

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

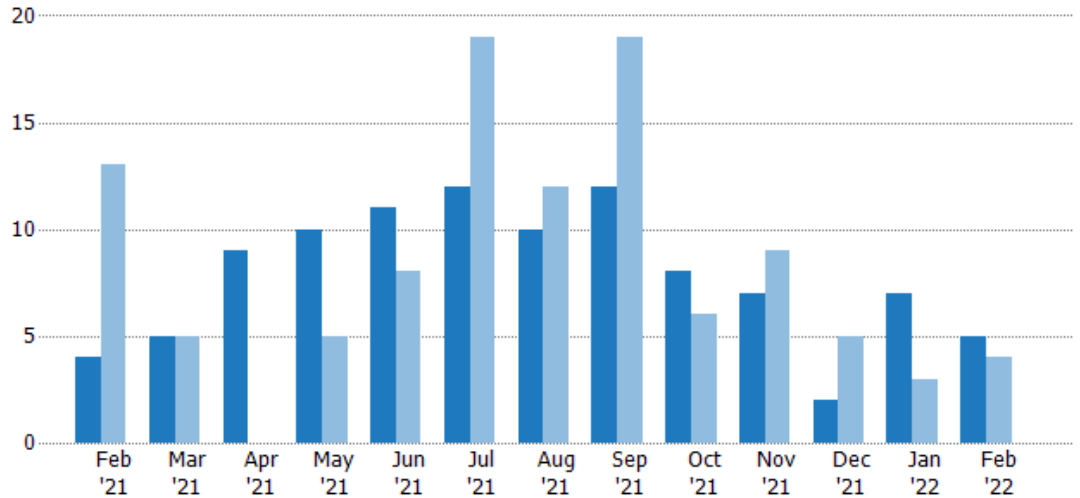
Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	4	+25%	12	7	+71.4%
New Listing Volume	\$2,518,000	\$2,154,000	+16.9%	\$5,857,000	\$4,687,000	+25%
Active Listing Count	6	15	-60%	N/A	N/A	
Active Listing Volume	\$3,538,000	\$11,977,000	-70.5%	N/A	N/A	
Average Listing Price	\$589,667	\$798,467	-26.2%	\$590,067	\$696,350	-15.3%
Median Listing Price	\$625,000	\$465,000	+34.4%	\$622,000	\$351,838	+76.8%
Median Days in RPR	60.5	104	-41.8%	33.2	126	-73.7%
Months of Inventory	2	7.5	-73.3%	5	4.9	+2.9%
Absorption Rate	50%	13.33%	+36.7%	20%	20.59%	-0.6%
Sales Activity Charts Metrics						
New Pending Sales Count	4	4	±	5	10	-50%
New Pending Sales Volume	\$2,038,000	\$1,113,900	+83%	\$2,213,000	\$3,913,800	-43.5%
Pending Sales Count	4	10	-60%	N/A	N/A	
Pending Sales Volume	\$1,929,000	\$3,989,900	-51.7%	N/A	N/A	
Closed Sales Count	2	1	+100%	5	3	+66.7%
Closed Sales Volume	\$553,000	\$255,000	+116.9%	\$1,743,000	\$795,000	+119.2%
Average Sales Price	\$276,500	\$255,000	+8.4%	\$348,600	\$265,000	+31.5%
Median Sales Price	\$276,500	\$255,000	+8.4%	\$380,600	\$265,000	+43.6%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



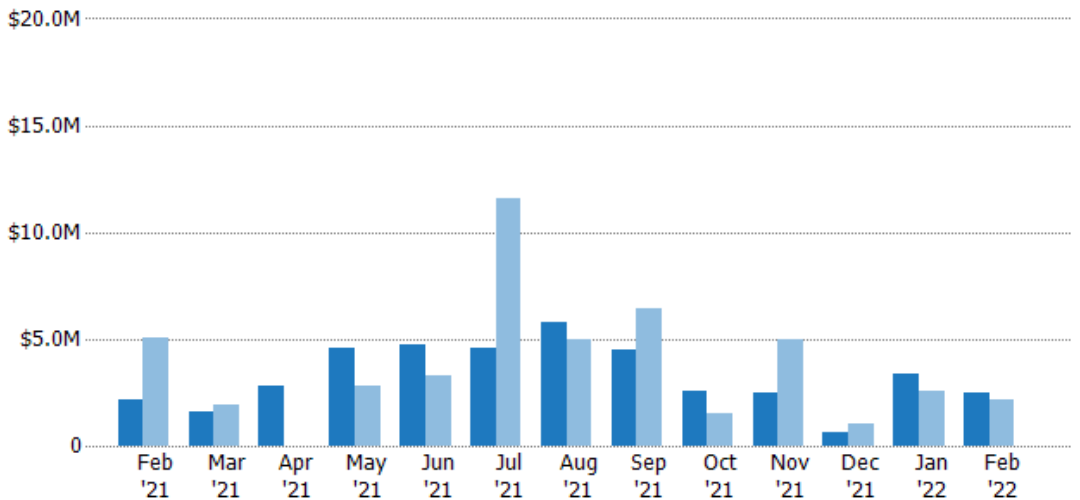
Current Year	4	5	9	10	11	12	10	12	8	7	2	7	5
Prior Year	13	5	-	5	8	19	12	19	6	9	5	3	4
Percent Change from Prior Year	-69%	0%	100%	100%	38%	-37%	-17%	-37%	33%	-22%	-60%	133%	25%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



Current Year	\$2.15M	\$1.58M	\$2.79M	\$4.61M	\$4.73M	\$4.58M	\$5.75M	\$4.5M	\$2.6M	\$2.49M	\$648K	\$3.34M	\$2.52M
Prior Year	\$5.05M	\$1.89M	-	\$2.84M	\$3.31M	\$11.6M	\$5.02M	\$6.45M	\$1.55M	\$4.98M	\$1.07M	\$2.53M	\$2.15M
Percent Change from Prior Year	-57%	-16%	100%	62%	43%	-60%	15%	-30%	67%	-50%	-39%	32%	17%

