

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

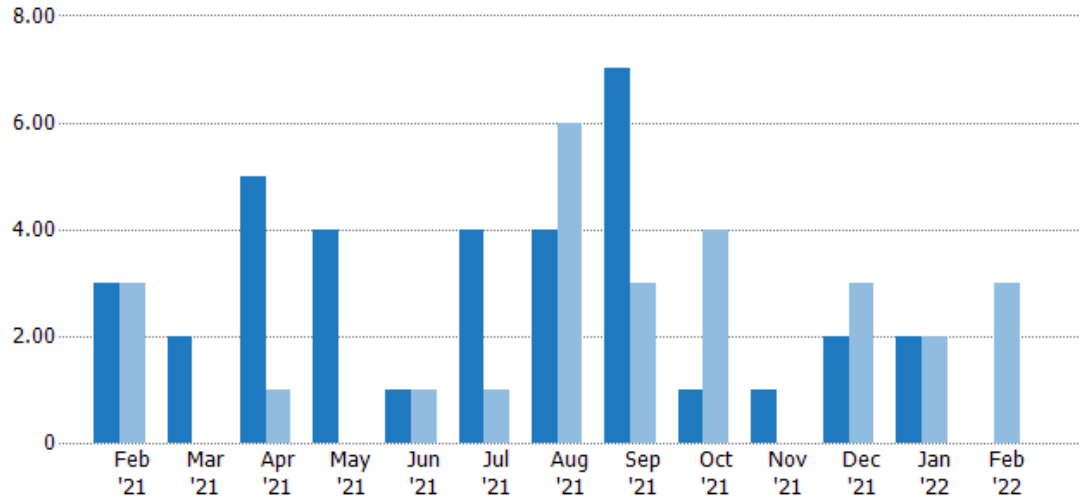
Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	–	3	–	2	5	-60%
New Listing Volume	–	\$2,580,000	–	\$6,729,000	\$3,777,000	+78.2%
Active Listing Count	3	11	-72.7%	N/A	N/A	
Active Listing Volume	\$7,514,000	\$12,906,000	-41.8%	N/A	N/A	
Average Listing Price	\$2,504,667	\$1,173,273	+113.5%	\$2,244,000	\$1,226,350	+83%
Median Listing Price	\$785,000	\$680,000	+15.4%	\$755,000	\$688,100	+9.7%
Median Days in RPR	35	81	-56.8%	35	98.25	-64.4%
Months of Inventory	–	3.7	–	1.8	10	-82.5%
Absorption Rate	–	27.27%	-27.3%	57.14%	10%	+47.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	–	2	–	1	4	-75%
New Pending Sales Volume	–	\$1,450,000	–	\$249,900	\$2,044,000	-87.8%
Pending Sales Count	2	2	+–	N/A	N/A	
Pending Sales Volume	\$1,044,900	\$1,915,000	-45.4%	N/A	N/A	
Closed Sales Count	1	1	+–	1	4	-75%
Closed Sales Volume	\$980,000	\$425,000	+130.6%	\$980,000	\$1,338,750	-26.8%
Average Sales Price	\$980,000	\$425,000	+130.6%	\$980,000	\$334,687	+192.8%
Median Sales Price	\$980,000	\$425,000	+130.6%	\$980,000	\$350,000	+180%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



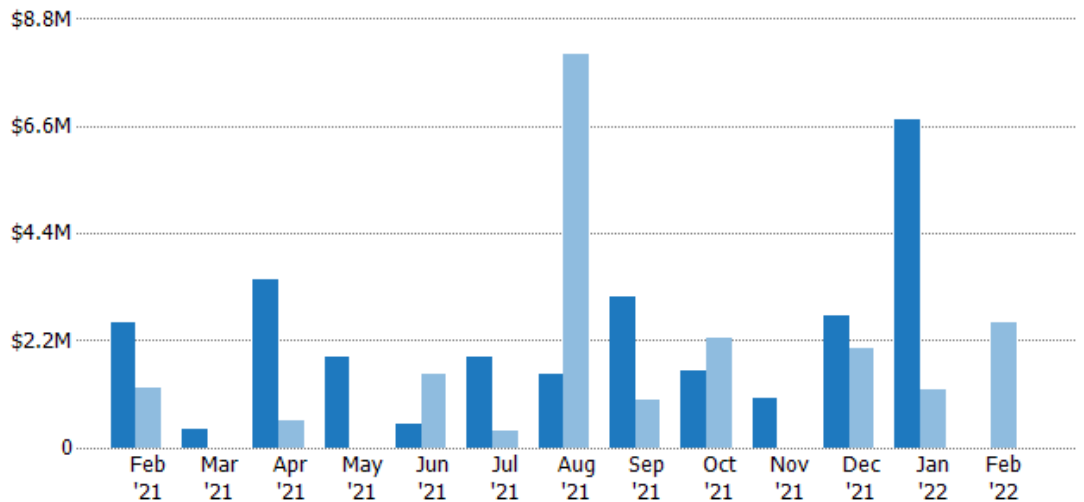
Current Year	3	2	5	4	1	4	4	7	1	1	2	2	-
Prior Year	3	-	1	-	1	1	6	3	4	-	3	2	3
Percent Change from Prior Year	0%	100%	400%	100%	0%	300%	-33%	133%	-75%	100%	-33%	0%	-100%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$2.58M	\$384K	\$3.47M	\$1.85M	\$499K	\$1.87M	\$1.52M	\$3.1M	\$1.58M	\$1.03M	\$2.7M	\$6.73M	-
Prior Year	\$1.24M	-	\$545K	-	\$1.5M	\$349K	\$8.06M	\$973K	\$2.26M	-	\$2.06M	\$1.2M	\$2.58M
Percent Change from Prior Year	108%	100%	536%	100%	-67%	434%	-81%	218%	-30%	100%	31%	462%	-100%

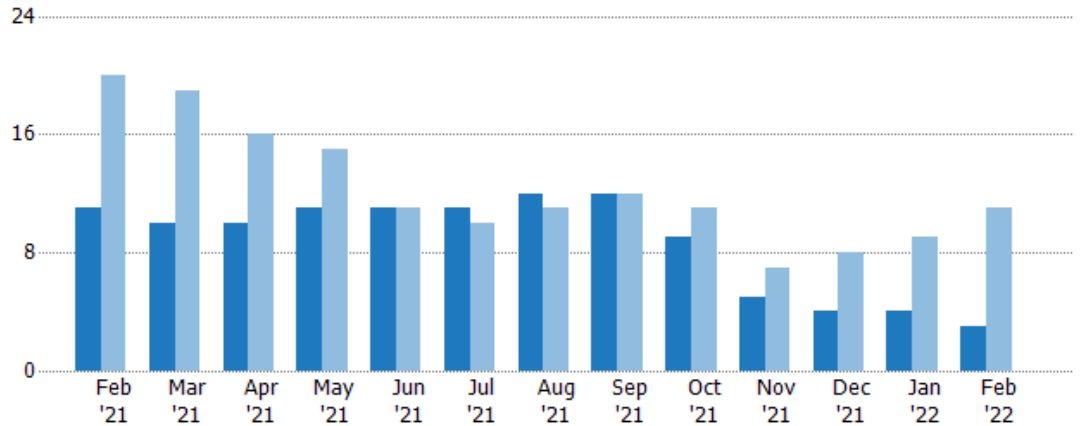
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	3	-72.7%
Feb '21	11	-45%
Feb '20	20	-10%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	11	10	10	11	11	11	12	12	9	5	4	4	3
Prior Year	20	19	16	15	11	10	11	12	11	7	8	9	11
Percent Change from Prior Year	-45%	-47%	-38%	-27%	0%	10%	9%	0%	-18%	-29%	-50%	-56%	-73%

