

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	14	15	-6.7%	21	32	-34.4%
New Listing Volume	\$31,013,000	\$14,523,500	+113.5%	\$39,414,000	\$25,078,400	+57.2%
Active Listing Count	15	66	-77.3%	N/A	N/A	
Active Listing Volume	\$31,611,000	\$88,666,300	-64.3%	N/A	N/A	
Average Listing Price	\$2,107,400	\$1,343,429	+56.9%	\$1,639,635	\$1,291,855	+26.9%
Median Listing Price	\$950,000	\$747,000	+27.2%	\$960,577	\$716,552	+34.1%
Median Days in RPR	12	136.5	-91.2%	53.65	129.45	-58.6%
Months of Inventory	1.3	6.6	-81.1%	1.2	9.6	-87.7%
Absorption Rate	80%	15.15%	+64.8%	84.62%	10.45%	+74.2%
Sales Activity Charts Metrics						
New Pending Sales Count	1	15	-93.3%	11	28	-60.7%
New Pending Sales Volume	\$95,000	\$9,939,500	-99%	\$12,928,000	\$32,387,500	-60.1%
Pending Sales Count	6	33	-81.8%	N/A	N/A	
Pending Sales Volume	\$6,129,000	\$29,489,500	-79.2%	N/A	N/A	
Closed Sales Count	5	12	-58.3%	17	22	-22.7%
Closed Sales Volume	\$3,985,000	\$14,864,700	-73.2%	\$23,378,033	\$20,863,400	+12.1%
Average Sales Price	\$797,000	\$1,238,725	-35.7%	\$1,375,178	\$948,336	+45%
Median Sales Price	\$665,000	\$953,500	-30.3%	\$1,076,176	\$757,318	+42.1%

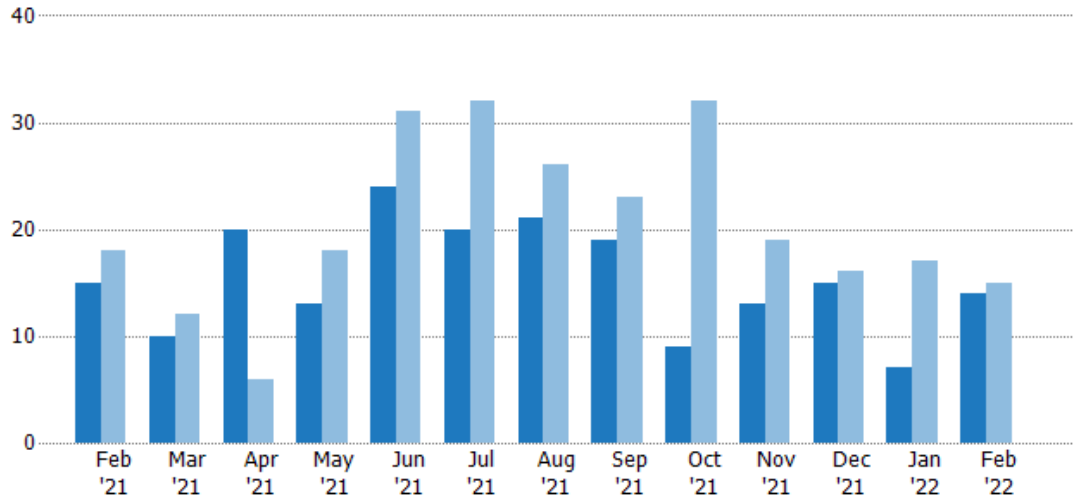
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	14	-6.7%
Feb '21	15	-16.7%
Feb '20	18	11.1%



Current Year	15	10	20	13	24	20	21	19	9	13	15	7	14
Prior Year	18	12	6	18	31	32	26	23	32	19	16	17	15
Percent Change from Prior Year	-17%	-17%	233%	-28%	-23%	-38%	-19%	-17%	-72%	-32%	-6%	-59%	-7%

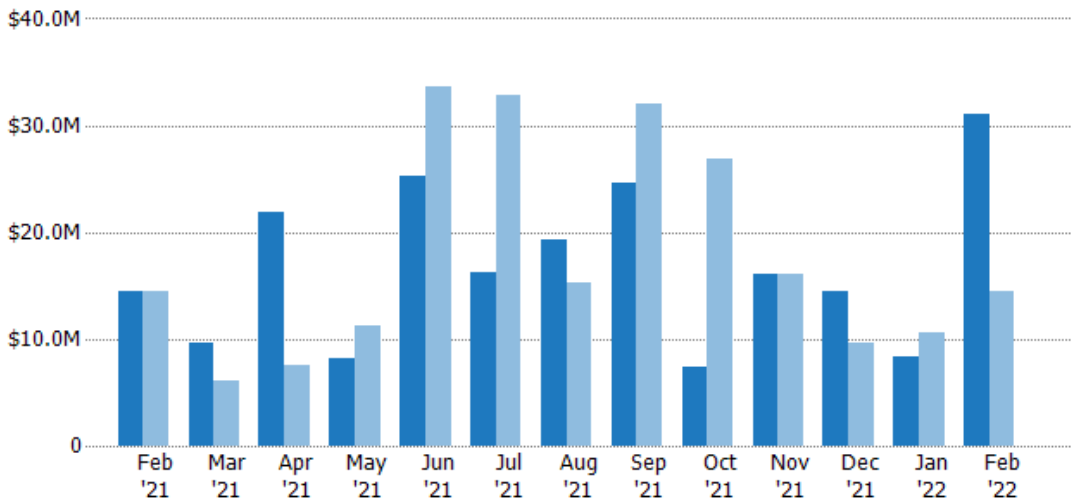
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$31M	113.5%
Feb '21	\$14.5M	0.5%
Feb '20	\$14.5M	4.2%



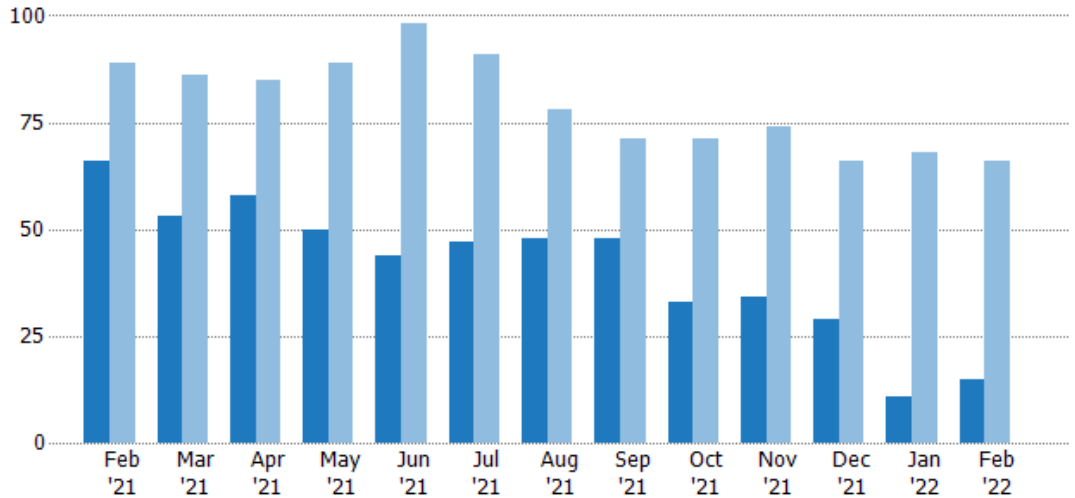
Current Year	\$14.5M	\$9.7M	\$21.9M	\$8.23M	\$25.2M	\$16.2M	\$19.4M	\$24.6M	\$7.39M	\$16.1M	\$14.5M	\$8.4M	\$31M
Prior Year	\$14.5M	\$6.06M	\$7.54M	\$11.2M	\$33.6M	\$32.8M	\$15.3M	\$32M	\$26.9M	\$16.1M	\$9.58M	\$10.6M	\$14.5M
Percent Change from Prior Year	0%	60%	190%	-26%	-25%	-51%	26%	-23%	-73%	-1%	52%	-20%	114%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