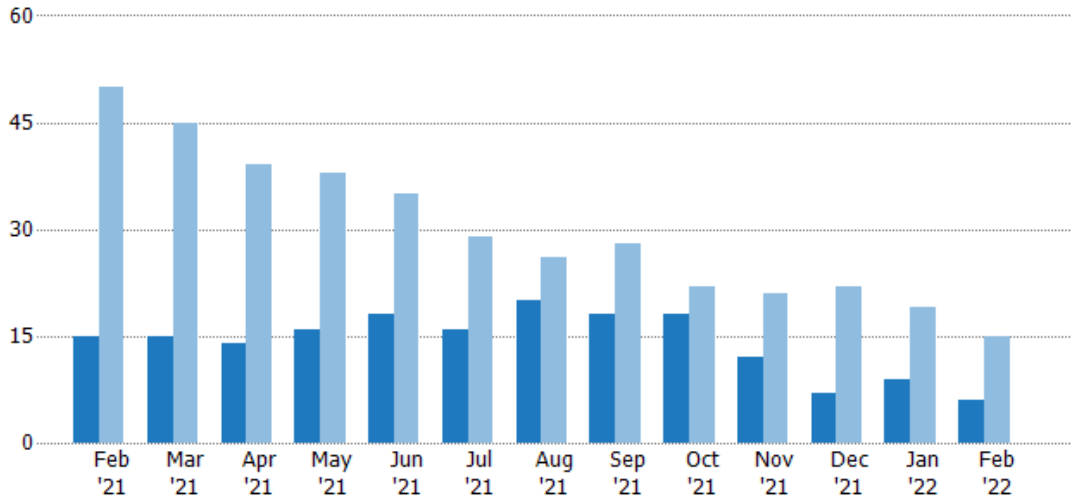
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	6	-60%
Feb '21	15	-70%
Feb '20	50	2%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	15	15	14	16	18	16	20	18	18	12	7	9	6
Prior Year	50	45	39	38	35	29	26	28	22	21	22	19	15
Percent Change from Prior Year	-70%	-67%	-64%	-58%	-49%	-45%	-23%	-36%	-18%	-43%	-68%	-53%	-60%

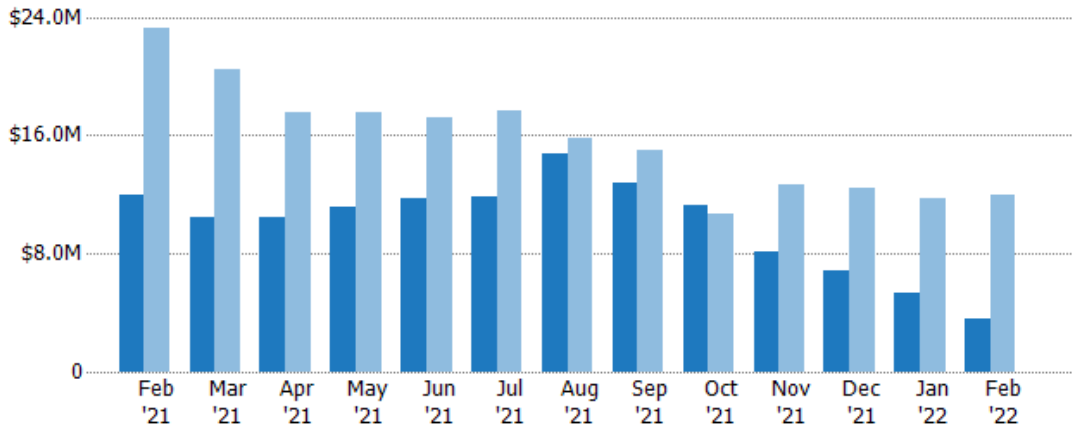
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$3.54M	-70.5%
Feb '21	\$12M	-48.6%
Feb '20	\$23.3M	-8.7%



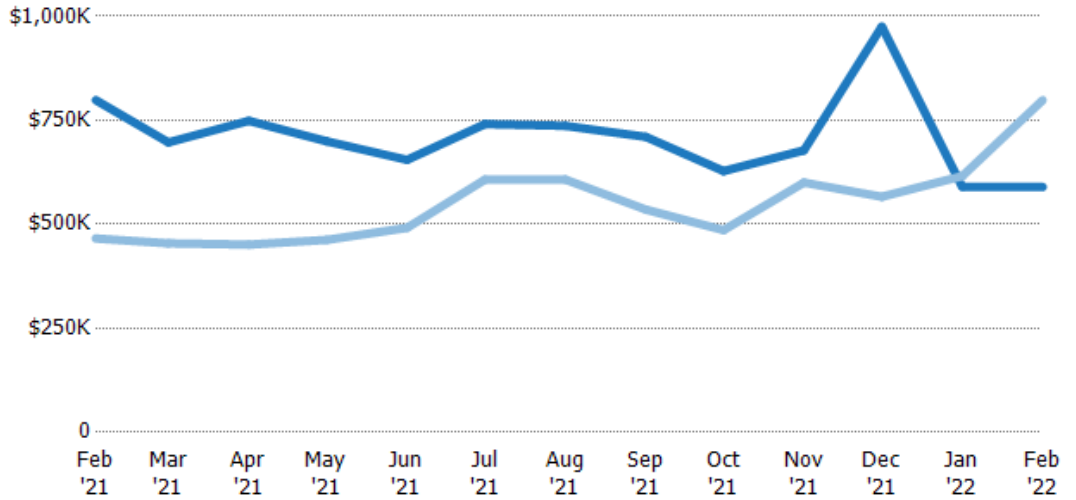
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$12M	\$10.5M	\$10.5M	\$11.2M	\$11.8M	\$11.9M	\$14.7M	\$12.8M	\$11.3M	\$8.13M	\$6.83M	\$5.31M	\$3.54M
Prior Year	\$23.3M	\$20.4M	\$17.6M	\$17.6M	\$17.2M	\$17.6M	\$15.8M	\$15M	\$10.7M	\$12.6M	\$12.5M	\$11.7M	\$12M
Percent Change from Prior Year	-49%	-49%	-40%	-36%	-31%	-33%	-7%	-15%	6%	-35%	-45%	-55%	-70%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family



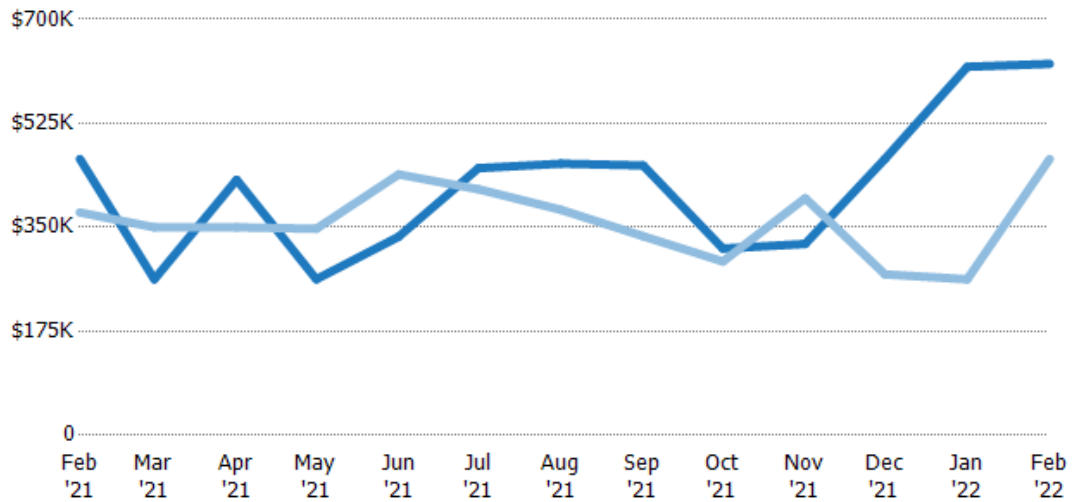
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Feb '21	\$798K	\$466K	71%
Mar '21	\$697K	\$454K	53%
Apr '21	\$749K	\$451K	66%
May '21	\$700K	\$462K	51%
Jun '21	\$655K	\$491K	33%
Jul '21	\$741K	\$607K	22%
Aug '21	\$737K	\$608K	21%
Sep '21	\$710K	\$535K	33%
Oct '21	\$628K	\$486K	29%
Nov '21	\$678K	\$600K	13%
Dec '21	\$975K	\$566K	72%
Jan '22	\$590K	\$616K	-4%
Feb '22	\$590K	\$798K	-26%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family



