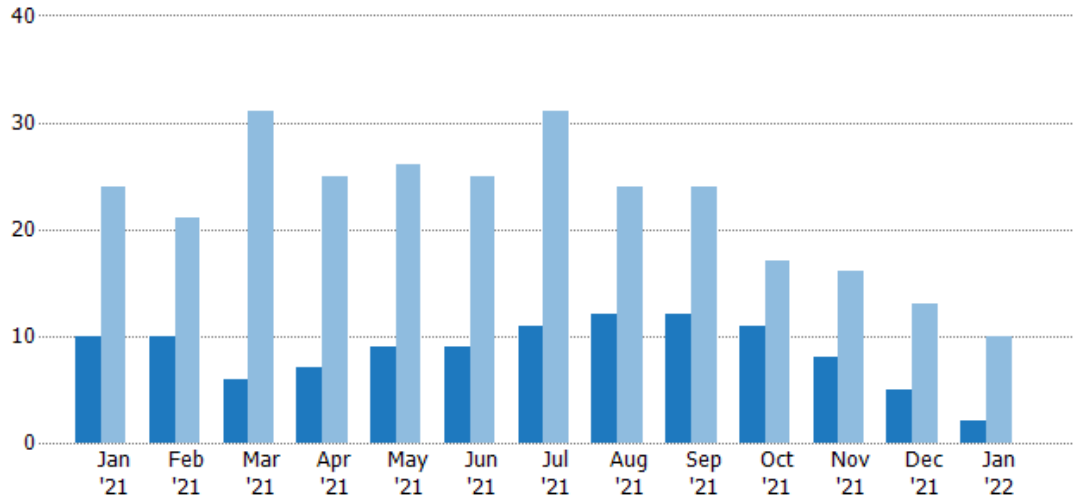
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	2	-80%
Jan '21	10	-58.3%
Jan '20	24	16.7%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	10	10	6	7	9	9	11	12	12	11	8	5	2
Prior Year	24	21	31	25	26	25	31	24	24	17	16	13	10
Percent Change from Prior Year	-58%	-52%	-81%	-72%	-65%	-64%	-65%	-50%	-50%	-35%	-50%	-62%	-80%

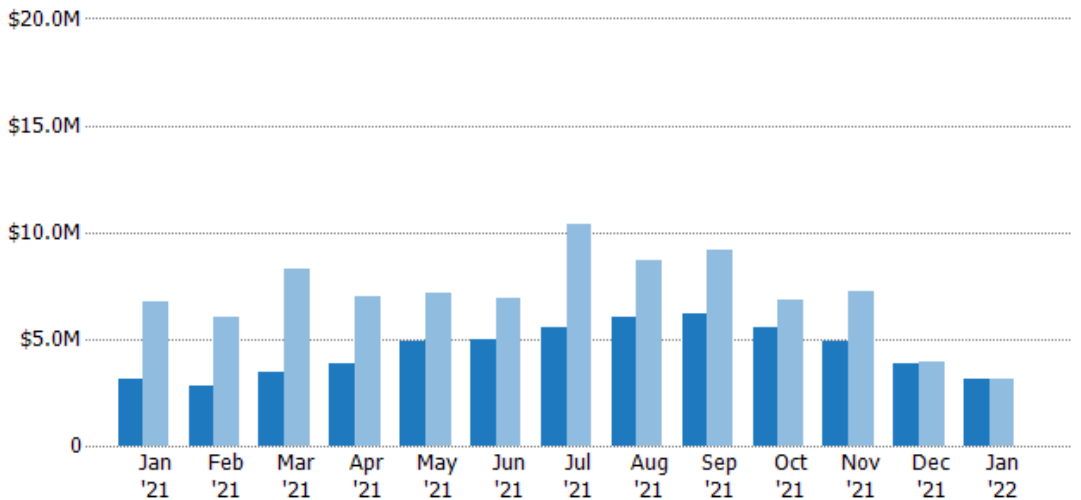
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$3.13M	-1.1%
Jan '21	\$3.16M	-53%
Jan '20	\$6.73M	4.7%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$3.16M	\$2.82M	\$3.48M	\$3.86M	\$4.92M	\$4.94M	\$5.55M	\$5.99M	\$6.22M	\$5.56M	\$4.91M	\$3.89M	\$3.13M
Prior Year	\$6.73M	\$6.06M	\$8.29M	\$6.97M	\$7.12M	\$6.9M	\$10.4M	\$8.66M	\$9.13M	\$6.82M	\$7.26M	\$3.92M	\$3.16M
Percent Change from Prior Year	-53%	-53%	-58%	-45%	-31%	-28%	-47%	-31%	-32%	-19%	-32%	-1%	-1%

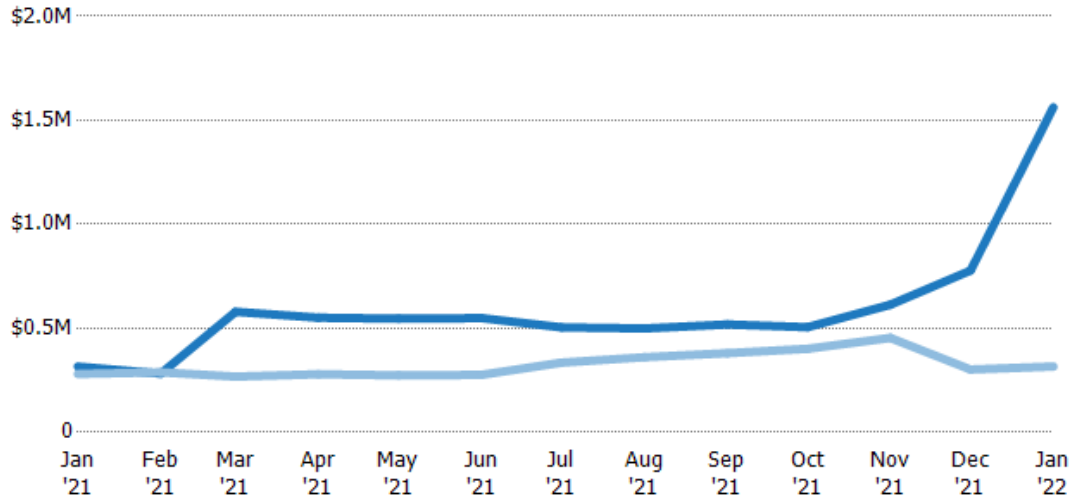
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$1.56M	394.4%
Jan '21	\$316K	12.7%
Jan '20	\$280K	-10.2%