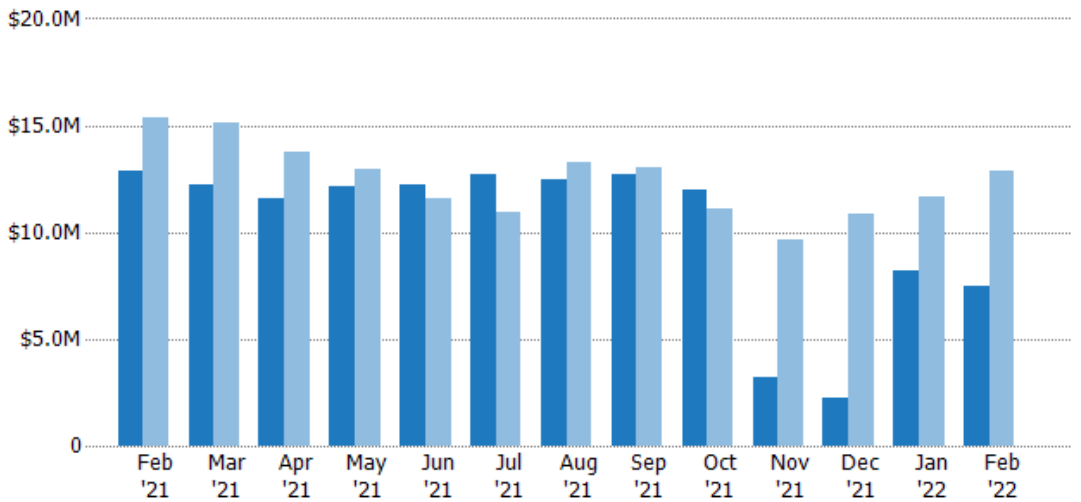
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$7.51M	-41.8%
Feb '21	\$12.9M	-16%
Feb '20	\$15.4M	-24.7%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$12.9M	\$12.3M	\$11.6M	\$12.1M	\$12.2M	\$12.7M	\$12.5M	\$12.7M	\$12M	\$3.21M	\$2.21M	\$8.19M	\$7.51M
Prior Year	\$15.4M	\$15.2M	\$13.7M	\$12.9M	\$11.6M	\$10.9M	\$13.3M	\$13M	\$11.1M	\$9.68M	\$10.9M	\$11.6M	\$12.9M
Percent Change from Prior Year	-16%	-19%	-16%	-6%	6%	16%	-6%	-2%	8%	-67%	-80%	-29%	-42%

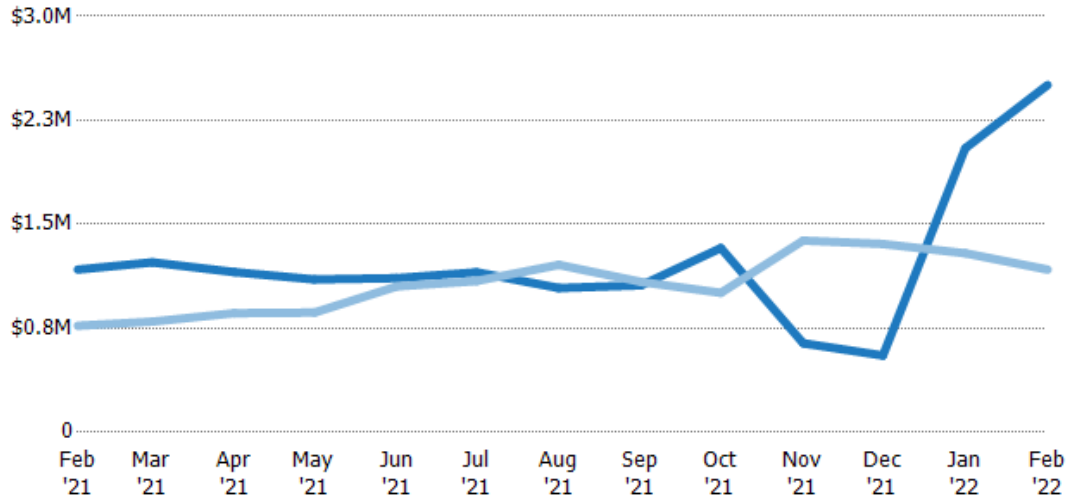
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$2.5M	113.5%
Feb '21	\$1.17M	52.8%
Feb '20	\$768K	-16.3%



Current Year	\$1.17M	\$1.23M	\$1.16M	\$1.1M	\$1.11M	\$1.15M	\$1.04M	\$1.06M	\$1.33M	\$642K	\$553K	\$2.05M	\$2.5M
Prior Year	\$768K	\$798K	\$859K	\$863K	\$1.05M	\$1.09M	\$1.21M	\$1.08M	\$1.01M	\$1.38M	\$1.36M	\$1.29M	\$1.17M
Percent Change from Prior Year	53%	54%	34%	28%	6%	6%	-14%	-2%	32%	-54%	-59%	59%	113%

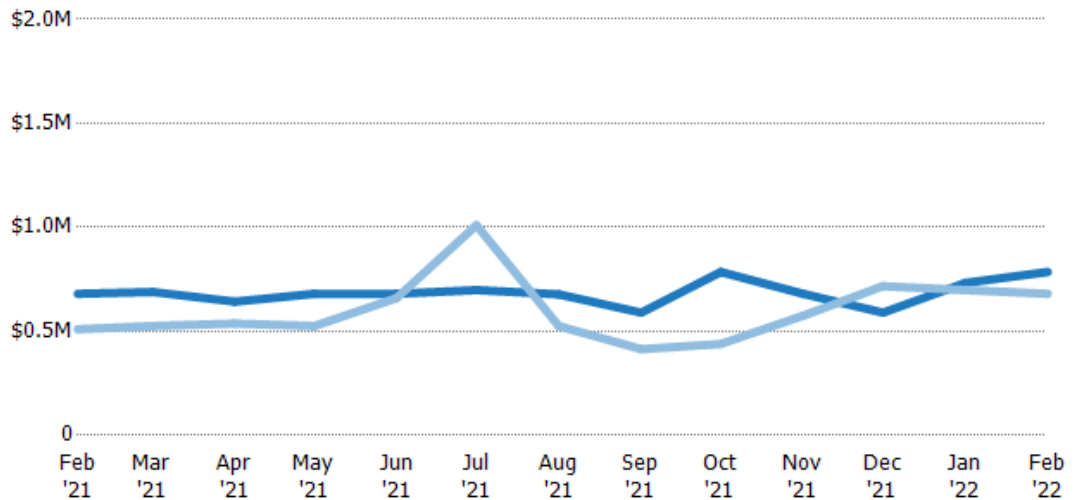
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$785K	15.4%
Feb '21	\$680K	33.3%
Feb '20	\$510K	-8.1%



