

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

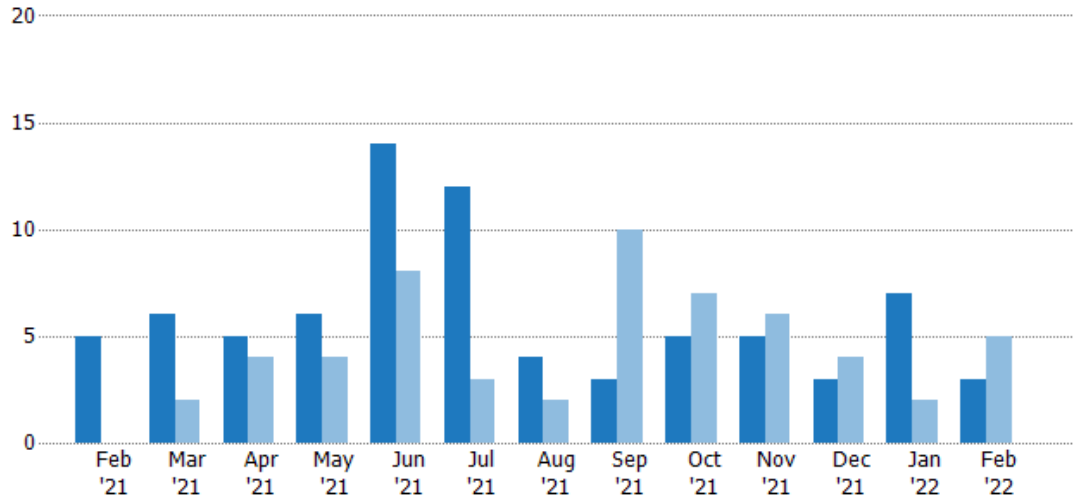
Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	5	-40%	10	7	+42.9%
New Listing Volume	\$3,073,000	\$2,546,472	+20.7%	\$5,587,000	\$3,095,372	+80.5%
Active Listing Count	4	14	-71.4%	N/A	N/A	
Active Listing Volume	\$6,313,000	\$7,778,700	-18.8%	N/A	N/A	
Average Listing Price	\$1,578,250	\$555,621	+184.1%	\$996,300	\$561,148	+77.5%
Median Listing Price	\$1,332,000	\$365,000	+264.9%	\$658,385	\$388,276	+69.6%
Median Days in RPR	54	159	-66%	63.14	140.33	-55%
Months of Inventory	1	2.3	-57.1%	1.4	2.6	-45.2%
Absorption Rate	100%	42.86%	+57.1%	69.23%	37.93%	+31.3%
Sales Activity Charts Metrics						
New Pending Sales Count	—	6	—	3	10	-70%
New Pending Sales Volume	—	\$2,992,472	—	\$1,325,000	\$4,105,472	-67.7%
Pending Sales Count	1	9	-88.9%	N/A	N/A	
Pending Sales Volume	\$325,000	\$4,360,472	-92.5%	N/A	N/A	
Closed Sales Count	3	3	+—	7	9	-22.2%
Closed Sales Volume	\$1,559,500	\$993,000	+57%	\$2,892,500	\$2,920,500	-1%
Average Sales Price	\$519,833	\$331,000	+57%	\$413,214	\$324,500	+27.3%
Median Sales Price	\$519,500	\$280,000	+85.5%	\$416,071	\$295,000	+41%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



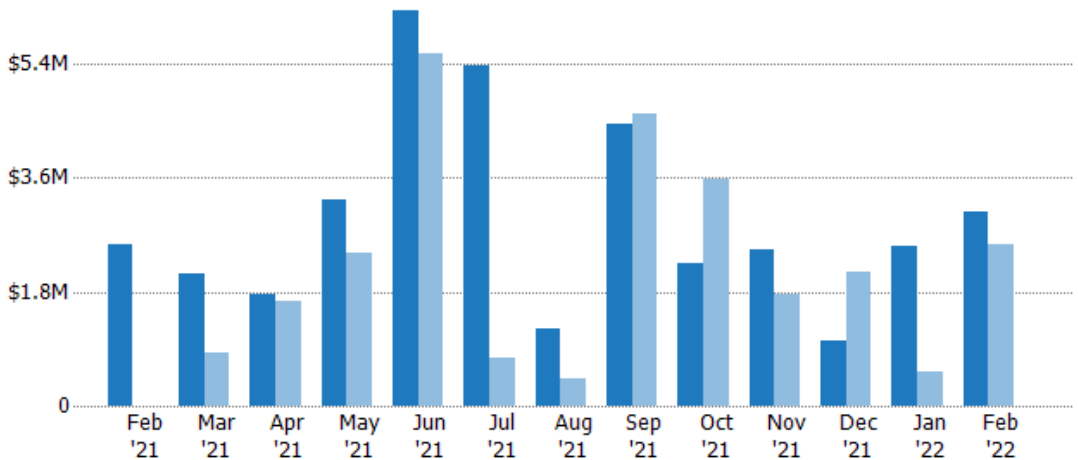
Current Year	5	6	5	6	14	12	4	3	5	5	3	7	3
Prior Year	-	2	4	4	8	3	2	10	7	6	4	2	5
Percent Change from Prior Year	100%	200%	25%	50%	75%	300%	100%	-70%	-29%	-17%	-25%	250%	-40%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.55M	\$2.09M	\$1.77M	\$3.24M	\$6.25M	\$5.36M	\$1.23M	\$4.44M	\$2.26M	\$2.45M	\$1.03M	\$2.51M	\$3.07M
Prior Year	-	\$830K	\$1.66M	\$2.42M	\$5.55M	\$747K	\$419K	\$4.62M	\$3.59M	\$1.75M	\$2.12M	\$549K	\$2.55M
Percent Change from Prior Year	100%	152%	7%	34%	13%	618%	193%	-4%	-37%	40%	-51%	358%	21%

