

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	5	-40%	76	88	-13.6%
New Listing Volume	\$496,900	\$1,078,000	-53.9%	\$17,349,000	\$21,480,196	-19.2%
Active Listing Count	6	20	-70%	N/A	N/A	
Active Listing Volume	\$2,560,500	\$7,013,897	-63.5%	N/A	N/A	
Average Listing Price	\$426,750	\$350,695	+21.7%	\$325,407	\$296,167	+9.9%
Median Listing Price	\$294,000	\$284,000	+3.5%	\$233,728	\$237,908	-1.8%
Median Days in RPR	130.5	179	-27.1%	123.62	125.7	-1.7%
Months of Inventory	0.9	2.2	-61.4%	1.2	3.3	-64%
Absorption Rate	116.67%	45%	+71.7%	83.33%	30%	+53.3%
Sales Activity Charts Metrics						
New Pending Sales Count	2	9	-77.8%	77	115	-33%
New Pending Sales Volume	\$429,000	\$1,724,595	-75.1%	\$16,763,894	\$25,250,594	-33.6%
Pending Sales Count	3	10	-70%	N/A	N/A	
Pending Sales Volume	\$568,900	\$1,729,600	-67.1%	N/A	N/A	
Closed Sales Count	6	5	+20%	74	89	-16.9%
Closed Sales Volume	\$1,171,000	\$737,000	+58.9%	\$15,476,340	\$17,312,700	-10.6%
Average Sales Price	\$195,167	\$147,400	+32.4%	\$209,140	\$194,525	+7.5%
Median Sales Price	\$160,500	\$95,000	+68.9%	\$203,085	\$154,218	+31.7%

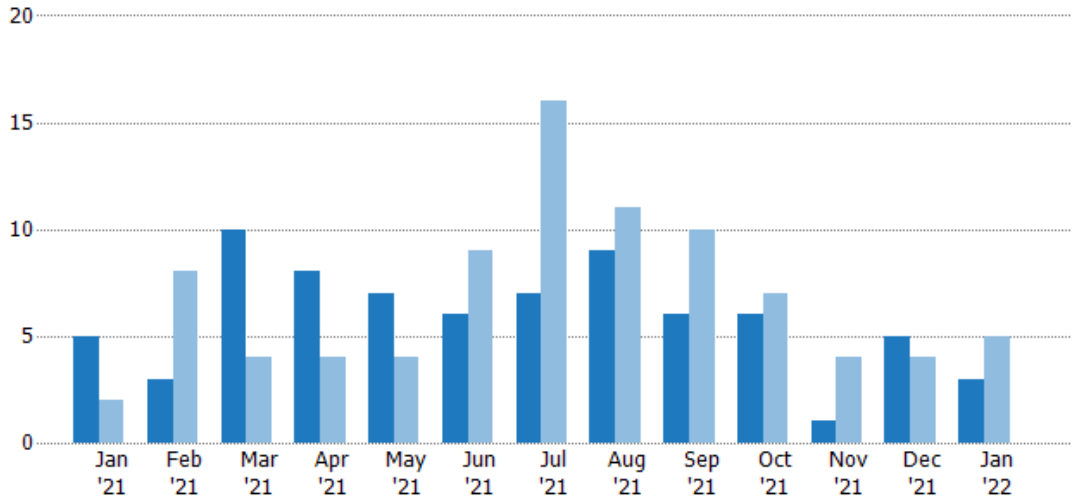
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	3	-40%
Jan '21	5	150%
Jan '20	2	150%



Current Year	5	3	10	8	7	6	7	9	6	6	1	5	3
Prior Year	2	8	4	4	4	9	16	11	10	7	4	4	5
Percent Change from Prior Year	150%	-63%	150%	100%	75%	-33%	-56%	-18%	-40%	-14%	-75%	25%	-40%

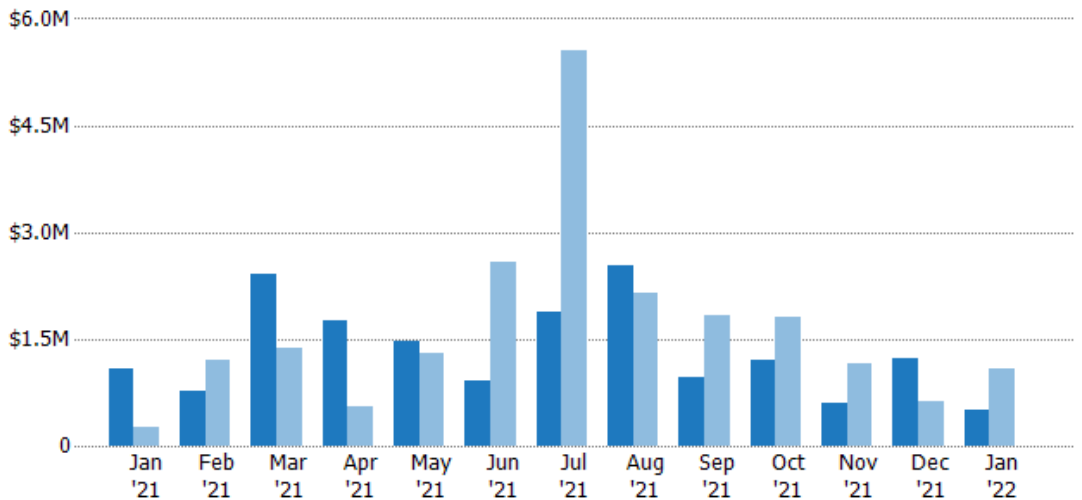
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$497K	-53.9%
Jan '21	\$1.08M	297.8%
Jan '20	\$271K	135.8%



Current Year	\$1.08M	\$769K	\$2.42M	\$1.76M	\$1.46M	\$922K	\$1.89M	\$2.54M	\$964K	\$1.21M	\$610K	\$1.24M	\$497K
Prior Year	\$271K	\$1.21M	\$1.38M	\$556K	\$1.31M	\$2.57M	\$5.56M	\$2.15M	\$1.83M	\$1.8M	\$1.15M	\$626K	\$1.08M
Percent Change from Prior Year	298%	-37%	76%	217%	12%	-64%	-66%	18%	-47%	-33%	-47%	97%	-54%