Current Year	\$316K	\$282K	\$579K	\$551K	\$546K	\$549K	\$504K	\$499K	\$518K	\$505K	\$613K	\$777K	\$1.56M
Prior Year	\$280K	\$288K	\$267K	\$279K	\$274K	\$276K	\$335K	\$361K	\$380K	\$401K	\$454K	\$302K	\$316K
Percent Change from Prior Year	13%	-2%	117%	98%	99%	99%	51%	38%	36%	26%	35%	158%	394%

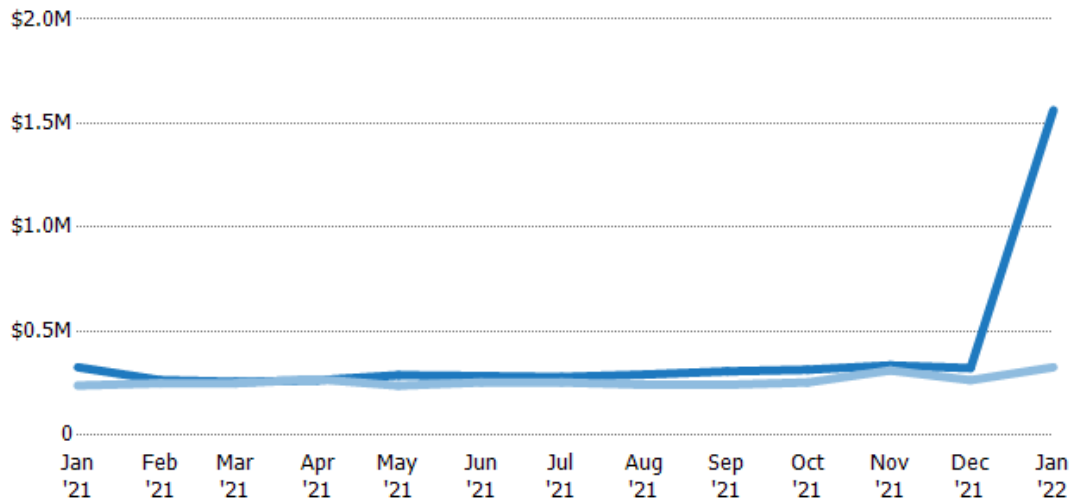
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$1.56M	377.9%
Jan '21	\$327K	36.5%
Jan '20	\$239K	2.1%



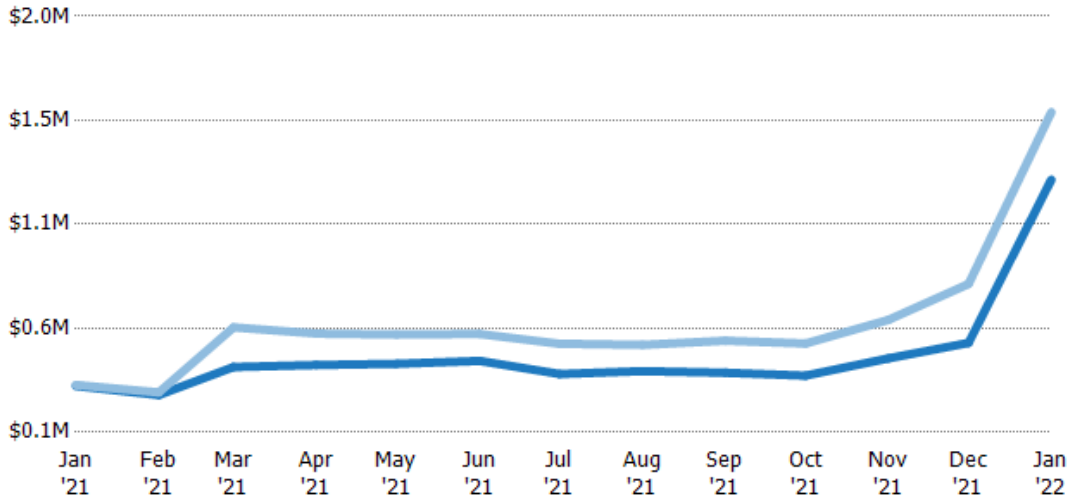
Current Year	\$327K	\$265K	\$257K	\$265K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K	\$336K	\$323K	\$1.56M
Prior Year	\$239K	\$250K	\$250K	\$269K	\$238K	\$254K	\$254K	\$243K	\$243K	\$254K	\$312K	\$265K	\$327K
Percent Change from Prior Year	37%	6%	3%	-1%	21%	12%	10%	20%	27%	24%	8%	22%	378%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



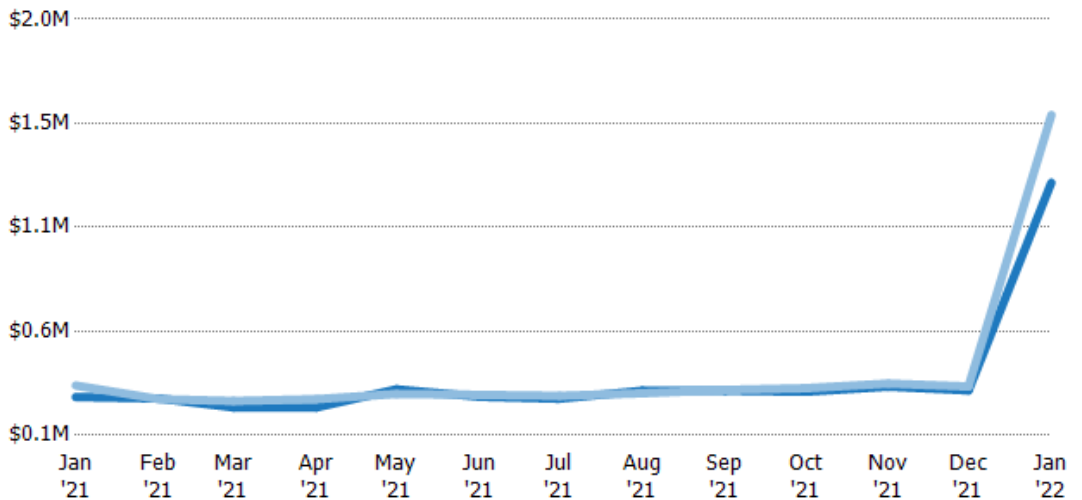
Avg Est Value	\$312K	\$270K	\$398K	\$407K	\$413K	\$426K	\$366K	\$379K	\$372K	\$359K	\$438K	\$508K	\$1.25M
Avg Listing Price	\$316K	\$282K	\$579K	\$551K	\$546K	\$549K	\$504K	\$499K	\$518K	\$505K	\$613K	\$777K	\$1.56M
Avg Listing Price as a % of Avg Est Value	101%	104%	146%	135%	132%	129%	138%	132%	139%	141%	140%	153%	125%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Median Est Value	\$275K	\$268K	\$227K	\$227K	\$310K	\$276K	\$267K	\$304K	\$304K	\$299K	\$322K	\$305K	\$1.25M
Median Listing Price	\$327K	\$265K	\$257K	\$265K	\$289K	\$285K	\$280K	\$292K	\$307K	\$315K	\$336K	\$323K	\$1.56M
Med Listing Price as a % of Med Est Value	119%	99%	113%	117%	93%	103%	105%	96%	101%	105%	104%	106%	125%

