

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	17	-58.8%	200	260	-23.1%
New Listing Volume	\$8,401,000	\$10,554,900	-20.4%	\$191,124,299	\$221,977,138	-13.9%
Active Listing Count	9	68	-86.8%	N/A	N/A	
Active Listing Volume	\$7,769,500	\$84,442,300	-90.8%	N/A	N/A	
Average Listing Price	\$863,278	\$1,241,799	-30.5%	\$1,465,311	\$1,227,980	+19.3%
Median Listing Price	\$599,000	\$687,000	-12.8%	\$794,444	\$708,681	+12.1%
Median Days in RPR	71	121	-41.3%	121.63	120.37	+1%
Months of Inventory	1	2.3	-57.4%	0.9	13.6	-93.4%
Absorption Rate	100%	42.65%	+57.4%	111.11%	7.35%	+103.8%
Sales Activity Charts Metrics						
New Pending Sales Count	10	13	-23.1%	203	267	-24%
New Pending Sales Volume	\$12,833,000	\$22,448,000	-42.8%	\$193,913,299	\$219,865,438	-11.8%
Pending Sales Count	11	32	-65.6%	N/A	N/A	
Pending Sales Volume	\$10,862,000	\$37,047,000	-70.7%	N/A	N/A	
Closed Sales Count	12	10	+20%	204	206	-1%
Closed Sales Volume	\$19,393,033	\$5,998,700	+223.3%	\$186,203,624	\$154,099,420	+20.8%
Average Sales Price	\$1,616,086	\$599,870	+169.4%	\$912,763	\$748,055	+22%
Median Sales Price	\$1,247,500	\$521,900	+139%	\$715,500	\$599,240	+19.4%

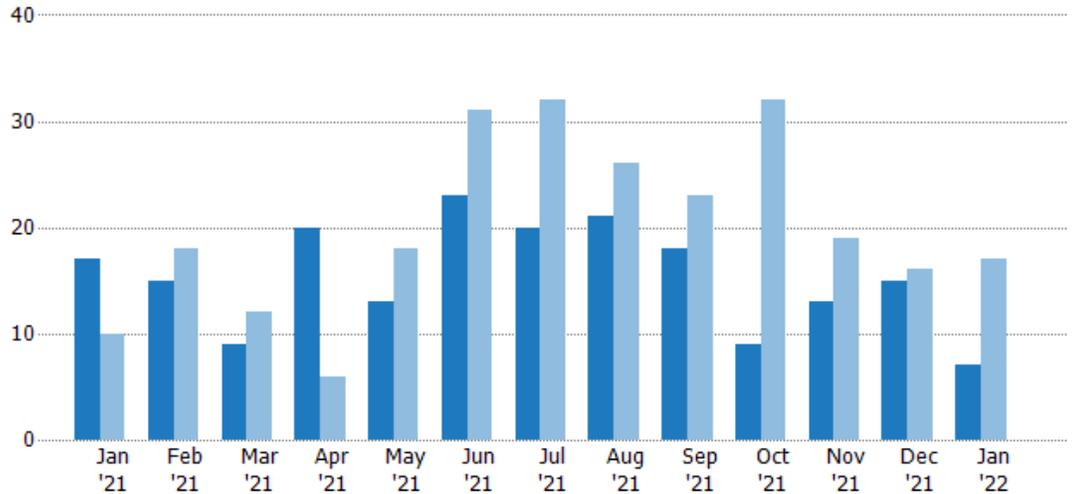
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	7	-58.8%
Jan '21	17	70%
Jan '20	10	60%



Current Year	17	15	9	20	13	23	20	21	18	9	13	15	7
Prior Year	10	18	12	6	18	31	32	26	23	32	19	16	17
Percent Change from Prior Year	70%	-17%	-25%	233%	-28%	-26%	-38%	-19%	-22%	-72%	-32%	-6%	-59%

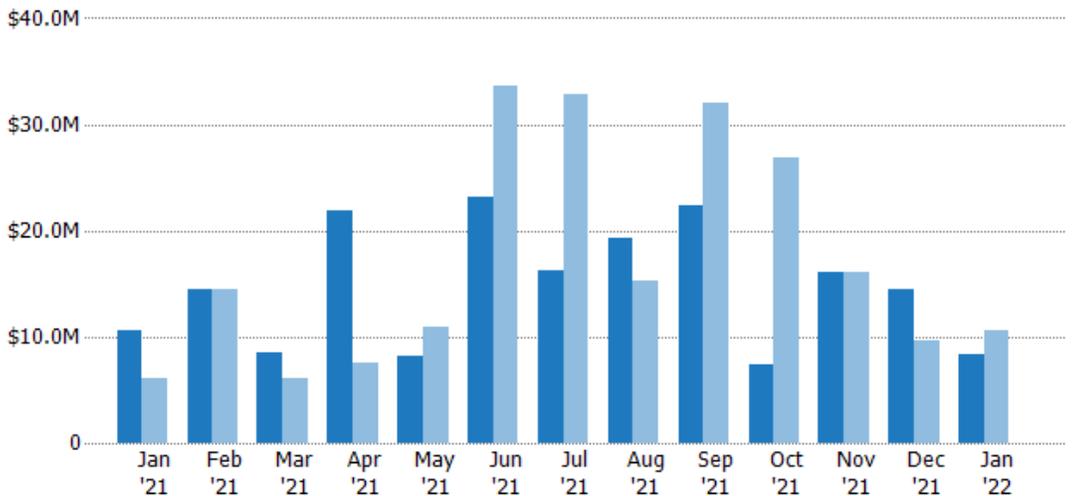
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$8.4M	-20.4%
Jan '21	\$10.6M	75.5%
Jan '20	\$6.01M	10.8%



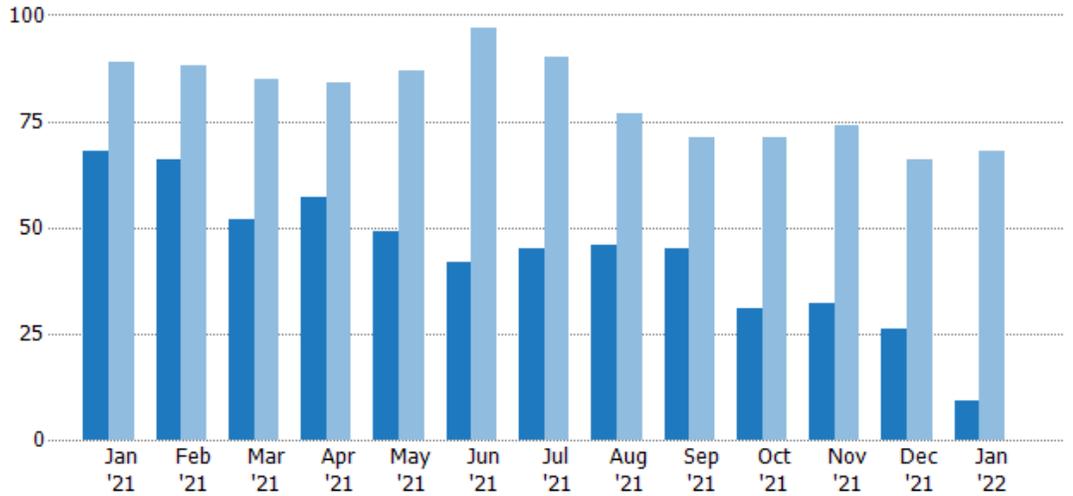
Current Year	\$10.6M	\$14.5M	\$8.55M	\$21.9M	\$8.23M	\$23.1M	\$16.2M	\$19.4M	\$22.3M	\$7.39M	\$16.1M	\$14.5M	\$8.4M
Prior Year	\$6.01M	\$14.5M	\$6.06M	\$7.54M	\$10.9M	\$33.6M	\$32.8M	\$15.3M	\$32M	\$26.9M	\$16.1M	\$9.58M	\$10.6M
Percent Change from Prior Year	76%	0%	41%	190%	-25%	-31%	-51%	26%	-30%	-73%	-1%	52%	-20%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