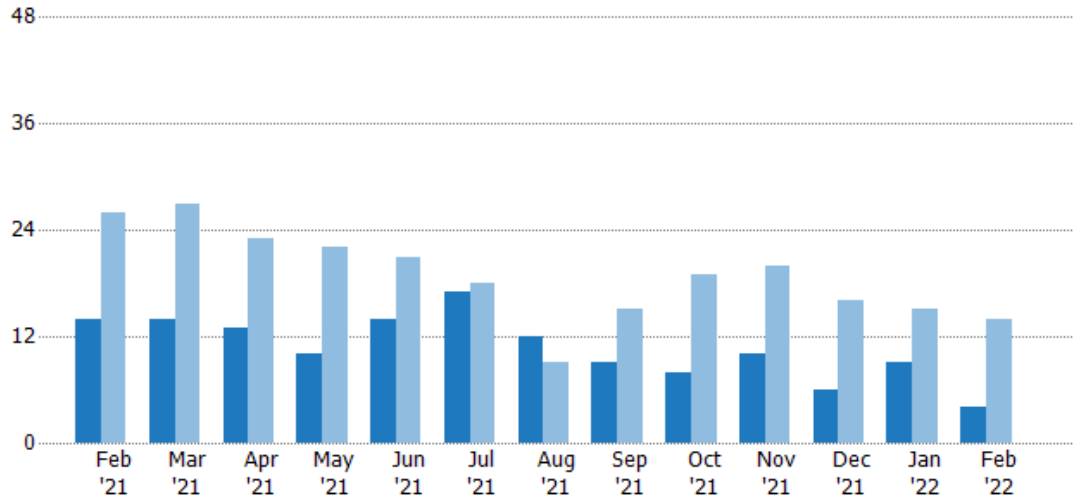
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	4	-71.4%
Feb '21	14	-46.2%
Feb '20	26	61.5%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	14	14	13	10	14	17	12	9	8	10	6	9	4
Prior Year	26	27	23	22	21	18	9	15	19	20	16	15	14
Percent Change from Prior Year	-46%	-48%	-43%	-55%	-33%	-6%	33%	-40%	-58%	-50%	-63%	-40%	-71%

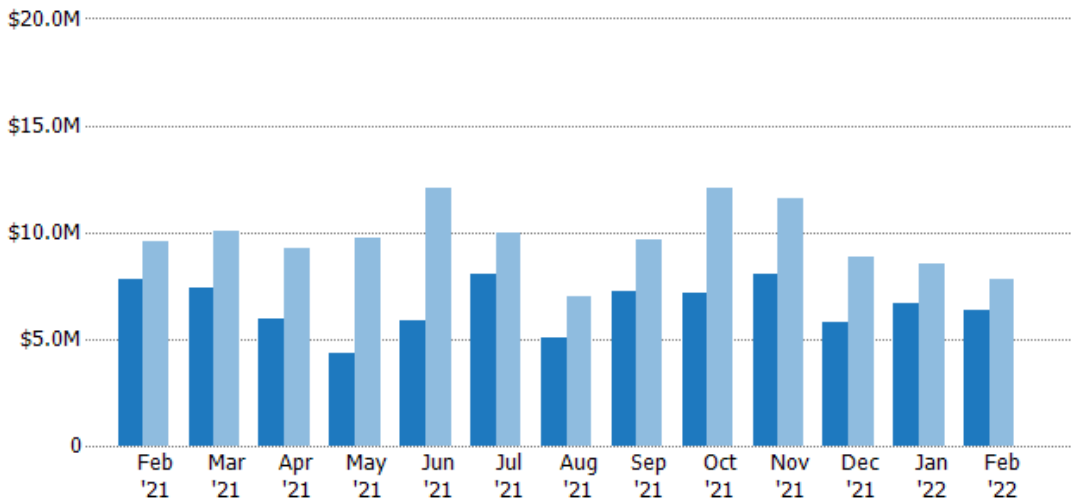
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$6.31M	-18.8%
Feb '21	\$7.78M	-18.7%
Feb '20	\$9.56M	57.8%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$7.78M	\$7.41M	\$5.93M	\$4.37M	\$5.83M	\$8M	\$5.07M	\$7.24M	\$7.13M	\$8.04M	\$5.78M	\$6.64M	\$6.31M
Prior Year	\$9.56M	\$10.1M	\$9.23M	\$9.7M	\$12.1M	\$9.94M	\$6.97M	\$9.61M	\$12.1M	\$11.6M	\$8.84M	\$8.49M	\$7.78M
Percent Change from Prior Year	-19%	-26%	-36%	-55%	-52%	-20%	-27%	-25%	-41%	-31%	-35%	-22%	-19%

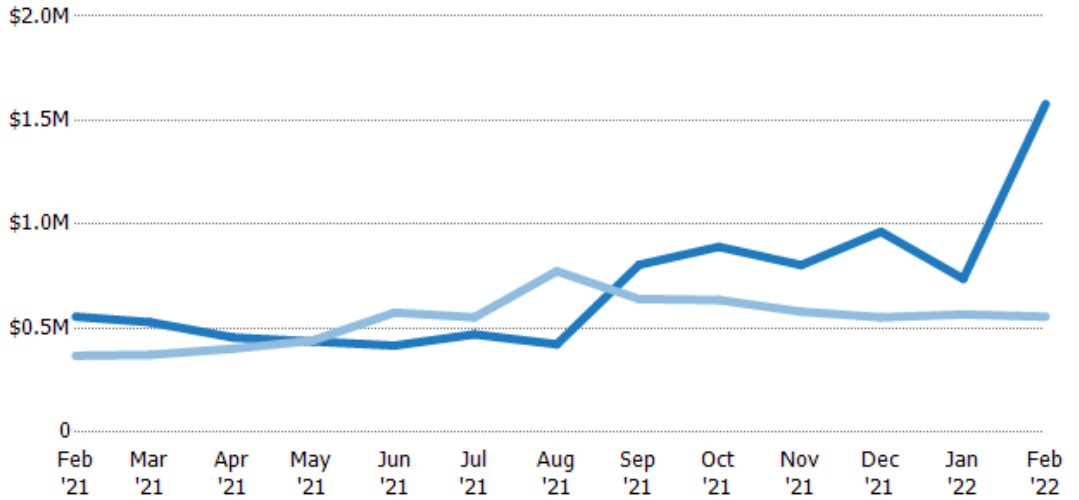
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$1.58M	184.1%
Feb '21	\$556K	51%
Feb '20	\$368K	-2.3%



Current Year	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$423K	\$805K	\$891K	\$804K	\$964K	\$738K	\$1.58M
Prior Year	\$368K	\$372K	\$401K	\$441K	\$575K	\$552K	\$774K	\$641K	\$636K	\$580K	\$552K	\$566K	\$556K
Percent Change from Prior Year	51%	42%	14%	-1%	-28%	-15%	-45%	26%	40%	39%	75%	30%	184%

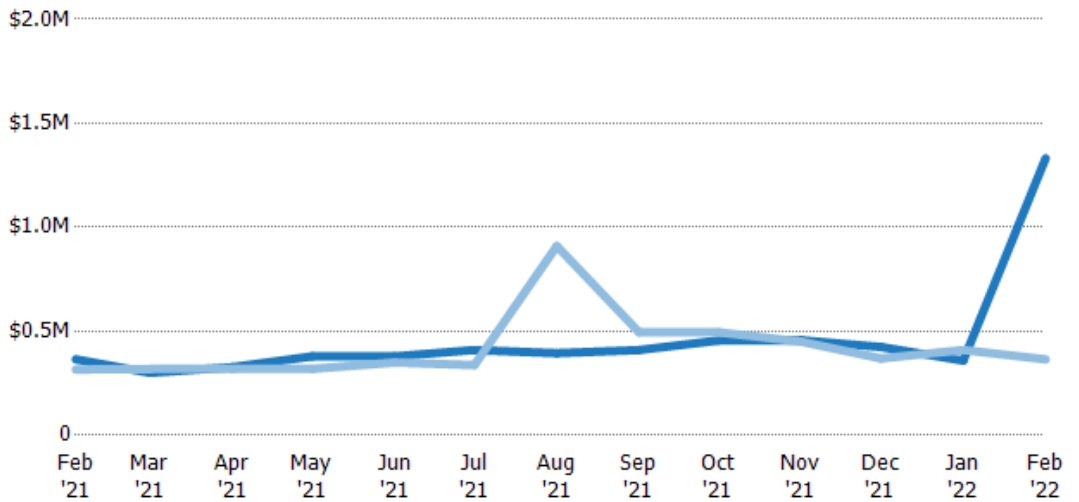
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$1.33M	264.9%
Feb '21	\$365K	15.5%
Feb '20	\$316K	-13.3%