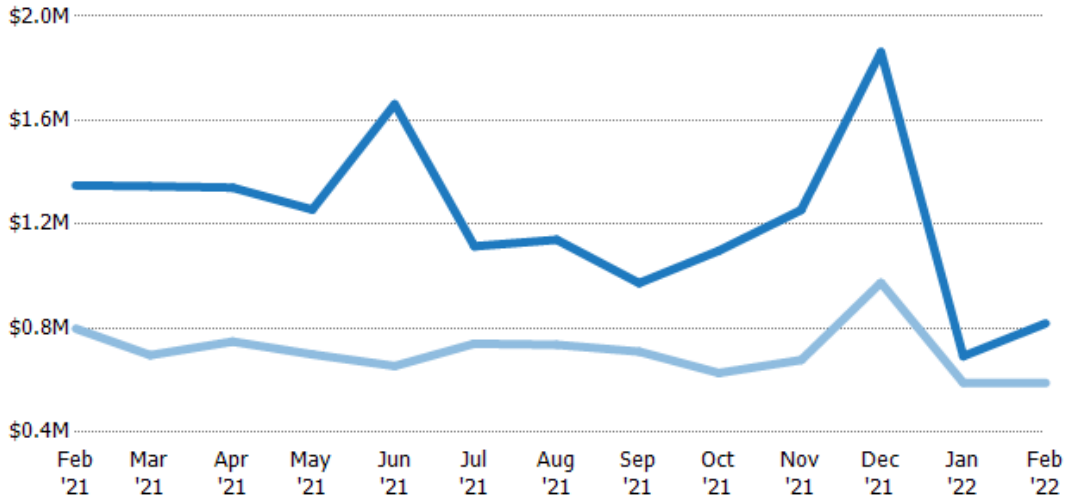
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Feb '21	\$465K	\$375K	24%
Mar '21	\$263K	\$350K	-25%
Apr '21	\$430K	\$350K	23%
May '21	\$263K	\$348K	-24%
Jun '21	\$334K	\$439K	-24%
Jul '21	\$450K	\$414K	9%
Aug '21	\$457K	\$380K	20%
Sep '21	\$454K	\$335K	36%
Oct '21	\$314K	\$293K	7%
Nov '21	\$322K	\$399K	-19%
Dec '21	\$465K	\$271K	72%
Jan '22	\$620K	\$263K	136%
Feb '22	\$625K	\$465K	34%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



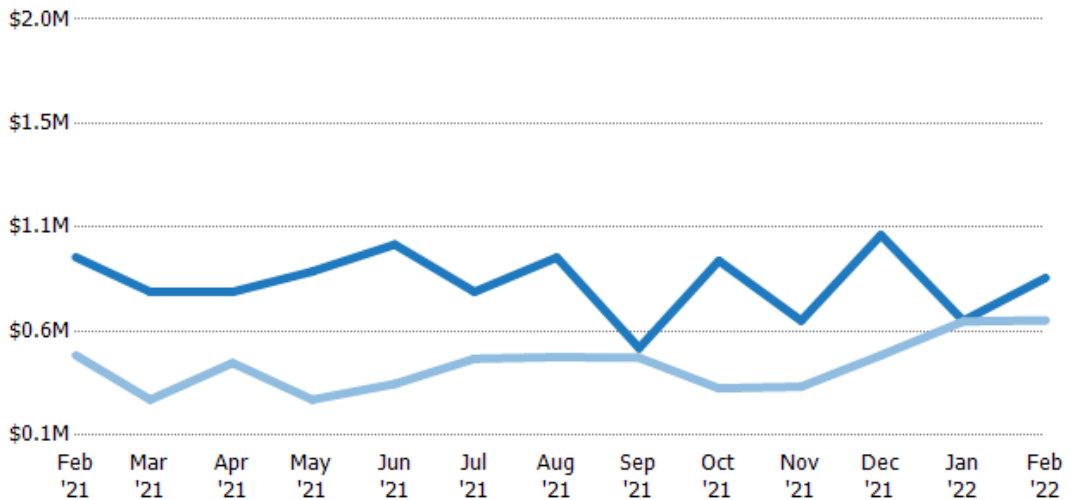
Avg Est Value	\$1.35M	\$1.35M	\$1.34M	\$1.26M	\$1.66M	\$1.12M	\$1.14M	\$974K	\$1.1M	\$1.25M	\$1.86M	\$693K	\$819K
Avg Listing Price	\$798K	\$697K	\$749K	\$700K	\$655K	\$741K	\$737K	\$710K	\$628K	\$678K	\$975K	\$590K	\$590K
Avg Listing Price as a % of Avg Est Value	59%	52%	56%	56%	39%	66%	65%	73%	57%	54%	52%	85%	72%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$913K	\$755K	\$755K	\$848K	\$971K	\$755K	\$912K	\$498K	\$897K	\$623K	\$1.01M	\$623K	\$819K
Median Listing Price	\$465K	\$263K	\$430K	\$263K	\$334K	\$450K	\$457K	\$454K	\$314K	\$322K	\$465K	\$620K	\$625K
Med Listing Price as a % of Med Est Value	51%	35%	57%	31%	34%	60%	50%	91%	35%	52%	46%	100%	76%

