

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

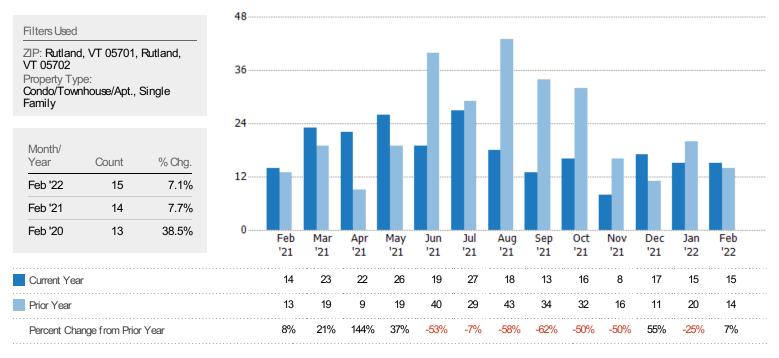
+/-	YTD 2021	YTD 2022	+/-	Feb 2021	Feb 2022	Key Metrics	
						Listing Activity Charts Metrics	
-11.8%	34	30	+7.1%	14	15	New Listing Count	
-5.6%	\$7,940,200	\$7,496,400	-9.7%	\$3,470,400	\$3,133,400	New Listing Volume	
	N⁄A	N⁄A	-72.7%	55	15	Active Listing Count	
	N⁄A	N⁄A	-83%	\$18,296,700	\$3,115,700	Active Listing Volume	
-18.9%	\$326,054	\$264,526	-37.6%	\$332,667	\$207,713	Average Listing Price	
+27.9%	\$189,000	\$241,647	-10.6%	\$189,000	\$169,000	Median Listing Price	
-70%	123.05	36.86	-89.9%	138	14	Median Days in RPR	
-78%	3.9	0.9	-63.1%	2.4	0.9	Months of Inventory	
+91.8%	25.86%	117.65%	+71.5%	41.82%	113.33%	Absorption Rate	
						Sales Activity Charts Metrics	
-71.7%	46	13	-81%	21	4	New Pending Sales Count	
-67.4%	\$9,164,900	\$2,987,000	-79.4%	\$4,504,400	\$929,900	New Pending Sales Volume	
	N∕A	N∕A	-68.8%	32	10	Pending Sales Count	
	N∕A	N∕A	-64.6%	\$7,228,000	\$2,557,200	Pending Sales Volume	
-27.5%	40	29	-29.4%	17	12	Closed Sales Count	
+1.7%	\$8,395,900	\$8,536,300	+37%	\$3,159,500	\$4,327,900	Cloæd Sales Volume	
+40.2%	\$209,897	\$294,355	+94.1%	\$185,853	\$360,658	Average Sales Price	
+53.3%	\$156,400	\$239,772	+61.2%	\$138,000	\$222,450	Median Sales Price	





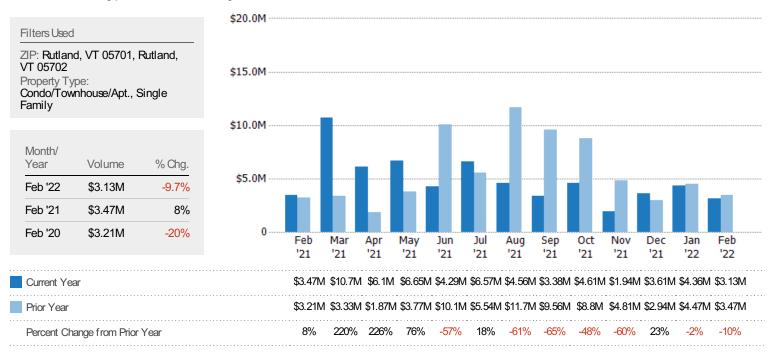
#### New Listings

The number of new residential listings that were added each month.



#### New Listing Volume

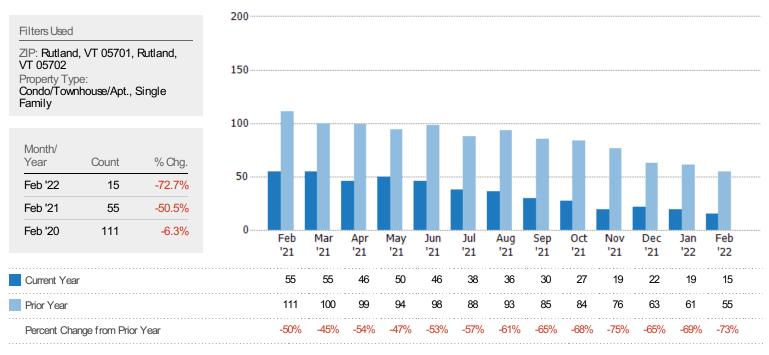
The sum of the listing price of residential listings that were added each month.