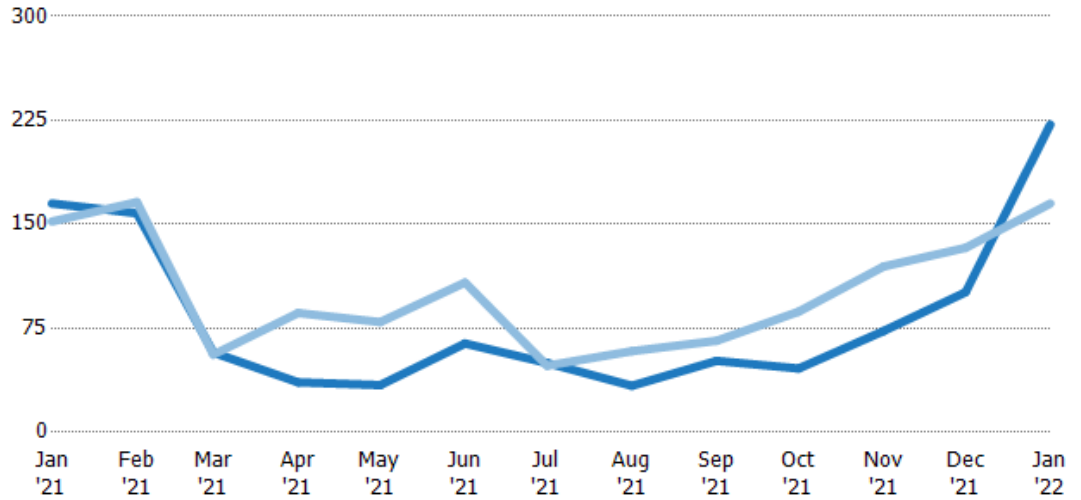
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jan '22	222	34.5%
Jan '21	165	8.6%
Jan '20	152	-16.8%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	165	158	57.5	36	34	64	50	33.5	51.5	46	73	101	222
Prior Year	152	166	56	86	79.5	108	48	58.5	66	87	120	133	165
Percent Change from Prior Year	9%	-5%	3%	-58%	-57%	-41%	4%	-43%	-22%	-47%	-39%	-24%	35%

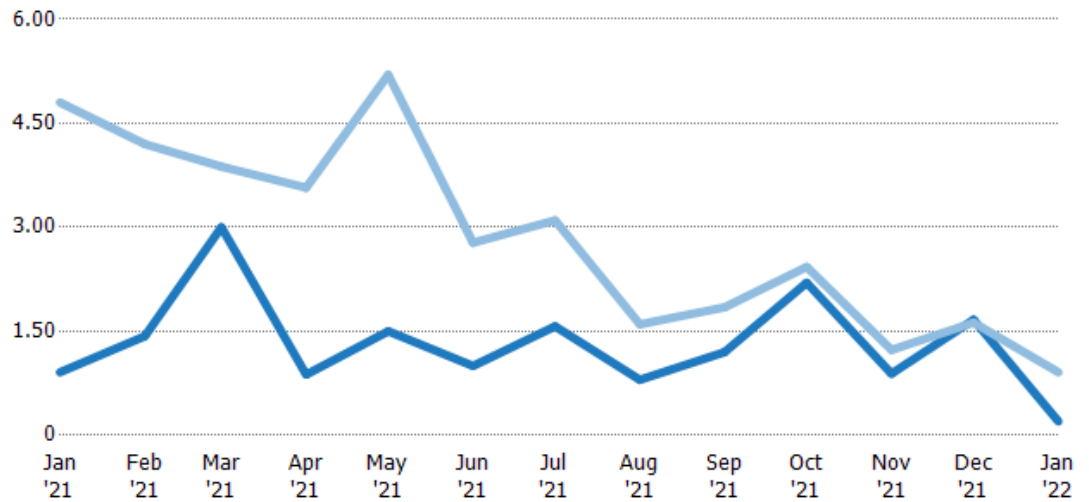
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jan '22	0	-78%
Jan '21	0	-81.1%
Jan '20	4.8	



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	0	1.43	3	0	1.5	1	1.57	0	1.2	2.2	0	1.67	0
Prior Year	4.8	4.2	3.88	3.57	5.2	2.78	3.1	1.6	1.85	2.43	1.23	1.63	0
Percent Change from Prior Year	-81%	-66%	-23%	-75%	-71%	-64%	-49%	-50%	-35%	-9%	-28%	3%	-78%

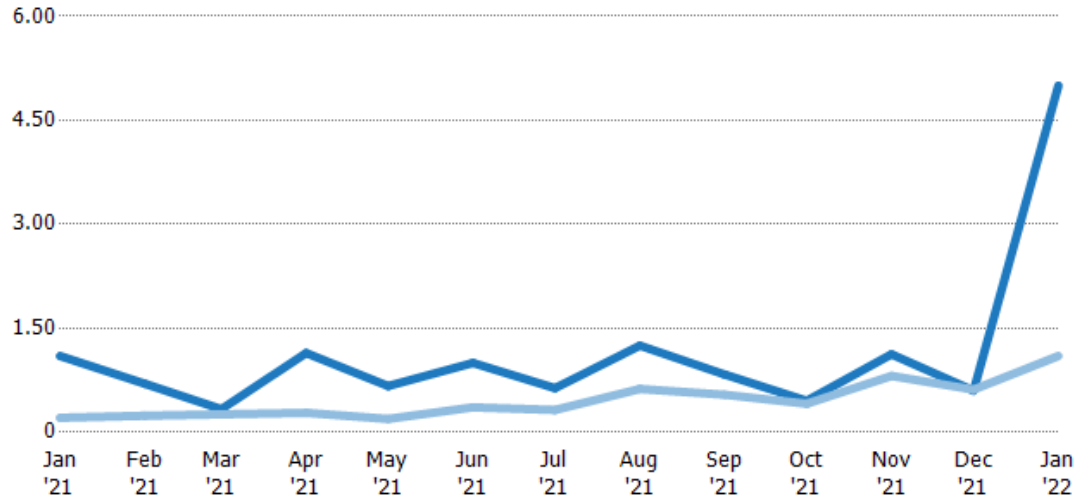
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jan '22	500%	-390%
Jan '21	110%	-89.2%
Jan '20	21%	



