

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

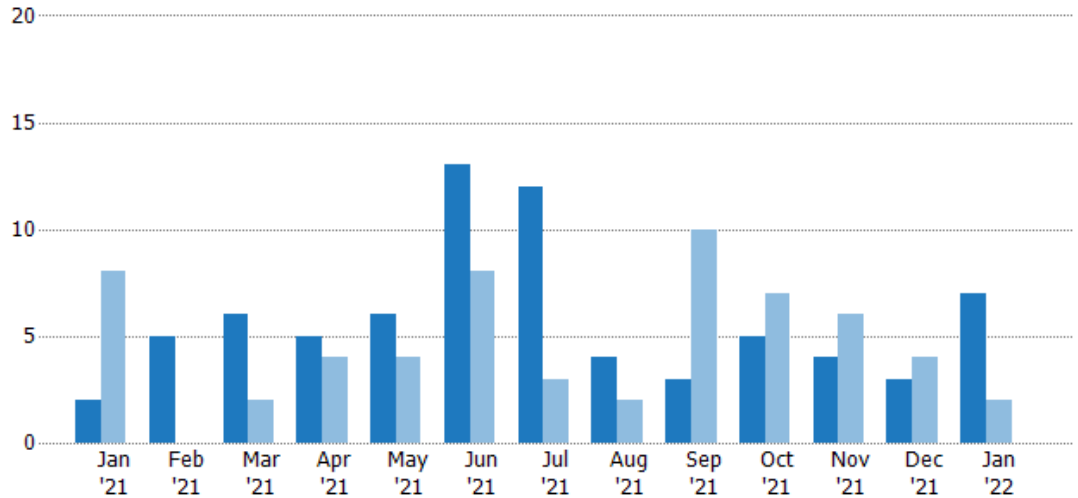
Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	2	+250%	75	60	+25%
New Listing Volume	\$2,514,000	\$548,900	+358%	\$34,936,872	\$26,471,234	+32%
Active Listing Count	8	15	-46.7%	N/A	N/A	
Active Listing Volume	\$6,279,900	\$8,494,600	-26.1%	N/A	N/A	
Average Listing Price	\$784,988	\$566,307	+38.6%	\$588,397	\$495,501	+18.7%
Median Listing Price	\$332,500	\$410,000	-18.9%	\$389,580	\$384,298	+1.4%
Median Days in RPR	82.5	131	-37%	86.38	156.31	-44.7%
Months of Inventory	2	7.5	-73.3%	1.3	1.9	-28.9%
Absorption Rate	50%	13.33%	+36.7%	75%	53.33%	+21.7%
Sales Activity Charts Metrics						
New Pending Sales Count	4	4	+/-	75	72	+4.2%
New Pending Sales Volume	\$1,684,000	\$1,113,000	+51.3%	\$30,914,972	\$26,103,962	+18.4%
Pending Sales Count	5	7	-28.6%	N/A	N/A	
Pending Sales Volume	\$2,203,500	\$2,582,000	-14.7%	N/A	N/A	
Closed Sales Count	3	6	-50%	70	59	+18.6%
Closed Sales Volume	\$922,000	\$1,927,500	-52.2%	\$27,825,020	\$19,547,257	+42.3%
Average Sales Price	\$307,333	\$321,250	-4.3%	\$397,500	\$331,309	+20%
Median Sales Price	\$332,000	\$302,500	+9.8%	\$333,535	\$296,368	+12.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



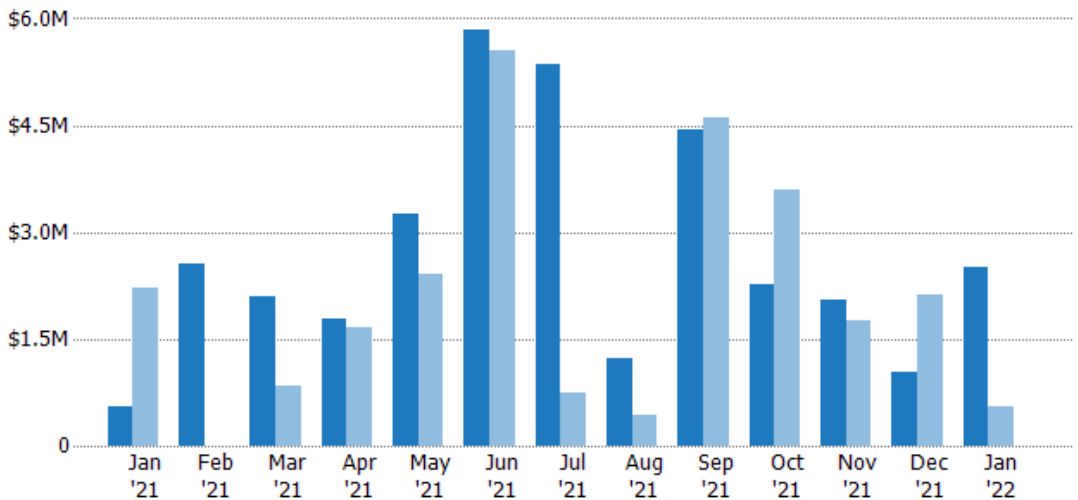
Current Year	2	5	6	5	6	13	12	4	3	5	4	3	7
Prior Year	8	-	2	4	4	8	3	2	10	7	6	4	2
Percent Change from Prior Year	-75%	100%	200%	25%	50%	63%	300%	100%	-70%	-29%	-33%	-25%	250%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



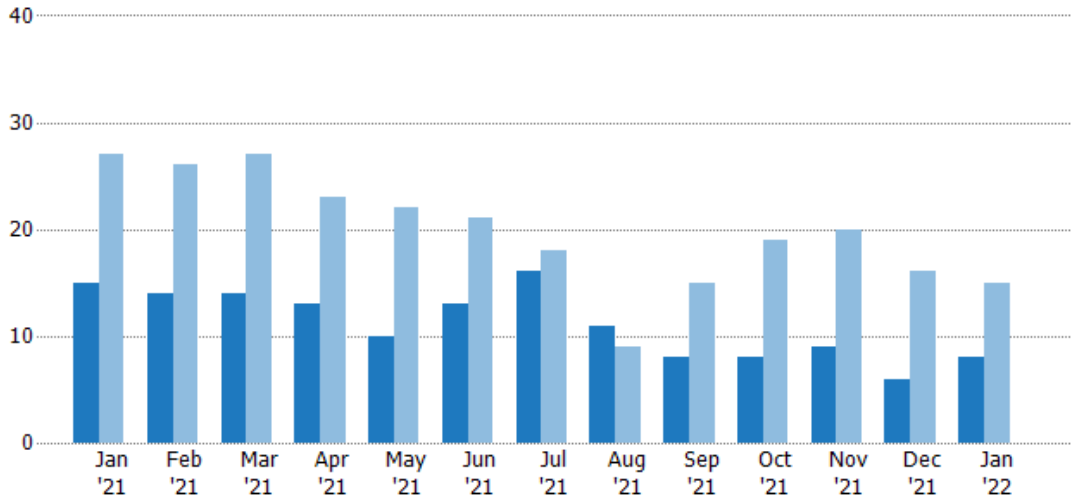
Current Year	\$549K	\$2.55M	\$2.09M	\$1.77M	\$3.24M	\$5.84M	\$5.36M	\$1.23M	\$4.44M	\$2.26M	\$2.05M	\$1.03M	\$2.51M
Prior Year	\$2.21M	-	\$830K	\$1.66M	\$2.42M	\$5.55M	\$747K	\$419K	\$4.62M	\$3.59M	\$1.75M	\$2.12M	\$549K
Percent Change from Prior Year	-75%	100%	152%	7%	34%	5%	618%	193%	-4%	-37%	17%	-51%	358%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



