

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

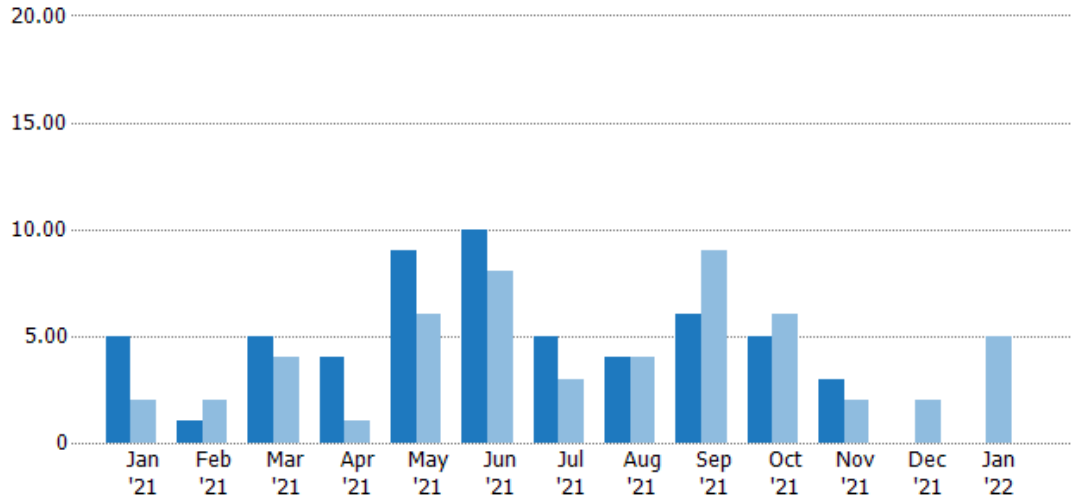
Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	–	5	–	57	54	+5.6%
New Listing Volume	–	\$1,327,500	–	\$22,686,700	\$19,551,300	+16%
Active Listing Count	2	9	-77.8%	N/A	N/A	
Active Listing Volume	\$909,900	\$4,319,500	-78.9%	N/A	N/A	
Average Listing Price	\$454,950	\$479,944	-5.2%	\$424,862	\$455,798	-6.8%
Median Listing Price	\$454,950	\$425,000	+7%	\$402,618	\$420,292	-4.2%
Median Days in RPR	229	104	+120.2%	104.58	76.41	+36.9%
Months of Inventory	0.7	3	-77.8%	1	2.3	-55.6%
Absorption Rate	150%	33.33%	+116.7%	100%	44.44%	+55.6%
Sales Activity Charts Metrics						
New Pending Sales Count	–	5	–	55	55	+–
New Pending Sales Volume	–	\$2,026,000	–	\$22,283,000	\$20,144,700	+10.6%
Pending Sales Count	2	3	-33.3%	N/A	N/A	
Pending Sales Volume	\$434,000	\$1,102,000	-60.6%	N/A	N/A	
Closed Sales Count	3	2	+50%	52	48	+8.3%
Closed Sales Volume	\$705,000	\$525,000	+34.3%	\$21,328,900	\$17,410,400	+22.5%
Average Sales Price	\$235,000	\$262,500	-10.5%	\$410,171	\$362,717	+13.1%
Median Sales Price	\$245,000	\$262,500	-6.7%	\$361,173	\$347,217	+4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



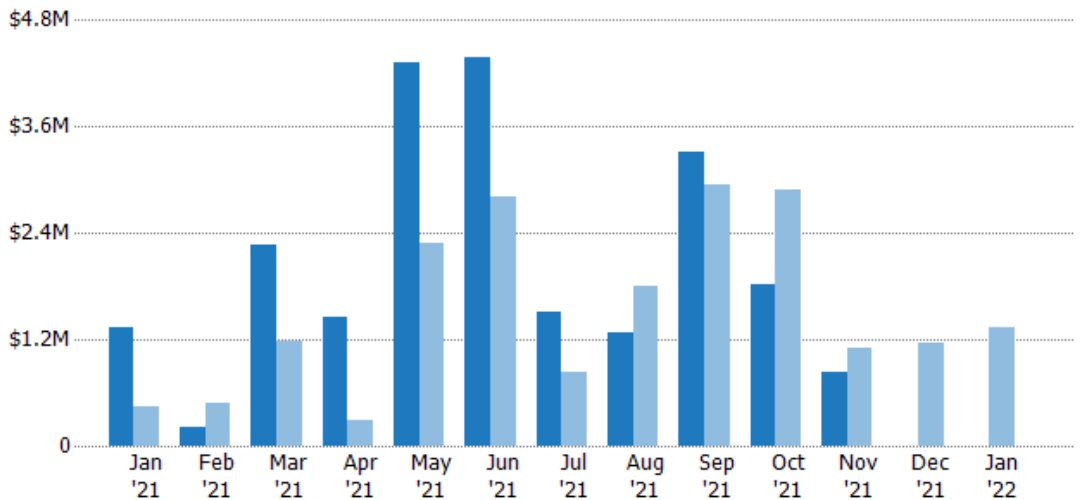
Current Year	5	1	5	4	9	10	5	4	6	5	3	-	-
Prior Year	2	2	4	1	6	8	3	4	9	6	2	2	5
Percent Change from Prior Year	150%	-50%	25%	300%	50%	25%	67%	0%	-33%	-17%	50%	-100%	-100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



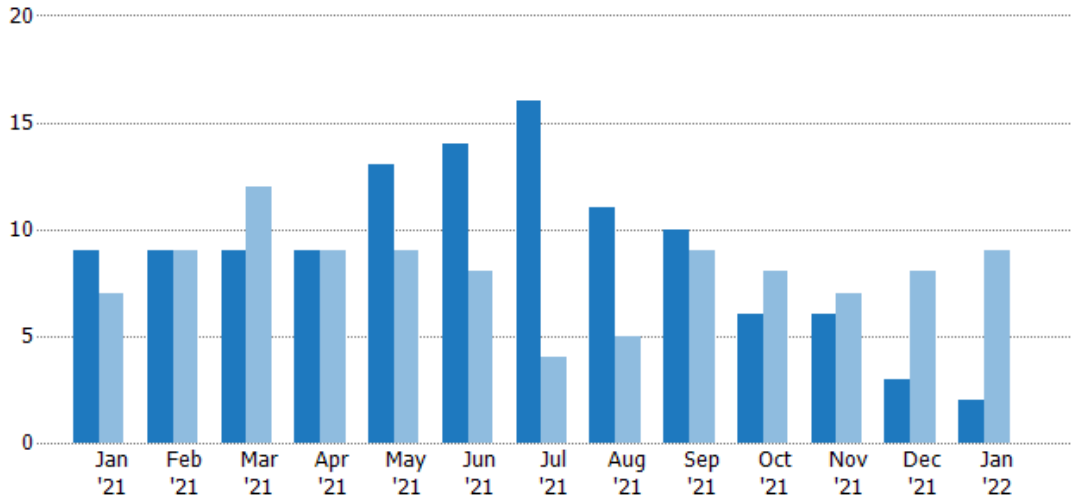
Current Year	\$1.33M	\$210K	\$2.27M	\$1.46M	\$4.32M	\$4.37M	\$1.5M	\$1.28M	\$3.31M	\$1.81M	\$825K	-	-
Prior Year	\$441K	\$488K	\$1.18M	\$295K	\$2.28M	\$2.82M	\$829K	\$1.8M	\$2.94M	\$2.89M	\$1.1M	\$1.17M	\$1.33M
Percent Change from Prior Year	201%	-57%	92%	394%	89%	55%	81%	-29%	13%	-37%	-25%	-100%	-100%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