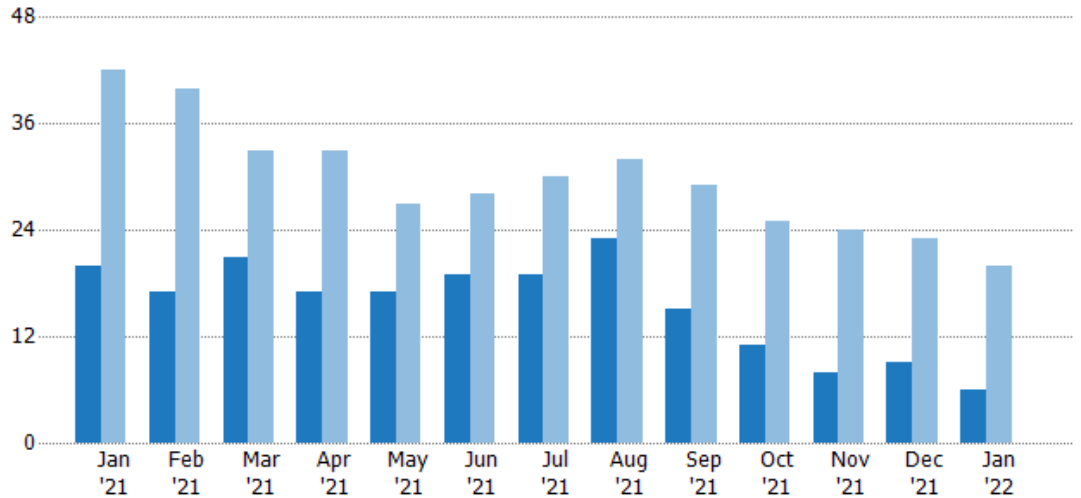
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	6	-70%
Jan '21	20	-52.4%
Jan '20	42	-26.2%



Current Year	20	17	21	17	17	19	19	23	15	11	8	9	6
Prior Year	42	40	33	33	27	28	30	32	29	25	24	23	20
Percent Change from Prior Year	-52%	-58%	-36%	-48%	-37%	-32%	-37%	-28%	-48%	-56%	-67%	-61%	-70%

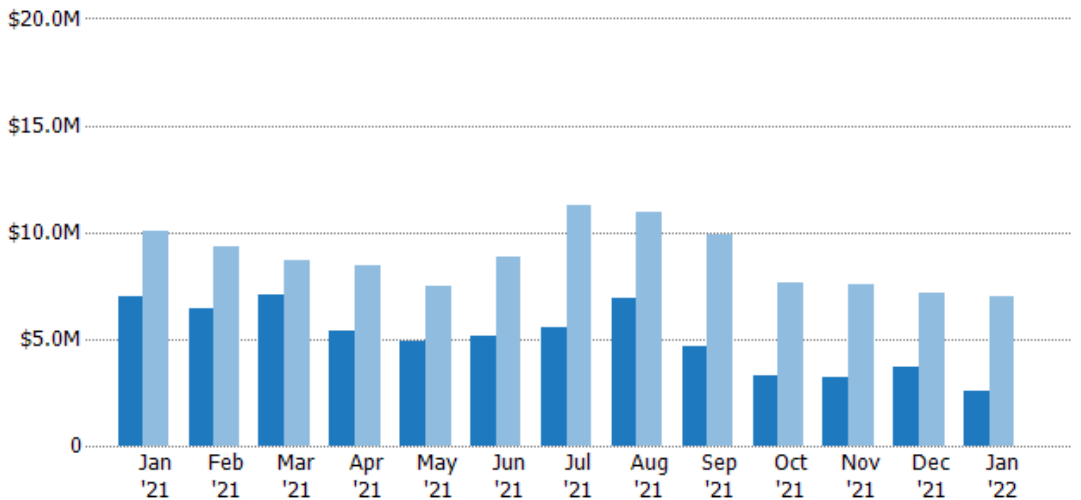
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$2.56M	-63.5%
Jan '21	\$7.01M	-30.4%
Jan '20	\$10.1M	-24.4%



Current Year	\$7.01M	\$6.41M	\$7.07M	\$5.4M	\$4.92M	\$5.12M	\$5.51M	\$6.92M	\$4.65M	\$3.32M	\$3.17M	\$3.66M	\$2.56M
Prior Year	\$10.1M	\$9.36M	\$8.65M	\$8.45M	\$7.45M	\$8.88M	\$11.3M	\$10.9M	\$9.91M	\$7.62M	\$7.59M	\$7.16M	\$7.01M
Percent Change from Prior Year	-30%	-32%	-18%	-36%	-34%	-42%	-51%	-37%	-53%	-56%	-58%	-49%	-63%

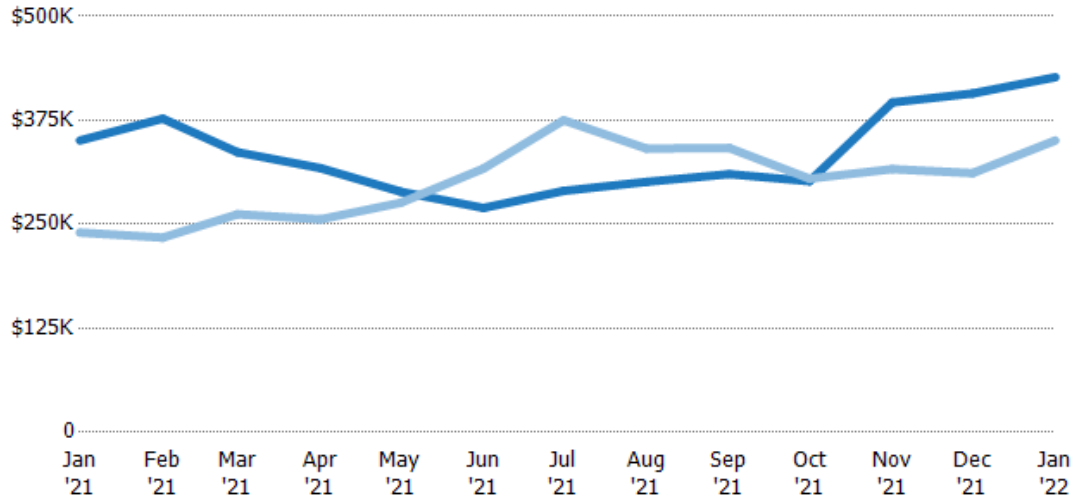
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$427K	21.7%
Jan '21	\$351K	46.1%
Jan '20	\$240K	2.4%



Current Year	\$351K	\$377K	\$337K	\$318K	\$289K	\$270K	\$290K	\$301K	\$310K	\$302K	\$396K	\$407K	\$427K
Prior Year	\$240K	\$234K	\$262K	\$256K	\$276K	\$317K	\$375K	\$341K	\$342K	\$305K	\$316K	\$311K	\$351K
Percent Change from Prior Year	46%	61%	28%	24%	5%	-15%	-23%	-12%	-9%	-1%	25%	31%	22%