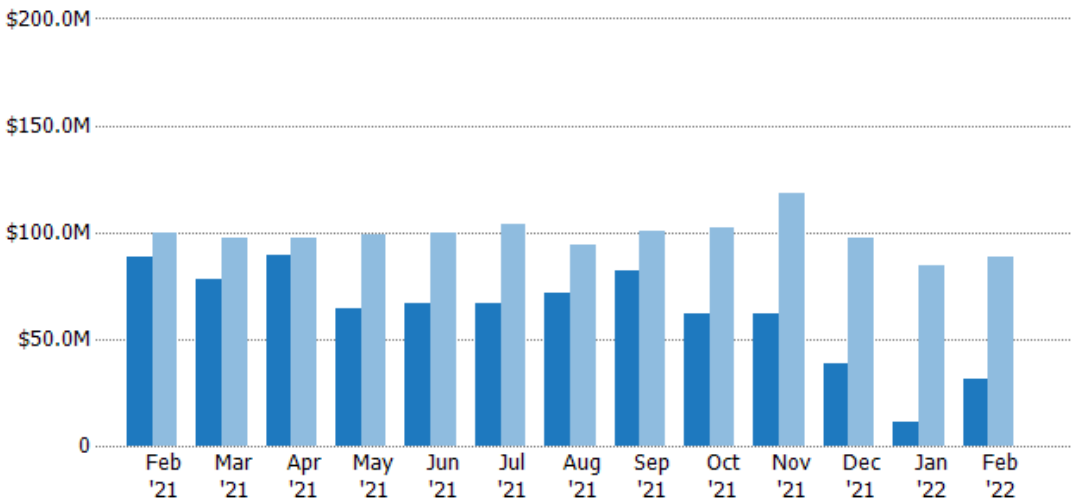
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '21	66	89	-26%
Mar '21	53	86	-38%
Apr '21	58	85	-32%
May '21	50	89	-44%
Jun '21	44	98	-55%
Jul '21	47	91	-48%
Aug '21	48	78	-38%
Sep '21	48	71	-32%
Oct '21	33	71	-54%
Nov '21	34	74	-54%
Dec '21	29	66	-56%
Jan '22	11	68	-84%
Feb '22	15	66	-77%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '21	\$88.7M	\$100M	-11%
Mar '21	\$77.8M	\$97.2M	-20%
Apr '21	\$89.6M	\$97.5M	-8%
May '21	\$64.1M	\$99M	-35%
Jun '21	\$66.9M	\$100M	-33%
Jul '21	\$66.4M	\$104M	-36%
Aug '21	\$71.9M	\$93.9M	-23%
Sep '21	\$82.3M	\$101M	-18%
Oct '21	\$61.7M	\$102M	-40%
Nov '21	\$62M	\$118M	-47%
Dec '21	\$38.2M	\$97.2M	-61%
Jan '22	\$11M	\$84.4M	-87%
Feb '22	\$31.6M	\$88.7M	-64%

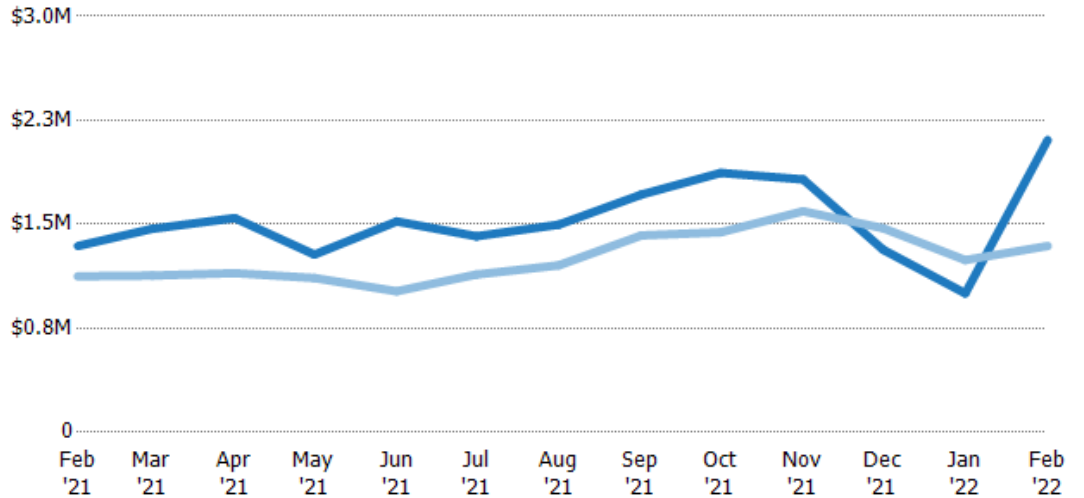
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$2.11M	56.9%
Feb '21	\$1.34M	19.5%
Feb '20	\$1.12M	-22.6%



Current Year	\$1.34M	\$1.47M	\$1.54M	\$1.28M	\$1.52M	\$1.41M	\$1.5M	\$1.71M	\$1.87M	\$1.82M	\$1.32M	\$1M	\$2.11M
Prior Year	\$1.12M	\$1.13M	\$1.15M	\$1.11M	\$1.02M	\$1.14M	\$1.2M	\$1.42M	\$1.44M	\$1.59M	\$1.47M	\$1.24M	\$1.34M
Percent Change from Prior Year	19%	30%	35%	15%	50%	24%	24%	21%	30%	14%	-10%	-19%	57%

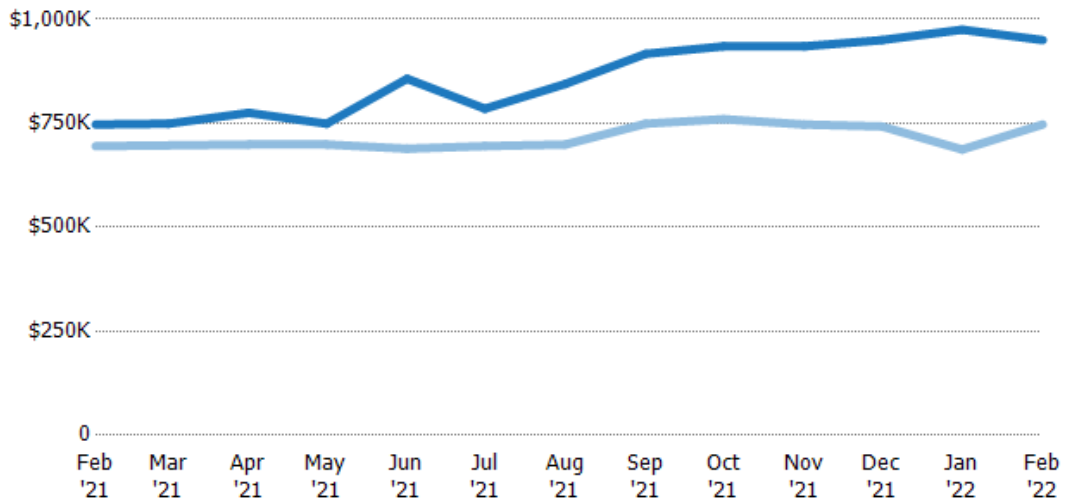
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$950K	27.2%
Feb '21	\$747K	7.5%
Feb '20	\$695K	-20.2%



