

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

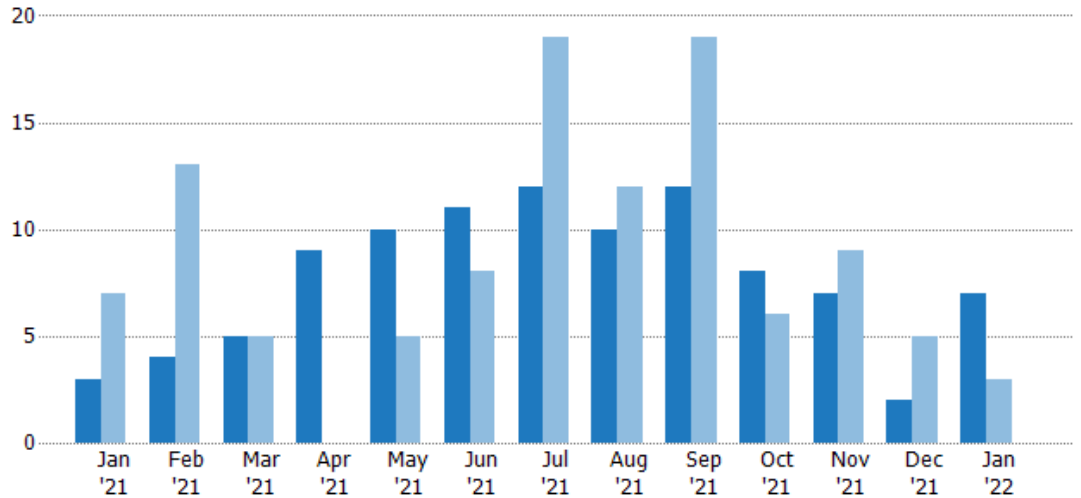
Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	3	+133.3%	100	111	-9.9%
New Listing Volume	\$3,339,000	\$2,533,000	+31.8%	\$42,297,750	\$49,593,700	-14.7%
Active Listing Count	9	19	-52.6%	N/A	N/A	
Active Listing Volume	\$5,313,000	\$11,698,900	-54.6%	N/A	N/A	
Average Listing Price	\$590,333	\$615,732	-4.1%	\$703,213	\$506,563	+38.8%
Median Listing Price	\$620,000	\$262,500	+136.2%	\$380,690	\$358,399	+6.2%
Median Days in RPR	15	137	-89.1%	68.85	119.08	-42.2%
Months of Inventory	0.8	1.7	-52.6%	4.5	2.7	+65.8%
Absorption Rate	122.22%	57.89%	+64.3%	22.22%	36.84%	-14.6%
Sales Activity Charts Metrics						
New Pending Sales Count	1	6	-83.3%	96	130	-26.2%
New Pending Sales Volume	\$175,000	\$2,799,900	-93.7%	\$39,698,550	\$56,213,500	-29.4%
Pending Sales Count	2	7	-71.4%	N/A	N/A	
Pending Sales Volume	\$465,000	\$3,111,900	-85.1%	N/A	N/A	
Closed Sales Count	3	2	+50%	94	114	-17.5%
Closed Sales Volume	\$1,190,000	\$540,000	+120.4%	\$39,318,713	\$44,593,468	-11.8%
Average Sales Price	\$396,667	\$270,000	+46.9%	\$418,284	\$391,171	+6.9%
Median Sales Price	\$450,000	\$270,000	+66.7%	\$340,984	\$318,921	+6.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



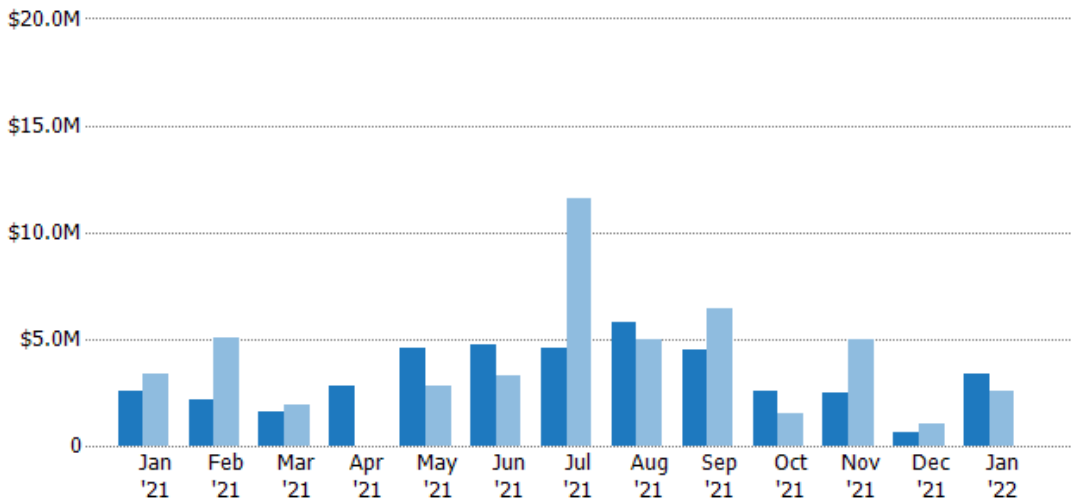
Current Year	3	4	5	9	10	11	12	10	12	8	7	2	7
Prior Year	7	13	5	-	5	8	19	12	19	6	9	5	3
Percent Change from Prior Year	-57%	-69%	0%	100%	100%	38%	-37%	-17%	-37%	33%	-22%	-60%	133%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



Current Year	\$2.53M	\$2.15M	\$1.58M	\$2.79M	\$4.61M	\$4.73M	\$4.58M	\$5.75M	\$4.5M	\$2.6M	\$2.49M	\$648K	\$3.34M
Prior Year	\$3.34M	\$5.05M	\$1.89M	-	\$2.84M	\$3.31M	\$11.6M	\$5.02M	\$6.45M	\$1.55M	\$4.98M	\$1.07M	\$2.53M
Percent Change from Prior Year	-24%	-57%	-16%	100%	62%	43%	-60%	15%	-30%	67%	-50%	-39%	32%