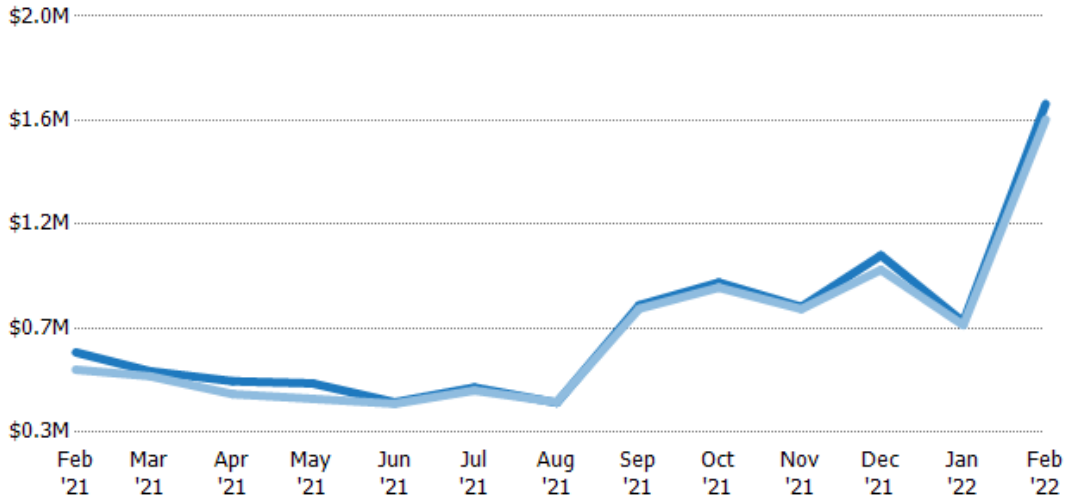
Current Year	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$395K	\$410K	\$456K	\$457K	\$425K	\$359K	\$1.33M
Prior Year	\$316K	\$319K	\$319K	\$320K	\$350K	\$337K	\$910K	\$495K	\$495K	\$450K	\$370K	\$410K	\$365K
Percent Change from Prior Year	16%	-6%	3%	19%	8%	21%	-57%	-17%	-8%	2%	15%	-12%	265%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



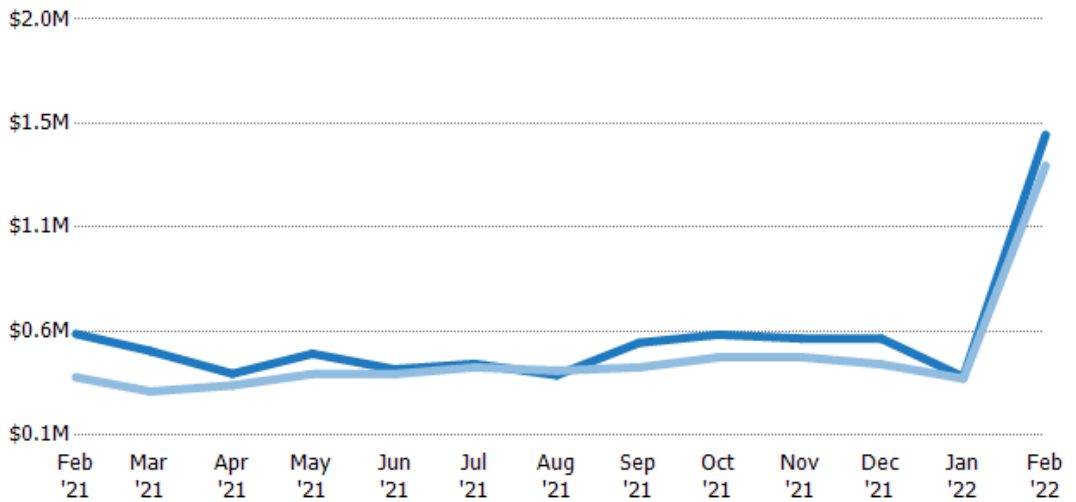
Avg Est Value	\$626K	\$549K	\$509K	\$500K	\$422K	\$483K	\$421K	\$819K	\$912K	\$812K	\$1.02M	\$751K	\$1.64M
Avg Listing Price	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$423K	\$805K	\$891K	\$804K	\$964K	\$738K	\$1.58M
Avg Listing Price as a % of Avg Est Value	89%	96%	90%	87%	99%	97%	101%	98%	98%	99%	94%	98%	96%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$563K	\$485K	\$381K	\$472K	\$401K	\$426K	\$374K	\$522K	\$560K	\$542K	\$542K	\$366K	\$1.47M
Median Listing Price	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$395K	\$410K	\$456K	\$457K	\$425K	\$359K	\$1.33M
Med Listing Price as a % of Med Est Value	65%	62%	86%	80%	95%	96%	106%	79%	81%	84%	78%	98%	90%

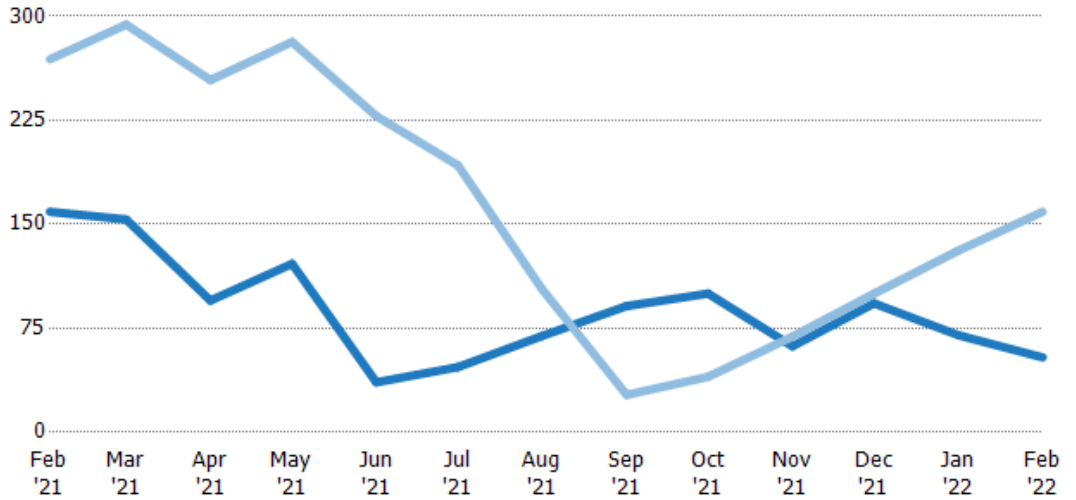
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '22	54	-66%
Feb '21	159	-40.9%
Feb '20	269	-29.4%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	159	154	95	122	36	47	69.5	91	100	62	93	70	54
Prior Year	269	294	254	282	228	193	103	27	40	69	100	131	159
Percent Change from Prior Year	-41%	-48%	-63%	-57%	-84%	-76%	-33%	237%	150%	-10%	-7%	-47%	-66%