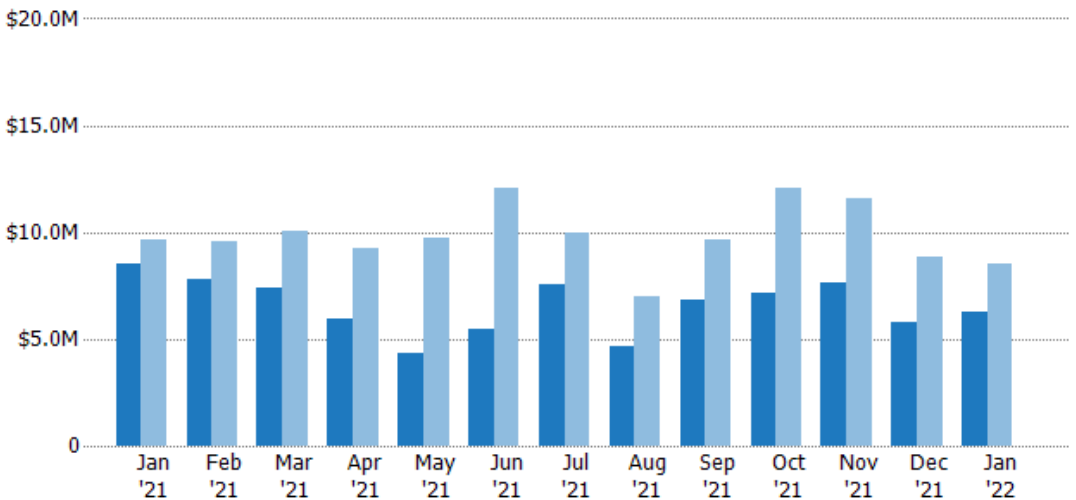
Month/Year	Count	% Chg.
Jan '22	8	-46.7%
Jan '21	15	-44.4%
Jan '20	27	29.6%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



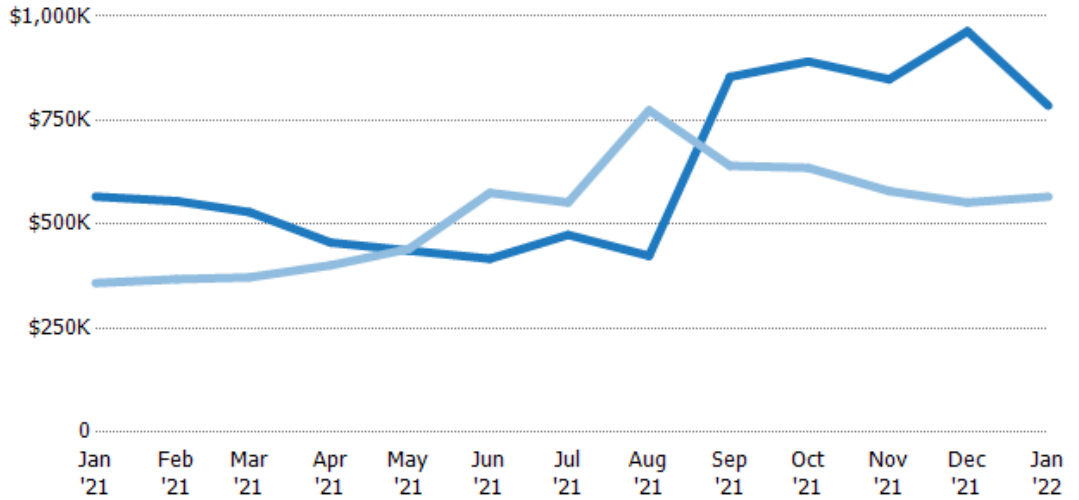
Month/Year	Volume	% Chg.
Jan '22	\$6.28M	-26.1%
Jan '21	\$8.49M	-12.3%
Jan '20	\$9.68M	13.5%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



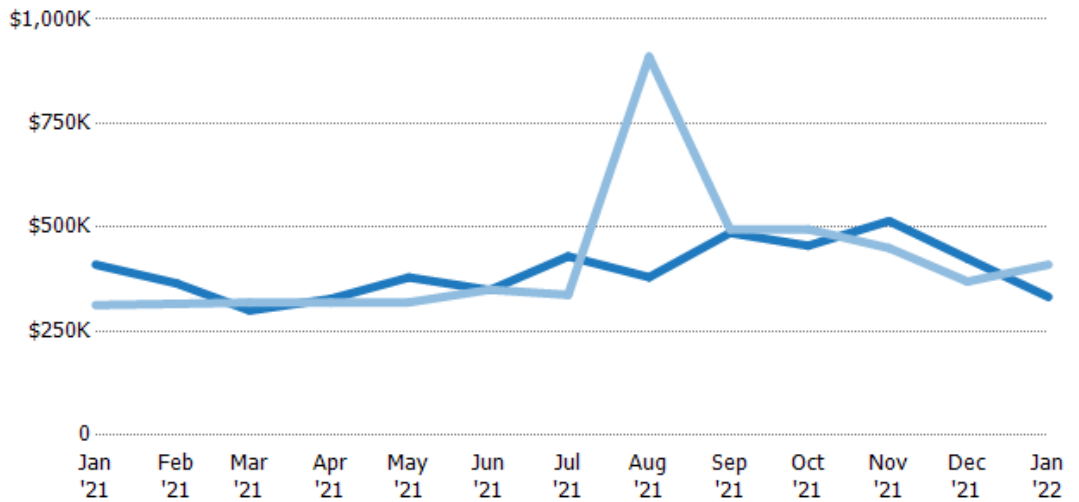
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Jan '21	\$566K	\$359K	58%
Feb '21	\$556K	\$368K	51%
Mar '21	\$529K	\$372K	42%
Apr '21	\$456K	\$401K	14%
May '21	\$437K	\$441K	-1%
Jun '21	\$417K	\$575K	-28%
Jul '21	\$475K	\$552K	-14%
Aug '21	\$424K	\$774K	-45%
Sep '21	\$854K	\$641K	33%
Oct '21	\$891K	\$636K	40%
Nov '21	\$848K	\$580K	46%
Dec '21	\$964K	\$552K	75%
Jan '22	\$785K	\$566K	39%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