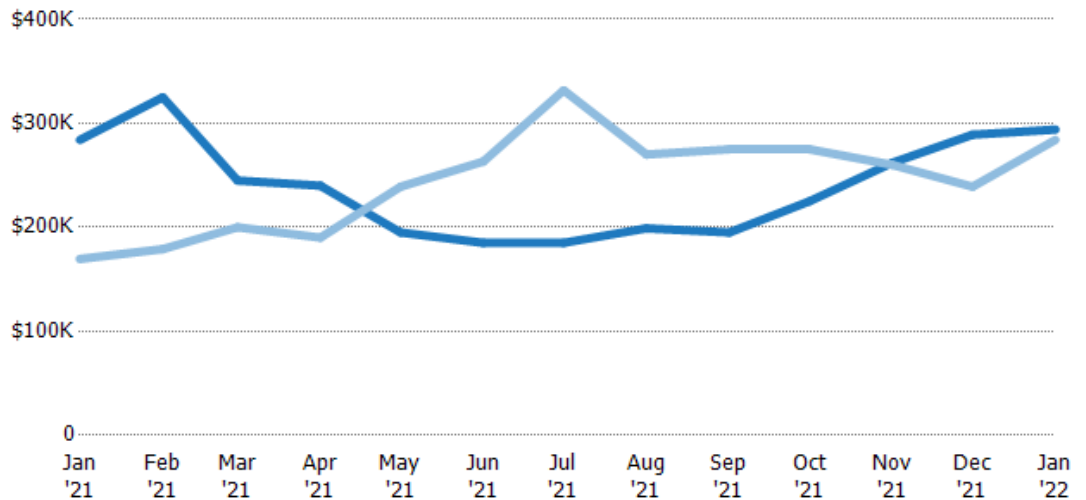
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$294K	3.5%
Jan '21	\$284K	67.6%
Jan '20	\$170K	-29.8%



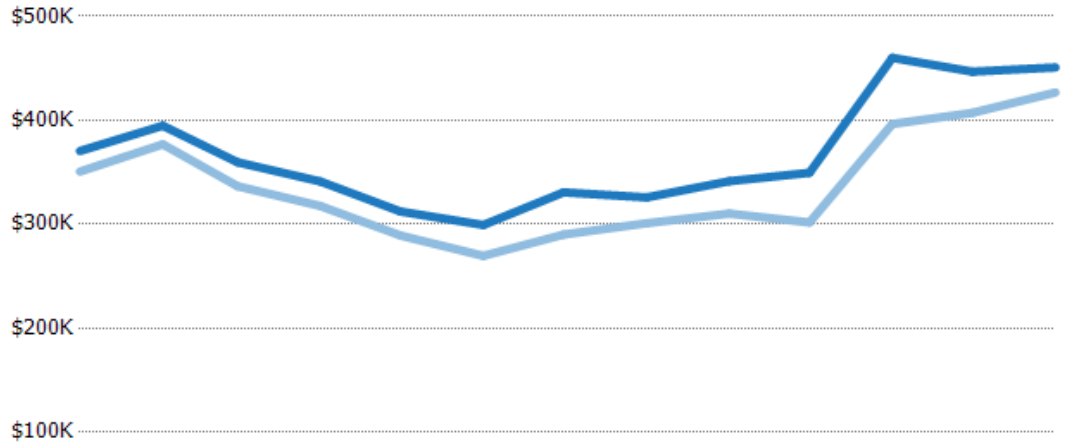
Current Year	\$284K	\$325K	\$245K	\$240K	\$195K	\$185K	\$185K	\$199K	\$195K	\$225K	\$262K	\$289K	\$294K
Prior Year	\$170K	\$179K	\$200K	\$190K	\$239K	\$263K	\$332K	\$270K	\$275K	\$275K	\$260K	\$239K	\$284K
Percent Change from Prior Year	68%	82%	23%	26%	-18%	-30%	-44%	-26%	-29%	-18%	1%	21%	4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



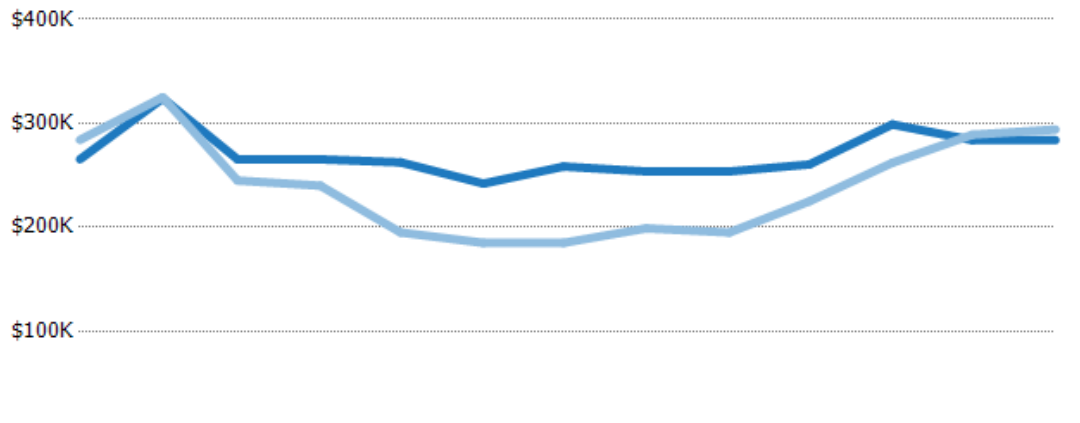
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$370K	\$395K	\$360K	\$341K	\$312K	\$299K	\$331K	\$326K	\$341K	\$350K	\$460K	\$447K	\$451K
Avg Listing Price	\$351K	\$377K	\$337K	\$318K	\$289K	\$270K	\$290K	\$301K	\$310K	\$302K	\$396K	\$407K	\$427K
Avg Listing Price as a % of Avg Est Value	95%	95%	94%	93%	93%	90%	88%	92%	91%	86%	86%	91%	95%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



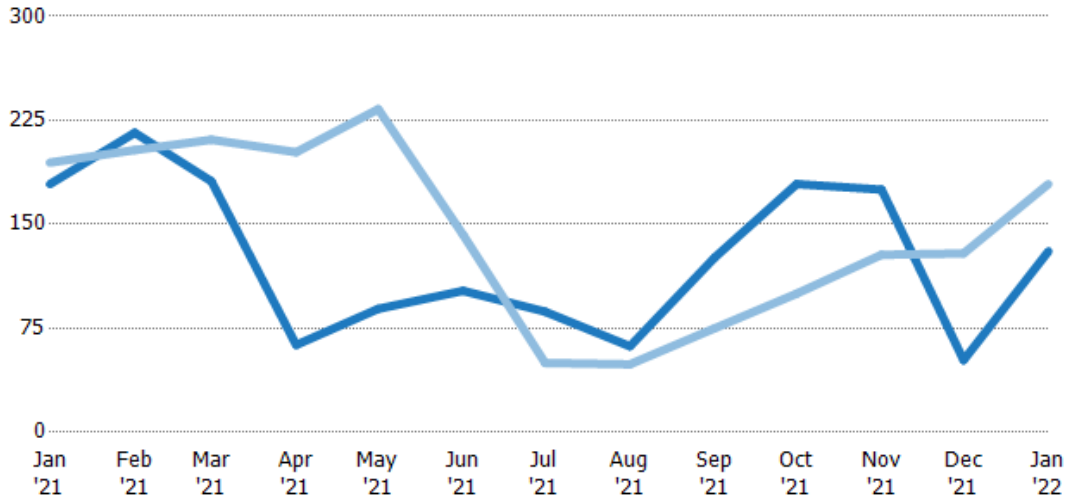
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$265K	\$324K	\$265K	\$265K	\$262K	\$242K	\$258K	\$254K	\$254K	\$260K	\$299K	\$284K	\$284K
Median Listing Price	\$284K	\$325K	\$245K	\$240K	\$195K	\$185K	\$185K	\$199K	\$195K	\$225K	\$262K	\$289K	\$294K
Med Listing Price as a % of Med Est Value	107%	100%	92%	90%	74%	76%	72%	78%	77%	86%	88%	102%	104%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