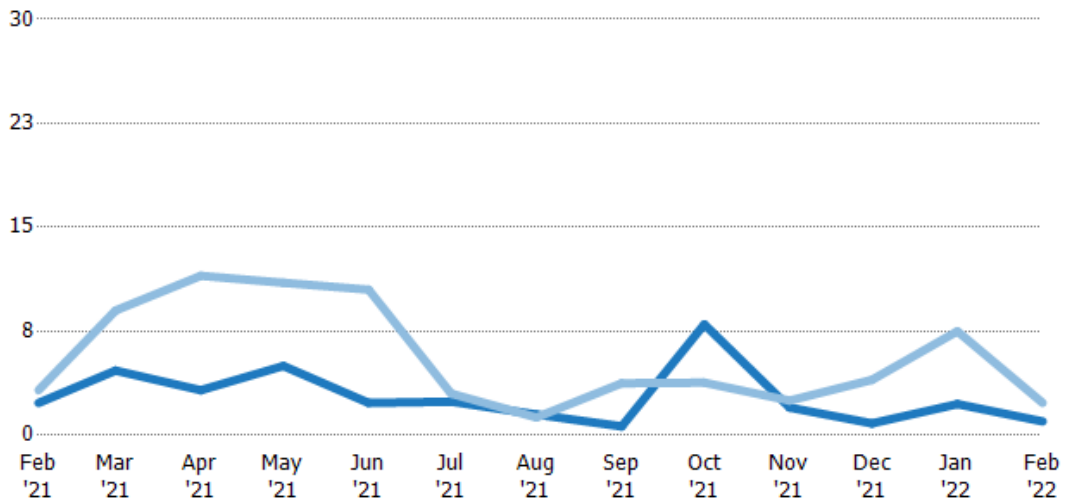
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '22	1	-57.1%
Feb '21	2.33	-28.2%
Feb '20	3.25	546.2%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	2.33	4.67	3.25	5	2.33	2.43	1.5	0	8	2	0	2.25	1
Prior Year	3.25	9	11.5	11	10.5	3	1.29	3.75	3.8	2.5	4	7.5	2.33
Percent Change from Prior Year	-28%	-48%	-72%	-55%	-78%	-19%	17%	-83%	111%	-20%	-79%	-70%	-57%

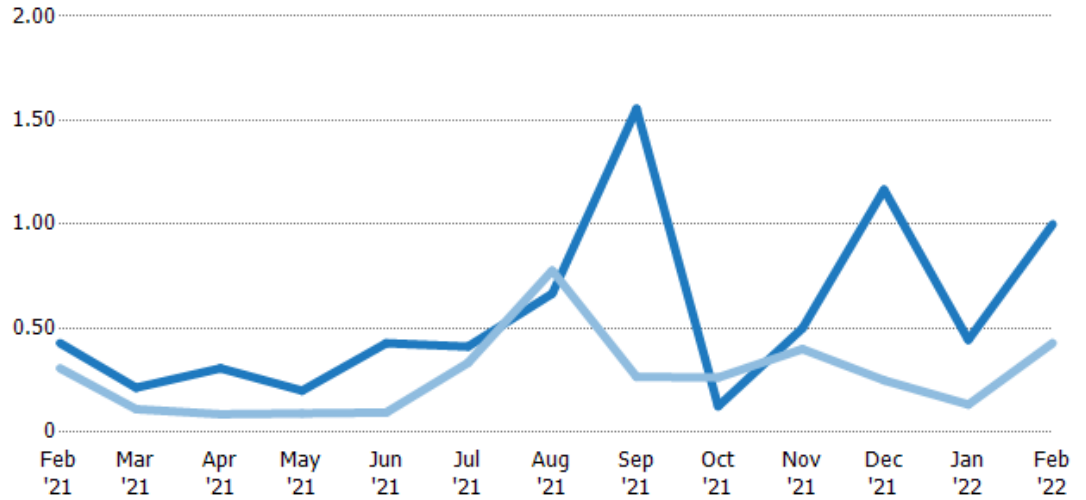
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Feb '22	100%	-57.2%
Feb '21	43%	-12.1%
Feb '20	31%	-84.5%



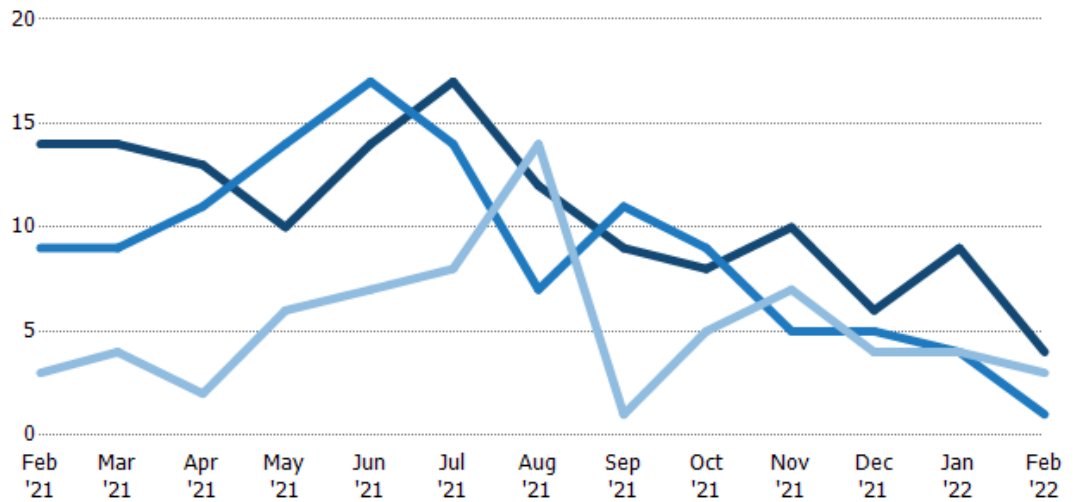
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	43%	21%	31%	20%	43%	41%	67%	156%	13%	50%	117%	44%	100%
Prior Year	31%	11%	9%	9%	10%	33%	78%	27%	26%	40%	25%	13%	43%
Change from Prior Year	-12%	-10%	-22%	-11%	-33%	-8%	11%	-129%	14%	-10%	-92%	-31%	-57%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