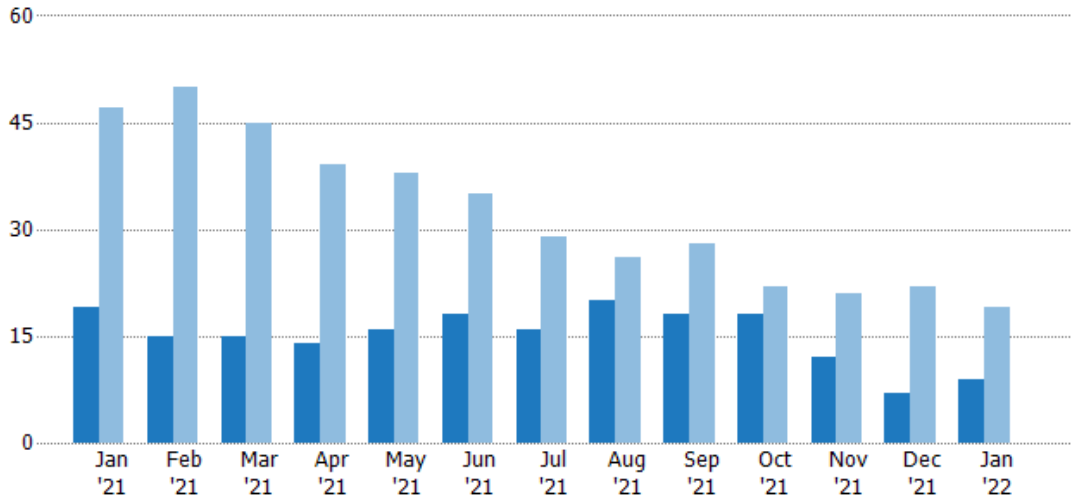
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jan '22	9	-52.6%
Jan '21	19	-59.6%
Jan '20	47	12.8%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	19	15	15	14	16	18	16	20	18	18	12	7	9
Prior Year	47	50	45	39	38	35	29	26	28	22	21	22	19
Percent Change from Prior Year	-60%	-70%	-67%	-64%	-58%	-49%	-45%	-23%	-36%	-18%	-43%	-68%	-53%

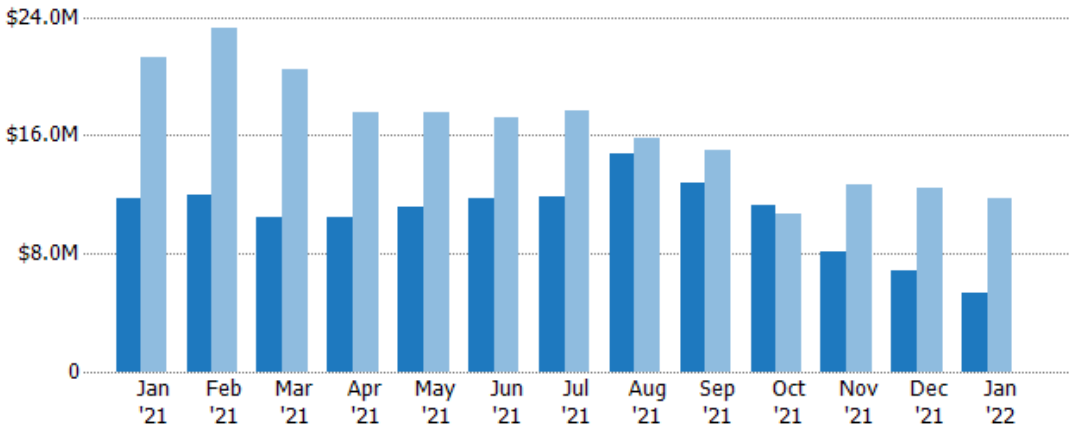
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$5.31M	-54.6%
Jan '21	\$11.7M	-45.1%
Jan '20	\$21.3M	-4.9%



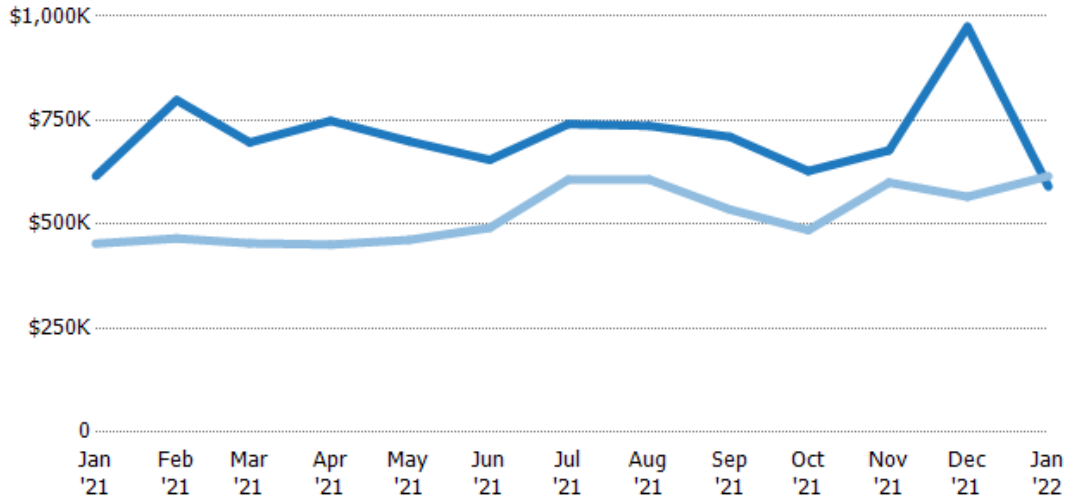
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$11.7M	\$12M	\$10.5M	\$10.5M	\$11.2M	\$11.8M	\$11.9M	\$14.7M	\$12.8M	\$11.3M	\$8.13M	\$6.83M	\$5.31M
Prior Year	\$21.3M	\$23.3M	\$20.4M	\$17.6M	\$17.6M	\$17.2M	\$17.6M	\$15.8M	\$15M	\$10.7M	\$12.6M	\$12.5M	\$11.7M
Percent Change from Prior Year	-45%	-49%	-49%	-40%	-36%	-31%	-33%	-7%	-15%	6%	-35%	-45%	-55%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Price	% Chg.
Jan '22	\$590K	-4.1%
Jan '21	\$616K	35.8%
Jan '20	\$453K	-15.7%

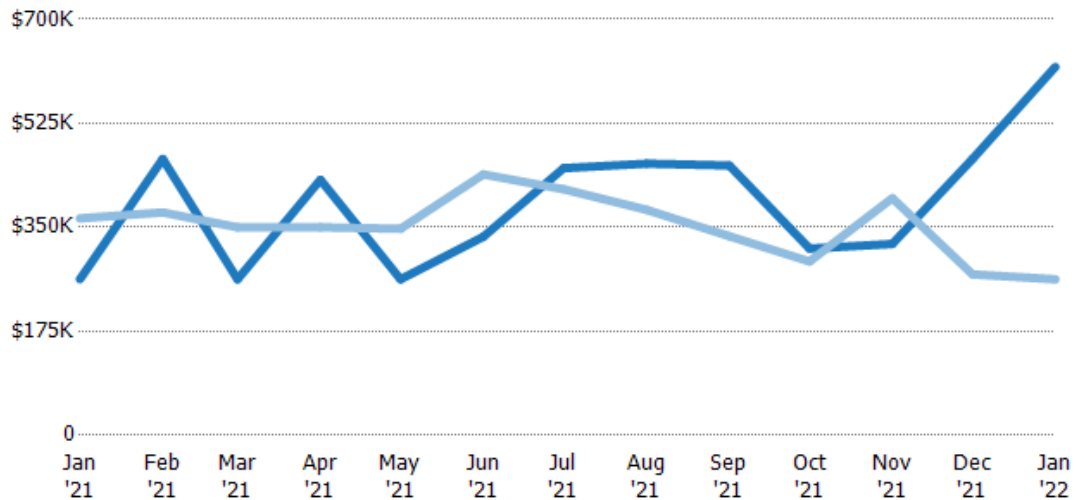
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$616K	\$798K	\$697K	\$749K	\$700K	\$655K	\$741K	\$737K	\$710K	\$628K	\$678K	\$975K	\$590K
Prior Year	\$453K	\$466K	\$454K	\$451K	\$462K	\$491K	\$607K	\$608K	\$535K	\$486K	\$600K	\$566K	\$616K
Percent Change from Prior Year	36%	71%	53%	66%	51%	33%	22%	21%	33%	29%	13%	72%	-4%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Price	% Chg.
Jan '22	\$620K	136.2%
Jan '21	\$263K	-28.1%
Jan '20	\$365K	-14%

