

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

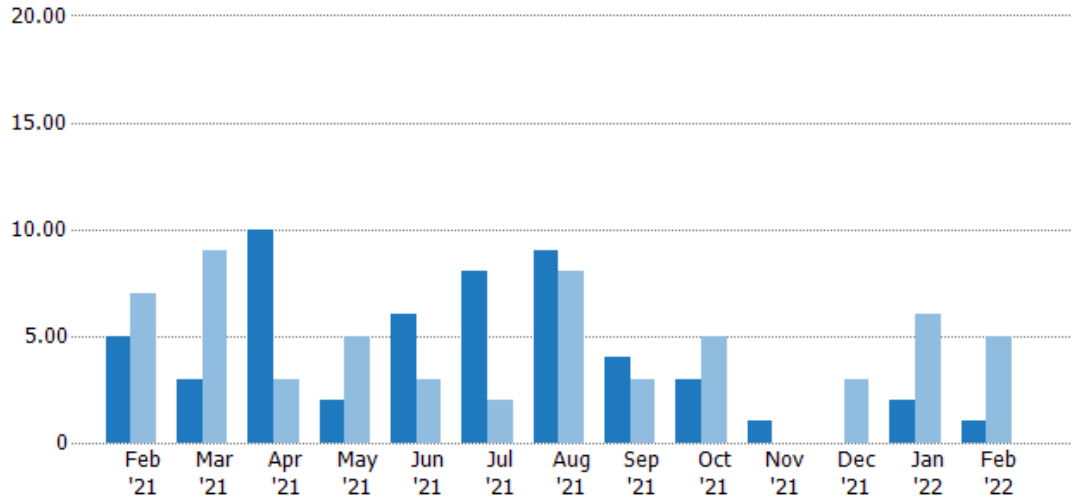
Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	5	-80%	3	11	-72.7%
New Listing Volume	\$1,095,000	\$6,440,000	-83%	\$3,110,000	\$17,863,000	-82.6%
Active Listing Count	–	11	–	N/A	N/A	
Active Listing Volume	–	\$14,746,000	–	N/A	N/A	
Average Listing Price	–	\$1,340,545	–	\$4,758,000	\$1,403,000	+239.1%
Median Listing Price	–	\$1,350,000	–	\$4,758,000	\$1,424,500	+234%
Median Days in RPR	–	47	–	–	47	–
Months of Inventory	–	11	–	0.7	–	–
Absorption Rate	–	9.09%	–	150%	–	+150%
Sales Activity Charts Metrics						
New Pending Sales Count	–	3	–	4	5	-20%
New Pending Sales Volume	–	\$5,720,000	–	\$5,644,000	\$6,798,000	-17%
Pending Sales Count	1	5	-80%	N/A	N/A	
Pending Sales Volume	\$1,195,000	\$6,798,000	-82.4%	N/A	N/A	
Closed Sales Count	3	2	+50%	3	3	+–
Closed Sales Volume	\$4,460,000	\$1,185,000	+276.4%	\$4,460,000	\$1,383,000	+222.5%
Average Sales Price	\$1,486,667	\$592,500	+150.9%	\$1,486,667	\$461,000	+222.5%
Median Sales Price	\$1,450,000	\$592,500	+144.7%	\$1,450,000	\$461,000	+214.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



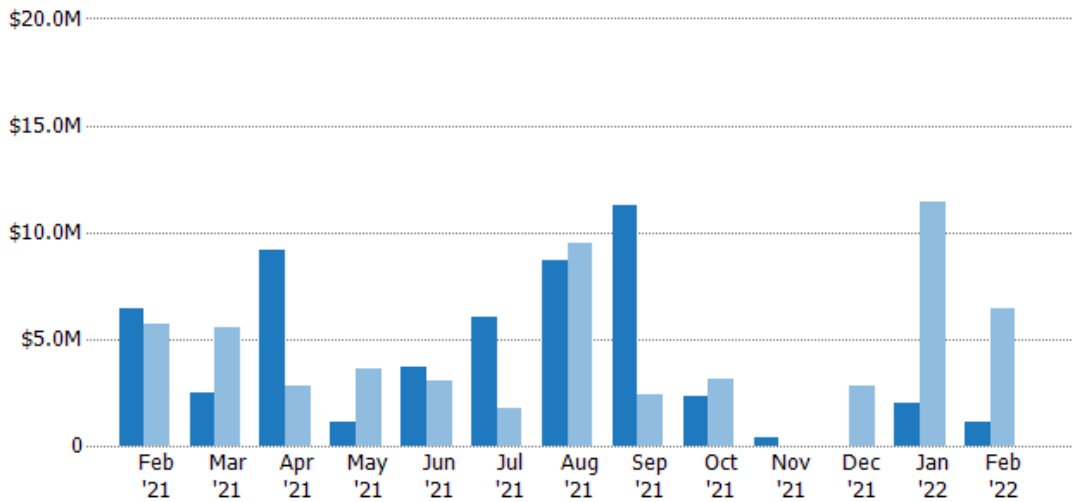
Current Year	5	3	10	2	6	8	9	4	3	1	-	2	1
Prior Year	7	9	3	5	3	2	8	3	5	-	3	6	5
Percent Change from Prior Year	-29%	-67%	233%	-60%	100%	300%	13%	33%	-40%	100%	-100%	-67%	-80%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



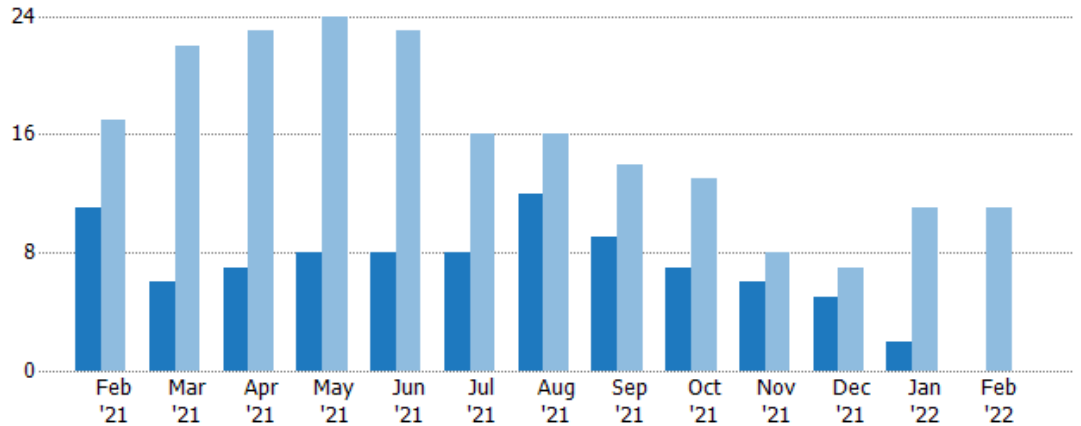
Current Year	\$6.44M	\$2.47M	\$9.17M	\$1.15M	\$3.65M	\$6.05M	\$8.69M	\$11.2M	\$2.31M	\$419K	-	\$2.02M	\$1.1M
Prior Year	\$5.67M	\$5.58M	\$2.83M	\$3.58M	\$3.04M	\$1.77M	\$9.51M	\$2.43M	\$3.12M	-	\$2.8M	\$11.4M	\$6.44M
Percent Change from Prior Year	14%	-56%	225%	-68%	20%	241%	-9%	362%	-26%	100%	-100%	-82%	-83%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