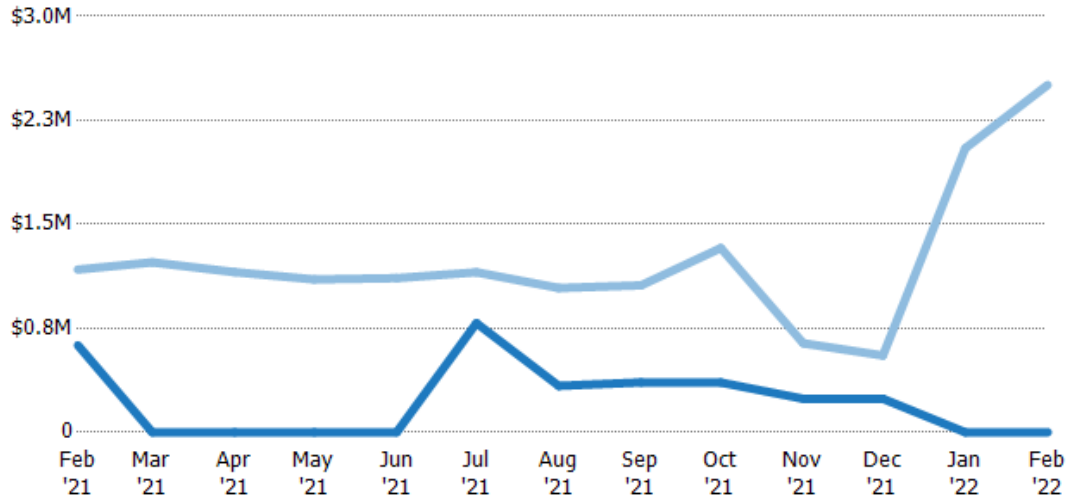
Current Year	\$680K	\$689K	\$643K	\$680K	\$680K	\$698K	\$678K	\$590K	\$785K	\$680K	\$590K	\$733K	\$785K
Prior Year	\$510K	\$525K	\$537K	\$525K	\$660K	\$1.01M	\$525K	\$414K	\$439K	\$575K	\$717K	\$698K	\$680K
Percent Change from Prior Year	33%	31%	20%	30%	3%	-31%	29%	42%	79%	18%	-18%	5%	15%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



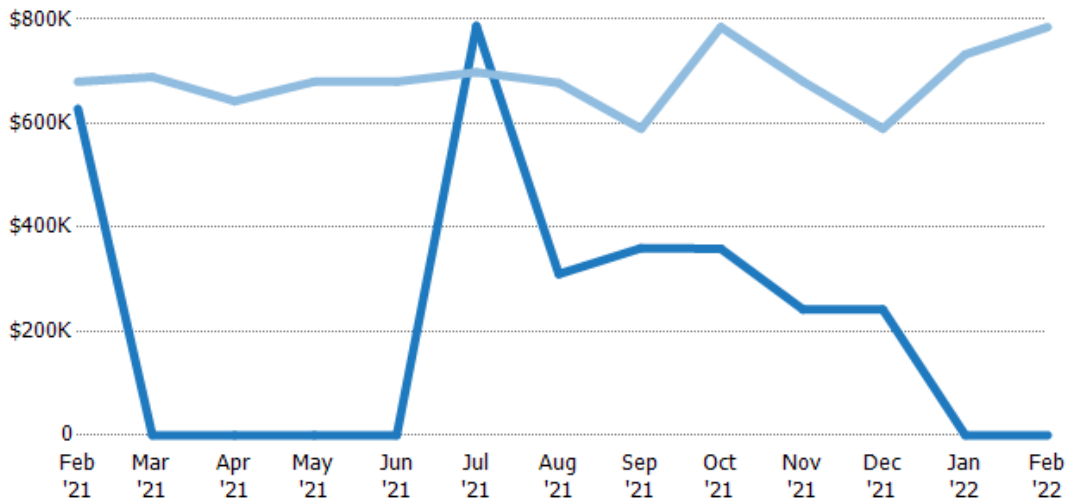
Avg Est Value	\$628K	\$0	\$0	\$0	\$0	\$787K	\$335K	\$359K	\$359K	\$242K	\$242K	\$0	\$0
Avg Listing Price	\$1.17M	\$1.23M	\$1.16M	\$1.1M	\$1.11M	\$1.15M	\$1.04M	\$1.06M	\$1.33M	\$642K	\$553K	\$2.05M	\$2.5M
Avg Listing Price as a % of Avg Est Value	187%	100%	100%	100%	100%	147%	311%	295%	370%	266%	229%	100%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Median Est Value	\$628K	\$0	\$0	\$0	\$0	\$787K	\$310K	\$360K	\$359K	\$242K	\$242K	\$0	\$0
Median Listing Price	\$680K	\$689K	\$643K	\$680K	\$680K	\$698K	\$678K	\$590K	\$785K	\$680K	\$590K	\$733K	\$785K
Med Listing Price as a % of Med Est Value	108%	100%	100%	100%	100%	89%	219%	164%	219%	281%	244%	100%	100%

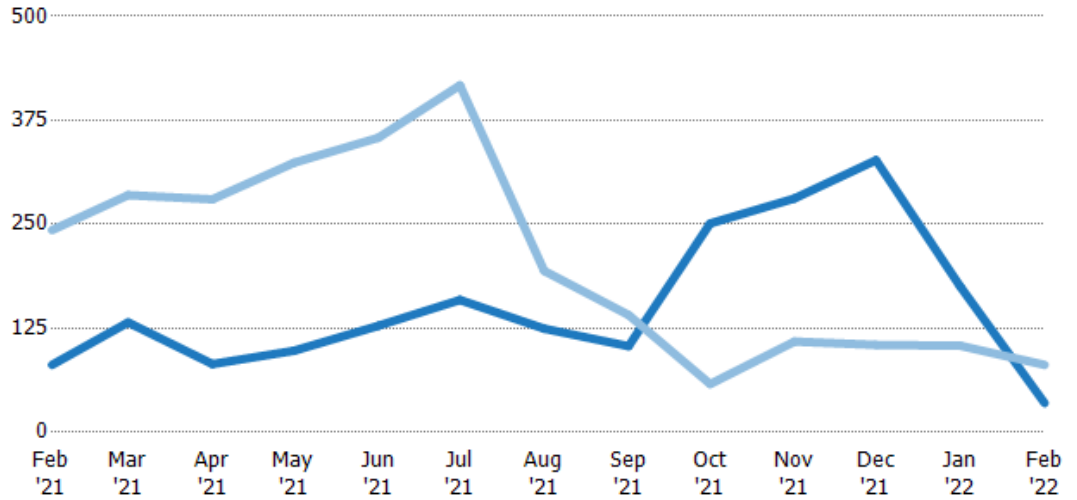
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Days	% Chg.
Feb '22	35	-56.8%
Feb '21	81	-66.7%
Feb '20	243	-34%