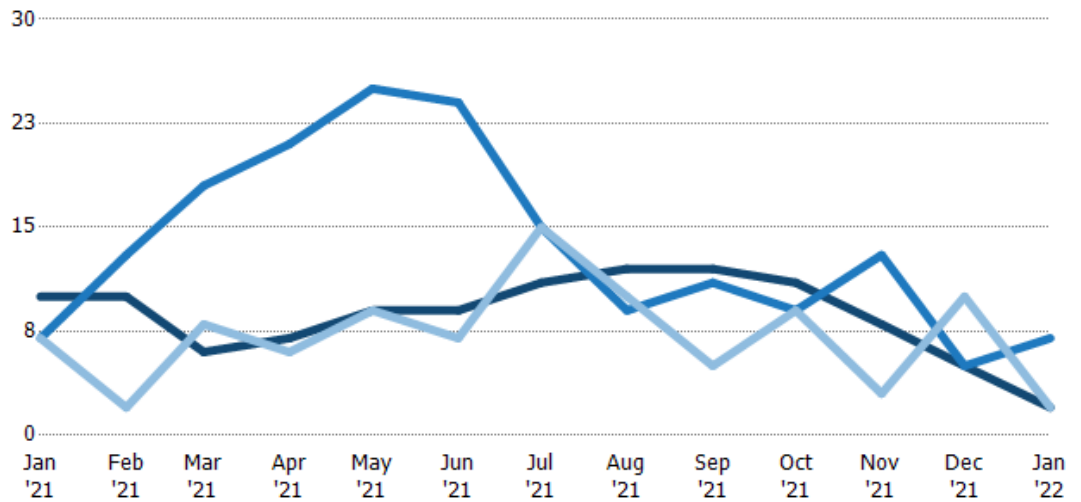
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	110%	70%	33%	114%	67%	100%	64%	125%	83%	45%	113%	60%	500%
Prior Year	21%	24%	26%	28%	19%	36%	32%	63%	54%	41%	81%	62%	110%
Change from Prior Year	-89%	-46%	-8%	-86%	-47%	-64%	-31%	-63%	-29%	-4%	-31%	2%	-390%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	10	10	6	7	9	9	11	12	12	11	8	5	2
Pending	7	13	18	21	25	24	15	9	11	9	13	5	7
Sold	7	2	8	6	9	7	15	10	5	9	3	10	2

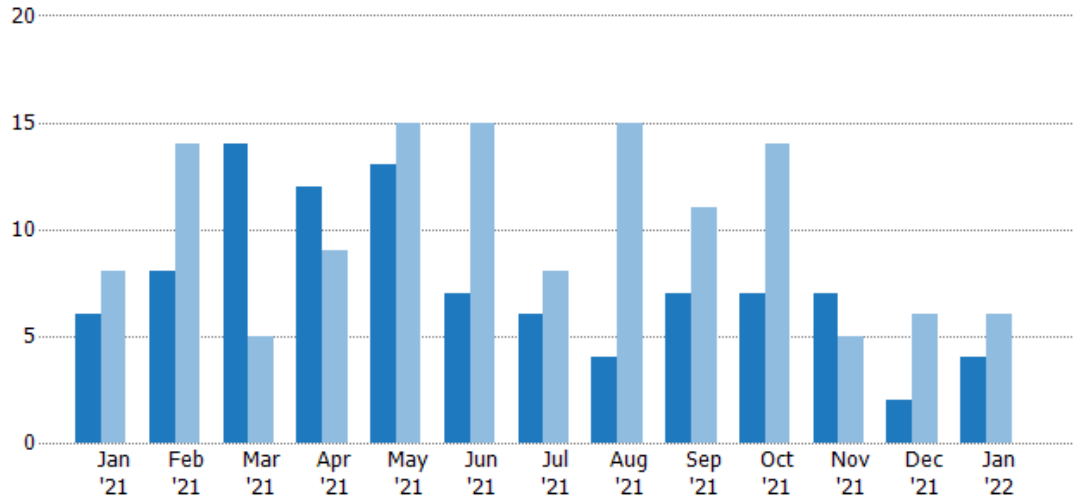
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	4	-33.3%
Jan '21	6	-25%
Jan '20	8	-50%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	6	8	14	12	13	7	6	4	7	7	7	2	4
Prior Year	8	14	5	9	15	15	8	15	11	14	5	6	6
Percent Change from Prior Year	-25%	-43%	180%	33%	-13%	-53%	-25%	-73%	-36%	-50%	40%	-67%	-33%