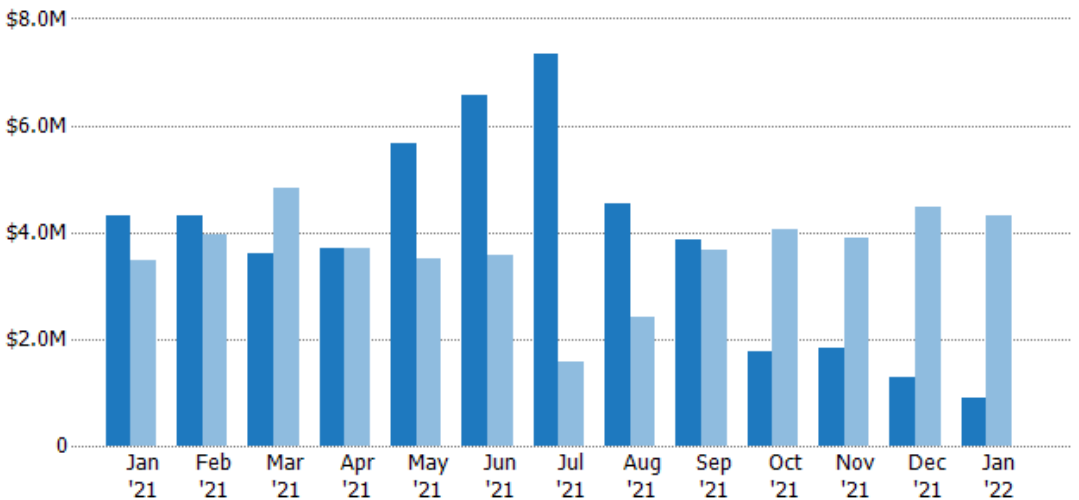
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	9	9	9	9	13	14	16	11	10	6	6	3	2
Prior Year	7	9	12	9	9	8	4	5	9	8	7	8	9
Percent Change from Prior Year	29%	0%	-25%	0%	44%	75%	300%	120%	11%	-25%	-14%	-63%	-78%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$4.32M	\$4.32M	\$3.61M	\$3.71M	\$5.67M	\$6.56M	\$7.32M	\$4.53M	\$3.85M	\$1.78M	\$1.82M	\$1.3M	\$910K
Prior Year	\$3.48M	\$3.97M	\$4.82M	\$3.71M	\$3.49M	\$3.57M	\$1.56M	\$2.4M	\$3.66M	\$4.06M	\$3.88M	\$4.48M	\$4.32M
Percent Change from Prior Year	24%	9%	-25%	0%	62%	84%	369%	89%	5%	-56%	-53%	-71%	-79%

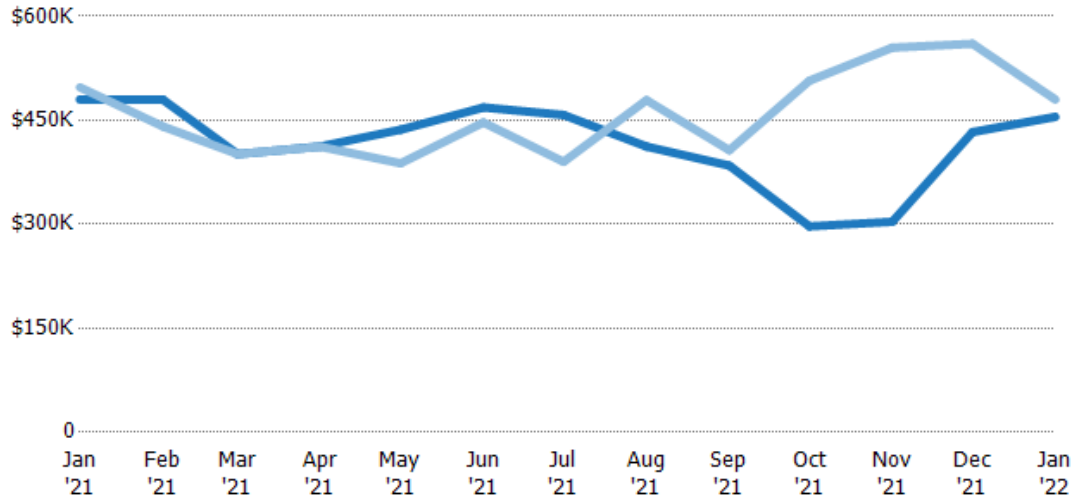
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$455K	-5.2%
Jan '21	\$480K	-3.5%
Jan '20	\$498K	-26.7%



Current Year	\$480K	\$480K	\$401K	\$412K	\$436K	\$469K	\$458K	\$412K	\$385K	\$297K	\$304K	\$433K	\$455K
Prior Year	\$498K	\$441K	\$401K	\$412K	\$388K	\$447K	\$390K	\$479K	\$407K	\$507K	\$555K	\$560K	\$480K
Percent Change from Prior Year	-4%	9%	0%	0%	12%	5%	17%	-14%	-5%	-41%	-45%	-23%	-5%

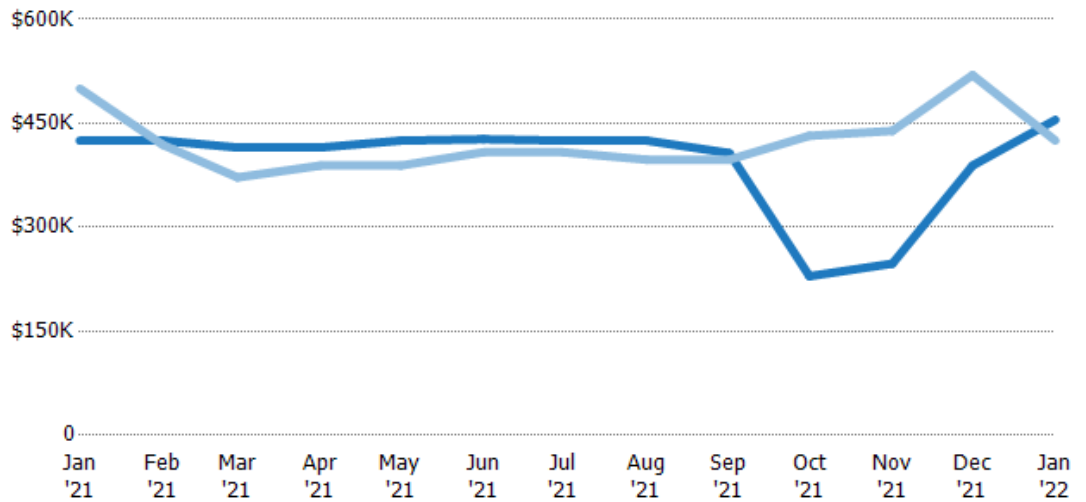
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$455K	7%
Jan '21	\$425K	-15%
Jan '20	\$500K	-30%