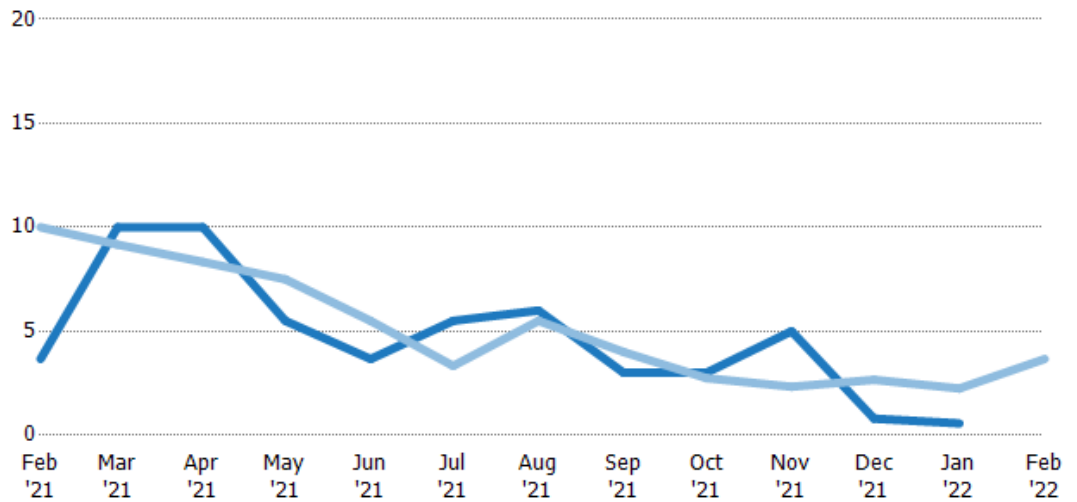
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	81	132	82	98	128	159	125	104	251	281	327	175	35
Prior Year	243	285	280	324	354	417	194	141	58	109	105	104	81
Percent Change from Prior Year	-67%	-54%	-71%	-70%	-64%	-62%	-36%	-27%	333%	158%	211%	68%	-57%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



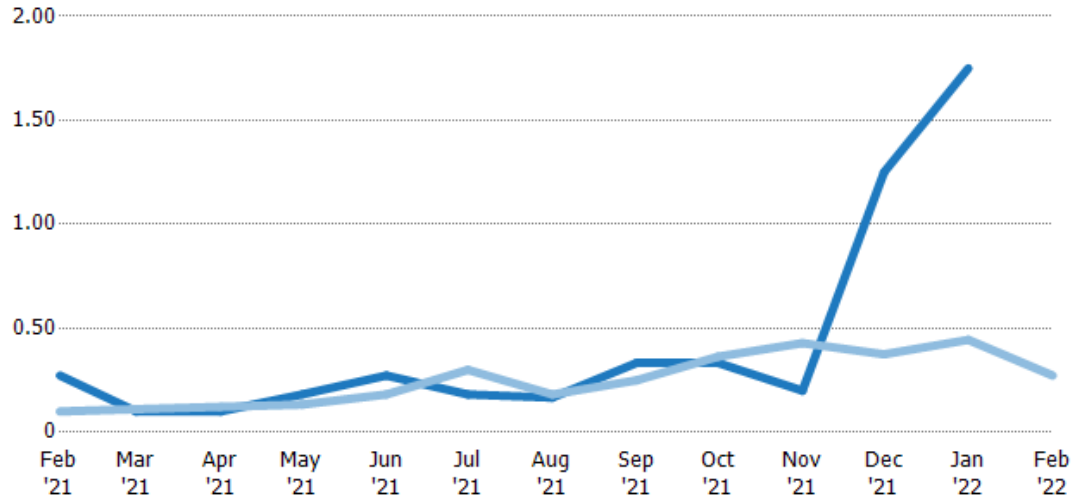
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	3.67	10	10	5.5	3.67	5.5	6	3	3	5	0	0	-
Prior Year	10	9.17	8.33	7.5	5.5	3.33	5.5	4	2.75	2.33	2.67	2.25	3.67
Percent Change from Prior Year	-63%	100%	100%	-27%	-33%	65%	9%	-25%	9%	114%	-70%	-75%	-100%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



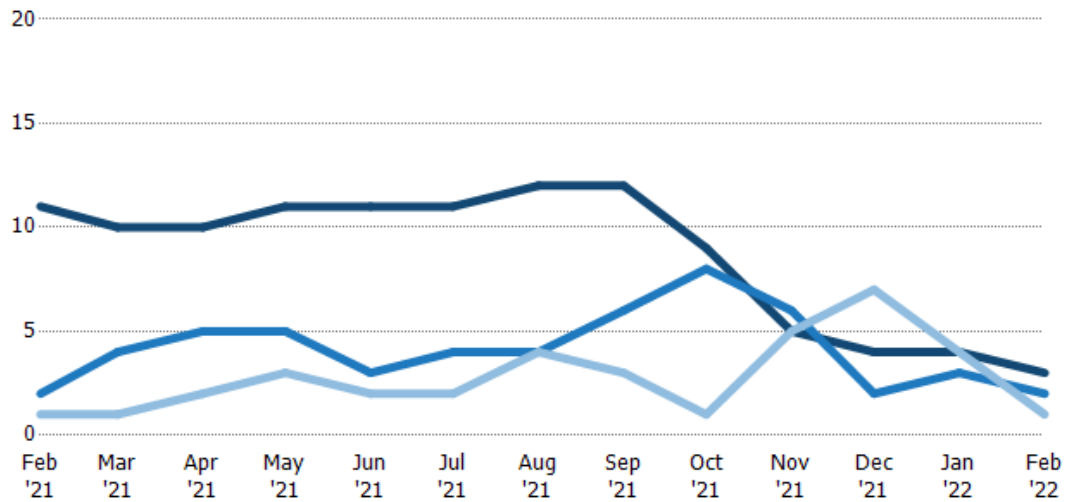
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	27%	10%	10%	18%	27%	18%	17%	33%	33%	20%	125%	175%	-
Prior Year	10%	11%	12%	13%	18%	30%	18%	25%	36%	43%	38%	44%	27%
Change from Prior Year	-17%	-10%	-10%	-5%	-9%	12%	2%	-8%	3%	23%	-88%	-131%	27%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