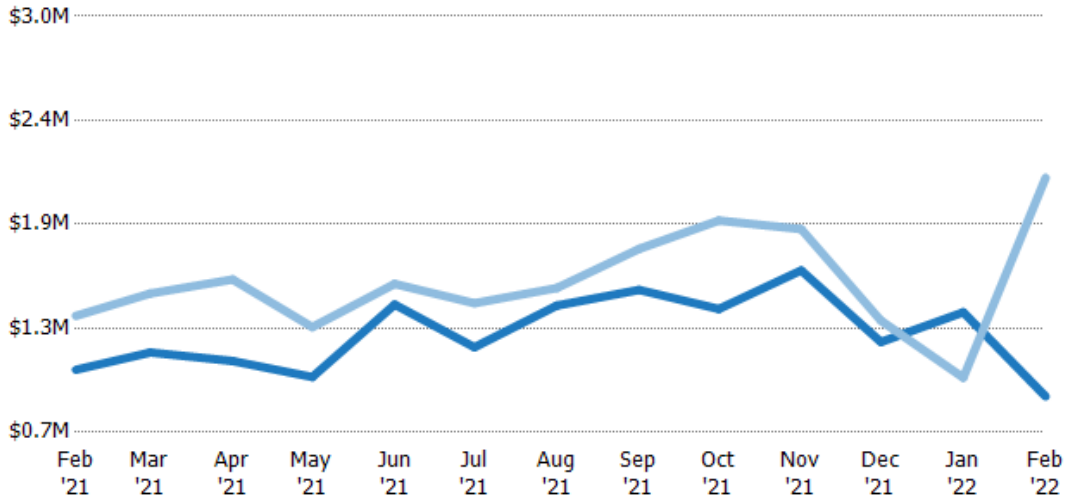
Current Year	\$747K	\$749K	\$775K	\$749K	\$857K	\$785K	\$845K	\$917K	\$935K	\$935K	\$950K	\$975K	\$950K
Prior Year	\$695K	\$697K	\$699K	\$699K	\$689K	\$695K	\$699K	\$749K	\$760K	\$747K	\$743K	\$687K	\$747K
Percent Change from Prior Year	7%	7%	11%	7%	24%	13%	21%	22%	23%	25%	28%	42%	27%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



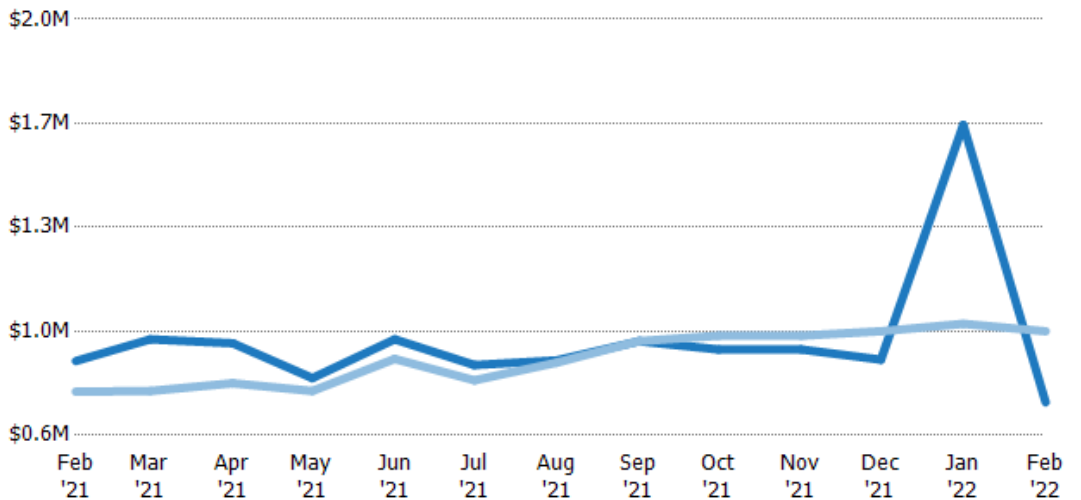
Avg Est Value	\$1.05M	\$1.14M	\$1.09M	\$1.01M	\$1.41M	\$1.17M	\$1.4M	\$1.49M	\$1.38M	\$1.59M	\$1.2M	\$1.36M	\$898K
Avg Listing Price	\$1.34M	\$1.47M	\$1.54M	\$1.28M	\$1.52M	\$1.41M	\$1.5M	\$1.71M	\$1.87M	\$1.82M	\$1.32M	\$1M	\$2.11M
Avg Listing Price as a % of Avg Est Value	128%	129%	141%	127%	108%	121%	107%	115%	135%	114%	110%	73%	235%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$850K	\$923K	\$910K	\$792K	\$923K	\$836K	\$852K	\$917K	\$889K	\$889K	\$854K	\$1.64M	\$711K
Median Listing Price	\$747K	\$749K	\$775K	\$749K	\$857K	\$785K	\$845K	\$917K	\$935K	\$935K	\$950K	\$975K	\$950K
Med Listing Price as a % of Med Est Value	88%	81%	85%	95%	93%	94%	99%	100%	105%	105%	111%	59%	134%

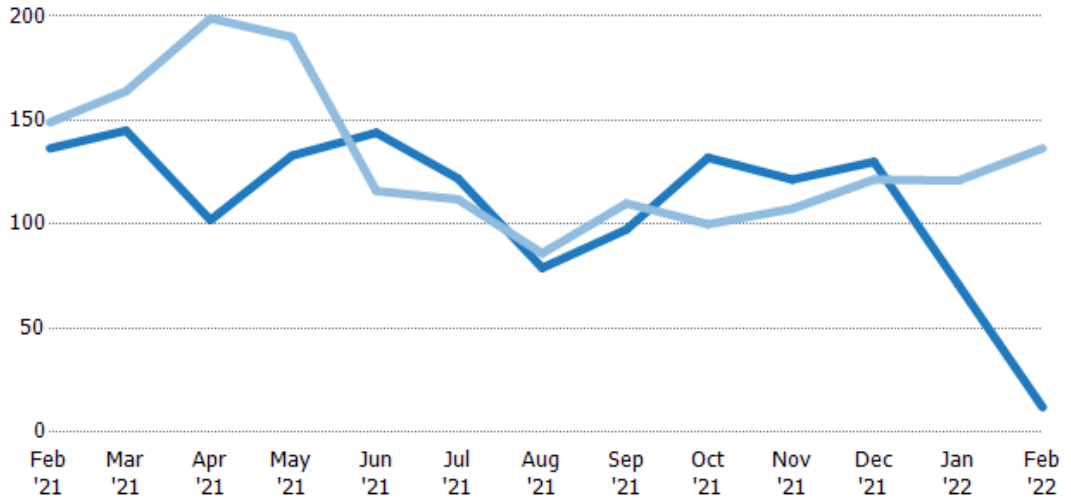
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Stowe, VT 05672
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '22	12	-91.2%
Feb '21	137	-8.4%
Feb '20	149	7.7%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	137	145	102	133	144	122	79	97.5	132	122	130	71	12
Prior Year	149	164	199	190	116	112	86	110	100	108	122	121	137
Percent Change from Prior Year	-8%	-12%	-49%	-30%	24%	9%	-8%	-11%	32%	13%	7%	-41%	-91%