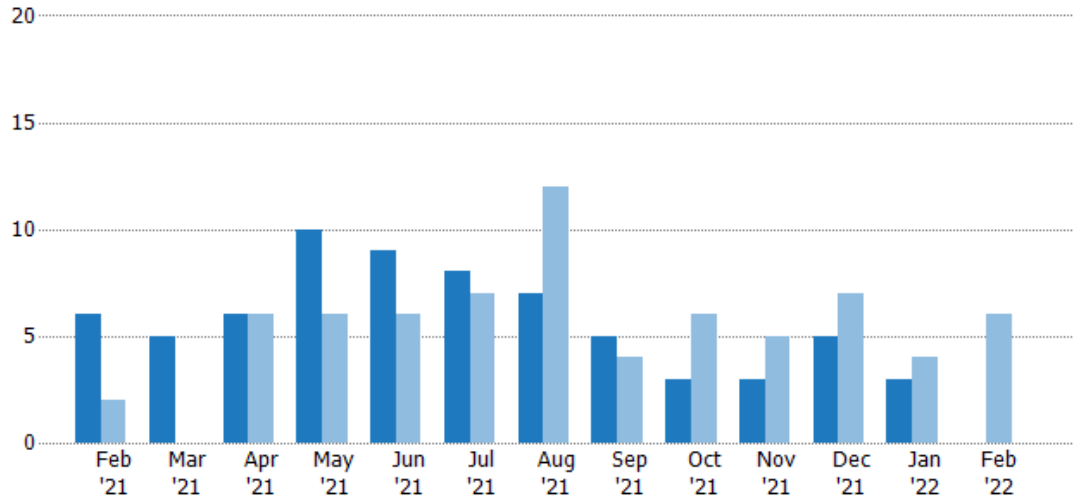
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	14	14	13	10	14	17	12	9	8	10	6	9	4
Pending	9	9	11	14	17	14	7	11	9	5	5	4	1
Sold	3	4	2	6	7	8	14	1	5	7	4	4	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



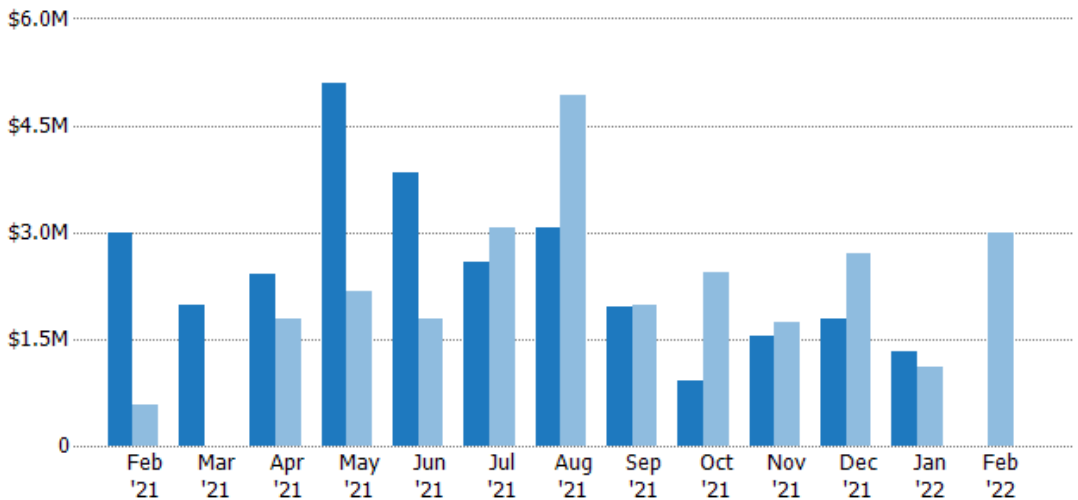
Current Year	6	5	6	10	9	8	7	5	3	3	5	3	-
Prior Year	2	-	6	6	6	7	12	4	6	5	7	4	6
Percent Change from Prior Year	200%	100%	0%	67%	50%	14%	-42%	25%	-50%	-40%	-29%	-25%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.99M	\$1.96M	\$2.4M	\$5.09M	\$3.84M	\$2.58M	\$3.07M	\$1.95M	\$905K	\$1.55M	\$1.77M	\$1.33M	-
Prior Year	\$579K	-	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$4.92M	\$1.98M	\$2.44M	\$1.74M	\$2.71M	\$1.11M	\$2.99M
Percent Change from Prior Year	417%	100%	35%	135%	116%	-16%	-37%	-1%	-63%	-11%	-35%	19%	-100%

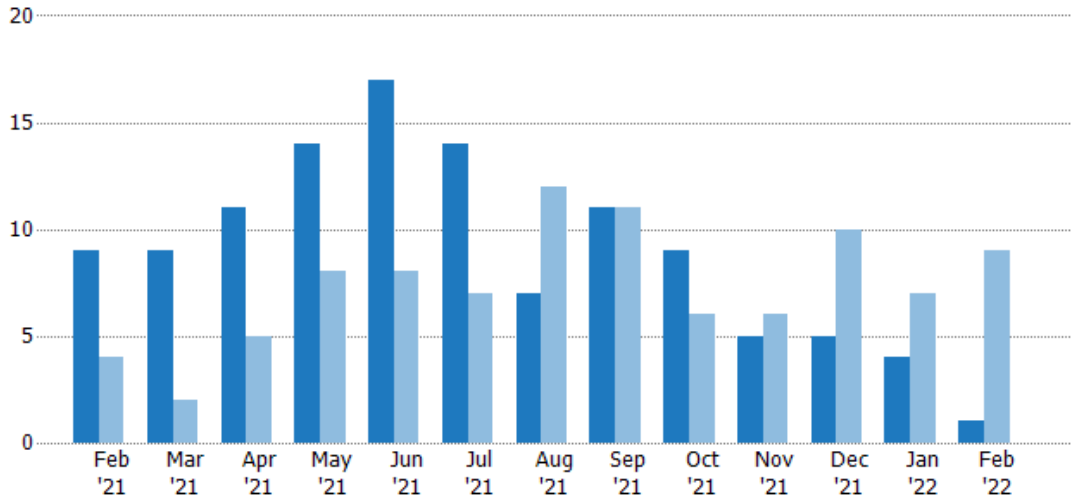
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	1	-88.9%
Feb '21	9	125%
Feb '20	4	50%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	9	9	11	14	17	14	7	11	9	5	5	4	1
Prior Year	4	2	5	8	8	7	12	11	6	6	10	7	9
Percent Change from Prior Year	125%	350%	120%	75%	113%	100%	-42%	0%	50%	-17%	-50%	-43%	-89%