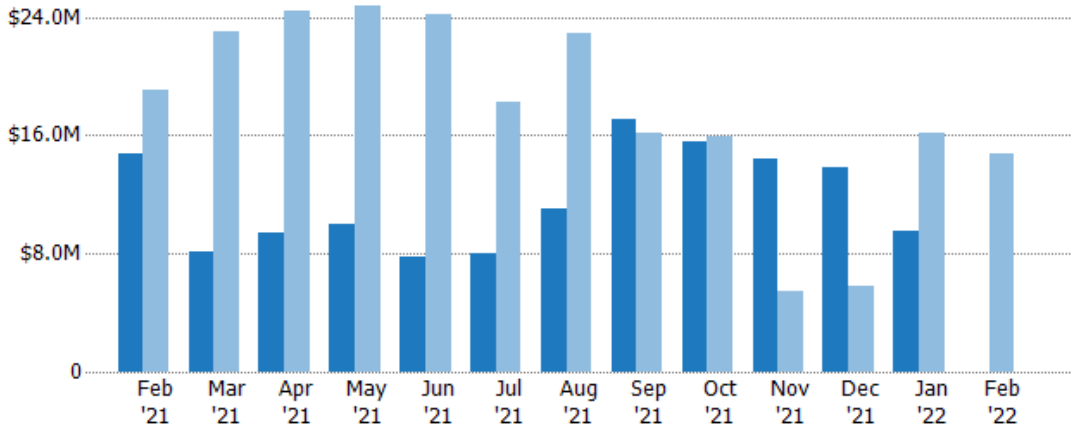
Current Year	11	6	7	8	8	8	12	9	7	6	5	2	-
Prior Year	17	22	23	24	23	16	16	14	13	8	7	11	11
Percent Change from Prior Year	-35%	-73%	-70%	-67%	-65%	-50%	-25%	-36%	-46%	-25%	-29%	-82%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



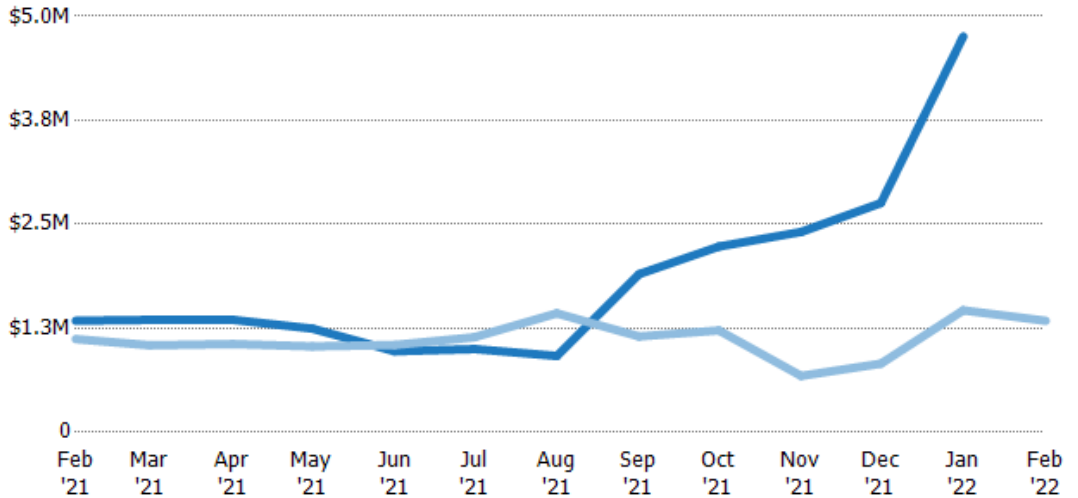
Current Year	\$14.7M	\$8.11M	\$9.46M	\$9.97M	\$7.79M	\$8M	\$11M	\$17.1M	\$15.6M	\$14.5M	\$13.8M	\$9.52M	-
Prior Year	\$19M	\$23M	\$24.4M	\$24.8M	\$24.1M	\$18.3M	\$22.9M	\$16.1M	\$15.9M	\$5.42M	\$5.78M	\$16.1M	\$14.7M
Percent Change from Prior Year	-23%	-65%	-61%	-60%	-68%	-56%	-52%	6%	-2%	167%	139%	-41%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



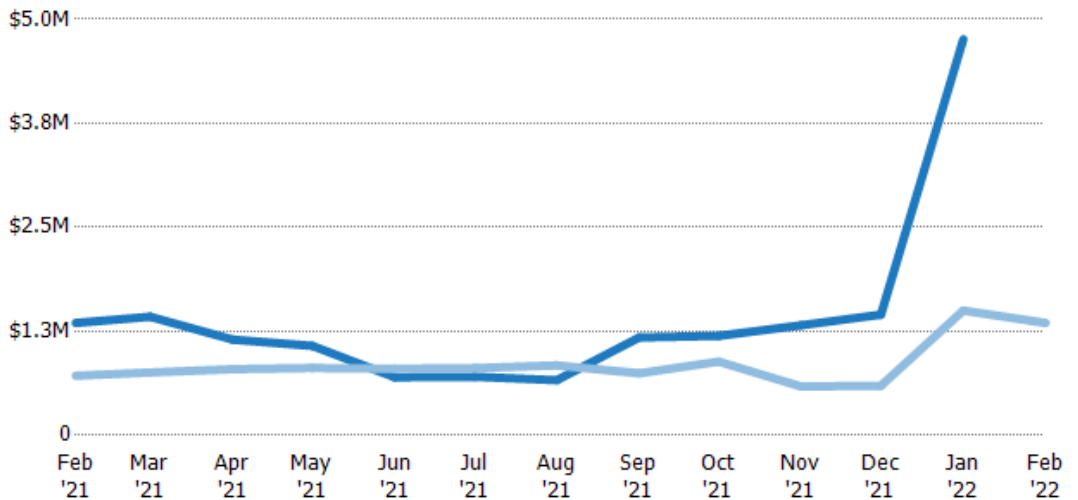
Current Year	\$1.34M	\$1.35M	\$1.35M	\$1.25M	\$974K	\$1M	\$917K	\$1.9M	\$2.23M	\$2.41M	\$2.76M	\$4.76M	-
Prior Year	\$1.12M	\$1.04M	\$1.06M	\$1.03M	\$1.05M	\$1.14M	\$1.43M	\$1.15M	\$1.22M	\$677K	\$825K	\$1.47M	\$1.34M
Percent Change from Prior Year	20%	29%	27%	21%	-7%	-12%	-36%	65%	82%	256%	234%	225%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