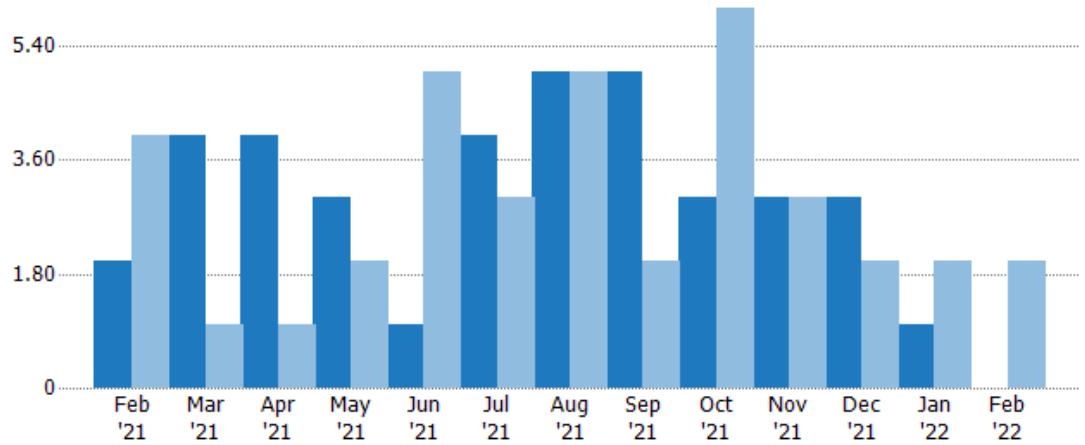
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	11	10	10	11	11	11	12	12	9	5	4	4	3
Pending	2	4	5	5	3	4	4	6	8	6	2	3	2
Sold	1	1	2	3	2	2	4	3	1	5	7	4	1

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



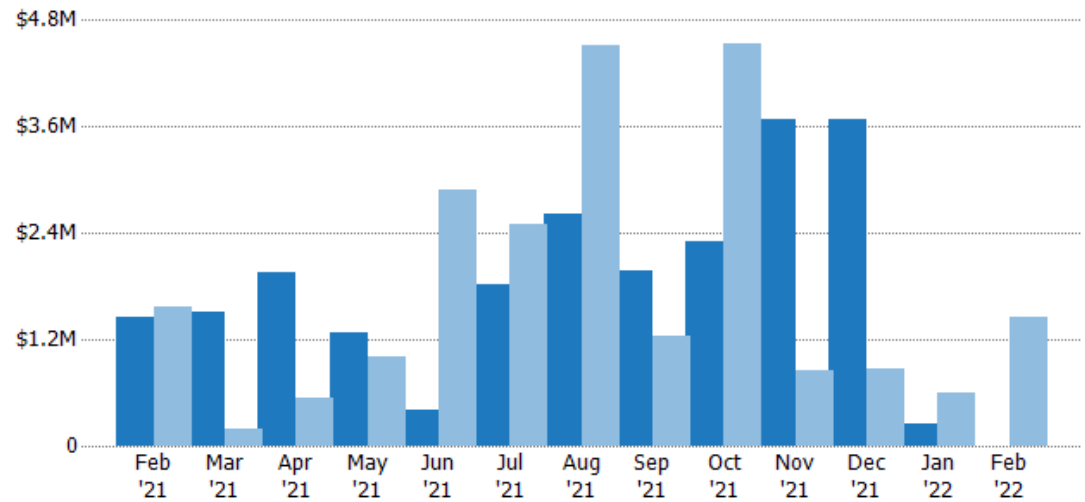
Current Year	2	4	4	3	1	4	5	5	3	3	3	1	-
Prior Year	4	1	1	2	5	3	5	2	6	3	2	2	2
Percent Change from Prior Year	-50%	300%	300%	50%	-80%	33%	0%	150%	-50%	0%	50%	-50%	-100%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$1.45M	\$1.51M	\$1.96M	\$1.28M	\$395K	\$1.82M	\$2.61M	\$1.98M	\$2.3M	\$3.68M	\$3.69M	\$250K	-
Prior Year	\$1.57M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$4.51M	\$1.24M	\$4.53M	\$859K	\$870K	\$594K	\$1.45M
Percent Change from Prior Year	-7%	658%	260%	28%	-86%	-27%	-42%	59%	-49%	328%	324%	-58%	-100%



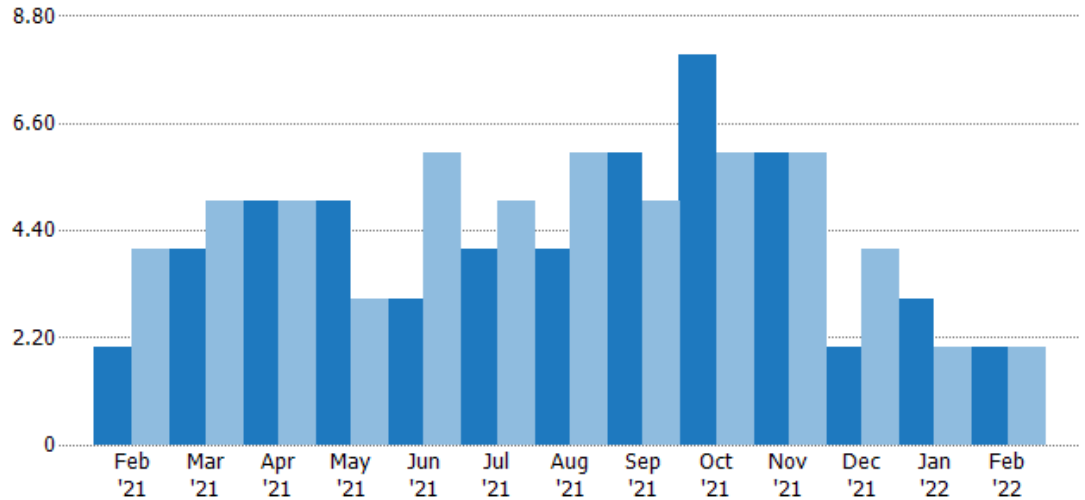
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Feb '22	2	0%
Feb '21	2	-50%
Feb '20	4	



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	2	4	5	5	3	4	4	6	8	6	2	3	2
Prior Year	4	5	5	3	6	5	6	5	6	6	4	2	2
Percent Change from Prior Year	-50%	-20%	0%	67%	-50%	-20%	-33%	20%	33%	0%	-50%	50%	0%

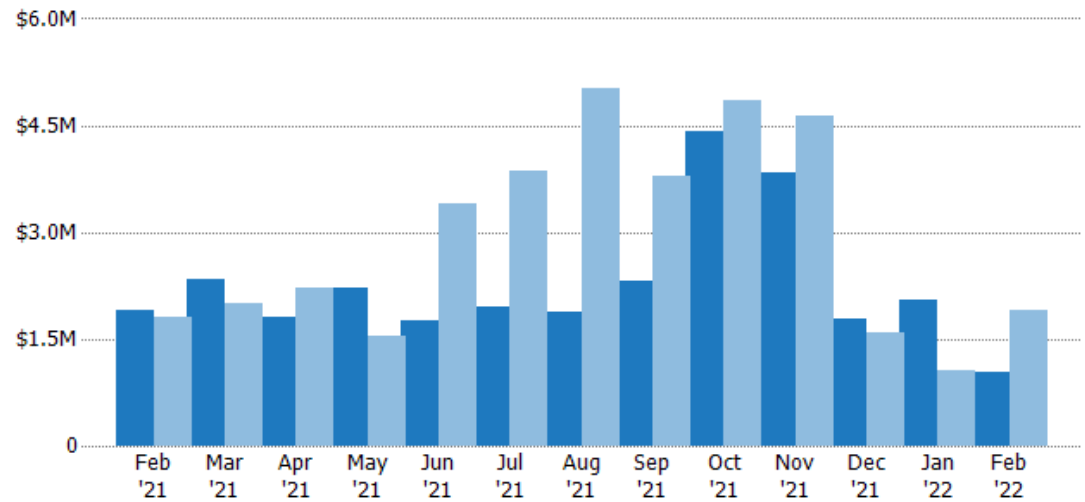
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Feb '22	\$1.04M	-45.4%
Feb '21	\$1.92M	6.3%
Feb '20	\$1.8M	