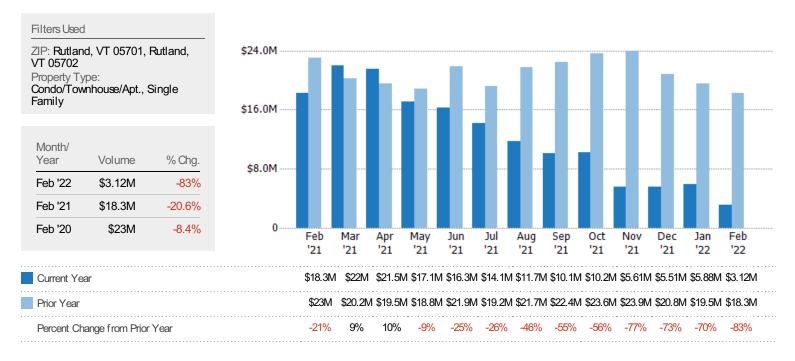
#### Active Listings

The number of active residential listings at the end of each month.



#### Active Listing Volume

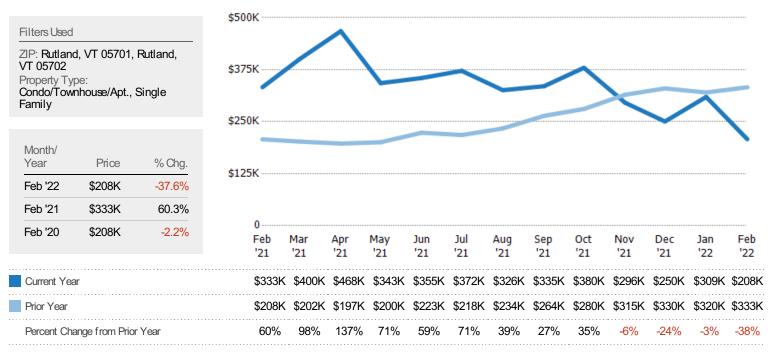
The sum of the listing price of active residential listings at the end of each month.





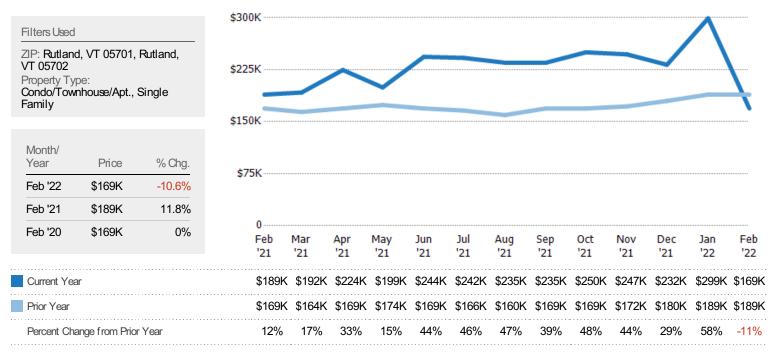
#### Average Listing Price

The average listing price of active residential listings at the end of each month.



# Median Listing Price

The median listing price of active residential listings at the end of each month.

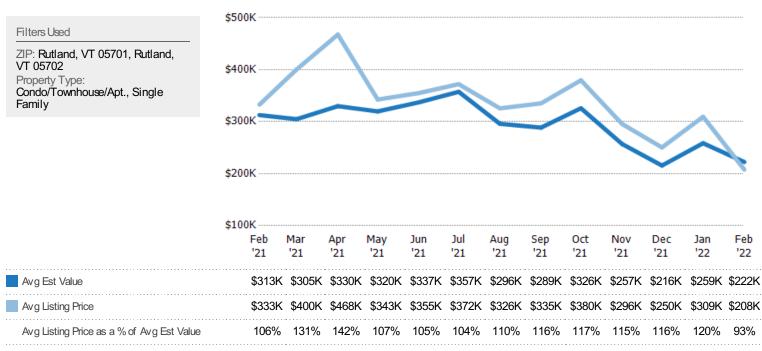






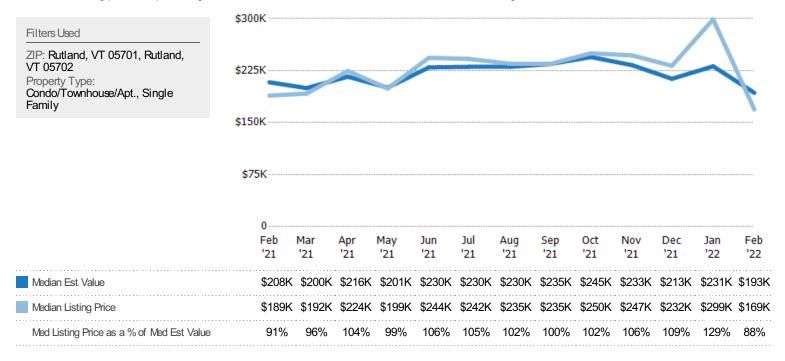
#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

