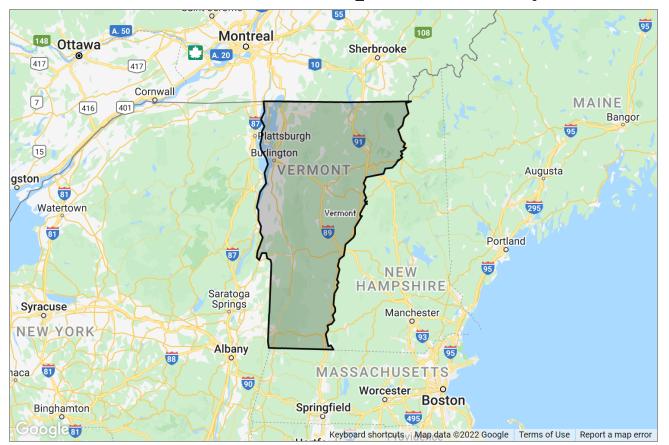


MARKET DATA REPORT

Vermont Indicators Report February 2022



Report Characteristics

Report Name: Vermont Indicators Report February 2022

Report Date Range: 2/2021 – 2/2022

Filters Used: Property Type, Location

Avg/Med: Both

Run Date: 03/28/2022

Scheduled: No

Presented by

Vermont Association of REALTORS®

Other: http://www.vermontrealtors.com/

148 State Street Montpelier, VT 05602





Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

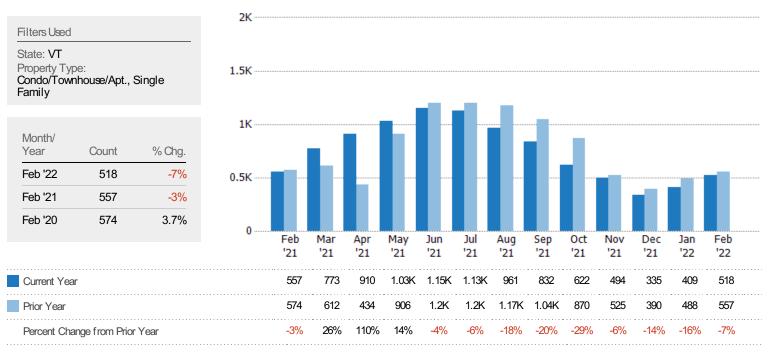
+/-	YTD 2021	YTD 2022	+/-	Feb 2021	Feb 2022	Key Metrics		
						isting Activity Charts Metrics		
-11.3%	1,045	927	-7%	557	518	New Listing Count		
+4.6%	\$423,557,260	\$442,876,409	+11.7%	\$228,506,618	\$255,201,667	New Listing Volume		
	N⁄A	N/A	-60.6%	1,757	692	Active Listing Count		
	N⁄A	N/A	-60.6%	\$933,019,258	\$367,701,320	Active Listing Volume		
+5.4%	\$517,394	\$545,258	+0.1%	\$531,030	\$531,360	Average Listing Price		
+15.4%	\$326,632	\$376,843	+15.2%	\$329,000	\$379,000	Median Listing Price		
-49.6%	143.6	72.39	-76.8%	149	34.5	Median Daysin RPR		
-66.9%	4.6	1.5	-55.7%	3.3	1.5	Months of Inventory		
+44%	21.76%	65.78%	+38.2%	30.39%	68.64%	Absorption Rate		
						Sales Activity Charts Metrics		
-69%	1,365	423	-83%	699	119	New Pending Sales Count		
-63%	\$486,377,346	\$179,977,623	-79.7%	\$245,049,510	\$49,783,708	New Pending Sales Volume		
	N⁄A	NA	-74.2%	1,161	300	Pending Sales Count		
	N/A	NA	-67.8%	\$433,221,673	\$139,403,594	Pending Sales Volume		
-15%	988	840	-19.6%	454	365	Closed Sales Count		
+5.3%	\$319,775,656	\$336,620,907	-8.1%	\$150,176,924	\$137,982,854	Closed Sales Volume		
+23.8%	\$323,660	\$400,739	+14.3%	\$330,786	\$378,035	Average Sales Price		
+15.6%	\$267,298	\$309,080	+9.3%	\$270,000	\$295,000	Median Sales Price		





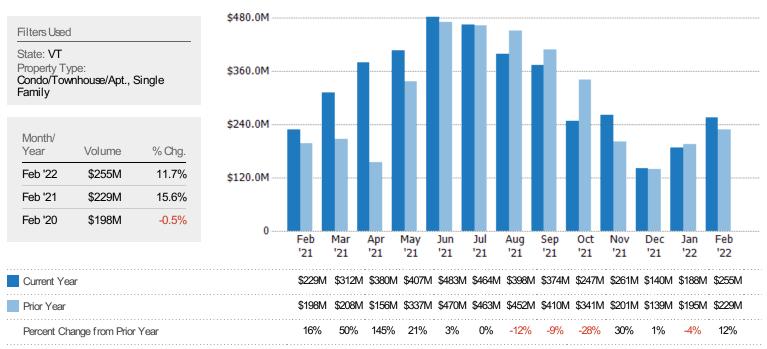
New Listings

The number of new residential listings that were added each month.