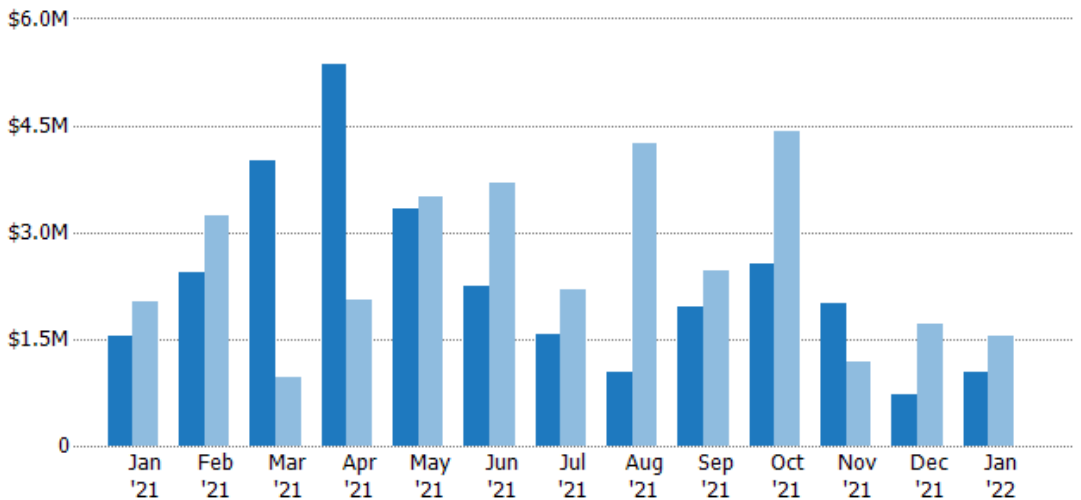
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$1.04M	-32.3%
Jan '21	\$1.54M	-23.8%
Jan '20	\$2.02M	-53.4%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.54M	\$2.43M	\$3.99M	\$5.36M	\$3.33M	\$2.25M	\$1.56M	\$1.04M	\$1.94M	\$2.56M	\$1.99M	\$719K	\$1.04M
Prior Year	\$2.02M	\$3.22M	\$952K	\$2.06M	\$3.5M	\$3.68M	\$2.21M	\$4.25M	\$2.45M	\$4.42M	\$1.17M	\$1.7M	\$1.54M
Percent Change from Prior Year	-24%	-24%	320%	160%	-5%	-39%	-29%	-75%	-21%	-42%	70%	-58%	-32%

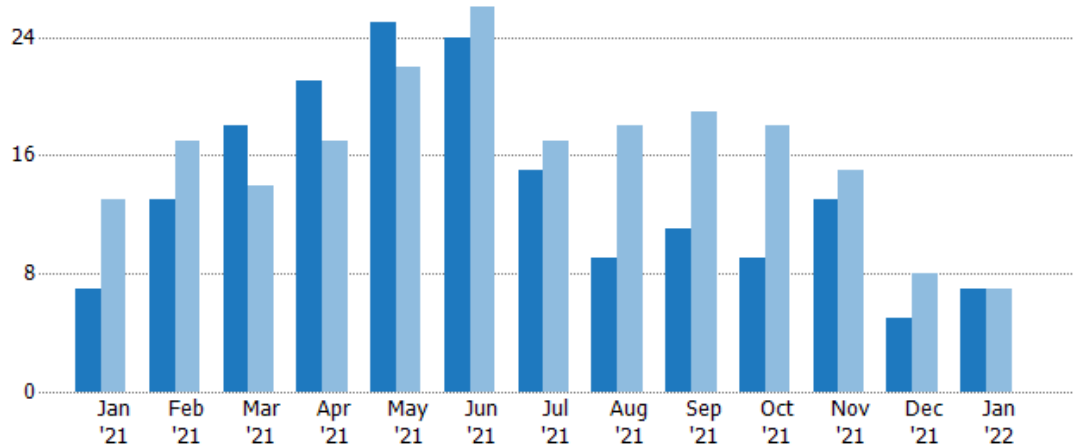
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	7	0%
Jan '21	7	-46.2%
Jan '20	13	-61.5%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	7	13	18	21	25	24	15	9	11	9	13	5	7
Prior Year	13	17	14	17	22	26	17	18	19	18	15	8	7
Percent Change from Prior Year	-46%	-24%	29%	24%	14%	-8%	-12%	-50%	-42%	-50%	-13%	-38%	0%

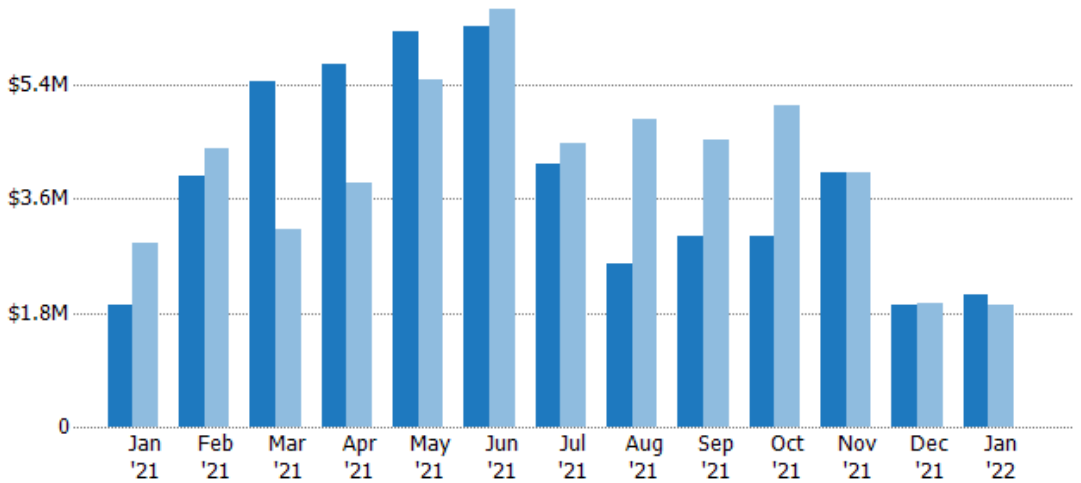
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$2.07M	7.6%
Jan '21	\$1.93M	-33.8%
Jan '20	\$2.91M	-52.9%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.93M	\$3.97M	\$5.46M	\$5.71M	\$6.24M	\$6.33M	\$4.15M	\$2.58M	\$3.02M	\$3M	\$4.01M	\$1.92M	\$2.07M
Prior Year	\$2.91M	\$4.38M	\$3.12M	\$3.85M	\$5.48M	\$6.6M	\$4.47M	\$4.86M	\$4.52M	\$5.07M	\$4M	\$1.96M	\$1.93M
Percent Change from Prior Year	-34%	-9%	75%	48%	14%	-4%	-7%	-47%	-33%	-41%	0%	-2%	8%

