

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	15	20	-25%	239	320	-25.3%
New Listing Volume	\$4,363,000	\$4,469,800	-2.4%	\$65,422,650	\$76,861,298	-14.9%
Active Listing Count	18	61	-70.5%	N/A	N/A	
Active Listing Volume	\$5,649,200	\$19,525,600	-71.1%	N/A	N/A	
Average Listing Price	\$313,844	\$320,092	-2%	\$355,301	\$237,458	+49.6%
Median Listing Price	\$302,000	\$189,000	+59.8%	\$220,424	\$168,807	+30.6%
Median Days in RPR	54	112	-51.8%	99.45	100.06	-0.6%
Months of Inventory	3	2.3	+27.9%	0.8	3.4	-76.9%
Absorption Rate	33.33%	42.62%	-9.3%	127.78%	29.51%	+98.3%
Sales Activity Charts Metrics						
New Pending Sales Count	12	25	-52%	264	376	-29.8%
New Pending Sales Volume	\$2,825,500	\$4,660,500	-39.4%	\$72,465,150	\$75,585,469	-4.1%
Pending Sales Count	21	33	-36.4%	N/A	N/A	
Pending Sales Volume	\$6,826,200	\$7,073,900	-3.5%	N/A	N/A	
Closed Sales Count	18	23	-21.7%	249	293	-15%
Closed Sales Volume	\$4,933,400	\$5,236,400	-5.8%	\$67,732,014	\$56,546,186	+19.8%
Average Sales Price	\$274,078	\$227,670	+20.4%	\$272,016	\$192,990	+40.9%
Median Sales Price	\$253,500	\$170,000	+49.1%	\$205,922	\$174,455	+18%

New Listings

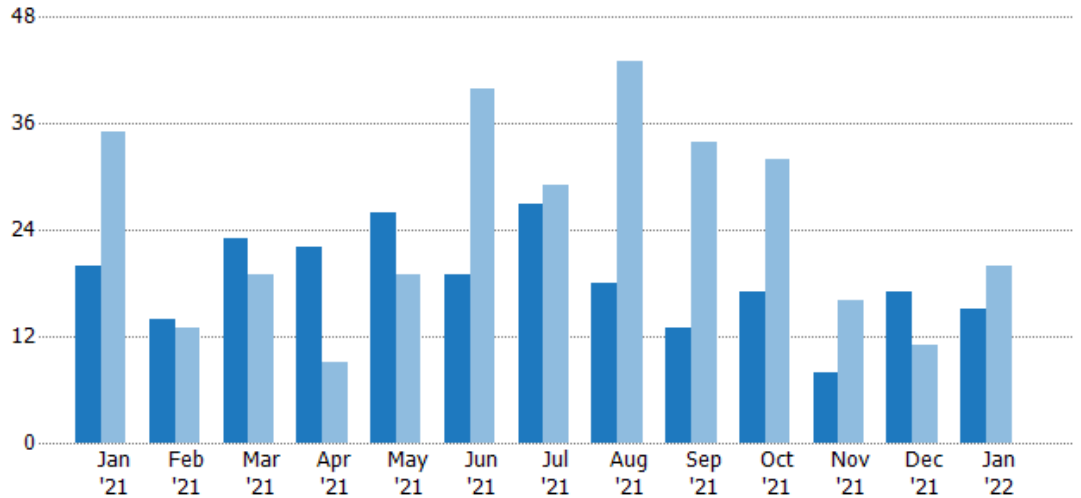
The number of new residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jan '22	15	-25%
Jan '21	20	-42.9%
Jan '20	35	-57.1%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	20	14	23	22	26	19	27	18	13	17	8	17	15
Prior Year	35	13	19	9	19	40	29	43	34	32	16	11	20
Percent Change from Prior Year	-43%	8%	21%	144%	37%	-53%	-7%	-58%	-62%	-47%	-50%	55%	-25%

New Listing Volume

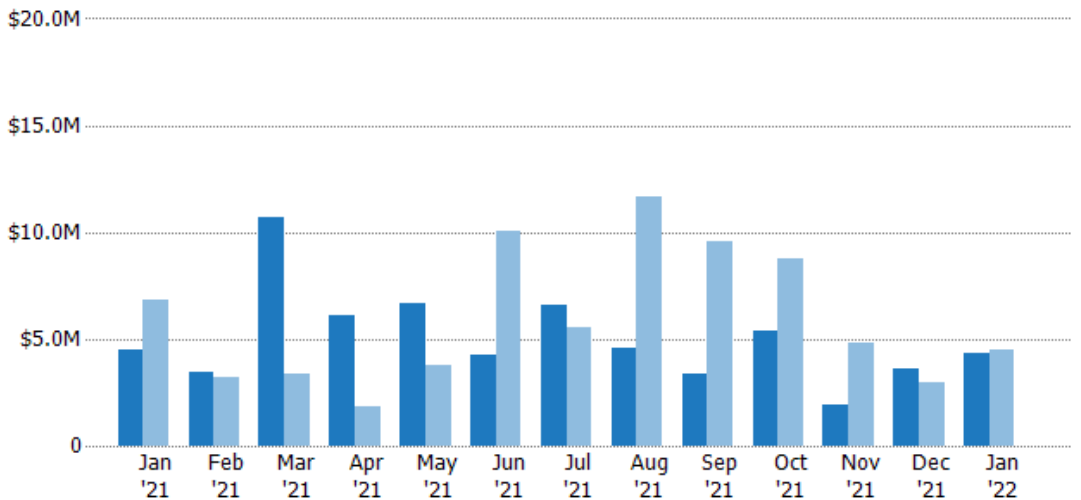
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jan '22	\$4.36M	-2.4%
Jan '21	\$4.47M	-34.6%
Jan '20	\$6.83M	-63%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$4.47M	\$3.47M	\$10.7M	\$6.1M	\$6.65M	\$4.29M	\$6.57M	\$4.56M	\$3.38M	\$5.36M	\$1.94M	\$3.61M	\$4.36M
Prior Year	\$6.83M	\$3.21M	\$3.33M	\$1.87M	\$3.77M	\$10.1M	\$5.54M	\$11.7M	\$9.56M	\$8.8M	\$4.81M	\$2.94M	\$4.47M
Percent Change from Prior Year	-35%	8%	220%	226%	76%	-57%	18%	-61%	-65%	-39%	-60%	23%	-2%