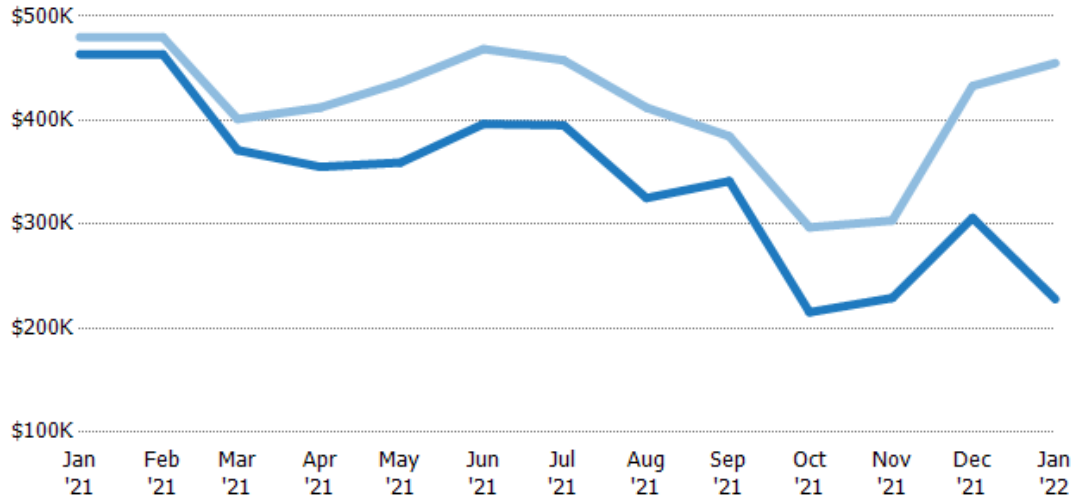
Current Year	\$425K	\$425K	\$415K	\$415K	\$425K	\$427K	\$425K	\$425K	\$407K	\$229K	\$247K	\$389K	\$455K
Prior Year	\$500K	\$419K	\$372K	\$389K	\$389K	\$408K	\$408K	\$398K	\$398K	\$432K	\$439K	\$520K	\$425K
Percent Change from Prior Year	-15%	1%	12%	7%	9%	5%	4%	7%	2%	-47%	-44%	-25%	7%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