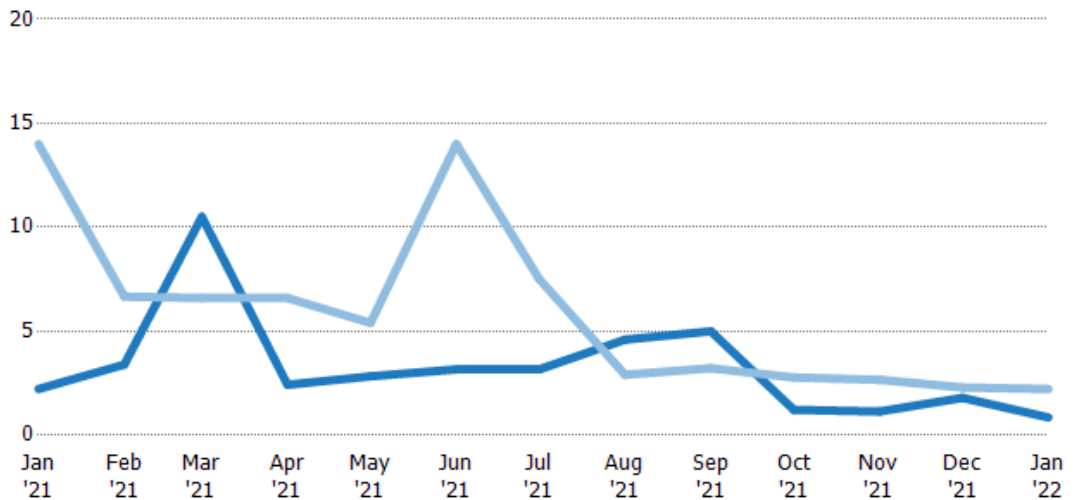
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	179	216	181	63	89	102	87	62	126	179	175	52	131
Prior Year	195	204	211	202	233	143	50	49	75	100	128	129	179
Percent Change from Prior Year	-8%	6%	-14%	-69%	-62%	-28%	74%	27%	68%	79%	37%	-60%	-27%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	2.22	3.4	10.5	2.43	2.83	3.17	3.17	4.6	5	1.22	1.14	1.8	0
Prior Year	14	6.67	6.6	6.6	5.4	14	7.5	2.91	3.22	2.78	2.67	2.3	2.22
Percent Change from Prior Year	-84%	-49%	59%	-63%	-48%	-77%	-58%	58%	55%	-56%	-57%	-22%	-61%

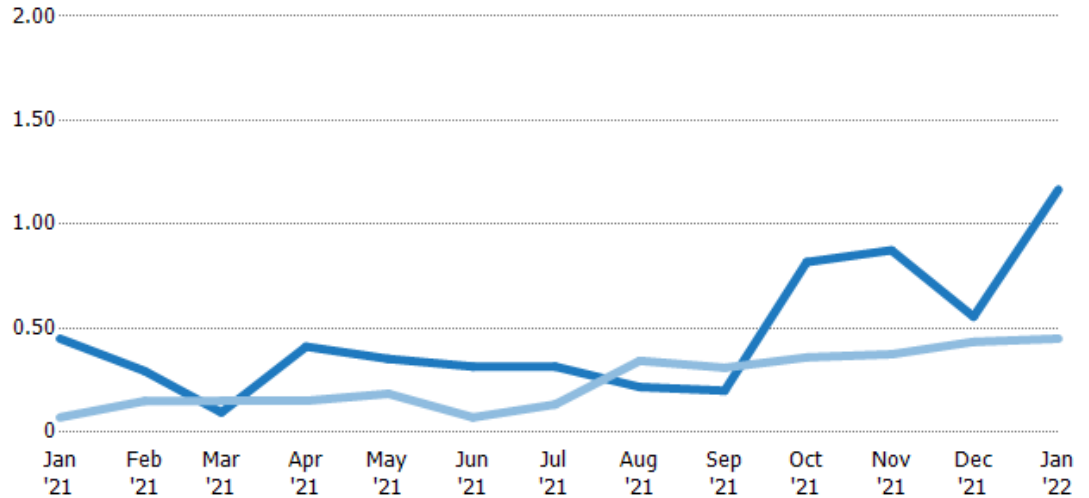
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Jan '22	117%	-71.7%
Jan '21	45%	-37.9%
Jan '20	7%	125.8%



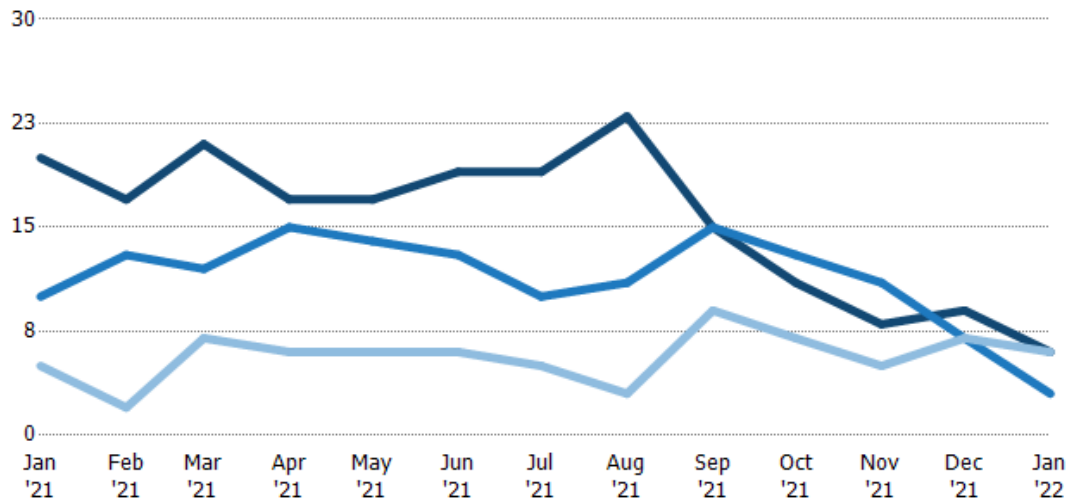
Current Year	45%	29%	10%	41%	35%	32%	32%	22%	20%	82%	88%	56%	117%
Prior Year	7%	15%	15%	15%	19%	7%	13%	34%	31%	36%	38%	43%	45%
Change from Prior Year	-38%	-14%	6%	-26%	-17%	-24%	-18%	13%	11%	-46%	-50%	-12%	-72%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	20	17	21	17	17	19	19	23	15	11	8	9	6
Pending	10	13	12	15	14	13	10	11	15	13	11	7	3
Sold	5	2	7	6	6	6	5	3	9	7	5	7	6