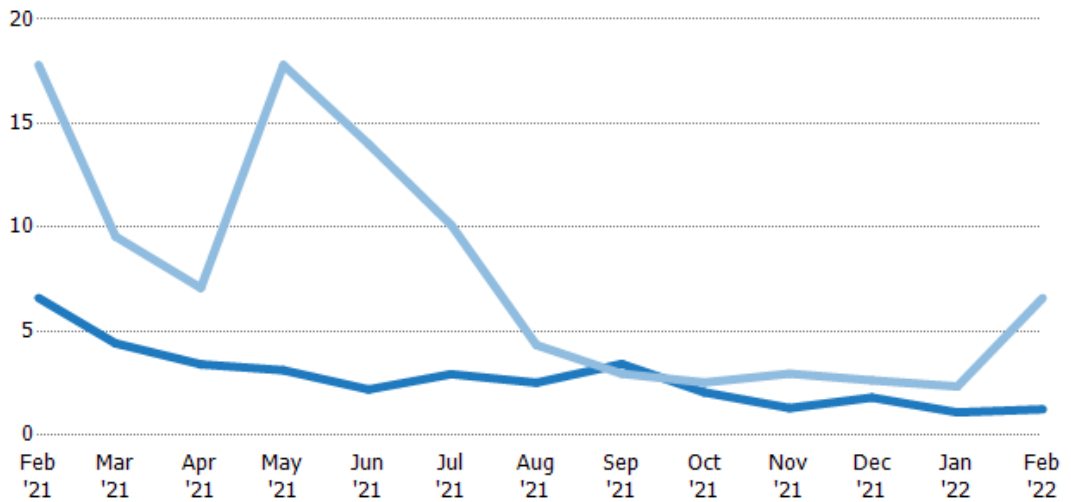
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Stowe, VT 05672
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '22	1.25	-81.1%
Feb '21	6.6	-62.9%
Feb '20	17.8	1.1%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	6.6	4.42	3.41	3.13	2.2	2.94	2.53	3.43	2.06	1.31	1.81	1.1	1.25
Prior Year	17.8	9.56	7.08	17.8	14	10.1	4.33	2.96	2.54	2.96	2.64	2.34	6.6
Percent Change from Prior Year	-63%	-54%	-52%	-82%	-84%	-71%	-42%	16%	-19%	-56%	-31%	-53%	-81%

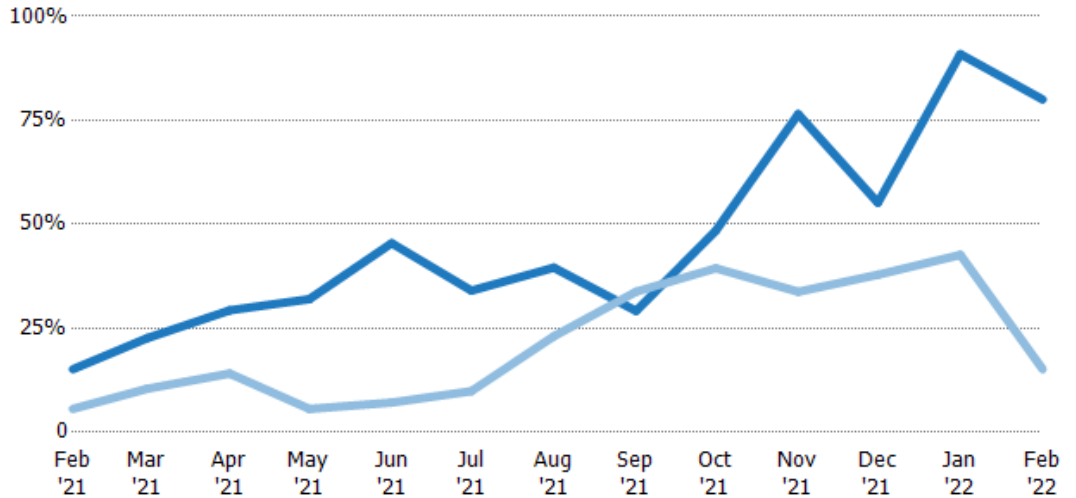
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Feb '22	80%	-64.9%
Feb '21	15%	-9.5%
Feb '20	6%	-1.1%



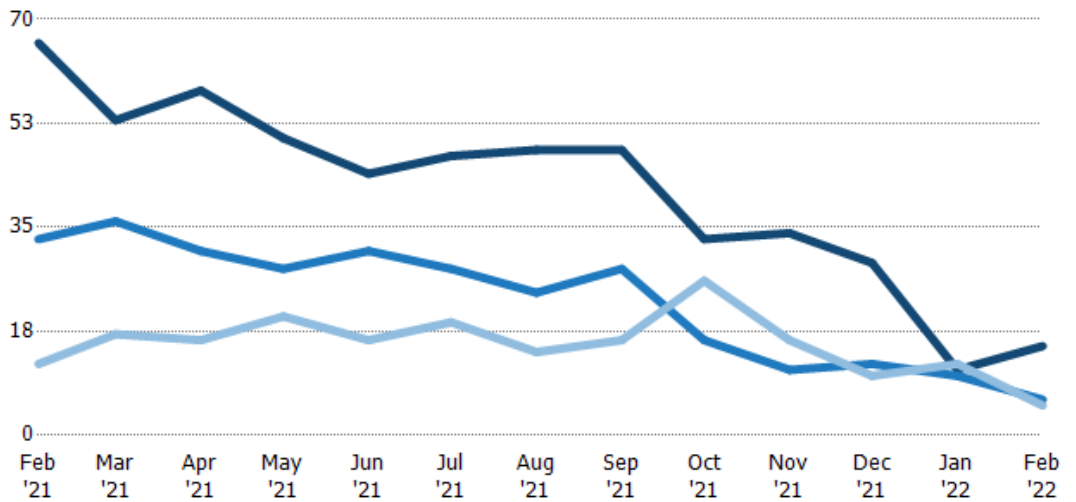
Current Year	15%	23%	29%	32%	45%	34%	40%	29%	48%	76%	55%	91%	80%
Prior Year	6%	10%	14%	6%	7%	10%	23%	34%	39%	34%	38%	43%	15%
Change from Prior Year	-10%	-12%	-15%	-26%	-38%	-24%	-17%	5%	-9%	-43%	-17%	-48%	-65%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	66	53	58	50	44	47	48	48	33	34	29	11	15
Pending	33	36	31	28	31	28	24	28	16	11	12	10	6
Sold	12	17	16	20	16	19	14	16	26	16	10	12	5