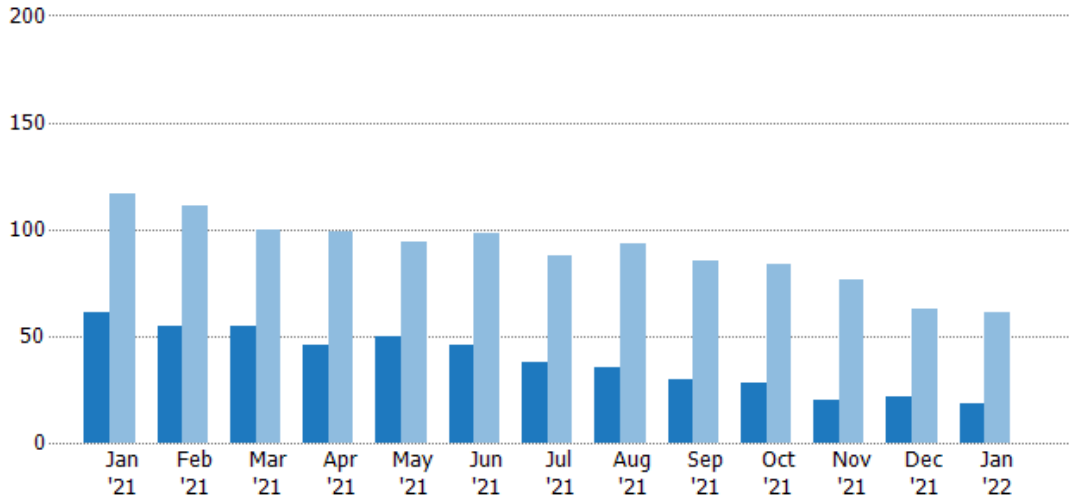
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jan '22	18	-70.5%
Jan '21	61	-47.9%
Jan '20	117	-12.8%

Month/Year	Count	% Chg.
Jan '22	18	-70.5%
Jan '21	61	-47.9%
Jan '20	117	-12.8%

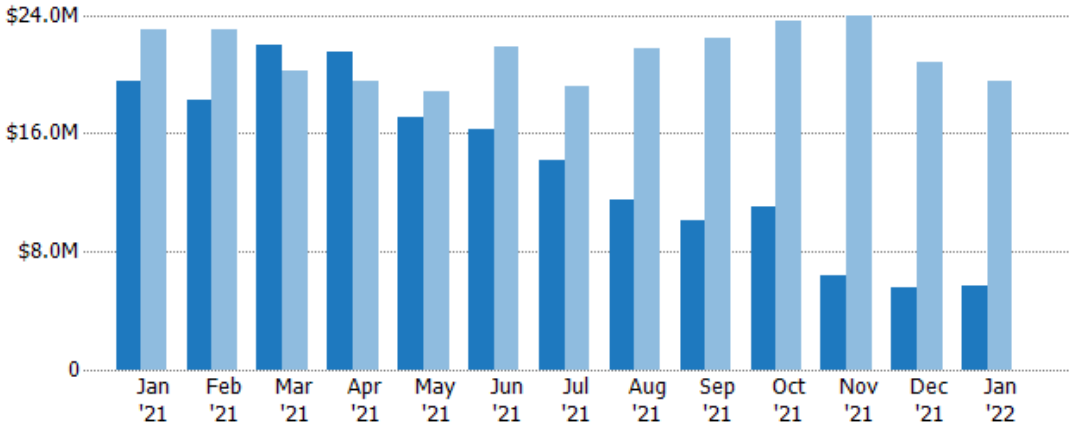
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jan '22	\$5.65M	-71.1%
Jan '21	\$19.5M	-15%
Jan '20	\$23M	-2.7%

Month/Year	Volume	% Chg.
Jan '22	\$5.65M	-71.1%
Jan '21	\$19.5M	-15%
Jan '20	\$23M	-2.7%

Average Listing Price

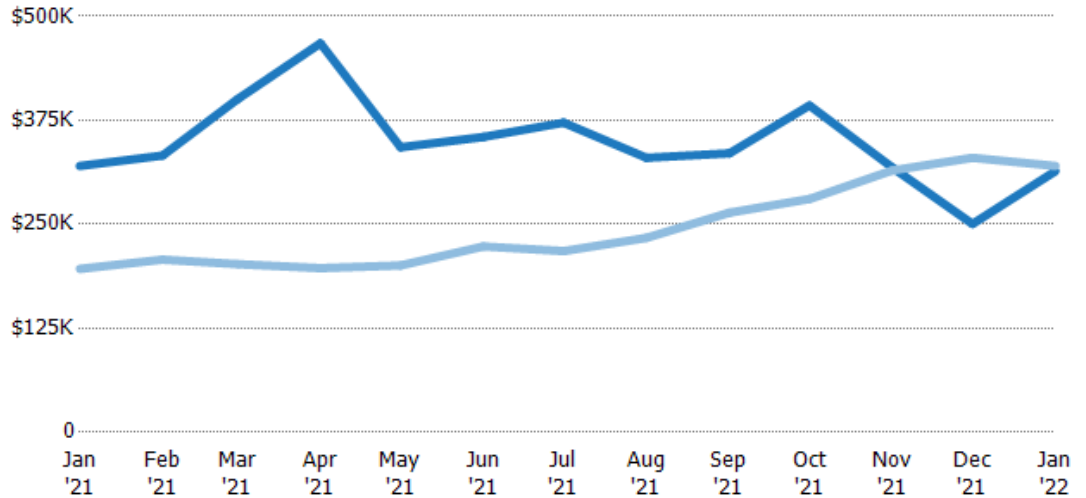
The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$314K	-2%
Jan '21	\$320K	63%
Jan '20	\$196K	11.7%



Current Year	\$320K	\$333K	\$400K	\$468K	\$343K	\$355K	\$372K	\$330K	\$335K	\$393K	\$318K	\$250K	\$314K
Prior Year	\$196K	\$208K	\$202K	\$197K	\$200K	\$223K	\$218K	\$234K	\$264K	\$280K	\$315K	\$330K	\$320K
Percent Change from Prior Year	63%	60%	98%	137%	71%	59%	71%	41%	27%	40%	1%	-24%	-2%

Median Listing Price

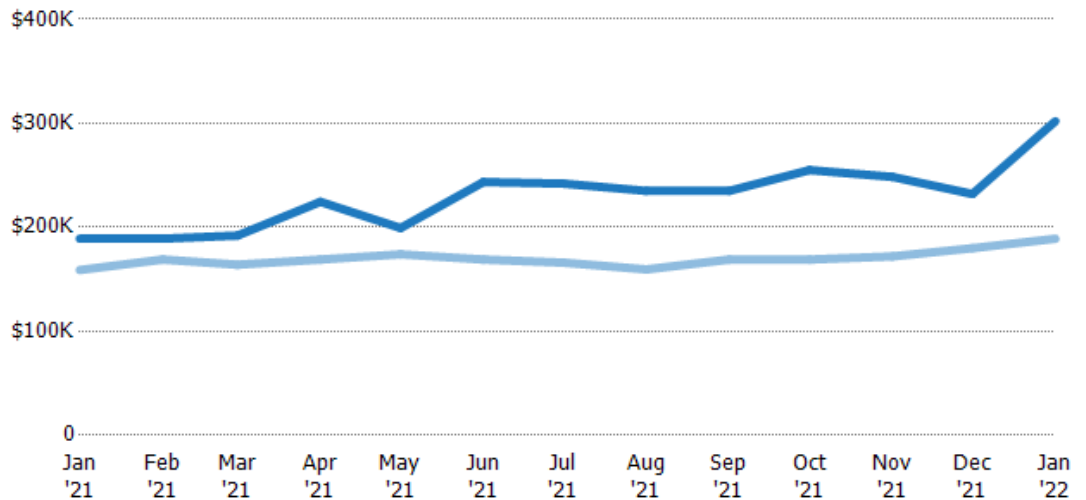
The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$302K	59.8%
Jan '21	\$189K	18.9%
Jan '20	\$159K	13.3%



