Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

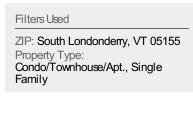
+ / -	YTD 2021	YTD 2022	+ / -	Jan 2021	Jan 2022	Key Metrics
						Listing Activity Charts Metrics
+46.2%	26	38	+-	2	2	New Listing Count
+49.4%	\$19,063,000	\$28,485,799	+462.2%	\$1,197,000	\$6,729,000	New Listing Volume
	NA	N/A	-55.6%	9	4	Active Listing Count
	NA	N/A	-29.5%	\$11,621,000	\$8,194,000	Active Listing Volume
+15.6%	\$989,686	\$1,144,204	+58.6%	\$1,291,222	\$2,048,500	Average Listing Price
+17.8%	\$575,268	\$677,916	+4.9%	\$698,000	\$732,500	Median Listing Price
-3.6%	189.97	183.1	+68.3%	104	175	Median Daysin RPR
-70.4%	4.5	1.3	-74.6%	2.3	0.6	Months of Inventory
+52.8%	22.22%	75%	+130.6%	44.44%	175%	Absorption Rate
						Sales Activity Charts Metrics
+5.3%	38	40	-50%	2	1	New Pending Sales Count
-0.7%	\$23,689,500	\$23,512,900	-57.9%	\$594,000	\$249,900	New Pending Sales Volume
	N/A	N/A	+50%	2	3	Pending Sales Count
	N/A	N/A	+92.6%	\$1,059,000	\$2,039,900	Pending Sales Volume
+12.9%	31	35	-	3	_	Closed Sales Count
+14.4%	\$17,522,549	\$20,053,861	-	\$913,750	_	Closed Sales Volume
+1.4%	\$565,244	\$572,967	-	\$304,583	_	Average Sales Price
-5.3%	\$465,984	\$441,306	-	\$325,000		Median Sales Price

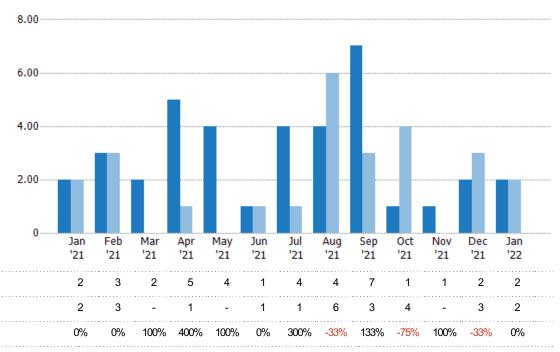




New Listings

The number of new residential listings that were added each month.





New Listing Volume

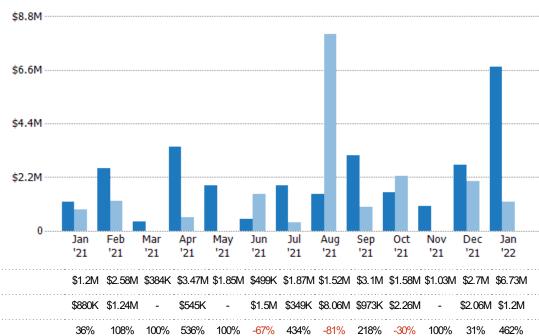
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family



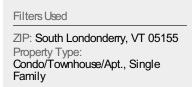
Current Year Prior Year Percent Change from Prior Year



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Active Listings

The number of active residential listings at the end of each month.







Active Listing Volume

Percent Change from Prior Year

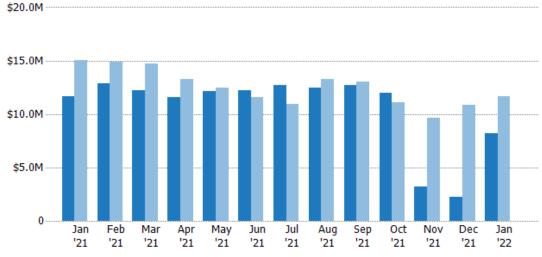
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$8.19M	-29.5%
Jan '21	\$11.6M	-22.6%
Jan '20	\$15M	-21.6%



 Current Year
 \$11.6M \$12.9M \$12.3M \$11.6M \$12.1M \$12.2M \$12.7M \$12.5M \$12.7M \$12.7M \$12.7M \$3.21M \$2.21M \$8.19M