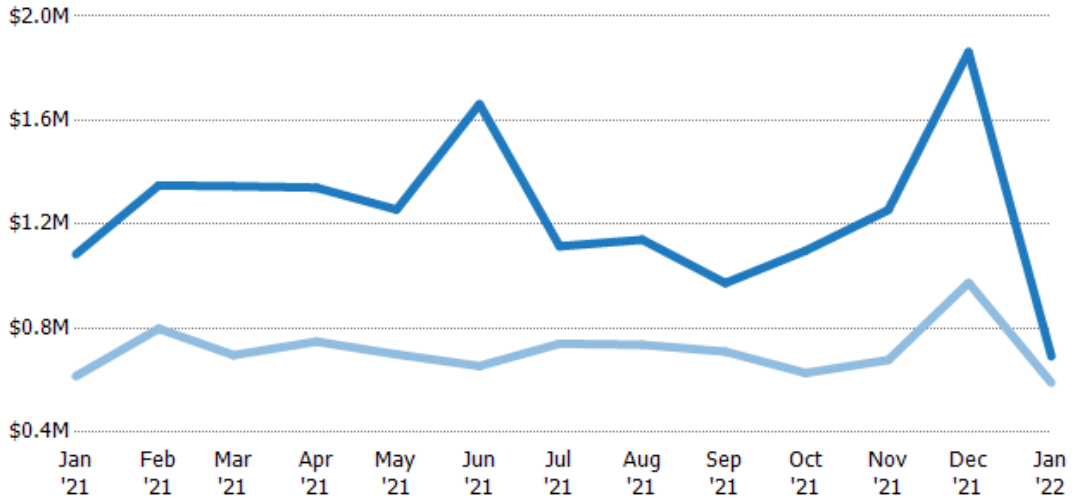
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$263K	\$465K	\$263K	\$430K	\$263K	\$334K	\$450K	\$457K	\$454K	\$314K	\$322K	\$465K	\$620K
Prior Year	\$365K	\$375K	\$350K	\$350K	\$348K	\$439K	\$414K	\$380K	\$335K	\$293K	\$399K	\$271K	\$263K
Percent Change from Prior Year	-28%	24%	-25%	23%	-24%	-24%	9%	20%	36%	7%	-19%	72%	136%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



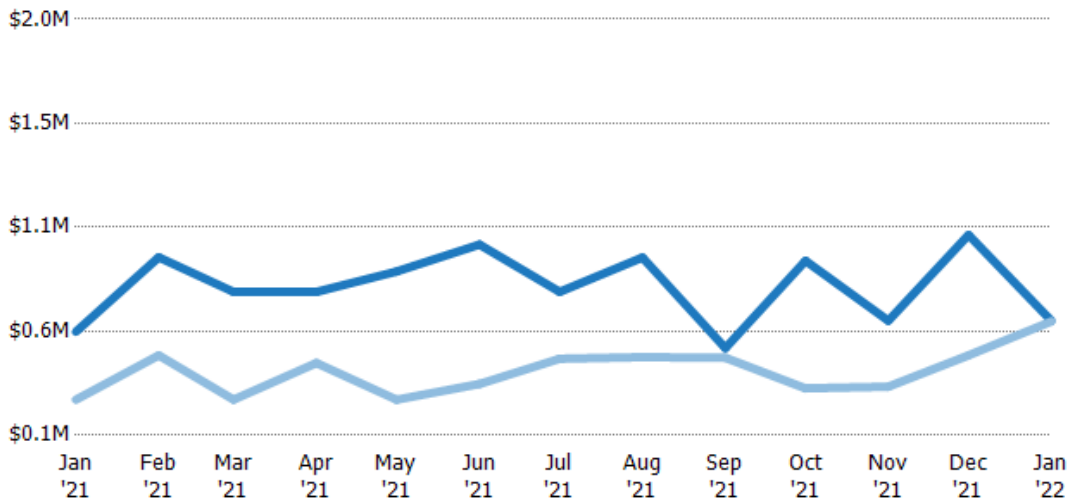
Avg Est Value	\$1.08M	\$1.35M	\$1.35M	\$1.34M	\$1.26M	\$1.66M	\$1.12M	\$1.14M	\$974K	\$1.1M	\$1.25M	\$1.86M	\$693K
Avg Listing Price	\$616K	\$798K	\$697K	\$749K	\$700K	\$655K	\$741K	\$737K	\$710K	\$628K	\$678K	\$975K	\$590K
Avg Listing Price as a % of Avg Est Value	57%	59%	52%	56%	56%	39%	66%	65%	73%	57%	54%	52%	85%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



Median Est Value	\$573K	\$913K	\$755K	\$755K	\$848K	\$971K	\$755K	\$912K	\$498K	\$897K	\$623K	\$1.01M	\$623K
Median Listing Price	\$263K	\$465K	\$263K	\$430K	\$263K	\$334K	\$450K	\$457K	\$454K	\$314K	\$322K	\$465K	\$620K
Med Listing Price as a % of Med Est Value	46%	51%	35%	57%	31%	34%	60%	50%	91%	35%	52%	46%	100%

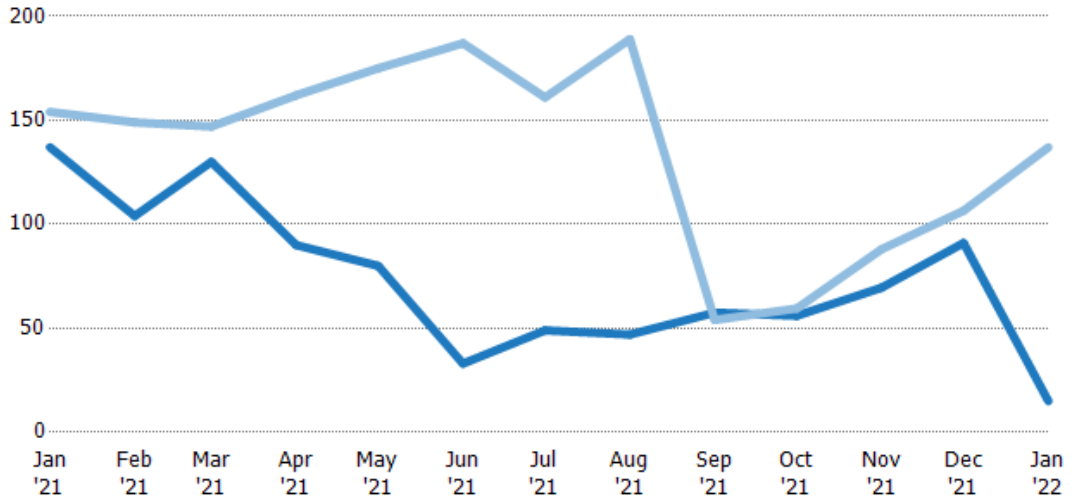
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jan '22	15	-89.1%
Jan '21	137	-11%
Jan '20	154	-18.8%