Current Year	\$189K	\$189K	\$192K	\$224K	\$199K	\$244K	\$242K	\$235K	\$235K	\$255K	\$249K	\$232K	\$302K
Prior Year	\$159K	\$169K	\$164K	\$169K	\$174K	\$169K	\$166K	\$160K	\$169K	\$169K	\$172K	\$180K	\$189K
Percent Change from Prior Year	19%	12%	17%	33%	15%	44%	46%	47%	39%	51%	44%	29%	60%

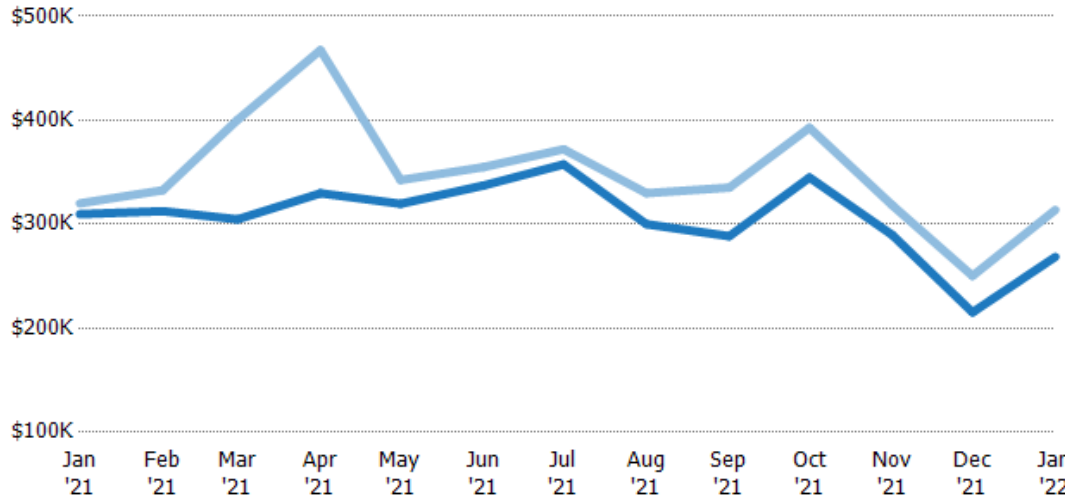
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$310K	\$313K	\$305K	\$330K	\$320K	\$337K	\$358K	\$300K	\$289K	\$345K	\$290K	\$215K	\$269K
Avg Listing Price	\$320K	\$333K	\$400K	\$468K	\$343K	\$355K	\$372K	\$330K	\$335K	\$393K	\$318K	\$250K	\$314K
Avg Listing Price as a % of Avg Est Value	103%	106%	131%	142%	107%	105%	104%	110%	116%	114%	110%	116%	117%

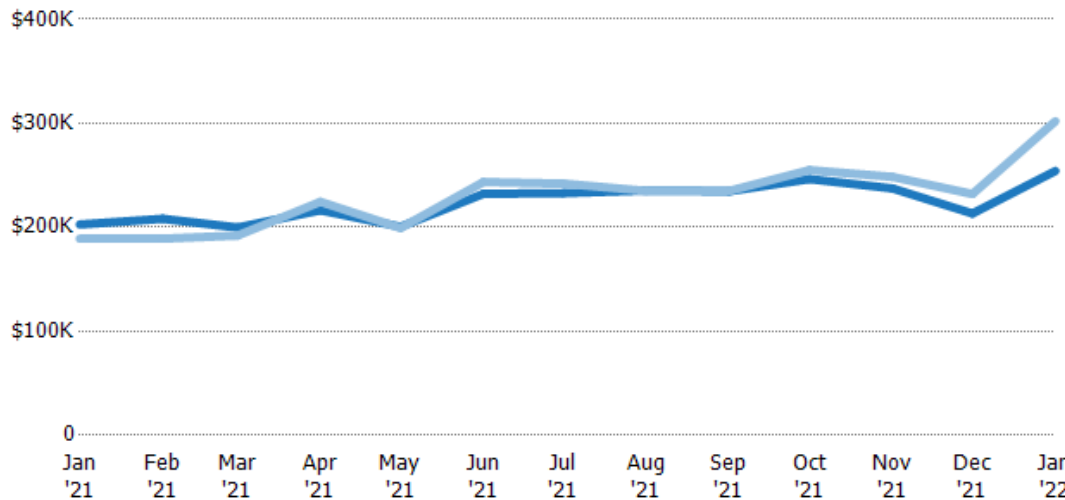
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$203K	\$208K	\$200K	\$216K	\$201K	\$232K	\$233K	\$235K	\$235K	\$246K	\$237K	\$213K	\$254K
Median Listing Price	\$189K	\$189K	\$192K	\$224K	\$199K	\$244K	\$242K	\$235K	\$235K	\$255K	\$249K	\$232K	\$302K
Med Listing Price as a % of Med Est Value	93%	91%	96%	104%	99%	105%	104%	100%	100%	104%	105%	109%	119%

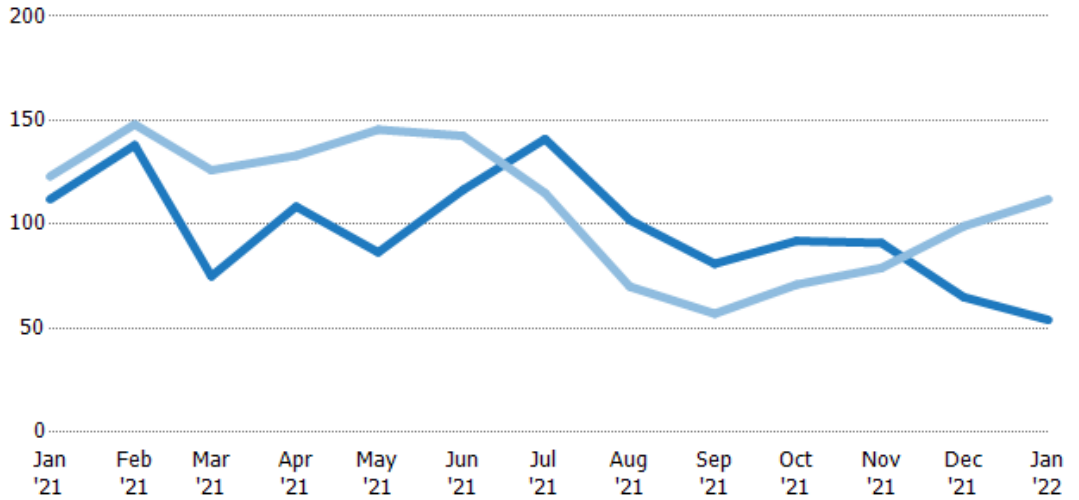
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Jan '22	54	-51.8%
Jan '21	112	-8.9%
Jan '20	123	6.5%