 Prior Year
 \$15M \$14.9M \$14.7M \$13.3M \$12.5M \$11.6M \$10.9M \$13.3M \$13.3M \$13.1M \$11.1M \$9.68M \$10.9M \$11.6M

 Percent Change from Prior Year
 -23% -13% -17% -13% -3% 6% 16% -6% -2% 8% -67% -80% -29%



Average Listing Price

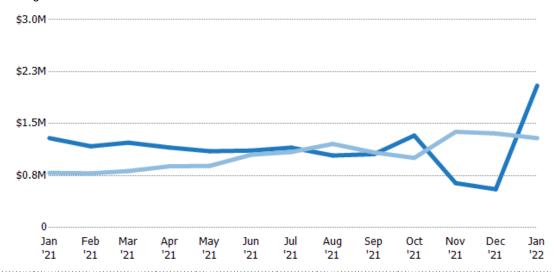
The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$2.05M	58.6%
Jan '21	\$1.29M	63.5%
Jan '20	\$790K	-12.4%



Current Year	\$1.29M	\$1.17M	\$1.23M	\$1.16M	\$1.1M	\$1.11M \$	1.15M	\$1.04M	\$1.06M	\$1.33M	\$642K	\$553K	\$2.05N
Prior Year	\$790K	\$783K	\$816K	\$885K	\$891K	\$1.05M \$	1.09M	\$1.21M	\$1.08M	\$1.01M	\$1.38M	\$1.36M	\$1.29N
Percent Change from Prior Year	63%	50%	50%	31%	24%	6%	6%	-14%	-2%	32%	-54%	-59%	59%

Median Listing Price

The median listing price of active residential listings at the end of each month.

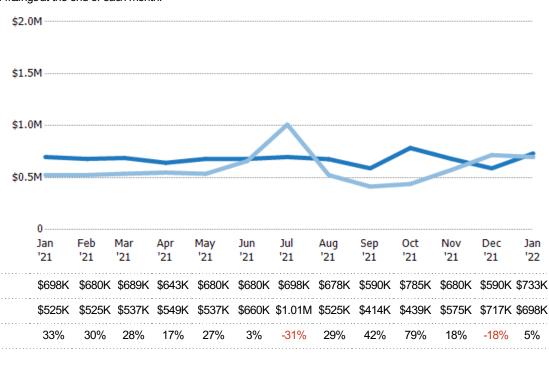
Filters Used

ZIP: South Londonderry, VT 05155

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$733K	4.9%
Jan '21	\$698K	33%
Jan '20	\$525K	6.5%

Percent Change from Prior Year



Current Year

Prior Year



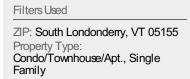
Avg Est Value

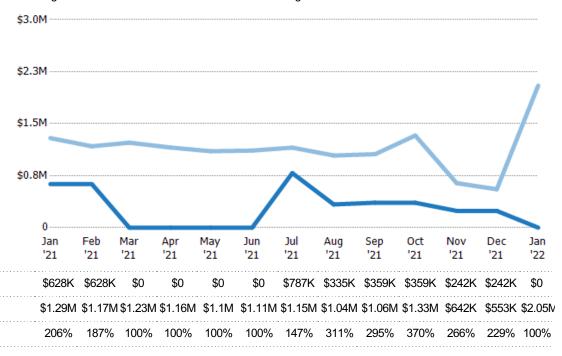
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