New Listing Volume

The sum of the listing price of residential listings that were added each month.

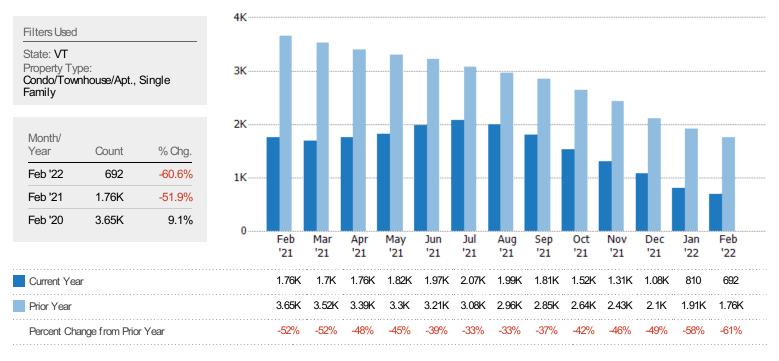


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Active Listings

The number of active residential listings at the end of each month.



Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.





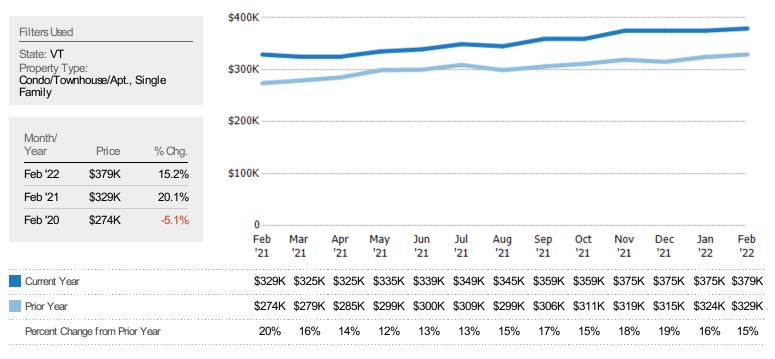
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used		\$700K												
State: VT Property Type: Condo/Townhouse/A Family	pt., Single	\$525K												>
		\$350K												
Month/ Year Price	e % Chg.													
Feb '22 \$531	K 0.1%	\$175K												
Feb '21 \$531	K 34.3%													
Feb '20 \$395	〈 -10.2%	0 Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year		\$531K	\$529K	\$534K	\$522K	\$523K	\$524K	\$536K	\$562K	\$577K	\$618K	\$603K	\$557K	\$531K
Prior Year		\$395K	\$402K	\$409K	\$425K	\$440K	\$450K	\$460K	\$469K	\$485K	\$496K	\$492K	\$505K	\$531K
Percent Change from	Prior Year	34%	31%	31%	23%	19%	16%	17%	20%	19%	25%	22%	10%	0%

Median Listing Price

The median listing price of active residential listings at the end of each month.

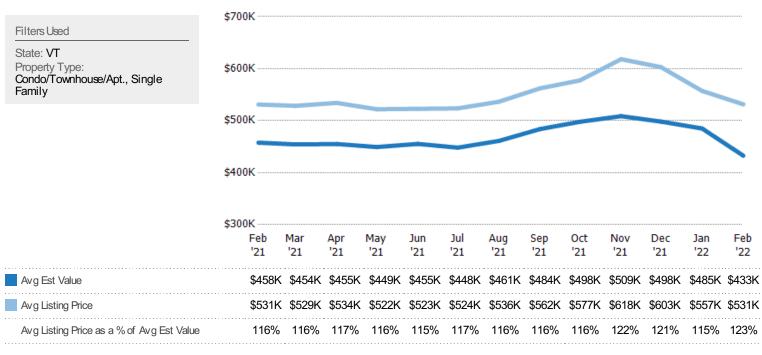






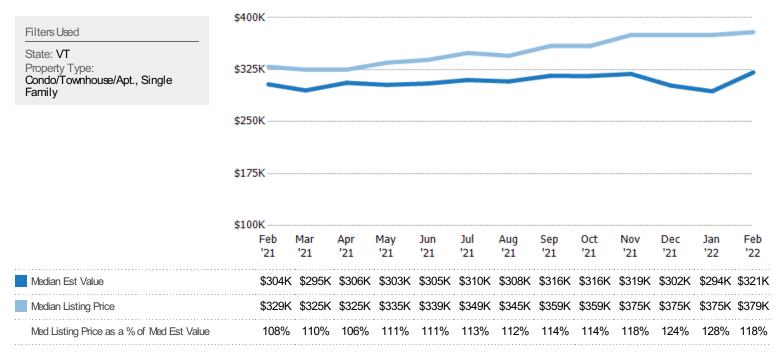
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