Current Year	112	138	75	109	86.5	117	141	102	81	92	91	65	54
Prior Year	123	148	126	133	146	143	115	70	57	71	79	99	112
Percent Change from Prior Year	-9%	-7%	-40%	-18%	-41%	-18%	23%	46%	42%	30%	15%	-34%	-52%

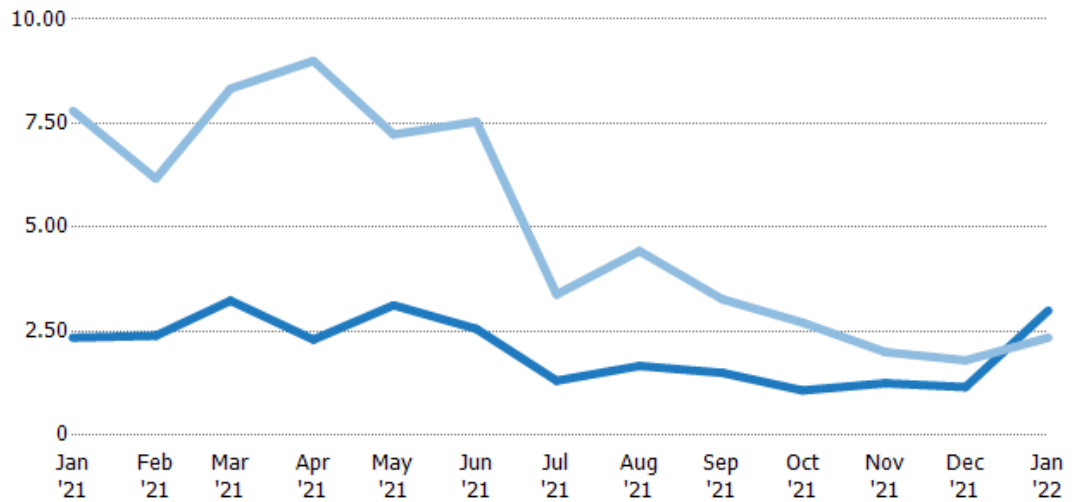
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Jan '22	3	27.9%
Jan '21	2.35	-69.9%
Jan '20	7.8	0.6%

Current Year	2.35	2.39	3.24	2.3	3.13	2.56	1.31	1.67	1.5	1.08	1.25	1.16	3
Prior Year	7.8	6.17	8.33	9	7.23	7.54	3.38	4.43	3.27	2.71	2	1.8	2.35
Percent Change from Prior Year	-70%	-61%	-61%	-74%	-57%	-66%	-61%	-62%	-54%	-60%	-38%	-36%	28%

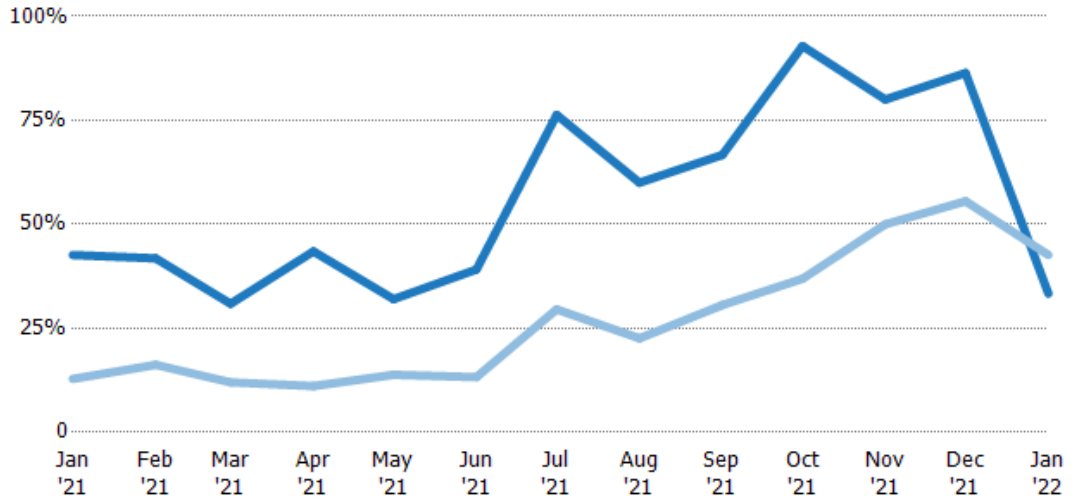
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	43%	42%	31%	43%	32%	39%	76%	60%	67%	93%	80%	86%	33%
Prior Year	13%	16%	12%	11%	14%	13%	30%	23%	31%	37%	50%	56%	43%
Change from Prior Year	-30%	-26%	-19%	-32%	-18%	-26%	-47%	-37%	-36%	-56%	-30%	-31%	9%

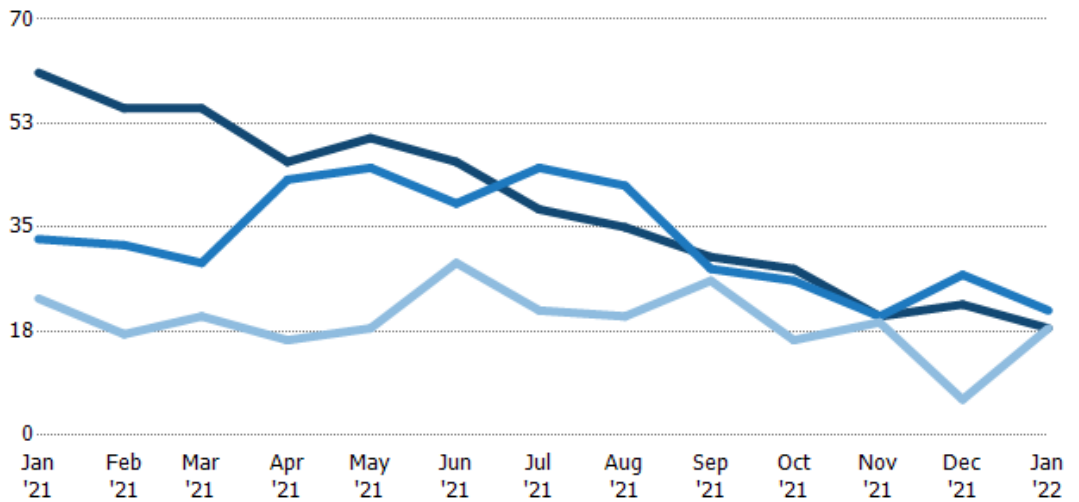
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	61	55	55	46	50	46	38	35	30	28	20	22	18
Pending	33	32	29	43	45	39	45	42	28	26	20	27	21
Sold	23	17	20	16	18	29	21	20	26	16	19	6	18