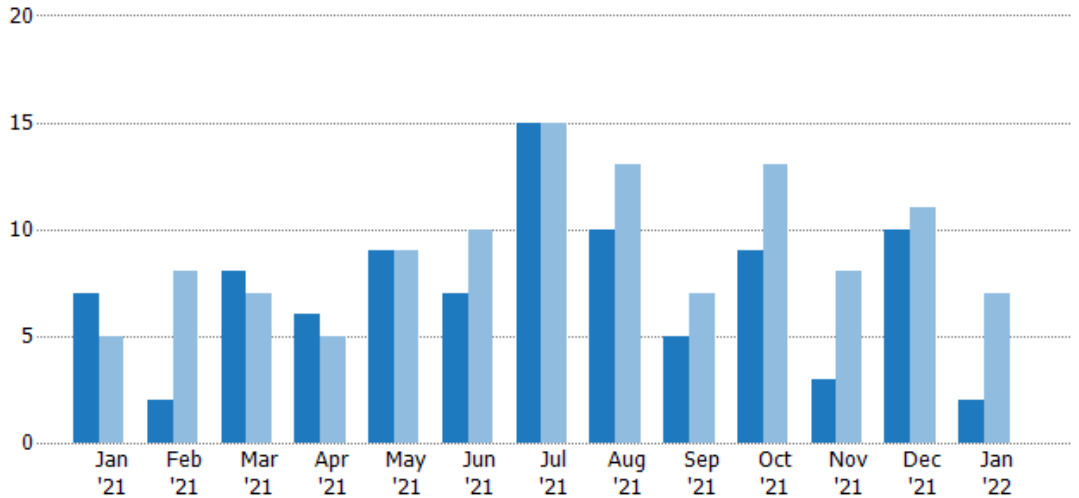
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	2	-71.4%
Jan '21	7	40%
Jan '20	5	-60%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	7	2	8	6	9	7	15	10	5	9	3	10	2
Prior Year	5	8	7	5	9	10	15	13	7	13	8	11	7
Percent Change from Prior Year	40%	-75%	14%	20%	0%	-30%	0%	-23%	-29%	-31%	-63%	-9%	-71%

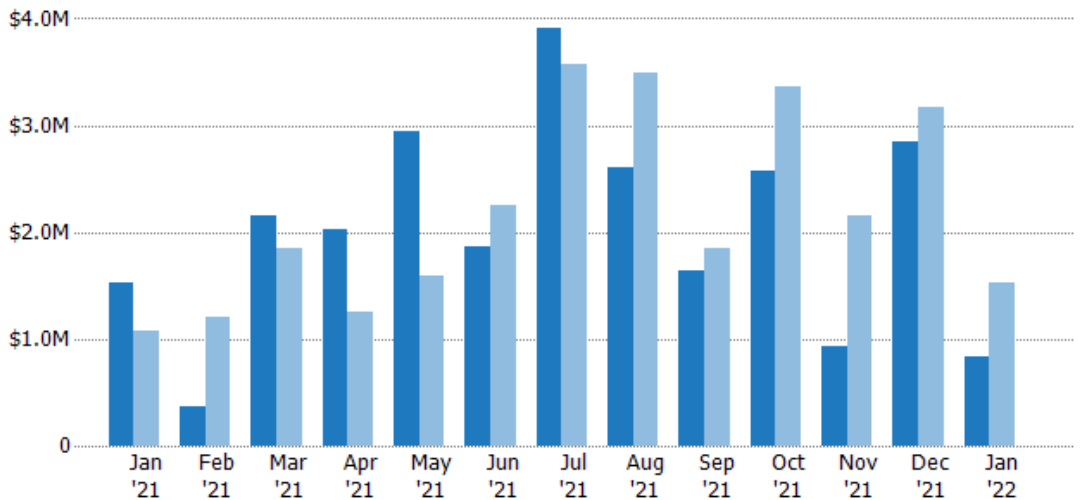
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$830K	-45.8%
Jan '21	\$1.53M	42.8%
Jan '20	\$1.07M	-74.4%



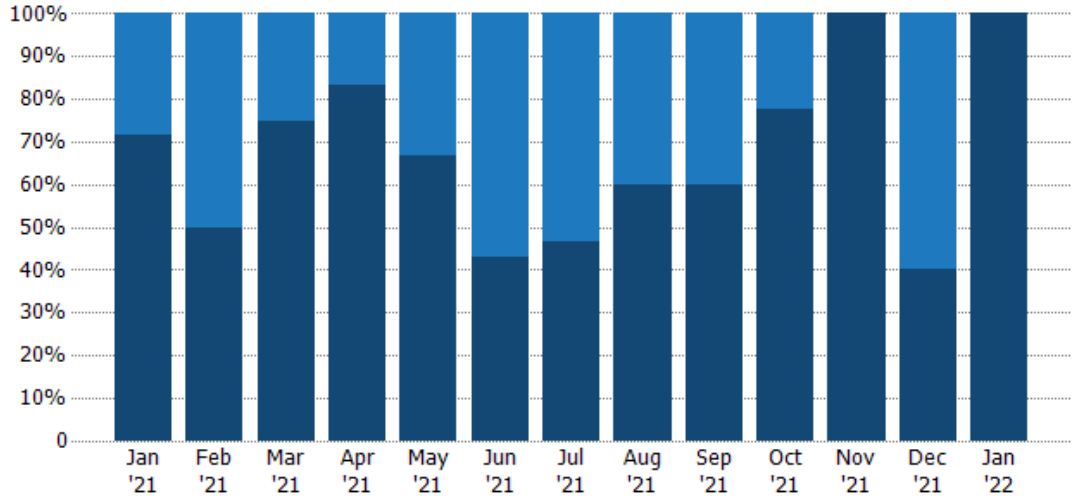
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.53M	\$365K	\$2.16M	\$2.02M	\$2.94M	\$1.87M	\$3.91M	\$2.61M	\$1.63M	\$2.57M	\$932K	\$2.85M	\$830K
Prior Year	\$1.07M	\$1.21M	\$1.85M	\$1.25M	\$1.58M	\$2.26M	\$3.57M	\$3.49M	\$1.86M	\$3.36M	\$2.15M	\$3.17M	\$1.53M
Percent Change from Prior Year	43%	-70%	17%	62%	86%	-17%	10%	-25%	-12%	-23%	-57%	-10%	-46%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