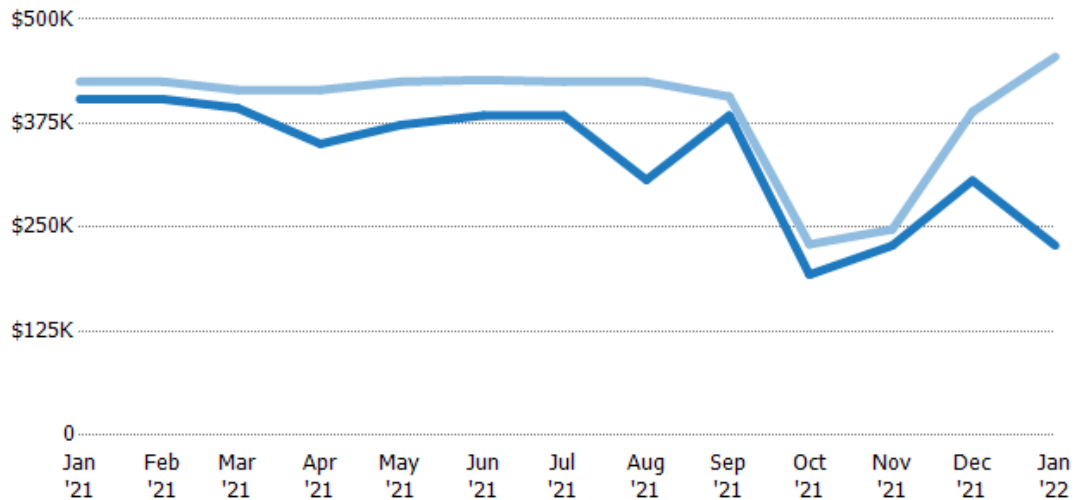


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

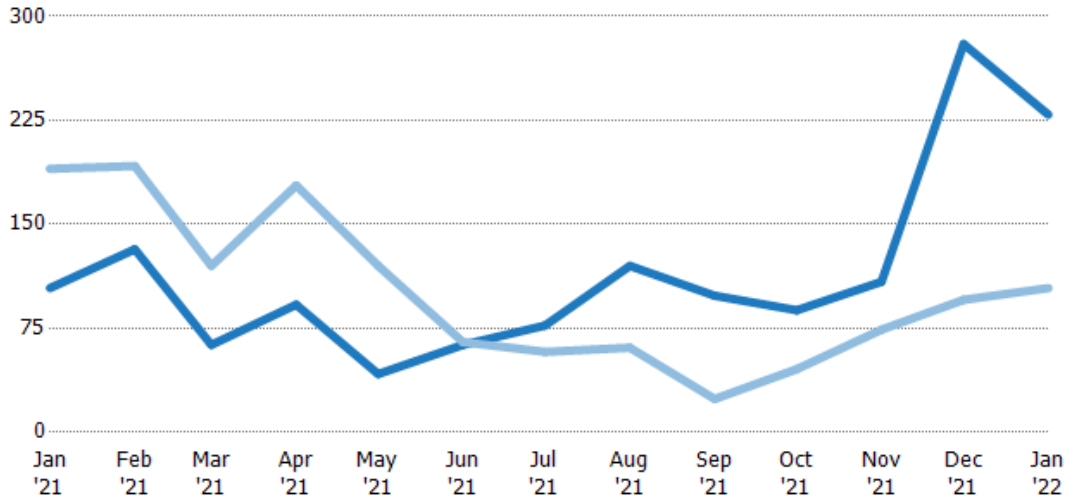


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



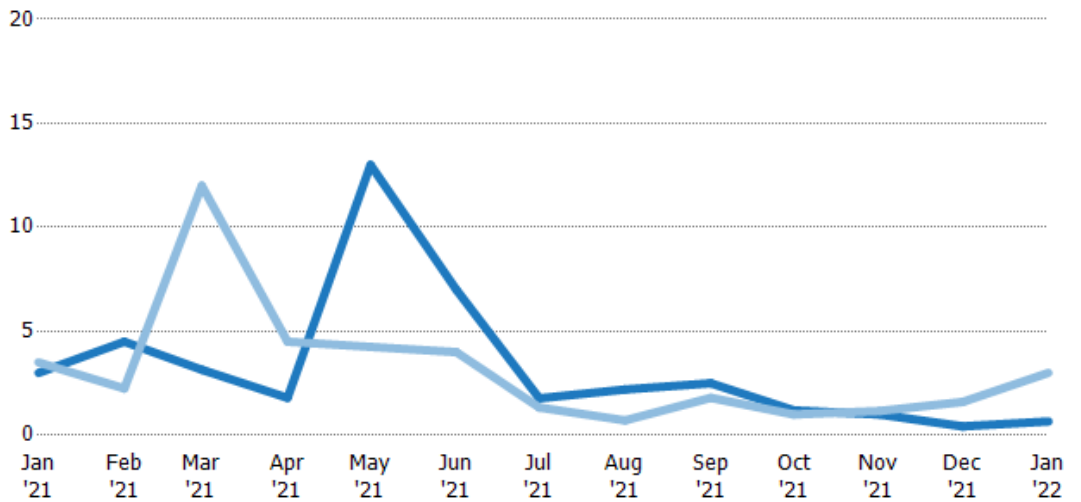
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	104	132	63	92	42	63	77	120	98.5	88	109	280	229
Prior Year	190	192	120	178	120	65	58	61	24	45.5	74	95.5	104
Percent Change from Prior Year	-45%	-31%	-48%	-48%	-65%	-3%	33%	97%	310%	93%	47%	193%	120%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



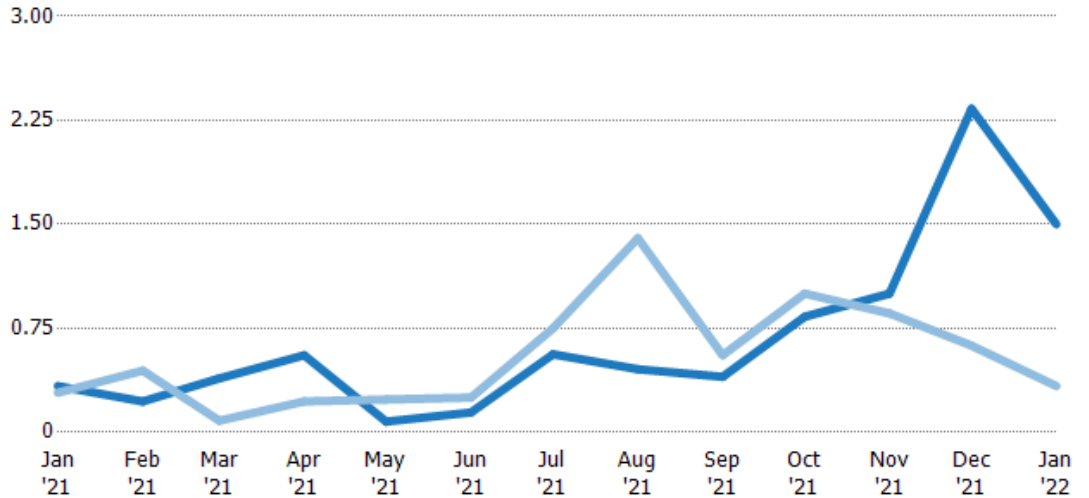
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	3	4.5	3.15	1.8	13	7	1.78	2.2	2.5	1.2	1	0	0
Prior Year	3.5	2.25	12	4.5	4.25	4	1.33	0	1.8	1	1.17	1.6	3
Percent Change from Prior Year	-14%	100%	-100%	-60%	100%	75%	33%	208%	39%	20%	-14%	-73%	-78%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



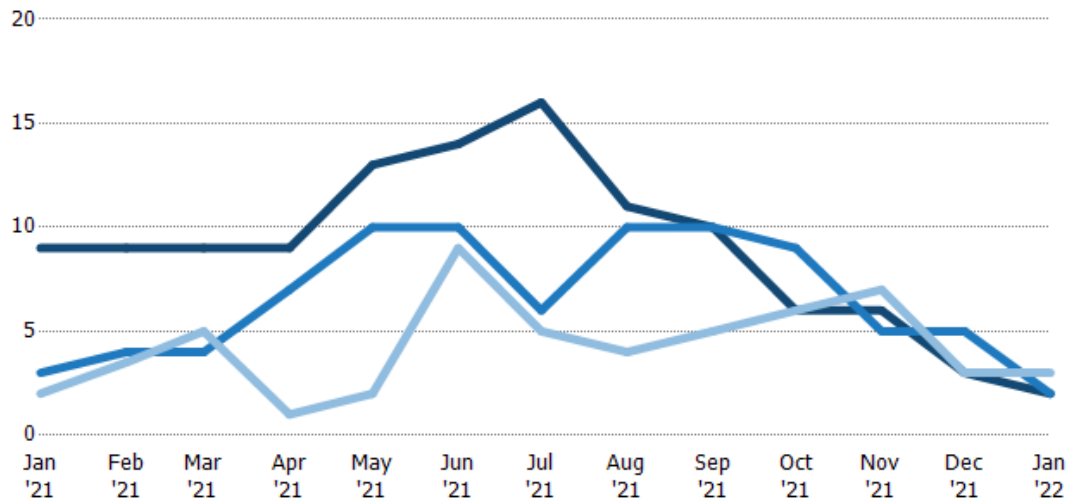
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	33%	22%	39%	56%	8%	14%	56%	45%	40%	83%	100%	233%	150%
Prior Year	29%	44%	8%	22%	24%	25%	75%	140%	56%	100%	86%	63%	33%
Change from Prior Year	-5%	22%	8%	-33%	-8%	11%	19%	95%	16%	17%	-14%	-171%	-117%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