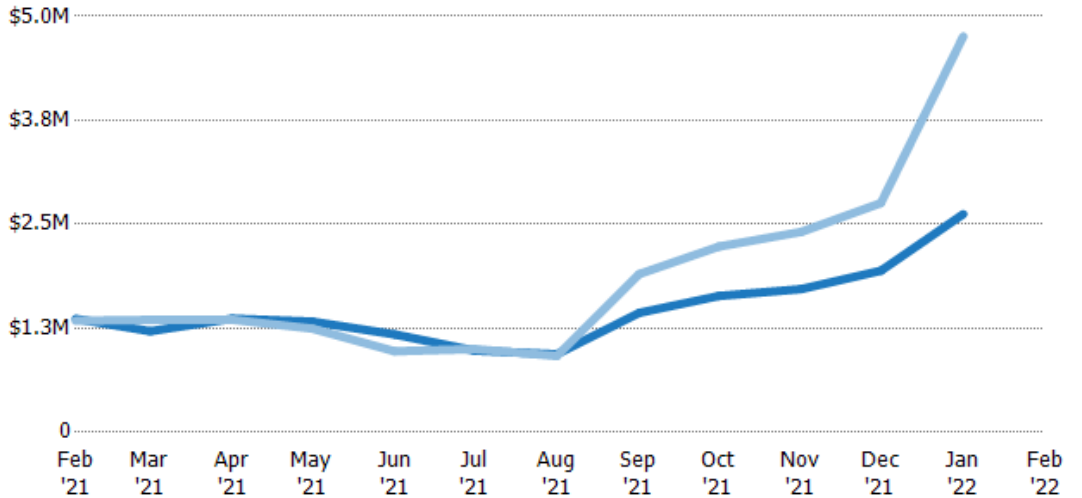
Current Year	\$1.35M	\$1.42M	\$1.15M	\$1.07M	\$697K	\$704K	\$662K	\$1.18M	\$1.2M	\$1.32M	\$1.45M	\$4.76M	-
Prior Year	\$715K	\$755K	\$795K	\$809K	\$799K	\$807K	\$840K	\$745K	\$885K	\$586K	\$595K	\$1.5M	\$1.35M
Percent Change from Prior Year	89%	89%	45%	33%	-13%	-13%	-21%	58%	35%	126%	144%	217%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



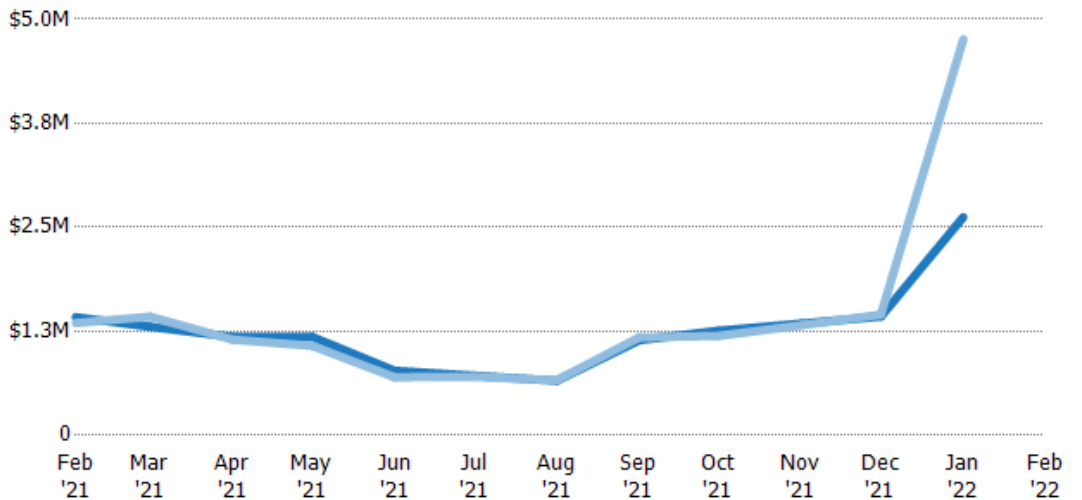
Avg Est Value	\$1.36M	\$1.21M	\$1.37M	\$1.33M	\$1.18M	\$982K	\$938K	\$1.43M	\$1.64M	\$1.72M	\$1.94M	\$2.62M	-
Avg Listing Price	\$1.34M	\$1.35M	\$1.35M	\$1.25M	\$974K	\$1M	\$917K	\$1.9M	\$2.23M	\$2.41M	\$2.76M	\$4.76M	-
Avg Listing Price as a % of Avg Est Value	98%	111%	99%	94%	83%	102%	98%	132%	136%	140%	142%	181%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



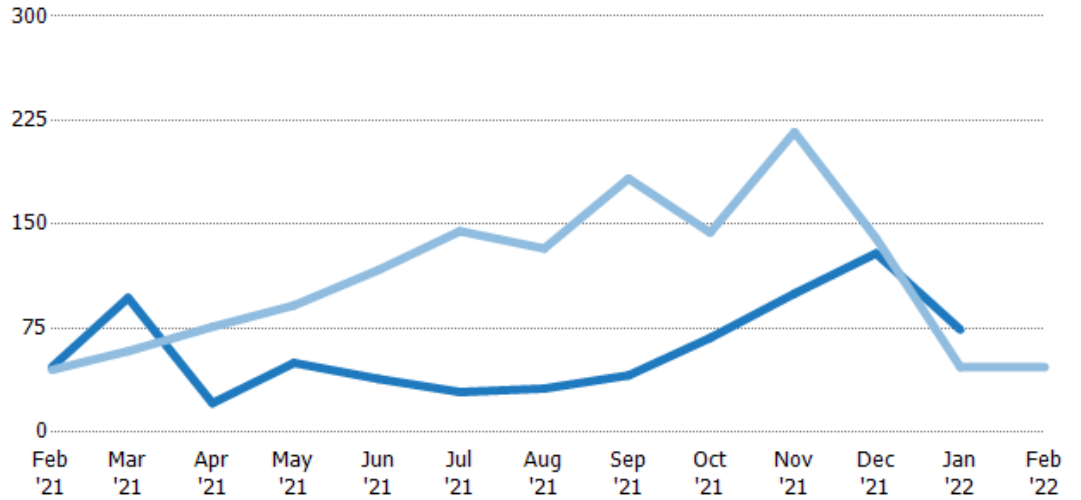
Median Est Value	\$1.42M	\$1.3M	\$1.18M	\$1.18M	\$775K	\$715K	\$656K	\$1.14M	\$1.26M	\$1.34M	\$1.43M	\$2.62M	-
Median Listing Price	\$1.35M	\$1.42M	\$1.15M	\$1.07M	\$697K	\$704K	\$662K	\$1.18M	\$1.2M	\$1.32M	\$1.45M	\$4.76M	-
Med Listing Price as a % of Med Est Value	95%	109%	97%	91%	90%	98%	101%	103%	95%	99%	102%	181%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