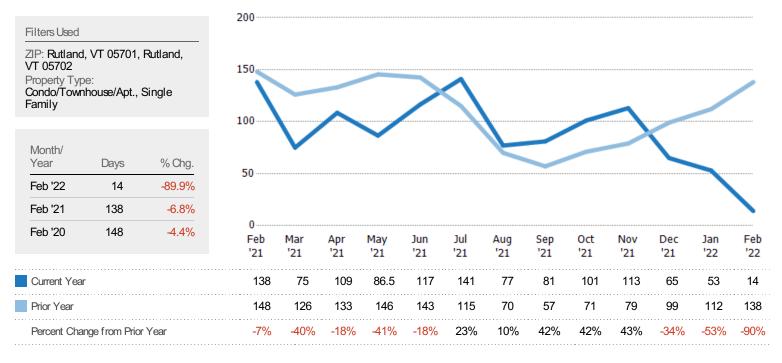






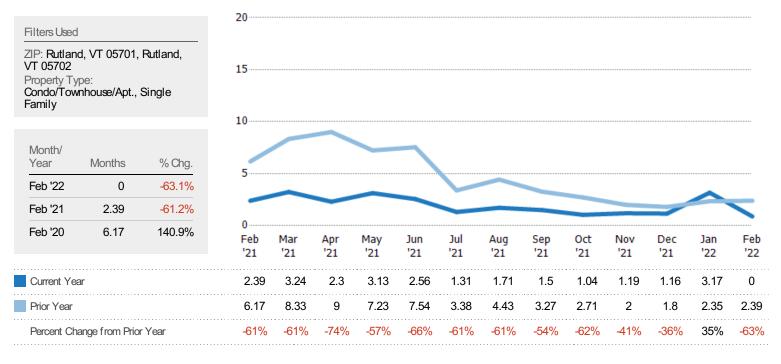
#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

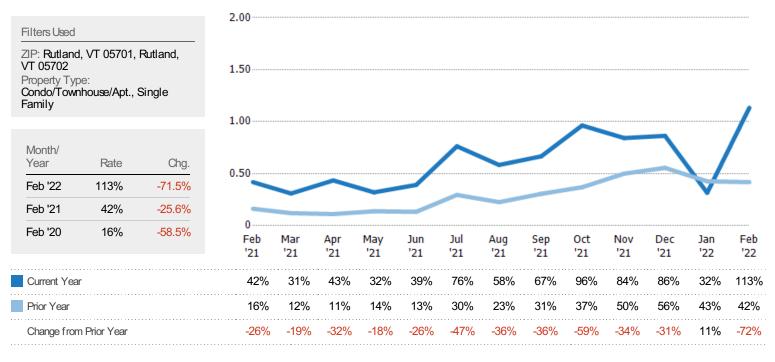






#### Absorption Rate

The percentage of inventory sold per month.



# Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

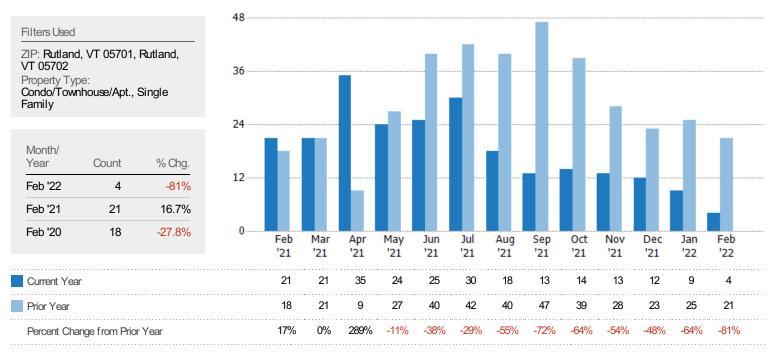
	60												
Filters Used	_												
ZIP: Rutland, VT 05701, Rutland, VT 05702													
	45												
Property Type:					$\sim$								
Condo/Townhouse/Apt., Single Family													
i anny	30												
	30				$\sim$						_		
								$\sim$					
	15												
	15												
	15												
	0												
	0	Mar	Apr	Mav	Jun	Jul	Aua	Sep	0ct	Nov	Dec	Jan	Feb
	15 0 Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22
	0 Feb												
Active	0 Feb												
	0 Feb '21 55	'21 55	'21 46	'21 50	<b>'21</b> 46	'21 38	'21 36	'21 30	<b>'21</b> 27	<b>'21</b> 19	'21 22	<b>'22</b> 19	'22 15
Active	0 Feb '21	'21	'21	'21	'21	'21	'21	'21	'21	'21	'21	'22	'22