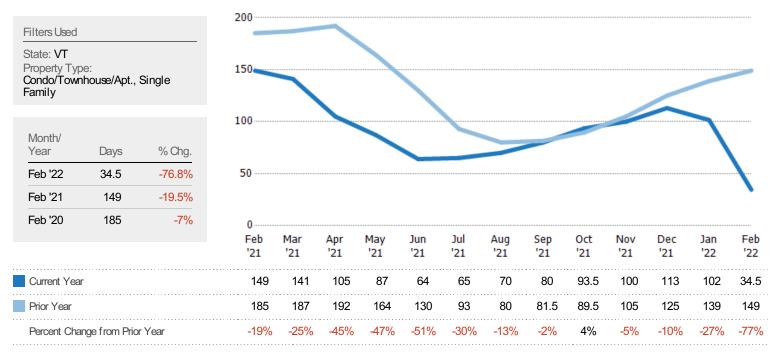






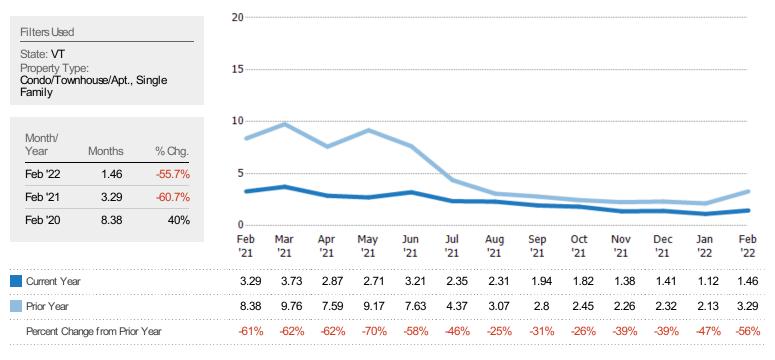
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

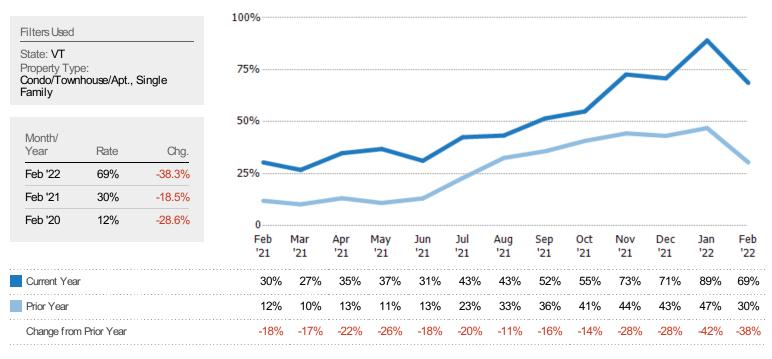






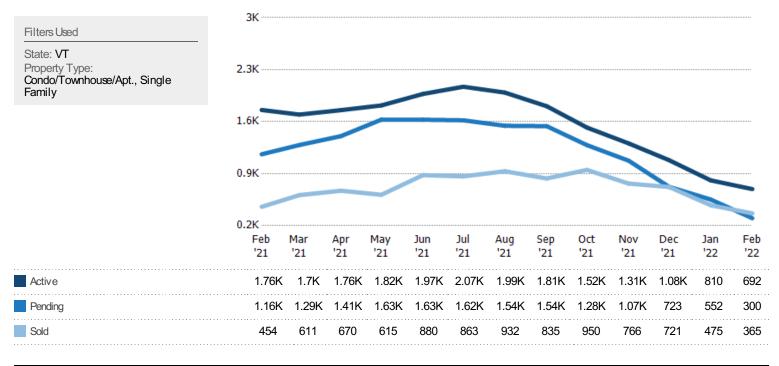
Absorption Rate

The percentage of inventory sold per month.



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.







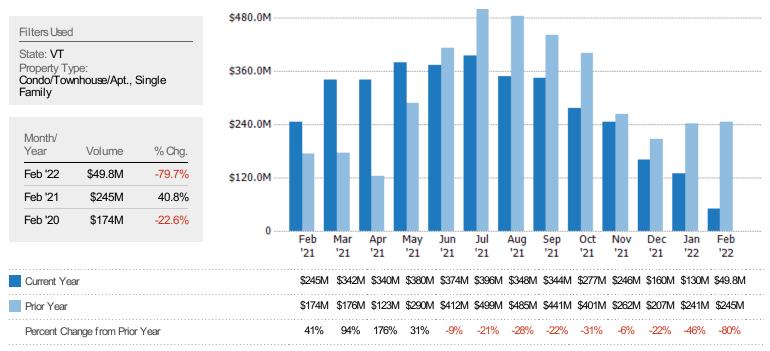
New Pending Sales

The number of residential properties with accepted offers that were added each month.