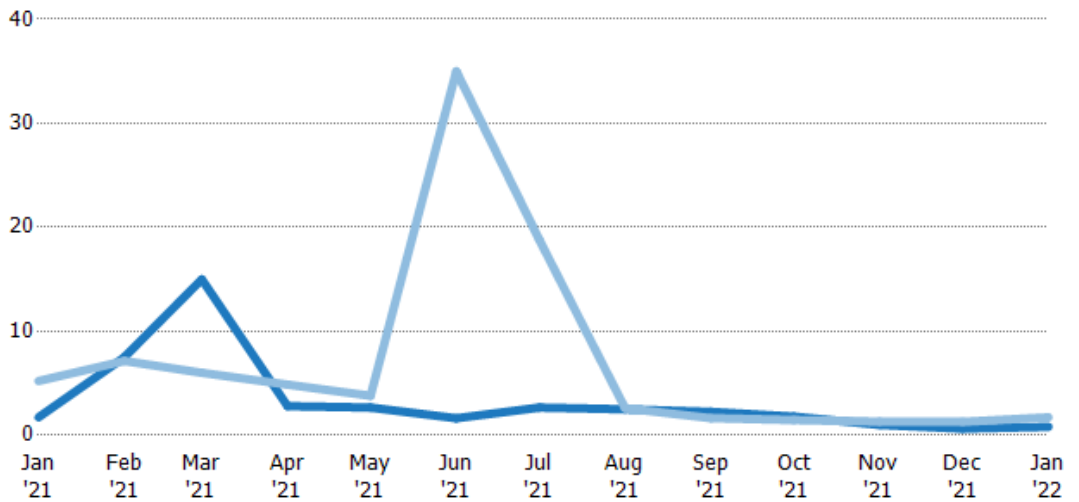
Current Year	137	104	130	90	80	33	49	47	57.5	56	69.5	91	15
Prior Year	154	149	147	162	175	187	161	189	54	59.5	88	107	137
Percent Change from Prior Year	-11%	-30%	-12%	-44%	-54%	-82%	-70%	-75%	6%	-6%	-21%	-15%	-89%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family



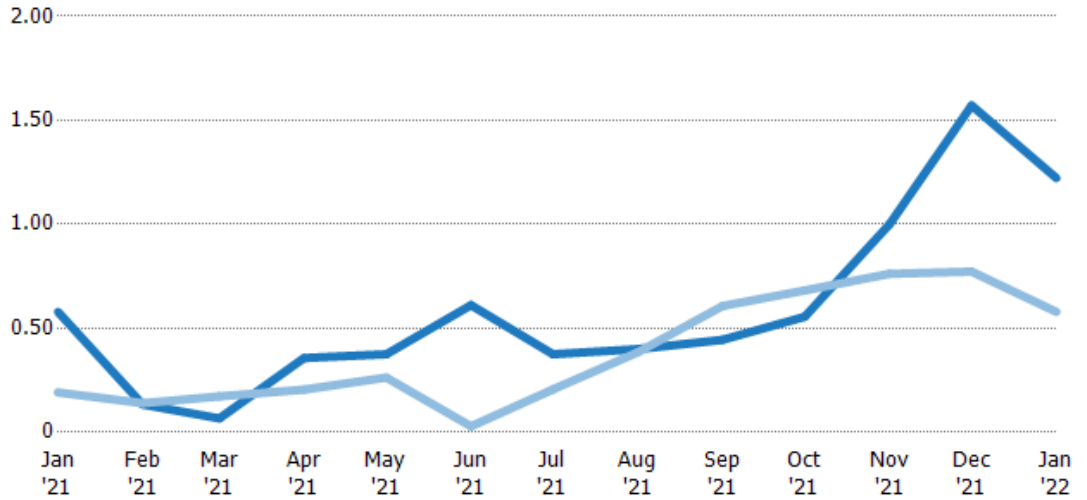
Current Year	1.73	7.5	15	2.8	2.67	1.64	2.67	2.5	2.25	1.8	1	0	0
Prior Year	5.22	7.14	6.01	4.88	3.8	35	18.8	2.6	1.65	1.47	1.31	1.29	1.73
Percent Change from Prior Year	-67%	5%	100%	-43%	-30%	-95%	100%	-4%	37%	23%	-24%	-51%	-53%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



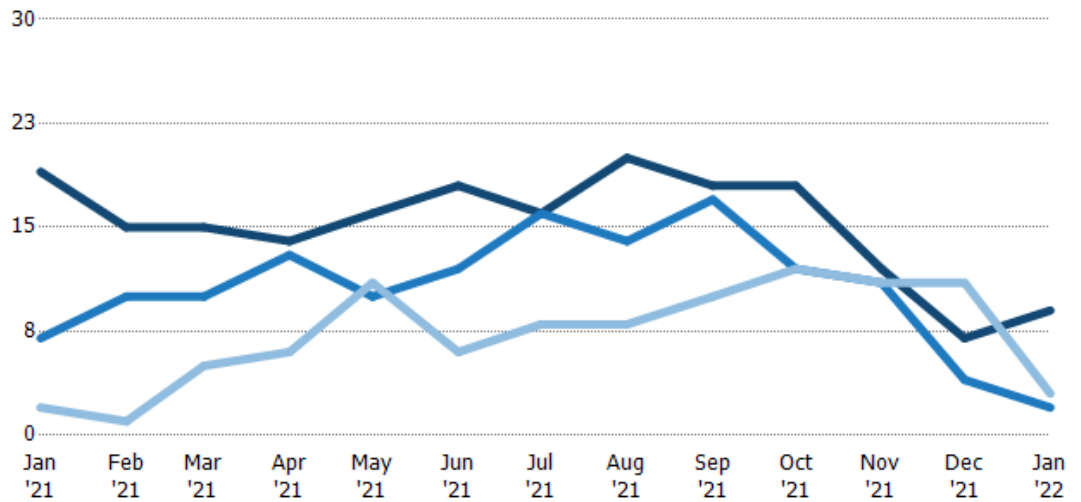
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	58%	13%	7%	36%	38%	61%	38%	40%	44%	56%	100%	157%	122%
Prior Year	19%	14%	17%	21%	26%	3%	21%	38%	61%	68%	76%	77%	58%
Change from Prior Year	-39%	1%	-7%	-15%	-11%	-58%	-38%	-2%	16%	13%	-24%	-80%	-64%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	19	15	15	14	16	18	16	20	18	18	12	7	9
Pending	7	10	10	13	10	12	16	14	17	12	11	4	2
Sold	2	1	5	6	11	6	8	8	10	12	11	11	3