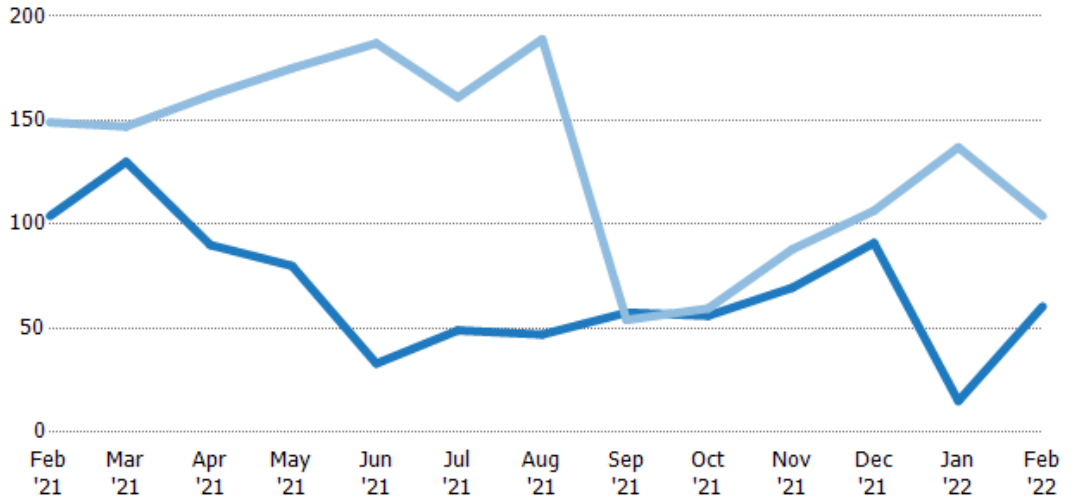
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '22	60.5	-41.8%
Feb '21	104	-30.2%
Feb '20	149	-11.4%



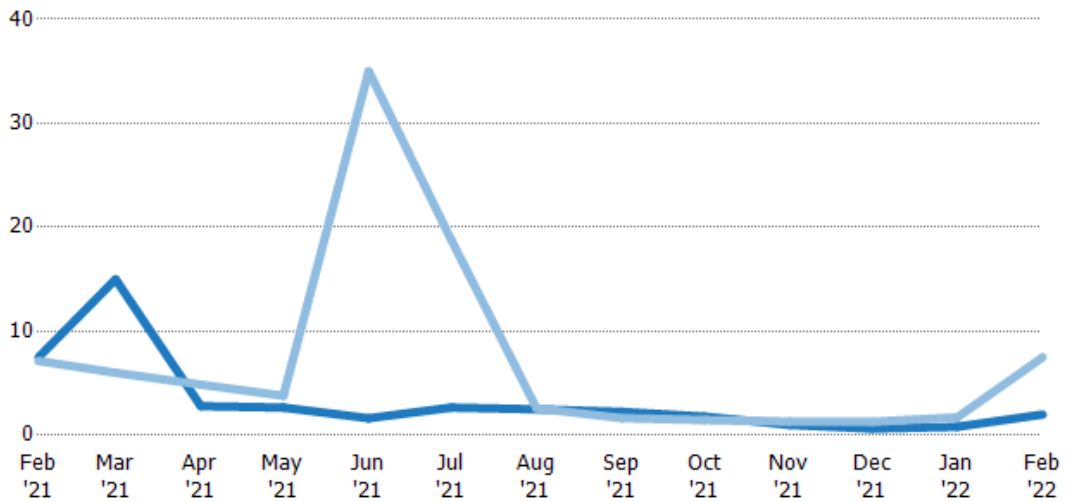
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	104	130	90	80	33	49	47	57.5	56	69.5	91	15	60.5
Prior Year	149	147	162	175	187	161	189	54	59.5	88	107	137	104
Percent Change from Prior Year	-30%	-12%	-44%	-54%	-82%	-70%	-75%	6%	-6%	-21%	-15%	-89%	-42%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family



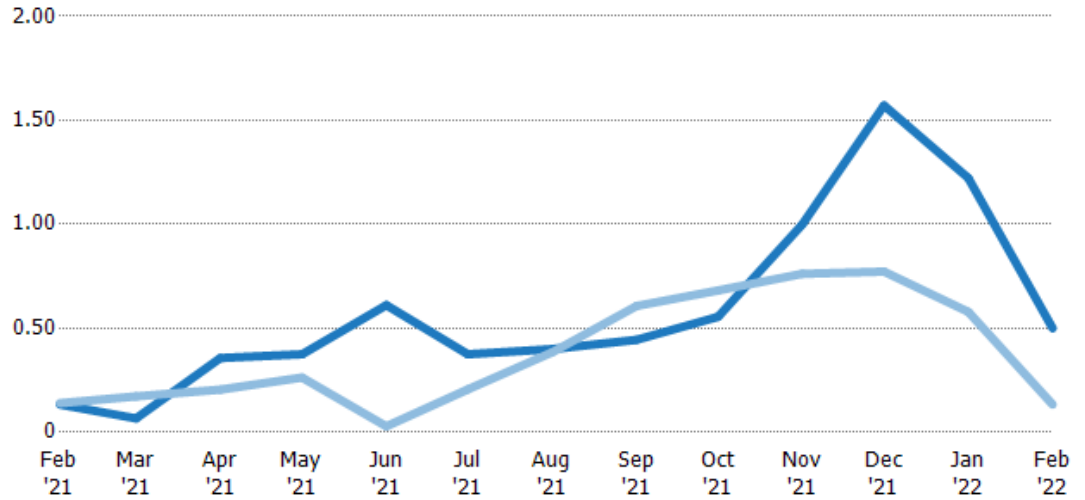
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	7.5	15	2.8	2.67	1.64	2.67	2.5	2.25	1.8	1	0	0	2
Prior Year	7.14	6.01	4.88	3.8	35	18.8	2.6	1.65	1.47	1.31	1.29	1.73	7.5
Percent Change from Prior Year	5%	100%	-43%	-30%	-95%	100%	-4%	37%	23%	-24%	-51%	-53%	-73%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



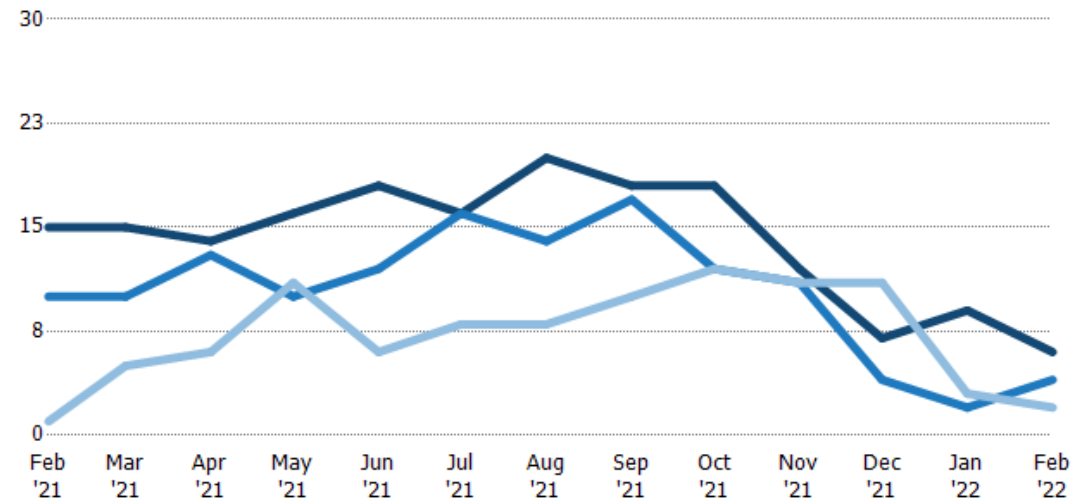
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	13%	7%	36%	38%	61%	38%	40%	44%	56%	100%	157%	122%	50%
Prior Year	14%	17%	21%	26%	3%	21%	38%	61%	68%	76%	77%	58%	13%
Change from Prior Year	1%	-7%	-15%	-11%	-58%	-38%	-2%	16%	13%	-24%	-80%	-64%	-37%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