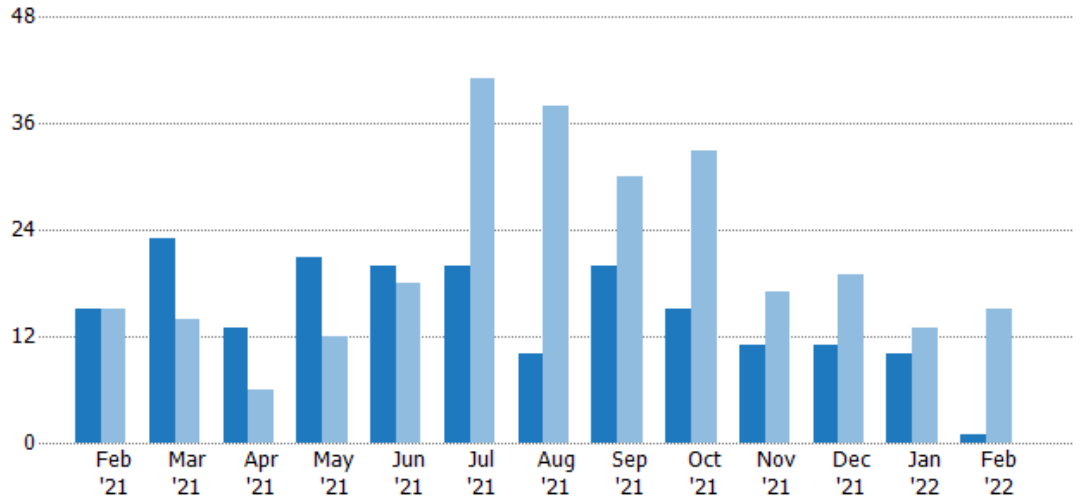
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	1	-93.3%
Feb '21	15	0%
Feb '20	15	-13.3%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	15	23	13	21	20	20	10	20	15	11	11	10	1
Prior Year	15	14	6	12	18	41	38	30	33	17	19	13	15
Percent Change from Prior Year	0%	64%	117%	75%	11%	-51%	-74%	-33%	-55%	-35%	-42%	-23%	-93%

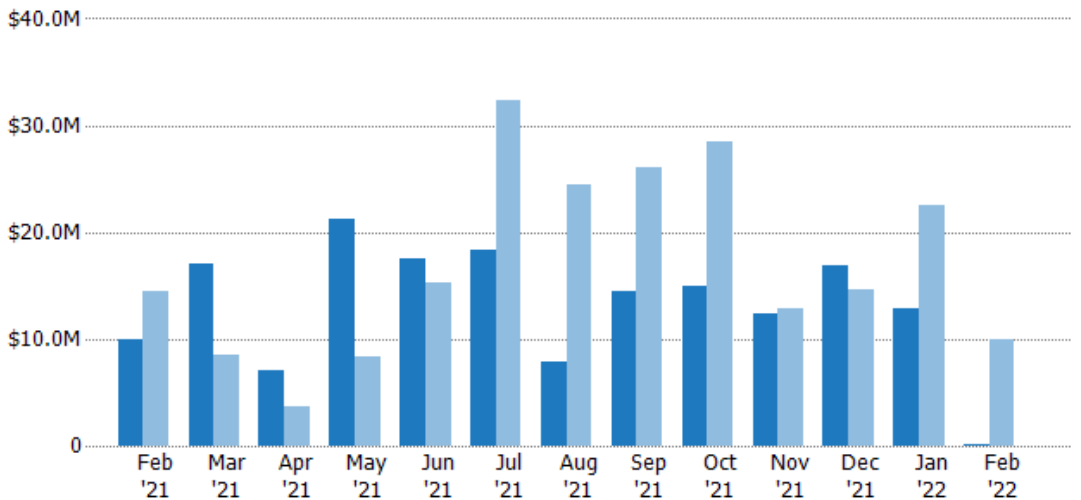
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$95K	-99%
Feb '21	\$9.94M	-31.4%
Feb '20	\$14.5M	-39.6%



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$9.94M	\$17M	\$7.02M	\$21.3M	\$17.6M	\$18.3M	\$7.79M	\$14.5M	\$15M	\$12.4M	\$16.8M	\$12.8M	\$95K
Prior Year	\$14.5M	\$8.52M	\$3.6M	\$8.28M	\$15.3M	\$32.3M	\$24.4M	\$26.1M	\$28.5M	\$12.9M	\$14.6M	\$22.4M	\$9.94M
Percent Change from Prior Year	-31%	100%	95%	157%	15%	-43%	-68%	-44%	-47%	-4%	15%	-43%	-99%

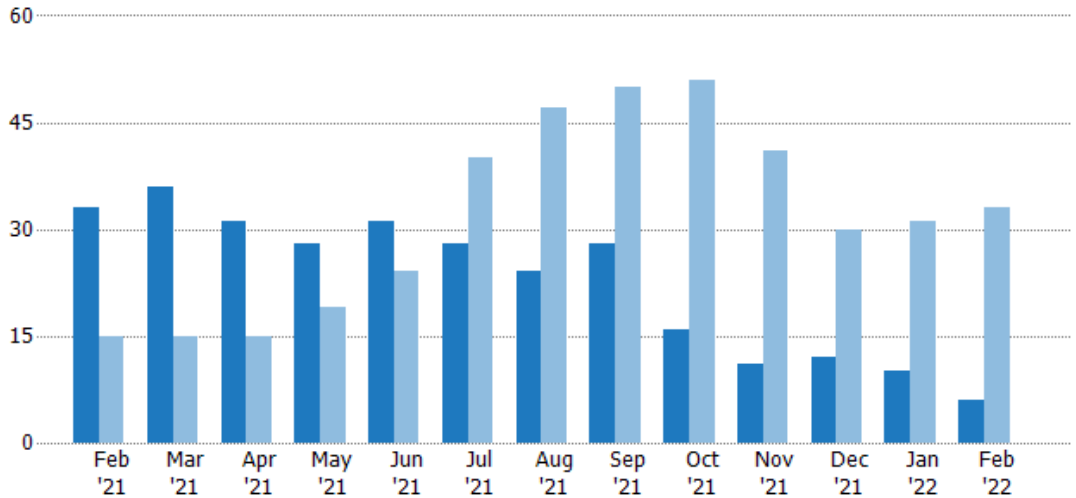
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	6	-81.8%
Feb '21	33	120%
Feb '20	15	26.7%



Current Year	33	36	31	28	31	28	24	28	16	11	12	10	6
Prior Year	15	15	15	19	24	40	47	50	51	41	30	31	33
Percent Change from Prior Year	120%	140%	107%	47%	29%	-30%	-49%	-44%	-69%	-73%	-60%	-68%	-82%