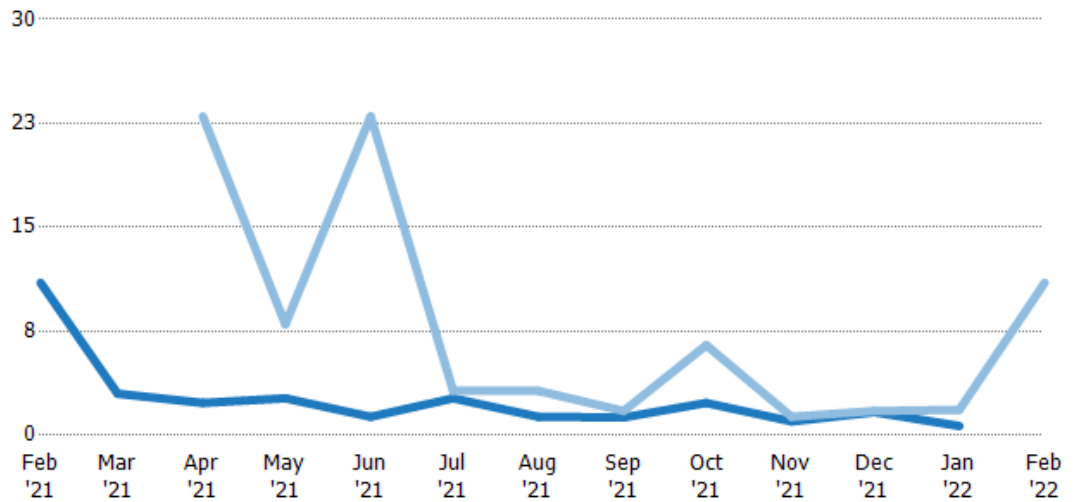
Current Year	47	97	21	50	38.5	29	31.5	41	68	100	129	74	-
Prior Year	45	58.5	76	91.5	117	145	133	183	144	217	140	47	47
Percent Change from Prior Year	4%	66%	-72%	-45%	-67%	-80%	-76%	-78%	-53%	-54%	-8%	57%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



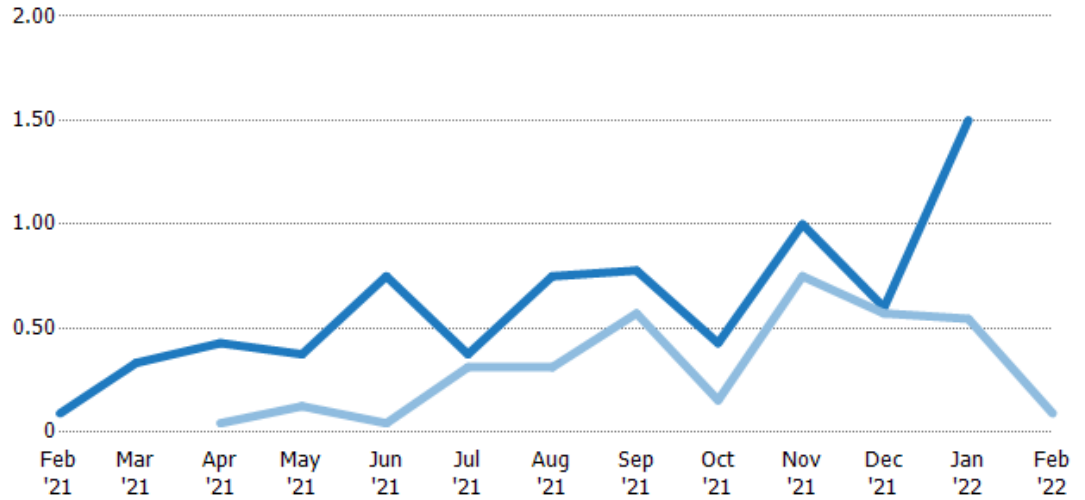
Current Year	11	3	2.33	2.67	1.33	2.67	1.33	1.29	2.33	1	1.67	0	-
Prior Year	-	-	23	8	23	3.2	3.2	1.75	6.5	1.33	1.75	1.83	11
Percent Change from Prior Year	100%	100%	-90%	-67%	-94%	-17%	-58%	-27%	-64%	-25%	-5%	-64%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



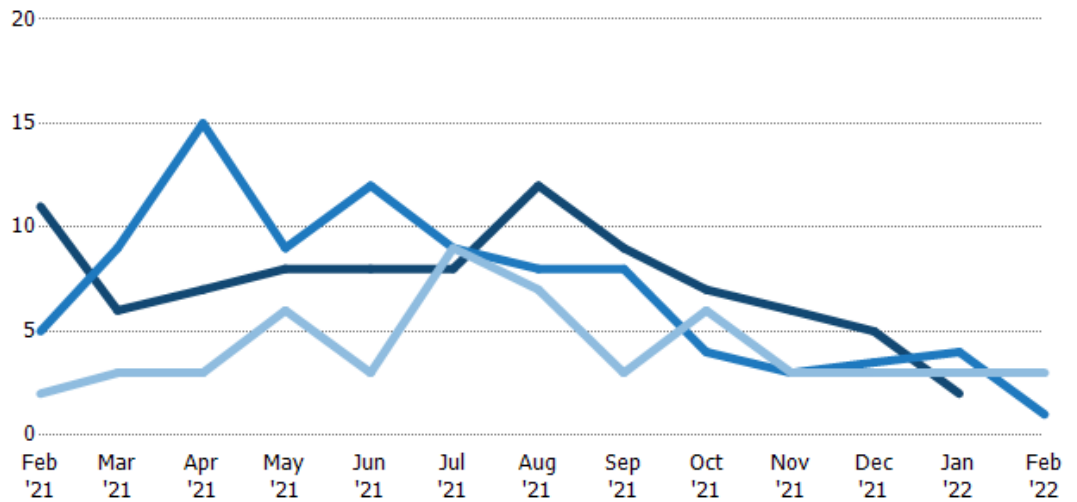
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	9%	33%	43%	38%	75%	38%	75%	78%	43%	100%	60%	150%	-
Prior Year	-	-	4%	13%	4%	31%	31%	57%	15%	75%	57%	55%	9%
Change from Prior Year	-9%	-33%	-39%	-25%	-71%	-6%	-44%	-21%	-27%	-25%	-3%	-95%	9%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