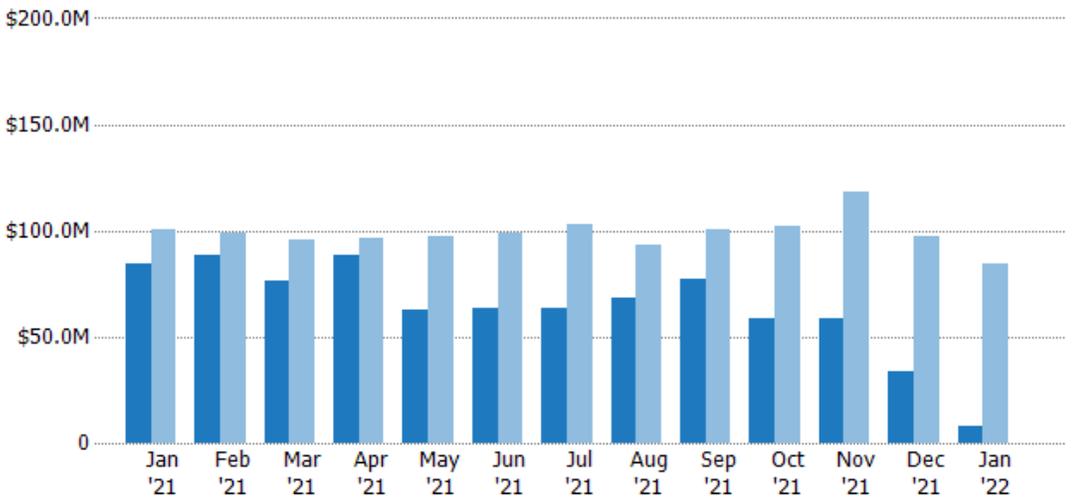
Month/Year	Count	% Chg.
Jan '22	9	-86.8%
Jan '21	68	-23.6%
Jan '20	89	-11.2%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jan '22	\$7.77M	-90.8%
Jan '21	\$84.4M	-15.7%
Jan '20	\$100M	-33%

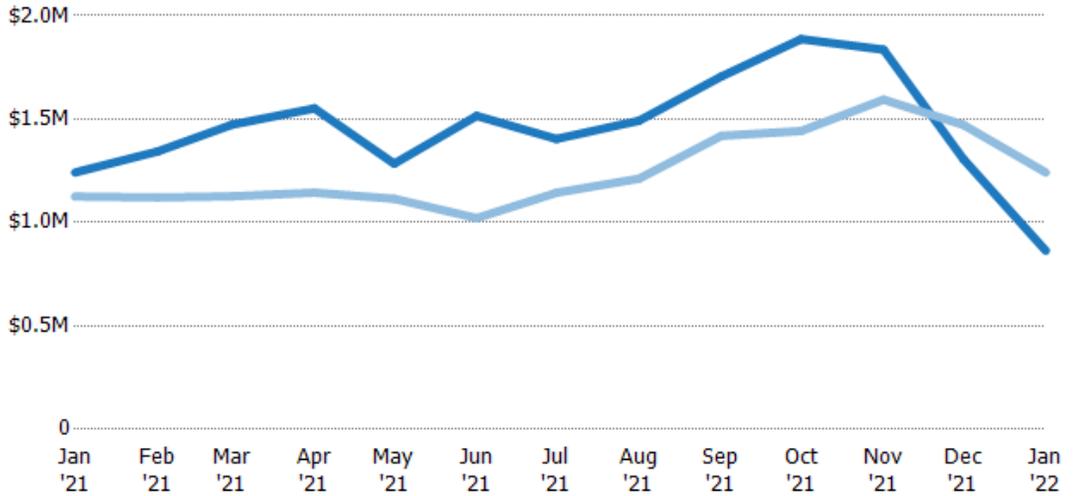
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$863K	-30.5%
Jan '21	\$1.24M	10.3%
Jan '20	\$1.13M	-24.5%



Current Year	\$1.24M	\$1.34M	\$1.47M	\$1.55M	\$1.28M	\$1.52M	\$1.4M	\$1.49M	\$1.71M	\$1.89M	\$1.84M	\$1.31M	\$863K
Prior Year	\$1.13M	\$1.12M	\$1.13M	\$1.14M	\$1.11M	\$1.02M	\$1.14M	\$1.21M	\$1.42M	\$1.44M	\$1.59M	\$1.47M	\$1.24M
Percent Change from Prior Year	10%	20%	31%	36%	15%	48%	23%	23%	20%	31%	15%	-11%	-30%

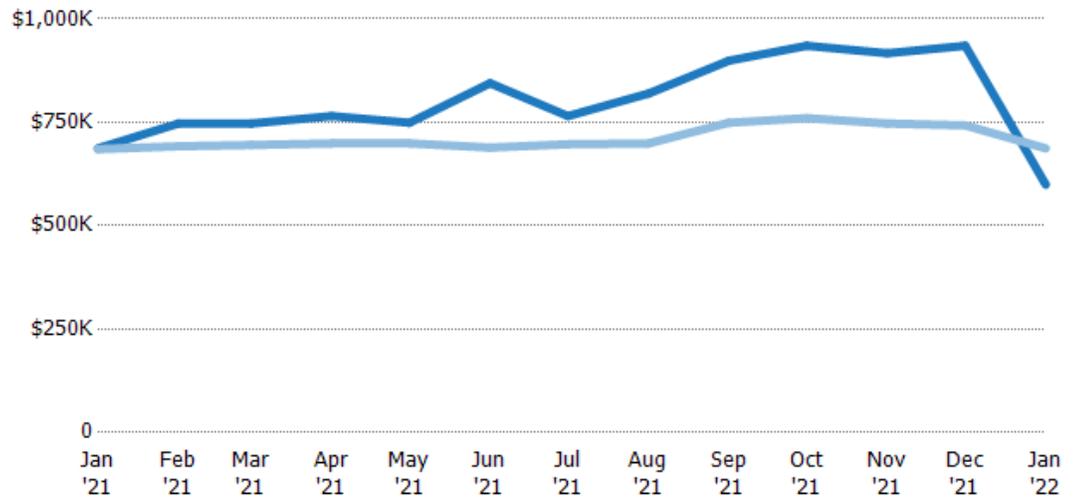
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$599K	-12.8%
Jan '21	\$687K	0.3%
Jan '20	\$685K	-27.7%