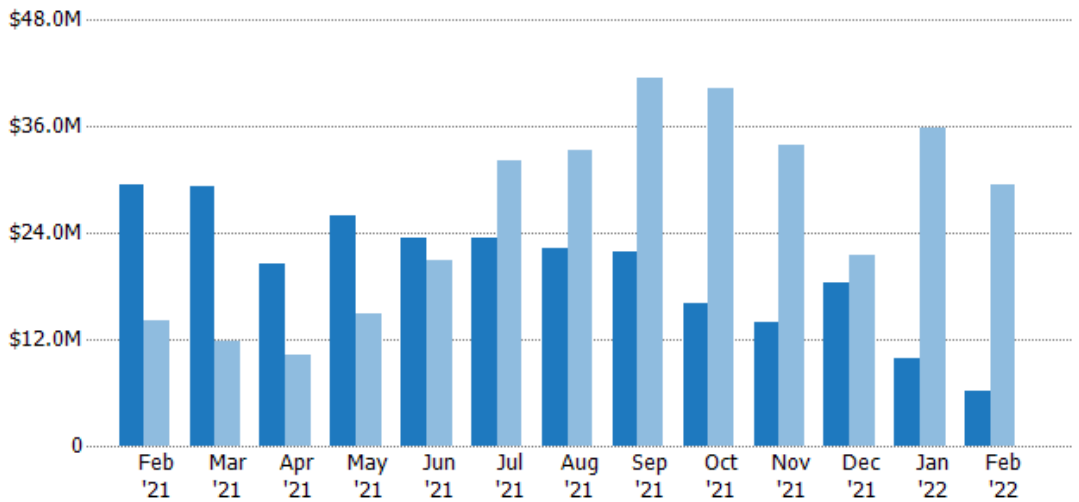
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$6.13M	-79.2%
Feb '21	\$29.5M	107.5%
Feb '20	\$14.2M	-26.4%



Current Year	\$29.5M	\$29.3M	\$20.6M	\$26.1M	\$23.5M	\$23.5M	\$22.2M	\$21.8M	\$16M	\$14M	\$18.4M	\$9.87M	\$6.13M
Prior Year	\$14.2M	\$11.7M	\$10.3M	\$15M	\$20.8M	\$32.2M	\$33.3M	\$41.5M	\$40.4M	\$33.9M	\$21.5M	\$35.8M	\$29.5M
Percent Change from Prior Year	108%	150%	101%	74%	13%	-27%	-33%	-48%	-60%	-59%	-14%	-72%	-79%

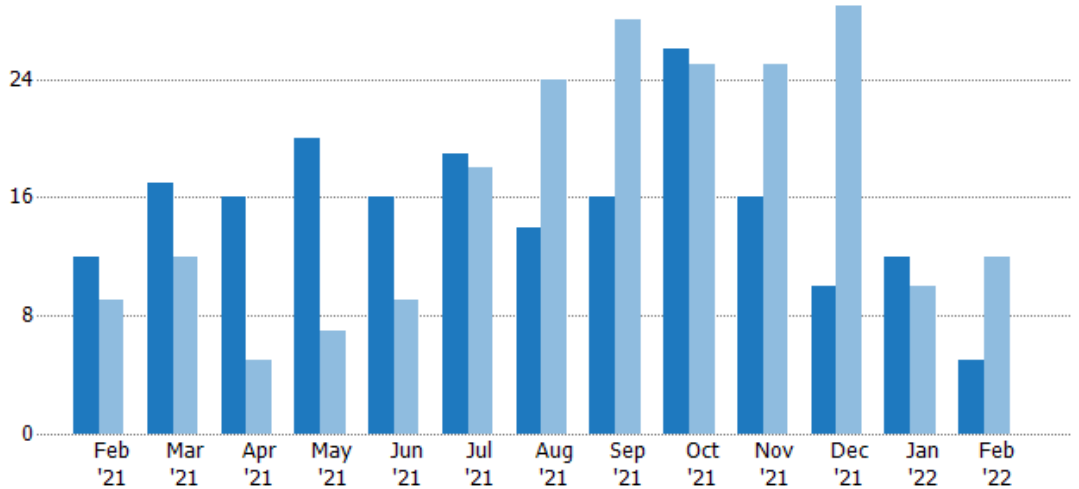
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '22	5	-58.3%
Feb '21	12	33.3%
Feb '20	9	33.3%



Current Year	12	17	16	20	16	19	14	16	26	16	10	12	5
Prior Year	9	12	5	7	9	18	24	28	25	25	29	10	12
Percent Change from Prior Year	33%	42%	220%	186%	78%	6%	-42%	-43%	4%	-36%	-66%	20%	-58%

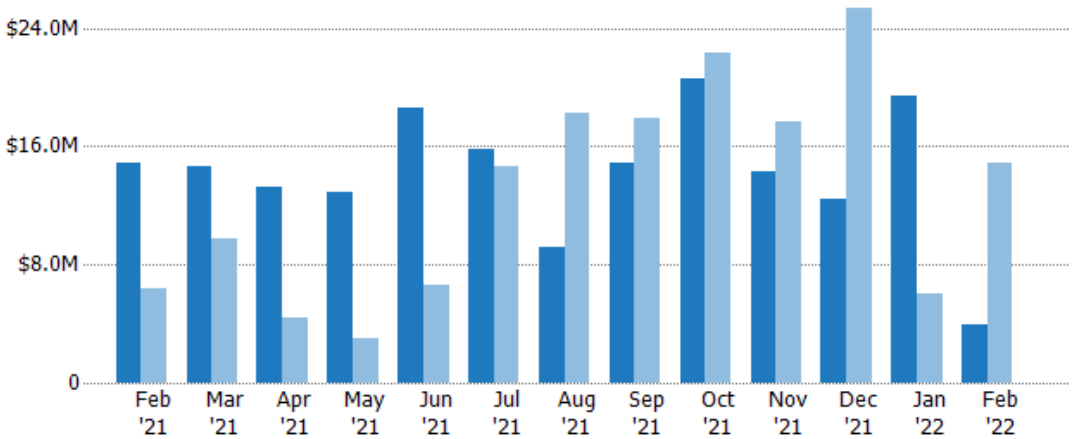
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '22	\$3.99M	-73.2%
Feb '21	\$14.9M	132.4%
Feb '20	\$6.4M	9.8%



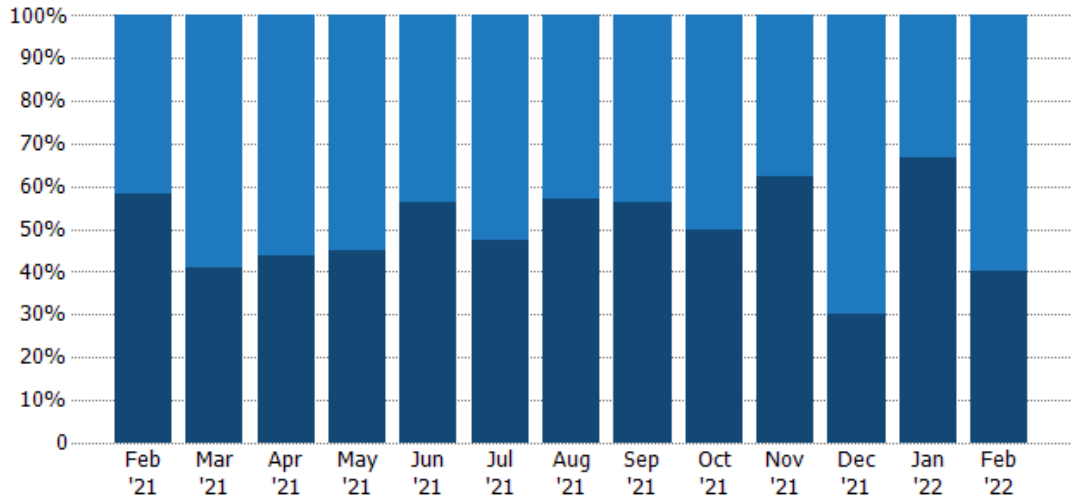
Current Year	\$14.9M	\$14.7M	\$13.3M	\$12.9M	\$18.6M	\$15.8M	\$9.18M	\$14.9M	\$20.5M	\$14.3M	\$12.5M	\$19.4M	\$3.99M
Prior Year	\$6.4M	\$9.7M	\$4.38M	\$2.96M	\$6.63M	\$14.6M	\$18.2M	\$17.9M	\$22.3M	\$17.7M	\$25.3M	\$6M	\$14.9M
Percent Change from Prior Year	132%	51%	204%	337%	181%	9%	-50%	-16%	-8%	-19%	-51%	223%	-73%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Stowe, VT 05672
 Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	42%	59%	56%	55%	44%	53%	43%	44%	50%	38%	70%	33%	60%
Single Family Residence	58%	41%	44%	45%	56%	47%	57%	56%	50%	63%	30%	67%	40%