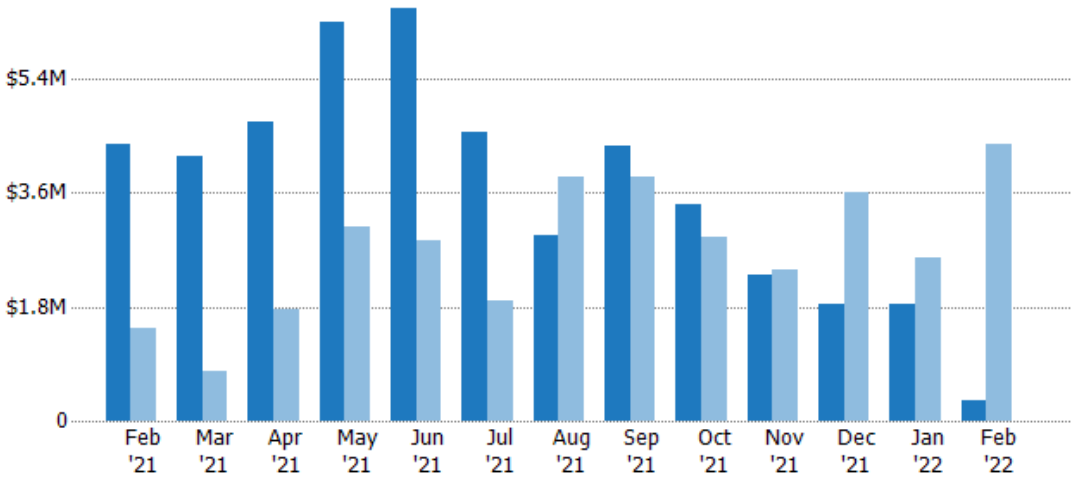
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$325K	-92.5%
Feb '21	\$4.36M	200.3%
Feb '20	\$1.45M	1.6%



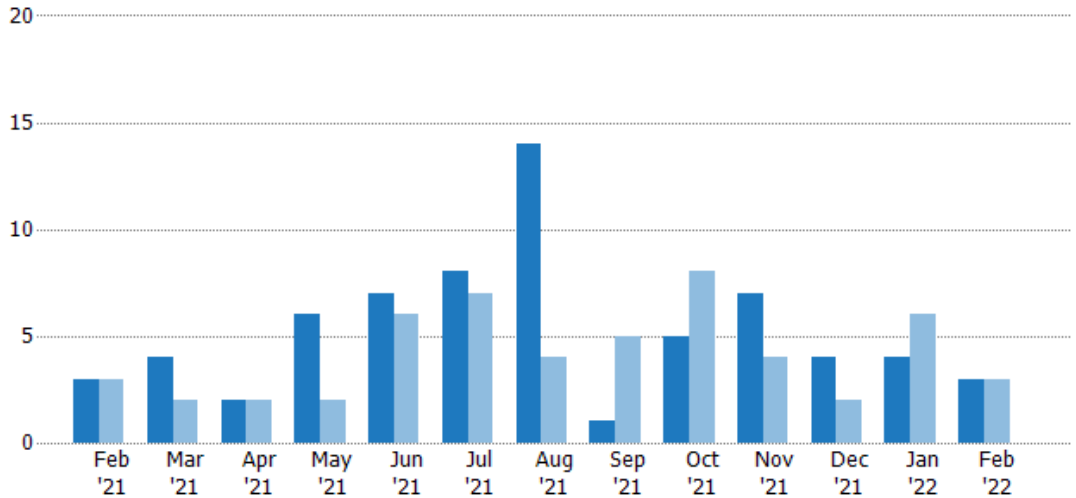
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$4.36M	\$4.16M	\$4.72M	\$6.28M	\$6.51M	\$4.55M	\$2.92M	\$4.35M	\$3.41M	\$2.31M	\$1.85M	\$1.84M	\$325K
Prior Year	\$1.45M	\$778K	\$1.75M	\$3.07M	\$2.85M	\$1.89M	\$3.84M	\$3.85M	\$2.89M	\$2.39M	\$3.6M	\$2.58M	\$4.36M
Percent Change from Prior Year	200%	435%	169%	104%	128%	140%	-24%	13%	18%	-3%	-49%	-29%	-93%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



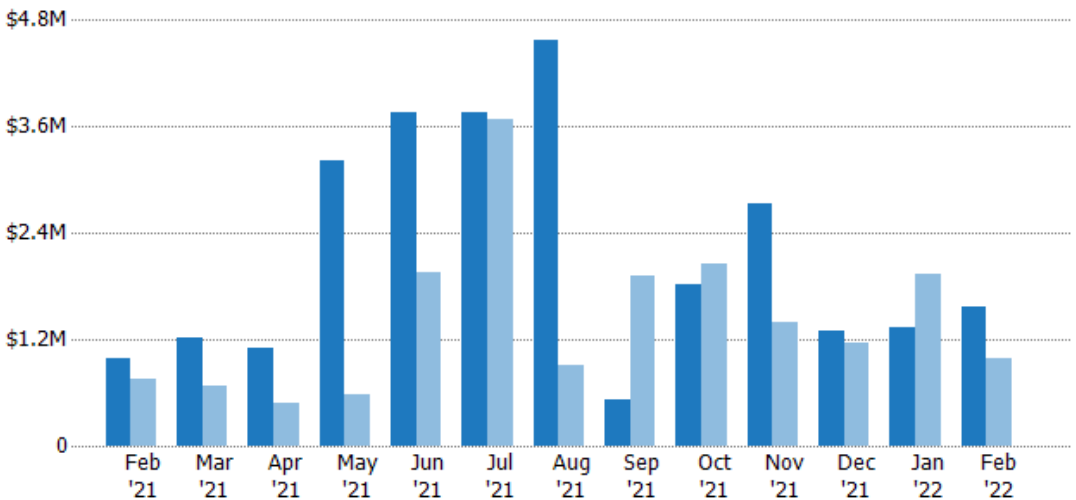
Month/Year	Count	% Chg.
Feb '22	3	0%
Feb '21	3	0%
Feb '20	3	-33.3%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