New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

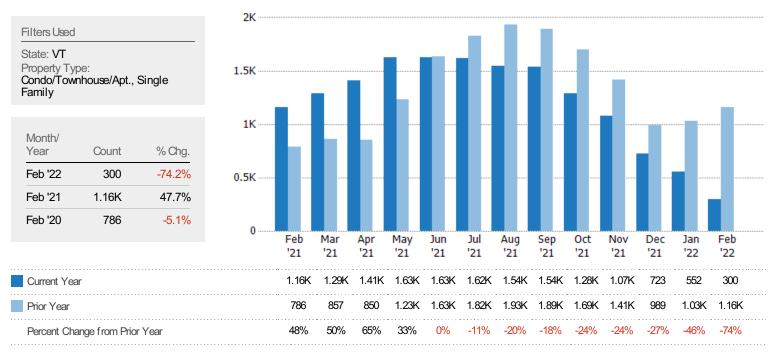






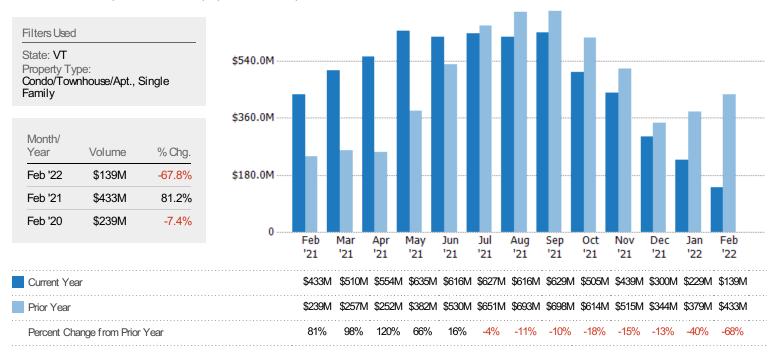
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

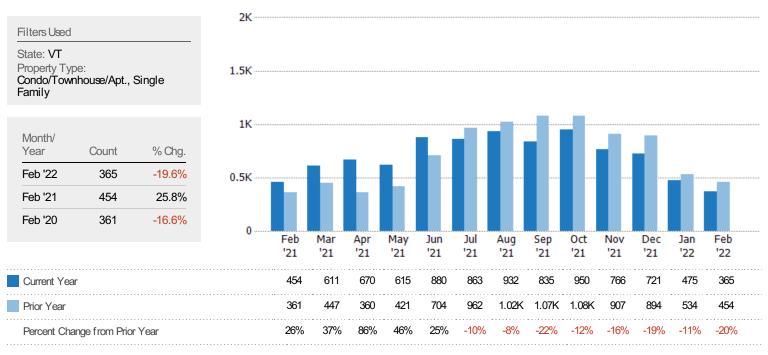






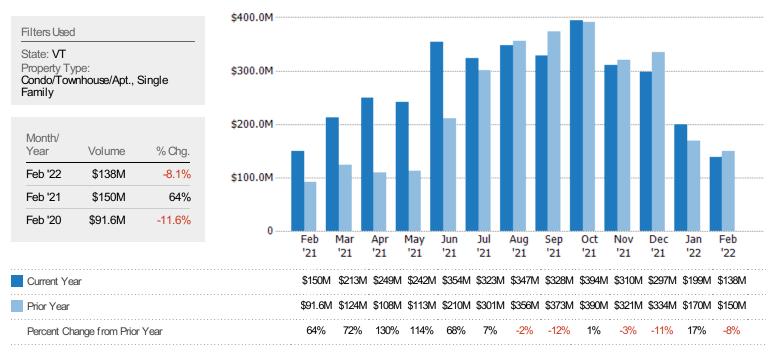
Closed Sales

The total number of residential properties sold each month.



Closed Sales Volume

The sum of the sales price of residential properties sold each month.

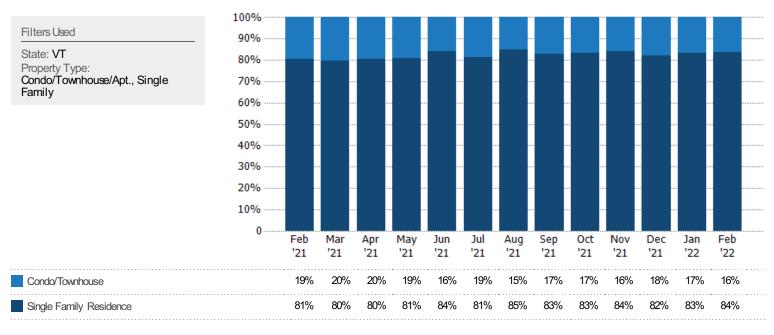


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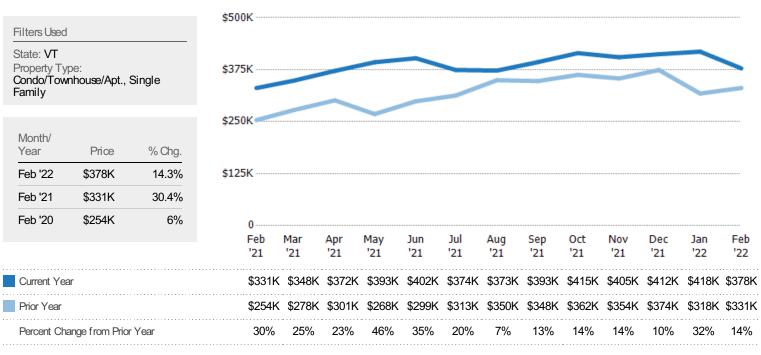
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



Average Sales Price

The average sales price of the residential properties sold each month.