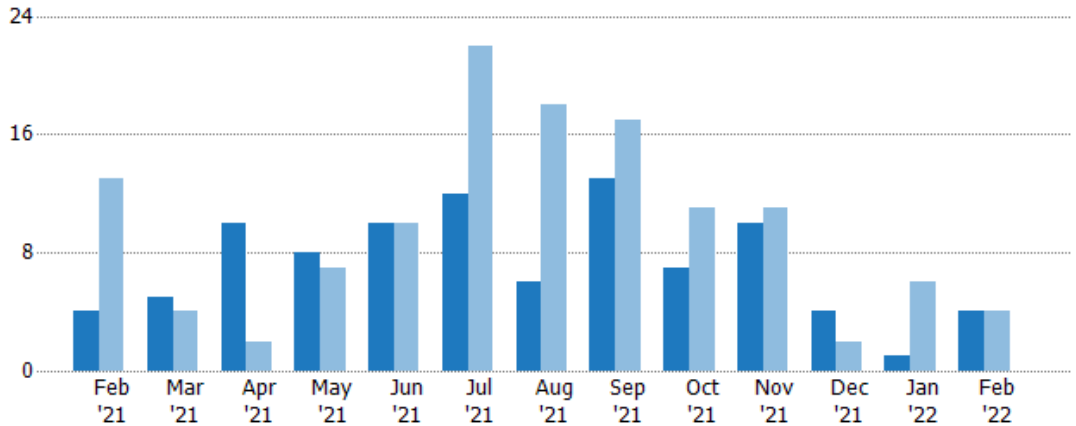
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	15	15	14	16	18	16	20	18	18	12	7	9	6
Pending	10	10	13	10	12	16	14	17	12	11	4	2	4
Sold	1	5	6	11	6	8	8	10	12	11	11	3	2

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



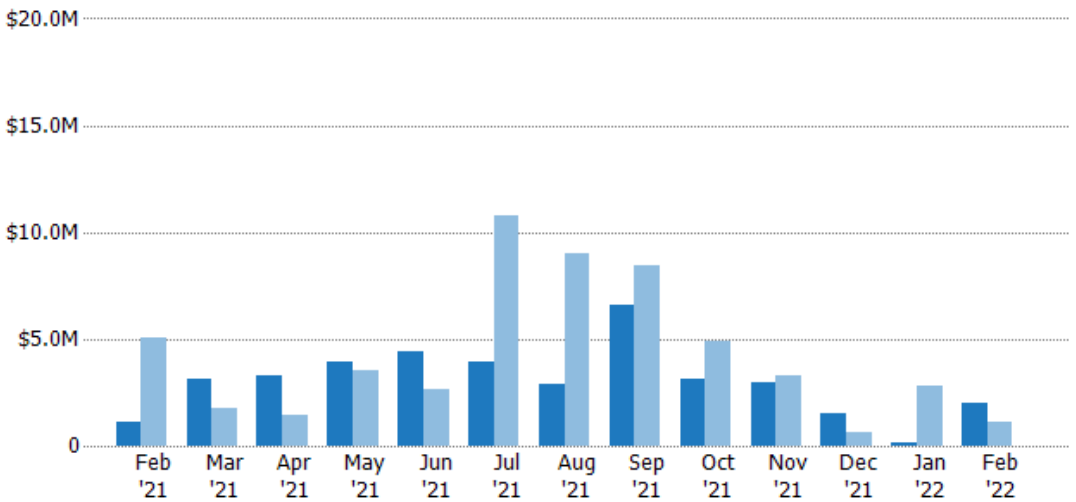
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '22	4	4	0%
Feb '21	4	13	-69.2%
Feb '20	13	13	-7.7%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '22	\$2.04M	\$2.04M	83%
Feb '21	\$1.11M	\$5.06M	-78%
Feb '20	\$5.06M	\$5.06M	-48.4%

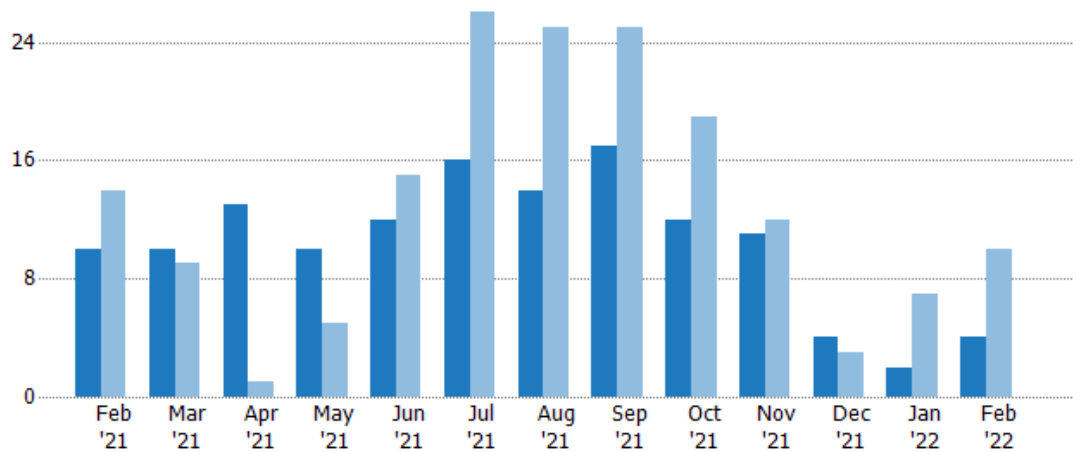
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	4	-60%
Feb '21	10	-28.6%
Feb '20	14	0%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	10	10	13	10	12	16	14	17	12	11	4	2	4
Prior Year	14	9	1	5	15	26	25	25	19	12	3	7	10
Percent Change from Prior Year	-29%	11%	1,200%	100%	-20%	-38%	-44%	-32%	-37%	-8%	33%	-71%	-60%