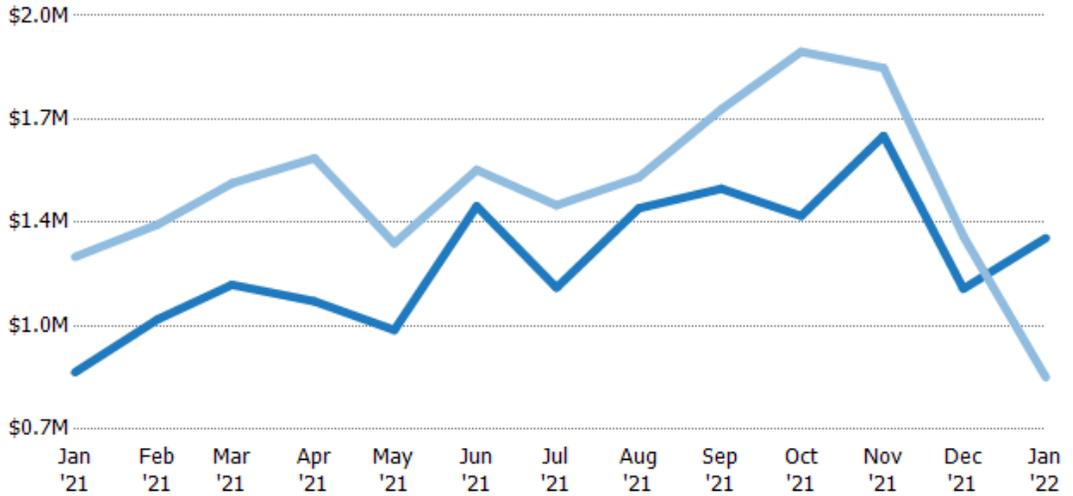
Current Year	\$687K	\$747K	\$747K	\$765K	\$749K	\$845K	\$765K	\$820K	\$899K	\$935K	\$917K	\$935K	\$599K
Prior Year	\$685K	\$692K	\$695K	\$699K	\$699K	\$689K	\$697K	\$699K	\$749K	\$760K	\$747K	\$743K	\$687K
Percent Change from Prior Year	0%	8%	7%	9%	7%	23%	10%	17%	20%	23%	23%	26%	-13%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type: Condo/Townhouse/Apt., Single Family



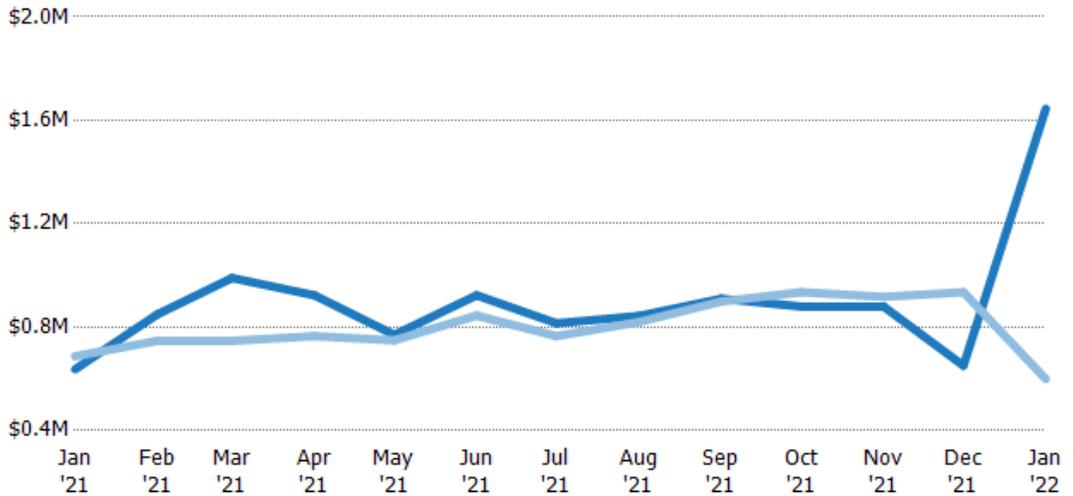
Avg Est Value	\$879K	\$1.05M	\$1.15M	\$1.1M	\$1.01M	\$1.4M	\$1.14M	\$1.39M	\$1.46M	\$1.37M	\$1.62M	\$1.14M	\$1.3M
Avg Listing Price	\$1.24M	\$1.34M	\$1.47M	\$1.55M	\$1.28M	\$1.52M	\$1.4M	\$1.49M	\$1.71M	\$1.89M	\$1.84M	\$1.31M	\$863K
Avg Listing Price as a % of Avg Est Value	141%	128%	128%	141%	127%	108%	123%	107%	117%	138%	113%	114%	66%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type: Condo/Townhouse/Apt., Single Family



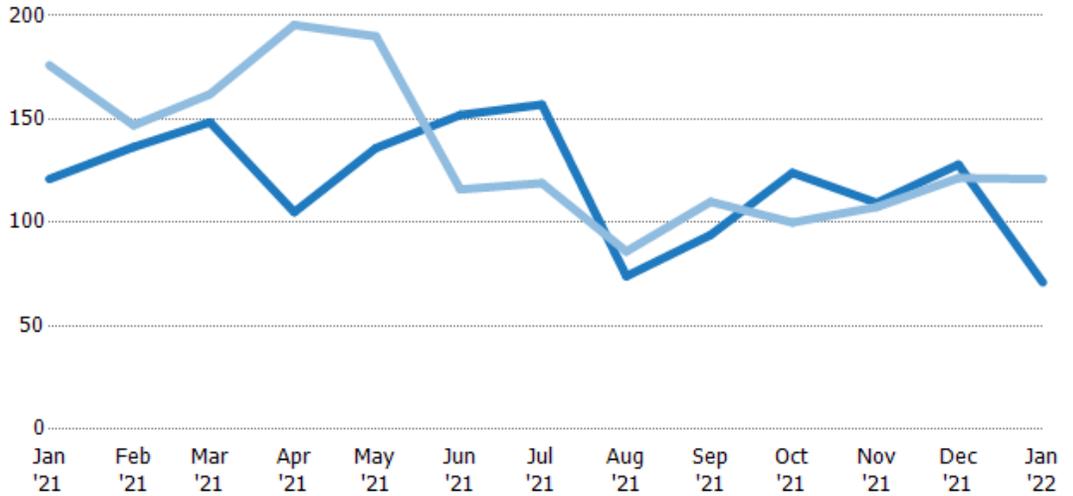
Median Est Value	\$637K	\$850K	\$990K	\$923K	\$770K	\$923K	\$815K	\$843K	\$910K	\$880K	\$880K	\$651K	\$1.64M
Median Listing Price	\$687K	\$747K	\$747K	\$765K	\$749K	\$845K	\$765K	\$820K	\$899K	\$935K	\$917K	\$935K	\$599K
Med Listing Price as a % of Med Est Value	108%	88%	75%	83%	97%	91%	94%	97%	99%	106%	104%	144%	36%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Days	% Chg.
Jan '22	71	-41.3%
Jan '21	121	-31.3%
Jan '20	176	-13.1%