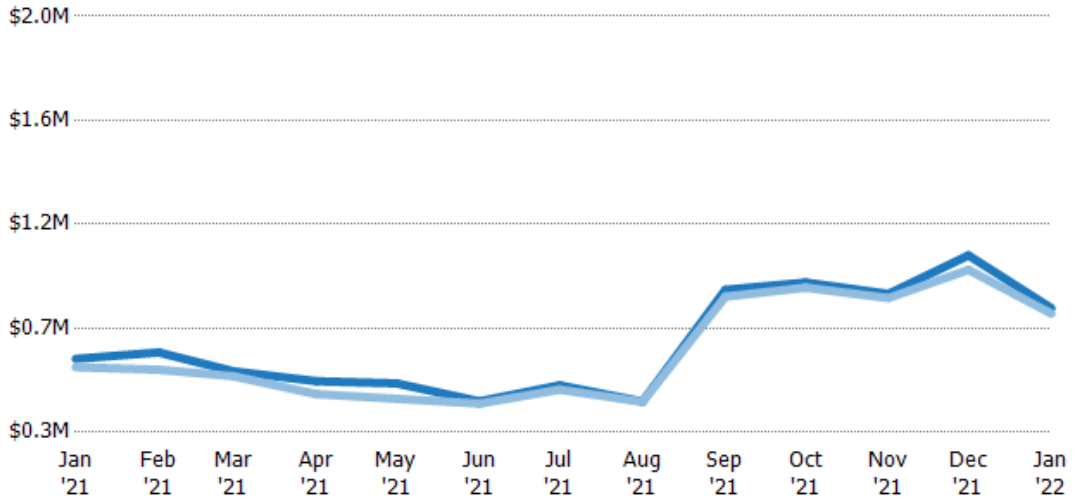
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Jan '21	\$410K	\$313K	31%
Feb '21	\$365K	\$316K	16%
Mar '21	\$300K	\$319K	-6%
Apr '21	\$328K	\$319K	3%
May '21	\$380K	\$320K	19%
Jun '21	\$349K	\$350K	0%
Jul '21	\$430K	\$337K	27%
Aug '21	\$380K	\$910K	-58%
Sep '21	\$486K	\$495K	-2%
Oct '21	\$456K	\$495K	-8%
Nov '21	\$515K	\$450K	14%
Dec '21	\$425K	\$370K	15%
Jan '22	\$333K	\$410K	-19%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



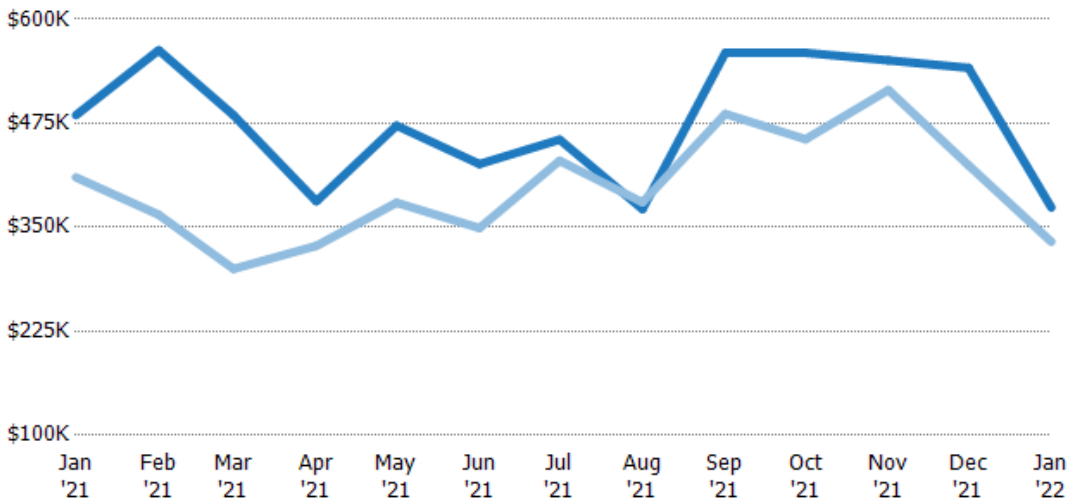
Avg Est Value	\$600K	\$626K	\$549K	\$509K	\$500K	\$427K	\$492K	\$426K	\$882K	\$912K	\$865K	\$1.02M	\$807K
Avg Listing Price	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$475K	\$424K	\$854K	\$891K	\$848K	\$964K	\$785K
Avg Listing Price as a % of Avg Est Value	94%	89%	96%	90%	87%	98%	97%	100%	97%	98%	98%	94%	97%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value	\$485K	\$563K	\$485K	\$381K	\$472K	\$426K	\$455K	\$372K	\$560K	\$560K	\$551K	\$542K	\$374K
Median Listing Price	\$410K	\$365K	\$300K	\$328K	\$380K	\$349K	\$430K	\$380K	\$486K	\$456K	\$515K	\$425K	\$333K
Med Listing Price as a % of Med Est Value	85%	65%	62%	86%	80%	82%	94%	102%	87%	81%	94%	78%	89%

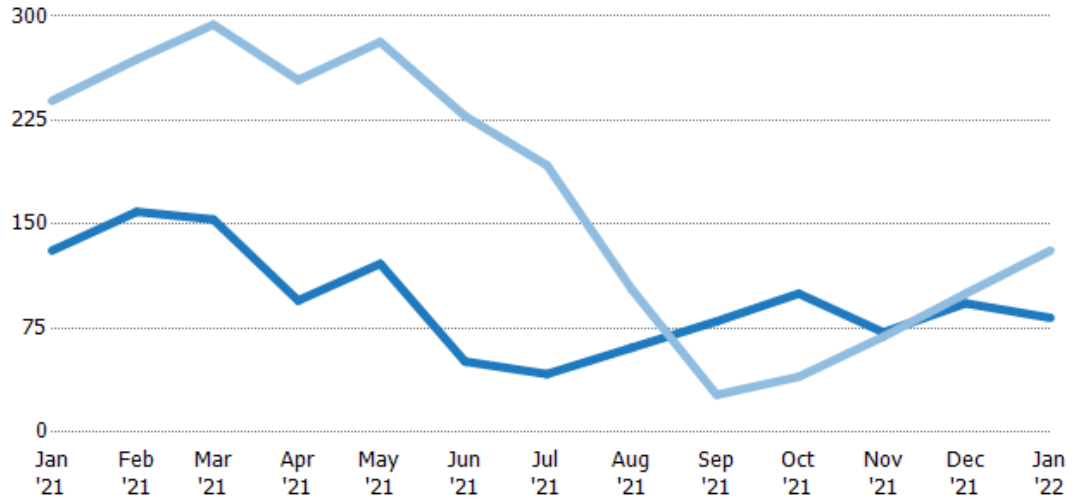
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jan '22	82.5	-37%
Jan '21	131	-45.2%
Jan '20	239	-28.5%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	131	159	154	95	122	51	42	61	80	100	72	93	82.5
Prior Year	239	269	294	254	282	228	193	103	27	40	69	100	131
Percent Change from Prior Year	-45%	-41%	-48%	-63%	-57%	-78%	-78%	-41%	196%	150%	4%	-7%	-37%