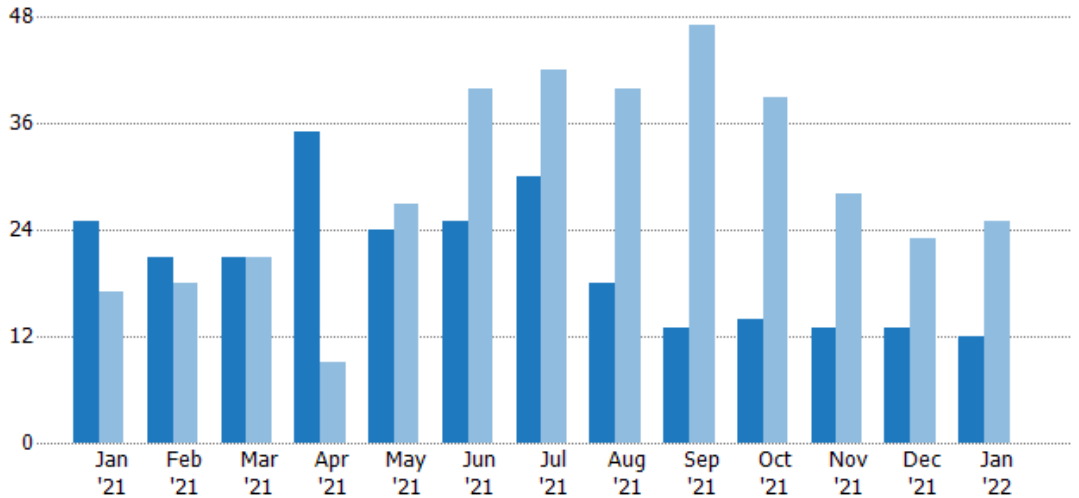
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jan '22	12	-52%
Jan '21	25	47.1%
Jan '20	17	-29.4%

	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	25	21	21	35	24	25	30	18	13	14	13	13	12
Prior Year	17	18	21	9	27	40	42	40	47	39	28	23	25
Percent Change from Prior Year	47%	17%	0%	289%	-11%	-38%	-29%	-55%	-72%	-64%	-54%	-43%	-52%

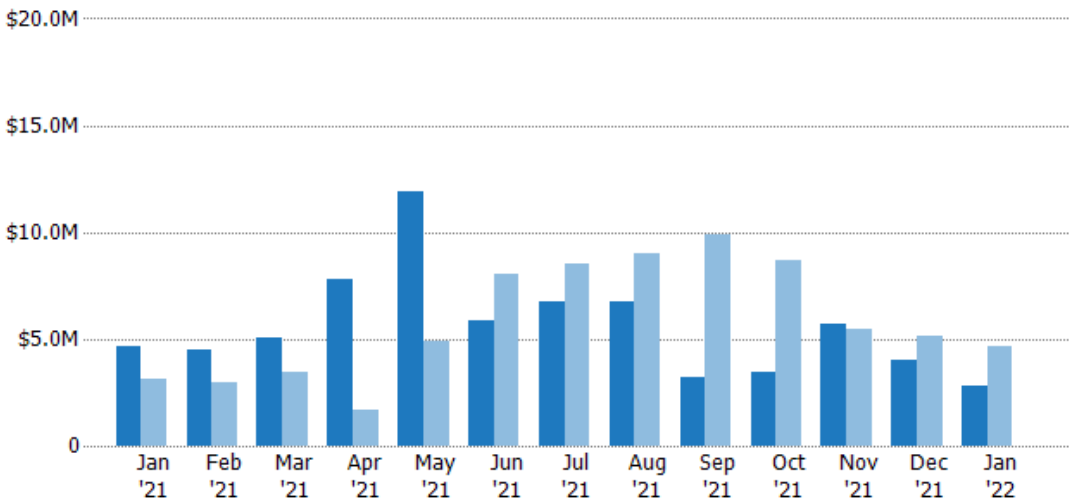
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jan '22	\$2.83M	-39.4%
Jan '21	\$4.66M	49.1%
Jan '20	\$3.13M	-24.2%

	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$4.66M	\$4.5M	\$5.08M	\$7.79M	\$11.9M	\$5.84M	\$6.77M	\$6.76M	\$3.2M	\$3.44M	\$5.72M	\$4.01M	\$2.83M
Prior Year	\$3.13M	\$2.99M	\$3.46M	\$1.68M	\$4.87M	\$8.06M	\$8.52M	\$9.01M	\$9.87M	\$8.71M	\$5.49M	\$5.15M	\$4.66M
Percent Change from Prior Year	49%	51%	47%	363%	144%	-27%	-21%	-25%	-68%	-61%	4%	-22%	-39%

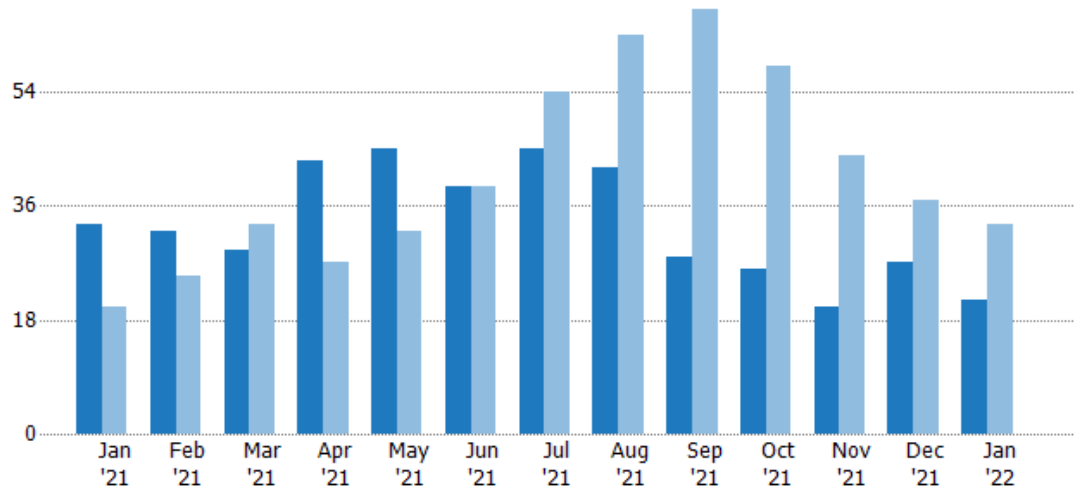
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jan '22	21	-36.4%
Jan '21	33	65%
Jan '20	20	-10%