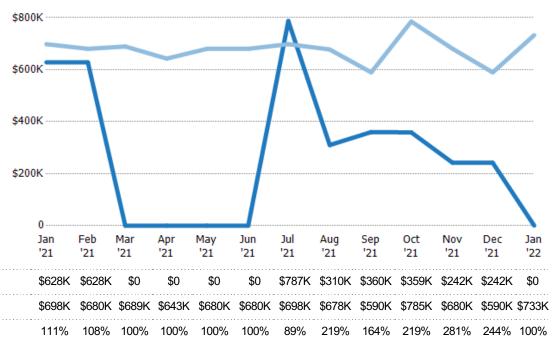


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

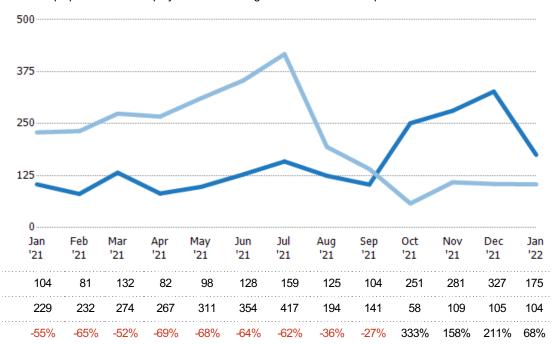


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Days	% Chg.
Jan '22	175	68.3%
Jan '21	104	-54.6%
Jan '20	229	-45.9%



Months of Inventory

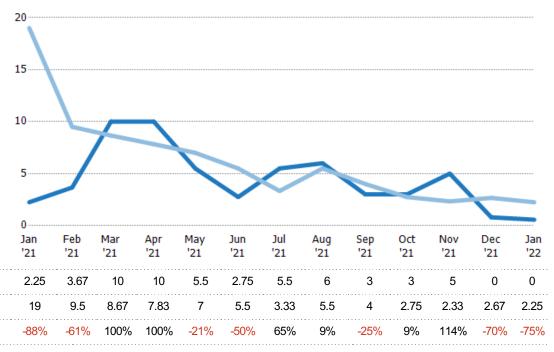
Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family



Current Year

Percent Change from Prior Year

Prior Year

3/31/2022

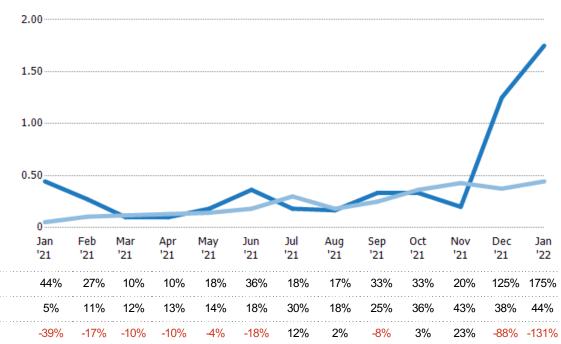
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Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

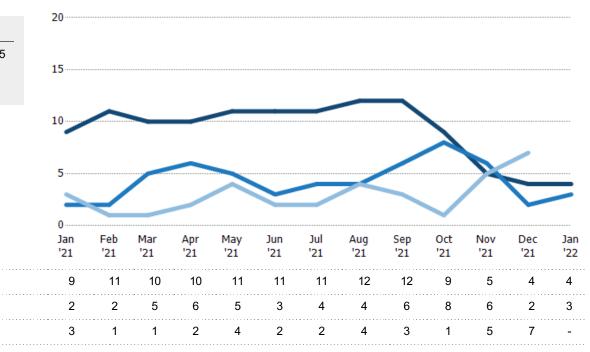
Filters Used

Current Year

Prior Year

Change from Prior Year

ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending

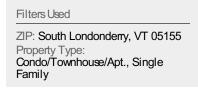
Current Year

Prior Year

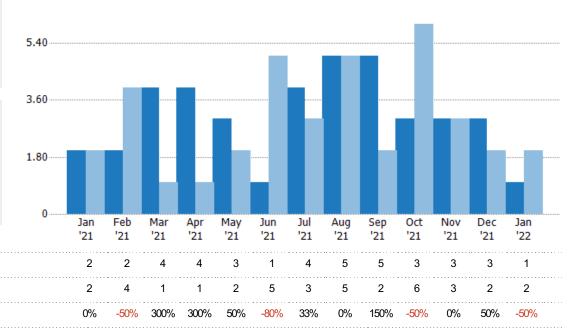
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Jan '22	1	-50%
Jan '21	2	0%
Jan '20	2	



New Pending Sales Volume

Percent Change from Prior Year

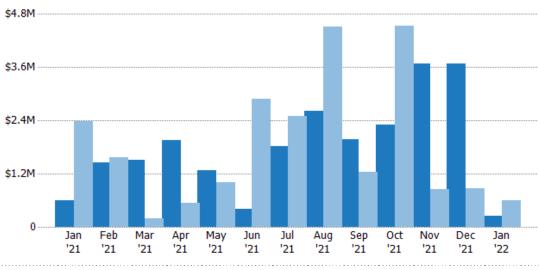
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$250K	-57.9%
Jan '21	\$594K	-75.1%
Jan '20	\$2.39M	