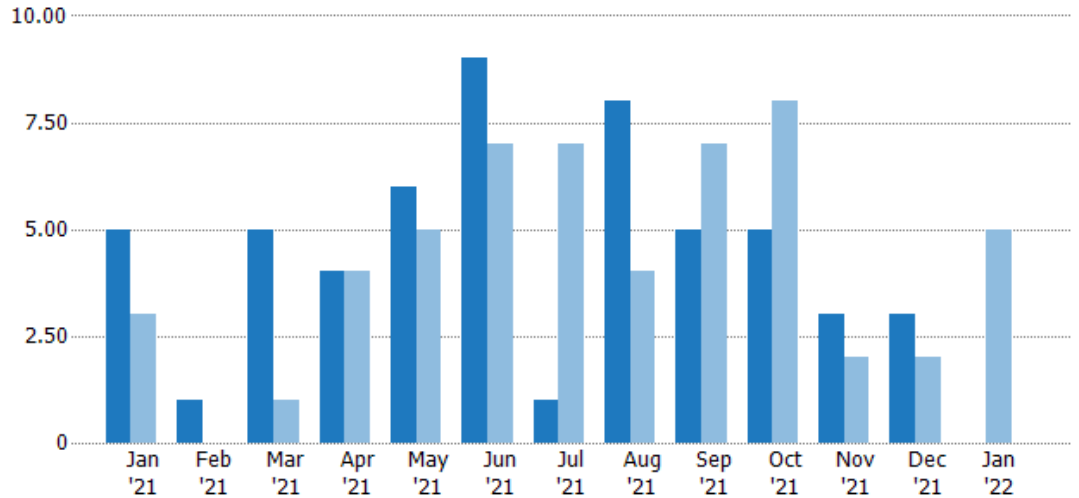
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	9	9	9	9	13	14	16	11	10	6	6	3	2
Pending	3	4	4	7	10	10	6	10	10	9	5	5	2
Sold	2	3.5	5	1	2	9	5	4	5	6	7	3	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



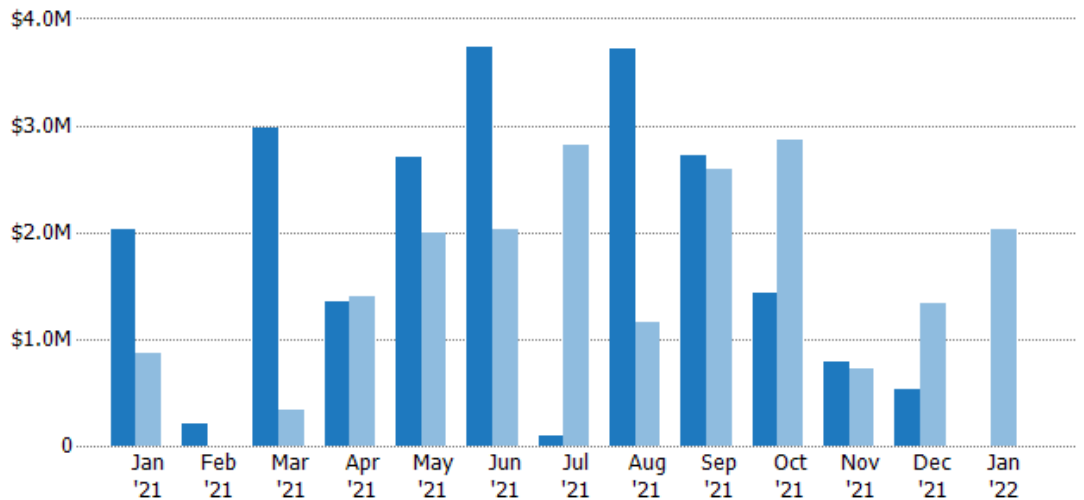
Current Year	5	1	5	4	6	9	1	8	5	5	3	3	-
Prior Year	3	-	1	4	5	7	7	4	7	8	2	2	5
Percent Change from Prior Year	67%	100%	400%	0%	20%	29%	-86%	100%	-29%	-38%	50%	50%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



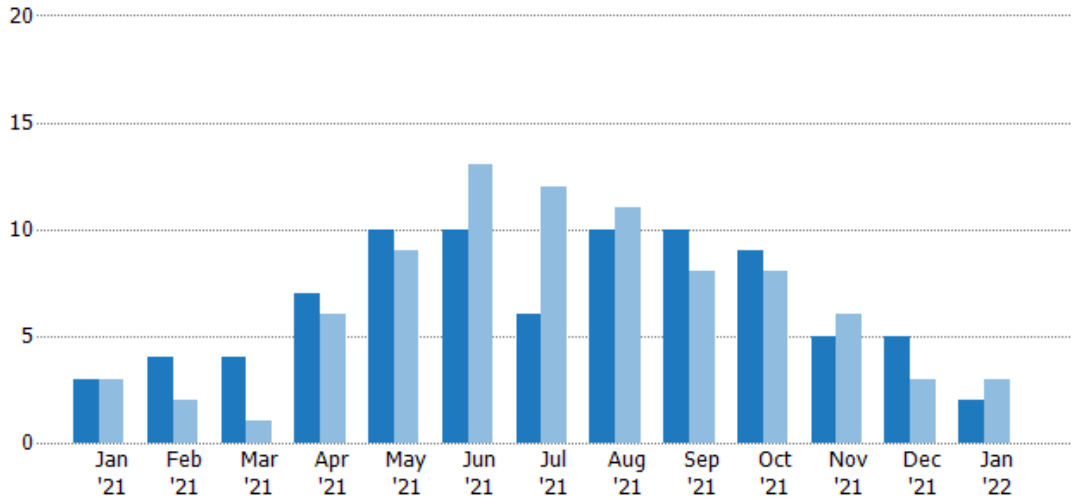
Current Year	\$2.03M	\$210K	\$2.98M	\$1.36M	\$2.7M	\$3.74M	\$99K	\$3.72M	\$2.71M	\$1.43M	\$785K	\$523K	-
Prior Year	\$866K	-	\$340K	\$1.4M	\$1.99M	\$2.02M	\$2.82M	\$1.16M	\$2.59M	\$2.86M	\$720K	\$1.34M	\$2.03M
Percent Change from Prior Year	134%	100%	776%	-3%	36%	85%	-96%	220%	5%	-50%	9%	-61%	-100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



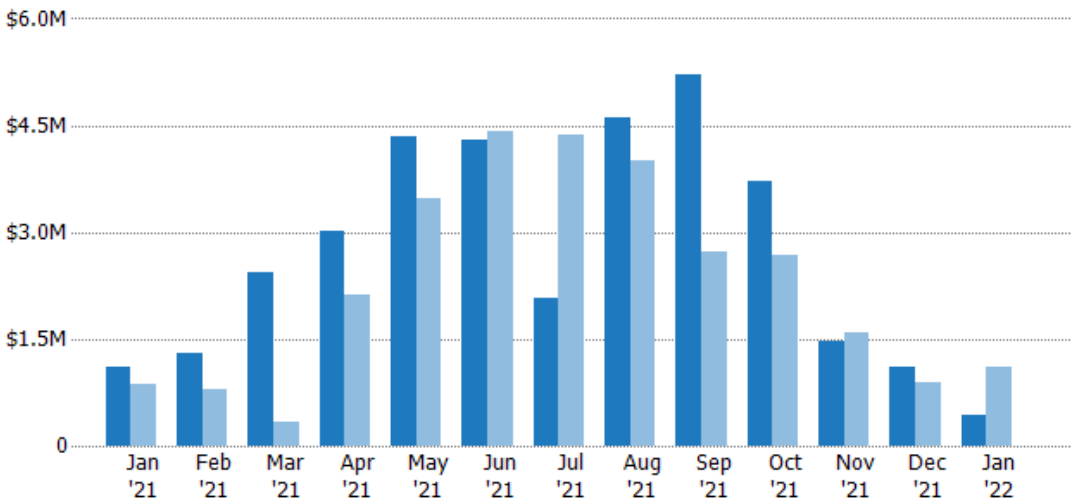
Month/Year	Count	% Chg.
Jan '22	2	-33.3%
Jan '21	3	0%
Jan '20	3	-33.3%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