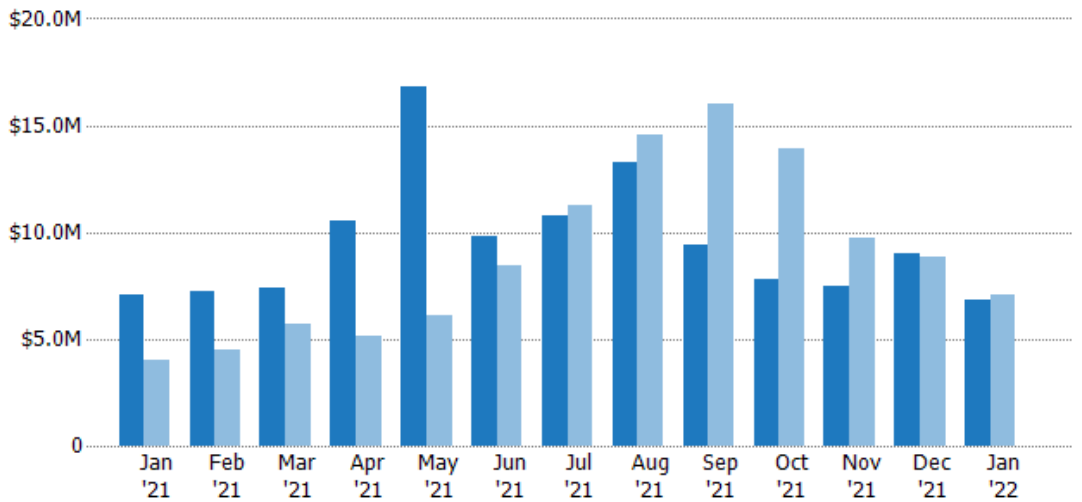
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jan '22	\$6.83M	-3.5%
Jan '21	\$7.07M	74.9%
Jan '20	\$4.04M	-20.3%

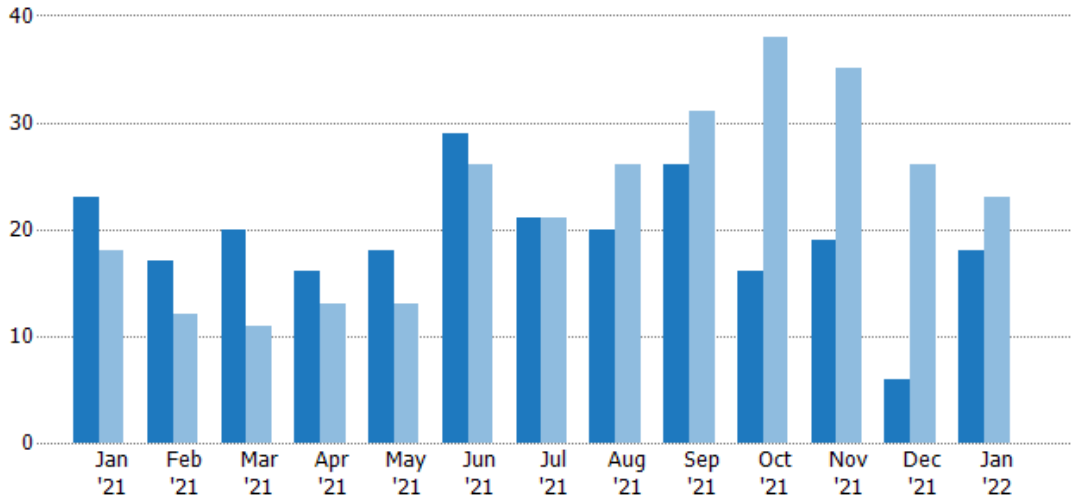
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	23	17	20	16	18	29	21	20	26	16	19	6	18
Prior Year	18	12	11	13	13	26	21	26	31	38	35	26	23
Percent Change from Prior Year	28%	42%	82%	23%	38%	12%	0%	-23%	-16%	-58%	-46%	-77%	-22%

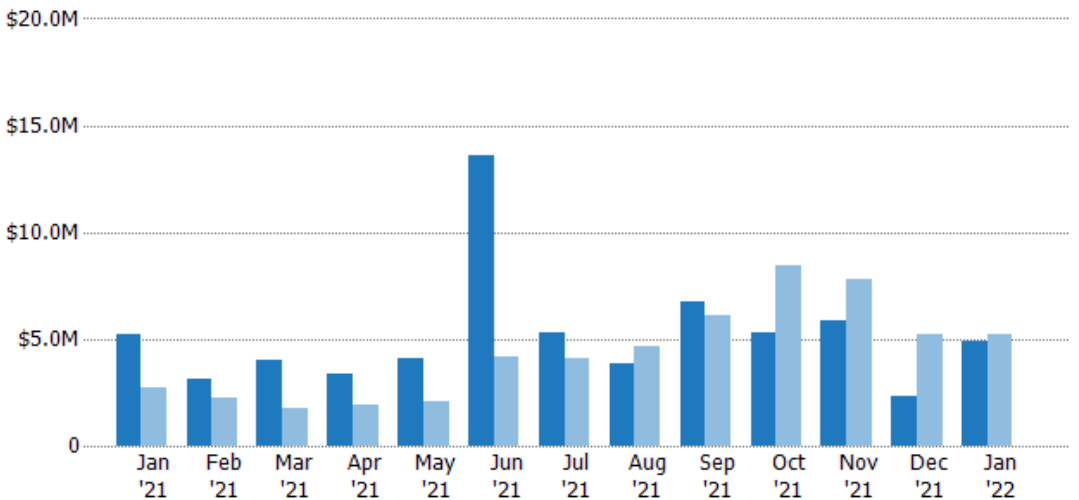
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$5.24M	\$3.16M	\$4.02M	\$3.36M	\$4.05M	\$13.6M	\$5.3M	\$3.83M	\$6.76M	\$5.29M	\$5.9M	\$2.33M	\$4.93M
Prior Year	\$2.73M	\$2.28M	\$1.79M	\$1.89M	\$2.1M	\$4.18M	\$4.11M	\$4.68M	\$6.14M	\$8.4M	\$7.76M	\$5.22M	\$5.24M
Percent Change from Prior Year	92%	39%	124%	78%	93%	224%	29%	-18%	10%	-37%	-24%	-55%	-6%