Jan '20

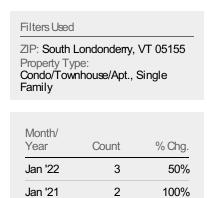
Current Year

Prior Year

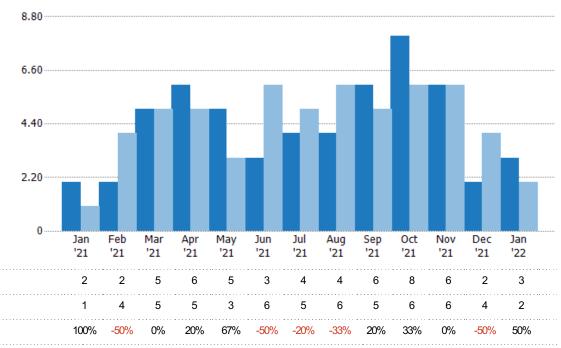
Market Data Report

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



1



Pending Sales Volume

Percent Change from Prior Year

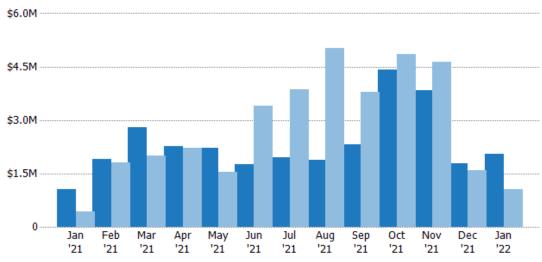
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

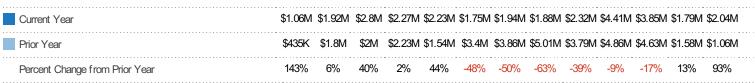
Filters Used

ZIP: South Londonderry, VT 05155

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$2.04M	92.6%
Jan '21	\$1.06M	143.4%
Jan '20	\$435K	

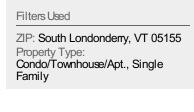


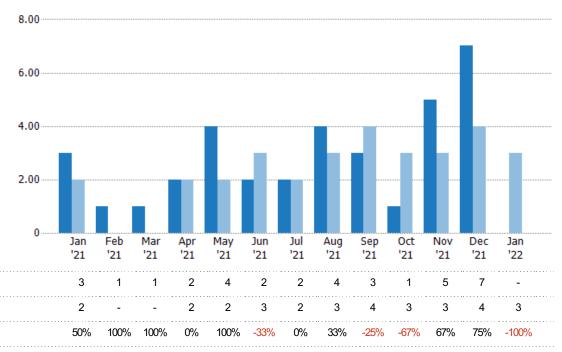




Closed Sales

The total number of residential properties sold each month.





Closed Sales Volume

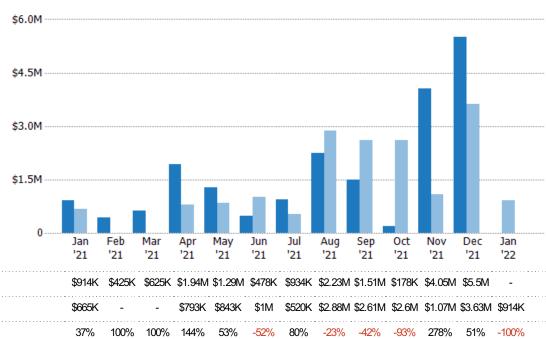
Percent Change from Prior Year

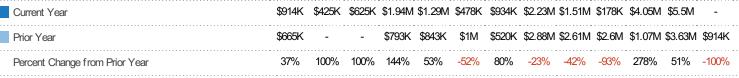
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family