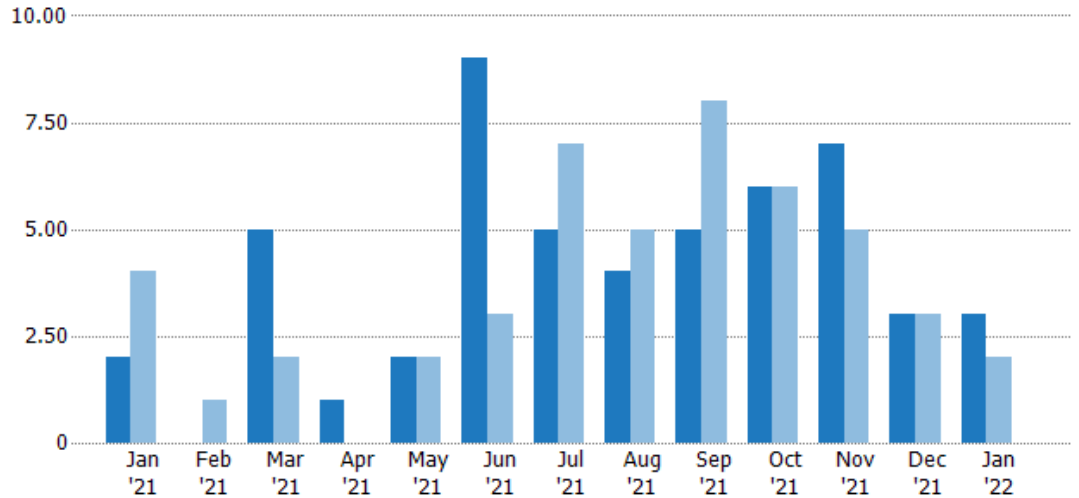
Month/Year	Volume	% Chg.
Jan '22	\$434K	-60.6%
Jan '21	\$1.1M	27.3%
Jan '20	\$866K	72%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



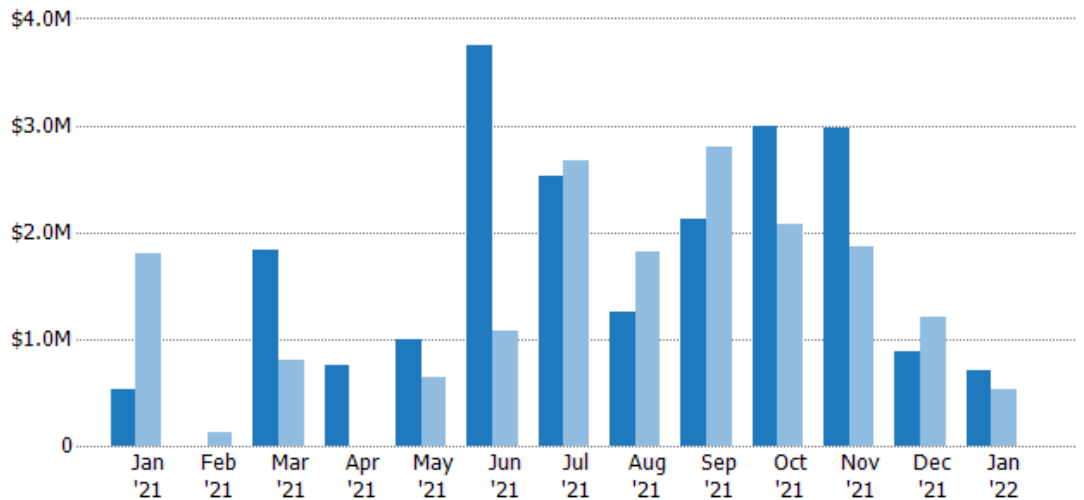
Current Year	2	-	5	1	2	9	5	4	5	6	7	3	3
Prior Year	4	1	2	-	2	3	7	5	8	6	5	3	2
Percent Change from Prior Year	-50%	-100%	150%	100%	0%	200%	-29%	-20%	-38%	0%	40%	0%	50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$525K	-	\$1.84M	\$755K	\$999K	\$3.75M	\$2.52M	\$1.26M	\$2.12M	\$2.99M	\$2.98M	\$890K	\$705K
Prior Year	\$1.8M	\$126K	\$810K	-	\$645K	\$1.07M	\$2.66M	\$1.82M	\$2.8M	\$2.07M	\$1.87M	\$1.21M	\$525K
Percent Change from Prior Year	-71%	-100%	127%	100%	55%	250%	-5%	-31%	-24%	45%	59%	-26%	34%

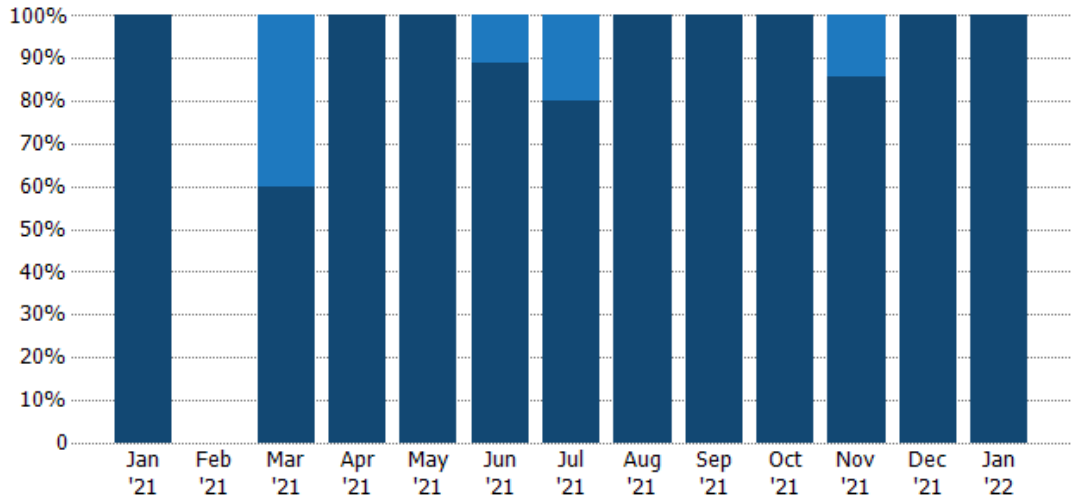
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676