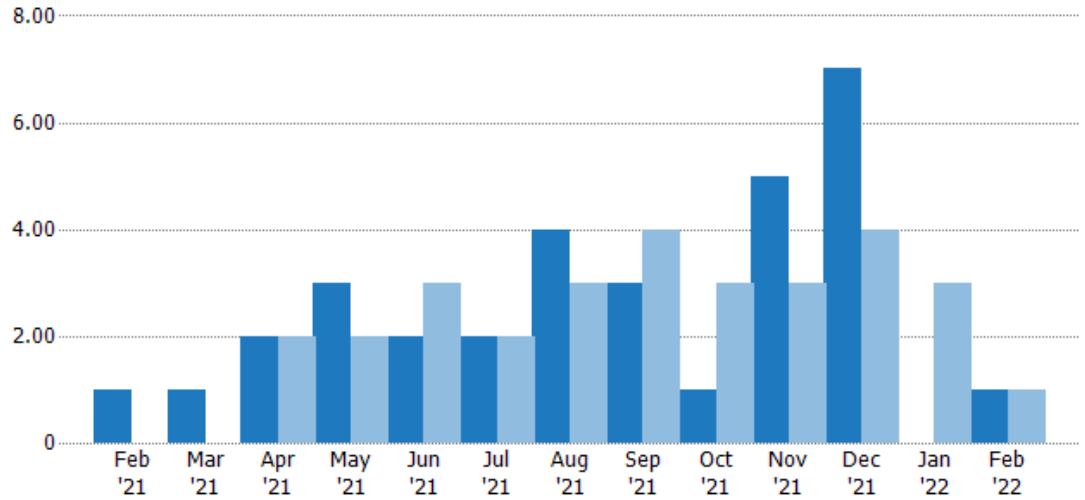
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$1.92M	\$2.33M	\$1.8M	\$2.23M	\$1.75M	\$1.94M	\$1.88M	\$2.32M	\$4.41M	\$3.85M	\$1.79M	\$2.04M	\$1.04M
Prior Year	\$1.8M	\$2M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$5.01M	\$3.79M	\$4.86M	\$4.63M	\$1.58M	\$1.06M	\$1.92M
Percent Change from Prior Year	6%	16%	-19%	44%	-48%	-50%	-63%	-39%	-9%	-17%	13%	93%	-45%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



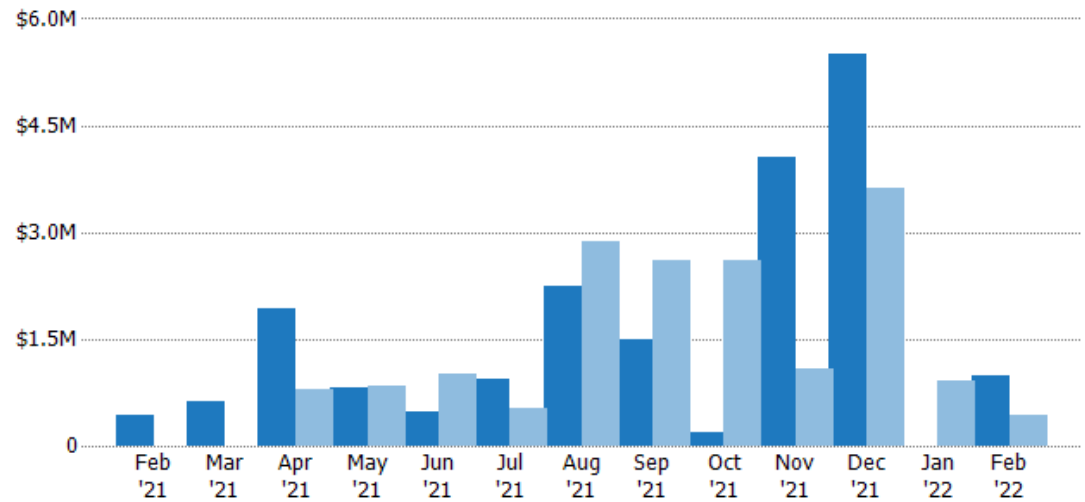
Current Year	1	1	2	3	2	2	4	3	1	5	7	-	1
Prior Year	-	-	2	2	3	2	3	4	3	3	4	3	1
Percent Change from Prior Year	100%	100%	0%	50%	-33%	0%	33%	-25%	-67%	67%	75%	-100%	0%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



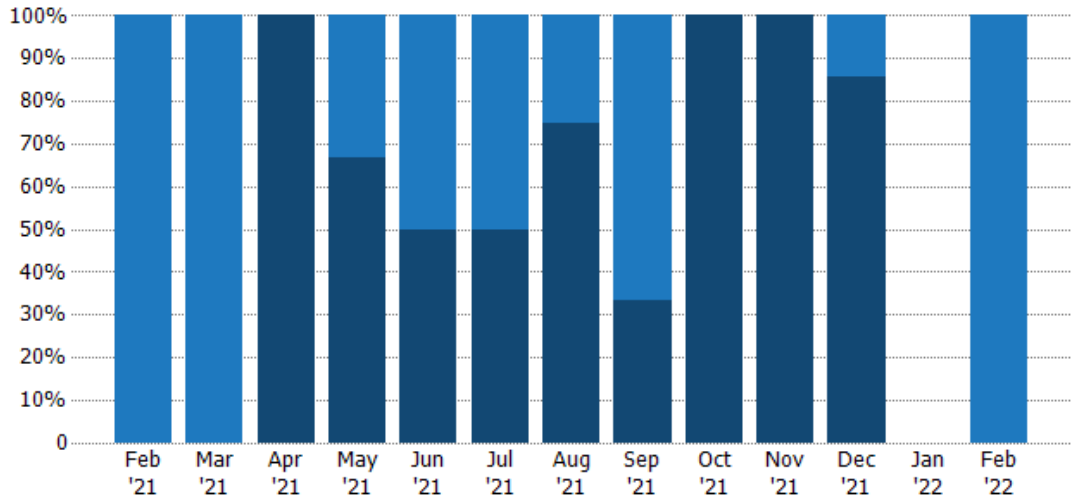
Current Year	\$425K	\$625K	\$1.94M	\$822K	\$478K	\$934K	\$2.23M	\$1.51M	\$178K	\$4.05M	\$5.5M	-	\$980K
Prior Year	-	-	\$793K	\$843K	\$1M	\$520K	\$2.88M	\$2.61M	\$2.6M	\$1.07M	\$3.63M	\$914K	\$425K
Percent Change from Prior Year	100%	100%	144%	-2%	-52%	80%	-23%	-42%	-93%	278%	51%	-100%	131%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