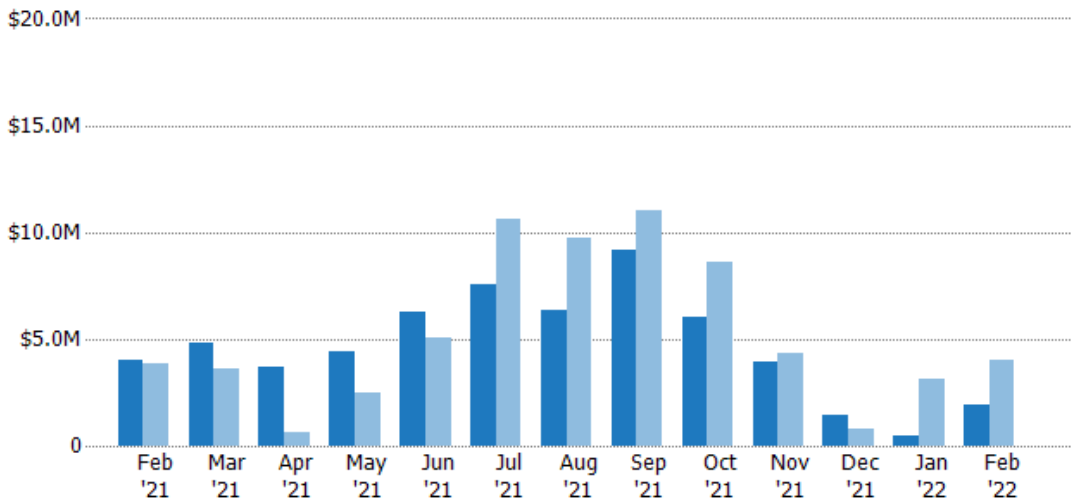
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$1.93M	-51.7%
Feb '21	\$3.99M	4.7%
Feb '20	\$3.81M	-13.5%



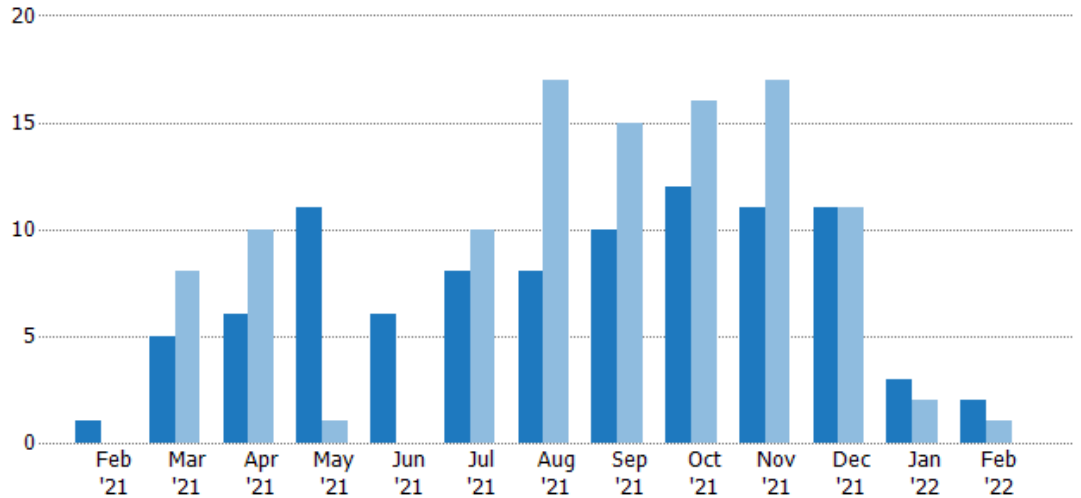
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$3.99M	\$4.83M	\$3.68M	\$4.42M	\$6.23M	\$7.59M	\$6.34M	\$9.15M	\$6.02M	\$3.93M	\$1.41M	\$465K	\$1.93M
Prior Year	\$3.81M	\$3.63M	\$630K	\$2.46M	\$5.06M	\$10.6M	\$9.75M	\$11M	\$8.61M	\$4.32M	\$824K	\$3.11M	\$3.99M
Percent Change from Prior Year	5%	33%	484%	80%	23%	-28%	-35%	-17%	-30%	-9%	71%	-85%	-52%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



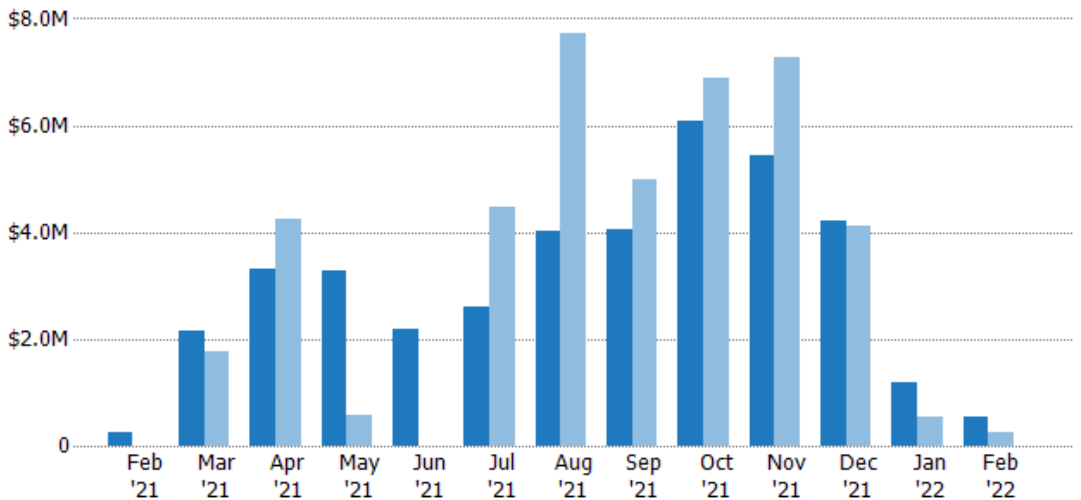
Current Year	1	5	6	11	6	8	8	10	12	11	11	3	2
Prior Year	-	8	10	1	-	10	17	15	16	17	11	2	1
Percent Change from Prior Year	100%	-38%	-40%	1,000%	100%	-20%	-53%	-33%	-25%	-35%	0%	50%	100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



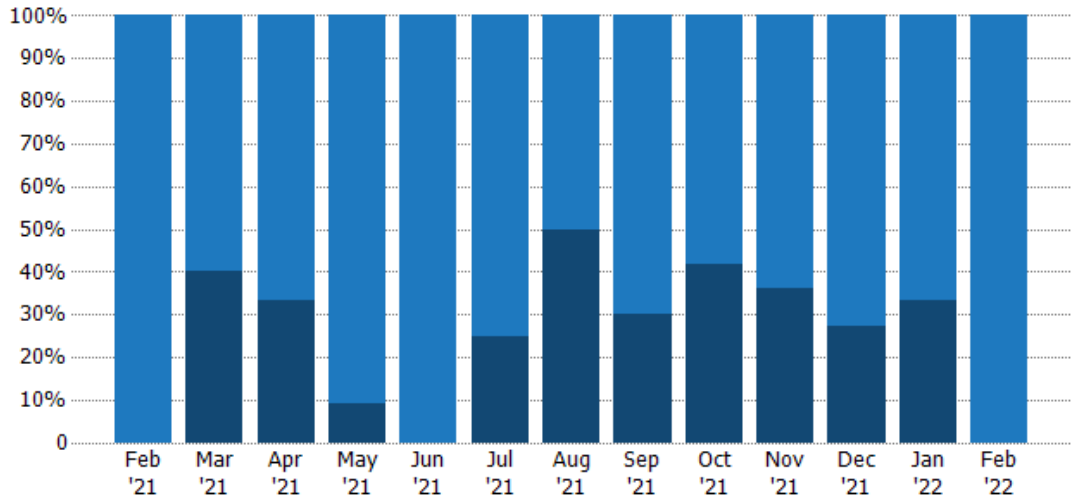
Current Year	\$255K	\$2.15M	\$3.31M	\$3.29M	\$2.19M	\$2.59M	\$4.02M	\$4.06M	\$6.09M	\$5.43M	\$4.22M	\$1.19M	\$553K
Prior Year	-	\$1.77M	\$4.24M	\$570K	-	\$4.48M	\$7.72M	\$4.98M	\$6.88M	\$7.26M	\$4.1M	\$540K	\$255K
Percent Change from Prior Year	100%	21%	-22%	477%	100%	-42%	-48%	-18%	-12%	-25%	3%	120%	117%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