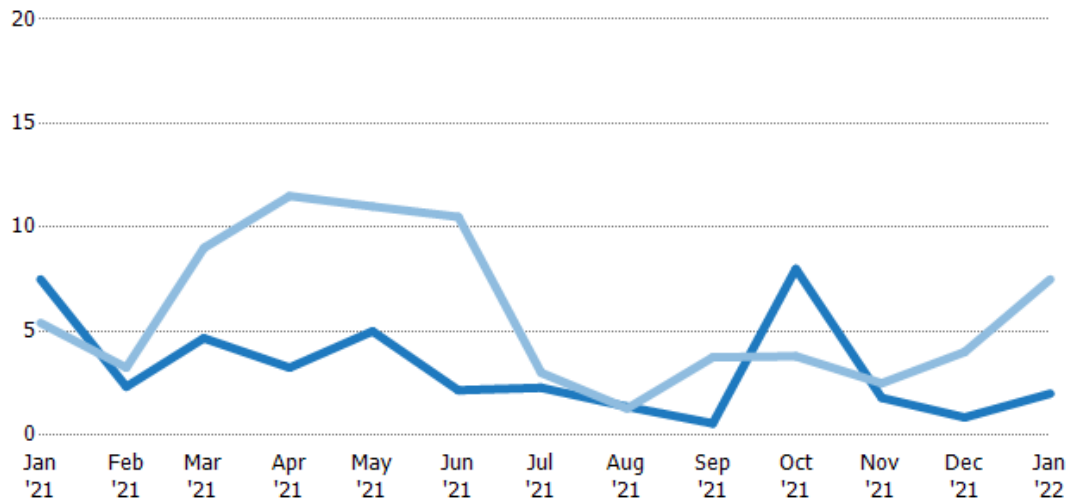
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jan '22	2	-73.3%
Jan '21	7.5	38.9%
Jan '20	5.4	224.1%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	7.5	2.33	4.67	3.25	5	2.17	2.29	1.38	0	8	1.8	0	2
Prior Year	5.4	3.25	9	11.5	11	10.5	3	1.29	3.75	3.8	2.5	4	7.5
Percent Change from Prior Year	39%	-28%	-48%	-72%	-55%	-79%	-24%	7%	-85%	111%	-28%	-79%	-73%

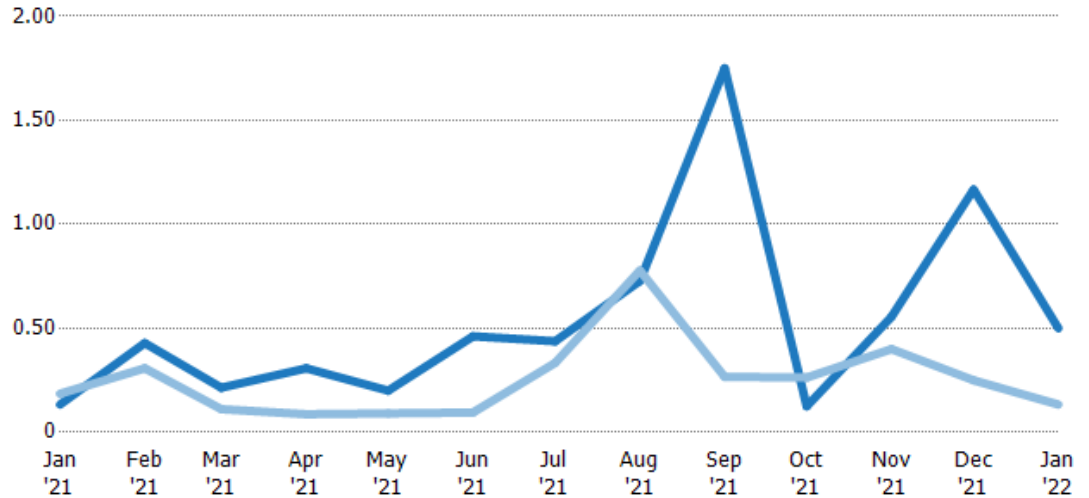
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jan '22	50%	-36.7%
Jan '21	13%	5.2%
Jan '20	19%	-69.2%



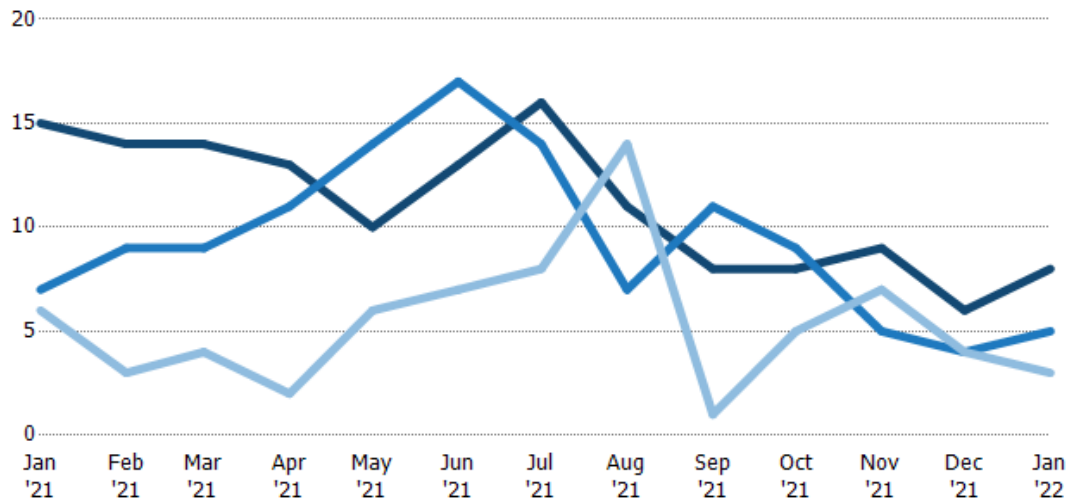
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	13%	43%	21%	31%	20%	46%	44%	73%	175%	13%	56%	117%	50%
Prior Year	19%	31%	11%	9%	9%	10%	33%	78%	27%	26%	40%	25%	13%
Change from Prior Year	5%	-12%	-10%	-22%	-11%	-37%	-10%	5%	-148%	14%	-16%	-92%	-37%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