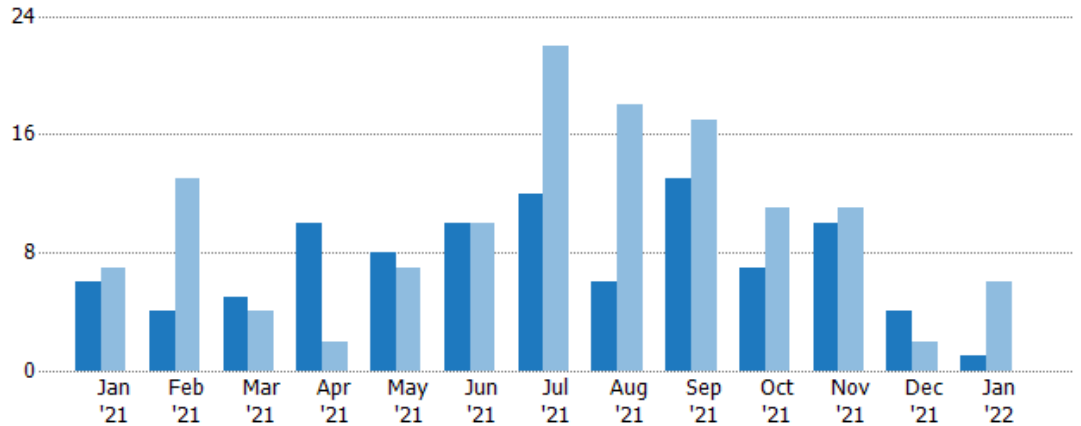
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jan '22	1	-83.3%
Jan '21	6	-14.3%
Jan '20	7	-28.6%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	6	4	5	10	8	10	12	6	13	7	10	4	1
Prior Year	7	13	4	2	7	10	22	18	17	11	11	2	6
Percent Change from Prior Year	-14%	-69%	25%	400%	14%	0%	-45%	-67%	-24%	-36%	-9%	100%	-83%

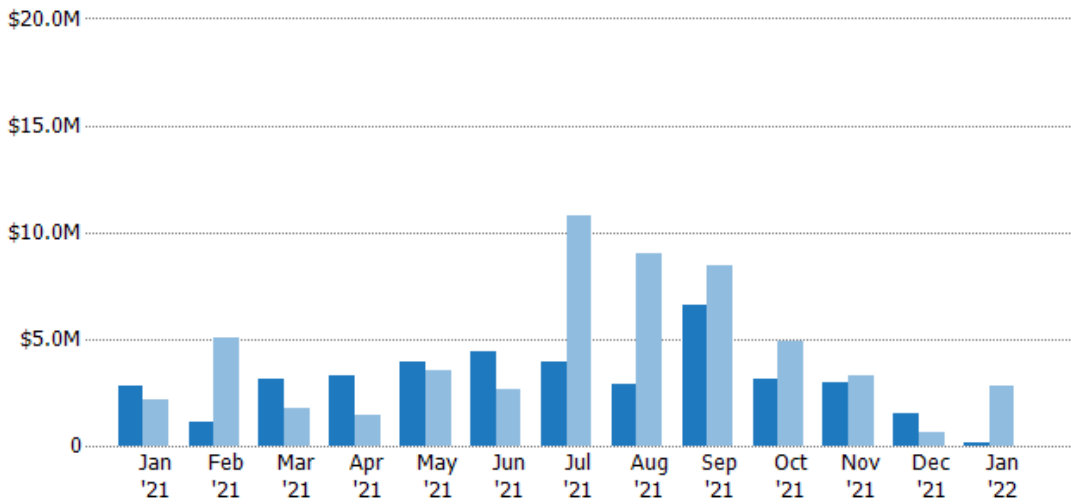
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$175K	-93.7%
Jan '21	\$2.8M	31.1%
Jan '20	\$2.14M	-24.8%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$2.8M	\$1.11M	\$3.11M	\$3.25M	\$3.9M	\$4.41M	\$3.96M	\$2.87M	\$6.58M	\$3.1M	\$2.96M	\$1.48M	\$175K
Prior Year	\$2.14M	\$5.06M	\$1.76M	\$1.41M	\$3.52M	\$2.61M	\$10.7M	\$8.98M	\$8.41M	\$4.94M	\$3.27M	\$591K	\$2.8M
Percent Change from Prior Year	31%	-78%	77%	131%	11%	69%	-63%	-68%	-22%	-37%	-10%	150%	-94%

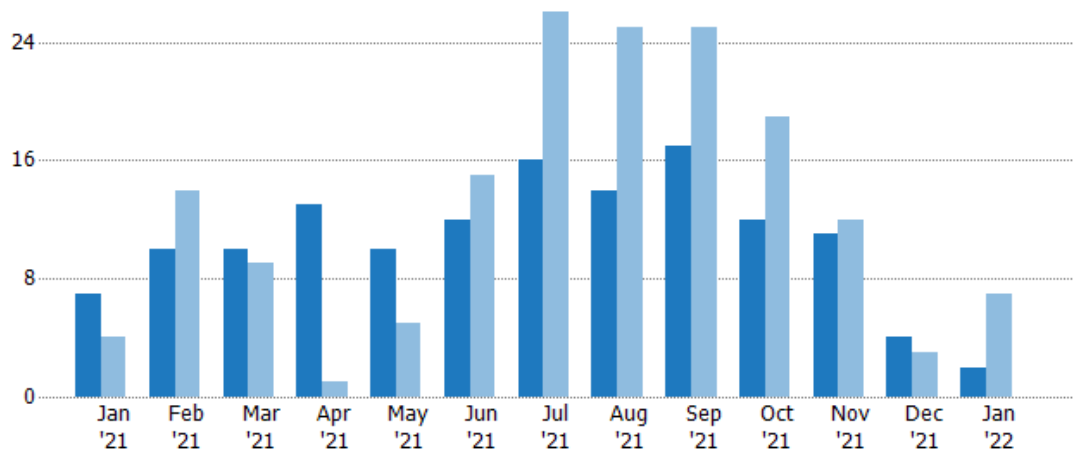
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jan '22	2	-71.4%
Jan '21	7	75%
Jan '20	4	0%



Current Year	7	10	10	13	10	12	16	14	17	12	11	4	2
Prior Year	4	14	9	1	5	15	26	25	25	19	12	3	7
Percent Change from Prior Year	75%	-29%	11%	1,200%	100%	-20%	-38%	-44%	-32%	-37%	-8%	33%	-71%