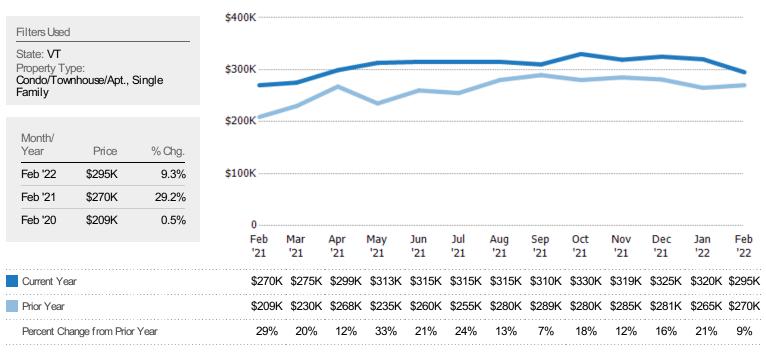


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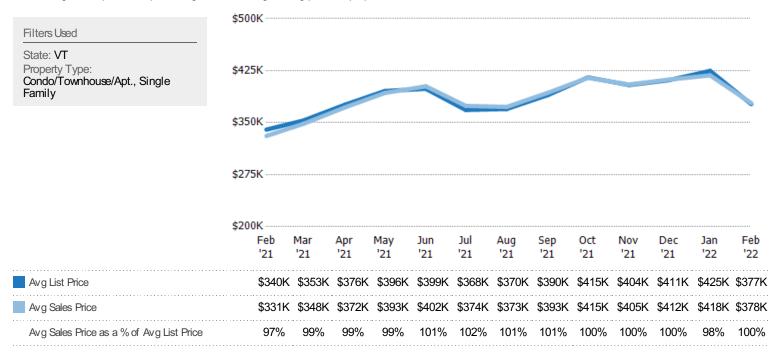
Median Sales Price

The median sales price of the residential properties sold each month.



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

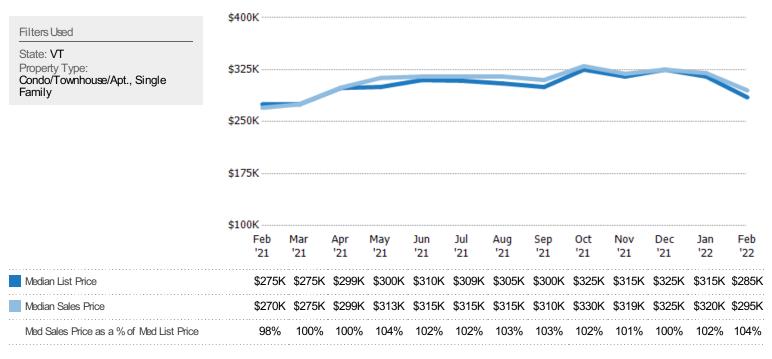






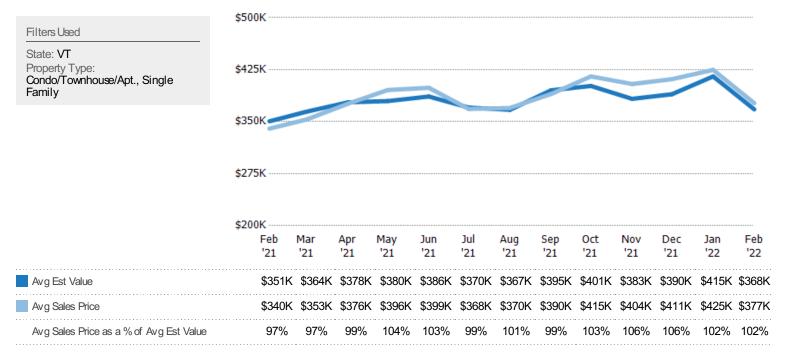
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

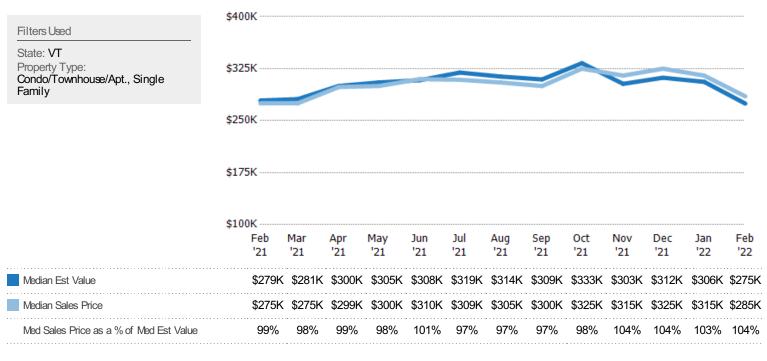






Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.