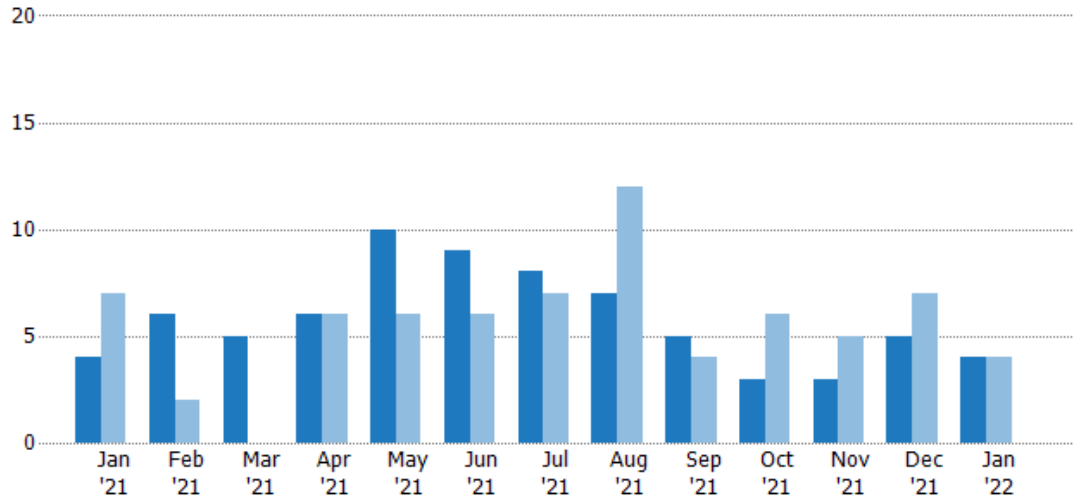
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	15	14	14	13	10	13	16	11	8	8	9	6	8
Pending	7	9	9	11	14	17	14	7	11	9	5	4	5
Sold	6	3	4	2	6	7	8	14	1	5	7	4	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



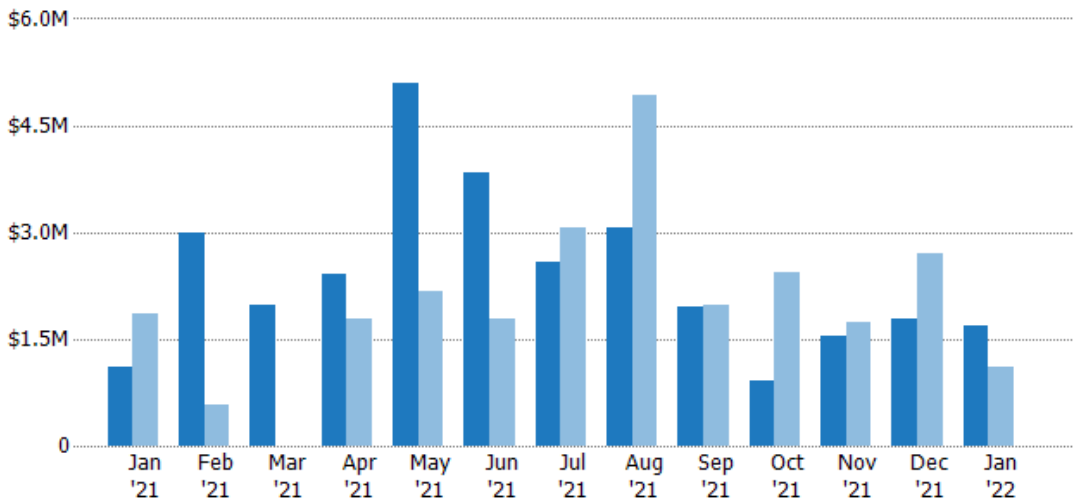
Current Year	4	6	5	6	10	9	8	7	5	3	3	5	4
Prior Year	7	2	-	6	6	6	7	12	4	6	5	7	4
Percent Change from Prior Year	-43%	200%	100%	0%	67%	50%	14%	-42%	25%	-50%	-40%	-29%	0%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



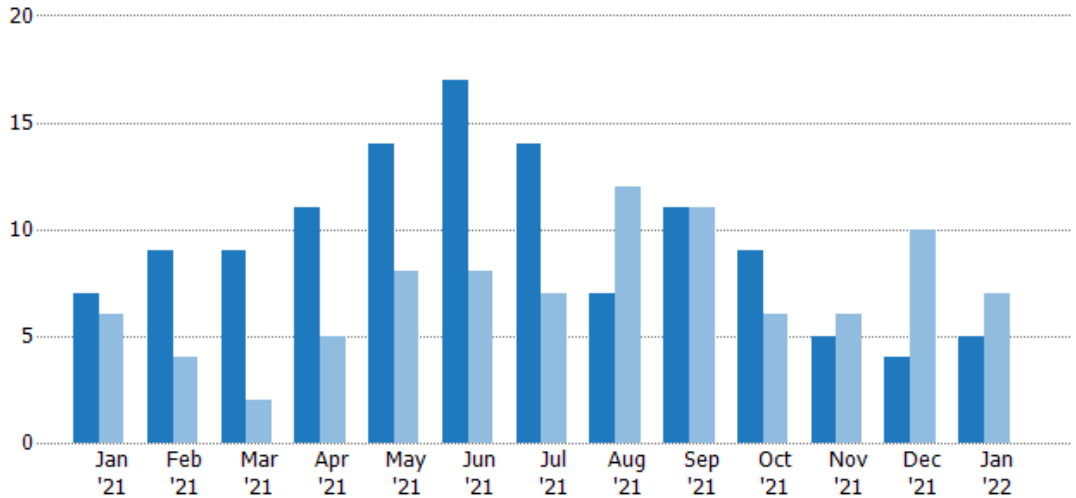
Current Year	\$1.11M	\$2.99M	\$1.96M	\$2.4M	\$5.09M	\$3.84M	\$2.58M	\$3.07M	\$1.95M	\$905K	\$1.55M	\$1.77M	\$1.68M
Prior Year	\$1.85M	\$579K	-	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$4.92M	\$1.98M	\$2.44M	\$1.74M	\$2.71M	\$1.11M
Percent Change from Prior Year	-40%	417%	100%	35%	135%	116%	-16%	-37%	-1%	-63%	-11%	-35%	51%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