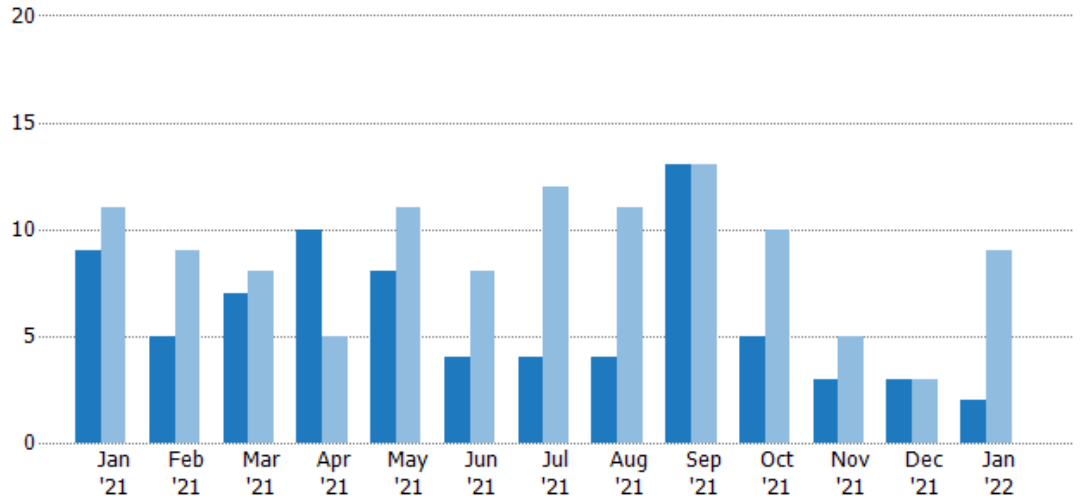
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	2	-77.8%
Jan '21	9	-18.2%
Jan '20	11	-81.8%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	9	5	7	10	8	4	4	4	13	5	3	3	2
Prior Year	11	9	8	5	11	8	12	11	13	10	5	3	9
Percent Change from Prior Year	-18%	-44%	-13%	100%	-27%	-50%	-67%	-64%	0%	-50%	-40%	0%	-78%

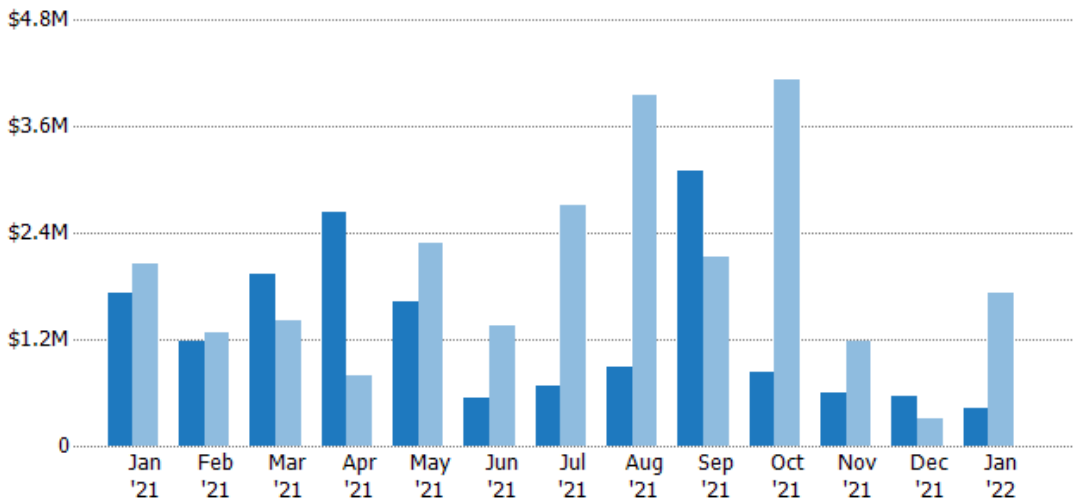
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$429K	-75.1%
Jan '21	\$1.72M	-15.7%
Jan '20	\$2.05M	-87.6%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$1.72M	\$1.18M	\$1.95M	\$2.63M	\$1.63M	\$545K	\$681K	\$895K	\$3.1M	\$838K	\$598K	\$558K	\$429K
Prior Year	\$2.05M	\$1.27M	\$1.4M	\$791K	\$2.28M	\$1.35M	\$2.72M	\$3.95M	\$2.12M	\$4.12M	\$1.18M	\$301K	\$1.72M
Percent Change from Prior Year	-16%	-7%	39%	233%	-28%	-60%	-75%	-77%	46%	-80%	-49%	85%	-75%

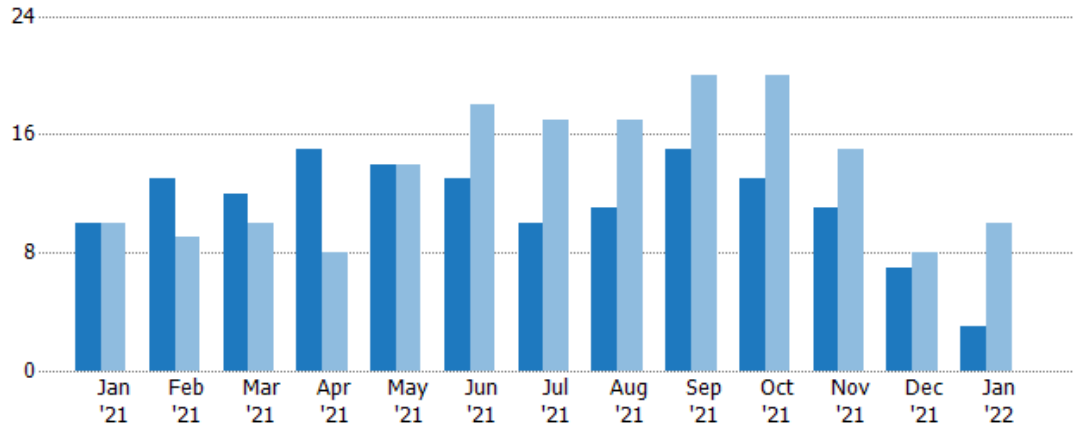
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jan '22	3	-70%
Jan '21	10	0%
Jan '20	10	-60%



Current Year	10	13	12	15	14	13	10	11	15	13	11	7	3
Prior Year	10	9	10	8	14	18	17	17	20	20	15	8	10
Percent Change from Prior Year	0%	44%	20%	88%	0%	-28%	-41%	-35%	-25%	-35%	-27%	-13%	-70%