Feb 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05001	4	\$1,196,000	4	\$1,481,000	\$370,250	\$354,500	\$147	\$152	82
05032	2	\$287,900	1	\$100,000	\$100,000	\$100,000	\$70	\$70	157
05033			2	\$421,000	\$210,500	\$210,500	\$135	\$135	4
05034	1	\$397,500	1	\$365,000	\$365,000	\$365,000	\$223	\$223	66
05036			1	\$255,000	\$255,000	\$255,000	\$196	\$196	1
05037	1	\$479,000	1	\$460,000	\$460,000	\$460,000	\$121	\$121	5
05046	1	\$172,000	1	\$550,000	\$550,000	\$550,000	\$222	\$222	8
05048			3	\$1,489,000	\$496,333	\$459,000	\$229	\$249	90
05051			1	\$445,000	\$445,000	\$445,000	\$222	\$222	10
05055	1	\$1,195,000	3	\$4,460,000	\$1,486,667	\$1,450,000	\$310	\$278	143
05059	4	\$1,037,900	2	\$539,000	\$269,500	\$269,500	\$188	\$188	112
05060	1	\$110,000	4	\$1,732,500	\$433,125	\$425,000	\$161	\$160	47
05061			1	\$356,500	\$356,500	\$356,500	\$186	\$186	18
05062			1	\$700,000	\$700,000	\$700,000	\$479	\$479	2
05068			2	\$417,800	\$208,900	\$208,900	\$92	\$92	204
05075	1	\$850,000	1	\$355,000	\$355,000	\$355,000	\$298	\$298	169
05076			1	\$290,000	\$290,000	\$290,000	\$124	\$124	51
05077			2	\$322,000	\$161,000	\$161,000	\$145	\$145	50
05081			1	\$175,000	\$175,000	\$175,000	\$149	\$149	2
05089	2	\$412,600	1	\$245,000	\$245,000	\$245,000	\$170	\$170	5
05091	3	\$1,739,500	1	\$285,560	\$285,560	\$285,560	\$205	\$205	63
05101	2	\$520,000	3	\$365,000	\$121,667	\$130,000	\$100	\$100	9
05143	5	\$1,393,000	2	\$596,000	\$298,000	\$298,000	\$257	\$257	26
05146			1	\$258,000	\$258,000	\$258,000	\$206	\$206	65
05148	2	\$750,000	2	\$802,500	\$401,250	\$401,250	\$296	\$296	44
05149	1	\$749,000	2	\$724,000	\$362,000	\$362,000	\$111	\$111	506
05154			1	\$250,000	\$250,000	\$250,000	\$208	\$208	176
05155	2	\$1,044,900	1	\$980,000	\$980,000	\$980,000	\$515	\$515	79
05156	2	\$429,000	1	\$137,000	\$137,000	\$137,000	\$76	\$76	14
05158	2	\$598,000	2	\$356,000	\$178,000	\$178,000	\$186	\$186	14
05201	5	\$1,164,600	10	\$1,948,577	\$194,858	\$174,950	\$160	\$125	15
05250	2	\$640,000	5	\$2,616,331	\$523,266	\$240,000	\$223	\$176	12
05252			1	\$230,000	\$230,000	\$230,000	\$81	\$81	13
05255	2	\$742,000	2	\$980,000	\$490,000	\$490,000	\$216	\$216	51
05261	1	\$99,900	1	\$580,000	\$580,000	\$580,000	\$245	\$245	219
05262	1	\$529,000	4	\$972,800	\$243,200	\$195,150	\$164	\$157	77
05301	2	\$477,600	7	\$2,552,800	\$364,686	\$285,000	\$179	\$170	29
05340	5	\$3,954,000	2	\$1,030,000	\$515,000	\$515,000	\$218	\$218	338