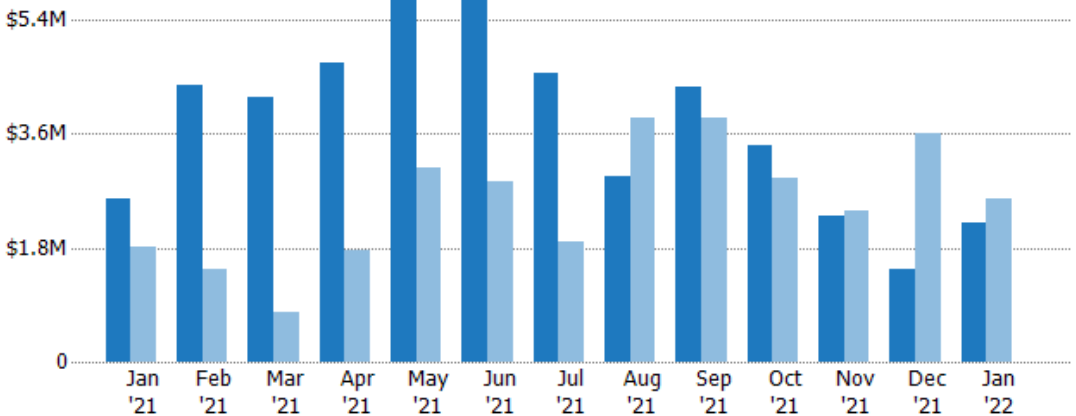
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	7	9	9	11	14	17	14	7	11	9	5	4	5
Prior Year	6	4	2	5	8	8	7	12	11	6	6	10	7
Percent Change from Prior Year	17%	125%	350%	120%	75%	113%	100%	-42%	0%	50%	-17%	-60%	-29%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$2.58M	\$4.36M	\$4.16M	\$4.72M	\$6.28M	\$6.51M	\$4.55M	\$2.92M	\$4.35M	\$3.41M	\$2.31M	\$1.45M	\$2.2M
Prior Year	\$1.8M	\$1.45M	\$778K	\$1.75M	\$3.07M	\$2.85M	\$1.89M	\$3.84M	\$3.85M	\$2.89M	\$2.39M	\$3.6M	\$2.58M
Percent Change from Prior Year	43%	200%	435%	169%	104%	128%	140%	-24%	13%	18%	-3%	-60%	-15%

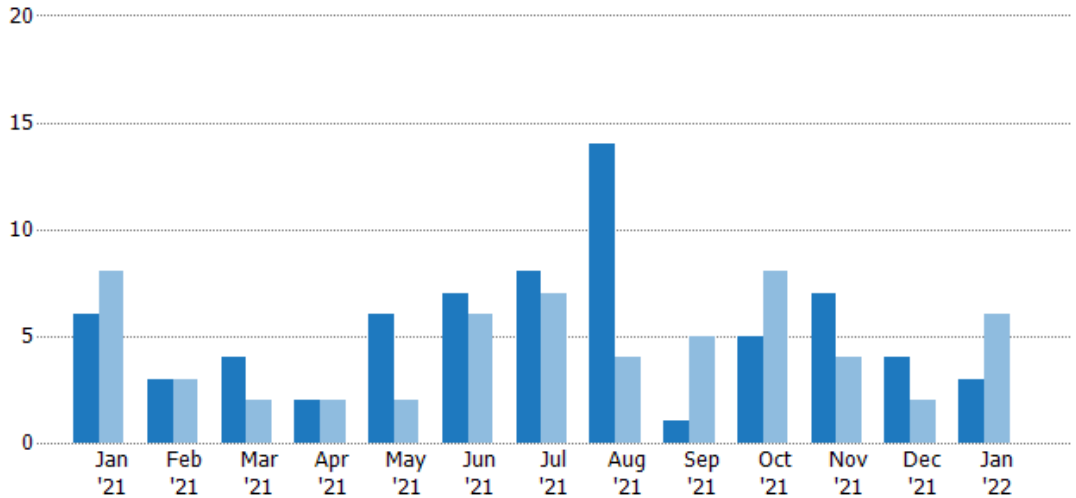
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	3	-50%
Jan '21	6	-25%
Jan '20	8	-75%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	6	3	4	2	6	7	8	14	1	5	7	4	3
Prior Year	8	3	2	2	2	6	7	4	5	8	4	2	6
Percent Change from Prior Year	-25%	0%	100%	0%	200%	17%	14%	250%	-80%	-38%	75%	100%	-50%

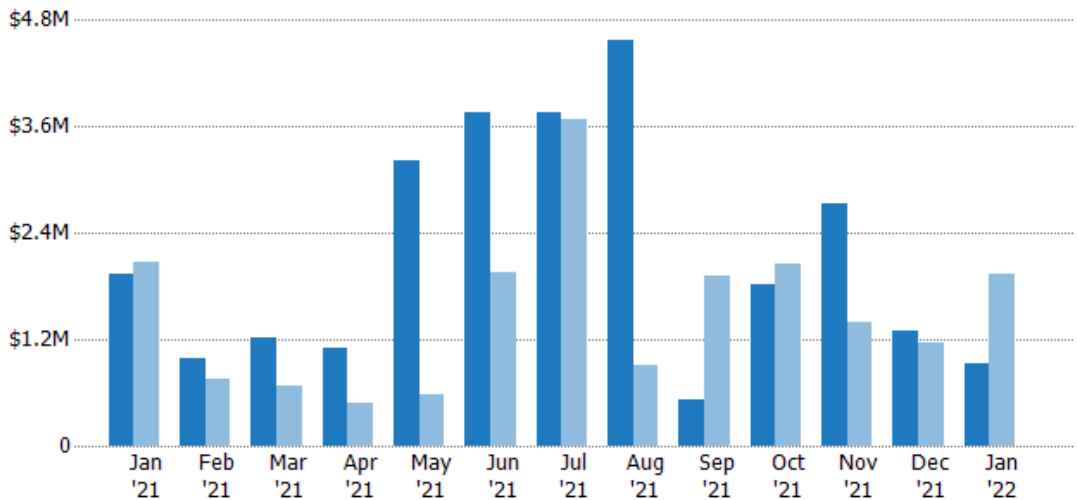
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$922K	-52.2%
Jan '21	\$1.93M	-7.2%
Jan '20	\$2.08M	-77.8%



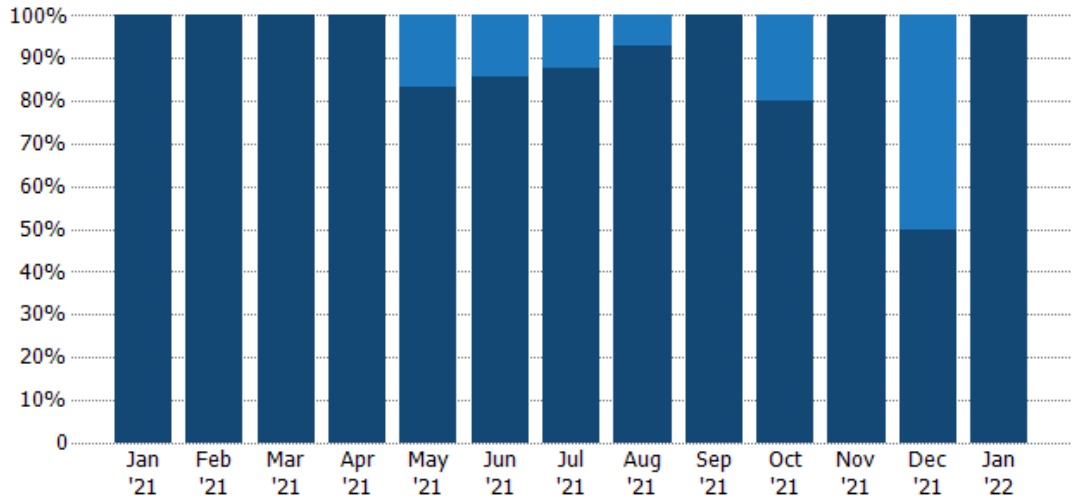
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.93M	\$993K	\$1.22M	\$1.09M	\$3.21M	\$3.75M	\$3.76M	\$4.58M	\$525K	\$1.81M	\$2.73M	\$1.3M	\$922K
Prior Year	\$2.08M	\$754K	\$674K	\$484K	\$576K	\$1.95M	\$3.68M	\$911K	\$1.92M	\$2.05M	\$1.39M	\$1.15M	\$1.93M
Percent Change from Prior Year	-7%	32%	80%	126%	458%	92%	2%	403%	-73%	-11%	97%	13%	-52%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