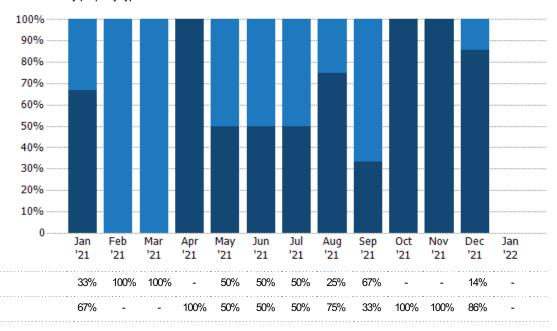
Family

Market Data Report

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single



Average Sales Price

Single Family Residence

Condo/Townhouse

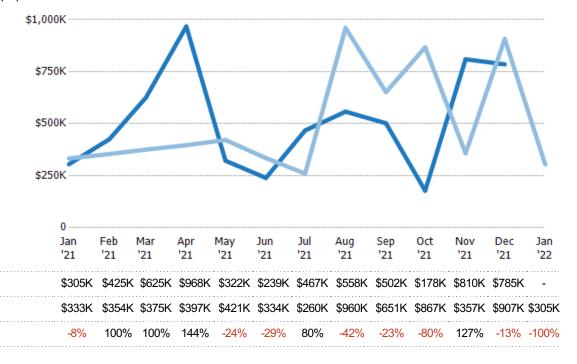
Family

Current Year Prior Year

Percent Change from Prior Year

The average sales price of the residential properties sold each month.

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single





Current Year

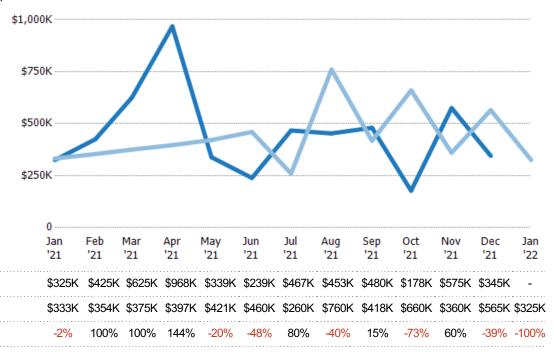
Prior Year

Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family

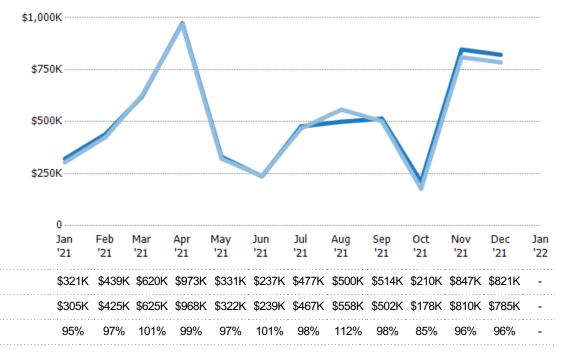


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family

Percent Change from Prior Year



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price

Median List Price

Median Sales Price

Market Data Report

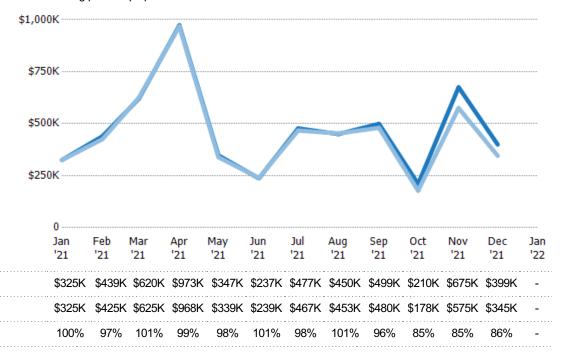
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155

Property Type:
Condo/Townhouse/Apt., Single
Family

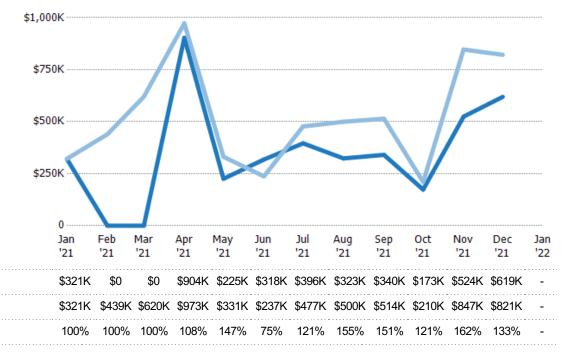


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

ZIP: South Londonderry, VT 05155 Property Type: Condo/Townhouse/Apt., Single Family