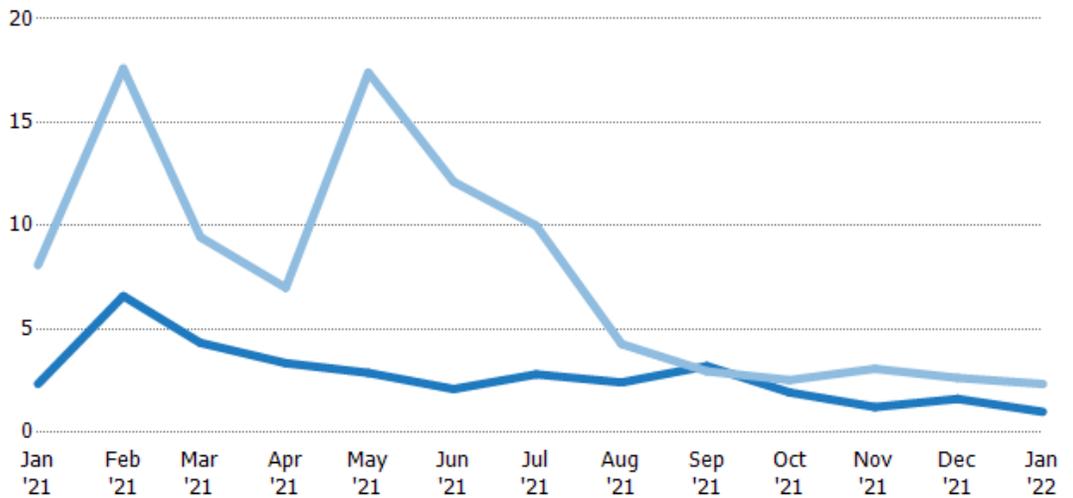
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	121	137	149	105	136	152	157	74	94	124	110	128	71
Prior Year	176	147	162	196	190	116	119	86	110	100	108	122	121
Percent Change from Prior Year	-31%	-7%	-8%	-46%	-28%	31%	32%	-14%	-15%	24%	2%	5%	-41%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Months	% Chg.
Jan '22	1	-57.4%
Jan '21	2.34	-71%
Jan '20	8.09	-18.6%

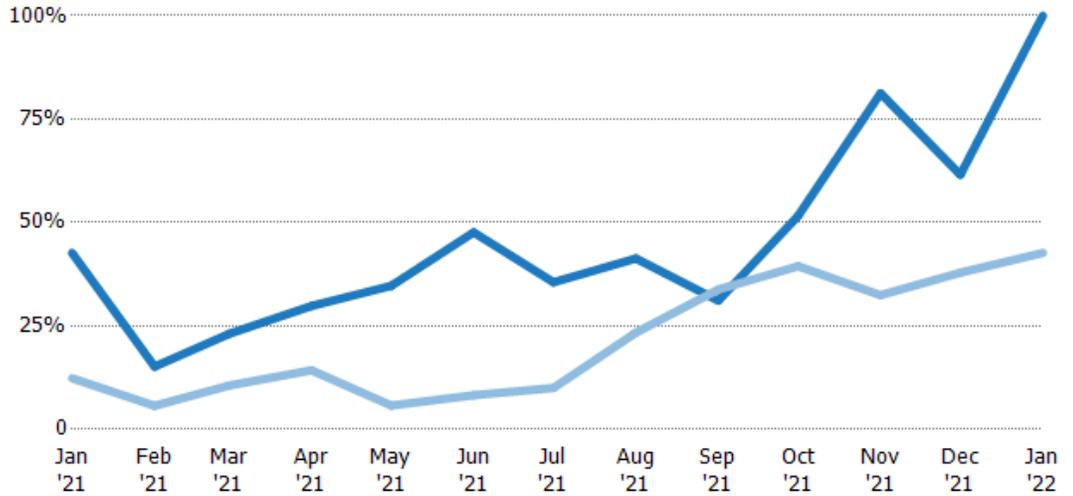
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	2.34	6.6	4.33	3.35	2.88	2.1	2.81	2.42	3.21	1.94	1.23	1.63	1
Prior Year	8.09	17.6	9.44	7	17.4	12.1	10	4.28	2.96	2.54	3.08	2.64	2.34
Percent Change from Prior Year	-71%	-63%	-54%	-52%	-83%	-83%	-72%	-43%	9%	-24%	-60%	-38%	-57%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



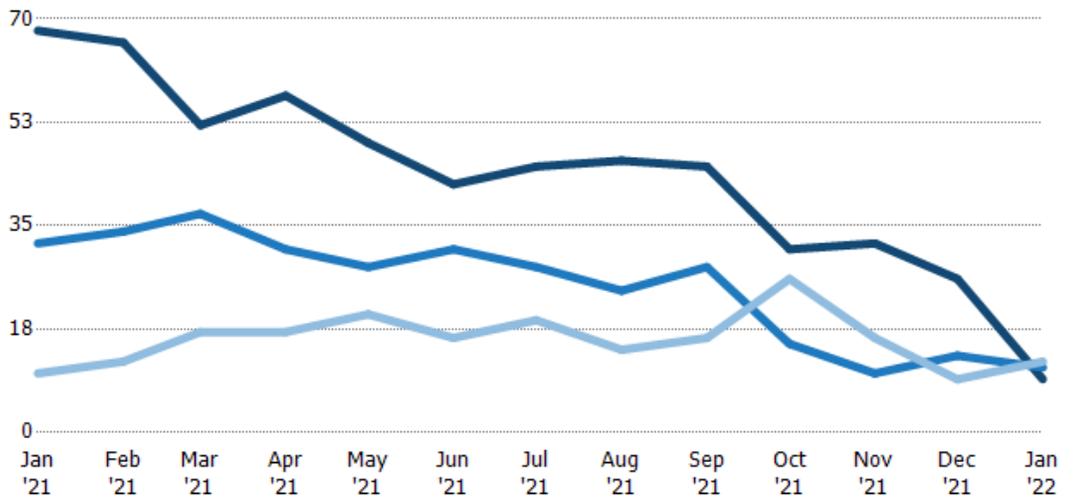
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	43%	15%	23%	30%	35%	48%	36%	41%	31%	52%	81%	62%	100%
Prior Year	12%	6%	11%	14%	6%	8%	10%	23%	34%	39%	32%	38%	43%
Change from Prior Year	-30%	-9%	-12%	-16%	-29%	-39%	-26%	-18%	3%	-12%	-49%	-24%	-57%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	68	66	52	57	49	42	45	46	45	31	32	26	9
Pending	32	34	37	31	28	31	28	24	28	15	10	13	11
Sold	10	12	17	17	20	16	19	14	16	26	16	9	12