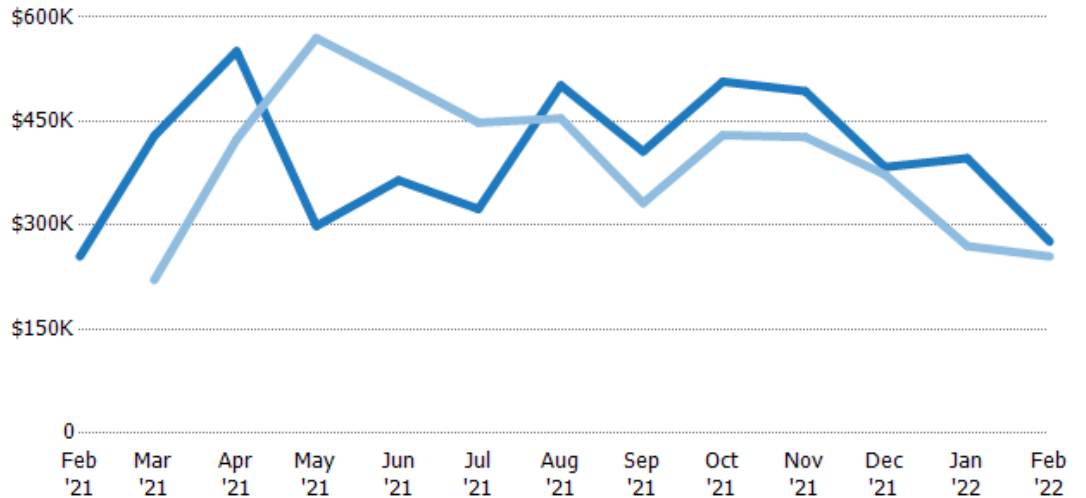
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Condo/Townhouse	100%	60%	67%	91%	100%	75%	50%	70%	58%	64%	73%	67%	100%
Single Family Residence	-	40%	33%	9%	-	25%	50%	30%	42%	36%	27%	33%	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



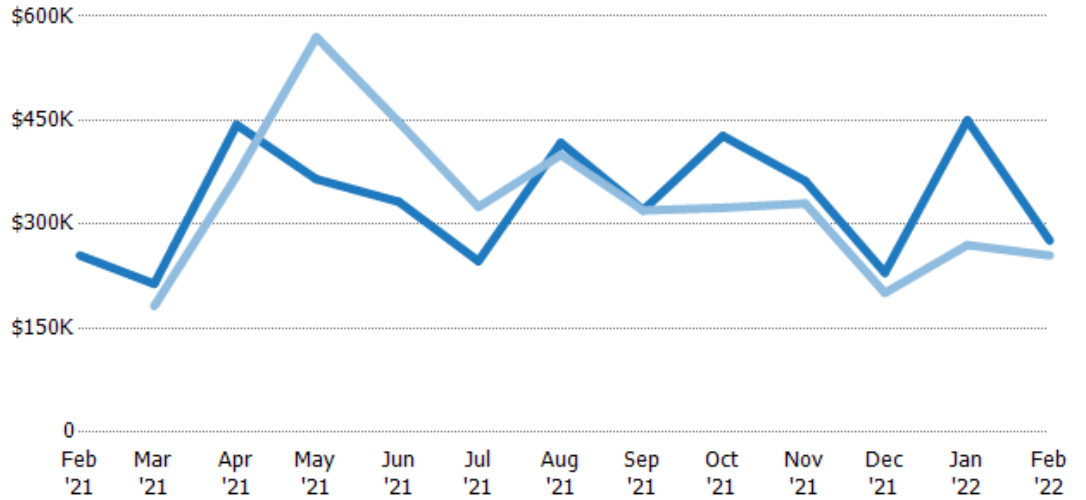
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$255K	\$429K	\$551K	\$299K	\$365K	\$323K	\$502K	\$406K	\$507K	\$493K	\$384K	\$397K	\$277K
Prior Year	-	\$221K	\$424K	\$570K	\$509K	\$448K	\$454K	\$332K	\$430K	\$427K	\$373K	\$270K	\$255K
Percent Change from Prior Year	100%	94%	30%	-48%	100%	-28%	10%	22%	18%	15%	3%	47%	8%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