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Feb 2022

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05343	1	\$450,000	1	\$270,000	\$270,000	\$270,000	\$84	\$84	31
05345			3	\$1,286,000	\$428,667	\$448,000	\$146	\$139	390
05346	3	\$1,418,000	3	\$1,355,000	\$451,667	\$505,000	\$174	\$176	71
05352	2	\$729,818	1	\$1,100,000	\$1,100,000	\$1,100,000	\$193	\$193	608
05354			1	\$395,000	\$395,000	\$395,000	\$190	\$190	25
05356	8	\$5,039,000	11	\$5,191,500	\$471,955	\$381,000	\$179	\$175	7
05358	1	\$179,000	2	\$510,000	\$255,000	\$255,000	\$105	\$105	71
05359	1	\$239,000	1	\$457,000	\$457,000	\$457,000	\$199	\$199	9
05360	3	\$1,961,000	5	\$4,175,000	\$835,000	\$300,000	\$324	\$394	2
05361	2	\$358,900	3	\$947,400	\$315,800	\$173,400	\$159	\$166	98
05363	3	\$5,844,900	2	\$860,000	\$430,000	\$430,000	\$196	\$196	8
05401	9	\$5,004,000	3	\$1,062,500	\$354,167	\$379,000	\$369	\$410	4
05403	22	\$10,834,568	11	\$4,875,632	\$443,239	\$419,900	\$259	\$267	6
05404			1	\$258,500	\$258,500	\$258,500	\$321	\$321	4
05408	2	\$888,900	7	\$2,619,751	\$374,250	\$345,000	\$269	\$263	8
05440			6	\$1,401,000	\$233,500	\$257,500	\$152	\$136	54
05441	1	\$210,000	2	\$436,000	\$218,000	\$218,000	\$90	\$90	7
05442	1	\$350,000	1	\$340,000	\$340,000	\$340,000	\$309	\$309	60
05443	1	\$249,000	4	\$1,640,600	\$410,150	\$367,800	\$175	\$172	63
05445			3	\$2,946,500	\$982,167	\$996,500	\$283	\$316	6
05446	3	\$1,230,495	9	\$5,161,160	\$573,462	\$362,000	\$344	\$325	8
05452	5	\$2,365,000	10	\$4,158,000	\$415,800	\$334,500	\$229	\$234	4
05454	1	\$998,000	3	\$1,034,000	\$344,667	\$300,000	\$192	\$195	6
05457			1	\$240,000	\$240,000	\$240,000	\$144	\$144	108
05458	2	\$714,800	1	\$415,000	\$415,000	\$415,000	\$259	\$259	4
05459	1	\$299,900	1	\$429,000	\$429,000	\$429,000	\$185	\$185	20
05461	1	\$160,000	2	\$1,038,000	\$519,000	\$519,000	\$223	\$223	25
05464	2	\$682,900	2	\$730,000	\$365,000	\$365,000	\$123	\$123	73
05465	1	\$559,900	1	\$253,000	\$253,000	\$253,000	\$228	\$228	4
05468	2	\$589,850	2	\$520,000	\$260,000	\$260,000	\$191	\$191	29
05469			1	\$407,000	\$407,000	\$407,000	\$196	\$196	49
05470	1	\$409,900	1	\$279,000	\$279,000	\$279,000	\$101	\$101	356
05471	2	\$514,000	1	\$379,900	\$379,900	\$379,900	\$185	\$185	35
05474	1	\$449,900	2	\$610,500	\$305,250	\$305,250	\$148	\$148	74
05476	1	\$250,000	2	\$394,000	\$197,000	\$197,000	\$136	\$136	17
05478	10	\$4,503,800	14	\$4,614,518	\$329,608	\$288,759	\$178	\$178	27
05482	3	\$4,819,000	6	\$3,615,500	\$602,583	\$575,000	\$263	\$230	5

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05486			1	\$700,000	\$700,000	\$700,000	\$331	\$331	6
05488	5	\$2,497,865	1	\$209,000	\$209,000	\$209,000	\$196	\$196	182
05489			1	\$605,000	\$605,000	\$605,000	\$325	\$325	0
05491	1	\$325,000	3	\$1,559,500	\$519,833	\$519,500	\$281	\$232	4
05495	2	\$1,170,000	6	\$2,594,709	\$432,452	\$425,000	\$244	\$246	3
05602	5	\$1,750,000	4	\$1,462,340	\$365,585	\$373,500	\$247	\$212	10
05641	10	\$2,379,400	14	\$2,318,700	\$165,621	\$158,750	\$131	\$123	10
05648			1	\$285,000	\$285,000	\$285,000	\$158	\$158	222
05653			1	\$431,000	\$431,000	\$431,000	\$169	\$169	6
05654			1	\$170,000	\$170,000	\$170,000	\$81	\$81	171
05655			3	\$1,026,000	\$342,000	\$331,000	\$190	\$189	11
05656	2	\$794,000	1	\$1,090,000	\$1,090,000	\$1,090,000	\$216	\$216	29
05661	6	\$3,149,000	7	\$2,712,826	\$387,547	\$325,000	\$226	\$204	10
05663			1	\$342,000	\$342,000	\$342,000	\$115	\$115	6
05667	1	\$183,000	1	\$249,000	\$249,000	\$249,000	\$140	\$140	12
05672	6	\$6,129,000	5	\$3,985,000	\$797,000	\$665,000	\$510	\$494	16
05673	1	\$95,000	1	\$125,000	\$125,000	\$125,000	\$245	\$245	32
05674	4	\$1,929,000	2	\$553,000	\$276,500	\$276,500	\$343	\$343	5
05675			1	\$120,000	\$120,000	\$120,000	\$56	\$56	71
05676			2	\$393,000	\$196,500	\$196,500	\$171	\$171	33
05677			1	\$785,000	\$785,000	\$785,000	\$212	\$212	116
05681			1	\$210,000	\$210,000	\$210,000	\$144	\$144	116
05701	10	\$2,557,200	12	\$4,327,900	\$360,658	\$222,450	\$143	\$126	8
05733			3	\$860,000	\$286,667	\$205,000	\$115	\$99	70
05735	2	\$465,000	2	\$802,500	\$401,250	\$401,250	\$193	\$193	48
05737			2	\$502,000	\$251,000	\$251,000	\$145	\$145	57
05739	1	\$419,000	1	\$1,640,000	\$1,640,000	\$1,640,000	\$202	\$202	936
05743			2	\$330,000	\$165,000	\$165,000	\$97	\$97	111
05751	6	\$1,351,400	9	\$3,063,500	\$340,389	\$260,000	\$272	\$309	6
05753	3	\$1,180,000	3	\$762,000	\$254,000	\$302,000	\$269	\$273	2
05759	1	\$580,000	2	\$550,000	\$275,000	\$275,000	\$232	\$232	10
05762	1	\$299,000	1	\$205,000	\$205,000	\$205,000	\$143	\$143	10
05764	2	\$424,900	1	\$165,000	\$165,000	\$165,000	\$158	\$158	29
05765			2	\$338,200	\$169,100	\$169,100	\$89	\$89	44
05767	1	\$130,000	1	\$829,000	\$829,000	\$829,000	\$200	\$200	353
05769	2	\$468,000	2	\$863,000	\$431,500	\$431,500	\$199	\$199	126
05773			1	\$165,000	\$165,000	\$165,000	\$99	\$99	27
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Feb 2022