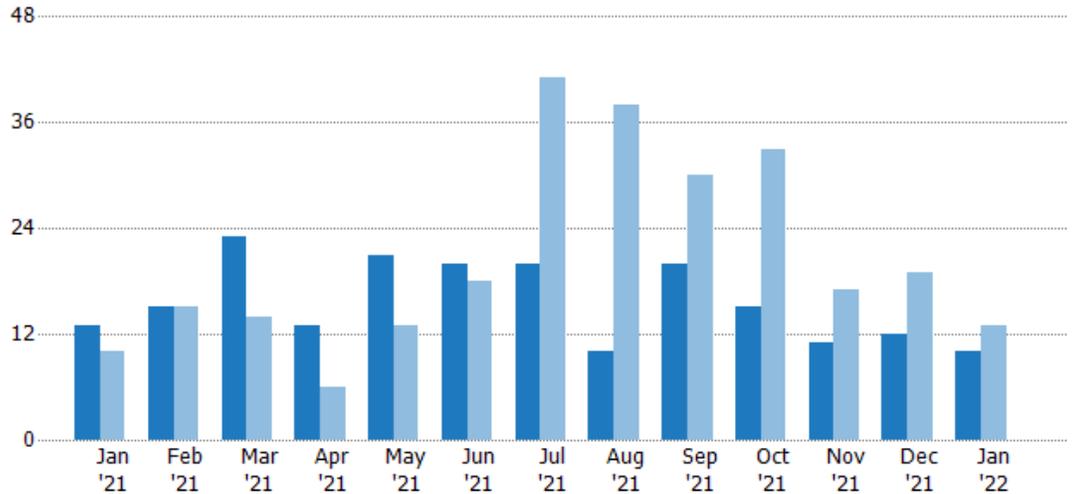
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	10	-23.1%
Jan '21	13	30%
Jan '20	10	10%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	13	15	23	13	21	20	20	10	20	15	11	12	10
Prior Year	10	15	14	6	13	18	41	38	30	33	17	19	13
Percent Change from Prior Year	30%	0%	64%	117%	62%	11%	-51%	-74%	-33%	-55%	-35%	-37%	-23%

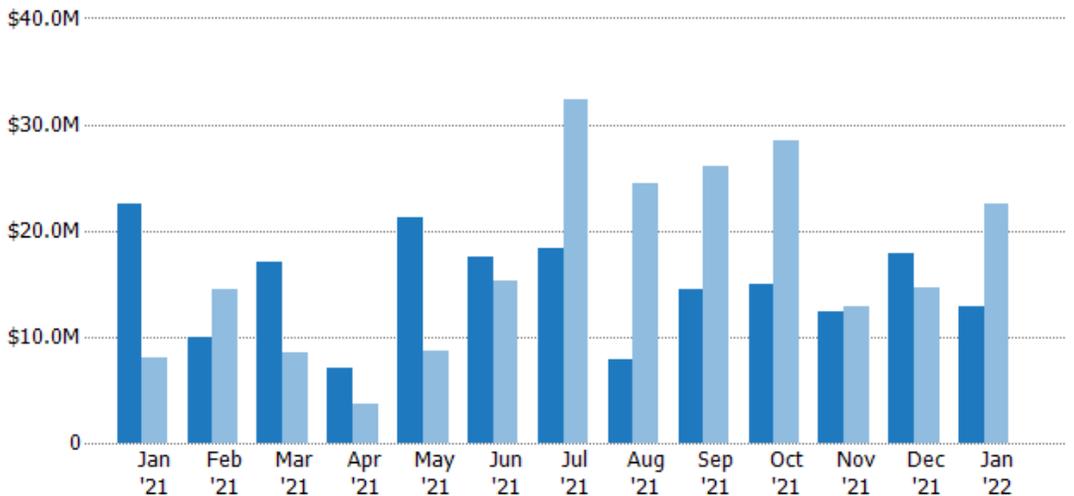
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$12.8M	-42.8%
Jan '21	\$22.4M	179.8%
Jan '20	\$8.02M	-41.9%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$22.4M	\$9.94M	\$17M	\$7.02M	\$21.3M	\$17.6M	\$18.3M	\$7.79M	\$14.5M	\$15M	\$12.4M	\$17.8M	\$12.8M
Prior Year	\$8.02M	\$14.5M	\$8.52M	\$3.6M	\$8.61M	\$15.3M	\$32.3M	\$24.4M	\$26.1M	\$28.5M	\$12.9M	\$14.6M	\$22.4M
Percent Change from Prior Year	180%	-31%	100%	95%	147%	15%	-43%	-68%	-44%	-47%	-4%	22%	-43%

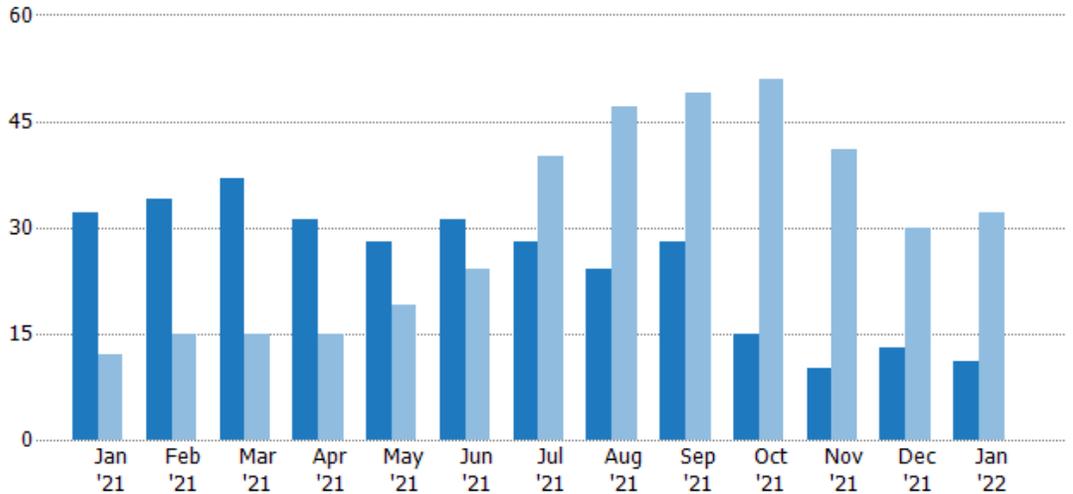
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	11	-65.6%
Jan '21	32	166.7%
Jan '20	12	75%



Current Year	32	34	37	31	28	31	28	24	28	15	10	13	11
Prior Year	12	15	15	15	19	24	40	47	49	51	41	30	32
Percent Change from Prior Year	167%	127%	147%	107%	47%	29%	-30%	-49%	-43%	-71%	-76%	-57%	-66%