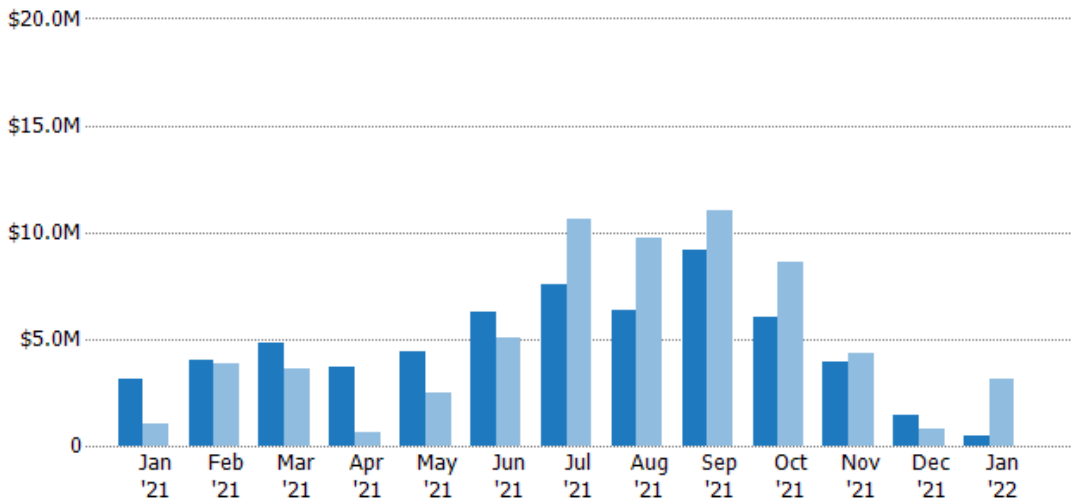
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jan '22	\$465K	-85.1%
Jan '21	\$3.11M	201.4%
Jan '20	\$1.03M	36.2%



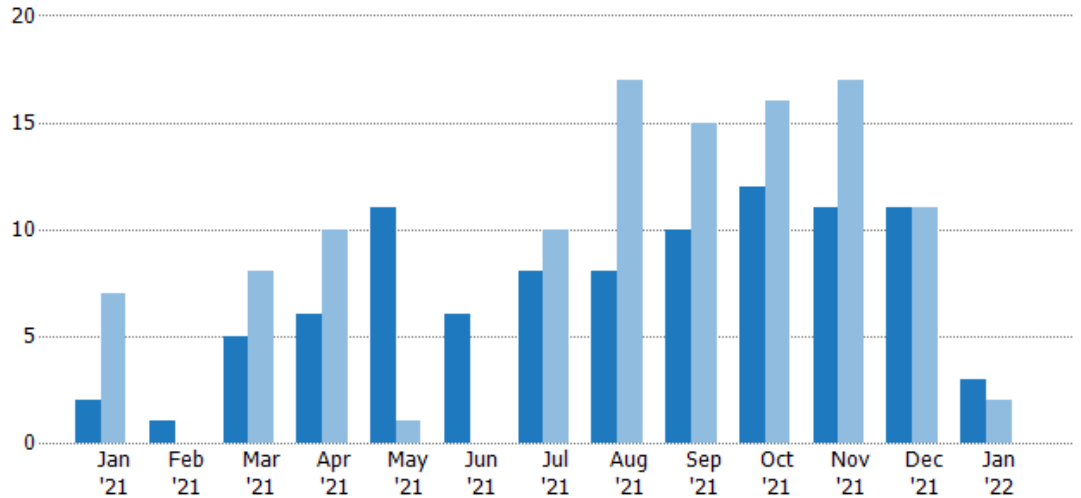
Current Year	\$3.11M	\$3.99M	\$4.83M	\$3.68M	\$4.42M	\$6.23M	\$7.59M	\$6.34M	\$9.15M	\$6.02M	\$3.93M	\$1.41M	\$465K
Prior Year	\$1.03M	\$3.81M	\$3.63M	\$630K	\$2.46M	\$5.06M	\$10.6M	\$9.75M	\$11M	\$8.61M	\$4.32M	\$824K	\$3.11M
Percent Change from Prior Year	201%	5%	33%	484%	80%	23%	-28%	-35%	-17%	-30%	-9%	71%	-85%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



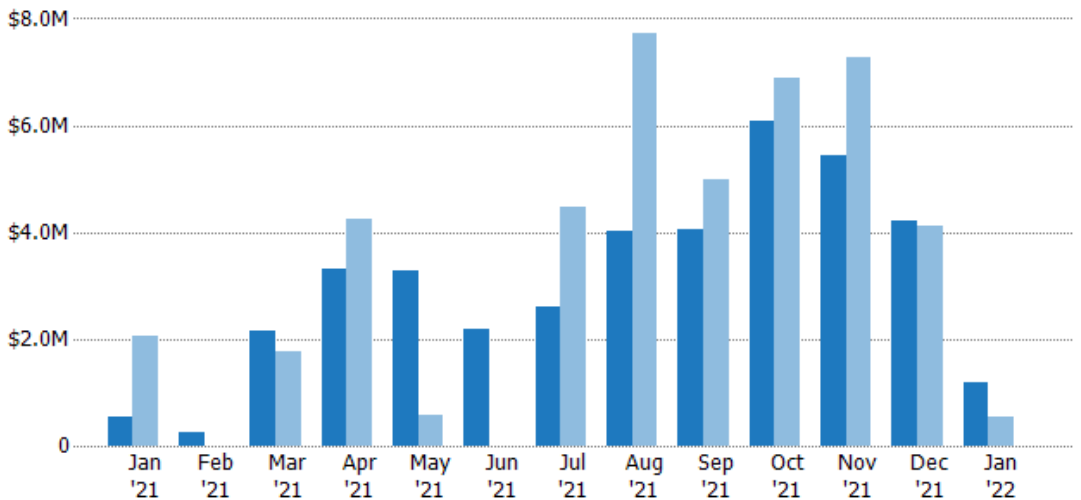
Current Year	2	1	5	6	11	6	8	8	10	12	11	11	3
Prior Year	7	-	8	10	1	-	10	17	15	16	17	11	2
Percent Change from Prior Year	-71%	100%	-38%	-40%	1,000%	100%	-20%	-53%	-33%	-25%	-35%	0%	50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