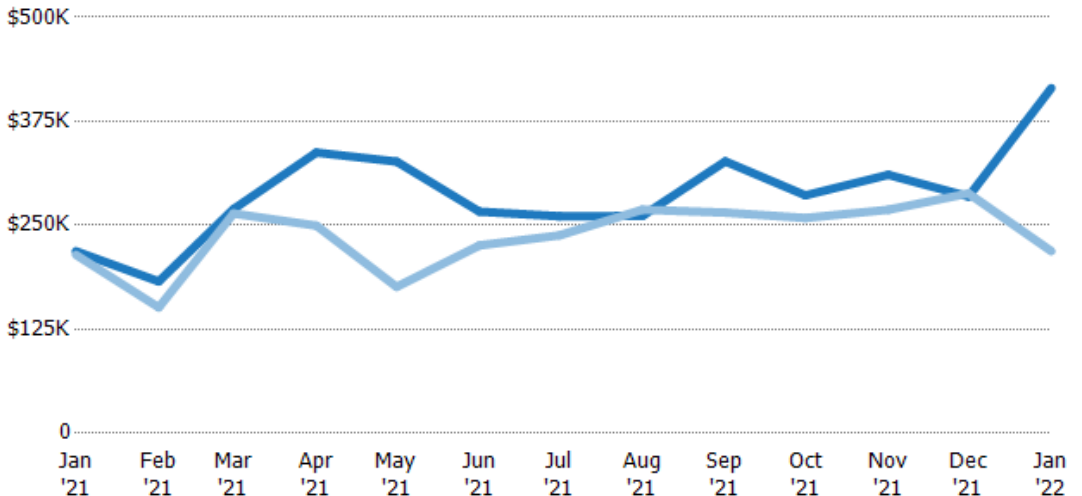
Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Condo/Townhouse	29%	50%	25%	17%	33%	57%	53%	40%	40%	22%	-	60%	-
Single Family Residence	71%	50%	75%	83%	67%	43%	47%	60%	60%	78%	100%	40%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Jan '22	\$415K	89.6%
Jan '21	\$219K	2%
Jan '20	\$215K	-36.1%

Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$219K	\$183K	\$270K	\$337K	\$327K	\$266K	\$261K	\$261K	\$327K	\$286K	\$311K	\$285K	\$415K
Prior Year	\$215K	\$151K	\$264K	\$250K	\$176K	\$226K	\$238K	\$269K	\$265K	\$259K	\$269K	\$288K	\$219K
Percent Change from Prior Year	2%	21%	2%	35%	86%	18%	10%	-3%	23%	11%	16%	-1%	90%

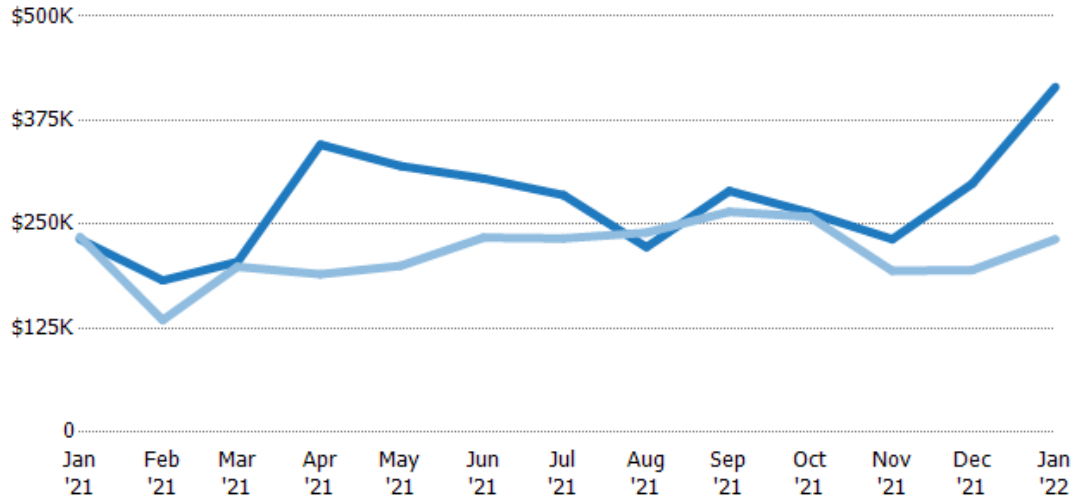
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$415K	78.9%
Jan '21	\$232K	-1.3%
Jan '20	\$235K	-41.6%



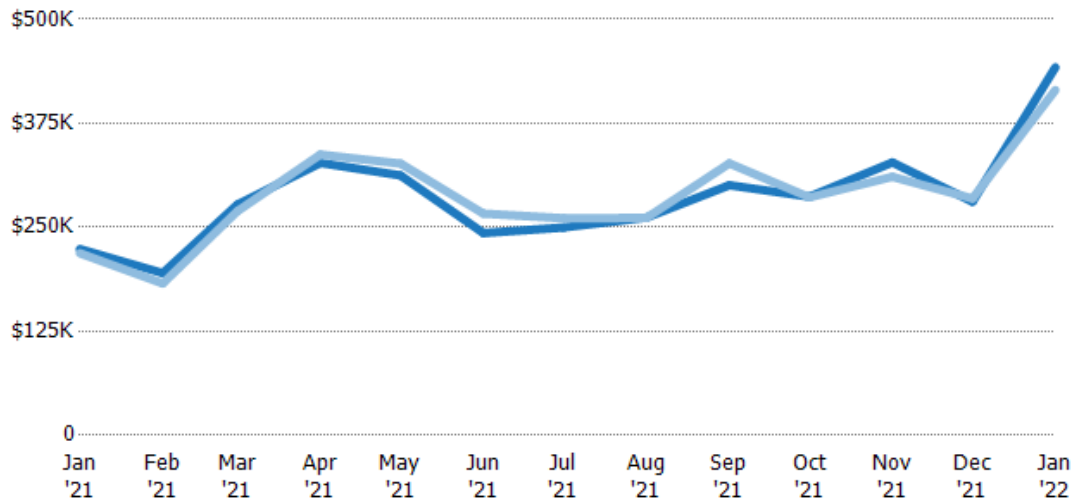
Current Year	\$232K	\$183K	\$205K	\$346K	\$320K	\$305K	\$285K	\$223K	\$290K	\$264K	\$232K	\$299K	\$415K
Prior Year	\$235K	\$135K	\$199K	\$190K	\$200K	\$234K	\$233K	\$240K	\$265K	\$259K	\$194K	\$195K	\$232K
Percent Change from Prior Year	-1%	35%	3%	82%	60%	30%	22%	-7%	9%	2%	20%	53%	79%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family