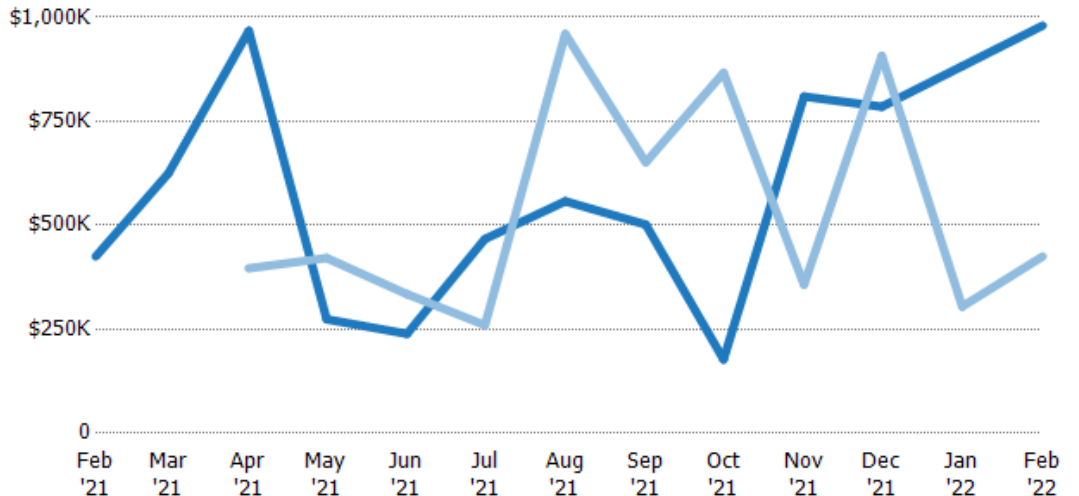
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Condo/Townhouse	100%	100%	-	33%	50%	50%	25%	67%	-	-	14%	-	100%
Single Family Residence	-	-	100%	67%	50%	50%	75%	33%	100%	100%	86%	-	-

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



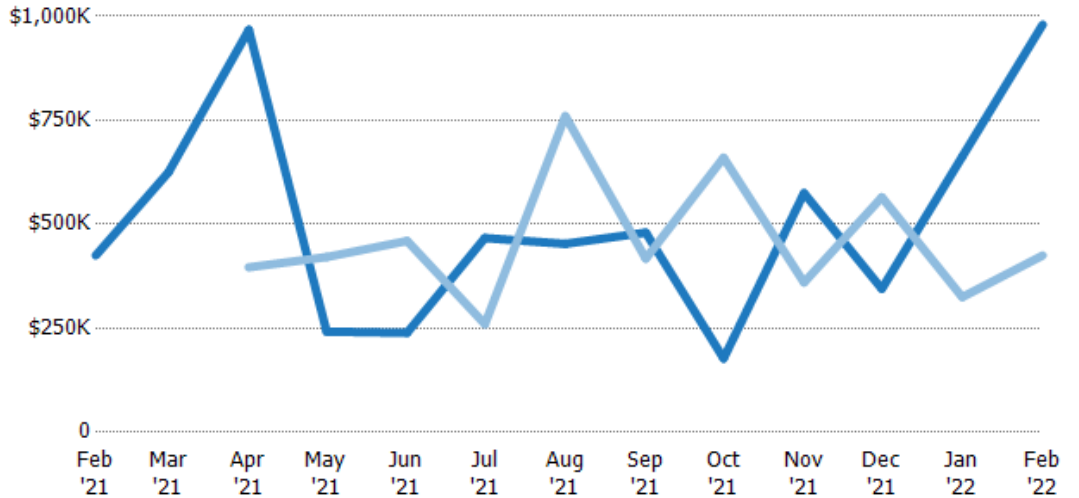
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$425K	\$625K	\$968K	\$274K	\$239K	\$467K	\$558K	\$502K	\$178K	\$810K	\$785K	\$883K	\$980K
Prior Year	-	-	\$397K	\$421K	\$334K	\$260K	\$960K	\$651K	\$867K	\$357K	\$907K	\$305K	\$425K
Percent Change from Prior Year	100%	100%	144%	-35%	-29%	80%	-42%	-23%	-80%	127%	-13%	-100%	131%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



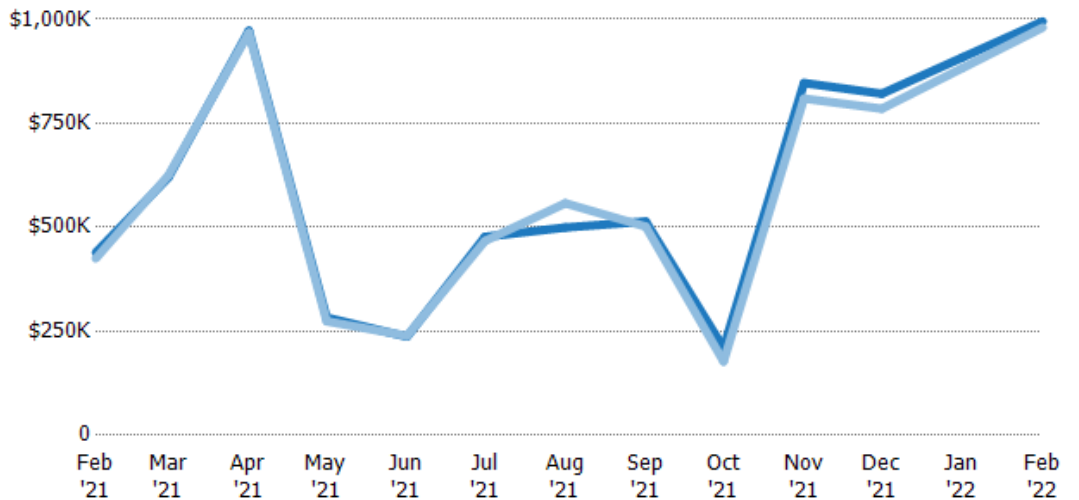
Current Year	\$425K	\$625K	\$968K	\$242K	\$239K	\$467K	\$453K	\$480K	\$178K	\$575K	\$345K	\$663K	\$980K
Prior Year	-	-	\$397K	\$421K	\$460K	\$260K	\$760K	\$418K	\$660K	\$360K	\$565K	\$325K	\$425K
Percent Change from Prior Year	100%	100%	144%	-43%	-48%	80%	-40%	15%	-73%	60%	-39%	-100%	131%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