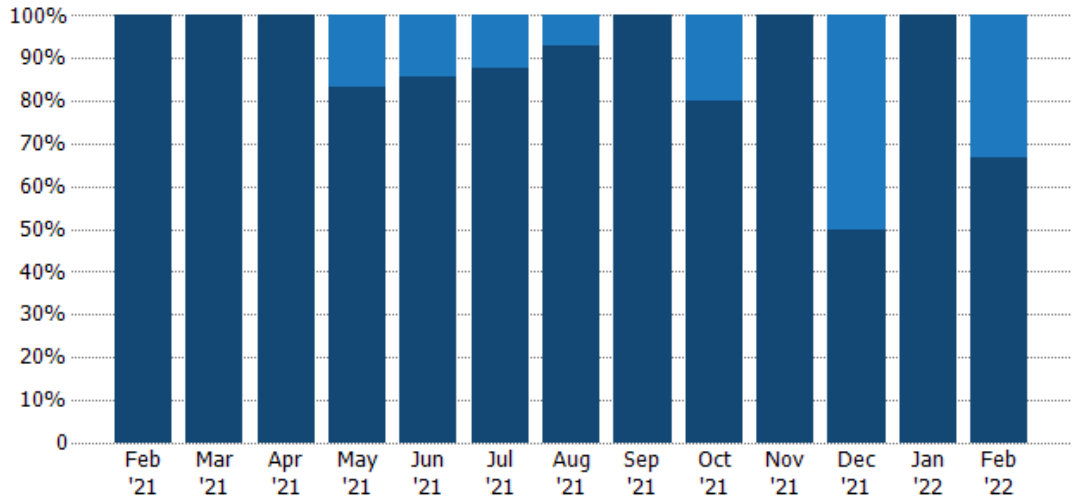
Month/Year	Volume	% Chg.
Feb '22	\$1.56M	57%
Feb '21	\$993K	31.7%
Feb '20	\$754K	-32.5%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



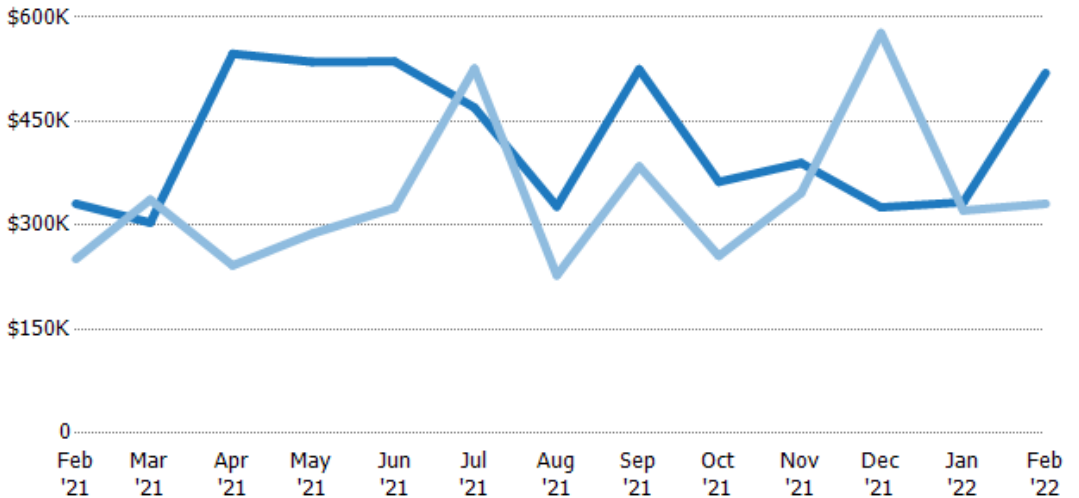
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Condo/Townhouse	-	-	-	17%	14%	13%	7%	-	20%	-	50%	-	33%
Single Family Residence	100%	100%	100%	83%	86%	88%	93%	100%	80%	100%	50%	100%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Feb '22	\$520K	57%
Feb '21	\$331K	31.7%
Feb '20	\$251K	1.3%

Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$331K	\$304K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K	\$326K	\$333K	\$520K
Prior Year	\$251K	\$337K	\$242K	\$288K	\$325K	\$526K	\$228K	\$385K	\$256K	\$347K	\$577K	\$321K	\$331K
Percent Change from Prior Year	32%	-10%	126%	86%	65%	-11%	44%	36%	42%	12%	-44%	4%	57%

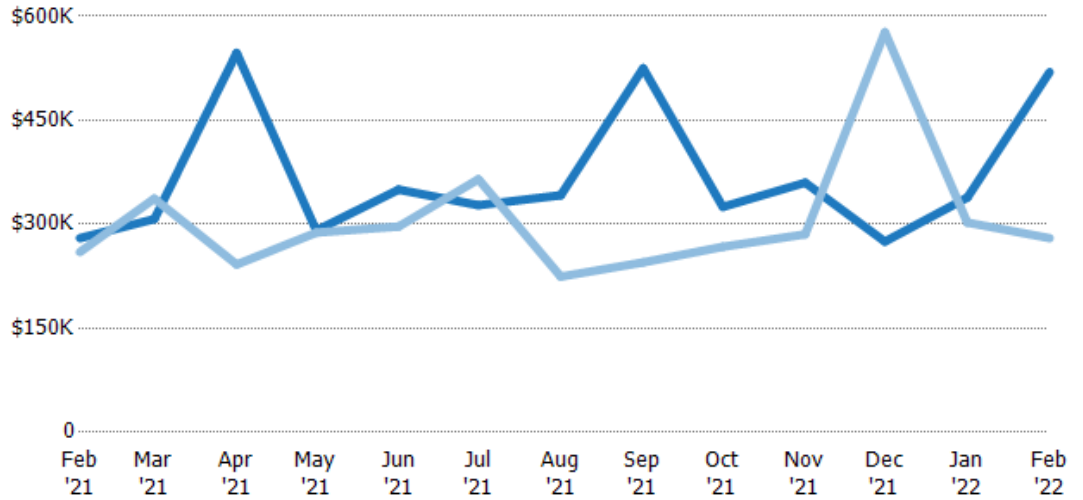
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Feb '22	\$520K	85.5%
Feb '21	\$280K	7.7%
Feb '20	\$260K	-2.1%



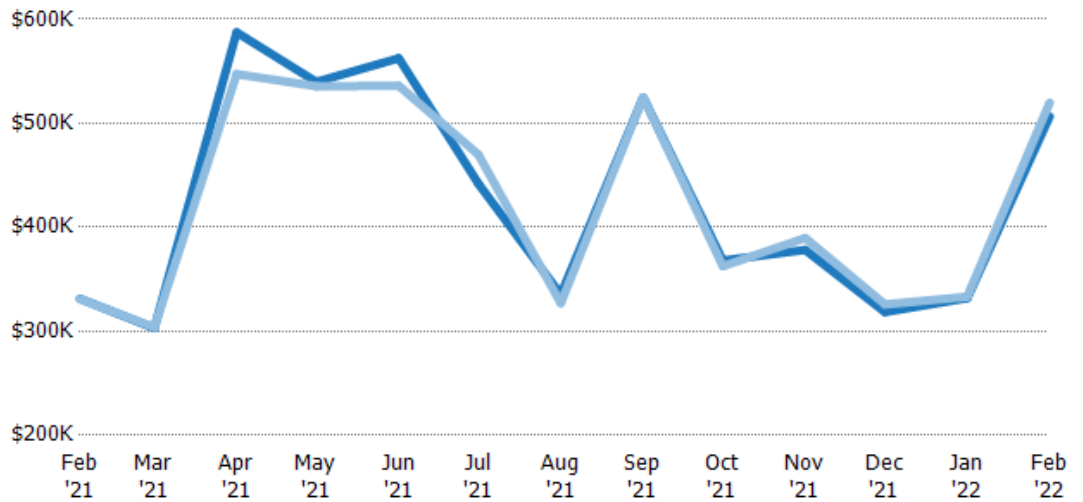
Current Year	\$280K	\$308K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K	\$275K	\$339K	\$520K
Prior Year	\$260K	\$337K	\$242K	\$288K	\$297K	\$365K	\$225K	\$245K	\$268K	\$286K	\$577K	\$303K	\$280K
Percent Change from Prior Year	8%	-9%	126%	1%	18%	-10%	52%	114%	21%	26%	-52%	12%	86%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