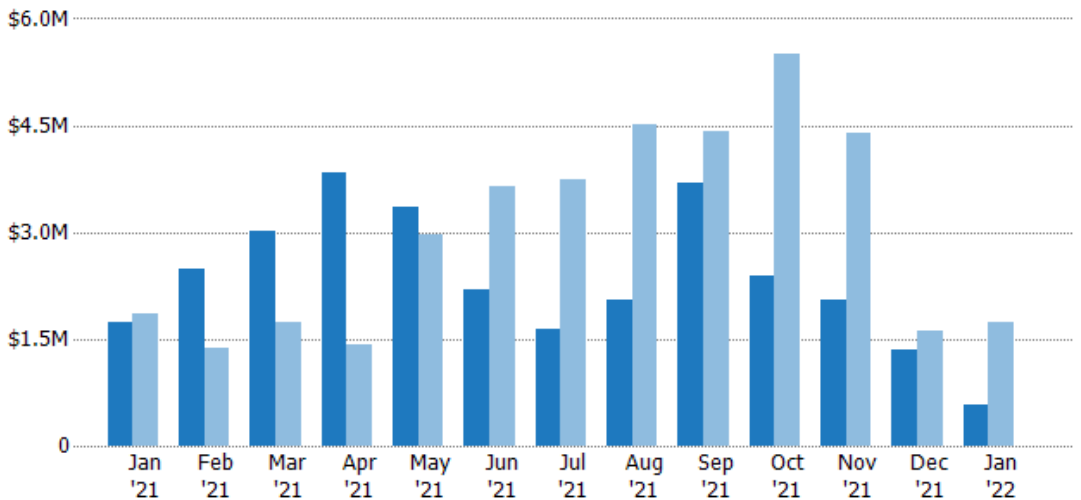
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jan '22	\$569K	-67.1%
Jan '21	\$1.73M	-7.1%
Jan '20	\$1.86M	-42.8%



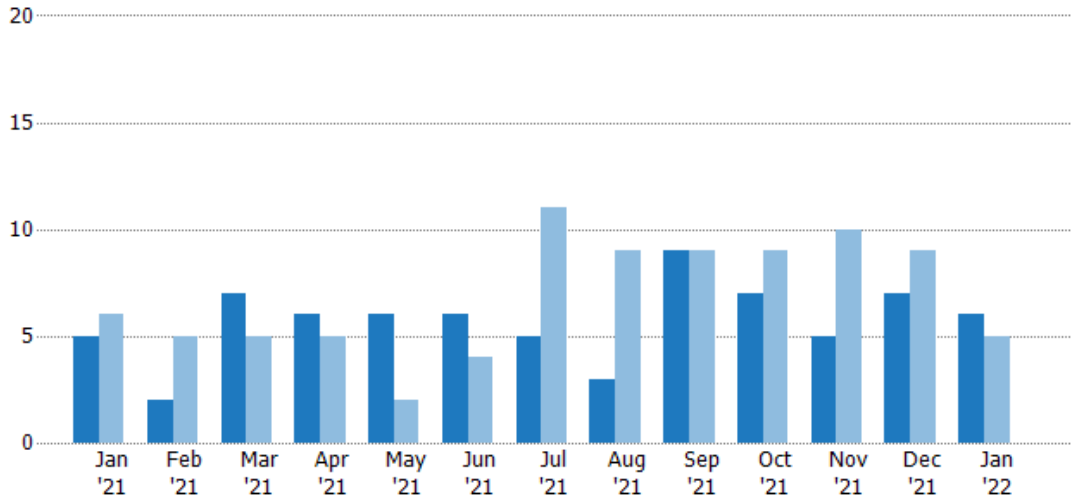
Current Year	\$1.73M	\$2.48M	\$3M	\$3.83M	\$3.34M	\$2.2M	\$1.63M	\$2.04M	\$3.7M	\$2.39M	\$2.05M	\$1.34M	\$569K
Prior Year	\$1.86M	\$1.37M	\$1.74M	\$1.43M	\$2.97M	\$3.65M	\$3.74M	\$4.51M	\$4.42M	\$5.51M	\$4.39M	\$1.62M	\$1.73M
Percent Change from Prior Year	-7%	81%	72%	168%	12%	-40%	-56%	-55%	-16%	-57%	-53%	-17%	-67%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



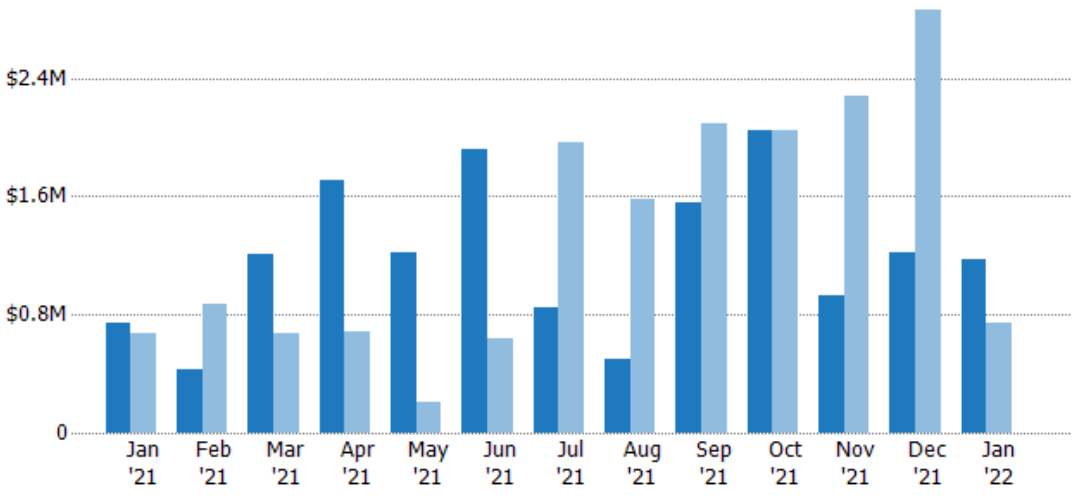
Month/Year	Count	% Chg.
Jan '22	6	20%
Jan '21	5	-16.7%
Jan '20	6	-50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



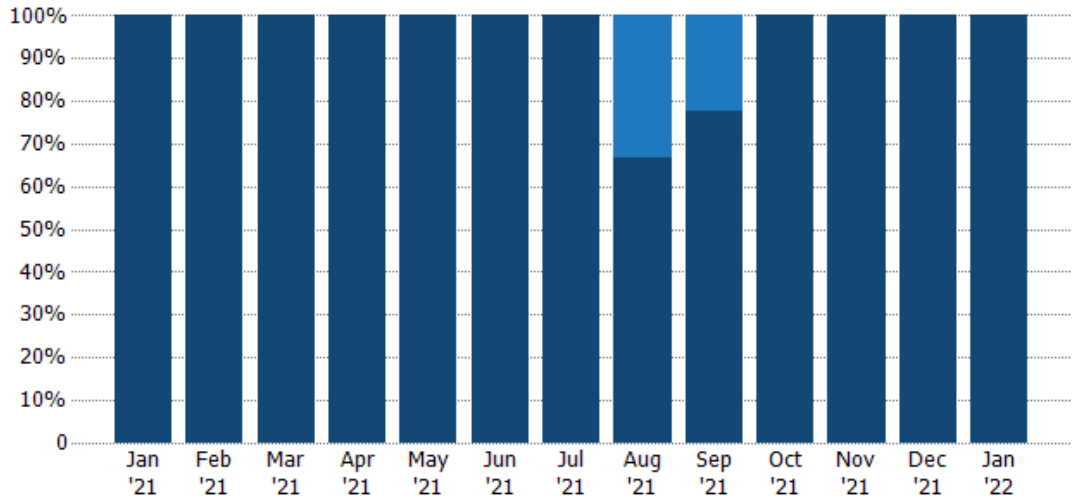
Month/Year	Volume	% Chg.
Jan '22	\$1.17M	58.9%
Jan '21	\$737K	10.3%
Jan '20	\$668K	-13.9%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	-	-	-	-	-	-	-	33%	22%	-	-	-	-
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	67%	78%	100%	100%	100%	100%