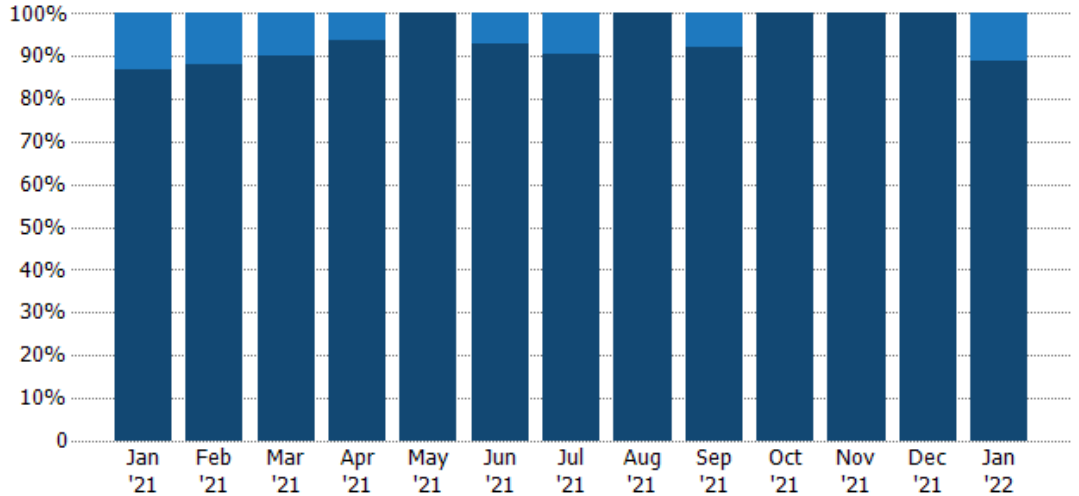
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	13%	12%	10%	6%	-	7%	10%	-	8%	-	-	-	11%
Single Family Residence	87%	88%	90%	94%	100%	93%	90%	100%	92%	100%	100%	100%	89%

Average Sales Price

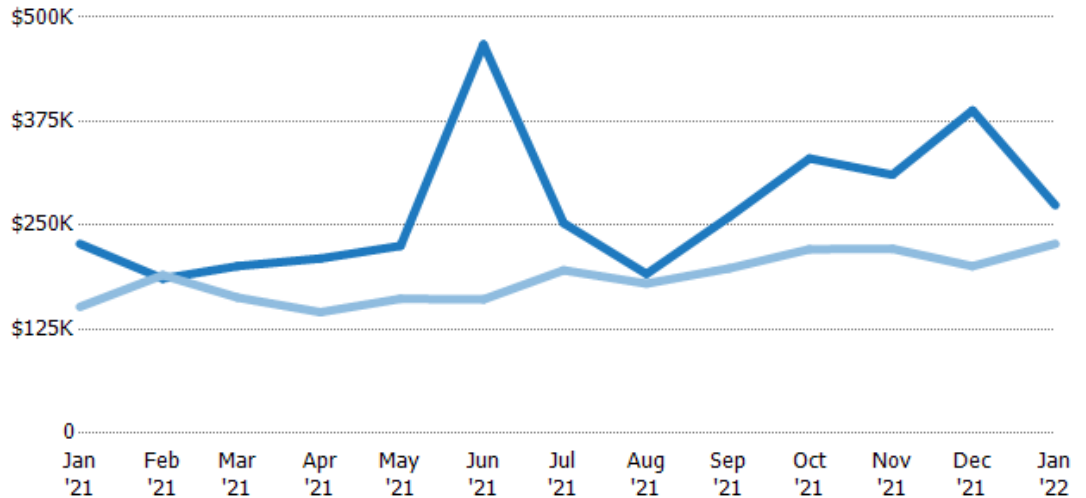
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$274K	20.4%
Jan '21	\$228K	49.9%
Jan '20	\$152K	-3.2%



Current Year	\$228K	\$186K	\$201K	\$210K	\$225K	\$467K	\$253K	\$191K	\$260K	\$330K	\$311K	\$388K	\$274K
Prior Year	\$152K	\$190K	\$163K	\$146K	\$162K	\$161K	\$196K	\$180K	\$198K	\$221K	\$222K	\$201K	\$228K
Percent Change from Prior Year	50%	-2%	23%	44%	39%	191%	29%	6%	31%	49%	40%	93%	20%

Median Sales Price

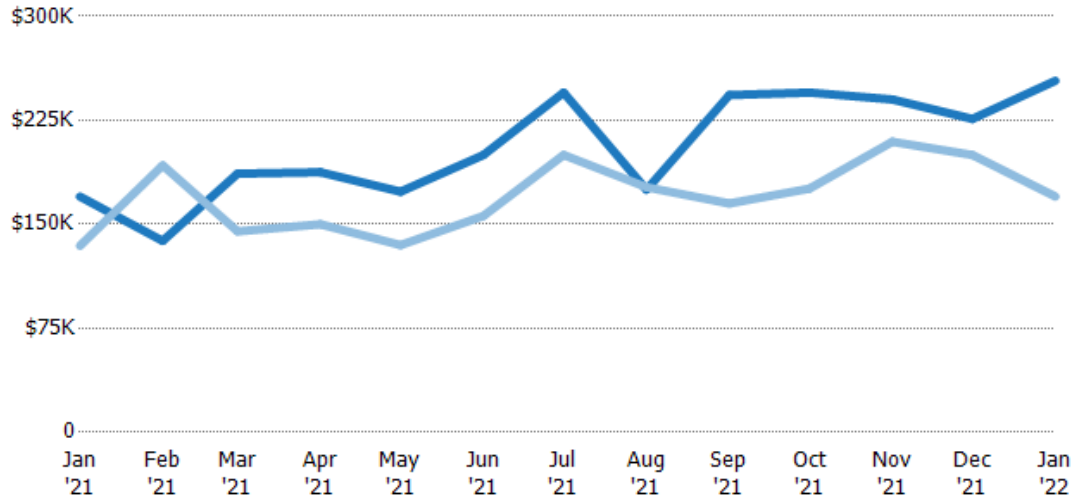
The median sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jan '22	\$254K	49.1%
Jan '21	\$170K	26.4%
Jan '20	\$134K	11.6%



Current Year	\$170K	\$138K	\$187K	\$188K	\$174K	\$200K	\$245K	\$175K	\$243K	\$245K	\$240K	\$226K	\$254K
Prior Year	\$134K	\$193K	\$145K	\$150K	\$135K	\$156K	\$200K	\$177K	\$165K	\$176K	\$210K	\$200K	\$170K
Percent Change from Prior Year	26%	-28%	29%	25%	29%	28%	23%	-1%	47%	39%	15%	13%	49%