Property Type:
Condo/Townhouse/Apt., Single
Family



Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Condo/Townhouse	-	-	40%	-	-	11%	20%	-	-	-	14%	-	-
Single Family Residence	100%	-	60%	100%	100%	89%	80%	100%	100%	100%	86%	100%	100%

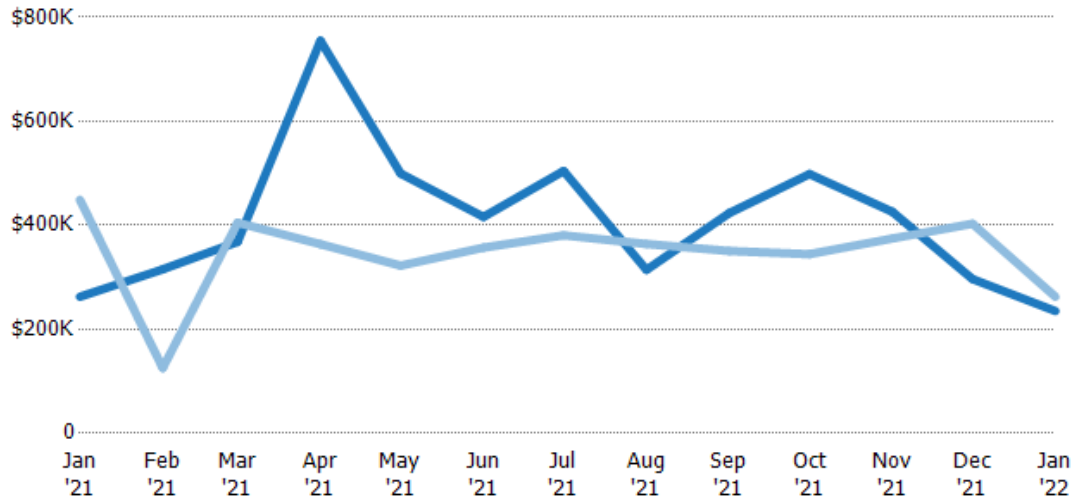
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676

Property Type:
Condo/Townhouse/Apt., Single
Family



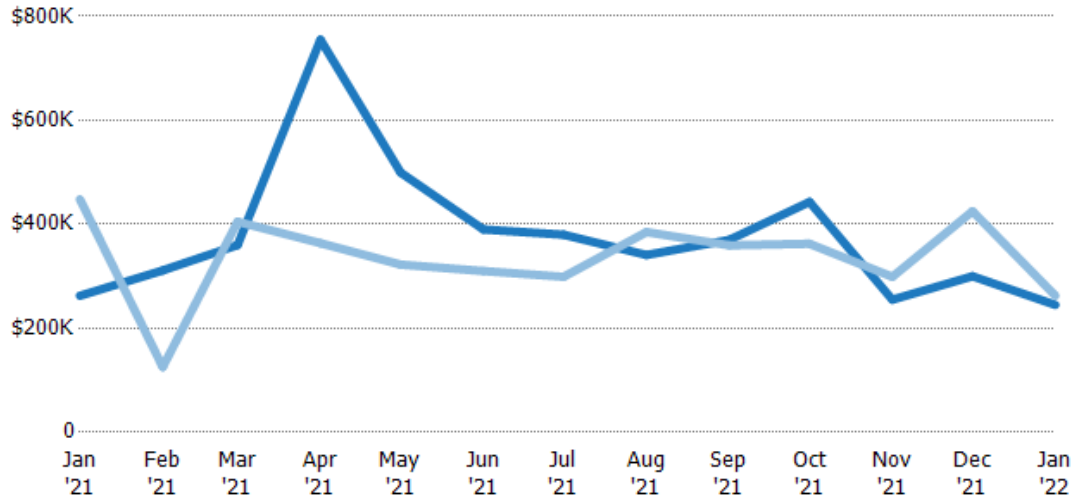
Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$263K	\$315K	\$368K	\$755K	\$500K	\$416K	\$504K	\$314K	\$424K	\$499K	\$426K	\$297K	\$235K
Prior Year	\$449K	\$126K	\$405K	\$364K	\$323K	\$357K	\$381K	\$364K	\$351K	\$344K	\$375K	\$403K	\$263K
Percent Change from Prior Year	-42%	-100%	-9%	100%	55%	17%	33%	-14%	21%	45%	14%	-26%	-10%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



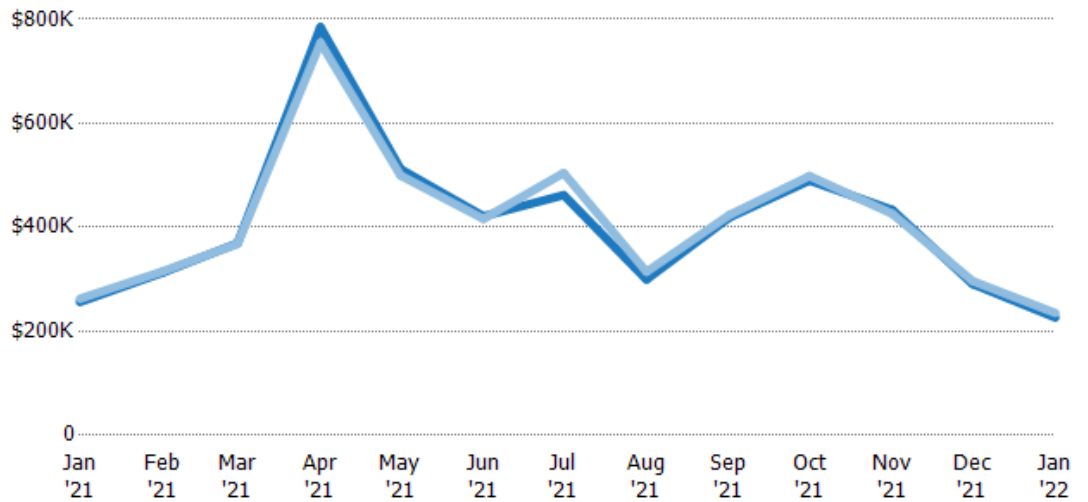
Current Year	\$263K	\$311K	\$360K	\$755K	\$500K	\$390K	\$380K	\$341K	\$370K	\$443K	\$255K	\$300K	\$245K
Prior Year	\$448K	\$126K	\$405K	\$364K	\$323K	\$310K	\$299K	\$385K	\$360K	\$363K	\$299K	\$425K	\$263K
Percent Change from Prior Year	-41%	-100%	-11%	100%	55%	26%	27%	-11%	3%	22%	-15%	-29%	-7%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