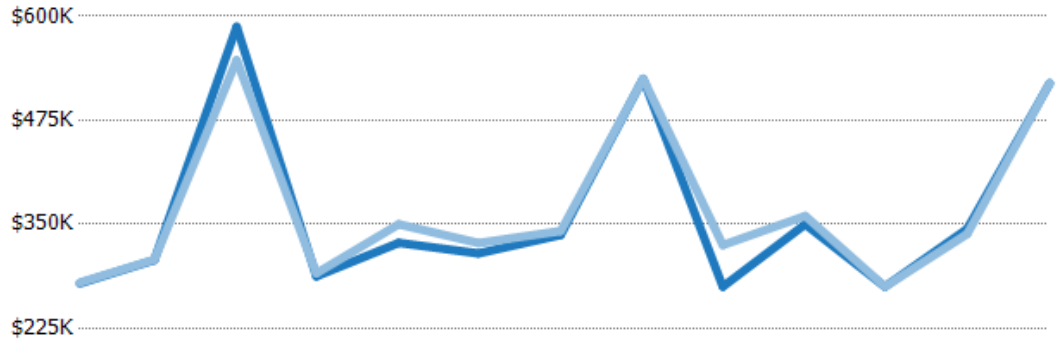
Avg List Price	\$331K	\$303K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K	\$319K	\$332K	\$507K
Avg Sales Price	\$331K	\$304K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K	\$326K	\$333K	\$520K
Avg Sales Price as a % of Avg List Price	100%	100%	93%	99%	95%	106%	98%	100%	99%	103%	102%	100%	103%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



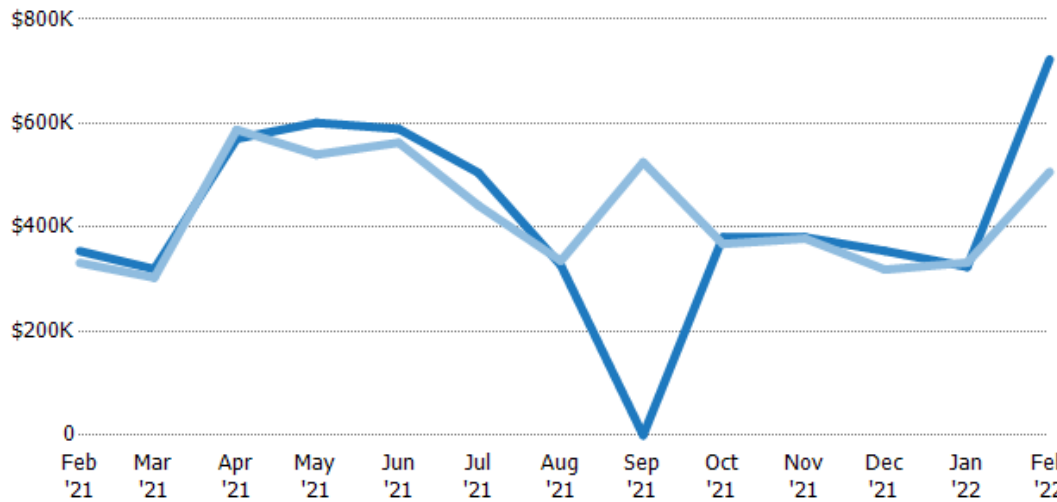
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$279K	\$307K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K	\$275K	\$344K	\$520K
Median Sales Price	\$280K	\$308K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K	\$275K	\$339K	\$520K
Med Sales Price as a % of Med List Price	100%	100%	93%	101%	107%	104%	101%	100%	118%	103%	100%	98%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



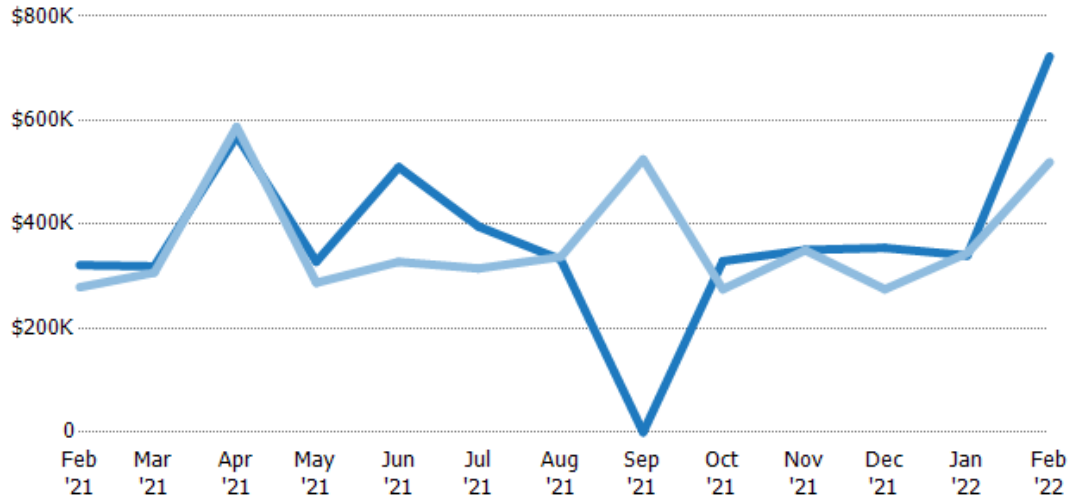
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$354K	\$320K	\$570K	\$601K	\$589K	\$505K	\$327K	\$0	\$381K	\$380K	\$354K	\$324K	\$723K
Avg Sales Price	\$331K	\$303K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K	\$319K	\$332K	\$507K
Avg Sales Price as a % of Avg Est Value	94%	95%	103%	90%	95%	88%	102%	100%	97%	99%	90%	102%	70%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$321K	\$319K	\$570K	\$328K	\$510K	\$396K	\$332K	\$0	\$329K	\$351K	\$354K	\$340K	\$723K
Median Sales Price	\$279K	\$307K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K	\$275K	\$344K	\$520K
Med Sales Price as a % of Med Est Value	87%	96%	103%	88%	64%	80%	102%	100%	84%	100%	78%	101%	72%