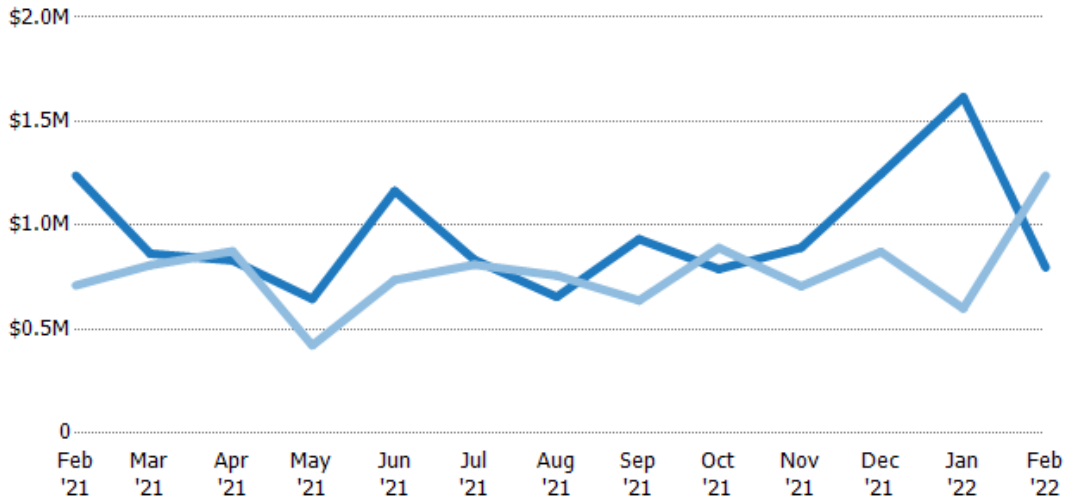
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$797K	-35.7%
Feb '21	\$1.24M	74.3%
Feb '20	\$711K	-17.6%



Current Year	\$1.24M	\$863K	\$831K	\$646K	\$1.17M	\$834K	\$655K	\$933K	\$789K	\$892K	\$1.25M	\$1.62M	\$797K
Prior Year	\$711K	\$808K	\$875K	\$423K	\$737K	\$811K	\$758K	\$639K	\$891K	\$707K	\$872K	\$600K	\$1.24M
Percent Change from Prior Year	74%	7%	-5%	53%	58%	3%	-14%	46%	-11%	26%	43%	169%	-36%

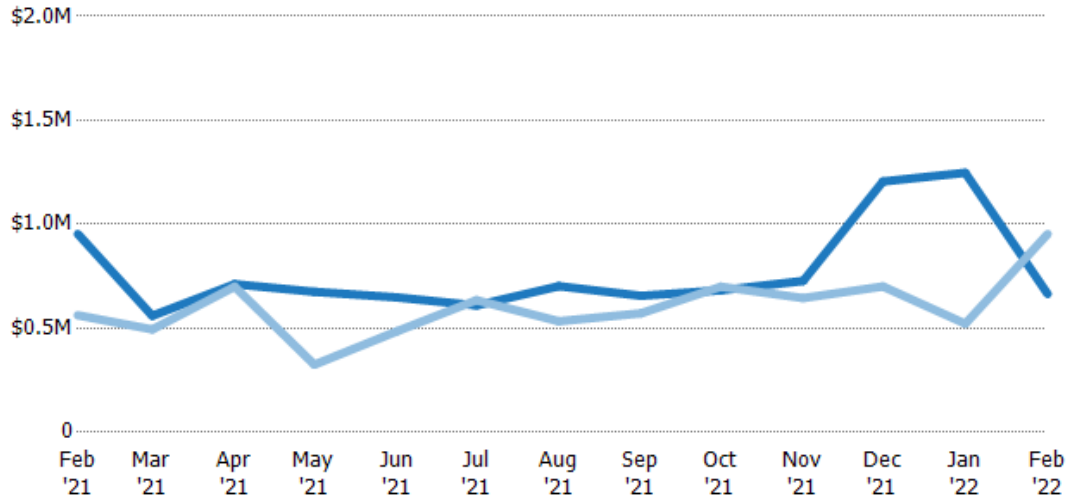
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '22	\$665K	-30.3%
Feb '21	\$954K	69.5%
Feb '20	\$563K	-8.1%



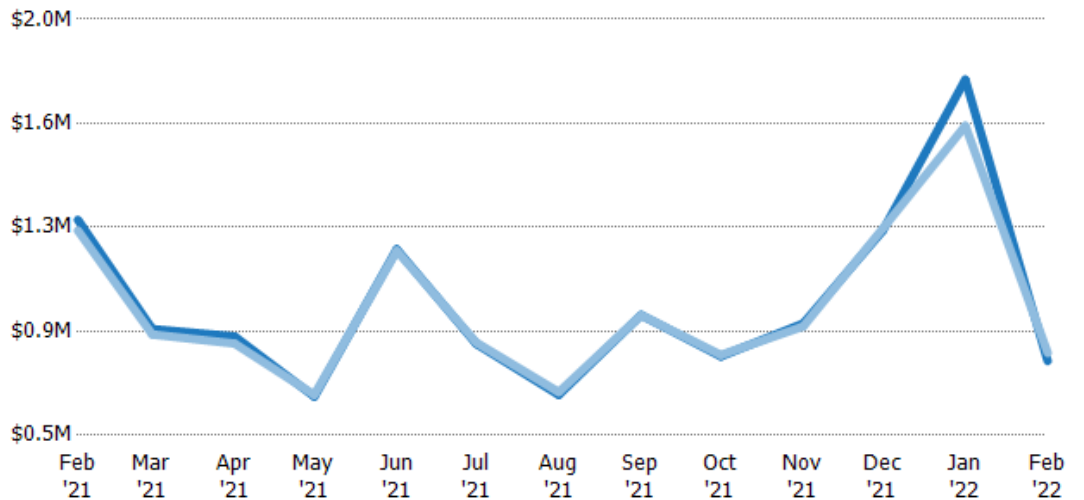
Current Year	\$954K	\$560K	\$712K	\$676K	\$649K	\$610K	\$703K	\$656K	\$683K	\$728K	\$1.21M	\$1.25M	\$665K
Prior Year	\$563K	\$495K	\$700K	\$325K	\$485K	\$635K	\$534K	\$572K	\$700K	\$645K	\$701K	\$522K	\$954K
Percent Change from Prior Year	70%	13%	2%	108%	34%	-4%	32%	15%	-3%	13%	72%	139%	-30%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