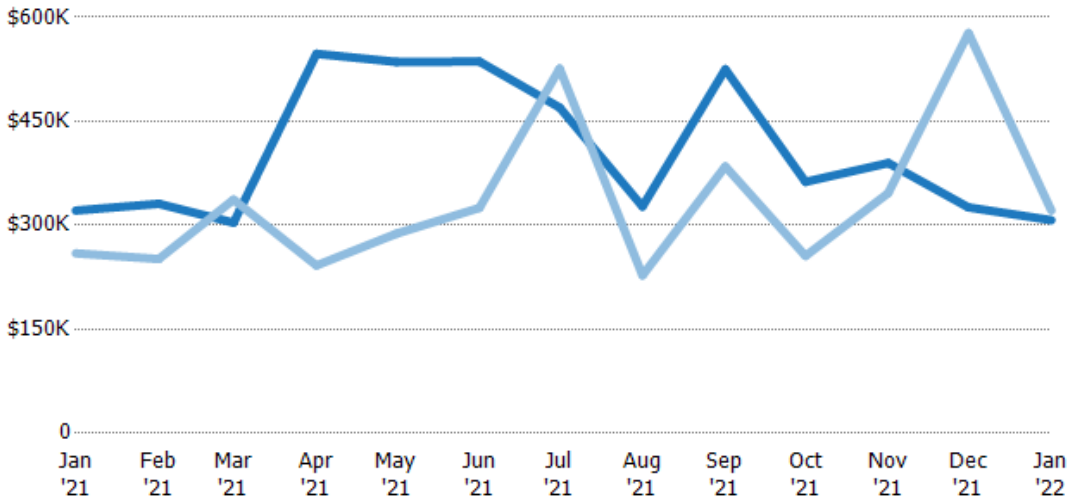
Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Condo/Townhouse	-	-	-	-	17%	14%	13%	7%	-	20%	-	50%	-
Single Family Residence	100%	100%	100%	100%	83%	86%	88%	93%	100%	80%	100%	50%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Jan '22	\$307K	-4.3%
Jan '21	\$321K	23.8%
Jan '20	\$260K	-11.4%

Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$321K	\$331K	\$304K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K	\$326K	\$307K
Prior Year	\$260K	\$251K	\$337K	\$242K	\$288K	\$325K	\$526K	\$228K	\$385K	\$256K	\$347K	\$577K	\$321K
Percent Change from Prior Year	24%	32%	-10%	126%	86%	65%	-11%	44%	36%	42%	12%	-44%	-4%

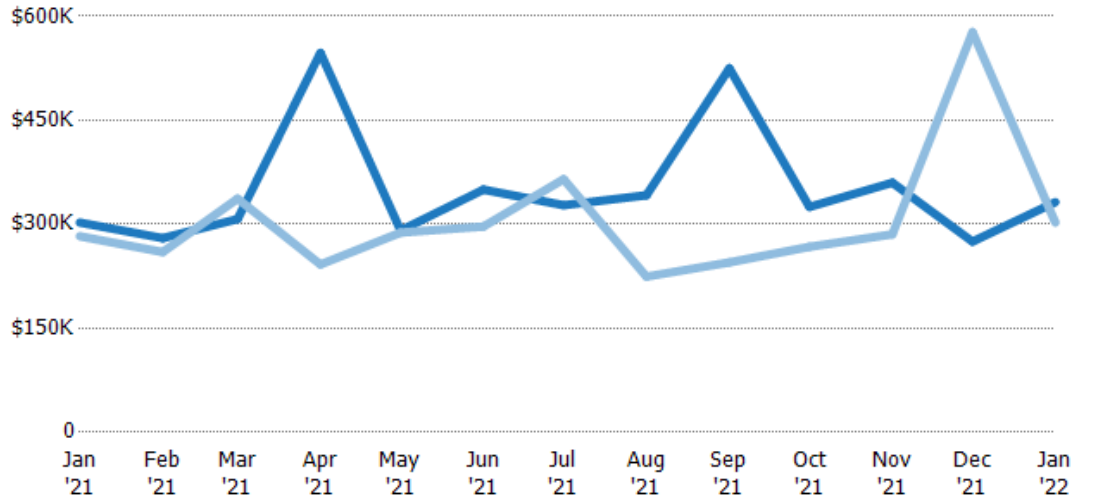
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$332K	9.8%
Jan '21	\$303K	7%
Jan '20	\$283K	-18.7%



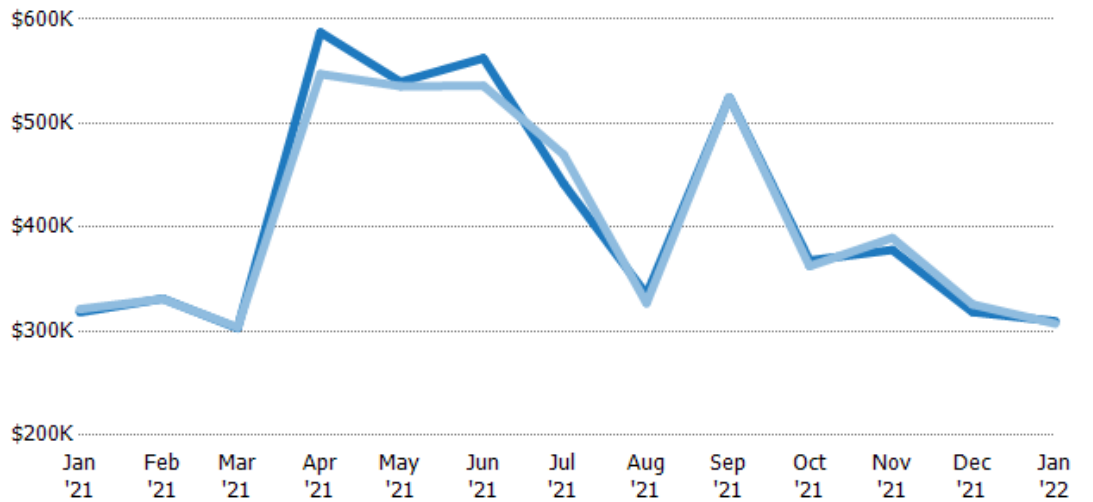
Current Year	\$303K	\$280K	\$308K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K	\$275K	\$332K
Prior Year	\$283K	\$260K	\$337K	\$242K	\$288K	\$297K	\$365K	\$225K	\$245K	\$268K	\$286K	\$577K	\$303K
Percent Change from Prior Year	7%	8%	-9%	126%	1%	18%	-10%	52%	114%	21%	26%	-52%	10%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