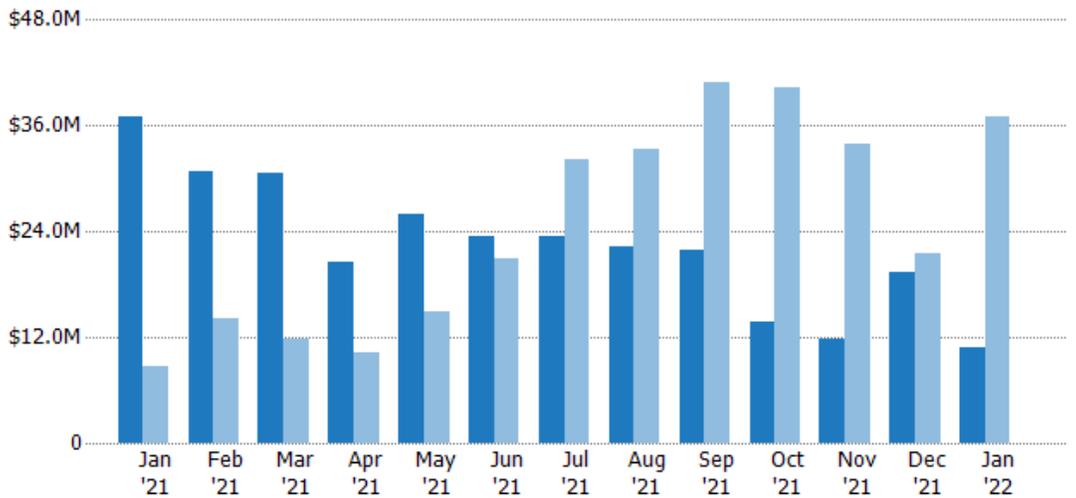
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$10.9M	-70.7%
Jan '21	\$37M	325.5%
Jan '20	\$8.71M	33.2%



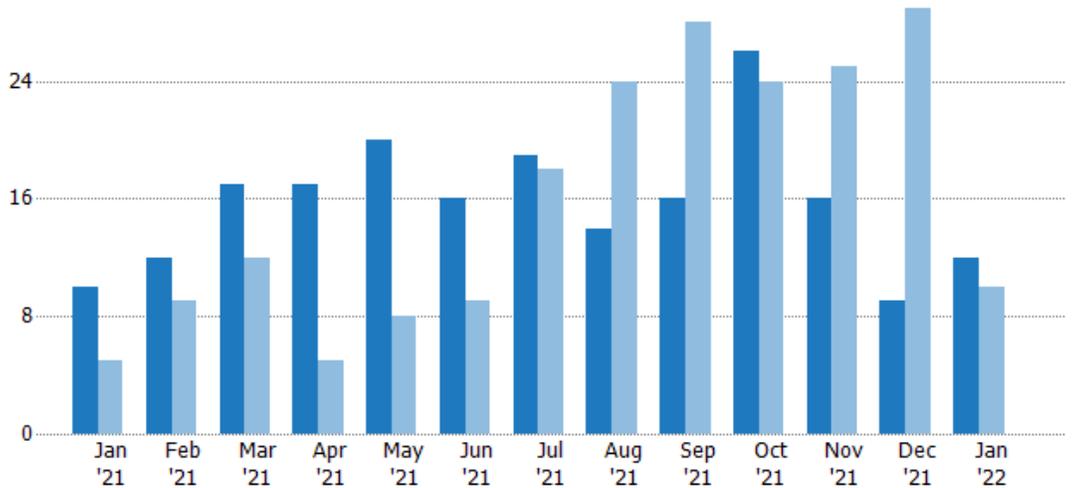
Current Year	\$37M	\$30.8M	\$30.6M	\$20.6M	\$26.1M	\$23.5M	\$23.5M	\$22.2M	\$21.8M	\$13.8M	\$11.8M	\$19.4M	\$10.9M
Prior Year	\$8.71M	\$14.2M	\$11.7M	\$10.3M	\$15M	\$20.8M	\$32.2M	\$33.3M	\$41M	\$40.4M	\$33.9M	\$21.5M	\$37M
Percent Change from Prior Year	325%	117%	161%	101%	74%	13%	-27%	-33%	-47%	-66%	-65%	-10%	-71%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



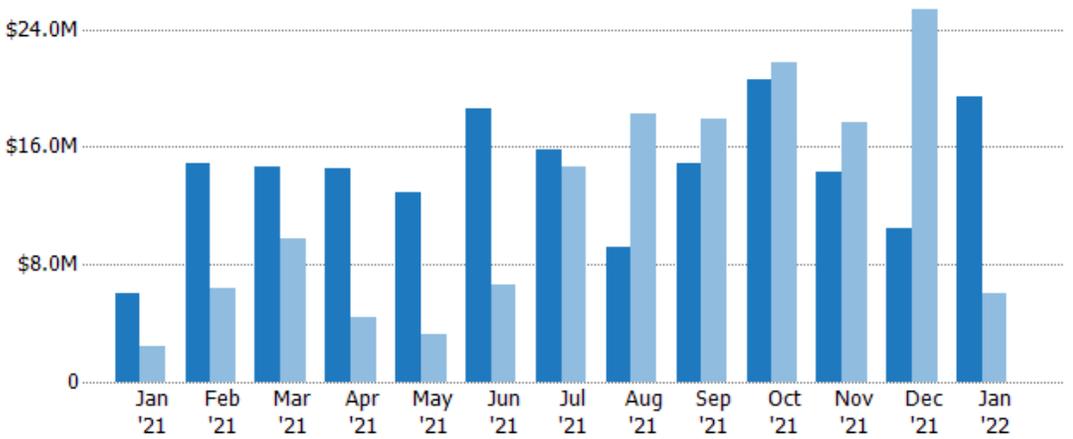
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	10	12	17	17	20	16	19	14	16	26	16	9	12
Prior Year	5	9	12	5	8	9	18	24	28	24	25	29	10
Percent Change from Prior Year	100%	33%	42%	240%	150%	78%	6%	-42%	-43%	8%	-36%	-69%	20%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



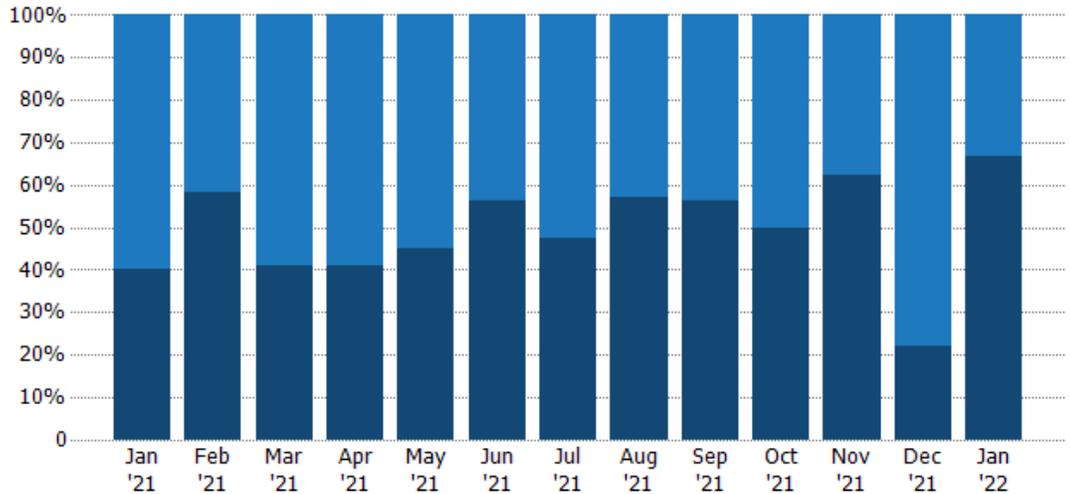
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$6M	\$14.9M	\$14.7M	\$14.5M	\$12.9M	\$18.6M	\$15.8M	\$9.18M	\$14.9M	\$20.5M	\$14.3M	\$10.5M	\$19.4M
Prior Year	\$2.39M	\$6.4M	\$9.7M	\$4.38M	\$3.29M	\$6.63M	\$14.6M	\$18.2M	\$17.9M	\$21.7M	\$17.7M	\$25.3M	\$6M
Percent Change from Prior Year	151%	132%	51%	231%	293%	181%	9%	-50%	-16%	-5%	-19%	-59%	223%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