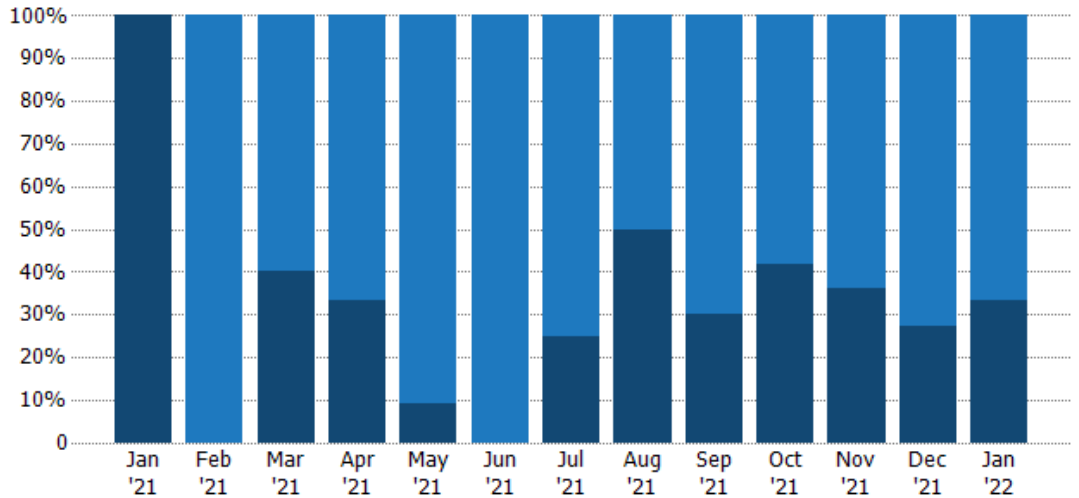
Current Year	\$540K	\$255K	\$2.15M	\$3.31M	\$3.29M	\$2.19M	\$2.59M	\$4.02M	\$4.06M	\$6.09M	\$5.43M	\$4.22M	\$1.19M
Prior Year	\$2.05M	-	\$1.77M	\$4.24M	\$570K	-	\$4.48M	\$7.72M	\$4.98M	\$6.88M	\$7.26M	\$4.1M	\$540K
Percent Change from Prior Year	-74%	100%	21%	-22%	477%	100%	-42%	-48%	-18%	-12%	-25%	3%	120%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Warren, VT 05674
 Property Type: Condo/Townhouse/Apt., Single Family



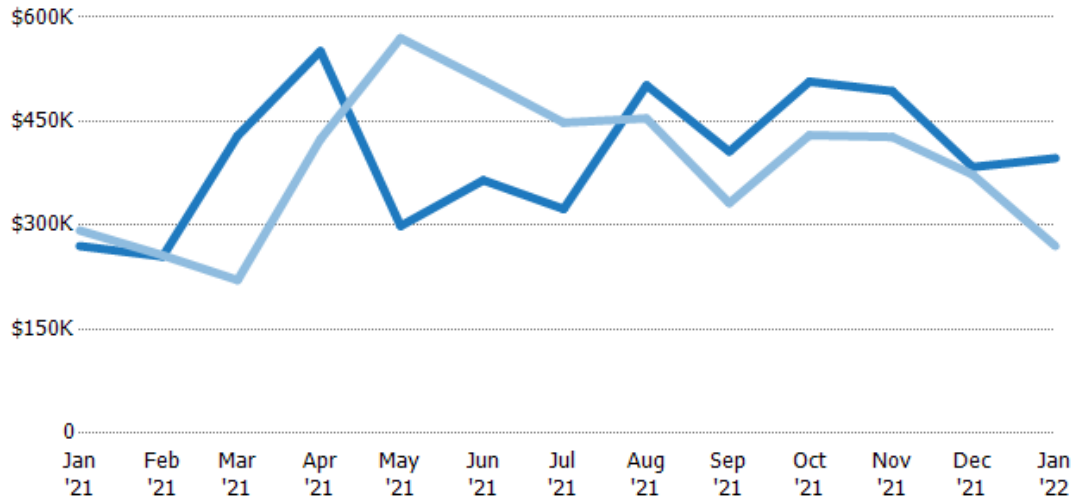
Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Condo/Townhouse	-	100%	60%	67%	91%	100%	75%	50%	70%	58%	64%	73%	67%
Single Family Residence	100%	-	40%	33%	9%	-	25%	50%	30%	42%	36%	27%	33%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type: Condo/Townhouse/Apt., Single Family



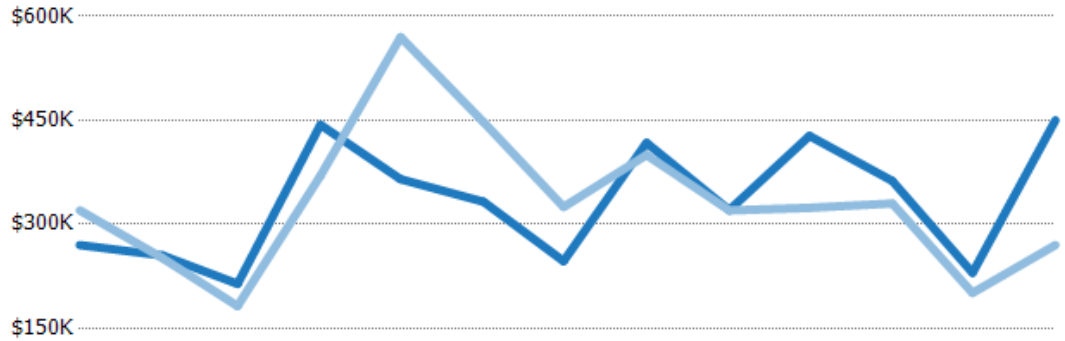
Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$270K	\$255K	\$429K	\$551K	\$299K	\$365K	\$323K	\$502K	\$406K	\$507K	\$493K	\$384K	\$397K
Prior Year	\$292K	\$257K	\$221K	\$424K	\$570K	\$509K	\$448K	\$454K	\$332K	\$430K	\$427K	\$373K	\$270K
Percent Change from Prior Year	-8%	100%	94%	30%	-48%	100%	-28%	10%	22%	18%	15%	3%	47%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



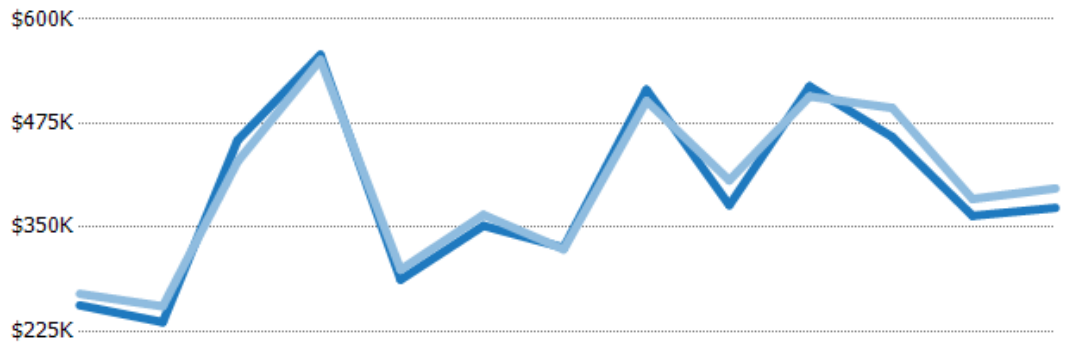
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$270K	\$255K	\$214K	\$444K	\$365K	\$333K	\$247K	\$418K	\$321K	\$428K	\$363K	\$230K	\$450K
Prior Year	\$320K	\$251K	\$182K	\$370K	\$570K	\$448K	\$325K	\$400K	\$320K	\$324K	\$330K	\$201K	\$270K
Percent Change from Prior Year	-16%	100%	18%	20%	-36%	100%	-24%	4%	0%	32%	10%	14%	67%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