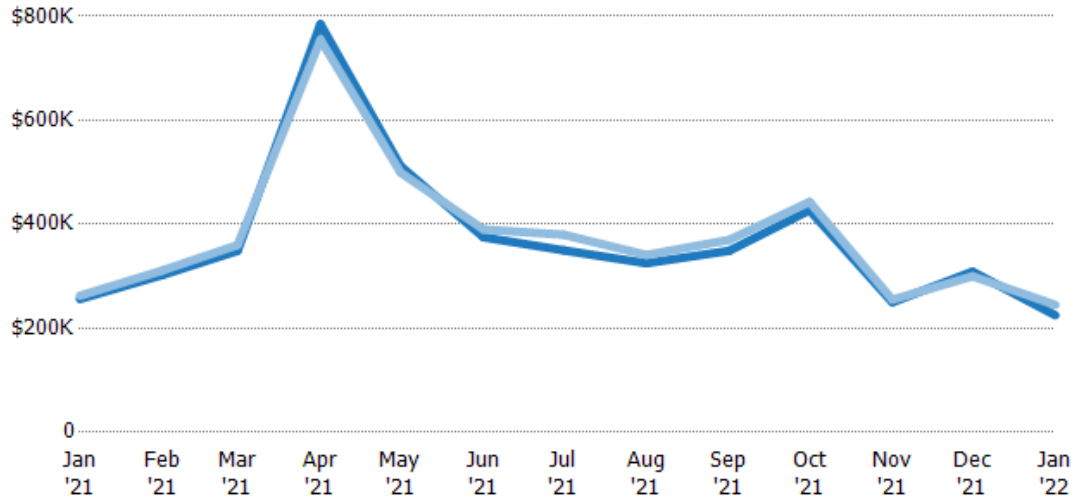
Avg List Price	\$256K	\$313K	\$369K	\$785K	\$512K	\$421K	\$462K	\$300K	\$419K	\$490K	\$433K	\$291K	\$226K
Avg Sales Price	\$263K	\$315K	\$368K	\$755K	\$500K	\$416K	\$504K	\$314K	\$424K	\$499K	\$426K	\$297K	\$235K
Avg Sales Price as a % of Avg List Price	102%	101%	100%	96%	98%	99%	109%	105%	101%	102%	98%	102%	104%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



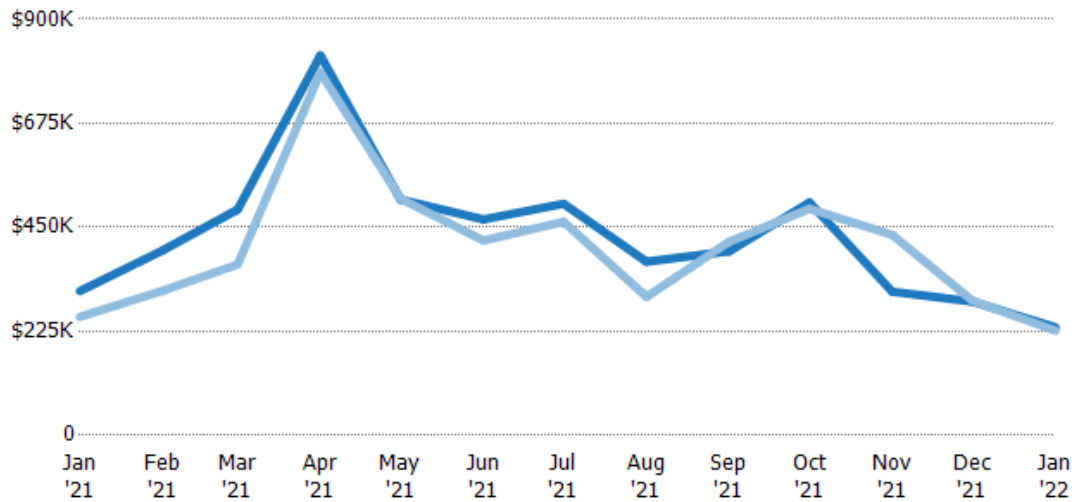
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$256K	\$303K	\$349K	\$785K	\$512K	\$375K	\$350K	\$325K	\$349K	\$427K	\$250K	\$309K	\$225K
Median Sales Price	\$263K	\$311K	\$360K	\$755K	\$500K	\$390K	\$380K	\$341K	\$370K	\$443K	\$255K	\$300K	\$245K
Med Sales Price as a % of Med List Price	102%	103%	103%	96%	98%	104%	109%	105%	106%	104%	102%	97%	109%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



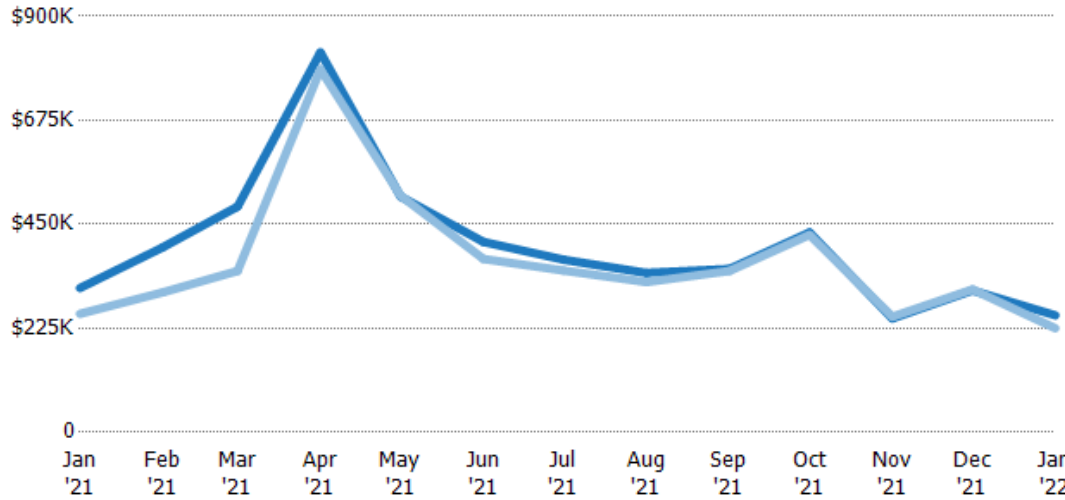
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$312K	\$400K	\$488K	\$822K	\$510K	\$467K	\$501K	\$376K	\$398K	\$504K	\$311K	\$289K	\$234K
Avg Sales Price	\$256K	\$313K	\$369K	\$785K	\$512K	\$421K	\$462K	\$300K	\$419K	\$490K	\$433K	\$291K	\$226K
Avg Sales Price as a % of Avg Est Value	82%	79%	76%	96%	100%	90%	92%	80%	105%	97%	140%	101%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$312K	\$400K	\$488K	\$822K	\$510K	\$412K	\$373K	\$345K	\$353K	\$432K	\$246K	\$307K	\$253K
Median Sales Price	\$256K	\$303K	\$349K	\$785K	\$512K	\$375K	\$350K	\$325K	\$349K	\$427K	\$250K	\$309K	\$225K
Med Sales Price as a % of Med Est Value	82%	77%	71%	96%	100%	91%	94%	94%	99%	99%	102%	101%	89%