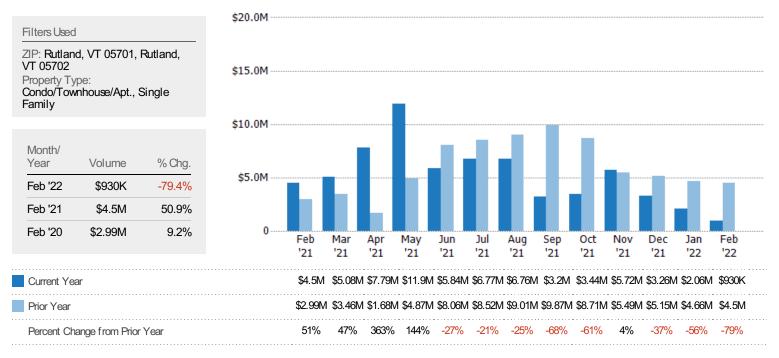
#### New Pending Sales

The number of residential properties with accepted offers that were added each month.



## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

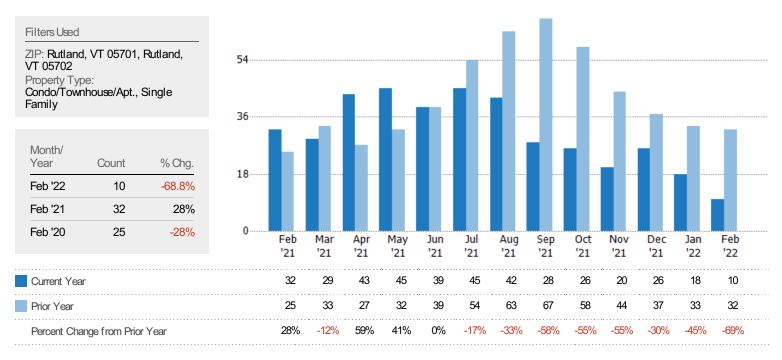


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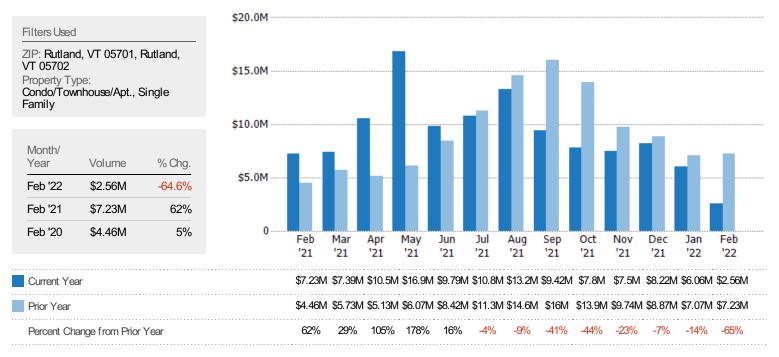
# Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



# Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

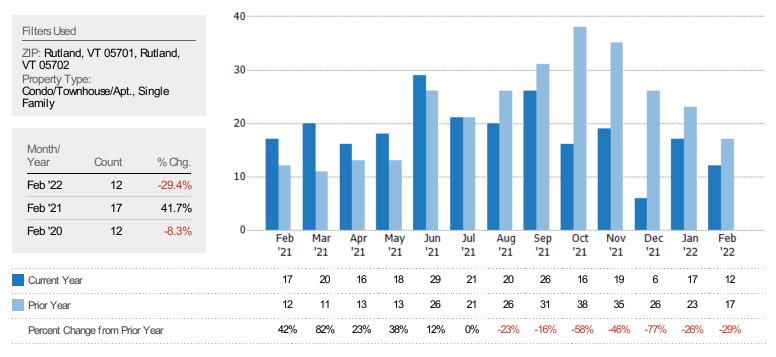


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## Closed Sales

The total number of residential properties sold each month.



# Closed Sales Volume

The sum of the sales price of residential properties sold each month.