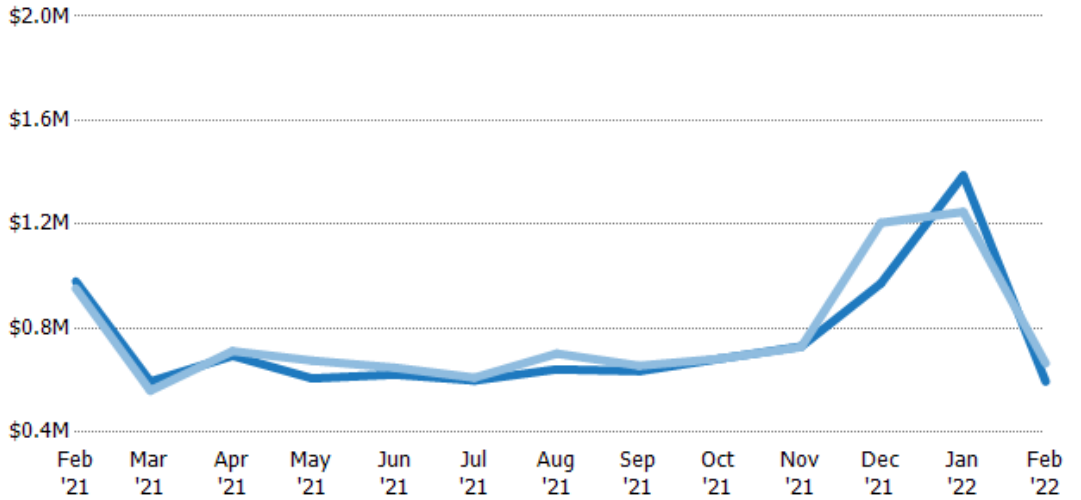
Avg List Price	\$1.28M	\$883K	\$856K	\$639K	\$1.17M	\$829K	\$646K	\$934K	\$785K	\$903K	\$1.24M	\$1.78M	\$768K
Avg Sales Price	\$1.24M	\$863K	\$831K	\$646K	\$1.17M	\$834K	\$655K	\$933K	\$789K	\$892K	\$1.25M	\$1.62M	\$797K
Avg Sales Price as a % of Avg List Price	97%	98%	97%	101%	100%	101%	101%	100%	101%	99%	101%	91%	104%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



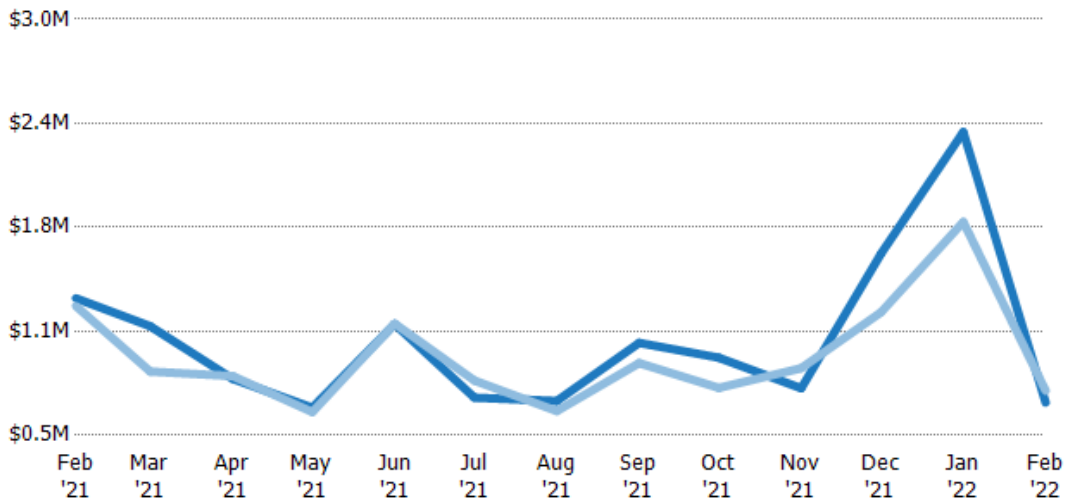
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$980K	\$595K	\$694K	\$607K	\$622K	\$599K	\$642K	\$635K	\$682K	\$730K	\$973K	\$1.39M	\$595K
Median Sales Price	\$954K	\$560K	\$712K	\$676K	\$649K	\$610K	\$703K	\$656K	\$683K	\$728K	\$1.21M	\$1.25M	\$665K
Med Sales Price as a % of Med List Price	97%	94%	103%	111%	104%	102%	109%	103%	100%	100%	124%	90%	112%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



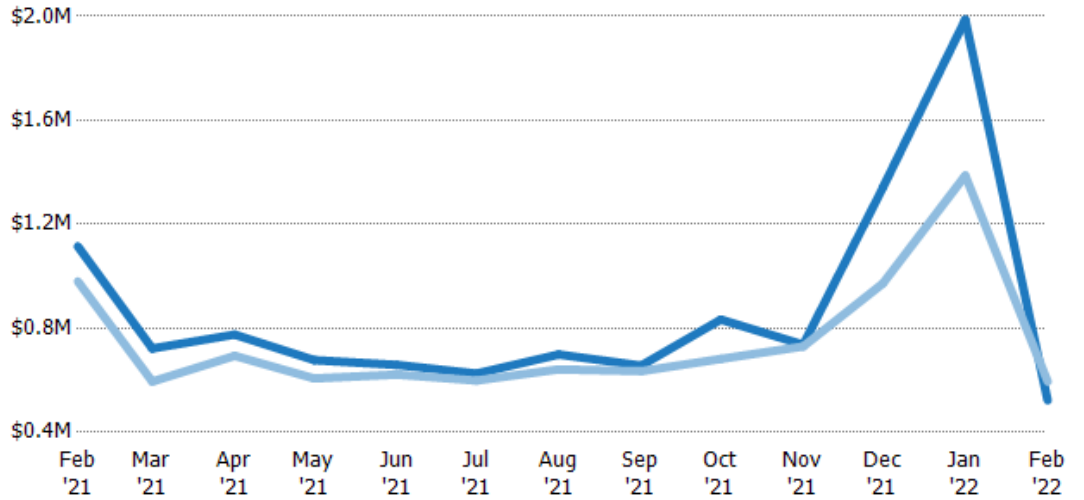
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$1.32M	\$1.16M	\$840K	\$666K	\$1.17M	\$726K	\$706K	\$1.06M	\$966K	\$782K	\$1.59M	\$2.32M	\$697K
Avg Sales Price	\$1.28M	\$883K	\$856K	\$639K	\$1.17M	\$829K	\$646K	\$934K	\$785K	\$903K	\$1.24M	\$1.78M	\$768K
Avg Sales Price as a % of Avg Est Value	97%	76%	102%	96%	100%	114%	91%	88%	81%	115%	78%	77%	110%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$1.12M	\$722K	\$776K	\$677K	\$659K	\$626K	\$699K	\$657K	\$833K	\$737K	\$1.34M	\$1.99M	\$523K
Median Sales Price	\$980K	\$595K	\$694K	\$607K	\$622K	\$599K	\$642K	\$635K	\$682K	\$730K	\$973K	\$1.39M	\$595K
Med Sales Price as a % of Med Est Value	88%	82%	89%	90%	94%	96%	92%	97%	82%	99%	72%	70%	114%