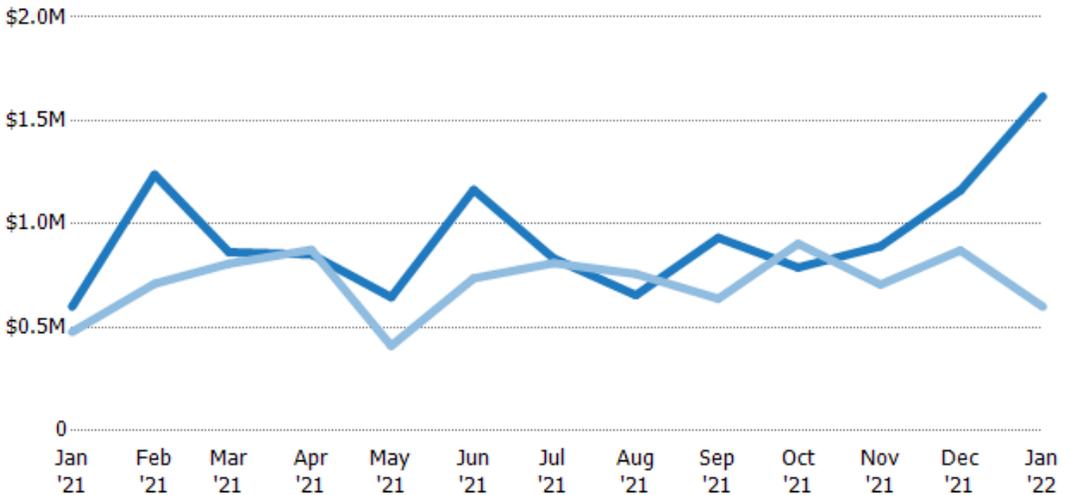
Condo/Townhouse	60%	42%	59%	59%	55%	44%	53%	43%	44%	50%	38%	78%	33%
Single Family Residence	40%	58%	41%	41%	45%	56%	47%	57%	56%	50%	63%	22%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$600K	\$1.24M	\$863K	\$853K	\$646K	\$1.17M	\$834K	\$655K	\$933K	\$789K	\$892K	\$1.16M	\$1.62M
Prior Year	\$478K	\$711K	\$808K	\$875K	\$411K	\$737K	\$811K	\$758K	\$639K	\$904K	\$707K	\$872K	\$600K
Percent Change from Prior Year	26%	74%	7%	-3%	57%	58%	3%	-14%	46%	-13%	26%	33%	169%

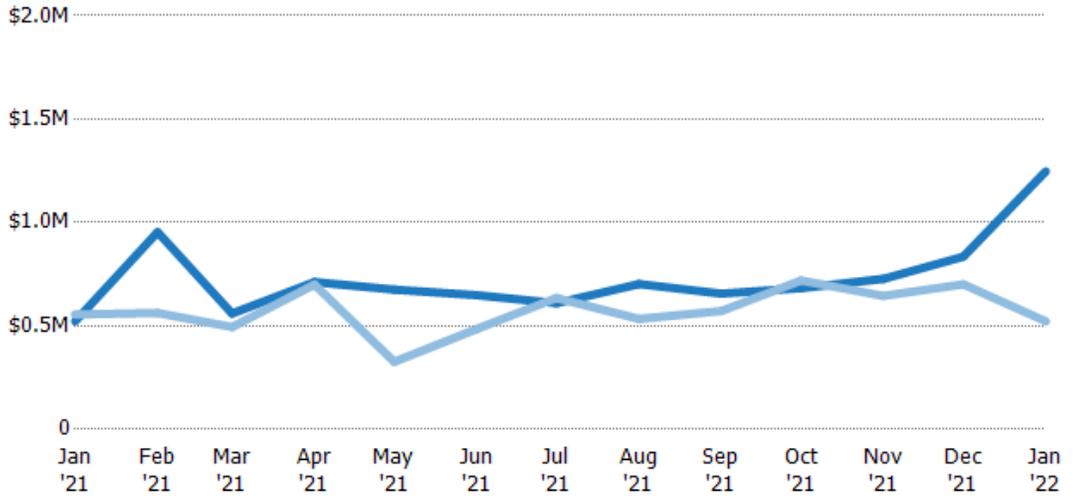
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$1.25M	139%
Jan '21	\$522K	-6%
Jan '20	\$555K	-49.5%



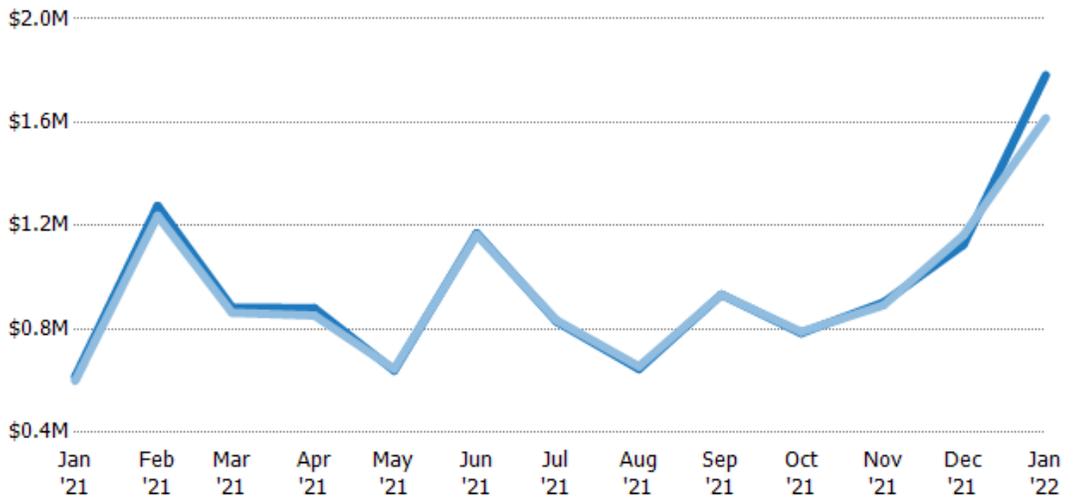
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$522K	\$954K	\$560K	\$712K	\$676K	\$649K	\$610K	\$703K	\$656K	\$683K	\$728K	\$835K	\$1.25M
Prior Year	\$555K	\$563K	\$495K	\$700K	\$326K	\$485K	\$635K	\$534K	\$572K	\$720K	\$645K	\$701K	\$522K
Percent Change from Prior Year	-6%	70%	13%	2%	107%	34%	-4%	32%	15%	-5%	13%	19%	139%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type: Condo/Townhouse/Apt., Single Family