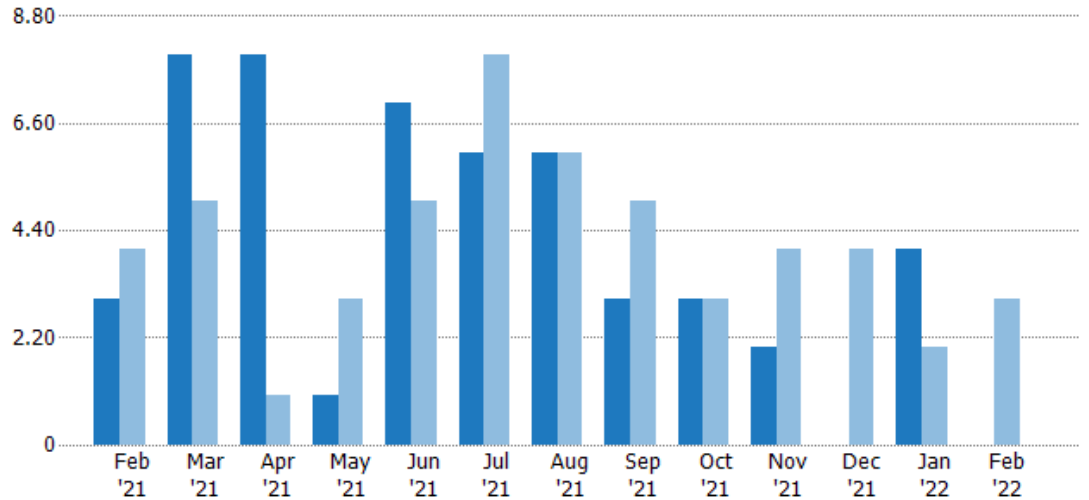
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Active	11	6	7	8	8	8	12	9	7	6	5	2	-
Pending	5	9	15	9	12	9	8	8	4	3	3.5	4	1
Sold	2	3	3	6	3	9	7	3	6	3	3	3	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



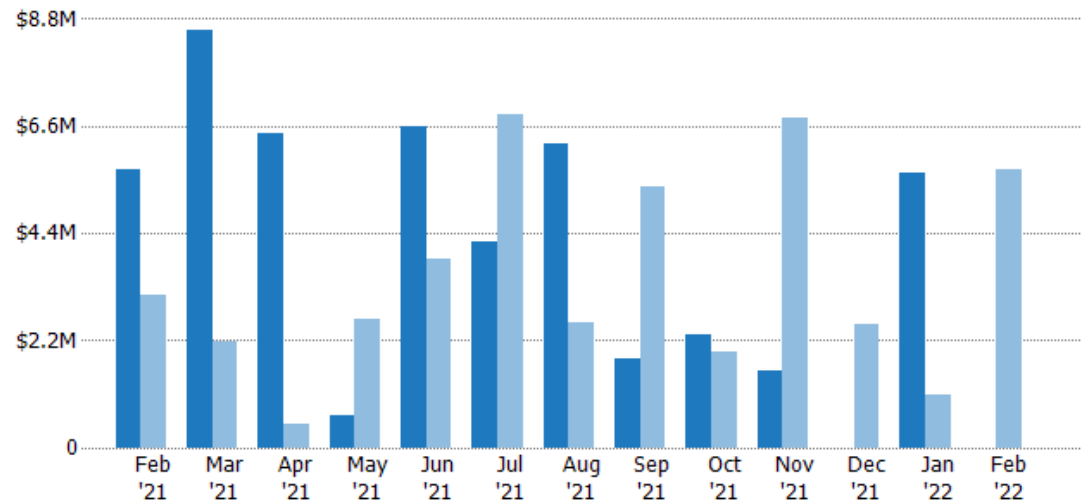
Current Year	3	8	8	1	7	6	6	3	3	2	-	4	-
Prior Year	4	5	1	3	5	8	6	5	3	4	4	2	3
Percent Change from Prior Year	-25%	60%	700%	-67%	40%	-25%	0%	-40%	0%	-50%	-100%	100%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



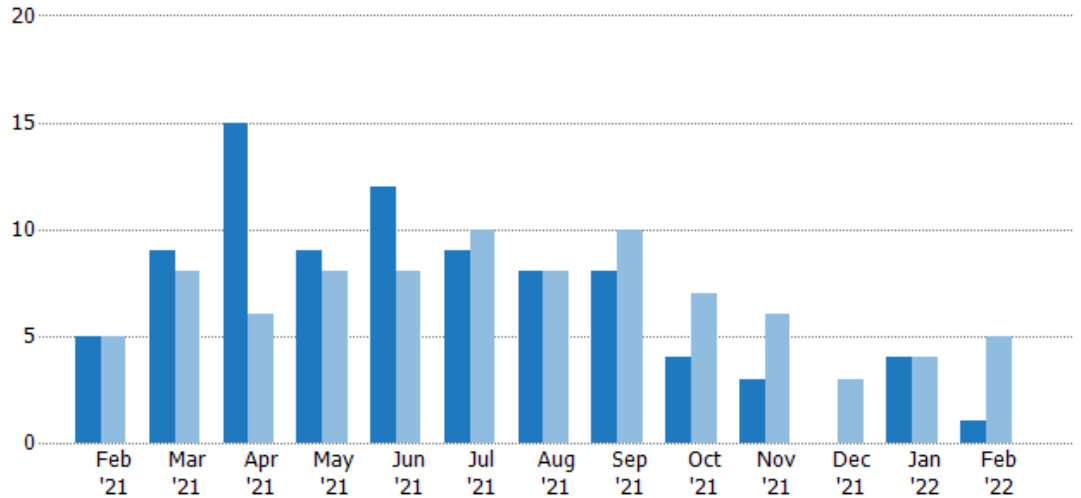
Current Year	\$5.72M	\$8.56M	\$6.47M	\$650K	\$6.59M	\$4.23M	\$6.23M	\$1.82M	\$2.31M	\$1.59M	-	\$5.64M	-
Prior Year	\$3.15M	\$2.18M	\$500K	\$2.65M	\$3.87M	\$6.83M	\$2.59M	\$5.37M	\$1.96M	\$6.78M	\$2.52M	\$1.08M	\$5.72M
Percent Change from Prior Year	82%	292%	1,194%	-75%	71%	-38%	141%	-66%	18%	-77%	-100%	424%	-100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



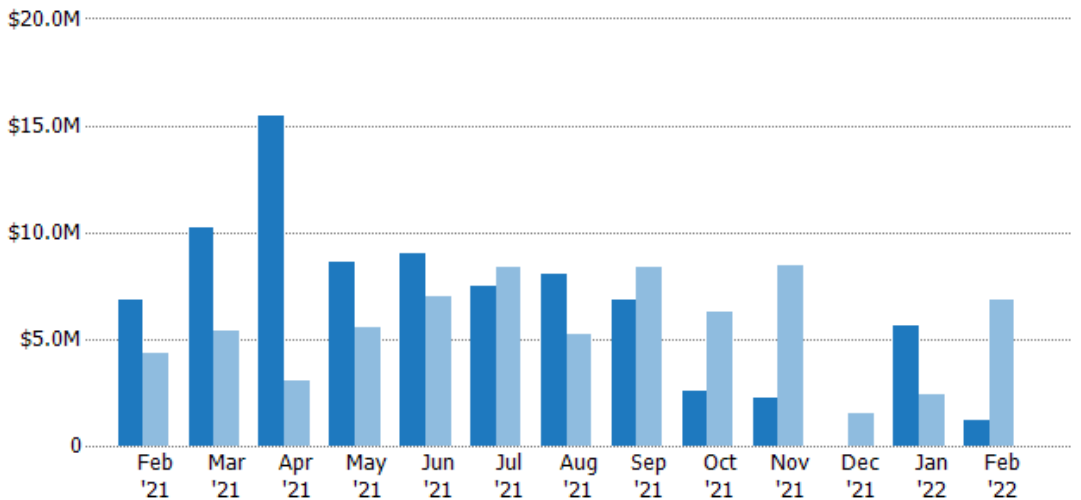
Current Year	5	9	15	9	12	9	8	8	4	3	-	4	1
Prior Year	5	8	6	8	8	10	8	10	7	6	3	4	5
Percent Change from Prior Year	0%	13%	150%	13%	50%	-10%	0%	-20%	-43%	-50%	-100%	0%	-80%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