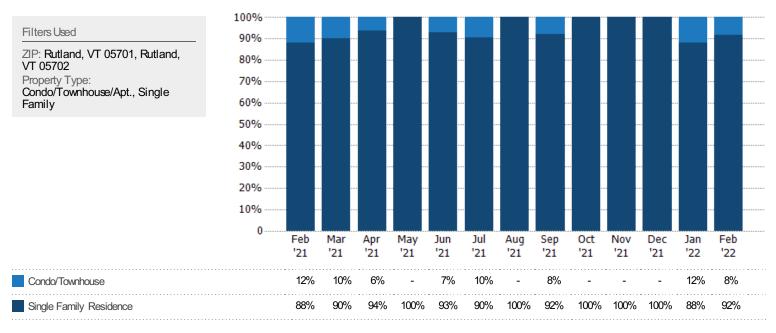






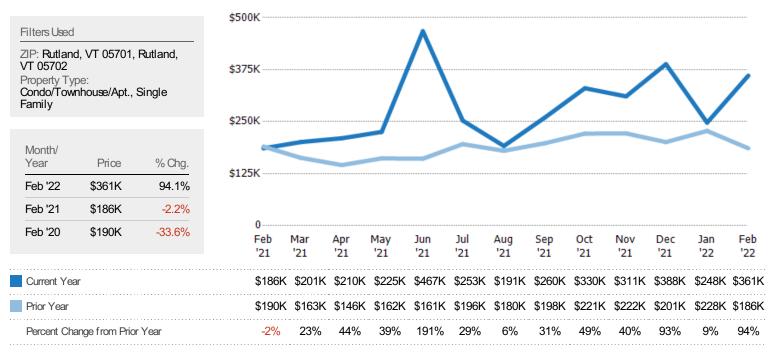
#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



#### Average Sales Price

The average sales price of the residential properties sold each month.

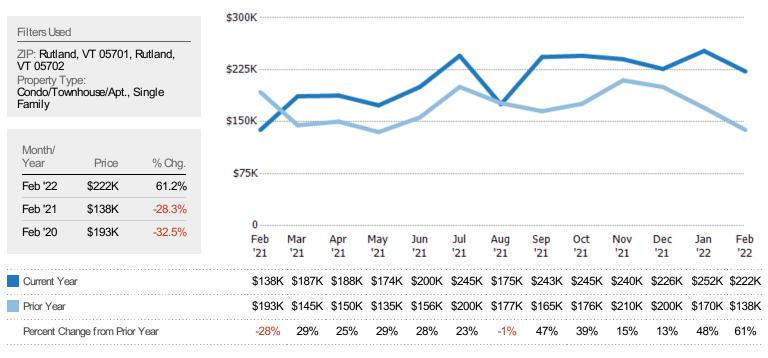






#### Median Sales Price

The median sales price of the residential properties sold each month.



#### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

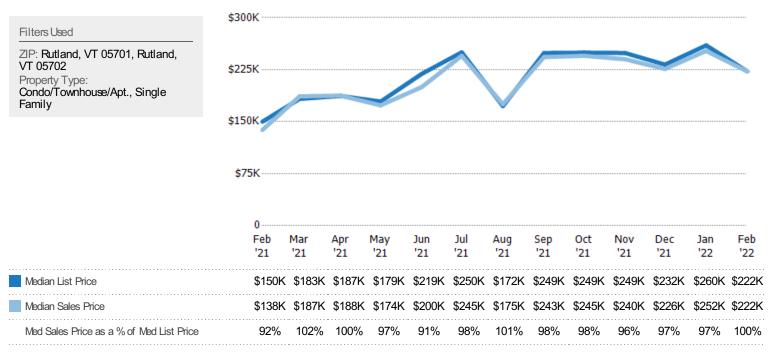






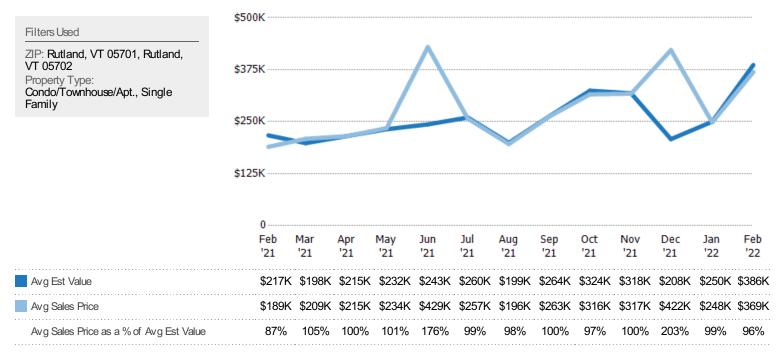
#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.







#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