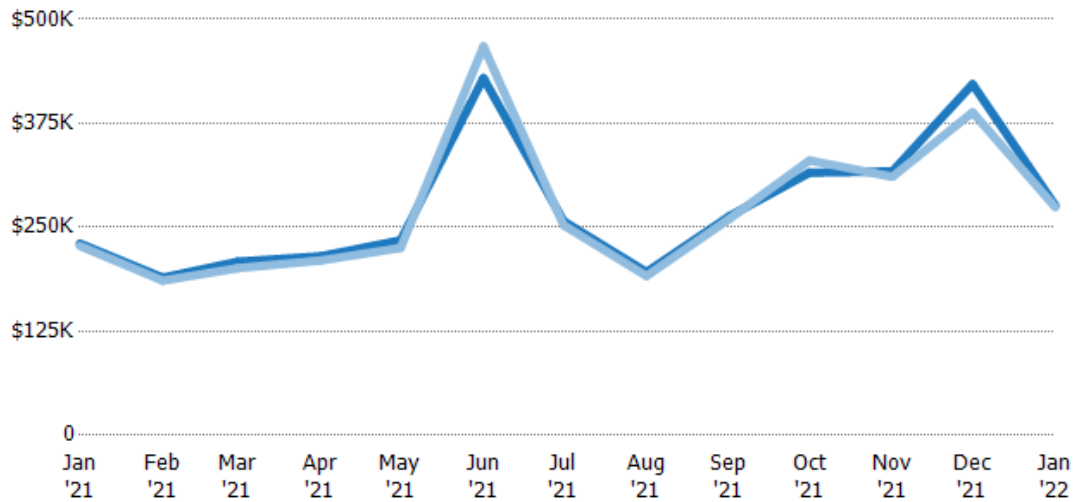
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Avg List Price	\$230K	\$189K	\$209K	\$215K	\$234K	\$429K	\$257K	\$196K	\$263K	\$316K	\$317K	\$422K	\$276K
Avg Sales Price	\$228K	\$186K	\$201K	\$210K	\$225K	\$467K	\$253K	\$191K	\$260K	\$330K	\$311K	\$388K	\$274K
Avg Sales Price as a % of Avg List Price	99%	98%	96%	98%	96%	109%	98%	98%	99%	105%	98%	92%	99%

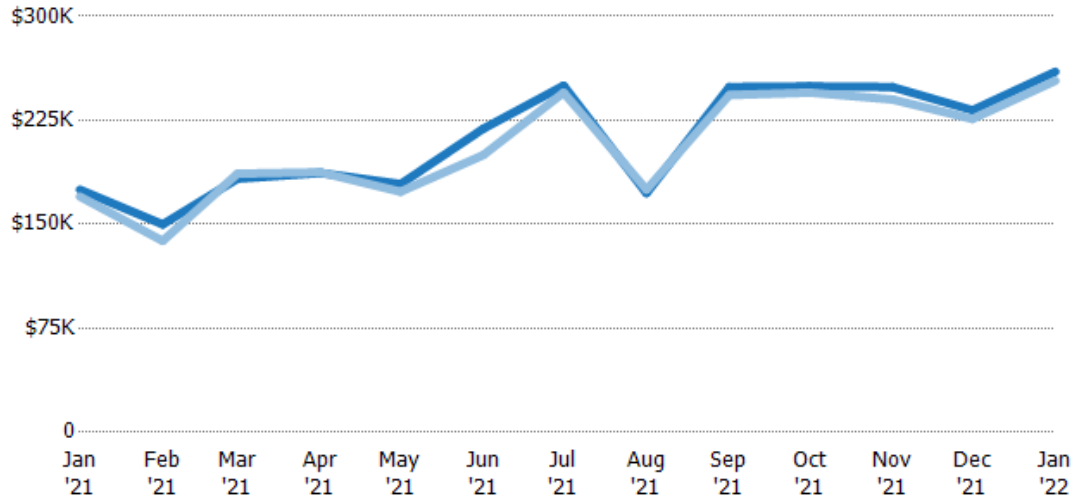
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



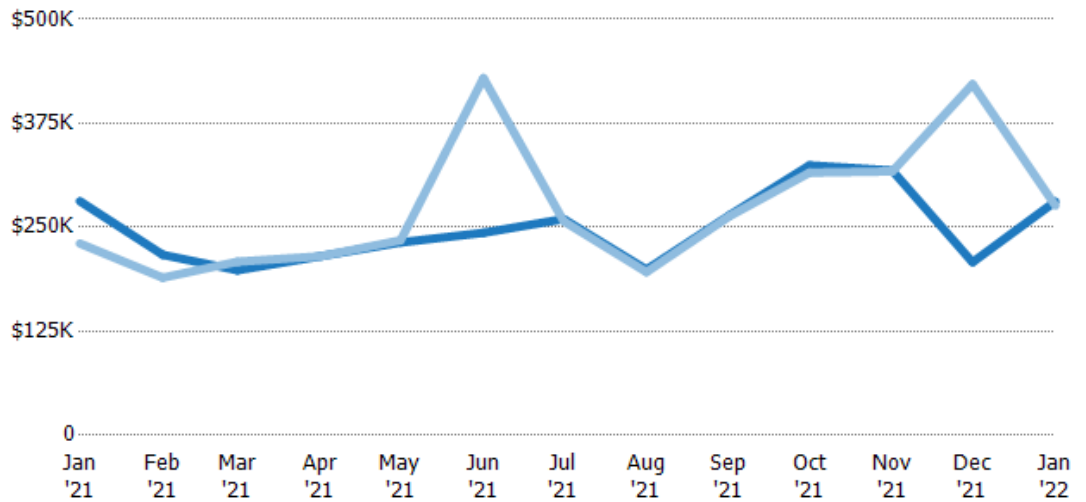
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

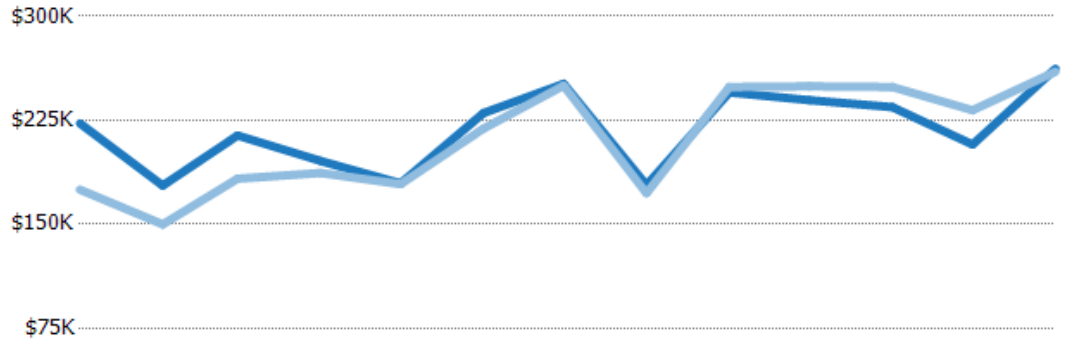


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt., Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$223K	\$178K	\$214K	\$196K	\$180K	\$230K	\$251K	\$178K	\$245K	\$240K	\$234K	\$208K	\$262K
Median Sales Price	\$175K	\$150K	\$183K	\$187K	\$179K	\$219K	\$250K	\$172K	\$249K	\$249K	\$249K	\$232K	\$260K
Med Sales Price as a % of Med Est Value	79%	84%	85%	96%	100%	95%	99%	97%	102%	104%	106%	112%	99%