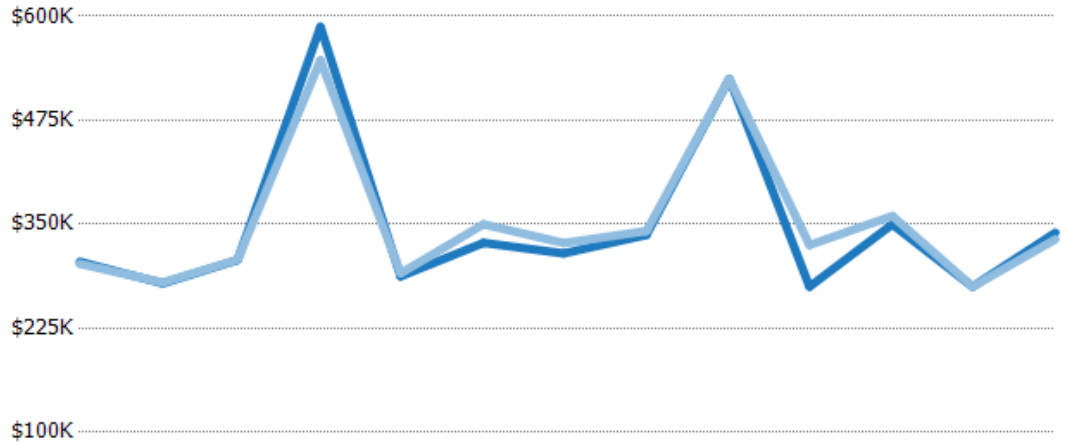
Avg List Price	\$318K	\$331K	\$303K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K	\$319K	\$310K
Avg Sales Price	\$321K	\$331K	\$304K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K	\$363K	\$390K	\$326K	\$307K
Avg Sales Price as a % of Avg List Price	101%	100%	100%	93%	99%	95%	106%	98%	100%	99%	103%	102%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



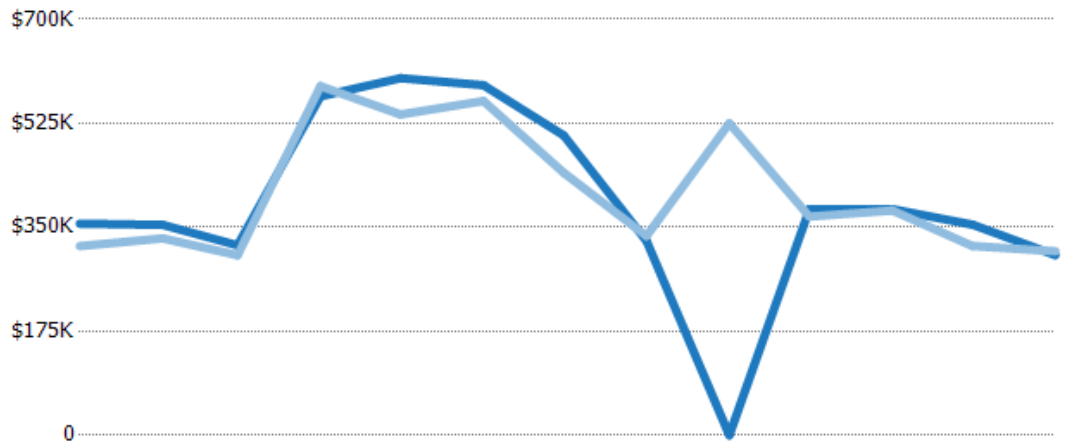
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$305K	\$279K	\$307K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K	\$275K	\$340K
Median Sales Price	\$303K	\$280K	\$308K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K	\$325K	\$360K	\$275K	\$332K
Med Sales Price as a % of Med List Price	99%	100%	100%	93%	101%	107%	104%	101%	100%	118%	103%	100%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



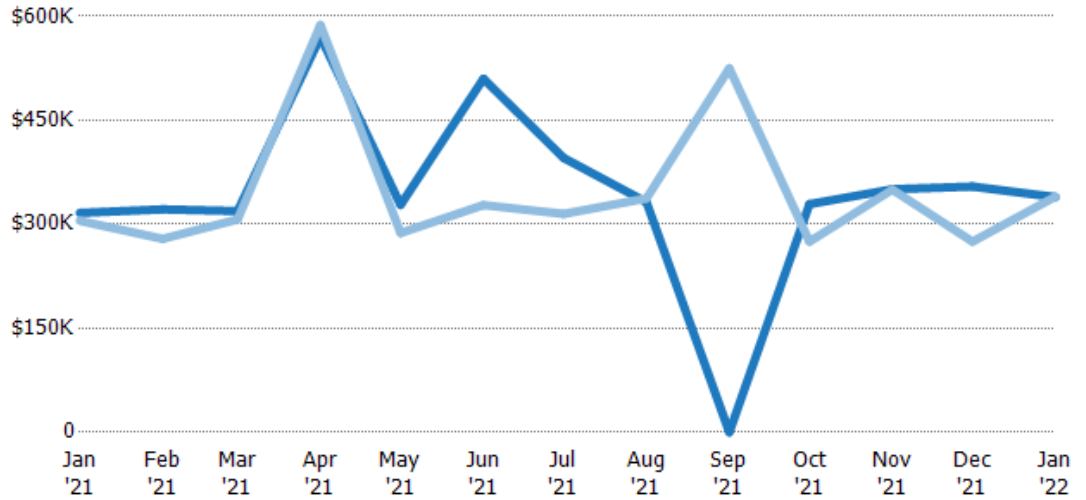
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$356K	\$354K	\$320K	\$570K	\$601K	\$589K	\$505K	\$327K	\$0	\$381K	\$380K	\$354K	\$303K
Avg Sales Price	\$318K	\$331K	\$303K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K	\$368K	\$378K	\$319K	\$310K
Avg Sales Price as a % of Avg Est Value	89%	94%	95%	103%	90%	95%	88%	102%	100%	97%	99%	90%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$316K	\$321K	\$319K	\$570K	\$328K	\$510K	\$396K	\$332K	\$0	\$329K	\$351K	\$354K	\$339K
Median Sales Price	\$305K	\$279K	\$307K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K	\$275K	\$350K	\$275K	\$340K
Med Sales Price as a % of Med Est Value	96%	87%	96%	103%	88%	64%	80%	102%	100%	84%	100%	78%	100%