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05819	2	\$304,000	3	\$710,000	\$236,667	\$240,000	\$139	\$142	11
05821			1	\$198,000	\$198,000	\$198,000	\$82	\$82	92
05822	3	\$653,000	2	\$353,500	\$176,750	\$176,750	\$109	\$109	2
05824	1	\$129,500	1	\$62,500	\$62,500	\$62,500	\$108	\$108	270
05825			2	\$645,000	\$322,500	\$322,500	\$109	\$109	213
05826			1	\$202,000	\$202,000	\$202,000	\$324	\$324	6
05828	1	\$119,900	2	\$430,000	\$215,000	\$215,000	\$146	\$146	25
05830	1	\$259,900	1	\$235,000	\$235,000	\$235,000	\$110	\$110	1
05833			1	\$249,500	\$249,500	\$249,500	\$259	\$259	242
05841	1	\$675,000	1	\$1,725,000	\$1,725,000	\$1,725,000	\$205	\$205	17
05842			1	\$320,000	\$320,000	\$320,000	\$108	\$108	162
05843			1	\$199,000	\$199,000	\$199,000	\$236	\$236	4
05846	1	\$450,000	2	\$255,000	\$127,500	\$127,500	\$131	\$131	42
05851	5	\$1,646,000	5	\$783,000	\$156,600	\$150,000	\$92	\$62	117
05853			1	\$320,000	\$320,000	\$320,000	\$248	\$248	11
05855	2	\$568,900	4	\$609,700	\$152,425	\$162,100	\$115	\$124	17
05857			2	\$406,000	\$203,000	\$203,000	\$126	\$126	89
05859	4	\$789,999	3	\$892,000	\$297,333	\$310,000	\$135	\$116	72
05860			1	\$106,300	\$106,300	\$106,300	\$56	\$56	7
05866			1	\$115,000	\$115,000	\$115,000	\$95	\$95	21
05867			2	\$1,305,000	\$652,500	\$652,500	\$139	\$139	85
05871			3	\$1,015,000	\$338,333	\$210,000	\$220	\$220	208
05873			3	\$949,000	\$316,333	\$300,000	\$148	\$116	77
05874			1	\$160,000	\$160,000	\$160,000	\$160	\$160	209
05902			1	\$180,000	\$180,000	\$180,000	\$98	\$98	7
05903	1	\$149,900	3	\$873,950	\$291,317	\$154,950	\$132	\$138	103
05907			1	\$124,900	\$124,900	\$124,900	\$106	\$106	209





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Detail	S		Listing Activity Charts
Report Name: V	ermont Indicators Report February 2022	✓ New Listings	
Run Date: 03/28/2	2022	✓ Active Listings	
Scheduled: No		✓ Avg/Med Listing Price	
Report Date Ran	nge: From 2/2021 To: 2/2022		Avg/Med Listing Price per Sq Ft
			Avg/Med Listing Price vs Est Value
Information In	ICIUDED	_	Median Days in RPR
Minclude Cover	r Sheet	Verages	Months of Inventory
🗹 Include Key M	letric Summary * 🗹 Include Appendix	🗹 Medians	Solution Rate
Include Metric	cs By		
* The Key Metrics Ta month that is include	able's YTD median calculations are calculated using a weighted average പ	e of the median values for each	Sales Activity Charts
			Active/Pending/Sold
MLS Filter			✓ New Pending Sales
MLS:	All		✓ Pending Sales
			Closed Sales
Listing Filters			Avg/Med Sales Price
Property Types:	Condo/Townhouse/Apt. Single Family		Avg/Med Sales Price per Sq Ft
			✓ Avg/Med Sales Price vs Listing Price
Sales Types:	All		Avg/Med Sales Price vs Est Value
Price Range:	None		Distressed Charts
			Distressed Listings
Location Filte	rs		Distressed Sales
State:	Vermont		
			Data Tables Using 2/2022 data
County:	All		Listing Activity by ZIP
ZIP Code:	All		Listing Activity by Metro Area
			Sales Activity by ZIP
			Sales Activity by Metro Area