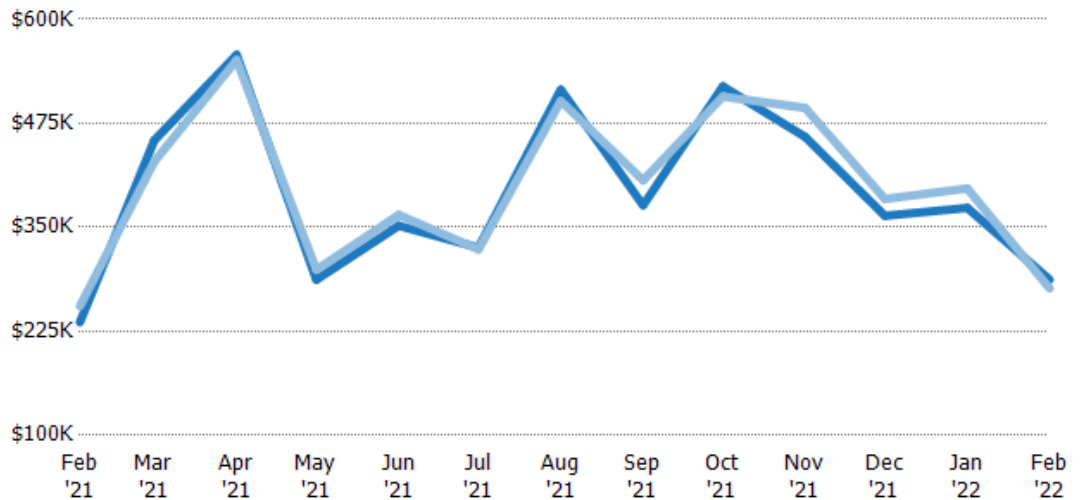


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

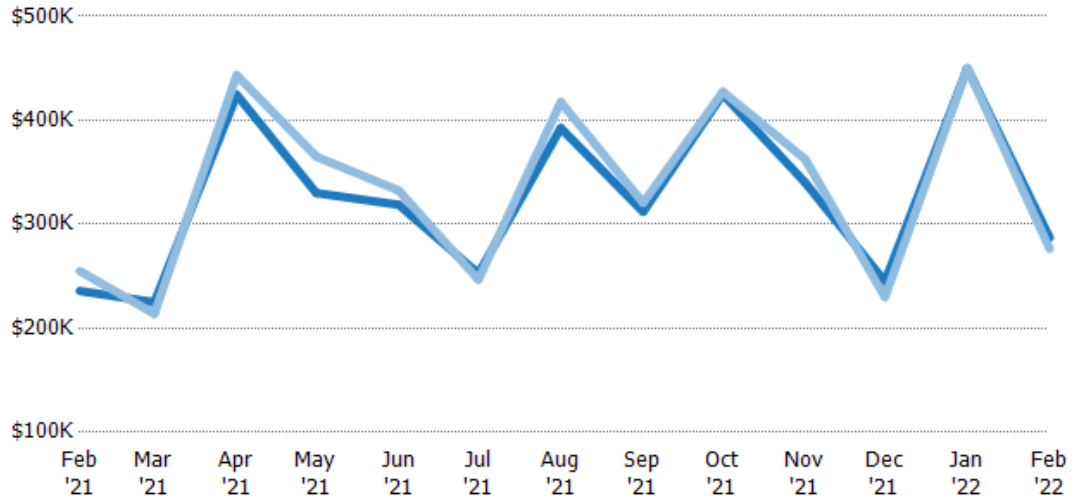


Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



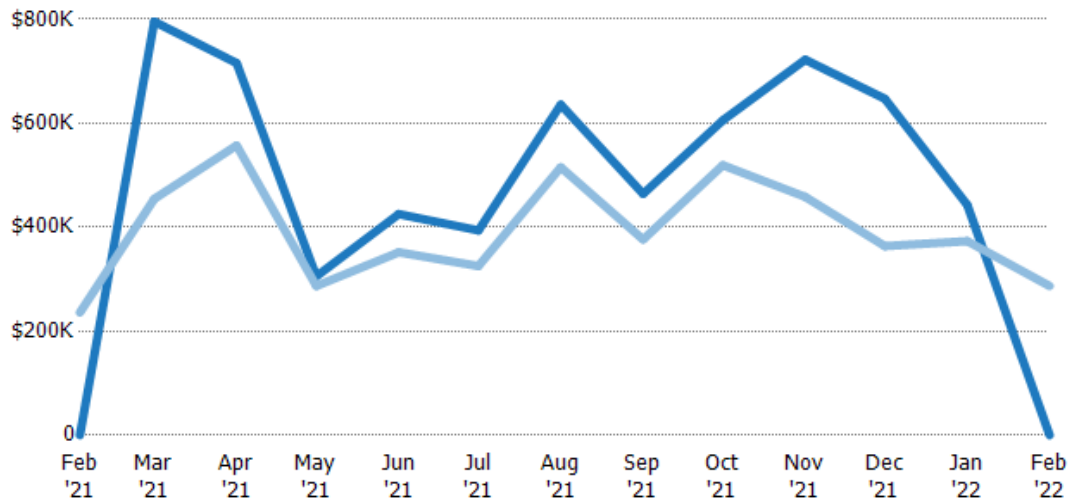
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$236K	\$225K	\$425K	\$330K	\$319K	\$253K	\$393K	\$312K	\$425K	\$340K	\$245K	\$450K	\$287K
Median Sales Price	\$255K	\$214K	\$444K	\$365K	\$333K	\$247K	\$418K	\$321K	\$428K	\$363K	\$230K	\$450K	\$277K
Med Sales Price as a % of Med List Price	108%	95%	104%	111%	104%	98%	106%	103%	101%	107%	94%	100%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



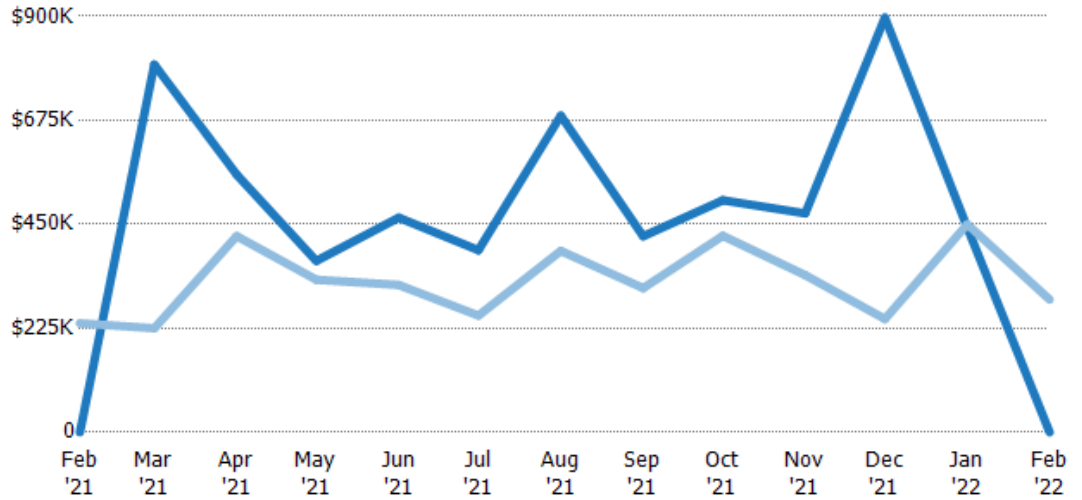
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$0	\$795K	\$716K	\$306K	\$425K	\$394K	\$636K	\$464K	\$606K	\$722K	\$647K	\$443K	\$0
Avg Sales Price	\$236K	\$455K	\$557K	\$287K	\$352K	\$326K	\$515K	\$377K	\$519K	\$459K	\$364K	\$373K	\$287K
Avg Sales Price as a % of Avg Est Value	100%	57%	78%	94%	83%	83%	81%	81%	86%	63%	56%	84%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$0	\$795K	\$558K	\$371K	\$464K	\$394K	\$685K	\$424K	\$502K	\$474K	\$897K	\$443K	\$0
Median Sales Price	\$236K	\$225K	\$425K	\$330K	\$319K	\$253K	\$393K	\$312K	\$425K	\$340K	\$245K	\$450K	\$287K
Med Sales Price as a % of Med Est Value	100%	28%	76%	89%	69%	64%	57%	74%	85%	72%	27%	102%	100%