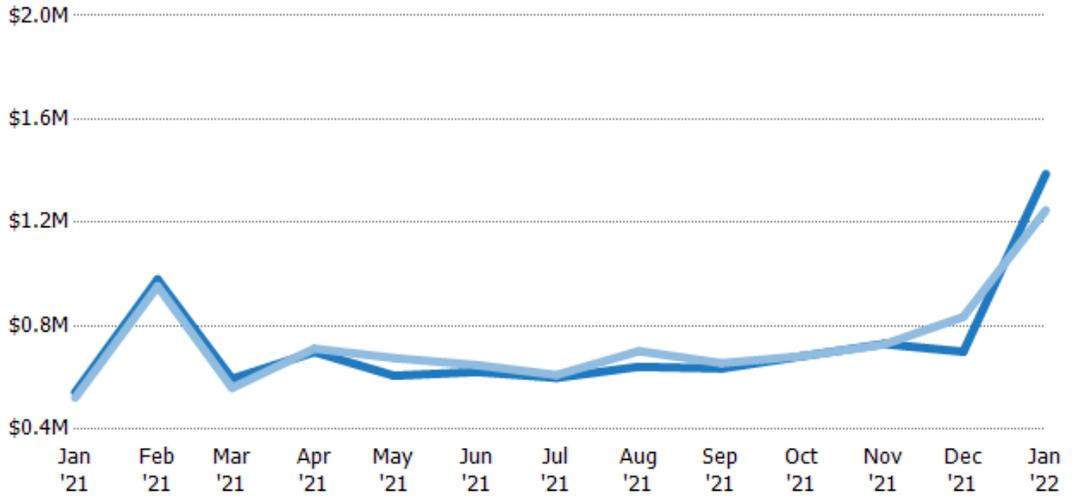
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg List Price	\$616K	\$1.28M	\$883K	\$881K	\$639K	\$1.17M	\$829K	\$646K	\$934K	\$785K	\$903K	\$1.13M	\$1.78M
Avg Sales Price	\$600K	\$1.24M	\$863K	\$853K	\$646K	\$1.17M	\$834K	\$655K	\$933K	\$789K	\$892K	\$1.16M	\$1.62M
Avg Sales Price as a % of Avg List Price	97%	97%	98%	97%	101%	100%	101%	101%	100%	101%	99%	103%	91%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



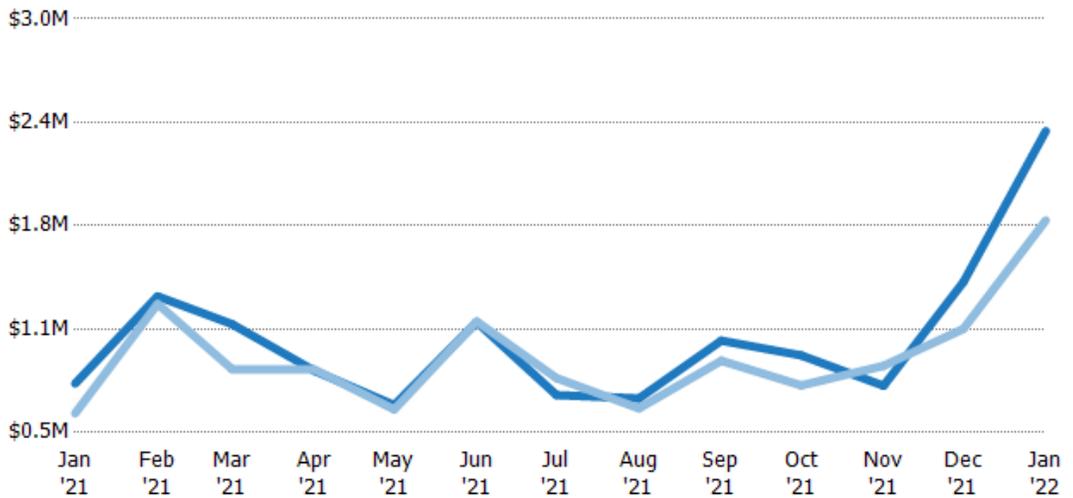
Median List Price	\$543K	\$980K	\$595K	\$699K	\$607K	\$622K	\$599K	\$642K	\$635K	\$682K	\$730K	\$700K	\$1.39M
Median Sales Price	\$522K	\$954K	\$560K	\$712K	\$676K	\$649K	\$610K	\$703K	\$656K	\$683K	\$728K	\$835K	\$1.25M
Med Sales Price as a % of Med List Price	96%	97%	94%	102%	111%	104%	102%	109%	103%	100%	100%	119%	90%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



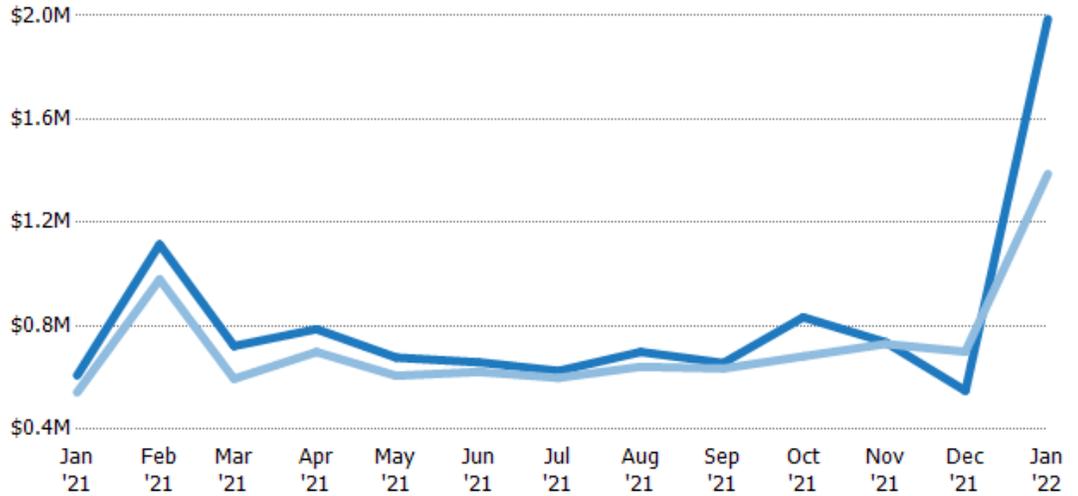
Avg Est Value	\$796K	\$1.32M	\$1.16M	\$873K	\$666K	\$1.17M	\$726K	\$706K	\$1.06M	\$966K	\$782K	\$1.41M	\$2.32M
Avg Sales Price	\$616K	\$1.28M	\$883K	\$881K	\$639K	\$1.17M	\$829K	\$646K	\$934K	\$785K	\$903K	\$1.13M	\$1.78M
Avg Sales Price as a % of Avg Est Value	77%	97%	76%	101%	96%	100%	114%	91%	88%	81%	115%	80%	77%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$608K	\$1.12M	\$722K	\$787K	\$677K	\$659K	\$626K	\$699K	\$657K	\$833K	\$737K	\$549K	\$1.99M
Median Sales Price	\$543K	\$980K	\$595K	\$699K	\$607K	\$622K	\$599K	\$642K	\$635K	\$682K	\$730K	\$700K	\$1.39M
Med Sales Price as a % of Med Est Value	89%	88%	82%	89%	90%	94%	96%	92%	97%	82%	99%	128%	70%