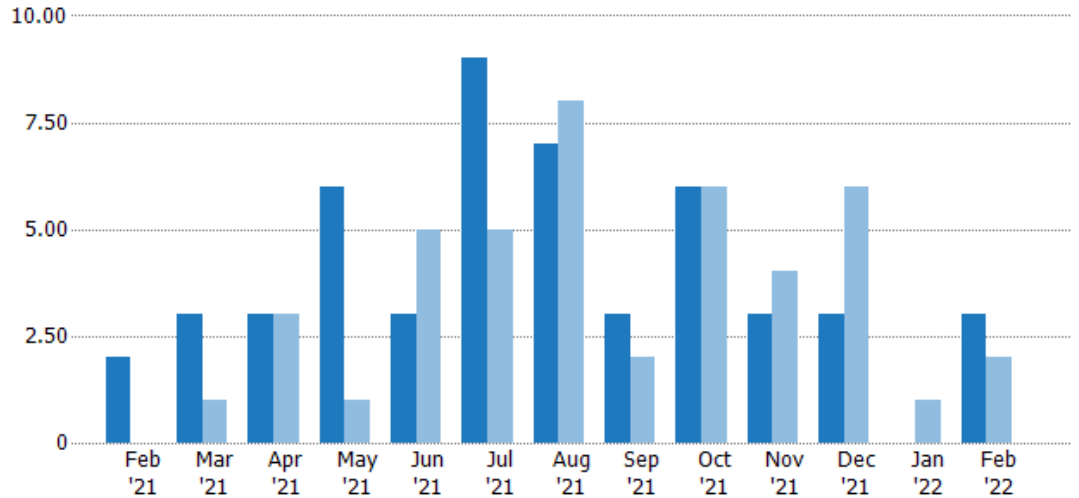
Current Year	\$6.8M	\$10.2M	\$15.5M	\$8.6M	\$9.04M	\$7.51M	\$8.08M	\$6.82M	\$2.55M	\$2.23M	-	\$5.64M	\$1.2M
Prior Year	\$4.35M	\$5.41M	\$3.08M	\$5.52M	\$6.98M	\$8.33M	\$5.18M	\$8.39M	\$6.26M	\$8.45M	\$1.51M	\$2.36M	\$6.8M
Percent Change from Prior Year	56%	88%	402%	56%	30%	-10%	56%	-19%	-59%	-74%	-100%	139%	-82%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



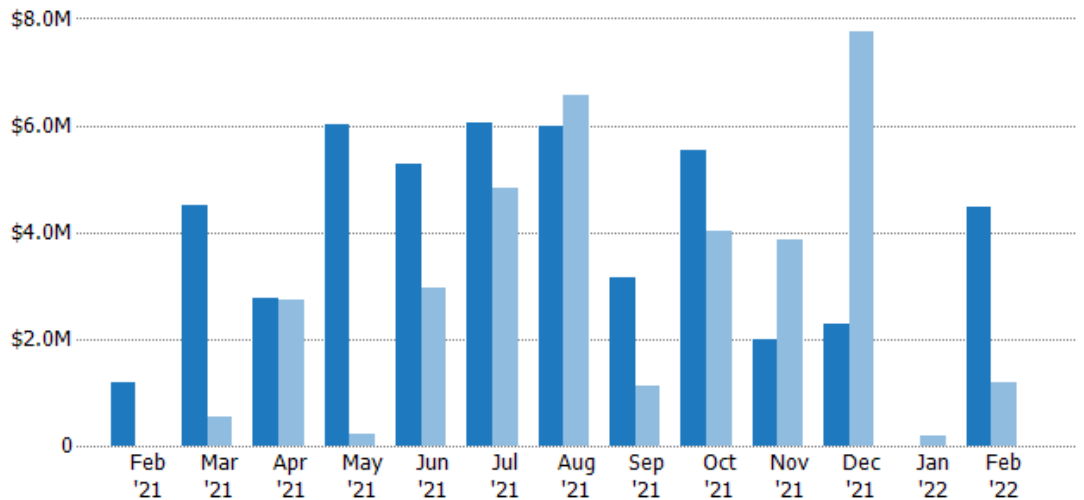
Current Year	2	3	3	6	3	9	7	3	6	3	3	-	3
Prior Year	-	1	3	1	5	5	8	2	6	4	6	1	2
Percent Change from Prior Year	100%	200%	0%	500%	-40%	80%	-13%	50%	0%	-25%	-50%	-100%	50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



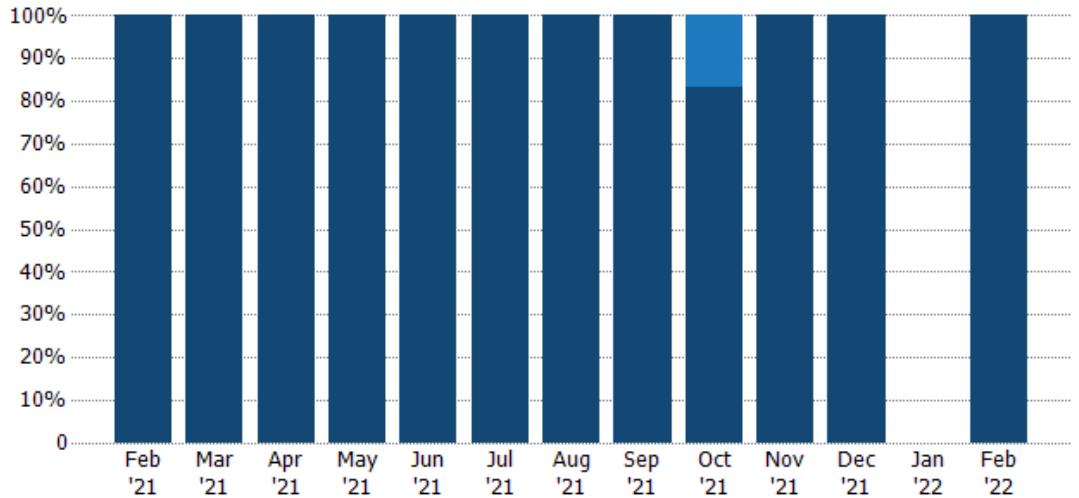
Current Year	\$1.19M	\$4.5M	\$2.77M	\$6.02M	\$5.29M	\$6.04M	\$5.99M	\$3.16M	\$5.52M	\$2M	\$2.28M	-	\$4.46M
Prior Year	-	\$554K	\$2.73M	\$210K	\$2.97M	\$4.83M	\$6.57M	\$1.14M	\$4.02M	\$3.86M	\$7.76M	\$198K	\$1.19M
Percent Change from Prior Year	100%	711%	2%	2,767%	78%	25%	-9%	178%	37%	-48%	-71%	-100%	276%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