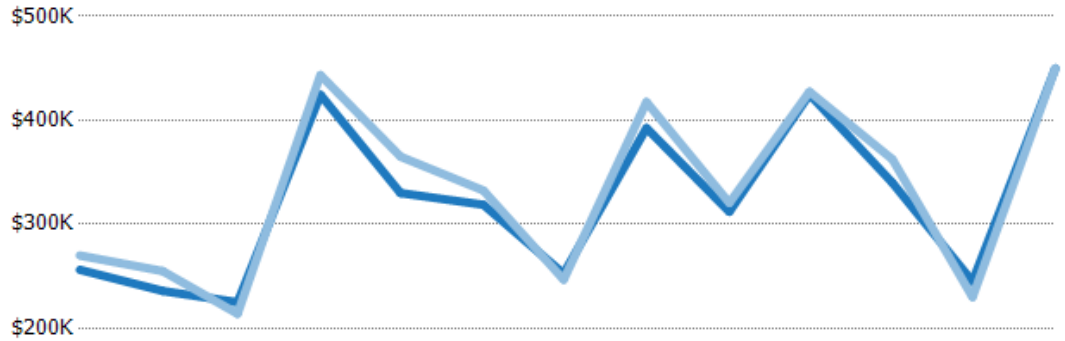
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg List Price	\$256K	\$236K	\$455K	\$557K	\$287K	\$352K	\$326K	\$515K	\$377K	\$519K	\$459K	\$364K	\$373K
Avg Sales Price	\$270K	\$255K	\$429K	\$551K	\$299K	\$365K	\$323K	\$502K	\$406K	\$507K	\$493K	\$384K	\$397K
Avg Sales Price as a % of Avg List Price	105%	108%	94%	99%	104%	104%	99%	97%	108%	98%	108%	106%	106%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



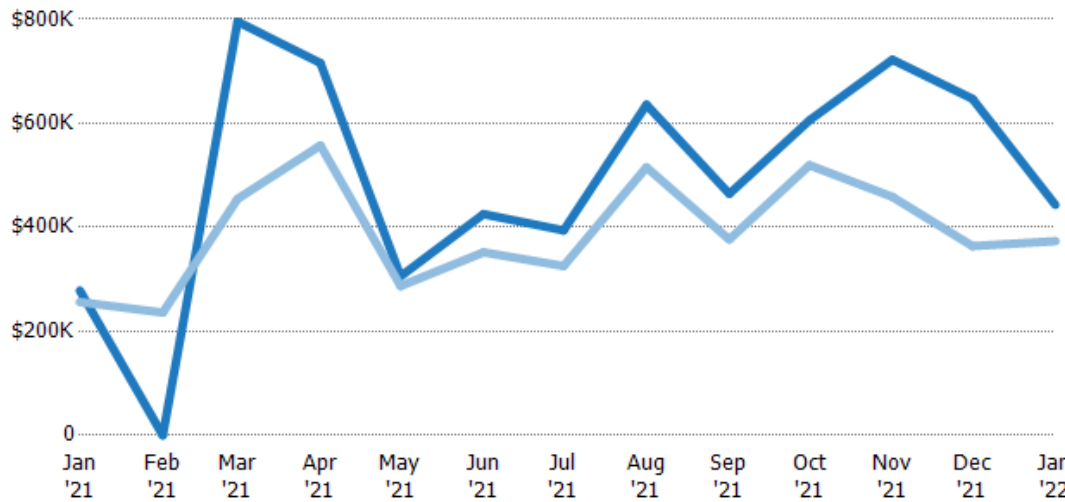
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$256K	\$236K	\$225K	\$425K	\$330K	\$319K	\$253K	\$393K	\$312K	\$425K	\$340K	\$245K	\$450K
Median Sales Price	\$270K	\$255K	\$214K	\$444K	\$365K	\$333K	\$247K	\$418K	\$321K	\$428K	\$363K	\$230K	\$450K
Med Sales Price as a % of Med List Price	105%	108%	95%	104%	111%	104%	98%	106%	103%	101%	107%	94%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



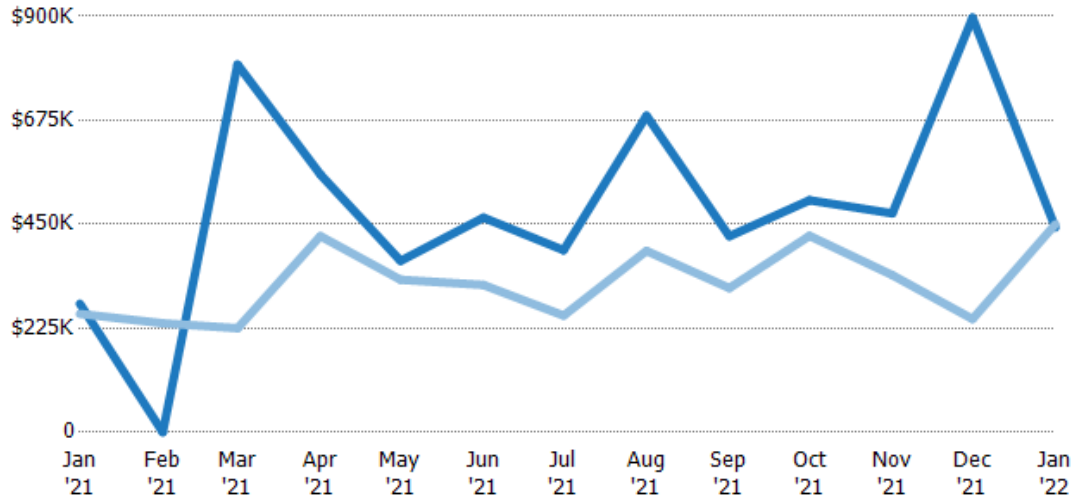
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$278K	\$0	\$795K	\$716K	\$306K	\$425K	\$394K	\$636K	\$464K	\$606K	\$722K	\$647K	\$443K
Avg Sales Price	\$256K	\$236K	\$455K	\$557K	\$287K	\$352K	\$326K	\$515K	\$377K	\$519K	\$459K	\$364K	\$373K
Avg Sales Price as a % of Avg Est Value	92%	100%	57%	78%	94%	83%	83%	81%	81%	86%	63%	56%	84%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$278K	\$0	\$795K	\$558K	\$371K	\$464K	\$394K	\$685K	\$424K	\$502K	\$474K	\$897K	\$443K
Median Sales Price	\$256K	\$236K	\$225K	\$425K	\$330K	\$319K	\$253K	\$393K	\$312K	\$425K	\$340K	\$245K	\$450K
Med Sales Price as a % of Med Est Value	92%	100%	28%	76%	89%	69%	64%	57%	74%	85%	72%	27%	102%