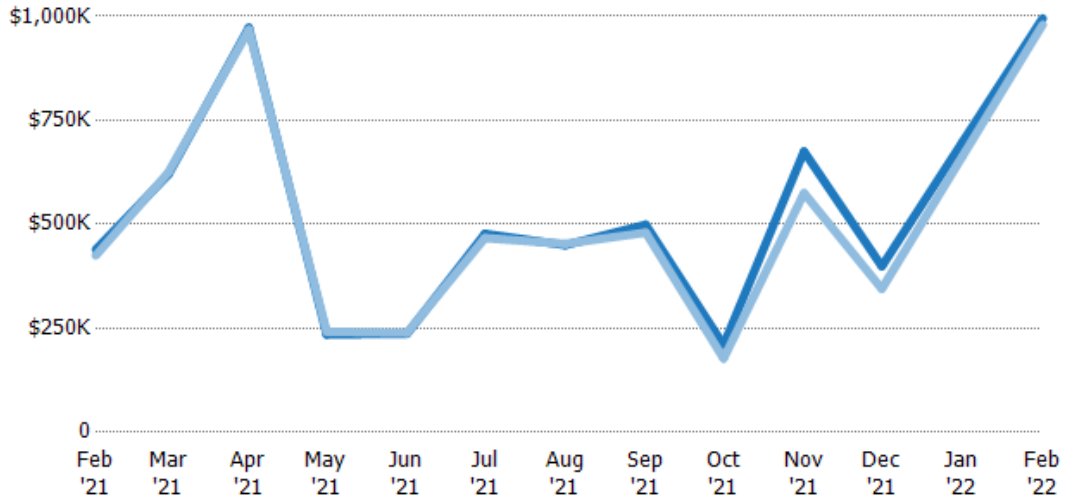
Avg List Price	\$439K	\$620K	\$973K	\$283K	\$237K	\$477K	\$500K	\$514K	\$210K	\$847K	\$821K	\$908K	\$995K
Avg Sales Price	\$425K	\$625K	\$968K	\$274K	\$239K	\$467K	\$558K	\$502K	\$178K	\$810K	\$785K	\$883K	\$980K
Avg Sales Price as a % of Avg List Price	97%	101%	99%	97%	101%	98%	112%	98%	85%	96%	96%	97%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



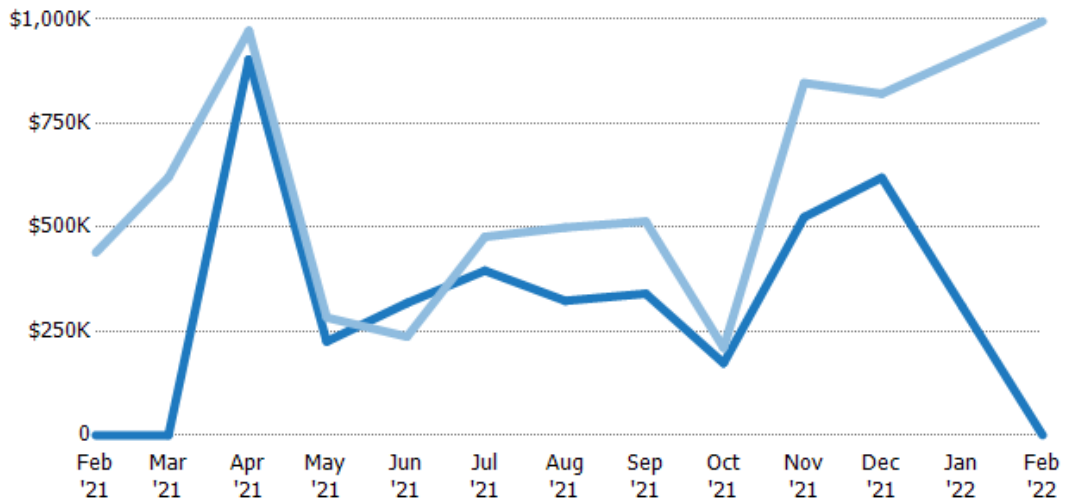
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$439K	\$620K	\$973K	\$235K	\$237K	\$477K	\$450K	\$499K	\$210K	\$675K	\$399K	\$697K	\$995K
Median Sales Price	\$425K	\$625K	\$968K	\$242K	\$239K	\$467K	\$453K	\$480K	\$178K	\$575K	\$345K	\$663K	\$980K
Med Sales Price as a % of Med List Price	97%	101%	99%	103%	101%	98%	101%	96%	85%	85%	86%	92%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



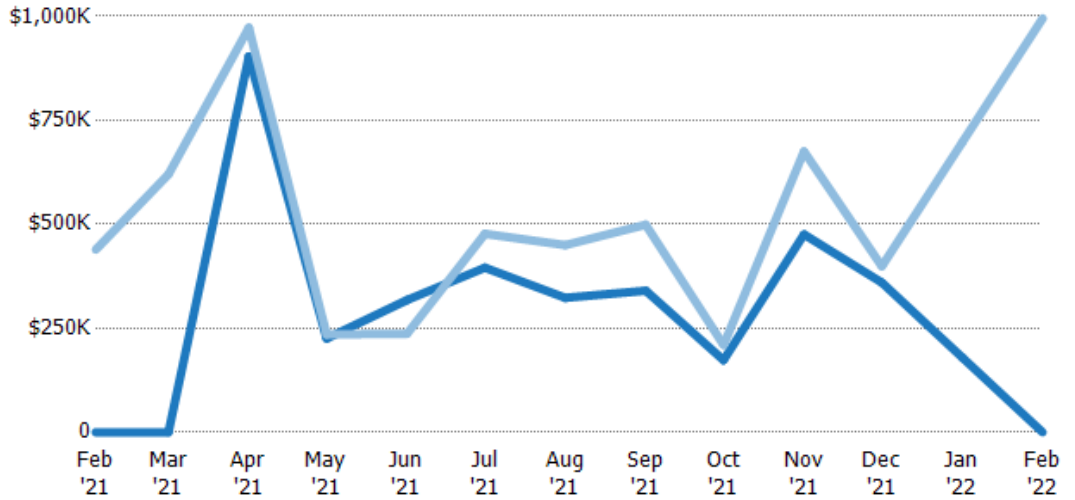
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$0	\$0	\$904K	\$225K	\$318K	\$396K	\$323K	\$340K	\$173K	\$524K	\$619K	\$310K	\$0
Avg Sales Price	\$439K	\$620K	\$973K	\$283K	\$237K	\$477K	\$500K	\$514K	\$210K	\$847K	\$821K	\$908K	\$995K
Avg Sales Price as a % of Avg Est Value	100%	100%	108%	126%	75%	121%	155%	151%	121%	162%	133%	116%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$0	\$0	\$904K	\$225K	\$318K	\$396K	\$323K	\$340K	\$173K	\$476K	\$360K	\$180K	\$0
Median Sales Price	\$439K	\$620K	\$973K	\$235K	\$237K	\$477K	\$450K	\$499K	\$210K	\$675K	\$399K	\$697K	\$995K
Med Sales Price as a % of Med Est Value	100%	100%	108%	104%	75%	121%	139%	147%	121%	142%	111%	105%	100%