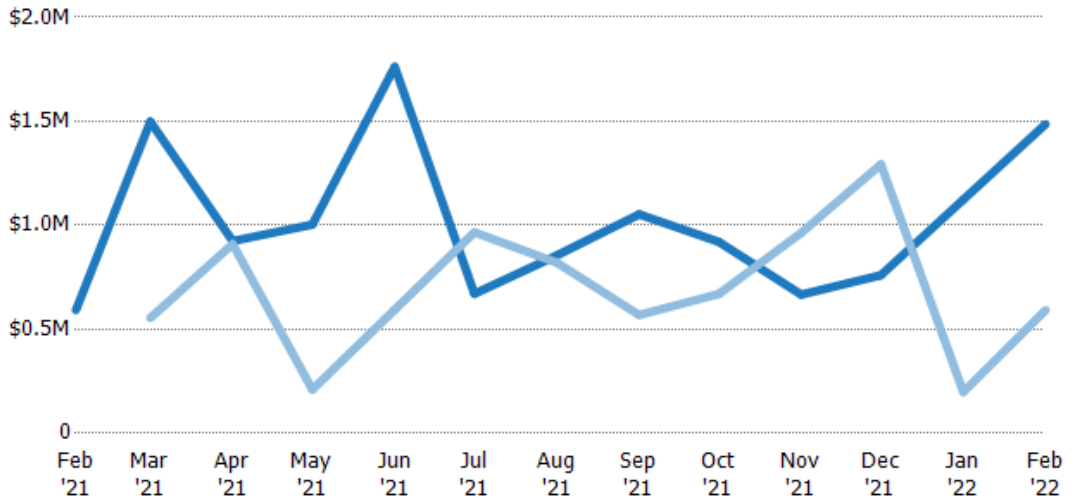
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Condo/Townhouse	-	-	-	-	-	-	-	-	17%	-	-	-	-
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	83%	100%	100%	-	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type: Condo/Townhouse/Apt., Single Family



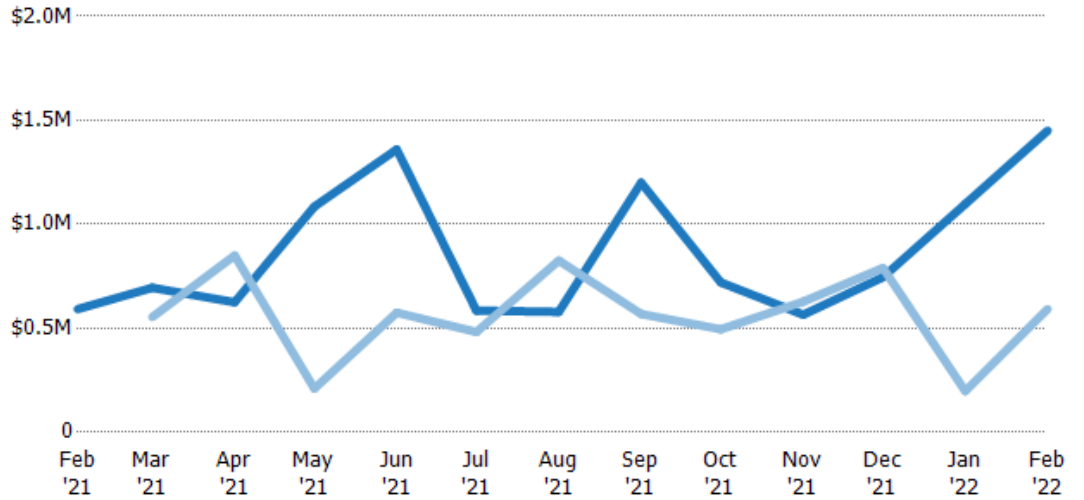
Property Type	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year	\$593K	\$1.5M	\$924K	\$1M	\$1.76M	\$671K	\$855K	\$1.05M	\$920K	\$667K	\$760K	\$1.12M	\$1.49M
Prior Year	-	\$554K	\$910K	\$210K	\$594K	\$966K	\$821K	\$569K	\$670K	\$964K	\$1.29M	\$198K	\$593K
Percent Change from Prior Year	100%	170%	2%	378%	196%	-31%	4%	85%	37%	-31%	-41%	-100%	151%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



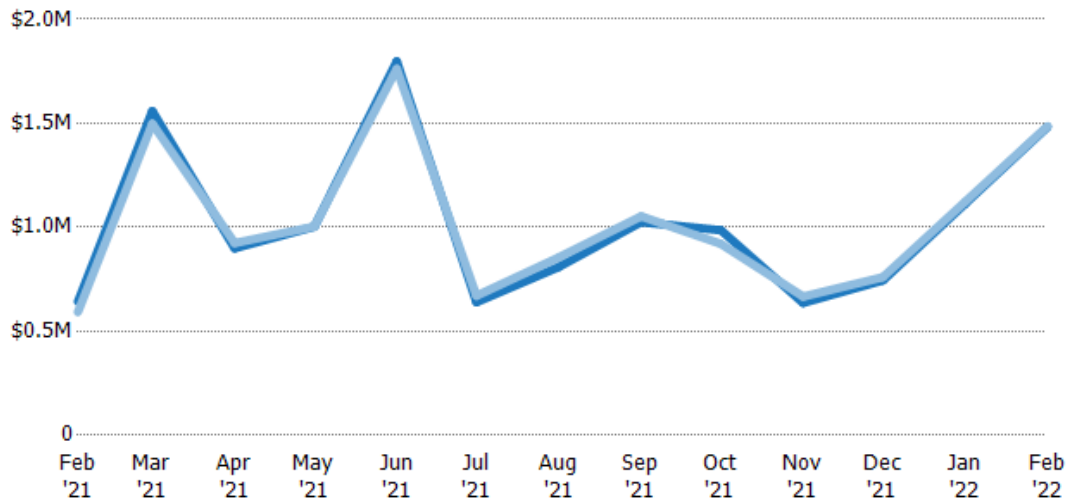
Current Year	\$593K	\$695K	\$625K	\$1.09M	\$1.36M	\$585K	\$579K	\$1.2M	\$721K	\$565K	\$746K	\$1.1M	\$1.45M
Prior Year	-	\$554K	\$850K	\$210K	\$575K	\$482K	\$826K	\$569K	\$495K	\$628K	\$790K	\$198K	\$593K
Percent Change from Prior Year	100%	25%	-26%	417%	137%	21%	-30%	111%	46%	-10%	-6%	-100%	145%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