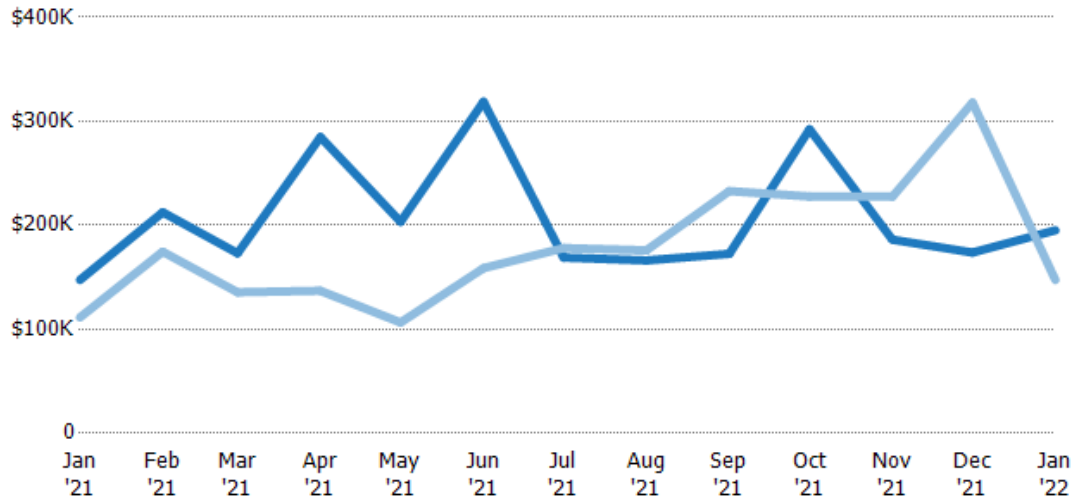
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Price	% Chg.
Jan '22	\$195K	32.4%
Jan '21	\$147K	32.4%
Jan '20	\$111K	72.2%



Current Year	\$147K	\$213K	\$173K	\$285K	\$203K	\$319K	\$169K	\$166K	\$173K	\$292K	\$186K	\$174K	\$195K
Prior Year	\$111K	\$175K	\$136K	\$137K	\$107K	\$159K	\$178K	\$176K	\$233K	\$228K	\$227K	\$318K	\$147K
Percent Change from Prior Year	32%	22%	28%	108%	91%	101%	-5%	-6%	-26%	28%	-18%	-45%	32%

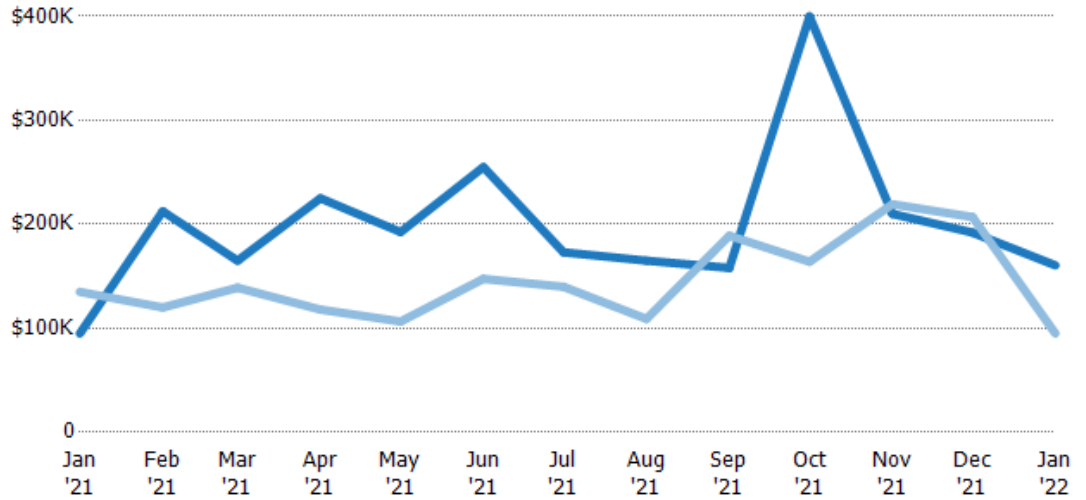
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jan '22	\$161K	68.9%
Jan '21	\$95K	-29.6%
Jan '20	\$135K	66.7%



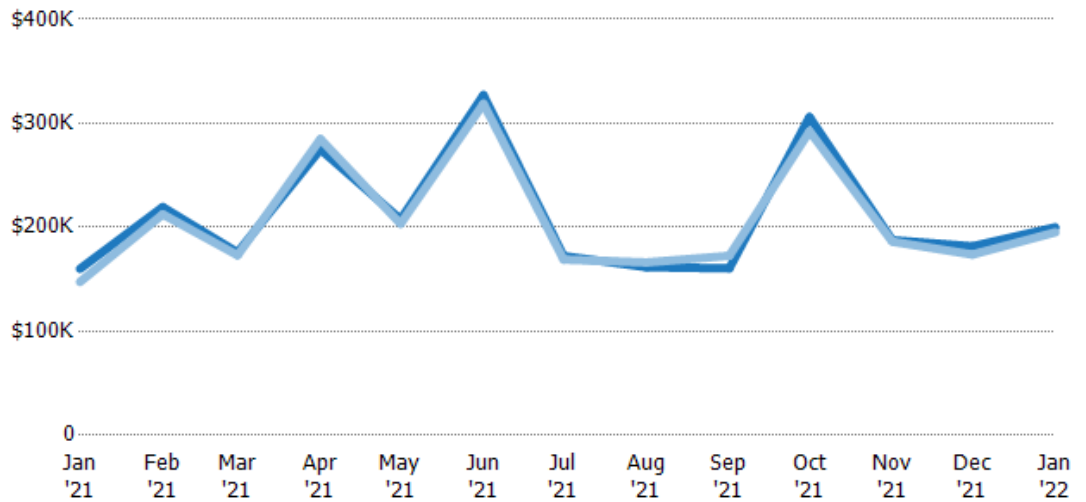
Current Year	\$95K	\$213K	\$165K	\$225K	\$193K	\$255K	\$173K	\$165K	\$158K	\$400K	\$210K	\$192K	\$161K
Prior Year	\$135K	\$120K	\$139K	\$118K	\$107K	\$148K	\$140K	\$109K	\$189K	\$164K	\$219K	\$207K	\$95K
Percent Change from Prior Year	-30%	77%	19%	91%	81%	73%	24%	51%	-16%	144%	-4%	-7%	69%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