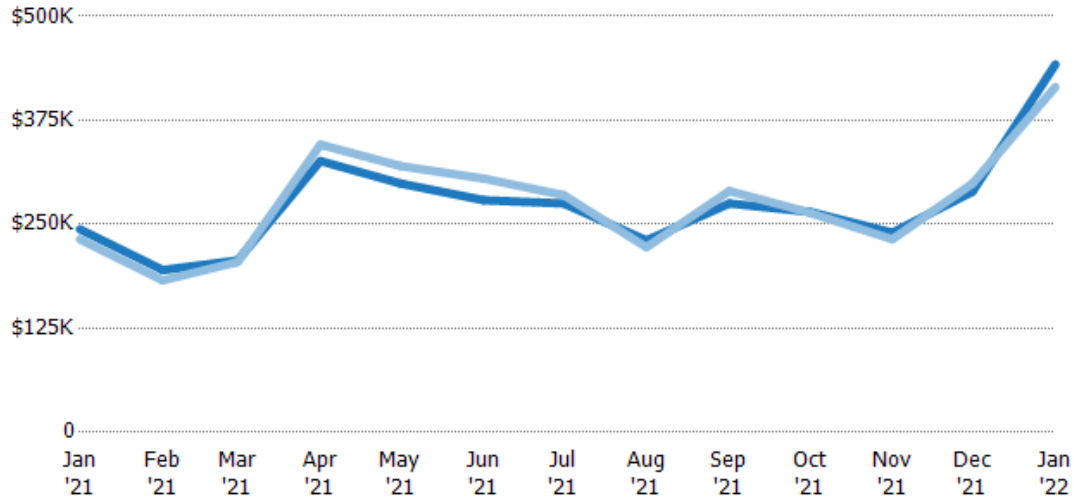
Avg List Price	\$224K	\$195K	\$277K	\$327K	\$312K	\$243K	\$250K	\$262K	\$301K	\$287K	\$328K	\$281K	\$442K
Avg Sales Price	\$219K	\$183K	\$270K	\$337K	\$327K	\$266K	\$261K	\$261K	\$327K	\$286K	\$311K	\$285K	\$415K
Avg Sales Price as a % of Avg List Price	98%	94%	97%	103%	105%	110%	104%	100%	109%	100%	95%	101%	94%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



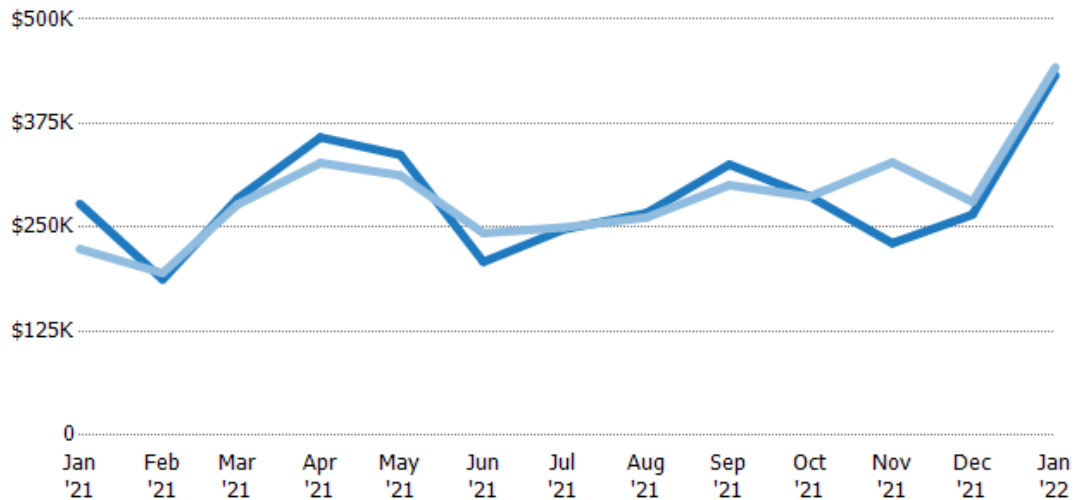
Median List Price	\$244K	\$195K	\$206K	\$326K	\$299K	\$279K	\$275K	\$231K	\$275K	\$265K	\$240K	\$289K	\$442K
Median Sales Price	\$232K	\$183K	\$205K	\$346K	\$320K	\$305K	\$285K	\$223K	\$290K	\$264K	\$232K	\$299K	\$415K
Med Sales Price as a % of Med List Price	95%	94%	99%	106%	107%	109%	104%	97%	105%	100%	97%	103%	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



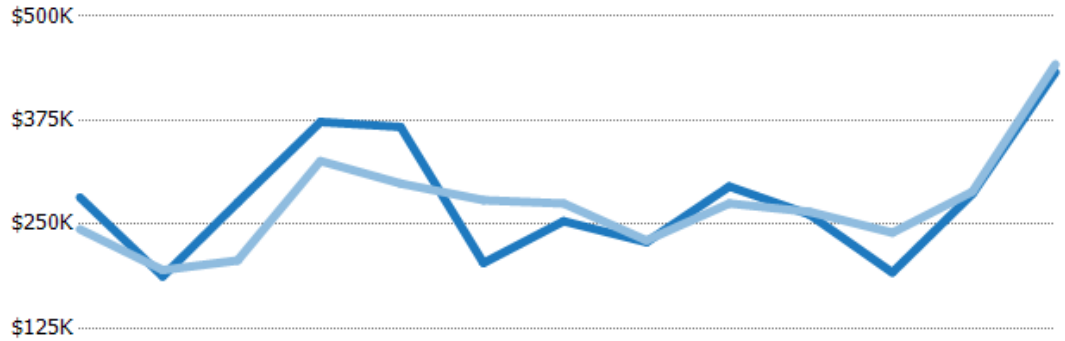
Avg Est Value	\$278K	\$187K	\$285K	\$358K	\$337K	\$208K	\$247K	\$267K	\$325K	\$287K	\$231K	\$265K	\$433K
Avg Sales Price	\$224K	\$195K	\$277K	\$327K	\$312K	\$243K	\$250K	\$262K	\$301K	\$287K	\$328K	\$281K	\$442K
Avg Sales Price as a % of Avg Est Value	80%	104%	97%	91%	93%	117%	101%	98%	92%	100%	142%	106%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$282K	\$187K	\$276K	\$373K	\$367K	\$203K	\$254K	\$228K	\$295K	\$262K	\$192K	\$287K	\$433K
Median Sales Price	\$244K	\$195K	\$206K	\$326K	\$299K	\$279K	\$275K	\$231K	\$275K	\$265K	\$240K	\$289K	\$442K
Med Sales Price as a % of Med Est Value	86%	104%	75%	87%	81%	137%	108%	101%	93%	101%	125%	101%	102%