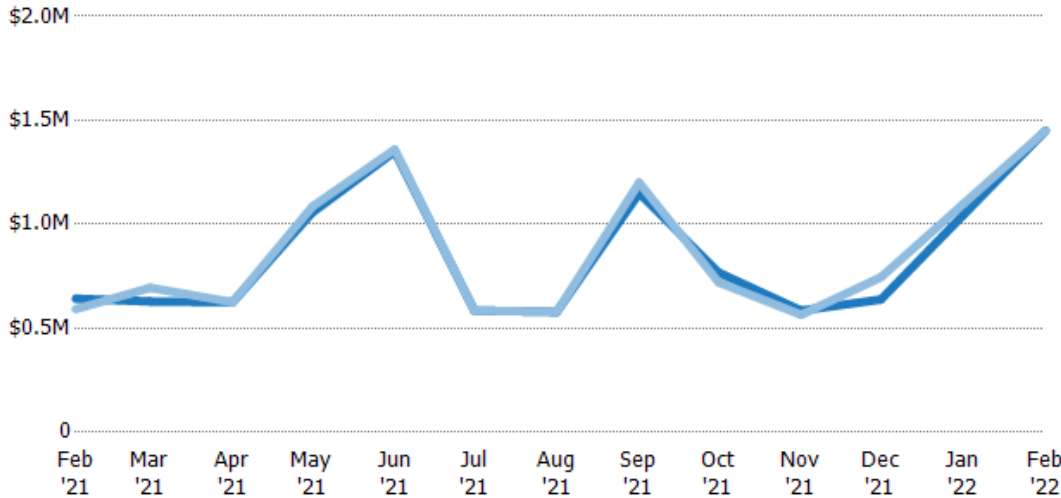
Avg List Price	\$643K	\$1.56M	\$899K	\$1M	\$1.8M	\$640K	\$809K	\$1.02M	\$986K	\$636K	\$744K	\$1.11M	\$1.48M
Avg Sales Price	\$593K	\$1.5M	\$924K	\$1M	\$1.76M	\$671K	\$855K	\$1.05M	\$920K	\$667K	\$760K	\$1.12M	\$1.49M
Avg Sales Price as a % of Avg List Price	92%	96%	103%	100%	98%	105%	106%	103%	93%	105%	102%	101%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



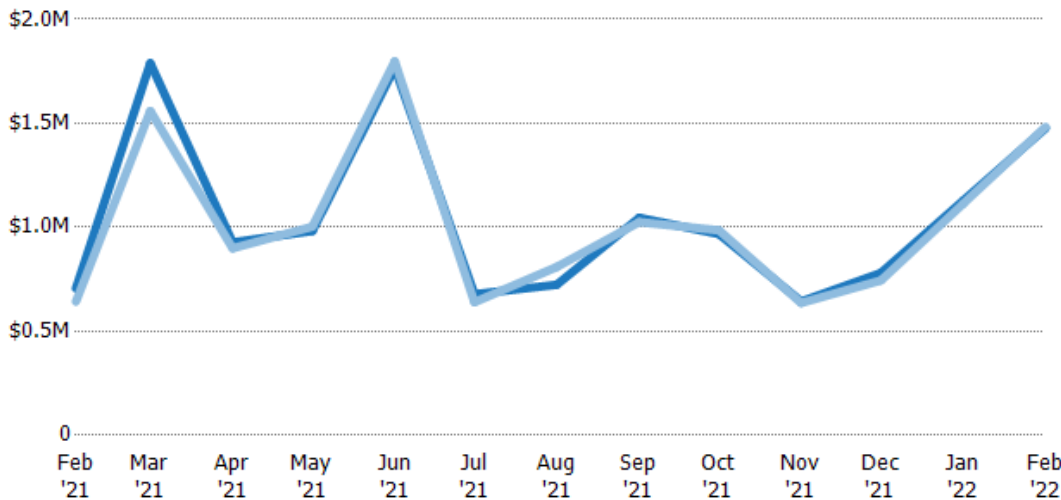
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median List Price	\$643K	\$629K	\$625K	\$1.06M	\$1.35M	\$585K	\$579K	\$1.15M	\$767K	\$585K	\$639K	\$1.04M	\$1.45M
Median Sales Price	\$593K	\$695K	\$625K	\$1.09M	\$1.36M	\$585K	\$579K	\$1.2M	\$721K	\$565K	\$746K	\$1.1M	\$1.45M
Med Sales Price as a % of Med List Price	92%	110%	100%	103%	101%	100%	100%	104%	94%	97%	117%	108%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



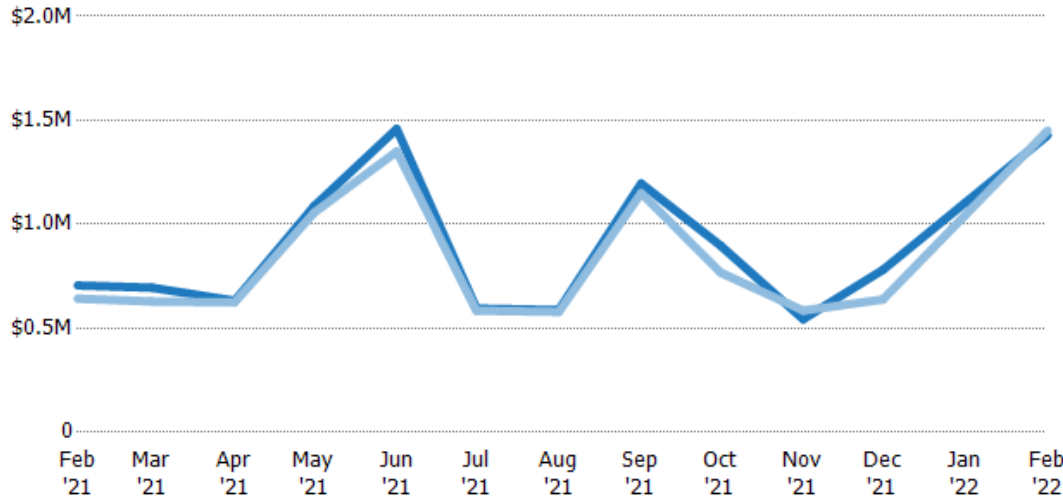
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Avg Est Value	\$706K	\$1.79M	\$927K	\$982K	\$1.77M	\$678K	\$724K	\$1.05M	\$968K	\$643K	\$781K	\$1.13M	\$1.48M
Avg Sales Price	\$643K	\$1.56M	\$899K	\$1M	\$1.8M	\$640K	\$809K	\$1.02M	\$986K	\$636K	\$744K	\$1.11M	\$1.48M
Avg Sales Price as a % of Avg Est Value	91%	87%	97%	102%	102%	94%	112%	98%	102%	99%	95%	98%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Norwich, VT 05055
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
Median Est Value	\$706K	\$695K	\$632K	\$1.09M	\$1.46M	\$595K	\$588K	\$1.2M	\$896K	\$544K	\$781K	\$1.1M	\$1.43M
Median Sales Price	\$643K	\$629K	\$625K	\$1.06M	\$1.35M	\$585K	\$579K	\$1.15M	\$767K	\$585K	\$639K	\$1.04M	\$1.45M
Med Sales Price as a % of Med Est Value	91%	91%	99%	97%	93%	98%	99%	96%	86%	108%	82%	92%	102%