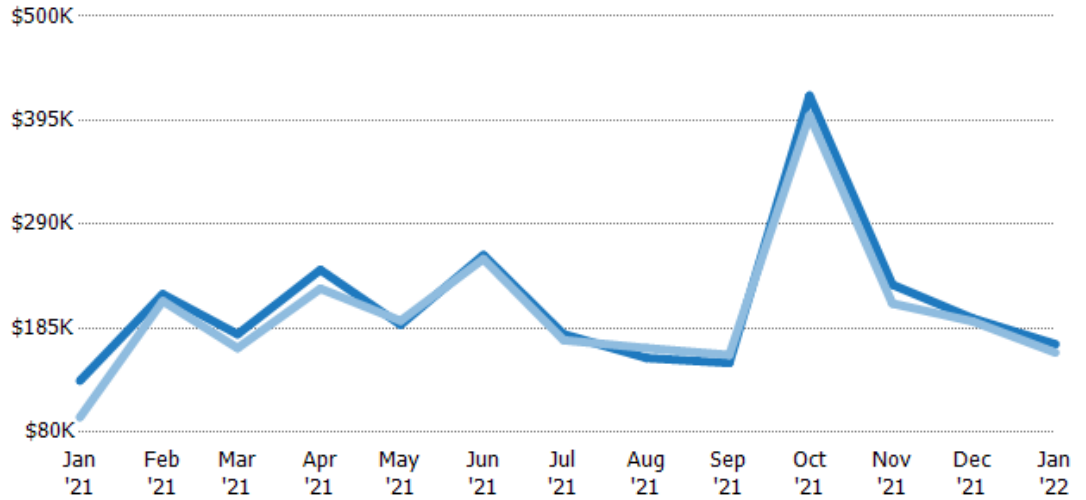
Avg List Price	\$160K	\$219K	\$176K	\$275K	\$208K	\$327K	\$172K	\$162K	\$160K	\$306K	\$188K	\$182K	\$200K
Avg Sales Price	\$147K	\$213K	\$173K	\$285K	\$203K	\$319K	\$169K	\$166K	\$173K	\$292K	\$186K	\$174K	\$195K
Avg Sales Price as a % of Avg List Price	92%	97%	98%	104%	98%	97%	98%	103%	108%	96%	99%	96%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



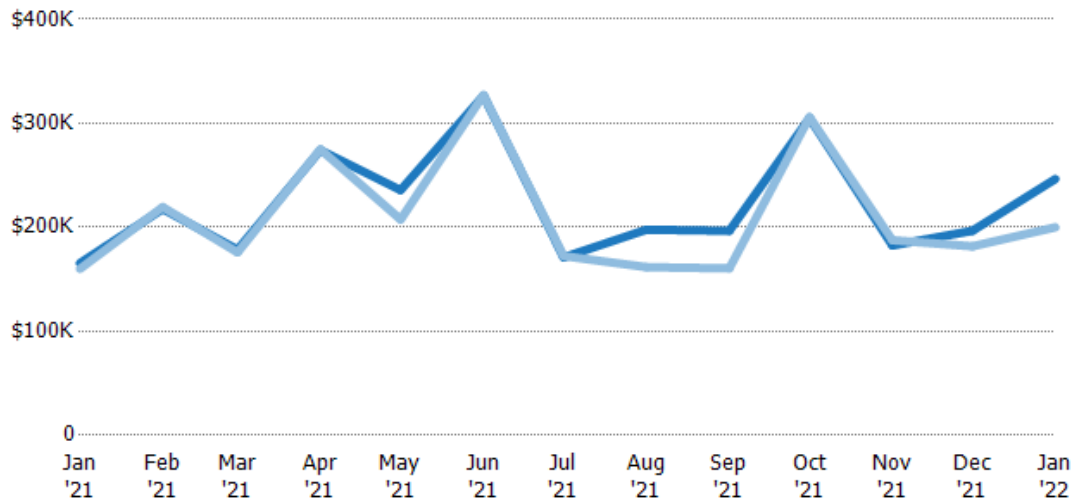
Median List Price	\$132K	\$219K	\$179K	\$244K	\$189K	\$259K	\$179K	\$155K	\$150K	\$420K	\$229K	\$195K	\$169K
Median Sales Price	\$95K	\$213K	\$165K	\$225K	\$193K	\$255K	\$173K	\$165K	\$158K	\$400K	\$210K	\$192K	\$161K
Med Sales Price as a % of Med List Price	72%	97%	92%	92%	102%	98%	97%	106%	105%	95%	92%	98%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



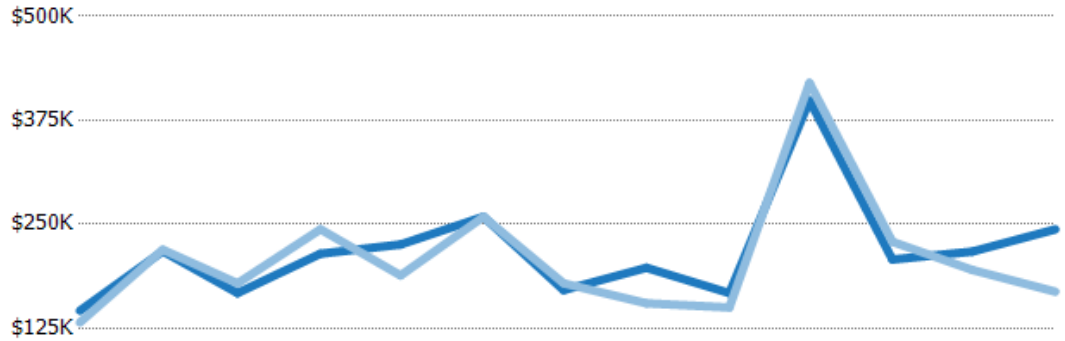
Avg Est Value	\$166K	\$218K	\$178K	\$274K	\$236K	\$327K	\$171K	\$198K	\$197K	\$305K	\$182K	\$197K	\$246K
Avg Sales Price	\$160K	\$219K	\$176K	\$275K	\$208K	\$327K	\$172K	\$162K	\$160K	\$306K	\$188K	\$182K	\$200K
Avg Sales Price as a % of Avg Est Value	97%	101%	99%	100%	88%	100%	101%	82%	82%	100%	103%	92%	81%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$146K	\$218K	\$167K	\$215K	\$226K	\$259K	\$171K	\$198K	\$167K	\$399K	\$208K	\$217K	\$244K
Median Sales Price	\$132K	\$219K	\$179K	\$244K	\$189K	\$259K	\$179K	\$155K	\$150K	\$420K	\$229K	\$195K	\$169K
Med Sales Price as a % of Med Est Value	90%	101%	107%	114%	84%	100%	105%	78%	90%	105%	110%	90%	69%